BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the :
Application of Ohio Edison:
Company, The Cleveland :
Electric Illuminating :
Company, and The Toledo :

Edison Company for : Case No. 14-1297-EL-SSO

Authority to Provide for: a Standard Service Offer: Pursuant to R.C. 4928.143: in the Form of an Electric: Security Plan.:

- - -

PROCEEDINGS

before Mr. Gregory Price, Ms. Mandy Chiles, and Ms. Megan Addison, Attorney Examiners, and Commissioner Asim Z. Haque at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-A, Columbus, Ohio, called at 9:00 a.m. on Wednesday, January 20, 2016.

VOLUME XXXIX

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Wednesday Morning Session,
January 20, 2016.

EXAMINER ADDISON: Let's go on the record.

The Public Utilities Commission of Ohio has set for hearing at this time and place Case No. 14-1297 EL-SSO being In the Matter of the Application of the Ohio Edison Company, The Cleveland Electric Illuminating Company and The Toledo Edison Company for Authority to Provide for a Standard Service Offer pursuant to Revised Code 4928.143 in the Form of an Electric Security Plan.

My name is Meghan Addison, and with me is Gregory Price and Mandy Chiles, and we are the attorney examiners assigned to hear this case. And also with us today is Commissioner Asim Haque.

We will dispense taking appearances this morning.

EXAMINER PRICE: Mr. Kutik.

MR. KUTIK: Yes, your Honor. We have been in discussions with counsel for Dr. Bowring and other of the signatory parties participating in this hearing. We are at this time, your Honor, prepared to stipulate to the admission of Dr. Bowring's First

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     Supplemental Testimony and waive cross-examination.
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                 EXAMINER PRICE: At this time on my own
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     motion we will mark Dr. Bowring's First Supplemental
     Testimony as IMM-2.
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                  (EXHIBIT MARKED FOR IDENTIFICATION.)
 6
                 EXAMINER PRICE: Any objections to the
 7
     admission of Exhibit IMM-2?
                 Seeing none, it will be admitted.
 8
 9
                  (EXHIBIT ADMITTED INTO EVIDENCE.)
10
                 EXAMINER PRICE: Let's go off the record.
                 (Discussion off the record.)
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                 EXAMINER PRICE: Let's go back on the
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     record.
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                 Consumers' Counsel, you may call your
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     next witness.
16
                 MR. KUMAR: OCC calls Scott Rubin to the
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     stand and would like to mark his direct testimony as
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     OCC Exhibit 35.
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                 EXAMINER PRICE: Mr. Rubin, if you would
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     raise your right hand.
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                  (Witness sworn.)
2.2
                 EXAMINER PRICE: Please state your name
     and business address for the record.
23
24
                 THE WITNESS: Scott Rubin, R-U-B-I-N, 333
25
     Oak Lane, Bloomsburg, Pennsylvania.
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FirstEnergy Volume XXXIX 8255 EXAMINER PRICE: At this time we will 1 2 mark his testimony, his supplemental testimony, as 3 OCC Exhibit 35. (EXHIBIT MARKED FOR IDENTIFICATION.) 4 5 EXAMINER PRICE: Please proceed. 6 SCOTT J. RUBIN 7 8 being first duly sworn, as prescribed by law, was 9 examined and testified as follows: 10 DIRECT EXAMINATION 11 By Mr. Kumar: 12 Are you the same Scott Rubin whose Ο. 13 supplemental testimony was filed in these cases? 14 Α. Yes. 15 Q. On whose behalf do you appear? 16 The Office of the Ohio Consumers' Α. 17 Counsel. 18 Do you have your prepared testimony with Q. 19 you on the stand? 20 Α. Yes, I do. 21 Q. Do you have any changes or corrections to 22 your supplemental testimony?

23 Α. No.

24 If I asked those same questions to you 25 today that are found in your supplemental testimony,

OCC Exhibit 35, would your answers be the same?

A. Yes, they would.

MR. KUMAR: The OCC moves for the admission of OCC Exhibit 35 and tenders the witness for cross-examination.

EXAMINER PRICE: We will defer ruling on the admission of OCC Exhibit 35 until the conclusion of cross-examination.

Ms. Fleisher?

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MS. FLEISHER: No questions, your Honor.

EXAMINER PRICE: Mr. Dougherty?

MR. DOUGHERTY: No questions.

EXAMINER PRICE: Mr. Pritchard?

MR. PRITCHARD: No questions, your Honor

EXAMINER PRICE: Mr. Oliker?

MR. OLIKER: No, thank you, your Honor.

EXAMINER PRICE: Sierra Club?

MR. FISK: No questions.

EXAMINER PRICE: Ms. Bojko?

MS. BOJKO: No questions.

EXAMINER PRICE: Mr. Settineri?

MR. SETTINERI: No questions, your Honor.

EXAMINER PRICE: Mr. Kurtz?

MR. KURTZ: No questions, your Honor.

EXAMINER PRICE: Mr. Lang?

MR. LANG: Thank you, your Honor.

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CROSS-EXAMINATION

By Mr. Lang:

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- Q. And good morning, Mr. Rubin.
- A. Good morning, Mr. Lang.
- Q. Now, your supplemental testimony focuses specifically on paragraph V.F, of the third supplemental stipulation, correct?
- A. Yes. And I think there was one other paragraph in the third supplemental stipulation that refers to paragraph V.F that I also mention in my testimony.
- Q. And then in preparing your testimony, you reviewed the third supplemental stipulation and then Ms. Mikkelsen's testimony in support of the third supplemental stipulation; is that correct?
 - A. Yes.
- Q. Now, the stipulation and Ms. Mikkelsen's testimony were filed on December 1st of 2015; is that your understanding?
 - A. I don't have the date in front of me.
- Q. With respect to the third supplemental testimony, you were retained in mid December, is that correct, to provide testimony on the third

supplemental stipulation?

- A. I am really not sure I know what you mean by "retained." I was retained by the Consumers'
 Counsel, I believe it was, back in June or July.
- Q. And, however, you signed a contract addendum in mid December specific to the third supplemental testimony; is that correct?

MR. KUMAR: Objection, your Honor. Relevance.

EXAMINER PRICE: Overruled.

- A. The contract addendum was to provide additional funding in the contract in case I was asked to provide -- well, to perform work on the AEP case which was occurring at the same time. An addendum was not necessary for me to work on the third supplemental stipulation. There was enough funding remaining in that contract and enough time remaining in the contract so the addendum would not have been required solely to work on the third supplemental stipulation.
- Q. Okay. With respect to the third supplemental stipulation, did you obtain a copy from the Commission's website or some other way?
- A. I believe it was e-mailed to me by counsel at the Office of Consumers' Counsel.

Sometimes they e-mail it to me. Sometimes they suggest I go on the website and get it. I'm not sure which, but I certainly found out about it through them.

- Q. And do you remember when you received a copy?
 - A. I do not, no.

- Q. Now, at the top of page 5 of your testimony, you include a quote that you attribute to the stipulation that says, "The companies agree to implement the following straight fixed variable cost recovery mechanism..." followed by an ellipsis, and there's underlining there. Is that underlining that you added, or was that in the original?
- A. That was underlining I added. There should have been a notation to that effect. I apologize for that.
- Q. And do you have Company Exhibit 154 on the desk in front of you? That would be the third supplemental stipulation.
 - A. Yes.
- Q. Looking at Company Exhibit 154, could you please turn to page 12 of that document?
- A. Yes, I have it.
 - Q. And you see on page 12 there's a section

F and then paragraph 1, and in section F, paragraph 1, it says, "The Companies agree to file a case before the Commission by April 3, 2017." Do you see that?

A. Yes, I do.

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- Q. And nowhere in this section of the stipulation does it contain the quoted language in your testimony that's at the top of page 5; is that correct?
- A. You are correct. This language is different from the language that I was working from.
- Q. So the stipulation does not say the companies agree to implement, whether underlined or not, correct?
 - A. You are correct.
 - Q. And you would agree that a commitment to file a case is different than a commitment to implement a rate mechanism, correct?
 - A. Yes.
 - Q. Now, on page 4 of your testimony, line 17 through 18, you state that paragraph V.F does not say that a filing would occur in April of 2017. Do you see that part of your testimony?
 - A. I do, yes.
- Q. And on Company Exhibit 143, the third

supplemental stipulation, in paragraph V.F.1, it does say specifically the companies agree to file a case by April 3, 2017, correct?

A. Yes.

Q. Now, also on page 5 of your testimony, starting on line 8, you testify that there is nothing in the actual text of the stipulation about the "principle of gradualism and the effect of the decoupling on various usage levels."

So if you could, please, on Company
Exhibit 154, if you could look now on page 13, the
second paragraph, and there it says, "The companies
agree to be cognizant of the principle of gradualism
and the effect of decoupling on various usage
levels." Do you see that?

- A. Yes, I do. And, again, this is different from the version I was given.
- Q. So is it fair to say in preparing your testimony you did not have the third supplemental stipulation that is part of the record in this case?
 - A. Obviously not.
- Q. Is it also fair to say that in terms of the third supplemental stipulation that is part of the record in this case, you did not review it until our exchange this morning?

- A. That's correct.
- Q. Now, you are aware that the companies' existing customer charge for distribution service is \$4 per month.
 - A. Correct.

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- Q. And when we talk about a customer charge as part of the distribution bill, that's the fixed part of the distribution rates, correct?
 - A. Yes.
- Q. And because it's \$4 per month, you would expect that the companies' customer charge does not recover all of the customer-related costs of the companies here, correct?
- A. I have not done the analysis, but I would expect that to be the case.
 - Q. Now, on page 2 of your testimony, lines 10 through 13, you reference an article that you recently published, correct?
 - A. Yes.
- Q. And in that article you say you looked at several alternatives to the all-kilowatt-hour option, correct?
 - A. Yes.
- Q. And the all-kilowatt-hour option that you discuss in that article that you published is what

you would consider to be the default option that's the predominant residential rate design today, correct?

A. For most utilities, yes.

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- Q. And in the article that you prepared, the default all-kilowatt-hour option has a customer charge of \$13.25 cents; is that your understanding?
- A. That was correct. That was an illustration based on some hypothetical rates and so on.
- Q. And that was -- when you say it was based on hypothetical rates -- get the reference. That was based on what's on your page 29, footnote 9, the article by Larry Blank and Doug Gegax?
- A. Correct. That was a rate that they had developed in their paper, which I used in my paper.
- Q. Now, as proposed in the third supplemental stipulation, you understand that any adoption of the straight fixed variable rate design in a future proceeding by the companies would be revenue neutral to the companies, correct?
 - A. That's what the stipulation, yes.
- Q. Now, I am going to ask you to look at page 19 of your testimony.
 - A. Excuse me a minute. I'm sorry, I am

1 fighting a little cold. Sorry, page 19.

- It's that time of the year. Ο.
- Α. It is.

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- Ο. Page 19.
- Α. I have that, yes.
- Now, on question 32 there, it asked about Q. your opinion regarding Ohio regulatory policy.
- However, you do not hold yourself out as an expert on 8 Ohio regulatory policy, correct?
 - Α. That's correct.
- 11 Now, if I could take you back to page 9 Ο. 12 of your testimony, there you begin a discussion of 13 the straight fixed variable rate design and the 14 Commission's order in Case No. 10-3126. With regard 15 to that case, you did not participate in that case; 16 is that right?
 - Α. That's right.
 - And your knowledge of that case is based Q. on your after-the-fact review of the Commission's orders and some of the party comments, correct?
 - Α. That's correct.
- 22 However, you do not believe you reviewed Q. the Office of Consumers' Counsel's comments in that 23 24 case, correct?
- 25 Α. I really don't recall. I might have.

I'm just not certain. I have an understanding of the Consumers' Counsel position in that case, and I don't recall if that's from reading the Commission order or from actually reading their comments.

- Q. Now, the opinions in your testimony regarding Ohio regulatory policy are not based on any particular Ohio statute, correct?
 - A. Correct.
- Q. Now, you understand that this proceeding that we are in is an electric security plan or ESP proceeding, correct?
 - A. Yes.

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Q. And your belief is as stated in your testimony that the -- that distribution rate design issues, including provisions regarding revenue decoupling, are wholly unrelated to an ESP proceeding, correct?

MR. KUMAR: Objection, your Honor. It calls for a legal conclusion. The witness is not here in his capacity as an attorney but rather as a rate design expert.

EXAMINER PRICE: Overruled. I don't think he is asking as an attorney. I think he is asking as a regulatory expert.

MR. LANG: I am not, and I am asking him

as a witness. We can say that.

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A. When I stated that the issues regarding revenue decoupling and base rate -- rate design were not appropriate in this case, I was basing that on the way in which this case had been filed, the application that was submitted, all the testimony, and discovery, and so on.

I do not know whether those issues might be lawfully part of an ESP case. I know that they were not part of this ESP case until the language appeared in the third supplemental stipulation, and that was the basis for my statement.

MR. LANG: Your Honor, may I approach?

EXAMINER PRICE: You may.

- Q. Mr. Rubin, you were deposed on January 12th of 2016, which I think was just last week.
 - A. Yes.
- Q. Do you have a copy of your deposition transcript?
 - A. I have it in my briefcase.
- Q. Let me give you a copy. Mr. Rubin, in your deposition on January 12, do you remember there was a court reporter there and you were sworn in, agreed to tell the truth?
- 25 A. Yes.

Q. And you were also asked by me at the beginning of that deposition whether you had any corrections to make to your hearing testimony. You indicated you did not, correct?

- A. Correct.
- Q. Now, if I could have you turn to page 31 of the deposition transcript.
 - A. Yes.

Q. And starting at line 8, I asked you the question: "And your belief is the distribution rate design is wholly unrelated to an ESP proceeding." Is that correct?

And your answer was "Yes." Did I read that correctly?

MR. KUMAR: Objection, your Honor, improper impeachment.

EXAMINER PRICE: Overruled.

You may answer the question.

A. That question and answer appear there, but I believe those have to be taken in context. The colloquy, I believe, begins on page 30 where I talk about my understanding of this case. And then we go on and talk about the statute, and I explained that I hadn't reviewed the ESP statute in quite some time and don't have an opinion about what issues may or

may not be in an ESP case under the statute. I was talking about what was actually in this case from the time it was filed.

MR. LANG: Your Honor, I would move to strike after the response "that's what's in the transcript" starting with the word "but."

MR. KUMAR: Your Honor, may I have the answer reread?

EXAMINER PRICE: You may.

(Record read.)

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MR. KUMAR: Your Honor, Mr. Rubin is providing an essential amount of context to his answer he provided in the deposition. There was, if I remember correctly, a five- to six-minute discussion about this in the deposition, and to simply take this out of context is improper impeachment.

EXAMINER PRICE: I totally disagree. If you have -- if you have testimony you would like to present on redirect regarding the context of the question, then that's a fair discussion on redirect. But there is nothing wrong with Mr. Lang's cross-examination.

I am going to strike the entire answer and direct the witness to answer the question "yes"

or "no," did Mr. Lang read that testimony -- your deposition transcript correctly?

THE WITNESS: Yes, he did.

EXAMINER PRICE: Thank you.

- Q. (By Mr. Lang) Mr. Rubin, with regard to your understanding and your statements of Ohio regulatory policy in your testimony, you are aware that there is a statute in Ohio addressing or authorizing electric security plans, correct?
 - A. Yes.

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- Q. And at some point you have read that statute, correct?
 - A. Yes.
 - Q. You do not have any specific knowledge of what's in that statute, correct?
 - A. Not sitting here today without the statute in front of me, no.
 - Q. And you do not know what the statute states with regards to what may be included in an electric security plan, correct?
- 21 A. The same answer, I don't have the statute 22 in front of me.
- MR. KUMAR: Objection, your Honor, asked and answered.
- 25 EXAMINER PRICE: Overruled.

Q. (By Mr. Lang) Mr. Rubin, you did not review the third -- the third supplemental stipulation in terms of compliance with that statute or the ESP statute or with any other Ohio statute, correct?

A. Correct.

- Q. Now, on page 16 of your testimony, you make reference to an ATA case. Is it fair to say you don't have any experience with ATA proceedings in Ohio?
 - A. That's correct.
- Q. Now, not including this case, you do not know whether in any other ESP proceeding in Ohio there has been a stipulation submitted to the Commission in which the parties agreed that the distribution utility would initiate a future proceeding for approval of a decoupling mechanism?
 - A. I do not know.
- Q. And you also do not know whether in any ESP proceeding in Ohio the Commission authorized a distribution utility to file an application for a decoupling mechanism in a future proceeding; is that correct?
 - A. That is correct.
- MR. LANG: No further questions.

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                 Thank you, Mr. Rubin.
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                 Thank you, your Honors.
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                 EXAMINER PRICE: Thank you.
                 Mr. McNamee?
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                 MR. McNAMEE: My questions have already
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     been asked. Thank you.
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                 EXAMINER PRICE: Redirect?
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                 MR. KUMAR: Your Honor, may we have a few
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     minutes?
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                 EXAMINER PRICE: You may.
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                 Let's go off the record.
                 (Discussion off the record.)
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                 EXAMINER PRICE: Let's go back on the
     record.
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                 Mr. Kumar.
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                 MR. KUMAR: I have no questions, your
17
     Honor.
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                 EXAMINER PRICE: Ms. Addison?
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                 EXAMINER ADDISON: No questions.
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                 EXAMINER PRICE: Ms. Chiles?
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                 EXAMINER CHILES: No questions.
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                 EXAMINER PRICE: Commissioner Haque?
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                 COMMISSIONER HAQUE: No, thank you.
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                 EXAMINER PRICE: I just had one question
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     just to clarify the record in this case. In your
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testimony every reference to the third supplemental stipulation was based upon an incorrect version of the stipulation; is that correct?

THE WITNESS: Apparently, yes.

5 EXAMINER PRICE: Thank you. You are

6 excused.

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Mr. Kumar.

MR. KUMAR: I believe we have already moved for the admission of OCC Exhibit 35.

EXAMINER PRICE: Any objections to its admission?

MR. LANG: No, your Honor.

EXAMINER PRICE: It will be admitted.

(EXHIBIT ADMITTED INTO EVIDENCE.)

EXAMINER ADDISON: Mr. Fisk, you may call your next witness.

MR. FISK: Thank you, your Honor. Sierra Club calls Tyler Comings to the stand. And we would ask that the public version of Mr. Comings' third supplemental testimony be marked as Sierra Club Exhibit 95, and the competitively sensitive confidential version of Mr. Comings' third supplemental testimony be marked as Exhibit 96C.

EXAMINER ADDISON: They will be so marked.

8273 1 (EXHIBITS MARKED FOR IDENTIFICATION.) 2 MR. FISK: Thank you. 3 (Witness sworn.) 4 EXAMINER ADDISON: Thank you. Please 5 proceed, Mr. Fisk. 6 MR. FISK: Thank you. 7 8 TYLER COMINGS 9 being first duly sworn, as prescribed by law, was 10 examined and testified as follows: 11 DIRECT EXAMINATION 12 By Mr. Fisk: 13 Q. Mr. Comings, do you have your proposed 14 testimony on the stand? 15 My third supplemental testimony, yes. Α. 16 Ο. And do you have any corrections to that 17 testimony? 18 Yes, I have a couple. Α. 19 Okay. What's the first one? Ο. 20 Α. If you turn to page 3, lines 7 and 8, I would like to remove the word "has" on line 7 and 2.1 22 replace with "is proposing to do so again." 23 On line 8, I would like to replace that 24 phrase with the word "did," so it should read, "In 25 addition, PJM lowered its load forecast in 2015 and

did so again in 2016."

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- Q. Okay.
- A. Next is on page 10, footnote 14 should read "Id." and then "Confidential workpapers of Judah Rose, Supra footnote 11."

Page 11 I am updating the expected operation date in this table based on more updated info from the PJM Interconnection Queue, which said that Lordstown was expected to come online in 2019, not 2018, so I would like to replace that, and the Southfield's expected operation date to 2019.

The last one, last correction, is to footnote 17. I would like to change that to say instead of "Id." should say Supra footnote 15, and that's it.

- Q. Okay. Thank you, Mr. Comings. So with those corrections, if I asked you all of the questions contained in your testimony -- in your third supplemental testimony today, would your answers be the same?
 - A. Yes, they would.

MR. FISK: Sierra Club moves for the admission of Sierra Club Exhibits 95 and 96C and tenders the witness for cross-examination.

25 EXAMINER ADDISON: Thank you, Mr. Fisk.

We will defer ruling on the admission of Sierra Club Exhibits No. 95 and 96C upon the completion of cross-examination.

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Are there any motions to strike?

MR. KUTIK: Yes, your Honor. Your Honor,
the companies would move to strike Mr. Comings' third
supplement testimony starting on page 7, line 18,
that's section No. 3, the entire section No. 3, which
goes all the way to the end of page 18.

The grounds, your Honor, the motion or the testimony is beyond the scope of the hearing. As we've discussed in previous proceedings in this part of the hearings, the scope of this case relates to the changes brought about by the third supplemental stipulation to the companies' ESP, the effect of those changes, and the settlement process that brought forth the third supplemental stipulation.

Using updates is not within the scope of those changes and is really a backhanded way as surrebuttal to Mr. Rose's testimony. So for those reasons, your Honor, we move that that portion of Mr. Comings' testimony be stricken.

EXAMINER ADDISON: Mr. Fisk.

MR. FISK: Thank you, your Honor. We would, of course, oppose that motion with regards to

the testimony. This is directly addressing

Ms. Mikkelsen's testimony in her fifth -- I believe

it's the fifth supplemental testimony she filed

projecting a net revenue and costs that would be

passed through rider RRS under the eight-year

stipulation that is at issue in this hearing. She

provided a specific number on that, provided a

workpaper supporting that.

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Mr. Comings's testimony directly addresses the use of that number and questions various inputs that went into that number and those projections for the third supplemental stipulation.

I believe Mr. Comings's testimony also updates certain numbers with regards to gas prices, capacity prices, et cetera, that I believe your Honors ruled just yesterday with regards to Mr. Wilson's testimony was an appropriate thing to do in this hearing.

And as for rebuttal of points raised by Mr. Rose in his rebuttal testimony, there is nothing in Mr. Comings's third supplemental testimony that even sites to Mr. Rose's testimony, and he doesn't specifically address any points that Mr. Rose made in his rebuttal testimony in a way of rebutting them. It simply focused on Ms. Mikkelsen's testimony and her projection of costs and revenues under rider RRS,

so we believe it's fully appropriate for this hearing.

MR. KUTIK: Calculations that

Ms. Mikkelsen presented were unchanged except for
certain features related to the third supplemental
stipulation, and so updating information has nothing
to do with Ms. Mikkelsen's calculations. The further
notion that this isn't a rebuttal to Mr. Rose's
testimony can be demonstrated or can be done away
with by just looking at Mr. Comings's testimony where
he cites or mentions ICF or Mr. Rose 15 times.

EXAMINER ADDISON: Mr. Fisk, last word.

MR. FISK: Ms. Mikkelsen does rely on the initial outdated forecasts that -- the initial forecasts that the company used. She's then modified them to reflect the eight-year value of this proposed stipulation, and it is perfectly appropriate for Mr. Comings to point out in his testimony here that those numbers are outdated and to update his testimony just as Mr. Wilson did yesterday.

EXAMINER ADDISON: At this time we are going to deny the motion to strike, just as we did for Mr. Wilson's testimony. We don't find there is anything improper with referencing updated information.

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1	MR. FISK: Thank you.
2	EXAMINER ADDISON: Did you have another
3	motion to strike?
4	MR. KUTIK: No, your Honor. That's our
5	motion.
6	EXAMINER ADDISON: Thank you.
7	Ms. Fleisher?
8	MS. FLEISHER: No questions, your Honor.
9	EXAMINER ADDISON: Mr. Dougherty?
10	MR. DOUGHERTY: No questions, your Honor
11	EXAMINER ADDISON: Ms. Bojko?
12	MS. BOJKO: No, thank you, your Honor.
13	EXAMINER ADDISON: Mr. Settineri?
14	MR. SETTINERI: No questions, your Honor.
15	EXAMINER ADDISON: Ms. Willis?
16	MS. WILLIS: No questions, your Honor.
17	EXAMINER ADDISON: Mr. Oliker?
18	MR. OLIKER: No questions, your Honor.
19	EXAMINER ADDISON: Mr. Pritchard?
20	MR. PRITCHARD: No questions, your Honor.
21	EXAMINER ADDISON: Mr. Kurtz?
22	MR. KURTZ: No questions, your Honor.
23	EXAMINER ADDISON: Mr. Kutik?
24	MR. KUTIK: Thank you, your Honor.
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CROSS-EXAMINATION

By Mr. Kutik:

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- Q. Good morning, Mr. Comings.
- A. Good morning, Mr. Kutik.
- Q. Would it be fair to say your testimony addresses issues raised in the rebuttal testimony of Mr. Rose?
- 8 Α. My testimony was focused on 9 Ms. Mikkelsen's testimony and the projections of 10 revenues and costs. Mr. Rose provided the underlying 11 information for those in the -- in his direct 12 testimony in this case. So my third supplemental 13 testimony updates information on issues I have raised 14 previously in my other rounds of testimony and 15 Mr. Rose raised in his testimonies, but I do not cite 16 to Mr. Rose's rebuttal and I did not review the 17 rebuttal when I was preparing this round of 18 testimony.

MR. KUTIK: Your Honor, I move to strike.

20 EXAMINER ADDISON: Mr. Fisk.

MR. FISK: Mr. Kutik -- Mr. Comings offered an answer that was directly responsive to what Mr. Kutik asked, which was whether Mr. Comings's testimony was focused on the issues addressed by Mr. Rose, and Mr. Comings's offered an explanation of

- 1 | what issues he was addressing in his testimony.
- 2 MR. KUTIK: The question was capable of a
- 3 | "yes" or "no," and he did neither.
- 4 EXAMINER ADDISON: Motion to strike will
- 5 be denied.
- 6 Q. (By Mr. Kutik) Mr. Comings, do you have
- 7 your deposition transcript?
- 8 A. I don't.
- 9 MR. KUTIK: May I approach, your Honor?
- 10 EXAMINER ADDISON: You may.
- 11 Q. (By Mr. Kutik) Mr. Comings, I took your
- 12 | deposition on January 11, 2016, correct?
- 13 A. Yes.
- 14 Q. And you were in your offices in
- 15 | Cambridge, Massachusetts?
- 16 A. Yes.
- 17 Q. And there was a court reporter there.
- 18 A. Yes.
- 19 Q. And you took an oath to tell the truth.
- 20 A. Yes.
- 21 Q. And you also took the opportunity to have
- 22 | the -- to review the transcript, did you not?
- 23 A. I did.
- Q. And let me now refer you to page 6 of
- 25 | your deposition transcript. Are you there?

A. Yes.

Q. And did I not ask you the following question and did you not give the following answer starting at line 11:

"Question: So your testimony in some way responds to the rebuttal testimony filed by the companies. Fair to say?"

And there is an objection by Mr. Fisk.

"Answer: It addresses the issues, some of the issues, raised in the rebuttal testimony of the companies."

Do you see that?

MR. FISK: And I would just first note that the objection made during the deposition was that the questions had already been asked and answered, and I would also object as this is improper impeachment.

MS. WILLIS: I would join in that objection.

EXAMINER ADDISON: Mr. Kutik, response?

MR. KUTIK: Your Honor, I asked him a simple question whether the testimony he is giving today responds to the issues raised in Mr. Rose's rebuttal testimony. He gave an answer that was -- neither "yes" nor "no," neither affirmative nor

negative, and this is a clear answer to the question which is different than the answer he gave today, which is he says affirmatively it addresses the issues, some of the issues, raised in the rebuttal testimony of the companies.

EXAMINER ADDISON: At this time I am going to overrule the objection.

Please proceed, Mr. Kutik.

- Q. (By Mr. Kutik) That was your testimony at your deposition, correct?
- 11 A. Yes. And when I said "addresses the

 12 issues," some of the issues are natural gas prices,

 13 capacity prices. These are issues that have been -
 14 these have been issues throughout the case, so when I

 15 said that response, that was what I was talking

 16 about.

And, as I said above, I did not review rebuttal testimony before writing this testimony, and I didn't cite to it at all.

20 MR. KUTIK: I move to strike everything
21 after the word "yes."

22 EXAMINER ADDISON: Granted.

You can raise that during redirect,

24 Mr. Fisk.

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MR. KUTIK: And, your Honor, I renew my

motion to strike the third section of his testimony given that it is a response to the rebuttal testimony of the companies by his own admission.

EXAMINER ADDISON: Mr. Fisk.

MR. FISK: Your Honors, Mr. Kutik is taking one portion of the deposition out of context. There was a series of Q and As here about this issue. Mr. Comings made clear that his testimony in this hearing was not designed to respond to the rebuttal testimony. He makes clear that he never cited to the rebuttal testimony of Mr. Rose. He made clear that he didn't review the rebuttal testimony of Mr. Rose right before writing the last round.

His testimony here is that the purpose of his testimony was to address the third supplemental stipulation, and simply his point about the issues is simply these are issues that have been at issue.

We've had natural gas prices, capacity prices, et cetera, that have been issues throughout this proceeding.

So, yes, there are some issues that were addressed by Mr. Rose or other witnesses previously that are addressed in his testimony doesn't mean he is directly rebutting anything in Mr. Rose's rebuttal testimony.

EXAMINER ADDISON: Thank you. At this time I am going to deny the motion to strike.

- Q. (By Mr. Kutik) Now, you have done no computer modeling to forecast natural gas prices, correct?
 - A. No, not in this case.
 - O. So what I said was correct.
 - A. Correct.
- Q. And you've done no study of the relationship of natural gas futures to natural gas spot prices, correct?
- A. Correct.

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- Q. You would agree with me that natural gas prices are volatile.
 - A. They can -- I think they have been volatile historically. The last for years they have been more volatile daily, not monthly or annually. I think there are daily fluctuations of temperatures that can be volatile.
- Q. Okay. Well, you reviewed Mr. Rose's rebuttal testimony, did you not?
- A. I reviewed it, yes, when it was filed.

 MR. KUTIK: May I approach, your Honor?

 EXAMINER ADDISON: You may.
- Q. Mr. Comings, I would like to hand you

what's been previously admitted in this case as Company Exhibit 151, which is Mr. Rose's rebuttal testimony. You recognize that, correct?

A. Yes.

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Q. Mr. Comings, I would like to hand you what's been previously admitted in this case as Company Exhibit 151 which is Mr. Rose's rebuttal testimony. He provided some information about the volatility of Henry Hub prices, did he not, natural gas prices?

MR. FISK: Your Honors, I guess I would note an objection. Mr. Kutik's two motions to strike were both based on the fact that the rebuttal testimony of Mr. Rose, which is not what is at issue in this hearing. If Mr. Kutik would like to ask Mr. Comings about his testimony in this hearing, that would be appropriate.

EXAMINER ADDISON: Mr. Kutik.

MR. KUTIK: Your Honor, this goes to his statement just now about natural gas price volatility. I am showing him some information about natural gas volatility that's in the record.

EXAMINER ADDISON: I will allow it.

Q. (By Mr. Kutik) Mr. Comings, I refer you, Mr. Comings, to page 31 of Mr. Rose's rebuttal

- 1 | testimony, particularly Figure 1.
 - A. Okay.

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- Q. And you see that there are -- there is data there with respect to natural gas price volatility with the Henry Hub, correct?
 - A. Yes.
- 7 Q. Okay. And it shows that for 2014 the 8 volatility was over 60 percent?
- 9 A. Yes; and then significantly dropped in 2015.
- Q. Okay. And you don't know whether that 2015 represented the entire year, do you?
- A. It says in the footnote that it reflects trades as of May 22, 2015.
- Q. So it reflects about less than five months of a year, correct?
- 17 A. Less than six months of the year.
- Q. Okay. And in mid December of 2015, the
 Henry Hub spot price of natural gas was in the
 neighborhood of \$1.65 per MMBtu?
 - A. I think that's right.
- MR. KUTIK: And, your Honor, I would like
 to have marked at this time two exhibits. First as
 Company Exhibit 173 I would like to have marked the
 Natural Gas Weekly Update for the week ending

December 18, 2015, from the U.S. Energy Information Administration.

EXAMINER ADDISON: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. KUTIK: And for Company Exhibit 74, I would like to have marked as the Natural Gas Weekly Update for the week ending January 6, 2016, from the EIA as well.

MR. FISK: I'm sorry, did you mean 174?

MR. KUTIK: I did, yes. I'm sorry.

EXAMINER ADDISON: It will be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. (By Mr. Kutik) Mr. Comings, I have handed you what's been marked for identification as Company Exhibits 173 and 174. First, would it be fair to say EIA is one source you have relied upon for your natural gas price information and for natural gas price trends?
 - A. Yes.

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- Q. And the EIA does an update of weekly gas prices, correct?
 - A. Yes.
- Q. And you recognize Company Exhibit 173 as
 the EIA's natural gas weekly update for the week
 ending December 18, 2015?

A. Yes.

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- Q. And you recognize Company Exhibit 174 as the EIA's Natural Gas Weekly Update for the week ending January 6, 2016, correct?
 - A. Yes.
 - Q. Now, referring to Exhibit 173, I would like to refer you to page 4 of 11.
 - A. Okay.
 - Q. On that page we see a table which includes spot prices for Henry Hub for the weekdays starting December 10 and ending Wednesday, December 16, correct?
 - A. Yes.
- Q. And we see a low price as of December 15th of \$1.65.
- 16 A. Yes.
- Q. Now, let's go to Exhibit 174 and go again to pages 4 -- to page 4 and also to page 5.
- 19 A. Okay.
- Q. Are you there?
- 21 A. Yes.
- 22 Q. And on that page we see -- those pages we 23 see a series of tables showing Henry Hub spot prices 24 for the week days starting December 17 and ending 25 January 6, excluding -- well, it does show Christmas

day as a holiday.

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- 2 Α. Yes, and New Year's day, correct.
 - So my description was correct? Q.
- 4 Α. Yes.
- 5 Q. And we see that the low price for that 6 period of time was a \$1.54 on December 24.
- 7 Α. Yes.
- 8 Ο. And the highest price was on Monday, January 4 at \$2.39, correct? 9
- 10 Α. Yes.
- 11 0. And the last price we see was on -- was 12 January 6th for \$2.35, correct?
- 13 Α. Yes.
- And would it be fair to say the week 14 Ο. 15 after that, the week in which I took your deposition, 16 Henry Hub prices were in the \$2.40 range?
- I think that's right. 17 Α.
- 18 So it would be fair to say in looking at Q. this data, in the space of seven days prices jumped 19 20 over 50 percent, say from December -- the space of 2.1 seven business days?
 - Α. Oh, okay.

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- 23 It jumped over 50 percent from Q. December 24 to January 6, for example.
- 25 Α. If you are taking the lowest price of

- these days and the highest price, then that's an accurate statement.
 - Q. Now, the mid December price, that was a 16-year low, was it not?
 - A. Yes.

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- Q. And you would not use that price going forward, correct?
 - A. No.
 - O. What I said was correct?
- 10 A. Yes, it was correct.
- Q. And I want to talk to you a little bit
 about the reasons why it was so low. Natural gas
 prices are influenced by natural gas demand, correct?
 - A. Yes.
- Q. And one of the factors relating to natural gas demand is weather, particularly temperature, correct?
- A. Yes. When I was talking about

 fluctuations day-to-day, that's one of the reasons.
- Q. Okay. December was one of the warmest
 Decembers on record in the lower 48 states, was it
 not?
- A. I'm not sure. It does discuss
 warmer-than-average temperatures in this document.
- Q. I asked you whether December was the

warmest December on record in the lower -- in the lower 48 states.

A. I don't know.

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- Q. Would it be fair to say that in the eastern half of the U.S., 29 states had the warmest December on record?
 - A. I don't know.
- Q. Would it be fair to say that there were -- that the maximum temperatures were a record for the eastern half of the nation in December?
- A. I don't know.
- Q. And would it be fair to say for the same region, the minimum temperatures in December were a near record?
- 15 A. I don't know.
 - Q. Okay. Would you agree with me the National Oceanic and Atmospheric Administration would be a reliable source of weather information?
 - A. Yes.

MR. KUTIK: Your Honor, at this time I would like to have marked as Company Exhibit 175 a document entitled "National Overview - December of 2015," from the National Oceanic and Atmospheric Administration, National Centers for Environmental Information.

EXAMINER ADDISON: So marked. 1 2 (EXHIBIT MARKED FOR IDENTIFICATION.) 3 MR. KUTIK: May I approach, your Honor? 4 EXAMINER ADDISON: You may. 5 (By Mr. Kutik) Mr. Comings, I've shown 6 you what's been marked for identification as Company 7 Exhibit 175. Do you recognize this as the National Overview from December of 2015 -- relating to the 8 9 December 2015 from the National Centers for 10 Environmental Information of the National Oceanic and 11 Atmospheric Administration? 12 Α. I haven't seen this before so I don't 13 recognize it. 14 MR. KUTIK: Your Honor, at this time we ask that the Bench take administrative notice of the 15 16 information that appears on the first page of this 17 document, particularly under temperature, and 18 particularly the first three bullet items. I would like to read now into the record. 19 20 EXAMINER ADDISON: Any objections? 21 MR. FISK: No objection. 2.2 EXAMINER ADDISON: Hearing no objection, we will take administrative notice. 23 24 MR. KUTIK: All right. May I read the 25 specific parts of the document that I would like to

have in the record?

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EXAMINER ADDISON: You may.

MR. KUTIK: All right. "The average contiguous U.S. temperature during December was 38.6° F, 6.0° F above the 20th century average. This was the warmest December on record for the Lower 48.

This bested the previous record of 37° F set in 1939.

The average maximum (daytime) temperature was 48.1°

F, 5.3° F above the 20th century average, the second highest maximum value on record behind 1939. The average minimum temperature was 29.2° F, 6.6° F above average. This bested the previous record set in 2014."

That's the first point. The second point reads, "Record warmth engulfed the eastern half of the nation, where 29 states had the warmest December on record. Near- to below-average December temperatures were observed in the West. No state was record cold."

That's the second point. The third point, "Both maximum and minimum temperatures were record and near-record high for the eastern half of the nation. Maximum and minimum temperatures were near- to below average across the West."

MS. WILLIS: Your Honor, I am going to

object at this time as to relevance, on the basis of relevance.

EXAMINER ADDISON: Overruled.

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Please continue, Mr. Kutik.

- Q. (By Mr. Kutik) Now, you are also aware, are you not, that in December there were a record level -- a record level high gas inventories.
- A. I wouldn't be surprised. I'm not positive.

MR. KUTIK: Your Honor, I would like to
approach the witness and show him what has been
marked yesterday as Company Exhibit 167, which was
the EIA's Short-Term Energy Outlook for January, '16.
I can provide the Bench a copy if you don't have that
with you.

EXAMINER ADDISON: I believe we have copies.

Mr. Fisk, would you like to look at the document?

MR. FISK: I have a copy here. Thank you.

MR. KUTIK: May I approach the witness?

EXAMINER ADDISON: You may.

Q. (By Mr. Kutik) Mr. Comings, I am showing you what has previously been marked and admitted in

this case as the Short-Term Energy Outlook for January, 2016 for the EIA. You recognize this as that document, do you not?

A. Yes.

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- Q. And it's this type of document that you look at regularly in your work, correct?
 - A. I've reviewed it before.
- Q. Okay. And let me refer you to page 10 of this document.
- 10 A. I'm there.
- Q. And you see there's a paragraph that says
 "Natural Gas Prices"?
- 13 A. Yes.
- Q. Around in the third line of that
 paragraph, there is a reference to "record inventory
 levels." Do you see that?
- 17 A. Yes.
 - Q. You have no reason to dispute that, do you?
- 20 A. No, I don't.
- Q. Would it also be fair to say that the EIA also projects that natural gas production growth will slow as natural gas prices and the -- "as low natural gas prices and declining rig activity begin to affect production"?

- A. Can you point me to a reference?
- Q. Yes. Let me refer you back to page 10.
 - A. Thank you.

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- Q. And let me refer you to the paragraph that says "Natural Gas Production and Trade." Are you there?
 - A. Yes.
- Q. And if we can look at the third sentence that begins on the fourth line of that paragraph, it reads, "EIA projects growth will slow 0.7% in 2016, as low natural gas prices and declining rig activity begin to affect production." Do you see that?
 - A. Yes.
 - Q. And you have no reason to dispute that either, do you?
- 16 A. No.
- MR. KUTIK: Can we go off the record for
- 18 | a minute?
- 19 EXAMINER ADDISON: Let's go off the
- 20 record.
- 21 (Discussion off the record.)
- 22 EXAMINER ADDISON: Let's go back on the
- 23 record.
- 24 Please proceed, Mr. Kutik.
- 25 Q. (By Mr. Kutik) Now, in your testimony,

you've focused a great deal on natural gas prices, but would it be fair to say that a more direct variable went into the companies' revenue forecasted energy prices?

- A. The natural gas prices feed into those energy price forecasts, and they are a key assumption. So I don't think that's fair to say.
- Q. All right. Isn't it true that what actually went into the forecasts of the companies' revenue was energy price, not natural gas price?
- A. Directly, yes. However, those energy price forecasts are reliant on natural gas prices.
- Q. All right. Now, the difference between Mr. Rose's forecasted energy prices and energy futures is less than the difference between Mr. Rose's natural gas forecast prices and natural gas futures?
- A. The difference is less for energy prices wouldn't -- regarding the actual 2015 price. I don't know about futures.
- Q. Okay. Let me refer you back to your testimony in your deposition, sir. Can you please turn to page 27. Are you there?
 - A. Yes.

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Q. And did you not answer the following

questions the following way starting at line 11:

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"Question: Do you know whether the difference between Mr. Rose's energy forecast and current energy futures are more or less than the difference between Mr. Rose's natural gas price forecasts and natural gas futures currently?

"Answer: When you say more or less, I don't know by what metric they are different measures so...

"Question: Well, as a percentage.

"Answer: Aah. Well, the fluctuation in terms of percentage for energy prices, the percentage differences are likely to be lower than the percentage difference in capacity -- I'm sorry -- natural gas price in comparison."

That was your deposition testimony, correct?

- A. Yes. I say in my deposition I said "likely" because I was not affirmative.
- Q. That was your deposition testimony, correct?
 - A. That's correct.
 - Q. Now, would it also be fair to say the total bid or price would not fluctuate as much as fuel price?

- A. That is fair to say because there are other elements of the bid price that do not fluctuate as much.
- Q. Would it also be fair to say that the ratio of energy prices to natural gas prices is not constant over time?
 - A. That's fair to say.
- Q. One of your criticisms of Mr. Rose's capacity price forecast is that the levels he predicts are not borne out by historical trends of natural gas prices -- excuse me, for capacity prices of PJM, correct?
 - A. Yes.

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- Q. And capacity prices are less sensitive to gas prices than changes -- than energy, to gas price changes than energy prices are?
 - A. Yes, that's fair to say.
- Q. You would agree with me, would you not, that if demand for capacity is less, that will have a downward pressure on capacity prices, all else being equal?
 - A. Yes.
- Q. You would also agree with me that if the supply of the capacity is less, that will have an upward pressure on capacity prices, again all

- things -- all else being equal? 1
- 2 Α. Yes.

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- 3 And PJM capacity performance requirements Ο. will increase by 25 percent in the next 16 months, 5 correct?
 - If you are talking about the 2020-2021 auction compared to the most recent auction 2018-'19, the capacity performance is going to go from 80 percent to 100 percent.
 - So the answer to my question is yes.
- 11 Α. Yes.
- 12 And demand for capacity performance will Q. 13 increase by 25 percent.
- 14 Α. Yes.
- 15 Ο. Now, I want to refer you to your Exhibit 16 TFC-45.
- 17 Α. Okay.
- 18 Which is the 2016 PJM Load Forecast Q. 19 Report that we previously marked in this case and 20 admitted as Company Exhibit 171. Now, with respect 2.1 to this document, there is a Summary Table on page 3, 2.2 correct?
- 23 Α. Yes.
- 24 Let's look at the lines devoted to PJM 25 RTO. We see on kind of the first line that has in

- bold PJM RTO, there are certain figures that are
 shown there, correct?
- 3 A. Yes.
- Q. And take an example, we see the RTEP year 2021, we see a figure of 157,358, correct?
- 6 A. Yes.
- Q. And that is either a gross or an unrestricted peak that's been projected by PJM, correct?
- 10 A. Yes.
- Q. And then they take out a number for demand resources, correct?
- 13 A. Yes.
- Q. And then we see a number that's labeled "Restricted," correct?
- 16 A. Yes.

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- Q. And this would be the load that generation resources would have to meet, correct?
- 19 A. Yes, that's fair to say.
- Q. Now, let me refer you to page -- to Table
 B-7 of this document. I believe that starts on page
 65. Are you there?
- 23 A. Yes.
- Q. And if we go to the end of that table
 which is on page 70, we see some numbers for "Total

Load Management, " correct?

A. Yes.

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- Q. And those numbers that we see on the total line there would tie back to the numbers on the Summary Table that we just looked at for demand resources, correct?
 - A. Yes.
- Q. And the numbers we see on Table B-7, those are PJM's projection for demand response that's going to for some of this period qualify for capacity performance, correct?
 - A. Yes.
- MR. KUTIK: Now, I would like to approach the witness, your Honor. May I?
- 15 EXAMINER ADDISON: You may.
- MR. KUTIK: Your Honor, I would like to
 show the witness what has previously been marked in
 this case as Sierra Club Exhibit 15, and we had
 marked it yesterday -- admitted as Sierra Club 15.

 We had marked it yesterday as Exhibit 170. It's the
- 21 PJM Load Forecast Report for January, 2015.
- The Bench still has copies, or I can provide additional copies to the Bench.
- EXAMINER ADDISON: I believe we have copies.

Mr. Fisk?

MR. FISK: I have a copy.

3 MR. KUTIK: May I approach the witness,

4 your Honor?

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EXAMINER ADDISON: You may.

- Q. (By Mr. Kutik) Mr. Comings, I've handed you a document that's the PJM Load Forecast Report for January, 2015, correct?
 - A. Yes.
- Q. And if we look at page 3, we see a similar Summary Table that we just looked at with respect to the January, 2016, report, correct?
 - A. Yes.
- Q. In addition to the fact that some of the numbers are different, some of the years are different, the calculation to get to restricted peak load also is different in that PJM takes out not only demand resources but energy efficiency, correct?
 - A. That's right.
- Q. And if we go back to Table B-7 of the 2015 report, which starts on page 61 and ends on page 64, we some data for PJM RTO, correct?
 - A. Yes.
- Q. And that is -- what's shown with respect to that part of the table are the projections for

demand response for the years shown, correct?

- A. Yes. And then with the addition of energy efficiency on Table B-8.
- Q. All right. And if we look at the numbers for Total Load Management that appear in B-7 of the 2015 report, would you agree with me that they are all larger than the numbers that appear on Table B-7 in the 2016 report for the PJM RTO?
 - A. Yes.

- Q. In other words, the forecasts for demand response that were used for part of this calculation in 2016 went down.
- A. Yes. And the restricted load forecasts also in 2016 is still lower for most years.
- MR. KUTIK: Your Honor, I move to strike everything starting with the word "and."
- 17 EXAMINER ADDISON: Granted.
- Mr. Fisk, you can bring that up during redirect.
- MR. FISK: Thank you, your Honor.
 - Q. (By Mr. Kutik) Now, I want to go back to looking at the 2016 Load Forecast Report. I think we spotted a number earlier in the Summary Table for the RTEP year 2020-21. And there was a figure for the restricted forecast or restricted load forecast of

- 153,934, correct?
- 2 A. Yes.

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- Q. And RTEP year, that's the year beginning June 1, 2021, correct?
 - A. Yes, I believe that's true.
 - Q. Now, you as part of your work in this case reviewed Mr. Rose's workpapers, did you not?
 - A. Yes, I did.

MR. KUTIK: Your Honor, at this time we would like to have marked as Company Exhibit 176

Mr. Rose's public -- the public version of Mr. Rose's workpapers.

13 EXAMINER ADDISON: It will be so marked.

14 (EXHIBIT MARKED FOR IDENTIFICATION.)

MR. KUTIK: May I approach?

EXAMINER ADDISON: You may.

- Q. (By Mr. Kutik) Mr. Comings, I handed you what has been marked as Company Exhibit 176. Do you recognize this as Mr. Rose's workpapers, at least the public version of workpapers?
- 21 A. T do.
- Q. And let me have you turn to I guess the
 third page of this document. And it says at the top
 "Zonal Coincident Peak Demand and Energy
 Assumptions." Are you there? Essentially what I am

1 referring to is the first page with any tables on it.

- A. Yes.
- Q. And at the top it says "Zonal Coincident
 Peak Demand and Energy Assumptions." Do you see
 that?
- A. Yes.

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- Q. And this indicates that it's for gross peak, correct?
 - A. Yes, it does.
- Q. At the top there are two tables. One at the top says "Gross Peak," right?
- 12 A. Yes.
- Q. That would be another term for unrestricted peak?
- 15 A. Yes.

document is.

- Q. And the number we see there for 2021 for the PJM RTO looks like about 170,026?
- MS. WILLIS: Objection.
- 19 EXAMINER ADDISON: Grounds?
- MS. WILLIS: Your Honor, this is not a document that this witness -- although he may recognize it as a workpaper, he cannot identify and authenticate it, and he does not have the ability to testify as to what assumptions were made, what this

Clearly this is a document by another
witness that this witness cannot identify, verify,
and authenticate, and so I object. There is no
foundation laid. We are just now trying to get this
workpaper in through a different witness because it
didn't come in earlier. I do object.

EXAMINER ADDISON: Mr. Kutik.

MR. KUTIK: Your Honor, this witness is
talking about certain assumptions that were made by
Mr. Rose. We are examining those assumptions. It's
fair game for me to put them before the witness.

EXAMINER ADDISON: Overruled.

Q. (By Mr. Kutik) So I believe the question
before you, Mr. Comings, was does it appear that

- Q. (By Mr. Kutik) So I believe the question before you, Mr. Comings, was does it appear that Mr. Rose is showing that for 2021 for the PJM RTO the number is 170,026?
- A. Yes, which is almost 13,000 more than the 2016 forecast for that year.
- MR. KUTIK: Move to streak everything after "Yes."
- 21 EXAMINER ADDISON: Granted.
- Q. Let me now have you turn to the next page. Are you there?
- 24 A. Yes.

Q. And there are -- there is a table there

- that says "Demand Response," correct?
- A. Yes.

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- Q. And the number there for demand response for 2021 for the PJM RTO is 11,366, correct?
 - A. Correct.
 - Q. It also has energy efficiency numbers in the second table on that page, correct?
 - A. Correct.
 - Q. And if we look at 2021 for PJM RTO, the number is 1,386, correct?
- 11 A. Yes.
 - Q. So if we took Mr. Rose's numbers using the gross peak and took out demand response, the number would be 158,660; would you accept that?
 - A. Subject to check.
 - Q. And if we took out both demand response and energy efficiency from the gross peak assumption, the number would be 157,274, correct?
 - A. Subject to check.
 - Q. Okay. And with respect to the restricted numbers then, they would be about 2 to 3 percent difference than what was shown in the 2016 load forecast report for RTEP year 2021 PJM RTO; would you accept that?
- 25 A. They are about 2 to 3 percent higher, I

8309 1 would say, yes. 2 MR. KUTIK: No further questions. Thank 3 you, Mr. Comings. 4 THE WITNESS: Thank you. 5 EXAMINER ADDISON: Thank you, Mr. Kutik. 6 Any questions, Mr. Beeler? 7 MR. BEELER: No, thank you, your Honor. EXAMINER ADDISON: Redirect, Mr. Fisk? 8 9 MR. FISK: May we have five minutes, your 10 Honor? 11 EXAMINER ADDISON: You may. 12 Let's go off the record. 13 (Discussion off the record.) 14 EXAMINER ADDISON: Let's go back on the 15 record. 16 Redirect, Mr. Fisk? 17 MR. FISK: Yes, just a few. Thank you, 18 your Honors. 19 20 REDIRECT EXAMINATION 2.1 By Mr. Fisk: 22 Mr. Comings, do you recall Mr. Kutik was 23 asking you about temperatures, weather temperatures, 24 in December? 25 A. Yes.

- Q. Okay. And he was asking you about those temperatures with regards to Henry Hub natural gas spot prices in December; do you recall that?
 - A. Yes.

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- Q. And do you recall Mr. Kutik also asking you about Henry Hub natural gas spot prices in early January of 2016?
 - A. Yes.
- Q. And I believe it was your testimony that those prices had gone up compared to the December Henry Hub spot prices; is that right?
- A. Yes.
- Q. And if you could -- do you have Company

 Exhibit 174 in front of you?
- 15 A. Yes, I do.
- Q. And if you could turn to the second page of that document.
- 18 A. Okay. I'm there.
- Q. And do you know whether this EIA document discusses temperatures in the eastern half of the United States in January of 2016?
- A. Yes, it does. It says that they were colder than average for the eastern half of the United States.
- Q. Okay. And in your opinion, is that --

those colder-than-average temperatures play into the natural gas prices that had been seen in the early parts of January, 2016?

- A. Yes. As I testified earlier, natural gas prices fluctuate daily with temperature. Part of the reason they were low in December, as Mr. Kutik pointed out, was that there were warmer-than-average temperatures -- or I should say EIA pointed out -- in degrees. And there were colder-than-average temperatures in the eastern half of the United States in January, which led to higher prices for those days.
- Q. Okay.

- A. I should say they also -- sorry. I'm done.
 - Q. Okay. And with regards to the increase in natural gas prices from December, 2015, to January, 2016, how do those January, 2016, prices compare to what Mr. Rose projected for 2016?
 - A. Mr. Rose projected a price of 4.28.

 These prices in January were in the 2.30, 2.40 range.

 I would say his were significantly higher.
- Q. Okay. Thank you. Okay. And do you recall Mr. Kutik asking you about the EIA's

 Short-Term Energy Outlook from January, 2016?

A. Yes.

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- Q. Okay. And Mr. Kutik pointed you to certain statements on page 10 of that document regarding natural gas inventory levels and production.
 - A. Yes.
- Q. Okay. And is it your understanding that those -- the inventory levels and production issues addressed in the Short-Term Energy Outlook play into EIA's projections of natural gas prices for 2016 and '17?
- A. Yes.
- Q. Okay. And does the Short-Term Energy
 Outlook provide EIA's forecasted Henry Hub natural
 gas prices for 2016 and '17?
 - A. Yes, it does. On page 9 it lists -- it says, "Forecast Henry Hub spot prices average \$2.65/MMBtu in 2016 and 3.22/MMBtu in 2017."
 - Q. Okay. And those -- how do those prices compare to what Mr. Rose used in this proceeding?

 And be careful not to -- I believe the 2017 number might be confidential so don't state that on the record.
- A. For 2016 they are -- EIA forecast is significantly lower.

1 Q. Okay. And are those -- the updated --2 are the EIA forecast in the Short-Term Energy Outlook for natural gas Henry Hub prices for 2016 and '17 3 lower than what EIA included in its 2015 Energy 4 5 Outlook natural gas projection? 6 MR. KUTIK: May we have the question 7 read, please. (Record read.) 8 9 Α. Yes. 10 And do you recall Mr. Kutik asking you Q. about PJM's 2016 load forecast? 11 12 Α. Yes, I do. 13 0. Okay. And I believe Mr. Kutik also asked 14 you about the PJM's 2016 forecast of demand response; 15 am I right? 16 Α. Yes. And if you add together PJM's gross load 17 18 forecast and the demand response, you then get PJM's 19 restricted load forecast; is that right? 20 MR. KUTIK: May I have the question read, 21 please. 2.2 EXAMINER ADDISON: You may. 23 (Record read.) 24 MR. KUTIK: Did you mean to say add? Did 25 you mean to say add?

MR. FISK: Add?

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MR. KUTIK: Add, A-D-D.

MR. FISK: Yes.

- Q. (By Mr. Fisk) Well, add the two figures together or subtract out the demand response from the load forecast?
 - A. Correct, subtract, yes.
- Q. Okay. Thank you. And Mr. Kutik had you compare the PJM's 2016 forecast of restricted load for the year 2021 to the forecast of load for 2021 that Mr. Rose used; is that correct?
- A. Yes.
- Q. Okay. And for 2021, PJM's 2016 restricted load forecast was lower than the -- than what Mr. Rose used; is that right?
- A. Yes. I believe it's actually lower in all years compared to Mr. Rose's, which Mr. Rose uses the 2014 PJM load forecast. If you account for demand response, subtract it out to get the restricted load, it's lower in all the years of the transaction, 2016 through 2024, using the 2016 load forecast.
- MR. FISK: Okay. I have nothing further.
- 24 EXAMINER ADDISON: Thank you, Mr. Fisk.
- 25 Ms. Fleisher?

8315 1 MS. FLEISHER: No questions, your Honor. 2 EXAMINER ADDISON: Mr. Dougherty? 3 MR. DOUGHERTY: No questions, your Honor. EXAMINER ADDISON: Miss Bojko? 4 5 MS. BOJKO: No questions, your Honor. 6 EXAMINER ADDISON: Ms. Willis? 7 MS. WILLIS: No questions, your Honor. EXAMINER ADDISON: Mr. Oliker? 8 9 MR. OLIKER: No, thank you, your Honor. 10 EXAMINER ADDISON: Mr. Pritchard? 11 MR. PRITCHARD: No questions, your Honor. 12 EXAMINER ADDISON: Mr. Kurtz. 13 MR. KURTZ: No questions, your Honor. EXAMINER ADDISON: Mr. Kutik? 14 15 16 RECROSS-EXAMINATION 17 By Mr. Kutik: 18 Would you agree with me, Mr. Comings, 19 that with respect to the Short-Term Energy Outlook that EIA prepares that it's influenced, in some part, 20 2.1 by futures? 2.2 Α. Yes. 23 And you took your futures information as Q. 24 of December 29? 25 A. Yes.

8316 MR. KUTIK: No further questions. Thank 1 2 you. 3 EXAMINER ADDISON: Thank you, Mr. Kutik. Mr. Beeler? 4 5 MR. BEELER: No questions, thank you. 6 EXAMINER ADDISON: Thank you. 7 Any questions? EXAMINER PRICE: No. 8 9 EXAMINER ADDISON: Examiner Chiles? 10 No. 11 EXAMINER ADDISON: Commissioner Haque? 12 COMMISSIONER HAQUE: No, thank you. 13 EXAMINER ADDISON: I have no questions. 14 You are excused, Mr. Comings. 15 THE WITNESS: Thank you, your Honor. 16 EXAMINER ADDISION: I believe you 17 previously moved for admission of Sierra Club 18 Exhibits 95 and 96 Confidential, Mr. Fisk. 19 MR. FISK: Yes. 20 EXAMINER ADDISON: Are there any 2.1 objections at this time to the admission of those two 2.2 exhibits? 23 MR. KUTIK: No, your Honor. 24 EXAMINER ADDISON: Hearing none, they 25 will be admitted.

8317 1 (EXHIBITS ADMITTED INTO EVIDENCE.) 2 EXAMINER ADDISON: Mr. Kutik. 3 MR. KUTIK: Your Honor, the companies move for the admission of Company Exhibits 173 and 4 174. 5 6 EXAMINER ADDISON: Are there any 7 objections to the admission of Companies' Exhibit 173 8 and 174? 9 MR. FISK: No objection. 10 MS. WILLIS: Your Honor, I would object. 11 EXAMINER ADDISION: On what grounds? 12 MS. WILLIS: I don't believe that 13 that's -- I don't think, first of all, a proper 14 foundation was established, and I believe they are 15 hearsay and they are not within the exception of 16 hearsay. 17 EXAMINER ADDISON: Mr. Kutik, care to 18 respond? 19 MR. KUTIK: Yes, your Honor. This is a 20 government report. 2.1 EXAMINER ADDISON: We are going to 22 overrule the objections and admit Companies' Exhibits 173 and 174 into the record. 23 24 (EXHIBITS ADMITTED INTO EVIDENCE.) 25 EXAMINER ADDISON: Let's go ahead and go

8318 off the record. 1 2 (Discussion off the record.) 3 EXAMINER CHILES: Let's take a 10-minute break at this time. Thank you. 4 5 (Discussion off the record.) 6 EXAMINER CHILES: Let's go back on the 7 record. 8 Ms. Bojko. 9 MS. BOJKO: Thank you, your Honor. At 10 this time the Ohio Manufacturers' Association Energy 11 Group would like to call Dr. Edward W. Hill to the 12 stand. 13 (Witness sworn.) 14 EXAMINER CHILES: Thank you. 15 16 EDWARD. W. HILL, PH.D. being first duly sworn, as prescribed by law, was 17 examined and testified as follows: 18 19 DIRECT EXAMINATION 20 By Ms. Bojko: 2.1 Could you please state your name and 22 business address for the record? 23 Edward Hill, business address is 1810 Α. 24 College Road, Columbus, Ohio. Q. Are you the same Dr. Hill that previously 25

1 | testified in this proceeding?

- A. I am.
- Q. Did you file or cause to be filed additional testimony opposing the stipulated ESP IV in this case?
- A. I did.

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MS. BOJKO: Your Honors, at this time I would like to mark as OMAEG Exhibit 26 Dr. Hill's testimony titled Corrected Third Supplemental Testimony of Edward W. Hill on behalf the Ohio Manufacturers' Association Energy Group.

EXAMINER CHILES: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Sir, was your testimony original filed on December 30, 2015?
- 16 A. It was.
- Q. And was it corrected and refiled on January 13, 2016?
- 19 A. It was.
- Q. And do you have in front of you, sir, what has been marked as OMAEG Exhibit 26, your corrected supplemental testimony?
- A. Oh, I have the corrected in front of me.

 I didn't have an exhibit number on it. Sorry.
- Q. And your third corrected supplemental

testimony that's been marked as OMAEG 26 includes
Attachments EWH-1 and EWH-2; is that correct?

- A. That's correct.
- Q. Do you recognize this document as your corrected third supplemental testimony?
 - A. It is.

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- Q. And was this testimony prepared by you or under your direction?
 - A. It was.
- Q. And on whose behalf are you testifying today?
- 12 A. Ohio Manufacturers' Association Energy
 13 Group.
 - Q. And since filing the corrected version of your testimony, do you have any additional changes?
 - A. To the testimony, no.
 - Q. If I were to ask you the same questions today as they appear in your corrected testimony, would your answers be the same?
- A. They will.
- MS. BOJKO: At this time, your Honor, I
 would like to move OMAEG Exhibit 26, subject to
 cross-examination, and I tender the witness for
 cross.
- 25 EXAMINER CHILES: Thank you. We will

defer ruling on the motion for admission until cross-examination is complete.

MS. BOJKO: Thank you, your Honor.

EXAMINER CHILES: Ms. Fleisher?

MS. FLEISHER: No questions, your Honor.

EXAMINER CHILES: Mr. Dougherty.

MR. DOUGHERTY: No questions, your Honor.

EXAMINER CHILES: Mr. Mendoza?

MR. MENDOZA: No questions, your Honor.

EXAMINER CHILES: Ms. Willis?

MS. WILLIS: No questions your Honor.

EXAMINER CHILES: Mr. Pritchard?

MR. PRITCHARD: No questions, your Honor.

EXAMINER ADDISON: Mr. Kurtz?

MR. KURTZ: I do have a few questions.

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17 CROSS-EXAMINATION

18 By Mr. Kurtz:

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Q. Good Morning, Dr. Hill.

A. Good morning.

Q. Will you turn to page 22 of your

22 testimony, Table 1.

MR. ALEXANDER: Mr. Kurtz, was that page

24 reference to the corrected testimony or to his

25 | original testimony?

MR. KURTZ: Well --

THE WITNESS: Table 1 on page 21 is of the corrected testimony.

- Q. (By Mr. Kurtz) Is it the same table?
- A. It is the same table.
- Q. Okay, table 1 then. Here you do a historical comparison of residential, commercial, and industrial prices for various cities in the state to make certain conclusions; is that right?
 - A. Could you repeat the question, please?
- Q. Basically you look at 2004 through 2014 residential, commercial, industrial electric prices based upon some staff report for various cities and then draw conclusions about stable rates?
 - A. That's correct.
- Q. Okay. Now, will you turn to the second -- the January '04 through December, '08 batch of cities.
 - A. January '04 to December 08, yes.
- Q. The second batch.
- 21 A. Right.

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- Q. Look at Toledo. Do you see the line for Toledo?
- 24 A. I do.
- Q. Okay. The industrial electricity price

- 1 you have here -- and this is in real dollars, right?
 2 These are not nominal?
 - A. The mean -- the mean prices, the columns labeled "Average" or "(Mean)," those are inflation-adjusted prices.
 - Q. Okay. By the way, what discount rate did you use to present them?
 - A. I used the Consumer Price Index for all consumers, the electricity component.
- Q. Okay. Now, for the industrial customers in this '04 through '08 time period, the real or inflation-adjusted price you have here is 17 cents per kilowatt-hour?
 - A. Correct.
- Q. Okay. Now, that's higher than the commercial price of \$16 per --
- 17 A. 16 cents?

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- 18 Q. Well, yes, 16 cents per kilowatt-hour.
- 19 A. Correct.
- Q. And it's higher than the residential price of 15 cents per kilowatt-hour?
- 22 A. Correct.
- Q. Have you ever seen electric rates for industrial customers that are above residential customers?

- A. The only data series where I looked over time were the data series here. I will confess I was surprised by that piece of data.
- Q. Did it cause you to call into question the accuracy of the data?
- A. No, because it was consistent over the time period. The Toledo data for industrial were high throughout the entire first half, almost enormously so, but as time went on, it approached the average for the group.
- Q. Now, do you know what load factor was used to calculate the industrial price?
- A. If I can go to the report that I drew from, it's there.
- 15 Q. 41 percent?

- A. No. That report is in a different binder so I would have to it pull out.
- Q. Can you calculate the load factor? I think it's 20 megawatt load they assume will be 6 million kilowatt-hours a month.
 - MS. BOJKO: Objection, your Honor. The witness has said he would like to reference another document. I think that's appropriate.
 - Q. Yeah, go ahead.

 EXAMINER CHILES: Thank you.

- A. I apologize. I didn't bring the data document with me.
- Q. Can you just do the math in the staff -- this is based upon a staff report?
 - A. Correct.

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- Q. They used 20 megawatts of average -- of demand and 6 million kilowatt-hours a month for the industrial category.
 - A. Correct.
- Q. Can you calculate a load factor? Will you accept, subject to check, 41 percent?
- A. What I did was I took the data because it's consistent across all regions and places, and used the data that was produced by the staff.
 - Q. Do you think 41 percent is a representative load factor for industrial customers?
 - A. I'm not in a position to comment.
 - Q. Do you think 17 cents per kilowatt-hour over the five-year period, right? Over the five-year period in real dollars, is that representative of the real world, do you think?
- A. It was -- it is what was collected in the dataset itself.
- Q. But my question is do you think it's representative of what --

- A. Well, I think it also reflected the standard service offer in the Toledo region. It may be the largest industrial customers may not have been taking SSO.
- Q. Well, back in '04 through '08 time
 period --
 - A. There weren't any, right.
 - Q. Everybody was basically on the tariff and no one was shopping, right?
 - A. Correct.

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- Q. So do you think it represents, 17 cents a kilowatt-hour, represents what industrial customers were really paying in that time period?
 - A. There was no information in the survey that I used that indicated the staff found a mistake, and the data were consistent. If you go to Figure 3, I think it's Figure 3, yeah, you'll see that the Toledo data in the early part of the time period from 2004 up until 2009 was enormously high. It then dipped late in 2008 and the Toledo rates looked much more in norm than the others.
 - Q. Are you familiar -- are you familiar with the FERC Form 1s that each investor-owned utility is required to file at FERC every year?
- 25 A. I'm sorry, I can't hear you.

8327 1 Q. The FERC Form 1. 2 Α. Form 1? 3 Q. Yes. Α. I'm not familiar with that. 4 5 Q. Never looked at it? 6 Α. No. 7 Q. Let me show you -- this is a report that every investor-owned utility is required by law to 8 9 file with FERC annually. MR. KURTZ: And may I approach? 10 11 EXAMINER CHILES: You may. 12 MR. KURTZ: This is the sales schedule 13 for the FERC Form 1. 14 EXAMINER CHILES: Do you intend to mark 15 this? 16 MR. KURTZ: Yeah. OEG exhibit something. 17 I apologize, I don't know where we are in the exhibits. 18 19 MR. ALEXANDER: Your Honor, I believe it 20 might be OEG Exhibit 2. 2.1 EXAMINER CHILES: Exhibit 2. So marked. 2.2 (EXHIBIT MARKED FOR IDENTIFICATION.) 23 MS. FLEISHER: Are there copies? 24 (By Mr. Kurtz) My database only went back Ο.

We will start with 2005 FERC Form 1. Do

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10 years.

you see that up in the top right-hand corner?

A. Correct.

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Q. Okay. Just go to the Industrial Service, line 36. You see 5.1 million megawatt-hours sold to the industrial class?

MS. BOJKO: Objection.

EXAMINER CHILES: Grounds?

MS. BOJKO: Your Honor, the witness has already said he's not seen a FERC Form 1. There's been no foundation laid that he's seen this exact FERC Form 1. We are jumping into reading from the document without laying the proper foundation. I think that it's inappropriate and it lacks foundation.

MR. KURTZ: This is a -- this is a document filed by every investor-owned utility in the United States with FERC under penalty of law, and it's a document -- obviously, a government records document, and it goes to the pricing of electricity for Toledo Edison in the time period covered by Dr. Hill's report, and I am just going to contrast the real prices versus the numbers he used.

MS. BOJKO: Well, I object to the characterization of his testimony, and I would say that just because it might be an exception to

hearsay, which I think counsel is alluding to, it doesn't create the foundation, and you can't ask witnesses questions on a document that he has never seen and create that foundation.

EXAMINER CHILES: I am going to sustain the objection.

- Q. (By Mr. Kurtz) How can you hold yourself out as an expert in public utility regulation if you have never reviewed a FERC Form 1?
- 10 MS. BOJKO: Objection. Argumentative.
- 11 Q. Are you an expert in public utility regulation?
 - A. I consider myself to be an expert in public policy and in the understanding of industrial markets, not in public utility regulation. All of my testimony was submitted with that in mind.
 - Q. Okay. Let me ask you about your testimony, in particular on pages 10 through 15, 16. You address the assertion among the signatory parties that the stipulation will stabilize rates; is that correct?
 - A. Excuse me, I was finding where -- the pages you were at.
- 24 Q. 10 through 16.

25 A. Okay. Just long-term stable predictable

retail prices?

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- Q. Yes. You are addressing that assertion of the signatory parties?
 - A. Correct.
- Q. Okay. You conclude -- let's see page 12, line 1, that under the stipulation "retail electric prices may be somewhat more predictable under the affiliate PPA than under an unregulated generating market based on how the algebra of the PPA works. However, consumers will be negatively impacted by higher prices." Did I read that right?
- MS. BOJKO: Objection, your Honor. I think counsel is not working off of the correct version of his testimony, and it's creating citation errors.

MR. KURTZ: I apologize.

- Q. Is that sentence still in your testimony?
- A. I just found it, so...
- O. Okav. Where would it be?
- A. We are at page 11 in the corrected. I think you started reading at line 18, but you definitely concluded on page 12, line 2.
- Q. Okay. So as I understand your testimony, you continue with this same theme, that because of the fixed component of the PPA, the fixed cost

recovery component, including a locked-in return on equity, that the PPA will be more stable but will be higher priced.

A. More stable than?

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- Q. Well, you say -- let me find it in the new one.
- A. Let me say -- let me save you the bother of finding it. I do say consistently that the stability that the signatories are asking for may -- has a high probability of occurring, but the price that results, including the charge that would come from the affiliate PPA, would be higher than a market price would be in a fully competitive market.
- Q. Okay. Let me -- let's just by way of background under the PPA, you understand that it's about 3,200 megawatts?
 - A. That's correct.
- Q. Do you know that the load of the FirstEnergy operating companies is in the 10,000 to 11,000-megawatt range?
- A. I've seen a number in that range. I can't speak authoritatively on it.
- Q. Is this the way you understand the PPA would work, customers will shop for 100 percent of their physical electric needs through a CRES or SSO,

but then there will be this charge or credit, the RRS rider, on the bill as sort of -- on a financial basis. Is that the way you understand it works?

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A. I didn't understand the tail end of what you said, so can I restate it and see if we are in agreement, okay?

So it's my understanding that the result of the RRS will be either a credit or a charge that should appear on the person's bill because it is a nonbypassable rider.

Q. So is your understanding that the customer will shop for 100 percent of their physical needs, but because of the RRS, the financial end result will be that approximately 30 percent of their pricing will be at cost of service from the PPA units and 70 percent at market?

MS. WILLIS: Objection.

EXAMINER CHILES: Grounds?

MS. WILLIS: Your Honor, this is cross-examination that is way beyond the scope of, at this stage, the proceeding. This is -- this has been an issue, whether it be the PPA functions as a limitation on customer shopping, as a financial limitation, this has been an issue since day one, and it is consistent with the rulings throughout this

proceeding in this phase, we are focusing on new issues, not issues that have been explored and reexplored and all addressed in 35 days of hearing.

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MR. KURTZ: Your Honor, the witness spends five pages of testimony explaining why the PPA will be more stable but higher price than the market portion of the bill, and my questions go directly to that. He explains that because of the fixed return and the stable capital structure and the fact that the PPA rate base doesn't change radically from year to year that he expects the fixed component of the PPA to be more stable than market. And that's exactly what these questions go to.

EXAMINER CHILES: The objection is overruled. I will allow the question.

- Q. (By Mr. Kurtz) Do you understand that the financial end result of the RRS is that customers will have 70 percent of their pricing at market and approximately 30 percent at cost of service? And I'll add if the cost of service is above market, the RRS would be a charge. If the cost of service is below market, the RRS will be a credit.
- A. With what's presented in the third stipulation, that is largely true, and the math that you are going through is accurate. The reason why I

hesitate is that there is -- in the third stipulation there is a loosely described affiliate PPA dealing with renewable energy that covers an additional 100 megawatts. So if we put those two things together, we are in agreement.

Q. Okay. I hadn't thought about the renewable piece. That's still subject to Commission approval, right?

A. Correct.

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MS. BOJKO: Objection. I think that mischaracterizes the stipulation.

Q. The 100 megawatts of renewable, the Commission has to approve some sort of application to build the capacity. Is that your understanding, Dr. Hill?

MS. BOJKO: Objection, still mischaracterizes the stipulation.

EXAMINER PRICE: How?

MS. BOJKO: There is nothing about building anything in the stipulation, first of all. Secondly, the stipulation requires a nonbypassable rider to be established at zero, so Commission approval prior to that is not exactly correct. So there's some nuisances to the stipulation language that the signatory parties should know about.

MR. KURTZ: I'll move on, your Honor.

EXAMINER CHILES: Okay. Thank you.

- Q. (By Mr. Kurtz) Let's talk about, as you discuss in your testimony, the fixed cost component of the PPA portion. Essentially the 10.38 percent return on equity plus the long-term cost of debt of the 50/50 capital structure -- is that your understanding?
 - A. That's my understanding.
- Q. -- times the net book cost of the PPA units, the rate base?
- A. The last part of your statement goes into accounting, and that is beyond my understanding.
 - Q. Okay. But your belief is the fixed component of the -- fixed cost component of the PPA is more stable than market-based capacity, correct?
 - A. Correct.

- Q. Okay. You are familiar with the RPM?

 It's a three-year -- or one-year PJM capacity

 product, correct?
 - A. Correct.
- Q. And do you understand that that RPM
 capacity number has been subject to significant
 fluctuation since the -- since 2007 when the capacity
 market went into effect?

- A. It's my understanding, I don't have the data in front of me, that the capacity market has been -- has been volatile, and in recent history, capacity charges have been increasing, particularly in the northeastern part of the state.
- Q. Do you know in the first -- in the ATSI zone what the low RPM number was versus the high?
 - A. I do not know that.

- Q. Do you know what it currently is?
- A. I do not know that.
- Q. Do you know that the low was in the \$20 per megawatt-hour range?
 - A. I don't recall the exact number.
 - Q. Let's talk about the energy -- the energy component. The energy component of the PPA will be based upon the actual fuel, variable O&M cost of the PPA units, correct?
 - A. That's correct.
 - Q. No profit, no markup, just the actual cost, correct?
 - A. To an economist that's a very difficult question to answer. As to an economist, many things are very difficult to answer. So the formula has the rate of return assessed to the capital costs and equity in the plant itself. And the variable cost is

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largely fuel and consumable items, and the 10.38 percent does not -- my understanding does not apply to that.
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- Q. Right. They don't mark up their variable costs. They only get a profit margin on the invested capital at 10.38 percent, correct?
- A. The 10.38 percent is calculated on fixed costs, that's return on debt and equity. If they didn't produce any power --
- Q. They would still get the same fixed return.
 - A. They would still get it.
 - Q. But --
 - A. But so --
 - Q. My point --

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- MS. BOJKO: Your Honor, may the witness finish?
 - Q. Go ahead and answer. My only question is on the -- on the fuel, the energy component, there is no markup or added profit. It's just simply the actual costs from the PPA units, correct?
 - A. I have to retreat to being a two-handed economist on this one, which is not satisfying.

 There is a strict discussion of the transactions between the generating company and the distribution

companies which creates a lot of confusion as to actually what takes place in the market. So the generating company sells the electricity to the operating companies.

The operating companies then sells

that -- I am assuming that. It's unclear -- but

either in the day-ahead or the real-time energy

markets by PJM. And through that sale they get a

rate of return -- they get a rate of return or rate

of loss.

- Q. Let's back up. The generating company, FES, sells to the operating companies under -- under the PPA rate for wholesale rate.
 - A. Correct.
 - Q. And the energy component is at cost.
 - A. Correct.

- Q. Okay. Let's talk about market energy pricing in the PJM 13-state footprint. Do you understand that the market energy pricing is a marginal cost calculated number?
- A. Well, it's a market clearing price. The markets are designed in such a way so it should reflect marginal cost pricing.
- Q. Right. And every kilowatt-hour in the
 PJM footprint gets the same marginal costs, the last

clearing unit, for any hour or five-minute real-time period adjusted for congestion and losses. Is that your understanding?

- A. That's my understanding. It's actually part of the beauty of what PJM does. To an economist, this is a work of art.
- Q. Well, I'll talk to you about that. But the marginal cost of energy, there's -- is there a limit to how high it can go in any hour or day or period?
- A. It is -- in the increment we are talking about, it is a perfectly inelastic product. You can't make any more of it. You can't make any less of it; so, therefore, its price is set purely by auction. So as the -- if there is a very large spike, mostly at the at-once portion of the market, and we've seen that in a couple of events, and pricing get very, very high.
 - Q. It goes as high as \$1,000 a megawatt-hour, can't it?
- A. There is no -- my understanding there is not a legal limit. There is no price ceiling. It's a pure auction.
- Q. Now, contrast that to the -- to the actual costs of the PPA units for energy, do you have

an opinion as to which is more volatile, the PPA energy component or the PJM marginal cost clearing price for energy?

MS. BOJKO: Objection, your Honor, assumes facts not in evidence.

MR. KURTZ: I think the PJM energy market has got to be in evidence somewhere in this 40 day hearing.

EXAMINER CHILES: Could I have the question read back, please.

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12 EXAMINER CHILES: Overruled. The witness
13 can answer if he knows.

THE WITNESS: Excuse me. Remember, where
I flunked my hearing test last week.

EXAMINER CHILES: I'm sorry. You can answer if you know. The objection is overruled.

THE WITNESS: Okay. Thank you.

A. The auction price in any very small increment where there is no elasticity of supply will be volatile, as it is in any commodity. But the way in which I would be looking at the prices would be looking at a smooth average over a longer time period.

Q. Okay. But let's talk about a short-time

period, a day, a week. Do you agree that the market energy is more volatile?

- A. Hourly, daily, yes. Monthly, maybe not.
- Q. Let's talk about the capacity determination, the RPM, the base residual auction. Are you familiar with how that works?
 - A. Roughly.

Q. Would you call that an administratively determined market price for capacity or an actual competitive price?

MS. BOJKO: Objection, your Honor. I have given a lot of leeway, but we are now going back over old ground. All these questions were asked in the first phase of the hearing.

MR. KURTZ: I haven't asked this witness

that, and it's directly relevant to his testimony.

He explains how the fixed component of the PPA is

stable compared -- and now I want to talk about

compared to the -- how the RPM is calculated.

MS. BOJKO: That's not -- those are not his questions, and it's beyond foundation at this point, and, actually, I think Dr. Hill was asked these questions in the first phase of the hearing.

MR. KURTZ: Let me move on to a different topic.

EXAMINER CHILES: Thank you.

- Q. (By Mr. Kurtz) Do you understand that the PJM market pricing and cost-of-service pricing can both be just and reasonable under the Federal Power Act, as you're -- not as a legal opinion.
- A. I confess, I don't really understand the question, and I don't know if I ever really will because I'm not familiar with the intricacies of FERC.
- Q. Would you agree that the marginal cost pricing in the PJM market is a different product than the cost-based product -- pricing in the PPA?
 - A. Yes.

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- Q. Your belief is that consumers would be better off if the Commission did not approve the stipulation and went with 100 percent marginal cost pricing versus this 70/30 blend of marginal cost and cost of service; is that correct?
 - A. That's correct.
- MR. KURTZ: Thank you, Dr. Hill. No more questions.
- 22 EXAMINER CHILES: Thank you, Mr. Kurtz.
- 23 Mr. Alexander?
- MR. ALEXANDER: Thank you, your Honor.

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CROSS-EXAMINATION

2 By Mr. Alexander:

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- Q. Mr. Hill, your supplemental -- your third supplemental testimony discusses the concept of the redistributed coalition; is that correct?
 - A. That is correct.
- Q. And that concept was also discussed at length in your prior testimonies?
- A. That -- not all my prior testimony. In some of it, yes.
- Q. And none of your beliefs regarding that concept have changed since you filed that prior testimony; is that correct?
 - A. None of my beliefs about the concept have changed. The specifics have, as the case has evolved.
 - Q. By "specifics" you mean the membership of the signatory parties has changed, but your beliefs regarding the redistributive coalition have not changed; is that correct?
 - A. Are you referring to the operation and function of a redistributive coalition?
- 23 Q. Yes.
- 24 A. That has not changed.
- Q. And at page 6, line 17, of your corrected

- third supplemental testimony.
- 2 A. 6, line 17?

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- Q. Yes. Are you there?
- 4 A. I am there.
 - Q. There you discuss the expanded coalition of supporters for the third supplemental stipulation.

 Do you see that?
 - A. Yes, I see it.
 - Q. And there when you discuss the expanded coalition of supporters in the redistributive coalition, you are including all signatory parties other than staff; is that correct?
 - A. That is correct.
 - Q. You don't believe that staff represents the interest of the general public, correct?
- 16 A. That is correct.
 - Q. And you believe that staff instead represents their own preferences and career self-interest, correct?
- A. Among other things. That's part of a subset.
- Q. And you have no facts supporting your contention that staff was acting in their own self-interest when they signed the stipulation, correct?

A. Can you repeat the question, please?

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- Q. Certainly. You have no facts supporting your contention that staff was acting in their own self-interest when they signed the stipulation, correct?
- A. I think my statement and understanding is that I cannot interpret what the signature of staff means to the document because I have no idea as to what the motivation was and I can't -- and refuse -- I can't interpret it, and I really am reluctant to try to interpret it because there is no data in the stipulation that indicates why they signed.
- Q. My question was, you have no facts supporting your contention that staff was acting in their own self-interest when they signed the stipulation, correct?
- MS. BOJKO: Objection, asked and answered.
- MR. ALEXANDER: Your Honor, the witness did not answer the question. My question was whether the witness had facts. The witness instead talked about what staff's signature on the stipulation meant.
- MS. BOJKO: Your Honor, he specifically said what he did have available to him and how he

drew the conclusions he did, given what was available to him, so he did explain what facts he had or didn't have.

EXAMINER CHILES: I am going to sustain the objection.

MR. ALEXANDER: Okay. Your Honor, may I approach the witness?

EXAMINER CHILES: You may.

- Q. Do you have a copy of your deposition?
- 10 A. I do.

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- Q. Please turn to page 33, line 7. Let me know when you're there.
 - A. I am at page 33, line 7.
- Q. Dr. Hill, do you recall being deposed in this proceeding most recently on January 12?
- 16 A. I do.
- 17 Q. And was your counsel present?
- 18 A. Counsel was present.
- Q. And did you swear to tell the truth as part of that deposition?
- 21 A. T did.
- Q. And was a court reporter present?
- A. A court reporter was present.
- Q. And did you have the opportunity to make any changes or corrections you deemed necessary to

that transcript?

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- A. I did.
- Q. Okay. So at page 33, line 7, I asked you question: "I am asking what facts you have knowledge of. Do you have any facts that support the intention" -- I believe that should have been "contention -- "that staff was acting in their own self-interest when they signed the Stipulation.

"Ms. Bojko: Objection.

"Answer: I have no facts at all."

Did I read at that correctly?

A. You did read that correctly.

MS. BOJKO: Objection, your Honor.

That's improper impeachment. The objection in this context of the deposition can not be ignored. This was the fourth time that counsel asked the same exact question. If you go to page 31 of the deposition line 17, then again on page 32, line 1, the third one is on page 32, line 13, and then finally again on page 33, line 7. So he asked the question four times, and after he was browbeating the witness, he finally answered a specific way. You cannot ignore the objections and the circumstance because it was asked and answered four times.

MR. ALEXANDER: And, your Honor, what was

going on here, the witness made assertions regarding what staff -- why staff signed the stipulation. I asked whether the witness had facts supporting that contention that staff was acting in their own self-interest. The witness didn't give me a clear answer, and so I asked the question until I got a clear answer.

Here I think the witness very clearly says he has no facts supporting the contention that staff was acting in their self interest. If the witness has such facts, we can hear them right now. If not, I think it is a very clear question with a very clear answer.

EXAMINER CHILES: Thank you. The objection is overruled.

Q. (By Mr. Alexander) Dr. Hill, in addition to the phrase "redistributive coalition" your testimony also uses the phrase "signatory parties," and I believe you use it for the first time at page 7, line 16; is that correct?

Actually, I'm sorry, I think that reference changed. It's actually the first time is page 6, line 14; is that correct?

A. The term "signatory parties" does appear in that place.

Q. And the difference between the redistributive coalition and the signatory parties in your testimony is the signatory parties include staff?

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- A. The signatory parties include staff.
- Q. Okay. So at page 7, line 17, you say the signatory parties are somewhat diverse. Do you see that?
- A. I say they represent a "somewhat diverse, ad hoc, collection of corporate and institutional interests," yes.
- Q. Sure. And so to classify the signatory parties as completely diverse, you believe they would need to represent all customers in the service territory; is that correct?
- A. They need to represent all customers of the territory or act and represent all members of their class, and specifically the benefits that flow to the signatory parties, and most importantly, should flow to all members of the class.
- Q. Okay. So let's start by discussing a group like COSE. You are aware that COSE represents more than 1,000 members?
- A. Correct. I think they represent 14,000 members. That's more.

Q. And your position is that since COSE doesn't represent every small business in the service territory, that it shouldn't be considered part of a diverse coalition?

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A. Now, that's actually not quite correct, but it may reflect fuzziness in the way I answered the question. COSE and any party doesn't necessarily reflect -- represent everybody, but the benefits that COSE extracted for its members should flow to all similar members.

I am trying to remember where it was. In my August -- my second submission before this body in August, I had specifically answered this question and had a series of responses for each of the parties.

So I answered that before. I would be happy to go back and read exactly what I submitted at that time if that would help.

MR. ALEXANDER: Your Honor, move to strike everything after "and."

EXAMINER CHILES: Could I have the question and answer read back, please.

(Record read.)

MR. ALEXANDER: Your Honor, the motion to strike from "I am trying to remember." There was an "and" in the first portion of the response, and I

thought there was a second one, but it's when he said

if am trying to remember."

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EXAMINER CHILES: Ms. Bojko, do you have a response?

MS. BOJKO: Yes, your Honor. He is explaining why the question is not correct. He asked him if it was correct. He said no and went on to explain why and gave him examples of places in his previous testimony where he explained why he wasn't correct.

EXAMINER CHILES: Thank you. I am going to deny the motion to strike.

MS. BOJKO: Thank you.

THE WITNESS: If I may --

MR. ALEXANDER: No.

MS. BOJKO: No.

THE WITNESS: Okay.

Q. (By Mr. Alexander) Dr. Hill, I want you to focus your attention right now on your point on diversity of membership. That's the topic I would like to stay on right now.

And I believe you just testified that you believe to be a diverse group, the group must represent all members of the class or negotiate benefits on behalf of the entire class; is that

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     correct?
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                 That is correct.
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            Q.
                 Okay. When you say the group must
     represent all members of the class, is it your
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     contention that a group like COSE must represent all
     members of the class?
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                 MS. BOJKO: Objection, asked and
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     answered.
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                 EXAMINER CHILES: There is an objection
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    pending.
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                 THE WITNESS: Thank you. It's that
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     hearing. I apologize.
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                 EXAMINER CHILES: I understand.
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                 I am going to overrule the objection
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16 THE WITNESS: Could you repeat the

question, please?

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EXAMINER CHILES: Could we have it read back, please.

.You can go ahead and answer.

Thank you, Karen.

(Record read.)

A. I am just trying to find some language in my own testimony so I make certain I'm consistent.

So my contention is that they -- and it's consistent with what is put forward as part of the test. The

signatory parties are supposed to represent a variety of diverse interests. I believe that's the language that's in the stipulation itself, which to me means that the signatory parties have a burden to represent all members of the interest that they are there for or included to purport to represent, even if they are not members or direct members.

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So the contention that I've had throughout this entire hearing -- well, not throughout the entire hearing -- since my August submission is the signatory parties were representing their members but not the diverse interest as a whole.

- Q. It's your contention, and I believe you say this at page 7, line 21, that the signatory parties did not bargain on behalf of a large class of customers; is that correct?
- A. The full sentence, "The Signatory Parties did not bargain on behalf of large classes of customers or a diverse group." I then follow-up by saying, "They did not secure benefits for all individuals or businesses that were not direct participants in the bargaining, a particular type of participant, or members of organizations that participated in the bargaining."

So I am expecting the signatory parties to represent not only their members but the benefits should also flow to similar members, member firms, or residents that are not their direct members.

MR. ALEXANDER: Your Honor, I move to strike everything starting with "I then followed."

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EXAMINER CHILES: Ms. Bojko, do you have a response?

MS. BOJKO: I am not sure exactly what the original question was, but he asked him about a statement in his testimony, if he said that, and he said -- he read it correctly because it wasn't read properly, and he read the rest of it and said why he believed the signatory parties do need to do that, so I think it was a complete response to the question.

EXAMINER CHILES: I agree. I am going to deny the motion to strike.

MS. BOJKO: Thank you.

Q. (By Mr. Alexander) And you don't feel that the residents of the City of Akron, Ohio, are a large class of customers, correct?

MS. BOJKO: Objection.

EXAMINER CHILES: Grounds?

MS. BOJKO: Well, I'm not sure -- I'll withdraw the objection.

EXAMINER CHILES: Thank you.

A. With the City of Akron, there are a couple of issues with Akron being a signatory party. First, Akron is not helping all residents of all central cities in the territory. The second issue is that the benefits that are derived by the City of Akron are circumscribed and limited only to residents of the city of Akron, so similar-situated customers in Lorain, Warren, Youngstown, possibly even Cuyahoga Falls, do not receive the benefits that were extracted.

MR. ALEXANDER: Your Honor, I move to strike the entire response, nonresponsive.

EXAMINER CHILES: Could I have that question and answer read back, please.

(Record read.)

MS. BOJKO: Your Honor, may I respond?

EXAMINER CHILES: You may.

MS. BOJKO: The reason why I object to the question was because I was struggling with it as well, is that the -- I mean, Dr. Hill knows what the City of Akron has filed with regard to their intervention, but I would question the false premise that the City of Akron represents residents as opposed to the municipality and the municipality's

interest.

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So I think that it was a fair explanation of why he didn't understand the question. I, frankly, didn't understand the question in the beginning and I objected as well.

MR. ALEXANDER: Your Honor, as to the false-premise issue, the City of Akron intervened on behalf of the City of the Akron and the residents. That can be seen from the City's motion to intervention.

MS. BOJKO: Your Honor, the intervention can stand for itself, but I don't agree with that characterization.

EXAMINER CHILES: Thank you. I am going to deny the motion to strike.

However, I am going to direct the witness to please listen carefully to the question and answer only the question asked.

THE WITNESS: Thank you.

- Q. (By Mr. Alexander) Okay. Dr. Hill, please turn to your deposition page 52, line 8. Let me know when you are there.
 - A. I am there.
- Q. I asked a question: "Do you feel all the residents of the city of Akron, Ohio, are a large

class of customers?

"Ms. Bojko: Objection.

"Answer: As a fraction of the population of the entire footprint of the service corporation, no, they're not terribly large."

Did I read that correctly?

A. You did.

MS. BOJKO: Objection, your Honor.

That's improper impeachment. That is not inconsistent with one of the prongs that he said sitting here today.

EXAMINER CHILES: Overruled.

- Q. Dr. Hill, you don't know whether staff bargained on behalf of all customers, correct?
- A. I have no idea from the stipulation on what issues staff was bargaining for or whose -- or what particular issues they were bargaining on. So I have been consistent in my testimony, and I believe throughout the deposition, to try to not characterize the staff's bargaining.
- Q. My question didn't relate to the issue.

 My question was, you don't know whether staff

 bargained on behalf of all customers, correct?
 - A. Correct.
- 25 Q. Turning to page 8, line 1 --

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- Q. Of your testimony. You say the signatory parties "did not secure benefits for individuals or businesses that were not direct participants." Do you see that?
- A. Line 1 is, "They did not secure benefits for all individuals or businesses that were not direct participants in the bargaining," yes.
- Q. Yes, that section right there. Isn't it true that all customers in the service territory will be participating in the ESP?

MS. BOJKO: Objection.

EXAMINER CHILES: Grounds?

MS. BOJKO: Again, your Honor, that is a -- has a false premise, false basis. Customers do not participate in an ESP. There is no participation. There's no choice of participation.

EXAMINER CHILES: Overruled.

- A. Can you repeat the question, please?
- Q. Sure. Isn't it true that all customers in the service territory will be participating in the ESP?
- A. All customers will be participating in the ESP through rider RRS.
- Q. Well, you have added a caveat in the

words "through rider RRS." My question was, isn't it true that all customers in the service territory will be participating in the ESP?

MS. BOJKO: Objection, your Honor. It assume facts not in evidence. Customers don't participate in an ESP.

MR. ALEXANDER: I believe your Honor has already ruled on this objection.

EXAMINER CHILES: Overruled.

MS. BOJKO: Well, then asked and answered.

MR. ALEXANDER: Your Honor, the witness added a caveat to his answer. He limited it just to rider RRS. My question was, isn't it true all customers will participate in the ESP as a whole, not just rider RRS.

EXAMINER CHILES: Overruled.

You may answer.

- A. All customers will be affected by some part of the ESP, that is correct.
- Q. Now, Dr. Hill, you believe that rider RRS would constitute a subsidy to FirstEnergy Solutions, correct?
- A. Correct.

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Q. Now, I would like you to assume as a

hypothetical that rider RRS will have a net present value of a \$100 million credit to customers at the beginning of year one. Do you understand that hypothetical?

A. I do.

Q. Now, so the record is clear, I am not asking whether you agree with that hypothetical. Do you understand that?

A. Correct.

Q. Okay. So under the hypothetical that rider RRS is projected to have a \$100 million net present value credit to customers at the beginning of year one, you would agree that rider RRS would not be a subsidy, correct?

MS. BOJKO: Objection, your Honor. As we've done throughout the hearings, the hypotheticals have to have some kind of basis in fact, and there has been no record to show that in year one there would be a net present value of \$100 million in credits flowing through customers.

MR. ALEXANDER: Your Honor, the record shows 260 million net present value credit to customers. I just picked a round number easier for the witness. I can change it to 260 million if you would like.

1 EXAMINER CHILES: Ms. Bojko? 2 MS. FLEISHER: Your Honor --3 MS. BOJKO: Go ahead. MS. FLEISHER: I was going to say I think 4 5 that's, at the very least, unclear in terms of 6 flowing through in year one. To me that suggests 7 that's how much net present value of the credits they will receive in year one, which at the very least 8 9 that seems like we should clarify that. 10 MS. BOJKO: Yeah. It's a misleading 11 hypothetical and it will prejudice the record, 12 frankly. 13 EXAMINER CHILES: Mr. Alexander, could 14 you rephrase for clarity? 15 MR. ALEXANDER: Certainly. 16 EXAMINER CHILES: Thank you.

Q. (By Mr. Alexander) Dr. Hill, when I say net present value credits in year one, did you understand me to be calculating that credit based on the projected credits for years one through eight, net present value, back to the beginning of year one?

A. I did.

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Q. Okay. So I am going to change the hypothetical to address Ms. Bojko's objection to be a \$260 million credit at the beginning of year one,

which is, again, the sum of the eight years net the present value back to the expected credit as of year one. Do you understand that?

A. I understand that.

- Q. Okay. So under the hypothetical that rider RRS is projected to have a \$260 million net present value credit to customers at the beginning of year one, you would agree that rider RRS is not a subsidy, correct?
- A. Without making any statement about the plausibility of the hypothetical, I am trying to come up with a snotty answer, but I can't.

That implausible hypothetical is correct.

- Q. And you have not quantified the amount of any alleged subsidy to FirstEnergy Solutions, correct?
 - A. Correct.
- Q. And turning to your Figures 1 through 5, the prices in those figures are standard service offer prices, correct?
 - A. That is correct.
- Q. And the standard service offer rate is
 the retail rate paid by nonshopping customers,
 correct?
- 25 A. That's the SSO, correct.

Q. And, therefore, the figures quoted in your testimony are retail prices which include generation, transmission, and distribution charges, correct?

MS. BOJKO: Your Honor, I'm sorry. May I have the citation, the reference, page reference?

MR. ALEXANDER: The witness has been making speeches when I give page references so I've stopped.

MS. BOJKO: You just talked about prices in his testimony. I think it's fair, your Honor, to direct the witness to a page.

MR. ALEXANDER: Figures 1 through 5, your Honor. There was no page references.

EXAMINER CHILES: Thank you.

MS. BOJKO: Thank you.

- Q. (By Mr. Alexander) So, Dr. Hill, would you like me to repeat the question?
 - A. Please.

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- Q. The figures quoted in your testimony are retail prices which include generation, transmission, and distribution charges, correct?
 - A. The Figure 1 --
- Q. 1 through 5, all of them.
- A. Well, it would be 1, 2, and 3. Figures 4

and 5 deal with natural gas prices.

- Q. And the natural gas prices also include the transmission, distribution of the gas, correct?
 - A. That's correct.
- Q. Okay. And you are aware that during a portion of your sample period, standard service offer prices were set via a regulated ratemaking process at the Public Utilities Commission?
 - A. I am.

- Q. And you are not aware of a bill known as Senate Bill 3?
- A. Well, during my deposition I was very confused about the numbers of different bills, so.

 And since the deposition I went and reviewed to refresh to make certain I was aware of the different bills, so today I am aware of Senate Bill 3.

MS. BOJKO: Your Honor, may I have the prior question read, please?

EXAMINER CHILES: You may. The question beginning with "Okay."

(Record read.)

Q. Add, Dr. Hill, we have just been informed we may not have gotten something clearly into the record I think you and I agreed on. Figures 1 through 3 that had electric prices, you agree those

figures include retail prices which include generation, transmission, and distribution, correct?

- A. That was my understanding when I put together the figures and read the document where the data came from.
 - Q. Now, back to Senate Bill 3.
 - A. Yes.

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Q. You were not aware of Senate Bill 3 at the time then you drafted your testimony, correct?

MS. BOJKO: Objection. That

mischaracterizes his testimony. That's not what he

just explained. He said he didn't know what the bill

number was.

MR. ALEXANDER: Your Honor, the witness can answer the question for himself.

EXAMINER CHILES: I agree. Overruled.

- A. At the time of my deposition I was very confused about Senate Bill 3, Senate Bill 221. I was aware of the impacts that those bills had without being able to know the title of the bill on the market. On the structuring of electric rates.

 Around since the time of our deposition, I went and refreshed my knowledge on that bill.
- Q. So would you say that you understood the impact Senate Bill had on the Ohio electric industry

at the time you drafted your testimony?

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A. I would say that I was aware that between 1999 and 2001 the State had embarked on a journey to introduce competition in the generating markets. And I was also aware at the time this began local governments were aware -- were allowed to aggregate customers so that's -- that was my knowledge and understanding.

MS. BOJKO: Dr. Hill, could you turn your microphone back on, please.

THE WITNESS: Oh, I'm sorry. Thank you.

- Q. (By Mr. Alexander) But you don't know whether any Ohio utilities were at market before the year 2008, correct?
- A. I know that the first offering was by FirstEnergy in 2009.
- Q. So my answer -- my -- your answer to my question is correct?
 - A. Could you repeat the question again?
- Q. Certainly. You don't know whether Ohio utilities were at market prior to 2008, correct?

MS. BOJKO: Objection. I am not sure what at market means. He just explained that competition began in 2001.

A. So the --

EXAMINER CHILES: There is an objection pendinging.

THE WITNESS: I'm sorry.

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EXAMINER CHILES: Mr. alexander, can you clarify?

MR. ALEXANDER: Certainly, your Honor.

- Q. (By Mr. Alexander) Isn't it true you are not aware whether any Ohio utility had its SSO rate set by market forces prior to 2008?
- A. The reason why I am hesitating is I don't know how to characterize the actions of the community aggregators that were in -- in the marketplace between, I guess, about 2001 through 2008. But I agree that the SSO offerings were not at market before 2009.
 - Q. Please turn to page 93, line 4, of your deposition. Let me know when you are there.
 - A. I am there.
 - Q. Did I ask you: "Question: Okay. Do you know whether Ohio utilities were at market at any point prior to 2008?

"Answer: What I did for the data -- the short answer is no. Long answer is that there's an event that shows up in the data in 2009 that the behavior changed."

Did I read that correctly?

A. You read that correctly.

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MS. BOJKO: Objection, your Honor. That is not improper -- proper impeachment. It is not inconsistent with what he said. He said there was an event in 2009, and that's exactly what he just said on the stand.

MR. ALEXANDER: No, it's not. What he said on the stand was he doesn't know what happened with community aggregation prior to that point, which was also a different period.

MS. BOJKO: Your Honor, if you read before, shat he said was, what I don't know is how to characterize community aggregation. But he said before that that FirstEnergy went to market with their SSO in 2009.

EXAMINER CHILES: The objection is overruled.

- Q. (By Mr. Alexander) And you have heard of Senate Bill 221, but you don't know the substance of that bill, correct?
- A. Today I know more of the substance of the bill. I was unaware -- I was confused during the deposition as to exactly what the title of the bill was.

- Q. Do you know the title of the bill today?
- 2 A. No. I actually still have it as Senate
- 3 | Bill 221. But I do know that during the -- and I
- 4 | knew then -- that during the Strickland
- 5 | administration that a bill was passed, and I knew the
- 6 rough contents of the bill.
- 7 Q. And you didn't know -- or you do not know
- 8 | in what year Senate Bill 221 passed, correct?
- 9 A. Today I do, more important, when it took
- 10 effect.

- 11 Q. But you did not know that at the time of
- 12 your deposition, correct?
- 13 A. All I knew is it took place during the
- 14 | time -- during the Strickland administration, and I
- 15 | didn't know what exact year.
- Q. Okay. Let's turn to page 93, line 22 of
- 17 your deposition.
- 18 A. Line 22.
- 19 Q. Yes. Did I ask: "Okay. Are you aware
- 20 of whether or not that bill passed in approximately
- 21 2008?
- "Ms. Bojko: Objection.
- "Answer: I have no idea."
- 24 Did I read that correctly?
- 25 A. You read that correctly.

MS. BOJKO: Your Honor, I still have the same objection. Throughout this at the deposition I asked Mr. Alexander to explain to him what the bill number meant, and he refused, and now we are taking his answers completely out of context.

If you would like to ask him exactly the questions that he did in the deposition, including the contextual ones before, I think that that is more proper than just picking sentences out of the deposition when that objection was specifically made at the deposition.

MR. ALEXANDER: Your Honor, two points. First, there is no requirement of that. Second, if the witness doesn't know what Senate Bill 221 is, that's fine. He can just say that, and we can move on.

But here the timing is particularly important. It's important to establish whether the witness knows at what point that bill went into effect.

EXAMINER CHILES: The objection is overruled. Thank you.

Q. (By Mr. Alexander) Dr. Hill, you do not know when Ohio utilities started the transition to market-based pricing, correct?

A. I now know the dates at which the SSO offers were made, and I was aware that the movement towards a competitive market for electricity began somewhere around 2000, and I have been aware of that throughout.

Q. Did you say 2000 or 2009?

- A. I am saying 2000 was when the journey began for the State to move towards competitive energy markets. The SSO auction themselves began in 2009.
- Q. And you don't know what Ohio utility first used a competitive bid process to procure energy for nonshopping customers, correct?
- A. At the time of the deposition, that was correct -- or that is correct.
- Q. And you don't know when an Ohio utility -- you know, I think you did just say that.

You would agree an Ohio utility first used a competitive bid process to procure energy in 2009, correct?

- A. Correct.
- Q. And you also don't know whether all Ohio utilities were using competitive bid processes starting in 2009, correct?

MS. BOJKO: Objection. Are you asking

1 | him if he knows today?

2 MR. ALEXANDER: Yes.

MS. BOJKO: Okay. Just so we're clear, I
think Dr. Hill is reading his deposition, and I think
he needs to answer your questions.

6 EXAMINER CHILES: With that 7 clarification.

- A. Can you repeat, please?
- Q. Certainly. You don't know whether all Ohio utilities were using competitive auctions starting in 2009, correct?
- A. As of today, I now that -- I know that in 2009 there was one utility that was using competitive auction. That was FirstEnergy.
- Q. Okay. And do you know when AEP Ohio first started using competitive auctions?
- 17 A. 2015.

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- Q. Do you know when the Dayton Power and
 Light Company first started using competitive
 auctions?
- 21 A. January 1, 2016.
- Q. And do you know when Duke Energy Ohio first start using competitive auctions?
- 24 A. 2012.
- Q. And to the extent there were utilities --

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and you just testified you believe there were --
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     which were not using competitive bid processes in
     2009, you don't know how their retail nonshopping
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     rates were set in 2009, correct?
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                 MS. BOJKO: Objection.
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                 EXAMINER CHILES: Grounds?
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                 MS. BOJKO: May I have the question
     reread?
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                 EXAMINER CHILES: You may.
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                 THE WITNESS: Can we wait for the sirens
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     to stop?
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                 EXAMINER CHILES: Let's wait for that.
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                 MS. BOJKO: That was my concern, your
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     Honor.
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                 EXAMINER CHILES: Okay, with that
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     clarification.
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                 THE WITNESS: I missed what the point was
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     because the siren went off just as you hit the
     critical word.
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                 EXAMINER CHILES: Mr. Alexander, would
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     you mind restating that question?
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                 MR. ALEXANDER: Certainly.
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                 (By Mr. Alexander) Dr. Hill, to the
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     extent there were utilities that were not using
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competitive bidding processes in 2009 --

- Α. Okay.
- -- you do not know how they set their Q. nonshopping rates in the year 2009, correct?
 - Do you want me to wait? Α.
- 5 Q. No.

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- You can hear? Correct. Α.
 - And for utilities that had a competitive Q. bid process in place, you don't know whether those auctions used a laddered auction product of varying terms, correct?
- 11 That is correct. Α.
- Q. And you don't know whether any 13 competitive bidding process used a staggered auction 14 schedule with multiple auctions, correct?
- 15 MS. BOJKO: Objection. Just for 16 clarification purposes, we are still talking about 17 the SSO rate?
- 18 MR. ALEXANDER: Yes.
- 19 MS. BOJKO: Thank you.
- 20 Α. Before 2009?
- 21 Ο. No. For utilities that had a competitive 22 bidding process in place, so I believe you testified for the FirstEnergy utilities that started in 2009, 23 24 correct?
- Correct. 25 Α.

Q. Okay. But I want to expand this for all Ohio utilities once they put a competitive bidding process in place. Do you understand that?

A. Correct.

- Q. And so for the Ohio utilities, once they put a competitive bidding process in place, you don't know whether they used a laddered auction product of varying terms, correct?
- A. As -- that is correct. The reason why I am hesitating a bit, that there are CRES suppliers that are involved, and I am aware that the CRES suppliers were going into the energy markets, which is not a PJM action, and executing effectively PPAs for time periods of one, two, and three years, and so my assumption is they blend them, but I just have no knowledge.
 - Q. Okay. You don't know whether the Ohio utilities utilized a competitive bidding process which used a staggered auction schedule with multiple auctions, correct?

MS. BOJKO: Objection, your Honor. This is leading to the confusion. He is not saying a competitive process for what. Is it for the SSO, or is it for shopping customers? That's the confusion.

MR. ALEXANDER: Sure. I thought we just

clarified that, but under those circumstances --

- Q. (By Mr. Alexander) Let me ask you this,
 Dr. Hill. Under what circumstance would a utility be
 procuring service for a shopping customer?
- A. Well, the -- there -- the shopping customer, they execute contracts with providers to provide them with baseload energy.
- Q. The customer does. The utility does not sign those contracts on behalf of shopping customers, correct?
- A. That's correct.
- 12 Q. Okay.

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- A. Unless the contract is directly with the utility. If the utility is the one that's providing the power, there is a contract.
- Q. So right now I am asking you about standard service offer procurement through a competitive bidding process. Do you understand that?
- A. I am really confused as to what -- if you are talking about shopping or nonshopping. If they are nonshopping, they get the SSO.
- Q. Correct. Your counsel is the one that raised this point. I don't think it applies either.

 So the question --
- MS. BOJKO: Objection, your Honor.

Clearly there is confusion because nobody knows if he's talking about the SSO or the market in general.

EXAMINER CHILES: I think he just clarified he is talking about the SSO.

MR. ALEXANDER: Thank you, your Honor.
MS. BOJKO: And that's all I asked.

- Q. (By Mr. Alexander) I will rephrase the question so we are all on the same page.
 - A. Thank you.

- Q. You don't know whether the Ohio utilities using a competitive bidding process to procure service for nonshopping customers used a staggered auction schedule with multiple auctions, correct?
- A. I don't know as a matter of fact, but my assumption would be that since the capacity markets, which is not the generating market, is staggered over a four-year period and they -- and that there are multiple-year auctions, that that's a possibility, but I don't know for a fact.
- Q. And you don't believe that staggered and laddered auctions would necessarily have the effect of more stable pricing, correct?
- A. That is correct. And I have a reason for it, but that is correct.
 - Q. And you don't know whether distribution

service is less volatile than generation service, correct?

A. I do not know.

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- Q. And you don't know whether transmission service is less volatile than generation service, correct?
- A. That would be an empirical question. I don't have the data, but transmission service through FERC is -- there is capacity that's auctioned through the transmission lines, and so the capacity on the transmission side could, in theory, operate in similar ways as capacity auctions for the generating side.
- MR. ALEXANDER: Your Honor, could I have that question reread, please.
- 16 EXAMINER CHILES: You may.
- 17 (Record read.)
- Q. And, Dr. Hill, you don't know when any of the geographic regions you cite first had rates set by market forces, correct?
- MS. BOJKO: Objection.
- 22 EXAMINER CHILES: Grounds?
- MS. BOJKO: Again, I don't know what
- 24 | rates we're talking about, "set by market forces."
- MR. ALEXANDER: I will rephrase the

question, your Honor.

EXAMINER CHILES: Thank you.

- Q. Dr. Hill, you don't know when any of the geographic regions you cite first had standard service offer rates set by market forces, correct?
- A. I am going to ask you for just a tad of forbearance to tell me which regional markets we are talking about. Are we talking about states, or are we talking about the figures again?
 - Q. We are still on Figures 1 through 5.
- A. Okay. The only information I have, and I didn't have it at the time I drafted the data, would be when the SSO auctions took place. Take, for example, Cleveland is a complicated market because FirstEnergy has part of it and then Muni Light has part of it, and these are over the entire municipal area.

But the straight answer to your question is I do not know exactly when full SSO auctions affected each of the metropolitan areas.

- Q. Okay. So focusing your attention on Figure 4 regarding natural gas prices, let me know when you are there.
 - A. Yes. I am at Figure 4.
 - Q. Now, the natural gas prices you set are

retail prices as opposed to wholesale prices, correct?

A. That's correct.

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- Q. And the wholesale price of natural gas may not correspond exactly with the retail price changes you discuss in this figure, correct?
 - A. Correct. It's frequently the case.
- Q. Dr. Hill, you have not performed any quantitative analysis of rider RRS on retail rates, correct?
- A. That is correct.
- Q. And you have not done any quantitative analysis of the alleged impact of rider RRS on wholesale market prices, correct?
 - A. I have done qualitative -- my testimony is qualitative; it's not quantitative, so that's correct.
 - Q. And you don't have any knowledge of the content of settlement discussions which occurred prior to the third supplemental stipulation being signed, correct?
- A. That is correct. The only information I gleaned is what's in the stipulations.
- Q. And you were not present at any settlement meetings relating to any stipulation in

this case, correct?

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- A. That is correct.
- Q. Dr. Hill, you would agree that CRES
 providers have to compete with standard service offer
 pricing, correct?
 - A. That is correct.
 - Q. And you would agree that CRES providers also have to compete with other CRES providers.
 - A. That is correct.
- Q. And you believe that staff's rationale
 for signing on to the third supplemental stipulation
 is not contained in the third supplemental
 stipulation, correct?
- 14 A. Correct.
- MR. ALEXANDER: Nothing further.
- 16 EXAMINER CHILES: Thank you,
- 17 Mr. Alexander.
- Mr. McNamee?
- MR. McNAMEE: No questions. Thank you.
- 20 EXAMINER CHILES: Ms. Bojko, redirect?
- 21 MS. BOJKO: May we have a few minutes,
- 22 | your Honor?
- EXAMINER CHILES: Yes, you may.
- Let's go off the record.
- 25 (Recess taken.)

EXAMINER CHILES: Go ahead and go back on the record.

Ms. Bojko, redirect?

MS. BOJKO: Yes, your Honor. Thank you.

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REDIRECT EXAMINATION

By Ms. Bojko:

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- Q. Dr. Hill, do you recall being asked some questions from I think both counsel about competition and deregulation of the Ohio energy market?
 - A. I do.
 - Q. When do you believe competition began?
- A. The competition, if we are talking about all classes of customers, began about 2001.
 - Q. And what would you believe is available -- or what do you believe was available to customers at the onset of competition per Senate Bill 3 starting 1/1/01?
 - A. Well, the first thing is clear is that governmental aggregation was involved so that municipalities could join and shop the customers in their district. That was competitive. In fact, that, I believe, is one of the reasons why you saw rates in the northeastern part of the state to start moving, start decreasing. There was no SSO or

anything like that in existence at that point in time, but there were CRES suppliers.

So commercial and industrial customers were using CRES suppliers before 2008, 2009, and that also provided a competitive market. There was testimony that I read that indicated that the amount of the market that was supplied by the municipal aggregators really depended on how high the utility rates were because you could always stay with the utility, so the utility base rate was always there. And in the central part of the state, rates were lower than the northeast, and the aggregators were less active.

So long story short, there were municipal aggregators in the market. There were CRES suppliers in the market, and large commercial/industrial customers could shop directly themselves.

- Q. Okay. So if a customer wasn't shopping, what was your understanding of what they would be taking service pursuant to?
- A. They would be just taking the meter rate provided by their utility. But, you know, the point is that things like the SSO didn't exist until 2009, but the intent of the State of Ohio and the timeline of administrative actions indicated there was a

strong interest in developing a market at the generating end beginning in 2001.

MS. BOJKO: Your Honor, at this time I would like to have marked as OMAEG Exhibit 27 a timeline of Ohio's electric restructuring.

EXAMINER CHILES: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Dr. Hill, do you have in front of you what has been marked as OMAEG Exhibit 27?
 - A. I do.

- Q. Did you create a timeline of Ohio's electric restructuring to assist you in answering or to assist you in your understanding of the statutory mandates of Ohio's electric market?
- A. I did. I'm sorry, my -- this thing is off. I did using the sources that are footnoted in the table.
- Q. And OMAEG Exhibit 27 is your understanding of the Ohio's electric restructuring market today?
 - A. It is.
- Q. In response to Mr. Alexander, I believe you stated that no one was shopping from 2004 to 2008 because they were all taking from a tariff. Do you recall that discussion?

- A. Not completely.
- Q. Well, is it your understanding that nonshopping customers were taking service pursuant to a tariff during 2004 to 2008?
 - A. That's correct.
- Q. But is it your understanding that customers could shop for service during that period?
 - A. How fully --

MR. ALEXANDER: Objection, leading.

EXAMINER CHILES: Ms. Bojko, could you

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MS. BOJKO: Sure, your Honor.

Q. (By Ms. Bojko) Is it your understanding that all customers needed to take service pursuant to a tariff during that period discussed by Mr. Alexander?

MR. ALEXANDER: Objection, leading.

EXAMINER CHILES: Sustained.

Could you please rephrase?

MS. BOJKO: Sure.

- Q. (By Ms. Bojko) What's your understanding of what customers had available to them during the 2004-2008 time frame discussed by Mr. Alexander?
- A. During that time period, the data, as well as the sources that I referenced in the exhibit

that you just entered, were clear -- were very clear that the municipal aggregators were active during this time period. CRES providers were in the market.

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My intent when I was responding to Mr. Alexander's questions was to state for those that weren't municipal aggregators or -- and I was assuming -- and I was talking about -- in my mind, I thought residential customers were taking the tariff rates. But large industrial customers were -- were executing direct contracts at that time period. CRESs were in the marketplace, and, most importantly, in the northeastern part of the state, the municipal aggregators were active.

- Q. And from your timeline -- strike that.

 Do you recall speaking with Mr. Alexander about the hypothetical of if a credit would result in net present value in year one, whether that would be a subsidy or not?
 - A. I do recall that conversation.
- Q. In that context, what type of subsidy were you referencing?
 - A. Straight financial subsidy.
- Q. Are there other subsidies?
- A. There were. In fact, there's a very large one sitting through this entire case by

guaranteeing the rate of return at 10.38 percent, and in the stipulations there's another transmission rider, which I believe would end up with a guaranteed rate of return of 10.8 percent, and then there's also hints of another affiliate PPA for alternative energy.

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Because those are nonavoidable, the Commission will have created a risk-free financial instrument. That's a subsidy. So that would mean that the 10.38 percent would be an extraordinarily high risk rate -- risk-free rate of return from market risk, and that's a direct subsidy.

So if you compare a 10.38 percent rate of return on a -- on an instrument that's financially risk-free with the rate of return on a government bond of similar length of time, it's extraordinarily high.

MR. ALEXANDER: Your Honor, could I have that question and answer reread, please.

EXAMINER CHILES: You may.

(Record read.)

MR. ALEXANDER: Thank you.

Q. (By Ms. Bojko) Do you recall questions from counsel about the redistributive coalition and signatory parties --

A. I do.

- Q. -- constituting the redistributive coalition?
 - A. I do.
- Q. And you were also asked about how diverse does the class have to be. Do you recall that?
 - A. I do.
- Q. With regard to the signatory parties and the diversity of the class, have you learned anything about the signatory parties that would affect your position on what diverse means in the context of the signatory parties and redistributive coalition?
- A. Yeah. Some concern, I first noticed that some of the signatory parties, particularly those that -- or those that deal with anti-poverty issues and low-income households, were represented by the same attorney, so I was wondering about the independence of the signatories.

And I am very familiar with two of the three signatories. In fact, I'm a fan -- I am a large fan of the Cleveland Housing Network. It's an extraordinary group. And I am optimistic about the recovery from the financial problems and leadership problems that the Council for Economic Opportunities in Greater Cleveland had. So that was good.

But I was really puzzled -- I'm from Cleveland, just moved down, civically active, and I hadn't heard of the Consumers Protection Association, so that led me to look at the Consumers Protection Association so I could learn more of it to see what function it provided.

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And I first went to the website and found out the website for the organization was down. Then I did a news search to look at its activity, and the news search revealed that the organization closed its doors on August 15 and is subject to a federal investigation, and its funding by the Social Security Administration has been lifted and the ADAMH Board, the director of the ADAMH Board is on tape stating that starting in 2011, the organization had managerial problems, and he also stated that there's probably — that there was fraud in the administration of the organization.

So the question is, the Consumer

Protection Association still may exist as a legal
entity, but as a direct service organization
representing low-income households, the fact that
it's being subject to a federal investigation leads
me to really wonder what group it's currently
representing.

The other part that I found really confusing was I went to the Council for Economic Opportunities' website where they listed the -- the -- oh, what was that group? The citizens' group? I have to go and check one more signatory to make certain I get this right.

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Oh, that's it, the Citizens Coalition because that's another group I had never heard of it. Now, the Citizens Coalition is represented by the same attorney, and the members of that coalition are the other signatories, so CEOG, the Cleveland Housing Network, and the Consumer Protection Association form the Consumers Coalition. So, in reality, they managed to sign twice, with one-third of that coalition currently being in very difficult straits of operation.

So I had -- so if you think about -- and it's also interesting that the C -- well, I want to make sure I get it right, the Council for Economic Opportunities in Greater Cleveland lists the Citizens Coalition as a partner organization when really it's them.

So this amount of confusion makes it really interesting to me as to who is representing the interest of low-income renters and occupants in

Cleveland since this is a large portion of the notion of diversity of interests. So I admit I was confused and disappointed at the scrutiny that the signatory parties were put through.

MS. BOJKO: Thank you.

MR. ALEXANDER: Your Honor, I have a motion to strike. I move to strike that entire response on three grounds. The first ground, that's beyond the scope of my cross-examination. I didn't ask him about any of those parties or this concept.

Two, even if it was within the scope of my cross-examination, this is not any information within the direct knowledge of Dr. Hill. This is hearsay.

And, three, even if this was not hearsay, even if he had the ability to present this evidence, this is evidence that would -- should have been presented in his direct case. Redirect is not the appropriate time for new evidence of this type, particularly when it is beyond the scope of cross.

EXAMINER CHILES: Ms. Bojko.

MS. BOJKO: First of all, it is not beyond the scope. He asked about the redistributive coalition. He asked about who was included, who wasn't. Then he went on a series of questions asking

about how diverse the class has to be.

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The redirect is, is one class of customers of the signatory parties truly a diverse class if the members don't represent different entities and if they are represented by the same person or if they don't exist at all.

I think that this information, although it just came to light, is very important to this Commission's decision, that a signatory party had closed its doors yet they somehow managed to sign a document. I think that is something that the Commission would want to know and should know, and it absolutely goes into the diversity of class and whether the low-income class is truly being represented

And Mr. Alexander did, in fact, touch on this and raise questions about the residential class, the muni class, and industrial class, so it's very responsive to the cross-examination.

MS. WILLIS: Your Honor, I might add that he had a whole section of cross on diversity of interest. That's what we are talking about, and that's what this witness is answering questions on redirect about.

EXAMINER CHILES: Anyone else want to

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weigh in before Mr. Alexander's last word?
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                 MR. ALEXANDER: Yes, your Honor. On this
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     topic the redistributive coalition, I asked the
     witness about COSE, whether you needed an entire
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     100 percent of the class to be included. The witness
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     said no. What mattered was whether you negotiated
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     for diversity of interest. And I asked the same
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     question throughout about the City of Akron. None of
     these entities were mentioned. The words low-income
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     customers were never used. This is simply a
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     last-minute attempt to get new facts into the record.
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                 EXAMINER CHILES: Thank you.
                                               The motion
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     to strike will be granted on the basis it was beyond
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     the scope of the cross-examination.
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                 MS. BOJKO: Thank you, your Honor. I
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     have no further questions, your Honor.
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                 EXAMINER CHILES: Thank you, Ms. Bojko.
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                 Recross, Ms. Fleisher?
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                 MS. FLEISHER: No questions, your Honor.
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                 EXAMINER CHILES: Mr. Dougherty?
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                 MR. DOUGHERTY: No questions.
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                 EXAMINER CHILES: Mr. Mendoza?
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                 MR. MENDOZA: No questions, your Honor.
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                 EXAMINER CHILES: Ms. Willis?
                 MS. WILLIS: No questions, your Honor.
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8394 1 EXAMINER CHILES: Mr. Pritchard? 2 MR. PRITCHARD: No questions, your Honor. EXAMINER CHILES: Mr. Oliker? 3 4 MR. OLIKER: No, thank you, your Honor. 5 EXAMINER CHILES: Did you say "no"? 6 MR. OLIKER: No questions, your Honor. 7 EXAMINER CHILES: Thank you. 8 Mr. Kurtz? 9 MR. KURTZ: No questions, your Honor. 10 EXAMINER CHILES: Mr. Alexander? 11 MR. ALEXANDER: Oh, absolutely. Thank 12 you, your Honor. 13 14 RECROSS-EXAMINATION 15 By Mr. Alexander: Dr. Hill, when did you create -- strike 16 Q. 17 that. Did you create OMAEG Exhibit 27? 18 T did. Α. 19 Q. Are you the person who actually created 20 the document, or did somebody do it under your 2.1 direction? 22 Two parts, parts of the document began 23 with one of the cited sources, and everything else on 24 it I did. 25 Q. So it appears there are two different

typefaces.

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- A. Correct. I did that on purpose.
- Q. Okay. And what do the different typefaces represent?
 - A. The fainter typeface, is a little bit larger, came from the original document that's sourced, and the smaller, darker typefaces were the -- was the information that I entered.
 - Q. Okay.
 - A. Supplemented.
- Q. When you say "the original document that was sourced," what was the original document used as the source for this?
 - A. There are three documents created by Choueiki, if I pronounced that name right. So it's the last of the three History of Regulation Ohio, was a presentation of the National Association of Regulatory Utility Commissioners presented in June -- on June 19, 2014.

So everything that's faint with the larger typeface came from that document. The headings on top were mine. The time periods the auctions took place were mine. The notes underneath Senate Bill 221 are mine. The applications that were filed in late 2014 are mine.

- Q. When did you create this document?
- A. Last night. Actually, to be honest, I have been working on creating this document since the end of my deposition, but it culminated last night.
- Q. At the time of your deposition, the only thing that appeared on this document that you knew was the date FirstEnergy had filed its proposed ESP, correct?
- 9 MS. BOJKO: Objection. Mischaracterizes
 10 his testimony.
- 11 A. That's incorrect.

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- MS. BOJKO: I will withdraw the objection.
- THE WITNESS: Oh, I'm sorry. It's that hearing thing again.
- EXAMINER CHILES: Ms. Bojko, could you turn on your microphone.
- MS. BOJKO: Yes. It turned off. I'm sorry.
 - Q. (By Mr. Alexander) What else on this document did you know at the time of your deposition?
- A. I was aware and cognizant of the facts -cops, yeah, I'm on -- of the movement towards market,
 which covered large parts of the period 2001 to 2009.
- 25 | I was unaware of the exact title of Senate Bill 3. I

was aware of opt-out aggregation at a personal level because I was an early opt-out aggregator in my home in Lakewood, Ohio, and so I was aware of government aggregation beginning. I didn't know the exact date.

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I was not aware of the notations on 12/31/2005, underrecovery of generation standard costs, when exactly that ended. I was unaware of the exact date of the recovery of regulatory standard costs, where that ended.

I was aware of the movement towards ESPs. I was generally aware of Senate Bill 221, but not the title. I was absolutely aware of the existence of the energy efficiency requirements and renewable portfolio requirements in the Strickland administration. I was aware of the -- of the existence of ESP and MRO plans, but I wasn't aware of the exact date at which they came into being.

And through the submissions on the case, everything that's listed from 2/20/10 on, I was aware of. But I was embarrassed by my lack of specific knowledge of the Senate bills, and that cased me to go back and construct it so that I had a stronger knowledge.

Then I should also point out a lot of this information was also in Choueiki's prefiled

- testimony that was in the record as of September 18, 2015, and I apologize if I'm murdering this guy's last name but --
- EXAMINER PRICE: How do you feel?

 THE WITNESS: I grew up in a Polish

 neighborhood.
 - Q. Okay. Dr. Hill, you would agree that government aggregation has nothing to do with the calculation of standard service offer rates for nonshopping customers, correct?
 - A. That is correct.

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- Q. And you have not quantified the amount of government aggregation which took place between 2001 and 2008, correct?
- A. I didn't. It's very carefully cited in the prefiled testimony, September 18, 2015.
- Q. And you have relied on Dr. Choueiki's previous testimony --
 - A. I thank you for the pronunciation, though.
 - Q. Certainly. You have relied completely on Dr. Choueiki's previous presentations with regard to your knowledge regarding Ohio's timeline restructure?
- A. I relied on his -- on his timeline
 because it was also consistent with other things that

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- Q. Okay. And so would you say you relied on Dr. Choueiki's timeline with the exception of the items you marked in the separate font on the timeline?
- A. I have already testified that everything
 that is in larger type and a lighter typeface was
 taken from Dr. Choueiki's presentation.
- 9 EXAMINER CHILES: Let's go off the record 10 for a moment.
- 11 (Discussion off the record.)
- 12 EXAMINER CHILES: Back on the record.
- Q. (By Mr. Alexander) Dr. Choueiki, you have not --
- 15 A. I am not Dr. Choueiki.
- Q. Now I've made the mistake.
- Dr. Hill, you have --
- A. You've seen one doctor, you've seen them
 all.
- 20 Q. You have not reviewed the revised term 21 sheet between FES and the companies, correct?
- 22 A. Correct.
- MR. ALEXANDER: Nothing further, your
- 24 Honor.
- 25 EXAMINER CHILES: Thank you.

8400 1 Mr. McNamee? 2 MR. McNAMEE: No questions, your Honor. 3 EXAMINER CHILES: Attorney Examiner Addison? 4 5 EXAMINER ADDISON: No questions. 6 EXAMINER CHILES: Attorney Examiner 7 Price? 8 EXAMINER PRICE: No questions. 9 EXAMINER CHILES: Commissioner Haque? 10 COMMISSIONER HAQUE: No questions, thank 11 you. 12 EXAMINER CHILES: Thank you very much. 13 You are excused. 14 THE WITNESS: Thank you, your Honor. 15 MS. BOJKO: Thank you, your Honor. At this time I am going to wait to move OMAEG Exhibit 26 16 17 pending final copying of a corrected version. 18 EXAMINER CHILES: Thank you. 19 MS. BOJKO: But I would like to move 20 OMAEG Exhibit 27. 2.1 EXAMINER CHILES: Are there any 22 objections to the admission of OMAEG Exhibit 27? 23 MR. ALEXANDER: Yes, your Honor, three 24 objections -- two, I quess. The first in my 25 direct -- cross-examination the witness discussed at

length he didn't know what Senate Bill 3 was, he didn't know what Senate Bill 221 was at the time of his deposition. He had no idea on any of those topics. We went through that in pretty great detail.

The witness testified on recross that he was embarrassed by his lack of knowledge regarding those bills, so he educated himself, which is fine. But what he did was he relied on Dr. Choueiki's knowledge of the restructuring of Ohio's electric industry, which is not something he has personal knowledge of. He relied on Dr. Choueiki's knowledge.

While this might be perfectly appropriate for Dr. Choueiki to introduce into the record, I don't believe it's appropriate for Dr. Hill to produce into the record because, as he, himself, has admitted, he didn't have knowledge of this prior to his deposition or prior to the fact of him looking it up in preparation for the hearing today.

EXAMINER CHILES: Ms. Bojko.

MR. ALEXANDER: This addition -- for my second point, your Honor, I don't think it adds anything to the record. The point of bringing up this history was to talk about how meaningful Dr. Choueiki's comparisons were of today's market prices to formerly set regulated prices -- or

Dr. Hill. Excuse me, Dr. Choueiki. So that comparison was what was important.

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This -- first of all, as lawyers, we can all look at the statute. It adds nothing to that conversation. It adds nothing to any fact at issue.

So for those two reasons I would object.

EXAMINER CHILES: Thank you.

MS. BOJKO: Your Honor, to the first point, the depositions are not part of the record, and I strongly disagree. When the same questions were posed to Dr. Hill today, he was able to answer those questions, and he did answer them. He stated that he didn't know the bill numbers. He did not state in his deposition that he didn't know the content of all of the bills that were discussed here today.

The deposition is not evidence. The hearing is today. He did bring these up. I continued to object to Mr. Alexander's questions because I thought it was very confusing of whether he was talking about the standard service offer or whether he was talking about a market in general and whether there was competition since January 1, 2001.

This document is very helpful as it clears up that confusion and I think frankly

misrepresentation in the record of what did exist or didn't exist at the various points of time. So Dr. Hill said that he didn't -- he was embarrassed by not know the Senate Bill numbers. He didn't say he didn't know the state of deregulation, and he was able to answer those questions very well today.

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But given the questions that were asked, this is a proper redirect exhibit. It is exactly everything that Mr. Trevor asked Dr. Hill about and it shows -- Mr. Alexander asked about, and it shows the state of the market. I think it's very valuable to this Commission.

So I would also suggest that the portion of the document that I think Mr. Alexander is objecting to is actually a state document. It's produced by the PUCO, and it is available as a public record. So if that was one of his objections, I disagree with that, but it is very relevant to the case. He created the document and it does add to the record and it should be considered by the Commission to clarify some of the questions that were not clear with regard to default service SSO versus competitive market and when those competitive markets actually occurred.

EXAMINER CHILES: Thank you, Ms. Bojko.

8404 I believe we are going to defer ruling on 1 2 the admissibility of this document until we reconvene 3 tomorrow unless someone has an issue with that. MS. WILLIS: Your Honor, I just want to 4 5 quickly point out that with response to 6 Mr. Alexander's argument this witness has no personal 7 knowledge, an expert witness need not have personal 8 knowledge of facts. It is they are entitled to rely 9 on facts and data, and so the fact he did not reach 10 the conclusions that Mr. Choueiki reached is no basis 11 for excluding that information. 12 EXAMINER CHILES: Thank you, Ms. Willis. 13 We will make our ruling when we reconvene 14 tomorrow. 15 At this point we will adjourn for the 16 day, and we will reconvene at 9 o'clock tomorrow 17 morning. Thank you. 18 (Thereupon, at 1:22 p.m., the hearing was 19 adjourned.) 20 2.1 2.2 23 24 25

CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Wednesday, January 20, 2016, and carefully compared with my original stenographic notes. Karen Sue Gibson, Registered Merit Reporter. (KSG-80067)

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Case No(s). 14-1297-EL-SSO

Summary: Transcript in the matter of Ohio Edison Company, The Cleveland Electric Illuminating Company and The Toledo Edison Company hearing held on 01/20/16 - Volume XXXIX electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Gibson, Karen Sue Mrs.