

Public Utilities Commission of Ohio Docketing Division 180 East Broad Street Columbus, OH 43215-3793

00-1936-EL.CRS

October 28, 2016

RE: <u>Direct Energy Services</u>, <u>LLC Ohio Power License Renewal (Original CRS Case Number 00-1936-EL-CRS)</u>

Dear Docketing Division:

Enclosed please find the Ohio power license renewal for Direct Energy Services, LLC. Please note the motion for protective order is being filed in person on October 31, 2016 by Ashley Hoffman.

If there are any questions or comments regarding this submission, please contact me at 713-877-3534 or Barbara Farmer at 713-354-4710.

Respectfully,

Otibo Arthur

Compliance Analyst

Enclosures

2016 OCT 31 AM 11: 22

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Technician A Date Processed 19 13 1 16



Original CRS Case Number	Version
00 - 1936-EL-CRS	May 2016

RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A. RENEWAL INFORMATION A-1 Applicant intends to be renewed as: (check all that apply) ☐Retail Generation Provider ☐ Power Broker ☑Power Marketer ☐ Aggregator Applicant's legal name, address, telephone number, PUCO certificate number, and A-2 web site address Legal Name Direct Energy Services, LLC Address 12 Greenway Plaza, Suite 250 - Houston, TX 77046 PUCO Certificate # and Date Certified 00-019E - 12-2-2000 Telephone #(713) 877-3500 Web site address (if any) www.directenergy.com A-3 List name, address, telephone number and we b site address under which Applicant does business in Ohio Legal Name Direct Energy Services, LLC Address 12 Greenway Plaza, Suite 250- Houston, TX 77046 Telephone #(713) 877-3500 Web site address (if any) www.directenergy.com

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Contact person	for regulatory or eme	ergency matters
Name Teresa Ring		
Title Sr. Manager,	Gov't & Regulatory Affa	irs
Business address	21 E. State Street, 19th Floo	or, Columbus, OH 43215
Telephone # (614)	533-6829 teresa.ringenbach@	Fax # (614) 220-4674
E-mail address	teresa.ringenbach@	directenergy. Com
Contact person	for Commission Staff	f use in investigating customer compla
Name Dione Sande	.11	
Title Regional Ma		
	5502 S. Yale Avenue, Suit	e 300 Tules OK 74136
		Fax #_(888) 522-6528
	dione.sandell@dire	
Customer Service	address 6502 S. Yale Ave	nber for customer service and compla nue, Suite 300, Tulsa, OK 74136 Fax # (800) 457-9686
E-mail address		
Applicant's fede	ral employer identific	cation number # <u>20-1340064</u>
Applicant's form	n of ownership (chec	k one)
☐Sole Proprietorsl		☐Partnership
☐Limited Liability ☐Corporation	Partnership (LLP)	☐ Limited Liability Company (LLC) ☐ Other
PROVIDE THE FO	DLLOWING AS SEPARA	ATE ATTACHMENTS AND LABEL AS IN
Exhibit A10 "I	Principal Officers, D	irectors & Partners" provide the nat
		e applicant's principal officers, director

В. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which B-1 the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-4	Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years. No Yes
	If yes, provide a separate attachment labeled as Exhibit B-4 "Disclosure of Consumer Protection Violations" detailing such violation(s) and providing all relevant documents.
B-5	Disclose whether the applicant or a predecessor of the applicant has had any certification,

license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years. ☐ Yes

☑ No

If yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Sharcholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

- C-2 <u>Exhibit C-2 "SEC Filings."</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements." provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

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D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **D-1** Exhibit D-1 "Operations" provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- Exhibit D2 "Operations Expertise," given the operational nature of the applicant's D-2 business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- Exhibit D-3 "Key Technical Personnel," provide the names, titles, e-mail addresses, **D-3** telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- Exhibit D-4 "FERC Power Marketer License Number," provide a statement **D-4** disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)

Notary ID # 2652677 My Commission Expires September 14, 2019 CO-SECRETARY Signature of Applicant and Title

Sworn and subscribed before me this <u>28th</u> day of <u>October</u>, <u>2016</u> Year

Warda K. Hines -n Dtary
Print Name and Title

Signature of official administering oath

My commission expires on 9/14/19

WANDA K HINES

<u>AFFIDAVIT</u>

State ofTexas	: Houston ss.
County of Harris	(Town) :
Paolo Berard	, Affiant, being duly sworn/affirmed according to law, deposes and says that:
He/She is the Co-Se	cretary (Office of Affiant) of Direct Energy Services, LLC(Name of Applicant);
That he/she is authorize	zed to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission
 of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity
 pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of
 Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of he/she expects said Applicant to be able to prove the same at any		mation, and belie	f and that
Signature of Affiant & Title			WANDA K HINES Notary (0 # 2652677 My Commission Expires September 14, 2019
Sworn and subscribed before me this 28% day of 0%	ober 2016	THE THE	
Handa K. Hmen	Wanda K. H. Print Name and Title	Year <u>nes</u> -nota	ary
Signature of official administering oath	Print Name and Title		
My commission expires on $\underline{\mathcal{G}}$	/14/19		

Exhibit A-10

Principal Officers & Directors

Direct Energy Services, LLC

Board Positions

Name	Position	Appointed	Phone Number	
Asthana, Manu	Director	08/14/2014	(713)877-3642	
Schultz, John	Director	08/14/2014	(732)516-2600	

Officers

Name	Position	Appointed	Phone Number
Galligan, Craig	Assistant Secretary	08/14/2014	(412)667-5151
Miles, Erin	Assistant Treasurer	04/01/2016	(713)904-7062
Asthana, Manu	Co-President	08/14/2014	(713)877-3642
Schultz, John	Co-President	08/14/2014	(732)516-2600
Berard, Paolo	Co-Secretary	09/15/2016	(713)877-3533
Dohrwardt, Bray	Co-Secretary	09/15/2016	(713)877-3851
Kruger, Randy	Co-Treasurer	08/14/2014	(732)516-3001
Streich, Julie	Co-Treasurer	04/01/2016	(713)904-7251



Exhibit B-1

Jurisdictions of Operation - Direct Energy Service, LLC

Name: Direct Energy Services, LLC
Business Address: 12 Greenway Plaza, Suite 250

Houston, TX 77046

States where Direct Energy Services, LLC is licensed and now engaged in the retail sale of electricity or gas:

License #/State of Issuance: Docket # 06-06-06(Electric)/Connecticut

Registration # 01-04/Connecticut (Gas)

Order No. 13816(Power)/D.C.

Certificate No. 6790(Electric)/Delaware Docket # 05-0722(Power)/Illinois Docket # 05-0086(Gas)/Illinois

License # CS-047(Power)/Massachusetts
License # GS-028(Gas)/Massachusetts
License # IR-719(Power)/Maryland
License # IR-791(Gas)/Maryland
Case No. U-14537(Gas)/Michigan
DM 15-513(power)/New Hampshire
License # ESL-0078(Power)/New Jersey
License # GSL-0088(Gas)/New Jersey
Letter Order 2016 (Power & Gas)/New York

License # 02-024G (Gas)/Ohio License # 00-019E (Power)/Ohio

License # A-110164(Power)/Pennsylvania License # A-125135(Gas)/Pennsylvania Docket # 2379(T1)(Gas)/Rhode Island Docket # D-96-6(U2)(Power)/Rhode Island

States Not Currently Serving Customers

Case No. U-14724(Power)/Michigan; License # 1341(Power)/California Docket # 2005-479(Power)/Maine

Affiliate(s) currently authorized to provide retail natural gas service or retail/wholesale electric service in other jurisdictions:

Name: Direct Energy, LP

Business Address: 12 Greenway Plaza, Suite 600, Houston, TX 77046

License #/State of Issuance: Rep# 10040/Texas

Name: CPL Retail Energy, LP

Business Address: 12 Greenway Plaza, Suite 600, Houston, TX 77046

License #/State of Issuance: Rep# 10023/Texas

Name: WTU Retail Energy, LP

Business Address: 12 Greenway Plaza, Suite 600, Houston, TX 77046

License #/State of Issuance: Rep# 10022/Texas

Name: First Choice Power, LLC

Business Address: 12 Greenway Plaza, Suite 600, Houston, TX 77046

License #/State of Issuance: Rep# 10008/Texas

Updated 07/08/2016

Direct Energy Services, LLC

Name:

Business Address:

License #/State of Issuance:

Gateway Energy Services Corporation

12 Greenway Plaza, Suite 600, Houston, TX 77046 License # A-2009-2137275(Electric)/Pennsylvania;

License # IR-334 (Gas) / Maryland & License # IR-340 (Electric); License GSL-0146 (Gas) / New Jersey & License # ESL-0166

(Electric);

Name:

Business Address:

License #/State of Issuance:

Bounce Energy, Inc.

12 Greenway Plaza, Suite 600, Houston, TX 77046

License # 10162(Electric)/Texas

Name:

Business Address:

Direct Energy Business Marketing, LLC 1 Hess Plaza, Woodbridge, NJ 07095

Docket # GA-2013-03-1/D.C.(Gas)/Docket # EA-2013- 12/ D.C. (Power)/Certificate No. 8425/Delaware(Power)/License # IR3108/Maryland(Gas)/License # IR-3123/Maryland(Power)/License # CS-108/Massachusetts(Power)/License # GS-051/Massachusetts(Gas)/Docket 2013-00404/Maine(Power)/DM 13-260/New Hampshire (Power)/DM 13-121/New Hampshire(Gas)/Docket # 2005-479/Maine(Power)/License # ESL0142/New Jersey(Power)/

License # GSL0128/New Jersey(Gas)/License #13-707E/Ohio(Power)/License#13-303G(Gas)

Letter Order 2015/New York(Power & Gas)/License G-7/Virginia(Gas) License A-2013-2368464/Pennsylvania(Power)/License Λ-2013-2365792/Pennsylvania(Natural Gas)/License A-2013-2364766/

Pennsylvania(Power)/Docket # D-96-6(J6)/Rhode Island(Power)

Name:

Business Address:

License #/State of Issuance:

Direct Energy Business, LLC

1001 Liberty Avenue, Pittsburgh, PA 15222

License#1837770-1(Power)/Arizona; License#1351(Power)
California;License#0013(Natural Gas)California; Docket#00-05-14

(Power)Connecticut; Docket No.99-400(Power)/Delaware;

License#EA-04-4-4(Power)/Maine; License#IR-437 (Power) Illinois;

Docket No. 2011-201(Power)/ Maine; License# GS-

052(Gas)/Massachusetts; Docket # U-13609(Power) Michigan; DM15-373 (Power) New Hampshire; License# ESL 0027(Power)/New Jersey; License#GSL-0122(Gas)/New Jersey; Letter Order 2015(Power&Gas)/New York; Certificate# 00-005(Power)/Ohio; License# A-110025 (Power)/Pennsylvania; Docket# D96-6(Z)(Power)/Rhode Island;

Certificate# 10011(Power)/Texas License #IR-2697(Gas)/Maryland

Updated 07/08/2016



Exhibit B-2 Experience & Plans

Direct Energy Services, LLC ('DES") is part of the Direct Energy family and its parent company is Centrica, plc. Direct Energy is one of North America's largest energy and energy-related services providers and serves nearly 6 million residential and commercial customers across North America. Direct Energy provides customers with choice and support in managing their energy costs through a portfolio of innovative products and services. A subsidiary of Centrica plc (LSE:CNA), one of the world's leading integrated energy companies, Direct Energy operates in 50 states plus the District of Columbia and 10 provinces in Canada.

DES, formerly known as Energy America, LLC, first entered the Duke Energy Ohio CHOICE program as a marketer in the fourth quarter of 2002. We have since made entry into the other Ohio utility districts and initiated marketing campaigns in the First Energy utilities (Ohio Edison, Toledo Edison, and Cleveland Electric Illuminating), American Electric Power utilities (Ohio Power and Columbus Southern Power), and Dayton Power and Light. DES will continue efforts for expansion through customer acquisition and retention efforts as part of Direct Energy's business model. Upon enrollment by the customer, DES mails a confirmation letter detailing the terms and conditions of the contract as part of its "Welcome Kit" to new customers.

DES has marketed and acquired customers in all service territories in Ohio. As of August 2016, DES serves approximately 70,000 customers in the combined service territories. The most current volume supplied for the Ohio customer base was 117,600 MWh in August, 2016.

Regarding customer inquiries and complaints:

Normal customer service hours are Monday – Friday, 8 AM – 8PM, Eastern Standard Time and Saturday from 8 AM – 5 PM Eastern Standard Time. When customer concerns are received at DES's Customer Care center, the issue is researched to determine all factors influencing the concern. Once the factors involved in the issues are established, contact with the customer is made in an attempt to reach an amicable resolution through our Office of the President department. If a public agency is involved in the dispute resolution process, once an investigation is complete, the agency is notified of the results and, assuming concurrence, the matter is closed. If the customer disputes the investigation results, DES will inform the customer that PUCO Staff is available to mediate complaints.

Exhibit B-3 Summary of DES, LLC Regulatory Proceedings

In the interest of full disclosure, Direct Energy Services, LLC has been the subject of legal and regulatory proceedings since the last electric service registration. Those proceedings are detailed below.

Direct Energy Services, LLC: Connecticut

In October 2014, the PURA re-opened Direct's licensing docket as a result of Direct's self-report regarding a process breakdown that resulted in a failure to send renewal notices to customers. The PURA intends to fully examine Direct's compliance with the Connecticut General Statutes, and determine if civil penalties will be applied. Direct had already begun to issue refunds to impacted customers when it submitted the information about its renewal notices.

Direct Energy Services, LLC: Connecticut

In June 2013, the Connecticut Public Utilities Regulatory Authority ("PURA") opened an investigation into the trade practices of three electric suppliers in the state, which included Direct Energy "(Direct"). The PURA alleged that it had received numerous customer complaints regarding billing, slamming and quality of service against Direct. In October 2013, Direct answered a series of interrogatories issued by the PURA. PURA staff and the Office of Consumer Counsel propounded additional interrogatories in mid-2015, which Direct Energy has answered. The case remains open at PURA, with a final decision expected in early 2017.

Direct Energy Services, LLC: FERC

In August 2014, FERC issued an Order Approving Stipulation and Consent Agreement, resolving a nonpublic investigation conducted by FERC's Office of Enforcement ("Enforcement") stemming from a self-report by Direct Energy. The investigation examined whether Direct Energy violated the

FERC's Anti-Market Manipulation Rule by manipulating natural gas prices during May 2012 in order to benefit its related financial positions. Direct Energy acted promptly when it became aware of the facts, and following an extensive self-report and cooperation during a subsequent non-public investigation conducted by Enforcement, Direct Energy agreed to pay a civil penalty of \$20,000 to resolve any potential civil and administrative disputes arising from Enforcement's investigation and to disgorge profits related to this activity.

Direct Energy Services, LLC: Michigan

In February 2013, the Michigan Public Service Commission ("MPSC") issued an order accepting Direct Energy Services' ("Direct") self-report regarding allegations of slamming by field sales agents. Four agents purposefully manipulated Direct's quality assurance measures by impersonating customers for third-party verification calls, thereby fraudulently enrolling multiple small business accounts. In response to several slamming complaints received by the MPSC, Direct immediately terminated the agents, suspended sales and conducted a thorough investigation. Direct submitted a formal self-report regarding the violations of applicable antislamming laws and regulations, proposing remedial quality assurance measures, retraining of agents, implementation of paper contracting, regular quality meetings with MPSC staff and a charitable donation to a regional organization. MPSC accepted Direct's self-report without any changes to the proposed remedial actions, and after a six month suspension of small business field sales, MPSC approved Direct's restarting of field sales in the region.

10/28/2016 Page 1



Exhibit C-1 Annual Reports

Please see the previous two annual reports.

2015: https://www.centrica.com/investors/financial-reporting/2015-annual-report

2014: http://www.centrica.com/files/reports/2014ar/Centrica AR2014 Annual Report.pdf

Direct Energy Services, LLC

Exhibit C-2 SEC Filings

Direct Energy Services, LLC is an indirect wholly owned subsidiary of Centrica plc. Centrica plc is headquartered in Winsor, UK. As a foreign entity, Centrica is not subject to SEC jurisdiction, and thus does not have SEC fillings.

Direct Energy Services, LLC

Exhibit C-3 Financial Statements

Please see attached for Direct Energy Services, LLC's parent company Centrica plc's Summary Financial Statements for 2015 and 2014.



Group Income Statement

Your ended 31 December	Notes	asenieus eonamone s m2	Exceptional items and certain re-measurements the	2015 Results for the year Em	Business performance f/m	Exceptional items and certain re-measurements	2014 Results for the year £m
Group revenue	4(6)	27,971	-	27,971	29,408		29,408
Cost of sales before exceptional items and certain re-measurements	5	(23,734)	-	(23,734)	(25,043)	-	(25,043
Re-measurement of energy contracts	7		116	116		(1,134)	(1,134
Cost of sales	5	(23,734)	116	(23,618)	(25,043)	(1,134)	(26,177
Gross profit		4,237	118	4,353	4,365	(1,134)	3,231
Operating costs before exceptional items	s	(3,039)	÷	(9,039)	(2,903)	*	(2.903
Exceptional items - impeirments	7	-	(2,268)	(2,268)	-	(1,938)	(1,938
Exceptional items – onerous provisions	,	_	(90)	(90)	,		-
Exceptional items – gains on disposals	1					341	341
Operating costs	5	(3,039)	(2,358)	(5,397)	(2,903)	(1,597)	(4,500
Share of profits of joint ventures and associates, net of interest and taxation	6. 7	200	(13)	187	106	26	132
Group operating loss	4(c)	1,398	(2,255)	(857)	1,568	(2,705)	(1,137
Financing costs	8	(334)	-	(334)	(318)		(318
Investment income	8	55	-	55	52	-	52
Net finance cost	•	(279)		(279)	(266)		(266
Loss before taxation		1,119	(2,255)	(1,136)	1,302	(2,705)	(1,403
Faxation on loss	7. 9	(286)	538	252	(375)	773	398
Loss for the year		833	(1,717)	(884)	927	(1,932)	(1,005
Attributable to:							
Owners of the parent		863	(1,610)	(747)	903	(1,915)	(1,012
Non-controlling interests		(30)	(107)	(137)	24	(17)	/
Earnings per ordinary share				Pance			Pence
Basic	10			(14.9)			(20.2
Diluted	10			(14. 9)			(20.2
Interim dividend paid per ordinary share	11			3.57			5.10
Final dividend proposed per ordinary share	11			8.43			8.40

The notes on pages 92 to 168 form part of these Financial Statements.

Group Statement of Comprehensive Income

Year anded 31 December	Notes	2015 £m	2014 Cin
Loss for the year		(884)	(1,005,
Other comprehensive income/(loss):		• •	
Items that will be or have been recycled to the Group Income Statement:			
Gains on revaluation of available-for-sale securities, net of taxation	84	5	4
Net gains/(losses) on cash flow hedges	84	20	(44)
Transferred to income and expense on cash flow hedges	§ 4	(12)	46
Transferred to assets and liabilities on cash flow hedges	\$4	7	6
Taxation on cash flow hedges	\$4	(6)	
		9	7
Exchange differences on translation of foreign operations		(256)	(165)
Share of other comprehensive income/(loss) of joint ventures and associates, net of taxation	S4		(15)
		(239)	(169)
Items that will not be recycled to the Group Income Statement:	_		
Net actuarial losses on defined benefit pension schemes	54	(321)	(83)
Exchange gain on translation of actuarial reserve	\$4	3	
Taxation on net actuarial losses on defined benefit pension schemes	S4	50	18
		(268)	(65)
Reversal of revaluation reserve, net of taxation and exchange differences	\$4	_	(10)
Share of other comprehensive (loss)/mcome of joint ventures and associates, net of taxation	84	(8)	21
Other comprehensive loss net of taxation		(515)	(223)
Total comprehensive loss for the year		(1,399)	(1,228)
Attributable to:			
Owners of the parent		(1,227)	(1,234)
Non-controlling interests	\$10	(172)	6

Group Statement of Changes in Equity

	Share capital (finic 25) (fin	Snare premium	Aetained earnings £m	Other equity (note S4) £777	Total Em	interests (note \$10) E/H	Total equity £m
1 January 2014	321	931	4 255	(315)	5,192	65	5,257
Total comprehensive (loss)/income	-	_	(1.012)	(222)	(1,234)	6	(1,228)
Employee share schemes		-	-	71	71	-	71
Purchase of treasury shares	-	⊆ ·	(2)	(420)	(422)	-	(422)
Cancellations of shares held in treasury	(10)	-	(549)	559	-	-	-
Investment by non-controlling interests	-	-	-	-	-	283	283
Distribution paid to non-controlling interests		_		-	-	(18)	(18)
Dividends paid to equity holders (note 11)	-	-	(867)	-	(867)	_	(867)
Taxation on share-based payments	-	-	-	(5)	(5)		(5)
31 December 2014	311	931	1,825	(332)	2,735	336	3,071
Total comprehensive loss		-	(247)	(480)	(1,227)	(172)	(1,399)
Employee share schemes		-	8	58	60	-	60
Scrip dividend	6	204			210		210
Dividends paid to equity holders (note 11)		-	(20,4%)	-	(598)	-	(598)
Taxation on share-based payments	~	-	-	(2)	(2)		(2)
31 December 2015	317	1,135	482	(756)	1,178	164	1,342

The notes on pages 92 to 168 form part of these Financial Statements.

Group Balance Sheet

31 December	Notes	2015 £m	2014 წო
Non-current assets	ITORIX		
Property, plant and equipment	13	4,629	6,377
Interests In joint ventures and associates	14	1,839	2,395
Other intangible assets	15	1,775	1,991
Goodwill	15	2,049	2,609
Deferred tax assets	16	497	354
Trade and other receivables	17	61	87
Derivative financial instruments	19	440	313
Retirement benefit assets	22(d)	91	185
Securities	24	233	263
		1,614	14,574
Current assets		-	
Trade and other receivables	17	4,905	6,226
Inventories	18	395	555
Derivative financial instruments	19	936	617
Current tax assets		126	88
Securities	24	11	11
Cash and cash equivalents	24	860	621
		7,233	8,118
Assets of disposal groups classified as held for sale	12(b)	13	-
		7,246	8,118
Total assets	1	8,860	22,692
Current liabilities			
Derivative financial instruments	19	(1,460)	(1,565)
Trade and other payables		(5,084)	(5,667)
Current tax liabilities		(389)	(348)
Provisions for other liabilities and charges	21	(396)	(395)
Financial liabilities	24	(475)	(1,635)
		(7,754)	(9,610)
Liabilities of disposal groups classified as held for sale	15(p)	(46)	
		(7,80 0)	(9,610)
Non-current liabilities		-	
Deferred tax liabilities	16	(98)	(663)
Derivative financial Instruments	19	(508)	(588)
Trade and other payables	20	(70)	(83)
Provisions for other liabilities and charges	21	(2,83 9)	(3,203)
Retirement benefit obligations	27(a)	(210)	(123)
Financial liabilities		(5,993)	(5,351)
· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · ·	(9,718)	(10,011)
Total liabilities	<u>.</u>	7,518)	(19,621)
Net assets		1,342	3,071
Share capital	28	317	31 !
Share premium		1,135	931
Retained earnings		482	1.825
Other equity	_94	(756)	(332)
Total shareholders' equity		1,178	2,/35
Non-controlling interests	\$10 <u> </u>	184	336
Total shareholders' equity and non-controlling interests		1,342	3,071

The Financial Statements on pages 88 to 168, of which the notes on pages 92 to 168 form part, were approved and authorised for issue by the Board of Directors on 18 February 2016 and were signed below on its behalf by:

lain Conn Jeff

Chief Executive Group Chief Financial Officer

Group Cash Flow Statement

Action of the company	(857) (187) (1,044)	~
Less share of profit of joint ventures and associates, net of interest and taxation Group operating loss before share of results of joint ventures and associates Add back/(deduct): Depreciation, amortisation, write-downs and impairments Profit on disposals Decrease in provisions Defined benefit pension service cost and contributions Employee share scheme costs Unrealised (gains)/losses arising from re-measurement of energy contracts Decrease in inventories Decrease in inventories Decrease in inventories Decrease in trade and other payables Decrease in trade and other payables Depreting cash flows before payments relating to taxes, interest and exceptional charges axes paid Payments relating to exceptional charges Het cash flow from operating activities Purchase of businesses Bale of businesses Purchase of property, plant and equipment and intangible assets axes provestments in joint ventures and associates	(1,044)	(132) (1,269)
Add back/(deduct): Depreciation, amortisation, write-downs and impairments Profit on disposals Decrease in provisions Defined benefit pension service cost and contributions Employee share scheme costs Unrealised (gains)/losses arising from re-measurement of energy contracts Decrease in inventories Decrease in inventories Decrease in inventories Decrease/(increase) in trade and other receivables Decrease in trade and other payables Depreting cash flows before payments relating to taxes, interest and exceptional charges Exact paid Payments relating to exceptional charges Het cash flow from operating activities Purchase of businesses Eale of businesses Purchase of property, plant and equipment and intangible assets Eale of property, plant and equipment and intangible assets Executions in joint ventures and associates		(1,269)
Depreciation, amortisetion, write-downs and impairments Profit on disposals Decrease in provisions Defined benefit pension service cost and contributions Employee share scheme costs Unrealised (gains)/losses arising from re-measurement of energy contracts Decrease in inventories Decrease in inventories Decrease/(increase) in trade and other receivables Decrease in trade and other payables Decrease in trade and other payables Departing cash flows before payments relating to taxes, interest and exceptional charges axes paid Payments relating to exceptional charges Het cash flow from operating activities Purchase of businesses Bale of businesses Purchase of property, plant and equipment and intangible assets Averbase of property, plant and equipment and intangible assets Averbase in joint ventures and associates	3,482	
Profit on disposals Decrease in provisions Defined benefit pension service cost and contributions Employee share scheme costs Unrealised (gains)/losses arising from re-measurement of energy contracts Decrease in inventories Decrease in inventories Decrease in trade and other receivables Decrease in trade and other payables Decrease in trade and other payables Departing cash flows before payments relating to taxes, interest and exceptional charges axes paid Payments relating to exceptional charges det cash flow from operating activities Purchase of businesses Bale of businesses Purchase of property, plant and equipment and intangible assets axes paid the property, plant and equipment and intangible assets Attributed to the property, plant and equipment and intangible assets Attributed to the property, plant and equipment and intangible assets Attributed to the property, plant and equipment and intangible assets Attributed to the property plant and equipment and intangible assets Attributed to the property plant and equipment and intangible assets Attributed to the property plant and equipment and intangible assets Attributed to the property plant and equipment and intangible assets Attributed to the property plant and equipment and intangible assets Attributed to the property plant and equipment and intangible assets Attributed to the property plant and equipment and intangible assets	3,482	
Detrease in provisions Defined benefit pension service cost and contributions Employee share scheme costs Unrealised (gains)/losses arising from re-measurement of energy contracts Decrease in inventories Decrease in inventories Decrease //increase) in trade and other receivables Decrease in trade and other payables Decrease in trade and other		3,288
Defined benefit pension service cost and contributions Employee share scheme costs Unrealised (gains)/losses arising from re-measurement of energy contracts Decrease in inventories Decrease //increase) in trade and other receivables Decrease in trade and other payables Decrease in trade and other payables Departing cash flows before payments relating to taxes, interest and exceptional charges axes paid Payments relating to exceptional charges let cash flow from operating activities Purchase of businesses Bale of businesses Purchase of property, plant and equipment and intangible assets Avertage of property, plant and equipment and intangible assets Avertage of property, plant and equipment and intangible assets Avertage of property, plant and equipment and intangible assets Avertage of property, plant and equipment and intangible assets	(14)	(372)
Employee share scheme costs Unrealised (gains)/losses arising from re-measurement of energy contracts Decrease in inventories Decrease //increase) in trade and other receivables Decrease in trade and other payables Decrease in trade and other payables Departing cash flows before payments relating to taxes, interest and exceptional charges axes paid Payments relating to exceptional charges let cash flow from operating activities Purchase of businesses Purchase of property, plant and equipment and intangible assets axes paid Avoid the control of the control o	(2)	(37)
Unrealised (gains)/losses arising from re-measurement of energy contracts Descrease in inventories Decrease in inventories Decrease in trade and other receivables Decrease in trade and other payables Decrease in trade and other payables Departing cash flows before payments relating to taxes, interest and exceptional charges axes paid Payments relating to exceptional charges let cash flow from operating activities Purchase of businesses Purchase of property, plant and equipment and intangible assets axes paid Avoid the contraction of the contract	(131)	(83)
Operating cash flows before movements in working capital Decrease in inventories Decrease in inventories Decrease in trade and other receivables Decrease in trade and other payables Decrease in trade and exceptional charges Decrease of businesses Decrease of businesses Decrease of property, plant and equipment and intangible assets Decrease of property, plant and equipment and intangible assets Decrease in injoint ventures and associates	45	39
Decrease in inventories Decrease (increase) in trade and other receivables Decrease in trade and other payables Payments relating cash flows before payments relating to taxes, interest and exceptional charges Idea to the trade flow from operating activities Purchase of businesses Decrease of property, plant and equipment and intangible assets Sale of property, plant and equipment and intangible assets Westments in joint ventures and associates	(12)	1,160
Decrease/(increase) in trade and other receivables Decrease in trade and other payables Exact paid 9(d) Payments relating to exceptional charges Payments relating to exceptional charges Purchase of businesses Cale of businesses Purchase of property, plant and equipment and intangible assets Sale of property, plant and equipment and intangible assets Purchase of property, plant and equipment and intangible assets Purchase of property, plant and equipment and intangible assets Purchase of property, plant and equipment and intangible assets	2,324	2,726
Decrease in trade and other payables Decrease in trade and other payables Decrease in trade and other payables Decrease paid Payments relating to exceptional charges Let cash flow from operating activities Purchase of businesses Carchase of property, plant and equipment and intangible assets Sale of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets	138	4
Operating cash flows before payments relating to taxes, interest and exceptional charges axes paid Payments relating to exceptional charges Net cash flow from operating activities Purchase of businesses Cale of businesses Purchase of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets	769	(631)
Payments relating to exceptional charges Let cash flow from operating activities Purchase of businesses Curchase of property, plant and equipment and intangible assets Cale of property, plant and equipment and intangible assets Any estments in joint ventures and associates	(604)	(50)
Payments relating to exceptional charges Net cash flow from operating activities Purchase of businesses Sale of businesses Purchase of property, plant and equipment and intangible assets Sale of property, plant and equipment and intangible assets Any extraction of property and equipment and intangible assets	2,627	2,049
Purchase of businesses Sale of businesses Purchase of property, plant and equipment and intangible assets Sale of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets	(349)	(707)
Purchase of businesses Sale of businesses Purchase of property, plant and equipment and intangible assets Sale of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets All of property, plant and equipment and intangible assets	(81)	(125)
Sale of businesses Purchase of property, plant and equipment and intangible assets Sale of property, plant and equipment and intangible assets Approximents in joint ventures and associates	2,197	1,217
Purchase of property, plant and equipment and intangible assets Sale of property, plant and equipment and intangible assets Exercise the property plant and equipment and intangible assets Exercise the property plant and equipment and intangible assets	(79)	(131)
sale of property, plant and equipment and intangible assets investments in joint ventures and associates	8	658
nvestments in joint ventures and associates	(970)	(1,456)
nvestments in joint ventures and associates	9	17
	(13)	(26)
	180	138
Repayments of loans to, and disposal of investments in, joint ventures and associates	190	109
nterest received	38	35
Sale of securities 24g	26	5
let cash flow from investing activities	(611)	(651)
ssue and surrender of ordinary share capital for share awards	28	32
Payments for own shares S4	(11)	(7)
Purchase of treasury shares under share repurchase programme	`	(422)
nvestment by non-controlling interests significant states and significant sign	••	119
Distribution to non-controlling interests sa	-	(18)
Inancing interest paid	(311)	(296)
Repayment of borrowings and finance leases 24(cl	A	(518)
Cash received from borrowings, net of linked deposit 24(c)	1.1.1.1	1,311
Equity dividends paid	(387)	(864)
Net cash flow from financing activities	(1,331)	(663)
Net increase/(decrease) in cash and cash equivalents	255	· — <u>`</u> i (97)
Cash and cash equivalents at 1 January	621	719
ffect of foreign exchange rate changes	(16)	(1)
Cash and cash equivalents at 31 December	860	621
ncluded in the following line of the Group Balance Sheet:		
Cash and cash equivalents 24c		

The notes on pages 92 to 168 form part of these Financial Statements.

GROUP INCOME STATEMENT

		,		2014			2013
	45	Business performance £m	Exceptional items and certain re-measurements En	Results for the year On	Business performance Sm	Exceptional items and certain re-measurements Em	Rosulta for the year
Year ended 31 Decambar	Notos	29,408	Ent	29,408	26,571	FIII	£m 26.571
Group revenue Cost of sales before exceptional items and	4(0)	23,400		25,100	20,07		20,011
certain re-measurements	5	(25,043)	,	(25,043)	(21,464)	_	(21,464
Exceptional items - onerous provision	7	(23(3.5)	-	_		(125)	(125
Re-measurement of energy contracts	7		(1,134)	(1,134)	_	413	413
Cost of sales	5	(25,043)	(1,134)	(26, 177)	(21,464)	288	(21,176
Gross profit	=	4,365	(1,134)	3,231	5,107	288	5,395
Operating costs before exceptional items	5	(2,903)		(2,903)	(2,735)		(2,735
Exceptional items - impairments	7	_	(1,938)	(1,938)		(939)	(939)
Exceptional items - gains on disposals	7	-	341	341	-	· <u>-</u>	` -
Operating costs	5	(2,903)	(1,597)	(4,500)	(2,735)	(939)	(3,674
Share of profits of joint ventures and associates,							
net of interest and taxation	ឥ 7	106	26	132	146	25	171
Group operating (loss)/profit	4(c)	1,5 6 8	(2,705)	(1,137)	2.518	(626)	1.892
Financing costs	8	(318)		(318)	(297)	-	(297
investment income	8	52		52	54		54
Net finance cost		(266)		(266)	(243)	<u> </u>	(243
(Loss)/profit before taxation		1,302	(2,705)	(1,403)	2,275	(626)	1,649
Taxation on (loss)/profit	7 9	(375)	773	398	(942)	243	(699
(Loss)/profit for the year		927	(1,932)	(1,005)	1,333	(383)	950
Attributable to:							
Owners of the parent		903	(1,915)	(1,012)	1,333	(383)	950
Non-controlling interests		24	(17)	7			-
Earnings per ordinary share				Pance			gh ipica
Basic	10			(20.2)	•		18.4
Diluted	10			(20.2)			18.3
Interim dividend paid per ordinary share	11			5.10			4.92
Final dividend proposed per ordinary share	11			8.40			12.08

The notes on pages 96 to 165 form part of these Financial Statements.

Financial Statements

GROUP STATEMENT OF COMPREHENSIVE INCOME

ORIGINAL

Yest parkyl 31 Decembur	Notes	2014 £m	2013 Sin
(Loss)/profit for the year	7,555	(1,005)	950
Other comprehensive income/(loss):			
Items that will be or have been recycled to the Group Income Statement:			
Gains on revaluation of available-for-sale securities, net of taxation	S4	4	3
Net losses on cash flow hedges	S4	(44)	(25)
Transferred to income and expense on cash flow hedges	S4	46	34
Transferred to assets and liabilities on cash flow hedges	S4	6	_
Taxation on cash flow hedges	S4	(1)	(1)
Exchange differences on translation of foreign operations		/ (165)	8 (217)
Share of other comprehensive (loss)/income of joint ventures and associates,	İ		` '
net of taxation	S4	(15)	18
		(169)	(188)
Items that will not be recycled to the Group Income Statement:			•
Net actuarial losses on defined benefit pension schemes	S4 ¹	(83)	(179)
Taxation on net actuarial losses on defined benefit pension schemes	\$4	18	31
		(65)	(148)
Reversal of revaluation reserve, net of taxation and exchange differences	54	(10)	(17)
Share of other comprehensive income/(loss) of joint ventures and associates,			` '
net of taxation	S4	21	(15)
Other comprehensive loss net of taxation		(223)	(368)
Total comprehensive (loss)/income for the year		(1,228)	582
Attributable to:			
Owners of the parent		(1,234)	590
Non-controlling interests		6	(8)

GROUP STATEMENT OF CHANGES IN EQUITY

	Share capitel (note 25) £m	Share mulmana m2	Retained earnings £m	Other equity (note S4) £m	Total £m	interests (note \$10) \$m	Total equity £m
1 January 2013	321	929	4,186	491	5,927	-	5,927
Total comprehensive income/(loss)	_	-	950	(360)	590	(8)	582
Employee share schemes	_	2	(15)	70	57	_	57
Purchase of treasury shares	_	_	(2)	(500)	(502)	-	(502)
Amounts arising on acquisition	_	-	-	_	-	81	81
Distribution paid to non-controlling interests	-	-	-	~	-	(8)	(8)
Dividends paid to equity holders (note 11)	_	-	(864)	-	(864)	_	(864)
Taxation on share-based payments	_	-	-	ϕ_{\bullet}	(16)	_	(16)
31 December 2013	321	931	4,255	(315)	5.192	65	5,25
Total comprehensive (loss)/income	· -	-	(1,012)	(222)	(1,234)	6	(1,228)
Employee share schemes		-	-	71	71	_	71
Purchase of treasury shares	-	-	(2)	(420)	(422)		(422)
Cancellations of shares held in treasury	(10)	-	(549)	559	-	-	_
Investment by non-controlling interests	-	-	**	- 1	-	283	283
Distribution paid to non-controlling interests	_		_	-	-	(18)	(18)
Dividends paid to equity holders (note 11)	-	-	(867)	••	(867)	` _	(867)
Taxation on share-based payments	-	-	_	(5)	(5)	_	(5)
31 December 2014	311	931	1,825	(332)	2,735	336	3,071

The notes on pages 96 to 165 form part of these Financial Statements.

GROUP BALANCE SHEET

A10.	Neses	2014 £m	2013 £m
31 fecontes Non-current assets	***************************************		
Property, plant and equipment	13	6,377	7,446
Interests in joint ventures and associates	†4	2,395	2,658
Other intangible assets	15	1,991	1,905
Goodwill	15	2,609	2,819
Deferred tax assets	16	354	105
Trade and other receivables	17	87	150
Derivative financial instruments	19	313	227
Retirement benefit assets	22	185	205
Securities	24	263	202
		14,574	15,717
Current assets			
Trade and other receivables	17	6,226	5,446
Inventories	18	555	530
Derivative financial instruments	19	617	573
Current tax assets		88	151
Securities	24	11	9
Cash and cash equivalents	24	621	719
		8,118	7,428
Assets of disposal groups classified as held for sale			301
		8,118	7,729
Total assets		22,692	23,446
Current liabilities		44.500	100.00
Derivative financial instruments	19	(1,565)	(506)
Trade and other payables	20	(5,667)	(5,630)
Current tax liabilities		(348)	(645)
Provisions for other liabilities and charges	2.	(395)	(258)
Bank overdrafts, loans and other borrowings	·	(1,635) (9,610)	(859)
tickstan of discount review algorithed as hald for ado		(9,010)	(4, <u>89</u> 8) (99)
Liabilities of disposal groups classified as held for sale		(9,610)	(9 97) (7, 9 97)
Non-current liabilities	i	(5,510)	(1,237)
Deferred tax liabilities	16	(663)	(1,426)
Derivative financial instruments	19	(588)	(431)
Trade and other payables	20	(83)	(64)
Provisions for other liabilities and charges	21	(3,203)	(2,934)
Retirement benefit obligations	22	(123)	(165)
Bank overdrafts, loans and other borrowings	24	(5,351)	(5,172)
		(10,011)	(10,192)
Total liabilities		(19,621)	(18,189)
Net assets		3,071	5,257
Share capital	2 5	311	321
Share premium		931	931
Retained earnings		1,825	4,255
Other equity	S4	(332)	(315)
Total shareholders' equity		2,735	5,192
Non-controlling interests	\$10	336	65
Total shareholders' equity and non-controlling interests		3,071	5,257

The Financial Statements on pages 92 to 165, of which the notes on pages 96 to 165 form part, were approved and authorised for issue by the Board of Directors on 19 February 2015 and were signed below on its behalf by:

lain Conn

Chief Executive

Financial Statements

GROUP CASH FLOW STATEMENT

ORIGINAL

Your rockey 31 Decorator		2014 £m	2013 £m
Group operating (loss)/profit including share of results of joint ventures and associates		(1,137)	1,892
Less share of profit of joint ventures and associates, net of interest and taxation	6	(132)	(171)
Group operating (loss)/profit before share of results of joint ventures and associates		(1,269)	1,721
Add back/(deduct):			
Depreciation, amortisation, write-downs and impairments	1	3,288	2,319
Profit on disposals		(372)	(21)
(Decrease)/increase in provisions		(37)	162
Defined benefit pension service cost and contributions	-	(83)	(87)
Employee share scheme costs	ļ	39	43
Unrealised losses/(gains) arising from re-measurement of energy contracts		1,160	(400)
Operating cash flows before movements in working capital		2,726	3,737
Decrease in inventories		4	78
Increase in trade and other receivables ®		(631)	(456)
(Decrease)/increase in trade and other payables #		(50)	697
Operating cash flows before payments relating to taxes, interest and exceptional charges		2,049	4,056
Taxes paid	9(d)	(707)	(892)
Payments relating to exceptional charges		(125)	(224)
Net cash flow from operating activities		1,217	2,940
Purchase of businesses		(131)	(1,115)
Sale of businesses		658	140
Purchase of property, plant and equipment and intangible assets	4(1)	(1,456)	(1,615)
Sale of property, plant and equipment and intangible assets		17	17
Investments in joint ventures and associates		(26)	(51)
Dividends received from joint ventures and associates	14(a)	138	193
Repayments of loans to, and disposal of investments in, joint ventures and associates		109	59
Interest received		35	29
Sale/(purchase) of securities	2-(c)	5	(8)
Net cash flow from investing activities		(651)	(2,351)
Issue and surrender of ordinary share capital for share awards, net of payments			
for own shares		25	20
Purchase of treasury shares under share repurchase programme		(422)	(502)
Investment by non-controlling interests	S10	119	_
Distribution to non-controlling interests	S10	(18)	(8)
Financing interest paid		(296)	(248)
Repayment of borrowings	24(c)	(518)	(400)
Cash received from borrowings, net of linked deposit	24(c)	1,311	1,209
Equity dividends paid		(864)	(862)
Net cash flow from financing activities		(663)	(791)
Net decrease in cash and cash equivalents		(97)	(202)
Cash and cash equivalents at 1 January		719	931
Effect of foreign exchange rate changes		(1)	(10)
Cash and cash equivalents at 31 December		621	719
Included in the following line of the Group Balance Sheet:			
Cash and cash equivalents	24(c)	621	719

The notes on pages 96 to 165 form part of these Hinancial Statements.

Exhibit C-4 - REDACTED Financial Arrangements - CONFIDENTIAL

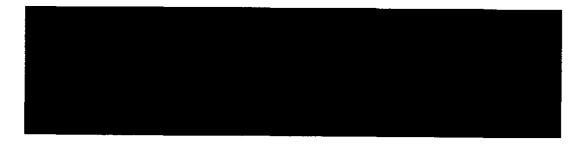


Exhibit C-5 - Projected Financial Forecast - REDACTED

Direct Energy Services, LLC

Ohio / Electric

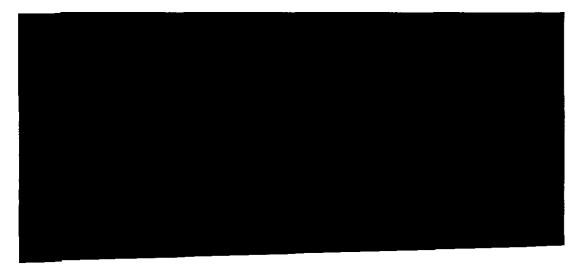




Exhibit C-6 Credit Rating

Direct Services, LLC's is a fully owned subsidiary of Centrica plc. As such, Direct Energy Services, LLC relies on the credit rating of our parent company,

As evidenced in Exhibit C-7 "Credit Report", which is also summarized in the table below, Centrica plc maintains a long term credit rating of Baa1 with Moody's, and an A- with Fitch and is rated as having a "Stable" outlook by both Rating Agency..

Agency Credit Ratings:

Rating Agency	Long Term Rating	Outlook	Short tem keting 🦗
Moody's	Baa1	Stable	P-2
S&P	BBB+	Negative	A-2
Fitch	A-	Stable	F2

Exhibit C-7 Credit Report ORIGINAL

Please find attached a recent credit report for Direct Energy Services, LLC's ultimate parent company, Centrica plc from "creditriskmonitor". This report provides data from the leading credit organizations.



Ticker: CNA



Centrica PLC

Millstream Maidenhead Road WINDSOR, SL4 5GD United Kingdom

Latest Financial Statements as of 12/31/2015

Business Summary

Phone: +44 1753494000

Centrica plc is an integrated energy company. The Company operates through three segments: International Downstream, International Upstream and Centrica Storage. It offers Hive Active Heating 2, which is an advancement of its smart thermostat. The International Downstream segment includes the operations of British Gas, Direct Energy and Bord Gais Energy. Through British Gas Residential, it supplies gas and electricity to residential customers in the United Kingdom. Through Direct Energy, it provides residential energy supply, residential and business services and business energy supply. The International Upstream segment consists of the operations of Centrica Energy, which is engaged in production, processing, trading and optimization of gas and oil. The Centrica Storage segment includes the operations of Centrica Storage Limited, which provides gas storage services in the United Kingdom. Its brands include British Gas, Centrica Storage, Direct Energy, Dyno and Hive.

Employees: 38,848 (as of 12/31/2015)

Credit Scores

FRISK® Sco	ore 7		7/8/2016
,	Probability o	f bankruptcy range:	0.34% - 0.55%
Z" Score	-0.44	(Fiscal Danger)	12/31/2015

Auditor Information

Last Audit: 12/31/2015

Auditors: PricewaterhouseCoopers LLP

Opinion: **Unqualified**

Agency Credit Ratings

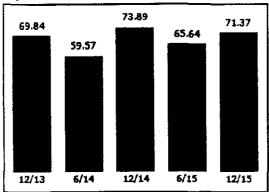
Rating Agency	Long Term Rating	Outlook	Short Term Rating	Watch
Moody's	Baa1	Stable	P-2	OFF
<u>\$&P</u>	BBB+	Negative	A-2	
<u>Fitch</u>	Α-	Stable	F2	;

DBT Index

7				:
!	3/2016	4/2016	5/2016	:
i	3/2010	4/2010	3/2010	
4	_			
İ	<u>8</u>	9	8	1
1				

(Includes DBT Indexes from Subsidiaries)

Days Sales Outstanding



Fourth Quarter and Year-to-Date Results (all values in British Pounds)

Sales for the 6 months ended 12/31/2015 decreased 8.35% to 12.52 billion from last year's comparable period amount of 13.66 billion. Sales for the 12 months ended 12/31/2015 decreased 4.89% to 27.97 billion from 29.41 billion for the same period last year.

Gross profit margin decreased 10.96% for the period to 1.86 billion (14.86% of revenues) from 2.09 billion (15.29% of revenues) for the same period last year. Gross profit margin decreased 2.93% for the year-to-date period to 4.24 billion (15.15% of revenues) from 4.37 billion (14.84% of revenues) for the comparable 12 month period last year.

Operating income for the period decreased 1.95% to (2.20) billion compared with operating income of (2.16) billion for the same period last year. Operating income for the year-to-date period increased 24.63% to (857.00) million compared with operating income of (1.14) billion for the equivalent 12 months last year.

Net loss for the period increased 16.31% to (1.80) billion compared with net loss of (1.55) billion for the same period last year. Net loss for the year-to-date period decreased 26.19% to (747.00) million compared with net loss of (1.01) billion for the equivalent 12 months last year.

Net cash from operating activities was 2.20 billion for the 12 month period, compared to net cash from operating activities of 1.22 billion for last year's comparable period.

Working capital at 12/31/2015 of (554.00) million increased 62.87% from the prior year end's balance of (1.49) billion.

Inventories decreased by 160.00 million for the year-to-date period, compared to a 25.00 million increase in the prior year's comparable period.

Accounts payable decreased by 633.00 million for the year-to-date period, compared to a 37.00 million increase in the prior year's comparable period.

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Commercial Credit Report for Centrica PLC - Snapshot

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Exhibit C-8 Bankruptcy Information

ORIGINAL

Over the past two years, Direct Energy Services, LLC has not sought financial reorganization, protection from creditors or had any other form of bankruptcy filing. The same is true of the Board Leaders and Officers of Direct Energy Services, LLC that are referenced on Exhibit A-14.

Exhibit C-9
Merger Information

ORIGINAL

There have been no changes since the previous renewal that was submitted in 2014.

Exhibit C-10 Corporate Structure

ORIGINAL

Please see attached for a graphical depiction of the organization structure of Direct Energy Services, LLC ("DES") and the affiliated companies reporting structure.

As depicted in the graphical structure, the ultimate parent company of DES is Centrica plc, that is domiciled in England and Wales. Direct Energy Marketing Inc. is the North American parent of DES. The wholesale trading affiliate of DES is currently Energy America, LLC. The new trading affiliate is reference in Exhibit D-1.

DES is the parent company of Direct Energy Business, LLC; Gateway Energy Services Corporation; and Direct Energy Solutions.

Direct Energy Business, LLC is the parent company of Direct Energy Business Marketing, LLC.

In addition, DES is affiliated with Bounce Energy, Inc.; First Choice Power, LLC; Direct Energy, LP; CPL Retail Energy, LP; and WTU Retail Energy, LP through our North American parent company Direct Energy Marketing, Inc.

Exhibit D-1 Operations

ORIGINAL

Direct Energy Services, LLC, ("DES") part of the Direct Energy family, has operational backing with one of DE's affiliates to maximize efficiency in providing high quality service to customers. Direct Energy maintains a 24-hour operation for buying and selling in both Retail and Wholesale markets. Currently, Energy America, LLC is the wholesale trading affiliate of DES's US trading, has the contractual relationships with outside parties and partners to provide energy supply to end use customers. Please note there is an internal initiative to merge Energy America, LLC with Direct Energy Business Marketing, LLC, another affiliate of DES. The merger is planned for 2017 and once complete, Direct Energy Business Marketing, LLC will provide the wholesale trading activity for DES.

Direct Energy has the ability to purchase and sell power from the wholesale market on an hourly, daily, weekly and monthly basis. After buying or selling the power, Direct Energy then schedules the energy with the Control Areas. This process entails buying and scheduling transmission and ancillary services and properly creating and submitting NERC tags (via OATI software) to the Control Areas. Our Retail and Wholesale schedules are confirmed with the Control Areas to ensure flow prior to start and end of the schedule for verification of flow.

Exhibit D-2 Operations Expertise

ORIGINAL

John Schultz is a Director of Direct Energy Services, LLC. He is located in our Iselin, New Jersey office. He has 20+ years of experience in the energy industry and has held various positions in the field including natural gas and electricity trading and operations, commercial and industrial sales and energy infrastructure development. Head o

His team is led by David Brast, SVP, North American Power &Gas, and Steve Dixon, Head of North American Sales.

David joined the company in August 2013. He is an experienced energy professional who previously held a role as Senior Vice President of Business Segments for NRG Energy. He has in excess of 20 years' experience specializing in risk management, power and gas trading and commercial operations. He has a Bachelor's degree in Accounting and Finance from Texas A&M University.

Steve is currently Head of North American Sales for Direct Energy Business. In this role, he is responsible for leading all aspects in developing a best in class customer facing sales team.

Exhibit D-3 Key Technical Personnel



John Schultz, President – Direct Energy Business <u>John.schultz@directenergy.com</u> (732) 750-6197

Mr. Schultz has in excess of 20 years of experience in the energy industry and has held various positions in the field including natural gas and electricity trading and operations, commercial and industrial sales and energy infrastructure development. Mr. Schultz was previously the Senior Vice President of Hess Energy Marketing, LLC and has since been promoted to President of Direct Energy Business, LLC ("DEB").

Mr. Schultz is a graduate of Penn State University and has attended executive development programs at both the Fugua School of Business at Duke University and Harvard Business School.

Steve Dixon, SVP, North American Sales – Direct Energy Business Steve.dixon@directenergy.com (732) 750-6240

Steve is currently SVP of North American Sales for Direct Energy Business. In this role, he is responsible for leading all aspects ofdeveloping a best in class customer-facing sales team.

Steve joined DEB as Head of the East Region Gas Operations in November 2013, and prior to that he was Vice President of Natural Gas Operations for Hess Corporation's Energy Marketing business. He joined Hess Corporation in 1998, after serving in positions at Resource Energy, Aquila Energy, and Phillips Petroleum Company (now ConocoPhillips). He has more than twenty seven years of experience in the energy industry in a variety of roles including operations, sales, marketing, and trading.

Steve is originally from Houston, TX and has a B.S. in Business Administration from Lyon College and a MBA from the Walton College at the University of Arkansas. He has also attended executive development programs at both Harvard Business School and Harvard Law School.

David Brast, SVP North American Power & Gas – Direct Energy Business David.brast@directenergy.com (713) 877-3642

David is the SVP of North American Power & Gas where his responsibility is overseeing retail supply, trading, asset optimization and power generation.

David joined the company in August 2013. He is an experienced energy professional who previously held a role as Senior Vice President of Business Segments for NRG Energy. He has more than 20 years of experience specializing in risk management, power and gas trading and commercial operations. He has a Bachelor's degree in Accounting and Finance from Texas A&M University.

Exhibit D-4 FERCE Power Marketer License Number

ORIGINAL

Federal Regulatory Body	License / Holder	Name / Type	Docket No.	Effective Date (MBR Granted)
FERC	Direct Energy Services, LLC	MBR Tariff	ER11-1846-000	01/06/2011