

The Public Utilities Commission of Ohio
TELECOMMUNICATIONS SUPPLEMENTAL APPLICATION FORM
for CARRIER CERTIFICATION

(Effective: 01/20/2011)

(Pursuant to Case No. 10-1010-TP-ORD)

NOTE: This SUPPLEMENTAL form must be used WITH the
TELECOMMUNICATIONS FILING FORM for ROUTINE PROCEEDINGS.

In the Matter of the Application of TCIPS, Inc.
to _____

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)
)

Case No. 17 - 1426 - **TP** - ACE

Name of Registrant(s) TCIPS, Inc.
DBA(s) of Registrant(s) N/A
Address of Registrant(s) 655 WATERBROOK TERRACE, ROSWELL, GA 30076

Motion for protective order included with filing? ☐ Yes ☒ No

Motion for waiver(s) filed affecting this case? ☐ Yes ☒ No [Note: waiver(s) tolls any automatic timeframe]

List of Required Exhibits

Tariffs: (Include all that apply)

☒ Interexchange Tariff

☐ Local Tariff

☐ CESTC Tariff

☐ Carrier-to-Carrier (Access) Tariff

Description of Services

NOTE: All Facilities-Based carriers must file an Access Tariff

☒ Service provisioned via Resale

☐ Service provisioned via Facilities

☐ Both Resold and Facilities-based

☒ Description of Proposed Services

☒ Statement about the provision of
CTS services

☒ Description of the general
geographic area served

☒ Explanation of how the proposed
services in the proposed market
area are in the public interest.

☒ Description of the class of customers (e.g., residence, business) that the
applicant intends to serve

Business Requirements

Evidence of Registration with:

☒ Ohio Department of Taxation

☒ Ohio Secretary of State¹ &
Certificate of Good Standing

Documentation attesting to the applicant's financial viability, including the following:

☒ An executive Summary describing the applicant's current financial condition, liquidity, and capital resources. Describe internally generated sources of cash and external funds available to support the applicant's operations that are the subject of this certification application.

☒ Copy of financial statements (actual and pro forma income statement and a balance sheet). Indicate if financial statements are based on a certain geographical area(s) or information in other jurisdictions

☒ Documentation to support the applicant's cash and funding sources.

Documentation attesting to the applicant's managerial ability and corporate structure, including the following:

☒ Documentation attesting to the applicant's technical and managerial expertise relative to the proposed service offering(s) and proposed service area

☒ List of names, addresses, and phone numbers of officers and directors, or partners.

☒ Documentation indicating the applicant's corporate structure and ownership

☒ Information regarding any similar operations in other states.

If this company has been previously certified in the State of Ohio, include that certification number _____

☒ Verification that the applicant will follow federal communications commission (FCC) accounting requirements, if applicable.

¹ Certification from Ohio Secretary of State (domestic or foreign corporation, authorized use of fictitious name, etc.), and Certificate of Good Standing is required.

Documentation attesting to the applicant's proposed interactions with other Carriers

- ☒ Explanation as to whether rates are derived through (check all applicable):
☐ interconnection agreement ☐ retail tariffs ☒ resale tariffs
- ☒ Explanation as to which service areas company currently has an approved interconnection or resale agreement.
- ☐ A notarized affidavit accompanied by bona fide letters requesting negotiation pursuant to Sections 251 and 252 of the Telecommunications Act of 1996 and a proposed timeline for construction, interconnection, and offering of services to end users. N/A

Documentation attesting to the applicant's proposed interactions with Customers

- ☒ A sample copy of the customer bill and disconnection notice the applicant plans to utilize.
- ☐ Provide a copy of any customer application form required in order to establish residential service, if applicable. N/A
- ☐ For CLECs, List of Ohio ILEC Exchanges the applicant intends to serve N/A
(Use spreadsheet from: http://www.puc.state.oh.us/puco/forms/form.cfm?doc_id=357)
- ☐ If Mirroring the entire ILEC local service areas, tariffs may incorporate by reference. If not mirroring the entire ILEC local exchange areas, the CLEC shall specifically define its local service areas in the tariff. N/A

Affidavit

I am an authorized representative of the applicant corporation STEPHANIE HOLLOWAY

(Name)

and I am authorized to make this statement on its behalf. I attest that I have utilized the Telecommunications Supplemental Application Form for Carrier Certification provided by the Commission, and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct.

Executed on _____ at _____

(Signature and Title)

(Date)

The Public Utilities Commission of Ohio
TELECOMMUNICATIONS RETAIL SERVICE OFFERING FORM

For Non-BLES Carriers

Per the Commission's 01/19/2011 "Implementation Order" in Case No. 10-1010-TP-ORD
(Effective: 01/20/2011)

Company Name TCIPS, INC.

Company Address 655 WATERBROOK TERRACE, ROSWELL, GA 30076

Company Web Address www.tcipsincorporated.com

Regulatory Contact Person LISA EVANS Phone 855-997-9160, X106 Fax 770-635-7257

Regulatory Contact Person's Email Address levansregulatory@gmail.com

Contact Person for Annual Report Stephanie Holloway Phone 855-997-9160 Fax 770-635-7257

Consumer Contact Information Marge Brown Phone 855-997-9160, X108 Fax 770-635-7257

TRF Docket No. 17 - 1426 -TP-TRF

I. Company Type (Check all applicable):

☐ Non-BLES CLEC ☒ IXC ☐ Other (explain) _____

II. Services offered (Check all applicable):

- ☒ Toll services (intrastate)
- ☐ Local Exchange Service (i.e., residential or business bundles)
- ☐ Other (explain) _____

III. Tariffed Provisions/Services (To the extent offered, check all applicable and attach tariff pages):

- ☒ Toll Presubscription
- ☐ Intrastate Special and Switched Access Services to Carriers (facilities-based local carriers only)*
- ☐ N-1-1 Service
- ☐ Pole Attachment and Conduit Occupancy
- ☐ Pay Telephone Access Lines
- ☐ Inmate Operator Service
- ☐ Telephone Relay Service

*Access service tariffs shall be maintained separately and are subject to the Commission's carrier-to-carrier rules found in Chapter 4901:1-7, Ohio Administrative Code.

Part IV. – Attestation

Carrier hereby attests to its compliance with pertinent entries and orders issued by the Commission.

I am an officer/agent of the carrier/telephone company, TCIPS, INC., and am authorized to make statements on it behalf.
(Name)

I understand that Telephone companies have certain responsibilities to its customers under the Telecommunications Rules (Ohio Adm. Code 4901:1-6). These responsibilities include: warm line service; not committing unfair or deceptive acts and practices; truth in billing requirements; and slamming and preferred carrier freeze requirements. We will comply with the rules of the state of Ohio and understand that non-compliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

I declare under penalty of perjury that the foregoing is true and correct.

(Signature and Title)

(Date)

INTEREXCHANGE TARIFF

TCIPS', INC.'s tariffs may be found on our website at www.tcipsincorporated.com

DESCRIPTION OF PROPOSED SERVICES

TCIPS, Inc. offers interexchange instate, interstate and international long distance telephone service at competitive rates. A Federal Universal Service fund fee at the rate mandated by the FCC and a Federal Administrative fee of \$3.50 along with a monthly fee of \$4.50 for the service is added.

Our international rates are found on our website at <http://www.tcipsincorporated.com/about-us.html>

**EXPLANATION OF HOW PROPOSED SERVICES IN THE PROPOSED MARKET
AREA ARE IN THE PUBLIC INTEREST**

Applicant's services will provide alternative intrastate long distance/interexchange phone service at attractive rates, increasing consumer choice for such services and increasing competition in the State of Ohio for such services. Increased competition in telecommunications services has long been recognized by state and Federal regulatory authorities as in the public interest in maintaining lower prices and increasing the diversity of service offerings beneficial to the public.

**EXPLANATION AS TO WHICH SERVICE AREAS COMPANY CURRENTLY HAS AN
APPROVED INTERCONNECTION OR RESALE AGREEMENT**

TCIPS' resale contract with its underlying carrier provides state wide coverage.

**DESCRIPTION OF THE CLASS OF CUSTOMERS THAT APPLICANT INTENDS TO
SERVE**

Applicant will primarily serve residential customers but will also serve small businesses if requested to do so.

OHIO DEPARTMENT OF TAXATION

See Attached

TCIPS, Inc.
655 Waterbrook Terrace
Roswell, GA 30076
(855) 997-9160

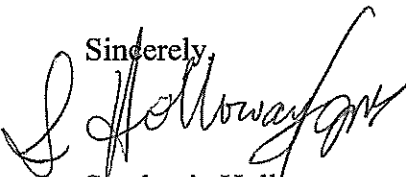
June 23, 2017

Ohio Department of Taxation
c/o Public Utility Section
21st Floor
30 East Broad Street
Columbus, OH 43215-3793
(800) 282-1780

Re: TCIPS, Inc.

Dear Sir or Madam:

Please be advised that the above referenced corporation intends to provide telecommunications service in the State of Ohio upon receiving approval of its application filed with the Public Utility Commission of Ohio.

Sincerely,

Stephanie Holloway

President

TCIPS, Inc.

OHIO SECRETARY OF STATE CERTIFICATION/GOOD STANDING

See Attached

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show TCIPS, INC., a Delaware corporation, having qualified to do business within the State of Ohio on June 6, 2017 under License No. 4036862 is currently in GOOD STANDING upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 23rd day of June, A.D. 2017.*

Jon Husted

Ohio Secretary of State

Validation Number: 201717402348

FINANCIAL STATEMENTS

See the two immediately preceding responses and their attachments.

TCIPS, INC.
PRO FORMA BALANCE SHEET

ASSETS:

CURRENT ASSETS:

CASH OR CASH EQUIVALENTS: \$ 70,000

ACCOUNTS RECEIVABLE: 34,772

LONG TERM ASSETS:

LICENSES AND AUTHORIZATIONS: 433,015

EQUIPMENT AND FIXTURES: 36,110

TOTAL ASSETS: \$573,897

LIABILITIES:

CURRENT LIABILITIES:

ACCOUNTS PAYABLE: 76,484

LONG TERM LIABILITIES

LONG TERM DEBT: 0

TOTAL LIABILITIES: 76,484

STOCKHOLDERS EQUITY: 497,413

LIABILITIES & STOCKHOLDERS EQUITY \$573,897

TCIPS, INC.
CURRENT INCOME STATEMENT

SALES	\$1,512,582
COSTS OF GOODS SOLD	907,549
OPERATING INCOME	605,033
EXPENSES:	
ADMINISTRATIVE	30,252
MARKETING	378,146
TOTAL EXPENSES	408,398
EARNINGS BEFORE INTEREST AND TAXES	196,635
TAXES	66,857
NET INCOME	129,778

DOCUMENTATION ATTESTING TO THE APPLICANT'S FINANCIAL VIABILITY, INCLUDING AN EXECUTIVE SUMMARY DESCRIBING APPLICANT'S CURRENT FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES. DESCRIBE INTERNALLY GENERATED SOURCES OF CASH AND EXTERNAL FUNDS AVAILABLE TO SUPPORT THE APPLICANT'S OPERATIONS THAT ARE THE SUBJECT OF THIS CERTIFICATION APPLICATION

The company is continuing to develop and expand its operations in Texas and Florida adding to and increasing its cash flow which of course will expand by the bringing its services to Ohio. Further expansion is being explored in other states, which like Ohio, do not impose heavy start-up costs, e.g., Colorado, Michigan, Nevada, New Jersey, North Carolina to list a few. The company's services are targeted for specific demographics research has shown provide an attractive market that promises solid and rapid growth. Because of the company's low overhead, made possible by its resale mode of operations, eliminating the need for investment in equipment, maintenance and other hard assets, a penetration rate of only one to two percent of households in the state is needed to provide positive cash flow and a reasonable return on the investments of the company's backers. To enhance cash flow the company uses factoring and is able to function efficiently providing quality customer service with a small, but well-trained staff.

MANAGERIAL ABILITY AND CORPORATE STRUCTURE

Stephanie Holloway

President, CEO and Owner of TCIPS, Inc.

Graduated from Milton Academy, Milton, Massachusetts in 1991. Milton has long been recognized for its prestigious educational values, producing notable graduates. Alumni include several members of Congress, Medal of Honor recipients, and Nobel Laureates. Historically, Milton has been a feeder school for Harvard University. One of the amenities on Milton's campus include the Ruth King Theater (a gift of novelist Stephen King) and the Ayer Observatory which is home to a dome refractor. Both Robert F. and Ted Kennedy were educated here, as well as Nobel Prize-winner T.S. Eliot, former Governor of Massachusetts, Deval Patrick, and former U.S. Attorney General, Elliot Richardson.

After graduation held a management position in a local outlet of a national corporation – 1991-1999. In 2000, entered the telecommunications industry with American Telephone Network and served as Customer Service manager 2002 to 2005. Became office manager in 2005 until 2008.

From 2008 to date, provided therapy and consultation for families and their children dealing with autism. In 2016, having previous experience in the telecommunications industry, decided to and did form and developed TCIPS, Inc., and began the process of obtaining the necessary Federal and state authorizations to provide competitive telecommunications services to niche, underserved markets.

Applicant is a Delaware C Corporation, solely owned by Stephanie Holloway. Ms. Holloway is the sole officer and director.

**LIST OF NAMES, ADDRESSES AND PHONE NUMBERS OF OFFICERS,
DIRECTORS, OR PARTNERS**

OFFICERS AND DIRECTORS:

STEPHANIE HOLLOWAY – 100% SOLE OWNER

TCIPS, INC.

655 WATERBROOK TERRACE

ROSWELL, GA 30076

855-997-9160

tcipsinc2@gmail.com

RESUME OF TCIPS' PRESIDENT

Stephanie Holloway
655 Waterbrook Terrace
Roswell, GA 30076
855-997-9160
tcipsinc2@gmail.com

SUMMARY

I have provided therapy and consultation for families and their children dealing with autism. In 2016, having previous experience in the telecommunications industry, decided to and did form and developed TCIPS, Inc., and began the process of obtaining the necessary Federal and state authorizations to provide competitive telecommunications services to niche, underserved markets.

COMPUTER SKILLS

Software & OS

- All MS-Office products and Wordpress.
- OS: Microsoft Operating Systems - DOS 3.1 through Windows 10 including Server versions 2003 through 2012.

Hardware & Networking

- Networking concepts (TCP/IP, DHCP, DNS, LAN/WAN, VLAN, VOIP)
- Hardware: x86, Cisco 17xx & 26xx Routers, Hewlett-Packard, IBM, Netgear, Compaq, switches and routers from multiple vendors and various PC and server brands.

EXPERIENCE

President, CEO, and Owner

01/2016 - Present

TCIPS, Inc.

Formed and developed TCIPS, Inc., and began the process of obtaining the necessary Federal and state authorizations to provide competitive telecommunications services to niche, underserved markets.

Self-employed

01/2008 – 01/2016

Autism Therapies

From 2008 to date, provided therapy and consultation for families and their children dealing with autism.

Manager

01/2000 – 01/2008

America's Tele-Network

Entered the telecommunications industry with American Telephone Network and served as Customer Service manager 2002 to 2005. Became office manager in 2005 until 2008.

Manager

06/1991 – 09/1999

After graduation held a management position in a local outlet of a national corporation – 1991-1999.

EDUCATION

Milton Academy

graduated 1991

TCIPS, INC.'S CORPORATE OWNERSHIP AND STRUCTURE

TCIPS, Inc. is a Delaware corporation incorporated on April 30, 2015.

Stephanie Holloway is the President, Secretary and Treasurer and sole owner.

INFORMATION REGARDING SIMILAR OPERATIONS IN OTHER STATES

TCIPS, Inc. is offering long distance resale service in the States of Florida and Texas at this time as well.

VERIFICATION RE: FCC ACCOUNTING

TCIPS, Inc. verifies it is not required to follow the Federal Communications Commission (FCC) accounting requirements.

**DOCUMENTATION ATTESTING TO THE APPLICANT'S PROPOSED
INTERACTIONS WITH CUSTOMERS**

The company's billing form is included with the application papers and accurately reflect the company's service charges, taxes, regulatory and other fees. Company's toll free number is listed for customers to contact the Company with any questions about their billings. The Company does not have a form disconnection notice. Given the fact of "customer churn" in the resale of telecommunications services, disconnecting customers is not necessary.

SAMPLE COPY OF THE CUSTOMER BILL

SAMPLE BILLING STATEMENT

TCIPS, Inc.
Long Distance Telephone Services

Special Message

Dear Customer:

Please be advised that there has been a change in the billing method associated with your long-distance telephone account. This change will not affect your local telephone service.

TCIPS has transitioned to a billing platform that will send your bill directly to you on a monthly basis so that your monthly long-distance bill will arrive separately from your local phone bill. Because of this transition, you may have recently received a bill with long distance charges listed; however, please be assured that all charges on your direct billing statement are new, and any overlap in billing statements is simply a timing issue.

Should you have any questions regarding your account or the change in billing method, please call TCIPS, Inc. Customer Service directly at 855-997-9160.

We appreciate your business and thank you for using TCIPS as your long-distance provider.

TCIPS, Inc.

Phone: 1-855-997-9160

Fax: 770-635-7257

Website: www.tcips.directbillpayment.com

Business Hours: Monday-Friday 8:00am-5:00pm CST

Payment Information

Payments are due by the "Date Due" on the front of your invoice. Payments received after the "Date Due" may not be reflected on your invoice. If we do not receive the payment by the "Date Due", your account will become past due and will be subject to a late fee of 1.5% or \$5.00, whichever is higher.

Non-Payment Disconnect Fee

Services will be disconnected if there are any outstanding balances 30 days past due. If an account is disconnected, the following fees apply for reconnection:

\$25 per account

You are responsible for the payment of all charges on your bill. Failure to pay any portion of your bill may result in collection action.

Change of Address, E-mail or Phone Number

Please inform us of a change in address, email or phone number by checking the box on the first page of your invoice that says, "Check here for change of address, complete back of remittance."

Then complete the "Change of Address" form below. You may also send your changes via email to billing@bsg.com.

Change of Service

You must notify TCIPS by written request when any additional phone lines are activated to ensure proper billing and avoid unnecessary fees and charges from another carrier. A request form can be sent by TCIPS via regular mail, fax or email upon your request. Service disconnections require 30 days-notice to TCIPS in writing.

Fast, Secure, Bill Payment Available Online

Pay your BSG bill 24/7 at www.BSG.com
Select Client Portal on the bottom right of our website.

Please call (888) 555-5555 for additional assistance.

DISCONNECTION NOTICE

Non-Payment Disconnect Fee

Services will be disconnected if there are any outstanding balances 30 days past due. If an account is disconnected, the following fees apply for reconnection:

\$25 per account

You are responsible for the payment of all charges on your bill. Failure to pay any portion of your bill may result in collection action.

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

7/3/2017 11:07:01 AM

in

Case No(s). 17-1426-TP-ACE

Summary: Application TCIPS, Inc. Supplemental Application form and Telecommunications Retail Service Offering Form electronically filed by Mrs. Jane Scott on behalf of TCIPS, Inc.