



# Public Utilities Commission

PUCO USE ONLY - Version 1.08

Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		14 - 1689 - GA-AGG

## RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

### SECTION A - APPLICANT INFORMATION AND SERVICES

#### A-1 Applicant intends to renew its certificate as: (check all that apply)

☒ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

#### A-2 Applicant information:

Legal Name CRA Energy, LLC  
 Address 600 Streamview Drive, Perrysburg, OH 43551  
 Telephone No. (419) 290-4067 Web site Address www.craenergy.com  
 Current PUCO Certificate No. 14-394G(1) Effective Dates October 26, 2014 through October 26, 2016

#### A-3 Applicant information under which applicant will do business in Ohio:

Name CRA Energy, LLC  
 Address 600 Streamview Drive, Perrysburg, OH 43551  
 Web site Address www.craenergy.com Telephone No. (419) 290-4067

#### A-4 List all names under which the applicant does business in North America:

CRA Energy, LLC

#### A-5 Contact person for regulatory or emergency matters:

Name Gregory S. Adams Title Owner/Member  
 Business Address 600 Streamview Drive, Perrysburg, OH 43551  
 Telephone No. (419) 290-4067 Fax No. (419) 710-7849 Email Address greg@craenergy.com

PUCO  
2016 SEP 19 PM 3:40

this is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business. Date Processed SEP 19 2016 Technician

**A-6 Contact person for Commission Staff use in investigating customer complaints:**

Name Gregory S. Adams

Title Owner/Member

Business address 600 Streamview Drive, Perrysburg, OH 43551

Telephone No. (419) 290-4067

Fax No. (419) 710-7849

Email Address greg@craenergy.com

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer service address 600 Streamview Drive, Perrysburg, OH 43551

Toll-Free Telephone No. (419) 290-4067

Fax No. (419) 710-7849

Email Address greg@craenergy.com

**A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee**

Name Gregory S. Adams

Title Owner/Member

Business address 600 Streamview Drive, Perrysburg, OH 43551

Telephone No. (419) 290-4067

Fax No. (419) 710-7849

Email Address greg@craenergy.com

**A-9 Applicant's federal employer identification number 47-1652152**

**A-10 Applicant's form of ownership: (Check one)**

☐ Sole Proprietorship

☐ Partnership

☐ Limited Liability Partnership (LLP)

☒ Limited Liability Company (LLC)

☐ Corporation

☐ Other

**A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)**

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

**A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.**

☐ Columbia Gas of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Dominion East Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Duke Energy Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Vectren Energy Delivery of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

**A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:**

<input type="checkbox"/>	<b>Columbia Gas of Ohio</b>	<b>Intended Start Date</b>
<input type="checkbox"/>	<b>Dominion East Ohio</b>	<b>Intended Start Date</b>
<input type="checkbox"/>	<b>Duke Energy Ohio</b>	<b>Intended Start Date</b>
<input type="checkbox"/>	<b>Vectren Energy Delivery of Ohio</b>	<b>Intended Start Date</b>

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.**

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16 Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17 Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

## **SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED**

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** detailing such action(s) and providing all relevant documents.

## **SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED**

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.  
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter “N/A” in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

**C-5 Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

**C-6 Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.

**C-7 Exhibit C-7 “Credit Report,”** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

## **SECTION D – APPLICANT TECHNICAL CAPABILITY**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.**

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

*[Handwritten Signature]*

Sworn and subscribed before me this

15

day of

September

Month

2016

Year

*[Handwritten Signature]*

Signature of official administering oath

Holly A. Sines

Print Name and Title

NOTARY

My commission expires on

June 6, 2017





# The Public Utilities Commission of Ohio

## Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In the Matter of the Application of )

CRA Energy, LLC )

for a Certificate or Renewal Certificate to Provide )  
Competitive Retail Natural Gas Service in Ohio. )

Case No. 14-1689-GA-AGG

County of Wood  
State of Ohio

Gregory S. Adams

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

Sworn and subscribed before me this

15

day of

September

Month

2016

Year

Signature of Official Administering Oath

Holly A. Sines

Print Name and Title

My commission expires on

June 6, 2017





**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit A-14 "Principal Officers, Directors & Partners"**

**Gregory S. Adams**  
**Member**  
**600 Streamview Drive**  
**Perrysburg, OH 43551**

**419-290-4067 (Office)**  
**419-710-7849 (Fax)**

**greg@craenergy.com**

**100% owner of CRA Energy, LLC**

**RENEWAL CERTIFICATION APPLICATION  
COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit A-15 "Company History"**

**CRA Energy, LLC was formed and registered with the State of Ohio on the 18<sup>th</sup> day of August 2014 by Gregory S. Adams.**

**CRA Energy, LLC was formed to provide energy management services and energy products to the commercial, industrial and residential sector. Markets currently served are located in Ohio and Michigan.**

**CRA Energy, LLC works on behalf of the customer. Our goal is to obtain a thorough understanding of each client's energy supply needs and discuss alternatives. Our desire is to present unbiased options with the ultimate goal of saving clients' money and /or provide better energy management.**

**Sole member, Greg Adams, has worked in the banking industry for 20 years. He has extensive experience assisting businesses evaluate options, make better choices, and succeeding. The last four years he has worked with industry experts providing utility auditing review and energy procurement services. Greg holds a Bachelor Degree in Finance from Bowling Green State University.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit A-16 "Articles of Incorporation and Bylaws"**

**CRA Energy, LLC's Articles of Organization have not changed since original filed documents.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit A-18 "Secretary of State,"**

**Attached please find evidence that CRA Energy, LLC is currently registered with the Ohio Secretary of State.**



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
08/21/2014	201423001633	ARTICLES OF ORGNZTN/DOM. PROFIT LIM.LIAB. CO. (LCP)	125.00	0.00	0.00	0.00	0.00

Receipt

This is not a bill. Please do not remit payment.

LEGALZOOM.COM  
101 N. BRAND BLVD  
SUITE 1000  
GLENDALE, CA 91203

# STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted  
2319916

It is hereby certified that the Secretary of State of Ohio has custody of the business records for  
CRA ENERGY, LLC

and, that said business records show the filing and recording of:

Document(s)

ARTICLES OF ORGNZTN/DOM. PROFIT LIM.LIAB. CO.

Effective Date: 08/18/2014

Document No(s):

201423001633



United States of America  
State of Ohio  
Office of the Secretary of State

Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio this  
21st day of August, A.D. 2014.

*Jon Husted*

Ohio Secretary of State

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit B-1 "Jurisdictions of Operation"**

**CRA Energy, LLC also has an Ohio CRES certification as a Power Broker**

**RENEEWAL CERTIFICATION APPLICATION  
COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit B-2 "Experience & Plans,"**

**Greg Adams has worked in the banking industry for 20 years. He has extensive experience assisting businesses evaluate options to make better decisions. The last six years he has worked with industry experts providing utility auditing review and energy procurement services. Greg holds a Bachelor Degree in Finance from Bowling Green State University.**

**CRA Energy, LLC will assist customers obtain competitive quotes from certified energy suppliers. CRA Energy, LLC will be compensated directly from the supplier. All invoicing, customer credit, maintenance and agreements will be provided by the certified energy suppliers. CRA Energy, LLC will work with certified energy supplier in any customer inquiry, questions, concerns or complaints.**

**CRA Energy, LLC  
Case No. 14-1689-GA-AGG  
PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION  
COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit B-3 "Summary of Experience"**

**CRA Energy, LLC began marketing natural gas, actively, in January 2016. CRA Energy, LLC had minimal sales of natural gas in 2015. Currently CRA Energy, LLC is managing approximately 15 commercial accounts primarily behind Columbia Gas of Ohio distribution system, with an estimated total annual consumption of 50,000/ccf throughout Ohio.**



**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit B-4 "Disclosure of Liabilities and Investigations"**

**CRA Energy, LLC does not have any existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide services it is seeking to provide.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-1 "Annual Reports"**

**CRA Energy, LLC is a single member LLC.**

**CRA Energy, LLC is not a publicly traded entity and does not create or distribute annual reports.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-2 "SEC Filings"**

**CRA Energy, LLC is an energy brokerage firm and does not take title to the natural gas. CRA Energy, LLC is not a public entity and does not produce 10K/8-K filings, and is not required to file with the SEC.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-3 "Financial Statements"**

**CRA, Energy LLC financial statements are attached in a separate sealed envelope along with "Motion for Protective Order" to suppress the confidential information.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-4 "Financial Arrangements"**

**N/A**

**CRA Energy, LLC does not take title to the natural gas.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-5 "Forecasted Financial Statements"**

**CRA, Energy LLC forecasted financial statements are attached in a separate sealed envelope along with "Motion for Protective Order" to suppress the confidential information.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-6 "Credit Rating"**

**CRA Energy, LLC does not have a Dunn and Bradstreet number and therefore does not have a published credit rating.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-7 "Credit Report"**

**CRA Energy, LLC does not require any loans/credit to operate, and has no credit report from credit rating agencies such as Dunn and Bradstreet, to the best of its knowledge.**



**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-8 "Bankruptcy Information"**

**CRA Energy, LLC has not had any reorganization, protection from creditors or any other form of bankruptcy filings ever**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-9 "Merger Information"**

**CRA Energy, LLC has had no dissolutions or merger or acquisition within the five most recent years preceding this application.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit C-10 "Corporate Structure"**

**CRA Energy, LLC is a stand-alone entity with no affiliate or subsidiary companies.**

**CRA Energy, LLC**  
**Case No. 14-1689-GA-AGG**  
**PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit D-1 "Operations"**

**CRA Energy, LLC will assist client during the entire procurement process.**

**CRA Energy, LLC will manage the bidding process of interested suppliers, and then review all agreements before submitting to supplier for booking.**

**CRA Energy, LLC will handle any issues after deal has been enrolled by supplier such as late enrollments, early drop notifications and etc.**

**CRA Energy, LLC will provide performance analysis of existing agreements with supplier to be communicated to customer.**

**RENEWAL CERTIFICATION APPLICATION**  
**COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit D-2 "Operations Expertise"**

**Greg Adams has worked with industry experts providing utility auditing review and energy procurement services for the last 6 years. He has actively followed deregulation and energy markets for this time. He has helped clients make well informed decisions, with his experience and market knowledge, to help clients manage their energy decisions.**

**Greg Adams has worked in the banking industry for 20 years. He has extensive experience assisting businesses evaluate options to make better decisions.**

**CRA Energy, LLC  
Case No. 14-1689-GA-AGG  
PUCO Certification # 14-394G(1)**

**RENEWAL CERTIFICATION APPLICATION  
COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

**CRA Energy, LLC**

**Exhibit D-3 "Key Technical Personnel"**

**Gregory S. Adams  
Owner/Member  
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**Greg Adams, has worked in the banking industry for 20 years. He has extensive experience assisting businesses evaluate options, make better choices, and succeeding. The last six years he has worked with industry experts providing utility auditing review and energy procurement services. Greg holds a Bachelor Degree in Finance from Bowling Green State University.**