



Public Utilities Commission

Original CRS Case Number	Version
11-5227-EL-CRS	May 2016

(28)

RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.

A. RENEWAL INFORMATION

A-1 Applicant intends to be renewed as: (check all that apply)

- ☐ Retail Generation Provider
 ☒ Power Broker
☒ Power Marketer
 ☒ Aggregator

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name SUSTAINABLE STAR, LLC
 Address 3060 MITCHELLVILLE RD, SUITE 260, BOWIE, MD 20716
 PUCO Certificate # and Date Certified 11-402E(2)
 Telephone # (240) 396-2708 Web site address (if any) www.sustainablestar.com

A-3 List name, address, telephone number and web site address under which Applicant does business in Ohio

Legal Name SUSTAINABLE STAR, LLC
 Address 3060 MITCHELLVILLE RD, SUITE 260, BOWIE, MD 20716
 Telephone # (240) 396-2708 Web site address (if any) www.sustainablestar.com

This is to certify that the images appearing are an
 accurate and complete reproduction of a case file
 document delivered in the regular course of business.
 Technician fe Date Processed SEP 13 2012

A-4 List all names under which the applicant does business in North America

SUSTAINABLE STAR, LLC _____

A-5 Contact person for regulatory or emergency matters

Name ROY DUNBAR
Title CEO
Business address 3060 MITCHELLVILLE RD, SUITE 260, BOWIE, MD 20716
Telephone # (703) 537-0887 Fax # (703) 537-0446
E-mail address roy@sustainablestar.com

A-6 Contact person for Commission Staff use in investigating customer complaints

Name ERIC AKUNDA
Title VP - CUSTOMER EXPERIENCE & OPERATIONS
Business address 3060 MITCHELLVILLE RD, SUITE 260, BOWIE, MD 20716
Telephone # (703) 272-8641 Fax # (703) 537-0446
E-mail address eric@sustainablestar.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address 3060 MITCHELLVILLE RD, SUITE 260, BOWIE, MD
Toll-free Telephone # (866) 674-6232 Fax # (703) 537-0446
E-mail address info@sustainablestar.com

A-8 Applicant's federal employer identification number # _____

A-9 Applicant's form of ownership (check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other _____ |

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-10 Exhibit A-10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

B. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- B-3** Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as Exhibit B-4 "Disclosure of Consumer Protection Violations" detailing such violation(s) and providing all relevant documents.

- B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1** Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

C-2 **Exhibit C-2 “SEC Filings,”** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-3 **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

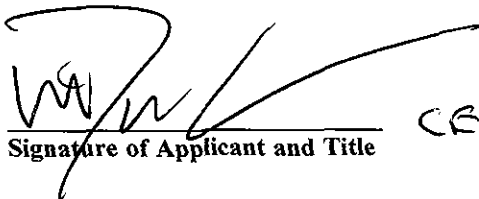
If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5** **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6** **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody’s Investors Service, Standard & Poor’s, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.
- C-7** **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.
- C-8** **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9** **Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10** **Exhibit C-10 “Corporate Structure,”** provide a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

D. TECHNICAL CAPABILITY

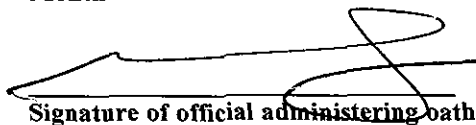
PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- D-1 Exhibit D-1 "Operations"** provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, e-mail addresses, telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- D-4 Exhibit D-4 "FERC Power Marketer License Number,"** provide a statement disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)

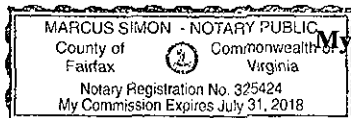

Signature of Applicant and Title

CEO, Sustainable Star

Sworn and subscribed before me this 11th day of September, 2017
Month Year


Signature of official administering oath

MARCUS SIMON Notary
Print Name and Title



My commission expires on _____

AFFIDAVIT

State of Virginia :

Mc Lean ss.
(Town)

County of Fairfax :

Roy Dunbar, Affiant, being duly sworn/affirmed according to law, deposes and says that:

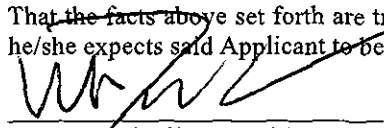
He/She is the CEO (Office of Affiant) of Sustainable Star (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

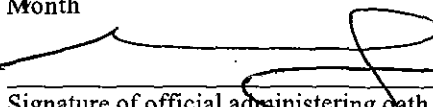

Signature of Affiant & Title

CEO, Sustainable Star

Sworn and subscribed before me this
Month

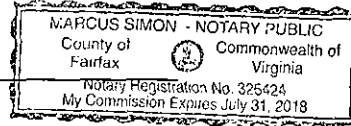
11th day of September, 2017

Year


Signature of official administering oath

Marcus Simon, Notary
Print Name and Title

My commission expires on _____



A-10 Exhibit A-10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

President/General Partners: Name(s): Roy Dunbar
Business Address: 3060 Mitchellville Rd, Suite 216
Bowie, MD, 20716-1397

CEO: Name: Roy Dunbar
Business Address: 3060 Mitchellville Rd, Suite 216
Bowie, MD, 20716-1397

Secretary: Name: Roy Dunbar
Business Address: 3060 Mitchellville Rd, Suite 216
Bowie, MD, 20716-1397

Treasurer: Name: Roy Dunbar
Business Address: 3060 Mitchellville Rd, Suite 216
Bowie, MD, 20716-1397

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

B-1 Exhibit B-1 “Jurisdictions of Operation,” provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

Federal Energy Regulatory Commission registrant ER11-2354-000

Commonwealth of Pennsylvania
Electricity A-2011-2232137.

State of Delaware
PSC Docket 11-145

Illinois
Alternate Retail Electric Supplier **11-0550**
Electricity

Maryland
Electricity IR-2532

B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

Sustainable Star does and will serve large industrial and commercial customers as well as federal and state entities seeking energy in the state of Ohio. The company does not serve residential customers.

Customers will be able to reach the Sustainable Star customer service center through either a free-phone number 866-674-6232, or 240-396-2708.

The company operates in collaboration with a major national generator of energy. Sustainable Star purchases energy from the national supplier and retails it to customers, bills customers, and responds to customer issues directly.

B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations." provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

No legal or other liabilities exist for the company or any of its principals.

C. FINANCIAL CAPABILITY AND EXPERIENCE

C-1 Exhibit C-1 “Annual Reports.” provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

Sustainable Star is a private organization and does not create or issue annual reports.

C-2 Exhibit C-2 “SEC Filings.” provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

Not Applicable. The company is not registered with the SEC.

C-6 Exhibit C-6 "Credit Rating." provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.

Sustainable Star is not rated by the major rating services, as the company is a small business. However, the Dun and Bradstreet report is attached.

C-7 Exhibit C-7 "Credit Report." provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization.

Find attached the Dun and Bradstreet Business Information report - the relevant report for a small business such as Sustainable Star.

C-8 Exhibit C-8 "Bankruptcy Information." provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

Sustainable Star has never declared bankruptcy nor has the company, its affiliates or any of its officers been party to reorganizations, protection from creditors, or any similar process.

C-9 Exhibit C-9 "Merger Information." provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application

Sustainable Star has not been party to a dissolution, merger, or acquisition.

C-10 Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.

Sustainable Star LLC is a Maryland registered company with operations across the United States.

The company supplies services of natural gas and electricity. A separate unit provides solar electric services.

SUSTAINABLE STAR LLC

ELECTRICITY & NATURAL GAS

SOLAR ELECTRIC SERVICES

The company is small and does not have affiliates or separate operating units. Energy services are provided through collaboration with Constellation Energy and a number of employees are devoted to that activity.

D-1 Exhibit D-1 "Operations"

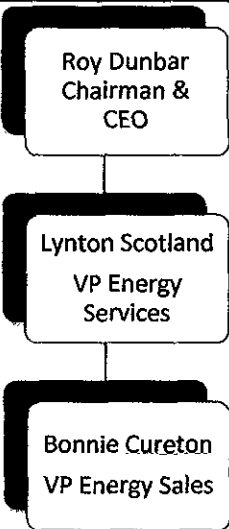
Sustainable Star is engaged in a number of operations activities required by its customers in supplying electricity. These include:

- 1. Marketing to large commercial and industrial customers**
- 2. Contracting Supply**
- 3. Scheduling**
- 4. Delivery**
- 5. Metering**
- 6. Billing**
- 7. Customer issues resolution**

D-2 Exhibit D-2 "Operations Expertise"

Sustainable Star provides electricity and related services to operating units of Fortune 500 companies in a number of locations in Ohio and other states. The company has provided such services over the last five years without incident to a growing base of clients.

D-3 Exhibit D-3 "Key Technical Personnel"

Corporate Organization Chart	Experience
 <pre> graph TD RD[Roy Dunbar Chairman & CEO] --- LS[Lynton Scotland VP Energy Services] RD --- BC[Bonnie Cureton VP Energy Sales] </pre>	<p>Sustainable Star has over two years of business experience. Is licensed in 4 other jurisdictions to provide electricity as a consultant or broker.</p> <p>Lynton Scotland and Bonnie Cureton have years of experience in the energy industry generating, marketing, buying and selling electricity and gas. Both Mr. Scotland and Ms. Cureton each have greater than two years buying and selling electricity in wholesale markets.</p>

LYNTON SCOTLAND – VP, ENERGY SERVICES

PROFILE

Business Executive with over 25 years in the chemical, energy and automotive industry. Lynton is the Vice President of Energy Services. He is responsible for business development, client acquisition and sales of energy and energy services. Prior to joining Sustainable Star, Scotland was Vice President Operational Excellence at NRG Energy, a wholesale power provider with a diverse generation portfolio including nuclear, wind, and solar as well as retail energy businesses serving residential business, commercial, and industrial customers. Scotland earned a bachelor's degree in Chemical Engineering from the University of Dayton, a Masters of Science in Statistics from Rutgers University, and a Master of Business Administration from the University of Pittsburgh.

Lynton Scotland Email: Lynton@sustainablestar.com Tel: 302-669-5107 (Cell)

BONNIE CURETON – VP, ENERGY SALES

PROFILE

Business Executive with 25 years in energy industry with two major utilities and has **sold electricity and gas working with Virginia Dominion Power and Citizens Gas.**

Bonnie Cureton Email: Bonnie@sustainablestar.com Tel: 804-304-3311 (Cell)

ERIC AKUNDA – VP, CUSTOMER EXPERIENCE AND OPERATIONS

PROFILE

Business Executive with over 20 years cross-industry experience in the areas of Pricing, Market Research, Analytics and Customer Experience. He oversees the day-to-day operations of Sustainable Star, and handles all customer issues involving the energy customers. He has an MBA - Iowa State University; and a Bachelor of Veterinary Medicine - University of Nairobi, Kenya. Eric is ABD in Marketing at the University of North Carolina, Chapel Hill.

Eric Akunda Email: Eric@sustainablestar.com Tel: 317-502-6966 (Cell) 703-272-8641 (O)

D-4 Exhibit D-4 “FERC Power Marketer License Number”

Docket Nos. ER11-2354-000 and ER11-2354-001

SUSTAINABLE STAR LLC

D-U-N-S® 96-283-1447

Single
3060 Mitchellville Rd Ste 216,
Bowie, MD 20716

Phone 703 537-0887

Comprehensive ReportPurchase Date: 08/29/2017
Last Update Date: 08/26/2017
Attention: Roy**Executive Summary****Company Info**

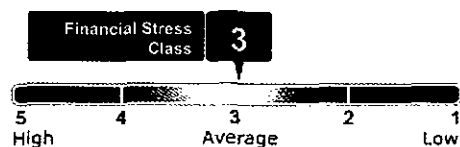
Year Started 2010

Employees 6

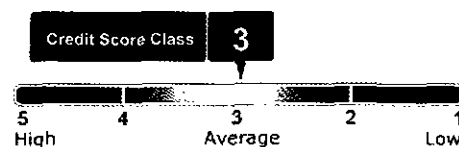
Control Year 2010

D&B Rating

D&B Rating

Predictive Analytics**Financial Stress Class**

The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000).

Credit Score Class

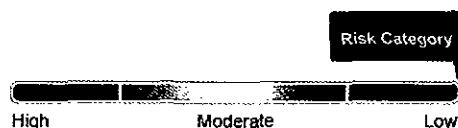
The Credit Score class of 3 for this company shows that 5.80% of firms with this classification paid one or more bills severely delinquent.

Financial Stress Class	3
Financial Stress Score	1,452
Highest Risk	1,001
Lowest Risk	1,875

Credit Score Class	3
Credit Score	529
Highest Risk	101
Lowest Risk	670

Credit Limit Recommendation

Risk Category



Conservative Credit Limit \$10,000

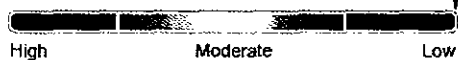
Aggressive Credit Limit \$25,000

D&B Viability Rating

D&B Viability Rating

6

D

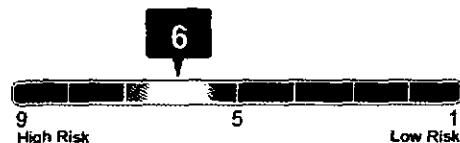


Conservative Credit Limit \$10,000

Aggressive Credit Limit \$25,000

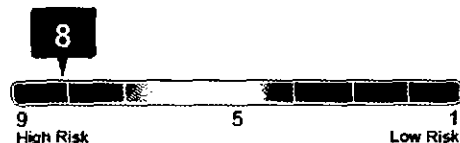
Viability Score

6



Portfolio Comparison

8



Data Depth Indicator

D



Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (1-2 Trade)	Small	Established

Business Information

Business Summary

SIC 4911
Electric services

NAICS 221122
Electric Power
Distribution

History Status CLEAR

Credit Capacity Summary

D&B Rating

Prior D&B Rating --

Rating Date 09/28/2012

Payment Activity (based on 1 experiences) USD

Highest Credit \$100

Total Highest Credit 100

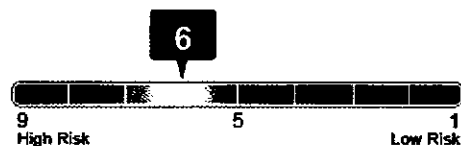
D&B Viability Rating

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

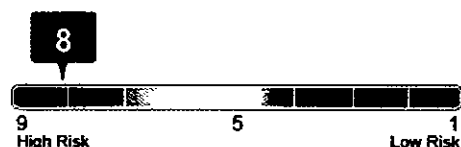
6

Viability Score

6

Viability Score**Compared to All US Businesses within D&B Database:**

- Level of risk: **Moderate Risk**
- Businesses ranked 6 have a probability of becoming no longer viable: **13%**
- Percentage of businesses ranked 6: **30%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

Portfolio Comparison**Compared to all Businesses within the same MODEL SEGMENT:**Model Segment: **Limited Trade Payments**

- Level of risk: **High Risk**
- Businesses ranked 8 within this model segment have a probability of becoming no longer viable: **17%**
- Percentage of businesses ranked 8 within this model segment: **15%**
- Within this model segment, the average probability of becoming no longer viable: **11%**

D

Data Depth Indicator**Data Depth Indicator Details:**

- ✓ Rich Firmographics
- ✓ Partial Commercial Trading Activity
- ✗ No Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

You have the ability to influence the confidence of the viability assessment by asking the business to report more information to D&B at

<https://iupdate.dnb.com/iUpdate/>

Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (1-2 Trade)	Small	Established

Company Profile Details:

- Financial Data: **Not Available**
- Trade Payments: **Available** (1-2 Trade)
- Business Size: **Small** (Employees: <10 and Sales: <\$10K or Missing)
- Years in Business: **Established** (5+)

Business History

Officers ROY DUNBAR, MEMBER

As of 08/26/2017

The Maryland Secretary of State's business registrations file showed that Sustainable Star LLC was registered as a limited liability company on June 16, 2010.

Ownership information provided verbally by Roy Dunbar, Member, on Aug 19 2011.

Business started 2010.

SELF REQUEST:

This record was originally created on June 17, 2010 at the request of Roy Dunbar, Member.

ROY DUNBAR. 2010-present active here.

AFFILIATES:

The following are related through common principals, management and/or ownership: PRESIDENTIAL STAR LLC, McLean, VA. Started '2010'. DUNS #962139742. Operates as a wholesaler of plumbing and heating equipment and supplies.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Aug 22 2017:

Registered Name	SUSTAINABLE STAR LLC	Registration ID	W13615877	Filing Date	06/16/2010
Business Type	DOMESTIC LIMITED LIABILITY CO	Status	ACTIVE	Registered Agent	GABRIEL J. CHRISTIAN & ASSOCIATES LLC
State of Incorporation	MARYLAND	Status Attained Date	06/16/2010		SUITE 216; 3060 MITCHELLVILLE RD, BOWIE, MD 207161397
		Where Filed	SECRETARY OF STATE/DEPARTMENT OF ASSESSMENTS AND TAXATION/CORPORATE CHARTER DIVISION, BALTIMORE, MD		

Government Activity Summary

Activity Summary		Possible candidate for socioeconomic program consideration	
Borrower	No	Labor Surplus Area	N/A
Administrative Debt	No	Small Business	N/A
Grantee	No	Women Owned	N/A
Party Excluded from Federal Programs	No	Minority Owned	Yes
Public Company	N/A		
Contractor	No		
Importer/Exporter	N/A		

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Operations Data

As of 08/26/2017

Description: Provides electric services, specializing in solar electric power generation, specializing in electric power marketers.

Terms are on a contractual basis. Sells to general public and commercial concerns. Territory : United States.

Nonseasonal.

Employees: 6 which includes partners.

Facilities: Rents 100 sq. ft. on 2nd floor of a multi story building.

Location: Central business section on main street.

Industry Data

SIC

Code	Description
49119905	Electrical power marketers
49119909	Solar electric power generation
49240100	Gas power broker
49240200	Gas power marketers

NAICS

Code	Description
221122	Electric Power Distribution
221114	Solar Electric Power Generation
221210	Natural Gas Distribution
221210	Natural Gas Distribution

Financial Statements

Key Business Ratios (Based on 21 establishments)

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance. To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	UN	6.8	UN
Return on Net Worth	UN	7.2	UN
Short Term Solvency			
Current Ratio	UN	1.5	UN
Quick Ratio	UN	0.6	UN
Efficiency			
Assets Sales	UN	303.1	UN
Sales / Net Working Capital	UN	5.5	UN
Utilization			
Total Liabs / Net Worth	UN	217.2	UN

Most Recent Financial Statement

As of 08/26/2017

Source contacted verified information on February 03 2015.

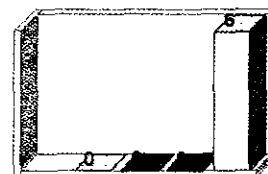
Indicators

Public Filings Summary

The following data includes both open and closed filings found in D&B's database on this company

Record Type	No. of Records	Most Recent Filing Date
Judgment	0	
Lien	0	
Suit	0	
UCC	6	12/06/2013

Public Filings



■ Bankruptcy ■ Judgment ■ Lien ■ Suit ■ UCC

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Full Filings

UCC Filings

Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - General intangibles(s) including proceeds and products	Latest Info Received	01/31/2014
		Type	Original



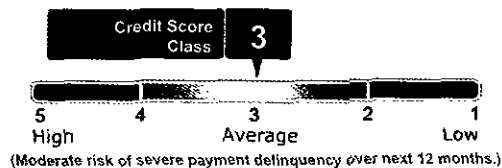
Filing No.	00000181488007		
Where Filed	UCC DIVISION, BALTIMORE, MD		
Secured Party	CONSTELLATION NEWENERGY, INC., BALTIMORE, MD		
Debtor	SUSTAINABLE STAR, LLC		
Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - General intangibles(s) including proceeds and products	Latest Info Received	12/23/2013
		Type	Original
		Date Filed	11/15/2013
Filing No.	00000181486555		
Where Filed	UCC DIVISION, BALTIMORE, MD		
Secured Party	CONSTELLATION NEWENERGY, INC., BALTIMORE, MD		
Debtor	SUSTAINABLE STAR, LLC		
Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products	Latest Info Received	01/27/2012
		Type	Original
		Date Filed	12/22/2011
Filing No.	00000181435954		
Where Filed	UCC DIVISION, BALTIMORE, MD		
Secured Party	CONSTELLATION NEWENERGY, INC., BALTIMORE, MD		
Debtor	SUSTAINABLE STAR, LLC		
Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products	Latest Info Received	12/28/2011
		Type	Original
		Date Filed	11/04/2011
Filing No.	00000181432457		
Where Filed	UCC DIVISION, BALTIMORE, MD		
Secured Party	CONSTELLATION NEWENERGY, INC., BALTIMORE, MD		
Debtor	SUSTAINABLE STAR, LLC		
Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - General intangibles(s) including proceeds and products	Latest Info Received	12/28/2011
		Type	Original
		Date Filed	11/03/2011
Filing No.	00000181432351		
Where Filed	UCC DIVISION, BALTIMORE, MD		
Secured Party	CONSTELLATION NEW ENERGY, INC., BALTIMORE, MD		
Debtor	SUSTAINABLE STAR, LLC		
Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS	Latest Info Received	12/08/2011
		Type	Original
		Date Filed	09/26/2011
Filing No.	00000181429952		
Where Filed	UCC DIVISION, BALTIMORE, MD		
Secured Party	CONSTELLATION NEWENERGY, INC., BALTIMORE, MD		
Debtor	SUSTAINABLE STAR, LLC		

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed. Additional UCC and SLJ filings for this company can be found by conducting a more detailed search in our Public Records Database.

Commercial Credit Score

Summary

Credit Score Class



Incidence of Delinquent Payment

Among Companies with This Class	5.80%
Average Compared to All Businesses	10.20%
Credit Score Percentile	70
Credit Score	529
Number of Payment Experiences	1

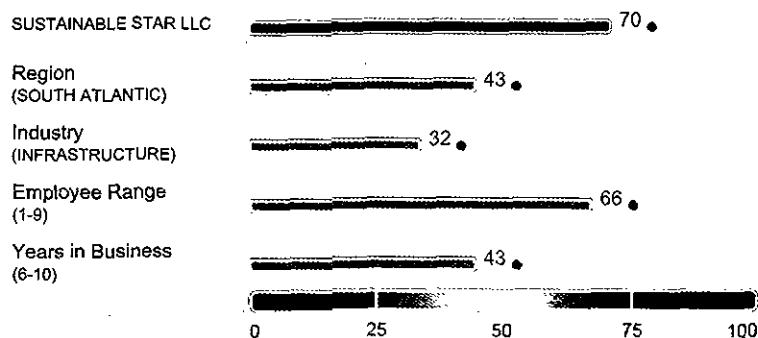
Key Factors

- No payment experiences reported
- Limited time under present management control
- Higher risk region based on delinquency rates for this region
- Limited business activity signals reported in the past 12 months

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.
- The Credit Score Percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Credit Score Percentile Norms Comparison

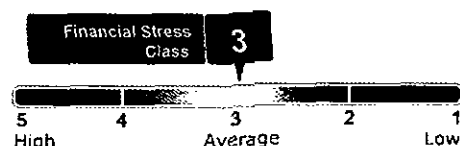


- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Financial Stress Score

Summary

Financial Stress Class



Financial Stress Score Percentile

Financial Stress National Percentile	36
Financial Stress Score	1452
Probability of Failure with This Score	0.24%
Failure per 10K	24/10,000
Average Failure Rate within D&B database	0.48%
Failure per 10K	48/10,000
Number of Payment Experiences	1

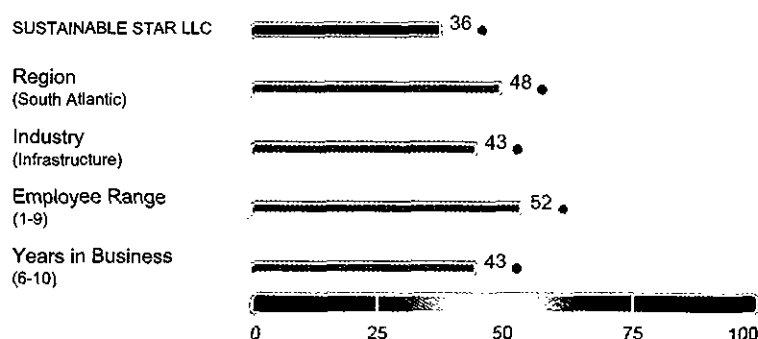
Key Factors

- Limited time under present management control
- Higher risk legal structure.
- UCC Filings reported.

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The probability of failure shows the percentage of firms in a given percentile that discontinue operations with loss to creditors. The average probability of failure is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Financial Stress Percentile Comparison



- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Advanced Paydex + CLR

D&B has not received a sufficient sample of payment experiences to establish a PAYDEX score.

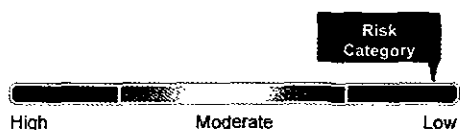
D&B receives nearly 400 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received. At this time, none of those experiences relate to this company.

D&B PAYDEX®

Total Payment Experiences for the HQ	1	Highest Now Owing	\$0
Total Placed for Collection	0	Highest Past Due	\$0
Largest High Credit	\$100		

Credit Limit Recommendation

Risk Category



Recommendation Date

08/29/2017

Conservative Credit Limit

\$10,000

Aggressive Credit Limit

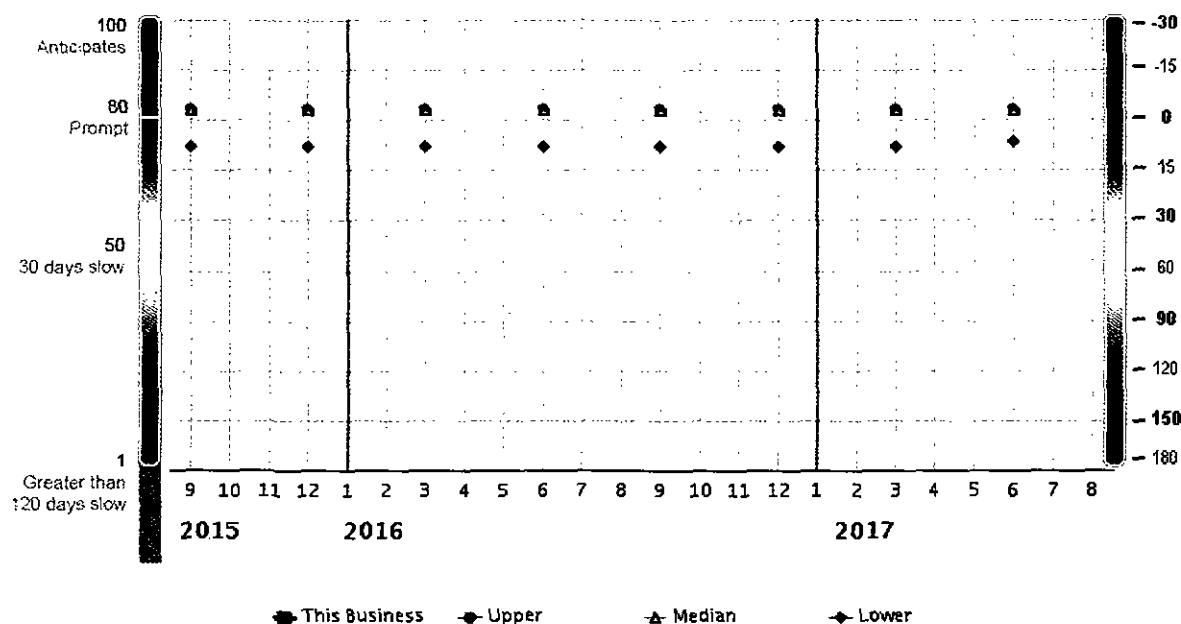
\$25,000

Key Factor

Risk is assessed using D&B's scoring methodology and is one factor used to create the recommended limits

PAYDEX Yearly Trend

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Electric services, based on SIC code 4911.



Upper	80	80	80	80	80	80	80	80
Median	80	80	80	80	80	80	80	80
Lower	72	72	72	72	72	72	72	73

Note

- Industry upper quartile represents the performance of the payers in the 75th percentile.
- Industry lower quartile represents the performance of the payers in the 25th percentile.

Payment Summary

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

D&B has not received a sufficient sample of payment experiences to establish a PAYDEX score.

There are 1 payment experiences in D&B's file, with 1 experiences reported during the last three month period. The highest Now Owes on file is \$0. The highest Past Due on file is \$0.

Other Payment Categories



Category	Total Received	Total Dollar Amounts	Largest High Credit
Cash experiences	1	\$100	\$100
Payment record unknown	0	0	0
Unfavorable comments	0	0	0
Placed for Collection	0	0	0

Detailed Payment History

Date Reported	Paying Record	High Credit	Selling Terms	Last Sale within(months)
August 2017	(001)	\$100	Cash account	1

Lines shown in red are 30 or more days beyond terms

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.