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DAY KETTERER LTD.

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MATTHEW YACKSHAW, ESQ.

myackshaw@dayketterer.com Direct Dial: 330-458-2180

June 9, 2016

Via Certified Mail Return Receipt Requested 7015 3430 0001 1896 6570

Public Utilities Commission of Ohio **Docketing Division** 180 East Broad Street Columbus, Ohio 43215-3793

Dear Docketing Division:

RE: Buckeye Energy Brokers, Inc.
National Gas Broker/Aggregator Renewal Application
Case No. 02-1676-GA-AGG

Docketing Division:

Acting as attorneys for Buckeye Energy Brokers, Inc., we are hereby submitting to the Hallistian Commission of Obje (PHCO) the Company's Penewal Cortification Application Public Utilities Commission of Ohio (PUCO) the Company's Renewal Certification Application Competitive Retail Natural Gas Brokers/Aggregators. In this regard, you will find enclosed Herewith the following documents: Public Utilities Commission of Ohio (PUCO) the Company's Renewal Certification Application

- 1. The original and 4 copies of the Renewal Certification Application; and
- The original and two copies of the confidential exhibits to the Renewal 2. Certification Application submitted under seal.

Please note that Buckeye Energy Brokers, Inc. is claiming its financial information and financial forecasting is privileged or confidential information. It is our understanding based upon a review of the Instructions Sec. V, para. 1 that it is no longer necessary to file a motion for protective order to keep privileged or confidential information from being placed on the public record. We confirmed that understanding in a telephone conversation with PUCO's staff on June 8, 2016.

Please file the Renewal Certification Application and 3 copies, and hold the financial information under seal. Then return the remaining copy of the Application to us, stamped with date of filing, in the enclosed self-addressed stamped envelope.

Public Utilities Commission of Ohio Docketing Division
June 9, 2016
Page | 2

Please call if you have any questions concerning the enclosed submissions.

Very truly yours,

Matthew Yackshaw/

Apelchans

MY/dr

Enclosure(s)

cc (w/encl.): Mr. Thomas Bellish, President

Buckeye Energy Brokers, Inc.



1:

PUCO USE O	NLY - Version 1.08	
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		₀₂ - ₁₆₇₆ - GA-AGG

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1	Applicant intends to renew its ce	rtificate as: (check all that apply)
	☑ Retail Natural Gas Aggregator	☑ Retail Natural Gas Broker

A-2 Applicant information:

Legal Name Buckeye Energy Brokers, Inc.

Address 66 East Mill Street, Akron, Ohio 44308

Telephone No. (866) 302-2237

Web site Address www.BuckeyeEnergyBrokers.com

Current PUCO Certificate No. 02-006G

Effective Dates

8/2/2016 - 8/2/2018

A-3 Applicant information under which applicant will do business in Ohio:

Name Buckeye Energy Brokers, Inc. Address 66 East Mill Street, Akron, Ohio 44308

Web site Address www.BuckeyeEnergyBrokers.com

Telephone No. (866) 302-2237

A-4 List all names under which the applicant does business in North America:

Buckeye Energy Brokers, Inc.

A-5 Contact person for regulatory or emergency matters:

Name Thomas M. Bellish

Title President

Business Address 66 East Mill Street, Akron, Ohio 44308

Telephone No. (866) 302-2237

Fax No. (216) 927-4500

Email Address

tb@buckeyeenergybrokers.com

A-6	Contact person for Commission Staff use in in	vestigating c	ustomer compla	ints:
	Name Thomas M. Bellish	Title	President	
	Business address 66 East Mill Street, Akron, Ohio 4436	80		
	Telephone No. (866) 302-2237 Fax No. (216) 92	27-4500	Email Address	tb@buckeyeenergybrokers.com
A-7	Applicant's address and toll-free number for c	ustomer ser	vice and compla	ints
	Customer service address 66 East Mill Street, Akron, C	Ohio 44308		
	Toll-Free Telephone No. (866) 302-2237 Fax No.	(216) 927-450	Email Addres	tb@buckeyeenergybrokers.com
A-8	Provide "Proof of an Ohio Office and Employed Revised Code, by listing name, Ohio office add designated Ohio Employee Name Thomas M. Bellish Business address 66 East Mill Street, Akron, Ohio 443 Telephone No. (866) 302-2237 Fax No. (216) 927	Iress, telepho Title	one number, and President	
A-9	Applicant's federal employer identification nu	mber		
A-10	Applicant's form of ownership: (Check one)			
	Sole Proprietorship	Partn	ership	
	Limited Liability Partnership (LLP)	Limit	ed Liability Comp	oany (LLC)
	✓ Corporation	Other	•	

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

	√le	olumbia Gas of Ohio	Residential	✓ Small Commercia	Large Commercial / Industrial
		ominion East Ohio	✓ Residential	Small Commercia	al Large Commercial / Industrial
		ukeEnergy Oulo	√ Residential	√ Småll Commercia	Large Commercial / Industrial
	V	ectren Energy Delivery	of Ohio Residential	Small Commercia	Large Commercial / Industrial
A-12	Program	s, for each service	-	class, provide appi	ny of Ohio's Natural Gas Choice roximate start date(s) and/or end
	Colun	ibia Gas of Ohio			
	abla	Residential	Beginning Date of Servi	ce	End Date
	\checkmark	Small Commercial	Beginning Date of Servi	ce	End Date
	\Box	Isarge Commercial	Beginning Date of Servi	ce	End Date
	\checkmark	Industrial	Beginning Date of Servi	ce	End Date
	✓Domi	nion East Ohio			
	\square	Residential	Beginning Date of Servi	çe	End Date
	\checkmark	Small Commercial	Beginning Date of Servi	ce	End Date
	\square	Large Commercial	Beginning Date of Servi	ce	End Date
	\square	Industrial	Beginning Date of Servi	ce	End Date
	Duke	Energy Ohio			
		Residential	Beginning Date of Servi	ce	End Date
	$\overline{\square}$	Small Commercial	Beginning Date of Servi	ce	End Date
	Ø	Large Commercial	Beginning Date of Serv	ce	End Date
		Industrial	Beginning Date of Servi	ice	End Date
	V ect	ren Energy Delivery o	of Ohio		
	$ \overline{\checkmark} $	Residential	Beginning Date of Serv	ice:	End Date
		Small Commercial	Beginning Date of Serv	ice	End Date
	V	Large Commercial	Beginning Date of Serv	ice	End Date
	\Box	Industrial	Beginning Date of Serv	ice	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

Columbia Gas of Ohio	Intended Start Date
Dominion East Ohio	Intended Start Date
Duke Energy Ohio	Intended Start Date
Vectren Energy Delivery of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners," provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Company History," provide a concise description of the applicant's company history and principal business interests.
- A-16 Exhibit A-16 "Articles of Incorporation and Bylaws," provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.
- A-17 Exhibit A-17 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans," provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

B-5	Exhibit B-5 "Disclosure of Consumer Protection Violations," disclose whether the applicant
	affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held
	liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for
	certification.

No.	· 🗀	Yes
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If Yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "<u>Disclosure of Consumer Protection Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

V	No	Yes
---	----	-----

If Yes, provide a separate attachment, labeled as <u>Exhibit B-6 "Disclosure of Certification Denial</u>, <u>Curtailment, Suspension, or Revocation</u>," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.

 (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements</u>," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guaranter company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A "in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's NATURAL GAS related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

SECTION D - APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations," provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

Sworn and subscribed before me this 16^{th} day of may Month 2014 Year

Jak Pullish President

Signature of official administering oath

Print Name and Title Heghanne Conley (notary

Stoham Conly My commission expires on 9/7/19

Stephanie Conley, Notary Public Residence - Summit State Wide Jurisdiction, Ohio My Commission Expires



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

/9	(Version 1.07)
In t	the Matter of the Application of
	Buckeye Energy Brokers, Inc. Case No. 02 - 1676 -GA-AGG
	a Certificate or Renewal Certificate to Provide
Cor	npetitive Retail Natural Gas Service in Ohio.
	te of Ohio
	Thomas M. Bellish [Affiant], being duly sworn/affirmed, hereby states that:
(1)	The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
(2)	The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
(3)	The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
(4)	Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
(5)	Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
(6)	Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
(7)	Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
(8)	Affiant further sayeth naught.
	Affiant Signature & Title Presiden Z
	Sworn and subscribed before me this what day of May Month 2016 Year
	Stopanie Cone. Alchanie Contess (notary
	Signature of Official Administering Oath Print Name and Title

Stephanie Conley, Notary Public Residence - Summit State Wide Jurisdiction, Ohio My Commission Expires

My commission expires on

9/7/19



Exhibit A-14 "Principal Officers, Directors & Partners"

Thomas M. Bellish, President 66 East Mill Street Akron, Ohio 44308 (330) 730-4338

Director of Client Services 66 East Mill Street Akron, Ohio 44308 (866) 302-2237



Exhibit A-15 "Company History"

The principals of Buckeye Energy Brokers have extensive experience working in wholesale and retail markets in States that deregulated their energy markets prior to Ohio. The principals incorporated in Ohio in July 2000 as part of their preparation for Ohio's deregulation start date of January 2001. Since then, Buckeye Energy has led the development of over 40 electric and natural gas aggregation programs with over 30 communities throughout Ohio.



Exhibit A-16 "Articles of Incorporation and Bylaws"

No changes have been made since last filing.



Exhibit A-17 "Secretary of State"

Buckeye Energy Brokers, Inc. is registered with the Secretary of State under Charter/Registration number 1163135 as of June 20, 2000.

UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show BUCKEYE ENERGY BROKERS, INC., an Ohio corporation, Charter No. 1163135, having its principal location in Twinsburg, County of Summit, was incorporated on June 20, 2000 and is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 9th day of June, A.D. 2016.

Ohio Secretary of State

for Hastel

Validation Number: 201616101994

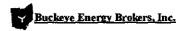


Exhibit B-1 "Jurisdictions of Operation,"

Buckeye Energy Brokers, Inc. is certified by the Public Utilities Commission of Ohio as a Broker and Aggregator of electricity and natural gas in each major Local Distribution Company (LDC) service territory in Ohio.

As a Broker or Aggregator of electricity and natural gas, Buckeye Energy does not assume title to electricity or natural gas for subsequent resale. Therefore, Buckeye is not required to complete the registration process with Ohio's LDCs.



Exhibit B-2 "Experience & Plans,"

Each principal of Buckeye Energy Brokers, Inc. has at least 20 years of professional electric and natural gas utility industry experience in such areas as load aggregation, deal structuring, strategic planning, trading, sales, operations and engineering. The company plans to continue providing the following services to natural gas and electric buying groups: load data collection and verification, energy savings estimates, energy buying consultation, write customized Request for Proposal (RFP), contact with potential energy suppliers, release all necessary client information to switch energy suppliers, pre-qualify any energy suppliers wishing to bid on the RFP, contract negotiation and closing with selected supplier, monitor energy cost savings with quarterly reports.

In the programs designed by Buckeye Energy Brokers, billing is done by the local utility and customer complaints are directed to the local utility or the buying group's supplier. Those two parties have the specific account information needed to respond to questions and complaints. Buckeye also maintains a toll free telephone number available for customer inquires concerning administration of the program.



Exhibit B-3 "Summary of Experience,"

Employees of Buckeye Energy Brokers have experience working with over 200 buying groups in the states of Pennsylvania, New Jersey, Delaware and Maryland. Many of these were large government accounts.

Since the onset of deregulation in Ohio, Buckeye Energy has developed and administered 30 government aggregation programs (Opt-Out, Opt-In and Endorsement) with 14 communities throughout Ohio. The company serves residential, commercial and industrial accounts in the energy buying process, but does not take title to any energy. Areas served in Dominion East Ohio, Columbia gas of Ohio and Vectren Energy Delivery of Ohio service areas.



Exhibit B-4 "Disclosure of Liabilities and Investigations,"

Neither Buckeye Energy Brokers nor any of its employees have ever had a judgment, investigation, or ruling against it that would financially or operationally impact its ability to perform the brokerage and aggregation service for which it seeks certification.

After Buckeye Energy Brokers, Inc. filed a formal compliant with the PUCO, Case 10-693-EL-CSS, regarding one of its competitors, that competitor asserted a counterclaim against Buckeye Energy Brokers, Inc. alleging a violation of Rules 4901:1-21-05(c) and 4901:1-29-05(c) of the Ohio Administrative Code. The counterclaim has since been found to be without any merit by the PUCO.



Exhibit C-1 "Annual Reports"

Buckeye Energy Brokers is a privately held corporation, and as such, does not produce Annual Reports.



Exhibit C-2 "SEC Filings,"

Buckeye Energy Brokers is a privately held corporation, and as such, does not produce or file 10-K/8-K, 10-Q, etc., Reports with the Securities Exchange Commission.



Exhibit C-3 "Financial Statements,"

Filed Under Seal



Exhibit C-4 "Financial Arrangements,"

Buckeye Energy Brokers, Inc. does not currently have any guarantees, contractual arrangements, or credit agreements. Its banking is done at PNC Bank, Twinsburg, OH 44087.



Exhibit C-5 "Forecasted Financial Statements,"

Filed Under Seal



Exhibit C-6 "Credit Rating,"

Buckeye Energy Brokers has an average credit score of 2. See attached D&B report.



Exhibit C-7 "Credit Report,"

Attached is a Credit Scoring Report for Buckeye Energy Brokers, Inc. as published by Dun & Bradstreet.



Buckeye Energy Brokers Inc DUNS: 12-734-1365

Business Information Report

Company Information

8870 Darrow Rd F106 Twinsburg, OH 44087

This is a single location location.

Website

www.buckeyeenergybrokers.com

Telephone

(330) 730-4338

Chief Executive:

DIRECTOR(S): THE OFFICER(S)

Stock Symbol:

NΑ

Year Started

2000

Employees

2

Corporate Family:

This business is a single location of the corporate family.

Financial Statement

Sales

NA

Net Worth

NA

History:

NA

Financial Condition: NA

SIC:

8748

Line of Business:

Energy consulting

D&B Rating

Rating 2P2

Number of employees: 2R indicates 1 to 9 employees Composite Credit Appraisal: 2 is good

PAYDEX®

80 ON TERMS







120 Days Glow

STIDAYS and

Propriet

Based on up to 24 months of trade. D&B PAYDEX® Key

Ĵ

High risk of late payment (average 30 to 120 days beyond terms)

Medium risk of late payment (average 30 days or less beyond terms)

Low risk of late payment raverage prempt to 30+ days sooner).

D&B Rating (6)

Payments

PAYDEX® ®

Score Not Available

You must have three reported payment experiences, from at least two different vendors, to establish a PAYDEX® score. To ensure all of your payments are reflected in your credit file, add trade references to your report. Visit the Action Center to learn more.

Payments Summary

Total (Last 12 Months); 7

A STATE OF THE STA	To a		interest to the contract of th	in the second	i diam'r	4		
	Received	Amoun!	Payment summary	Terms	31	30-80	81-90	90
Top industries								
Public finance	3	\$17,500.00	\$7,500.00	100%	0	0	0	0
Telephone communictris	1	\$0.00	\$0.00	0%	0	0	0	0
Other Categories								
Cash experiences	3	\$250	\$100 ·					
Unknown	0	\$0	\$0			**		
Unfavorable comments	0	\$0	\$0				; 	·
Placed for collections with D&B:	0	so	\$0		·			
Other	0	N/A	\$0	••				
Total in D&B's file	7	\$17.750	\$7.500			••	••	

The highest Now Owes on file is \$0

The highest Past Due on file is \$0

There are 7 payment experience(s) in D&Bs file for the most recent 24 months, with 3 experience(s) reported during the last three month period.

Payments Details

Total (Last 12 Months): 7

D.E	Paying Reco	d fligh Credit With	C. ST		Sales and	
04/2014	Ppt	 :	\$0	\$0	••	1 mo
04/2014	(002)	\$100	**		Cash account	1 mo
04/2014	. (003)	\$50 .		•-	Cash account	4-5 mos
09/2013	Ppt	\$7.500				1 mo
09/2013	[‡] Ppt	\$5,000			••	1 mo
09/2013	Ppt	\$5.000				1 mo
06/2012	(007)	\$100			Cash account	1 mo

Payments Detail Key: 30 or more days beyond terms

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be

	over merchandise, skipped in wn is from a separate supplier		ces replace those previo	usly reported.	
	17				· · · · · · · · · · · · · · · · · · ·
nking and Fin	ance				
tatement Upo	late	_			
Key Business Rat	ios from D&B				
We cu	mently do not have enough inf	ormation to generate the	graphs for the selected it	Key Business Ratio	
This Comp	any	The secretary is a super	, primer in the present of the light	··· ·	
ey Financial Co	nparisons				

And the second s		range Sidner Si	
This Company's Operating Results Year Over Year			
Net Sales	NA	NA	NA
Gross Profit	NA	NA	NA
Net Profit	NA	NA	NA
Dividends / Withdrawais	NA	NA	NA
Working Capitol	NA	NA	NA
This Company's Assets Year Over Year			
Cash	NA	NA	NA
Accounts Receivable	NA	NA	NA
Notes Receivable	NA	NA	NA
Inventories	NA	NA	NA
Other Current	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets	NA	NA	NA
Other Non Current	NA	NA	NA
Total Assets	NA	NA	NA
This Company's Liabilities Year Over Year			
Accounts Payable	NA	NA	NA
Bank Loan	NA	NA	NA
Notes Payable	NA	NA .	NA
Other Current Liabilities	NA	NA	NA
Total Current Liabilities	NA	NA	NA
Other Long Term and Short Term Liabilities	NA	NA	NA
Defferred Credit	NA	NA	NA
Net Worth	NA	NA	NA
Total Liabilities and Net Worth	NA	NA	NA

We currently do not have any recent financial statements on file for your business. Submitting financial statements can help improve your D&B scores. To submit a financial statement, please call customer service at 800-333-0505.

Key Business Ratios

Solvency				
Quick Ratio	NA	NA	NA	
Current Ratio	NA	NA	NA	
Current Liabilities to Net Worth	NA	NA	NA	
Current Liabilities to Inventory	NA	NA	NA	
Total Current	NA	NA	NA	
Fixed Assets to Net Worth	NA	NA	NA	
Efficiency				
Collection Period	NA	NA	NA	
Inventory Turn Over	NA	NA	NA	
Sales to NWC	NA	NA	NA	
Acct Pay to Sales	NA	NA	NA	
Profitability				
Return on Sales	NA	NA	NA	
Return on Assets	NA	NA	NA	
Return on NetWorth	NA	NA	NA	

Public Filings

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	. 0	•
Judgments	0	-
Liens	. 0	
Suits	0	•
UCCs	1	04/29/04

The following Public Filing data is for information purposes only and is not the official record. Certifled copies can only be obtained from the official source.

Judgments

We currently don't have enough data to display this section

Liens

We currently don't have enough data to display this section

Suits

We currently don't have enough data to display this section

UCC Filings

Collateral: All inventory and proceeds - All Account(s) and proceeds - All General

intangibles(s) and proceeds - All Equipment and proceeds - All Chattel

paper and proceeds

Type:

Original

Sec.Party:

NATIONAL CITY BANK, CLEVELAND, OH

Debtor:

BUCKEYE ENERGY BROKERS, INC.

Filing No.:

OH00076270021

Filed With:

SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

Date Filed:

04/20/04

Latest Info Received:

05/04/04

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

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Exhibit C-8 "Bankruptcy Information,"

Buckeye Energy is a debt-free service corporation. It has never filed for reorganization or bankruptcy protection.



Exhibit C-9 "Merger Information,"

Buckeye Energy became an Ohio corporation on June 20, 2000. Neither it nor its principals have ever been involved in a corporate dissolution, merger or acquisition.



Exhibit C-10 "Corporate Structure"

Buckeye Energy Brokers has two full-time employees. The mailing address is 66 East Mill Street, Akron, Ohio 44308. The corporation does not have any affiliates and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America.

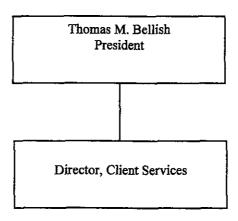




Exhibit D-1 "Operations"

Buckeye Energy Brokers, Inc. provides consulting services to help establish (Aggregate) and negotiate (Broker) for Energy Buying Groups. At no time will Buckeye Energy supply or take title to natural gas, or be responsible for nominating or scheduling the same. Buckeye Energy's primary service will involve preparing a buying group's Request for Proposal (RFP) and handling the negotiation process, including negotiating prices, terms and conditions. Other services provided to clients by Buckeye Energy include:

- Assisting a community in preparing the needed ordinances to put the opt-out aggregation issue on the ballot and to adopt their Plan of Operations and Governance;
- Draft Plan of Operation & PUCO Certification Paperwork;
- Conduct Public Hearings;
- Prepare Request for Proposal (RFP);
- Analyze supplier bids and make recommendations to community leaders;
- Review of Supplier Agreements;
- Customer Care services including the creation of databases needed to enroll customers, answering
 questions, and facilitating the resolution of concerns that arise between customers, suppliers and the
 Governmental Aggregator.
- Program maintenance services that include preparing quarterly reports to the PUCO, community leaders, and assisting with program changes that may arise.



Exhibit D-2 "Operations Expertise,"

Brokers at Buckeye have come from utility companies and each have over 20 years of experience in energy markets. Our President Thomas M. Bellish has worked with more than 200 aggregation buying groups, most notably the Federal Government's General Service Administration which included the Statue of Liberty. Thomas earned his Master's Degree in Industrial Engineering at Cleveland State University. Buckeye's Director of Client Services is experienced servicing local governments, Fortune 500 accounts and facilitates the aggregation and energy procurement process. Buckeye Energy Brokers implemented the first electric and natural gas "optout" program in the State of Ohio.



Exhibit D-3 "Key Technical Personnel,"

Thomas M. Bellish President Bellish@BuckeyeEnergyBrokers.com (330) 730-4338 (Resume attached)

Director, Energy Services Info@BuckeyeEnergyBrokers.com (866) 302-2237 Thomas M. Bellish 66 East Mill Street Akron, OH 44308 (330) 730-4338

CHIEF SALES ENGINEER with Electric Utility Deregulation, Energy Services, Pricing & Tariffs and team leadership experience. Analytical and results-oriented with excellent technical and project management skills. Expertise includes Request for Proposal Response Development, Buying Group Formation, Industrial Engineering techniques, data analysis and negotiating.

Buckeye Energy Brokers, Inc., Twinsburg, Ohio

2000-Present

President, Buckeye Energy Brokers

- Forming buying groups, developing requests for proposals and negotiating for electricity and natural gas customers in deregulated states. Saved residential and commercial customers over \$13 million to date.
- Selected speaker for the Northeast Ohio Mayors Legislative Action Group's (NOPEC) "Power to Choose" campaign
 involving six counties and 2.5 million people.

FirstEnergy Services Corporation, Akron, Ohio

1998-2000

Business Analyst, Sales, Marketing and Energy Services Department

- Developed the Request for Proposal process, library of corporate responses and Executive Sales proposal format for
 potential PA, NJ, DE, MD and OH customers. Achieved a hit rate of 40% including the Statue of Liberty, FAA Tech
 Center and Post Offices for the General Services Administration.
- Optimized pricing model and product offering for electricity and natural gas customer accounts.
- Effectively worked with over 100 Sales Executives winning over 1,200 MW of electric load and over \$500,000,000 in revenue.

Centerior Energy Corporation, Toledo/Independence, Ohio

1988-1998

Operations Engineer/Analyst, Operations Services

- Project Manager for several major task forces to develop and maintain construction labor standards. This effort consisted of facilitating meetings and programming a new performance measurement. The findings of a \$2.6 million revenue improvement were presented to the President's Council.
- Facilitated the Total Quality Task Forces on Transformer Cost of Losses and Meter Reading resulting in significant savings to company operations.
- Performed underground construction crew methods analysis and time studies for Toledo Edison. Maintained estimating books and Job Scheduling and Control System.

EDUCATION

Master of Science in Industrial Engineering - Cleveland State University, 1993
Bachelor of Science in Industrial Engineering - Youngstown State University, 1988
Successful Project Management (University of Toledo)
Total Quality Facilitator (WINOC)

AWARDS & PROFESSIONAL ASSOCIATIONS

Industrial Engineering Outstanding Senior of the Year, Senior Member Institute of Industrial Engineers, Order of the Engineer, Dean's List