



Direct Line: 614-729-2325
E-Mail: jeinstein@volunteerenergy.com

February 16, 2017

VIA ELECTRONIC FILING

Public Utilities Commission of Ohio
Docketing Division
180 E. Broad Street
Columbus, Ohio 43215

Re: In the matter of the Renewal Application for
Retail Generation Providers and Power
Marketers for Volunteer Energy Services, Inc.
Case No. 15-0375-EL-CRS

Dear Sirs:

Please find attached for filing in the above referenced docket the Renewal Application for Retail Generation Providers and Power Marketers. If you any questions, please feel free to call.

Very truly yours,

VOLUNTEER ENERGY SERVICES, INC.

/s/ John L. Einstein, IV, Esq.

John L. Einstein, IV, Esq.



Public Utilities Commission

Original CRS Case Number	Version
15 - 375 -EL-CRS	May 2016

RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

**This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.**

A. RENEWAL INFORMATION

A-1 Applicant intends to be renewed as: (check all that apply)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Retail Generation Provider | <input checked="" type="checkbox"/> Power Broker |
| <input checked="" type="checkbox"/> Power Marketer | <input checked="" type="checkbox"/> Aggregator |

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Volunteer Energy Services, Inc.
Address 790 Windmill Drive, Pickerington, OH 43147
PUCO Certificate # and Date Certified 15-950E(1) March 23, 2015
Telephone # (800) 977-8374 Web site address (if any) www.volunteerenergy.com

A-3 List name, address, telephone number and web site address under which Applicant does business in Ohio

Legal Name Volunteer Energy Services, Inc.
Address 790 Windmill Drive, Pickerington, OH 43147
Telephone # (800) 977-8374 Web site address (if any) www.volunteerenergy.com

A-4 List all names under which the applicant does business in North America

Volunteer Energy Services, Inc. Volunteer Energy

A-5 Contact person for regulatory or emergency matters

Name John L. Einstein, IV, Esq.
Title General Counsel
Business address 790 Windmill Drive, Pickerington, OH 43147
Telephone # (614) 729-2325 Fax # (614) 729-2326
E-mail address jeinstein@volunteerenergy.com

A-6 Contact person for Commission Staff use in investigating customer complaints

Name Molly Lounsbury
Title Paralegal
Business address 790 Windmill Drive, Pickerington, OH 43147
Telephone # (614) 729-2351 Fax # (614) 729-2352
E-mail address mlounsbury@volunteerenergy.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address 790 Windmill Drive, Pickerington, OH 43147
Toll-free Telephone # (800) 977-8374 Fax # (614) 729-2352
E-mail address mlounsbury@volunteerenergy.com

A-8 Applicant's federal employer identification number # 311772693

A-9 Applicant's form of ownership (check one)

☐ Sole Proprietorship ☐ Partnership
☐ Limited Liability Partnership (LLP) ☐ Limited Liability Company (LLC)
☒ Corporation ☐ Other _____

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-10 Exhibit A-10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

B. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2** **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

- B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

C-2 **Exhibit C-2 “SEC Filings,”** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-3 **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant’s financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody’s Investors Service, Standard & Poor’s, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.
- C-7 **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.
- C-8 **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C-10 “Corporate Structure,”** provide a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- D-1 **Exhibit D-1 "Operations"** provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, e-mail addresses, telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- D-4 **Exhibit D-4 "FERC Power Marketer License Number,"** provide a statement disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)

Richard A. Curran, Jr. / President
Signature of Applicant and Title

Sworn and subscribed before me this 15th day of February, 2017
Month Year

[Signature]
Signature of official administering oath

John L. Einstein IV, Esq. Counsel
Print Name and Title

My commission expires on N/A



JOHN L. EINSTEIN IV
Attorney At Law
Ohio
My Commission Has No Expiration
Section 147.03 R.C.

AFFIDAVIT

State of Fairfield :

Pickerington ss.
(Town)

County of Ohio :

Richard A. Curnutte, Sr., Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/~~She~~ is the President (Office of Affiant) of Volunteer Energy Services, Inc. (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Richard A. Curren / President
Signature of Affiant & Title

Sworn and subscribed before me this 15th day of February, 2017
Month Year

[Signature]
Signature of official administering oath

John Einstein, General Counsel
Print Name and Title

My commission expires on WA



JOHN L. EINSTEIN IV
Attorney At Law
Notary Public, State of Ohio
My Commission Has No Expiration
Section 147.03 R.C.



EXHIBIT A-10
Principal Officers, Directors & Partners

Richard A. Curnutte, Sr.
Director and President
790 Windmill Drive
Pickerington, OH 43147
(614) 856-3128

Marc Runck, Sr.
Director
790 Windmill Drive
Pickerington, OH 43147
(614) 856-3128

John L. Einstein, IV, Esq.
Secretary
790 Windmill Drive
Pickerington, OH 43147
(614) 856-3128

Larry Anderson
Director
790 Windmill Drive
Pickerington, OH 43147
(614) 856-3128

Jeffrey Horsley
Director
790 Windmill Drive
Pickerington, OH 43147
(614) 856-3128



EXHIBIT B-1
Jurisdiction of Operation

Volunteer Energy Services, Inc. is a Certified Electrical Aggregator and Broker in Ohio.
(Certificate Number 15-950E(1)).



EXHIBIT B-2

Experience & Plans

Experience

The major objectives of Volunteer Energy Services, Inc.'s ("VESI") natural gas and electric supply services program are to provide a comprehensive package that contains supply and delivery security at competitive rates, complete administrative support and responsibility, and creative supply flexibility. VESI currently provides natural gas supplies and energy services to the commercial and industrial customers, energy cooperatives, buyer's clubs, municipal aggregations, and trade associations throughout the Ohio market area. As a certified broker, VESI seeks to expand the array of services it offers to its customers. VESI has the expertise to structure an energy supply portfolio to meet customer's individual needs.

VESI's President, Rick Curnutte Sr., has over 20 years in the natural gas and energy services industry dealing in the sales of natural gas to commercial and industrial customers. All of VESI employees and officers were previously with Volunteer Energy Corporation and have a combined 95 years of natural gas experience. Most of this experience was and is dedicated to providing energy services to Ohio based customers.

VESI has been registered as an Electric Broker operating in Ohio since 2003 (Original Certificate # 03-108E) and has since become a CRES. Currently Volunteer Energy serves residential customers in First Energy and AEP Territories.

EXHIBIT B-3**Disclosure of Liabilities and Investigations**

NONE



EXHIBIT C-1

Annual Reports

Because Volunteer Energy Services, Inc. is not publicly traded on the stock exchange, no publicly available, published annual report exists; however, on the following pages are relevant financial disclosures made available to shareholders at least annually.



EXHIBIT C-2

SEC Filings

Volunteer Energy Services, Inc. is not required to file with the Securities Exchange Commission (SEC) because it is not publicly traded.



EXHIBIT C-3
Financial Statements

(Under Seal)

SEE DOCUMENT FILED UNDER SEAL

EXHIBIT C-4
Financial Arrangements

(See Attached)

February 2, 2017

Volunteer Energy Services, Inc.
790 Windmill Drive
Pickerington, OH 43147

Re: Volunteer Energy Services, Inc. ("CRES Supplier")/CRES Supplier Contact: John L. Einstein. CRES Supplier's posted collateral in the form of cash as of March 31, 2015.

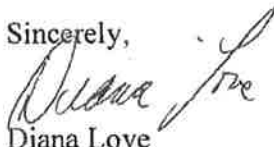
To CRES Supplier:

In reference to the following specific provisions of Ohio Power Company's Distribution Tariff filed pursuant to Order dated January 30, 2013 in Case Nos. 11-346-EL-SSO and 11-348-EL-SSO, namely Paragraph 31, Section: *Supplier Terms and Conditions of Service*, Paragraph 10, Section: *CRES Provider Credit Requirements* (See 1st Revised Sheets Nos. 103-32D and 33D of PUCO No. 20 Terms and Conditions of Open Access Distribution Service) and CRES Supplier's available load data through January 31, 2017, AEP Ohio has undertaken a limited review of posted collateral through this date, subject to the limitations set forth below, and AEP Ohio believes that the CRES Supplier is current with the specifically identified collateral requirements through January 31, 2017.

Please note AEP Ohio is not undertaking a separate review of CRES Supplier's financial wherewithal, the status of pending invoices or invoices for amounts that are yet to be billed or due, nor are we evaluating or taking a position as to whether the CRES Supplier will, on a prospective basis, remain in compliance with the identified collateral requirements or other Tariff requirements. This review was limited to the specific collateral requirements identified above, and does not include a review of whether the CRES Supplier is in compliance with any other Tariff requirements or PUCO rules and regulations binding upon CRES suppliers, and further, does not account for any PJM rebillings or settlements that may occur at a later time.

This letter is effective only as of the date hereof, and we are not assuming any responsibility for updating this letter, nor is AEP Ohio waiving any rights or remedies it may be entitled to under Ohio law, its Tariff or any CRES Supplier agreements. This letter is intended solely for the benefit of the addressees and may not be relied upon by such addressees or any other person or entity for any other purpose.

Sincerely,



Diana Love
Credit Risk Analyst



February 14, 2017

John L. Einstein, IV, Esq.
General Counsel
Volunteer Energy Services, Inc.

Re: Volunteer Energy Services, Inc Status with FirstEnergy Ohio Utilities (Ohio Edison Company, The Cleveland Electric Illuminating Company, The Toledo Edison Company)

To Whom It May Concern:

Volunteer Energy Services, Inc. a certified competitive retail electric service provider in Ohio, has satisfied and is currently in compliance with our collateral and security requirements for FE OH Utilities (Ohio Edison, Toledo Edison, and Cleveland Electric)

FirstEnergy Corp.

Martin Massie

Name: Martin Massie

Title: Credit Risk Analyst

Phone: 330-315-6894



EXHIBIT C-5
Forecasted Financial Statements

(Under Seal)

SEE DOCUMENT FILED UNDER SEAL



EXHIBIT C-6
Credit Rating

(See Attached)

Volunteer Energy Services, Inc. DUNS: 02-845-5926

Dashboard

Company Info

790 Windmill Dr
Pickerington, OH 43147
Phone: (614) 856-3128

DBA's :
VOLUNTEER ENERGY
VE

URL: www.volunteerenergy.com

Scores

PAYDEX®	Delinquency Predictor		Financial Stress		Supplier Eval. Risk Rating	Credit Limit Rec.	D&B Rating	D&B Viability Rating
Score	Score	Class	Score	Class	Rating	Recommendation	Rating	Rating
80 ▲	587 ▲	1	1549 ▲	2	2 ▲	\$90K	1R3	32BG

Recent Alerts

 **SCORE** 02/07/17 **Supplier Evaluation Risk Rating Improved**

 **SCORE** 02/07/17 **Financial Stress Score Improved**

 **SCORE** 02/07/17 **Financial Stress Class Improved**

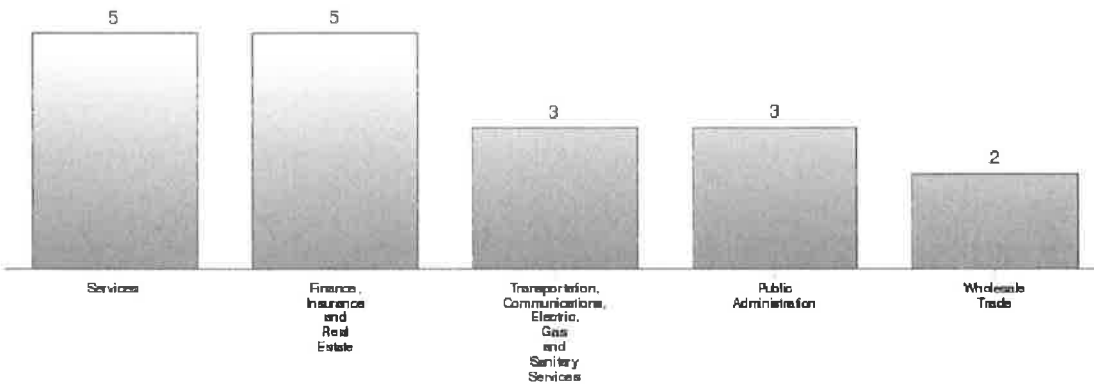
 **SCORE** 02/06/17 **Viability Rating Change**

Inquiries

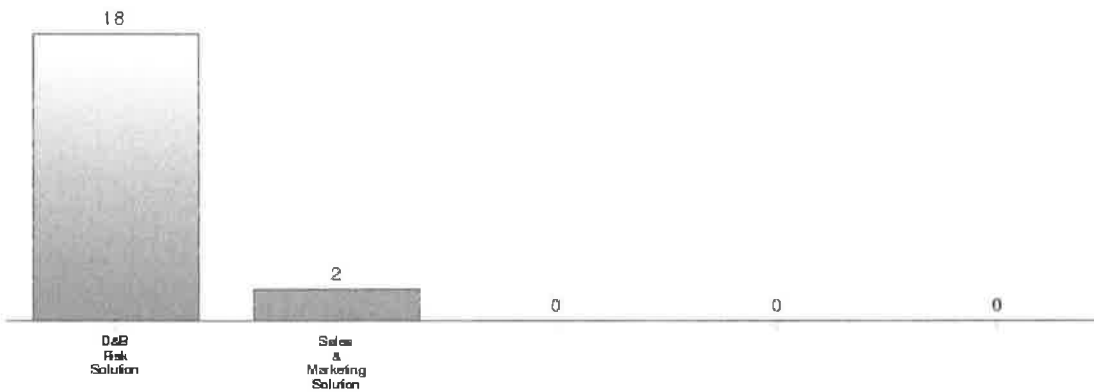
Most Recent

Date	SIC / Sector	Report type
02/01/17	Transportation, Communications, Electric, Gas and Sanitary Services	D&B Risk Solution
01/12/17	Finance, Insurance and Real Estate	D&B Risk Solution
01/12/17	Finance, Insurance and Real Estate	D&B Risk Solution
01/09/17	Transportation, Communications, Electric, Gas and Sanitary Services	D&B Risk Solution
11/18/16	Transportation, Communications, Electric, Gas and Sanitary Services	D&B Risk Solution

Top 5 Inquiries by SIC / Sector (12 Months)



Top 5 Inquiries by Report Type (12 Months)



Scores

PAYDEX®

80



ON TERMS

3 Month PAYDEX®

80



Understanding My Score

The D&B PAYDEX® is a unique, dollar weighted indicator of payment performance based on payment experiences as reported to D&B by trade references.

Recent Payments

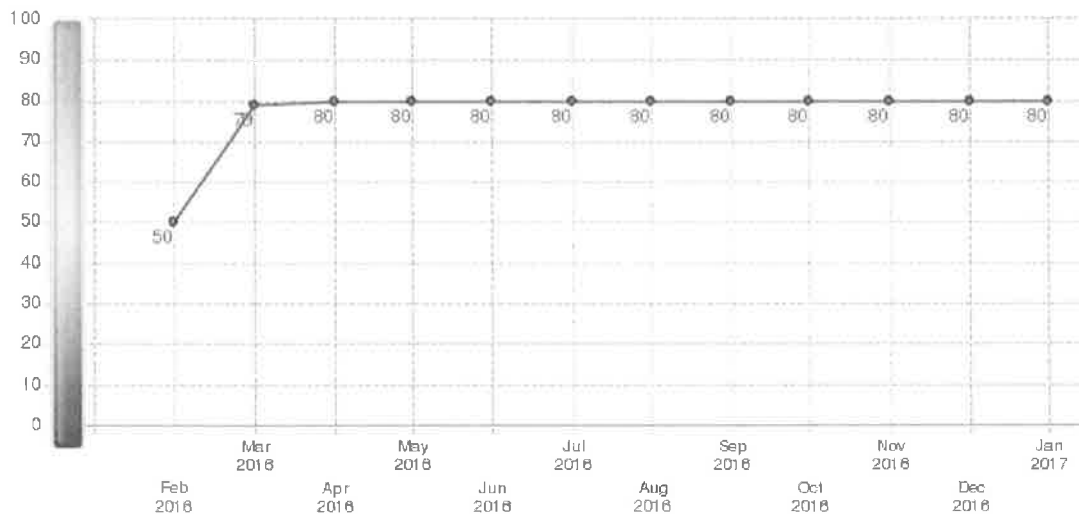
Total (Last 24 Months): 16

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo.)
01/2017	Ppt	\$0	\$250	\$0	--	1 mo
01/2017	Ppt	\$20,000	\$20,000	\$0	--	1 mo
01/2017	Ppt	\$750	\$250	\$0	--	6-12 mos
01/2017	Ppt	\$50	\$50	\$0	--	1 mo
01/2017	Ppt	\$50	\$0	\$0	--	6-12 mos

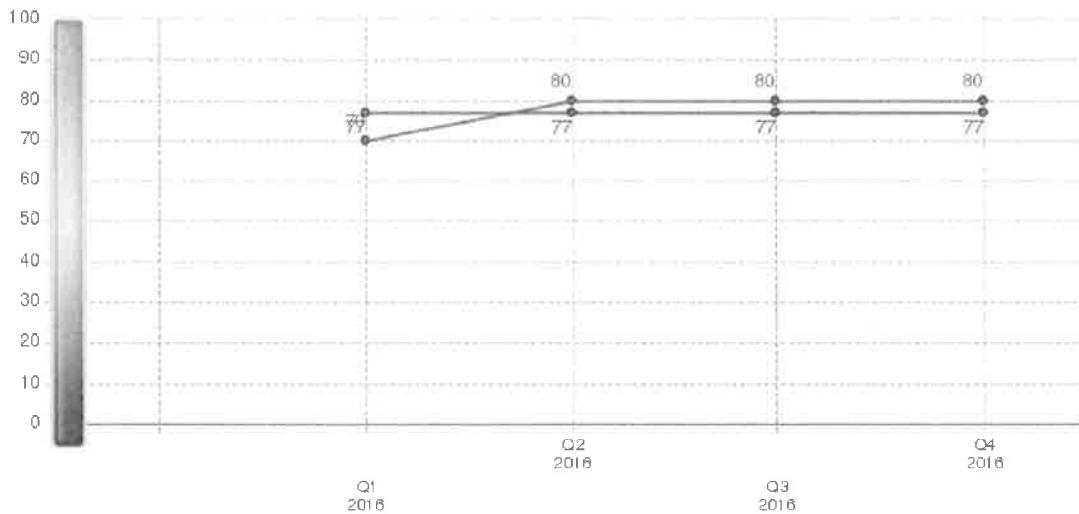
Key

PAYDEX®	Payment Practices	PAYDEX®	Payment Practices
100	Anticipate	40	60 Days Beyond Terms
90	Discount	30	90 Days Beyond Terms
80	Prompt	20	120 Days Beyond Terms
70	15 Days Beyond	1-19	Over 120 Days Beyond Terms
60	22 Days Beyond Terms	UN	Unavailable
50	30 Days Beyond Terms		

Trends



Industry Comparison



- My Company (80)
- Industry Median: (77)

Based on payments collected over the last 4 quarters.

- Current PAYDEX® for this business is 80, or equal to ON TERMS
- The present industry median score is 77, or equal to 5 days beyond terms.

Delinquency Predictor Score



Low risk of severe payment delinquency over next 12 months

Understanding My Score

The D&B Delinquency Predictor (formerly the Commercial Credit Score) predicts the likelihood that a company will pay in a severely delinquent manner (91+ days past term) over the next 12 months, seek legal relief from creditors, or cease operations without paying all creditors in full over the next 12 months based on the information in D&B's database. A severely delinquent firm is defined as a business with at least 10% of its dollars 91+ days slow.

Incidence of Delinquent Payment:

Among Companies with this Classification: **1.10%**

Factors Affecting Your Score:

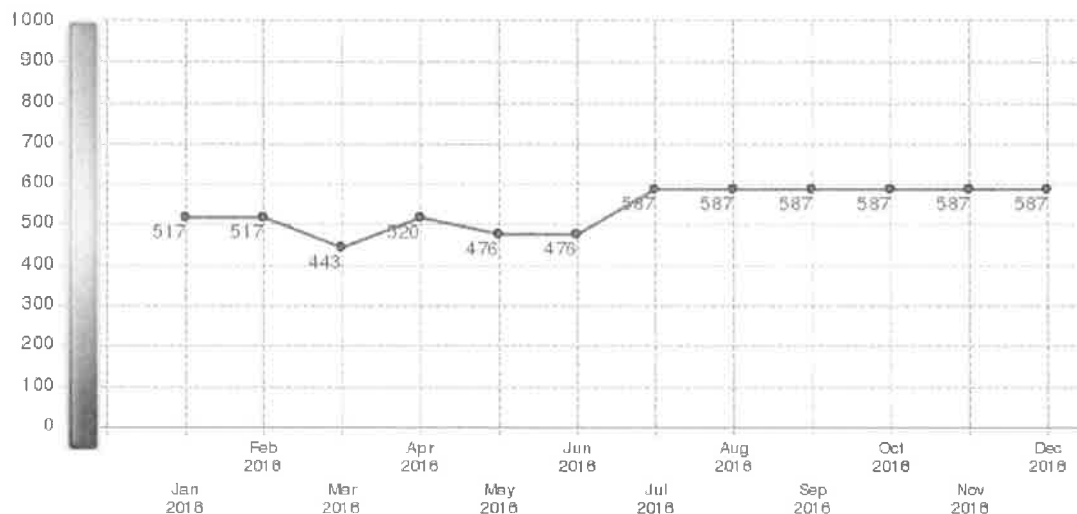
Evidence of open liens

Higher risk industry based on delinquency rates for this industry

Key

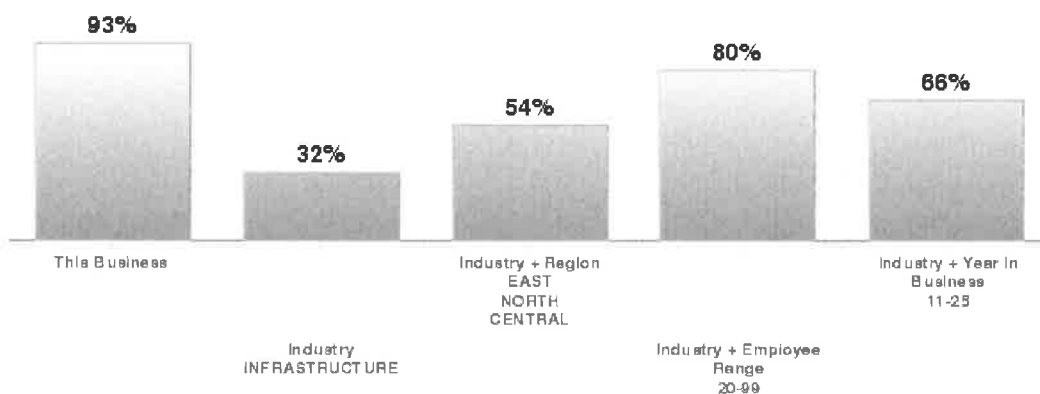
Risk Class	% of Businesses within this Class	Percentile	Score
1	10%	91-100	580-670
2	20%	71-90	530-579
3	40%	31-70	481-529
4	20%	11-30	453-480
5	10%	1-10	101-452

Trends - Scores, 12 Month



• My Company (587)

Industry Comparison



This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

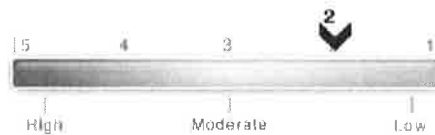
Financial Stress Score

Score

Class

Nat'l %

1549 ▲ 2 88%



Moderate risk of severe financial stress, such as a bankruptcy, over the next 12 months

Understanding My Score

Incidence of Financial Stress:

Among Companies with this Classification: 0.09 (84 per 10000)

Factors Affecting Your Score:

UCC Filings reported.

Composite credit appraisal is rated fair.

Higher risk legal structure.

- The Financial Stress Class Summary Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

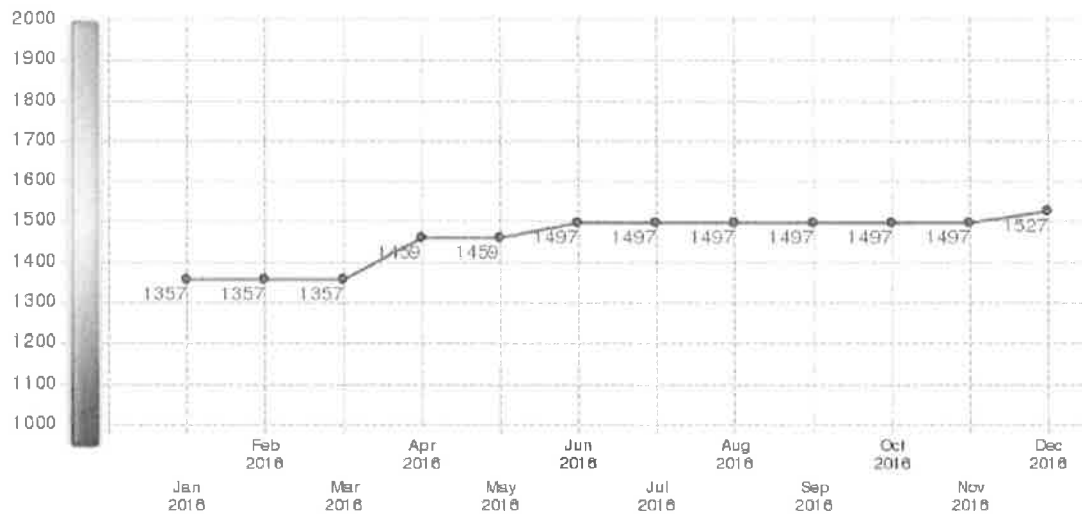
Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Incidence of Financial Stress - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on sample data from

Key

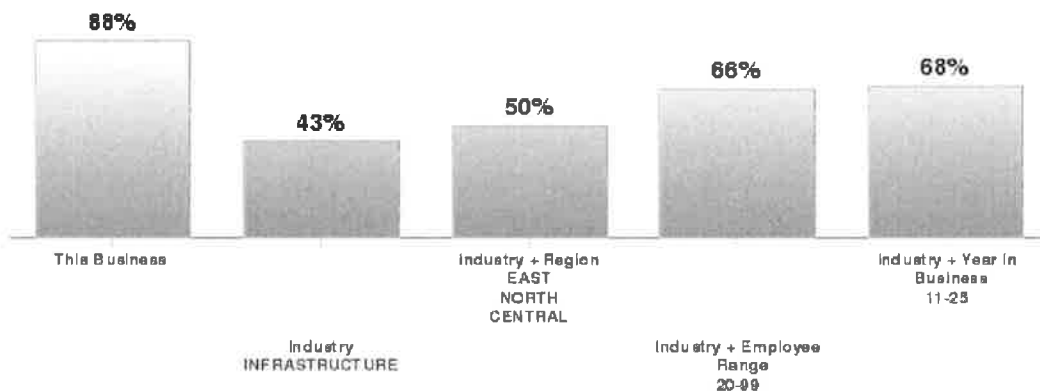
Score	Class	Percentile	Incidence of Financial Stress
1570-1875	1	95-100	6.0%
1510-1569	2	69-94	10.6%
1450-1509	3	34-68	18.4%
1340-1449	4	2-33	31.5%
1001-1339	5	1	70.0%

Trends - Scores, 12 Month



• My Company (1,549)

Industry Comparison

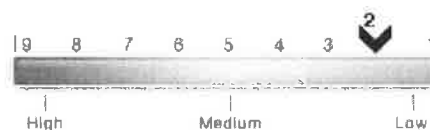


Based on payments collected over the last 4 quarters.

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Supplier Evaluation Risk Rating

2 ▲



Moderate risk of supplier experiencing severe financial stress over the next 12 months.

Understanding My Score

The Supplier Evaluation Risk (SER) Rating predicts the likelihood that a supplier will cease

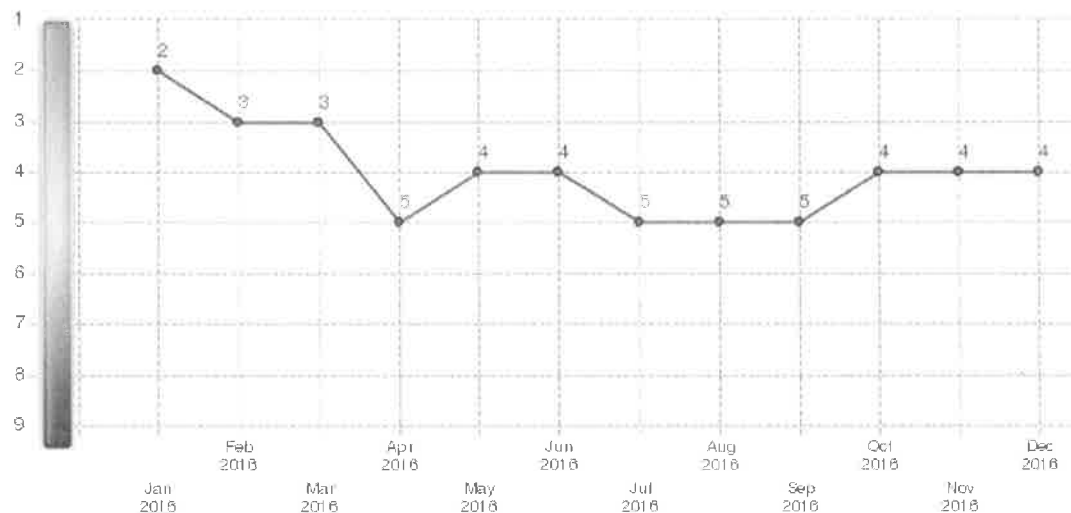
business operations or become inactive over the next 12 month period based on the depth of predictive data attributes available on the business. The SER Rating scoring system uses statistical probabilities to classify public and private companies into a 1-9 risk rating, where 1 represents low risk and 9 represents high risk.

Factors Affecting This Company's Score:

Higher risk industry based on inactive rate for this industry

Evidence of open liens

Trends



• My Company (2)

Credit Limit Recommendation

Risk Category

1

Conservative Credit Limit

\$90k

Aggressive Credit Limit

\$200k

Low



Understanding My Score

D&B's Credit Limit Recommendation is intended to help you more easily manage your credit decisions. It provides two recommended dollar guidelines:

A conservative limit, which suggests a dollar benchmark if your policy is to extend less credit to minimize risk.

An aggressive limit, which suggests a dollar benchmark if your policy is to extend more credit with potentially more risk.

The dollar guideline amounts are based on a historical analysis of credit demand of customers in D&B's U.S. payments database which have a similar profile to your business.

D&B Rating®

Rating

Number of employees: **1R indicates 10 or more employees**

D&B Rating	Date Applied
1R3	2016-05-25
1R4	2015-04-13
1R3	2014-12-26
1R4	2013-10-16
4A2	2013-01-23
1R3	2012-12-14
1R4	2010-10-14
3A3	2009-03-10
1R3	2009-03-02
1R4	2008-10-14

Understanding My Score

Factors Affecting Your Score

of Employees Total: **65 (50 here)**

Payment Activity (based on 16 experiences):

Average High Credit: **\$2,609**

Highest Credit: **\$20,000**

Total Highest Credit: **\$29,150**

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

D&B Viability Rating

3

Viability Score



Compared to ALL US Businesses within the D&B Database:

- Level of Risk: **Low Risk**
- Businesses ranked 3 have a probability of becoming no longer viable: **3%**
- Percentage of businesses ranked 3: **15%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

2

Portfolio Comparison



Compared to ALL US Businesses within the D&B Database:

- Model Segment: **Established Trade Payments**
- Level of Risk: **Low Risk**
- Businesses ranked 2 within this model segment have a probability of becoming no longer viable: **3%**
- Percentage of businesses ranked 2 within this model segment: **16%**
- Within this model segment, the average probability of becoming no longer viable: **5%**

B

Data Depth Indicator

**Data Depth Indicator:**

Rich Firmographics
Extensive Commercial Trading Activity
Basic Financial Attributes

G

Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Large	Established

Compared to ALL US Businesses within the D&B Database:

- Financial Data: **Not Available**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Large: Employees:50+ or Sales: \$500K+**
- Years in Business: **Established: 5+**

Inquiries

12 Month Summary

Over the past 12 months ending 2-2017, 20 individual requests for information on your company were received; this represents a 325.00% decrease over the prior 12 month period. The 20 inquiries were made by 13 unique customers indicating that some companies have inquired on your business multiple times and may be monitoring you. Of the total products purchased, 5, or 25.00% came from the Services sector; 5, or 25.00% came from the Finance, Insurance and Real Estate sector; 3, or 15.00% came from the Transportation, Communications, Electric, Gas and Sanitary Services sector.

12 Month Total# Inquiries: 20

12 Month Unique Customers:13

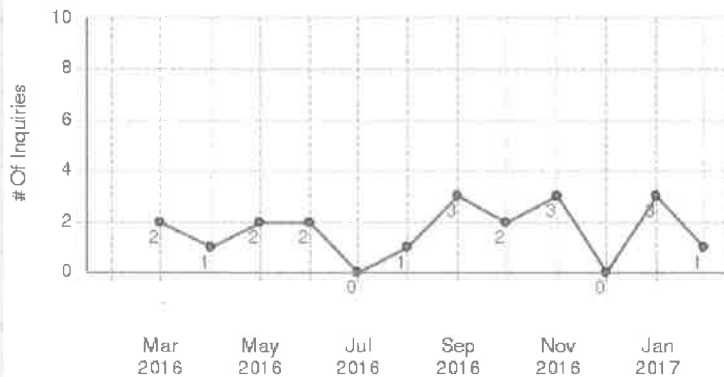
Date ▼

Report type

SIC / Sector

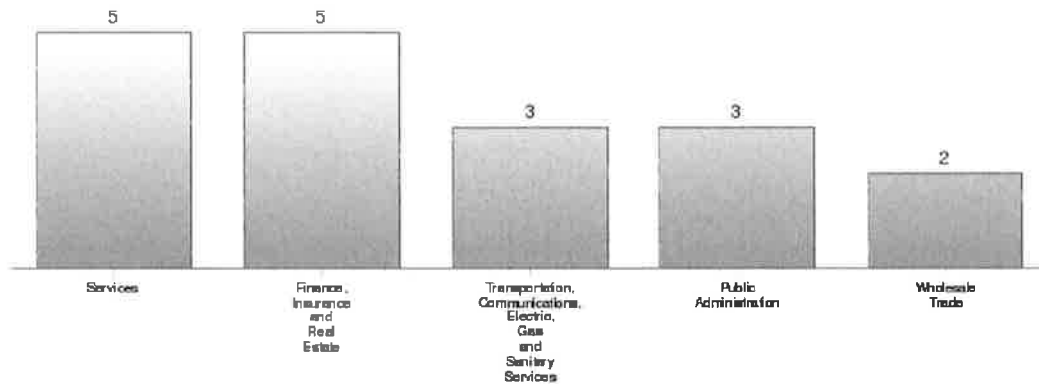
02/01/17	D&B Risk Solution	Transportation, Communications, Electric, Gas and Sanitary Services
01/12/17	D&B Risk Solution	Finance, Insurance and Real Estate
01/12/17	D&B Risk Solution	Finance, Insurance and Real Estate
01/09/17	D&B Risk Solution	Transportation, Communications, Electric, Gas and Sanitary Services
11/18/16	D&B Risk Solution	Transportation, Communications, Electric, Gas and Sanitary Services
11/01/16	D&B Risk Solution	Services
11/01/16	D&B Risk Solution	Services
10/31/16	D&B Risk Solution	Finance, Insurance and Real Estate
10/25/16	D&B Risk Solution	Services
09/12/16	Sales & Marketing Solution	Public Administration
09/08/16	D&B Risk Solution	Mining
09/08/16	D&B Risk Solution	Mining
08/22/16	D&B Risk Solution	Public Administration
06/16/16	Sales & Marketing Solution	Public Administration
06/14/16	D&B Risk Solution	Wholesale Trade
05/23/16	D&B Risk Solution	Finance, Insurance and Real Estate
05/16/16	D&B Risk Solution	Finance, Insurance and Real Estate
04/04/16	D&B Risk Solution	Wholesale Trade
03/19/16	D&B Risk Solution	Services
03/19/16	D&B Risk Solution	Services

Trends - 12 Month

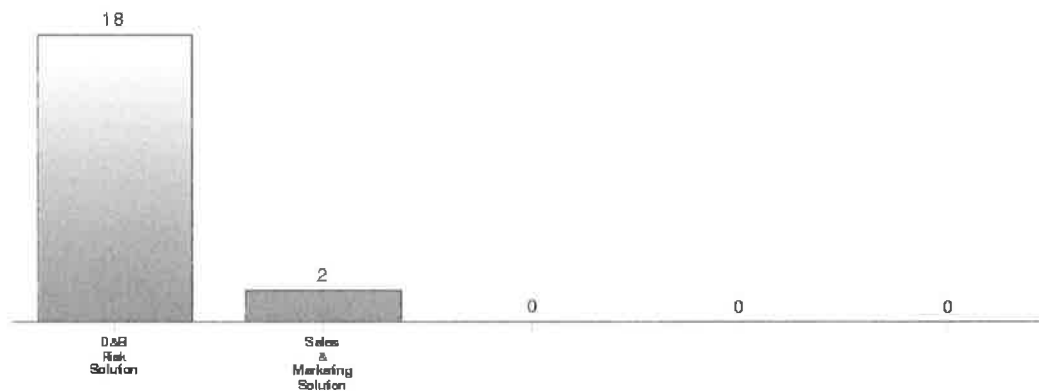


Top 5 Inquiries by Report

Type (12 Months)



Top 5 Report Types Graph(12 Months)



All Inquiries by Industry and SIC / Sector

SIC/Sector	Mar 2016 to May 2016	Jun 2016 to Aug 2016	Sep 2016 to Nov 2016	Dec 2016 to Feb 2017	Total Inquiries
Construction	0	0	0	0	0
Finance, Insurance and Real Estate	2	0	1	2	5
Mining	0	0	2	0	2
Public Administration	0	2	1	0	3
Retail Trade	0	0	0	0	0
Services	2	0	3	0	5
Transportation, Communications, Electric, Gas and Sanitary Services	0	0	1	2	3
Wholesale Trade	1	1	0	0	2

Inquiries by Report Type

Report Type	Mar 2016 to May 2016	Jun 2016 to Aug 2016	Sep 2016 to Nov 2016	Dec 2016 to Feb 2017	Total
D&B Proprietary Score Request	0	0	0	0	0
D&B Risk Solution	5	2	7	4	18
Financial Data Request	0	0	0	0	0
General Data Request	0	0	0	0	0
Payment Report	0	0	0	0	0
Sales & Marketing Solution	0	1	1	0	2

Payments

Currency: Shown in USD unless otherwise indicated

Payments Summary

Current 80 Equal to ON TERMS
PAYDEX®:
Industry Median: 77 Equal to 5 DAYS BEYOND terms
Payment Trend: ↔ Unchanged, compared to payments three months ago

Total payment Experiences in D&Bs File (HQ): 16
Payments Within Terms (not dollar weighted): 100
Total Placed For Collection: NA
Average Highest Credit: 2,609
Largest High Credit: 20,000
Highest Now Owing: 20,000
Highest Past Due: NA

Payments Summary by Industry

Total (Last 24 Months): 16

	Total Received	Total Dollar Amount	Largest High Credit Payment summary	Within Terms	31	Days Slow		
						30-80	81-90	90
Top Industries								
Telephone communictns	4	\$1,850	\$1,000	100%	0	0	0	0
Misc business credit	3	\$300	\$50	100%	0	0	0	0
Short-tm busn credit	1	\$20,000	\$20,000	100%	0	0	0	0
Misc equipment rental	1	\$5,000	\$5,000	100%	0	0	0	0
Nonclassified	1	\$1,000	\$1,000	100%	0	0	0	0
Misc business service	1	\$500	\$500	100%	0	0	0	0
Electric services	1	\$50	\$50	100%	0	0	0	0
Other Categories								
Cash experiences	1	\$100	\$100	--	--	--	--	--
Unknown	3	\$350	\$250	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--
Other	0	N/A	\$0	--	--	--	--	--
Total in D&B's file	16	\$29,150	\$20,000	--	--	--	--	--

Payments Beyond Terms

We currently don't have enough data to display this section.

All Payments

Total (Last 24 Months): 16

Date ▼	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo.)
01/2017	Ppt	--	\$250	\$0	--	1 mo
01/2017	Ppt	\$20,000	\$20,000	\$0	--	1 mo
01/2017	Ppt	\$750	\$250	\$0	--	6-12 mos
01/2017	Ppt	\$50	\$50	\$0	--	1 mo
01/2017	Ppt	\$50	\$0	\$0	--	6-12 mos
01/2017	Ppt	\$50	\$0	\$0	--	6-12 mos
01/2017	(007)	\$250	\$250	\$0	--	1 mo
12/2016	Ppt	--	\$0	\$0	--	6-12 mos
09/2016	Ppt	\$50	\$0	\$0	--	6-12 mos
02/2016	(010)	\$50	\$0	\$0	--	6-12 mos
01/2016	Ppt	\$1,000	\$0	\$0	--	6-12 mos
12/2015	Ppt	\$500	\$0	\$0	--	6-12 mos
11/2015	(013)	\$50	--	--	--	1 mo
06/2015	Ppt	\$1,000	\$0	\$0	--	6-12 mos
04/2015	Ppt	\$5,000	\$1,000	--	Lease Agreemnt	--
04/2015	(016)	\$100	--	--	Cash account	1 mo

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc. Accounts are sometimes placed in collection even though the existence or amount of debt is disputed.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

History & Operations

Currency: Shown in USD unless otherwise indicated

Company Overview

Company Name:	VOLUNTEER ENERGY SERVICES, INC.	URL:	www.volunteerenergy.com
Doing Business As:	VOLUNTEER ENERGY,	Stock Symbol:	NA
VE	Street Address:	History:	NA
790 Windmill Dr	Phone:	Operations:	NA
Pickerington, OH	(614) 856-3128	Present Management Control:	NA
43147	Fax:	Annual Sales:	NA
	(614) 856-3301		

History

The following information was reported: 10/25/2016

Officer(s):
 RICHARD CURNUTTE SR, PRES
 RICHARD CURNUTTE JR, SEC
 MARC RUNCK, CFO

DIRECTOR(S):
 THE OFFICER(S) and Richard A Curnutte Jr.

The Ohio Secretary of State's business registrations file showed that Volunteer Energy Services, Inc was registered as a Corporation on

35

March 2, 2001.
Business started 2001 by the officers. 100% of capital stock is owned by the officers.
RICHARD CURNUTTE SR born 1952. 2002-present active here.
RICHARD CURNUTTE JR born 1975. 2002-present active here.
MARC RUNCK born 1951. 2006-present active here.

AFFILIATES:

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF
FEBRUARY 03 2017.

Registered Name: VOLUNTEER ENERGY SERVICES, INC.
Business Type: CORPORATION
Corporation Type: PROFIT
Date Incorporated: Mar 02 2001
State of Incorporation: OHIO
Filing Date: Mar 02 2001
FilingFedID: NA
Registration ID: 1212893
Duration: NA
Duration Date: NA
Status: ACTIVE
Status Attained Date: NA
Where Filed: SECRETARY OF STATE/CORPORATIONS DIVISION, COLUMBUS, OH
Registered Agent: CMP STATUTORY AGENT INC, 366 E BROAD ST, COLUMBUS, OH,
432150000
Agent Appointed: Mar 20 2007
AgentStatus: ACTIVE
Principals: PATRICK LALOR, INCORPORATOR

Operations

10/25/2016

Description:

Provides natural gas distribution (100%).

Has 40,000 account(s). Check, wire transfer. Sells to retailers. Territory : United States.

Nonseasonal.

Employees: 65 which includes officer(s). 50 employed here.

Facilities: Owns 8,000 sq. ft. in a one story building.

Location: Central business section on side street.

Branches: This business maintains a brach at 709 W ELLSWORTH, ANN ARBOR MI 48108.

ANN ARBOR, MI. Operates as Crude Petroleum and Natural Gas .

Subsidiaries: NA

Subsidiaries: NA

Subsidiaries: NA

Subsidiaries: NA

Subsidiaries: NA

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

4924 0000 Natural gas distribution

NAICS:

221210 Natural Gas Distribution

Public Filings

Currency: Shown in USD unless otherwise indicated

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	
Judgments	0	
Liens	2	05/17/16
Suits	1	08/08/16
UCCs	19	09/09/16

The following Public Filing data is for information purposes only and is not the official record.

Certified copies can only be obtained from the official source.

Judgments

We currently don't have enough data to display this section.

Liens

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Amount: 610
Status: Open
DOCKET NO. 201600008377
Type State: State Tax
Filed By: COMMONWEALTH OF PA DEPARTMENT OF REVENUE,
HARRISBURG, PA
Against: VOLUNTEER ENERGY SERVICES INC,
Where Filed: ALLEGHENY COUNTY PROTHONOTARY, PITTSBURGH, PA
Date Status Attained: 05/17/16
Date Filed: 05/17/16
Latest Info Received: 05/20/16

Amount: 1205

Status:	Open
DOCKET NO.	2006JG018437
Type State:	State Tax
Filed By:	STATE OF OHIO
Against:	VOLUNTEER ENERGY SVC INC
Where Filed:	FRANKLIN COUNTY COMMON PLEAS COURT, COLUMBUS, OH
Date Status Attained:	05/31/06
Date Filed:	05/31/06
Latest Info Received:	10/25/12

Suits

Status:	Pending
Docket No.:	CV2016083411
Plaintiff:	INVADO LLC
Defendant:	VOLUNTEER ENERGY SERVICES INC, AND OTHERS
Where Filed:	SUMMIT COUNTY COMMON PLEAS COURTS, AKRON, OH
Date Status Attained:	08/08/16
Date Filed:	08/08/16
Latest Info Received:	09/15/16

If it is indicated that there are defendants other than the report subjects, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC Filings

Collateral:	Accounts receivable and proceeds - Assets and proceeds
Type:	Original
Sec.Party:	PNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE AGENT, PITTSBURGH, PA
Debtor:	VOLUNTEER ENERGY SERVICES, INC.
Filing No.:	OH00143886008
Filed With:	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed:	07/23/10
Latest Info Received:	08/12/10

Collateral:	Accounts receivable and proceeds - Assets and proceeds - Account(s) and proceeds
Type:	Amendment
Sec.Party:	PNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE AGENT, PITTSBURGH, PA
Debtor:	VOLUNTEER ENERGY SERVICES, INC.
Filing No.:	20120820101
Filed With:	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed:	03/21/12
Latest Info Received:	04/03/12
Original Filing No.:	OH00143886008
Original UCC Filed Date:	07/23/10

Collateral:	Accounts receivable and proceeds - Assets and proceeds
Type:	Amendment
Sec.Party:	PNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE AGENT, PITTSBURGH, PA
Debtor:	VOLUNTEER ENERGY SERVICES, INC.

Filing No.: 20143280153
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 11/21/14
Latest Info Received: 12/02/14
Original Filing No.: OH00143886008
Original UCC Filed Date: 07/23/10

Type: Continuation
Sec. Party: PNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE AGENT,
PITTSBURGH, PA
Debtor: VOLUNTEER ENERGY SERVICES, INC.
Filing No.: 20150480043
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 02/17/15
Latest Info Received: 02/23/15
Original Filing No.: OH00143886008
Original UCC Filed Date: 07/23/10

Collateral: Accounts receivable and proceeds - Assets and proceeds
Type: Original
Sec. Party: PNC BANK, NATIONAL ASSOCIATION, PITTSBURGH, PA
Debtor: VOLUNTEER ENERGY SERVICES, INC.
Filing No.: OH00181187406
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 11/21/14
Latest Info Received: 12/02/14

Type: Amendment
Sec. Party: NATIONAL CITY BUSINESS CREDIT, INC., AS AGENT, CLEVELAND,
OH
Debtor: VOLUNTEER ENERGY SERVICES, INC and OTHERS
Filing No.: 20080460116
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 02/14/08
Latest Info Received: 03/04/08
Original Filing No.: OH00086057950
Original UCC Filed Date: 02/01/05

Type: Amendment
Sec. Party: NATIONAL CITY BUSINESS CREDIT, INC., AS AGENT, CLEVELAND,
OHPNC BANK, NATIONAL ASSOCIATION, AS AGENT, CLEVELAND,
OH
Debtor: VOLUNTEER ENERGY SERVICES, INC and OTHERS
Filing No.: 20093200232
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 11/13/09
Latest Info Received: 12/01/09
Original Filing No.: OH00086057950
Original UCC Filed Date: 02/01/05

Type: Continuation
Sec. Party: NATIONAL CITY BUSINESS CREDIT, INC., AS AGENT, CLEVELAND,

Debtors: OHPNC BANK, NATIONAL ASSOCIATION, AS AGENT, CLEVELAND, OH
Filing No.: 20093210144
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 11/16/09
Latest Info Received: 11/30/09
Original Filing No.: OH00086057950
Original UCC Filed Date: 02/01/05

Type: Amendment
Sec. Party: NATIONAL CITY BUSINESS CREDIT, INC., AS AGENT, CLEVELAND, OHPNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE AGENT, PITTSBURGH, PAPNC BANK, NATIONAL ASSOCIATION, AS AGENT, CLEVELAND, OH
Debtors: VOLUNTEER ENERGY SERVICES, INC and OTHERS
Filing No.: 20102070105
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 07/23/10
Latest Info Received: 08/12/10
Original Filing No.: OH00086057950
Original UCC Filed Date: 02/01/05

Type: Amendment
Sec. Party: NATIONAL CITY BUSINESS CREDIT, INC., AS AGENT, CLEVELAND, OHPNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE AGENT, PITTSBURGH, PAPNC BANK, NATIONAL ASSOCIATION, AS AGENT, CLEVELAND, OH
Debtors: VOLUNTEER ENERGY SERVICES, INC and OTHERS
Filing No.: 20102070106
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 07/23/10
Latest Info Received: 08/12/10
Original Filing No.: OH00086057950
Original UCC Filed Date: 02/01/05

Collateral: Accounts receivable and proceeds - Account(s) and proceeds - Assets and proceeds
Type: Amendment
Sec. Party: NATIONAL CITY BUSINESS CREDIT, INC., AS AGENT, CLEVELAND, OHPNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE AGENT, PITTSBURGH, PAPNC BANK, NATIONAL ASSOCIATION, AS AGENT, CLEVELAND, OH
Debtors: VOLUNTEER ENERGY SERVICES, INC and OTHERS
Filing No.: 20120820100
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 03/21/12
Latest Info Received: 04/03/12
Original Filing No.: OH00086057950
Original UCC Filed Date: 02/01/05

Type: Continuation

Sec.Party: NATIONAL CITY BUSINESS CREDIT, INC., AS AGENT, CLEVELAND,
OHPNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE
AGENT, PITTSBURGH, PAPNC BANK, NATIONAL ASSOCIATION, AS
AGENT, CLEVELAND, OH
Debtor: VOLUNTEER ENERGY SERVICES, INCand OTHERS
Filing No.: 20142590228
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 09/16/14
Latest Info Received: 09/22/14
Original Filing No.: OH00086057950
Original UCC Filed Date: 02/01/05

Collateral: Accounts receivable and proceeds - Assets and proceeds
Type: Amendment
Sec.Party: NATIONAL CITY BUSINESS CREDIT, INC., AS AGENT, CLEVELAND,
OHPNC BANK, NATIONAL ASSOCIATION, AS ADMINISTRATIVE
AGENT, PITTSBURGH, PAPNC BANK, NATIONAL ASSOCIATION, AS
AGENT, CLEVELAND, OH
Debtor: VOLUNTEER ENERGY SERVICES, INCand OTHERS
Filing No.: 20143280154
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 11/21/14
Latest Info Received: 12/02/14
Original Filing No.: OH00086057950
Original UCC Filed Date: 02/01/05

Collateral: RIGHTS, TITLE AND INTEREST and proceeds
Type: Original
Sec.Party: VECTREN ENERGY DELIVERY OF OHIO, INC., EVANSVILLE, IN
Debtor: VOLUNTEER ENERGY SERVICES, INC.
Filing No.: OH00174867691
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 03/28/14
Latest Info Received: 04/01/14

Collateral: SECURITY INTEREST and proceeds
Type: Original
Sec.Party: COLUMBIA GAS OF OHIO, INC., COLUMBUS, OH
Debtor: VOLUNTEER ENERGY SERVICES, INC.
Filing No.: OH00158307261
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 05/11/12
Latest Info Received: 05/23/12

Collateral: AGREEMENT and proceeds
Type: Original
Sec.Party: VECTREN ENERGY DELIVERY OF OHIO, INC., EVANSVILLE, IN
Debtor: VOLUNTEER ENERGY SERVICES, INC.
Filing No.: OH00157312877
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 04/04/12
Latest Info Received: 04/10/12

Collateral: SECURITY INTEREST and proceeds
Type: Original
Sec. Party: COLUMBIA GAS OF PENNSYLVANIA, INC., COLUMBUS, OH
Debtor: VOLUNTEER ENERGY SERVICES, INC.
Filing No.: OH00153310253
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 10/05/11
Latest Info Received: 10/13/11

Collateral: SECURITY INTEREST and proceeds
Type: Original
Sec. Party: COLUMBIA GAS OF OHIO, INC., COLUMBUS, OH
Debtor: VOLUNTEER ENERGY SERVICES, INC.
Filing No.: OH00153310142
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 10/05/11
Latest Info Received: 10/13/11

Type: Continuation
Sec. Party: COLUMBIA GAS OF OHIO, INC., COLUMBUS, OH
Debtor: VOLUNTEER ENERGY SERVICES, INC.
Filing No.: 20162530482
Filed With: SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date Filed: 09/09/16
Latest Info Received: 09/12/16
Original Filing No.: OH00153310142
Original UCC Filed Date: 10/05/11

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Government Activity

Summary

Borrower (Dir/Guar): NO
Administrative Debt: NO
Contractor: YES
Grantee: NO
Party Excluded from Federal NO
program(s):

Possible Candidate:

Labor Surplus Area: publicFilingSectionDetails.govtActivity.laborSurplusArea}
Small Business: YES (2017)
8(A) Firm: N/A

The public record items contained herein may have been paid, terminated, vacated, or released prior to today's date

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Financial Statements

We currently don't have enough data to display this section.

Banking

We currently don't have enough data to display this section.

Special Events

We currently don't have enough data to display this section.

Corporate Linkage

Parent

Company Name	DUNS #	City, State
VOLUNTEER ENERGY SERVICES, INC.	02-845-5926	PICKERINGTON, OHIO

Headquarters (US)

Company Name	DUNS #	City, State
VOLUNTEER ENERGY SERVICES, INC.	02-845-5926	PICKERINGTON, OHIO

US Linkages

We currently don't have enough data to display this section.

International Linkages

We currently don't have enough data to display this section.

EXHIBIT C-7
Credit Report

(See Exhibit C-6 Previously Attached)

EXHIBIT C-8
Bankruptcy Information

NOT APPLICABLE

EXHIBIT C-9
Merger Information

None

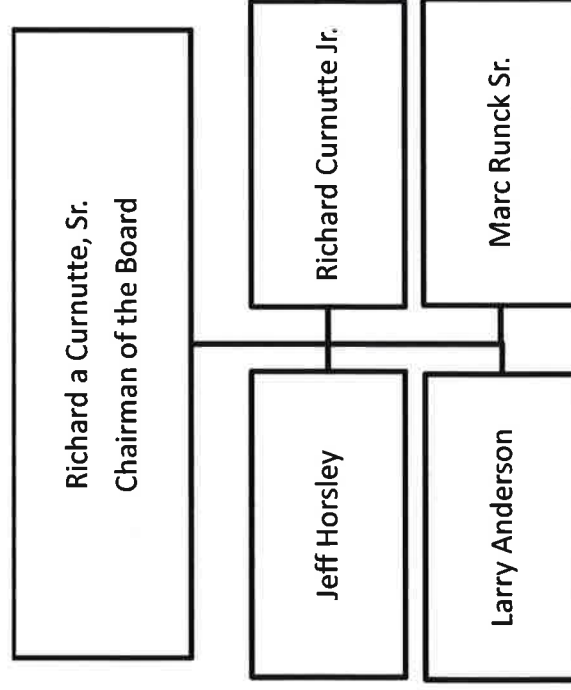


EXHIBIT C-10
Corporate Structure

(See Attached)

Volunteer Energy Services, Inc.

Board of Directors



Direct Reports

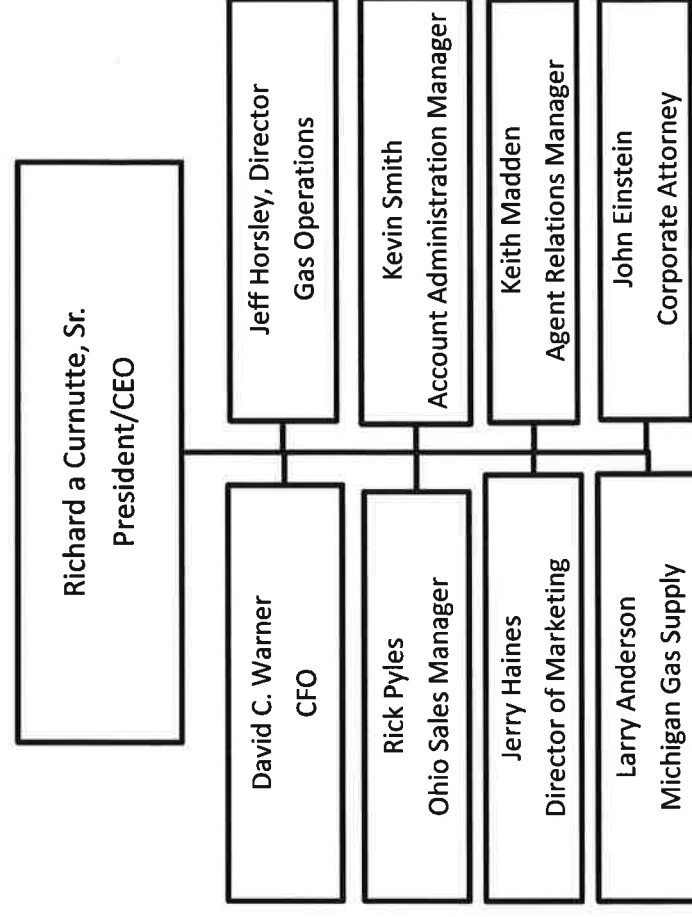




EXHIBIT D-1

Operations

Volunteer Energy Services, Inc. (“VESI”) will act as a competitive retail energy service (“CRES”) provider in the Ohio markets. Utility Reduction Consultants, Inc. (“URC”) will provide all technical services necessary for the execution of VESI’s electric supply operations. URC will interface with the PJM ISO, electric distribution companies, transmission operators and other parties to ensure the smooth and economical operation of VESI’s business. URC will forecast, schedule and settle transactions for energy, capacity, ancillaries and other required services.



EXHIBIT D-2

Operations Expertise

Volunteer Energy Services, Inc. ("VESI") has entered into a Technical Services Agreement with Utility Reduction Consultants, Inc. to provide the technical services required for operation of VESI's electric program. Utility Reduction Consultants, Inc. has been a leading provider of technical services for electricity providers since the inception of the New York Independent System Operator (NYISO) in 1999. URC was the pioneer of the "Direct Customer" model in New York and helped with the formation of numerous municipal and non-municipal cooperatives that operate in the NY and PA markets to this day using URC's technical services. Fluent entered the Pennsylvania market and the PJM ISO in 2011 providing technical services to a number of retail energy providers. URC's agreement with VESI will mark the beginning of URC's services in the Ohio marketplace.



EXHIBIT D-3

Key Technical Personnel

Dennis M. Frank Sr. will be the liaison between VESI and Fluent and will guide the successful entrance of VESI into the Ohio electric marketplace. Dennis previously led the way for URC's services in NY and PA and for the start-up and operation of numerous retail providers, cooperatives and direct customers in those areas. Dennis' experience in the electricity and natural gas markets spans approximately (22) years.

David Penharlow will serve as the key technical support person and will lead the operations group for the Ohio markets. Dave has held many positions related to energy over the past (20) years including technical, management and ownership roles. Dave was the key technical person for URC's entry into the New York and NYISO markets.

Travis Bickford will lead the adaption and implementation of URC's proprietary EDI software in the Ohio markets. Travis is currently Utility Reduction Consultants, Inc.'s Director of Information Services and has approximately (15) years of experience in the energy markets.



EXHIBIT D-4
FERC Power Marketer License Number

Volunteer Energy Services, Inc.'s FERC License Number is C002679.

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Summary: Application Renewal for Retail Generation Providers and Power Marketers
electronically filed by Mr. John L Einstein IV, Esq. on behalf of Volunteer Energy Services, Inc.