



**DELIVERED BY EMAIL**

CRA No. D22192 / D22248

May 2, 2016

James W. Burk  
FirstEnergy Corp.  
76 South Main Street  
Akron, OH 44308

Re: Notification of PIPP RFP Results

Dear Mr. Burk:

This is to inform you that we have confirmed the results of the FirstEnergy Ohio Utilities' Request for Proposals process to procure supply for Percentage of Income Payment Plan ("PIPP") program customers for the FirstEnergy Ohio Utilities. At least one bidder submitted a conforming bid in the RFP process during the Bid Window on Monday, May 2, 2016.

There are three tables attached to this letter.

- Table 1 summarizes the results of the RFP process and identifies the tentative winning bidder and the tentative winning bid price.
- Table 2 provides the identities of all the bidders, whether or not their bid was conforming, the price they bid, the time the bid was received, and the Bid Confirmation Number they were assigned.
- Table 3 provides the PIPP RFP Manager's assessment of the conduct of the RFP process.

In accordance with the Bidding Rules, bidders will be notified of their status (i.e., if they are the tentative winning bidder or not) as soon as practicable after the Bid Window closes. The PUCO may confirm or reject the results of the PIPP RFP and select the winning bidder and the winning bid (if any). The winning bidder will be contacted directly by the FirstEnergy Ohio Utilities to execute the Master PIPP Supply Agreement no later than three (3) business days following the close of the RFP.



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Sincerely yours,

CRA INTERNATIONAL, INC.

A handwritten signature in black ink that reads "Bradley A. Miller". The signature is written in a cursive, flowing style.

Bradley A. Miller  
Vice President

cc:

Andre T. Porter, Chairman, Public Utilities Commission of Ohio  
Lynn Slaby, Commissioner, Public Utilities Commission of Ohio  
M. Beth Trombold, Commissioner, Public Utilities Commission of Ohio  
Thomas W. Johnson, Commissioner, Public Utilities Commission of Ohio  
Asim Z. Haque, Commissioner, Public Utilities Commission of Ohio  
Jason Rafeld, Chief of Staff, Public Utilities Commission of Ohio  
Ray Strom, Public Utilities Commission of Ohio  
Tamara Turkenton, Public Utilities Commission of Ohio  
Steven E. Strah, Senior Vice President and President, FirstEnergy Utilities  
Mark A. Julian, Vice President, Utility Operations  
John Skory, Regional President, The Cleveland Electric Illuminating Company  
Randall A. Frame, Regional President, Ohio Edison Company  
Richard S. Sweeney, Regional President, The Toledo Edison Company  
Frank Mossburg, Boston Pacific Company

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**Table 1. Summary of PIPP RFP Results**

Period of Delivery	June 1, 2016 - May 31, 2017
Benchmark Price	\$50.05 per MWh
Number of Registered Bidders	
Number of Registered Bidders that submitted conforming bids during the Bid Window	
% of PIPP Load to procure in the RFP	100%
% of PIPP Load procured in the RFP	100%
Lowest bid price bidder	
Lowest bid price	

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**Table 2. Bidders and Bids**

Bidder	Conforming Bid(s) Submitted?	Tentative Winning Bidder?	Last Conforming Bid		
			Bid Price (\$/MWh)	Bid Submission Time (ET)	Bid Confirmation Number

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**Table 3. PIPP RFP Manager's Assessment of the Conduct of the RFP**

	Question	
1	Were the competitive bidding rules violated?	
2	Does the PIPP RFP Manager believe the RFP was open, fair, transparent, and competitive?	
3	Did bidders have sufficient information to prepare for the RFP?	
4	Was the information generally provided to bidders in accordance with the published timetable? Was the timetable updated appropriately as needed?	
5	Were there any issues and questions left unresolved prior to the RFP that created material uncertainty for bidders?	
6	Were there any procedural problems or errors with the RFP, including the electronic bidding process, the back-up bidding process, and communications between bidders and the PIPP RFP Manager?	
7	Were protocols for communication between bidders and the PIPP RFP Manager adhered to?	
8	Were there any hardware or software problems or errors, either with the RFP software or with its associated communications systems?	
9	Were there any unanticipated delays during the RFP?	
10	Did unanticipated delays appear to adversely affect bidding in the RFP?	
11	Were appropriate data back-up procedures planned and carried out?	
12	Were any security breaches observed with the RFP process?	

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	Question	
13	Were protocols followed for communications among FirstEnergy Ohio Utilities, the PIPP RFP Manager, the PUCO, and the PUCO's consultant during the RFP?	
14	Were the protocols followed for decisions regarding changes in auction parameters (e.g., benchmark price)?	
15	Were the calculations (e.g., the determination of the tentative winning bid price and winning bidder) produced by the RFP software double-checked or reproduced off-line by the PIPP RFP Manager?	
16	Was there evidence of confusion or misunderstanding on the part of bidders that delayed or impaired the RFP?	
17	Were the communications between the PIPP RFP Manager and bidders timely and effective?	
18	Was there evidence that bidders felt unduly rushed during the process?	
19	Was there any evidence of collusion or improper coordination among bidders?	
20	Was there any evidence of anti-competitive behavior in the RFP?	
21	Was information made public appropriately? Was confidential and sensitive information treated appropriately?	
22	Were there factors exogenous to the RFP (e.g., changes in market environment) that materially affected the RFP in unanticipated ways?	

**This foregoing document was electronically filed with the Public Utilities**

**Commission of Ohio Docketing Information System on**

**5/4/2016 10:41:41 AM**

**in**

**Case No(s). 16-0936-EL-UNC**

Summary: Report - Notification of PIPP RFP Results - Redacted Version electronically filed  
by Raymond W. Strom on behalf of PUCO Staff