



ENERGY ADVISORY SERVICE

Currently Manage Annually:

- ⇒ More than 1,040 gWh of Electricity
 - ⇒ Nearly 5 MMDth of Natural Gas
- Helping Businesses Partners Since 2003

October 20, 2016

Public Utilities Commission of Ohio
PUCO Docketing Division
180 East Broad Street
Columbus, OH 43215

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 PUCO

To Whom it may concern,

Enclosed please find amendments to the Application of Energy Advisory Service, LLC for our renewal certification application competitive retail natural gas brokers/aggregators. It is case Number 12-2872-GA-AGG. I have enclosed 4 copies of each amendment.

If you have any further questions or concerns, please do not hesitate to contact me. Thank you and have a great day!

Rhonda Kreitz

CEO

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Energy Advisory Service

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
 Technician Am Date Processed 10/31/16

E Services Inc. - Energy Advisory Service LLC

PROFIT AND LOSS

January - December 2015

Exhibit C-3

	TOTAL
Income	
CA Revenue	32,559.37
DC Revenue	11,365.63
DE Revenue	2,662.00
FL Revenue	138.28
GA Revenue	154,285.41
IL Revenue	19,348.00
IN Revenue	850.43
KY Revenue	138.02
MA Revenue	9,461.47
MD Revenue	82,215.73
ME Revenue	134.92
MI Revenue	121.00
Misc Revenue	3,678.47
NJ Revenue	12,566.19
NY Revenue	15,866.53
OH Revenue	25,446.14
OK Revenue	817.20
PA Revenue	16,340.71
TX Revenue	1,120,681.41
VA Revenue	4,983.35
Total Income	\$1,513,660.26
Gross Profit	\$1,513,660.26
Expenses	
5700 State Sales Tax Audit Expense (deleted)	3,459.85
6061 Client Training, Gift Cards, et (deleted)	93.87
Amortization Expense	12,846.09
Client Relations	24,894.09
Conferences (deleted)	74,214.37
Depreciation Expense	8,878.40
EAS Moving Expense (deleted)	13,151.18
Employees	797,641.03
Interest/Bank Fees (deleted)	6,469.38
Internet Hosting (deleted)	3,787.00
Marketing/Advertising	40,655.50
Office Expense	216,720.78
Professional Development (deleted)	472.50
Unapplied Cash Bill Payment Expense	0.00
Total Expenses	\$1,203,284.04
Net Operating Income	\$310,376.22
Other Expenses	
Outside Sales Commissions	11,077.54
Owners Disbursements	0.00

Exhibit
C-03

	TOTAL
Total Other Expenses	\$11,077.54
Net Other Income	\$ -11,077.54
Net Income	\$299,298.68

Wednesday, Oct 26, 2016 01:45:39 PM PDT GMT-5 - Cash Basis

Exhibit
C-5

E Services Inc. - Energy Advisory Service LLC
Budget for 2017 for Ohio
January - December 2017

	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Total
Income													
Total OH Gas	\$ 1,500.00	\$ 2,000.00	\$ 3,000.00	\$ 3,000.00	\$ 2,500.00	\$ 1,000.00	\$ 1,000.00	\$ 500.00	\$ 200.00	\$ 300.00	\$ 300.00	\$ 1,000.00	\$ 16,300.00
Expenses													
State Licenses	83.00	83.00	83.00	83.00	83.00	83.00	83.00	83.00	83.00	83.00	83.00	83.00	996.00
Net Operating Income	1,417.00	1,917.00	2,917.00	2,917.00	2,417.00	917.00	917.00	417.00	117.00	217.00	217.00	917.00	15,304.00

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