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February 17, 2017

Public Utilities Commission Of Ohio

Docketing Division

Re: Case No. **17-0335-GA-AGG**

Dear Sirs:

Brian informed me of application omissions. Please see attached sheets with corrections to C-5 and C-7. Ohio Energy Consultants financial plans for 2017 and 2018 and Credit Report.

Kind Regards,

Fred Kasunick

Ohio Energy Consultants

348 Plymouth Dr., Bay Village OH 44140

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Technician Sm Date Processed FEB 2 1 2017

C-5/ Start-up Summary

Table: Start-up

Requirements

Start-up Expenses	
licensing	$100
Web-site development	$500
Total Start-up Expenses	**$600**
Start-up Assets	
Cash Assets	$2000
Total Assets	**$2000**
Total Requirements	**$1,400**

C-5 Market Analysis Summary

Ohio Energy Consultants will be servicing small and mid-sized business door-to-door

Table: Market Analysis

Potential Customers	Growth	Year 1	Year 2	Year 3	Year 4	Year 5	CAGR
Small businesses	75%	75%	75%	75%	75%	75%	75.00%
Mid-sized businesses	25%	25%	25%	25%	25%	25%	25.00%
Total	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**

Table: Sales Forecast

Sales	Year 1	Year 2	Year 3
Gas	$5,000	$7,500	$10,000
Total Sales	**$5,000**	**$7,500**	**$10,000**
Direct Cost of Sales	Year 1	Year 2	Year 3
Gas	$5,000	$7,500	$10,000
Subtotal Direct Cost of Sales	**$5,000**	**$7,500**	**$10,000**

C-5 Table: Start-up Funding

Start-up Expenses to Fund	$600
Start-up Assets to Fund	$600
Total Funding Required	$600
Assets	
Non-cash Assets from Start-up	$0
Cash Requirements from Start-up	$600
Additional Cash Raised	$0
Cash Balance on Starting Date	$600
Total Assets	**$600**
Liabilities and Capital	$2,600
Liabilities	
Current Borrowing	$0
Long-term Liabilities	$0
Accounts Payable (Outstanding Bills)	$0
Other Current Liabilities (interest-free)	$0
Total Liabilities	**$0**
Capital	$2,000
Planned Investment	
Owner	$2,000
Investor	$0
Additional Investment Requirement	$0

Total Planned Investment	**$2,000**
Loss at Start-up (Start-up Expenses)	$600
Total Capital	$1,400
Total Capital and Liabilities	**$1,400**
Total Funding	**$1,400**

C-5 Table: Profit and Loss

	Year 1	Year 2	Year 3
Sales	$5,000	$7,500	$10,000
Direct Cost of Sales	$750	$1,000	$1,500
Other Costs of Sales	$250	$500	$500
Total Cost of Sales	$1,000	$1,500	$2,000
Gross Margin	$4,000	$6,000	$8,000
Gross Margin %	80.00%	80.00%	80.00%
Expenses			
Gas	$1000	$1000	$1000
Supplies	$100	$100	$100
Depreciation	$0	$0	$0
Rent	$0	$0	$0
Utilities	$0	$0	$0
Insurance	$0	$0	$0
Payroll Taxes	$0	$0	$0
Other	$0	$0	$0
Total Operating Expenses	**$1,100**	**$1,100**	**$1,100**
Profit Before Interest and Taxes	$3,890	$5,890	$7,890
EBITDA	$0	$0	$0
Interest Expense	$0	$0	$0
Taxes Incurred	$390	$590	$790
Net Profit	**$3,500**	**$5,300**	**$7,100**
Net Profit/Sales	**80.00%**	**80.00%**	**80.00%**

Feb 17, 2017 - Free Report + FICO® Score

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My Experian Credit Report

Prepared for fred kasunick on Feb 17, 2017

Summary

Your summary includes the information that identifies this Report as yours, as well as summaries of the other sections of the Report. If you have a personal statement as a result of a dispute, it will appear here as well.

FICO

FICO Score 8 based on Experian data as of Feb 17, 2017

View Score Details

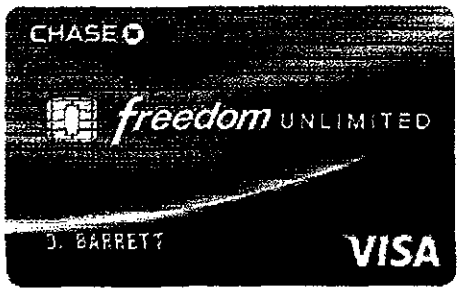
Additional FICO Scores

My Accounts Summary

Open Credit Cards 2

Open Retail Cards	2
Open Real Estate Loans	1
Open Installment Loans	0
Total Open Accounts	6
Accounts Ever Late	0
Collections Accounts	0
Time Since Negative	Never
Average Account Age	8 yrs 1 mo
Oldest Account	13 yrs 10 mos

Suggested For You



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Learn More

My Overall Credit Usage

16%

Credit Debt
$24,234

Total Credit
$147,000

My Debt Summary

Credit and Retail Card Debt	$24,234
Real Estate Debt	$44,427
Installment Loans Debt	$0
Collections Debt	$0
Total Debt	$68,661

My Hard Inquiries

0

My Public Records

0

My Personal Information

Name
FRED KASUNICK

Also Known As
None Reported

Birth Year
1963

Address(es)
348 PLYMOUTH DR
BAY VILLAGE, OH 44140-1451

16827 FISCHER RD
CLEVELAND, OH 44107-5537

21990 RIVER OAKS DR
ROCKY RIVER, OH 44116-3121

Employer(s)
NFIB

SBC AMERITECH

Personal Statement(s)

No Statement(s) present at this time

Is everything correct?

Be sure to review your Credit Report for any unfamiliar information. If you find inaccurate information, you can either dispute the information online or via postal mail.

View Our Disputes Guide

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