

Insulation Systems

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July 5, 2016

Public Utilities Commission of Ohio
Attn: Docketing Division
180 E. Broad Street
Columbus, Ohio 43215

Re: Case No. 16-1309-GA-UNC, 16-1310-GA-AAM

Insulation Systems expresses its support for the Demand Side Management (DSM) Program proposed by Columbia Gas of Ohio in the above case numbers. Our company has been a long time partner in Columbia's energy efficiency Program and has seen first-hand the positive impact of its Program on our customers and our business. Columbia's Program has enabled us, and will continue to help us, to provide customers with reduced natural gas bills through insulation and air sealing services that we would continue to provide through the proposed Program. As proposed, the Program is cost effective and has the potential to save tens of thousands of customers millions of dollars in energy costs over the life of the energy conservation measures.

In addition to lower bills, some of the additional benefits that the Program will create for our customers and Ohio's economy include:

- Jobs for Ohioans
- Purchase of products and services from businesses in Ohio
- Savings on customer water and sewer bills
- Reduced electrical usage for heating and cooling

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PUCO

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- Improved safety, health, durability, comfort and affordability of customers' homes and businesses
- Reduced greenhouse gas emissions
- Enhanced energy efficiency as an energy resource in Ohio

Without Columbia's programs, hundreds of our customers would not engage in energy efficiency for their home or business and thousands of Ohioans would spend more for their utilities than is necessary. Our company and its employees urge the PUCO to approve Columbia's DSM Program so that our customers can continue to enjoy the many benefits created through energy efficiency programs. Sincerely,

*Fred Skillicorn
President, Insulation Systems
BPI Certified Building Analyst*

June/July 1, 2016

Public Utilities Commission of Ohio
Attn: Docketing Division
180 E. Broad Street
Columbus, Ohio 43215

Re: Case No. 16-1309-GA-UNC, 16-1310-GA-AAM

J d indoor comfort expresses its support for the Demand Side Management (DSM) Program proposed by Columbia Gas of Ohio in the above case numbers. Our company has been a long time partner in Columbia's energy efficiency Program and has seen first-hand the positive impact of its Program on our customers and our business. Columbia's Program has enabled us, and will continue to help us, to provide customers with reduced natural gas bills through high efficiency natural gas heating system services that we would continue to provide through the proposed Program. As proposed, the Program is cost effective and has the potential to save tens of thousands of customers millions of dollars in energy costs over the life of the energy conservation measures.

In addition to lower bills, some of the additional benefits that the Program will create for our customers and Ohio's economy include:

- Jobs for Ohioans
- Purchase of products and services from businesses in Ohio
- Reduced electrical usage for heating and cooling
- Improved safety, health, durability, comfort and affordability of customers' homes and businesses
- Reduced greenhouse gas emissions
- Enhanced energy efficiency as an energy resource in Ohio
- Savings on customer water and sewer bills

Without Columbia's programs, many of our customers would not engage in energy efficiency for their home or business and thousands of Ohioans would spend more for their utilities than is necessary. Our company and its employees urge the PUCO to approve Columbia's DSM Program so that our customers can continue to enjoy the many benefits created through energy efficiency programs.

Sincerely,
Name Chris Rosso
Title install and sales manager

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Chris Rosso
Comfort Consultant

J.D. INDOOR COMFORT

HEATING & COOLING

DUCT CLEANING PLUMBING REFRIGERATION
SALES • SERVICE • INSTALLATION

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CONSERVE ENERGY, SAVE MONEY, LIVE BETTER
SERVING LORAIN AND WESTERN CUYAHOGA COUNTIES

THIS PROGRAM HAS INCREASED OUR SALES AS WELL AS LOWERED THE
ENERGY BILLS FOR MANY OF OUR EXISTING CUSTOMERS AND NEW
ONE'S THIS IS A GREAT PROGRAM FOR THE CONSUMER AND THE
HVACR COMPANY'S. ~~24~~

June 30, 2016

Public Utilities Commission of Ohio
Attn: Docketing Division
180 E. Broad Street
Columbus, Ohio 43215

Re: Case No. 16-1309-GA-UNC, 16-1310-GA-AAM

Famous Enterprises expresses its support for the Demand Side Management Program proposed by Columbia Gas of Ohio in the above case numbers. Our company has been a long time partner in Columbia's energy efficiency Program and has seen first-hand the positive impact of its Program on our customers and our business. Columbia's Program has enabled us, and will continue to help us, to sell energy efficiency products to the energy efficiency contractor network in Ohio that provides customers with reduced natural gas bills. As proposed, the Program is cost effective and has the potential to save tens of thousands of customers millions of dollars in energy costs over the life of the energy conservation measures.

In addition to lower bills, some of the additional benefits that the Program will create for our customers and Ohio's economy include:

- Jobs for Ohioans
- Purchase of products and services from businesses in Ohio
- Reduced electrical usage for heating and cooling
- Improved safety, health, durability, comfort and affordability of customers' homes and businesses
- Savings on customer water and sewer bills
- Reduced greenhouse gas emissions
- Enhanced energy efficiency as an energy resource in Ohio

Without Columbia's programs, many of the customers served by the contractors that we supply weatherization and energy efficiency materials to would not engage in energy efficiency for their home or business, and thousands of Ohioans would spend more for their utilities than is necessary. Our company and its employees urge the PUCO to approve Columbia's DSM Program so that our

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customers can continue to enjoy the many benefits created through energy efficiency programs.

Famous Enterprises has enjoyed the program and used it within the footprint to help customers experience better efficiency and use our natural resources to their fullest. We have been very pleased with the performance and professionalism of the CLEAResult team throughout our relationship. I think the program has been beneficial for all involved and hope it remains intact.

Sincerely,



Elio Andreatta
Director of HVAC Products | Famous Enterprises
2620 Ridgewood Rd., Akron, OH 44313

P: (330) 968-0819
C: (330) 697-7461
F: (330) 434-9358
E: eandreatta@famous-supply.com



(614) 842-2100

872 FREEWAY DR N • COLUMBUS, OH 43229

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July 01, 2016

Public Utilities Commission of Ohio
Attn: Docketing Division
180 E. Broad Street
Columbus, Ohio 43215

Re: Case No. 16-1309-GA-UNC, 16-1310-GA-AAM

Fire & Ice Heating and Air Conditioning expresses its support for the Demand Side Management (DSM) Program proposed by Columbia Gas of Ohio in the above case numbers. Our company has been a long time partner in Columbia's energy efficiency Program and has seen first-hand the positive impact of its Program on our customers and our business. Columbia's Program has enabled us, and will continue to help us, to provide customers with reduced natural gas bills through high efficiency natural gas heating system services that we would continue to provide through the proposed Program. As proposed, the Program is cost effective and has the potential to save tens of thousands of customers millions of dollars in energy costs over the life of the energy conservation measures.

In addition to lower bills, some of the additional benefits that the Program will create for our customers and Ohio's economy include:

- Jobs for Ohioans
- Purchase of products and services from businesses in Ohio
- Reduced electrical usage for heating and cooling
- Improved safety, health, durability, comfort and affordability of customers' homes and businesses
- Reduced greenhouse gas emissions
- Enhanced energy efficiency as an energy resource in Ohio
- Savings on customer water and sewer bills

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"Your Trust Is Our Business"

Without Columbia's programs, many of our customers would not engage in energy efficiency for their home or business and thousands of Ohioans would spend more for their utilities than is necessary. Our company and its employees urge the PUCO to approve Columbia's DSM Program so that our customers can continue to enjoy the many benefits created through energy efficiency programs.

Sincerely,

A handwritten signature in black ink, appearing to read "Scott Merritt". The signature is fluid and cursive, with a large initial "S" and a stylized "M".

Scott Merritt
Owner

"Your Trust Is Our Business"

②

LISCO

HEATING & COOLING

INC.

SERVICE & INSTALLATIONS

July 5, 2016

Public Utilities Commission of Ohio
Attn: Docketing Division
180 E. Broad Street
Columbus, Ohio 43215

Re: Case No. 16-1309-GA-UNC, 16-1310-GA-AAM

Lisco Heating & Cooling, Inc. expresses its support for the Demand Side Management (DSM) Program proposed by Columbia Gas of Ohio in the above case numbers. Our company has been a long time partner in Columbia's energy efficiency Program and has seen first-hand the positive impact of its Program on our customers and our business. Columbia's Program has enabled us, and will continue to help us, to provide customers with reduced natural gas bills through high efficiency natural gas heating system services that we would continue to provide through the proposed Program. As proposed, the Program is cost effective and has the potential to save tens of thousands of customers millions of dollars in energy costs over the life of the energy conservation measures.

In addition to lower bills, some of the additional benefits that the Program will create for our customers and Ohio's economy include:

- Jobs for Ohioans
- Purchase of products and services from businesses in Ohio
- Reduced electrical usage for heating and cooling
- Improved safety, health, durability, comfort and affordability of customers' homes and businesses
- Reduced greenhouse gas emissions
- Enhanced energy efficiency as an energy resource in Ohio
- Savings on customer water and sewer bills

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LISCO

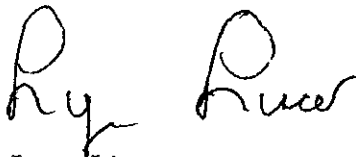
HEATING & COOLING

INC.

SERVICE & INSTALLATIONS

Without Columbia's programs, many of our customers would not engage in energy efficiency for their home or business and thousands of Ohioans would spend more for their utilities than is necessary. Our company and its employees urge the PUCO to approve Columbia's DSM Program so that our customers can continue to enjoy the many benefits created through energy efficiency programs.

Sincerely,

A handwritten signature in black ink, appearing to read "Lynn Lisco". The signature is written in a cursive, flowing style.

Lynn Lisco
President

June 30, 2016

Public Utilities Commission of Ohio
Attn: Docketing Division
180 E. Broad Street
Columbus, Ohio 43215

Re: Case No. 16-1309-GA-UNC, 16-1310-GA-AAM

As an employee of CLEAResult in Ohio's energy efficiency industry that provides services to customers of Columbia Gas of Ohio, I would like to express my personal support for the Demand Side Management ("DSM") Program proposed by Columbia Gas of Ohio in the above case numbers. The company that I work for is a partner in Columbia's energy efficiency Program and we have seen first-hand the positive impact of Columbia's Program on our customers and our business. Columbia's Program provides me with a career that benefits both my family and me.

I understand that, as proposed, Columbia's Program is cost-effective and has the potential to save tens of thousands of customers millions of dollars in energy costs over the life of the energy conservation measures.

In addition to a job for myself and lower bills for Columbia's customers, some of the additional benefits that the Program will create for our company's customers and Ohio's economy include:

- Jobs for Ohioans
- Purchase of products and services from businesses in Ohio
- Reduced customer electrical usage for heating and cooling
- Improved safety, health, durability, comfort and affordability of customers' homes and businesses
- Savings on customer water and sewer bills
- Reduced greenhouse gas emissions
- Enhanced energy efficiency as an energy resource in Ohio's economy

Without Columbia's programs, many people might not have their careers in energy efficiency and thousands of Ohioans would spend more for their utilities than is necessary. I urge the PUCO to approve Columbia's DSM Program so that our customers can continue to enjoy the many benefits created through energy efficiency programs.

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Sincerely,
Jill McGinn

A handwritten signature in black ink, appearing to read "Jill McGinn". The signature is fluid and cursive, with the first name "Jill" and last name "McGinn" clearly distinguishable.