

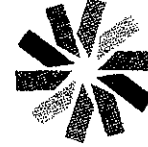
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PUCO

Customized  
Energy Solutions

May 2, 2016

VIA FACSIMILE (614) 466-0313

Public Utilities Commission of Ohio  
Docketing Division  
13th Floor  
180 East Broad Street  
Columbus, Ohio 43215-3793

Re: Renaissance Power & Gas, Inc. Application for Certification to Provide Competitive Retail  
Electric Service  
Docket No.: 16-0738-EL-CRS – Revised Application Materials (Exhibit C-5)

Dear Docketing Division,

Pursuant to the request received from PUCO Staff, Renaissance Power & Gas, Inc. ("Renaissance"), hereby submits an Amendment to Exhibit C-5, its Forecasted Financial Statements for its first two years of operations in Ohio.

Please direct any correspondence and communication regarding this submission to the undersigned.

Respectfully Submitted,

Kira S. Bryers

Kira S. Bryers  
Compliance Consultant  
Customized Energy Solutions  
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On behalf of Renaissance Power &amp; Gas, Inc.

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Technician TC Date Processed MAY 02 2016

## Exhibit C-5 "Forecasted Financial Statements" - Renaissance Power &amp; Gas, Inc.

## Renaissance Power and Gas Inc.

## Profit &amp; Loss Statement

|   | Projected<br>July - Dec 2016 | Projected<br>Jan - Dec 2017 |
|---|------------------------------|-----------------------------|
| <b>Ordinary Income/Expense - Electricity Only</b> |                              |                             |
| <b>Income</b>                                     |                              |                             |
| Sales   |                              |                             |
| Electricity Sales Revenue                         |                              |                             |
| Duke Energy                                       | 166,155.00                   | 1,329,240.00                |
| <b>Total Electricity Sales Revenue</b>            | 166,155.00                   | 1,329,240.00                |
| <b>Total Sales</b>                                | 166,155.00                   | 1,329,240.00                |
| <b>Total Income</b>                               | 166,155.00                   | 1,329,240.00                |
| <b>Cost of Goods Sold</b>                         |                              |                             |
| Electricity Cost                                  |                              |                             |
| Duke Energy                                       |                              |                             |
| Duke Energy Supply                                | 117,022.00                   | 936,173.00                  |
| Scheduling Fees                                   | 450.00                       | 3,600.00                    |
| Billing Fees/POR                                  | 3,821.00                     | 30,572.00                   |
| <b>Total Electricity Cost</b>                     | 121,293.00                   | 970,345.00                  |
| <b>Total COGS</b>                                 | 121,293.00                   | 970,345.00                  |
| <b>Gross Profit</b>                               | 44,862.00                    | 358,895.00                  |
| <b>Expense</b>                                    |                              |                             |
| Advertising and Promotion                         | 787.50                       | 6,300.00                    |
| Background check                                  | 32.50                        | 260.00                      |
| Bank Service Charges                              | 39.00                        | 312.00                      |
| Charitable Contributions                          | 200.00                       | 1,600.00                    |
| Computer and Internet Expenses                    | 374.00                       | 1,250.00                    |
| General Liability Insurance                       | 300.00                       | 750.00                      |
| Interest Expense                                  | 4.00                         | 32.00                       |
| License & Permits                                 | 72.50                        | 200.00                      |
| Office Supplies                                   | 353.50                       | 880.00                      |
| Payroll Expenses                                  | 15,484.00                    | 38,710.00                   |
| Postage and Delivery                              | 150.50                       | 900.00                      |
| Total Professional Fees                           | 1,000.00                     | 8,000.00                    |
| Rent Expense                                      | 987.50                       | 7,900.00                    |
| Tele Sales TPV Service                            | 480.50                       | 3,844.00                    |
| Telephone Expense                                 | 202.50                       | 1,620.00                    |
| Total Travel Expense                              | 285.50                       | 2,284.00                    |
| <b>Total Expense</b>                              | 20,753.50                    | 74,842.00                   |
| <b>Net Ordinary Income</b>                        | 24,108.50                    | 284,053.00                  |
| <b>Other Income/Expense</b>                       |                              |                             |

## Exhibit C-5 "Forecasted Financial Statements" - Renaissance Power &amp; Gas, Inc.

**Other Income**

|                 |       |        |
|-----------------|-------|--------|
| Interest Income | 10.00 | 500.00 |
|-----------------|-------|--------|

|                           |              |               |
|---------------------------|--------------|---------------|
| <b>Total Other Income</b> | <b>10.00</b> | <b>500.00</b> |
|---------------------------|--------------|---------------|

**Other Expense**

|                         |          |           |
|-------------------------|----------|-----------|
| DirectSalesSubcontrator | 6,439.00 | 23,750.00 |
|-------------------------|----------|-----------|

|                            |                 |                  |
|----------------------------|-----------------|------------------|
| <b>Total Other Expense</b> | <b>6,439.00</b> | <b>23,750.00</b> |
|----------------------------|-----------------|------------------|

|                         |                  |                   |
|-------------------------|------------------|-------------------|
| <b>Net Other Income</b> | <b>-6,429.00</b> | <b>-23,250.00</b> |
|-------------------------|------------------|-------------------|

|                   |                  |                   |
|-------------------|------------------|-------------------|
| <b>Net Income</b> | <b>17,679.50</b> | <b>260,803.00</b> |
|-------------------|------------------|-------------------|