City of Columbiana

"Biggest Little Town In Ohio"

Bryan Blakeman, Mayor • Lance Willard, City Manager

Municipal Building • 28 West Friend Street • Columbiana, Ohio 44408 • Phone 330-482-2173 www.columbianaohio.gov



July 6, 2017

Docketing Division
The Public Utilities Commission of Ohio
180 East Broad Street
Columbus, OH 43266-0573

Re: In the Matter of the Application of the

City of Columbiana, for

Re-Certification as a Governmental Aggregator

Case No. 03-1716-GA-GAG

To Whom It May Concern:

Enclosed please find the City of Columbiana's completed **RE-CERTIFICATION APPLICATION FOR GOVERNMENTAL AGGREGATORS**. We have enclosed an original application, notarized and signed by an authorized official, and copies of all exhibits and other attachments.

The material provided includes the following:

- 1) Authorizing ordinance reflecting voter authorization;
- 2) Plan of Operation and Governance;
- 3) Copy of Automatic Aggregation Disclosures;
- 4) Copy of Opt-out Notification;
- 5) Experience statement

Should you have any questions or need additional information, please contact our aggregation program manager, Paul Grodecki of AMPO, Inc., at pgrodecki@amppartners.org.

Respectfully submitted,

Lance Willard City Manager



Public Utilities Commission

| PUCO USE O | NLY - Version 1.07 | |
|---------------|---------------------------------|-----------------------------|
| Date Received | Renewal Certification Number | ORIGINAL GAG Case Number |
| | | 03 - 1716 - GA-GAG |

RENEWAL CERTIFICATION APPLICATION OHIO NATURAL GAS GOVERNMENTAL AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit B-1 – Authorizing Ordinance*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION

A-1 Renewal Applicant information:

Legal Name

City of Columbiana

Address

28 West Friend Street, Columbiana, Ohio 44408-1299

Telephone No.

330-482-2173

Web site address

www.columbianaohio.gov

Current PUCO Certificate Number

03-067G (7)

Effective Dates October 4, 2015 - October 4, 2017

A-2 Contact person for regulatory or emergency matters:

Name

Lance Willard

Title

City Manager

Business Address

28 West Friend Street, Columbiana, Ohio 44408-1299

Telephone No.

330-482-2173

Fax No. 330-482-6190

Email Address | willard@columbianaohio.gov

A-3 Contact person for Commission Staff use in investigating customer complaints:

Name

Lance Willard

Title

City Manager

Business address

28 West Friend Street, Columbiana, Ohio 44408-1299

Telephone No.

330-482-2173

Fax No. 330-482-6190

Email Address | willard@columbianaohio.gov

A-4 Applicant's address and toll-free number for customer service and complaints:

Customer service address

28 West Friend Street, Columbiana, Ohio 44408-1299

Toll-Free Telephone No.

330-482-2173

Fax No. 330-482-6190

Email Address Iwillard

lwillard@columbianaohio.gov

(Ohio Natural Gas Governmental Aggregator Renewal) Page 1 of 3

SECTION B - APPLICANT AUTHORITY AND AGGREGATION PROGRAM INFORMATION

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Authorizing Ordinance," provide a copy of the adopted ordinance or resolution that reflects voter authorization to form a governmental aggregation program pursuant to Sections 4929.26 and 4929.27 of the Ohio Revised Code.
- **B-2** Exhibit B-2 "Operation and Governance Plan," provide a copy of the applicant's plan for operation and governance of its aggregation program adopted pursuant to Sections 4929.26(C) or 4929.27(B) of the Revised Code. The Operation and Governance Plan should include all information pursuant to Rule 4901:1-28-03 of the Ohio Administrative Code.
- **B-3** Exhibit B-3 "Automatic Aggregation Disclosure Notification," if the aggregation program provides for automatic aggregation in accordance with Section 4929.26(A) of the Revised Code, provide a copy of the disclosure notification required by Section 4929.26(D) of the Revised Code,
- B-4 <u>Exhibit B-4 "Opt-Out Notice</u>," provide a draft copy of the applicant's opt out notice that comports with the Opt-Out disclosure requirements pursuant to Rule 4901:1-28-04 of the Ohio Administrative Code. (*Ten days prior to public dissemination, the applicant shall docket with the Commission, the finalized Opt-Out notice that provides or offers natural gas aggregation service.*)
- B-5 <u>Exhibit B-5 "Experience</u>," provide a detailed description of the applicant's experience and plan for: providing aggregation services (*including contracting with consultants*, *broker/aggregators*, *retail natural gas suppliers*); providing billing statements; responding to customer inquiries and complaints; and complying with all applicable provisions of Commission rules adopted pursuant to Section 4929.22 of the Ohio Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.

| Applicant Signature and Title | ive ' | 74. Wu | llard | | , Lance Willard, City Manager | | | | | |
|--|-------|-----------|---------------|----------|-------------------------------|----------|------|--|--|--|
| Sworn and subscribed before me this | 6 | day of | JULY | | Month | 2017 | Year | | | |
| Dibia & Ble | | | DEBRA | L Dy | Ke, Bo | okkeepel | | | | |
| Signature of official administering oath | | | Print Name ar | ıd Title | | | | | | |
| MARIAL | Mygon | mission a | vnives en | 051 | 07/19. | | | | | |





The Public Utilities Commission of Ohio

Ohio Natural Gas Governmental Aggregation Affidavit Form (Version 1.07)

| In | the Matter of the Application of | | | | | | | | | |
|----------|--|--|--|--|--|--|--|--|--|--|
| | City of Columbiana Case No. 03-1716 -GA-GAG | | | | | | | | | |
| for | for a Certificate or Renewal Certificate to Provide Case No. 03-1716 -GA-GAG | | | | | | | | | |
| Na Oh | tural Gas Governmental Aggregation Service in) io. | | | | | | | | | |
| | te of Columbiana Ohio | | | | | | | | | |
| | Lance Willard, City Manager [Affiant], being duly sworn/affirmed, hereby states that: | | | | | | | | | |
| (1) | The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant. | | | | | | | | | |
| (2) | The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code. | | | | | | | | | |
| (3) | The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code. | | | | | | | | | |
| (4) | Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code. | | | | | | | | | |
| (5) | Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant. | | | | | | | | | |
| (6) | Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process. | | | | | | | | | |
| (7) | Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints. | | | | | | | | | |
| (8) | Affiant further sayeth naught. | | | | | | | | | |
| | Affiant Signature & Title Lance Willard, City Manager | | | | | | | | | |
| | Sworn and subscribed before me this day of JULY Month 2017 Year | | | | | | | | | |
| | Llebra y Debra L Dyke, Bookkeeper | | | | | | | | | |
| | Signature of Official Administering Oath Print Name and Title | | | | | | | | | |
| | My commission expires on 05/27/19 | | | | | | | | | |

(Ohio Natural Gas Governmental Aggregator Renewal) Page 3 of 3

EXHIBIT B-1

AUTHORIZING ORDINANCE

RECORD OF OWNANCES

Dopton Level March Co. 2003 Ordinance No. 03-6-2002 2003 January 21 Possed ... 2003 Effective January 21

AN ORDINANCE TO FACILITATE COMPÉTITIVE RETAIL MATURAL GAS SERVICE TO PROMOTE MATURAL GAS SAVINGS, LOWER COST NATURAL GAS SUPPLIES AND OTHER BENEFITS FOR CERTAIN MATURAL GAS CONSUMERS, AUTHORIZING ALL ACTIONS MECESSARY TO EFFECT AN OPT-OUT MATURAL GAS ABGREGATION PROGRAM PURSUANT TO SECTION 4821.28 OF THE OHIO REVISED CODE AND ARTICLE XVIII SECTION 4 OF THE OHIO CONSTITUTION; DIRECTING THE COLLINGUISM AND MAJONING BOARD OF ELECTIONS TO SUBMIT A BALLOT QUESTION TO THE ELECTORS; AUTHORIZING AN AGREEMENT WITH AMERICAN MUNICIPAL POWER CHAO (AMP-OHIO) FOR SUCH PURPOSES AND DECLARING AN EMERGENCY

WHEREAS, Article XVIII Section 4 of the Obio Constitution greats the City of Coburbiane fine Thursdipully? contain matherly related citilly beneat; and

WHEREAS, pursuant to Chapter 4622 of the Obio Revised Code, to building compelling relative pateril pass service to provote natural gas servings, tener cost natural gas supplies, and other bornelles, carials governmentel automatera aggregate cariats soluted gas consumers within their indicator, and

WiteFEEAS, persuant to Section 4929-28, Revised Code, the Musicipality is authorized to ambilish an opt-out natural gas apgrapation programs ("Gest Apprepation") for the benefit of custain natural gas accurators within the literationality so that the consumers they makes lower cost natural gas supplies and other burrolls from the aggregation and collective purchasing of natural gas tempolos; and

WHEREAS, Gam Approprian provides an opportunity for natural gas communes collectively to realize natural gas senings, four cost material gas supplies, and other basells that the consumers away not otherwise be able to realize individually, and

WHEREAS, the Municipality design to automit to the electors of the Municipality the question of whether the Municipality-should create a Gas Aggregation program to leading competitive might natural gue service to promote meteral gue service, lower cost natural gue supplier, and other beneath is accordance with Section 4929.26, Revised Code: and

WHEFEAS, this Ordinance constitutes an entergency measure providing for the learnestate presention of the public peace, properly, bealth, or sellely, in that opportunities to coordinate appropriate acquisites with contain suppliers of natural gas may became instead; and

WHEREAS, the Manicipality has eximpled this Ordinance pursuent to the sudnetly-conformed by Article XVIII Section 4 of the Unio Constitution and Section 4020.25, Revised Code; and

MONY, THEREFORE, BE IT ORIGINATED by the Council of the City of Cohenblum, County of Colombium, State of Ohio:

SECTION CASE: THAT, this Council finds and determines that to facilitate compatitive retail natural gas sandom to records and or a province in the following the second seco this Ordinarum, the Municipality is homby emissioned to take all actions recovering to affect a time Aggreg and Communicative in the Manacapathy is membry exemented to game all actions recomments to Section 4923-25, Herderd Code. The Menicipality may seem to be blanchedly folially with other entities to the full extent possible by law, and for such purposes, the City Manager of the Manacapathy in hereby authorized to associate and deliver as agreement with Associate fluidopally Power-Chip ("AMP-Chip") the sealed the Manacapathy as its consultent and agent to effective Gas Aggregation program Actions associately in this case aggregation program included adversariate and entering into convex agreements(s) with natural gas applices to itselfitte the scale and purchase of all natural gas convexity and services to serve the service for any action and or convexity and services to serve the service for any action of the services to serve the service for any action of the services to serve the service for any action of the services to serve the service for the services to serve the service for any action of the services to serve the service for any action of the services to serve the service for the services to serve the service for any action of the services to serve the services for action of the services for services to serve the services for the services to serve the services for action of the services for the services to serve the services for the servi consumers. The Municipality shall be authorized by the electors to be the only entity authorized to set for and on behelf of the enrolled natural gas supplier(s) to provide the commodity and all other sendons for the Gas

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Clerkof

CERTIFICATION

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RECORD OF OREMANCES

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| Ordinance No | 93-6-2002 | Passed | January 21 | 2003 |
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| | • | Personal | January 21, 2003 | |
| Dear | m L. Davis | done | Solya- | *************************************** |
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| | Ordinance Na. | 03-0-2030 | Posted | July 16, July 23, | , 2003 2003 |
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| iffy their parted by | Cottonball hamis | That this Council lyggily ad and incorporated harels by a put gas appropriate program. | decuces as Exhibit A id | | and againment such of |
| 9 | SECTION DWD Amended Charl | : THAT publication of Mis or for the City of Columbians, | Ondinance whell he by Ohio. | thos fono as per 3 | lection (1.15(b) of the |
| do hereby | SECTION THREE | EE: THAT, this ordinance sh ry the provisions of the Americ | all take effect and be hi led Charler for the City | i luji dovan gard virijan i of Calumbiana, Ohio. | al dup aptilout pobst in |
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| the series of th | and that said put the full land of | uns determined by Council initialion contained to addition such Ordinance use posted at Friend Street, Columbians. | In he of general eirosi I to the fille of the fore; for inspection for am | alicus unithin dhe City poing Cudinacos e sh | of Cultivations, Oldo, Identity that is copy of |
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| | Ordinance No DS 0.2198 | Panel | Kre 7, | 06 | | | | | | |
| | | EFFECTIVE | - ineZ | 2006 | | | | | | |
| | AN ORDINANCE AMENDING ORDINANCE IN FOR THE CITY OF COLUMBIANA'S NATURA | O. 03-0-2060 THE PLA L GAS AGGREGATION | N OF OPERATIO PROGRAM. | ON AND GOVERNANCE | | | | | | |
| | Whereas, pursuent to Chapter 4929 of the Ohio Revised Code, to facilitate competitive rotali natural pa- service to promote natural gas savings, lower road natural gas supplies, and other behalfs, certai governmental entities may aggregate certain natural gas consumers within limit jurisdiction; and | | | | | | | | | |
| | Whereas, on May 6, 2003, the electors of the City approved of the City's plan to create an eggregation program for customers located within the boundaries of the City of Columbiana; and | | | | | | | | | |
| | Whereas, Revised Code 4929.26(C) requires a governmental entity interested in the automatic registration of customers under governmental appropriation, subject to customer sights to "opi-out" of such an appropriation, to adopt a plan of operation and governmes for its appropriation program; and | | | | | | | | | |
| | NOW THEREFORE, BE IT ORDAINED by the of Ohio: | Council of the City of C | olumbiata, Cous | ly of Columbiana, State | | | | | | |
| | SECTION ONE: THAT, this Courol hereby an Governance as passed by Ordinance No. 03-G- hereto and incorporated barein by reference as municipal gas aggregation program in accordan | 2060 paesad on July 2 Exhibit A for the intoles | 6, 2003, said are Matellan pari ad | continue salain de adimentari | | | | | | |
| | SECTION TWO: THAT publication of this G Amended Charler for the City of Columbiane, Ci | rdinance shall be by a bio. | hort form as per | Section 6.15(b) of the | | | | | | |
| | SECTION THREE THAT, this ordinance shall time permitted by the provisions of the Amended | inke eithet and be in to Charter for the City of | d force and virtue Columbians, Ohi | od the earliest point in | | | | | | |
| | 1* Rending May 17, 2006 | 2ª Reading | Jane 7, 2008 | | | | | | | |
| | | Passed | Amo 7, 2006 | | | | | | | |
| | ATTEST. Clerk of Council | Presiding Officer | e. Scep | 4 | | | | | | |
| | APPROVER AS TO FORM | | | • | | | | | | |
| | Municipal Attorney | | | • | | | | | | |
| | CERTIFICATION OF PUBLICATION: | | | | | | | | | |
| | I, the undersigned Clark of Council of the City of Oxidinance was published in the Marning Journal said newspaper was determined by Council to be and that said publication contained in addition to a the full text of such Ordinance was posted for Bulkling, 28 West Friend Street, Columbiana, Ohk | on me <u>zer</u> any or e of general circulation the title of the loragoing | May 2005, with the City | end find on such date of Columbiana, Ohio, | | | | | | |
| | Dated: May 20, 2005 | Charle of Course City of Cotum | nn Li cil Disne | Edvis | | | | | | |

EXHIBIT B-2

OPERATION AND GOVERNANCE PLAN

Exhibit A

CITY OF COLUMBIANA

PLAN OF OPERATION AND GOVERNANCE FOR MUNICIPAL OPT-OUT NATURAL GAS AGGREGATION

ADOPTED BY CITY COUNCIL (July 25, 2003)

Overview

At the May 6, 2003 general election, local residents authorized the City of Columbiana (the City) to create a municipal opt-out natural gas aggregation program (the Aggregation Program) in compliance with Section 4929.26 of the Ohio Revised Code. Under the opt-out natural gas aggregation program, all eligible natural gas consumers within the City's corporation limits will be automatically included in the Aggregation Program initially. However, all consumers will also be given the opportunity to opt-out or decline participation in the Aggregation Program as detailed herein.

The City's purpose in creating the Aggregation Program is to represent local consumer interests in emerging competitive natural gas markets by aggregating natural gas loads within the City's corporation limits (including municipal facilities) and negotiating affordable, reliable natural gas supplies and other related services on behalf of local consumers. The City may pursue this purpose individually or in cooperation with other entities.

Many small commercial and residential natural gas consumers lack the leverage to effectively negotiate natural gas supply rates and services. A governmental aggregation program provides them with an option for professional representation and the bargaining power of a larger, more diverse consumer group that may be more attractive to suppliers, allowing them to effectively participate in the competitive process and achieve benefits.

1. Description of Services

The Aggregation Program is designed to reduce the amount a consumer pays for natural gas energy, and to gain other favorable economic and non-economic terms in service contracts. The City will not buy and resell natural gas, but will represent collective consumer interests to set terms and conditions for service. Through a negotiation process, the City will develop a contract with a Competitive Retail Natural Gas Services Provider (CRNGS Provider) or Providers for firm all-requirements natural gas service. Once the contract has been finalized, it will be submitted to the Columbiana City Council for approval.

The Aggregation Program covers the natural gas supply portion only of a participant's natural gas bill. Columbia Gas of Ohio (COH) will continue to deliver natural gas to Aggregation Program participants' homes and businesses through its natural gas distribution system as a monopoly function regulated by the Public Utilities Commission of Ohio (PUCO). COH will also continue to install, operate and maintain its system of pipelines, Rights of Way, meters and other natural gas distribution components. Aggregation Program participants should continue to call COH if their natural gas is

interrupted or if they have billing questions. The PUCO will continue to oversee COH natural gas safety and reliability service standards.

Oversight of the Aggregation Program will be the responsibility of the City Manager, who shall report to the City Council. The City Manager, subject to City Council approval, will have the authority to develop specifications for the Aggregation Program, to appoint an Aggregation Program Manager, and to select, hire and manage the CRNGS Provider. The CRNGS Provider and the Aggregation Program Manager will work under the direction of the City Manager with the advice and counsel of the City Attorney.

Due to the complexity of the natural gas utility industry and the uncertainties of its associated restructuring activities, the City of Columbiana may contract with a commitment or consultants to provide the necessary expertise to represent the City's interest in legislative and regulatory matters and/or to serve as the Aggregation Program Manager. Such services may include, but are not limited to, facilitating consumer enrollment and opt-out, assisting with consumer education, addressing consumer questions and concerns, providing reports on program operation, enrollment and savings, negotiating future CRNGS Provider contracts, and representing the City in dealings with CRNGS Providers, COH, the Ohio Legislature, the PUCO and the Ohio Consumer's Counsel (OCC).

The City deems any and all information related to an eligible customer to be confidential and proprietary trade secret information. The CRNGS Provider shall keep all eligible customer information provided to it by the City or COH in supplying eligible customers within the City's corporation limit confidential and shall not disclose such information to any third party, unless such disclosure is required to serve any eligible customer, the third party agrees to keep such eligible customer information confidential, and the City consents to the disclosure of such information to the third party.

The City will require any CRNGS Provider to disclose any subcontractors that it uses in fulfillment of the services described herein.

The CRNGS Provider will provide a local or toll free telephone number for participant questions and concerns about enrollment, opt-out provisions, billing and other Aggregation Program issues.

The CRNGS Provider will develop internal controls and processes to help ensure that the City remains in good standing as a governmental aggregator that complies with all laws, rules and regulations regarding the same as they may be periodically amended.

Natural gas service reliability is an essential to Aggregation Program participants. The City will strive to provide high-quality service and reliability through provisions of the CRNGS Provider contract, through traditional proceedings related to COH distribution services; and through direct discussions with COH concerning specific or general problems related to quality and reliability of its distribution system.

If for any reason a CRNGS Provider fails to provide uninterrupted service, the City will attempt to acquire an alternative natural gas supply. If this attempt fails, participants will default to COH established tariff rates. In no case will participants be without natural gas as the result of the CRNGS Provider's failure to provide uninterrupted service. The City will seek to minimize this risk by contracting only with reputable CRNGS Providers that demonstrate reliable service. The City also intends to include conditions in its CRNGS Provider contract that will indemnify participants against risks or problems with natural gas supply service and price.

All Aggregation Program participants shall enjoy the protections of law afforded to consumers as they currently exist or as they may be amended from time to time. These include rights to question billings or service quality or service practices. All program participants shall also enjoy the individual right to decline participation in the Aggregation Program subject to the terms and conditions contained herein.

All Aggregation Program participants will be treated equitably. They will be guaranteed the right to raise and resolve disputes with the CRNGS Provider, be provided all required notices and information; and always retain the right to opt-out of the Aggregation Program or switch suppliers subject to the terms and conditions contained herein.

All consumers within the City's corporation limits shall be eligible to participate in the Aggregation Program subject to the terms and conditions described herein, Ohio law, PUCO rules and regulation governing natural gas service, and COH approved tariffs.

Service under the Aggregation Program shall include all eligible customer classes in adherence with universal service principles and requirements, and the traditional non-discriminatory practices of local government. CRNGS Provider contracts shall contain provisions to maintain these principles and equitable treatment of all customer classes.

Low-income consumers shall remain subject to all provisions of Ohio law and PUCO rules and regulations as they may be amended from time to time regarding their rights to return to COH General Service and participation in the Aggregation Program.

The City developed this Plan of Operation and Governance in compliance with Ohio law regarding municipal opt-out aggregation of natural gas consumers, including two public hearings prior to its adoption.

The Columbiana City Council shall approve through resolution or ordinance the Aggregation Program's Plan of Operation and Governance in accordance with Ohio Revised Code Section 4929.26. Amendments to the Plan of Operation and Governance may be subject to Columbiana City Council approval and filing with the PUCO.

After adoption of the Plan of Operation and Government, the City will file with the PUCO for governmental aggregator certification and also register as a governmental aggregator with COH.

Aggregation Program participants are subject to the same standards and responsibilities as other natural gas consumers, including payment of billings and access to metering and other equipment necessary to carry out utility operations.

The Aggregation Program may be discontinued upon the termination or expiration of the CRNGS Provider contract without any extension, renewal or subsequent contract being executed. In the event of Aggregation Program termination, each participant will receive notification at least 60 days prior to such program termination and could return to COH General Service Rate or select another approved CRNGS Provider.

2. Determination of Rates

The City will not buy and resell natural gas to Aggregation Program participants. The City will aggregate natural gas loads within the City's conporation limits including municipal facilities. Through a competitive selection process, the City will develop and negotiate a contract with a CRNGS Provider or Providers for firm, all-requirements service. The contract will contain mutually agreeable price terms for affordable, reliable natural gas supplies and other related services. The City may pursue this purpose individually or in cooperation with other entities. Contracts will be monitored by the City on behalf of consumers.

CRNGS Providers will supply information on natural gas supply charges by COH customer rate classification or other appropriate pricing category as approved by the City. All natural gas supply charges will be fully and prominently disclosed in consumer emoliment materials and will be subject to approval by the Columbiana City Council.

The City will contract only with a CRNGS Provider or Providers that meet at a minimum the following criteria:

- 1. Certified CRNGS Provider by the PUCO
- 2. Registered with COH
- Have a service agreement under COH Gas Transportation Service Tariff
- 4. Successfully completed Electronic Data Interchange (EDI) computer system testing with COH and that CRNGS Provider's EDI computer system is capable of effectively processing Aggregation Program EDI transactions in a timely manner
- 5. Meet standards of creditworthiness established by the City
- Have a customer cell center capable of effectively handling participants' questions, concerns and disputes in a timely manner using a toll-free telephone number
- Hold the City harmless from any financial obligations arising from offering natural
 gas and/or energy-related services to Aggregation Program participants

The CRNGS Provider's contract will run for a fixed term (i.e., one to five years) and contain all pricing, charges, early termination fees, etc. in clear and easily understood terms, and it will include a sales tax instead of a gross receipts tax.

The CRNGS Provider's rates will include an administrative fee, which shall (if implemented) be collected on behalf of the City to fund the implementation and administration of the City's Aggregation Program. The administrative fee will be adjusted annually to cover the City's cost of administering the program. The fee will be reviewed annually to ensure that the amounts collected do not exceed the cost of administering the aggregation program.

COH assigns customer rate classifications, character of service and associated regulated rates subject to PUCO approved tariffs. In addition to the CRNGS Provider's gas service charges, consumers will continue to be billed for COH service and delivery charges. Although the City may participate in regulatory proceedings and represent the interests of consumers regarding these regulated rates, it cannot assign or alter customer rate classifications.

3. Plan for Providing Opt-out Notice

Initially, each eligible consumer within the City's corporation limits will be automatically included in the Aggregation Program. However, prior to actual enrollment, each consumer will receive a notice from the City detailing the Aggregation Program's rates, terms and conditions.

Each consumer will then have a 21-day period to opt-out of or decline to participate in the Aggregation Program without charge. Consumers opting out of the program will remain on Columbia Gas of Ohio's (COH) established tariff rates until such time as they select an approved CRNGS Provider. A similar opt-out period will be offered every two years during which time consumers can leave the Aggregation Program without paying an early termination fee.

4. Process for Determining the Pool of Customers

After contract approval by the Columbiana City Council, the CRNGS Provider will work with the City and COH to identify all eligible consumers within the City's corporation limits.

All eligible consumers will be notified of the rates, charges and other terms and conditions of participation in the Aggregation Program and that they will be automatically enrolled in the Aggregation Program unless they "opt out" or decline participation in the program. Consumers will be given a 21-day period in which to notify the City that they wish to opt out or decline participation in the Aggregation Program.

After the initial 21-day opt-out period has elapsed, all eligible consumers who have not notified the City of their desire to opt out of the Aggregation Program will be enrolled by the CRNGS Provider at the earliest date practicable.

Consumers enrolled in the Aggregation Program by the CRNGS Provider will receive a letter from COH notifying them of their enrollment. Consumers will have seven calendar days to notify COH of any objection to their enrollment in the Aggregation Program. COH will notify the CRNGS Provider of consumer objections or any reason that a consumer was not smolled in the Aggregation Program.

Customers who meet the following criteria will become Members of the aggregation program:

- Are not currently buying gas from another supplier;
- Are up to date with their bill payments;
- Have not opted out of the program;
- · Currently have service with COH:
- Are classified as non-mercantile;
- Have not exercised their right of rescission, or.
- Are not on the Peacentage of Income Payment Plan (PIPP).

New members may opt into the Program upon contract expiration with an alternate supplier. These members will need to contact the CRNGS Provider for enrollment information. The CRNG Provider has a right of refusal in accordance with criteria described in this plan.

The CRNGS Provider will build and maintain a database of all Aggregation Program participants. The database will include the name, address and COH account number and may include other pertinent information as agreed upon by the City and the CRNGS Provider. Such information may include the CRNGS Provider's account number (if different from COH account number), rate code, rider code (if applicable), most recent 12 months of natural gas consumption, and meter reading cycle. The Aggregation Program database will be updated at least quarterly. The City will have the right to access information in the database for purposes of auditing.

The CRNGS Provider will report to the City the status of Aggregation Program enrollment on at least a monthly basis.

Participants who wish to leave the Aggregation Program may do so:

- During the initial 21-day opt-out period;
- During the seven day rescission period;
- During subsequent opt-out period offered by the City at least every two years;
- At any other time; however an early termination fee may be assessed.

In addition to the initial 21-day opt-out period described above, each participant will be given an opportunity to opt out of the Aggregation Program every two years without paying an early termination fee. Consumers who choose to opt out of the Aggregation

Program at any time other than during the initial 21-day opt-out period or during subsequent opt-out periods offered by the City may be subject to an early termination fee.

Any consumer who opts out of the Aggregation Program will be returned to COH established tariff rates until such time as the consumer selects another approved CRNGS Provider.

5. Customer Billing Procedures

The City plans to utilize COH consolidated billing service in which each consumer account receives one bill itemizing the CRNGS Provider's natural gas supply charges and COH delivery, transition and other PUCO-approved charges. The billing statement will be consistent with applicable PUCO rules and regulations. The City will consider other billing options, including CRNGS Provider consolidated billing, if and when they become available and if it appears advantageous to do so.

6. Credit and Deposit Policies

Collection, credit and deposit procedures remain the responsibility of the Local Utility, the selected supplier and the individual member. Members are required to remit and comply with the payment terms of the local utility. This program will not be responsible for late or no payment on the part of any of its members. The Municipality will have no separate credit or deposit policy. The selected supplier shall not charge more than 1 ½ percent per month for overdue balances owed to the selected supplier.

7. Governmental Aggregator's Customer Service Procedures and Dispute Resolution

The Aggregation Program only impacts the source of natural gas supply. COH will continue to deliver the natural gas purchased through the Aggregation Program to participants' homes and businesses through its natural gas distribution system. Participants with question or concerns regarding service delivery or safety, such as a natural gas outage or odor of gas should continue to contact COH at 800-344-4077. Meter reading or other billing questions should also be directed to COH at the same number. Questions regarding Aggregation Program enrollment or opting out should be directed to the CRNGS Provider. General questions and concerns should be directed to either the office of the City Manager, City of Columbiana, or the General Manager at AMPO, Inc. Disputes unresolved by the aforementioned parties, should be directed to either the Ohio Consumer's Counsel or the Public Utilities Commission of Ohio. The following table gives toll-free telephone numbers for use by consumers.

| | Telephone Number | | | | | |
|---|---|--|--|--|--|--|
| ontact | · | | | | | |
| СОН | 800-344-4077 | | | | | |
| COH | 800-344-4077 | | | | | |
| COH | 800-344-4077 | | | | | |
| CRNS Provider - Interstate Gas Supply Hours: Mon - Fri: 8:00 AM - 5:00 PM | 800 280-4474 | | | | | |
| AMPO, Inc. | 614 337-6222. gstone@amp-ohio.org | | | | | |
| Ohio Consumer's Counsel | 877-742-5622 occ@occ.state.oh.us | | | | | |
| Public Utilities Commission of Ohio | (800)-686-7826 (voice) (800)-686-1570 (TDD) | | | | | |
| | COH COH COH CRNS Provider — Interstate Gas Supply Hours: Mon — Fri: 8:00 AM — 5:00 PM AMPO, Inc. Ohio Consumer's Counsel Public Utilities Commission | | | | | |

8. Members Moving Into/Within the Aggregation (New Account Number)

Consumers who move into the City after the initial opt-out period will be not be <u>automatically</u> included in the Program, but will be afforded an opportunity to enroll. However, the City cannot guarantee that the rates, terms and conditions to consumers enrolling in the Aggregation Program after the initial 21-day opt-out period will match those of the initial enrollees.

The same rule will apply to participents who move within the City after the initial opt-out period, if they are given a new account number by COH. That is, they will not be automatically include in the Program, but will be given an opportunity to re-curoil under a new set of rates, terms and conditions.

9. Members Moving Within the Aggregation (Same Account Number)

Participants who relocate within the City limits and retain the same COH account number, will be allowed to continue in the Aggregation Program at their new location under the same terms and conditions as at their former location, subject to any switching fees imposed by COH.

10. Joining the Program at a Later Date (Opting-In)

Residents of the City who initially choose to opt-out of the Program, for whatever reason, and wish to enroll at a later date, will be treated the same as a new resident. That is, they will not automatically become part of the existing program, but will be given an opportunity to enroll. However, the City cannot guarantee that rates, terms and conditions to consumers emolling in the Aggregation Program after the initial 21-day opt-out period will match those of the initial enrolless.

DEFINITIONS

Aggregation

Combining the natural gas loads of multiple customers for the purposes of supplying or arranging for the supply of competitive retail natural gas service to those customers.

Aggregation Program Manager

The person or entity designated by the City to oversee the operation and management of the City of Columbiana's Municipal Natural gas Aggregation Program.

Competitive Retail Natural Gas Service (CRNGS)

A component of retail natural gas service deemed competitive under the Ohio Revised Code or pursuant to an order of the PUCO. This includes but is not limited to the services provided by competitive retail natural gas service providers, natural gas marketers, aggregators and governmental aggregators.

Competitive Retail Natural gas Service Provider (CRNGS Provider)

A person or entity certified by the PUCO and registered with COH who supplies or offers to supply a competitive retail natural gas service over the COH natural gas distribution system. This term does not apply to COH in its provision of standard offer natural gas service.

Consumer

Any person or entity that is an end user of natural gas and is connected to any part of COH natural gas distribution system within the City of Cohmbiana's corporation limits.

Delivery Charge

Charge imposed by COH for delivering natural gas to a consumer's home or business. The charge includes meter reading, billing, transition costs, maintaining natural gas system reliability and responding during emergencies and outages (also called the distribution charge).

Distribution

Delivery of natural gas to a home or business through COH owned pipelines, meters and other equipment. COH distribution system operations will remain regulated by the PUCO.

Governmental Aggregator

An incorporated village or city, township or county acting as an aggregator for the provision of a CRNGS under authority conferred under Section 4929.26 of the Ohio Revised Code.

Mercantile Customer

A customer that consumes, other than for residential use, more than five hundred thousand cubic feet of natural gas per year at a single location within the state; or a customer that has three or more location within the state that consume natural gas, other than for residential use.

Natural Gas Related Service

Service directly related to the consumption of natural gas at a consumer's home or business. This may include, but is not limited to, the installation of metering, remote reading indices, regulation; the maintenance, repair or replacement of appliances and other energy-consuming devices at a consumer's premises, and the provision of energy consumption measurement and billing services.

Natural gas Supply Charge

All charges related to the acquisition of natural gas by the CRNGS Provider, and its delivery to the City's distribution system.

Ohio Consumers' Counsel (OCC)

The Ohio Consumers' Counsel (OCC), established by the Ohio Legislature in 1976, represents the interests of Ohio's four million residential utility customers served by investor-owned utilities in proceedings before the PUCO, other regulatory agencies and in the courts. The OCC also educates consumers about utility issues and resolves complaints individuals have with investor-owned utility companies.

Participant

A consumer eurolled in the City of Columbiana's Municipal Natural gas Aggregation Program.

Public Utilities Commission of Ohio (PUCO)

The state agency charged with assuring all consumers (residential commercial and industrial) served by investor-owned utilities have access to adequate, safe, and reliable utility services at fair prices. The PUCO regulates a wide variety of investor-owned utilities, including astural gas, electricity, pipeline, heating/cooling, local telephone, long distance telephone, waterworks, wastewater, railroad, household goods carriers, water transportation, hazardous materials carriers, and commercial transportation carriers.

EXHIBIT B-3

AUTOMATIC AGGREGATION DISCLOSURE

EXHIBIT B-4

OPT-OUT NOTICE

IGSenergy.com | PO Box 9060 Dublin, OH 43017 | Phone: 877-353-0162 | Fax: 800-584-4839



TEST CUSTOMER 6106 EMERALD PKWY DUBLIN, OH 43016

February 19, 2015

Dear Resident or Small Business Owner:

Thank you for participating in the City of Columbiana Natural Gas Governmental Aggregation Program. We are pleased to announce that the City of Columbiana have selected IGS Energy of Dublin, Ohio as the supplier of natural gas to program participants in the City again for its next term.

As you may recall, under governmental aggregation the City of Columbiana acts on behalf of natural gas consumers in the City to negotiate a gas supply contract with eligible suppliers. Both the City of Columbiana and IGS Energy must be certified by the Public Utilities Commission of Ohio. The City of Columbiana voters approved the implementation of the program via Ordinance No. 03-0-2002 on January 23, 2003. The aggregation program for the City of Columbiana will renew with IGS Energy beginning with your April 2015 Columbia Gas of Ohio (Columbia) billing period and end with your March 2016 billing period.

Your new price under the City of Columbiana Natura) Gas Aggregation Program will be \$0.479 per CCF through your March 2016 billing period. This new fixed rate of \$0.479 per CCF is lower than any other comparable fixed rate available in the marketplace according to the Public Utilities Commission of Ohio "Apples to Apples" rate comparison sheet of competitive suppliers as of January 9, 2015. There is no charge to sign up and no charge to cancel. Please refer to the attached Terms and Conditions for full details of this offer.

You will be automatically re-enrolled in the City of Columbiana Natural Gas Aggregation Program unless you choose to "opt out" -- that is, to not participate. There is no cost for enrollment and you do not need to do anything to be included.

If you want to be excluded from the City of Columbiana Natural Gas Aggregation Program you must return the enclosed "Opt-Out" form or contact IGS Energy at 1-877-353-0162 by March 12, 2015. If you do not opt out at this time, you will be enrolled in the program until it expires with your March 2016 billing period.

Under this new program IGS Energy will deliver your gas to Columbia, and then Columbia will deliver that gas to you. Columbia will maintain the pipeline system that delivers natural gas to your home or business. Columbia will continue to read your meter and will continue to send you a monthly bill that will include the gas supply charge from IGS Energy. You will still contact Columbia regarding loss of gas service, odor of gas, or for any other concerns or issues having to do with your local service. Budget billing and automatic billing options will continue to be available through Columbia.

If you have any questions please call IGS Energy at 1-877-353-0162, weekdays, from 8:00 a.m. to 8:00 p.m. and Saturdays, from 9:00 a.m.to 3:00 p.m. EST. For general information on natural gas deregulation in Ohio, you can also visit the Web Sites of the Ohio Consumer's Counsel (www.occ.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (www.pucc.org) or the Public Utilities Commission of Ohio (<a

Sincerely.

The City of Columbiana and iGS Energy

P.S. Remember to return the "Opt-Out" form only if you do not want to participate in the City of Columbiana Natural Gas Aggregation Program.

If the home or small business for which you have received this letter is not located within the City of Columbiana, you have received this letter in error. Please contact IGS Energy at 1-877-353-0162 to be removed from the aggregation list.

You are not eligible to participate in this program if you are corrently exrolled in the PIPP program. If you are already under contract with a competitive retail natural gas service provider, you may incur a contract termination fee or other charges if you fail to opt-out of the aggregation program.

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|----------------------|---------------------------------------|------|---------|-------|---------------------|--------|-----|-------|-------|------|-------|---|---------|----------|---------------------------------------|
| Name (Please Print) | | | | · | ·· · · · · <u>·</u> | _ | Gas | Aggre | gatio | n Pr | ograi | | eck box | ta opt e | sue.t |
| Address | · · · · · · · · · · · · · · · · · · · | | | | | _ | | | | | | · | | | · · · · · · · · · · · · · · · · · · · |
| City, State, Zip | | | | | | _ | | | | | | | | | |
| Phone Number | | | | | | _ | | | | | | | | | |
| Email Address | | | | | | _ | | | | | | | | | |
| Signature (REQUIRED) | | | | | | | | | | | | | | | ለለ የለሁን |

Term: The community's opt-out government aggregation program (the "Program") and my service with Interstate Gas Supply, Inc. (elsewhere referred to as Tenergy and the consumer will be referred in the first person, "my", "me" or "1" as my supplier on the Program will begin within one to two billing cycles after my enrollment or rate change is confirmed with the utility company and shall continue through my March 2016 utility billing cycle, unloss notified observes. IGS Energy will supply the commodity portion of my natural gas and Cotumbia Gas of Ohio will be my Natural Gas Distribution Company ("NGDC"). I can contact the IGS Energy choice department by phone at 1-877-353-0162, by fax at 1-800-584-4839, in writing at P.O.Box 9060, Dublin, OH 43017, or through their web site at http://www.igsenergy.com.

Regulatory: The NGDC's choice program and the government aggregation for my community are subject to ongoing Public Utilities Commission of Ohio (PUCO) jurisdiction, and I understand that if the choice program or this Program is terminated, this Agreement may be terminated, without penalty to either party.

Price: My price through my March 2016 billing cycle will be \$0.479 per CCF, which does not include applicable sales tax or NGDC transportation and other charges.

Renewal: If my community's governmental aggregation continues, at least every two years from the establishment of this Program the government aggregation or its supplier shall provide me notice of my right to opt out of the aggregation without penalty. The process for providing me with notice of my right to opt-out shall include a provision for me to return a post card or similar notice to the governmental aggregation or the supplier. For renewals, I will have at least twenty-one days from the post mark date on the written notice so choose to opt out of the Program, and my return post card or notice that is post marked before the opt out deadline has elapsed shall count as timely sent. The notice will follow the procedures established for the initial opt-out notice sat forth in this rule and shall prominently disclose to customers all changes to the terms and conditions associated with the aggregation. I am entitled to opt-out of the government aggregation program at least every two years from the commencement sent date of the Program, without a penalty. If I am in the Program when the Program is renewed and I do not exercise my right to opt-out, I will be continued in the Program.

Resclasion Period: I will have 21 days from the post mark date of my opt-out notice to exercise my right to opt-out of my community's Program. If I do not opt-out of the Program, IGS Energy will submit my enrollment to the NGDC and I if I an new to the Program or a new customer to IGS Energy will have 7 business days from the post-mark date of the confirmation notice sent by the NGDC in creating my enrollment to the program of the NGDC in writing or by telephone at the number provided on the confirmation notice within that 7 day period. Otherwise, I can cancel this agreement as detailed below.

Cancellation: Either party can cancel this Agreement within the first 30 days of enrollment with IGS Energy by providing the other with actice of cancellation, with no cancellation fee. At any other time either party can cancel this agreement with notice to the other, without a cancellation fee. Concellation notices provided after the NGDC deadline may result in additional month(s) of service beyond the cancellation notice date, as the effective date of all cancellations are subject to NGDC guidelines and I agree to continue to pay for my service with IGS Energy for all periods billed with IGS Energy, I understand that if I switch my service to another supplier or back to the NGDC an NGDC switching fee may apply under the NGDC's tariff and the NGDC may charge a price other than the NGDC commonly rate.

Contact and Dispute Resolutions: In the event of a billing dispute or issues regarding volume or metering, I should contact the NGDC at the number listed on their bill. For other questions or concerns about pricing, I can contact the IGS Energy choice department by phone weekdays from 8:00 a.m. to 5:00 p.m. EST at 1-877-353-0162, by fax 1-800-584-4839, in writing at P.O. Box 9060, Dublin, OH 43017, or through their web site at www.igsenergy.com. Also, I can contact IGS Energy through e-mail at choice@igsenergy.com. If my questions or concerns are not resolved after I liave called IGS Energy, or for general utility information, residential through the siness customers may call the Public Utilities Commission of Ohio (PUCC) told free at 1-800-686-7626 or for TDDTTY foll free at 1-800-686-1570, from 8:00 a.m. to 5:30 p.m. weekdays, or visit the PUCO website at www.puco.ohio.gov. The Ohio Consumers Counsel (OCC) represents residential utility customers in matters before the PUCO. The OCC can be contacted toll free at 1-877-742-5622 from 8:00 a.m. to 5:00 p.m. weekdays or visit www.pickocc.org.

Billing: For my convenience I will receive only one bill, which will be issued by the NGDC each month and will contain (GS Energy's gas price plus applicable taxes and all of the NGDC's transportation and other applicable charges, including any late fees assessed by the NGDC. I agree to continue to pay the NGDC for the entire gas bill under the NGDC's payment terms and conditions. If I pay under the budget bill payment plan, I understand that this service is available and will remain available. (GS Energy reserves the right to issue an invoice to me directly, such evoice would contain IGS Energy's gas price and may also contain applicable taxes and all of the NGDC's transportation and other applicable charges. II IGS Energy invoices me directly and I fail to pay within the terms specified on the invoice(s) a late fee of 1.5% per month on all past-due amounts will apply. If IGS Energy bills me directly for services provided, IGS Energy may terminate this Agreement with fourteen (14) days written notices should I fail to pay the bill or meet any agreed-upon payment arrangements. If I fail to pay my invoices innely which include IGS Energy charges, the NGDC may disconnect my service, according to tariff gastiennes. I may request, at no charge, up to 24 months of my payment fixtory for services rendered by IGS Energy. Other than for operation, maintenance, assignment and transfer of my account or, where IGS energy is performing billing services, or for commercial collections, IGS Energy will not disclose my account number to any other third party willhout my affirmative written consent or pursuant to court order. I authorize IGS Energy to obtain my billing payment and usage history from the NGDC.

Assignment: This contract is assignable by IGS Energy without my consent subject only to required regulatory approvals. IGS will use its best efforts to give the NGOC and me thirty (30) days written notice prior to any assignment.

Moving/Termination: I understand that this contract will automatically terminate, without penalty, if I relocate outside my community aggregation Program boundaries, or if the requested service location is not served by the NGDC. Also, I understand that I have the right to ferminate this Agreement, without penalty, if I relocate inside the NGDC service territory and the NGDC does not have contract portability and if IGS Energy agrees to allow me to continue. In such instances, I would have to enroll with IGS Energy under a new agreement, as this Agreement only valid for opt-out government aggregation. I undesstand that I am service entitled to the pricing or service from IGS Energy hereunder at my now location until such time as the NGDC accepts my enrollment with IGS Energy at my new location and/or transfers my contract to my new location and that the pricing hereunder with pot be extended for additional months that I was not with IGS Energy unders agreed to in writing by IGS Energy. Except as provided in lins Agreement, if IGS Energy returns me to the NGDC's sales service, this Agreement will terminate without penalty to me.

Eligibility / Limitation of Liability / Jurisdiction: This Agreement is for residential and small commercial customers that use 5,000 CCF a year and are otherwise eligible for opt-out government aggregation programs. IGS Energy and my community shall use its best efforts to ensure that only eligible customer accounts within the year of the customer who have not opted out are included in its aggregation. If ineligible accounts, accounts from outside of the governmental aggregation are switched to the governmental aggregation, as soon as IGS Energy is aware of such event the governmental aggregation for testing is aware of such event the governmental aggregation (as soon as IGS Energy) will promptly contact the natural gast company to have the customer switched back to the customer's former supplier, and will pay any switching fee imposed by the NGDC for such switch. Participation in the program is subject to the rules of the NGDC and the rules established in Ohio Administrative Code 4501:1-28. Customers are sometimes terminated or not enrolled in the program the to NGDC issues. In such instances, I can contact the NGDC to correct the problem and be reinstaled or enrolled in the Program. Repartness of the reason for termination, in no case will the original form be extended for months that I was unable to participate nor will IGS Energy have any liability for any early termination or for any months that I was unable to participate in the Program. IGS Energy assumes no liability or responsibility for losses or consequential damages arising from items associated with the NGDC including, but not limited to: operations and maintenance of their system; any interruption of service; termination of service; or deterioration of service, nor does IGS Energy assume responsibility or lander or participate in the program. Begander or the program is associated with the nonsequential damages arising from any interruption of service; termination of service; or deterioration of service, nor does IGS Energy assume responsibility o

NOTICE.

Return the "Opt-Out" form only if you do not want to participate in the City of Columbiana Natural Gas Aggregation Program.

Must be postmerked by Merch 12, 2015 to: Natural Gas Governmental Aggregation Program PO Box 9060 Dublin, Ohio 43017-0960

EXHIBIT B-5

EXPERIENCE

<u>The City of Columbiana</u> has experience in negotiating, contracting and providing for common services for residents of the City. Some examples of experience as a service provider are:

- Electric Power purchase, generation and distribution
- Municipal Opt-in Gas Aggregation
- Water and Sewer Service
- Police and Fire Service
- Parks and Recreation

The Mayor, City Council and City Staff routinely negotiate for services and supplies that benefit the residents of Columbiana.

However, due to the complexity of municipal opt-out aggregation, the City has chosen to retain the services of a consultant to assist them in designing, implementing and maintaining their natural gas aggregation program.

Contractual Arrangements for Capability Standards

The City of Columbiana states that a valid contract exists with:

AMPO, Inc., a Subsidiary of AMP 1111 Schrock Road, Suite 100 Columbus, Ohio 43229

for the purpose of providing consulting services on municipal opt-out natural gas aggregation.

Detailed summary of the services being provided:

- Assist with developing model ordinances to create opt-in or opt-out electric aggregation programs.
- Coordinate and work with municipal local officials and staff to develop a procurement strategy for reliable and competitive electric supplies and related services for the electric aggregation program.
- Assist with the preparation of a Plan of Operation and Governance for the electric aggregation program.
- Coordinate and assist with the preparation and filing of the required aggregation certification documents with the Public Utilities Commission of Ohio ("PUCO").
- Assist with performing the PUCO requirements for governmental aggregation programs.
- Provide consulting services and administer the process of negotiating with certified electric suppliers, developing and soliciting requests for quotations ("RFQ") or requests for proposals ("RFP").
- Evaluate and manage the ongoing negotiations and/or RFQ or RFP.
- Analyze the negotiations and/or RFQ or RFP's from certified retail electric suppliers and make recommendations to local officials and staff.
- Assist with developing and negotiating the contract with the certified retail electric supplier to serve the aggregation program.
- Assist the municipality in executing and administering agreements with the selected certified retail electric supplier.

- Coordinate the PUCO customer notifications and other requirements for enrolling residents in the municipal electric aggregation program.
- Work with and assist the municipality, the certified retail electric supplier, and the electric local distribution company to facilitate the enrollment of customers in the municipal electric aggregation program at the earliest date practicable.
- Work with the certified retail electric supplier to coordinate and communicate with the municipality regarding enrollments in the municipal electric aggregation program, cost savings to participants, and other related matters.
- Assist the municipality in developing effective consumer education materials to explain the aggregation program and make community presentations as needed.
- Assist with monitoring proceedings of applicable legislative and regulatory bodies and provide analysis and updates on changes that may impact the municipal electric aggregation program, its participants, or the municipality.
- Represent the interests of the municipality at meetings with the certified retail electric supplier and the local distribution company concerning the municipal electric aggregation program rates, terms and conditions of service, customer concerns, etc.
- Assist and work with the municipality to prepare and file annual reports required by the PUCO and Section 4905.10(A) and Section 4911.18(A), Ohio Revised Code.
- Coordinate with municipal legal counsels to facilitate legal reviews and/or opinions that may be needed in connection with the aggregation program. Please note that the performance of any legal work, including but not limited to the legal reviews and/or opinions, are beyond the scope of AMPO's services.
- As the initial term of the certified retail electric supplier contract agreement nears its end, repeat Phase I activities to secure ongoing competitive electric supplies and related services for the municipal electric aggregation program.

Documentation of Contracting Party's Experience in Energy Aggregation:

AMP, Inc.

Founded in 1971, Columbus based American Municipal Power (AMP) was organized as a nonprofit corporation for the purpose of owning and operating electric facilities or otherwise providing for the generation, transmission and/or distribution of electric power and energy to its member communities. Members include 84 municipally owned electric systems in Ohio, 6 in Kentucky, 6 in Michigan, 29 in Pennsylvania, 5 in Virginia, 1 in Indiana, 1 in Maryland and 2 in West Virginia. Those public power communities range in size from approximately 10 meters to more than 70,000 meters. Collectively, AMP member communities serve more than 650,000 customers.

AMP coordinates, negotiates and develops power supply options and interchange agreements on behalf of its members. AMP owns and operates a 700-MW natural gas combined cycle facility located in Fremont, Ohio, and owns a 23% interest in a 1,600-MW supercritical pulverized coal plant and mine in southern Illinois, near Lively Grove. In addition, AMP either is developing, or owns or operates, on behalf of participating members over 300 MW run-of-the-river hydroelectric power projects on the Ohio River. AMP also is developing, or owns or operates, on behalf of participating members approximately 10MW of wind turbine projects and 3.5MW of solar projects.

AMP also operates a sophisticated 24-hour energy control center that monitors electric loads and transmission availability, dispatches, buys and sells power and energy and controls AMP and memberowned generation. A competent in-house engineering, operations, safety, power supply, key accounts, economic development, rate and environmental staff is available at AMP's headquarters to assist member communities in addition to performing AMP duties and providing support to the joint ventures.

AMP's knowledgeable, experienced staff understands the unique challenges faced by local government staff and elected officials. AMP is governed by a 21-member Board of Trustees, all of who are local government representatives, and a number of AMP staff members—including its president—once worked for local governments.

AMPO, Inc.

Formed in 1998, AMPO, Inc. is a wholly owned, taxable subsidiary of AMP whose purpose is to provide direction and service to local governments and other energy consumers in evolving energy markets. This includes the development and implementation of local electric and electric aggregation programs, review and negotiation of energy contracts, and the evaluation and implementation of energy supply alternatives for local business, industry and government. AMPO, Inc. currently works with over 35 Ohio communities to offer natural gas and/or electric aggregation programs to residential and small commercial customers.

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

8/31/2017 8:56:25 AM

in

Case No(s). 03-1716-GA-GAG

Summary: Application 2017 Gas Aggregation Renewal electronically filed by Mr. Paul Grodecki on behalf of City of Columbiana and Mr. Lance Willard