hio Public Utilities Commission

PUCO USE O	NLY - Version 1.07	
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
·		13 - 2342 - GA-AGG

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RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit* A-16 - Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply) ✓ Retail Natural Gas Aggregator ✓ Retail Natural Gas Broker

A-2 Applicant information:

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Legal Name	Aspen Energy Corporation							
Address	9550 Dublin Roa	9550 Dublin Road Suite C Powell, OH 43065						
Telephone No.	614-884-5300		Web site A	ddress	www.aspenenergy.com			
Current PUCO C	ertificate No.	14-355G (1)	Effective Dates	January	4, 2014 through January 4, 2016			

A-3 Applicant information under which applicant will do business in Ohio:

	Name Address		Suite C Powell OH 43065					
	Web site Address	www.aspenenergy.c	com	Telephor	ne No. 614-884-5300			
	Aspen Energy		applicant does busin or emergency matter		North America:	PUCO	2015 NOV 24 AM 10: 57	EDULIVED-DOCKE TRVD 11
	Name Jason Heir	nmiller		Title	Operations Manager		:57	-
	Business Address	9550 Dublin Road	Suite C Powell OH 43065					
			Fax No. 614-336-8362		Email Address jheir	miller@a	spenene	ergy.com
This	is to certify	y that the im late rarroduc	tion of a case :	re an Cile				
docum	ent delivered	in the regula	ar course of busi	ness.				
Techn	ician <u>A</u>	Dete D	roacessa <u>11/2 4/</u>		NGS Broker/Aggrega	tor Renew	val)	Page 1 of 7

180 East Broad Street • Columbus, OH 43215-3793 • (614) 466-3016 • www.PUCO.ohio.gov The Public Utilities Commission of Ohio is an Equal Opportunity Employer and Service Provider

A-6	Contact person for Commission Staff use in investigating customer complaints:					
	Name Jason Heinmiller	Title Operations Manager				
	Business address 9550 Dublin Road Suite C Powell OH 4306					
	Telephone No. 614-884-5300 Fax No. 614-336-8362	Email Address jheinmiller@a	ispenenergy.com			
A-7	Applicant's address and toll-free number for custo	ner service and complaints				
	Customer service address 9550 Dublin Road Suite C Powell (H 43065				
	Toll-Free Telephone No. 800-926-0046 Fax No. 614-33	-8362 Email Address informati	on@aspenenergy			
A-8	Provide "Proof of an Ohio Office and Employee," Revised Code, by listing name, Ohio office address designated Ohio Employee					
	Name Jason Heinmiller	Title Operations Manager				
	Business address 9550 Dublin Road Suite C Powell OH 43065					
	Telephone No. 614-884-5300 Fax No. 614-336-8362	Email Address jheinmiller@aspen	energy.com			
A-9	Applicant's federal employer identification numbe	31-1718170				
A-10	Applicant's form of ownership: (Check one)					
	Sole Proprietorship] Partnership				
	Limited Liability Partnership (LLP)] Limited Liability Company (LLC	;)			
	Corporation] Other				

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A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas, other than 500,000 cubic feet of natural gas, more than 500,000 cubic feet of natural gas per year at a single location within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)



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A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

✓ Columbia Gas of Ohio Residential Beginning Date of Service 11/2000 **End Date Small Commercial** Beginning Date of Service 11/2000 **End Date** Large Commercial Beginning Date of Service 11/2000 End Date Industrial Beginning Date of Service 11/2000 **End Date** Dominion East Ohio Beginning Date of Service 11/2000 **End Date** Residential \checkmark Small Commercial Beginning Date of Service 11/2000 End Date Large Commercial Beginning Date of Service 11/2000 End Date Industrial Beginning Date of Service 11/2000 End Date Duke Energy Ohio Beginning Date of Service 11/2000 Residential End Date Small Commercial Beginning Date of Service 11/2000 **End Date** Large Commercial Beginning Date of Service 11/2000 **End Date** Industrial Beginning Date of Service 11/2000 **End Date** Vectren Energy Delivery of Ohio Beginning Date of Service 11/2000 **End Date** Residential Small Commercial Beginning Date of Service 11/2000 End Date Large Commercial Beginning Date of Service 11/2000 **End Date** Industrial Beginning Date of Service 11/2000 **End Date**

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

Columbia Gas of Ohio	Intended Start Date
Dominion East Ohio	Intended Start Date
Duke Energy Ohio	Intended Start Date
Vcctren Energy Delivery of Ohio	Intended Start Date

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PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 <u>Exhibit A-14 "Principal Officers, Directors & Partners,</u>" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 <u>Exhibit A-15 "Corporate Structure</u>," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 <u>Exhibit A-16 "Company History</u>," provide a concise description of the applicant's company history and principal business interests.
- A-17 <u>Exhibit A-17 "Articles of Incorporation and Bylaws</u>," provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application*.
- A-18 <u>Exhibit A-18 "Secretary of State</u>," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** <u>Exhibit B-1 "Jurisdictions of Operation</u>," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 <u>Exhibit B-2 "Experience & Plans</u>," provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** <u>Exhibit B-3 "Summary of Experience</u>," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- **B-4** <u>Exhibit B-4 "Disclosure of Liabilities and Investigations</u>," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

B-5 <u>Exhibit B-5</u> "Disclosure of Consumer Protection Violations," disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

\checkmark	No	Ε	Yes
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If Yes, provide a separate attachment labeled as <u>Exhibit B-5 "Disclosure of Consumer Protection</u> <u>Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

| No

If Yes, provide a separate attachment, labeled as <u>Exhibit B-6 "Disclosure of Certification Denial,</u> <u>Curtailment, Suspension, or Revocation,</u>" detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 <u>Exhibit C-1 "Annual Reports</u>," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings</u>," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements</u>," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements</u>," provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements</u>," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 <u>Exhibit C-6 "Credit Rating</u>," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report</u>," provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information</u>," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 <u>Exhibit C-9 "Merger Information</u>," provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- **D-1** <u>Exhibit D-1 "Operations</u>," provide a current written description of the operational nature of the applicant's business functions.
- **D-2** <u>Exhibit D-2 "Operations Expertise</u>," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- **D-3** <u>Exhibit D-3 "Key Technical Personnel</u>," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

1 Pel Pressbut Applicant Signature and Title

Sworn and subscribed before me this

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19th day of November

Month 2015 Yes

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e PUBLIC UN	Competitive Retai	<i>es Commission of Ohio</i> Il Natural Gas Service avit Form sion 1.07)
Asp for	the Matter of the Application of en Energy Corporation a Certificate or Renewal Certificate to Provide) Case No. 09 - 838 - GA-AGG
Cot	Inty of Delaware)
	Jonathan Peele	[Affiant], being duly sworn/affirmed, hereby states that:
(1)	The information provided within the certification or certi complete, true, and accurate to the best knowledge of affia	•• •• •
(2)	The applicant will timely file an annual report of its int natural gas pursuant to Sections 4905.10(A), 4911.18(A), a	
(3)	The applicant will timely pay any assessment made pu Revised Code.	ursuant to Section 4905.10 or Section 4911.18(A), Ohio
(4)	Applicant will comply with all applicable rules and ord pursuant to Title 49, Ohio Revised Code.	ers adopted by the Public Utilities Commission of Ohio
(5)	Applicant will cooperate with the Public Utilities Comr consumer complaint regarding any service offered or prov	
(6)	Applicant will comply with Section 4929.21, Ohio Revis courts and the service of process.	ed Code, regarding consent to the jurisdiction of the Ohio
(7)	the certification or certification renewal application within	Ohio of any material change to the information supplied in a 30 days of such material change, including any change in r contact person for Staff use in investigating customer
(8)	Affiant further sayeth naught.	
	Affiant Signature & Title	t
	Sworn and subscribed before me this 19th day of	November Month 2015 Year
	Budget milleuls	Bridget N. Lewis - NDtany
	Signature of Griffit NOT Unipistering Oath	Print Name and Title
	My commission	
	ALL OF ONE OF ON	(CRNGS Broker/Aggregator Renewal) Page 7 of 7 -3793 • (614) 466-3016 • www.PUCO.ohio.gov

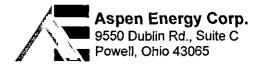
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The Public Utilities Commission of Ohio is an Equal Opportunity Employer and Service Provider



Principal Officers, Directors and Partners

President: Jonathan Peele

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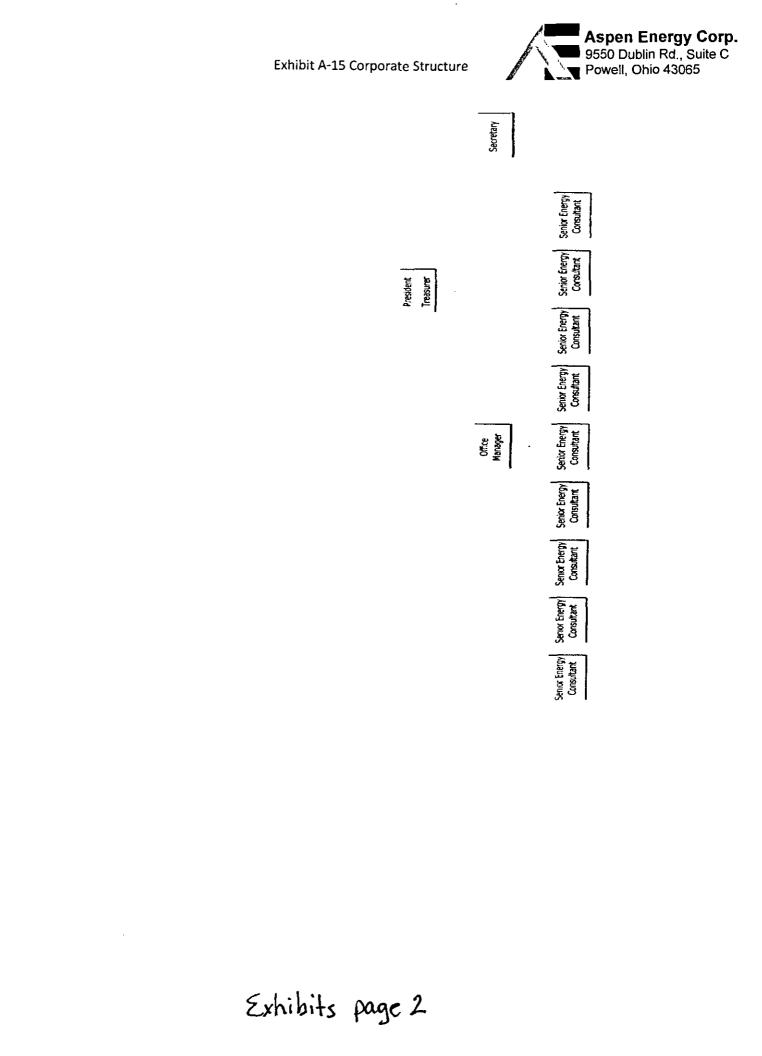
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Powell OH 43065

614-884-5300



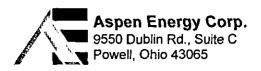
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Established in 2000, Aspen Energy is one of the Midwest's oldest Energy Consulting Firms. Customers have relied on Aspen Energy to deliver competitive pricing, innovative product offerings and personalized customer service.

Our staff of experience professionals has over 20 years of direct participation with residential and commercial customers.

Our company services a broad base of residential, small business, commercial and industrial customers located across the United States in deregulated energy markets. Our staff of professional consultants assists any and all types of customers in understanding deregulated energy markets and works with them to realize significant cost savings on the their natural gas or electricity bills.

Our company maintains solid relationships with top executives of many large, publicly traded retail energy companies, resulting in the ability to obtain fast quotes, accurate market analyses and competitive pricing.

Aspen Energy's goal is to provide its customers with top quality energy cost savings, contract negotiation, bill auditing, detailed maker analysis and superior customer service.

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To be the most highly regarded energy consulting firm in the United State, with a driving focus on best-in-class sales and service.

VALUES

Customers: We value our customers and treat them with respect, providing friendly, courteous, knowledgeable and prompt service at all touch points. We seek—and are driven by—our customers' feedback.

Integrity: We operate with integrity, obeying all laws and adhering to a stringent code of business conduct. We exercise the highest standards of business ethics in all our transactions and relationships.

Performance: We provide invaluable service and consultation to our customers through market awareness, industry knowledge and efficient and effective contract negotiations. We strive to raise our performance to exceed customer expectations.

Teamwork: We partner with one another--respecting new viewpoints, building trust, enhancing communications, and sharing best practices to deliver exceptional energy consulting products and services. We work only with the most creditable alternative energy suppliers in the industry, which share our vision and honesty and integrity.

People: We employ intelligent consultants with strong moral character, an excellent work ethic and a desire to improve themselves. We value our team members and treat them with respect, providing an environment where diverse indivíduals can develop and are expected to perform to their full potential.

Exhibits page 3

Exhibit A-17 Articles of Incorporation and Bylaws

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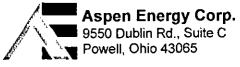
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No changes to originally filed documents.

Exhibits page 4

Exhibit A-18 Secretary of State

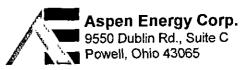
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Exhibits page 5

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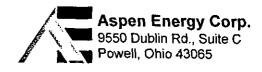
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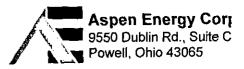
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Print this report

Corporation Details

		Corporation Details	
Entity Number	1159778		
Business Name	ASPEN ENERGY CORPOR	RATION	
Filing Type	CORPORATION FOR PRO	DFIT	
Status	Active		
Original Filing Date	06/02/2000		
Expiry Date			
Location: DELAWARE		County: DELAWARE	State:
		Agent / Registrant Information	
		9550 DUBLIN ROAD SUITE C POWELL,OH 43065 Effective Date: 06/02/2000 Contact Status: Active	
		Incorporator Information	
		JONATHAN D. PEELE	
		Filings	
	Filing Type	Date of Filing	
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Exhibits page 6



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DATE: 06/11/2009

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Receipt

This is not a bill. Please do not remit payment.

ASPEN ENERGY CORP. 9550 DUBLIN RD SUITE C **POWELL, OH 43065**

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jennifer Brunner

1159778

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

ASPEN ENERGY CORPORATION

and, that said business records show the filing and recording of:

Document(s) DOMESTIC AGENT ADDRESS CHANGE Document No(s): 200916100918



United States of America State of Ohio Office of the Secretary of State

Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 10th day of June, A.D. 2009.

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Ohio Secretary of State

Exhibits page



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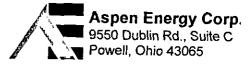
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Prescribed by J. Kenneth Blackwel

Please obtain fee amount and mailing instructions from the Forms Inventory List (using the 3 digit form # located at the bottom of this form). To obtain the Forms Inventory List or for assistance, please



call Customer Service: Central Ohio: (614)-466-3910 Toll Free: 1-877-SOS-FILE (1-877-767-3453)

ARTICLES OF INCORPORATION

(Under Chapter 1701 of the Ohio Revised Code) Profit Corporation

The undersigned, desiring to form a corporation, for profit, under Sections 1701.01 et seq. of the Ohio Revised Code, do hereby state the following:

FIRST.	The name of said corporation shall be: <u>Aspen Energy Carporation</u>	
SECOND.	The place in Ohio where its principal office is to be located is	
	City, village or township)	County, Ohio
THIRD.	The purpose(s) for which this corporation is formed is:	, Intestrice and
	Mucket an sell some secures to communi- neulental customatic Atech Ereccy Con in printi Er pattae company	<u>ng as a construction</u>
FOURTH.	The number of shares which the corporation is authorized to have outstanding is: (Please state whether shares are common or preferred, and their par value, if any, as common with no par value unless otherwise indicated.)	
IN WITNES	S WHEREOF, we have hereunto subscribed our names, on $5/27/00$ (date)	
	Signature: Name: Jacotono i Friele.	, Incorporator
	Signature:Name:	_ , Incorporator
	Signature:	, Incorporator
		-

	Inventory List (using the 3 digit for form). To obtain the Forms Invento call Customer Service: Central Ohio: (614)-466-3910 Toll	
OR	IGINAL APPOINTMF	CNT OF STATUTORY AGENT
		tors of <u>Flaven Energy Congreation</u>
		, to be statutory agent upon whom any process, notice or
		the corporation may be served. The complete address of the agent is:
	(street name and number P.C	
De	(city, village or township)	, Ohio <u>(47.07.57</u> (zip code)
	(eny, vinage of township)	(21) (000)
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	ACCEPTANC	E OF APPOINTMENT
he undersigned,	Joston D. Perr	, named herein as the statutory agent for .
Annen Ene	ay Constant	, named herein as the statutory agent for , , hereby acknowledges and accepts the
ppointment of statu	fory agent for said corporation.	
		AL DAIL
	Signature:	LAS DAL Statutory Agent

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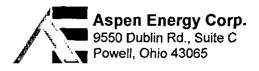
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Version: May 1, 1999

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The State of Ohio

Secretary of State - J. Kenneth Blackwell

1159778

It is hereby certified that the Secretary of State of Ohio has custody of the business records for ASPEN ENERGY CORPORATION and that said business records show the filing and recording of:

<u>Document(s)</u> DOMESTIC ARTICLES/FOR PROFIT Document No(s): 200015800191

United States of America State of Ohio Office of the Secretary of State



Witness my hand and the seal of the Secretary of State at Columbus, Ohio, This 2nd day of June, A.D. 2000

Bouhnell

J. Kenneth Blackwell Secretary of State

Exhibits page 10

Exhibit B-1 Jurisdictions of Operations

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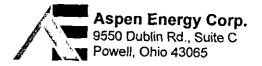
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Aspen Energy is providing retail electric services in Ohio.

Exhibits page 11

Exhibit B-2 Experience & Plans

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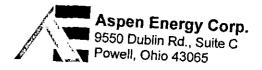
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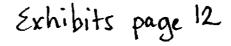
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Aspen Energy will be calling on Ohio customers to sell electricity on behalf of certified suppliers. We will be selling over the phone and face to face appointments. We will be utilizing our staff of Senior Energy Consultants to obtain business. We do not provide any billing statements. All customer inquiries and complaints will be immediately rectified by Jonathan Peele.



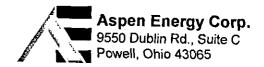


Exhibit B-3 Summary of Experience

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Aspen Energy has been marketing natural gas services for nine years. We ju

Aspen Energy has been marketing natural gas services for nine years. We just started marketing electric to the First Energy and Duke Energy markets August of 2009. We plan on providing our electric customers with the same exceptional service we provide our gas customers. We are currently serving 20 commercial/industrial customers behind Ohio Ed, Toledo Ed, Illuminating Co, and Duke Energy. Our current total load is 75,000 mwh/yr.

Exhibits page 13

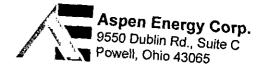


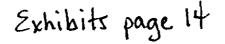
Exhibit B-4 Disclosure of Liabilities and Investigations

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Aspen Energy has no existing, pending, or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or matters that could adversely impact our financial or operational status or ability to provide the service it is seeking to be certified to provide.



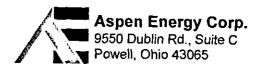


Exhibit C-1 Annual Reports

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Aspen Energy does not have an annual report. This is not a publically traded company.

Exhibits page 15

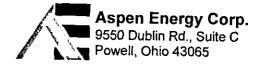


Exhibit C-2 SEC Filing

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Aspen Energy does not have 10-K/8-K filings with the SEC. This is not a publically traded company.

Exhibits page 16

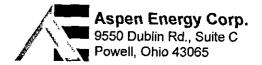


Exhibit C-3 Financial Statements

All financial statements prepared by Jonathan Peele, President of Aspen Energy Corp.

Signed

Jonathan Peele, President

Aspenⁱ Energy Corp 9550 Dublin Rd Suite C Powell OH 43065

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Exhibits page 17

Exhibit C-4 Financial Arrangements

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N/A – Aspen Energy does not take title to power.

Exhibits page 28

Exhibit C-5 Forecasted Financial Statements

All forecasted financial statements prepared by Jonathan Peele, President of Aspen Energy Corp.

ï Signed

Jonathan Peele, President

Aspen Energy Corp 9550 Dublin Rd Suite C Powell OH 43065

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Exhibit C-6 Credit Rating

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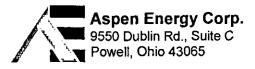
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N/A - Aspen Energy does not subscribe to large credit rating agencies.

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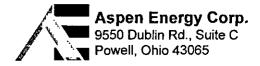


Exhibit C-7 Credit Report

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Exhibits page 41



Experian Business Credit

as of: 07/06/15 16:26 ET

Aspen Energy Corp. 9550 Dublin Rd., Suite C

Powell, Ohio 43065

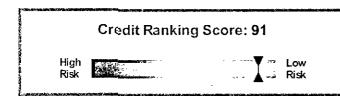
ProfilePlusSM Report

Aspen Energy Corp

Address:	9550 Dublin Rd Ste C Powell, OH 43065-7436 United States	Key Personnel: SIC Code:	Jonathan D Peele 1711-Plumbing, Heating & A/C Contractors
Phone:	614-884-5300		7389-Business Services, Nec
Website:	aspenenergy.com	NAICS Code:	238220-Plumbing, Heating, And Air-
Experian BIN:	865314216		Conditioning Contractors 541990-All Other Professional, Scientific, And Technical
Family Linkage:			Services 425120-Wholesale Trade Agents And
Utimate Parent	Aspen Energy Corp		Brokers
	9550 Dublin Rd Ste C	Business Type:	Corporation
- . ,	Powell, OH	Experian File Established:	June 2002
Branches / Alternative	Aspen Energy Corp 3055 N High St	Experian Years on File:	13 Years
Locations	Columbus, OH United States	Years in Business:	57 Years
		Total Employees:	5
		Sales:	\$873,000
•		Payment Tradelines (see charts, de	etail): 2
		Business Inquiries (see summary);	1
Beyond Ter	ition does not yet have an estimated Days ms (DBT), or a Payment Trend Indicator. This the result of too few Payment Tradelines.	UCC Filings:	0
10 0101	and result of too leave agriterit and offices.	✓ Businesses Scoring Worse:	90%
		✓ Bankruptcies:	0
		✓ Liens	0
		✓ Judgments Filed:	0
		✓ Collections	0

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Credit Summary



The objective of the Credit Ranking Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

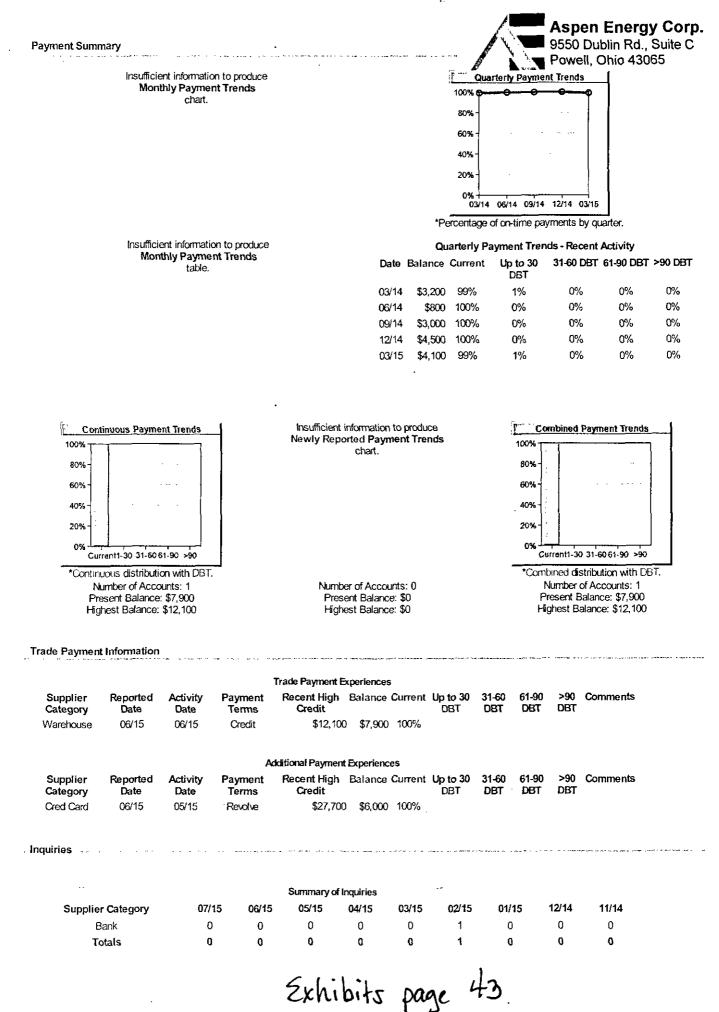
- Number of recently active commercial accounts.
- · Ratio of total bal to total high bal across all comm accts.

· Length of time on experian's file.

Recommended Action: Low Risk

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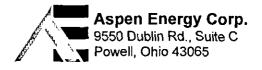
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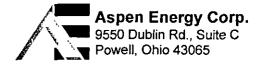


Exhibit C-8 Bankruptcy Information

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Aspen Energy has no reorganizations, protection from creditors or any other form of bankruptcy filings.

Exhibits page 45

Exhibit C-9 Merger Information

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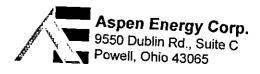
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Exhibits page 46

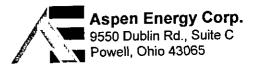


Exhibit D-1 Operations

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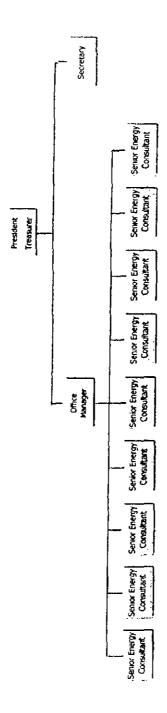
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Our company serves a broad base of residential, small business, commercial and industrial customers located across the United States in deregulated energy markets. Our staff of Senior Energy Consultants assists any and all types of customers in understanding deregulated energy markets and works with them to realize significant cost savings on their natural gas or electric bills.



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Exhibit D-2

Jason T. Heinmiller

226 Bluewing Ct. Columbus, Ohio 43235 Tel: 614-732-6333; Email: jheinmiller@columbus.rr.com

Professional Profile

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A CONTRACTOR OF THE PARTY

- Experienced operations manager whose previous positions has provided the background and experience to successfully manage any size organizations daily operations
- Solutions-driven professional with extensive experience in data analysis and designing/implementing technical solutions for some of the leading energy providers in the US

Areas of Expertise

- Operations Management
- Vendor/supplier relations
- Communication Skills

- Business Needs Assessment Design
- Project Management
- Business Analysis

Systems Experience and Proficiencies

- MS SQL Server Technologies
- MS Visual Studio
- MS Excel
- MS Word
- SAP R/3 4.6

- MS SQL Reporting Services
- MS Access
- MS Query
- SAP BW 3.0
- Visual Basic

Professional Experience

Aspen Energy Corporation Powell, Ohio Operations Manager

- lanager
- Manage the day-to-day operations of a natural gas and electricity sales office
- General accounting tasks to include payment of all associated bills, entering of daily expense receipts
- Responsible for daily HR functions to include payroll, new-hire paperwork, general HR questions, benefits coordination
- Track the overall health of the company with daily sales reports, cash-flow reports
- General IT maintenance
- First point-of-contact for all vendors, suppliers and sales representatives
- Maintain excellent working relationships with 8 natural gas and electricity providers
- Maintain the overall appearance of the office to promote a healthy working environment
- Track supplies inventory and maintain acceptable working levels
- Design, set-up, and train employees on new workflow processes
- Converted a paper based business to a digital office requiring the research and acquisition of new technologies, redesigning the initial contact to the final closure of all sales, training on the new processes

Direct Energy, Dublin, Ohio

Nov 2006 - Aug 2008

- Senior Business Analyst
 Analyze and understand existing systems and suggest improvements
- Design and develop reports including monthly dashboard report as requested by the leadership team
- Lead technical and data contact for the transition of a gas portfolio tool involving interaction from resources in several different geographical locations
- Compose SQL queries, tables, joins, reports, string testing, user acceptance testing, extracts and loads
- Developed an interactive tool to provide monthly gas volume projections

Exhibits page 48

Aspen Energy Corp. 9550 Dublin Rd., Suite C Powell, Ohio 43065

March 2007 - Tresent

March 2009 - Present

Accenture Consulting, Columbus, Ohio

Procurement Analyst

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- Create system use case plans and coordinate Procurement team testing efforts and tracking
- Participated in the design, test, implementation and support of an R/3 life cycle
- Resolve production errors and design permanent solutions related to MM processing
- Work with technical developers throughout the East coast to implement and perform user acceptance testing (UAT)
- Produce daily system metrics to ensure batch processing targets met

Exhibits D-2

- Provide functional support to BW team for report design and test efforts
- Develop and distribute functional job aids, documentation for product manuals on new business processes

Reliant Resources, Houston, Texas

Business Operations Analyst

- Analyze and suggest improvements to current business operation practices
- Design and develop reports for upper-management to track employee productivity, employee effectiveness, improvement areas, and monitor system efficiency

Chevron Texaco, Houston, Texas

Stock Controller

- Aviation accountant responsible for the monthly reconciliation of 30 million gallons of Avgas at 15 national airports
- Analyze current business process and procedures and make amendments as needed to improve procedures as necessary

Reliant Resources, Inc., Houston, Texas

Analyst

- Reconciled over 6 million records
- Prepare and analyze weekly data for executive management reporting
- Developed and maintained a bill audit tool preventing over 500 thousand incorrect invoices, totaling over \$40 million from reaching customers

Apr 2001 – Apr 2002

May 2002 – December 2002

 Participate in the analysis and optimization of the process and procedures to improve the accuracy of billing and invoicing

Data Analyst

- Lead a team of four developers in the gathering, design and construction of business unit requirements for end-user reporting
- Implemented SAP BW 2.1 throughout the full software development lifecycle (SDLC)
- Requirements gathering for finance, transaction management, and billing and invoicing business units used to design and build reports

National LDC Coordinator Jul 2000 – Apr 2001

- Received and analyzed data files as well as enrolled and terminated natural gas customer accounts within 13 separate utilities in Georgia, Ohio, Massachusetts, New Jersey, and New York
- Transitioned over 10 thousand natural gas customer accounts from Reliant Energy to New Power, Inc., and the Amerada Hess corporation

Regional LDC Coordinator Feb 1999 – Jul 2000

- Received and analyzed data files as well as enrolled and terminated natural gas customer accounts within 4 separate utilities in Ohio
- Designed several databases in Microsoft Access and Microsoft Excel to organize and track the status of natural gas customer accounts

Education

- The Ohio State University
- University of Phoenix

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Aspen Energy Corp. 9550 Dublin Rd., Suite C Powell, Ohio 43065

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Sep 2003 - Dec 2004

Dec 2002 – Sep 2003

Feb 1999 – Dec 2002

Exhibits D-2

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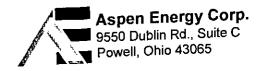
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JONATHAN D. PEELE 9550 Dublin Road

Suite C Powell, Ohio 43065 Work: 614-884-5300 ext. 216 Cell: 614-348-0023

SUMMARY:	Accomplished executive with extensive experience managing people and resources in sales, marketing, customer service, and operations for regional and national organizations. Dynamic sales management style has created marked improvement in revenue, market share, profits and customer satisfaction. Consistently ranked top sales manager in the country.
EDUCATION:	The Ohio State University (OSU); Columbus, OH Human Ecology (3.2 GPA)
WORK EXPERIENCE:	Aspen Energy Corporation, Powell, OH President (October 2000-Present)
	Reliant Energy, Columbus, OH Regional Manager (October 1996-October 2000)
	Responsibilities
	 Manage and oversee all sales and administrative processes for regional office Train sales staff and monitor performance results relative to established goals and objectives Implement energy management programs to commercial, industrial and institutional users through natural gas sales in deregulated markets Recommend changes to local business goals or business tactics and processes based on changes in business environment

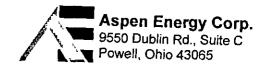
- Establish annual budgets, control budgets and meet EBIT on a quarterly basis
- Report and document sales deal information for monitoring and management of sales obligations and performance results, tracking accounts for changes in customer needs, maintaining awareness of competitive environment
- Keep abreast of gas marketing trends and current pricing strategies, develop sales objectives for assigned territory providing creative input into product and service innovation; understand LDC tariffs
- Handle recruitment hiring and termination of employees

Accomplishments

- Opened the first retail office for Reliant Energy; remained most profitable office in the country since inception
- Built and developed the Ohio office to 5,829 commercial customers with \$4,938,525 of booked profit and little advertising support
- Most profitable office in sales and sales management for four consecutive years
- Remained third largest marketer behind Columbia Gas of Ohio with market share (confirmed by Columbia Gas of Ohio)
- Marketed behind Columbia Gas of Ohio, East Ohio Gas, Cincinnati Gas & Electric and West Ohio Gas Citygates

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Exhibits D-2



Enron Energy Services, Columbus, Ohio Sales Representative (January 1996-October 1996)

Responsibilities

- Conducted daily customer visits through cold calling to promote and sell natural gas and related energy products
- Required an understanding of customer needs; product and service offerings, proposed benefits, as well as negotiating sales and preparing contract documentation for accepted sales proposals

Accomplishments

- Most profitable sales representative in Ohio each month
- Generated more market share than any other sales rep in Ohio

PaineWebber, Columbus, Ohio Stock and Commodity Broker (1995-January 1996)

Merrill Lynch, Columbus, Ohio Stock and Commodity Broker (1994-January 1995)

OTHER EXPERIENCE:

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- 1995 Paine Webber's three week sales training in New Jersey
 1996 Enron's two week sales and product training
 1996 "Gorilla Sales Training" seminar
 1997 "Mastering The Art of Selling" seminar with Tom Hopkins
 1997 "How To Gain, Train & Maintain A Dynamic Sales Force" seminar
 - with Tom Hopkins
- 1999 "How To Upgrade Your Sales Force in Less Than 30 Days" by Dave Hiatt & Dave Kurlan

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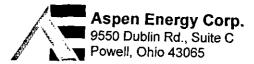


Exhibit D-3 Key Technical Personnel

Jonathan Peele, President Aspen Energy Corporation 9550 Dublin Rd Suite C Powell , OH 43065 614-884-5300 <u>ipeele@aspenenergy.com</u> See Exhibit D-2 for resume

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Jason Heinmiller, Operations Manager Aspen Energy Corporation 9550 Dublin Rd Suite C Powell , OH 43065 614-884-5300 <u>iheinmiller@aspenenergy.com</u> See Exhibit D-2 for resume

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