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Marty McCraw
ROP Analyst
Reporting Operations & Policy
ConocoPhillips Company
600 North Dairy Ashford, CH1012D
Houston, TX 77079
Phone: 281.293.1321
Marty.L.McCraw@conocophillips.com

June 20, 2017

Public Utilities Commission of Ohio
Docketing Division
180 East Broad Street
Columbus, Ohio 43215-3793

**Re: ConocoPhillips Company License Renewal
Case No. 13-1515-EL-CRS**

Greetings,

Please find enclosed one original notarized application duly authorized by an officer of the corporation and three copies including all exhibits, affidavits, and other attachments.

If you have questions regarding this submission, please contact me at (281) 293-1321 or via email at Marty.L.McCraw@ConocoPhillips.com.

Sincerely,


Marty McCraw

Enclosures

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Technician SMA Date Processed JUN 23 2017



Public Utilities Commission

Original CRS Case Number	Version
13 - 1515-EL-CRS	May 2016

RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.

A. RENEWAL INFORMATION

A-1 Applicant intends to be renewed as: (check all that apply)

- ☐ Retail Generation Provider ☐ Power Broker
☒ Power Marketer ☐ Aggregator

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name ConocoPhillips Company
Address 600 North Dairy Ashford, Houston, Tx 77079
PUCO Certificate # and Date Certified 13-717E (1) dated July 27, 2013
Telephone # (281) 293-4872 Web site address (if any) www.conocophillips.com

A-3 List name, address, telephone number and web site address under which Applicant does business in Ohio

Legal Name ConocoPhillips Company
Address 600 North Dairy Ashford, Houston, Tx 77079
Telephone # (281) 293-4872 Web site address (if any) www.conocophillips.com

A-4 List all names under which the applicant does business in North America

<u>ConocoPhillips Company</u>	<u>ConocoPhillips Alaska Nat Gas</u>
<u>ConocoPhillips Canada M&T ULC</u>	<u>ConocoPhillips Canada Energy Parti</u>
<u>ConocoPhillips Alaska, Inc</u>	<u>ConocoPhillips Western Canada Par</u>

A-5 Contact person for regulatory or emergency matters

Name Robert Bonner
Title Dir, Reporting Operations & Policy
Business address 600 North Dairy Ashford, Houston, Tx 77079
Telephone # (281) 293-4872 Fax # (918) 662-6419
E-mail address Robert.F.Bonner@ConocoPhillips

A-6 Contact person for Commission Staff use in investigating customer complaints

Name John Foreman
Title East Power Originator
Business address 600 Dairy Ashford, Houston, Tx 77079
Telephone # (281) 293-6494 Fax # _____
E-mail address John.R.Foreman@ConocoPhillips

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address 600 North Dairy Ashford, Houston, Tx 77079
Toll-free Telephone # (800) 646-4427 Fax # (281) 293-6111
E-mail address _____

A-8 Applicant's federal employer identification number # 73-0400345

A-9 Applicant's form of ownership (check one)

<input type="checkbox"/> Sole Proprietorship	<input type="checkbox"/> Partnership
<input type="checkbox"/> Limited Liability Partnership (LLP)	<input type="checkbox"/> Limited Liability Company (LLC)
<input checked="" type="checkbox"/> Corporation	<input type="checkbox"/> Other _____

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-10 Exhibit A10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

B. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- B-3** Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as Exhibit B-4 "Disclosure of Consumer Protection Violations" detailing such violation(s) and providing all relevant documents.

- B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1** Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

- C-2 Exhibit C-2 “SEC Filings,”** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

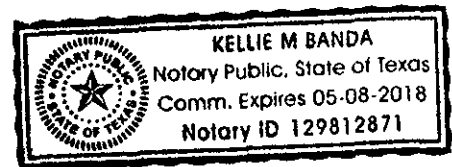
- C-5 **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody’s Investors Service, Standard & Poor’s, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.
- C-7 **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.
- C-8 **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C-10 “Corporate Structure,”** provide a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- D-1 Exhibit D-1 "Operations" provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, e-mail addresses, telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- D-4 Exhibit D-4 "FERC Power Marketer License Number," provide a statement disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)

X CW Conway Vice President, Commercial
Signature of Applicant and Title



Sworn and subscribed before me this 20 day of June, 2017
Month Year

Kellie M. Banda
Signature of official administering oath

Kellie M. Banda - Notary
Print Name and Title

My commission expires on 05-08-2018

AFFIDAVIT

State of Texas :

Houston ss.
(Town)

County of Harris :

Chris W Conway, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the Vice-President, Commercial (Office of Affiant) of ConocoPhillips Company (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

x CW Conway Vice President Commercial
Signature of Affiant & Title



Sworn and subscribed before me this 20 day of June, 2017
Month Year

Kellie M. Banda
Signature of official administering oath

Kellie M. Banda - Notary
Print Name and Title

My commission expires on 05-08-2018

Exhibit A-10

Principle Officers, Directors & Partners

HEADQUARTERS 600 North Dairy Ashford Rd, Houston, Tx, 77079

DIRECTORS	Title	Phone	Address
J. L. Carrig	Director	281-293-1000	Headquarters
D. E. Walette, Jr.	Director	281-293-1000	Headquarters

OFFICERS	Title	Phone	Address
R. M. Lance	President and Chief Executive Officer	281-293-1000	Headquarters
M. J. Fox	Executive Vice President, Strategy, Exploration and Technology	281-293-1000	Headquarters
A. J. Hirshberg	Executive Vice President, Production, Drilling and Projects	281-293-1000	Headquarters
D. E. Walette, Jr.	Executive Vice President, Finance, Commercial, and Chief Financial Officer	281-293-1000	Headquarters
S. Vaage	Senior Vice President, Global Operations, Wells and Projects	281-293-1000	Headquarters
A. D. Lundquist	Senior Vice President, Government Affairs	281-293-1000	Headquarters
J. L. Carrig	Senior Vice President, Legal, General Counsel and Corporate Secretary	281-293-1000	Headquarters
B. Agarwal	Vice President	281-293-1000	Headquarters
W. L. Bullock, Jr.	Vice President	281-293-1000	Headquarters
C. W. Conway	Vice President	281-293-1000	Headquarters
J. T. Creeger	Vice President	281-293-1000	Headquarters
C. P. Delk	Vice President and General Tax Counsel	281-293-1000	Headquarters
E. R. DeSanctis	Vice President	281-293-1000	Headquarters
D. R. Faveere	Vice President	281-293-1000	Headquarters
M. D. Hatfield	Vice President	281-293-1000	Headquarters
D.M.A. Hendicott	Vice President	281-293-1000	Headquarters
D. G. Hrap	Vice President	281-293-1000	Headquarters
T. E. Johansen	Vice President	281-293-1000	Headquarters
W. R. King	Vice President	281-293-1000	Headquarters
R. Lunam	Vice President	281-293-1000	Headquarters
D.E. Macklon	Vice President	281-293-1000	Headquarters
J. P. Marushack	Vice President	281-293-1000	Headquarters
J. D. McMorran	Vice President	281-293-1000	Headquarters
G. M. Schwarz	Vice President and Controller	281-293-1000	Headquarters
G. R. Sykes	Vice President	281-293-1000	Headquarters
M. T. Wheeler	Vice President	281-293-1000	Headquarters
C. J. Wilson	Vice President	281-293-1000	Headquarters
M. F. Muftuoglu	Vice President and Treasurer	281-293-1000	Headquarters
M. D. Wright	Assistant Treasurer	281-293-1000	Headquarters
M. Q. Buzan, Jr.	Tax Administration Officer	281-293-1000	Headquarters
D. J. Bode	Assistant Tax Administration Officer	281-293-1000	Headquarters
D. P. Bolen	General Auditor	281-293-1000	Headquarters
C. A. Brooks	Assistant Controller	281-293-1000	Headquarters
A. R. Avery	Assistant Secretary	281-293-1000	Headquarters
P. A. Boggins	Assistant Secretary	281-293-1000	Headquarters
T. L. Bute	Assistant Secretary	281-293-1000	Headquarters
S. A. Carter	Assistant Secretary	281-293-1000	Headquarters
J. M. Cooke	Assistant Secretary	281-293-1000	Headquarters
C. J. Dodson	Assistant Secretary	281-293-1000	Headquarters
S. D. Elison	Assistant Secretary	281-293-1000	Headquarters
S. B. Kinney	Assistant Secretary	281-293-1000	Headquarters
L. M. Robertson	Assistant Secretary	281-293-1000	Headquarters
G. W. C. Vanhegan	Assistant Secretary	281-293-1000	Headquarters

Exhibit B-1

Jurisdiction of Operations

Wholesale Power

- ERCOT
- CAISO
- MISO
- PJM
- NYISO
- SPP

Retail Power

- Texas
- Ohio
- New Jersey
- Montana
- Illinois
- Pennsylvania

Exhibit B-2

Experience and Plans

ConocoPhillips (COP) has extensive experience in the competitive energy markets including power. COP provides wholesale power and retail sales to large industrial and commercial customers. A 24 hour power desk operates 365 days per year. The 24 hour desk supports the full requirements and retail businesses. All customers have access to the 24 hour desk or regional traders if any concerns need to be addressed. COP has several analysts in the commercial accounting group that are dedicated to power accounting.

Exhibit B-3
Disclosure of Liabilities and Investigations

There are no existing or pending liabilities or investigations that could adversely impact our financial or operational status or ability to provide services under this certification.

Exhibit C-1

Annual Reports

Link to document:

2016 Annual Report http://www.conocophillips.com/investor-relations/company-reports/Documents/ConocoPhillips_2016_AnnualReport.pdf

2015 Annual Report http://www.conocophillips.com/investor-relations/company-reports/Documents/ConocoPhillips_2015_AnnualReport.pdf

Exhibit C-2
SEC Filings

Link to documents:

SEC Form 10K <http://www.conocophillips.com/investor-relations/company-reports/Pages/sec-filings.aspx>

Exhibit C-3

Financial Statements

All financial statements are included in the provided annual reports beginning on page 80 for both 2016 and 2015 reports.

Exhibit C-4

Financial Arrangements

ConocoPhillips has an investment grade credit rating from Standard and Poor's and Moody's; therefore, no other financial arrangements are necessary for COP to operate as a CRES.

Exhibit C-5

Forecasted Financial Statements

ConocoPhillips, currently, has no business under this license. We want to keep our license active in order to pursue future business opportunities that align with our current business model.

Year	2017	2018
Revenues	\$0.00	\$0.00
Expenses	\$0.00	\$0.00
Net Income	\$0.00	\$0.00

Exhibit C-6 Credit Rating

ConocoPhillips Company credit ratings are, as follows

- Standard & Poor's rated at "A-".
- Moody's rated at "Baa2".

Both are "investment grade" ratings.

Exhibit C-7
Credit Reports

Standard & Poor's Credit Report dated Mar. 31, 2017 attached.

Exhibit C-7 "Credit Reports"

S&P Global Ratings

(/en_US/web/guest/home)

ConocoPhillips Outlook Revised To Stable From Negative On Strengthened Credit Metrics Following Asset Sales

31-Mar-2017 11:13 EDT

[View Analyst Contact Information](#)

U.S.-based oil and gas exploration and production company ConocoPhillips has announced an agreement to sell its Foster Creek Christina Lake partnership interest and Western Canada Deep Basin gas assets to Cenovus Energy Inc. for total proceeds of \$13.3 billion including \$10.6 billion of cash and 208 million shares of Cenovus common stock.

We are affirming the 'A-' issuer credit and debt ratings on ConocoPhillips and revising the outlook to stable from negative. This reflects our expectation the company will use the proceeds to retire approximately \$7 billion of outstanding debt during 2017 to bring total debt to \$20 billion, and to complete \$3 billion of share repurchases in 2017 under its revised \$6 billion share repurchase program.

The stable outlook reflects our expectation for stronger credit metrics as a result of the transaction including forecasted FFO/debt and debt/EBITDA to be above 30% and below 3x, respectively, on a sustained basis.

NEW YORK (S&P Global Ratings) March 31, 2017--S&P Global Ratings today affirmed its 'A-' corporate credit rating on Houston-based exploration and production (E&P) company ConocoPhillips and revised the outlook to stable from negative. We also affirmed the 'A-2' short-term credit rating on the company.

At the same time, we affirmed our 'A-' issue-level ratings on the company's senior secured and senior unsecured debt. We also affirmed the 'A-2' short-term on the company's commercial paper.

"The outlook revision on ConocoPhillips reflects the significant improvement in core leverage ratios following the sale of its 50% interest in the Foster Creek Christina Lake joint venture as well as its western Canada Deep Basin gas assets to Cenovus Energy for total proceeds of \$13.3 billion, composed of \$10.6 billion cash and 208 million shares of Cenovus common stock," said S&P Global Ratings credit analyst Michael Tsai. "We expect the company to use approximately \$7 billion of the proceeds to retire debt with maturities ranging from 2017 through 2020 and \$3 billion to repurchase shares in 2017."

The stable outlook reflects our expectation for stronger credit metrics as a result of improved crude oil prices versus 2016 and debt repayment following the Foster Creek Christina Lake and Canadian deep gas asset sales. We expect forecasted FFO/debt and debt/EBITDA metrics to be above 30% and below 3x respectively on a sustained basis, supported by our expectation for measured shareholder returns that should not stretch ConocoPhillips' balance sheet.

We would consider a downgrade if we expected ConocoPhillips' cash flow and leverage measures would rise above 4x debt/EBITDAX and fall below 20% FFO/debt for a sustained period. This could occur if commodity prices weaken again for a prolonged period and the company generates negative cash flows for a sustained period. Additionally, this could occur if operating performance is materially weaker than expected or the company changes to a more aggressive financial policy. We could also lower ratings if we revised our business risk assessment to strong, which would most likely follow a significant asset sale that reduces its scale and scope relative to larger, integrated peers.

An upgrade would require ConocoPhillips to maintain significantly stronger financial measures to offset its position at the lower end of the excellent business risk category. We could raise the rating if financial performance improves such that expected FFO/debt will be consistently above 60% and debt/EBITDAX below 1.5x on a sustained basis. This would likely occur in conjunction with a sustained improvement in West Texas Intermediate (WTI) crude oil prices above \$50/bbl and Henry Hub natural gas prices of \$3/mmBtu or greater or if the company is able to continue to reduce debt without a substantial reduction in cash flows.

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RELATED CRITERIA

Criteria - Corporates - General: Recovery Rating Criteria For Speculative-Grade Corporate Issuers (/en_US/web/guest/article/-/view/sourceld/9831306), Dec. 07, 2016

Criteria - Corporates - General: Methodology And Assumptions: Liquidity Descriptors For Global Corporate Issuers (/en_US/web/guest/article/-/view/sourceld/8956570), Dec. 16, 2014

Criteria - Corporates - Industrials: Key Credit Factors For The Oil And Gas Exploration And Production Industry (/en_US/web/guest/article/-/view/sourceld/8378755), Dec. 12, 2013

Criteria - Corporates - General: Corporate Methodology: Ratios And Adjustments (/en_US/web/guest/article/-/view/sourceld/8330212), Nov. 19, 2013

Criteria - Corporates - General: Corporate Methodology (/en_US/web/guest/article/-/view/sourceld/8314109), Nov. 19, 2013

General Criteria: Country Risk Assessment Methodology And Assumptions (/en_US/web/guest/article/-/view/sourceld/8313032), Nov. 19, 2013

General Criteria: Methodology: Industry Risk (/en_US/web/guest/article/-/view/sourceld/8304862), Nov. 19, 2013

General Criteria: Methodology For Crude Oil And Natural Gas Price Assumptions For Corporates And Sovereigns (/en_US/web/guest/article/-/view/sourceld/8319116), Nov. 19, 2013

General Criteria: Group Rating Methodology (/en_US/web/guest/article/-/view/sourceld/8336067), Nov. 19, 2013

General Criteria: Methodology For Linking Short-Term And Long-Term Ratings For Corporate, Insurance, And Sovereign Issuers (/en_US/web/guest/article/-/view/sourceld/7905381), May 07, 2013

General Criteria: Methodology: Management And Governance Credit Factors For Corporate Entities And Insurers (/en_US/web/guest/article/-/view/sourceld/7629699), Nov. 13, 2012

General Criteria: Use Of CreditWatch And Outlooks (/en_US/web/guest/article/-/view/sourceld/5612636), Sept. 14, 2009

Criteria - Corporates - General: 2008 Corporate Criteria: Rating Each Issue (/en_US/web/guest/article/-/view/sourceld/5446228), April 15, 2008

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.standardandpoors.com for further information. Complete ratings information is available to subscribers of RatingsDirect at www.globalcreditportal.com and at www.spcapitaliq.com. All ratings affected by this rating action can be found on the S&P Global Ratings' public website at www.standardandpoors.com. Use the Ratings search box located in the left column.

Primary Credit Analyst: Paul B Harvey, New York (1) 212-438-7696;
paul.harvey@spglobal.com (<mailto:paul.harvey@spglobal.com>)
 Secondary Contact: Michael Tsai, New York (212) 438-1084;
michael.tsai@spglobal.com (<mailto:michael.tsai@spglobal.com>)

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Exhibit C8
Bankruptcy Information

Neither ConocoPhillips nor any of its subsidiaries have ever filed for bankruptcy.

Exhibit C9
Merger Information

ConocoPhillips Company has not had a corporate dissolution nor merger within the prior two years.

EXHIBIT C-10
Corporate Structure

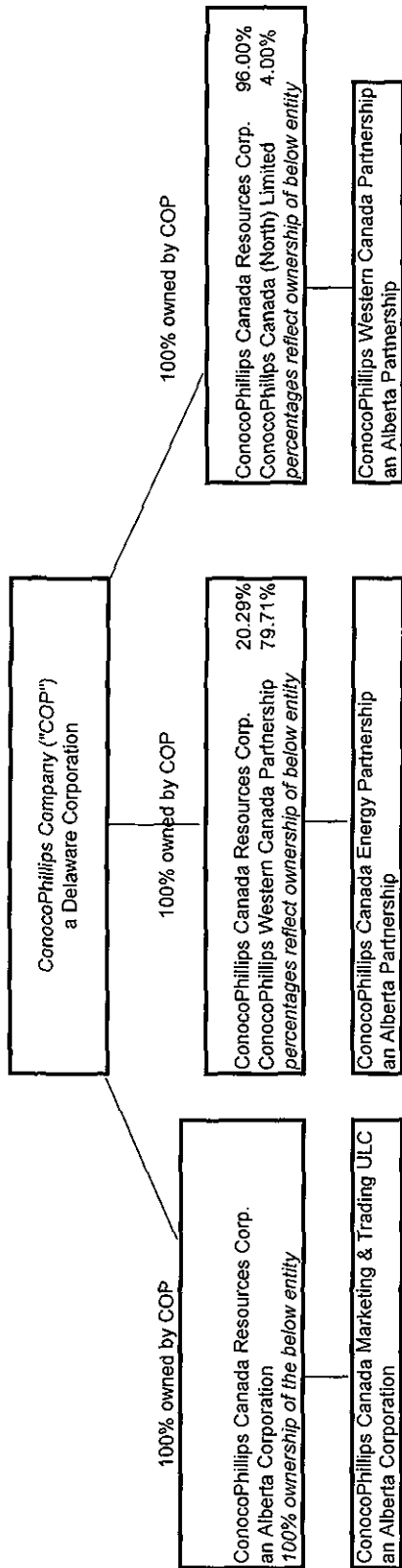


Exhibit D1 and D2

Operations/Operations Expertise

ConocoPhillips is a publicly traded company listed on the New York Stock Exchange under the symbol COP.

ConocoPhillips Company has extensive experience in both the wholesale and retail electricity markets as well as offers extensive experience in a wide range of energy products. ConocoPhillips Company currently provides retail electricity to customers in Illinois, Texas, and Montana. We are licensed in Pennsylvania, New Jersey and Ohio but currently not providing retail electricity in these states.

ConocoPhillips Company operational experience is extensive across the North American market. ConocoPhillips is a market participant in PJM, MISO, CAISO, ERCOT, NYISO, and SPP, while also holding membership status in both PJM and ERCOT. We currently serve about 1000 MW of peak load under standard offer service contracts across the PJM footprint.

As a retail energy provider, ConocoPhillips Company has extensive experience in handling larger industrial and commercial customers. Our billing system is designed to serve large meter customers and provides for the flexibility needed in billing such customers. We have developed a robust process for our billing and settlements process to ensure accurate billing.

ConocoPhillips Company does not own generation facilities and will not be supplying its retail customers through owned and/or operated facilities. Rather, ConocoPhillips Company intends to purchase energy through the PJM centralized day ahead and real time markets.

Exhibit D3

Key Personnel

The names, titles, e-mail addresses, phone numbers and background of Personnel at ConocoPhillips Company who will be directly responsible for Competitive Electric Retail Service in the State of Ohio are, as follows:

John Foreman, East Power Originator
John.R.Foreman@conocophillips.com
281-293-6494

John Foreman has been working in the wholesale and retail energy sector for over 16 years. He has extensive experience in managing wholesale and retail portfolios in the PJM and MISO footprints. John is currently responsible for structuring long term industrial/commercial load for ConocoPhillips retail portfolio and expanding ConocoPhillips wholesale load portfolio in PJM.

Ben Corbett- 24 Hour Supervisor
ben.l.corbett@conocophillips.com
281-293-4340

Ben Corbett has 10 years' experience in the gas and power industry. He began working in power marketing in 2007 where he scheduled power in the PJM, MISO, ERCOT, and the WECC then worked on the Real-Time desk trading the same regions. He worked as a Real-Time trader for two years, and then became desk lead in 2009. After two years in his role he became the 24 Hour Manager in 2011. He is responsible for covering trading, asset management, load deals, and retail.

Terri Clynes - Manager, US Power Marketing & Trading **terri.clynes@conocophillips.com**
281-293-2350

Ms. Clynes is Manager, US Power Marketing & Trading for ConocoPhillips Company. She has 21 years' experience in origination and trading in the wholesale and retail power industry. Her organization is responsible for all U.S. power trading activities of ConocoPhillips. These include spot and term purchases and sales, execution of futures, options, swaps, and contracting for power transmission.

Exhibit D4
FERC Power Marketer License Number

The ConocoPhillips Company FERC assigned identifier is C001264.

The market-based rate electric tariff with the FERC is under Docket No. ER03-428-09.