

FILE

unified energy

49
13-1359-GA-ACG

3900 Essex Lane
Suite # 750
Houston, TX 77027

May 16th, 2017

PUC of Ohio
Docketing Division
180 East Broad Street
Columbus, OH 43215-3793

RE: Renewal Certificate for Natural Gas Brokers/Aggregators

Dear Docketing Division,

Attached please find our Renewal Application for Competitive Retail Natural Gas Broker/Aggregator.

We would like to mention, could you please disregard the redacted financials pages numbered on our page as 32 thru 38. Unfortunately, we were unable to obtain an Ohio attorney to compile the protective order which needed to be filed at the same time as the renewal application. We also prematurely included the redacted financial documents that were to be provided under separate seal. Please just disregard.

Kindest regards,

Kirsty-Lee Norvell

Kirsty-Lee Norvell

COO

3900 Essex Lane,

Suite 750

Houston, TX 77027

832-559-8099

Kirsty.norvell@unifiedenergy.com

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Technician DM Date Processed MAY 18 2017



Public Utilities Commission

PUCO USE ONLY – Version 1.08		
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		13 - 1359 - GA-AGG

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

A-2 Applicant information:

Legal Name Unified Energy Services, LLC
Address 3900 Essex Lane Suite # 750, Houston, TX 77027
Telephone No. 832-818-7000 Web site Address www.unifiedenergy.com
Current PUCO Certificate No. 13-312G(2) Effective Dates July 13, 2017 - July 13, 2019

A-3 Applicant information under which applicant will do business in Ohio:

Name Unified Energy Services, LLC
Address 3900 Essex Lane Suite # 750, Houston, TX 77027
Web site Address www.unifiedenergy.com Telephone No. 832-818-7000

A-4 List all names under which the applicant does business in North America:

Unified Energy Services, LLC

A-5 Contact person for regulatory or emergency matters:

Name Michael Harris Title CEO
Business Address 3900 Essex Lane Suite # 750, Houston, TX 77027
Telephone No. 832-818-7000 Fax No. 832-204-8411 Email Address michael.harris@unifiedenergy.com

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Michael Harris

Title CEO

Business address 3900 Essex Lane Suite # 750, Houston, TX 77027

Telephone No. 832-818-7000

Fax No. 832-204-8411

Email Address michael.harris@unifiedenergy.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 3900 Essex Lane Suite # 750, Houston, TX 77027

Toll-Free Telephone No. 832-818-7000

Fax No. 832-204-8411

Email Address michael.harris@unifiedenergy.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name InCorp Services, Inc.

Title Resident Agent

Business address 9435 Waterstone Boulevard, Suite # 140, Cincinnati, OH 45249

Telephone No. 800-246-2677

Fax No. 702-866-2689

Email Address Kimberly.Jacks@incorp.com

A-9 Applicant's federal employer identification number 26-3989748

A-10 Applicant's form of ownership: (Check one)

☐

Sole Proprietorship

☐

Partnership

☐

Limited Liability Partnership (LLP)

☒

Limited Liability Company (LLC)

☐

Corporation

☐

Other

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ Columbia Gas of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service 03/2015	End Date 03/2018
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☒ Dominion East Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service 07/2014	End Date 07/2018
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☒ Duke Energy Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service 07/2014	End Date 06/2019
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☒ Vectren Energy Delivery of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service 11/2014	End Date 06/2019
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16 Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17 Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 Exhibit C-4 “Financial Arrangements,” provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter “N/A” in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 Exhibit C-5 “Forecasted Financial Statements,” provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

C-6 Exhibit C-6 “Credit Rating,” provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.

C-7 Exhibit C-7 “Credit Report,” provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

 CEO

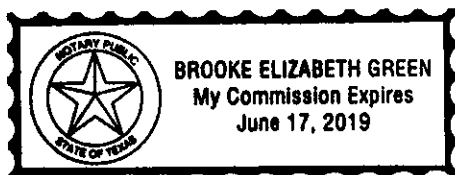
Sworn and subscribed before me this 13th day of May Month 2017 Year



Brooke Green, Commission & Operational Manager

Signature of official administering oath

Print Name and Title



My commission expires on June 17, 2019



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of)

Unified Energy Services, LLC)

for a Certificate or Renewal Certificate to Provide)
Competitive Retail Natural Gas Service in Ohio.)

Case No. 13 - 1359 -GA-AGG

County of Harris


State of Texas

Michael Harris, CEO

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

 CEO

Sworn and subscribed before me this

13th

day of May

Month

2017

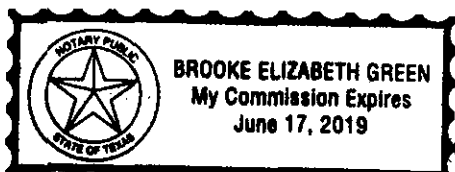
Year



Signature of Official Administering Oath

Brooke Green, Commission & Operational Manager

Print Name and Title



My commission expires on June 17, 2019

CRNGS Broker/Aggregator Renewal - Version 1.08, Revised May 2016)

Page 7 of 7

A-14 **Exhibit A-14 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

All below officers are located at the same address:

3900 Essex Lane, Suite # 750

Houston, Texas 77027

Michael Harris, CEO, 832-818-7000

Bennett Rowe, President, 832-818-7000

A-15 **Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.

Unified Energy was founded in November 13, 2008 via a combination of former retail energy providers and natural energy consultant senior management. The principals in the organization have more than 70 combined years of experience in electricity and natural gas procurement and services. Unified's sole purpose is providing its customers with better energy procurement services than could otherwise be found. We help small, medium and large customers across multiple SIC codes to procure electricity and natural gas from retail energy providers. Our analysis involves analyzing contract terms and conditions, providing pricing in a true market format accurately portraying one provider's costs versus another, as well as understanding what kind of product would best benefit our customers.

The company has focused on the Texas market since inception, however is now actively engaged on a national basis to become fully licensed where such licenses are required. Additionally, we are a certified member of the Texas Energy Professionals Association.

Our business stems from years of working on both the customer and retail energy provider side and thus gives us a better understanding on how to better answer customer questions and retrieve data quickly and accurately for our clients.

We corporate headquarters are based in Houston; however, we do intend on having regional offices in all jurisdictions where we are active in procuring electricity for our customers.

A-16 **Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.

See attached - Exhibit A-16, Articles of Incorporation

Exhibit A-16

FILED
In the Office of the
Secretary of State of Texas
NOV 13 2008

**CERTIFICATE OF FORMATION
OF
UNIFIED ENERGY SERVICES, LLC**

Corporations Section

The undersigned, acting as the sole organizer of a limited liability company under the Texas Business Organization Code (the "Code"), does hereby adopt the following Certificate of Formation for Unified Energy Service, LLC (the "Company"):

ARTICLE I

The name of the Company is Unified Energy Services, LLC.

ARTICLE II

The purpose for which the Company is formed is for the transaction of any or all lawful business for which limited liability companies may be organized under the Code.

ARTICLE III

The name of the initial registered agent of the Company in the State of Texas is Robert W. James, and the address of the registered office of such initial registered agent is 1111 Bagby, Suite 4900, Houston, Texas 77002.

ARTICLE IV

The Company is to be managed by one or more managers. The number of initial managers shall be one (1). The number of managers constituting managers of the Company shall be set forth in the operating agreement of the Company. The name and address of the person who is to serve as the initial manager until the first meeting of the members, or until his successor is elected and qualified, is as follows:

NAME

ADDRESS

Michael W. Harris II

1111 Bagby, Suite 4900
Houston, Texas 77002

ARTICLE V

No member shall have a preemptive right to acquire any membership interests or securities of any class that may at any time be issued, sold, or offered for sale by the Company.

ARTICLE VI

The right of members to cumulative voting in the election of managers is expressly prohibited.

ARTICLE VII

The Company shall indemnify members, managers and officers of the Company for whom indemnification is permitted by the Code or to the fullest extent permitted by law. The Company may indemnify employees, agents or other persons for whom indemnification is permitted by the Code to the fullest extent permitted by law.

ARTICLE VIII

To the fullest extent permitted by law, managers or officers and former managers or officers of the Company shall not be liable to the Company or its members for monetary damages for an act or omission in the manager's or officer's capacity as a manager or officer, respectively. No amendment of this Article VIII shall adversely affect any right or protection of a manager or officer that exists at the time of such amendment, modification or repeal.

ARTICLE IX

Any action which may be taken at any meeting of members, or which is required by law or by the Certificate of Formation or regulations of the Company to be taken at any meeting of members, may be taken without a meeting, without prior notice and without a vote, if a consent or consents in writing, setting forth the action so taken, shall be signed by the holder or holders of membership interests having not less than the minimum number of votes that would be necessary to take such action at a meeting at which the holders of all membership interests entitled to vote on the action were present and voted. Prompt notice of the taking of any action by the members without a meeting by less than unanimous written consent shall be given to those members who did not consent in writing to the action.

ARTICLE XII

The name and address of the organizer is as follows:

NAME

Robert W. James

ADDRESS

1111 Bagby, Suite 4900
Houston, Texas 77002

The undersigned, the organizer of this Company, has signed this Certificate of Formation on this 12th day of November, 2008.



Robert W. James, Organizer

A-17 **Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

See attached - Exhibit A-17, Secretary of State



Exhibit A-17

Office of the Secretary of State

**CERTIFICATE OF FILING
OF**

Unified Energy Services, LLC
File Number: 801051774

The undersigned, as Secretary of State of Texas, hereby certifies that a Certificate of Formation for the above named Domestic Limited Liability Company (LLC) has been received in this office and has been found to conform to the applicable provisions of law.

ACCORDINGLY, the undersigned, as Secretary of State, and by virtue of the authority vested in the secretary by law, hereby issues this certificate evidencing filing effective on the date shown below.

The issuance of this certificate does not authorize the use of a name in this state in violation of the rights of another under the federal Trademark Act of 1946, the Texas trademark law, the Assumed Business or Professional Name Act, or the common law.

Dated: 11/13/2008

Effective: 11/13/2008



A handwritten signature in black ink, appearing to read "Hope Andrade".

Hope Andrade
Secretary of State

B-1 Exhibit B-1 “Jurisdictions of Operation,” provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.

See attached - Exhibit B-1, Jurisdiction of Ops UE License Summary for (NG & EL)

Jurisdiction – Electric

California
Connecticut
Delaware
District of Columbia
Florida
Illinois
Maine
Maryland
Massachusetts
Michigan
New Hampshire
New Jersey
New York
New Jersey
Ohio
Pennsylvania
Rhode Island
Texas

Jurisdiction – Gas

Arkansas
District of Columbia
Georgia
Indiana
Iowa
Kentucky
Louisiana
Maine
Maryland
Massachusetts
Minnesota
New Hampshire
New Jersey
Nevada
New Mexico
North Dakota
Oklahoma
Oregon
Ohio
Pennsylvania
Rhode Island
South Carolina
Tennessee
Virginia
West Virginia

unified energy

STATE	PUC ELECTRIC BROKER LICENSE	PUC GAS BROKER LICENSE	REGISTERED TO DO BUSINESS WITH SECRETARY OF STATE
Arkansas	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
California	PUC License not required but Broker must be Registered with the Secretary of State	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Connecticut	PUC License not required but Broker must be Registered with the Secretary of State	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Delaware	License # 4960036	PUC License not required but Broker must be Registered with the Secretary of State	Yes
District of Columbia	License # EA-11-1-6	License # GA 2015-02-8	Yes
Florida	PUC License not required but Broker must be Registered with the Secretary of State	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Georgia	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Illinois	License # 10-0118	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Indiana	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Iowa	PUC License not required but Broker must be Registered with the Secretary of State	License # G-0047	Yes
Kentucky	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Louisiana	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Maine	License # 2010-136	License # 2010-136	Yes
Maryland	License # IR - 1751	License # IR-3376	Yes
Massachusetts	License # EB-142	License # RA-118	Yes

ELECTRICITY NATURAL BROKER LICENSES AND STATE REGISTRATIONS

Michigan	PUC License not required but Broker must be Registered with the Secretary of State	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Minnesota	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Nevada	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
New Hampshire	License # DM 12-129	License # DM 14-215	Yes
New Jersey	License # EA-0104 (Agent) License # EC-0055 (Consultant) Dkt # EE10120933L	License # EA-0104 (Agent) License # EC-0055 (Consultant) Dkt # EE10120933L	Yes
New Mexico	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
New York	PUC License not required but Broker must be Registered with the Secretary of State	PUC License not required but Broker must be Registered with the Secretary of State	Yes
North Dakota	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Ohio	License # 12-512-E (I) Case Number 12-1143-EL-AG	License # 13-312 Q(I)	Yes
Oklahoma	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Ontario, Canada	License # ER-2015-0357	License # EB-2016-0156	Yes
Oregon	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Pennsylvania	License # A-2009-2139811	License # A-2014-2446698	Yes
Rhode Island	License # Division Docket # D-96-6 (V4)	License # Division Docket # D-2379 (N3)	Yes
South Carolina	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Tennessee	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Texas	PUC License not required but Broker must be Registered with the Secretary of State	PUC License not required but Broker must be Registered with the Secretary of State	Yes
Virginia	<i>Pending - UE Working On</i>	<i>Pending - UE Working On</i>	Yes
West Virginia	N/A	PUC License not required but Broker must be Registered with the Secretary of State	Yes

B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.

With more than 25 years of combined wholesale, retail, and supply side energy experience, Unified Energy Group is a national leader in power purchasing and negotiations. Specializing in price discovery and timely market assessments, Unified Energy simplifies the purchase and management of electricity.

Our retail, wholesale, and supplier experience uniquely shows how Unified Energy has unified the services essential to helping businesses navigate complex energy markets and buy energy more cost effectively.

We use our procurement experience as well as our demand side/conservation capabilities to develop a holistic energy management program for you that is second to none. Our staff's experience includes working for companies including Constellation Energy, Wisconsin Public Service, Integrys Energy Service, Choice Energy Services, among other retail energy providers and consultants.

Generally speaking, Unified Energy creates a market for its customers among retail energy suppliers interested in their electricity load. We provide insight to customers on contract specifics including: 1) contract disclosure of terms and conditions; 2) service termination provisions; 3) disconnection and service termination requirements of selected retail energy provider; 4) minimum service quality and assurance of retail energy provider credit worthiness and status within the state; 5) generation resource mix for electricity provided and; 6) customer information including load profile usage and historical usage used to provide a fair and competitive price for electricity.

B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).

Unified Energy is comprised of individuals with backgrounds including retail energy provider experience as well as national retail energy consulting services. As such, we have 1000s of customers across the United States for which we provide energy procurement services. We work with nearly every credit worthy retail energy provider in the competitive North American deregulated energy markets. We have specific strength with commercial real estate customers, however we also work with several industrial as well as small commercial customers.

Our process for procuring energy involves working with customers and provide them with competitive supply options, help them to understand the differences of retail energy provider contracts and negotiate the best term, best price and best contract on their behalf. We are typically paid for these services from the retail energy providers, however we do have customers that pay us on flat fee basis as well depending on the services to be provided.

<u>2016 Year (01/01/2016-12/31/2016)</u>		
Utilities	Customers	Usage
Columbia Gas of Ohio	1	20,548
Dominion East Ohio	3	41,643
Duke Energy (Ohio)	3	1,864,392
Vectren Energy Delivery of Ohio	2	472,027

B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

N/A

- C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
(This is generally only applicable to publicly traded companies who publish annual reports.)

N/A – Privately Held Company

- C-2** **Exhibit C-2 “SEC Filings,”** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.

N/A – Unified Energy is not required to file with the SEC as it is not a public company, it does not provide physical energy services and provides no derivatives to any customer of any kind.

- C-3** **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

Please See Attached 2015 and 2016 CONFIDENTIAL Bal Sheet & Income Statements along with REDACTED versions of each as well.

PLEASE DO NOT POST CONFIDENTIAL COPIES ON-LINE FOR PUC USE ONLY!

Exhibit C-3.

REDACTED

FINANCIALS

2015 & 2016

Income Statement

&

Balance Sheet

Redacted

Unified Energy Services
Balance Sheet
As of December 31, 2015

11:52 AM

09/28/16

Cash Basis

	Apr 30, 15	May 31, 15	Jun 30, 15	Jul 31, 15	Aug 31, 15	Sep 30, 15	Oct 31, 15	Nov 30, 15	Dec 31, 15
ASSETS									
Current Assets									
Checking/Savings									
Bank of America									
Independent Bank - Checking									
Independent Bank - Savings									
Total Checking/Savings									
Accounts Receivable									
LT Contract Receivable (PayRec)									
Total Accounts Receivable									
Total Current Assets									
TOTAL ASSETS									
LIABILITIES & EQUITY									
Liabilities									
Current Liabilities									
Accounts Payable									
Sales Commission Liability									
Washing Payable									
Total Accounts Payable									
Total Current Liabilities									
Long Term Liabilities									
Purchase Loan									
Sales Commissions Liability									
Total Long Term Liabilities									
Total Liabilities									
Equity									
Members Draw									
Net Income									
Total Equity									
TOTAL LIABILITIES & EQUITY									

12:13 PM

09/28/16

Cash Basis

Unified Energy Services Profit & Loss April through December 2015

Redacted

	Apr 15	May 15	Jun 15	Jul 15	Aug 15	Sep 15	Oct 15	Nov 15	Dec 15	TOTAL
Ordinary Income/Expense										
Income										
Cost of Goods Sold										
Commissions										
Total COGS										
Gross Profit										
Expense										
Accounting										
Advertising										
Auto and Truck Expenses										
Bank Service Charges										
Computer and Internet Expenses										
Consulting Fees										
Contract Labor										
Contributions										
Employee Benefits										
Entertainment										
Legal Fees										
Meals										
Meals and Entertainment										
Office Expenses										
Office Supplies										
Payroll Expenses										
Permits and Licenses										
Postage and Delivery										
Professional Fees										
Rent										
Security										
Software										
Telephone										
Telephone Expense										
Travel										
Utilities										
Total Expense										
Net Ordinary Income										
Other Income/Expense										
Other Income										
Other Expense										
Net Other Income										
Net Income										

Redacted

Unified Energy Services
Balance Sheet
As of December 31, 2016

9:40 AM
03/13/17

Cash Basis

	Jan 31, 16	Feb 29, 16	Mar 31, 16	Apr 30, 16	May 31, 16	Jun 30, 16	Jul 31, 16	Aug 31, 16	Sep 30, 16	Oct 31, 16	Nov 30, 16	Dec 31, 16
ASSETS												
Current Assets												
Checking/Savings												
Bank of America												
Independent Bank - Checking												
Independent Bank - Savings												
Total Checking/Savings												
Other Current Assets												
Deposits												
Short Term Loan - Huntington												
Total Other Current Assets												
Total Current Assets												
Fixed Assets												
Accumulated Depreciation												
Office Equipment												
Computer Equipment												
Total Office Equipment												
Total Fixed Assets												
Other Assets												
Note Rec - Belle Aventure												
Note Rec - Enerlogix												
Outstanding Contract Value												
Sales Commission Liability												
Outstanding Contract Value - Other												
Total Outstanding Contract Value												
Total Other Assets												
TOTAL ASSETS												
LIABILITIES & EQUITY												
Liabilities												
Current Liabilities												
Accounts Payable												
Interest Payable												
Sales Commission Liability												
Total Accounts Payable												
Other Current Liabilities												
Payroll Payable												
Total Other Current Liabilities												
Total Current Liabilities												
Long Term Liabilities												
Purchase Loan												
Sales Commissions Liability												
Total Long Term Liabilities												
Total Liabilities												

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03/13/17
Cash Basis

Unified Energy Services
Balance Sheet
As of December 31, 2016

Redacted

	Jan 31, 16	Feb 29, 16	Mar 31, 16	Apr 30, 16	May 31, 16	Jun 30, 16	Jul 31, 16	Aug 31, 16	Sep 30, 16	Oct 31, 16	Nov 30, 16	Dec 31, 16
Equity												
Members Draw												
Members Equity												
Net Income												
Total Equity												
TOTAL LIABILITIES & EQUITY												

9:29 AM
03/13/17
Cash Basis

Redacted

Unified Energy Services
Profit & Loss
January through December 2016

	Jan 16	Feb 16	Mar 16	Apr 16	May 16	Jun 16	Jul 16	Aug 16	Sep 16	Oct 16	Nov 16	Dec 16	TOTAL
Ordinary Income/Expense													
Income													
Sales													
Waste													
Zen Water Valve													
Total Income													
Cost of Goods Sold													
Commissions													
Commissions - DAC													
DAC Gain													
Commissions - Other													
Total Commissions													
Total COGS													
Gross Profit													
Expense													
Accounting													
Advertising													
Advertising and Promotion													
Auto and Truck Expenses													
Bank Service Charges													
Charitable Contributions													
Computer and Internet Expenses													
Consulting Fees													
Contract Labor													
Dues and Subscriptions													
Employee Benefits													
Entertainment													
Insurance Expense													
Interest Expense													
Legal Fees													
Lodging													
Meals													
Miscellaneous Expense													
Office Expenses													
Office Supplies													
Payroll Expenses													
401k Employer Match													
Health Dental Vision Insurance													
Payroll Taxes													
Wages													
Total Payroll Expenses													
Permits and Licenses													
Professional Fees													
Property Taxes													
Rent													
Software													
Supplies													
Taxes													
Franchise Tax													
Property Tax													
Total Taxes													
Telephone													
Training													

9:29 AM

03/13/17

Cash Basis

Unified Energy Services
Profit & Loss

January through December 2016

Redacted

	Jan 16	Feb 16	Mar 16	Apr 16	May 16	Jun 16	Jul 16	Aug 16	Sep 16	Oct 16	Nov 16	Dec 16	TOTAL
Travel													
Airfare													
Auto													
Hotels													
Travel - Other													
Total Travel													
Total Expense													
Net Ordinary Income													
Other Income/Expense													
Other Income													
Interest Income													
Total Other Income													
Net Other Income													
Net Income													

C-4 **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant’s financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.,).

N/A - No financial arrangements as we certified as an aggregator/broker.

- C-5** **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant’s **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

Please See Attached - Exhibit C-5, Forecasted Financials - OH-NG-(2017 & 2018)

Exhibit C-5 "Forecasted Financial Statements"

unified energy

Ohio Forecasted Income Statement

For the Years Ending [Dec 31, 2017 and Dec 31, 2018]

Forecasted Revenue		2017	2018
Total Revenues	\$	43,800.00	\$ 33,600.00
Forecasted Expenses			
Total Expenses *	\$	3,000.00	\$ 3,200.00
Forecasted Income			
Net Income	\$	40,800.00	\$ 30,400.00

- C-6** **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

N/A – Not rated by a rating agency.

C-7 **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s current credit report from Experian, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.

See attached – Exhibit C-7, Credit Report








**BUSINESS
CREDIT
REPORTS**

Exhibit C-7




Premier Profile - UNIFIED ENERGY SERVICES, LLC

Ordered: 4/28/2017 Transaction Number: C405502299
Search: UNIFIED ENERGY SERVICES, LLC / 101 HUDSON ST FL 24 / JERSEY CITY / NJ
Inquiry:

Business Name UNIFIED ENERGY SERVICES, LLC		Business Identification Number 898883714
Doing Business As: UNIFIED ENERGY SERVICES LLC	Website: www.unifiedenergy.com	
Primary Address: 101 HUDSON ST FL 24 JERSEY CITY, NJ 07302-3915	Tax ID: 00-1076340	
Matching Branch Address: 1111 BAGBY ST STE 4900 HOUSTON, TX 77002-2553	Business often have multiple branches or alternate addresses. This location most closely matched your inquiry.	
Matching Branch BIN: 916070173		
		This business is the ultimate parent. See the 'Corporate Linkage' section for more info.

Risk Scores and Credit Limit Recommendation		Days Beyond Terms	Derogatory/Legal	Fraud Alerts
Intelliscore Plus 50 MEDIUM RISK	Financial Stability Risk  MEDIUM-HIGH RISK	Company DBT DBT Unavailable	Original Filings 	High Risk Alerts 
Score range: 1 - 100 percentile				
Credit Limit Recommendation: \$400				

Business Facts	
Years on File: 8 (FILE ESTABLISHED 01/2009)	SIC Code: BUSINESS CONSULTING SERVICES, NEC - 8748
State of Incorporation: TX	HEAVY CONSTRUCTION, NEC - 1629
Date of Incorporation: 11/13/2008	PLUMBING, HEATING & A/C CONTRACTORS - 1711
Business Type: Profit	NAICS Code: Other Management Consulting Services - 541618
	Other Heavy and Civil Engineering Construction - 237990
	Plumbing, Heating, and Air-Conditioning Contractors - 238220
Number of Employees: 8	
Sales: \$1,233,000	

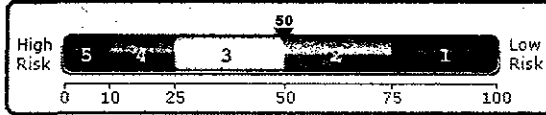
Commercial Fraud Shield	
Evaluation for: UNIFIED ENERGY SERVICES, LLC, 101 HUDSON ST FL 24, JERSEY CITY, NJ07302-3915	
Business Alerts	Verification Triggers
Active Business Indicator:  Experian shows this business as active	The primary Business Name, Address, and Phone Number on Experian File were reviewed for High Risk indicators, no High Risk indicators were found.
Possible OFAC Match:  No OFAC match found	
Business Victim Statement:  No victim statement on file	

Credit Risk Score and Credit Limit Recommendation

Credit Risk Score: Intelliscore Plus

This score predicts the likelihood of serious credit delinquencies within the next 12 months. The score uses tradeline and collections information, public filings as well as other variables to predict future risk. Higher scores indicate lower risk.

Current Score: 50



Intelliscore Plus Risk Assessment

Action or risk threshold, based on your company's thresholds:

MEDIUM RISK

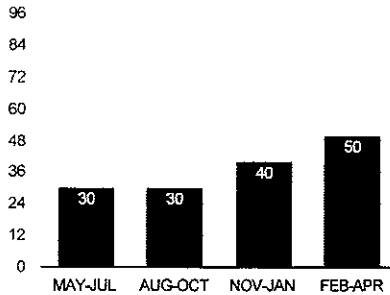
Factors lowering the score

- › NUMBER OF CURRENT COMMERCIAL ACCOUNTS
- › NUMBER OF RECENTLY ACTIVE COMMERCIAL ACCOUNTS
- › NUMBER OF COMMERCIAL ACCOUNTS CONTINUOUSLY UPDATED

Intelliscore Plus Industry Risk Comparison

49% of businesses indicate a higher likelihood of severe delinquency.

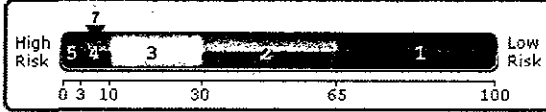
Quarterly Score Trends



The Quarterly Score Trends provide a view of the likelihood of delinquency over the past 12 months for this business. The trends will indicate if the score improved, remained stable, fluctuated or declined over the last 12 months.

Credit Risk Score: Financial Stability Risk

Current Financial Stability Risk Score: 7



Risk Class: 4

MEDIUM - HIGH RISK

The risk class groups scores by risk into ranges of similar performance. Range 5 is the highest risk, range 1 is the lowest risk.

This score predicts the likelihood of financial stability risk within the next 12 months. The score uses tradeline and collections information, public filings as well as other variables to predict future risk. Higher scores indicate lower risk.

Factors lowering the score

- › NUMBER OF ACTIVE COMMERCIAL ACCOUNTS
- › NUMBER OF COMMERCIAL ACCOUNTS
- › RISK ASSOCIATED WITH THE COMPANY'S INDUSTRY SECTOR
- › RISK ASSOCIATED WITH THE BUSINESS TYPE

Industry Risk Comparison

6% of businesses indicate a higher likelihood of financial stability risk.

Credit Limit Recommendation

Credit Limit Recommendation

\$400

This recommendation compares this business against similar businesses in the Experian business credit database. It is based on trade information, industry, age of business and the Intelliscore Plus. The recommendation is a guide. The final decision must be made based on your company's business policies.

Payment and Legal Filings Summary						
Payment Performance		Trade and Collection Balance		Legal Filings		
Current DBT:	Not Available	Total trade and collection (0):	\$0	Bankruptcy:	No	
Predicted DBT :	N/A	All trades (0):	\$0	Tax Lien filings:	0	
Monthly Average DBT:	0	All collections (0):	\$0	Judgment filings:	0	
Highest DBT Previous 6 Months:	0	Continuous trade (0):	\$0	Sum of legal filings:	\$0	
Highest DBT Previous 5 Quarters:	0	6 month average:	\$0 - \$0	UCC filings:	1	
Payment Trend Indication:		Highest credit amount extended:	\$0	Cautionary UCC filings:	No	
Payment trend indicator not available		Most frequent industry purchasing terms:				
		Industry purchasing terms not available				
Industry Comparison						
Industry DBT Range Comparison						
The current DBT of this business is Not Available.						
DBT for this business: Not Available						
<div><div><div>% of businesses</div><div>80%11%9%</div></div><div>DBT Range0-56-1516+</div></div>						

Uniform Commercial Code (UCC) Filings						
UCC Filing Summary						
Date Range	Year	Cautionary UCCs**	Total Filed	Released / Termination	Continuous	Amended / Assigned
JAN - PRESENT	2017					
JUL - DEC	2016					
JAN - JUN	2016					
JUL - DEC	2015					
JAN - JUN	2015	1	1			
PRIOR TO JAN	2015					
Total		1	1	0	0	0
** Cautionary UCC Filings include one or more of the following collateral: Accounts, Accounts Receivables, Contract Rights, Hereafter Acquired Property, Inventory, Leases, Notes Receivable or Proceeds.						
UCC Details						
UCC Filed Date: 04/09/2015						
Filing Number: 150010767087						
Jurisdiction: SEC OF STATE TX						
Secured Party: TULLETT PREBON (AMERICAS) HOLDINGS INC. NJ JERSEY CITY 07302						
Collateral: AFTER ACQUIRED PROP, UNDEFINED						

Additional Business Facts	
Corporate Registration	
THE FOLLOWING INFORMATION WAS PROVIDED BY THE STATE OF TEXAS.	
State of Origin:	TX
Date of Incorporation:	11/13/2008
Current Status:	Active
Business Type:	Profit
Charter Number:	0801051774
Agent:	INCRP SERVICES, INC.
Agent Address:	815 BRAZOS SUITE 500 AUSTIN, TX

Corporate Linkage		
Business Name	Location	BIN
The Inquired upon business, UNIFIED ENERGY SERVICES, LLC, is the Ultimate Parent		
UNIFIED ENERGY SERVICES, LLC	101 HUDSON ST FL 24 - JERSEY CITY,NJ	898883714
Branches of the Inquired upon business:*		
UNIFIED ENERGY SERVICES, LLC	3900 ESSEX LN - HOUSTON,TX	929408667
* The Inquired upon business has more than 10 branches.		

End of report

1 of 1 report

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- C-8** **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

N/A

C-9 **Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.

N/A

- C-10** **Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Unified Energy Services is a Limited Liability Corporation. Unified Energy was founded November 13, 2008 with the sole purpose of providing its customers with better energy procurement services than could otherwise be found.

Unified Energy Services, LLC

(No subsidiaries.)

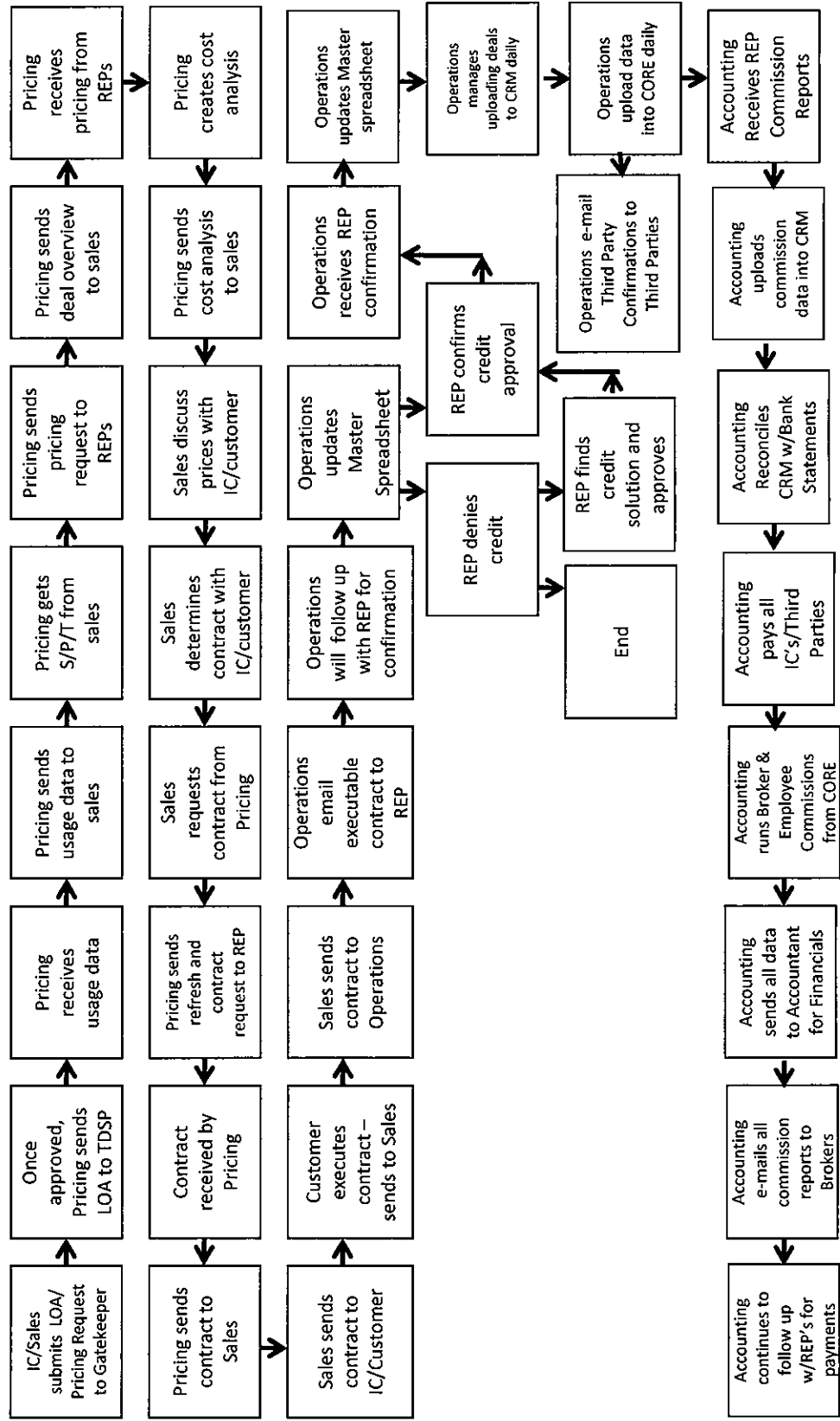
D-1 Exhibit D-1 “Operations,” provide a current written description of the operational nature of the applicant’s business functions.

See attached Exhibit D-1, Operations - UE Process Map

Exhibit D-1

Unified Energy Indirect Deal Process Map

Contract = Christian Jordan, Michael Gorzkowski, Sean Sloan, Kirsty Brooke
 • Pricing = Michael Gorzkowski, Sean Sloan, Christian Jordan
 • Accounting = Brooke Green and Kirsty-Lee Norvell



D-2 Exhibit D-2 “Operations Expertise,” given the operational nature of the applicant’s business, provide evidence of the applicant’s current experience and technical expertise in performing such operations.

My retail, wholesale, and supplier experience uniquely shows how I have unified the services essential to helping businesses navigate complex energy markets and buy energy more cost effectively. I use our procurement experience as well as our demand side/conservation capabilities to develop a holistic energy management program for you that are second to none.

My management knowledge consists of:

- > Wholesale Experience - pricing, market curves
- > Retail Consultants - managing an RFP, negotiate all credit worthy suppliers, contracts, products
- > Supply Side Experience - by utilizing RTF Controls (demand response) I can shape electricity load to look more like a wholesale load, thus saving customers money
- > I have numerous retail electricity provider (REP) relationships
- > I have experienced with pricing and product structures that tailor customers load to offering the lowest price

D-3 Exhibit D-3 “Key Technical Personnel,” provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant’s current business.

Michael Harris

Chief Executive Officer

Phone: 832-818-7000 / Email: Michael.Harris@unifiedenergy.com

Michael manages overall operations, which includes implementing marketing strategies and monitoring the company’s growth. His experience includes working as a senior sales executive at Constellation New Energy and Integrys Energy Services. Michael earned a Master’s in Marketing at Northwestern University and a BS from University of Kansas.

Kirsty Norvell

Chief Operations Officer

Phone: 713-820-6181 Email: kirsty.norvell@unifiedenergy.com

Kirsty has more than 20 years’ experience in the retail energy business. As COO, she manages all phases of business operations on a tactical basis for both retail and wholesale transactions. Ms. Norvell was previously with Integrys Energy Services, Constellation New Energy, AES, Amerigas and Dynegy, all with a focus on contract administration and operational efficiencies. Kirsty holds a BS from Sam Houston State University.

Christian Skov

Vice President of Sales

Phone: 713-550-7424 / Email: Christian.Skov@unifiedenergy.com

Christian has 9+ years of experience in retail energy markets and specializes in procurement for large commercial and industrial customers. He successfully implements hedging strategies and tailor energy solutions for multinational enterprises, hedge funds and private equity firms. Prior to UE, Christian was a Sales Manager at GDF Suez, spearheading the entry of the Illinois and Ohio markets. Christian holds a BS from the University of Houston.

Michael Gorzkowski

Vice President, Pricing & Structure

Phone: 832-319-7780 / Email: mike.gorzkowski@unifiedenergy.com

Michael has 10+ years of experience in the retail energy sector and is responsible for managing Unified Energy’s deal process, RFP requests, market intelligence as well as structuring. Prior to coming to Unified Energy in 2012, Michael was V.P. of Operations for Modern Gas Sales. He is a former board member of PAPGA and member of the National Propane Gas Association (NPGA). Michael is a graduate of West Chester University with a B.S. in Business Management.

Brooke Caden

Commission and Operational Manager

Phone: 713-820-6181 / Email: brooke.caden@unifiedenergy.com

Brooke is the Commission & Operational Manager for Unified Energy Services. She has 2+ years’ experience in the retail energy business with a focus on the operational side, specializing in managing supplier commissions as well as commission payments paid to ICs. Brooke is responsible for paying and tracking all UE bills and invoices and helps with annual requirements for UE licenses held in over 30 states.

Amanda Zarley

Operations Analyst

Phone: 713-820-6181 / Email: Amanda.zarley@unifiedenergy.com

Amanda is new to the retail energy business, having come on board in August 2016 after previously spending two years in the energy services industry. Amanda inputs and analyzes monthly commissions data and manages commission relationships with suppliers. Amanda holds a BS in Finance from Columbus State University.