

FILE

licenselogix

14-1486-EL-AGG

August 23, 2016

The Public Utilities Commission  
180 East Broad Street  
Columbus, OH 43215-3793

Re: **Electric Broker Renewal Application**  
**AUI Associates, Inc.**

To Whom It May Concern:

Enclosed please find an **Electric Broker Renewal Application** submitted on behalf of our client, **AUI Associates, Inc.** Once the application has been processed, please forward evidence of approval to the mailing address on the application.

If there is any issue, or if you require any further information, please do not hesitate to contact me.

Thank you,

**Shayna Desai**  
LicenseLogix  
140 Grand Street, Suite 300  
White Plains, NY 10601  
sdesai@licenselogix.com  
(800) 292-0909 x303

2016 AUG 24 PM 12:18  
PUCO

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.  
Technician: As Date Processed 8/24/16



## Public Utilities Commission

Original AGG Case Number	Version
14-1486-EL-AGG	May 2016

### RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

#### A. RENEWAL INFORMATION

##### A-1 Applicant intends to be certified as: (check all that apply)

☒ Power Broker ☐ Aggregator

##### A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name AUI Associates, Inc.  
Address 1122 Nottingham Dr, West Chester, PA 19380  
PUCO Certificate # and Date Certified 14-874E, 9/29/2014  
Telephone # (610) 692-6544 Web site address (if any) http://www.energyconsulting.com/

##### A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name AUI Associates, Inc.  
Address 1122 Nottingham Dr, West Chester, PA 19380  
Telephone # (610) 692-6544 Web site address (if any) http://www.energyconsulting.com/

##### A-4 List all names under which the applicant does business in North America

AUI Associates, Inc.  
\_\_\_\_\_  
\_\_\_\_\_

##### A-5 Contact person for regulatory or emergency matters

Name Len Chylack  
Title CEO  
Business address 1122 Nottingham Dr, West Chester, PA 19380  
Telephone # (610) 692-6544 Fax # (610) 692-4411  
E-mail address lachylack@energyconsulting.com

**A-6 Contact person for Commission Staff use in investigating customer complaints**

Name Len Chylack  
Title CEO  
Business address 1122 Nottingham Dr, West Chester, PA 19380  
Telephone # (610) 692-6544 Fax # (610) 692-4411  
E-mail address lachylack@energyconsulting.com

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer Service address 1122 Nottingham Dr, West Chester, PA 19380  
Toll-free Telephone # (888) 692-2133 Fax # (610) 692-4411  
E-mail address lachylack@energyconsulting.com

**A-8 Applicant's federal employer identification number # 23-2645141**

**A-9 Applicant's form of ownership (check one)**

- |  |  |
|--|--|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                     |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input checked="" type="checkbox"/> Corporation              | <input type="checkbox"/> Other _____                     |

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

- A-10 Exhibit A -9 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

**B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

**B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. FINANCIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

**C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

**C-3**    **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4**    **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1.        The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2.        Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3.        Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4.        Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 **Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C - 10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

  
Signature of Applicant & Title

COMMONWEALTH OF PENNSYLVANIA  
NOTARIAL SEAL  
CLAUDINE SPIRON, Notary Public  
East Goshen Township, Chester County  
My Commission Expires February 15, 2020

Sworn and subscribed before me this 18<sup>TH</sup> day of AUGUST, 2016  
Month Year

  
Signature of official administering oath

CLAUDINE SPIRON, NOTARY PUBLIC  
Print Name and Title

My commission expires on FEBRUARY 15, 2020

# **AFFIDAVIT**

State of Pennsylvania :

West Chesterss.  
(Town)

County of Chester :

Len Chylack, Affiant, being duly sworn/affirmed according to law, deposes and says that:

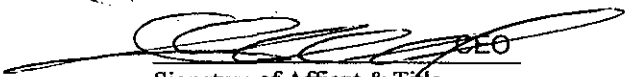
He/She is the CEO (Office of Affiant) of AUI Associates, Inc. (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,


1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

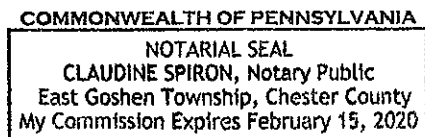
  
Signature of Affiant & Title

Sworn and subscribed before me this 18<sup>th</sup> day of AUGUST, 2016  
Month Year

  
Signature of official administering oath

CLAUDINE SPIRON, NOTARY PUBLIC  
Print Name and Title

My commission expires on FEBRUARY 15, 2020





#### **Exhibit A -9 "Principal Officers, Directors & Partners"**

Len D Chylack, CEO  
1122 Nottingham Drive  
West Chester, PA 19380  
(610) 692-6544

Len A Chylack, President  
2019 Fawn Lane  
Romansville, PA 19320  
(610) 517-3362

Catherine Chylack, Secretary  
1122 Nottingham Drive  
West Chester, PA 19380  
(610) 692-6544

#### **Exhibit B-1 "Jurisdictions of Operation"**

AUI Associates, Inc. is licensed to provide retail electric services in Massachusetts, New Jersey, Ohio and Pennsylvania.

#### **Exhibit B-2 "Experience & Plans"**

Len A Chylack and Len D Chylak, founders of AUI Associates, Inc., have been in the energy business since 1990 and have been a pioneer and leader in creating retail electric and natural gas service programs that have provided savings for our clients through a variety of energy programs.

Len D Chylack considers our clientele to be energy partners. Our goal is to provide efficient, reliable and cost effective energy supply.

Len Chylack and AUI Associates, Inc. began aggregating small natural gas customers' usage together in 1994 to meet PECO Energy's minimum usage requirements for individual customers' gas transportation tariff.

AUI Associates, Inc. has provided deregulated energy service to diners, restaurants, churches, hotels, chains and municipalities.

#### **Exhibit B-3 "Disclosure of Liabilities and Investigations"**

N/A

#### **Exhibit C-1 "Annual Reports"**

N/A

#### **Exhibit C-2 "SEC Filings"**

N/A

#### **Exhibit C-3 "Financial Statements"**

Attached and labeled EXHIBIT C-3.

**Exhibit C-4 "Financial Arrangements"**

N/A

**Exhibit C-5 "Forecasted Financial Statements"**

Attached and labeled EXHIBIT C-5.

**Exhibit C-6 "Credit Rating"**

Attached and labeled EXHIBIT C-6.

**Exhibit C-7 "Credit Report"**

Attached and labeled EXHIBIT C-7.

**Exhibit C-8 "Bankruptcy Information"**

N/A

**Exhibit C-9 "Merger Information"**

N/A

**Exhibit C - 10 "Corporate Structure"**

AUI Associates, Inc. is a stand-alone entity with no affiliated or subsidiary companies.

Exhibit C-3

<b>1120</b> Form Department of the Treasury Internal Revenue Service		<b>U.S. Corporation Income Tax Return</b> For calendar year 2014 or tax year beginning _____ ending _____ Information about Form 1120 and its separate instructions is at <a href="http://www.irs.gov/form1120">www.irs.gov/form1120</a> .				OMB No. 1545-0123 <b>2014</b>	
A Check if: 1a Consolidated return (attach Form 851) <input type="checkbox"/> b Life/nonlife consolidated return <input type="checkbox"/> 2 Personal holding co. (attach Sch. PH) <input type="checkbox"/> 3 Personal service corp. (see instructions) <input type="checkbox"/> 4 Schedule M-3 attached <input type="checkbox"/>		Name <b>AUI ASSOCIATES, INC.</b> Number, street, and room or suite no. If a P.O. box, see instructions. <b>1122 NOTTINGHAM DR</b> City or town, state, or province, country and ZIP or foreign postal code <b>WEST CHESTER PA 19380-4055</b>				B Employer identification number <b>**-***-****</b> C Date incorporated <b>09/13/1991</b> D Total assets (see instructions) <b>\$ 89,202</b>	
		TYPE OR PRINT		E Check if: (1) <input type="checkbox"/> Initial return (2) <input type="checkbox"/> Final return (3) <input type="checkbox"/> Name change (4) <input type="checkbox"/> Address change			
Income	1a Gross receipts or sales					1a	869,914
	b Returns and allowances					1b	
	c Balance. Subtract line 1b from line 1a					1c	869,914
	2 Cost of goods sold (attach Form 1125-A)					2	
	3 Gross profit. Subtract line 2 from line 1c					3	869,914
	4 Dividends (Schedule C, line 19)					4	1,299
	5 Interest					5	31
	6 Gross rents					6	
	7 Gross royalties					7	
	8 Capital gain net income (attach Schedule D (Form 1120))					8	
	9 Net gain or (loss) from Form 4797, Part II, line 17 (attach Form 4797)					9	
10 Other income (see instructions—attach statement)					10		
11 Total income. Add lines 3 through 10					11	871,244	
Deductions (See instructions for limitations on deductions.)	12 Compensation of officers (see instructions—attach Form 1125-E)					12	325,000
	13 Salaries and wages (less employment credits)					13	
	14 Repairs and maintenance					14	446
	15 Bad debts					15	
	16 Rents					16	
	17 Taxes and licenses					17	24,853
	18 Interest					18	153
	19 Charitable contributions SEE STMT 1					19	1,771
	20 Depreciation from Form 4562 not claimed on Form 1125-A or elsewhere on return (attach Form 4562)					20	23,378
	21 Depletion					21	
	22 Advertising					22	7,174
	23 Pension, profit-sharing, etc., plans					23	48,100
	24 Employee benefit programs					24	41,364
	25 Domestic production activities deduction (attach Form 8903)					25	
	26 Other deductions (attach statement) SEE STMT 2					26	383,070
	27 Total deductions. Add lines 12 through 26					27	855,309
	28 Taxable income before net operating loss deduction and special deductions. Subtract line 27 from line 11					28	15,935
Tax, Refundable Credits, and Payments	29a Net operating loss deduction (see instructions)					29a	
	b Special deductions (Schedule C, line 20)					29b	
	c Add lines 29a and 29b					29c	
	30 Taxable income. Subtract line 29c from line 28 (see instructions)					30	15,935
31 Total tax (Schedule J, Part I, line 11)					31	2,390	
32 Total payments and refundable credits (Schedule J, Part II, line 21)					32	2,699	
33 Estimated tax penalty (see instructions). Check if Form 2220 is attached <input type="checkbox"/>					33		
34 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed					34		
35 Overpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid					35	309	
36 Enter amount from line 35 you want: Credited to 2015 estimated tax 309 Refunded					36		
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.							
<b>Sign Here</b>		May the IRS discuss this return with the preparer shown below (see instructions)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No					
Signature of officer <b>LEONARD CHYLACK</b>		Title <b>PRESIDENT</b>					
Print/Type preparer's name <b>L STEUART BROWN, CPA</b>		Preparer's signature <b>L STEUART BROWN, CPA</b>					
Date		Date					
Check <input type="checkbox"/> if self-employed		PTIN <b>*****</b>					
Firm's name: <b>FISCHER CUNNANE &amp; ASSOCIATES, LTD</b>		Firm's EIN: <b>** - ** - ****</b>					
Firm's address: <b>11 TURNER LN</b>		Phone no. <b>610-431-1003</b>					
<b>WEST CHESTER, PA 19380-4805</b>							

Schedule L Balance Sheets per Books		Beginning of tax year		End of tax year	
Assets		(a)	(b)	(c)	(d)
1	Cash		37,591		72,686
2a	Trade notes and accounts receivable				
b	Less allowance for bad debts				
3	Inventories				
4	U.S. government obligations				
5	Tax-exempt securities (see instructions)				
6	Other current assets (att. stmt.) <b>STMT 3</b>		4,000		4,000
7	Loans to shareholders		12,014		12,014
8	Mortgage and real estate loans				
9	Other investments (attach stmt.)				
10a	Buildings and other depreciable assets	143,136		165,506	
b	Less accumulated depreciation	141,626	1,510	165,004	502
11a	Depletable assets				
b	Less accumulated depletion				
12	Land (net of any amortization)				
13a	Intangible assets (amortizable only)	11,000		11,000	
b	Less accumulated amortization	11,000	0	11,000	0
14	Other assets (attach stmt.)				
15	Total assets		55,115		89,202
Liabilities and Shareholders' Equity					
16	Accounts payable				
17	Mortgages, notes, bonds payable in less than 1 year				
18	Other current liabilities (att. stmt.) <b>STMT 4</b>		48,468		42,761
19	Loans from shareholders		2,284		2,284
20	Mortgages, notes, bonds payable in 1 year or more		2,946		25,509
21	Other liabilities (attach statement)				
22	Capital stock: a Preferred stock				
	b Common stock	1,000	1,000	1,000	1,000
23	Additional paid-in capital				
24	Retained earnings—Appropriated (att. stmt.)				
25	Retained earnings—Unappropriated		417		17,648
26	Adjustments to SH equity (att. stmt.)				
27	Less cost of treasury stock				
28	Total liabilities and shareholders' equity		55,115		89,202

**Schedule M-1 Reconciliation of Income (Loss) per Books With Income per Return**

Note: The corporation may be required to file Schedule M-3 (see instructions).

1	Net income (loss) per books	17,231	7	Income recorded on books this year not included on this return (itemize):	
2	Federal income tax per books			Tax-exempt interest \$	
3	Excess of capital losses over capital gains				
4	Income subject to tax not recorded on books this year (itemize):				
	<b>STMT 5</b>	30	8	Deductions on this return not charged against book income this year (itemize):	
5	Expenses recorded on books this year not deducted on this return (itemize):			a Depreciation \$	
a	Depreciation \$			b Charitable contributions \$	1,771
b	Charitable contributions \$				
c	Travel and entertainment \$	426			
	<b>STMT 6</b>	19			
		445	9	Add lines 7 and 8	1,771
6	Add lines 1 through 5	17,706	10	Income (page 1, line 28)—line 6 less line 9	15,935

**Schedule M-2 Analysis of Unappropriated Retained Earnings per Books (Line 25, Schedule L)**

1	Balance at beginning of year	417	5	Distributions: a Cash	
2	Net income (loss) per books	17,231		b Stock	
3	Other increases (itemize):			c Property	
			6	Other decreases (itemize):	
			7	Add lines 5 and 6	
4	Add lines 1, 2, and 3	17,648	8	Balance at end of year (line 4 less line 7)	17,648

**1120**  
Form  
Department of the Treasury  
Internal Revenue Service

# U.S. Corporation Income Tax Return

For calendar year 2013 or tax year beginning

, ending

OMB No. 1545-0123

Information about Form 1120 and its separate instructions is at [www.irs.gov/form1120](http://www.irs.gov/form1120).**2013**

## A Check if:

- 1a Consolidated return (attach Form 851) ☐  
 b Life/nonlife consolidated return ☐  
 2 Personal holding co. (attach Sch. PH) ☐  
 3 Personal service corp. (see instructions) ☐  
 4 Schedule M-3 attached ☐

TYPE  
OR  
PRINT

Name

**AUI ASSOCIATES, INC.**

Number, street, and room or suite no. If a P.O. box, see instructions.

**1122 NOTTINGHAM DR**

City or town, state, or province, country and ZIP or foreign postal code

**WEST CHESTER****PA 19380-4055**

B Employer identification number

**[REDACTED]**

C Date incorporated

**09/13/1991**

D Total assets (see instructions)

\$ **55,115**

E Check if: (1)

Initial return (2)

Final return (3)

Name change (4)

Address change

Income	1a	Gross receipts or sales	1a	<b>672,651</b>
	b	Returns and allowances	1b	
	c	Balance. Subtract line 1b from line 1a	1c	<b>672,651</b>
	2	Cost of goods sold (attach Form 1125-A)	2	
	3	Gross profit. Subtract line 2 from line 1c	3	<b>672,651</b>
	4	Dividends (Schedule C, line 19)	4	<b>194</b>
	5	Interest	5	<b>29</b>
	6	Gross rents	6	
	7	Gross royalties	7	
	8	Capital gain net income (attach Schedule D (Form 1120))	8	
	Deductions (See instructions for limitations on deductions.)	9	Net gain or (loss) from Form 4797, Part II, line 17 (attach Form 4797)	9
10		Other income (see instructions—attach statement)	10	
11		Total income. Add lines 3 through 10	11	<b>672,874</b>
12		Compensation of officers (see instructions—attach Form 1125-E)	12	<b>245,000</b>
13		Salaries and wages (less employment credits)	13	
14		Repairs and maintenance	14	<b>785</b>
15		Bad debts	15	
16		Rents	16	
17		Taxes and licenses	17	<b>18,777</b>
18		Interest	18	<b>847</b>
19		Charitable contributions	19	<b>397</b>
20		Depreciation from Form 4562 not claimed on Form 1125-A or elsewhere on return (attach Form 4562)	20	<b>9,810</b>
21		Depletion	21	
22		Advertising	22	<b>7,026</b>
23		Pension, profit-sharing, etc., plans	23	<b>48,575</b>
24		Employee benefit programs	24	<b>38,488</b>
25		Domestic production activities deduction (attach Form 8903)	25	
26		Other deductions (attach statement)	26	<b>299,598</b>
27	Total deductions. Add lines 12 through 26	27	<b>669,303</b>	
28	Taxable income before net operating loss deduction and special deductions. Subtract line 27 from line 11	28	<b>3,571</b>	
Tax, Refundable Credits, and Payments	29a	Net operating loss deduction (see instructions)	29a	
	b	Special deductions (Schedule C, line 20)	29b	
	c	Add lines 29a and 29b	29c	
	30	Taxable income. Subtract line 29c from line 28 (see instructions)	30	<b>3,571</b>
	31	Total tax (Schedule J, Part I, line 11)	31	<b>536</b>
	32	Total payments and refundable credits (Schedule J, Part II, line 21)	32	<b>3,235</b>
	33	Estimated tax penalty (see instructions). Check if Form 2220 is attached <input type="checkbox"/>	33	
	34	Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed	34	
35	Overpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid	35	<b>2,699</b>	
36	Enter amount from line 35 you want: Credited to 2014 estimated tax <b>2,699</b> Refunded <input type="checkbox"/>	36		

Sign  
Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

May the IRS discuss this return with the preparer shown below (see instructions)? ☐ Yes ☒ NoSignature of officer **LEONARD CHYLACK**

Date

PRESIDENT

Title

Print/Type preparer's name

**L STEUART BROWN, CPA**

Preparer's signature

Date

Check ☐ if self-employed PTIN **[REDACTED]**Paid  
Preparer  
Use Only

Firm's name

**FISCHER CUNNANE & ASSOCIATES, LTD**Firm's EIN **[REDACTED]**

Firm's address

**11 TURNER LN**

Phone no.

**WEST CHESTER, PA****19380-4805****610-431-1003**

<b>Schedule L</b> Balance Sheets per Books		Beginning of tax year		End of tax year	
Assets		(a)	(b)	(c)	(d)
1	Cash		48,472		37,591
2a	Trade notes and accounts receivable				
b	Less allowance for bad debts				
3	Inventories				
4	U.S. government obligations				
5	Tax-exempt securities (see instructions)				
6	Other current assets (att. stmt.) <b>STMT 3</b>		10,000		4,000
7	Loans to shareholders		12,014		12,014
8	Mortgage and real estate loans				
9	Other investments (attach stmt.)				
10a	Buildings and other depreciable assets	134,537		143,136	
b	Less accumulated depreciation	131,816	2,721	141,626	1,510
11a	Depletable assets				
b	Less accumulated depletion				
12	Land (net of any amortization)				
13a	Intangible assets (amortizable only)	11,000		11,000	
b	Less accumulated amortization	11,000	0	11,000	0
14	Other assets (attach stmt.)				
15	<b>Total assets</b>		73,207		55,115
<b>Liabilities and Shareholders' Equity</b>					
16	Accounts payable				
17	Mortgages, notes, bonds payable in less than 1 year				
18	Other current liabilities (att. stmt.) <b>STMT 4</b>		53,050		48,468
19	Loans from shareholders		2,284		2,284
20	Mortgages, notes, bonds payable in 1 year or more		19,999		2,946
21	Other liabilities (attach statement)				
22	Capital stock: a Preferred stock				
	b Common stock	1,000	1,000	1,000	1,000
23	Additional paid-in capital				
24	Retained earnings—Appropriated (att. stmt.)				
25	Retained earnings—Unappropriated		-3,126		417
26	Adjustments to SH equity (att. stmt.)				
27	Less cost of treasury stock				
28	<b>Total liabilities and shareholders' equity</b>		73,207		55,115

**Schedule M-1** Reconciliation of Income (Loss) per Books With Income per Return

Note: Schedule M-3 required instead of Schedule M-1 if total assets are \$10 million or more — see instructions

1	Net income (loss) per books	3,543	7	Income recorded on books this year not included on this return (itemize):	
2	Federal income tax per books			Tax-exempt interest \$	
3	Excess of capital losses over capital gains				
4	Income subject to tax not recorded on books this year (itemize):				
	<b>STMT 5</b>	25			
5	Expenses recorded on books this year not deducted on this return (itemize):		8	Deductions on this return not charged against book income this year (itemize):	
a	Depreciation \$		a	Depreciation \$	
b	Charitable contributions \$		b	Charitable contributions \$	397
c	Travel and entertainment \$	400			
		400			397
6	Add lines 1 through 5	3,968	9	Add lines 7 and 8	397
			10	Income (page 1, line 28)—line 6 less line 9	3,571

**Schedule M-2** Analysis of Unappropriated Retained Earnings per Books (Line 25, Schedule L)

1	Balance at beginning of year	-3,126	5	Distributions: a Cash	
2	Net income (loss) per books	3,543		b Stock	
3	Other increases (itemize):			c Property	
			6	Other decreases (itemize):	
			7	Add lines 5 and 6	
4	Add lines 1, 2, and 3	417	8	Balance at end of year (line 4 less line 7)	417

**AUI Associates, Inc Projected Cash Flow**

August 15, 2015

	<b><u>2016</u></b>	<b><u>2017</u></b>
	<b><u>Jan - Dec</u></b>	<b><u>Jan - Dec</u></b>
Ohio Electric Revenue	18,000	19,500
Expenses	8,000	9,000
Net Income	10,000	10,500

**Financial Forecast**

AUI Associates, Inc

*AUI Associates, Inc is a private corporation and is not rated by rating agencies.*

## **Credit Rating**





Decide with Confidence

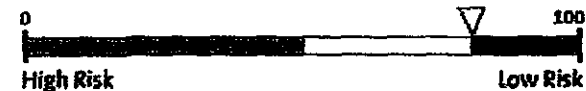
## Business Information Report

[Print this Report](#)

 Report Printed: JUN 25 2014  
 In Date

SUMMARY ANALYSIS

**AUI ASSOCIATES, INC.**  
 GLOBAL ENERGY RESOURCES  
 1122 Nottingham Dr  
 West Chester, PA 19380

This is a **single** location.**D-U-N-S Number:** 17-190-2364**Web site:** www.globalenergyresources.com
**D&B Rating:** --  
**D&B Viability Rating:** 21CK
**Telephone:** 610 692-6544**Fax:** 610 692-4411**D&B PAYDEX®:****Chief executive:** LEONARD CHYLACK SR, PRES
**D&B PAYDEX: 80**  
 When weighted by dollar amount, payments to  
 suppliers average generally within terms.
**Year started:** 1991**Employs:** 4**History:** INCOMPLETE**SIC:** 8742

Based on up to 24 months of trade.

**Line of business:** Management consulting services

SUMMARY ANALYSIS

**D&B Rating:--**

The blank rating symbol should not be interpreted as indicating that credit should be denied. It simply means that the information available to D&B does not permit us to classify the company within our rating key and that further enquiry should be made before reaching a decision. Some reasons for using a "--" symbol include: deficit net worth, bankruptcy proceedings, insufficient payment information, or incomplete history information. For more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 10/17/12:

D&B Rating	Date Applied
--	10/17/12

The Summary Analysis section reflects information in D&amp;B's file as of June 23, 2014.

VERIFICATION AND CONFIRMATION

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

## D&B VIABILITY RATING:21CK

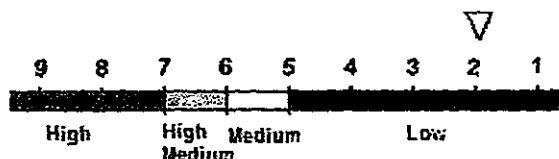
### D&B VIABILITY RATING COMPONENTS:

#### VIABILITY SCORE:

Viability Score is the first of four components within the D&B Viability Rating. It is a high-level risk indicator that assesses the probability that a company will no longer be in business within the next 12 months, compared to all US businesses within the D&B database. A business is no longer viable when it goes out of business, becomes dormant/ inactive or files for bankruptcy. The ranking ranges from 1 to 9 where 9 reflects the highest probability of becoming no longer viable and 1 reflects the lowest probability.

**NOTE:** The Viability Score is best used when ranking all businesses within your portfolio based on the probability of becoming no longer viable.

**Viability Score: 2**



#### Compared to ALL US Business within D&B Database:

- **Level of risk:** Low Risk
- **Business ranked 2 have a probability of becoming no longer viable:** 2%
- **Percentage of business ranked 2:** 4%
- **Across all US business, the average probability of becoming no longer viable:** 14%

#### PORTFOLIO COMPARISON:

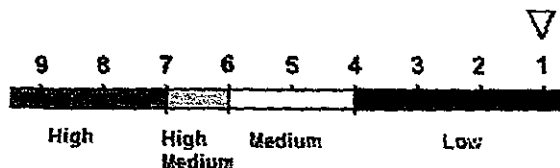
Portfolio Comparison is the second of four components within the D&B Viability Rating. Portfolio Comparison is a more detailed risk indicator that assesses the viability of a company compared to similar businesses within the same model segment which are determined by the amount and type of data available. A business is no longer viable when it goes out of business, becomes dormant/ inactive or files for bankruptcy. Every business within the D&B database falls into 1 of the following 4 profile segments:

1. Available Financial Data.
2. Established Trade Payments.
3. Limited trade Payments.
4. Firmographics and Business Activity.

The Portfolio Comparison ranking ranges from 1 to 9 where 9 reflects the highest probability of becoming no longer viable and 1 reflects the lowest probability.

**NOTE:** The Portfolio Comparison is best used when analyzing the individual risk level of a company compared to businesses within the same profile segment.

**Portfolio Comparison: 1**



#### Compared to all Business within the same MODEL SEGMENT:

- **Model Segment:** Established Trade Payments
- **Level of risk:** Low Risk
- **Business ranked 1 within this model segment have a probability of becoming no longer viable:** 2%
- **Percentage of business ranked 1 within this model segment:** 11%
- **Within this model segment, the average probability of becoming no longer viable:** 5%

#### DATA DEPTH INDICATOR:

Data Depth Indicator is the third of four components within the D&B Viability Rating. The Depth of Data Indicator presents the level of data available for a company. Data depth assists in the assessment of whether a company will no longer be viable and includes the following:

1. Financial Attributes.
2. Commercial Trading Activity.
3. Firmographics.

The level of data is represented by a letter on a scale of A - G where A reflects the greatest level of predictive data to make a highly reliable assessment of company viability, and G reflects a minimal level of data which can be considered descriptive. The more comprehensive the data, the more precise the overall D&B Viability Rating becomes. If a company has been placed in the Special Category, a letter ranging from H-M will be assigned to identify the specific reason.

#### Data Depth: C

##### Data Depth Indicator Details:

- Rich Firmographics
- Extensive Commercial Trading Activity
- No Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

You have the ability to influence the confidence of the viability assessment by asking the business to report more information to D&B at <https://update.dnb.com>

#### COMPANY PROFILE:

Company Profile is the fourth of four components within the D&B Viability Rating. The Company Profile describes a company based on a combination of 4 categories:

1. Financial Data.
2. Trade Payments.
3. Company Size.
4. Years in Business.


A company is characterized by a letter which ranges from A - X; with each letter representing a combination of the 4 categories that make up the company's profile. For example, A describes a company with a comprehensive level data, which has been in business 5+ years, with 50+ employees or \$500K+ in Sales, while X reflects a company with a minimal data, in business < 5 years, with < 10 employees or < \$10K in Sales. Y and Z reflect a Branch and Subsidiary, respectively.

#### Company Profile: K

##### Company Profile Details:

- **Financial Data:**Not Available
- **Trade Payments :** Available: 3+Trade
- **Business Size:** Small: Employees: <10 or Sales: <\$10K or Missing
- **Years in Business:**Established (Established: 5+ )

COMPANY PROFILE

 Need help? Call Customer Service at (800) 932-0025, Monday through Friday, 8:00 AM to 6:00 PM Local Time.

SYSTEM

The following information was reported **04/05/2014**:

**Officer(s):** LEONARD CHYLACK SR, PRES

**DIRECTOR(S):** THE OFFICER(S)

**Incomplete history caption has been applied due to the following factor(s):**  
Stock ownership is undetermined.

The Pennsylvania Secretary of State's business registration file showed that AUI Associates, Inc. registered as a Corporation on September 13, 1991.

Business started 1991.

LEONARD CHYLACK SR. Antecedents are undetermined.

---

**CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF JUN 20 2014:**

The following data is for informational purposes only and is not an official record. Certified copies may be obtained from the Pennsylvania Department of State.

**Registered Name:** AUI ASSOCIATES, INC.

**Business type:** CORPORATION

**Corporation type:** NOT AVAILABLE

**Date incorporated:** SEP 13 1991

**State of incorporation:** PENNSYLVANIA

**Filing date:** SEP 13 1991

**Registration ID:** 2049109

**Duration:** PERPETUAL

**Status:** ACTIVE

**Where filed:** SECRETARY OF STATE/CORPORATIONS DIVISION, HARRISBURG, PA

**Principals:** LEONARD D CHYLACK, PRESIDENT, 1122 NOTTINGHAM DR, WEST CHESTER, PA, 193804055  
CATHERINE CHYLACK, SECRETARY, 1122 NOTTINGHAM DR, WEST CHESTER, PA, 193804055  
CATHERINE CHYLACK, TREASURER, 1122 NOTTINGHAM DR, WEST CHESTER, PA, 193804055

06/25/2014

04/05/2014

**Description:** Provides management consulting services (100%).

**Employees:** 4 which includes officer(s).

**Facilities:** Occupies premises in building.

06/25/2014

**SIC:**

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.

**NAICS:**

541611 Administrative Management and General Management Consulting Services

The 4-digit SIC numbers link to the description on the

35

Occupational Safety & Health Administration (OSHA)  
Web site. Links open in a new browser window.

87420000 Management consulting services

NO PAYDEX

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to 3 payment experiences as reported to D&B by trade references.

### D&B PAYDEX: 80

When weighted by dollar amount, payments to suppliers average generally within terms.



Based on up to 24 months of trade.

When dollar amounts are not considered, then approximately 100% of the company's payments are within terms.

NO PAYDEX

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

Total Rcv'd (#)	Total Dollar Amts (\$)	Largest Credit (\$)	High Within Terms (%)	Days Slow <31 31-60 61-90 90> (%)			
-----------------------	------------------------------	---------------------------	--------------------------------	---	--	--	--

#### Top industries:

Short-trm busn credit	1	1,000	1,000	100	-	-	-	-
Radiotelephone commun	1	250	250	100	-	-	-	-

#### Other payment categories:

Cash experiences	1	50	50					
Payment record unknown	0	0	0					
Unfavorable comments	0	0	0					

#### Placed for collections:

With D&B	0	0						
Other	0	N/A						
Total in D&B's file	3	1,300	1,000					

The highest **Now Owes** on file is \$1,000

The highest **Past Due** on file is \$0

D&B receives over 600 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

NO PAYDEX

**Detailed Payment History**

Date Reported (mm/yy)	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms	Last Sale Within (months)
05/14	Ppt	1,000	1,000	0		1 mo
02/13	Ppt	250	0	0		6-12 mos
10/12	(003)	50			Cash account	1 mo

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

**FINANCE**

**04/05/2014**

The name and address of this business have been confirmed by D&B using available sources.

**PUBLIC FILINGS**

A check of D&B's public records database indicates that no filings were found for AUI ASSOCIATES, INC. at 1122 Nottingham Dr, West Chester PA.

D&B's extensive database of public record information is updated daily to ensure timely reporting of changes and additions. It includes business-related suits, liens, judgments, bankruptcies, UCC financing statements and business registrations from every state and the District of Columbia, as well as select filing types from Puerto Rico and the U.S. Virgin Islands.

D&B collects public records through a combination of court reporters, third parties and direct electronic links with federal and local authorities. Its database of U.S. business-related filings is now the largest of its kind.

**GOVERNMENT ACTIVITY****Activity summary**

Borrower (Dir/Guar):	NO
Administrative debt:	NO
Contractor:	NO
Grantee:	NO
Party excluded from federal program(s):	NO

**Possible candidate for socio-economic program consideration**

Labor surplus area:	N/A
Small Business:	YES (2014)
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.