

FILE

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PUCO



Electric Advisors

14-998-EL-AGG

May 4, 2016

PUCO
Docketing Division
180 East Broad Street
Columbus, OH 43215

To Whom it May Concern:

Enclosed is the renewal application for Electric Aggregators/Power Brokers for Electric Advisors, Inc. If you have any questions please contact me at tracypuglisi@electricadvisors.com or at 240 752-9272.

Sincerely

Tracy Puglisi
Compliance Manager

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
Technician te Date Processed MAY 11 2016



Public Utilities Commission

Original AGG Case Number	Version
14-098-EL-AGG	December 2014

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A. RENEWAL INFORMATION

A-1 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Electric Advisors, Inc.
 Address 5272 River Road Suite 440 Bethesda, MD 20816
 PUCO Certificate # and Date Certified 14-835E (1)
 Telephone # (855) 398-7200 Web site address (if any) www.electricadvisors.com

A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name Electric Advisors, Inc.
 Address 5272 River Road Suite 440 Bethesda, MD 20816
 Telephone # (855) 398-7200 Web site address (if any) www.electricadvisors.com

A-3 List all names under which the applicant does business in North America

Electric Advisors, Inc. _____

A-4 Contact person for regulatory or emergency matters

Name Russell Lacey
 Title CEO
 Business address 5272 River Road Suite 440 Bethesda, MD 20816
 Telephone # (240) 752-6136 Fax # (240) 752-6864
 E-mail address russell@electricadvisors.com

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A-5 Contact person for Commission Staff use in investigating customer complaints

Name Brian Lacey
Title Vice President
Business address 5272 River Road Suite 440 Bethesda, MD 20186
Telephone # (240) 752-6866 Fax # (240) 752-6864
E-mail address brian@electricadvisors.com

A-6 Applicant's address and toll-free number for customer service and complaints

Customer Service address 5272 River Road Suite 440 Bethesda, MD 20186
Toll-free Telephone # (855) 398-7200 Fax # (240) 752-6864
E-mail address info@electricadvisors.com

A-7 Applicant's federal employer identification number # 20-5942380

A-8 Applicant's form of ownership (check one)

- | | |
|--|--|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> Other _____ |

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-9 Exhibit A-9 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

A-10 Exhibit A-10 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-3 **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
 No Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.
 No Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

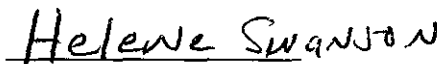
C-3 **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

- C-4 **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6 **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 “Credit Report,”** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization.
- C-8 **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

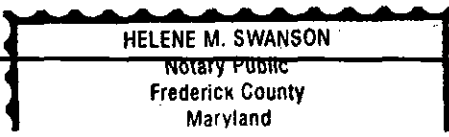

 Signature of Applicant & Title

Sworn and subscribed before me this 4th day of May, 2016
 Month Year


 Signature of official administering oath


 Print Name and Title

My commission expires on November 16, 2018
 My Commission Expires


 HELENE M. SWANSON
 Notary Public
 Frederick County
 Maryland

AFFIDAVIT

State of MD :

_____ ss.
(Town)

County of Montgomery :

Russell Lacey, Affiant, being duly sworn/affirmed according to law, deposes and says that:

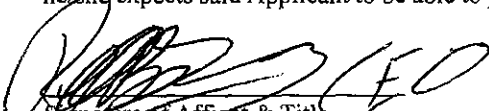
He/She is the CEO (Office of Affiant) of Electric Advisors, Inc. (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)


11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.


Signature of Affiant & Title

Sworn and subscribed before me this 4th day of May, 2016
Month Year


Signature of official administering oath


Print Name and Title

My commission expires on November 16, 2018 **My Commission Expires**

HELENE M. SWANSON
Notary Public
Frederick County
Maryland

**Exhibit A-9 Principal Officers, Directors & Partners
Electric Advisors, Inc.**

Name: Russell Lacey
Title: President
Address: 5272 River Road Suite 440
Bethesda, MD 20816
Phone: 240 752-6136

Name: Brian Lacey
Title: Vice President
Address: 5272 River Road Suite 440
Bethesda, MD 20816
Phone: 240 752-6866

Exhibit A-10 Corporate Structure
Electric Advisors, Inc.

Electric Advisors, Inc. is a Maryland S Corporation and was established as an equal partnership between Russell Lacey and Brian Lacey. There are no subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.

Electric Advisors employs three 1099 employees acting as energy brokers.

**Exhibit B-1 Jurisdictions of Operation
Electric Advisors, Inc.**

Electric Advisors, Inc. is licensed and/or registered in the following jurisdictions:

Maryland
Washington, DC
Delaware
Pennsylvania
New Jersey
New York
Texas
Massachusetts
Connecticut
Rhode Island
Illinois
Ohio

Exhibit B-2 Experience & Plans Electric Advisors, Inc.

Electric Advisors, Inc. has been procuring electricity and natural gas contracts for business customers since 2006. Electric Advisors currently has relationships with ten energy suppliers and is licensed or registered in twelve states.

In regards to billing statements, Electric Advisors works with the energy suppliers to procure electric and natural gas contracts and the supplier is responsible for billing the customer via direct billing or through the local utility. Electric Advisors will respond to customer inquiries and complaints as related to their contract.

**Exhibit B-3 Disclosure of Liabilities and Investigations
Electric Advisors, Inc.**

There are no existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that would adversely impact financial or operational status or the ability to provide the services Electric Advisors, Inc is seeking to be certified for renewal.

Exhibit B-4
Electric Advisors, Inc.

Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

No Yes

Exhibit B-5
Electric Advisors, Inc.

Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

No Yes

**Electric Advisors, Inc.
Exhibit C-1 Annual Reports**

Electric Advisors, Inc. is not required to submit annual reports as there are no shareholders.

Electric Advisors, Inc.
Exhibit C-2 SEC Filings

Electric Advisors is a S Corporation and does not issue stock to trade publicly therefore it is not required to submit filings to the SEC.

Electric Advisors, Inc.
Exhibit C-3 Financial Statements

Copies of the two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement) are enclosed.

Electric Advisors Inc
Profit & Loss
January through December 2014

	Jan - Dec 14
Ordinary Income/Expense	
Income	
REC Purchase Income	7,931.25
Commissions Earned	
WGES Res	5,431.50
WGES Com	56,490.02
UGI	6,162.56
Next Era Energy Services	84,387.01
Direct Energy	341,373.06
CNE	4,289.89
Total Commissions Earned	498,134.04
Total Income	506,065.29
Gross Profit	506,065.29
Expense	
Taxes	
State Corporate Income Taxes	690.30
Total Taxes	690.30
Bank Service Charges	59.00
Commissions Paid	89,706.53
Contributions	5,585.00
Depreciation Expense	2,821.47
Dues and Subscriptions	
Networking Groups	2,493.00
Prospect Databases	7,193.83
Chambers of Commerce	985.00
Dues and Subscriptions - Other	256.14
Total Dues and Subscriptions	10,927.97
Insurance	
Life Insurance	5,690.16
License Bonds	650.00
Liability Policy	-35.00
Health Insurance BCBS	5,369.00
Insurance - Other	425.00
Total Insurance	12,099.16
Interest Expense	
Finance Charge	561.69
Total Interest Expense	561.69
Internet Service	6,481.35
State Licenses and Assessments	
State Assessments	1,428.29
License Fees	1,487.50
State Licenses and Assessments - Other	560.00
Total State Licenses and Assessments	3,475.79
Marketing	
REC Purchases	15,075.43
Events	2,007.00
Advertising	3,454.78
Marketing - Other	9,784.02
Total Marketing	30,321.23
Meals and Entertainment	4,575.21
Office Supplies	3,472.96
Parking	239.70
Payroll Expenses	191,337.93
Payroll Taxes	111,389.66
Postage and Delivery	437.49
Printing and Reproduction	903.14

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Cash Basis

Electric Advisors Inc
Profit & Loss
January through December 2014

	<u>Jan - Dec 14</u>
Professional Fees	
Consulting	768.75
Payroll	1,317.02
Accounting and Tax prep	2,187.87
Web Design	1,392.50
	<hr/>
Total Professional Fees	5,666.14
Rent	24,592.50
Software	605.76
Telephone	10,573.98
Travel	20.00
	<hr/>
Total Expense	516,543.96
	<hr/>
Net Ordinary Income	-10,478.67
	<hr/>
Net Income	<u><u>-10,478.67</u></u>

Electric Advisors Inc
Profit & Loss
January through December 2015

	Jan - Dec 15
Ordinary Income/Expense	
Income	
Commissions Earned	
SFE	5,903.51
WGES Res	2,037.06
WGES Com	43,190.23
UGI	5,285.30
Next Era Energy Services	79,908.13
Direct Energy	313,321.42
CNE	21,814.82
Total Commissions Earned	471,460.47
Total Income	471,460.47
Gross Profit	471,460.47
Expense	
Taxes	
Montgomery County Taxes	329.05
State Corporate Income Taxes	1.00
Total Taxes	330.05
Bank Service Charges	25.00
Commissions Paid	89,249.83
Contributions	5,575.00
Depreciation Expense	187.00
Dues and Subscriptions	
Networking Groups	3,181.95
Prospect Databases	5,562.03
Chambers of Commerce	800.00
Dues and Subscriptions - Other	2,082.54
Total Dues and Subscriptions	11,626.52
Insurance	
Life Insurance	5,690.16
License Bonds	650.00
Health Insurance BCBS	5,897.40
Insurance - Other	475.00
Total Insurance	12,712.56
Interest Expense	
Finance Charge	471.59
Total Interest Expense	471.59
Internet Service	5,057.67
State Licenses and Assessments	
State Assessments	2,055.72
License Fees	2,266.50
State Licenses and Assessments - Other	870.38
Total State Licenses and Assessments	5,192.60
Marketing	
REC Purchases	10,666.58
Events	4,376.34
Advertising	3,072.72
Marketing - Other	6,372.89
Total Marketing	24,488.53
Meals and Entertainment	4,752.80
Office Supplies	2,566.09
Parking	482.85
Payroll Expenses	170,792.93
Payroll Taxes	111,705.66
Postage and Delivery	501.24
Printing and Reproduction	758.62

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Cash Basis

Electric Advisors Inc
Profit & Loss
January through December 2015

	<u>Jan - Dec 15</u>
Professional Fees	
Consulting	2,560.00
Payroll	1,327.75
Accounting and Tax prep	<u>3,421.65</u>
Total Professional Fees	7,309.40
Rent	30,615.00
Software	420.79
Telephone	10,028.30
Travel	<u>475.43</u>
Total Expense	<u>495,325.46</u>
Net Ordinary Income	<u>-23,864.99</u>
Net Income	<u><u>-23,864.99</u></u>

Electric Advisors Inc
Balance Sheet
 As of December 31, 2014

	<u>Dec 31, 14</u>
ASSETS	
Current Assets	
Checking/Savings	
Cash on Hand	
Eagle Bank Checking	27,451.70
Petty Cash	294.80
Total Cash on Hand	<u>27,746.50</u>
Total Checking/Savings	<u>27,746.50</u>
Total Current Assets	27,746.50
Fixed Assets	
Office Equipment	
Russell Lacey Laptop Computer	1,143.13
Amy Computer	1,070.37
Brian Computer	1,675.84
Office Equipment - Other	2,121.32
Total Office Equipment	6,010.66
Office Furniture	700.60
Accumulated Depreciation off EQ	-6,711.26
Total Fixed Assets	<u>0.00</u>
Other Assets	
Intangible Assets	
Logo Design	
Accum Amort - LOGO	-395.00
Logo Design - Other	395.00
Total Logo Design	0.00
Software	
Accum Amort - Software	-625.00
Software - Other	625.00
Total Software	<u>0.00</u>
Total Intangible Assets	0.00
Officer Loan	24,928.00
Rent Deposit	300.00
Total Other Assets	<u>25,228.00</u>
TOTAL ASSETS	<u><u>52,974.50</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
chase master card	16,271.22
Total Credit Cards	<u>16,271.22</u>
Total Current Liabilities	<u>16,271.22</u>
Total Liabilities	16,271.22
Equity	
Common Stock	250.00
Retained Earnings	58,931.95
Treasury Stock	-12,000.00
Net Income	-10,478.67
Total Equity	<u>36,703.28</u>
TOTAL LIABILITIES & EQUITY	<u><u>52,974.50</u></u>

Electric Advisors Inc
Balance Sheet
 As of December 31, 2015

	<u>Dec 31, 15</u>
ASSETS	
Current Assets	
Checking/Savings	
Cash on Hand	
Eagle Bank Checking	5,885.53
Petty Cash	292.80
Total Cash on Hand	<u>6,178.33</u>
Total Checking/Savings	6,178.33
Accounts Receivable	
Accounts Receivable	-2,490.00
Total Accounts Receivable	<u>-2,490.00</u>
Total Current Assets	3,688.33
Fixed Assets	
Office Equipment	
Russell Lacey Laptop Computer	1,143.13
Amy Computer	1,070.37
Brian Computer	1,675.84
Office Equipment - Other	2,476.11
Total Office Equipment	<u>6,365.45</u>
Office Furniture	700.60
Accumulated Depreciation off EQ	-6,898.26
Total Fixed Assets	<u>167.79</u>
Other Assets	
Intangible Assets	
Logo Design	
Accum Amort - LOGO	-395.00
Logo Design - Other	395.00
Total Logo Design	<u>0.00</u>
Software	
Accum Amort - Software	-625.00
Software - Other	625.00
Total Software	<u>0.00</u>
Total Intangible Assets	0.00
Officer Loan	24,428.00
Rent Deposit	300.00
Total Other Assets	<u>24,728.00</u>
TOTAL ASSETS	<u><u>28,584.12</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
chase master card	16,745.83
Total Credit Cards	<u>16,745.83</u>
Total Current Liabilities	<u>16,745.83</u>
Total Liabilities	16,745.83

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Cash Basis

Electric Advisors Inc
Balance Sheet
As of December 31, 2015

	<u>Dec 31, 15</u>
Equity	
Sharehold Draw-Brian Lacey	-500.00
Shareholder Draw- Russell Lacey	-500.00
Common Stock	250.00
Retained Earnings	48,453.28
Treasury Stock	-12,000.00
Net Income	-23,864.99
Total Equity	<u>11,838.29</u>
TOTAL LIABILITIES & EQUITY	<u><u>28,584.12</u></u>

Electric Advisors Inc
Statement of Cash Flows
January through December 2014

	<u>Jan - Dec 14</u>
OPERATING ACTIVITIES	
Net Income	-10,478.67
Adjustments to reconcile Net Income to net cash provided by operations:	
chase master card	16,136.23
Net cash provided by Operating Activities	<u>5,657.56</u>
INVESTING ACTIVITIES	
Office Equipment	2,207.03
Office Equipment:Russell Lacey Laptop Computer	-1,143.13
Office Equipment:Amy Computer	-1,070.37
Accumulated Depreciation off EQ	6.47
Net cash provided by Investing Activities	<u>0.00</u>
Net cash increase for period	5,657.56
Cash at beginning of period	<u>22,088.94</u>
Cash at end of period	<u><u>27,746.50</u></u>

Electric Advisors Inc
Statement of Cash Flows
January through December 2015

	<u>Jan - Dec 15</u>
OPERATING ACTIVITIES	
Net Income	-21,374.99
Adjustments to reconcile Net Income to net cash provided by operations:	
chase master card	474.61
Net cash provided by Operating Activities	-20,900.38
INVESTING ACTIVITIES	
Office Equipment	-354.79
Accumulated Depreciation off EQ	187.00
Officer Loan	500.00
Net cash provided by Investing Activities	332.21
FINANCING ACTIVITIES	
Sharehold Draw-Brian Lacey	-500.00
Shareholder Draw- Russell Lacey	-500.00
Net cash provided by Financing Activities	-1,000.00
Net cash increase for period	-21,568.17
Cash at beginning of period	27,746.50
Cash at end of period	<u><u>6,178.33</u></u>

Electric Advisors, Inc.
Exhibit C-4 Financial Arrangements

Electric Advisors, Inc. is a power broker and does not take title to the power. As a result, copies of financial arrangements to conduct CRES as a business activity are not required.

Electric Advisors, Inc.
Exhibit C-5 Forecasted Financial Statements

Electric Advisors, Inc. forecasts the following revenue generated in Ohio for the fiscal years 2016 and 2017:

2016

Anticipated Revenue in Ohio:	\$3,000.00
Less percentage of total expenses (.006):	\$2,970
Net Revenue	\$ 30

2017

Anticipated Revenue in Ohio:	\$4,000.00
Less percentage of total expenses (.007):	\$3,500
Net Revenue	\$ 500.00

Assumptions:

- new revenue from Ohio business \$3,000 in 2016
- revenue from new and existing business \$4,000 in 2017

- total expenses increases 1% from 2016 to 2017

Preparer information:

Russell Lacey
CEO
Electric Advisors, Inc.
5272 River Road Suite 440
Bethesda, MD 20816
240 752-6136
russell@electricadvisors.com

**Electric Advisors, Inc.
Exhibit C-6 Credit Rating**

Electric Advisors, Inc. does not have a credit rating.



C-7 Credit Report

Report

[Home](#) | [My reports](#) | [My account](#) | [Products](#) | [Help](#) | [Logout](#)

For help reading this report, please review our sample report

Search inquiry: Electric Advisors, Inc / Bethesda / MD / 20816

ProfilePlusSM Report

as of: 04/28/16 15:25 ET

Electric Advisors Inc

Address:	8420 Donnybrook Dr Chevy Chase, MD 20815-3880 United States	SIC Code:	1731-Electrical Contractors 4911-Electric Services 6282-Investment Advice
Website:	electricadvisors.com	NAICS Code:	238210-Electrical Contractors And Other Wiring Installation Contractors 221100-Electric Power Generation, Transmission And Distribution 523930-Investment Advice
Experian BIN:	935771914	Business Type:	Corporation
Agent:	Brian Lacey	Experian File Established:	September 2009
Agent Address:	9716 West Bexhill Drive Kensington, MD	Experian Years on File:	7 Years
Family Linkage:		Years in Business:	39 Years
Ultimate Parent:	Electric Advisors Inc 8420 Donnybrook Dr Chevy Chase, MD	Total Employees:	6
Branches / Alternative Locations:	Electric Advisors Inc 5272 River Rd Ste 440 Bethesda, MD United States	Sales:	\$1,051,000
		Filing Data Provided by:	Maryland
		Date of Incorporation:	07/03/2006

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.

Payment Tradelines (see detail):	4
UCC Filings:	0
* Businesses Scoring Worse:	20%
✓ Bankruptcies:	0
✓ Liens:	0
✓ Judgments Filed:	0
✓ Collections:	0

Credit Summary

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Credit Ranking Score: 21

High Risk
Low Risk

The objective of the Credit Ranking Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of active commercial accounts.
- Balance of all commercial accounts.
- Ratio of balance to high credit for commercial accounts.
- Percent of delinquent commercial accounts.

Recommended Action: Medium To High Risk

Trade Payment Information

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Additional Tradeline Experiences (Aged Trades)

Supplier Category	Reported Date	Activity Date	Payment Terms	Recent High Credit	Balance	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT	Comments
Air Trans	8/14	12/13	Other	<\$100	<\$100		45%		55%		

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Bank Card	4/16		Revolve	\$23,700	\$21,900	100%
Computers	12/14		Contract	\$2,300		
Offc Equip	4/15	10/12	Revolve			

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Electric Advisors, Inc.
Exhibit C-8 Bankruptcy Information

Electric Advisors, Inc. has never reorganized or filed for protection from creditors since incorporating in 2006.

Electric Advisors, Inc.
Exhibit C-9 Merger Information

Electric Advisors, Inc. has never dissolved, merged, acquired, or been acquired since incorporation in 2006.