

Kegler Brown Hill + Ritter Co. LPA

65 East State Street, Suite 1800 Columbus, OH 43215 [614] 462-5400 www.keglerbrown.com

February 3, 2016

VIA ELECTRONIC FILING

Docketing Division Public Utilities Commission of Ohio 180 E Broad St., 11th Floor Columbus, OH 43215

Re: Renewal Application for Certification as a Competitive Retail Natural Gas Broker Case No. 14-0101-GA-AGG
Supplemental Exhibits C-6 and C-7

To Whom It May Concern:

On January 13, 2016, Chrislynn Energy Services, Inc. filed its Renewal Application for Certification as a Competitive Retail Natural Gas Broker. Pursuant to a request from Staff, Chrislynn Energy Services, Inc. hereby submits the enclosed documentation as a supplement to Exhibits C-6 and C-7.

Please contact the undersigned directly with any questions.

Sincerely

Margeaux Kimbrough

Counsel for Chrislynn Energy Services, Inc.

MXK Enclosure



CHRISLYNN ENERGY SERVICES, INC.

D-U-N-S® 07-862-9617

301 Appleridge Ct, Gibsonia, PA 15044

724 625-5575

Comprehensive Report

Purchase Date: 02/03/2016 Last Update Date: 11/07/2015 Attention: CST

Executive Summary

Company Info

Year Started Control Year 2012

2012

CEO

ANTHONY J FILIPPO, PRES

Employees

20

D&B Rating



D&B PAYDEX®

Up to 24 month D&B PAYDEX



Up to 3 month D&B PAYDEX



Predictive Analytics

Financial Stress Class



Credit Score Class



The Financial Stress Class of 2 for this company shows that firms with this class had a failure rate of 0.09% (9 per 10,000).

Financial Stress Class 2 Financial Stress Score 1,527 Highest Risk 1,001 Lowest Risk 1,875 The Credit Score class of 2 for this company shows that 2.50% of firms with this classification paid one or more bills severely delinquent.

Credit Score Class	2
Credit Score	572
Highest Risk	101
Lowest Risk	670

Credit Limit Recommendation

D&B Viability Rating

dun & bradstreet





Business Information

Business Summary SIC 1731 Electrical contractor NAICS 238210 Electrical Contractors and Other Wiring Installation Contractors History Status CLEAR



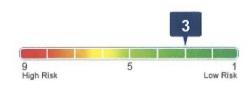
D&B Viability Rating

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

dun & bradstreet

3

Viability Score

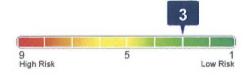


Compared to All US Businesses within D&B Database:

- · Level of risk: Low Risk
- Businesses ranked 3 have a probability of becoming no longer viable: 3%
- Percentage of businesses ranked 3: 15%
- · Across all US businesses, the average probability of becoming no longer viable: 14%

3

Portfolio Comparison



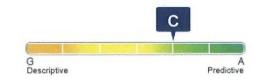
Compared to all Businesses within the same MODEL SEGMENT:

Model Segment: Established Trade Payments

- · Level of risk: Low Risk
- Businesses ranked 3 within this model segment have a probability of becoming no longer viable: 3%
- Percentage of businesses ranked 3 within this model segment: 11%
- Within this model segment, the average probability of becoming no longer viable: 5%

C

Data Depth Indicator



Data Depth Indicator Details:

- √ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- × No Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

You have the ability to influence the confidence of the viability assessment by asking the business to report more information to D&B at https://iupdate.dnb.com/iUpdate/

J

Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Medium	Young

Company Profile Details:

- · Financial Data: Not Available
- Trade Payments: Available (3+Trade)
- Business Size: Medium (Employees: 10-49 or Sales: \$100K-\$499K)
- Years in Business: Young (<5)



Business History

Officers

ANTHONY J FILIPPO, PRES; MICHAEL DOWLING, V PRES

Directors

THE OFFICER(S)

As of 11/07/2015

The Pennsylvania Secretary of State's business registrations file showed that Chrislynn Energy Services, Inc. was registered as a Corporation on May 7, 2004

Business started 2012. 100% of capital stock is owned by M Dowling & A Filippo.

ANTHONY J FILIPPO. Antecedents are undetermined.

MICHAEL DOWLING. Antecedents are undetermined.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Jan 25 2016:

The following data is for informational purposes only and is not an official record. Certified copies may be obtained from the Pennsylvania Department of State.

Registered Name	CHRISLYNN ENERGY SERVICES.	Registration ID Status	3221189 ACTIVE	Principals	
Business Type Corporation Type Incorporated Date	INC. CORPORATION NOT AVAILABLE 05/07/2004	Where Filed	SECRETARY OF STATE/CORPORATIONS DIVISION , HARRISBURG , PA	Name ANTHONY I DEFILIPPO 301 APPLERIDG PA MICHAEL W	Title PRESIDENT SE CT, GIBSONIA, 150446193, SECRETARY
State of Incorporation Filing Date	PENNSYLVANIA 05/07/2004			DOWLING 301 APPLERIDG PA MICHAEL W DOWLING	SECRETARY SE CT, GIBSONIA, 150446193, TREASURER SE CT, GIBSONIA, 150446193,

Government Activity Summary

Activity Summary		Possible candidate for s	socioeconomic prog	ram consideration
Borrower	No	Labor Surplus Area	N/A	
Administrative Debt	No	Small Business	YES (2015)	
Grantee	No	Women Owned	N/A	
Party Excluded from Federal Programs	No	Minority Owned	N/A	
Public Company	N/A			
Contractor	No			

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

N/A

Importer/Exporter



Operations Data

As of 11/07/2015

Description:

Contractor of electrical work, specializing in energy management services (100%). Website: christlynnenergy.com.

Employees:

20 which includes officer(s).

Facilities:

Owns 3,000 sq. ft. in brick building.

Location:

Residential section

Industry Data

SIC		NAICS	
Code	Description	Code	Description
17310202	Energy management controls	238210	Electrical Contractors and Other Wiring Installation Contractors

Financial Statements

Key Business Ratios (Based on 59 establishments)

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance. To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

	This Business	Industry Median	Industry Quartile
Profitability	-		
Return on Sales	UN	2.0	UN
Return on Net Worth	UN	8.5	UN
Short Term Solvency			
Current Ratio	UN	2.3	UN
Quick Ratio	UN	1.9	UN
Efficiency			
Assets Sales	UN	39.1	UN
Sales / Net Working Capital	UN	6.0	UN
Utilization			
Total Liabs / Net Worth	UN	82.1	UN

Most Recent Financial Statement

As of 11/07/2015

The name and address of this business have been confirmed by D&B using available sources.



Indicators

A check of D&B's public records database indicates that no filings were found for CHRISLYNN ENERGY SERVICES INC., 301 Appleridge Ct, Gibsonia, PA. D&B's extensive database of public record information is updated daily to ensure timely reporting of changes and additions. It includes business-related suits, liens, judgments, bankruptcies, UCC financing statements and business registrations from every state and the District of Columbia, as well as select filing types from Puerto Rico and the U.S. Virgin Islands.D&B collects public records through a combination of court reporters, third parties and direct electronic links with federal and local authorities. Its database of U.S. business-related filings is now the largest of its kind.

Commercial Credit Score



2.50%
10.20%
88
572
5

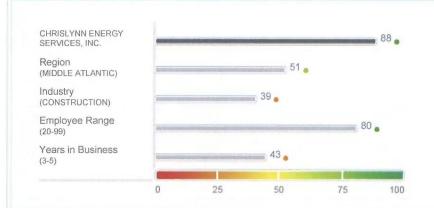
Key Factors

- · Limited time under present management control
- · Higher risk industry based on delinquency rates for this industry

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this
 classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.
- . The Credit Score Percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Credit Score Percentile Norms Comparison



- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.



Financial Stress Score

Financial Stress Class Financial Stress Class Class Average Low

Financiai Stress Score Percentile

Financial Stress National Percentile	77	
Financial Stress Score	1527	
Probability of Failure with This Score	0.09%	
Failure per 10K	9/10,000	
Average Failure Rate within D&B database	0.48%	
Failure per 10K	48/10,000	
Number of Payment Experiences	5	

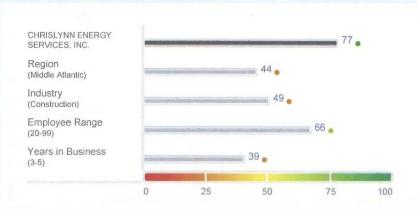
Key Factors

· Limited time under present management control

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this
 classification. It does not mean the firm will necessarily experience financial stress.
- The probability of failure shows the percentage of firms in a given percentile that discontinue operations with loss to creditors. The average probability of failure is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers
 using a scorecard approach to determining overall business performance.

Financial Stress Percentile Comparison



- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Advanced Paydex + CLR

D&B PAYDEX®



Shows the D&B PAYDEX scores as calculated up to 3 months and up to 24 months of payment experiences.

Up to 3 month D&B PAYDEX



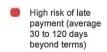
When weighted by dollar amount, payments to suppliers average Within terms. Based on payments collected over last 3 months.

Up to 24 month D&B PAYDEX Industry 76 Median 76



When weighted by dollar amount, payments to suppliers average generally within terms. Based on payments collected up to 24 months.

When weighted by dollar amount, the industry average is 6 DAYS BEYOND terms.



Medium risk of late paymerit (average 30 days or less beyond terms)

Low risk of late payment (average prompt to 30+ days sooner)

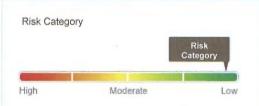
Payment Trend	unchanged *
Payments Within Terms	100%
Average High Credit	\$3,040

Total Payment Experiences for the HQ Total Placed for Collection

Highest Now Owing Highest Past Due \$10,000 \$0

* compared to payments three months ago

Credit Limit Recommendation



Recommendation Date	02/03/2016
Conservative Credit Limit	\$55,000
Aggressive Credit Limit	\$100,000

0

\$10,000

Key Factor

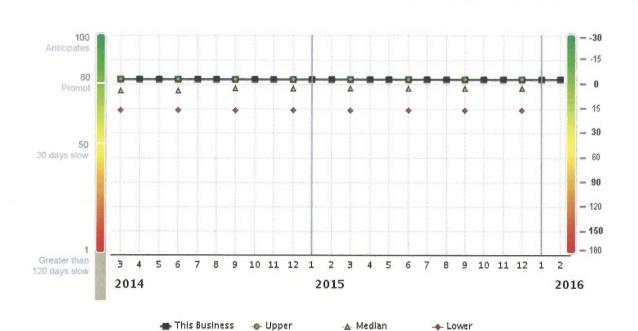
Largest High Credit

Risk is assessed using D&B's scoring methodology and is one factor used to create the recommended limits

PAYDEX Yearly Trend

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Electrical contractor, based on SIC code 1731.





This Business	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80
Industry Quartiles																								
Upper	80			80			80			80			80			80			80			80		
Median	75			75			76			76			76			76			76			76		
Lower	66			66			66			66			66			66			66			66		

Note

- Current PAYDEX® for this Business is 80, or equal to generally within terms.
- The 24 month high paydex is 80.0, or equal to GENERALLY WITHIN terms.
- The 24 month low paydex is 80.0, or equal to GENERALLY WITHIN terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile.
- Industry lower quartile represents the performance of the payers in the 25th percentile.

Payment Habits

Credit Extended	% of Payments Within Terms	No. of Payment Experiences	Total Amount USD
Over \$100,000	0%	0	\$0
50,000-100,000	0%	0	0
15,000-49,999	0%	0	0
5,000-14,999	100%	1	10,000
1,000-4,999	100%	2	5,000
Under 1,000	100%	2	200

Based on up to 24 months of payments

Payment Summary

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 5 payment experiences in D&B's file, with 3 experiences reported during the last three month period. The highest Now Owes on file is \$10,000. The highest Past Due on file is \$0.

All Industries



Industries	Total Received	Total Amounts	Largest High Credit	Within Terms (%)	Days Slow (%)			
					0-30	31-60	61-90	90-
Natni commercial bank	2	\$12,500	\$10,000	100	0	0	0	C
Data processing svcs	2	200	100	100	0	0	0	C
Telephone communictns	1	2,500	2,500	100	0	0	0	C
Other Payment Categories						·		
Category		Total Received		Total Dollar Amounts		Largest High Credit		
Cash experiences			0	\$0		\$0		
Payment record unknown			0	0		0		
Unfavorable comments		0		0		0		
Placed for Collection		0		0		0		

Detailed Payment H	History				
Date Reported	Paying Record	High Credit	Now Owes	Past Due	Last Sale within(months)
December 2015	Ppt	\$10,000	\$10,000	\$0	
	Ppt	2,500	1,000	0	1
	Ppt	2,500	1,000	0	
January 2015	Ppt	100	100	0	1
October 2014	Ppt	100	0	0	6-12

Lines shown in red are 30 or more days beyond terms

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

2/3/2016 4:06:55 PM

in

Case No(s). 14-0101-GA-AGG

Summary: Exhibit C-6 and C-7 Supplemental Documentation for Renewal Application for Certification as a Competitive Retail Natural Gas Broker electronically filed by Ms. Margeaux Kimbrough on behalf of Chrislynn Energy Services, Inc.