

BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the :  
Application Seeking :  
Approval of Ohio Power :  
Company's Proposal to : Case No. 14-1693-EL-RDR  
Enter into an Affiliate :  
Power Purchase Agreement :  
for Inclusion in the Power:  
Purchase Agreement Rider. :

In the Matter of the :  
Application of Ohio Power :  
Company for Approval of : Case No. 14-1694-EL-AAM  
Certain Accounting :  
Authority. :

- - -

DEPOSITION

of William A. Allen, taken before me, Karen Sue  
Gibson, a Notary Public in and for the State of Ohio,  
at the offices of American Electric Power, 1  
Riverside Plaza, Columbus, Ohio, on Wednesday,  
December 30, 2015, at 9:30 a.m.

- - -

ARMSTRONG & OKEY, INC.  
222 East Town Street, Second Floor  
Columbus, Ohio 43215-5201  
(614) 224-9481 - (800) 223-9481  
FAX - (614) 224-5724

- - -

## 1 APPEARANCES:

2 American Electric Power  
3 By Mr. Matthew J. Satterwhite  
4 and Mr. Steven T. Nourse  
1 Riverside Plaza, 29th Floor  
Columbus, Ohio 43215

5 On behalf of the Ohio Power Company.

6 McNees, Wallace & Nurick LLC  
7 By Mr. Frank P. Darr (via speakerphone)  
21 East State Street, 17th Floor  
Columbus, Ohio 43215

8 On behalf of the Industrial Energy Users  
9 of Ohio.

10 Vorys, Sater, Seymour & Pease, LLP  
11 By Mr. Michael J. Settineri  
52 East Gay Street  
Columbus, Ohio 43215

12 On behalf of Retail Energy Supply  
13 Association, PJM Power Providers Group,  
14 Electric Power Supply Association,  
Constellation NewEnergy, and Exelon  
Generation, LLC.

15 Carpenter Lipps & Leland LLP  
16 By Mr. Ryan O'Rourke (via speakerphone)  
and Ms. Kimberly W. Bojko  
17 280 North High Street, Suite 1300  
Columbus, Ohio 43215

18 On behalf of the Ohio Manufacturers'  
19 Association Energy Group.

20 Bruce J. Weston, Ohio Consumers' Counsel  
21 By Mr. William J. Michael  
Assistant Consumers' Counsel  
10 West Broad Street, Suite 1800  
22 Columbus, Ohio 43215-3485

23 On behalf of the Residential Consumers of  
24 the Ohio Power Company.

1 APPEARANCES: (Continued)

2 Mike DeWine, Ohio Attorney General  
3 By Mr. William L. Wright,  
4 Section Chief  
5 Mr. Steven L. Beeler (via speakerphone)  
6 and Mr. Werner L. Margard, III,  
7 Assistant Attorneys General  
8 Public Utilities Section  
9 180 East Broad Street, 6th Floor  
10 Columbus, Ohio 43215

11 On behalf of the Staff of the PUCO.

12 Taft, Stettinius & Hollister LLP  
13 By Mr. Mark S. Yurick (via speakerphone)  
14 65 East State Street, Suite 1000  
15 Columbus, Ohio 43215

16 On behalf of The Kroger Company.

17 ALSO PRESENT:

18 Mr. Kevin Murray, McNees, Wallace & Nurick.  
19 Mr. Craig Smith, Staff.  
20 Mr. Mike Hall, OCC.  
21 Ms. Tammy Turkenton, Staff.

22 - - -

23

24

25

26

27

28

29

30

31

32

1	INDEX	
2	- - -	
3	Witness	Page
4	William A. Allen	
	Cross-Examination by Mr. Settineri	7
5	Cross-Examination by Mr. Michael	172
	Cross-Examination by Mr. O'Rourke	284
6	- - -	
7	Deposition Exhibit	Identified
8	1 Direct Testimony of William A. Allen	9
9	2 Joint Stipulation and Recommendation	9
10	3 Global Settlement Agreement	19
11	4 6-30-2015 Letter from Mr. Nourse	68
12	5 ELPC INT-S4-007	104
13	6 ORC 4928.143	127
14	- - -	
15	OCC Exhibit	Identified
16	1 OCC INT-S1-034	197
17	2 OCC INT-S1-035	198
18	3 OCC INT-S1-008	231
19	4 OCC INT-S1-048	232
20	5 OCC INT-S1-047	233
21	6 OCC RPD-S1-004	234
22	7 OCC RPD-S1-019	234
23	8 OCC RPD-S1-006	236
24	9 OCC INT-S1-010	249

1	INDEX (Continued)		
2	- - -		
3	OCC Exhibit		Identified
4	10	OCC INT-S1-026	251
5	11	OCC INT-S1-028	253
6	12	OCC INT-S1-029	253
7	13	OCC INT-S1-031	256
8	14	OCC INT-S1-038	258
9	15	OCC RFA-S1-006	258
10	16	OCC INT-S1-039	260
11	17	OCC RFA-S1-007	260
12	18	OCC INT-S1-040	263
13	19	OCC INT-S1-062	266
14	20	OCC INT-S1-074	268
15	- - -		
16			
17			
18			
19			
20			
21			
22			
23			
24			

1                               Wednesday Morning Session,  
2                               December 30, 2015.

3                               - - -

4                               MR. SETTINERI: We can go on the record  
5                               and swear the witness in, please.

6                               (Witness sworn.)

7                               MR. SETTINERI: All right. And at this  
8                               time this is Mike Settineri. Good morning, everyone.  
9                               I am appearing today on behalf of the PJM Power  
10                              Providers Group and the Electric Power Supply  
11                              Association with the law firm of Vorys, Sater,  
12                              Seymour and Pease, 52 East Gay Street, Columbus,  
13                              Ohio.

14                             At this time I would like to take just  
15                             appearances for this deposition starting with  
16                             Mr. Michael.

17                             MR. MICHAEL: This is William J. Michael  
18                             on behalf of AEP Ohio's residential utility  
19                             consumers, Office of the Ohio Consumers' Counsel.

20                             MR. SATTERWHITE: Matthew Satterwhite on  
21                             behalf of Ohio Power Company.

22                             MR. SETTINERI: And on the telephone.

23                             MR. DARR: Frank Darr, McNees, Wallace &  
24                             Nurick, 21 East State Street, Columbus, Ohio, on

1       behalf of the Industrial Energy Users of Ohio.

2                   MR. O'ROURKE:   On behalf of the Ohio  
3       Manufacturers' Association Energy Group, Ryan  
4       O'Rourke and Kim Bojko, 280 North High Street,  
5       Columbus, Ohio 43215.

6                   MR. BEELEER:   On behalf of the staff of  
7       the Public Utilities Commission of Ohio, Steve Beeler  
8       and Werner Margard, Ohio Attorney General's Office.

9                   MR. SETTINERI:   All right.  Anyone else  
10      who wishes to make a notice of appearance at this  
11      time?

12                   All right.  Hearing none we can go ahead  
13      and start.  Again, we are here today for the  
14      deposition of William Allen.

15                                   - - -

16                   WILLIAM A. ALLEN  
17      being by me first duly sworn, as hereinafter  
18      certified, deposes and says as follows:

19                                   CROSS-EXAMINATION

20      By Mr. Settineri:

21                   Q.    Good morning, Mr. Allen.  How are you  
22      today?

23                   A.    Good morning.  Fine.

24                   Q.    And if you would please state your name

1 and business address for the record, please.

2 A. It's William A. Allen. My business  
3 address is 1 Riverside Plaza, Columbus, Ohio 43215.

4 Q. Thank you. And what is your current  
5 title?

6 A. It is managing director of regulatory  
7 case management.

8 Q. And how long have you been in this  
9 position?

10 A. Three or four years is my recollection.

11 Q. Okay. And as -- in that position are you  
12 familiar with the tariffs of the Ohio Power Company?

13 A. I'm generally familiar with the tariffs  
14 of Ohio Power Company.

15 Q. And in your position are you generally  
16 familiar with the statutes and rules that would apply  
17 to Ohio Power Company?

18 A. I'm familiar with some of the rules that  
19 apply.

20 Q. And when I say "rules," I mean rules  
21 under the Ohio Administrative Code issued by the  
22 Public Utilities Commission.

23 A. I am generally aware of those, yes, I  
24 understand.



1 Q. Great.

2 MR. SETTINERI: What I'll do first we  
3 will go ahead and mark two exhibits. We'll start  
4 with Exhibit 1 we'll mark as the direct testimony of  
5 William A. Allen in support of AEP Ohio's settlement  
6 agreement.

7 (EXHIBIT MARKED FOR IDENTIFICATION.)

8 MR. SETTINERI: And then the next exhibit  
9 we will mark as Exhibit 2 for today's deposition is  
10 the joint stipulation and recommendation filed in  
11 this proceeding.

12 (EXHIBIT MARKED FOR IDENTIFICATION.)

13 Q. And, Mr. Allen, if you could look at  
14 those two exhibits. Are you familiar with both of  
15 those exhibits?

16 A. Yes, I am.

17 Q. Did you bring any documents with you  
18 today to this deposition?

19 A. I brought a copy of my direct testimony  
20 that was prefiled in this case on December 14 as well  
21 as one of the interrogatories issued by OCC.

22 Q. And which interrogatory did you bring?

23 A. S1-62.

24 Q. Okay. If you could turn for me then to

1 page 19 of what's been marked as Exhibit 2. For the  
2 rest of the day I'll just call that the stipulation.

3 A. Okay. Page 19?

4 Q. Yes, sir.

5 A. I'm there.

6 Q. And you see at page 19, Section 9, there  
7 is a reference to the commitment that AEP Ohio will  
8 make a cost recovery filing supporting the Conesville  
9 5 and 6 to natural gas firing. Do you see that?

10 A. I do.

11 Q. Just as a general matter, are you aware  
12 of the location of the nearest interstate pipeline to  
13 the Conesville Units 5 and 6?

14 A. My understanding the nearest interstate  
15 gas pipeline is at the site of Conesville Units 5 and  
16 6.

17 Q. When you say at the site, within the  
18 plant boundary?

19 A. That's my understanding or very near by  
20 the plant boundary.

21 Q. Is it your -- are you aware of whether  
22 that interstate pipeline has capacity to support a  
23 natural gas co-firing addition to the Conesville  
24 units?

1           A.    My understanding is that pipeline is  
2    sized sufficient that it can support coal-firing  
3    units 5 and 6 at 50 percent natural gas.

4           Q.    And who is the owner of that pipeline?  
5    Do you know?

6           A.    I don't recall.

7           Q.    Okay. Do you know who the operator of  
8    that pipeline is?

9           A.    I do not recall.

10          Q.    Okay. And you said 50 -- would support  
11   50 percent conversion to gas firing. What do you  
12   mean by that?

13          A.    It would support enough gas to run the  
14   units at half of their full capacity at gas, using  
15   gas, and 50 percent using coal.

16          Q.    Okay. And what -- let me know if this is  
17   confidential. My next question is do you know what  
18   capacity those units are running at currently?

19          A.    The units have a nameplate capacity, if  
20   my memory serves me right, of 400 megawatts each.

21          Q.    Okay. But in regards to actual capacity  
22   currently being generated, what would you approximate  
23   the units to be operating at?

24          A.    They are capable of operating at 400

1 megawatts, so typically a coal-fired generator may  
2 reduce power in off-peak periods, but during on-peak  
3 periods would run at full capacity.

4 Q. Okay. Thank you. Are you aware of  
5 whether any cost estimates have been generated to  
6 convert these units to be able to co-fire with  
7 natural gas?

8 A. It's my understanding that the company  
9 has not yet, and when I say the "company," AEPGR has  
10 not yet completed a cost estimate for the conversion.

11 Q. Okay. Is that underway today to your  
12 knowledge?

13 A. I do not know if they have started that  
14 analysis yet.

15 Q. Okay. Thank you. Has any affiliate of  
16 AEP Ohio conducted -- including AEP Ohio conducted  
17 any cost analysis for the conversion?

18 A. No affiliates of AEP have performed such  
19 an analysis for the Conesville units, but the company  
20 has completed conversions of the Big Sandy Unit 1 and  
21 Clinch River facilities to gas firing.

22 Q. And are you aware of approximately what  
23 that conversion cost was?

24 A. I don't know what the final cost for

1 those were.

2 Q. Do you have an order of magnitude?

3 A. The number that comes to mind for Big  
4 Sandy was that it was approximately \$60 million but  
5 that included extending a gas pipeline.

6 Q. How far was that gas pipeline? Do you  
7 know approximately?

8 A. I don't recall how far. It was miles.

9 Q. And was that a conversion to 100 percent  
10 natural gas?

11 A. It was.

12 Q. Okay. So that plant would no longer run  
13 on coal; is that correct?

14 A. That's correct.

15 Q. Has AEP -- and let me say has AEP Ohio,  
16 when I say "AEP Ohio," I mean the Ohio Power Company  
17 or any of its affiliates including parent entities,  
18 conducted any feasibility analysis on the conversion  
19 to natural gas co-firing at the Conesville Units 5  
20 and 6?

21 A. I have had discussions with our engineers  
22 and operators of Conesville 5 and 6 that have  
23 indicated that based on their understanding of the  
24 units that they are capable of being co-fired

1 50 percent natural gas/50 percent coal.

2 Q. Are you aware of if there is any  
3 equipment -- let me strike that.

4 Is there any current features to the  
5 boilers that would accommodate natural gas co-firing?  
6 For example, nozzles?

7 A. I don't know if they have installed any  
8 of those types of features.

9 Q. Okay. Are you aware of whether AEP Ohio  
10 or any of its affiliates maintain coal heat input  
11 documentation for Conesville Units 5 and 6?

12 A. I'm sorry. Can you repeat that question,  
13 please?

14 Q. Sure. Are you aware of whether AEP Ohio  
15 or any of its affiliates maintains coal heat input  
16 documentation for the Conesville Units 5 and 6?

17 A. Yes.

18 Q. Who maintains that documentation? When I  
19 say "who," which entities?

20 A. Currently since the units are owned and  
21 operated by AEPGR it would be AEPGR.

22 Q. Okay.

23 A. And that information is publicly filed in  
24 the company's FERC Form 1 on an annual basis.

1           Q.    In your direct testimony, we don't need  
2   to look at it, but there is an exhibit marked as  
3   WAA-2 which is the revised -- I believe it's the  
4   revised Kelley Pearce exhibit. Are you familiar with  
5   that? That would be Exhibit 1.

6           A.    Yes.

7                   MR. SATTERWHITE: I believe it's Exhibit  
8   2.

9           A.    WAA-2 is a modified Exhibit KDP-2, that's  
10 correct.

11          Q.    All right. Does that exhibit take into  
12 account a conversion to natural gas co-firing for the  
13 Conesville Units 5 and 6?

14          A.    It does not include a co-firing of  
15 Conesville 5 and 6.

16          Q.    Okay. Do you believe that -- let's  
17 assume that if the Conesville Units 5 and 6 are  
18 operated 50 percent natural gas/50 percent coal, do  
19 you view that providing the same level of efficiency  
20 at -- as running 100 percent on coal?

21          A.    Based on our experience with conversions  
22 at other units, the heat rate of the units would  
23 remain essentially unchanged, so the efficiency would  
24 be comparable to the efficiency that the units

1 currently have.

2 Q. Okay. What would happen in the event  
3 that the natural gas supply is not available if you  
4 are firing 50 percent natural gas/50 percent coal?

5 A. If the natural gas is not available, the  
6 units would be able to -- subject to the Commission  
7 approving cost recovery and the project being  
8 completed, under the stipulation the unit would be  
9 able to operate at 100 percent coal subject to the  
10 limitations of the annual heat input for coal.

11 Q. Okay. And what I meant by that though if  
12 the natural gas supply is unavailable, pipeline  
13 breaks, busts, something like that, what would happen  
14 in that instance if the day before you were running  
15 50 percent, you are going to run 100 percent natural  
16 gas when you are running on natural gas?

17 A. No. It would be 50 percent  
18 coal/50 percent gas.

19 Q. How does that work?

20 A. It's co-firing. Some of the --

21 Q. So you are burning coal at the same time  
22 as you are burning natural gas?

23 A. That's correct.

24 Q. Okay. Thanks for clarifying that for me.



1           A.    Yes.

2           Q.    And so in the instance the natural gas  
3 supply goes down, would you then immediately just go  
4 to 100 percent coal?

5           A.    I'm not sure if it would be -- if we  
6 could do it immediately, but quickly we would be able  
7 to convert to 100 percent coal.

8           Q.    Okay.  How long do you think that  
9 conversion would take?

10          A.    It's not a conversion.  It's just a  
11 change in the operation, so you would have to run  
12 more coal through the pulverizers and things, and I  
13 don't know how long it takes to do that, but I would  
14 guess, you know, at most days, not weeks or months.  
15 It's a short process.

16          Q.    All right.  And assume that it's days and  
17 assume then that if the Conesville 5 and 6 weren't  
18 able to dispatch when called upon in the amount of  
19 capacity that's needed, could those units be subject  
20 to PJM capacity performance charges?

21          A.    Regardless of the reason, if the units  
22 don't operate when called upon, they could be subject  
23 to PJM capacity performance penalties.

24          Q.    Right.  And if there is a delay though in

1 getting that coal -- getting that unit -- both of  
2 those units back to 100 percent coal, there could be  
3 a PJM capacity performance penalty in that instance,  
4 correct?

5 A. Under the limited circumstance where it  
6 was one of the hours that PJM called a capacity  
7 performance hour but I don't know that it would  
8 actually take any time to go to 100 percent coal.  
9 That's not a piece of information I'm certain of.

10 Q. Okay. But in the instance that it does  
11 take more than -- if that hour is missed, there could  
12 be a charge.

13 A. Regardless of the reason if that hour is  
14 missed, there could be a penalty.

15 Q. Okay. If you could turn to page 20,  
16 which is the very next page, and take your time if  
17 you need to take notes.

18 A. I'm there.

19 Q. All right. Just a quick question for you  
20 on part C. It states that "Conesville unit 6 will  
21 retire, refuel, or repower." What do you mean by --  
22 I just want to know what does retire mean, refuel,  
23 and repower mean.

24 A. Sure. Retire is the -- is ending the

1 operation at that site as an electric generating  
2 facility. Refueling is using the existing boiler and  
3 generators and using gas as the energy input as  
4 opposed to coal. Repowering is a larger investment  
5 and it's actually changing out the boiler and  
6 possibly adding additional CTs at the site, so it's a  
7 much larger project, but it still would result in  
8 changing the fuel source from coal to gas.

9 Q. Okay. So it could expand capacity at the  
10 site.

11 A. Or maintain capacity, yes.

12 Q. Or maintain, thank you. I have one  
13 question, you're familiar with the global settlement  
14 with IEU?

15 A. I am generally familiar with it.

16 Q. Okay. Have you reviewed that settlement  
17 document?

18 A. I have.

19 Q. Okay.

20 MR. SETTINERI: Let's go ahead and mark  
21 as Exhibit 3 a document titled "Global Settlement  
22 Agreement."

23 (EXHIBIT MARKED FOR IDENTIFICATION.)

24 Q. Are you familiar with the document that's

1       been marked as Exhibit 3, Mr. Allen?

2               A.     Yes, I am.

3               Q.     Okay. And can you identify that document  
4       for me, please?

5               A.     It's a document titled "Global Settlement  
6       Agreement," and it's a response to OCC Interrogatory  
7       S1 Interrogatory 002 and that's Attachment 1 to that  
8       response.

9               Q.     And you are aware this was produced  
10       through discovery by the Ohio Power Company to the  
11       parties in this proceeding?

12              A.     It was.

13              Q.     If you could turn to page 2.

14              A.     I'm there.

15              Q.     You note there in the paragraph  
16       "Settlement Payments," it starts "Within 10 days of  
17       IEU filing the last motion to dismiss its appeal or  
18       motion to withdraw required by Paragraph 1 above, AEP  
19       Ohio will pay, as a one-time nonrevocable payment, \$8  
20       million to IEU for the benefit of its members." Do  
21       you see that sentence?

22              A.     I see that.

23              Q.     Has that payment been made yet to your  
24       knowledge?

1           A.    I don't know.

2           Q.    Okay.  And do you know -- AEP Ohio will  
3   be cutting the check, correct?

4           A.    I don't know.

5           Q.    Let me ask, what I am trying to  
6   understand just is where the money is coming from to  
7   fund that payment.  Is it coming from the Ohio Power  
8   Company?

9           A.    As it states in the document, AEP Ohio  
10   will pay.

11          Q.    Okay.

12          A.    So it will come from AEP Ohio.

13          Q.    Okay.  Are you aware of any discussions  
14   between AEPGR, AEP Generation Resources, and the Ohio  
15   Power Company regarding the payment of this \$8  
16   million?

17          A.    No, I am not.

18          Q.    Are you aware whether AEPGR will be  
19   making any transfers of money to Ohio Power Company  
20   to either pay in full or part this \$8 million?

21          A.    I am not aware.

22          Q.    Okay.  Do you view that \$8 million  
23   payment as a material term in the global settlement  
24   agreement?

1           A.    I don't know what your definition of  
2   material is, but it is a term of the settlement.

3           Q.    Let me ask just a more --

4           A.    Or the global settlement agreement.

5           Q.    Let me ask it more basically, do you view  
6   it as an important term in the settlement agreement?

7           A.    It is a term of the settlement agreement.  
8   I don't know that it has any greater value than any  
9   other term in the settlement agreement.

10          Q.    Do you -- were you involved in the  
11   negotiations with IEU in reaching this settlement?

12          A.    Only on a peripheral basis.

13          Q.    Do you believe that this agreement would  
14   have been executed if the \$8 million payment was not  
15   present in the agreement?

16               MR. SATTERWHITE:  I'll object just to the  
17   extent it's asking for you to delve into at all the  
18   opinions of the parties when they were negotiating  
19   something.

20          A.    I don't know.

21          Q.    Okay.  Do you have any understandings of  
22   what's meant by the phrase "for the benefit of its  
23   members" in the first paragraph and first sentence at  
24   paragraph 6 "Settlement Payments"?

1           A.    The document speaks for itself.  So  
2   generally my understanding would be that that means  
3   that that \$8 million will provide a benefit to the  
4   members of IEU.

5           Q.    Is it -- is it your understanding, to the  
6   extent you know, that the \$8 million would flow  
7   through IEU back to its members?

8           A.    I don't know.

9           Q.    Do you know if that's even allowed --  
10   well, strike that question.

11           MR. SETTINERI:  We will just establish  
12   for the record now he is not a lawyer, right?

13           Q.    Is that correct, Mr. Allen?

14           A.    I am not a lawyer, that's correct.

15           MR. SATTERWHITE:  Might not stop me from  
16   objecting later.

17           MR. MICHAEL:  Would you like to be one?

18           MR. SATTERWHITE:  I don't think you would  
19   like him to be one.

20           Q.    Would you agree with me the \$8 million  
21   settlement payment in part was paid to obtain IEU's  
22   nonopposition to the PPA proposal in this proceeding?

23           MR. SATTERWHITE:  Again, same objection  
24   earlier, to the extent it requires you to disclose

1 discussions that's confidential.

2 A. And as I indicated before, the document  
3 speaks for itself, but I will note in paragraph 6 it  
4 says in the first sentence that upon IEU making the  
5 last motion to dismiss its appeal or motion to  
6 withdraw required in paragraph 1 above, that that  
7 payment of \$8 million will be made, and paragraph 1  
8 does not include any reference to nonopposition by  
9 IEU Ohio's PPA proposal.

10 Q. As a condition of the settlement  
11 agreement, am I correct IEU would withdraw its  
12 opposition to the PPA proposal?

13 MR. SATTERWHITE: Objection. I don't  
14 think that's what it states. It misrepresents.

15 A. Paragraph 3B states that "IEU will file a  
16 letter in the PPA Cases stating IEU does not oppose  
17 the PPA Stipulation."

18 Q. And that similar language is also in  
19 paragraph 3A, correct?

20 A. No.

21 Q. Well, just to be clear for the record,  
22 paragraph 3A at page 1 notes that "IEU agrees not to  
23 oppose the Joint Stipulation and Recommendation to be  
24 filed by AEP Ohio"; is that correct?



1           A.     That's correct.

2           Q.     Okay.  And going back to paragraph 6, the  
3     second sentence states "The Parties agree that this  
4     payment relates primarily to the cases addressed in  
5     Paragraph 1 above."  Do you see that sentence?

6           A.     I see that.

7           Q.     Do you see the word "primarily"?

8           A.     I do.

9           Q.     What does primarily mean to you?

10          A.     It would mean the general dictionary  
11     definition of primarily which means mostly.

12          Q.     Okay.  So this payment could relate to  
13     other matters as well besides the cases addressed in  
14     paragraph 1, correct?

15          A.     It could.

16          Q.     Okay.  In fact, it actually does given  
17     the word "primarily," correct?

18          A.     I can't read into it any more than what  
19     the document states.

20          Q.     Okay.  What I would like to do next,  
21     Mr. Allen, is just walk through parts of the  
22     stipulation that involve various payments.  And just  
23     to make it more efficient for all of us here so if  
24     you could turn back to what's been marked as Exhibit

1 2.

2 A. Okay.

3 Q. And let's just start at page 13.

4 MR. SATTERWHITE: Can we go off the  
5 record for just one second?

6 MR. SETTINERI: Yes.

7 (Discussion off the record.)

8 MR. SETTINERI: We can go back on the  
9 record.

10 Q. All right. At page 13 of the stipulation  
11 and that looks like it's section D1, it references a  
12 shareholder-funded donation of \$500,000. Do you see  
13 that reference?

14 A. I see that reference.

15 Q. Okay. In regards to that payment, will  
16 AEP Ohio be the party making that payment?

17 A. That's what's stated in the document,  
18 yes.

19 Q. And AEP Ohio does not know who will be  
20 the recipient of that payment, correct?

21 A. That's my understanding, correct.

22 Q. Are you aware of any discussions as to  
23 who the recipient would be as to that payment?

24 A. I do not know who the recipient will be.

1 Q. Okay. But have there been any  
2 discussions as to -- let me strike that.

3 Let me just ask the question again. Are  
4 you aware of any discussions as to who the recipient  
5 of that payment would be?

6 A. I am not aware of any of those  
7 discussions, and I have not participated in any of  
8 those.

9 Q. Okay. Would AEP Ohio seek any recovery  
10 from the ratepayers for that payment?

11 A. No.

12 Q. All right. How does that payment relate  
13 to the PPA rider?

14 A. It's just an element of the overall  
15 stipulation.

16 Q. Okay. It's not being recovered through  
17 the PPA rider?

18 A. That's correct.

19 Q. It's not part of the PPA rider mechanism?

20 A. That's correct.

21 Q. Okay. Did any signatory party other than  
22 the companies -- well, strike that question.

23 Let's go to page -- bottom of 13 and 14.

24 A. I'm there.

1           Q.    Do you see a payment there -- let me back  
2 up.

3                    You are familiar with Ohio Hospital  
4 Association, correct?

5           A.    Yes, I am.

6           Q.    Okay.  And the OHA, as I will call it,  
7 the Ohio Hospital Association, was a signatory party  
8 to this stipulation; is that correct?

9           A.    That's correct.

10          Q.    And the payment that's listed in  
11 paragraph 2a states "provide \$400,000 in EE-PDR  
12 funding."  Do you see that reference?

13          A.    Your statement of payment I may not agree  
14 with, but it does state that AEP Ohio will provide  
15 \$400,000 in EE-PDR funding per year.

16          Q.    Okay.  And why don't -- why do you  
17 disagree that's a payment?

18          A.    It may not be a direct payment to any  
19 hospital.  It's funding for EE-PDR.

20          Q.    Okay.  And in regards to that funding,  
21 how would that funding work?  For example, is it a  
22 one-time payment, or is it as projects are requested  
23 and the funding is released for each project?  If you  
24 could explain that, that would help.

1           A.    As provided in the remainder of that  
2 paragraph, it would be funding for several different  
3 programs.

4           Q.    Is that the end of your answer?

5           A.    Yes.

6           Q.    Okay.  So if I'm I guess -- let me ask  
7 this, would this be a one-time payment -- would this  
8 be a one-time funding to OHA?

9           A.    I don't believe so.

10          Q.    Okay.  So, for example, OHA wanted to  
11 have a conference for its members to discuss energy  
12 efficiency, would it make a request to Ohio Power  
13 seeking either -- seeking an advanced payment to hold  
14 this conference?

15          A.    I don't know that a conference would  
16 necessarily qualify under this provision.

17          Q.    Okay.  Again, what I am trying to  
18 understand though is how the funding will occur, when  
19 and how.  And if you don't know, that's okay, but I  
20 am just trying to understand is this going to be a  
21 check that's written to OHA?  Will -- let's start  
22 there.  Will that \$400,000 be paid to OHA?

23          A.    I don't know.

24          Q.    Okay.  All right.  Is it fair to say that

1 the mechanics of this funding for the \$400,000 has  
2 not been developed yet?

3 A. I'm not aware of the specific mechanics,  
4 but it would work under the same mechanics that our  
5 EE programs currently work under.

6 Q. Okay. So that would be \$400,000  
7 earmarked towards OHA projects, correct?

8 A. Yes, towards programs of OHA members.

9 Q. Okay. Thank you. Would that \$400,000 be  
10 recovered from Ohio Power's ratepayers?

11 A. It would be included in the company's  
12 EE-PDR rider.

13 Q. And how does that funding relate to the  
14 PPA rider?

15 A. It's not directly related to the PPA  
16 rider. It's related to the overall settlement and  
17 the advancement of different initiatives to create  
18 more stable rates for customers.

19 Q. And how is it related to the initiative  
20 to create more stable rates for customers?

21 A. As customers invest in energy efficiency  
22 initiatives, their usage is reduced or stabilized  
23 which produces more stable costs for customers for  
24 energy usage.

1           Q.    Well, so if I lower my personal usage as  
2   a hospital, how does that translate to stable rates  
3   for another customer?

4           A.    It relates to stable rates for the  
5   hospital, but also as we do things to reduce demand  
6   within the AEP Ohio service territory, it reduces the  
7   PJM peak which has the effect of overall lowering the  
8   cost of energy for all customers because you are  
9   using the most efficient resources, moving lower in  
10  the stack.

11          Q.    That's an interesting way to look at it.  
12  And then I was thinking you were going to say it  
13  would reduce the peak which could reduce transmission  
14  charges and capacity charges; is that true?

15          A.    Reducing peaks at the right times can  
16  also reduce demand charges for capacity and  
17  transmission.

18          Q.    Do you think \$400,000 of funding to OHA  
19  would result in any kind of movement in Ohio Power's  
20  ratepayers' energy prices?

21          A.    I haven't done an analysis to quantify  
22  that.

23          Q.    Any opinion on that?

24          A.    It would have the directional impact of

1 lowering energy prices for customers overall.

2 Q. All right. Going to the next page, page  
3 14, you'll see a part c. Again, we are in Exhibit 2.  
4 A statement that AEP Ohio -- am I correct under part  
5 c that AEP Ohio will "provide up to \$600,000 per year  
6 through the term of the affiliate PPA, in additional  
7 incentives from EE-PDR funding" and that that funding  
8 would inure to the benefit of OHA?

9 A. It states that the company would provide  
10 up to \$600,000 per year of funding for EE-PDR  
11 projects for OHA members.

12 Q. Okay. And would that \$600,000 be  
13 allocated specifically to OHA member projects?

14 A. That's what's stated in the document.

15 Q. But I am just asking that's what's going  
16 to happen, correct?

17 A. It's up to 600,000, yes.

18 Q. Okay. All right. Would OHA through the  
19 company's portfolio plans be limited to only \$600,000  
20 in funding?

21 A. No.

22 Q. And I am correct that OHA could avail --  
23 strike that, that members of OHA could avail  
24 themselves of the company's portfolio plan to seek



1 incentives for energy efficiency and demand  
2 reduction, correct?

3 A. They could.

4 Q. And that exists today, correct?

5 A. Yes.

6 Q. When I say that, that opportunity for OHA  
7 members exists today, correct?

8 A. That's correct.

9 Q. Thank you. Recovery of that \$600,000,  
10 would that also be through the EE-PDR rider?

11 A. That \$600,000 would be recovered through  
12 the EE-PDR rider, subject to Commission approval.

13 Q. And when you say "subject to Commission  
14 approval," why do you say that?

15 A. On page 15, the paragraph after  
16 Subsection f states that OHA's partnership and rights  
17 to administer the programs and receive funding, the  
18 \$600,000 of funding we just discussed, under this  
19 clause will be contingent upon continued approval and  
20 existence of an AEP Ohio EE-PDR plan.

21 Q. And that reference to plan is what I  
22 refer to as a portfolio plan; is that a fair name for  
23 it?

24 A. That's a good description.

1           Q.    Okay.  And previously when I used the  
2   phrase "portfolio plan," that would refer to AEP  
3   Ohio's EE-PDR plan in your view, correct?

4           A.    Yes.  We can agree to that definition.

5           Q.    Thanks.  How does the \$600,000 funding  
6   relate to the PPA rider?

7           A.    Similar to the prior discussion that we  
8   had, it's an energy efficiency initiative that goes  
9   to the same objective of the PPA rider of producing  
10  more stable rates for customers.

11          Q.    Okay.  Is it -- are any of the funds of  
12  that \$600,000 going to be recovered through the PPA  
13  rider?

14          A.    No.

15          Q.    Okay.  So in your opinion the \$600,000 I  
16  will say in part is intended to achieve a similar  
17  goal to what the PPA rider is intended to achieve,  
18  correct?

19          A.    Can you restate that question, please?

20          Q.    Yeah.  Sure, I can.  You stated the  
21  \$600,000 payment -- let me strike that.

22                   What's the goal of the \$600,000 funding  
23  payment?

24          A.    It's an element of the stipulation.

1       There's not a -- the goal of the \$600,000 is to  
2       provide the funding that's described in paragraph c.  
3       The effect of that 600,000 is to ultimately produce  
4       more stable rates for customers.

5               Q.     And creating more stable rates for  
6       customers is also a goal of the PPA rider, correct?

7               A.     It's a goal and a result of the PPA  
8       rider, yes.

9               Q.     Okay. And that -- because both the  
10      funding and the PPA rider share a similar goal,  
11      that's how you believe they are related, correct?

12              A.     That's one way they are related, yes.

13              Q.     What are the other ways they are related?

14              A.     That's one that comes to mind as we sit  
15      here today.

16              Q.     Any other reasons today?

17              A.     None that come to mind.

18              Q.     Thanks. Would that answer equally apply  
19      to the \$400,000 funding we discussed previously to  
20      OHA to promote EE-PDR projects?

21              A.     Yes.

22              Q.     Okay. Page 15 at the top, part e,  
23      there's a sentence that states "AEP Ohio will commit  
24      to update all Alternative Feed Service rates for OHA

1 members to a uniform \$2.50 per kilowatt month." Do  
2 you see that?

3 A. I see that.

4 Q. What is the alternative feed service  
5 rate?

6 A. I don't recall -- the current rates; is  
7 that the question?

8 Q. Let me back up. What is the alternative  
9 feed service?

10 A. Alternative feed service is basically a  
11 second feed that a customer has to serve their  
12 premises, and for customers like hospitals it  
13 produces enhanced reliability which is a significant  
14 benefit to those entities.

15 Q. Okay. And that would be at the  
16 distribution level, correct?

17 A. That's correct.

18 Q. Okay. Today how is that service offered  
19 to OHA's members today by Ohio Power?

20 A. They contract for that service today.

21 Q. Okay. Is that through tariff?

22 A. My understanding it's through contract,  
23 not through tariff.

24 Q. Okay. So if I am building a new hospital

1 and I want to have dual feeds to it, as part of my --  
2 to run service to my new site is typically I would  
3 pay let's say a grant of the native construction,  
4 correct, for that service to come into the facility?

5 A. Potentially. It's project specific.

6 Q. All right. But as part of that  
7 contracting with Ohio Power to bring those lines into  
8 the facility, if I wanted the alternative feed  
9 service, I would -- that would be in my contract to  
10 bring in the wires, correct?

11 A. I don't know if it would be in that  
12 contract.

13 Q. It would be a separate contract, you  
14 believe?

15 A. The ones I have seen are related to  
16 existing hospitals, and it's a contract that goes  
17 with that. I haven't looked at one for a new  
18 hospital.

19 Q. You answered my question. Thanks. All  
20 right. And so today that's on a -- that's on a per  
21 hospital basis, that charge for the alternative feed  
22 service?

23 A. No. It's a uniform charge depending upon  
24 the service territory that the hospital operates in,

1 and it goes back to when AEP Ohio was two separate  
2 companies. So customers that were prior customers of  
3 Columbus Southern Power paid one rate, and customers  
4 that were previously customers of Ohio Power Company  
5 paid a different rate.

6 Q. Okay. And what are those rates today?  
7 Do you know?

8 A. The rate for one of the service  
9 territories is \$2.54 per kW month, and the other rate  
10 is around \$3 per kW month.

11 Q. Okay. And just so I understand, again  
12 where I am getting lost, I am familiar if you have a  
13 new site, you bring in the wires, and I have to pay  
14 Ohio Power to bring those wires in generally. What  
15 I'm hearing with the alternative feed service rate  
16 it's a monthly charge to all the OHA members; is that  
17 correct?

18 A. It's a monthly charge to certain OHA  
19 members that elect to have alternative feed service.  
20 They are reserving capacity on a second circuit. It  
21 may have already existed, but we have to reserve  
22 service for them.

23 Q. Okay. So if there are only two hospitals  
24 that have alternative feed service, would both

1 hospitals -- I assume they are in the same service  
2 territory, Ohio Power service territory, and having  
3 that rate. Would both simply pay a monthly charge  
4 based on their -- is it the -- their peak kilowatt  
5 month?

6 A. It would be based upon their reserve  
7 capacity is my understanding.

8 Q. What's reserve capacity?

9 A. The amount of capacity -- the amount of  
10 demand that they have us reserving for them on that  
11 line and on that substation and circuit.

12 Q. Okay. And so if hospital 1 had 10  
13 megawatts reserved, let's say -- make it easy,  
14 kilowatts, the other had 100 kilowatts, would each  
15 hospital pay the -- you take that charge in the same  
16 story and apply it to the reserve capacity?

17 A. Yes, that's my understanding.

18 Q. Okay. All right. And so if -- okay.  
19 All right. So under this provision of the  
20 stipulation then it's going to be a uniform rate for  
21 OHA members across both the Columbus service --  
22 Columbus Southern -- Columbus Southern Power  
23 territory and Ohio Power rate territory, right?

24 A. The rate zones, yes.

1           Q.    Okay.  And so the rate will drop from  
2   \$2.54 and \$3 down to \$2.50 uniform, correct?

3           A.    That's correct.

4           Q.    Okay.  All right.  Does Ohio Power  
5   recover -- let me strike that.

6                    Has AEP Ohio or any affiliate conducted  
7   any analysis of what the reduction in revenues to AEP  
8   Ohio will be because of this decrease in charge?

9           A.    We have.

10          Q.    Okay.  Are you -- are you aware of  
11   approximately what that rate decrease would be on an  
12   annual basis?

13          A.    I don't recall the exact value.  It's in  
14   the -- in the range, just order of magnitude \$100,000  
15   a year.

16          Q.    Who conducted that analysis?

17          A.    It was performed at my request by AEP  
18   Ohio's director of regulatory pricing.

19          Q.    And who would that be?

20          A.    Andrea Moore.

21          Q.    And in regards -- assuming, and I know  
22   you said it was approximate, \$100,000 a year  
23   differential in lost revenues to Ohio Power, would  
24   you expect Ohio Power to recover that lost revenue



1 from any other -- from the ratepayers?

2 A. The company would not be seeking in this  
3 proceeding recovery of that lost revenue.

4 Q. Thank you. How does the alternative feed  
5 service rate decrease relate to the PPA rider?

6 A. It's part of the overall settlement  
7 package.

8 Q. All right. Any other way it would relate  
9 to the PPA rider?

10 A. Not that I can think of as we sit here.

11 Q. Okay. If we could go -- let's see, same  
12 page, let's look at part 3 on that page which would  
13 be the OPAGE payments.

14 A. Okay. I'm there.

15 Q. Thank you. All right. Under paragraph 3  
16 it states "OPAGE will receive \$200,000 in 2016 to  
17 provide direct assistance with the approved Community  
18 Assistance Program." The first question I have is  
19 that a one-time payment only?

20 A. As stated in this document, it's a  
21 payment in 2016 of the currently approved funding  
22 levels.

23 Q. Okay. So that -- under this stipulation,  
24 that's a one-time payment, correct?

1           A.    It's a one-time funding level.

2           Q.    I am not trying to be tricky here.  I  
3    just want to know whether there be another payment in  
4    '17, '18, '19, '20, '21, '22, '23, '24 regarding --  
5    relating specifically to this.

6                   MR. SATTERWHITE:  I am going to object.  
7    Funding and payment are the words tripping you two  
8    up.

9           Q.    Okay.  No problem.

10          A.    It's funding for 2016 only in that  
11    section of the document.

12          Q.    Thank you.  And that funding would come  
13    from Ohio Power, correct?

14          A.    It would come from Ohio Power's EE-PDR  
15    program.

16          Q.    Okay.  And would that funding be  
17    recovered through the EE-PDR rider?

18          A.    Those -- the costs of that program would  
19    be included in the EE-PDR rider.

20          Q.    All right.  And how does that funding  
21    relate to the PPA rider?

22          A.    It produces the same stabilizing prices  
23    for customers as we discussed earlier.

24          Q.    Do you think it provides a stabilizing

1 effect equal to that of the PPA rider?

2 A. It's a different level.

3 Q. That would be significantly lower,  
4 wouldn't it?

5 A. It has a different stabilizing effect.  
6 It would be -- you know, the order of magnitude may  
7 be smaller.

8 Q. Well, when you say "smaller," what do you  
9 mean by that?

10 A. It depends on how effective any of these  
11 programs are.

12 Q. Let me ask you is this -- is it your  
13 opinion that \$250,000 funding in OP&E is going to  
14 have the effect of stabilizing rates?

15 A. It will have the effect of stabilizing  
16 rates, that's my expectation.

17 Q. Okay. And so like the funding for O&A,  
18 the 400,000, \$600,000, in your opinion that this  
19 funding shares a similar goal to the PPA rider,  
20 correct?

21 A. It does, that's correct.

22 Q. All right. Any other reasons as to how  
23 this funding would relate to the PPA rider?

24 A. That's the reason that I would -- that

1 comes to mind today.

2 Q. Okay. Why didn't the companies include  
3 this funding in their initial application in this  
4 proceeding?

5 MR. SATTERWHITE: I'll object to the  
6 extent it requires you to divulge any discussions  
7 with counsel for planning for the filing.

8 A. When the companies made their initial  
9 filing, it was focused on extending the PPA rider  
10 that was proposed in the company's previous ESP.

11 Q. Okay. Turning the page to page 16, there  
12 is another -- there's a note there at the top of 16  
13 in the stipulation that mentions a -- that "OPAE will  
14 manage and administer the CAP program within AEP  
15 Ohio's EE-PDR Plan." The question on that is who is  
16 managing and manufacturing the CAP program today with  
17 AEP Ohio's EE-PDR program?

18 A. I do not know.

19 Q. Would that be AEP Ohio?

20 A. I don't know.

21 Q. Okay. The next line states "The program  
22 will have an annual budget up to \$8 million." What  
23 does that mean?

24 A. That the budget will be a level up to \$8

1 million. It will not be more than \$8 million.

2 Q. All right. So would that be -- would  
3 that \$8 million be funding allocating within AEP  
4 Ohio's portfolio plan?

5 A. It would be funded included -- the  
6 funding would be included in AEP Ohio's portfolio  
7 plan as you see in the next paragraph. That says  
8 that "OPAE's partnership and rights to administer the  
9 program and receive funding under this clause will be  
10 contingent upon continued approval and existence of  
11 an AEP Ohio EE-PDR Plan, approved cost recovery and  
12 any other necessary mechanism to ensure the continued  
13 recovery of net lost distribution revenues."

14 Q. Okay. So, again, this \$8 million is  
15 funding that's within -- held within the portfolio  
16 plan, correct?

17 A. It would be funding that would be an  
18 element of the portfolio plan.

19 Q. That \$8 million would be allocated solely  
20 to the CAP program, correct?

21 A. Subject to that \$8 million being approved  
22 when the company filed its portfolio plan.

23 Q. Okay. And as part of that, there is a  
24 note here, the third sentence of the paragraph I was

1 looking at previously which is the first full  
2 paragraph of that page, 16, it states that "OPAE will  
3 receive a five percent management fee." You would  
4 agree me that correlates to \$400,000, correct?

5 A. 5 percent of \$8 million would be \$400,000  
6 so that would be the maximum management fee that OPAE  
7 could receive under this provision to help manage  
8 that program.

9 Q. Okay. So the program will have an annual  
10 budget, and then OPAE would receive a 5 percent  
11 management fee. Would that 5 percent management fee  
12 apply every year that the program has an annual  
13 budget of \$8 million?

14 A. It would apply every year that the  
15 program is in place if the budget is 8 million or  
16 less.

17 Q. So as long as the EE-PDR portfolio plan  
18 is approved going forward, OPAE would have available  
19 to it \$8 million in funding, correct?

20 A. For the CAP program.

21 Q. Okay. Would the Commission have to  
22 expressly approve the \$8 million of funding to the  
23 CAP program under the portfolio plan?

24 A. It would be my expectation that when the

1 Commission approves that portfolio plan, that they  
2 would be approving the elements within that plan.

3 Q. Does the portfolio plan when you file for  
4 that approval, does that include a certain level of  
5 funding?

6 A. It has a description of the different  
7 programs that the company will be doing, and it's my  
8 recollection it includes funding levels for each of  
9 those programs.

10 Q. Okay. All right. So the application --  
11 what is the current time frame of the company's --  
12 when does the company's current portfolio plan expire  
13 to the extent you are aware?

14 A. My recollection is that it's the end of  
15 2016, and then we would have a program for '17, '18,  
16 and '19, that's my recollection, but I'm not  
17 positive.

18 Q. Has the program for '17 through '19 been  
19 submitted to the Commission for approval?

20 A. I don't know.

21 Q. Okay. I am just trying to understand so  
22 the \$8 million -- if this stipulation is approved,  
23 there will be an \$8 million allocation under the  
24 portfolio plan to OPAE for the CAP program, correct?

1           A.     That would be my expectation.

2           Q.     And then how long --

3           A.     Up to \$8 million.

4           Q.     And then is that \$8 million per year?

5           A.     It is. It is an annual budget.

6           Q.     Okay. And assuming the stipulation is  
7 approved, how many years -- I guess let me see, if  
8 the stipulation is approved, would this budget be  
9 available to OPAE in 2016?

10          A.     Are you talking about the CAP program of  
11 a budget of \$8 million?

12          Q.     I'm sorry to interrupt. Yes, the \$8  
13 million CAP program annual budget, would that be  
14 available to OPAE in 2016 if this budget is approved?

15          A.     No. Based on the statement, that it's  
16 for 2017 only.

17          Q.     Thank you for correcting me. For '17  
18 would be available, correct?

19          A.     Yes.

20          Q.     And then what about 2018?

21          A.     The document does not make a commitment  
22 regarding 2018 funding.

23          Q.     And so we are beating a dead horse here I  
24 think, but I am just trying to understand, is this a



1       one-year -- one-year budget only for OPAGE?

2               A.     As described in the document, that's  
3       correct.

4               Q.     In 2018 if OPAGE wants to continue that  
5       annual budget of up to \$8 million, what has to occur  
6       in your opinion?

7               A.     I can't describe all of the elements that  
8       would have to occur. We would have to see what was  
9       occurring at that time, but it would be based upon --  
10       one of the elements would be the performance of OPAGE  
11       in administering that program.

12              Q.     Okay. Is there anything to preclude OPAGE  
13       today from seeking \$8 million under the portfolio  
14       program for its programs?

15              A.     For the period after the end of the  
16       current plan, I don't know that there is anything  
17       that would limit OPAGE from seeking to perform the  
18       role as the administrator of this program.

19              Q.     Okay. Is OPAGE -- does the OPAGE receive a  
20       management fee today for that program from AEP Ohio?

21              A.     OPAGE is not currently managing that  
22       program --

23              Q.     Okay.

24              A.     -- for AEP Ohio, but it has in the past.

1           Q.    All right. Did it receive payments in  
2   the past when it managed the program?

3           A.    It's my understanding there was a  
4   management fee in the past just like we pay  
5   management fees to any entity that manages programs  
6   for us. There are costs that they incur to manage  
7   those programs.

8           Q.    And do you recall approximately what that  
9   management fee was in the past?

10          A.    I don't recall.

11          Q.    Okay. And I may have asked, but the  
12   recovery of that \$8 million will be -- to the extent  
13   it is paid out to OPAAE would be covered through the  
14   EE-PDR rider, correct?

15          A.    To the extent that the \$8 million is used  
16   to fund the CAP program that OPAAE is managing, that  
17   would be recovered through the EE-PDR rider.

18          Q.    All right. And I am still confused here  
19   because I am trying to figure out it says for '17,  
20   2017, OPAAE is going to manage and administer the CAP  
21   program, and then it says the program will have an  
22   annual budget. When I see "annual budget," that  
23   implies to me that's going to continue more than one  
24   year and --

1           A.     That's not the way I would define annual  
2     budget. What it means is that that program will last  
3     for one year and have a budget of \$8 million. The  
4     program could continue in future plan years. OPAE  
5     could manage it. Somebody else could manage it. But  
6     what that indicates is that \$8 million will be for  
7     one year and not for multiple years or a period less  
8     than one year.

9           Q.     Okay. And it could continue in the  
10    future years -- how can it continue in future years?

11          A.     It would continue in future years subject  
12    to the Commission's approval of the company's EE-PDR  
13    plan.

14          Q.     And the 5 percent management fee, does  
15    that only apply to year 2017?

16          A.     As defined in this document, yes.

17          Q.     All right. Are you aware of whether OPAE  
18    will receive a 5 percent management fee in 2018 if  
19    the CAP program is continued and there is a budget  
20    allocated to it under a portfolio plan?

21          A.     This document makes no commitments in  
22    that regard.

23          Q.     All right. So this document only commits  
24    that OPAE will receive a 5 percent management fee in

1       2017 only, correct?

2               A.     That's what's documented in this  
3       stipulation, yes.

4               Q.     And if OP&AE was to receive a 5 percent  
5       management fee in future years regardless of the  
6       budget amount, who would have to approve that fee to  
7       the extent you know?

8               A.     I don't know who would have to approve  
9       that fee.

10              Q.     Ohio Power would first, correct?

11              A.     Ohio Power would be one of the entities  
12       that would have to agree to that.

13              Q.     Would you expect that the Commission  
14       would have to approve that as well?

15              A.     I don't know.

16              Q.     Okay. Have there been any discussions  
17       with OP&AE whereby Ohio Power has agreed to consider  
18       paying OP&AE a 5 percent -- paying OP&AE a 5 percent  
19       management fee after 2017 for these programs?

20              A.     I don't know.

21              Q.     Okay. How does that 8 million budget  
22       relate to the PPA rider?

23                      And let me rephrase that question. How  
24       does the funding of the CAP program through the

1 EE-PDR rider budget of \$8 million relate to the PPA  
2 rider?

3 THE WITNESS: Could I have the question  
4 reread?

5 (Record read.)

6 A. It has the same effect as the PPA rider  
7 of stabilizing customer rates.

8 Q. Similar to your answer about some of the  
9 other payments we discussed earlier, correct?

10 A. That's correct.

11 Q. Any other reasons -- any other reasons --  
12 strike that.

13 Any other ways as to how that funding up  
14 to \$8 million relates to the PPA rider?

15 A. That's the reason that comes to mind  
16 today.

17 Q. Okay. What about the 5 percent  
18 management fee, how does that relate to the PPA  
19 rider?

20 A. The 5 percent management fee is an  
21 element of the program that creates energy  
22 efficiency. You have to have somebody manage a  
23 program in order to implement a program and receive  
24 benefits, and those benefits create the stabilizing

1 effect we just discussed.

2 Q. Okay. And that 5 percent management fee  
3 would be recovered as well through the EE-PDR; is  
4 that correct?

5 A. The 5 percent will be an element of the  
6 costs included in the EE-PDR rider.

7 Q. Okay. And do you know how was the  
8 5 percent management fee arrived at? Do you know?

9 A. It was a negotiated rate.

10 Q. Okay. And are you aware of, for  
11 instance, how many man hours OPAE spends to manage  
12 these programs listed here?

13 A. As I indicated previously, OPAE is not  
14 currently managing these programs today.

15 Q. Okay. But I guess going back to my  
16 question though, let me ask was there any analysis or  
17 consideration given as to the man hours that would be  
18 required to manage these programs by Ohio Power?

19 A. There was consideration by AEP Ohio of  
20 the costs of managing this program.

21 Q. Okay. And what was that consideration?

22 A. I think that would get into confidential  
23 settlement discussions.

24 Q. I am not asking about discussions. I am

1 just asking what did AEP consider in regards to  
2 itself? I am not asking about what it spoke with  
3 other people but what did it consider with regards to  
4 the cost, to the hours and costs to manage these  
5 programs?

6 MR. SATTERWHITE: To the extent that  
7 involved you talking to counsel or anyone at AEP Ohio  
8 talking with counsel and how it related to the  
9 settlement discussions here, I will instruct you not  
10 to answer.

11 Q. Based on that, are you going to answer?

12 A. Maybe I can do it generally and not get  
13 into the specifics of what would have been discussed.  
14 Generally what you would look at is to run programs  
15 of this level, \$8 million being a rather significant  
16 amount of money, that there would need to be, you  
17 know, call them energy managers or advisers that  
18 would need to be hired by OP&A to administer this  
19 program and so there is a cost associated with those  
20 individuals and so that would be something that would  
21 be considered when you are looking at what a  
22 reasonable management fee is.

23 Q. Do you know -- how many employees does  
24 OP&A have? Do you know?

1           A.    I do not know.

2           Q.    Okay.  All right.  Let's see here -- and  
3   we can take a break whenever you want.  I think I am  
4   almost done with this line of questioning if we want  
5   to finish it and take a break.  It's up to you more  
6   so and the court reporter.

7           A.    Yeah.  That would be fine.

8           Q.    Let's go to -- okay, page 16, paragraph  
9   4, just below where we just were in the stipulation,  
10   and notice upon approval of Stipulation that  
11   50 percent of the EE-PDR rider costs for transmission  
12   and subtransmission voltage customers will be  
13   transferred to the EDR rider through May 31, 2024.  
14   Do you see that?

15          A.    I see that.

16          Q.    Okay.  And am I correct today that the  
17   IRP credits are recovered 100 percent through the  
18   EE-PDR rider today?

19          A.    I think you misstated your question.  You  
20   may want to go back if you are looking at No. 4.

21          Q.    Let me -- yeah, thank you.  I'll just  
22   strike that question.  I don't need it.

23                   Let me ask this question, in regards to  
24   4, how does that transfer -- back up.  First of all,



1 the end result here is that 50 percent of the EE-PDR  
2 rider costs for certain classes of customers will now  
3 be recovered through the EDR rider if the stipulation  
4 is approved?

5 A. That's correct.

6 Q. Okay. And today that those costs are all  
7 for that -- those classes of customers are collected  
8 through the EE-PDR rider, correct?

9 A. That's correct.

10 Q. Okay. Now, how does that transfer relate  
11 to the PPA rider?

12 A. It has the same effect of producing more  
13 stable rates for customers.

14 Q. And how -- so the programs under the  
15 EE-PDR rider remain the same, correct?

16 A. Not necessarily.

17 Q. Why would they be different?

18 A. If customers opt out of the EE-PDR  
19 program, out of that, then some of the programs that  
20 were proposed in the EE-PDR plan wouldn't be  
21 undertaken any more or the funding levels would  
22 change.

23 Q. Well, those programs will still be  
24 available, correct, under the portfolio plan?

1           A.    Not necessarily.

2           Q.    Wouldn't it just be there may be less  
3 customers availing themselves of those programs if  
4 there is an opt out by a customer?

5           A.    When we look at a period through May of  
6 2024, that's not necessarily true.

7           Q.    Why not?

8           A.    Depending on the level of customers  
9 participating, when I look at the most cost effective  
10 programs, if there are fewer customers participating,  
11 some of the less beneficial programs may be  
12 eliminated as we are focusing on the most beneficial  
13 programs.

14          Q.    So as the portfolio plan evolves in the  
15 future, less participation could limit the number of  
16 programs available; is that a fair statement?

17          A.    It could.

18          Q.    And if a customer opts out of the  
19 portfolio plan, that customer could implement its own  
20 energy efficiency programs, correct?

21          A.    They could, yes.

22          Q.    And those energy efficiency programs  
23 could also lower demand, peak demand, and energy  
24 consumption, correct?

1           A.    They could.

2           Q.    And that could lead to a downward  
3 direction in rates, correct?

4           A.    That's one possibility.

5           Q.    Would -- is -- in regards to the relation  
6 to the PPA rider, let me just ask the question, how  
7 does the transfer of 50 percent of the IRP credit to  
8 the EDR rider relate to the PPA rider?

9           A.    One of the elements of the PPA and PPA  
10 rider are economic development benefits for the state  
11 of Ohio. And the IRP credits produced both an energy  
12 efficiency and an economic development benefit, so  
13 these credits relate to those two elements that are  
14 part of the PPA rider and PPA.

15          Q.    Just circling back, let me ask this, any  
16 other ways this transfer relates to the PPA rider?

17          A.    And they also produce the rate  
18 stabilizing -- they produce rate stabilizing effects  
19 for customers.

20          Q.    All right. Any other reasons?

21          A.    Those are the ones that come to mind.

22          Q.    Okay. Thank you. You mentioned that the  
23 PPA rider promotes economic development. How does  
24 the PPA rider promote economic development?

1           A.     The PPA rider in conjunction with the  
2     affiliated PPA produces economic development by  
3     providing a more stable revenue stream to support  
4     continued operation of generating assets in Ohio.

5           Q.     And you said -- I may have missed the  
6     last part, provides a more --

7           MR. SETTINERI:   Just if you could read  
8     his last answer, I would appreciate it.   That would  
9     help.

10           (Record read.)

11           Q.     Okay.   Now, and so that relates to the  
12     actual units, correct, that are subject to the PPA?  
13     When I say --

14           A.     That's the description I was making, yes.

15           Q.     Okay.   What about in regards to just  
16     general economic development within the state of  
17     Ohio?

18           A.     Can you give me a complete question?   I'm  
19     sorry.

20           Q.     Sure.   You mentioned before that you  
21     believe the PPA rider, paraphrase, but promotes  
22     economic development --

23           A.     Yes.

24           Q.     -- right?   And your answer to me it

1 provides a stable stream of revenues to the units. I  
2 am paraphrasing. But what I am wondering is economic  
3 development to me would mean other businesses in  
4 Ohio. So my question for you is how does the PPA  
5 rider relate to economic development in the State of  
6 Ohio?

7 A. And I described that in my direct  
8 testimony in this case that some of the energy  
9 related -- energy and capacity associated with the  
10 PPA could be used to directly price -- more certain  
11 pricing for new industrial customers coming into the  
12 state of Ohio as a pricing mechanism so that's one of  
13 the economic development benefits that could be had  
14 and that would be in conjunction with the PPA rider.

15 Q. Okay. Any other economic development  
16 benefits from the PPA rider besides the one you just  
17 mentioned?

18 A. The price stabilizing effect of the PPA  
19 rider would support economic development by providing  
20 customers that are looking to expand in the state,  
21 come to the state, stay in the state. It would allow  
22 them to have more stable pricing as they look to make  
23 those investments.

24 Q. And when customers come in looking for

1     stable pricing, over what time frame do you think a  
2     customer looks at -- looks for stable pricing?

3             A.     It varies from customer to customer, but  
4     based upon experience that I have had dealing with  
5     some of our customers, 3 to 5 to 10 years are typical  
6     time horizons that they are looking to understand  
7     what rates they will be paying when they are making  
8     large investments.

9             MR. SETTINERI:   Okay.   Thank you.   We can  
10    keep going, or do you want to take a 10-minute break?

11            MR. SATTERWHITE:   I could use a break.

12                    (Recess taken.)

13            MR. SETTINERI:   We can go back on the  
14    record.

15            Q.     All right.   Mr. Allen, one question I  
16    have for you under AEP Ohio's current portfolio plan,  
17    is there a limit on the amount of benefits that a  
18    customer can receive under that plan?

19            A.     I don't know.

20            Q.     And if I wanted to determine that answer,  
21    would the portfolio plan be the best document to  
22    review?

23            A.     It may be in that document.   I don't  
24    know.

1           Q.    You don't know. Any other -- any  
2   thoughts on where such -- if such a requirement  
3   exists, where that might be written?

4           A.    I don't know where else that might be  
5   written.

6           Q.    Okay. Thank you. Let's just -- I am  
7   going to walk through some provisions in the  
8   stipulation next, and I think the best way is just to  
9   start at the front of it so let's just start at page  
10   3 of the stipulation at the very bottom. The last  
11   recital in part at the bottom of the page notes that  
12   the signatory parties agree, and I am going to  
13   paraphrase here, that the Commission possesses  
14   well-established authority to determine the retail  
15   rate treatment of the revised affiliate PPA,  
16   including but not limited to, one, the authority to  
17   determine whether the revised affiliate PPA, as  
18   proposed, is a prudent wholesale purchase that  
19   benefits retail customers. Do you see that phrasing?

20          A.    I see that.

21          Q.    Okay. To the extent that you are aware,  
22   what authority does the Commission have to determine  
23   the retail rate treatment of the revised affiliate  
24   PPA?

1                   MR. SATTERWHITE: I'll just object, as  
2                   you probably expected, as from a legal basis, he  
3                   can't testify to that.

4                   Q.     Right. And knowing that you are not a  
5                   lawyer but in your experience as a regulatory  
6                   manager, I won't say your title properly, apologize  
7                   for that, given your experience, what Commission --  
8                   what authority would the -- does the Commission  
9                   possess to determine the retail treatment of the  
10                  revised affiliate PPA?

11                  A.     The Commission, as do many commissions,  
12                  has the authority to determine retail rate treatment  
13                  of wholesale contracts like PPAs which the Commission  
14                  has exercised in the past related to the Lawrenceburg  
15                  PPA that historically served AEP Ohio's customers.

16                  Q.     Okay. And what do you -- the phrase at  
17                  the bottom of page 3, "prudent wholesale purchase,"  
18                  what does that phrase mean to you?

19                  A.     As a -- from a regulatory perspective,  
20                  not as a legal matter, my definition of a -- of that  
21                  prudence review is the Commission has -- is making a  
22                  determination that the decision by AEP Ohio to enter  
23                  into a contract with AEPGR under the PPA is a  
24                  reasonable decision based upon the benefits that we



1 expect to provide to retail customers by signing that  
2 contract.

3 Q. Okay. And, again, knowing that you are  
4 not a lawyer but that you have regulatory experience,  
5 what authority do you believe the Commission has to  
6 make such a determination?

7 A. I can't cite to a specific provision of  
8 the law, but the Commission has -- in my experience  
9 has wide latitude to review the prudence of decisions  
10 made by the utility in entering into different  
11 contracts.

12 Q. Okay. Do you believe the Commission has  
13 the authority to review -- let me strike that.

14 You would agree with me that Ohio Power  
15 has not bid out this PPA, correct?

16 A. That's correct.

17 Q. Okay. Would you agree with me that --  
18 well, strike that.

19 Let me ask you this way, do you believe  
20 that the Commission has authority to review Ohio --  
21 the prudence of Ohio Power not bidding out this PPA?

22 MR. SATTERWHITE: Same objection. Go  
23 ahead.

24 A. My general understanding is that the

1 Commission, and as most commissions do, they -- when  
2 they are making a prudence determination, they are  
3 looking at the actions of the utility and deciding if  
4 it's a reasonable outcome, not whether it's  
5 necessarily the best alternative if there are other  
6 alternatives out there but the prudence of the actual  
7 decision that the utility entered into.

8 Q. Okay. So in this instance you don't  
9 believe the Commission as part of its prudence review  
10 should look at whether Ohio Power had any other  
11 options besides entering into a PPA with AEPGR,  
12 correct?

13 A. I don't know that they would need to look  
14 at that.

15 Q. I am going to change your answer a little  
16 bit there, but you said you don't believe they need  
17 to look at it. I think my question more so, let me  
18 phrase it, should they consider what other options  
19 were available to Ohio Power as an alternative to  
20 entering into a PPA with AEPGR?

21 MR. SATTERWHITE: I think you are getting  
22 into now what should happen in the law versus his  
23 opinion of what might happen.

24 Q. To the extent based on your regulatory

1 experience knowing you are not an attorney.

2 THE WITNESS: Can you reread the  
3 question, please.

4 (Record read.)

5 A. Yeah. I don't think I can speak for what  
6 the Commission should do. That's their venue.

7 Q. Okay. Thanks. Turning the page to page  
8 4, last sentence of Romanette III, it starts "The  
9 Signatory Parties agree that, for purposes of  
10 settlement, the Commission should approve the Amended  
11 Application," and I am not reading the rest of the  
12 sentence but do you see that sentence?

13 A. The last sentence under Romanette 3?  
14 Yes, I see that.

15 Q. Now, I just want to confirm that at this  
16 point, stage of the proceeding, that Ohio Power or  
17 AEP Ohio is seeking approval of its amended  
18 application as modified by the stipulation, correct?

19 A. That's correct.

20 Q. Turning to page 5, top of the page, and  
21 paragraph 2, fourth line from the bottom of the  
22 paragraph there is a phrase that states "AEP Ohio  
23 will continue reasonable efforts to explore  
24 divestiture of the OVEC asset." Do you see that?

1           A.    I see that.

2           Q.    Okay.  Now I am going to hone in on the  
3 word "continue."  What -- is Ohio Power currently  
4 continuing to divest the OVEC asset?

5           A.    The company is not aware of any changes  
6 in circumstances that would allow for divestiture of  
7 the OVEC assets, any change in circumstances as  
8 compared to the circumstances that existed when the  
9 company, being AEP Ohio, initially tried to divest  
10 the OVEC asset.

11          Q.    Okay.  So, in other words, since that  
12 initial attempt to divest the asset, no other efforts  
13 have been made; is that correct?

14          A.    I don't know if any other efforts have  
15 been made.  But there are no changes in the  
16 circumstances, as I understand them, that would  
17 change the ultimate outcome as compared to when the  
18 companies last sought to divest the asset.

19               MR. SETTINERI:  Okay.  Let's go ahead and  
20 mark an exhibit here, Exhibit 4.

21               (EXHIBIT MARKED FOR IDENTIFICATION.)

22          Q.    And this document that I have marked,  
23 Mr. Allen, is a letter dated June 30, 2015.  It's a  
24 three-page document.  Last page is a filing sheet

1 from the PUCO in Case No. 12-1126-EL-UNC. I will  
2 give you a second to look at this document.

3 A. Yes, I have seen this document.

4 Q. Okay. That was going to be my question.  
5 And if you could turn to the very last -- or just  
6 before the phrase "Thank you for your attention in  
7 this matter," do you see the "Accordingly, while AEP  
8 Ohio has not foregone any opportunities to divest the  
9 OVEC asset, the Company is not actively pursuing such  
10 options while rehearing on this issue remains open"?

11 A. I see that.

12 Q. So fair to say since January 30 of 2015,  
13 to your knowledge the companies have not pursued  
14 divesting the OVEC asset?

15 A. Since June 30 of 2015?

16 Q. That's correct.

17 A. I am not aware of any activity to divest  
18 the OVEC asset.

19 Q. Okay. Page 5 of the stipulation, please.

20 A. I'm there.

21 Q. All right. Under the section -- or Part  
22 3, the heading "Additional PPA Rider Credit  
23 Commitment of AEP Ohio," just so I understand this,  
24 that in the stipulation AEP Ohio is making a

1 commitment in certain years to provide additional  
2 credits that would be netted in rider PPA upon the  
3 happening of certain circumstances, correct?

4 A. That's generally what's described, yes.

5 Q. Okay. So, for instance, in -- let me ask  
6 you a question, why is that credit being done on a  
7 planning year versus a calendar year?

8 A. The agreement calls for the credits to be  
9 in the last four years of the agreement. The  
10 agreement ends coincident with the planning year, so  
11 the last four years would line up with these planning  
12 years.

13 Q. Okay, okay. And so, for instance, the  
14 planning year 2020 to 2021, that would start what?  
15 Am I right that would be June 1, 2020, through  
16 May 31, 2021?

17 A. That's correct.

18 Q. Okay. And the -- Ohio Power would  
19 take -- look at the aggregate of the rider PPA  
20 charges over that plan year, correct, as a first step  
21 in determining whether this credit is going to be  
22 paid?

23 A. The company would look at the results  
24 over that 12-month period, that's correct.

1           Q.    And because you are doing the quarterly,  
2    would the company be looking at the actual invoiced  
3    rider PPA charges or credits during that planning  
4    year?

5           A.    Ultimately what the company would look at  
6    is the total of the invoiced costs under the PPA  
7    rider and the actual revenues received from sales of  
8    the energy and capacity and ancillaries into the  
9    market.

10          Q.    And just so I understand the mechanism,  
11    so we are at -- it's June 1, 2020, right? We have  
12    got a clean slate.

13          A.    Yes.

14          Q.    Okay. And we go to May 31, 2021, Ohio  
15    Power is going to sit down, look at what it invoiced  
16    all its customers for rider PPA for that past period,  
17    correct?

18          A.    That's one element that the company would  
19    look at.

20          Q.    Okay. Now, what about for the bills that  
21    come in in June or the June billing -- the bills that  
22    go out in June for May for customers? How are you  
23    going to account for that?

24          A.    Maybe it's going to be easier if I just

1 describe the process of how this would work.

2 Q. That would be great.

3 A. When the company would set the rate  
4 covering the 12-month period of that planning year,  
5 if in setting that rate the company saw that the  
6 additional \$10 million credit would apply, the  
7 company would build that \$10 million credit into the  
8 rate charged to customers based on the forecasted  
9 data.

10 And then at the end of the year, at the  
11 end of the 12-month period, you have an  
12 over/underrecovery balance that exists. What you  
13 would look at is the actual revenues and charges  
14 under the PPA rider that occurred, and if the  
15 revenues were significantly greater than what you had  
16 previously anticipated, then in that over/under  
17 calculation, you would take out the \$10 million  
18 credit because it wasn't necessary because the  
19 customers saw additional benefits so you would  
20 include it when you do the forecast. And then if  
21 circumstances changed after you saw the actual year,  
22 you would incorporate the actual necessity of  
23 including that credit in the calculation of the  
24 over/under.



1           Q.    So, for example, just -- so, for example,  
2   the forecasts project it's going to be a charge, \$5  
3   million charge to customers, and I believe in that  
4   instance the companies would -- how much would the  
5   credit be that would go into the forecast?

6           A.    In planning year 2020-2021, it would be a  
7   \$10 million credit so customers instead of seeing a  
8   \$5 million charge on a forecasted basis would see a  
9   \$5 million credit.

10          Q.    Okay. Now, so in that year though let's  
11   say there is another polar vortex that occurs and  
12   energy prices just go way up and at the end of the  
13   planning year Ohio Power says, wow, this rider RRS  
14   actual credit was 50 million. Sorry. Thanks. The  
15   curse of two cases at the same time. Rider PPA, my  
16   apologies. And but if that is a \$50 million true-up,  
17   the actual is a \$50 million credit for the customers,  
18   then what happens? Because obviously Ohio Power has  
19   already provided that credit in terms of the rate.

20               MR. SATTERWHITE: Are you okay with the  
21   question because I know we stopped in the middle?

22               THE WITNESS: Yeah, I think I have the  
23   question.

24           A.    So under that hypothetical we had given a

1 credit of \$5 million to customers during the year.  
2 There's an additional over/under of \$45 million  
3 that's sitting in an overrecovered position. That  
4 because of that position, we would then reduce that  
5 \$45 million by 10 million for the credit that we had  
6 incorporated that wasn't necessary so there would be  
7 a \$35 million credit that then would be flowed to  
8 customers in a general period.

9 Q. You lost me a little bit there. I  
10 understand the math piece of it. It's the timing  
11 that's throwing me off a little bit here and there  
12 are a couple of timing issues that are confusing me.  
13 Now, first of all, am I correct that the forecast for  
14 rider PPA is going to be set on a calendar year?

15 A. The forecast for the rider would be on a  
16 calendar year, yes.

17 Q. Okay. And but the credit will be  
18 calculated on a planning year basis.

19 A. That's correct.

20 Q. All right. So when you set that -- when  
21 you look -- so you are going -- you are saying you  
22 are going to -- let's just say the PPA program starts  
23 January 1, as of today, Ohio Power is going to look  
24 at the next year's projections, and based on those

1 projections, it will develop a rate for rider PPA.  
2 If those projections -- let's just change the year to  
3 2023 -- or, excuse me, let's make it 20 -- we are in  
4 December of 2019. Let's make it there. Are you  
5 following me?

6 A. Okay.

7 Q. Okay. So in that case Ohio Power has set  
8 rider PPA based on its future projections, and if  
9 those projections show that you would have to not  
10 only look at the back half of 2019, you would also  
11 have to look at the front half of -- well, sorry,  
12 front half of -- you would have to look at the back  
13 half of planning year 2020 as well as the beginning  
14 of 2021 for the planning year to get that -- I know  
15 it was long-winded, but I am trying to understand it,  
16 to set rider -- to get that rider PPA set, you not  
17 only have to look at the next calendar year's  
18 projections, but you have to go out a year and a half  
19 to pick up the back end of the PJM planning year,  
20 correct?

21 A. That's correct. So I was trying to  
22 simplify it by using an example where we are looking  
23 at the planning year, but the simple answer is that  
24 the -- we set the rates based on forecasted data. If

1 the forecasted data says that there should be a  
2 credit, that credit would be included in the -- in  
3 the forecasted rate that we set. Or the rate we set  
4 based on the forecast and at the end of the 12 months  
5 covering the planning year the determination of  
6 whether that estimate of needing the credit or not  
7 would be reconciled and would be addressed in the  
8 remaining over/under at the end of that 12-month  
9 period.

10 Q. I am not as quick as you, so you have to  
11 back up a little bit. But in regards to the data  
12 that's used to set rider PPA, it goes out a year and  
13 a half because you are -- in the years that we are  
14 talking about here for this credit, the last four  
15 years, you have to go out a year and a half for most  
16 of those years to pick up the data necessary to set  
17 rider PPA, correct?

18 A. If you were to determine if there was a  
19 credit or not, you would be looking at the data to  
20 make some determination. You would set the rate  
21 based upon the 12-month period that's just the  
22 calendar year, and then you would be using those  
23 remaining months to make a decision about whether or  
24 not you need to incorporate a credit into that rate.

1           Q.    Okay.  And then in order to know whether  
2   that adjustment even will need to take place on the  
3   credit meaning you have already -- let's say that you  
4   pay the full 10-month credit based on your  
5   projections, you build that into the rider PPA, but a  
6   year and a half later, you are able to determine that  
7   the actuals for that planning year actually show that  
8   you didn't have to pay the 10 million, right?

9           A.    Uh-huh.

10          Q.    And then you would adjust the rider PPA  
11   the following calendar year to pick -- to get -- that  
12   would give you back your 10 million; is that correct?

13          A.    No.  Remember, that the PPA rider has a  
14   quarterly adjustment for the over/underrecovery so at  
15   the end of that 12-month period that included the  
16   planning year, the adjustment to the over/under  
17   balance would show the -- would include the credit or  
18   not the credit depending on the actual results.

19          Q.    Okay.  So it's June 1.  You have the data  
20   now.  You have closed out the planning year.  You can  
21   look at the actuals.  Am I correct that -- and let --  
22   you determine that we didn't have to pay the  
23   10 million, correct?  Would that quarterly adjustment  
24   occur immediately in July, August, September, or

1 would that adjustment actually be made in October,  
2 the fourth quarter?

3 A. It would -- it would be dependent upon  
4 the timing of the proceedings as we went through it,  
5 so we are going to know the results of the -- for the  
6 month of May sometime in June, and you would be  
7 resetting the quarterly over/under in July.

8 Q. Right.

9 A. And so as part of the settlement  
10 discussions and working with the staff recommendation  
11 in that I could envision if the data was known early  
12 enough staff proposing an adjustment to the rate to  
13 reflect the need for that credit to continue or not,  
14 whether that credit would have to be reversed.

15 Q. Okay. But in terms of timing, it's the  
16 end of the second quarter. You have to come up with  
17 an adjustment for customers' rates. Would you  
18 implement -- this is -- let me strike that. Let me  
19 back up.

20 I am going to go into the mechanism a  
21 little bit since we are talking about it. You do --  
22 you close out a quarter and let's stick with our  
23 example. It's -- you close out a quarter end of May.  
24 You realize the credit shouldn't have been paid. You

1 are going to adjust the rider PPA and assess that new  
2 rate against the customers, correct, in the following  
3 quarter?

4 A. It would be included in the next  
5 quarterly true-up. Whether it was the rate that  
6 would be in place starting in July or in October  
7 would be dependent upon the timing --

8 Q. Right.

9 A. -- of when the data was known and when  
10 the Commission issued an order on the rates. It  
11 could possibly be -- possibly be there. We may be in  
12 a situation where we now clearly as we are looking at  
13 the 12-month period that results have been much more  
14 available than what we had anticipated and that the  
15 credit's no longer necessary, so when we would file  
16 rates, we could include both rates within that filing  
17 to say if the credits -- if the results aren't  
18 sufficient to eliminate the credit, here is a rate.  
19 If they do eliminate the credit, here is the other  
20 rate. So we would do that based upon the information  
21 available at the time.

22 Q. Okay. And I think I am catching up with  
23 you here. So because you are doing the credit on a  
24 planning year basis, you have a month window before

1 the third quarter to make an adjustment to the  
2 customers' rates.

3 A. That's correct.

4 Q. Okay. And that's either to lower the  
5 rider charge to account for any true-up where Ohio  
6 Power should have paid credit or increase it to  
7 recover any credit that should -- that the true-up  
8 shows shouldn't have been paid by Ohio Power,  
9 correct?

10 A. Yes. It could go either way.

11 Q. Okay, okay. Now, in terms of the  
12 mechanism now but because you are doing quarterly --  
13 you are doing quarterly true-ups on the rider itself,  
14 market revenues received in June, okay, let's just  
15 say it's an extremely hot June and significant amount  
16 of market revenues, that would -- let's say provide a  
17 credit under rider PPA to the customers, because July  
18 starts right after June, will that -- will those --  
19 will that credit show up in the fourth quarter  
20 true-up versus the third quarter true-up?

21 A. The impact of results in April, May, and  
22 June as compared to the forecast would show up in the  
23 fourth quarter true-up proceeding.

24 Q. Okay, okay. Thank you.



1           A.    Or the true-up proceeding that impacts  
2 rates for the fourth quarter.

3           Q.    Okay.  You said true-up proceeding.  What  
4 do you envision in a true-up proceeding for rider  
5 PPA?

6           A.    It would be a very -- the way I would  
7 envision it it is a very simple proceeding to look at  
8 the over/underrecovery balance that exists on the  
9 books and to flow that back to customers in the  
10 subsequent quarter so it's basically taking a known  
11 per books value, dividing it by forecasted  
12 kilowatt-hours, and coming up with a rate.

13          Q.    Okay.  But not kilowatt-hours, that's  
14 basically -- you are also doing an allocation phase  
15 now, right, based on the 5 CP?

16          A.    There would be an allocation to the  
17 classes, yes.

18          Q.    Okay.  All right.  And then you set it on  
19 a kilowatt-hour basis within the class.

20          A.    That's correct.

21          Q.    All right.  Going back to the top of page  
22 5, the first sentence under part 3.

23          A.    Yes.

24          Q.    You see it encourages AEP Ohio to

1 exercise its contractual rights under the revised  
2 affiliated PPA to ensure that the PPA units are  
3 managed efficiently, cost effectively, and with  
4 maximum market profitability, I am not reading the  
5 whole sentence, but do you see that language?

6 A. I see that.

7 Q. Okay. Regarding "maximum market  
8 profitability," would you agree with me that language  
9 relates to an Ohio Power's incentive to participate  
10 in the wholesale markets that maximizes market  
11 profitability?

12 A. Generally the term maximum market  
13 profitability would be related to maximizing profits  
14 in the wholesale markets.

15 Q. Okay. I am just trying to correlate that  
16 to the wholesale side so thank you. And cost  
17 effectively, what does that mean as it says there to  
18 ensure that the PPA units are managed efficiently and  
19 cost effectively. So what does cost effectively mean  
20 as to the PPA units' management?

21 A. In one sense cost effectively would be  
22 looking at the cost of coal to be consumed at those  
23 units, other O&M-related costs at those units,  
24 capital costs, the whole suite of costs that exist at

1       those units and the decision making that AEP Ohio has  
2       under its contract with AEPGR.

3               Q.     Okay.  And would that answer apply as  
4       well to managed efficiently?

5               A.     Yes.

6               Q.     Okay.  Now, am I correct that the PPA  
7       units, the output that's subject to the PPA, that's  
8       owned by AEPGR today, correct?

9               A.     The output --

10              Q.     Let me rephrase.  I am sorry to  
11       interrupt.  Clean that clunky question up.  The PPA  
12       units are owned by AEPGR today, correct?

13              A.     Yes, that's correct.

14              Q.     Okay.  Now, you mentioned Ohio Power will  
15       have involvement under the PPA with this units; is  
16       that correct?

17              A.     Yes, under the operating committee AEP  
18       Ohio has certain rights.

19              Q.     Okay.  All right.  And so in regards to  
20       managed efficiently and cost effectively the credits  
21       in your opinion would provide an incentive to AEP  
22       Ohio to exercise its contractual rights in a way that  
23       achieves those goals, correct?

24              A.     These types of credits provide additional

1 incentive to the company to maximize the  
2 profitability of these units, yes.

3 Q. Okay. And you would agree with me these  
4 credits don't provide an incentive to AEPGR, correct?

5 A. These credits are unrelated to AEPGR.

6 Q. Now, in regards to, I guess we will just  
7 turn to it quickly, WAA-2 in your testimony, which  
8 has been marked as Deposition Exhibit 1.

9 A. Yes. I'm there.

10 Q. Okay. Now, I believe in your testimony,  
11 and correct me if I am wrong, I believe you had  
12 mentioned that there is a projected benefit in the  
13 aggregate under the PPA proposal of \$721 million,  
14 correct?

15 A. That's correct.

16 Q. Okay. And so when I look at WAA-2, that  
17 is under the average of high load and low load  
18 forecast, correct?

19 A. That's correct.

20 Q. Okay. All right. And would you agree  
21 with me that if -- let me ask this, does Ohio Power  
22 stand by the projections under the average of high  
23 and low load forecast of \$721 million in the  
24 aggregate?

1           A.    Yes.  This is the forecast that the  
2   company is sponsoring in this case.

3           Q.    Okay.  If these projections come true,  
4   would you agree with me that Ohio Power will never  
5   pay the credits that are listed in the stipulation?

6           A.    No.

7           Q.    And why wouldn't you agree with me?

8           A.    Because based upon actual weather  
9   conditions and load conditions in PJM, the PPA rider  
10  could produce costs in any one of the years, those  
11  last four years as you can see in the second to  
12  lowest box on the page, so in any one of those years  
13  where we show a negative number or a charge to  
14  customers, these rates -- these credits could apply.

15          Q.    Okay.  And so, for instance, if -- I am  
16  going to focus solely on the row that says net PPA  
17  credit rider/including PJM capacity performance,  
18  including CO-2 tax.  Do you see that?

19          A.    Yes, I see that.

20          Q.    In regards to the -- including CO-2 tax  
21  versus excluding CO-2 tax, do you have an opinion as  
22  to which scenario is likely to occur?

23          A.    It's our expectation as a company that  
24  there will be some cost associated with CO-2 whether

1     it's in the form of a tax or a premium on bidding  
2     into the market, so we expect these effects to  
3     reasonably reflect what would happen in a CO-2 regime  
4     but there is a possibility depending on how the Clean  
5     Power Plan is implemented that the results could be  
6     more in line with the excluding CO-2 tax.

7             Q.     All right. Now, so we talked about  
8     economic development earlier. If I am a customer  
9     coming into Ohio, would I be able to rely on the  
10    company's projections of -- under the average of high  
11    and low load forecast of the \$721 million as a --  
12    that the credit that will be provided under rider  
13    PPA?

14            A.     That's not the way if I was a customer  
15    that I would view rates in Ohio with the PPA rider in  
16    place. What I would look at is that Ohio generally  
17    the rates customers pay are related to market prices  
18    in PJM which, as a customer, I would recognize can be  
19    quite volatile. I would then look to see that with  
20    rider PPA in place, approximately a third of the  
21    volatility that would exist in the absence of that  
22    rider is eliminated. And so if I were comparing Ohio  
23    with a PPA rider that has two-thirds the volatility  
24    of the PJM market and comparing that to a state like

1     Pennsylvania, New Jersey, Maryland, that experiences  
2     the full volatility of the PJM markets, I would view  
3     Ohio's pricing structure to be more stable.

4             Q.     Okay. And going back to earlier, you  
5     mentioned that you disagree with me that the --  
6     assuming that the \$721 million row comes -- looking  
7     at that number, that row, that those credits would  
8     never be paid you disagreed with me, if I recall. Is  
9     it your opinion then that in throughout the  
10    eight-year period that we could see in some years we  
11    would be up to the 5 percent higher load forecast and  
12    other years we could be down in the 5 percent lower  
13    load forecast?

14            A.     That's possible. That's why the company  
15    presented the document in this manner. There is a  
16    continuum of results that could occur. We bounded  
17    those at the 5 percent higher load forecast and the  
18    5 percent lower load forecast, and so the  
19    expectations that results during any of those years  
20    would be somewhere in between those two points with a  
21    high degree of confidence.

22            Q.     All right. So just so I'm clear then, so  
23    if it's a 5 percent higher load -- if over the eight  
24    years we actually have a 5 percent higher load

1 forecast for the entire period, we would see a very  
2 large credit, correct?

3 A. Yes, you could.

4 Q. Okay. Likewise if we had a 5 percent  
5 lower load forecast for the entire eight years, we  
6 would see a charge if you do the second row with  
7 including CO-2 tax aggregate of \$690 million over the  
8 eight-year period, correct?

9 A. If you saw a 5 percent lower load in any  
10 one of the individual years, these would be the  
11 results that would be expected. In the aggregate you  
12 may see different results because if load is expected  
13 to be low for the entire period, the building plan  
14 will be different and you may not see the charges  
15 being at the level that we are showing here.

16 Q. Okay. Let me ask you a question going  
17 back to page 5 of the stipulation, very bottom of the  
18 page there is a phrase "unadjusted PPA rider credit."  
19 What is the unadjusted PPA rider credit?

20 A. The unadjusted PPA rider credit is the  
21 credit that exists before consideration of the  
22 additional credits that total \$100 million described  
23 above.

24 Q. Okay. So it's -- okay. So simply it is



1 the -- okay. I understand. Thank you. Going  
2 back -- turning the page to page 6.

3 A. I'm there.

4 Q. Right above 4. That paragraph indicates  
5 that the cost of the renewable facilities implemented  
6 under Section Romanette III.I of this stipulation  
7 will not apply for purposes of the credit. Do you  
8 see that paragraph?

9 A. I do.

10 Q. Okay. And why -- why will the cost of  
11 renewable facilities not be included in that credit  
12 calculation?

13 A. The costs or benefits of the renewable  
14 facilities are being done under a separate provision,  
15 and the caps don't have the same active involvement  
16 like they do in the PPA units. They may not. So  
17 what we're looking at here is that these are  
18 committed credits based upon the PPA units. There  
19 are other projects that may or may not occur in the  
20 future on these renewable projects and we didn't want  
21 the results of those to impact the credits so that's  
22 how this provision works is that it doesn't allow the  
23 profitability of those or the costs of those  
24 renewable facilities to impact the commitments that

1 AEP Ohio makes in this section.

2 Q. All right. Now, that -- the renewable  
3 facilities section, that would be the subject of  
4 another separate proceeding, correct?

5 A. A separate proceeding or multiple  
6 proceedings, yes.

7 Q. Okay, okay. Do you have any feel for the  
8 cost to develop 500 megawatts of wind generation?

9 A. When we look at costs -- when I look at  
10 costs, I look at the -- how the cost of the  
11 kilowatt-hours coming from wind compared to the  
12 market value of comparable kilowatt-hours, so if we  
13 dispatched them into the market. And on a net basis  
14 we're seeing that as we -- in the midwest as we move  
15 out a few years, that those resources are at parity  
16 with the market generally.

17 Q. And what about the capital costs to put  
18 in 500 megawatts of wind, do you have a --

19 A. I don't have a sense of the capital  
20 costs. I generally look at the net impact to  
21 customers.

22 Q. All right. Let's turn to page 7 under  
23 the heading "Rigorous Review of the PPA Rider." When  
24 would the annual compliance review take place before

1 the Commission to ensure that actions taken by the  
2 company selling the output were not unreasonable?  
3 And that's at page 7, 5a, first sentence.

4 A. The document doesn't specify the date  
5 that that compliance review would occur, but it would  
6 be -- it would occur in the docket before the  
7 Commission.

8 Q. Okay. So let's say we start January 1,  
9 2016. Suddenly there is an order that pops up  
10 tomorrow.

11 MR. SATTERWHITE: If that's an offer,  
12 accepted.

13 MR. SETTINERI: And you can note laughter  
14 on the transcript, please.

15 MR. MICHAEL: He didn't tell you it was  
16 an order denying.

17 MR. SATTERWHITE: He's assuming  
18 implementation. I like it.

19 Q. Assuming 2016, would there be a  
20 compliance review before the rider is set for 2017?

21 A. No. The compliance review would need to  
22 occur after the completion of the year, and so it  
23 would happen sometime in 2017.

24 Q. Okay. All right. And do you envision

1       that being a separate docket being opened at the  
2       Commission?

3             A.     Generally that's how a proceeding like  
4       that would occur.

5             Q.     Okay.  Would that be potentially part of  
6       your true-up?  Would that be incorporated in your  
7       true-up proceeding?

8             A.     I wouldn't expect it to be.  My  
9       expectation would be that it would work similar to  
10      how the FAC mechanism has occurred in the past where  
11      we have true-up proceedings that occur based on one  
12      schedule and then there is a larger case that happens  
13      separately that's related to prudence review of the  
14      actions undertaken by the company.

15            Q.     And just given your experience in the  
16      regulatory arena, would you anticipate that the  
17      compliance review would only be limited to the  
18      Commission and its staff as participants?

19            A.     I would leave that to the Commission to  
20      make a determination of how to manage that case.

21            Q.     Okay.  Let me ask you this, the  
22      sentence -- the first sentence notes that the  
23      Commission -- well, I will just read it, the "AEP  
24      Ohio agrees to participate in annual compliance

1 reviews before the Commission to ensure that actions  
2 taken by the Company when selling the output from  
3 generation included in the PPA Rider into the PJM  
4 market were not unreasonable." I want to focus on  
5 the selling the output from generation units into the  
6 PJM market. Do you believe that the Commission will  
7 have oversight of AEP Ohio's bidding strategies into  
8 the PJM market for the PPA units' output?

9 A. I believe that the Commission will be  
10 able to review the strategies that AEP Ohio directed  
11 to be implemented on its behalf.

12 Q. All right. And let me ask you, who is  
13 going to bid this into the PJM market?

14 A. The units will actually be bid by AEPGR  
15 based on the direction of AEP Ohio.

16 Q. Okay. Will there be a written contract  
17 between AEP Ohio and AEPGR to implement that  
18 mechanism?

19 A. I don't know how that will be  
20 implemented.

21 Q. All right. And am I correct AEPGR is  
22 bidding these units today?

23 A. That's correct.

24 Q. Okay. You've been involved working at

1 the PUCO for a number of years, correct?

2 A. Working in cases before the PUCO, yes.

3 Q. Yeah. Do you believe the PUCO has the  
4 expertise to review and analyze PJM bidding  
5 strategies?

6 A. I believe they have expertise within  
7 their organization to do that.

8 Q. Who -- name -- who would that be within  
9 the organization?

10 A. Individuals that review that today I know  
11 Dr. Choueiki often seeks data on bids in PJM, so I  
12 would expect he would be one of the individuals.  
13 Whether there are others I don't know.

14 Q. All right. Okay. Do you believe the  
15 Commission can rely -- would be able to rely on  
16 Dr. Choueiki's opinions on PJM's bidding practices?

17 A. That would be the decision on the  
18 Commission of whether to accept his opinions or  
19 opinions of others that they may value.

20 Q. Okay. There's a second -- turning back  
21 to that paragraph, paragraph a, second to last  
22 sentence, it states "Any determination that the costs  
23 and revenues included in the PPA Rider are  
24 unreasonable shall be made in light of the facts and

1       circumstances known at the time such costs were  
2       committed and market revenues were received." Do you  
3       see that?

4               A.    I see that.

5               Q.    Okay. Now, if the Commission approves  
6       the stipulation, do you believe that the Commission  
7       then would be bound in that compliance review by this  
8       sentence?

9               A.    Once --

10              MR. SATTERWHITE: Objection on the legal  
11       conclusion part again.

12              A.    But generally when there's a language in  
13       a stipulation like this that identifies what that  
14       review would be, that would be a description of what  
15       the Commission's review would be at that time, yes.

16              Q.    Okay. Another way to ask it though is do  
17       you believe -- is it your expectation that the  
18       Commission would be bound by this sentence if it  
19       approves the stipulation without modification?

20              A.    Based on my experience in doing  
21       regulatory work, this type of limitation on what a  
22       Commission can do is a -- would exist independent of  
23       the language in the stipulation actually.  
24       Commissions generally are bound to look at the

1     prudence of decisions made at the time those  
2     decisions occur, not using hindsight review.

3             Q.     Okay. I appreciate that. But I guess  
4     what I am specifically wondering is do you have an  
5     expectation that the Commission is going to be bound  
6     by this language if it approves the stipulation --

7             MR. SATTERWHITE: Same objection.

8             Q.     -- even though the compliance review  
9     hasn't taken place yet?

10            A.     The last part of that question is  
11     throwing me off a little bit.

12            Q.     Even though the compliance review.

13            A.     Yes.

14            Q.     I guess we kind of beat around this a  
15     little bit here, but I am just trying to understand  
16     if the stipulation is approved, is it your  
17     expectation that the Commission must follow this  
18     second to last sentence in the paragraph regarding  
19     determinations?

20            A.     It's my expectation when the Commission  
21     approves the stipulation, that they are accepting the  
22     language within that stipulation, and in this case it  
23     would be defining what the review would be.

24            Q.     Okay. Let me ask you this, what if --



1       what about a capacity commitment? Who is going to  
2       bid the capacity into the PJM auctions?

3               A.     The capacity would be bid by AEPGR under  
4       the direction of AEP Ohio.

5               Q.     Okay. And you agree with me that at  
6       least the base residual auction is held three years  
7       in advance of the actual delivery year, correct?

8               A.     Approximately, yes.

9               Q.     Okay. Under this compliance review,  
10       would the Commission be able to look backwards at  
11       capacity bids based on the actual deliveries within a  
12       year in a future year?

13              A.     What this language is describing is that  
14       in that scenario the Commission would be reviewing  
15       the information that was available to the company  
16       when the bids were made three years prior to the  
17       delivery, not based upon information that became  
18       available after that decision was made so that's the  
19       result of this language.

20              Q.     Okay. And so, for example, if the --  
21       let's just assume the company bids 100 percent of the  
22       output into the PJM BRA. Capacity, bids 100 percent  
23       of its capacity in the BRA and is accepted and it  
24       clears. And in the delivery year though there would

1 be for whatever reason, let's say -- well, let's just  
2 say AEPGR does not prudently manage its facilities.  
3 In that instance would the Commission be able -- and  
4 in that instance for failure to deliver there could  
5 be significant performance penalties from PJM,  
6 correct?

7 MR. SATTERWHITE: Could you reread that  
8 for me, please?

9 MR. SETTINERI: Yeah. Go ahead and read  
10 it.

11 (Record read.)

12 Q. That's a bad question so let's just start  
13 over.

14 A. Okay.

15 Q. Regarding the compliance review  
16 disallowance of costs in this section, if AEPGR fails  
17 to deliver committed capacity into the PJM markets  
18 when called upon, would the Commission be able to  
19 disallow the recovery by Ohio Power of any PJM  
20 assessed penalties?

21 A. The Commission -- as it states in the  
22 second sentence of that paragraph, the Commission  
23 would be looking at the actions of AEP Ohio. And if  
24 those actions were unreasonable, then the Commission

1       could adjust the rider revenues.

2               Q.    Okay.  So they wouldn't look at the  
3       actions of AEPGR.

4               A.    No.  The Commission is looking at the  
5       actions of AEP Ohio.

6               Q.    Okay.  And the same questions so if AEP  
7       Ohio fails to deliver committed capacity into the PJM  
8       markets when called upon, could the Commission then  
9       disallow recovery of any PJM penalties assessed?

10              A.    Oh, AEP Ohio is not delivering capacity  
11       into the PJM market.  AEPGR is on -- at the direction  
12       of AEP Ohio.

13              Q.    Who owns the capacity under the PPA?

14              A.    The capacity is owned by AEP Ohio, but  
15       it's bid in by AEPGR.

16              Q.    And does -- would AEPGR essentially act  
17       as a third-party bidding entity for AEP Ohio in that  
18       instance?

19              A.    They are acting at the direction of AEP  
20       Ohio, that's correct.

21              Q.    So if there is a failure to deliver  
22       committed capacity into the market when called upon,  
23       who is responsible for the PJM penalties that could  
24       be assessed?

1           A.     The penalties would be borne by AEP Ohio.

2           Q.     Okay.  And would the Commission then have  
3 oversight over whether those penalties were -- should  
4 not be passed on through rider PPA?

5                   MR. SATTERWHITE:  Objection on the same  
6 basis as before.

7           A.     Yes, as described in the second sentence  
8 of paragraph 5a.

9           Q.     Okay.  And you agree with me those  
10 penalties would not be assessed -- if assessed would  
11 be assessed at least three years after the capacity  
12 was bid into the market.

13          A.     Yes, that's correct.

14          Q.     And to follow up on that, if AEP Ohio  
15 overcommitted its capacity bids and subsequently  
16 incurred penalties three years later, the Commission  
17 then would be able to look at that bidding strategy  
18 on the capacity when determining whether to allow  
19 those PJM performance penalties to go through rider  
20 PPA, correct?

21                   MR. SATTERWHITE:  Same objection.

22          A.     The Commission could look at the prudence  
23 of the decisions made by AEP Ohio when they made the  
24 bids based upon the information that was available to

1 AEP Ohio at the time they made those decisions.

2 Q. Okay. The same paragraph at the very  
3 end, there is a statement "In addition, the  
4 calculation of PPA Rider will be based on the sale of  
5 power into PJM." And here is a question, simple  
6 question, what do you mean by "power"?

7 A. Energy, capacity, ancillaries.

8 Q. And energy is measured on a megawatt-hour  
9 basis, right?

10 A. Yes.

11 Q. All right. Capacity megawatts?

12 A. Megawatt-day.

13 Q. Megawatt-day, okay. Now, you agree with  
14 me that the PPA rider won't be based just solely on  
15 the sale of the power into PJM, correct?

16 A. The rider will be based on the netting of  
17 the costs of producing the power.

18 Q. Okay. And it also could include the  
19 netting of any charges assessed by PJM?

20 A. That's correct.

21 Q. Okay. It could also include any revenues  
22 accruing from any environmental attributes from these  
23 units, correct?

24 A. It could or any bonuses received by the

1 units --

2 Q. Okay.

3 A. -- for overcompliance.

4 Q. Now, is it the -- is it -- is it Ohio  
5 Power's intent currently to sell all of the output  
6 into the PJM's markets?

7 A. That's what this language is describing.  
8 That's the intent of AEP Ohio is to sell the output  
9 of the units into PJM.

10 Q. Okay. If the stipulation is approved,  
11 would Ohio Power have the ability to sell the output  
12 under a bilateral contract to a willing buyer?

13 A. That's not the company's intent. The  
14 company's intent is to sell the capacity and energy  
15 into the PJM market, but to the extent that a unit  
16 may not clear in a capacity auction, the company  
17 would endeavor to sell that capacity into a future  
18 supplemental auction. And if that wasn't successful,  
19 one of the other avenues to maximize the revenues  
20 received from the units would be to enter into a  
21 bilateral for capacity in those years that the unit  
22 hadn't cleared.

23 Q. Okay. What -- I mean, is there any  
24 opportunity to sell the PPA unit output under a

1       bilateral contract that would generate more revenues  
2       than selling it into the PJM markets to the extent  
3       you are aware?

4             A.    I am not aware of that.

5             Q.    Okay.  Is that something worth exploring  
6       during the term of this PPA rider if it's approved?

7             A.    I don't think I can answer that as we sit  
8       here today.

9             Q.    Doesn't it make sense though if you are  
10      trying to maximize the amount of revenue, that you  
11      would go out and explore all opportunities to sell  
12      this output at the highest price?

13            A.    Entering into a bilateral agreement, even  
14      if it's at a price higher than the current projected  
15      market prices, doesn't ensure that the revenues  
16      received by those units would be greater than the  
17      revenues that would actually be received in the  
18      market based on actual market circumstances.

19            Q.    And you are saying that -- why is that?  
20      Let me just ask that.

21            A.    Projections of market prices could be low  
22      today.  Entering into a bilateral contract at a  
23      slightly higher price than current expectations of  
24      the market could diminish the ultimate profitability

1 of the units if the market goes up higher than what  
2 is currently anticipated.

3 Q. And likewise if you enter into a  
4 bilateral contract at a high price and the market  
5 drops, it could work the other way, correct?

6 A. That's a possibility. Entering into a  
7 bilateral though would have some impacts on the price  
8 stabilizing attributes of the PPA rider.

9 MR. SETTINERI: Okay. Let's go ahead and  
10 mark an exhibit we will mark Exhibit 5.

11 (EXHIBIT MARKED FOR IDENTIFICATION.)

12 Q. I've handed you, Mr. Allen, a document  
13 identified -- it's an interrogatory and the  
14 interrogatory is labeled INT-S4-007. Are you  
15 familiar with this interrogatory and the response on  
16 this page?

17 A. I am.

18 Q. And just to confirm and you were the  
19 one -- you are the individual that prepared the  
20 response to this interrogatory?

21 A. I am.

22 Q. Okay. And to clarify, in your opinion  
23 nothing in the stipulation prohibits AEP Ohio from  
24 selling power from the PPA units through bilateral



1 contracts, correct?

2 A. That's my understanding, yes.

3 Q. Okay. And that any revenues or charges  
4 coming from these bilateral contracts would net under  
5 rider PPA, correct?

6 A. Yes, that's correct.

7 Q. Okay. And currently -- well, strike  
8 that.

9 And as of today, does the company have  
10 any plans to explore entering into bilateral  
11 contracts with willing buyers during the term of the  
12 PPA and rider PPA?

13 A. We don't have any plans to do that,  
14 that's correct.

15 MR. SETTINERI: Okay. Why don't we go  
16 off the record for a second if we can.

17 (Discussion off the record.)

18 (Thereupon, at 12:06 p.m., a lunch recess  
19 was taken until 12:50 p.m.)

20 - - -

21

22

23

24

1                               Wednesday Afternoon Session,  
2                               December 30, 2015.

3                               - - -

4                       MR. SETTINERI:  If we can go back on the  
5       record.

6                               - - -

7                               WILLIAM A. ALLEN

8       being previously duly sworn, as hereinafter  
9       certified, deposes and says further as follows:

10                       CROSS-EXAMINATION (Continued)

11       By Mr. Settineri:

12               Q.     All right.  After a break, we will go  
13       ahead and proceed.  I had one follow-up question for  
14       you, Mr. Allen.  You had mentioned that the -- the  
15       company credits that are referenced in the  
16       stipulation, the \$100 million credits in the  
17       aggregate over four years, that the company would  
18       look at the forecast over the next year and a half  
19       basically and determine how much of that credit  
20       should be I will say baked into the rider PPA for the  
21       next calendar year -- or next quarter, correct?

22               A.     It would be for the next calendar year  
23       for the forecast period, yes.

24               Q.     Okay.  And then at the end of the

1 applicable planning year there would be a true-up and  
2 then there would be a subsequent quarterly adjustment  
3 to the rider to account for any -- any true-up on the  
4 credit itself that the company would have paid --  
5 would pay.

6 A. That's correct.

7 Q. Or receive.

8 A. Or adjust for the credit that was due  
9 customers or not due customers.

10 Q. Okay. Would -- is the company planning  
11 to impose a carrying charge on the -- in the event  
12 that the company bakes a credit -- a company credit  
13 into the rider PPA over the year and a half?

14 A. No. My understanding is that the --  
15 there is no carrying cost on the rider  
16 over/underrecovery.

17 Q. Not the under and over recovery specific  
18 to the credit though. The company is going to look  
19 at the forecast and decide, yes, we need to put in a  
20 credit and put that into the -- adjust the rider  
21 accordingly, so, in essence, the company has a  
22 revenue shortfall, right? And will there be a  
23 carrying cost associated with the company's revenue  
24 shortfall related to the credit that it's putting in?

1           A.     The credit will be dealt with differently  
2     than the remainder of the over/under balance.

3           Q.     What does that mean?

4           A.     There will be no carrying cost on it.

5           Q.     Period.

6           A.     Correct.

7           Q.     All right. All right. What I want to do  
8     next, and we will just see how long it takes us to go  
9     through, but I want to just go through the  
10    stipulation and through some sections that relate to  
11    my questions are all going to be along the line of  
12    whether -- is this binding the Commission to what's  
13    being stated in that section just to give you some  
14    advanced notice there.

15                 So if we can go ahead, why don't we just  
16    run through these. We will start at pages 7 and 8 of  
17    the stipulation very, very bottom.

18           A.     Okay.

19           Q.     All right. And this paragraph b at the  
20    bottom of page 7 relates to full information sharing  
21    with the AEPGR fleet information on cost components.  
22    My question here is at the very end of the page it  
23    states "In addition, as permitted by law, such  
24    information shall not be subject to a public

1 information request and shall be protected  
2 indefinitely." If the Commission approves this  
3 stipulation, do you believe that the Commission's  
4 approval of the stipulation would then act as a  
5 protective order to that information?

6 A. I can't answer whether it would act as a  
7 protective order, but in the Commission approving  
8 this stipulation, the Commission would be accepting  
9 this term of the settlement.

10 Q. Okay. And thereafter then any  
11 information sharing would indeed be subject to  
12 protective treatment under this sentence, correct?

13 MR. MICHAEL: Mike, I am just going to  
14 object as a public agency. It does say as permitted  
15 by law so.

16 Q. With that caveat, Mr. Allen.

17 MR. SATTERWHITE: Can you ask that  
18 question with that caveat?

19 MR. SETTINERI: Sure. Let me rephrase  
20 it. In fact, I can move on on that one.

21 MR. SATTERWHITE: Thanks.

22 Q. Let's go to page 8. First sentence in  
23 Section 6, the stip -- sorry, "The Signatory Parties  
24 agree that, by adopting this Stipulation, the

1 Commission will make no finding as to the prudence of  
2 any future modification to a Revised Affiliated PPA,"  
3 and then I will stop reading there, although the  
4 sentence continues. If the Commission approves this  
5 stipulation, do you believe the Commission would be  
6 bound by that sentence -- that language in that  
7 sentence as to not making a finding to the prudence  
8 of any future modification to a revised affiliated  
9 PPA?

10 A. My reading of that language is as a  
11 nonlawyer what this is stating is that the parties  
12 agree to interpret the adoption of this stipulation  
13 as not stating that the Commission is making a  
14 finding as to the prudence of future modifications.  
15 That's leaving that open to the Commission into the  
16 future.

17 Q. Okay. Thank you. Page 9, B3, this  
18 relates to commitments as to federal advocacy. The  
19 very last three lines of the note "the Commission  
20 will solicit comments from interested parties no  
21 later than October 30, 2017, addressing the State's  
22 long term resource adequacy needs." If the  
23 stipulation -- if the Commission approves the  
24 stipulation, do you believe that the Commission would

1 be bound by that provision?

2 MR. SATTERWHITE: Objection on a legal  
3 basis. Go ahead.

4 A. My understanding is that if the  
5 Commission approves the stipulation, it would be  
6 accepting this element of the stipulation.

7 Q. Okay. All right. Let's go to page 12  
8 and 13. At the bottom of page 12 the word "Unless"  
9 rolls over to 13 then. "Unless otherwise amended by  
10 the Commission, the CIR pilot adder shall be in  
11 effect throughout the term of the affiliated PPA  
12 recovery sought in this agreement or until new  
13 distribution base rates are put into effect." Now,  
14 the pilot program is going to be the subject of a  
15 separate filing, correct?

16 A. It will be included in the extension of  
17 the ESP filing, yes.

18 Q. Now, if the Commission approves this  
19 stipulation, even though that separate ESP filing has  
20 not been made, would you -- is it your expectation  
21 the Commission will be bound by the sentence I just  
22 read that starts at the bottom of page 12 and runs  
23 into page 13?

24 A. My reading of that sentence isn't really

1 binding the Commission. It's making a statement that  
2 the CIR pilot adder will be in effect through the  
3 term of the affiliated PPA but that the Commission  
4 has the right to amend that.

5 Q. Okay.

6 A. And so it's actually -- identifying that  
7 there is a -- an extra right for the Commission, that  
8 they are not committing to the entirety at this time.

9 Q. Okay. In fact, they are not committing  
10 to anything in that sentence, correct?

11 A. That's correct.

12 Q. Okay. When I say "they," I mean the  
13 Commission.

14 A. The Commission, that's correct. That was  
15 my understanding of your question.

16 Q. Thank you. Page 16.

17 A. I'm there.

18 Q. Okay. There at the bottom at part 7 it  
19 notes that "AEP Ohio agrees to work with Staff and  
20 Signatory Parties to determine the parameters of a  
21 2-year Pilot Supplier Consolidated Billing Program."  
22 Do you see that reference?

23 A. I see that.

24 Q. Okay. Would this be the subject of a



1 separate proceeding before the Commission?

2 A. This is a commitment of AEP Ohio. I  
3 don't know whether it requires a separate docket to  
4 implement.

5 Q. Okay. And then I guess the question  
6 there are a number of bullet points that kind of lay  
7 out that pilot program in the stipulation, and, now,  
8 I will just focus on one. If you look at k, it notes  
9 "Any participating CRES supplier competitively  
10 sensitive information acquired by AEP and Staff under  
11 the Pilot Supplier Consolidated Billing Program shall  
12 be afforded the appropriate confidential treatment."  
13 That's at the top of page 19. Do you see that?

14 A. I see that.

15 Q. Okay. Now, if the Commission approves  
16 the stipulation, even though the pilot program has  
17 not been implemented, would that term -- is it your  
18 expectation that that term would have been approved  
19 by the Commission?

20 A. The Commission in approving the  
21 stipulation would be accepting that provision of the  
22 stipulation. They would be accepting those.

23 Q. Okay. Thank you. And let me ask you  
24 this question as a follow-up question on that then,

1     so in the event -- assume this pilot program is in  
2     place and there's CRES supplier information being  
3     acquired by AEP Ohio and the staff. And you  
4     reference AEP by the way in k. Is that reference to  
5     AEP Ohio?

6             A.     It would be AEP Ohio or AEP Service Corp.  
7     acting as agent.

8             Q.     Okay. And going back to my question then  
9     to follow up, assuming the pilot program is  
10    implemented and AEP Service Corp. or AEP Ohio or  
11    staff has the -- has competitively sensitive  
12    information acquired from CRES suppliers and let's  
13    say -- well, let's just say there is a public records  
14    request at the PUCO for that information. Is it your  
15    expectation that the Commission's approval of this  
16    provision would afford the appropriate protective  
17    treatment?

18            MR. SATTERWHITE: Strong objection  
19    understanding the public records law. Clearly  
20    something that is not really in the regulatory sense.

21            Q.     We'll just move on. That's fine. On  
22    page 20, part c.

23            A.     I'm there.

24            Q.     Look at the last sentence and last

1 sentence in part c says "Except as provided in  
2 Sections Romanette III.A.6" and I will stop reading  
3 this. But there is a reference -- let me rephrase.  
4 That sentence, am I correct that that sentence  
5 indicates that the Conesville Units 5 and 6 co-firing  
6 costs can be recovered through the PPA rider,  
7 correct?

8 A. That's correct.

9 Q. In fact, they will be recovered through  
10 the PPA rider if the coal firing occurs --

11 A. If it's approved by the Commission in the  
12 cost recovery filing, yes.

13 Q. Thank you. And -- now, you agree with me  
14 that the -- on page 19, part 9a, it indicates AEP  
15 Ohio will make a cost recovery filing supporting the  
16 conversion of the units to natural gas co-firing for  
17 Conesville Units 5 and 6, correct?

18 A. Yes.

19 Q. Okay. Is it your expectation that if the  
20 Commission approves the stipulation, that the last  
21 sentence in section c would be approved by the  
22 Commission even though there hasn't been a proceeding  
23 for cost recovery yet?

24 A. Can you restate that question?

1 Q. I can try.

2 A. Okay.

3 Q. All right. We agree that there's been no  
4 cost recovery filing yet for the conversion of  
5 Conesville Units 5 and 6, correct?

6 A. As described in Paragraph a, that's  
7 correct.

8 Q. Okay. And yet Paragraph c indicates that  
9 the Conesville co-firing costs will be recovered  
10 through the PPA rider, correct?

11 A. I think you're misreading how these  
12 paragraphs go together. Paragraph a describes the  
13 co-firing project and that co-firing project would be  
14 recovered through rider PPA. What paragraph c is  
15 describing is the retirement, refuel, and repower  
16 that will occur in 2029 and it's just a clarification  
17 in the last sentence that retire, refuel, and repower  
18 is not covering the co-firing costs or changes in  
19 depreciation rates.

20 Q. Thank you for correcting me on that. So  
21 going back to the cost recovery filing for the  
22 conversion, if the Commission approves this  
23 stipulation, even though there has not been a cost  
24 recovery filing that by approving the stipulation the

1 Commission will have approved the recovery of the  
2 conversion through the PPA rider.

3 MR. SATTERWHITE: Just for clarification  
4 that's 9a since we had a mixup of the two?

5 Q. That's 9a.

6 A. So if the Commission approves this  
7 stipulation, what they're agreeing to is that if they  
8 also approve the cost recovery filing for the  
9 co-firing, that the costs associated with that  
10 co-firing would be included in the PPA rider.

11 Q. Okay. So in -- would the Commission  
12 have -- in your opinion would the Commission have the  
13 ability if it approves the stipulation at the  
14 conclusion of that cost recovery proceeding to modify  
15 that to, say, 50 percent of the natural gas  
16 conversion costs can be recovered through the PPA  
17 rider?

18 A. The Commission could under this agreement  
19 make such a determination, but the company is not  
20 obligated to go forward and would not go forward in  
21 my opinion with the co-firing if cost recovery was  
22 not approved and that's detailed in the document that  
23 the co-firing would occur only subject to cost  
24 recovery.

1           Q.     And I guess my question though wasn't  
2     about under this agreement.  It's really assuming the  
3     stipulation is approved by the Commission and then  
4     assume we have a cost recovery filing pursuant to 9a,  
5     paragraph 9a, would the Commission have the ability  
6     in that proceeding to say that, no, we are not going  
7     to allow 100 percent of that cost recovery through  
8     the PPA rider; it's only going to be 50 percent?

9           MR. SATTERWHITE:  I guess are you asking  
10    if they can modify this stipulation at that later  
11    time I'm confused on.

12          MR. SETTINERI:  Not modifying the  
13    stipulation.  My question is just geared towards you  
14    are saying here in the stipulation they will have  
15    cost recovery.

16          MR. SATTERWHITE:  So you are asking if  
17    they approve less than full cost recovery, what would  
18    happen.

19          Q.     In a subsequent proceeding can the  
20    Commission approve less than full recovery and would  
21    that -- do you have an opinion on that, Mr. Allen?

22          A.     My opinion is that the Commission not  
23    approving full cost recovery could be viewed as a  
24    denial of cost recovery, and the company wouldn't be

1 obligated to go forward with the co-firing project.

2 Q. Well, I understand they wouldn't be  
3 obligated, but going back to my question, if the  
4 stipulation is approved, is it your expectation that  
5 the Commission will not have the ability to only  
6 allow partial cost recovery -- it can allow partial  
7 cost recovery through rider PPA of the Conesville  
8 Units 5 and 6 conversion?

9 A. The stipulation is not limiting what the  
10 Commission's decision is in the co-firing case.

11 Q. All right.

12 A. What it is saying though if the  
13 Commission does approve cost recovery, that that cost  
14 recovery would be through rider PPA.

15 Q. Okay. Let me ask you a question on  
16 paragraph c on page 20, there's a reference to let's  
17 say Romanette D.10, Romanette III.D.10, co-firing  
18 costs?

19 A. Yes.

20 Q. Am I right that Romanette III.D.10 refers  
21 to the Cardinal unit, not the Conesville units?  
22 Perhaps I am reading this wrong.

23 A. We will have to review that. That  
24 appears that may be possibly a drafting error.

1           Q.    So possibly would that actually refer  
2 back to 9a? That would be the appropriate paragraph  
3 reference, subject to check?

4           A.    It may be referring to paragraph 9.

5           Q.    Okay. There's a reference there to  
6 Section III.A.6, potential depreciation rate change.

7           A.    Yes.

8           Q.    And I believe -- let's see if we can find  
9 that in the document here. Be at the top of page 9.

10          A.    Yes.

11          Q.    What is the potential depreciation rate  
12 change that's referenced in the stipulation at  
13 paragraph 9c that appears to be discussed at top of  
14 page 9?

15          A.    Over time, as in all of our regulated  
16 jurisdictions, and with any -- any asset from an  
17 accounting perspective from time to time you evaluate  
18 the depreciation rates that are currently in effect  
19 to determine whether or not those rates are  
20 sufficient to fully depreciate the asset over its  
21 remaining useful life. If the company determines  
22 that those rates need to be changed, the company then  
23 has the -- and it's AEPGR would be working with AEP  
24 Ohio, AEP Ohio would make a filing with the



1 Commission to approve the prudence of changing those  
2 depreciation rates.

3 Q. And that would relate to the PPA units,  
4 correct?

5 A. That's correct.

6 Q. Okay. Now, the -- am I right that the  
7 depreciation rates factor into the calculation on the  
8 return on equity that's paid by Ohio Power to AEPGR  
9 under the PPA?

10 A. They don't relate to. They have an  
11 effect on the rate base over time.

12 Q. Okay. All right. So the lower the  
13 depreciation rate the higher the rate base?

14 A. That's correct.

15 Q. And the lower the decline on the rate of  
16 return on equity.

17 A. Not the rate of return on equity but the  
18 actual return on equity which are dollars.

19 Q. Okay. And so the way I read Section 6  
20 starting at the bottom of page 8 to page 9, am I  
21 correct if the Commission approves the stipulation,  
22 AEP Ohio would have the ability -- would not be  
23 locked into a set -- today's depreciation rates on  
24 the current assets?

1           A.     So make sure we are clear on this, the  
2     costs in the PPA are based on the current  
3     depreciation rates.  If those depreciation rates are  
4     changed by agreement of AEP Ohio and AEPGR, AEP Ohio  
5     can then make a filing with the Commission to ask for  
6     those to be included in -- in rates through the PPA  
7     rider.  If the Commission denies that request and the  
8     depreciation rates are changed and flow through the  
9     PPA, then AEP Ohio would be responsible for those  
10    dollars.

11           Q.     Okay.  Is it your expectation that that  
12    would be a separate proceeding at the Commission?

13           A.     Yes, it would be.

14           Q.     And would it be your expectation, to the  
15    extent you know, that interested parties could  
16    intervene in that proceeding to the extent the  
17    Commission allows it?

18           A.     I think the important part is to the  
19    extent that the Commission allows intervention or how  
20    they decide to run their dockets.  It doesn't require  
21    that the Commission open a docket with the broad set  
22    of parties, but it doesn't restrict the Commission  
23    from that either.

24           Q.     Okay.  And when you say it doesn't, the

1 "it" refers to the stipulation language.

2 A. The stipulation provides no restrictions.

3 Q. Thank you. Let's jump to page 31, if we  
4 can.

5 A. I'm there.

6 Q. Okay. 31, Paragraph e, this section  
7 relates to the renewable development of 500 megawatts  
8 of wind energy. There's a statement in e that states  
9 that "In reviewing such applications, the Commission  
10 will consider among other relevant matters the  
11 economics and proposed PPA price associated with each  
12 project, as compared to other available market prices  
13 for such projects." Do you see that?

14 A. I see that.

15 Q. Okay. If the Commission approves the  
16 stipulation, is it your expectation that the  
17 Commission would be -- would apply the standard as  
18 set forth in this sentence?

19 A. In approving the stipulation the  
20 Commission would be accepting this sentence, yes.

21 Q. Okay. And if the Commission -- when that  
22 filing was made for the cost recovery and -- will  
23 there be a separate filing for cost recovery on the  
24 renewables?

1           A.     Yeah.  As described in Paragraph 11b, the  
2     company would be making separate EL-RDR applications  
3     to initiate approval of that cost recovery.

4           Q.     Okay, okay.  If the Commission applies a  
5     different standard of review versus what's in  
6     Paragraph e to that cost recovery filing, in your  
7     opinion would you view that as being a modification  
8     of the stipulation?

9           MR. SATTERWHITE:  Objection to the extent  
10    it calls for a legal basis but go ahead.

11          A.     I don't believe that this paragraph is  
12    dictating the entirety of the Commission review  
13    process.  It's just identifying one of the elements  
14    that the Commission would consider.  It's not  
15    limiting the Commission to what it considers.

16          Q.     Fair clarification.  So but if the  
17    Commission doesn't consider any of those matters,  
18    would you view that as a modification of the  
19    stipulation?

20          MR. SATTERWHITE:  Same objection.  Go  
21    ahead.

22          A.     I don't believe that -- I don't know if  
23    that would be a modification of the stipulation.

24          Q.     Okay.  Thanks.  Page 32, Paragraph 3,

1       there it -- the stipulation sets forth a rate design  
2       for the recovery of the -- any net costs or flow  
3       through of credits associated with the renewables.  
4       Do you see that section?

5               A.     I do.

6               Q.     Okay. And it looks like that's going to  
7       be a uniform volumetric charge up to a monthly  
8       consumption of 833,000 kilowatt-hours per customer  
9       account, correct?

10              A.     Yes.

11              Q.     Okay. Now, if the Commission approves  
12       this stipulation, in your opinion is the Commission  
13       approving the rate design for the cost recovery of  
14       the renewables?

15              A.     Yes, it is.

16              Q.     Okay.

17              A.     It's accepting this sentence.

18              Q.     Okay. And in the subsequent cost  
19       recovery proceeding, if the Commission puts in place  
20       a different form of cost recovery, for instance, a  
21       volumetric charge regardless of usage, would you view  
22       that as a modification of the stipulation?

23                   MR. SATTERWHITE: Same basis objection.

24              A.     I don't know if it's a modification of

1 the stipulation.

2 Q. Okay. Do you believe in your opinion  
3 that the Commission would have the authority to make  
4 such a modification in the cost recovery proceeding?

5 MR. SATTERWHITE: Same objection. I  
6 assume you are asking as a nonlegal question.

7 MR. SETTINERI: That's correct, thank  
8 you.

9 A. I don't know if the Commission would have  
10 the right to change that. I would hope the  
11 Commission live up to the -- to its agreement to this  
12 provision.

13 Q. Okay. Look at 33. This is Paragraph J1a  
14 at the top of 33. Now, this provision relates to the  
15 ESP versus MRO test; is that correct?

16 A. This provision relates to the termination  
17 under 4928.143(E) --

18 Q. Okay. Thank you.

19 A. -- which isn't exactly the ESP-MRO test.

20 Q. Okay. Now, in that there -- that  
21 Paragraph a relates to -- puts conditions on  
22 termination, correct? Let me just rephrase to make  
23 it clearer for the record.

24 That paragraph puts conditions on a

1 Commission-ordered termination of the current ESP  
2 plan, correct?

3 A. It describes the conditions for  
4 termination if the -- under the fourth year test  
5 required by 4928.143(E).

6 Q. Okay. And if the Commission approves  
7 this stipulation, would it be essentially -- would it  
8 be bound by the conditions that are in Part a?

9 A. It would be accepting the conditions of  
10 Part a, yes.

11 Q. Okay. And the same with b?

12 A. Yes.

13 Q. And c, correct?

14 A. Yes.

15 Q. Okay. Thank you. Now, you are familiar  
16 with 4928.143 Revised Code, correct?

17 A. Generally, yes.

18 Q. I will save Mr. Satterwhite an objection  
19 just acknowledging again you are not a lawyer.

20 MR. SETTINERI: Let's go ahead and mark  
21 this as an Exhibit 6.

22 (EXHIBIT MARKED FOR IDENTIFICATION.)

23 MR. SETTINERI: And for those on the  
24 phone and the record what's been marked as Exhibit 6

1 is a copy of Ohio Revised Code Section 4928.143.

2 Q. You are familiar with this document  
3 that's been marked as Exhibit 6, Mr. Allen?

4 A. Yes, generally.

5 Q. Can you identify this for me.

6 A. Yes. This appears to be a copy of a  
7 section of the Ohio Revised Code dealing with the  
8 application for approval of an Electric Security  
9 Plan-Testing which is numbered 4928.143.

10 Q. Okay. And just a few questions to orient  
11 me. The company has a current ESP plan -- ESP in  
12 place, correct?

13 A. Yes, it does.

14 Q. And when does that plan expire?

15 A. The plan expiration date is May of 2018.

16 Q. Okay. Now, if the stipulation is  
17 approved in this proceeding, in your opinion does  
18 that extend the company's current ESP?

19 A. No. That would be a portion of the  
20 separate proceeding that's described in the  
21 stipulation.

22 Q. All right. So that would be the 2016  
23 filing to extend it through the remaining -- to match  
24 the term of the PPA rider --



1           A.    To extend the current ESP through 2024,  
2    May of 2024.

3           Q.    Okay.  And so as of today, if we look at  
4    the statute on page -- it would be the third page at  
5    the very bottom, Part E, I don't know, are you  
6    familiar with Paragraph (E) of this document which is  
7    at the bottom of page 3?

8           A.    I've reviewed it in the past.

9           Q.    Okay.  And so the company's current ESP  
10   does not go beyond three years, correct?

11          A.    That's correct.

12          Q.    Okay.  But if the next ESP filing which  
13   is contemplated under the stipulation for 2016 goes  
14   through and is approved, that would be an ESP beyond  
15   four years, correct?

16          A.    That's correct.

17          Q.    Okay.  So let's just assume that the ESP  
18   is filed in April, approved in June, and based on  
19   that time, would that approval -- it's your  
20   expectation that the four-year review would take  
21   place four years from the June, 2016, approval?

22          A.    I don't know.

23          Q.    All right.  Do you have any opinion on  
24   that?

1                   MR. SATTERWHITE: Since he answered  
2 before I can object. I will point out you are asking  
3 for a legal interpretation here.

4                   MR. SETTINERI: I will take that as an  
5 ongoing objection to all my questions on this  
6 document. That's a fair objection.

7                   A. The company hasn't dealt with this aspect  
8 of the law yet, so when we got there, I would work  
9 with counsel to understand how it applied.

10                  Q. So if -- if -- assuming that the next ESP  
11 is approved and assuming there's a four-year review  
12 by the Commission under this statute and assume that  
13 the Commission orders termination of that ESP.

14                  A. Yes.

15                  Q. Paragraph b, that termination would not  
16 affect the continued cost recovery under the PPA  
17 rider or the DIR, correct?

18                  A. That's correct.

19                  Q. Okay. And to the extent you have an  
20 opinion on this, would that -- would the authority  
21 for that termination -- to allow that PPA rider to  
22 continue be under Paragraph (E) of this statute? And  
23 subject to your counsel's ongoing objection.

24                  MR. SATTERWHITE: Thank you.

1 THE WITNESS: Can you reread the  
2 question, please.

3 (Record read.)

4 A. Okay. So my understanding of how the law  
5 works is that in Paragraph 4928.143(B)(1), there's a  
6 provision at the end of that paragraph that says "it  
7 may include provisions in the plan to permit the  
8 commission to test the plan pursuant to division (E)  
9 of this section and any transitional conditions that  
10 should be adopted by the commission if the commission  
11 terminates the plan as authorized under that  
12 division." And so this would be a transitional  
13 element that the Commission's approving here.

14 Q. Okay. All right. Thank you. Page 34, I  
15 am almost done in this section, there's a paragraph  
16 C. There's a sentence that states "Nor shall the  
17 acceptance of any provision within this settlement  
18 agreement be cited by any party or the Commission in  
19 any form as to imply or state that any signatory  
20 party agrees with any specific provision of the  
21 settlement." Do you see this sentence?

22 A. I do.

23 Q. If the Commission adopts this  
24 stipulation, is it your opinion and expectation that

1 the Commission would be bound by that sentence?

2 A. It's my understanding that the -- in  
3 approving this stipulation the Commission would be  
4 accepting this element of the stipulation.

5 Q. Okay. Let's go back to page 10.

6 A. I'm there.

7 Q. Okay. This relates to the discussion we  
8 had earlier that AEP Ohio will file a separate  
9 application with the Commission requesting that its  
10 current ESP be extended through the term of the  
11 affiliated PPA, correct?

12 A. That's correct.

13 Q. Okay. Do you believe that filing is  
14 necessary to allow the PPA rider to extend through  
15 2024 -- or let me correct that last part, through May  
16 31, 2024?

17 MR. SATTERWHITE: Same objection. Go  
18 ahead.

19 A. I don't know if it's required.

20 Q. Okay. Is it the company's expectation if  
21 the ESP application that is contemplated in this  
22 section is not approved by the Commission, that the  
23 PPA rider would not continue through 2024?

24 A. I don't think that's the way to read that

1 document. There is some provisions in the later  
2 parts of the document, some of the more legal  
3 sections, that talk about comparable filings trying  
4 to resolve issues like that.

5 Q. Okay. But at the end of the day if the  
6 Commission doesn't approve an ESP that the AEP Ohio  
7 is planning to file in 2016, is it the -- AEP Ohio's  
8 expectation that the PPA rider would continue through  
9 2024?

10 A. It would be the company's expectation  
11 that we would make filings for other avenues to  
12 continue the PPA rider.

13 Q. So you are not aware of any provision in  
14 the stipulation that would allow the PPA rider to  
15 continue through May of 2024 without an approved ESP  
16 application -- application, correct?

17 MR. SATTERWHITE: Same objection to the  
18 extent it calls for legal analysis to get there.

19 A. I don't know.

20 Q. Okay. Let's go back to page 34 of the  
21 stipulation.

22 A. I'm there.

23 Q. There's a paragraph A that's interesting.  
24 It notes that "the Signatory Parties urge the

1 Commission to render a decision adopting the Joint  
2 Stipulation no later than February 10, 2016, in order  
3 to capture some of the anticipated financial benefits  
4 relating to typically colder months with higher  
5 energy prices in early 2016." Let me just ask you  
6 are you -- do you monitor energy prices in the short  
7 term?

8 A. I'm aware of how energy prices change in  
9 the different seasons of the year.

10 Q. Okay. You would agree with me we have  
11 had a warm winter so far.

12 A. It's been a -- I don't know that I would  
13 agree that we've had a warm winter for the areas that  
14 we look at. I know that sitting in my house it's  
15 been a mild winter, but I know as we've looked in the  
16 past when I did financial forecasting, that what  
17 appears to be a mild year may, in fact, have, you  
18 know, significantly high heating degree days and the  
19 like when you look across the PJM footprint.

20 Q. Okay. Let me ask this question, other  
21 than capturing some of the anticipated financial  
22 benefits, is there any other reason that you are  
23 aware of that the Commission should render a decision  
24 by February 10, 2016, on this stipulation?

1           A.     The companies -- the company has made it  
2     abundantly clear as we have gone through this  
3     proceeding a timely decision by the Commission is  
4     necessary in light of our desire to either put a PPA  
5     in place or move down the path of, you know, more  
6     fully evaluating the sale of the assets.

7           Q.     Okay. Thank you. Any other reasons  
8     besides that for a decision by February 10?

9           A.     The first reason is this proceeding has  
10    been before the Commission for quite a long period of  
11    time, and it really needs to get resolved.

12          Q.     Let's jump to your testimony in the  
13    Exhibit WAA-2.

14          A.     Okay.

15          Q.     So the -- who prepared this exhibit?

16          A.     It was prepared at my direction by our --  
17    one of the other -- one of the groups within  
18    regulatory.

19          Q.     Do you know approximately when it was  
20    prepared?

21          A.     It would have been completed sometime my  
22    recollection is early December to -- and then finally  
23    to 100 percent by December 14 obviously.

24          Q.     Okay. And am I correct that the

1 original -- this exhibit is basically a revised  
2 version of the original Exhibit KDP as in Paul dash  
3 2, correct?

4 A. I would call it modified or updated, yes.

5 Q. Okay. And do you recall -- you were in  
6 the hearing a lot for the initial testimony, correct?

7 A. I was.

8 Q. Almost every day, right?

9 A. Yes.

10 Q. Were you there when Carl Bletzacker  
11 testified to the extent you recall?

12 A. I think I was there both times he  
13 testified, yes.

14 Q. Am I correct that the -- he provided  
15 forecast information to Mr. Pearce who in turn ran  
16 the PLEXOS model to develop revenue projections and  
17 ultimately resulted in his Exhibit KDP-2; is that a  
18 fair summary?

19 A. Not exactly. Carl Bletzacker prepared  
20 the fundamentals forecast that was utilized in the  
21 PLEXOS runs that were developed by Dr. Pearce and  
22 used in developing Exhibit KDP-2.

23 Q. And the fundamental forecast that  
24 Mr. Bletzacker used, that was the 2013 fundamentals



1 forecast, correct?

2 A. Yes, that's correct.

3 Q. Okay. For your Exhibit WAA-2 am I  
4 correct that that also used the 2013 fundamentals  
5 forecast?

6 A. Yes. It continues -- it continues to use  
7 the same forecast that the company presented in this  
8 case.

9 Q. Okay. Other than the return on equity  
10 being reduced to 10.38 percent, were there any other  
11 changes to the inputs that resulted in the data here  
12 on WAA-2?

13 A. The changes are described at the top of  
14 the exhibit. It's updated from the filed Exhibit  
15 KDP-2 to a 10.38 percent ROE, we removed 2015, and we  
16 terminated the data as of May 31, 2024 instead of  
17 using an entire calendar year, and we also included  
18 the results of the PJM CP auctions for planning years  
19 through 2018-19.

20 Q. You answered my next question because I  
21 was going to ask you why the revenues stayed the same  
22 in the out years so you answered that. Thank you.  
23 It's helpful.

24 Can you describe -- there's the column --

1 box that has "Weather Normalized Case," what  
2 weather -- what is the weather normalized case?

3 A. Weather normalized describes what the  
4 revenues would be in a year that has normal weather  
5 in every month of the year.

6 Q. Okay. All right. And then what about  
7 the "5 % Load" -- "Lower Load Forecast"?

8 A. That forecast reflects taking the annual  
9 load for each of the years and reducing it by  
10 5 percent and looking at the impact on market prices  
11 from that 5 percent reduction.

12 Q. Okay.

13 A. And then using that through the PLEXOS  
14 model.

15 Q. Okay. And the same with the 5 percent  
16 higher, adjusting the load 5 percent higher and  
17 running that through the PLEXOS model.

18 A. That's correct.

19 Q. I think let's keep that exhibit out and  
20 why don't I jump to some questions on your testimony  
21 that are related. At the end of your testimony at  
22 page 15 there is a sentence at lines 1 and 2 "As  
23 shown in Settlement Exhibit WAA-2, over the term of  
24 the agreement customers are forecasted to receive

1       \$721 million in benefits related to the PPA." Do you  
2       see that?

3             A.     I do.

4             Q.     Okay. Why do you rely on -- on -- let me  
5       strike that and ask a different question.

6                     So that 721 relates to the row -- first  
7       of all, the box of the "Average of High Load and Low  
8       Load Forecast" and the row that has "Net PPA Rider  
9       Credit/(Charge) including PJM CP, including CO-2  
10      tax," right?

11            A.     Yes.

12            Q.     Why do you rely on that row to tell the  
13      Commission that that's the forecast for the  
14      customers' benefits under the rider PPA?

15            A.     Are you asking about why I selected that  
16      row within the average high and low load forecast or  
17      why I chose to use the data from the average of the  
18      high and low load forecast section?

19            Q.     Well, let's start first why do you choose  
20      the data from the average high and low load forecast  
21      section?

22            A.     There's an equal probability that in any  
23      year the load is going to be higher or lower than  
24      normal. And so we know that over time load is not

1 going to be normal. Weather is never normal.  
2 Weather is always above normal or below normal, and  
3 so looking at the average of those two over time, the  
4 high and the low load forecast case, the average of  
5 those two is the expected result over time. It's not  
6 the expected result in any given year, but when I  
7 look out over a number of years, in this case eight  
8 and a half years, the average of those two is the  
9 expected result.

10 Q. Okay.

11 A. I don't expect to see it in an individual  
12 year but in total that's my expectation.

13 Q. Why do you say it's equal -- has equal  
14 probability?

15 A. Weather normal is the baseline for load.  
16 And there's an equal probability that weather is  
17 either warmer or colder in the winter or warmer and  
18 colder in the summer than normal. That's how normal  
19 is determined is it's the average.

20 Q. Yeah, I understand that but, for  
21 instance, we could have a mild winter and a cool  
22 summer, right?

23 A. We could.

24 Q. And so that would give you obviously --

1       that would put you on the low end of the load,  
2       correct?

3             A.     A mild winter and a mild summer.

4             Q.     Yes.

5             A.     Yes.   And that would look like the lower  
6       load forecast case.

7             Q.     Okay.   I guess what I am struggling with  
8       is just the fact that you can have a flipping a coin  
9       gives you two results.   But with weather you don't  
10      know -- you can't predict the weather, can you?

11            A.     I think your example is exactly right.  
12      When I flip a coin, I know the result is going to be  
13      I have got 100 percent chance of it being heads or  
14      tails.   When I flip a coin 20 times, the expected  
15      result is 10 heads and 10 tails.

16            Q.     Okay.   So you are looking just at the  
17      long term.

18            A.     But I will never get half a head or half  
19      a tail.

20            Q.     Gotcha.   Going back -- what made you pick  
21      the \$721 million row here as to the benefit?

22            A.     Of the two benefits that we look at on  
23      the average of the high and low load forecast case,  
24      that's the conservative assumption.   There's the

1 Clean Power Plan that's out there so we know that  
2 there's a movement to impose some additional costs or  
3 restrictions on CO-2 emissions. So we've chosen that  
4 as our base case, but we also for clarity 1 and 2 let  
5 people understand that the benefits of the PPA rider  
6 could be significantly more if a CO-2 tax is not  
7 imposed or restrictions on CO-2 are less than what  
8 was incorporated in our models.

9 Q. Okay. All right. Now, in regards to  
10 load is this -- we have the 5 percent higher load,  
11 5 percent lower load. Is that -- is your assumption  
12 that that's based solely on weather adjustments?

13 A. No. It's -- it's due to any number of  
14 factors. There could be changes in the economy --

15 Q. Okay.

16 A. -- higher or lower.

17 Q. All right. I have to find it, but I  
18 believe in your testimony there is -- maybe it's in  
19 the stipulation that the -- am I correct -- there it  
20 is. Page 3 of your testimony, lines 18 to 20, there  
21 it states that "the initial PPA Rider will be based  
22 upon a \$4 million credit for 2016 (annualized)."  
23 What's the basis for setting it at \$4 million?

24 A. That's the weather normalized forecast

1 for 2016.

2 Q. And what row specifically would you be  
3 looking at there?

4 A. It would be the "Net PPA Rider  
5 Credit/(Charge) including PJM CP, including CO-2  
6 tax."

7 Q. Okay. And why isn't it -- for instance,  
8 why isn't it being set at \$92 million which is the  
9 average of higher load and lower load forecast in the  
10 box above?

11 A. Typically when we set rates in the  
12 regulatory world, we use weather normal to set the  
13 rates because that's going to be the load forecast  
14 that we also have for the year is a weather normal  
15 load forecast. And then the variation will show up  
16 in the over/under calculation.

17 Q. All right. Is it your expectation though  
18 that at the end of the first year that the true-up  
19 should result in a \$92 million credit to customers?

20 A. No. No.

21 Q. Okay. Why isn't that?

22 A. I know that the actual results are going  
23 to be different than weather normal, but it has an  
24 equal chance of being higher or lower than my weather

1 normal.

2 Q. Okay.

3 A. The magnitude of those differences though  
4 aren't the same, but I have an equal chance of those,  
5 so I may have a higher number or a lower number  
6 depending on the actual weather.

7 Q. Okay. So going forward throughout the  
8 term of the PPA rider, May, 2024, am I correct then  
9 that the setting of the rider at the beginning of  
10 every calendar year would be based on the weather  
11 normalized forecast?

12 A. Under the company's proposal, yes.

13 Q. Okay. And would it be based on  
14 specifically the row that we just talked about under  
15 the weather normalized cases?

16 A. It would be based on the weather  
17 normalized forecast as we were setting that rate, so  
18 it won't rely on this forecast. We will update it  
19 over time.

20 Q. Okay. Thank you. So going back to your  
21 \$721 million reference in your testimony, really fair  
22 to say then what I really should be looking at is not  
23 every year's credits throughout that table of the  
24 average high and low. What really matters I should



1 be focusing only on the total column because that  
2 gives me the average over -- that gives me the total  
3 over the PPA period.

4 A. Yes. That's why I highlighted that cell,  
5 yes.

6 Q. Okay. Is it -- is it very easily that  
7 the forecast could be outside of the 5 percent higher  
8 load or outside of the 5 percent lower load in any  
9 given year?

10 MR. SATTERWHITE: Can you read that  
11 again? I am not sure what the second word was.

12 Q. Is it fair to say that for any given year  
13 that the load could be above let's say the 5 percent  
14 higher load forecast?

15 A. It's possible that load can deviate from  
16 normal by 5 percent higher or 5 percent lower in a  
17 given year. The probability of that occurring is  
18 very low. If my memory is correct, 5 percent higher  
19 load and lower load captures at least 95 percent of  
20 all of the occurrences so it covers 19 out of 20  
21 years so in this case it would cover the vast  
22 majority.

23 Q. Okay. All right. Now, the  
24 stipulation -- well, under the PPA rider under the

1 stipulation, it's now changed to be a quarterly  
2 true-up versus an annual true-up, correct?

3 A. Yes, that's correct.

4 Q. Okay. Do you believe that the quarterly  
5 true-up will result in less fluctuations in customer  
6 rates?

7 A. A quarterly true-up allows for a more  
8 timely return to customers of any excess dollars, and  
9 I described that in my rebuttal testimony in the  
10 case. It also limits how large an over and  
11 underrecovery balance can be. That's why we use that  
12 in a lot of proceedings. So that's what we proposed  
13 here --

14 Q. Okay.

15 A. -- and what we agreed to in the  
16 settlement.

17 Q. So instead of having a big swing in the  
18 rider PPA from year to year by doing it quarterly,  
19 it's -- you would be able to avoid that; is that  
20 your --

21 A. It makes it more timely any adjustment of  
22 the rate, and it just limits the size of any balances  
23 that could occur.

24 Q. Okay. And when you say the size, that's

1     what I am getting at is the size of the balance.  
2     That would be the balance accruing at the end of the  
3     year which then would have to go into the next  
4     year's -- be baked into the next year's rider PPA,  
5     correct?

6             A.     It would be but it would be spread out  
7     over a 12-month period so if it's \$10 million over a  
8     year, it has roughly the same impact as 2-1/2 million  
9     over a quarter. And so it doesn't change necessarily  
10    the size of the rate to customers, but it allows it  
11    to flow back more timely.

12            Q.     Okay. All right. Now, previously it was  
13    the rider was charged on a volumetric basis, correct?

14            A.     Previously it was allocated  
15    volumetrically and charged on a volumetric rate.  
16    Now, it's allocated on a demand basis and then billed  
17    on a per kWh basis.

18            Q.     And explain for me the demand basis  
19    allocation, how that's going to work, please.

20            A.     It's allocated to the classes based on  
21    the 5 CP for the classes and that's described in  
22    Paragraph IIIA4 of the stipulation on page 6.

23            Q.     Okay. And so am I correct that -- let me  
24    start first, what's your -- what is the -- what are

1 the PJM five monthly coincident peak demands? Go  
2 ahead and explain that to me if you can.

3 A. The five coincident peaks are the five  
4 peak days that PJM has during a year, and for each  
5 customer we either estimate or use actual data to  
6 identify what their peak was at the time of those  
7 peaks, and then we would apply those peaks -- we  
8 would sum those peaks by the class. And then when  
9 you compare the peaks for each of the classes or  
10 voltage levels with the total, then you would get  
11 your allocation by class.

12 Q. All right. So you take the sum of the  
13 peak of all the peaks in the class, take the sum for  
14 each class, and that's how you do a pro rata  
15 allocation then.

16 A. That's correct.

17 Q. Okay. And then within the class it gets  
18 assessed on a kilowatt-hour basis.

19 A. That's correct.

20 Q. Is it fair to say that that allocation  
21 mechanism will result in a different amount paid  
22 within each class versus the prior kilowatt-hour  
23 allocation?

24 A. An amount paid or received it would

1 change, yes.

2 Q. Okay. In your testimony let's go back to  
3 page 14. Now, there is an answer there you give an  
4 estimate for an increase for residential rates. I  
5 was wondering how did you come up with that 62 cents  
6 a month increase in rates for the residential in  
7 lines 18 to 20?

8 A. And I provided this in response to  
9 discovery, but we looked at the elements of the  
10 stipulation that have an impact in 2016 and evaluated  
11 as compared to current bills what the new rates would  
12 be.

13 Q. Okay. And when you say the impact of the  
14 stipulation, what do you mean by that?

15 A. The \$4 million credit for the PPA  
16 rider --

17 Q. Okay.

18 A. -- would be one element, the allocation  
19 of the EE-PDR costs and the IRP costs. Those are the  
20 three that come to mind that were the items affecting  
21 the rate.

22 Q. What about the OP&E funding of \$8  
23 million, is that included in this cost increase  
24 estimate?

1           A.    Those dollars are out of -- 8 million was  
2   2017.

3           Q.    That's correct.

4           A.    So it wouldn't have been included in the  
5   calculation but also that would be out of the  
6   programs that the company would be doing anyway so  
7   it's not an increase in the cost.  It's just an  
8   assignment of dollars to a specific program.

9           Q.    Am I right about that?  So if the -- let  
10   me just follow up on that.  The -- any portfolio plan  
11   costs are recovered through the EE-PDR rider; is that  
12   correct?

13          A.    Yes.

14          Q.    Okay.  And the way those costs are  
15   incurred happens as people avail themselves of the  
16   portfolio plan, correct?  When I say "people," I mean  
17   customers.

18          A.    There's a budget and then there's a  
19   true-up depending on how much is actually expended on  
20   those programs.

21          Q.    Okay, okay.  So that EE-PDR rider could  
22   increase the more customers use those programs that  
23   are available under the portfolio plan, correct?

24          A.    The company has a budget for that, so the

1 company manages the participation in those programs.

2 Q. Okay.

3 A. And so I don't know the details about it,  
4 wherever oversubscribed on those programs, but there  
5 is a budget for what we have for each one of those  
6 programs.

7 Q. What happens if you are oversubscribed on  
8 the programs and you are overbudget?

9 A. I don't know.

10 Q. So you can't tell me in regards to future  
11 years as specific with the OPAE funding of \$8 million  
12 whether that would result in an increase to the  
13 EE-PDR rider, correct?

14 A. It would be an element of the portfolio  
15 that the company is presenting in the next EE  
16 program, so it's not an increase over any number.  
17 It's the new level that would be proposed to the  
18 Commission, and they can approve it or deny that  
19 request.

20 Q. Okay. So in regards to your answer at 18  
21 through -- 18 through 22, that relates only to 2016,  
22 correct?

23 A. Yeah, the initial expected impact, yes.

24 Q. Okay. And how did you do the comparison

1 to the prior year where you concluded that the  
2 customer year to year from March, 2015 -- well, let  
3 me stop and I just came up with another question.  
4 Your footnote 1 on page 15 references the comparison  
5 as to March 1, 2015.

6 A. Yes.

7 Q. Okay. And my understanding is that the  
8 62 cent increase is -- would be all of 20 -- just for  
9 2016, correct?

10 A. That would be the impact March 1.

11 Q. Okay, okay. So January -- okay. When  
12 did your analysis -- you said this is a 2016  
13 analysis. When did you assume the stipulation would  
14 be approved and the PPA rider would be in effect?

15 A. For this analysis we assumed that the  
16 stipulation would be approved February 10 as  
17 requested and so the first full month after that  
18 would be March and that's why we used March 1 of 2015  
19 in our comparison.

20 Q. That's what I needed. Thank you. And  
21 did you just simply do a bill run comparing the two  
22 periods?

23 A. We did.

24 Q. Okay. How much of the \$9 reduction is



1 related to the PPA rider?

2 A. I don't have the exact number with me,  
3 but it's going to be on the order of -- I can't do  
4 the math here in my head -- 10 to 15 cents.

5 Q. Okay. Do you have a feel for what the  
6 majority of the -- of what items drove that \$9  
7 decrease?

8 A. Some of the elements are the SSO auctions  
9 and the capacity prices that are incorporated into  
10 those. Other elements I think there was some  
11 adjustments to the FAC recovery mechanisms. It's a  
12 whole host of items but I think those were two of the  
13 larger ones but we provided in workpapers the  
14 complete rundown that can be looked at.

15 Q. Okay. Thank you. And it's 2:05. I am  
16 getting closer. Do you want to take a short break?  
17 I still have a little bit to go but.

18 A. We can finish this one.

19 MR. SATTERWHITE: Yeah, if you have got a  
20 little bit.

21 MR. SETTINERI: A little but I warned  
22 you.

23 Q. You can take your break as you see fit.

24 A. I'll break when you have a hard question.

1 Q. Everyone is a lawyer in this room. Just  
2 waiting for Karen to say something.

3 A. I didn't mean the questions were easy. I  
4 just thought a good time to break would be when you  
5 get to a hard one.

6 MR. SETTINERI: Note laughter on the  
7 transcript.

8 Q. I want to talk a little bit about MRO  
9 versus ESP.

10 A. Okay.

11 Q. And I believe you address that in your  
12 testimony. There it is. Let me ask this question,  
13 has AEP Ohio conducted any analysis of whether the  
14 current ESP coupled with the stipulation is more  
15 favorable in the aggregate than an MRO?

16 A. From a qualitative perspective and  
17 quantitative perspective, yes.

18 Q. Okay. And who performed that analysis?

19 A. I did.

20 Q. And when did you perform that analysis?

21 A. Just over the course of accept -- doing  
22 the stipulation, knowing that we are providing  
23 additional customer benefits which clearly takes care  
24 of the qualitative side of things, and we are

1 providing financial -- quantifiable benefits in the  
2 \$4 million credit in the PPA rider in the first year,  
3 so it clearly passes the test of making it more  
4 beneficial than what was just in the ESP that the  
5 Commission previously approved.

6 Q. In regards to the analysis that you did,  
7 did you view that analysis from going through the end  
8 of the current ESP which would be June of 2018?

9 A. No. And so, first of all, this  
10 stipulation doesn't change the current ESP. The  
11 Commission already approved that and did the ESP-MRO  
12 test and made that decision.

13 Q. Okay.

14 A. What I'm -- you know, when I think about  
15 an ESP-MRO test, nothing here has made that worse.  
16 It's made it better when we implement the provisions  
17 that are elements that were previously approved in  
18 that ESP which is the PPA rider produces the  
19 quantifiable benefits plus all the quantitative ones  
20 we've talked about. When we do an ESP-MRO test  
21 related to the other elements of the stipulation that  
22 are described in the extension provision, we'll do  
23 that calculation in that piece.

24 Q. Okay. And so those -- anything that's

1 subject to a future proceeding would not have been  
2 considered in your analysis regarding whether the  
3 stipulation enhances the current ESP versus MRO.

4 A. First, I don't think we have to do an  
5 ESP-MRO test as part of this approval, but it does  
6 say that we agree that it enhances and preserves what  
7 was in there before.

8 Q. Okay. Thanks. So quantitatively, how  
9 does it enhance it quantitatively?

10 A. Well, it was a zero rider for customers,  
11 and the PPA rider is now a \$4 million credit for  
12 customers so that's a clear quantitative enhancement.

13 Q. Okay. But why -- so are you only  
14 considering 2016?

15 A. When I look at the forecast here, it  
16 shows the future years will also be benefits to  
17 customers so that's a plus, but I'm also looking at  
18 the benefits of the price stability and thinking  
19 about that as well.

20 Q. Okay. What I am just trying to  
21 understand is, you know, you looked at whether the  
22 stipulation enhances the current ESP from an MRO  
23 versus ESP perspective and what I am wondering is you  
24 mentioned that you did focus on -- you did consider

1 the \$4 million credit projected under the weather  
2 normalized case. Did you in that consider --  
3 quantitative analysis did you also consider the  
4 credit projected for 2017 of 29 million and the  
5 credit in 2018 of 9 million?

6 A. Those would have been included in that  
7 analysis.

8 Q. Okay.

9 A. Yes. And actually as you start moving  
10 out further, you start thinking more of the average  
11 high and low load forecast because that's the  
12 expected result.

13 Q. Right. Your analysis when you look at  
14 whether the stipulation enhances the current ESP, you  
15 didn't include anything that went beyond the current  
16 term of the ESP, correct?

17 A. No. I wouldn't have considered that.

18 Q. Okay. So quantitatively you have the PPA  
19 rider projected credits in the plus column. Is there  
20 anything else that you put in the plus column when  
21 you considered the quantitative enhancement?

22 A. I think the rest would fall into the  
23 qualitative category.

24 Q. Okay. What about, for instance -- go

1 ahead and strike that question.

2 All right. So qualitatively how -- how  
3 does the stipulation enhance the ESP versus MRO on a  
4 qualitative basis?

5 A. On a qualitative basis, instead of having  
6 as I described before a blank rider for the PPA, we  
7 now have a rider with a PPA in it that employs  
8 stabilizing effects for customers. There are other  
9 benefits that we describe.

10 Q. And I will interrupt you. Would it help  
11 to just quickly walk through the various sections of  
12 the PPA to pick up on what would be a qualitative  
13 benefit?

14 A. I think that would be the primary  
15 qualitative benefit I would think of as the price  
16 stabilizing effect. There are some other small  
17 issues that we're dealing with like CRES consolidated  
18 billing may have some benefit but that's not  
19 necessarily part of the prior ESP so I think I would  
20 limit my discussion of what's in there as to those --  
21 the current ESP the qualitative benefits are really  
22 filling the PPA riders so we have price stabilizing  
23 effects.

24 Q. Okay. You indicated earlier you don't

1 believe the Commission should conduct -- correct me  
2 if I am wrong, but I thought I heard you say you  
3 don't believe the Commission should conduct an MRO  
4 versus ESP analysis when it looks at approving the  
5 stipulation. Is that a fair -- is that correct?

6 A. As a nonlawyer, my view is the Commission  
7 has already made the determination in the prior ESP.  
8 They are approving this stipulation on its own but  
9 confirming that it has no negative effect on the  
10 ESP-MRO test previously decided. When the company  
11 litigates the ESP extension, then the Commission will  
12 be writing the ESP-MRO test for that extended period.

13 Q. Okay. Let me ask you a question, going  
14 back to your Exhibit WAA-2, in the -- let's look at  
15 that real quick. Again, how -- to the extent that  
16 the 5 percent lower -- load forecast is what occurs  
17 in the next couple of years, how would that affect  
18 your quantitative analysis that the stipulation with  
19 the PPA rider enhances the current ESP?

20 A. The evaluation of an ESP-MRO test is  
21 based upon the expected results, and so the expected  
22 results would be based upon the weather normalized or  
23 average of high and low load forecast cases.

24 Q. Now, the average is going to take place

1 over a long term, over eight years, right?

2 A. The expected result is going to be the  
3 average of the high and low load forecast case.  
4 That's the -- if I were asked what's my expected  
5 result, that's the expectation of where it's going to  
6 come up over time.

7 Q. That over time we said earlier was to the  
8 end, the eight-year period, right?

9 A. When I look at the eight-year period.

10 Q. But short term here when you did your ESP  
11 versus MRO analysis, you looked at a short-term  
12 period, and my question is in the short term if we  
13 have a 5 percent lower load forecast in the first two  
14 years, that could change your quantitative analysis,  
15 correct?

16 A. No. I think when I look at the expected  
17 results, my expected results are always the average  
18 of the high and low load forecast. The difference is  
19 as I go out over time further, my confidence level  
20 increases.

21 Q. Okay. All right. So when you did your  
22 quantitative analysis, you didn't consider the  
23 5 percent lower load forecast, correct?

24 A. It's one factor that influences the



1 average of the high and low load forecast case.

2 Q. All right. And likewise you didn't  
3 consider the -- you didn't consider the 5 percent  
4 higher load forecast -- let me rephrase that.

5 Would your answer be the same as to the  
6 5 percent lower load forecast?

7 A. Yes, it would.

8 MR. SETTINERI: Okay. Thanks. I tell  
9 you what. I think I'm almost done. I suggest we take  
10 a 10-minute break until 2:30, and it will give me a  
11 chance to look at some notes.

12 Go off the record.

13 (Recess taken.)

14 MR. SETTINERI: We can go back on the  
15 record.

16 Q. All right. Mr. Allen, just a quick  
17 question, in the stipulation I believe there is a  
18 phrase "conversion related to the co-firing." And  
19 that's at page 19, yeah, part 9a.

20 A. I'm there.

21 Q. All right. And the word "conversion,"  
22 does that really mean that the -- AEP Ohio or AEPGR  
23 would be adding natural gas co -- the ability to fire  
24 natural gas on the Conesville Units 5 and 6?

1           A.     That's correct. They currently aren't  
2     capable of doing that.

3           Q.     Okay. Under the stipulation, are there  
4     any caps on the charges or credits under rider PPA  
5     that are proposed?

6           A.     No.

7           Q.     Okay. Am I correct that nothing in the  
8     stipulation prohibits AEP Ohio from seeking an  
9     extension of rider PPA after the end of the term in  
10    May of 2024?

11          A.     That's correct.

12          Q.     Would you agree with me that the amended  
13    application dealt solely with populating rider PPA?

14               MR. SATTERWHITE: Clarification, amended  
15    application, you are talking May 15, 2015?

16               MR. SETTINERI: Yes.

17               MR. SATTERWHITE: Thank you.

18          A.     It dealt with populating the PPA rider  
19    and the Commission ruling on the prudence of AEP Ohio  
20    entering into the PPA with AEPGR.

21          Q.     Okay. And those were the only two I'll  
22    call them items in the amended application, correct?

23          A.     To the best of my recollection, yes.

24          Q.     Okay. Now, how does the stipulation

1 expand on the amended application?

2 MR. SATTERWHITE: I will reiterate my  
3 objection earlier to the extent it's asking for a  
4 legal quantification for how it is an expansion upon  
5 an application versus a regulatory sense.

6 Q. And just to help, Mr. Allen, I will just  
7 direct you to page 2 of your testimony. There's a  
8 sentence at line 19 that states "The provisions of  
9 the Stipulation expand and enhance the benefits to  
10 rate payers." So going back to my question is how  
11 does the stipulation enhance the amended application?

12 A. I think those are two different  
13 statements. One is my testimony is describing the  
14 enhancing the benefits to customers that were in the  
15 initial application. The joint stipulation describes  
16 all of the additional elements that the company and  
17 the other parties are agreeing to as part of the  
18 stipulation.

19 Q. Okay. Let me ask this, are you aware --  
20 you agree with me that the PPA between AEPGR and Ohio  
21 Power for these units has not been executed, correct?

22 A. That's correct.

23 Q. Is there a -- has a PPA been drafted to  
24 the extent you are aware of?

1           A.    Yes.

2           Q.    Okay.  And has that document been  
3   produced in discovery to the parties to the extent  
4   you are aware?

5           A.    If it hasn't already been provided to  
6   parties, it's scheduled to be provided to the parties  
7   in one of the upcoming data requests that are coming  
8   out.

9           Q.    Okay.  All right.  And you would agree  
10  with me that the stipulation presents modifications  
11  to what originally was contemplated in the PPA  
12  between AEPGR and AEP Ohio, correct?

13          A.    The stipulation describes the changes to  
14  the PPA that AEP Ohio and AEPGR have agreed to.

15          Q.    Right.  And those changes are  
16  specifically a reduction in term and a setting of the  
17  return on equity at 10.38 percent, correct?

18          A.    It's a little more extensive than that.  
19  They are described in Attachment A of the  
20  stipulation, page 40 of 40 of Exhibit WAA-1.

21          Q.    Okay.

22          A.    There are five elements there.

23          Q.    Uh-huh.  All right.  And let me ask you  
24  this, who from -- are you -- were there any

1 negotiations between AEP Generation Resources and  
2 Ohio Power regarding the changes to the PPA?

3 A. There were discussions between AEPGR and  
4 AEP Ohio on changes in whether those changes would be  
5 acceptable, yes.

6 Q. And were you a part of those discussions?

7 A. I was party to some of those discussions.

8 Q. Okay. Who from AEP Generation Resources  
9 was involved in those discussions?

10 A. Chuck Zebula would have been the primary  
11 party.

12 Q. And what's Chuck -- how do you spell  
13 Chuck's last name?

14 A. Z-E-B-U-L-A.

15 Q. And what's Chuck's position? Do you  
16 know?

17 A. I don't know his title. He is the head  
18 of AEP Generation Resources.

19 Q. Okay. And who else -- anyone else --  
20 well, who from Ohio Power was involved in those  
21 discussions?

22 A. It would have been Pablo Vegas.

23 Q. Do you know who Chuck Zebula reports to  
24 by chance?

1           A.    I would be guessing.  I'm not positive.

2           Q.    I don't want you to guess.  When did  
3 those discussions start regarding the changes to the  
4 PPA?

5                   MR. SATTERWHITE:  And as we get into  
6 these questions, just a word of caution not to  
7 disclose any confidential settlement discussions  
8 between any of the parties that you know about.

9                   MR. SETTINERI:  And just to clarify the  
10 objection, AEP Gen is not a signatory party to this,  
11 so I want to make sure that my understanding -- my  
12 expectation of the witness can certainly disclose any  
13 discussions, the contents of the discussions, with  
14 AEP Generation and Ohio Power.

15                   MR. SATTERWHITE:  There is still  
16 competitively sensitive potential confidential  
17 discussions between AEP Ohio and another party that  
18 aren't just available for the public record.

19                   MR. SETTINERI:  To the extent you are  
20 giving specific capacity -- anything -- I would agree  
21 in terms of information that's completely sensitive  
22 and confidential, however we frame it, but with  
23 regards to negotiations and terms of the PPA, my  
24 expectation he certainly can talk about those.  We've

1 got the draft PPA, it's going to be produced anyway,  
2 right?

3 MR. SATTERWHITE: Right. But what went  
4 into some of that is potentially not subject to  
5 public disclosure.

6 MR. SETTINERI: All right.

7 A. The discussions would have occurred  
8 primarily in November and early December.

9 Q. Okay. What part of November? Before  
10 Thanksgiving?

11 A. I think they would have been before  
12 Thanksgiving, yes.

13 Q. And what were the nature of the  
14 discussions, first of all? Were they discussions in  
15 person?

16 A. The discussions I was present at were by  
17 teleconference.

18 Q. Okay. And just so I know, is  
19 Mr. Zebula's office, is his office in the -- this  
20 building we are in today which is what, 1 Riverside  
21 Plaza otherwise known as 1RP?

22 MR. MICHAEL: Or the T of P.

23 A. I think he has an office in this  
24 building, but he also has an office in one of our

1       satellite offices a couple of buildings away.

2               Q.    Are you aware -- are you aware of any in  
3       person discussions?

4               A.    I don't know if there were or were not.

5               Q.    And do you recall how many phone  
6       conferences you attended?

7               A.    I participated on at least two or three  
8       of those discussions.

9               Q.    Okay.  In the course of those  
10       discussions, did AEP Generation Resources make any  
11       kind of counteroffer to what AEP Ohio was proposing?

12               MR. SATTERWHITE:  I am just going to  
13       object to the one on relevance.  I don't think  
14       AEPGR's offers for a contract that's not subject to  
15       the Commission's review is really a subject for this  
16       and, two, to the extent it's part of back and forth  
17       of negotiations with another party, just walk lightly  
18       again.

19               A.    They were discussions around some of the  
20       commitments that AEPGR would be making.

21               Q.    What commitments would those be?

22               MR. O'ROURKE:  Can I have his last answer  
23       read back?

24               (Record read.)



1 Q. I'm sorry, there was a question pending.

2 THE WITNESS: So can you reread the  
3 question, please.

4 MR. SETTINERI: Yeah. Can you reread the  
5 question, please.

6 (Record read.)

7 MR. SATTERWHITE: Can you just rephrase  
8 what you are referring to there?

9 Q. Sure. If I recall your last answer,  
10 Mr. Allen, you mentioned that AEP Generation had  
11 discussed certain commitments they would have, and I  
12 am asking you as a follow-up to that to delve down on  
13 it what commitments was AEP Generation referring to  
14 in that discussion?

15 MR. SATTERWHITE: And to be clear that's  
16 the discussion -- the commitments are the ones that  
17 are in the PPA agreement that are between AEP Ohio --

18 MR. SETTINERI: Let's just go back. I'm  
19 sorry to do this to you, Karen. If you could reread  
20 the last full answer from Mr. Allen, that would be  
21 helpful.

22 (Record read.)

23 Q. So just to follow up, Mr. Allen, my  
24 question is again to follow up to your answer, what

1 commitments was AEP Generation Resources referring to  
2 in that discussion?

3 A. So just to be clear when we are talking  
4 about the revisions to the affiliated PPA, I wasn't  
5 part of a discussion that debated some of these  
6 specific issues. I was in discussion where AEPGR was  
7 accepting of kind of the final set of items included  
8 here. I wasn't party to the earliest discussions  
9 where there may have been some pushback and some give  
10 and take between the two parties between AEP Ohio and  
11 AEPGR. The commitments I am discussing are other  
12 commitments that are being made such as the co-firing  
13 of the Conesville facility, so I want to separate  
14 those two. The costs flow through the PPA, but they  
15 are not commitments directly within the four corners  
16 of the PPA itself.

17 Q. All right. Thank you for that  
18 clarification. That's very helpful. Are you  
19 aware -- going back to the negotiations to the  
20 discussions that were regarding the changes to the  
21 PPA, did AEP Ohio make any offer to AEPGR that was  
22 different than what is now summarized on page 40 of  
23 the stipulation as Attachment A?

24 MR. SATTERWHITE: Objection, relevance.

1 Go ahead if you know anything.

2 A. I don't know if there was a different  
3 offer along the way.

4 Q. Okay. Are you aware of any counteroffer  
5 from AEP Generation Resources to AEP Ohio?

6 MR. SATTERWHITE: Same objection on  
7 relevance.

8 A. Not with regard to the specific elements  
9 described on page 40.

10 Q. Okay. Did AEP Generation Resources make  
11 a counteroffer in other areas related to the  
12 stipulation?

13 MR. SATTERWHITE: Objection, relevance.

14 A. I don't know that I would call them -- I  
15 would call them counteroffers. There were  
16 discussions around what commitments AEPGR was able to  
17 make as part of the -- that ultimately reside within  
18 the stipulation.

19 Q. Okay. As we sit here today, are you  
20 aware of any concerns that AEPGR has with any  
21 provisions in the stipulation?

22 MR. SATTERWHITE: Objection.

23 A. AEPGR was a willing participant in  
24 agreeing to the final draft PPA and agreeing to the

1 description of the summarized changes in the  
2 Attachment A and they were -- and they are a willing  
3 participant in the commitments that are described  
4 really to things like the co-firing in the  
5 stipulation.

6 Q. So as you sit here today, you are not  
7 aware of any concerns AEPGR has with the provisions  
8 of the stipulation.

9 MR. SATTERWHITE: Same objection.

10 A. I am not aware of any concerns.

11 MR. SETTINERI: Okay. All right. Well,  
12 thank you, Mr. Allen. I appreciate it,  
13 Mr. Satterwhite. I have no more questions.

14 - - -

15 CROSS-EXAMINATION

16 By Mr. Michael:

17 Q. Bill, I am going to jump around at first  
18 because I want to do some follow-up questions from  
19 those that Mr. Settineri asked you. So if you'll  
20 bear with me, I would appreciate it, and I will bear  
21 with you as you find out where we're going. All  
22 right?

23 A. Okay.

24 Q. I want to start off with Paragraph 9b of

1 the stipulation, please.

2 A. What page are you on there? Make it  
3 easier.

4 Q. I have to find it, Bill. It has to do  
5 with the co-firing. Yeah, it starts on page 19.

6 A. Okay. I'm there.

7 Q. My recollection of your discussion with  
8 Mike was that there was natural gas available there  
9 to fire 50 percent of the plants, is that correct,  
10 Conesville 5 and 6?

11 A. Yes.

12 Q. On the top of page 20 the stipulation  
13 mentions that this annual MMBtu limit is 37.5 percent  
14 of the unit's design level. Do you see that?

15 A. I do.

16 Q. And the 37.5 percent has to do with coal  
17 fire, right?

18 A. That's correct.

19 Q. So is -- how will the difference between  
20 the 50 percent that natural gas can fire and the 37.5  
21 percent that you are going to use coal for be made  
22 up, if at all?

23 A. The 37-and-a-half percent is an annual  
24 number, so it reflects 50 percent coal burn at a

1 75 percent annual capacity factor.

2 Q. Okay. So those units then will be  
3 running at a 75 percent capacity factor after  
4 conversion to co-firing.

5 A. Not necessarily. That's a limitation on  
6 the MMBtu based on the assumption of a 75 percent  
7 capacity factor and 50 percent gas co-firing.

8 Q. Okay. You had mentioned a term with Mike  
9 in his questions of you about "CT." Do you recall  
10 referencing that?

11 A. Yes.

12 Q. What is that?

13 A. A combustion turbine.

14 Q. Turn to page 15, Paragraph e, please.

15 A. Okay. I'm there.

16 Q. You had stated in response to a question  
17 from Mike that AEP Ohio would not be seeking recovery  
18 of costs as a result of a reduction in the  
19 alternative feed service in this proceeding; is that  
20 correct?

21 A. That's correct.

22 Q. Will you seek cost recovery in a future  
23 proceeding?

24 A. The way alternative feed service works is

1     that -- and any recovery associated with costs  
2     therein, in the company's next base distribution rate  
3     case the company will evaluate all of our costs and  
4     we will propose new rates and one of the offsets to  
5     those rates will be revenues that we receive from  
6     alternative feed service and so there's a potential  
7     in a future proceeding if this rate stays at \$2.50  
8     per kW month, that the delta between what the company  
9     is collecting today and what the company will collect  
10    under this \$2.50 per kW month, those revenues would  
11    be collected from other customers.

12                 But nothing in this document prohibits  
13    the companies from presenting a rate based upon the  
14    costs that exist at the time the next distribution  
15    case from alternate feed service customers. So  
16    nothing in here is asking for recovery, and we  
17    wouldn't deal with these lost revenues until the next  
18    distribution case.

19                 Q.    At which point in time you will be  
20    dealing with the lost revenues, correct?

21                 A.    We may or may not be dealing with the  
22    lost revenues. The company can propose new rates for  
23    alternative feed service at that point in time.

24                 Q.    Okay. On page 15, Bill, Paragraph 3 in

1 the provisions relating to the CAP program and OPAGE.  
2 Mike had asked you a question about how many man  
3 hours might be involved in managing the program. Do  
4 you recall those questions?

5 A. I do.

6 Q. And my recollection of your response was  
7 that OPAGE is -- you didn't know because OPAGE is not  
8 currently managing the system; is that correct?

9 A. I don't think that's exactly what the  
10 discussion was. The discussion was dealing with  
11 the -- the management fee described later in there  
12 and the man hours. That's where that -- that  
13 discussion was had.

14 Q. Okay. And to the degree that's true, my  
15 recollection of your response is you didn't know how  
16 many man hours would be involved because OPAGE is not  
17 currently managing the program, correct?

18 A. It's true that OPAGE isn't managing the  
19 program today. That's not the reason I don't know  
20 what the man hours are.

21 Q. Okay. Can you -- did OPAGE manage that  
22 program in the past?

23 A. Yes.

24 Q. Okay.



1           A.    Or a similar program, yes.

2           Q.    Or a similar program.  Give me, for  
3   example, a year where they managed that program.

4           A.    It's been recently.  I don't recall the  
5   exact year, but it would have been 2010 through '12  
6   were possibilities.  I just don't recall the exact  
7   year.

8           Q.    Okay.  Let's assume it's some year or all  
9   years between '10 and '12.  Do you know how many man  
10   hours they devoted to managing the program at that  
11   point in time?

12          A.    We would think of it in terms of  
13   full-time equivalence as opposed to man hours.  I  
14   don't know how many individuals they had managing the  
15   program at that time, and it would also depend on the  
16   size of the program.  If the program was smaller, you  
17   would have smaller FTs.

18          Q.    If you would turn to page 3 of the  
19   stipulation, please, Bill.

20          A.    Page 3?

21          Q.    Yes.

22          A.    I'm there.

23          Q.    And I wanted to draw your attention  
24   and -- to the provisions regarding the authority to

1       determine the retail rate treatment of the revised  
2       affiliate PPA. Do you see that provision, the last?

3             A.     The last whereas clause, I see.

4             Q.     And you had a discussion with Mike about  
5       the source of that authority and the nature of that  
6       authority. And you had indicated that, you know, in  
7       the past the PUCO like other commissions have had  
8       authority over the retail treatment of PPA contracts.  
9       Do you recall that discussion you had?

10            A.     Yes.

11            Q.     For those PPA contracts that you had in  
12       mind, the attributes subject to the PPA were sold to  
13       the EDU's customers, correct?

14            A.     They would have been sold to the EDU's  
15       customers or sold in the wholesale markets.  
16       Ultimately all power is dispatched into the PJM  
17       markets and netted on a financial basis to serve  
18       retail customers so there's really no difference  
19       between how it's done under the PPA proposal we have  
20       here and how it's dealt with in full regulated  
21       states.

22            Q.     Sure. But in those instances you were  
23       referring to the reason for entering into the PPA  
24       contract was to have a sufficient amount of whatever

1 the attributes were to serve the load that the EDU  
2 had, correct?

3 A. Entering into those PPAs isn't always  
4 used to solely serve the retail customers. There are  
5 times when those PPAs serve well in excess of the  
6 needs of customers that are sold into the wholesale  
7 markets.

8 Q. Right. But the purpose of the PPAs  
9 wasn't to sell into the PJM market. It was to serve  
10 their customers, and to the degree there was excess  
11 then that would be sold on the PJM markets, correct?

12 A. Before the company joined PJM, I would  
13 agree with that. Now that the company has joined PJM  
14 and has been in PJM for a number of years, people may  
15 talk about serving customers with generation when we  
16 enter into PPAs, but the effect is always that it's  
17 presenting a financial hedge to customers to avoid  
18 the volatility of the wholesale markets.

19 Q. How does that work? Explain that to me.

20 A. We always procure power for customers  
21 from PJM as a member of PJM. All of the power that  
22 we use to serve our customers is purchased from PJM.  
23 All of the output of our units is sold into the PJM  
24 markets. The net revenues from the sale of the power

1       into the PJM markets as compared to the variable cost  
2       of the output of those units is used as a credit to  
3       reduce customer rates.

4               Q.     Okay. But the reason why you enter into  
5       the PPA in the first place is to make sure you have  
6       enough energy capacity and ancillary services to  
7       serve your load, correct?

8               A.     Well, people talk in those terms. The  
9       reality is that it provides stability from customers.  
10      It's a financial transaction at the end of the day.

11              Q.     Who are the people that talk in those  
12      terms?

13              A.     You hear it from a lot of individuals  
14      that are, you know, commissions, other folks that  
15      deal in the regulated area that have been doing it  
16      for a long time. As we have been working with  
17      commissions and other parties in recent years though,  
18      we have been changing how we describe that because it  
19      really is a more accurate way to describe any of  
20      these transactions that we are entering into.

21              Q.     If you would please turn to page 16 of  
22      the stipulation, Bill, and specifically Paragraph No.  
23      4.

24              A.     I'm there.

1           Q.    Does the Ohio Hospital Association have  
2   any transmission or subtransmission voltage  
3   customers?

4           A.    I don't know but I wouldn't expect that  
5   they would.

6           Q.    Okay.  How about OPAGE?

7           A.    OPAGE doesn't have any customers.

8           Q.    Okay.  But customers was the wrong  
9   description on my part.  Any members of OPAGE.

10          A.    OPAGE has a fairly diverse membership  
11   group.  Maybe if we -- low income residential  
12   customers that OPAGE represents would not be  
13   transmission and subtransmission customers.  The  
14   membership of OPAGE is a different set of individuals.

15          Q.    Okay.  So would that reallocation of the  
16   50 percent from EE-PDR to EDR, would that  
17   reallocation have any influence on the customer  
18   impacts as a result of the funding under the EE-PDR  
19   for OHA and OPAGE?

20          A.    No.  As we -- what Paragraph 4 is  
21   describing is the recovery of costs, not the funding  
22   of the programs.  And the funding of the programs for  
23   OPAGE and OHA are described in the prior paragraphs.

24          Q.    Okay.  So the fact that the 50 percent

1 has shifted for the recovery of costs is not affected  
2 by the funding of the OPAE and OHA programs; is that  
3 what you are saying?

4 A. Yeah. They are separate elements, yes.

5 Q. Okay. If you would please turn to page 5  
6 of the settlement and specifically Paragraph 3.

7 A. I'm there.

8 Q. I believe you characterized the credits  
9 as additional incentives to AEP Ohio to maximize  
10 market profitability and ensure that the PPA units  
11 are managed efficiently, correct?

12 A. That's generally what I described, yes.

13 Q. Okay. And those additional incentives,  
14 therefore, are not there in the first four years of  
15 the PPA rider, correct?

16 A. The normal incentives to do all these  
17 things exist in the first four years. There are  
18 additional incentives in the outer years under this  
19 stipulation.

20 Q. So there's less incentive for the first  
21 four years for AEP Ohio to manage the PPA  
22 efficiently, correct?

23 A. I wouldn't say less incentive. I would  
24 say there are additional incentives in the outer

1 years.

2 Q. And there's less incentive in the first  
3 four years to maximize market profitability, correct?

4 A. I would say there is additional incentive  
5 in the outer years.

6 Q. If you will please turn to page 7,  
7 specifically paragraph 5a.

8 A. I'm there.

9 Q. And the compliance reviews, those reviews  
10 will be made regarding compliance with what? I am  
11 uncertain about that.

12 A. Those are annual reviews similar to what  
13 the Commission does in the FAC today where they  
14 review the actions taken by the company in procuring  
15 fuel and operating the units.

16 Q. Okay. But in order for there to be a  
17 compliance review, there has to be something that the  
18 Commission is reviewing the compliance with.

19 A. It's the second part of that sentence,  
20 they are ensuring that the actions taken by the  
21 companies when selling the output from the generation  
22 units into the PJM market were not unreasonable.  
23 That's what they are reviewing.

24 Q. Okay. And so they would be reviewing

1 compliance with whether or not AEP Ohio would be  
2 complying with PJM performance requirements?

3 A. No. It's an annual compliance review,  
4 that's the proceeding, is the way we would describe  
5 that. And what they are going to look at when they  
6 do that review is whether or not the company sold the  
7 output in a manner that was not unreasonable.

8 Q. Okay. So you had mentioned to Mike that  
9 AEPGR would be offering the attributes into the PJM  
10 market, correct?

11 A. Yes, that's correct.

12 Q. At AEP Ohio's direction.

13 A. That's correct.

14 Q. Okay. Would AEPGR be able to ignore AEP  
15 Ohio's direction?

16 A. I think that's described in the PPA  
17 document, but AEPGR would need to follow the  
18 direction of AEP Ohio.

19 Q. So there -- because Mike asked you if  
20 there was going to be some sort of contract regarding  
21 the directions, and my recollection is your response  
22 was you weren't sure, but are you now saying that the  
23 PPA will include a provision about obligating AEPGR  
24 to follow AEP's Ohio direction?



1           A.     It would describe those at a very high  
2     level. My expectation whether it's a contract or  
3     a -- I am trying to think of the right word for it.  
4     But there may be a document that's a guide and  
5     principles document, a document that's drafted to  
6     describe to AEPGR how to bid the units.

7           Q.     Okay. Would that document be legally --  
8     or let me backtrack. Would that document carry with  
9     it enforceable rights in AEP Ohio to your  
10    understanding?

11           MR. SATTERWHITE: Same objection. I  
12    think you are asking his understanding but preserve  
13    the objection.

14           A.     Yeah. It's a hypothetical. I haven't  
15    seen the document, so I can't tell you what rights  
16    would be included in that document.

17           Q.     Okay. But so by the same token right now  
18    you can't tell me whether or not AEPGR could ignore  
19    AEP Ohio's direction, correct?

20           A.     I mean, I think we have to recognize they  
21    are affiliates, so my expectation would be AEPGR  
22    would be following the direction of AEP Ohio.

23           Q.     Okay. Who from AEP Ohio would be giving  
24    those directions?

1           A.     The directions would be provided by Pablo  
2 Vegas or an individual that he designates.

3           Q.     I am going to draw your attention to the  
4 last sentence in 5a, please, Bill. In discussions  
5 with Mike you had indicated that it's at least a  
6 potential that the PPA units won't clear a BRA  
7 auction, correct?

8           A.     That's correct.

9           Q.     Okay. Under what circumstances would the  
10 PPA units not clear the BRA auction?

11          A.     If the price offered into the BRA auction  
12 was higher than the clearing price.

13          Q.     Okay. So what would happen if that were  
14 to occur as it relates to the cost passthrough and  
15 the PPA rider?

16          A.     The revenues received would be less than  
17 they would be had the unit cleared in the auction.

18          Q.     Okay. And in point of fact there might  
19 be no revenue if they don't clear the BRA auction,  
20 correct?

21          A.     The capacity revenues could be zero if  
22 they didn't clear in the auction but there would  
23 still be energy revenues for the unit and there could  
24 be capacity revenues if the company entered into a

1       bilateral agreement.

2               Q.     So in acknowledging, Bill, that it's at  
3       least possible that the PPA units wouldn't clear the  
4       BRA auction, is it safe to say that AEP Ohio is  
5       conceding that it will not bid the PPA units in the  
6       BRA auction in such a way to ensure that they do  
7       clear?

8               A.     The company is not making a commitment  
9       about the bidding strategy that we will undertake.

10              Q.     Well, I mean, actually you are because  
11      you say you are going -- you are going to try to  
12      maximize market profitability, right?

13              A.     That's correct. That's the objective is  
14      maximizing market profitability.

15              Q.     Okay. And market to which you are  
16      referring is the PJM market in the first instance,  
17      right?

18              A.     Yes, it is.

19              Q.     Okay. So you are making some  
20      representations about how you are going to bid the  
21      PPA units, right?

22              A.     We are describing the outcome we are  
23      seeking as we develop the bidding strategy for the  
24      units.

1           Q.     Sure.  And to the degree it's at least  
2     possible that the PPA units don't clear as you  
3     acknowledge, then you also have to acknowledge you  
4     are not going to bid the PPA units in such a way that  
5     they actually clear the BRA auction, correct?

6           MR. SATTERWHITE:  Could you reread that  
7     for me, please.

8           MR. MICHAEL:  Can you read it back,  
9     please, Karen.

10           (Record read.)

11           A.     I'm not aware of a profit maximizing  
12     approach to bidding the units that guarantees the  
13     units would clear the BRA auction.

14           Q.     Okay.  But you are aware of a way in  
15     which the cost/credit to customers could either  
16     reduce the costs or increase the profit, you are  
17     aware of a bidding strategy that you could do that in  
18     a BRA auction, correct, and that's bid as a price  
19     taker?

20           A.     Not necessarily, no.

21           Q.     Okay.  Give me the circumstances under  
22     which that would not occur.

23           A.     Sure.  If you bid a unit -- if you are a  
24     price taker and you bid zero and you -- and the

1 auction cleared at \$60 and you incurred capacity  
2 performance penalties such that the net revenues were  
3 actually negative from the unit, you would have been  
4 better off not clearing the auction.

5 MR. MICHAEL: Could you read back that  
6 answer, please.

7 (Record read.)

8 Q. How would you have incurred capacity  
9 penalties under that?

10 A. If the unit doesn't perform, you would  
11 incur those penalties and exceed the revenues you  
12 receive in the market.

13 Q. Okay. But at the time you -- the offer  
14 is made and there is an acceptance, you don't know  
15 whether there is going to be capacity penalties or  
16 not, right?

17 A. That's right but I have to factor in the  
18 risk of those penalties when I make my bids.

19 Q. Okay. So how would you know what -- how  
20 would you analyze that risk when you make your bids?

21 A. You're analyzing the probability of unit  
22 outages during those yet-to-be-known hours where  
23 there may be performance penalties assessed to units  
24 that don't operate in those hours.

1           Q.    Are you -- based on the track record of  
2   the PPA units, are you anticipating that, in fact,  
3   there will be outages? Is their track record such  
4   that that's a reasonable conclusion to reach?

5           A.    No unit has 100 percent availability so  
6   there are units that are within PJM that could be  
7   very good performers that are going to have, you  
8   know, a failure of a pump or whatnot and they are not  
9   going to be operating in one of those critical hours  
10   and they are going to incur penalties. That's going  
11   to exist for every unit in PJM no matter how reliable  
12   they are.

13          Q.    Okay. And quantify that penalty that you  
14   are describing for me, if you can, even on a ballpark  
15   basis.

16          A.    I haven't quantified what the potential  
17   penalties are for the units. You have to look at how  
18   much are you bidding in for the fleet of units, how  
19   much are you committing that -- at those prices so  
20   that you can mitigate the risk there. There are some  
21   fairly complex strategies that are -- that can be  
22   undertaken to mitigate those risks.

23          Q.    Okay. Is there any track record with any  
24   of the PPA units of incurring capacity penalties?

1           A.    They don't exist yet.

2           Q.    Right.

3           A.    So you can't have penalties.  You can  
4   only look back at historic data and make some pretty  
5   rough assumptions because the whole point of the PJM  
6   capacity performance construct was to incent  
7   different behaviors by units.  So you can't just look  
8   at today's rules and apply them to historic  
9   performance and come up with estimates.

10          Q.    Okay.  So you're saying that the  
11   historical outages of the PPA units provide no  
12   guidance on how frequently they will be out on a  
13   going-forward basis and thus incur capacity  
14   penalties; is that correct?

15          A.    You can use them as a data point, but you  
16   have to be very careful in how you look at that data  
17   and understand how unit operation is being changed as  
18   a result of the new market that exists in PJM.

19          Q.    Well, AEP Ohio in this case though has  
20   characterized these PPA units as efficient, well run  
21   plants that will enhance reliability, correct?

22          A.    That's correct.

23          Q.    Okay.  And if that's the case, then the  
24   likelihood that they will incur capacity performance

1 penalties is comparatively low, correct?

2 A. Over time you can make the conclusion  
3 that you expect those penalties to be low. I don't  
4 know what hours PJM is going to identify as those  
5 critical hours ahead of time, so it's a challenge to  
6 model that, and people are working on it trying to  
7 understand that and how best to bid units in and  
8 mitigate the risk of losses.

9 Q. So it's highly unlikely that if AEP Ohio  
10 were to bid the PPA units as a price taker, that the  
11 capacity and performance penalties would outweigh the  
12 revenue generated from the sale, isn't it?

13 A. I don't think I can agree to that.

14 Q. Why not?

15 A. Without more information.

16 Q. What? What information would you need?

17 A. I need to know what the clearing price  
18 any tier in each year is going to be. I am going to  
19 have to understand how many hours PJM is actually  
20 calling. There are a lot of issues I would have to  
21 look at.

22 Q. If you would please turn to page 19 and  
23 specifically Paragraph 9a.

24 A. Okay.



1           Q.    I am going to draw your attention to the  
2   discussion you had with Mike with the provision  
3   regarding subject to approval for cost recovery.  You  
4   had indicated that AEP Ohio wouldn't proceed with the  
5   conversion unless full cost recovery was approved,  
6   correct?

7           A.    That would be my expectation, yes.

8           Q.    Okay.  And the document itself, in fact,  
9   does not say that, discuss full cost recovery.  It  
10  just talks about approval for cost recovery, correct?

11          A.    Approval for cost recovery implies full  
12  cost recovery.

13          Q.    Okay.  Couldn't it -- why doesn't it  
14  equally apply some portion of cost recovery?

15          A.    Cost recovery means 100 percent cost  
16  recovery.

17          Q.    That's not what it says, right?

18               MR. SATTERWHITE:  Objection.

19          A.    It does say that.  It doesn't say partial  
20  cost recovery.  It says cost recovery.

21          Q.    Now, Bill, you had -- Mike asked you a  
22  lot of questions about would the Commission be  
23  quote-unquote bound by this provision or that  
24  provision.  Do you recall those questions?

1           A.    I do.

2           Q.    And you would generally respond by saying  
3   that the Commission would be accepting these  
4   provisions if the stipulation was approved, correct?

5           A.    Yes.

6           Q.    Is there -- are you drawing a distinction  
7   in your own mind between bound by and accepting?

8           A.    I think bound is a legal term.

9           Q.    Okay.

10          A.    But from a regulatory perspective the  
11   Commission is accepting that this is what they are  
12   going to do if they approve the stipulation.

13          Q.    Okay.  So you are not offering any view  
14   as to whether they would be bound as a legal matter  
15   by the provisions in the stipulation that Mike asked  
16   you about?

17          A.    I am not offering a legal conclusion,  
18   that's correct.

19          Q.    For WAA-2, Bill, why didn't you use the  
20   2015 fundamentals forecast that Mr. Bletzacker  
21   discussed during the hearing?

22          A.    The companies have not run an analysis of  
23   these units using the 2015 forecast.

24          Q.    Yes, I understand that.  I am asking you

1       why they haven't.

2               A.     I think as I described in the hearing the  
3       company presented its case based on the forecast that  
4       was available at the time we filed the case, and it  
5       does not aid judicial efficiency to continue to  
6       update data and forecasts throughout a proceeding.  
7       You'll never get done with the proceeding because  
8       parties will need more time to look at the new data  
9       and then by the time they have looked at the new date  
10      there's new data they can look at and you will never  
11      get done.

12             Q.     Okay.  Has there been a for -- a  
13      fundamentals forecast finalized and utilized by AEP  
14      Ohio since Mr. Bletzacker's testimony about the 2015  
15      fundamentals forecast during the hearing?

16             A.     Not that I am aware of.

17             Q.     Please turn to page 6, Bill, of the  
18      settlement.

19             A.     Okay.

20             Q.     And I want to draw your attention to the  
21      \$4 million credit for 2016 annualized subject to  
22      reconciliation under Paragraph 4.  Do you see those  
23      comments?

24             A.     I do.

1           Q.    When we say subject to reconciliation,  
2   does that mean in any one quarter the value of the  
3   PPA rider will be adjusted on customers' bills?

4           A.    The over/under mechanism will begin to  
5   kick in during 2016, yes.

6           Q.    Okay.  So the rider might start out with  
7   a \$4 million credit to customers.  But as the  
8   reconciliation process goes forward, it could go down  
9   or up from that dollar figure, correct?

10          A.    That's correct.  Just like it can in the  
11   remainder of the years, yes.

12          Q.    Bill, what I am going to do is hand you a  
13   complete version of AEP Ohio's responses to our  
14   discovery requests, and consistent with my discussion  
15   with your counsel, I am going to direct you to  
16   certain of the discovery responses within that  
17   packet.  We can pull them out and mark them as  
18   exhibits and discuss them, okay?

19          A.    Okay.

20          Q.    So I would first like to draw your  
21   attention, Bill, to Interrogatory S1-034.  And we  
22   will mark that as OCC Exhibit 1, if we can.  They  
23   should be in numerical order.

24                   MR. SETTINERI:  34?

1 MR. MICHAEL: Yes, sir.

2 MR. SATTERWHITE: If we could be off the  
3 record for one second?

4 (Recess taken.)

5 (EXHIBIT MARKED FOR IDENTIFICATION.)

6 Q. (By Mr. Michael) Bill, I wanted to -- you  
7 have been handed what was marked as OCC Exhibit 1,  
8 and I am going to ask you questions in connection  
9 with that exhibit as it relates to page 1, line 16 of  
10 your direct testimony.

11 A. I'm there.

12 Q. Okay. So can you identify what we've  
13 marked as OCC Exhibit 1, please?

14 A. Yes. It's a response to Interrogatory  
15 S1-034 from the OCC.

16 Q. And you're the witness identified on the  
17 response to the interrogatory, correct?

18 A. I am.

19 Q. And as part of your response, you refer  
20 to OCC's Interrogatory 35, correct?

21 A. Yes, I do.

22 Q. Okay.

23 MR. MICHAEL: Mr. Settineri, if you would  
24 please hand to Mr. Allen what -- 35, Interrogatory

1 35.

2 (EXHIBIT MARKED FOR IDENTIFICATION.)

3 Q. Mr. Allen, I think you have been handed  
4 what we had marked as OCC Exhibit No. 2, correct?

5 A. Yes.

6 Q. And can you identify that document for  
7 me, please?

8 A. It's the company's response to the  
9 Consumers' Counsel Interrogatory S1-035.

10 Q. Okay.

11 MR. SATTERWHITE: Can you give me a  
12 second to review the objection on here before you ask  
13 questions?

14 MR. MICHAEL: Sure.

15 MR. SATTERWHITE: Okay. Can you give him  
16 the whole -- did you say there were no attachments to  
17 it, to the one you marked?

18 MR. MICHAEL: Is there a reference to an  
19 attachment in here, Matt?

20 MR. SATTERWHITE: Yeah.

21 MR. MICHAEL: Oh, okay. Give him the  
22 attachment, Mike, definitely, absolutely.

23 MR. SATTERWHITE: It should be the next  
24 thing in the stack.

1 MR. MICHAEL: Yeah.

2 MR. SETTINERI: 1 through 3.

3 MR. SATTERWHITE: Thank you.

4 MR. SETTINERI: Do you want to add that?

5 MR. SATTERWHITE: Yes, to the exhibits.

6 Q. (by mr. Michael) Bill, I want to draw  
7 your attention to the response about midway through  
8 where it begins quote-unquote serious bargaining. Do  
9 you see that?

10 A. I do.

11 Q. Okay. Now, for serious bargaining to  
12 occur, each party has to have equal bargaining power,  
13 correct?

14 A. I don't think I would agree with that.

15 Q. So serious party -- or, pardon me,  
16 serious bargaining can occur even between parties  
17 with unequal bargaining power according to your  
18 understanding of serious bargaining?

19 A. Yes.

20 Q. Continuing on with that part of the  
21 response, Bill, when you say that serious bargaining  
22 refers to a process undertaken by the parties to  
23 jointly develop and negotiate a settlement, that  
24 process must involve each party and apply to each

1 provision, correct?

2 A. It deals with all parties and the  
3 settlement as a whole. I can't look at any  
4 individual provision in isolation.

5 Q. Okay. And explain to me a little bit  
6 about why you describe it that way.

7 A. Well, at the end of the day all of the  
8 parties are looking at the package of a settlement  
9 and determining if that's a package that they can  
10 accept. There are different provisions with a  
11 settlement that have greater or lesser value to each  
12 of the parties in a case.

13 Q. Okay. So it's at least conceivable then  
14 based on your definition that a particular provision  
15 could be negotiated between particular parties, and  
16 yet they are nonetheless in serious bargaining?

17 MR. SATTERWHITE: Can you reread that for  
18 me, please?

19 (Record read.)

20 MR. SATTERWHITE: I guess I am going to  
21 object to form. I am not sure. Are we talking about  
22 this stipulation or in general serious bargaining?

23 MR. MICHAEL: I am happy to go specific  
24 to this one. I don't want to draw any objections.



1                   MR. SATTERWHITE: I understand. It's  
2                   kind of a dangling end to this. I'm not sure.

3                   MR. MICHAEL: I mean, he testified to  
4                   what he thinks serious bargaining is, and I am just  
5                   trying to explore that.

6                   MR. SATTERWHITE: Are you going to put in  
7                   a multi-signatory party stipulation?

8                   MR. MICHAEL: Yes.

9                   A. So in that context two parties can  
10                  discuss a specific element of a stipulation that has  
11                  value to those two parties. The agreement on that  
12                  provision then would end up in the overall package.  
13                  All of the parties then could look at that element  
14                  and then make a determination about whether or not  
15                  when that new provision is included in the document  
16                  if they're still willing to accept the settlement  
17                  package as a whole. Each and every party in a case  
18                  is able to look at all of the elements of a  
19                  stipulation, make comments on those, and decide  
20                  whether or not they are willing to sign the  
21                  stipulation with that provision in it.

22                  Q. Okay. Would that explanation, Bill,  
23                  apply if a given provision were nonnegotiable?

24                  A. No. I think there can be nonnegotiable

1 provisions in a stipulation, but the totality of the  
2 stipulation can be bargained by -- you can have  
3 serious bargaining around all the other elements  
4 including this element, and parties can decide  
5 whether they are willing to accept that provision.  
6 Parties do have bottom lines.

7 Q. Okay. Now, you referenced, Bill, in what  
8 we have marked as OCC Exhibit 2 the ability to weigh  
9 pros and cons of a particular provision. Do you see  
10 that in your response right there?

11 A. And just for reference it doesn't have a  
12 prepared on this, but it was prepared by counsel as  
13 35 is my understanding.

14 Q. But in the previous interrogatory that  
15 you did --

16 A. I refer to it. That's fine. I want to  
17 make clear --

18 Q. I am not going to ask you about the  
19 objections or any specifics that caused your counsel  
20 to object; but, you know, when we asked you in No. 34  
21 about serious bargaining, you referred to 35 so  
22 that's why I am asking you questions about 35.

23 A. That's fine. I am willing to answer  
24 questions.

1                   MR. SATTERWHITE: I think just object or  
2 further that point his point is all the language in  
3 here is counsel's language and he was referring to  
4 taking advantage of counsel that provided this, so if  
5 you get into specific language, he may not be able to  
6 answer I believe is the point.

7                   MR. MICHAEL: Yeah. But he adopted it in  
8 34. That's why I started with 34 so that's why I am  
9 asking questions.

10                  MR. SATTERWHITE: Relying on what counsel  
11 provided here.

12                  Q. Okay. Well, you wouldn't rely on it if  
13 you didn't believe it, right?

14                  A. I believe it's accurate from our  
15 counsel's perspective, yes.

16                  Q. Well, it's accurate from your perspective  
17 too because you adopted it in response to  
18 Interrogatory 34.

19                  A. Yeah. I don't disagree with what's in  
20 here.

21                  Q. Okay. We are talking about the pros and  
22 cons provision. Do you see that in there?

23                  A. Yes.

24                  Q. Okay. Now, and the statement says "With

1 each new version, all parties have an opportunity to  
2 probe the potential pros and cons of a particular  
3 provision, negotiate changes to each provision, and  
4 weigh specific provisions against each other and  
5 against the entire package of provisions contained in  
6 the draft of the settlement." Did I read that  
7 correctly?

8 A. Yes.

9 Q. If a provision is nonnegotiable, that  
10 sentence doesn't apply, correct?

11 A. I don't think that's accurate. If a  
12 party negotiates a change to a provision, they can  
13 propose changes, but other parties may be unwilling  
14 to change those provisions. That's a negotiation  
15 still so I think this still applies.

16 Q. So if one party says a provision is not  
17 negotiable, it's still not subject to negotiation; is  
18 that what you are saying?

19 A. The stipulation as a package is.

20 Q. Okay. But this particular sentence that  
21 we read, Bill, says all parties have an opportunity  
22 to probe the potential pros and cons of a particular  
23 provision, negotiate changes to each provision,  
24 correct?

1           A.    You can negotiate changes to a provision.  
2    It doesn't mean they will be accepted by the other  
3    parties in a negotiation.

4           Q.    If a provision is nonnegotiable, you  
5    can't negotiate the provision, right?

6           A.    Without having a specific, I can't tell  
7    you if something is nonnegotiable. Generally  
8    everything has -- with the right other changes  
9    something could be negotiable.

10          Q.    Okay. Is it -- is it possible that there  
11    could be an element of a settlement that is so  
12    crucial, all right, that the ability to negotiate on  
13    things other than that one element creates an  
14    environment where the stipulation as a whole is not  
15    subject to serious bargaining?

16          A.    I don't know that I would agree with that  
17    general conclusion. There are -- no party has veto  
18    authority over a stipulation so if a party is  
19    unwilling to settle, if I think of a regular rate  
20    case that I deal with, if a party is unwilling to  
21    accept any rate increase, I can still have serious  
22    negotiations with all of the parties in the  
23    proceeding. Just because that one party is unwilling  
24    to sign any stipulation with the rate increase

1 doesn't mean that serious bargaining didn't occur.

2 Q. And that's in part a function of our  
3 prior acknowledgment that at least in your opinion  
4 serious bargaining can occur even if the parties are  
5 of unequal bargaining power, correct?

6 A. It happens all the time.

7 Q. Okay. Sticking with that, if we can,  
8 please, Bill, serious bargaining between  
9 knowledgeable parties can't occur when the  
10 implications of a particular provision being  
11 negotiated are unknown, right?

12 A. You know, I think as we describe in this  
13 answer, parties have the ability to ask questions to  
14 understand the implications of provisions of a  
15 stipulation.

16 Q. Sure. But there are some provisions in  
17 this stipulation the implications of which are simply  
18 unknown because they are subject to a future filing,  
19 correct?

20 A. I wouldn't agree with that.

21 Q. Okay. Tell me why you wouldn't.

22 A. A provision in the stipulation, to give  
23 you a general example, that commits the company to  
24 make a filing related to energy efficiency, we will

1 use that as an example, the implications of the  
2 stipulation are known by the parties. The  
3 implication of the settlement is that the company  
4 will make the filing. The companies still retain the  
5 rights to litigate that proceeding for that  
6 proceeding to go forward and see what the costs are  
7 of that separate proceeding. But the only  
8 implication of this stipulation would be that the  
9 companies would file an energy efficiency filing.

10 Q. So let's take an example to explore this  
11 a little bit and we'll use the conversion of  
12 Conesville 5 and 6, okay? So the conversion of  
13 Conesville 5 and 6 is subject to a future filing,  
14 correct?

15 A. That's correct.

16 Q. Cost recovery for conversion is subject  
17 to that future filing, correct?

18 A. That's correct.

19 Q. Okay. Now, that future filing may be  
20 rejected by the Commission, correct?

21 A. Yes.

22 Q. And full cost recovery also might be  
23 rejected by the Commission, correct?

24 A. That's possible, yes.

1           Q.    Okay.  So you can't look at the  
2   conversion of Conesville 5 and 6 and seriously  
3   negotiate the stipulation and that provision of the  
4   stipulation with knowledgeable parties when you don't  
5   even know if the conversion is going to be approved.

6           MR. SATTERWHITE:  Objection.  I think it  
7   misrepresents.  The whole basis is misrepresenting.

8           A.    The stipulation doesn't require the  
9   conversion of Conesville 5 and 6.  It doesn't require  
10  cost recovery of the conversion of Conesville 5 and  
11  6.  What it requires is the company to make a filing  
12  to request the conversion.  All the parties know  
13  100 percent what the implications of the stipulation  
14  are.  The implications are that the company is going  
15  to make that filing.  There are no other implications  
16  of that element of it.

17          Q.    Well, there is going to be -- once you  
18  make the filing there is going to be cost recovery  
19  through the PPA rider if it's successful, right?

20          A.    That's -- and that's the subject of a  
21  separate proceeding which the parties have a right to  
22  weigh in on.

23          Q.    Okay.  So --

24          A.    Signatory parties and nonsignatory



1 parties.

2 Q. So at the time the parties -- the  
3 signatory parties sign the application, they don't  
4 know the cost implication of conversion of Conesville  
5 5 and 6, right?

6 A. The cost of Conesville 5 and 6 isn't a  
7 necessary element of the negotiation. The parties  
8 aren't agreeing to the recovery of that. All that  
9 they are agreeing to is that the company is making a  
10 commitment to make that filing so everything that is  
11 required in the stipulation the parties in that  
12 regard when we are talking about the Conesville 5 and  
13 6 conversion, the parties know what the implications  
14 are.

15 Q. The parties can't be knowledgeable though  
16 about the conversion when they don't know what the  
17 cost of the conversion will be, correct?

18 MR. SATTERWHITE: Objection. You are  
19 just arguing with him.

20 A. The stipulation doesn't describe that  
21 there is going to be a conversion of 5 and 6. What  
22 the stipulation commits to is the filing to convert  
23 the units.

24 Q. Okay. So let's -- let's talk about this

1 line of questioning in the context of the public  
2 interest prong of the three-prong test. You are  
3 aware of that prong of the three-prong test, right?

4 A. Yes.

5 Q. When the Commission evaluates the  
6 stipulation as a package, because it doesn't know if  
7 conversion is going to occur or the cost implications  
8 of it, they can't include that as part of the package  
9 in their analysis of whether or not the stipulation  
10 as a package is in the public interest, correct?

11 A. No, I don't agree with that.

12 Q. Okay. Is AEP's commitment to file alone  
13 in the public interest then according to your  
14 testimony?

15 A. It's an element that the Commission can  
16 consider in determining if the stipulation as a whole  
17 is in the public interest, yes.

18 Q. Okay. Is it a fact that the Commission  
19 does not know the cost of the conversion, an element  
20 that it can consider when doing its public interest  
21 analysis?

22 MR. SATTERWHITE: Objection, from a  
23 regulatory point of view.

24 MR. MICHAEL: Uh-huh.

1           A.     When the Commission is making its  
2     decision about public interest, it can weigh all of  
3     the facts that are before it, both the commitment to  
4     make a filing and also the benefit to the public  
5     interest of signing the settlement is if you don't  
6     know a cost that we're putting that forth in a future  
7     proceeding before the Commission so they can weigh  
8     that so the fact that there's a separate proceeding  
9     to fully evaluate that in the Commission's view may  
10    add to their view of this stipulation being in the  
11    public interest.

12           Q.     Okay. But at least as it relates to its  
13    public interest analysis of the stipulation in and of  
14    itself, at this point in time the stip -- the  
15    Commission cannot consider anything other than AEP  
16    Ohio's commitment because that's all that's provided  
17    for in the stipulation, correct?

18           MR. SATTERWHITE: Same objection.

19           A.     Yeah. I think the Commission can  
20    consider both AEP Ohio's commitment as well as the  
21    potential benefits that could occur as a result of  
22    that commitment to make the filing.

23           Q.     Okay. But there is no concrete benefits  
24    because they don't even know if they are going to

1       approve the conversion of Conesville 5 and 6,  
2       correct?

3               MR. SATTERWHITE:  Objection.  He gave you  
4       his answer.  Now, you are arguing again.

5               MR. MICHAEL:  What was his answer?

6               MR. SATTERWHITE:  That the Commission can  
7       consider what it wants.  It can consider the aspect  
8       of how it turns out.  The Commission has everything  
9       before it.

10              THE WITNESS:  Can I have the question  
11       reread.

12              (Record read.)

13              A.  No, I wouldn't agree.  There's a concrete  
14       benefit in that there's an option being presented to  
15       the Commission that wouldn't be presented to the  
16       Commission but for the stipulation.

17              Q.  And that's the commitment to file is what  
18       you are referring to?

19              A.  The option is that Conesville 5 and 6 can  
20       be converted to gas absent the stipulation that may  
21       never occur.

22              Q.  Okay.  I want to draw your attention, if  
23       I can, please, Bill, to still on what we marked as  
24       OCC Exhibit No. 2.  It provides "As such, there is no

1 single party and no specific subset of parties to  
2 whom attribution is given for a particular section,  
3 provision, or sentence within the Stipulation." Do  
4 you see that?

5 A. I do.

6 Q. And did I read that correctly?

7 A. Yes.

8 Q. If I could draw your attention in  
9 connection with that provision, Bill, to the first  
10 page of the stipulation.

11 A. Okay.

12 Q. And specifically footnote 1.

13 A. So you are on the second page of the  
14 stipulation?

15 Q. Yes, sir. Did I say first page? I  
16 apologize.

17 A. Okay. I see that.

18 Q. Footnote 1 states "The Sierra Club,  
19 Direct Energy, and Interstate Gas Supply, Inc. agree  
20 not to oppose this provision," correct?

21 A. Correct.

22 Q. So there is a specific subset of parties  
23 as it relates to the footnoted sentence and that  
24 subset excludes Sierra Club, Direct, and IGS,

1 correct?

2 A. I don't know that it excludes them. It  
3 states what it states, that they agree not to oppose  
4 this provision.

5 Q. Okay. Well, if it included them, there  
6 would be no need for that footnote, correct? They  
7 would have just signed the stipulation.

8 A. I don't know why they requested that  
9 footnote to be included.

10 Q. Okay. But you're -- you've been in this  
11 regulatory business for what, 20 years now or more?

12 A. Yes.

13 Q. And this wouldn't be your first rodeo as  
14 far as this PPA rider proceeding, correct?

15 A. I've done negotiations before and  
16 stipulations.

17 Q. And you know that the parties that sign  
18 the stipulation support the entire stipulation,  
19 right?

20 A. Generally, yes.

21 Q. And, in fact, you have a provision in  
22 here that says the signatory parties won't oppose the  
23 stipulation, and they will support the stipulation,  
24 correct?

1           A.     There's a provision that says they won't  
2     oppose it. I think there is some language about how  
3     they need to support it from a legal and cost  
4     perspective.

5           Q.     Okay. So, again, I get back to my point  
6     that there is a subset of parties as it relates to  
7     the sentence with the footnote that excludes these  
8     three because if they were included in supporting  
9     that provision, there would be no need for the  
10    footnote.

11                   MR. SATTERWHITE: Objection.

12           A.     Based on my experience in, you know,  
13    multiple jurisdictions in dealing with lots of  
14    settlements, when parties choose to footnote out of  
15    specific sentences or provisions it may have, and I  
16    am not agreeing they are footnoting out of this  
17    provision when I describe it, this is more generally  
18    when parties include footnotes describing their  
19    support or nonopposition to provisions oftentimes  
20    it's related to a party's position that they may be  
21    taking in other proceedings or concern that their  
22    signature at just the end of a document may be used  
23    against them in other proceedings so they request  
24    specific footnotes in order to protect themselves in

1 other proceedings if a document like this is put in  
2 front of their witnesses.

3 Q. Yeah. They don't want to be perceived as  
4 supporting the stipulation as a whole.

5 MR. SATTERWHITE: Objection, if you are  
6 asking about the settlement discussions with the  
7 parties.

8 MR. MICHAEL: I'm talking about the  
9 response he just gave, and he gave reasons why in his  
10 experience people foot -- provide these footnotes to  
11 not oppose. I am just exploring his response to  
12 that.

13 MR. SATTERWHITE: I just want to make  
14 sure it's clear he is discussing his opinion of what  
15 might happen in other jurisdictions.

16 A. Yeah. In general, not related to this  
17 stipulation, but it's not that they are necessarily  
18 opposed to a provision. They are signing onto the  
19 entirety of the stipulation. A great example in a  
20 base rate proceeding we'll have parties that don't  
21 want to sign the stipulation that has an explicit ROE  
22 included in that stipulation because they don't want  
23 somebody to point to it and say, oh, you agreed to a  
24 10.5 ROE in this case so they may file another letter



1 in the docket saying that they support the  
2 stipulation as a whole so their name isn't even on  
3 the document so if somebody brings the stipulation,  
4 it doesn't show up there or they may put a footnote  
5 that says they take no position on that provision.  
6 There is lots of ways they are agreeing. It doesn't  
7 mean they don't agree with the provision. It's  
8 concern for how it will be used in other proceedings.

9 Q. Okay. So help me understand that then.  
10 Take a party like OEG, for example. They signed the  
11 stipulation, correct?

12 A. OEG signed the stipulation.

13 Q. And there's no footnotes in the  
14 stipulation related to OEG, correct?

15 A. Other than the one where they say it's  
16 subject to filing a letter later.

17 MR. MICHAEL: While he is looking can we  
18 go off the record for a second, please?

19 MR. SATTERWHITE: Yeah.

20 (Discussion off the record.)

21 Q. (By Mr. Michael) Did you need the  
22 question read back, Bill?

23 A. The only footnote for OEG that I saw in  
24 the document was on page 38 which was just a

1 signature stating they hadn't had final client  
2 approval when they signed.

3 Q. Sure. And so but they did later file a  
4 letter in the docket approving, correct?

5 A. That's my recollection, yes.

6 Q. Okay. So when it comes to a party like  
7 OEG, they support the entirety of the stipulation,  
8 correct?

9 A. I think all of the parties support the  
10 entirety of the stipulation is my understanding, but  
11 the document speaks for itself.

12 Q. Okay. Turn to page 36 of the  
13 stipulation, please, Bill.

14 A. Yes.

15 Q. Footnote 16, do you see that?

16 A. I do.

17 Q. In fact, not all of the parties support  
18 the stipulation in its entirety, correct?

19 A. Once again, as a nonlawyer and not  
20 reading into the minds of the parties that requested  
21 that footnote, but my reading of a footnote like that  
22 is that if the stipulation is contested, that the --  
23 these three parties aren't obligated to support the  
24 stipulation through additional legal filings. You

1 know, one of the main points behind settlement is to  
2 limit the litigation costs and an element like this  
3 would help to limit the litigation costs for these  
4 three parties because they are not obligated to  
5 support the stipulation if contested.

6 Q. Okay. So are you saying that as a  
7 hypothetical, or are you saying that's why they  
8 included this provision?

9 A. No. That's generally a hypothetical and  
10 why you would put a footnote in on an element like  
11 this.

12 Q. Okay. But are you testifying at -- in  
13 making that comment are you testifying that's the  
14 reason behind footnote 16 in the stipulation?

15 MR. SATTERWHITE: I'll object to the  
16 extent he is asking you to divulge conversations  
17 between the parties. He can testify to what this  
18 part means as it's here or not but not any  
19 conversation that happened between parties.

20 MR. MICHAEL: Yeah. I am just talking  
21 about the meaning of this provision.

22 MR. SATTERWHITE: Thank you.

23 A. So I can't tell you why these parties  
24 chose to have this provision put in here and how they

1 view it but my -- but I described what my  
2 understanding of this provision is and what the  
3 parties that have footnoted on this section what  
4 costs they are avoiding through that footnote.

5 Q. Okay. I want to draw your attention, if  
6 I can, Bill, to stay on page 2 of the stipulation and  
7 the sentence that states "For purposes of resolving  
8 the issues raised by these proceedings, the Signatory  
9 Parties agree to fully support the adoption of the  
10 stipulation without modification in this proceeding."  
11 Do you see that sentence?

12 A. I do.

13 Q. And the footnote -- footnote says the  
14 stipulation -- "Sierra Club agrees not to oppose this  
15 provision." Do you see that?

16 A. I do.

17 Q. So as it relates to that provision, there  
18 is a subset of parties that excludes the Sierra Club  
19 from supporting that provision, correct?

20 MR. SATTERWHITE: Objection.

21 A. I think the footnote speaks for itself,  
22 "The Sierra Club agrees not to oppose this  
23 provision."

24 Q. Okay. And I am just trying to understand

1 the meaning. I understand your assertion that it  
2 speaks for itself, but the document can't talk, and  
3 you are the company's sponsoring witness, so I am  
4 just trying to understand the meaning behind that  
5 provision. So you assert in response to  
6 Interrogatory 35 that there is no single party and no  
7 specific subset of parties to whom attribution is  
8 given for a particular section. Yeah, refresh your  
9 recollection on that part.

10 A. And that's in response to the listing of  
11 the Sections A1 through L and Sections IVA and IVJ of  
12 the stipulation, yes.

13 Q. Okay. So would the meaning of serious  
14 bargaining change based on what provision we are  
15 talking about then?

16 A. No.

17 Q. Okay. So your statement about subset of  
18 parties is equally applicable to the sentence we were  
19 just talking about with the footnote 2, correct?

20 A. I think what you can attribute the  
21 footnote to, No. 2, is to the party Sierra Club  
22 because it's there. For the ones you have listed I  
23 can't attribute that to any specific party, the ones  
24 you've listed in Interrogatory S1-035.

1           Q.    Right.  And I am just trying to explore,  
2   Bill, and try to understand your assertion that you  
3   can't attribute any provision to a subset of parties,  
4   okay?  And there's a number of footnotes in here that  
5   parties either state that they don't oppose or they  
6   are not participating and don't oppose.  You are  
7   familiar with those footnotes, correct?

8           A.    I am.

9           Q.    And as a result, as to those footnoted  
10   provisions, there is a subset of parties to which  
11   those provisions apply because you have parties that  
12   have dropped these footnotes and say they don't  
13   oppose or participate or both, right?

14           MR. SATTERWHITE:  Objection.

15           A.    The parties have agreed to the  
16   stipulation in total, and they've requested footnotes  
17   in specific sections for reasons that are only known  
18   by those parties.  But the other parties to the  
19   stipulation were also willing to sign the stipulation  
20   as a whole with these footnotes included.

21           Q.    Okay.  So but Sierra Club you're comment  
22   you just made can't be applicable to the sentence we  
23   just read because Sierra Club specifically says they  
24   don't oppose this provision, so they are not -- they

1       aren't signed off on that provision like, for  
2       example, OEG did, correct?

3               MR. SATTERWHITE:  Objection.  That's not  
4       a fair comparison.  They say they don't oppose.  It  
5       doesn't say what you stated.

6               A.  I think it's clear what it says in  
7       footnote 2.  Sierra Club does not oppose that  
8       provision of the stipulation.

9               Q.  Okay.  Let's say I were to agree with you  
10       it is clear, and I think it means they don't support  
11       that provision; would you agree with that?

12              A.  I don't think it says that they don't  
13       support that provision.

14              Q.  Okay.  So it may not be as clear as you  
15       say it is, correct?

16              MR. SATTERWHITE:  Objection.  Now, you  
17       are arguing.

18              A.  When you review a stipulation or a  
19       contract, you have to look within the four corners of  
20       the document, and the words that are here are very  
21       clear.

22              Q.  What about if the -- you made the  
23       assertion so I am going to follow up with a little  
24       bit about it.  When you say you have to look in the

1 four corners of the document, what if the four  
2 corners of the document is unclear?

3 A. I think in this provision it's clear what  
4 Sierra Club is stating.

5 Q. For the purposes of my question what if  
6 it was unclear? What would you look at to determine  
7 the meaning of the provision?

8 MR. SATTERWHITE: Objection.

9 A. That's a hypothetical. I would have to  
10 see the item in question to understand where to go to  
11 understand more.

12 Q. Okay. So let me give you an example  
13 then. Stick with footnote 2 and it says "The Sierra  
14 Club agrees not to oppose this provision," correct?

15 A. That's what it says.

16 Q. Okay. And then, for example, in the  
17 first whereas clause under "Recitals," there is not a  
18 similar footnote, correct?

19 A. That's correct.

20 Q. Okay. And then just to pick another  
21 provision, in the paragraph above where it says "This  
22 Stipulation represents an accommodation of the  
23 diverse interests represented by the Signatory  
24 Parties and, though not binding, is entitled to



1 careful consideration by the Commission." Do you see  
2 that provision?

3 A. I see that sentence, yes.

4 Q. And there's no footnote to that  
5 particular sentence, correct?

6 A. That's correct.

7 Q. Okay. So one cannot conclude, therefore,  
8 that the Sierra Club does not oppose the provisions  
9 which don't contain that footnote, right?

10 A. Sierra Club's position on the stipulation  
11 is documented in the stipulation. Where there is a  
12 footnote, the footnote means what it means.

13 Q. Okay. And what about when there is not a  
14 footnote? What does that mean?

15 A. That means that there's no additional  
16 context to that sentence.

17 Q. No additional context to that sentence.  
18 So the conclusion is that they support the provisions  
19 that aren't footnoted?

20 A. They sign the stipulation. That means  
21 that they support the totality of the stipulation as  
22 a whole.

23 Q. Okay. But they don't support particular  
24 provisions within the stipulation, namely, the ones

1 where they footnote out of.

2 MR. SATTERWHITE: Objection. That's not  
3 what it states. You keep trying to go back to that  
4 exact same point. Eventually I am going to tell him  
5 to stop answering because he said what it says they  
6 agree not to oppose, and you are trying to take that  
7 into an opposition. That's not what it states.

8 A. Nowhere in the document does it say the  
9 Sierra Club opposes a specific provision of the  
10 stipulation.

11 MR. MICHAEL: Can you read that back to  
12 me one more time, the answer.

13 (Record read.)

14 Q. Okay. So turn to page 37 of the  
15 stipulation for me, please, Bill.

16 A. Okay.

17 Q. And footnote 17. Are you with me?

18 A. I'm there.

19 Q. Okay. And it states "Sierra Club and its  
20 counsel are not obligated to support the  
21 reasonableness of this Stipulation before the  
22 Commission," correct?

23 A. Yes, that's a portion of the statement,  
24 yes.

1           Q.    Okay.  And that footnote relates to a  
2   sentence that obligates the other signatory parties  
3   to support the stipulation, correct?

4           A.    Without knowing what Sierra Club's  
5   reasoning for wanting that provision, what that --  
6   sorry.  Without identifying why Sierra Club or  
7   knowing why Sierra Club wanted that specific footnote  
8   included in the stipulation, my understanding as a  
9   nonlawyer is that that allows a party to avoid the  
10  legal costs associated with supporting the  
11  stipulation in an appeal or future proceedings, so a  
12  provision like this is really a cost saving element  
13  for a party.

14          Q.    Okay.  But just to be clear that  
15  explanation isn't specific to this; you are talking  
16  generally, correct?

17          A.    Generally that's what --

18          Q.    Okay.

19          A.    -- would happen if you are not required  
20  to support an element like what's in Paragraph H.

21          Q.    The next sentence in that footnote says  
22  "Sierra Club and its counsel agree not to oppose the  
23  Stipulation before the Commission."  Did I read that  
24  correctly?

1           A.    It says "The Signatory Parties also agree  
2   to urge the Commission to accept and approve the  
3   terms hereof as promptly as possible."

4           Q.    I'm sorry, Bill.  I was sticking with  
5   footnote 17.

6           A.    Sorry.

7           Q.    No, that's all right.  And I was reading  
8   the next sentence.  It says "Sierra Club and its  
9   counsel agree not to oppose the stipulation before  
10  the Commission."  Do you see that?

11          A.    I do.

12          Q.    Okay.  And I am trying to figure out why  
13  when I am analyzing the meaning of the document that  
14  footnote appears to say that Sierra Club doesn't  
15  oppose the stipulation in its entirety before the  
16  Commission.  Is that your understanding of that  
17  particular sentence?

18          A.    My understanding of that sentence is a --  
19  it's a follow on to the prior statement.  So in a  
20  provision like this what it's stating is that a party  
21  is avoiding the cost of supporting the stipulation in  
22  the future if it's appealed, but it's also saying  
23  that in addition to not expending resources to  
24  support the stipulation, a party also is agreeing not

1 to oppose the stipulation.

2 Q. So if that's true, how should -- why --  
3 why are the other footnotes in there? Because this  
4 footnote says they are not going to oppose the  
5 stipulation period, but then you have other  
6 provisions where there's footnotes where a party says  
7 they are not going to oppose particular provisions.  
8 And when I am trying to understand the meaning of the  
9 document, it would seem to me having both of those  
10 would be unnecessary, and only the blanket one in 17  
11 would be necessary.

12 MR. SATTERWHITE: Reminder again to the  
13 extent it gets into conversations with Sierra Club or  
14 any party where footnotes were included, you can't  
15 answer that for negotiations.

16 MR. MICHAEL: For purposes of this  
17 deposition I am going to, you know, concede that  
18 point, but I am trying to understand the meaning of  
19 the document, okay?

20 Q. So on the one hand, I have a footnote 17  
21 that says a party is not going to oppose the  
22 stipulation before the Commission, correct?

23 A. The words in the footnote state what they  
24 state. What you have to understand you can't just

1 read the words in the footnote. You have to look at  
2 the paragraph and understand what the paragraph is  
3 intended to do so paragraph 8 -- paragraph H, I'm  
4 sorry --

5 Q. Okay.

6 A. -- is talking about parties supporting  
7 the reasonableness of the stipulation before the  
8 Commission and to cause its counsel to do the same,  
9 and in any appeal it participates in from the  
10 Commission's adoption or enforcement of the  
11 stipulation so those could be Supreme Court appeals  
12 and the like and so a party that would state that  
13 they are not financially supporting those appeals,  
14 that's what it's stating is a party can avoid that  
15 financial impact.

16 Q. Okay, okay. Just to be clear then so  
17 based on what you just said, it would be  
18 inappropriate to read the sentence "Sierra Club and  
19 its counsel agree not to oppose the stipulation  
20 before the Commission" to mean that Sierra Club  
21 agrees not to oppose the stipulation in its entirety.  
22 It only refers to the sentence to which it's  
23 attached.

24 A. That sentence relates to the sentence

1       that the footnote is attached to.

2               Q.     Okay, okay.

3               MR. MICHAEL:   Interrogatory No. 8.

4               MR. SETTINERI:   Okay.

5               (EXHIBIT MARKED FOR IDENTIFICATION.)

6               Q.     OCC Exhibit 3, can you identify what  
7       we've marked as OCC Exhibit 3, please?

8               A.     Yes.   It's the company's response to the  
9       Consumers' Counsel Interrogatory S1-008 which was  
10      prepared by myself.

11              Q.     You identify in that interrogatory  
12      specific elements proposed to be approved in this  
13      proceeding, correct?

14              A.     Yes, that's what it states.

15              Q.     Okay.   And those elements are the PPA  
16      rider transferring 50 percent of EE-PDR rider to the  
17      EDR rider and transfer of 50 percent of IRP credits  
18      to the EDR rider, correct?

19              A.     Yes, that's what it states.

20              Q.     Okay.   So the signatory parties aren't  
21      knowledgeable about the rate impacts associated with  
22      the stipulation except for those three items,  
23      correct?

24              A.     The rate impacts with the other elements

1     aren't known with certainty at this time, but the  
2     parties to the settlement and other parties to the  
3     negotiations were made aware of other potential rate  
4     impacts of the proceedings that could occur in the  
5     future as a result of the stipulation being approved  
6     and if those subsequent proceedings are approved.

7                     MR. MICHAEL: I want to introduce  
8     Interrogatory 48, please.

9                     (EXHIBIT MARKED FOR IDENTIFICATION.)

10                    Q. Bill, we've handed you what's been marked  
11     as OCC Exhibit No. 4. Can you identify that  
12     document?

13                    A. Yes. It's the company's response to  
14     Consumers' Counsel INT-S1-048 that was prepared by  
15     myself.

16                    Q. And that response confirms that the  
17     company hasn't performed any calculation or study  
18     about the costs of converting Conesville 5 and 6,  
19     correct?

20                    A. That's right. The companies have not  
21     identified the costs of converting Conesville Units 5  
22     and 6.

23                    Q. Okay. And, therefore, the signatory  
24     parties and no other party knows what the rate



1 impacts of converting 5 and 6 is going to be, right?

2 A. I wouldn't say that the signatory parties  
3 don't know what the rate impacts of that would be.  
4 The signatory parties would have been made aware of  
5 costs to do conversions of other facilities in the  
6 AEP system. Some of the attorneys have participated  
7 in cases in other proceedings and are well aware of  
8 the types of costs that would be incurred to do a  
9 conversion like this.

10 Q. Those prior projects may or may not be  
11 the same as Conesville 5 and 6, right?

12 A. They wouldn't be the same, but they would  
13 be informative.

14 Q. Okay.

15 MR. MICHAEL: Interrogatory No. 47,  
16 please.

17 (EXHIBIT MARKED FOR IDENTIFICATION.)

18 Q. Bill, we have handed you what has been  
19 marked as OCC Exhibit 5. Can you identify that  
20 document, please?

21 A. Yes. That's the company's response to  
22 Consumers' Counsel Interrogatory S1-047 that I  
23 prepared.

24 Q. Okay. And the interrogatory asks for the

1 responder to identify the annual cost impact on  
2 residential consumers of the two-year pilot supplier  
3 consolidated billing program, correct?

4 A. That's correct.

5 Q. And the interrogatory doesn't identify  
6 the annual cost, does it?

7 A. The cost that would be eligible for  
8 recovery in a future distribution case can't be known  
9 until the company identifies a test year for that  
10 distribution case.

11 MR. MICHAEL: Request for production  
12 1-004 and 1-019.

13 (EXHIBITS MARKED FOR IDENTIFICATION.)

14 Q. Bill, we handed you what's been marked as  
15 OCC Exhibits 6 and 7. Could you please identify what  
16 has been marked as OCC Exhibit 6.

17 A. OCC 6 is the -- is the company's response  
18 to Consumers' Counsel Interrogatory S1-004 that was  
19 prepared by counsel.

20 Q. Actually on my -- make sure you are  
21 looking at the right one, 004, the RPD.

22 A. RPD.

23 MR. SATTERWHITE: Making the witness  
24 work.

1 A. Were both RPDs?

2 Q. Yes, RPD-4 and RPD-19.

3 A. OCC 6 is the company's response to  
4 Consumers' Counsel RPD-S1-004 which I prepared.

5 Q. Okay. And your response to that RPD  
6 refers to the company's response to OCC-RPD-1-019,  
7 correct?

8 A. Yes, that's correct.

9 Q. Okay. And do you have -- can you  
10 identify OCC Exhibit 7 for me, please?

11 A. OCC 7 is RPD -- is the company's response  
12 to Consumers' Counsel RPD-S1-019 prepared by myself.

13 Q. Okay. And it asks for the production of  
14 documents related to the assertion that the  
15 stipulation preserves and advances positive results  
16 of the MRO versus the ESP, correct?

17 A. That's correct.

18 Q. And you refer in the response to WAA-2,  
19 correct?

20 A. That's correct.

21 Q. So WAA-2 and the associated workpapers  
22 are the documents relied on to support the assertion  
23 regarding the preservation and advancement of the  
24 dispositive results under the MRO versus the ESP,

1 correct?

2 A. Those are the documents showing the  
3 additional benefits. There's also the assertion that  
4 it doesn't -- that it preserves the results so there  
5 is nothing detrimental so that would be looking at  
6 the other elements of the stipulation.

7 Q. Okay. But WAA-2 and the associated  
8 workpapers doesn't include the costs of converting  
9 Conesville 5 and 6, right?

10 A. That's correct.

11 Q. And WAA-2 and the associated workpapers  
12 don't include the costs to develop the solar and wind  
13 power projects, correct?

14 A. That's correct.

15 MR. MICHAEL: RPD-1-006, please.

16 (EXHIBIT MARKED FOR IDENTIFICATION.)

17 Q. Bill, we handed you what's been marked as  
18 OCC Exhibit 8. Can you identify that document for  
19 me, please?

20 A. Yes. OCC Exhibit 8 is the company's  
21 response to Consumers' Counsel RPD-S1-006 which I  
22 prepared.

23 Q. And I want to draw your attention first,  
24 if I could, Bill, to response Item b. Do you see

1       that?

2               A.     I do.

3               Q.     Is the -- the \$500,000 is an annual cap  
4       per participating customer, correct?

5               A.     That's not a per customer cap. That's a  
6       total cap --

7               Q.     Total cap.

8               A.     -- on an annual basis.

9               Q.     I want to go back, if we can, to the  
10       stipulation, what was marked as Exhibit 2 by  
11       Mr. Settineri and specifically Section C of the  
12       stipulation.

13              A.     Do you have a page reference?

14              Q.     I will in a moment. 10.

15              A.     Okay. I'm there.

16              Q.     And this describes the extension of the  
17       ESP III term through May 31, 2024, that's going to be  
18       subject to a future filing, correct?

19              A.     That's correct.

20              Q.     And AEP Ohio makes certain commitments  
21       about various programs that it is going to include in  
22       that future filing, correct?

23              A.     That's correct.

24              Q.     Okay. So no guarantee that that filing

1 is going to be approved by the Commission, correct?

2 A. That's correct.

3 Q. Okay. So when the Commission analyzes  
4 the degree to which the stipulation as a package  
5 including Section C is in the public interest or not,  
6 they can't consider Section C because we don't even  
7 know if any of the provisions in Section C are going  
8 to come to fruition, right?

9 MR. SATTERWHITE: Objection.

10 A. I wouldn't agree with that.

11 Q. Okay. Again, is it the intent to file  
12 alone a sufficient thing for the Commission to  
13 consider in its public interest analysis according to  
14 you?

15 A. The commitment to file a long-term ESP  
16 with the breadth of elements that are described here  
17 I think are benefits that the Commission could look  
18 at in determining the public interest.

19 Q. Okay. But they are not going to have any  
20 information regarding these specific provisions when  
21 they're valuating the stipulation, right?

22 A. What the Commission can consider as they  
23 are looking at the stipulation is that there are  
24 commitments by the company to file an ESP with

1 certain provisions that could not exist without the  
2 company's willingness to present them and so there  
3 are benefits in the company's commitment to make  
4 these filings.

5 Q. But the only certain commitment -- or the  
6 only certain potential issue that the Commission  
7 could consider is the commitment because, as you  
8 acknowledged earlier, the future filing might be  
9 rejected in its entirety, right?

10 A. The Commission could reject it but there  
11 are commitments to make beneficial enhancements to  
12 the ESP to the benefit of customers.

13 Q. But the details of none of those  
14 commitments are known yet because you have reserved  
15 providing those details until the time a future  
16 filing is made, right?

17 MR. SATTERWHITE: Objection. Now, we are  
18 just asking the same question over and over again.

19 A. The information that we presented -- the  
20 detail information will be presented to the  
21 Commission in the separate filing, but the  
22 stipulation provides commitments with a level of  
23 specificity about what those elements will look like,  
24 what the objectives are, so there is some element

1       that's in here about what those provisions that the  
2       Commission will see in the future are.

3               Q.     Bill, I want to direct your attention, if  
4       I could, please, to what was previously marked as  
5       Exhibit 2, the stipulation, and specifically page 23,  
6       Item b, 12b.

7               A.     I'm there.

8               Q.     Is it an AEP entity that the stipulation  
9       is proposing is exclusively owning the co-owned units  
10      potentially?

11              A.     I'm sorry. Can you repeat that question  
12      again?

13              Q.     Sure. Let's focus on the language first.  
14      It says AEP Ohio -- pardon me, "AEP will report and  
15      document in this docket the steps it has taken to  
16      consolidate ownership interest so that the co-owned  
17      units are exclusively owned by a single entity." Did  
18      I read that correctly?

19              A.     Yes.

20              Q.     Is that single entity an AEP entity?

21              A.     One of the entities could be an AEP  
22      entity like AEPGR.

23              Q.     When you say one of the entities, are  
24      there potential other entities in which ownership



1 would be consolidated?

2 A. Well, when you look at consolidating  
3 ownership of the joint owned units, and so we are  
4 looking at the co-owned PPA units, there is Dynegy,  
5 Dayton, and AEPGR, if they transfer ownership shares  
6 in specific units such as they consolidated  
7 ownership, you will have ownership in the units by  
8 three entities, AEPGR, Dayton Power and Light, and  
9 Dynegy. So the single entities can be any one of  
10 those three or entities that they choose to sell  
11 those units to.

12 It's not stating that all of the units  
13 will be owned by one entity. So the example that's  
14 probably the simplest to think about is Stewart Units  
15 1 through 4 which are joint owned among those three  
16 entities. AEPGR has approximately 25 percent  
17 ownership in all four of those units. Consolidating  
18 ownership could result in AEPGR owning 100 percent of  
19 unit 1 and units 2 through 4 being owned by the other  
20 joint owners.

21 Q. Drawing your attention to page 28,  
22 Paragraph E, please, Bill, the carbon emission  
23 reduction plan.

24 A. Okay. I'm there.

1           Q.    Will the carbon emission reduction plan  
2   discussed in that paragraph be binding on AEP Ohio?

3           A.    The filing of a plan is binding upon AEP  
4   Ohio.

5           Q.    Okay.  But that which is in the plan,  
6   will that be binding on AEP Ohio?

7           A.    No.  It's a document describing what AEP  
8   Ohio is doing to reduce carbon emissions and what AEP  
9   Ohio's affiliates are doing.

10          Q.    Okay.  So there will be no binding carbon  
11   emission reduction attributes in that filing then,  
12   correct?

13          A.    There may be some carbon reduction  
14   commitments that are binding that are described  
15   within that document so the document won't make  
16   additional commitments but there may be binding  
17   commitments that are described within that document.

18          Q.    Okay.  Please turn to page 34 of the  
19   stipulation and specifically Paragraph IV.A.

20          A.    Okay.  I'm there.

21          Q.    Is the modified ESP that ESP that will  
22   result if the future filing is approved; is that what  
23   you are referring to there?

24          A.    The modified ESP is the future filing

1 described earlier in the document.

2 Q. Okay.

3 A. Yes. It's the April 30 ESP extension  
4 filing.

5 MR. SETTINERI: Could I have that  
6 question and answer reread, please, if you don't  
7 mind.

8 (Record read.)

9 Q. If you turn the page, Bill, to page 35,  
10 Paragraph D.

11 A. Okay.

12 Q. And you are welcome to read the entire  
13 paragraph, of course, but I want to draw your  
14 attention about midway down where it says -- talks  
15 about remedy to cure the deficiency. Do you see  
16 that?

17 A. Yes.

18 Q. Okay. What happens if the court  
19 determines the deficiency cannot be cured?

20 MR. SATTERWHITE: Objection to the extent  
21 it calls for a legal conclusion.

22 A. Without making a legal determination, I  
23 think if the remedy is not cured -- yeah, I don't  
24 think I can make a recommendation on what that would

1       be. I think that would be for the lawyers to decide.

2               Q.     Okay.

3               MR. O'ROURKE: Can I have that question  
4       and answer read back, please.

5               (Record read.)

6               Q.     Now, it also says there, Bill, in that  
7       sentence I drew your attention to, it talks about a  
8       reasonable remedy, right?

9               A.     Yes.

10              Q.     And I was going to ask you who decides  
11       whether or not it's a reasonable remedy to cure the  
12       deficiency?

13              A.     I think each party can make their own  
14       determination. As a nonlawyer, there's a statement  
15       later in that paragraph that talks about a signatory  
16       party may choose to oppose and express any concern  
17       with the modified PPA rider to the Commission. So I  
18       think if a party doesn't believe that it's a  
19       reasonable remedy, that would be their avenue.

20              Q.     Okay. And if they come to that  
21       conclusion, however, that party will forfeit its  
22       stipulated provisions, correct?

23              A.     That's what it states, yes.

24              Q.     Okay. So in order for that to be the

1 case and for that language to have meaning, then AEP  
2 Ohio knows that there are certain provisions within  
3 the stipulation that apply to specific parties,  
4 right? Because otherwise they wouldn't be able to  
5 say they forfeited their stipulated provision, right?

6 A. I don't know how we would -- what the  
7 definition of that term is. You know, an example  
8 though would be the OHA provisions, if they opposed  
9 the provisions that provide benefits to OHA through  
10 energy efficiency, those would be forfeited.

11 Q. Okay. So there are other provisions in  
12 there and according to the language that says the  
13 signatory party will forfeit its stipulated  
14 provisions, correct?

15 A. That's what the document states.

16 Q. Okay. So the OHA provision isn't the  
17 only provision in the stipulation to which you can  
18 attribute to a specific party, correct? Otherwise  
19 this provision that we are talking about would be  
20 unenforceable, right?

21 A. I think we have to be clear it's not a --  
22 it's provisions that benefit that party directly.

23 Q. Correct.

24 A. It's not a provision that is only their

1 provision. All of the parties signed the stipulation  
2 as a package, so all the parties agreed to all of the  
3 provisions, but those types of elements like the OHA  
4 or the OPAE one would be one example where that right  
5 would disappear.

6 Q. Okay. So we could sit down and go  
7 through the stipulation provision by provision and  
8 pick out the signatory party that benefits -- is  
9 benefited by that particular provision, couldn't we?

10 MR. SATTERWHITE: I'll object as that  
11 relates to this question.

12 A. I think it would be a challenge to do  
13 that undertaking in my -- my guess would be that if  
14 we ended up in this unlikely scenario here, that  
15 there would be debate among the parties about which  
16 provisions could terminate and which provisions  
17 couldn't terminate.

18 Q. If you would please turn to page 37 of  
19 the stipulation, Bill, and specifically Paragraph I.  
20 Again, you are welcome to read the whole thing, but I  
21 am going to draw your attention to the language in  
22 the middle describing an adversely affected signatory  
23 party.

24 A. I see that.

1           Q.    Okay.  Who is going to decide what is an  
2  adversely affected signatory party?

3           MR. SATTERWHITE:  Renew my objection.  
4   This is sort of the legal section of this.  He can't  
5   give a legal answer.

6           MR. MICHAEL:  I would never ask him to  
7   give that, Matt.  Don't worry.

8           MR. SATTERWHITE:  You spend a lot of time  
9   in the legal section so.

10          A.    I think the signatory parties that felt  
11   they were adversely affected by the rejection of the  
12   provision would let AEP Ohio and the other signatory  
13   parties know that they believe they were adversely  
14   affected.

15          MR. MICHAEL:  Would you read that answer,  
16   please.

17                (Record read.)

18          Q.    Okay.  So it's the signatory -- any given  
19   signatory party can unilaterally decide whether or  
20   not they were adversely affected?

21          MR. SATTERWHITE:  Same objection.

22          A.    Yeah.  We rarely run into these  
23   situations, but generally if a stipulation is  
24   modified or rejected by a Commission, and in this

1 case if that future provision were modified or  
2 rejected, the parties would work together  
3 typically -- typically in a collaborative fashion to  
4 identify how best we can get back to the, you know,  
5 values that parties felt they had from the original  
6 stipulation they signed.

7 Q. Okay. Doesn't this provision confirm  
8 that we could walk through the stipulation and pick  
9 out provisions and say exactly which signatory party  
10 benefits from that particular provision?

11 A. No. I don't think we can do that.

12 Q. Then you wouldn't be able to determine  
13 who was an adversely affected signatory party then if  
14 a particular provision wasn't approved in the future  
15 ESP filing?

16 MR. SATTERWHITE: Objection. That's  
17 inconsistent with his prior answer where the parties  
18 will let AEP know.

19 A. Yeah. Based on my experience, when we  
20 deal with issues like this, if a provision is  
21 rejected, the various parties to the stipulation will  
22 get together to try to find out how best we can have  
23 the stipulation go back to a condition that was  
24 similar to what the parties had agreed to.



1           Q.    Okay.  Go a little bit further down that  
2    same paragraph, Bill.  You'll see an equivalent  
3    value, very last sentence.

4           A.    Yes.

5           Q.    Who determines what is equivalent value?

6           A.    In this case the signatory parties would  
7    petition the Commission for appropriate relief  
8    limited to the equivalent value.  The equivalent  
9    value is obviously going to be a somewhat subjective  
10   analysis.  Individuals can present, you know,  
11   calculations, whatever they think they need to do to  
12   show that they are looking for that same value.

13          Q.    Okay.  I am going to hand to you what's  
14   going to be marked as OCC Exhibit 9.

15                   (EXHIBIT MARKED FOR IDENTIFICATION.)

16          Q.    It's Interrogatory S10.

17          A.    Okay.  I have that.

18          Q.    And can you identify that document,  
19   please, Bill?

20          A.    That's the company's response to  
21   Consumers' Counsel Interrogatory S1-010 which I  
22   prepared.

23          Q.    Okay.  And you'll see that it states "The  
24   initial PPA Rider rates (credits) are provided

1       below."   Do you see that?

2               A.    I do.

3               Q.    And I just -- there's nothing provided  
4       below so I was wondering what you were referring to.

5               A.    There should be a table that goes in  
6       there.

7                   MR. MICHAEL:   Okay.   Is that something,  
8       Matt, that you could get to us, please?

9               MR. SATTERWHITE:   Yeah.

10              A.    Probably got lost when we converted.

11              MR. SATTERWHITE:   Converted it over?

12              MR. MICHAEL:   I would appreciate that.  
13       Thank you.

14              MR. SETTINERI:   Will you serve that on  
15       all parties?

16              MR. SATTERWHITE:   Yes.

17              A.    And it should also be included in the  
18       workpapers as well, but we can give you the table  
19       that was intended to be there.

20              Q.    Okay.   That would be great.   I would  
21       appreciate it.

22              MR. MICHAEL:   Okay.   S-26, Interrogatory  
23       26.

24                   (EXHIBIT MARKED FOR IDENTIFICATION.)

1           Q.    Bill, we have handed you what was marked  
2    as OCC Exhibit 10.  Can you identify that document,  
3    please?

4           A.    Yes.  That's the company's response to  
5    Consumers' Counsel Interrogatory S1-026 that was  
6    prepared by myself and counsel.

7           Q.    Okay.  And I want to draw your attention,  
8    if I could, please, to the very last sentence.  And  
9    it states "Employee incentive for AEP Ohio witnesses  
10   are not directly tied to the Commission adopting the  
11   Joint Stipulation and Recommendation," et cetera.

12          A.    That's correct.

13          Q.    Okay.  Thank you.  And I was wondering  
14   are employee incentives indirectly tied to the  
15   adoption of the stipulation --

16               MR. SATTERWHITE:  Objection.

17          Q.    -- with respect to those identified  
18   witnesses that testified?

19          A.    I can only generally describe how  
20   employee incentives are identified for the vast  
21   majority of those employees listed there.  They  
22   perform work for entities that cross the company's 11  
23   states, and their performance is evaluated against  
24   the work they do in all of those 11 states as well as

1 the Federal Energy Regulatory Commission, you know,  
2 financial outcomes of the company and the like.

3 Q. Including the outcome of a regulatory  
4 proceeding in Ohio?

5 A. Generally, incentives aren't tied to the  
6 results of regulatory proceedings. They are more  
7 tied to an employee's performance in advocating for  
8 those positions.

9 Q. Okay. And the way you measure  
10 performance in advocating those positions is whether  
11 you win or lose, right?

12 MR. SATTERWHITE: Objection.

13 A. Not in the regulatory world. If I  
14 could --

15 Q. I wish it was that way in the legal  
16 world.

17 A. And win every case that I presented the  
18 best case possible and every issue, that would be  
19 great but that's not how the regulatory world works.  
20 It's very subjective. But those are only elements  
21 that are considered or the employees' performance in  
22 those regards for most of the individuals listed here  
23 were in management roles so we are managing  
24 individuals. Our performance is measured upon, you

1 know, how we are managing those individuals, so it  
2 goes well beyond the outcome of any specific case.

3 Q. But it includes the outcome of this  
4 specific case, correct?

5 MR. SATTERWHITE: Objection.

6 A. I don't think -- I am not expecting that  
7 the outcome of this case is going to impact my bonus  
8 one way or another.

9 Q. Okay. Are you in a position to answer  
10 the same question regarding any one of the other  
11 identified individuals?

12 A. I described generally how bonuses are  
13 determined, incentives, just overall pay, all of  
14 those aspects. They look at the totality of the work  
15 the individual does. It's not focused on one  
16 specific outcome.

17 MR. MICHAEL: Interrogatories 28 and 29.

18 (EXHIBITS MARKED FOR IDENTIFICATION.)

19 Q. Bill, we've handed you what has been  
20 marked as OCC Exhibits 11 and 12. Can you identify  
21 what was marked as OCC Exhibit 11, please?

22 A. OCC 11 is the company's response to  
23 Consumers' Counsel Interrogatory S1-028 that I  
24 prepared.

1           Q.    And identify what was marked OCC Exhibit  
2   12 for me.

3           A.    OCC Exhibit 12 is the company's response  
4   to Consumers' Counsel Interrogatory S1-29 that I  
5   prepared.

6           Q.    Okay.  So in light of those documents,  
7   Bill, it's true, correct, that PJM capacity  
8   performance penalties will be passed through the PPA  
9   rider, correct?

10          A.    Costs and credits associated with  
11   participating in the PJM capacity market will be  
12   included in the rider subject to the conditions  
13   described in Section IIIA5.

14          Q.    Okay.  So the PJM capacity performance  
15   penalty would be a cost, correct?

16          A.    I don't -- we hear a lot of people refer  
17   to them as penalties.  They're -- I think of them as  
18   charges under the agreement.

19          Q.    Okay.  So would charges under the  
20   agreement be passed through the PPA rider?

21          A.    They would be subject to the provisions  
22   in A5a, so to the extent that the actions of the  
23   company were not deemed unreasonable by the  
24   Commission, then they would flow through the rider.

1           Q.    Okay.  So are you saying there are  
2   circumstances where AEPGR could incur a capacity  
3   performance penalty that would be reasonable?

4           A.    Oh, absolutely.

5           Q.    Okay.  And give me an example.

6           A.    If a unit had a forced outage due to a  
7   valve failure, that would be a very reasonable  
8   outage.  And it's due to no failure of AEPGR to, you  
9   know, appropriately maintain the unit; and in that  
10   case, you know, my view would be that would be a  
11   reasonable -- it wouldn't be an unreasonable action  
12   and it should be passed through.

13          Q.    Okay.  Are capacity performance penalties  
14   included in WAA-2?

15          A.    I don't think that the companies included  
16   any additional penalties based upon how the company  
17   bid the units into the auction.

18          Q.    Okay.

19               MR. O'ROURKE:  Can I have that question  
20   and answer read back.

21               (Record read.)

22               MR. MICHAEL:  Is that good, Ryan?

23               MR. O'ROURKE:  Yeah, that's good.

24   Thanks.

1           Q.    Okay.  Give me an example of something  
2   happening where you would incur a capacity  
3   performance penalty and that would be an unreasonable  
4   incurrence of that penalty?

5           MR. SATTERWHITE:  Objection.  Go ahead.

6           A.    I think the easiest way to describe that  
7   I'll go to an extreme.  The reason that you could  
8   determine that to be unreasonable would be if the  
9   company chose not to spend any maintenance dollars on  
10  a plant, and as a result of not spending maintenance  
11  dollars on the plant, it had significant outages that  
12  caused penalties to be incurred.

13          Q.    Okay.

14          MR. MICHAEL:  Interrogatory 31, please.

15                 (EXHIBIT MARKED FOR IDENTIFICATION.)

16          Q.    Bill, we have handed you what has been  
17  marked as OCC Exhibit 13.  Can you identify that  
18  document, please?

19          A.    Yes.  That's the company's response to  
20  Consumers' Counsel INT-S1-031 that I prepared.

21          Q.    Okay.  My question to you, Bill, is if  
22  there were a longer-term capacity product in market  
23  enhancement, PJM could implement that product, right?

24          A.    PJM could petition the FERC to approve a



1 tariff that included a longer-term capacity product,  
2 yes.

3 Q. Okay. Have you been involved in any  
4 conversations with PJM as to why they haven't  
5 implemented a longer-term capacity product?

6 A. I have not personally been involved in  
7 that, but I know that there have been discussions  
8 over time with stakeholders in PJM discussing the  
9 pros and cons of a longer-term capacity product.

10 Q. And do you know what PJM's feedback has  
11 been in response to those discussions?

12 A. I don't know what their specific feedback  
13 was. I know what the tariff is that exists today as  
14 a result of those discussions and what FERC was  
15 willing to accept.

16 Q. And those pro -- tariffs --

17 A. Let me correct that.

18 Q. Please.

19 A. FERC accepted based upon PJM's filing.

20 Q. Sure. And I take it just based on your,  
21 you know, your testimony that you would not -- you  
22 think there could be an even longer-term capacity  
23 product than what PJM's tariff provides for?

24 A. I think PJM's tariff provides a very

1 short-term capacity product, so it's a one-year  
2 product. That's about as short as you can get unless  
3 you are in MISO.

4 MR. MICHAEL: Interrogatory 38 and  
5 Request for Admission No. 6.

6 MR. SETTINERI: If we can just go off the  
7 record for a second.

8 (Discussion off the record.)

9 (EXHIBITS MARKED FOR IDENTIFICATION.)

10 Q. Bill, we have handed you what has been  
11 marked as OCC Exhibits 14 and 15.

12 MR. SATTERWHITE: Since he found them,  
13 could you identify which one is 14 and which one is  
14 15?

15 MR. MICHAEL: Sure. 14 is Interrogatory  
16 38, and 15 is Request for Admission 6.

17 Q. Bill, can you please identify what has  
18 been marked as OCC Exhibit 14?

19 A. Yes. OCC 14 is the company's response to  
20 Consumers' Counsel Interrogatory S1-38 that I  
21 prepared.

22 Q. Okay. And that's an interrogatory in  
23 response you refer OCC to Request for Admission 6,  
24 correct? Can you identify -- in interrogatory 38 you

1 refer OCC to Request for Admission 6, correct?

2 A. Yes.

3 Q. Okay. And can you identify what was  
4 marked as OCC Exhibit 15, please?

5 A. Yes. That's the company's response to  
6 Consumers' Counsel RFA-S1-006 that I prepared.

7 Q. Okay. And there's no explanation in  
8 response to Request for Admission No. 6, correct?

9 A. That's correct.

10 Q. Okay. So you didn't provide the  
11 explanation in response to the interrogatory? You  
12 referred OCC back to the admission, so I wanted to  
13 give you this opportunity to explain, if you can, the  
14 denial and Request for Admission No. 6, please?

15 A. Sure. I think the way I would view the  
16 balanced outcome is that it's a -- the stipulation  
17 provides benefits for all classes of customers in a  
18 variety of constituency groups, and so I think it  
19 provides a balanced outcome for both signatory  
20 parties and nonsignatory parties.

21 Q. Okay.

22 MR. MICHAEL: Interrogatory 39 and  
23 Request for Admission No. 7, please.

24 (EXHIBITS MARKED FOR IDENTIFICATION.)

1           Q.    Bill, can you please identify what has  
2    been marked as OCC Exhibit 16?

3           A.    Yes.  It's the company's response to  
4    Consumers' Counsel Interrogatory S1-39 that I  
5    prepared.

6           Q.    And in response to that interrogatory you  
7    refer OCC to RFA-007, correct?

8           A.    That's correct.

9           Q.    And can you identify what was marked as  
10   OCC Exhibit 17, please?

11          A.    Yes.  That's the company's response to  
12   Consumers' Counsel RFA-S1-007 that I prepared.

13          Q.    And that -- that response is "Deny.  The  
14   non-signatory parties have not filed positions with  
15   regard to the Stipulation."  Did I read that  
16   correctly?

17          A.    That's correct.

18          Q.    Okay.  At that point in time you  
19   responded to this request for admission you took the  
20   position that because nobody had filed yet you  
21   couldn't tell whether or not there was a broad and  
22   diverse group of stakeholders opposing the  
23   stipulation, correct?

24          A.    That's correct.

1           Q.    Okay.  Now, the nonsignatory parties have  
2   filed positions with regard to the stipulation,  
3   correct?

4           A.    They have.

5           Q.    Okay.  And I wanted to give you this  
6   opportunity to change your response to request for  
7   admission.  Would you now admit given that  
8   nonsignatory parties have filed their positions, that  
9   a broad and diverse group of stakeholders oppose the  
10  stipulation?

11          A.    I think the filings in the docket speak  
12  for themselves.  As far as the parties that oppose  
13  the stipulation, my memory is that the -- there is no  
14  industrial opposition to the stipulation.  The actual  
15  CRES providers that participated in the case are not  
16  opposing the stipulation so that's a couple of groups  
17  that aren't opposing it so I -- how broad and how  
18  diverse that group is that's opposing it I don't  
19  know.  I haven't done a thorough review of that.

20          Q.    Okay.  Is Ohio Manufacturers' Association  
21  Energy Group, aren't they -- are you drawing a  
22  distinction between manufacturing and industrial?

23          A.    Yeah.  I would view industrial as being  
24  the large energy users as opposed to the mid-size

1 energy users which are the manufacturers.

2 Q. Okay. So OMAEG is a middle-sized group  
3 by that definition?

4 A. It's a middle-sized group, and it's a --  
5 I would say it's a middle-sized group.

6 Q. Isn't RESA -- you're familiar with what  
7 RESA is, correct?

8 A. I am.

9 Q. Don't -- isn't RESA made up of a number  
10 of CRES providers?

11 A. I apologize. I have been busy preparing  
12 for this. I don't know if RESA filed testimony  
13 opposing the stipulation.

14 Q. Okay. If they did, then you would alter  
15 your response to my question when you pointed out  
16 some of the CRES providers aren't opposing the stip,  
17 correct?

18 A. No.

19 Q. Why not?

20 A. I view it very differently between  
21 individual entities that have real business interests  
22 making decisions about whether or not they want to  
23 participate in the stipulation and a group that  
24 purports to represent the interests of those same

1 individuals. I view them very differently.

2 Q. Okay. I'll let Mr. Settineri follow up  
3 on that, but in the meantime I'll ask you what kind  
4 of real business interests are you talking about?

5 A. Actual businesses that serve customers in  
6 the State of Ohio which would be the CRES providers  
7 that have signed the stipulation.

8 Q. Okay.

9 MR. MICHAEL: Interrogatory No. 40,  
10 please.

11 (EXHIBIT MARKED FOR IDENTIFICATION.)

12 Q. Bill, can you identify what has  
13 previously been marked as OCC Exhibit No. 18?

14 A. OCC 18 is the company's response to  
15 Consumers' Counsel Interrogatory S1-040 that I  
16 prepared.

17 Q. Okay. And the interrogatory asks AEP  
18 Ohio to describe why it will not provide credits to  
19 customers in the first four years of the PPA,  
20 correct?

21 A. That's what's requested in that  
22 interrogatory, yes.

23 Q. Okay. And your response is that the  
24 credits are part of an overall package, correct?

1           A.     That's correct.

2           Q.     And you also refer to Interrogatory 35,  
3     correct?

4           A.     I do.

5           Q.     Okay.  So I don't understand how your  
6     statement that it's part of an overall package  
7     describes why AEP Ohio will not provide credits to  
8     the customers in the first four years of the PPA.  So  
9     I was wondering if could you explain that for me.

10          A.     I think, as we've described previously,  
11     we're not going in -- we can't discuss the  
12     motivations of parties and the value they ascribe to  
13     each element of the stipulation.  And so what the  
14     company has agreed to is what's in the stipulation  
15     and that's providing potential credits in the last  
16     four years of the PPA.

17          Q.     Okay.  So I'm still not clear because you  
18     are the one that responded to the interrogatory  
19     that's part of an overall package, and because that's  
20     unclear I would like to know what it means and so  
21     because the fact that it's part of an overall package  
22     doesn't describe why AEP Ohio won't provide the  
23     credit in the first four years and --

24          A.     The company agreed to a stipulation that



1 included credits in the last four years of the term  
2 of the PPA.

3 Q. Was that provision subject to  
4 negotiation?

5 MR. SATTERWHITE: Objection. I think he  
6 already gave you his answer this was the result. You  
7 have the stipulation in front of you. I think he  
8 said that's part of the overall package and that's  
9 how you should judge it, not the materials that lead  
10 to that. That's the terms that's in the stipulation.

11 Q. Okay. But you assert in your testimony  
12 that was -- the stipulation was subject to serious  
13 bargaining, correct?

14 A. I do.

15 Q. Okay. And here you say that a particular  
16 provision was part of the overall package so I'm  
17 trying to understand is that provision part of the  
18 overall package that was subject to serious  
19 bargaining, okay?

20 A. The stipulation as a whole was subject to  
21 serious bargaining.

22 Q. Okay.

23 A. This is one element of the stipulation.

24 Q. And is it one element of the stipulation

1       that was subject to serious bargaining?

2                   MR. SATTERWHITE:  Objection.  I think he  
3       has answered that.  You are trying to paraphrase and  
4       change his answer.  He is telling you that the  
5       stipulation as a whole was serious bargaining.  He is  
6       not going to parse through and say whether one part  
7       was talked about by four parties or five parties or  
8       two parties.  He's answering questions on the  
9       stipulation as a whole and there was serious  
10      bargaining involved.

11                  MR. MICHAEL:  Are you instructing him not  
12      to answer?

13                  MR. SATTERWHITE:  I am objecting to the  
14      question.  He has answered it multiple times.

15                  MR. MICHAEL:  Okay.  I disagree but.

16                  A.     The credits weren't included in the  
17      companies' initial proposal.  They are included in  
18      the final stipulation.  It's a concession of the  
19      company, so it's an element that was negotiated as  
20      part of the stipulation.

21                  MR. MICHAEL:  Interrogatory 62.

22                       (EXHIBIT MARKED FOR IDENTIFICATION.)

23                  Q.     Can you identify what's been marked as  
24      OCC Exhibit 19, please?

1           A.    OCC 19 is the company's response to  
2   Consumers' Counsel Interrogatory S1-062 that I  
3   prepared.

4           Q.    Are these principles hierarchical which  
5   is to say is one more important than another?

6           A.    No.

7           Q.    Okay.  How is economically efficient as  
8   you are using it here measured?

9           A.    Economically efficient would look at a  
10   couple of things as do the rates produce the right  
11   price signals for customers is one way you can look  
12   at economically efficient.

13          Q.    What does that mean, produce the right  
14   price signals for customers?

15          A.    That it indicates to a customer that as  
16   they create more costs for the system, that their  
17   rates should be higher, that their costs on a monthly  
18   basis should be higher so that could be economically  
19   efficient.

20          Q.    So that's cost causation?

21          A.    That's one way of looking at it is cost  
22   causation is one element of economically efficient.

23          Q.    Okay.  What's another element?

24          A.    The other element is the element that I

1 just described is designing rates to align the  
2 pricing with the costs that customers cause to the  
3 system.

4 Q. Okay. I understood cost causation and  
5 what you just described to be one and the same thing.  
6 Are you telling me they are different?

7 A. Cost causation, I think of that as really  
8 assigning costs to the right class of customers, the  
9 right groups of customers. What I described  
10 otherwise is more of the rate design aspect of it.

11 MR. MICHAEL: Interrogatory No. 74,  
12 please.

13 (EXHIBIT MARKED FOR IDENTIFICATION.)

14 Q. We marked a document as OCC Exhibit 20,  
15 Bill. Can you please identify that document?

16 A. Yes. That's the company's response to  
17 Consumers' Counsel INT-S1-074 that was prepared by  
18 counsel.

19 Q. Okay. Have you reviewed this  
20 interrogatory before today's deposition?

21 A. There have been about 250 of them so I  
22 don't know if I have reviewed -- if I have reviewed  
23 this specific one before today.

24 Q. Okay. It states in there generally if a

1 party is not participating in a provision, that party  
2 is not affirmatively joining in the statement or  
3 declaration made in the provision. Do you agree with  
4 that description of what a party, nonparticipating  
5 party is?

6 MR. SATTERWHITE: Objection.

7 A. I don't disagree with the statements that  
8 were prepared by counsel here.

9 Q. Okay. Would you adopt that description  
10 as your own?

11 A. I don't know that I would state it  
12 exactly this way so I don't know that I would adopt  
13 it as my own but generally this is a reasonable  
14 interpretation of what that -- what that language  
15 means. In any specific document though the meaning  
16 could -- has to be interpreted individually. So this  
17 is a general statement about what that means.

18 Q. Okay. So the general statement about  
19 what that means could be different than the meaning  
20 in any particular specific document, correct?

21 A. Or the intent of the party in requesting  
22 that that type of statement be included.

23 Q. Okay. So is a not participating party,  
24 is that the same based on this definition right here

1 as not supporting?

2 MR. SATTERWHITE: Objection. He didn't  
3 provide this language so.

4 MR. MICHAEL: Did you?

5 MR. SATTERWHITE: It's by counsel.

6 MR. MICHAEL: You got like an Army of  
7 them so.

8 THE WITNESS: Can I have the question  
9 reread, please.

10 (Record read.)

11 A. I don't know.

12 Q. Okay. Can a party not participating take  
13 action in opposition to a provision in which they are  
14 not participating?

15 MR. SATTERWHITE: Objection. Calls for a  
16 legal conclusion.

17 A. I don't know.

18 Q. Okay. I want to move on to the next  
19 sentence. It says "Likewise, if a party agrees not  
20 to oppose a provision, that party is constrained from  
21 taking action in opposition to the provision." Did I  
22 read that correctly?

23 A. You did.

24 Q. And is that description of what is a not

1 to oppose a description that you would agree with?

2 A. That's a reasonable definition, yes.

3 Q. Okay. Would -- wouldn't a signatory  
4 party be constrained from taking action in opposition  
5 to a provision?

6 A. It depends on the language of the  
7 specific stipulation.

8 Q. Okay. So let's take the language of this  
9 provision. Ohio Hospital Association is a signatory  
10 party, correct?

11 A. They are.

12 Q. Okay. So would they be constrained from  
13 taking action in opposition to a provision?

14 A. Obviously that would require a legal  
15 conclusion. But my general understanding is that OHA  
16 would be -- as a signatory party would not be  
17 opposing the stipulation itself.

18 Q. Okay. So all -- all the signatory  
19 parties to this stipulation, are they constrained  
20 from taking opposition to provisions within the  
21 stipulation?

22 MR. SATTERWHITE: Objection.

23 A. I don't want it to be a legal conclusion,  
24 but I think the agreement is that they won't oppose

1 the stipulation.

2 Q. Okay.

3 A. None of the signatories would oppose the  
4 stipulation.

5 Q. If that's true, why did IGS, Direct, and  
6 Sierra Club have to drop footnotes specifically  
7 saying they are not going to oppose certain  
8 provisions?

9 A. I think we described this a while ago.  
10 It may be related to generally when people ask for  
11 footnotes like this, it may be related to positions  
12 they are taking in other proceedings or that they  
13 want to protect themselves from somebody pointing to  
14 their agreement to a specific provision within a  
15 stipulation.

16 Q. Yeah, but based on your description of  
17 what signatory parties are prohibited from doing,  
18 which is taking opposition, there's no reason for the  
19 footnotes then --

20 MR. SATTERWHITE: Objection.

21 Q. -- correct?

22 MR. SATTERWHITE: Objection. You are  
23 trying to get into why some party during the  
24 negotiations wanted to include something and that's a



1 settlement term, settlement discussion.

2 MR. MICHAEL: I am just trying to  
3 understand the meaning of a vague document, and as  
4 Mr. Allen testified to earlier, you need to evaluate  
5 the intent of the parties regarding the meaning of a  
6 vague document.

7 MR. SATTERWHITE: Well, then you are just  
8 arguing with him because he already said the words  
9 speak clearly for themselves, and you are calling it  
10 vague. He is not calling it vague.

11 MR. MICHAEL: He just got done telling me  
12 in response to my questions of the interrogatory No.  
13 74 that the specific provisions of not oppose and in  
14 a specific document could be different than the  
15 general description as stated in Interrogatory 74.  
16 So that means it's inherently vague.

17 MR. SATTERWHITE: I believe he was  
18 telling you in this answer that he didn't write,  
19 counsel did, talks -- it answers the question up top  
20 and then has a general statement so everything after  
21 that is talking generally.

22 MR. MICHAEL: Correct. So that's why we  
23 need to get down to the specific. If generally was  
24 different from the specific, that means the terms are

1       vague.

2                   MR. SATTERWHITE: But you asked him  
3       questions about the individual footnotes, and he  
4       responded to those. Now, you are trying to take it  
5       to a level separate from that.

6                   MR. MICHAEL: No. I am still talking  
7       about the individual footnotes.

8                   MR. SATTERWHITE: Right. As a whole in  
9       general, he has talked to you about the individual  
10      footnotes. I don't know why we are back to a global  
11      discussion when you have already had a discussion on  
12      the individual footnotes you wanted to talk about and  
13      what those meant. He has provided that testimony.

14                  MR. MICHAEL: Okay. We will stick with  
15      the cross-examination, if we can. And, again, I am  
16      trying to understand the meaning of the document.

17                  Q. Bill, you said signatory parties in this  
18      stipulation agreed not to take opposition to the  
19      stipulation. And I am trying to understand if that's  
20      the case, what is the meaning of the footnotes  
21      because there would be no need for the footnotes if  
22      what you just told me was true?

23                  A. What I described previously, and I can't  
24      tell you why a specific party requested a specific

1 footnote in the document, but parties in other  
2 proceedings request that footnotes be placed in so  
3 that if a document is laid in front of their witness  
4 in another state a year or two from now, an attorney  
5 can't come up to them and say you agreed to this  
6 provision in this stipulation even though we all know  
7 that at the end of a stipulation there's always  
8 language that says this isn't precedential, you are  
9 agreeing to a complete package, and so parties  
10 oftentimes ask for this language to provide extra  
11 protection for their witnesses in other proceedings.  
12 That's one of the reasons people ask for footnotes  
13 like this. I can't explain to you why -- for each  
14 one of these specific footnotes why a party requested  
15 it.

16 MR. MICHAEL: Okay. Let's take a break,  
17 if we can, for like 10 minutes.

18 (Recess taken.)

19 Q. Bill, I wanted to direct your attention  
20 to what was marked as Exhibit 2, page 7, specifically  
21 Paragraph 5a.

22 A. Okay.

23 Q. And I want to focus on the reasonableness  
24 determination, and I wanted to ask you if a PPA unit

1 doesn't clear more than once in a BRA, would that be  
2 indicative of an unreasonable action by the utility?

3 A. No.

4 Q. Why not?

5 A. There could be legitimate reasons why the  
6 unit didn't clear in two consecutive auctions.

7 Q. Okay. Give me an example of one of those  
8 legitimate reasons.

9 A. The clearing price and the auction was  
10 less than the -- than what the risk adjusted price  
11 that the unit thought was prudent -- or that the  
12 company thought was prudent to bid the unit in at.

13 Q. Okay. Under that scenario though  
14 100 percent of the cost would still flow through the  
15 PPA rider, correct?

16 A. That's correct.

17 Q. But there would be no PJM BRA auction  
18 revenue to offset those auction -- or that -- those  
19 costs, correct?

20 A. That's correct.

21 Q. So what -- what would AEP Ohio do under  
22 those circumstances if a unit is offered into the BRA  
23 auction doesn't clear, what does AEP Ohio do with the  
24 attributes for that unit that doesn't clear?

1           A.    As I answered in one of the discovery  
2 responses, we would likely offer that unit into a  
3 supplemental auction, and to the extent that the unit  
4 didn't clear in the supplemental auctions, the  
5 companies would likely seek to enter into a bilateral  
6 contract to sell that capacity to another entity.

7           Q.    Are there any other options at that point  
8 in time for that unit that doesn't clear?

9           A.    Until we get to that position I don't  
10 know what all the other options would be. Those are  
11 the two options that are the most obvious that come  
12 to mind. Remember, that there are multiple  
13 supplemental auctions as well, not just one.

14          Q.    Does the stipulation require AEP Ohio to  
15 offer nonclearing units into the supplemental  
16 auctions?

17          A.    It doesn't explicitly require the company  
18 to do that. It requires that the company takes  
19 actions that are not unreasonable.

20          Q.    Okay. Does the stipulation require AEP  
21 Ohio to try and enter into bilateral contracts when a  
22 unit doesn't clear an auction?

23          A.    It's the same answer to the prior  
24 question.

1           Q.    Okay.  Are the units required to run even  
2   if they don't clear as an energy or ancillary  
3   services provider under the stipulation?

4           A.    There's not an explicit requirement in  
5   the stipulation but the same review to make sure that  
6   the units weren't -- that the company wasn't acting  
7   in an unreasonable fashion would apply, and operating  
8   the units when they are profitable in the energy  
9   markets would be a reasonable thing to do.

10          Q.    Okay.  We were talking a little bit  
11   earlier, Bill, about price taker, and I had a couple  
12   of follow-up questions to that.  The stipulation  
13   doesn't require AEP to bid in the BRA auction as a  
14   price taker, correct?

15          A.    That's correct.

16          Q.    Under the stipulation are there  
17   circumstances under which it would be unreasonable  
18   for AEP Ohio not to bid as a price taker?

19                THE WITNESS:  I'm sorry.  Can you read  
20   that question back.

21                (Record read.)

22          A.    Yes.

23          Q.    Okay.  And give me an example.

24          A.    I think we talked about this before, but

1     it would be the case where the expected or the  
2     potential penalties could exceed where the clearing  
3     price of the units was.

4             Q.     Okay. But that was -- that was where it  
5     would be unreasonable for them to bid as a price  
6     taker. My question is the opposite of that. Are  
7     there circumstances under which it would be  
8     unreasonable for AEP not to bid as a price taker?

9             A.     I don't know. I would have to see a  
10    specific example.

11            Q.     Are you familiar, Bill, with the concept  
12    of economic withholding in the PJM market?

13            A.     I'm not familiar with the term specific  
14    to the PJM market. I'm familiar with it as a general  
15    economic term in economic markets.

16            Q.     Okay. And that's not clearing at the  
17    unit costs or below the BRA price, right?

18            A.     I don't know if that's -- PJM is defining  
19    economic withholding in the BRA in that sense, but  
20    generally economic withholding is withholding  
21    generation with the goal of driving up overall market  
22    prices.

23            Q.     Okay. So it's -- your understanding of  
24    economic withholding isn't -- doesn't deal with the

1       relation between the units not clearing if costs are  
2       below the BRA clearing price then; is that correct?

3           A.     Yeah. I am not familiar with how PJM  
4       defines economic withholding in the context of the  
5       BRA.

6           Q.     Okay. Bill, are you -- did you read  
7       PJM's testimony that they filed recently?

8           A.     As far as I am aware, they haven't  
9       docketed their testimony yet, so I haven't read it.

10          Q.     You are aware though that PJM filed a  
11       motion to intervene?

12          A.     I am aware that they filed an extremely  
13       late motion to intervene, yes.

14          Q.     Okay. Assume for the purpose of my  
15       question, Bill, that PJM in its testimony recommends  
16       that the PUCO should clarify that it would consider  
17       it reasonable for the company to bid its units into  
18       the PJM BRA auction at their actual cost, okay?

19          A.     Okay. I understand the statement.

20          Q.     Okay. Would you agree with such a  
21       recommendation were it to be made by PJM?

22                 MR. SATTERWHITE: Objection.

23          A.     I don't think that PJM should be  
24       directing how an entity in the market bids its units.



1 If PJM wants to put restrictions on how units are  
2 bid, they have a perfectly good avenue which is to  
3 file a tariff change and go to FERC.

4 Q. Don't they have rules though that  
5 essentially do direct how units are bid into the PJM  
6 market?

7 A. And those rules are approved by FERC.

8 Q. Right. Okay. Let's say that the PUCO  
9 were to stick with my first hypothetical question,  
10 that PJM recommended that it would consider it  
11 reasonable for a company to bid its units into the  
12 PJM BRA, assumption No. 1. Are you with me?

13 A. Okay.

14 Q. Assumption No. 2, PUCO adopts that  
15 recommendation in connection with the stipulation.  
16 Okay?

17 A. Okay.

18 Q. Would that change how the PPA would  
19 otherwise function under the settlement agreement?

20 MR. SATTERWHITE: Objection.

21 A. I don't -- first, I don't know if the  
22 Commission can direct how the company bids its units  
23 into -- into the markets. But the way you've  
24 described it is it would only be part of the

1       reasonableness review that the Commission would be  
2       undertaking, so their reasonableness review doesn't  
3       change the function of the PPA or the PPA rider.

4               Q.     Okay. But just to clarify the point,  
5       make sure we are talking about the same thing, if the  
6       recommendation from PJM that it would consider  
7       reasonable for the company to bid its units into the  
8       PJM BRA at their actual cost which is to say if you  
9       bid below cost, it would be unreasonable for purposes  
10      of my hypothetical question, okay? Would that affect  
11      how the PPA rider would work?

12             A.     That wouldn't change how the rider would  
13      work. It would only change the standard of review  
14      that the Commission was using in determining the  
15      reasonableness of the company's actions.

16             Q.     So that recommendation were it to be made  
17      by PJM wouldn't have any effect on how the  
18      stipulation operates, is that correct, in your  
19      judgment?

20             A.     I think those are two different things.  
21      What I was describing is how the PPA and the PPA  
22      rider would work.

23             Q.     Okay.

24             A.     It would be changing -- if the Commission

1       were to adopt something that is different than  
2       what -- then what was agreed to in the stipulation,  
3       by definition it would be changing the stipulation.

4               Q.     Okay.  But it wouldn't change the way the  
5       PPA works.

6               A.     That's correct.

7               Q.     Okay.  Did you know that AEP Ohio is  
8       opposing PJM's intervention into the case?

9               A.     Yes.  Their intervention was extremely  
10      late.

11              Q.     Okay.

12              A.     I don't know that they are an affected  
13      party.

14              Q.     If -- if the PPA -- functioning of the  
15      PPA and the PPA rider wouldn't change, is AEP's  
16      opposition to PJM's entrance into the case strictly a  
17      function of timing of when they are getting in?  Do  
18      you know?

19                   MR. SATTERWHITE:  Objection.  I will  
20      instruct you not to answer to the extent it comes  
21      from conversations with counsel and legal strategy.

22              A.     The company's opposing the intervention  
23      of PJM for the reasons that are identified in our  
24      motion.

1 Q. I haven't had the good fortune or time.

2 MR. SATTERWHITE: It's prose.

3 MR. MICHAEL: I look forward to it.

4 A. Make sure you get the amendment first.

5 There is a correction to it.

6 MR. SETTINERI: Yeah.

7 MR. MICHAEL: I don't have any further  
8 questions at this, Bill. Thank you for your time.

9 THE WITNESS: Yes.

10 MR. SATTERWHITE: Ryan, you are batting  
11 cleanup.

12 MR. O'ROURKE: All right. Thanks.

13 - - -

14 CROSS-EXAMINATION

15 By Mr. O'Rourke:

16 Q. Mr. Allen, you previously made mention  
17 that OMAEG is a middle-sized group of energy users.  
18 What do you mean by middle-sized group of energy  
19 users?

20 A. They are not small energy users like  
21 residential customers, and they are not large energy  
22 users like refiners and the like, steel mills, things  
23 of that nature. I would call those large energy  
24 users.

1           Q.    If you could turn to page 36 of the  
2 stipulation.

3           A.    I'm there.

4           Q.    Okay.  I am going to be at Part G, and it  
5 says "This Stipulation is conditioned upon adoption  
6 of the Stipulation by the Commission in its entirety  
7 and without material modification."  Did I read that  
8 correctly?

9           A.    You did.

10          Q.    Okay.  Now, to flip back to page 35 --

11               MR. SATTERWHITE:  Are you there, Ryan?  
12 Are you there, Steve?  So no further questions?

13               (Discussion off the record.)

14          Q.    (By Mr. O'Rourke)  It will be at the very  
15 bottom, "No amounts collected shall be refunded as a  
16 result of this severability provision."  Did I read  
17 that correctly?

18          A.    Yes, you did.

19          Q.    Okay.  So on the understanding that you  
20 are not an attorney, I am asking you as a regulatory  
21 person, if the Commission issued an order authorizing  
22 retail rate recovery under the PPA rider but made  
23 those amounts collected subject to refund during any  
24 pendency of an appeal, would you view that as a

1 material modification of the stipulation?

2 A. I think my answer would be I'm not the  
3 final decider of whether or not that's a -- whether  
4 the company as a whole would view that as a material  
5 modification. But that would definitely be a change  
6 that I personally think would rise to a level that we  
7 may consider a material modification.

8 Q. Can you pull up WAA-2 Modified Exhibit  
9 KDP-2?

10 A. I have that.

11 Q. Okay. You are the sponsoring witness for  
12 this exhibit, correct?

13 A. That's correct.

14 Q. And then so Dr. Pearce previously  
15 sponsored an exhibit entitled KDP-2, correct?

16 A. That's correct.

17 Q. And it had similar features that  
18 reassembled what is shown on Settlement Exhibit  
19 WAA-2, correct, in terms of structure? Perhaps not  
20 in terms of the numbers but in terms of the  
21 structure?

22 A. Yes. That's why the title of the  
23 document is it's a Modified Exhibit KDP-2, yes.

24 Q. Right. So why was Dr. Pearce -- why is

1 he not the witness that's sponsoring this exhibit?

2 A. I'm the company's witness supporting the  
3 stipulation, and the agreements included in that  
4 stipulation as well as the modifications to the PPA  
5 that the companies and AEPGR have agreed to.

6 Q. Let me ask it this way, so for KDP-2 when  
7 Dr. Pearce sponsored that exhibit, would it be fair  
8 to say that he sponsored that exhibit because he had  
9 training, experience, and qualifications that the  
10 company thought would enable him to put forth an  
11 exhibit that the Commission would find reliable in  
12 AEP Ohio's view?

13 MR. SATTERWHITE: Objection.

14 A. When the company identifies witnesses to  
15 sponsor elements of a case, the company chooses those  
16 witnesses because we believe them to be individuals  
17 that the Commission can rely upon to present that  
18 information and to answer necessary questions.

19 Q. And so is it your position that you have  
20 the same type of training, experience, and  
21 qualifications that Dr. Pearce has that enables you  
22 to sponsor Settlement WAA-22?

23 MR. SATTERWHITE: Objection.

24 A. I think I have the appropriate

1       experience, knowledge, and qualifications to sponsor  
2       Settlement Exhibit WAA-2.

3               Q.     And did you have any discussions with  
4       Dr. Pearce about the preparation of Settlement  
5       Exhibit WAA-2?

6               A.     Yes.

7               Q.     And what was the content of those  
8       conversations? I'll condition that question please  
9       do not get into anything where counsel was present.

10              A.     I don't recall all of the discussions  
11       that I had with Dr. Pearce regarding Exhibit WAA-2.  
12       But some of the discussions that I had with  
13       Dr. Pearce or members of his staff were direction to  
14       update the data that had been presented in Exhibit  
15       KDP-2 to reflect the modifications to the PPA that  
16       are described at the top of the exhibit as well as  
17       how I would like that information presented on the  
18       document to make it understandable for the Commission  
19       and other parties to the proceeding.

20              Q.     And did you have a conversation with  
21       anybody else about the preparation of this exhibit?

22              A.     I would have had discussions with counsel  
23       and other individuals from AEP Ohio in the service  
24       corp. about their views on a -- the best way to



1 present the information.

2 Q. And I believe you answered one of the  
3 earlier questions that this document was prepared by  
4 someone else at your direction; is that correct?

5 A. It was prepared at my specific direction,  
6 yes.

7 Q. And who actually did the preparation of  
8 this document?

9 A. The -- it would have been James Martin  
10 that I asked to make specific changes to the model to  
11 reflect the changes in the PPA.

12 Q. What's James Martin's title?

13 A. I don't know his exact title. He works  
14 in the regula -- regulatory department like myself.  
15 He reports to Dr. Pearce.

16 Q. And you mentioned the model in your  
17 previous answer. What model were you referring to?

18 A. It's the Excel spreadsheets that were  
19 provided as workpapers that I provided I think on  
20 December 15 to the parties in this case.

21 Q. So was there any additional modeling  
22 software that was used to generate the numbers that  
23 are shown on Settlement Exhibit WAA-2?

24 A. Exhibit -- and I've answered this in

1       discovery as well, but Exhibit WAA-2 modifies Exhibit  
2       KDP-2 for the specific elements that are described at  
3       the top of the exhibit and all of those changes are  
4       very straightforward and only needed to be  
5       incorporated into the Excel models that the company  
6       used after incorporating PLEXOS data, so the same  
7       PLEXOS data is underlying data in the model but these  
8       changes described here only show up in the Excel  
9       files.

10               Q.     So let me see if I understand.   PLEXOS  
11       was not used to generate any data that is shown on  
12       Settlement Exhibit WAA-2?

13               A.     The PLEXOS data that was included in  
14       Exhibit KDP-2 that we discussed at the -- at the  
15       hearing, that same PLEXOS run sits underlying this  
16       data.  No changes were made to that.  The only  
17       updates that were made were related to the return --  
18       the ROE, removing 2015, ending the PPA at May 31,  
19       2024, so we shortened the period in the 2024 column,  
20       and we included the results of the PJM capacity  
21       performance auctions for planning years through 2019,  
22       2018-19.

23               Q.     I'm sorry.

24               A.     Planning years 2018-19.

1           Q.    And you would agree that in KDP-2 it did  
2   not include projections associated with PJM capacity  
3   performance, correct?

4           MR. MICHAEL:  Could I have that question  
5   read back to me real quick, please?  Sorry, Ryan.

6                   (Record read.)

7           MR. MICHAEL:  Thank you.

8           A.    That's correct.  That's why the -- this  
9   document updates KDP-2 to reflect the results of the  
10  capacity performance auctions.

11          Q.    And what was the motivation for including  
12  projections associated with the PJM capacity  
13  performance auction?

14          A.    The reason for including that was that  
15  that data was provided on the stand in the case to my  
16  recollection, and so it made sense to update the  
17  exhibit to the same data that had been discussed  
18  during the proceeding.

19          Q.    And are the -- do we know the actual  
20  numbers for revenues associated with PJM capacity  
21  performance for any of the years that are shown on  
22  Settlement Exhibit WAA-2?

23          A.    Yes.

24          Q.    And for which years are those?

1           A.     It would be through planning year '18-19.

2           Q.     Okay.  So for starting in year 2020, how  
3     did you arrive at a projection associated with PJM  
4     capacity performance?

5           A.     We didn't modify the capacity performance  
6     values for periods beyond the dates when those  
7     results were known.

8           Q.     I'm still struggling to understand your  
9     answer.  So let's look at the average of high load  
10    and low load forecasts.  Let me know when you are  
11    there.

12          A.     I'm there.

13          Q.     Okay.  So let's look at that row that  
14    says PJM revenues including PJM capacity performance,  
15    and I believe you stated that for year 2019 there's a  
16    figure there that says these are expressed in  
17    millions of dollars but 1,171; is that correct?

18          A.     For 2019, that's correct.

19          Q.     Okay.  And that's an actual fixed number,  
20    that's not a projection, correct?

21          A.     It's a projection of the total revenues.  
22    The results of the capacity performance auction are  
23    included in that number.

24          Q.     Okay.  And what would that number be?

1           A.    It's in the workpapers. I don't have it  
2   in front of me as we sit here today, and it's not  
3   a --

4           Q.    It's not the \$43 figure?

5           A.    None of the capacity performance auctions  
6   cleared at \$43 a megawatt-day.

7           Q.    I believe you said that projections  
8   associated with PJM capacity performance penalties  
9   are not shown on Settlement Exhibit WAA-2, correct?

10          A.    What I stated was that there are no  
11   penalties included there based on the bidding  
12   strategies that the companies employed.

13          Q.    Does AEP Ohio expect any of the units  
14   that are shown on Settlement Exhibit WAA-2 to incur  
15   PJM capacity performance penalties up through May 31  
16   of 2024?

17          A.    I think we answered this earlier, but the  
18   expectation is that most, if not all, units within  
19   PJM will experience some level of capacity  
20   performance penalties over a period of that length,  
21   and you have to recognize there are also bonuses for  
22   overperformance of units, and so you have to combine  
23   those two elements as you are evaluating the net  
24   impact.

1           Q.    Did AEP Ohio have the capability to make  
2   projections associated with potential PJM capacity  
3   performance penalties up through May 31 of 2024?

4           A.    The company can make informed judgments  
5   about the expected net impact of PJM's capacity  
6   performance product.

7           Q.    Would inclusion of projected PJM capacity  
8   performance penalties give the Commission a more  
9   accurate picture of the costs and credits that  
10  customers may bear under the PPA rider?

11          A.    What the company is presenting in Exhibit  
12  WAA-2, Settlement Exhibit WAA-2, provides that  
13  information to the Commission.

14          Q.    So you're saying Settlement Exhibit WAA-2  
15  shows projections associated with PJM capacity  
16  performance penalties?

17          A.    It reflects the company's expectation of  
18  the net impact of the PJM capacity performance  
19  products. Part of that capacity performance product  
20  is -- includes capacity performance penalties as well  
21  as bonuses.

22          Q.    Have you taken any classes on forecasting  
23  power market revenues in PJM? And when I say  
24  "power," I'm using your earlier definition of

1 capacity, energy, and ancillary.

2 A. In my 20 some years I may have taken a  
3 class or two on that, but I was previously the  
4 director of financial forecasting, and evaluating the  
5 market revenues would have been part of my  
6 responsibilities in that role.

7 Q. So have you previously forecasted power  
8 market revenues in PJM aside from this proceeding?

9 A. I have been a witness in numerous cases  
10 where I was responsible for the forecasting of market  
11 revenues within PJM.

12 Q. Have you studied methodologies and  
13 procedures for developing power market revenue  
14 forecasts in PJM?

15 A. Based on my experience, I'm familiar with  
16 those methodologies, yes.

17 Q. What might those methodologies be?

18 A. The methodologies are utilizing dispatch  
19 models, looking at the costs of unit operation, and  
20 comparing those costs to the market prices in any  
21 given hour. You dispatch the unit if it's profitable  
22 over a period of time, when considering startup costs  
23 and shutdown costs, you do that modeling, and you --  
24 after you do the dispatch you do the delta, and you

1       see what the market revenues are over whatever period  
2       of time you are considering.

3               Q.     Have you taught any courses on  
4       methodologies and procedures for developing power  
5       market revenue forecasts in PJM?

6               MR. SATTERWHITE:   Just object to what do  
7       you mean teach, took, taken, whatever the proper.

8               Q.     I think the question said taught any  
9       courses.

10              MR. SATTERWHITE:   I missed that.

11              A.     I have not --

12              Q.     Okay.   Have you published any --

13              A.     -- with that specific topic, but I have  
14       given, you know, presentations explaining to  
15       individuals how those types of forecasts will  
16       incorporate into fuel adjustment clause mechanisms  
17       and the like.

18              Q.     And would this have been instruction  
19       to -- would this have been internal instruction to  
20       AEP Ohio employees?

21              A.     It would be to AEP Service Corp.  
22       employees generally or individuals at any of the  
23       number of operating companies that AEP has.

24              Q.     Aside from the groups you just mentioned



1 have you taught any courses on methodologies and  
2 procedures for developing power market revenue  
3 forecasts in PJM?

4 A. I have not taught courses in developing  
5 power market forecasts within PJM.

6 Q. Have you published any books, articles,  
7 treatises, or dissertations on the methodologies and  
8 procedure for developing power market revenue  
9 forecasts of PJM?

10 A. I have not.

11 MR. O'ROURKE: Give me a second. Just  
12 looking over my notes.

13 Q. Did you personally verify the accuracy of  
14 any of the inputs that were used to develop the  
15 figures shown on Settlement Exhibit WAA-2?

16 A. I reviewed the changes that I requested  
17 to be made to develop Exhibit WAA-2 as a modification  
18 to Exhibit KDP-2. And I looked at the -- I did some  
19 independent review of what my expectations of the  
20 impacts would be and confirmed that they were in line  
21 with my expectations.

22 Q. What were your expectations?

23 A. Things like the impact of the reduction  
24 in the ROE, did a simple calculation to verify what I

1 believe to be the impact of reducing the ROE to  
2 10.38 percent and confirmed that the results shown on  
3 Exhibit WAA-2 were consistent with that.

4 MR. O'ROURKE: Thank you. That's all I  
5 have.

6 MR. SATTERWHITE: All right. Steve, you  
7 don't have anything, right? Anybody else on the  
8 phone?

9 MR. YURICK: This is Mark Yurick. I  
10 don't have any.

11 MR. DARR: Frank Darr, I don't have  
12 anything either.

13 MR. SATTERWHITE: So we'll read it.

14 (Thereupon, the deposition was concluded  
15 at 6:35 p.m.)

16 - - -  
17  
18  
19  
20  
21  
22  
23  
24

1 State of Ohio :  
2 County of \_\_\_\_\_ : SS:

3 I, William A. Allen, do hereby certify that I  
4 have read the foregoing transcript of my deposition  
5 given on Wednesday, December 30, 2015; that together  
6 with the correction page attached hereto noting  
7 changes in form or substance, if any, it is true and  
8 correct.

9 \_\_\_\_\_  
10 William A. Allen

11 I do hereby certify that the foregoing  
12 transcript of the deposition of William A. Allen was  
13 submitted to the witness for reading and signing;  
14 that after he had stated to the undersigned Notary  
15 Public that he had read and examined his deposition,  
16 he signed the same in my presence on the \_\_\_\_\_ day  
17 of \_\_\_\_\_, 2016.

18 \_\_\_\_\_  
19 Notary Public

20 My commission expires \_\_\_\_\_, \_\_\_\_\_.  
21  
22  
23  
24

- - -

## 1 CERTIFICATE

2 State of Ohio :  
3 County of Franklin : SS:

4 I, Karen Sue Gibson, Notary Public in and for  
5 the State of Ohio, duly commissioned and qualified,  
6 certify that the within named William A. Allen was by  
7 me duly sworn to testify to the whole truth in the  
8 cause aforesaid; that the testimony was taken down by  
9 me in stenotypy in the presence of said witness,  
afterwards transcribed upon a computer; that the  
foregoing is a true and correct transcript of the  
testimony given by said witness taken at the time and  
place in the foregoing caption specified and  
completed without adjournment.

10 I certify that I am not a relative, employee,  
11 or attorney of any of the parties hereto, or of any  
12 attorney or counsel employed by the parties, or  
financially interested in the action.

13 IN WITNESS WHEREOF, I have hereunto set my  
14 hand and affixed my seal of office at Columbus, Ohio,  
on this 31st day of December, 2015.

15  
16 Karen Sue Gibson, Registered  
Merit Reporter and Notary Public  
17 in and for the State of Ohio.

18 My commission expires August 14, 2020.

19 (KSG-6132)

20 - - -  
21  
22  
23  
24

**This foregoing document was electronically filed with the Public Utilities**

**Commission of Ohio Docketing Information System on**

**1/2/2016 9:45:31 AM**

**in**

**Case No(s). 14-1693-EL-RDR, 14-1694-EL-AAM**

Summary: Deposition of William A. Allen electronically filed by Mr. Michael J. Settineri on behalf of PJM Power Providers Group and Electric Power Supply Association