FILE McGuireWoods LLP
7 Saint Paul Street
Suite 1000
Baltimore, MD 21202-1671
Tel 410.659.4400
Fax 410.659.4599
www.mcguirewoods.com

Direct: 410.659,4467 | McGUIREWOODS



2017 SEP - 1 FM 1:11

kbalkin@mcguirewoods.com

August 31, 2017

Via Overnight Delivery

Public Utilities Commission of Ohio Docketing Division 180 East Broad Street Columbus, OH 43215-3793

RE: Keytex Energy Solutions, LLC - 2017 Renewal Application for Electric Aggregators/Power Brokers; Certificate No. 11-389E; Original AGG Case No. 11-4671-EL-AGG

Dear Sir/Madam:

Please find enclosed the 2017 Renewal Application for Electric Aggregators/Power Brokers ("Renewal Application") of Keytex Energy Solutions, LLC ("Keytex") for Certificate No. 11-389E. If you have any further questions regarding this matter or require any additional information, please feel free to contact me directly or Lennie Davis, Senior Vice President of Retail Operations, at (724) 468-6500. Thank you for your attention to this matter.

Sincerely,

Kelly J. Balkin

Enclosures

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.

Technician Date Processed CEP 0 1 2017



Case Number	Version May 2016
Original AGG	177

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

Applicant intends to be certified as:	(check all that apply)
M Power Broker M Aggregator	
Applicant's legal name, address, tel	ephone number, PUCO certificate number
web site address	
Legal Name Keytex Energy Solutions, LLC	<u> </u>
Address 200 Brush Run Road, Suite C, Gr	
PUCO Certificate # and Date Certified 11	
Telephone # <u>(724) 468-6500</u> Web site add	ress (if any) www.keytexenergy.com
will do business in Ohio Legal Name Keytex Energy Solutions, LLC Address 200 Brush Run Road, Suite C, Gre	eensburg, PA 15601
Legal Name Keytex Energy Solutions, LLC	eensburg, PA 15601
Legal Name <u>Keytex Energy Solutions, LLC</u> Address 200 Brush Run Road, Suite C, Gr Telephone # (724) 468-6500 Web site add	eensburg, PA 15601
Legal Name <u>Keytex Energy Solutions, LLC</u> Address 200 Brush Run Road, Suite C, Gr Telephone # (724) 468-6500 Web site add	eensburg, PA 15601 dress (if any) www.keytexenergy.com
Legal Name Keytex Energy Solutions, LLC Address 200 Brush Run Road, Suite C, Gr Telephone # (724) 468-6500 Web site add List all names under which the appl	eensburg, PA 15601 dress (if any) www.keytexenergy.com icant does business in North America Keytex Energy Solutions Limited Liability Compa
Legal Name Keytex Energy Solutions, LLC Address 200 Brush Run Road, Suite C, Gr Telephone # (724) 468-6500 Web site add List all names under which the appl Keytex Energy Solutions, LLC	eensburg, PA 15601 dress (if any) www.keytexenergy.com icant does business in North America Keytex Energy Solutions Limited Liability Compa
Legal Name Keytex Energy Solutions, LLC Address 200 Brush Run Road, Suite C, Gr Telephone # (724) 468-6500 Web site add List all names under which the appl Keytex Energy Solutions, LLC Contact person for regulatory or em Name Michael Cammerata	eensburg, PA 15601 dress (if any) www.keytexenergy.com icant does business in North America Keytex Energy Solutions Limited Liability Compa
Legal Name Keytex Energy Solutions, LLC Address 200 Brush Run Road, Suite C, Gr Telephone # (724) 468-6500 Web site add List all names under which the appl Keytex Energy Solutions, LLC Contact person for regulatory or em	eensburg, PA 15601 dress (if any) www.keytexenergy.com icant does business in North America Keytex Energy Solutions Limited Liability Compa

A-6	6 Contact person for Commission Staff use in	nvestigating customer complaints
	Name Lennie Davis	
	Title Senior Vice President, Retail Operations	
	Business address 200 Brush Run Road, Suite C, Gree	nsburg, PA 15601
	Telephone # (724) 468-6500 Fax #	(724) 468-6504
	E-mail address Idavis@keytexenergy.com	·
A-7	Applicant's address and toll-free number for	customer service and complaints
	Customer Service address 200 Brush Run Road, Suit	e C, Greensburg, PA 15601
		(724) 468-6504
A-8	Applicant's federal employer identification n	ımber # <u>262323908</u>
A-9	Applicant's form of ownership (check one)	
	☐ Sole Proprietorship ☐ P	urtnership
	☐ Limited Liability Partnership (LLP) ☐ L	mited Liability Company (LLC) ther
	PROVIDE THE FOLLOWING AS SEPARATE ATT	ACHMENTS AND LABEL AS INDICATED:
A-10	Exhibit A -10 "Principal Officers, Directo addresses and telephone numbers of the applica or other similar officials.	

B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No ☐Yes

If yes, provide a separate attachment labeled as **Exhibit B-5** "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings," provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C 10 "Corporate Structure." provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

	stating that they are a stand-alone entity with no affiliate or subsidiary companies.
W	ennue Dames SENIOR VP, RETAIL OPERATIONS
	Signature of Applicant & Title
	Sworn and subscribed before me this <u>24th</u> day of <u>August</u> , <u>2017</u> Month
	Signature of official administering oath My commission expires on Ottober 24, 2017 Tiffany K. Small Office Manager COMMONWEALTH OF PENNSYLVANI NOTARIAL SEAL Tiffany K. Small, Notary Public City of Greensburg, Westmoreland County
	My commission expires October 24, 2017

<u>AFFIDAVIT</u>

State of PENNSYLUANIA

GREENSBURG (Town)

County of WESTMORE LAND

LENNIE	DAVIS	, Affiant, being duly sworn/affirm	ned according	to law, deposes and says that:
He/She	is the SUP, RE	TAIL OPERATIONS (Office of Affiant) of	KEYTEX	ENERGY (Name of Applicant)

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission
 of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity
 pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of
 Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Venue Dans SENIOR UP, RETAK OPERATIONS Signature of Affiant & Title

Sworn and subscribed before me this 24th day of August, 2017
Month

Julany K. Omall

Tiffany K. Small, Office Manager

Print Name and Title

My commission expires on October 24, 2017

COMMONWEALTH OF PENNSYLVANL

NOTARIAL SEAL
Tiffany K. Small, Notary Public
City of Greensburg, Westmoreland County
My commission expires October 24, 2017

Exhibit A-10

Principal Officers, Directors & Partners

Greg Cammerata President 200 Brush Run Road, Suite C Greensburg, PA 15601 (724) 468-6500 x. 201

Michael Cammerata Vice President, Chief Financial Officer 200 Brush Run Road, Suite C Greensburg, PA 15601 (724) 468-6500 x. 213

Michael Dandrea Senior Vice President, Sales and Marketing 200 Brush Run Road, Suite C Greensburg, PA 15601 (724) 468-6500 x. 209

Lennie Davis Senior Vice President, Retail Operations 200 Brush Run Road, Suite C Greensburg, PA 15601 (724) 468-6500 x. 212

Sam Perry
Senior Vice President, Gas Operations
200 Brush Run Road, Suite C
Greensburg, PA 15601
(724) 468-6500 x. 233

Exhibit B-1

Jurisdictions of Operation

- 1. Ohio CRES (Electricity & Natural Gas Broker)
- 2. Pennsylvania EGS (Broker)
- 3. New Jersey (Electricity & Natural Gas Broker)
- 4. Illinois ABC (Electricity & Natural Gas Broker)
- 5. Delaware Electric Supplier (Broker)
- 6. Maryland (Electricity & Natural Gas Broker)

Exhibit B-2

Experience & Plans

Keytex Energy Solutions, LLC ("Applicant"), an energy consulting and brokering company, was duly formed under the laws of the Commonwealth of Pennsylvania in 2007. Since its founding, Applicant's mission has been to become a leader in the deregulated energy market focusing on customer service and providing end-users of electricity the best possible value available in the marketplace.

Applicant has been a licensed electricity broker in Pennsylvania since March 11, 2010 (License No. A-2009-2148518), Illinois ABC License No. 12-0525, and has held a similar license in Ohio since September 14, 2011 (License No. 11-389E), as well as New Jersey (electricity and natural gas).

Serving the residential, commercial and industrial markets in the aforementioned jurisdictions, Applicant works with dozens of electricity suppliers with end-users consumption ranging from 35 MWh to 120,000 MWh in size.

Applicant reaches prospective customers through internal marketing methods focusing on direct marketing, as well as internet marketing through its website, www.keytexenergy.com

Applicant will continue, at all times, to handle customer inquiries and complaints in accordance with any and all applicable Commission rules, regulations and orders pursuant to Section 4928.10 of the Ohio Revised Code.

Exhibit B-3

Disclosure of Liabilities and Investigations

Applicant has never had or been subject to any investigations, pending or past rulings or judgment, liabilities or any other matter that could adversely impact its financial or operational status or ability to provide power broker and aggregation services in the State of Ohio for which is it seeking recertification thereof.

Annual Reports

This section is not applicable to Applicant. Applicant is a limited liability company with no shareholders. Annual reports are not generated or otherwise regularly provided to holders of ownership interests in Applicant.

SEC Filings

This section is not applicable to Applicant. Neither Applicant nor its parent company is required to make any filings with the SEC.

Financial Statements

[See attached]

keytex energy solutions, LLC (KES) Profit & Loss

January through December 2015

	Jan - Dec 15
Ordinary Income/Expense	
income Management Income	425 000 00
Miscelaneous Income	135,000.00 2,250.48
Brokerage Fixed Income	144,500.00
Demand Response Income	
Brokerage Income	185,475.82 1,812,207.42
Total Income	2,279,433.72
Gross Profit	2,279,433.72
Expense	
Executive Compensation	46,952.16
Energy Scholar Award	6,500.00
Brokerage Expense	2,538.48
Trade Shows	250.00
Memberships	2,650.50
Copier and Printer	10,394.53
Demand Response Expense	146,219.11
Management Expense	214,264.31
Advertising	3,422.84
Bank Service Charges	
	534.48
Charitable Contribution	31,835.00
Cleaning/Janitorial	2,762.40
Commissions	956,255.52
Computer and Internet Expenses	67,837.74
Computer Consulting Fees	43,165.80
Data Services	4,785.96
Depreciation Expense	314.64
Subscriptions	899.50
Insurance Expense	
General Liability Insurance	2,190.00
Total insurance Expense	2,190.00
Legal Expenses	34,170.82
Licenses	6,372.45
Marketing Materials	140.98
Meals and Entertainment	8,565.29
Office Expense	25,004.02
Office Supplies	3,185.57
Rent Expense	64,481.35
Security Expense	822.69
Shipping and Postage	766.65
Telephone Expense	11,815.24
Travei Expense	5,616.32
Utilities	10,991.30
Total Expense	1,715,705.65
Net Ordinary Income	563,728.07
Other Income/Expense	
Other Income	
Interest Income	8.55
Total Other Income	8.55
Net Other Income	8.55

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.

Name: MICHAEL) CAMMERAN-

Page 1

Title: CPO

keytex energy solutions, LLC (KES) Statement of Cash Flows

January through December 2015

·	Jan - Dec 15
OPERATING ACTIVITIES Net income Adjustments to reconcile Net income to net cash provided by operations;	563,736.62
FNB Credit Card AP - GOL	-610.27 -204.62
AF - GOL	-204.02
Net cash provided by Operating Activities	562,921.73
INVESTING ACTIVITIES Accumulated Depreciation	314.64
Net cash provided by investing Activities	314.64
FINANCING ACTIVITIES Capital - UEH Partner Draw-KEYTEX Hold LP Partner Draw-Cammerata Enterpri Partner Draw-T.Cammerata Capital - Cammerata Enterprises Capital - T. Cammerata Partner Draw-UEH Retained Earnings	-31,852.82 384,455.80 2,606.10 2,606.10 -4,651.10 -4,653.10 -377,168.00 -411,342.98
Net cash provided by Financing Activities	-440,000.00
Net cash increase for period	123,236.37
Cash at beginning of period	15,254.17
Cash at end of period	138,490.54

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and comprise copy to the best of my knowledge and belief.

Name: MICHAEL J CAMMERONA

Title: CFO

Page 1

keytex energy solutions, LLC (KES) Balance Sheet

As of December 31, 2015

·	Dec 31, 15
ASSETS	
Current Assets	
Checking/Savings	
PJM Blackrock	8,014.48
FNB Bank	130,478.06
Total Checking/Savings	138,490.54
Total Current Assets	138,490.54
Fixed Assets	•
Computer Equipment	8,523,13
Furniture and Equipment	8,453.87
Accumulated Depreciation	-16,819.37
Total Fixed Assets	157.63
TOTAL ASSETS	138,648.17
LIABILITIES & EQUITY Liabilities Current Liabilities	
Credit Cards	
FNB Credit Card	6,975.18
Total Credit Cards	6,975.18
Total Current Liabilities	6,975.18
Total Liabilities	6,975.18
Equity	
Capital - UEH	-33,201.43
Partner Draw-Cammerata Enterpri	-31,416.00
Partner Draw-T.Cammerata	-31,416.00
Capital - Cammerata Enterprises	. 20,568.90
Capital - T. Cammerata Partner Draw-UEH	20,568.90 -377,168.00
Net Income	563,736.62
Total Equity	131,672.99
• •	*****
TOTAL LIABILITIES & EQUITY	138,648.17

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.

Name: MKHAEL J CAMMERIA

Name: MICHAEL J CAM.
Title: CFO

keytex energy solutions, LLC (KES) Profit & Loss

January through December 2016

•	Jan - Dec 16
Ordinary Income/Expense	
Income	
Demand Response Fixed Income	5,384.16
Miscelaneous income	2,250.00
Brokerage Fixed Income	153,500.00
Demand Response Income	295,136.73
Brokerage Income	1,618,659.47
Total Income	2,074,930.36
Gross Profit	2,074,930.36
Expense	
Executive Compensation	0.00
Memberships	2,745.00
Copier and Printer	6,415.59
Demand Response Expense	206,456.52
Management Expense	652,603.74
Advertising	4,778.83
Bank Service Charges	405.91
Charitable Contribution	21,325.00
Cleaning/Janitorial	2,649.76
Commissions	773,439.08
Computer and Internet Expenses	73,207.22
Computer Consulting Fees	61,766.89
Data Services	4,191.24
Insurance Expense	
Professional Liability	9,670.66
General Liability Insurance	2,194.00
Total insurance Expense	11,864.68
Legal Expenses	60,978,94
Licenses	10,405.73
Marketing Materials	239.44
Meals and Entertainment	3,394.53
Office Expense	27,234.68
Office Supplies	8,741.12
Professional Fees	3,204.00
Rent Expense	. 65,656.61
Security Expense	877.45
Shipping and Postage	3,366.68
Telephone Expense	13,208,01
Travel Expense	7,151,40
Utilities	10,229.13
Total Expense	2,036,537.16
Net Ordinary Income	38,393.20
Net income	

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.

Name: MICHAEL & CAMMERATO

Page 1

Title: CFO

keytex energy solutions, LLC (KES) Statement of Cash Flows

January through December 2016

	Jan - Dec 16
OPERATING ACTIVITIES Net Income Adjustments to reconcile Net Income to net cash provided by operations:	38,393.20
FNB Credit Card	-2,803.81
Net cash provided by Operating Activities	35,589.39
FINANCING ACTIVITIES Dividends	-120,000.00
Net cash provided by Financing Activities	-120,000.00
Net cash increase for period	-84,410.61
Cash at beginning of period	138,490.54
Cash at end of period	54,079.93

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.

Name: MICHOEL & CAMPERATO

Title: CFO

Page 1

keytex energy solutions, LLC (KES) Balance Sheet

As of December 31, 2016

	Dec 31, 16
ASSETS	
Current Assets	,
Checking/Savings PJM Blackrock	8.014.48
FNB Bank	48,085,45
,	
Total Checking/Savings	54,079.93
Total Current Assets	54,079,93
Fixed Assets	
Computer Equipment	8,523.13
Furniture and Equipment	8,453.87
Accumulated Depreciation	-16,819.37
Total Fixed Assets	157.63
TOTAL ASSETS	54,237.56
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
FNB Credit Card	4,171.37
Total Credit Cards	4,171.37
Total Current Liabilities	4,171.37
Total Liabilities	4,171.37
Equity	
Capital - UEH	-33,201.43
Partner Draw-Cammerata Enterpri	-31,416.00
Partner Draw-T.Cammerata	-31,416.00
Capital - Cammerata Enterprises	20,568.90
Capital - T. Cammerata	20,568.90
Dividends Partner Draw-UEH	-120,000.00 -377,168.00
Retained Earnings	563,736,62
Net Income	38,393.20
1111	<u></u>
Total Equity	50,066.19
TOTAL LIABILITIES & EQUITY	54,237.58

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.

Name: MICHOEL & CAMMSRAND-Title: CPO

Page 1

Financial Arrangements

N/A

Forecasted Financial Statements

[See attached]

keytex energy solutions, LLC (KES) Profit & Loss

January through December 2018

	Jan - Dec 18
Ordinary Income/Expense	
Income	
Demand Response Fixed Income	0.00
Miscelaneous Income	0.00
Brokerage Fixed Income	0,00
Demand Response Income	0.00
Brokerage income	45,000.00
Total Income	45,000.00
Gross Profit	45,000.00
Expense	
Executive Compensation	0.00
Memberships	54.90
Copier and Printer	128,31
Demand Response Expense	4,129.13
Management Expense	13,052.07
Advertising	95,58
Bank Service Charges	8,12
Charitable Contribution ·	426.50
Cleaning/Janitorial	53.00
Commissions	16,468,78
Computer and Internet Expenses	1,464.14
Computer Consulting Fees	1,235,34
Data Services	83.82
Insurance Expense	
Professional Liability	193.41
General Liability Insurance	43.88
Total Insurance Expense	237.29
Legal Expenses	1,219,58
Licenses	208.11
Marketing Materials	4.79
Meals and Entertainment	67.89
Office Expense	544.69
Office Supplies	174,82
Professional Fees	84.08
Rent Expense	1,313,13
Security Expense	17.55
Shipping and Postage	67.33
Telephone Expense	264.16
Travel Expense	143.03
Utilities	204.58
Total Expense	40,730.74
Net Ordinary Income	4,269.26
Net Income	4,269.26

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.

Name: MKHOE S CAMMERIAN

Title: 000

keytex energy solutions, LLC (KES) Profit & Loss

January through December 2019

·	Jan - Dec 19
Ordinary income/Expense	
Income	
Demand Response Fixed Income	0.00
Miscelaneous income	0.00
Brokerage Fixed Income	0.00
Demand Response Income	0.00
Brokerage Income	45,000.00
Total Income	45,000.00
Gross Profit	45,000.00
Expense	
Executive Compensation	0.00
Memberships	54.90
Copier and Printer	128,31
Demand Response Expense	4,129.13
Management Expense	13,052.07
Advertising	95.58
Bank Service Charges	8.12
Charitable Contribution	426.50
Cleaning/Janitorial	53.00
Commissions	15,468.78
Computer and Internet Expenses	1,464.14
Computer Consulting Fees	1,235.34
Data Services	83.82
Insurance Expense	
Professional Liability	193.41
General Liability Insurance	43.88
Total Insurance Expense	237.29
Legal Expenses	1,219.58
Licenses	208.11
Marketing Materials	4.79
Meals and Entertainment	67.89
Office Expense	544.69
Office Supplies	174.82
Professional Fees	64.08
Rent Expense	1,313,13
Security Expense	17.55
Shipping and Postage	67.33
Telephone Expense	264.16
Travel Expense	143.03
Utilities	204.58
Total Expense	40,730.74
Net Ordinary Income	4,269.26
Net Income	4,269.26

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.

Title: CPO

Credit Rating

N/A. Credit reporting agencies are only able to provide the credit report attached hereto as Exhibit C-7. Please see Exhibit C-7 for credit reporting and related information applicable to Applicant.

Credit Report

[See attached]

Welcome, Lennie ▼

1,800,700,2733



Dashboard Account Settings Sign Out

Selected Company: KEYTEX ENERGY SOLUTIONS LLC

D-U-N-S #: 07-881-2537

Overview

Business Summary

Company Name:

KEYTEX ENERGY SOLUTIONS LLC

D-U-N-S #:

07-881-2537

DBA's:

N/A

Address:

200 Brush Run Rd Ste C

City:

Greensburg

State:

PA

Zip:

15601

Phone:

7244686500

Principal:

GREG CAMMERATA

Year Started:

2007

Employs:

20 which includes partners. 19 employed here.

SIC Code(s):

62210000

Commodity contracts brokers, dealers

73890103

· Brokers, contract services

NAICS Code(s):

523130

Commodity Contracts Dealing

711410

Agents and Managers for Artists, Athletes, Entertainers, ar

Legal Structure:

LIMITED LIABILITY COMPANY

Special Events

There have been no special events reported to D&B for this company.

History and Operations

Officers and Directors

Current Officers

Name

Title

GREG CAMMERATA

MBR-PRES

LENNIE DAVIS

MBR-SR V PRES

Current Directors

No directors have been listed in this company report.

Company History

Operates a contract services broker specializing in energy broker (80%). Operates as commodity contracts brokers or dealers specializing in electricity & natural gas (20%). WEBSITE: http://keytexenergy.com/.TOLL FREE NUMBER: 855 824-6541.

FAX NUMBER: 724 468-6504,

Terms are through ACH & checks. Sells to business to business, commercial concerns, industries and municipal. Territory: International.

Operations

Employees

20 which includes partners. 19 employed here.

Facilities

Leases 2,000 sq. ft. in on 1st floor of 2 story brick a building.

Location

·Commercial section on main highway.

U.S. Branch

There are currently no U.S. branches listed in this company report.

U.S. Subsidiary

Name KEYTEX ENERGY LLC Location

D-U-N-S #: 80-079-6174

GREENSBURG.

PENNSYLVANIA

International Branch

There are currently no international branches listed in this company report.

International Subsidiary

There are currently no international subsidiaries listed in this company report.

Payments

Payment Summary

	Total	Total Dollar Largosi High Credit V		otal Total Dollar Largosi High Credit Within			Days Slow			
	Received	Amount	Payment summary	Terms	<31	31-G0	G1-90	91+		
Top industries										
Telephone communictes	1	\$500	\$500	100%	. 0	0	0	0		
Nonclassified	1	\$250	\$250	100%	0	0	0	0		
Other Categories	are the area statement of		t del descriptor de la titula como como como como de como como perío de como de como de como de como de como d							
Cash experiences	0 .	\$0	\$0							
Unknown	0	\$0	\$0							
Unfavorable comments	o	\$0	\$0		-					
Placed for collections with D&B:	0	\$0	\$0							
Olher	0	N/A	\$0		-			Par # - # # 1		
Total in D&8's file	2	\$750	\$500	* *** #### ### **						
)l		<u>_</u>		1	المحيي وسال				

Company Update - Dun & Bradstreet

Descript Assent Descript Transport Transport Of Cal Cal Cal Cal	'lotal	Total Dollar	Largest High Credit	Within		Days Slow	
Received Amount Payment ตมกหาอกy Terms <31 31-60 61-90 91+	Received	Amount	Payment summary	. Terms	<31	31-60 61-90	91+

The highest Now Owes on file is \$250

The highest Past Due on file is \$0

There are 2 payment experience(s) in D&Bs file for the most recent 24 months, with 1 experience(s) reported during the last three month period.

Payment Details

Total (Last 24 Months): 2

	Oale 🛊	Paying Record	•	Now Owes	Past Oue	Selling Temis	Last sale w/	
-	07/2017	Ppt	\$250	\$0	\$0	,	4-5 mos	
	08/2015	Ppt	\$500	\$250	\$0			

Payments Detail Key: 30 or more days beyond terms

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Finances

Key Financial Comparisons

	(3)	(2)	(\$)
This Company's Operating Result	s Year Over Year	•	
Net Sales	NA	NA	NA
Gross Profit	NA	NA NA	. NA
Net Profit	NA	NA	NA
Dividends / Withdrawals	NA	. NA	NA
Working Capital	NA	.NA	. NA
This Company's Assets Year Over	Year		
Cash	, NA	NA	NA
Accounts Receivable	· NA	NA	. NÀ
Notes Receivable	NA	NA	NA ·
Inventories	NA	NA	NA
Other Current	NA	NA	NA
Total Current	NA NA	NA	NA
Fixed Assets	NA NA	. NA	NA
Other Non Current	NA	NA	NA
Total Assets	NA I	NA	· NA

Company Update - Dun & Bradstreet

his Company's Liabilities Year Over Ye	ar		
Accounts Payable	NA	NA	NA
Bank Loan	NA	, NA	NA
Notes Payable	NA:	NA	NA
Other Current	NA	NA	NA
Total Current	NA	NA	. NA
Long Term Debt	NA	NA	NA
Defferred Credit	NA NA	NA	NA
Net Worth	NA	NA	NA
Total Liabilities And Net Worth	NA	NA	NA

Balance Sheet

Fiscal Consolidated Statement Dated

We currently do not have any recent financial statement on file for

Key Business Ratios

(industry Median is based on this number of firms:)

	This Company	Industry Median	Industry Quartile
Solvency			
Quick Ratio	NA	NA	NA
Current Ratio	NA	NA	NA
Current Liabilities to Net Worth	NA	NA	NA
Current Liabilities to Inventory	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets to Net Worth	NA ·	NA	NA
Efficiency			
Collection Period	NA	NA	NA
Inventory Turn Over	NA ·	NA	NA
Sales to NWC	NA	NA	NA
Acct Pay to Sales	NA	NA	NA
Profitability			The same of the sa
Return on Sales	NA	NA ·	NA
Return on Assets	NA	NA	NA

Company	Lindate -	Don 8	Bradstre	a
COLLIDATIV	ODUALS -	Duito	LUGUSUL	

Return on NetWorth NA NA NA

Public Filings

Summary

This following public filing data includes both open and closed filings found in D&B's database on this company, It is for informational purposes only and is not the official record. Certified copies can be obtained from the official source. Record Type # of Records Most Recent Filing Date N/A Government History Details Judgements No judgments have been reported to D&B on this company. Liens No liens have been reported to D&B on this company. Suits No suits have been reported to D&B on this company, UCC Filings No UCC Filings have been reported to D&B on this company. Bankruplcies

No bankruptcles have been reported to D&B on this company,

Government History

Borrower(Dir/Guar):

NO

Administrative Debt:

NO

Valimilanenta Débre

IVO

Contractor: Grantee: NO

Party excluded

NO

from federal program(s):

Labor Surplus Area:

N/A

Small Business:

YES (2017)

8(A) Firm:

NΑ







Bankruptcy Information

This section is inapplicable to Applicant since neither Applicant, its parent company nor any affiliates thereof have filed for bankruptcy, or any form of reorganization or protection from creditors, within the two most recent years preceding this application.

Merger Information

This section is inapplicable to Applicant because it has not been a party to any dissolution, merger or acquisition within the two (2) most recent years preceding this application.

Corporate Structure

