## BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the : Application of Ohio Edison: Company, The Cleveland : Electric Illuminating : Company, and The Toledo :

Edison Company for : Case No. 14-1297-EL-SSO

Authority to Provide for: a Standard Service Offer: Pursuant to R.C. 4928.143: in the Form of an Electric: Security Plan.

- - -

## PROCEEDINGS

before Mr. Gregory Price, Ms. Mandy Chiles, and Ms. Megan Addison, Attorney Examiners, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-A, Columbus, Ohio, called at 9:00 a.m. on Friday, September 4, 2015.

- - -

## VOLUME V

\_ \_ \_

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|        | 913   |
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| 23 |   |
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|    | 916   |
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 6
                   Incorporated.
 7
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|            |   |            | 919          |
|------------|---|------------|--------------|
| 1          | INDEX   |            |              |
| 2          |   |            |              |
| 3          | WITNESSES   |            | PAGE         |
| 4          | Edward B. Stein   |            |              |
| 5          | Direct Examination by Mr. Kutik<br>Cross-Examination by Mr. Petricoff |            | 927<br>930   |
|            | Cross-Examination by Mr. Moore  |            | 949          |
| 6          | Cross-Examination by Mr. Oliker                                       |            | 976          |
| 7          | Cross-Examination by Ms. Bojko  |            | 986          |
| ,          | Marybeth Smialek  |            |              |
| 8          | Direct Examination by Ms. Dunn  |            | 1023         |
|            | Cross-Examination by Mr. Moore  |            | 1025         |
| 9          | Cross-Examination by Mr. Oliker                                       |            | 1045         |
| 1 0        | Cross-Examination by Ms. Petrucci                                     |            | 1046         |
| 10         | Cross-Examination by Mr. Stinson<br>Cross-Examination by Ms. Hussey   |            | 1060<br>1067 |
| 11         | Cross-Examination by Mr. McNamee                                      |            | 1074         |
| <b>—</b> — | Closs Examination by Mr. McNamee                                      |            | 1074         |
| 12         | Brandon S. McMillen   |            |              |
|            | Direct Examination by Ms. Dunn  |            | 1070         |
| 13         | Cross-Examination by Ms. Petrucci                                     |            | 1077         |
| 14         | Cross-Examination by Ms. Bojko  |            | 1093         |
| 14         | Cross-Examination by Mr. Moore  |            | 1046         |
| 15         |   |            |              |
| 16         | EXHIBITS  |            |              |
| 17         | COMPANIES EXHIBITS  | DENTIFIED  | ADMITTED     |
| 18         | 13 - Testimony of Steven E. Strah                                     | IV-698     | 924          |
| 19         | 13A - Errata Sheet to Testimony of                                    |            |              |
|            | Steven E. Strah   | IV-698     | 924          |
| 20         |   |            |              |
| 21         | 14 - Direct Testimony of<br>Edward B. Stein                           | 927        | 1021         |
|            |   | <i>521</i> | ± ∨ 2 ±      |
| 22         | 14A- E. Stein Corrections to Master                                   |            |              |
| 0.0        | Standard Service Offer Supply   | 202        | 1001         |
| 23         | Agreement   | 927        | 1021         |
| 24         | 14B- Declaration of Authority   | 927        | 1021         |
| 0.5        | -   |            |              |
| 25         |   |            |              |
|            |   |            |              |

|    |  | 920         |
|----|--|-------------|
| 1  | INDEX (Continued)  |             |
| 2  | COMPANIES EXHIBITS IDENTIFI  | ED ADMITTED |
| 3  | 15 - Direct Testimony of Marybeth Smialek 10                                       | 23 1076     |
| 4  | 16 - Direct Testimony of   |             |
| 5  | -  | 76 1116     |
| 6  |  |             |
| 7  | SIERRA CLUB EXHIBITS IDENTIFI  | ED ADMITTED |
| 8  | 2 - Petition filed by Ginna<br>Nuclear Power Plant IV-7                            | 30 925      |
| 9  | 3 - Rochester Gas and Electric   |             |
| 10 | Corporation's Response To  |             |
| 11 | Order Directing Negotiation of a Reliability Support Service                       |             |
| 12 | Agreement And Petition For Approval Of Cost Allocation And Cost Recovery Surcharge |             |
| 13 | Mechanism IV-7   | 38 925      |
| 14 | 4 - Public Version, Exhibit A, Reliability Support Service                         |             |
| 15 | Agreement Between R.E. Ginna   |             |
| 16 | Nuclear Power Plant, LLC and<br>Rochester Gas and Electric IV-7                    | 40 925      |
| 17 | 6 - New York PSC Order IV-7  | 50 925      |
| 18 | 7 - Document dated 9-2-15 IV-7   | 55 1117     |
| 19 | 8 - Analysis of Operational Events Market Impacts IV-7                             | 73 925      |
| 20 | Events Market Impacts 1V-7   | 73 923      |
| 21 | IGS EXHIBITS IDENTIFI  | ED ADMITTED |
| 22 | 1 - PJM 2015 Winter Report IV-7  | 92 925      |
| 23 |  |             |
| 24 |  |             |
| 25 |  |             |
|    |  |             |

|    | 921   |
|----|---|
| 1  | INDEX (Continued)                                     |
| 2  |   |
| 3  | OCC EXHIBITS IDENTIFIED ADMITTED                      |
| 4  | 2 - 2014 Companies' Annual Report IV-899 926          |
| 5  |   |
| 6  | ELPC EXHIBITS IDENTIFIED ADMITTED                     |
| 7  | 5 - Connecticut Department of Public Utility Control, |
| 8  | Docket No. 05-07-14PH02,                              |
| 9  | Decision IV-819 926                                   |
| 10 | OMAEG EXHIBITS IDENTIFIED ADMITTED                    |
| 11 | 11 - Excerpt from Companies'                          |
| 12 | Application, 14-927-EL-SSO 1005                       |
| 13 |   |
| 14 |   |
| 15 |   |
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| 17 |   |
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Good

1 Friday Morning Session, 2 September 4, 2015. 3 4 EXAMINER PRICE: Let's go on the record. 5 EXAMINER CHILES: The Public Utilities Commission of Ohio has called for hearing at this 6 time and place Case No. 4-1297-EL-SSO, being In the 7 8 Matter of the Application of Ohio Edison Company, the Cleveland Electric Illuminating Company, and the 9 10 Toledo Edison Company for Authority to Provide for a 11 Standard Service Offer Pursuant to Revised Code 12 Section 4928.143 in the Form of an Electric Security 13 Plan. 14 My name is Mandy Chiles, and with me are Gregory Price and Megan Addison, and we are the 15 16 attorney examiners assigned by the Commission to hear 17 this case. 18 Let's take abbreviated appearances from 19 the attorneys present this morning. 2.0 MR. BURK: On behalf of the companies, 2.1 James W. Burk, Carrie M. Dunn; also on behalf of the 22 companies James Lang and Trevor Alexander of the Calfee, Halter law firm; and David Kutik of the Jones 23 24 Day law firm.

MR. SAUER: Thank you, your Honors.

```
morning. On behalf of the Residential Consumers of
 1
      the FirstEnergy Companies, Ohio Consumers Counsel,
 2
 3
      Larry Sauer, Kevin Moore, Maureen Grady, William
 4
      Michael, and Ajay Kumar. Thank you.
 5
                  MS. COHN: Good morning. On behalf of
      the Ohio Energy Group, Michael L. Kurtz,
 6
 7
      and Jody Cohn.
 8
                  MR. LINDGREN: On behalf of the
 9
      Commission staff Thomas Lindgren, Thomas McNamee, and
10
      Steven Beeler, Assistant Attorneys General.
                  MR. STINSON: On behalf of the Northeast
11
12
      Ohio Public Energy Council, Power for Schools, and
13
      Ohio Schools Council, the firm of Bricker and Eckler
14
      by Glenn Krassen, Dane Stinson, and Dylan Borchers.
                  MS. FLEISHER: On behalf of the
15
16
      Environmental Law and Policy Center, Madeline
17
      Fleisher.
18
                  MR. PETRICOFF: Good morning, your Honor.
19
      On behalf of the Retail Energy Supply Association,
2.0
      the Electric Power Supply Association, Exelon
2.1
      Generation, Constellation NewEnergy, and P3, Howard
22
      Petricoff, Gretchen Petrucci, Mike Settineri, and
23
      Steve Howard.
24
                  MR. HAYS: Good morning, your Honor.
                                                         Tom
25
      Hays on behalf of NOAC and the individual
```

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924
 1
      communities. Happy Labor Day.
                  MS. BOJKO: Good morning, your Honors.
 2
 3
      On behalf of the Ohio Manufacturers' Association
 4
      Energy Group, Kimberly W. Bojko and Rebecca L.
 5
      Hussey.
                  MR. MENDOZA: Good morning, your Honor.
 6
 7
      On behalf of the Sierra Club, Tony Mendoza.
 8
                  MR. DARR: On behalf of Industrial Energy
 9
      Users, Frank Darr, Sam Randazzo.
10
                  MR. SATTERWHITE: On behalf of Ohio
      Power, Matt Satterwhite and Steve Nourse.
11
12
                  EXAMINER PRICE: Before we take our first
13
      witness, we have two matters to address. Number one,
14
      at this time we will go ahead and formally grant
      Duke's motion for protective order, which I believe
15
16
      was filed Wednesday. Whatever day it was filed.
17
      will be granted.
18
                  And then we have still the issue of the
      admission of exhibits which were introduced
19
2.0
      yesterday. Mr. Lang.
2.1
                  MR. LANG: Thank you, your Honor.
22
      companies would move Exhibit 3, the Direct Testimony
      of Steven E. Strah and Exhibit 3A, his errata.
23
24
                  EXAMINER PRICE: Any objection to the
25
      admission of Exhibit 3 and 3A?
```

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1
                  Seeing none they will be admitted.
 2
                  (EXHIBITS ADMITTED INTO EVIDENCE.)
 3
                  EXAMINER PRICE: Mr. Mendoza.
 4
                  MR. MENDOZA: I would like to move to
 5
      enter Sierra Club -- move for the admission of Sierra
      Club 2, Sierra Club 3, Sierra Club 4, Sierra Club 6,
 6
 7
      Sierra Club 7, and Sierra Club 8.
 8
                  EXAMINER PRICE: I think we already
      stipulated to the admission of Sierra Club 7.
 9
10
                  MR. MENDOZA: The generation mix
      document?
11
12
                  EXAMINER PRICE: I think so.
13
                  MR. MENDOZA: Okay.
14
                  EXAMINER PRICE: Any objection to the
      remaining Sierra Club documents?
15
16
                  MR. LANG: Your Honor, the companies have
17
      objection just to Sierra Club Exhibit 3 on the basis
18
      that there was no testimony regarding it, no
19
      foundation established. The document was simply not
2.0
      discussed. The contract was Exhibit 4 that's
2.1
      associated with it was discussed in the record.
22
      There was questioning of Mr. Strah about it. We do
23
      not object to the contract coming in.
24
                  MR. MENDOZA: And, your Honor, I don't
25
      think we need Sierra Club 3. We provided for the
```

926 1 context where the agreement came from. We would be 2 fine --3 EXAMINER PRICE: I disagree with both of 4 you because I think the court -- if somebody happens 5 to appeal this case, the court may need it for context to understand that that -- that attachment 6 7 where it came from and its role in this case, so we 8 are going to admit Sierra Club 2, 3, 4, and 6 and 8. 9 (EXHIBITS ADMITTED INTO EVIDENCE.) EXAMINER PRICE: Mr. Oliker is not in the 10 11 room. 12 MR. LANG: Your Honor, I did discuss with 13 Mr. Oliker on his way out last evening that we did 14 agree to the admission of IGS No. 1, which was a 2015 15 report. 16 EXAMINER PRICE: Great. At this time we 17 will admit IGS 1, Exhibit 1. 18 (EXHIBIT ADMITTED INTO EVIDENCE.) 19 EXAMINER PRICE: Ms. Fleisher. 2.0 MS. FLEISHER: Your Honor, I would like 2.1 to move for the admission of ELPC 5. 22 EXAMINER PRICE: Any objection? 23 Seeing none, it will be admitted. 24 (EXHIBIT ADMITTED INTO EVIDENCE.) EXAMINER PRICE: Mr. Sauer. 25

```
1
                  MR. SAUER: Your Honor, OCC would defer
 2
     moving OCC Exhibit 2 until such time Mr. Evans takes
 3
      the stand and move the admission of OCC Exhibit 3. I
 4
     put maybe more legible versions on --
 5
                  EXAMINER PRICE: Did you give one to the
 6
      reporter?
 7
                  MR. SAUER: Yes. And I have copies for
 8
      the parties now, too.
 9
                  EXAMINER PRICE:
                                   Thank you. Any
      objection to the admission of OCC Exhibit 3.
10
                  MR. LANG: No, your Honor.
11
12
                  EXAMINER PRICE: Seeing none, it will be
13
      admitted.
14
                  (EXHIBIT ADMITTED INTO EVIDENCE.)
15
                  EXAMINER WILLEY: Okay. Mr. Kutik.
16
                  MR. KUTIK: Yes, your Honor.
17
      companies call as its next witness Edward B Stein.
18
                  Your Honors, we have given to the court
19
      reporters and provided to the Bench and parties some
2.0
      exhibits I would like to have marked at this time.
2.1
      Company Exhibit 14, the Direct Testimony of
22
     Mr. Stein, Company Exhibit 14A, which was provided
23
     this morning, Edward B. Stein Changes and Corrections
24
     to the Master Standard Service Offer Supply
25
     Agreement, and Company Exhibit 14B, a Declaration of
```

928 Authority. 1 2 EXAMINER CHILES: So marked. 3 (EXHIBIT MARKED FOR IDENTIFICATION.) 4 MR. KUTIK: Has Mr. Stein been sworn? MS. BOJKO: I'm sorry, was B the errata? 5 MR. KUTIK: Pardon? 6 7 MS. BOJKO: Was B the errata? 8 MR. KUTIK: No. It's the other way around. 9 10 May I proceed, your Honor? EXAMINER CHILES: Yes, you may proceed, 11 12 thank you. 13 EDWARD B. STEIN 14 15 being first duly sworn, as prescribed by law, was 16 examined and testified as follows: 17 DIRECT EXAMINATION 18 By Mr. Kutik: 19 Mr. Stein, could you introduce yourself, 20 please? 2.1 My name is Edward B. Stein. I am 22 director of regulated settlements for the FirstEnergy 23 Service Company. 24 Now, is that a position that's different 25 than the position you had when you filed your

testimony?

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2.1

- A. Yes, it is.
- Q. Could you tell us what -- what difference your -- what the difference in your position is now from what you had then?
- A. So the role I have now is I'm responsible for a group that's more of a back-office function dealing with PJM billings and accounting of those billings. The role I had previously was more of a front-office function, more of a commodity role dealing with transactions with PJM and the purchase of power.
- Q. Do you have before you what's been marked as Company Exhibit 14?
  - A. I do.
- 16 O. What is that?
  - A. That is my direct testimony and a copy of the Master Standard Service Offer Supply Agreement.
  - Q. Do you have before you what's been marked for identification as Company Exhibit 14A?
    - A. I do.
    - Q. What is that?
- A. These are additional changes to the -and I am going to refer to it as the MSA going
  forward -- since the time that we filed testimony.

Q. And what is Exhibit 14B, marked for identification?

2.0

2.1

- A. 14B is the Declaration of Authority -the current PJM Declaration of Authority that would
  replace the Declaration of Authority in appendix F of
  the MSA.
- Q. Do you have any additions or corrections to make your to your direct testimony which was marked for identification as Exhibit 14?
- A. I do. I have three. The first, on page 1, line 4, remove "Manager, Regulated Commodity Sourcing" and replace that with "Director, Regulated Settlements."

The second is on page 8 line 4, and under the scheduled date for procurement 1, strike "October 2015," and replace that with "To be determined."

And then on page 17, line 11, after "NMB," remove the period and insert "except those customers participating in the NMB pilot program."

- Q. Could you repeat that one more time, please.
- A. It would be replaced with "except those customers participating in the NMB pilot program."
- Q. With the corrections you just mentioned and with the amendments that are provided in

Exhibits 14A and 14B for identification, would your answers to the questions that appear in Exhibit 14 be the same as appear in Exhibit 14 if I asked you those questions today?

A. Yes, they would.

MR. KUTIK: Thank you, your Honor.

EXAMINER CHILES: Thank you.

Whose first? Mr. Petricoff?

MR. PETRICOFF: I would be glad to.

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## CROSS-EXAMINATION

By Mr. Petricoff:

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Q. Good morning, Mr. Stein. I'm Howard

Petricoff, and I represent a number of wholesale and

retail suppliers. There's been a great interest in

your testimony. If you can't hear me or if you don't

understand a question, by all means, please stop and

let me know, and I'll try to clarify any questions I

have or speak louder.

MR. KUTIK: Actually, I am having trouble hearing you, so if you could speak louder.

MR. PETRICOFF: Okay. Is that better?

Can you hear me?

MR. KUTIK: Yes, thank you.

Q. (By Mr. Petricoff) I want to ask you a

- question or two about the Exhibit 14B that was just -- just presented. In preparation for your testifying today, did you read the direct prepared testimony of Lael Campbell from Exelon?
- A. I read portions of his testimony that related to the contract and settlement provisions of PJM.
- Q. And the first portion of 14B, the Declaration of Authority, that's in response to his concern that the latest one -- the latest version was not incorporated in the MSA that was submitted with the application or submitted with your testimony?
  - A. That is correct.

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- Q. And if by chance PJM -- first of all, when you filed your testimony, that was roughly a year ago?
  - MR. KUTIK: Your Honor, it is what it is.
- Q. Okay. Let me -- let me approach this a different way. Is it possible that before the MSA is executed, that PJM will have come out with a different or an up -- further updated Declaration of Authority?
- A. It is possible for PJM to modify anything at any time.
- Q. And I assume if they do, the company when

it presents the MSA will use whatever the latest Declaration of Authority from PJM is?

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- A. It would be the intention of the companies to use the most relevant document in accordance with current PJM practice.
- Q. Okay. Now, I want to switch to the second part of 14B and these are the changes to the -- to the MSA itself.
- MR. KUTIK: Well, actually counsel, are you referring to this document?
- 11 MR. PETRICOFF: This document.
- MR. KUTIK: That's Exhibit 14A.
- MR. PETRICOFF: That's 14A, thank you.
  - Q. Okay. I want to turn to 14A. And the first change that's on there is to delete "FE Ohio Aggregate" and insert FEOHIO\_RESID\_AGG." Is that the current name for the delivery point?
    - A. Yes. It changed on June 1 of this year.
    - Q. Mr. Campbell in his testimony also asked for the -- to be added to the definition besides being updated the -- the nodal service number. Could the company add the nodal service number into the definition?
- A. Can you define what you mean by "nodal service number"?

Q. That would be the specific price node identifier assigned by PJM.

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- A. Can you give me a reference of where you are at?
- Q. Sure. Actually, I am looking at Mr. Campbell's testimony page 31, lines 6 and 7, where he requests that in the definition that there also be the specific price node identifiers and, then he puts in paren, and I assume this is the acronyms or the way it's referred to by operators, the Pnode IDs.
- A. I will take your word that's

  Mr. Campbell's testimony. If you mean the Pnode IDs

  that make up the FE Ohio residual aggregate ID, the

  one we are referencing now in the contract, the

  companies feel that suppliers have ways to manage

  that risk, and there is no way for the companies to

  pull out or create the specific values that make up

  the FE residual aggregate ID based on the individual

  p-nodes.

In other words, PJM doesn't provide us information to be able to do that. So based on those two points we would -- we would not agree that there needs to be contractual language to have the suppliers only responsible for specific sets of Pnode

IDs under the residual aggregate.

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Q. Okay. So if I understand your answer correctly, the problem is, one, you may not have the information from PJM in order to assign the Pnode IDs and, two, it may be administratively difficult if you do?

THE WITNESS: Your Honor, may I have that question read back.

EXAMINER CHILES: Yes, please.

(Record read.)

THE WITNESS: May I have it one more time. Thank you.

(Record read.)

- A. Based on my previous answer, I think both those fit in my second point of we don't have the information and PJM doesn't provide it.
- Q. Are the Pnode IDs necessary for doing the allocations behind -- doing the allocations for settling on the load-serving entities' obligations?
- A. The individual p-nodes that define the FE
  Ohio residual aggregate are not required for any PJM
  settlement purposes. The delivery point aggregate
  LMP and P node ID are what are used for settlements.

MR. PETRICOFF: I'm sorry, could I have the answer read back, please.

EXAMINER CHILES: Please.

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(Record read.)

Q. I am going to switch subjects now and talk to you about the PJM system of charges. You will agree with me that PJM in order to raise the revenues to pay for its administering the regional transmission grid does have specific charges that it levies on load-serving entities?

THE WITNESS: Your Honor, may I have that question read back, please?

EXAMINER CHILES: Yes.

(Record read.)

- A. PJM has a set of tariffs and agreements that it uses to collect and disperse charges and revenues to various parties in the RTO for management of the RTO.
- Q. And if one looks at that tariff for each of the individual fees or charges, the formula or the method for calculating the amount due PJM can be found in the tariff?
- A. PJM's tariffs and operating agreements do provide explanation of the mechanics on how to calculate the charges.
- Q. And the list of charges that a load serving -- well, first of all let's go back. A

load-serving entity, could you give me your working definition of what a load-serving entity is?

- A. A load-serving entity are those who have either wholesale or retail load in the RTO and they are responsible for all the charges or credits associated with serving that load.
- Q. And the system that PJM uses to collect its fees is basically a bill that identifies each of the charges in its tariff that it's assessing on a load-serving entity by line item number and name?

THE WITNESS: Your Honor, may I have that question read back.

EXAMINER CHILES: You may.

(Record read.)

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- A. The PJM bill will contain those charges that are nonzero, so an LSE may not see every single charge and line item on their bill if it's either zero or has been transferred to another party.
- Q. If you would for reference, just turn to page 13 and 14 of your testimony. We have lists of PJM billing line items there by name and number.
- A. On there, but it actually begins on page 12.
- Q. That's correct, it does. And when we were talking about PJM billing line items, these are

examples of the kind of line items you would get on

a -- from PJM if you were a load-serving entity

assuming that it wasn't zero for the billing month or

for the billing period?

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- A. Assuming it wasn't zero or was agreed to by parties to transfer.
- Q. And so far I have been talking about billing and the system -- the PJM billing system also has credits as well, may be getting a credit back from them?
- A. Some charges do result in credits. The billing line item usually has a charge billing line item number and a credit billing item number.
- Q. And generally those in the 1000 that have -- they are on the 1000 billing line item designations are debits and those in the 2000s are credits?
- A. Yes. Unfortunately, at PJM you can't have a negative charge which can make it a credit, but generally speaking, the thousands are charges and the two thousands are credits.
- Q. Okay. Now, in your testimony, particularly between pages 12 and 14, you list those items which the company either has approval or seeks approval from the Commission to directly bill the

customer, even if under the PJM tariffs it would otherwise be charged to a load-serving entity, possibly one other than the companies?

THE WITNESS: Your Honor, may I have that question read back, please?

EXAMINER CHILES: You may.

(Record read.)

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MR. KUTIK: Your Honor, I object, or perhaps I seek clarification. Counsel is not suggesting that the companies' proposal is for PJM to bill two entities, are you?

EXAMINER CHILES: Can you clarify?

MR. PETRICOFF: Certainly. I would be glad to clarify. No. We are just looking to see on these line item charges who is going to be billed and the authority to bill directly to the customer. In fact, your Honor, let me withdraw the question and break it up because it got -- it got too long.

Q. (By Mr. Petricoff) We've identified thus far that PJM has a series of billings and credits for its services in running the regional transmission grid. And I want to know, does your testimony on pages 12 to 14 list those billing items for load that's in the service territory of the companies that the company wishes to directly bill?

THE WITNESS: Your Honor, may I have that question read back?

EXAMINER CHILES: You may.

THE WITNESS: Thanks.

(Record read.)

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- A. The nonmarket-based charges here, the companies are seeking to not have these charges levied on the load-serving entities, either CRES, certified retail electric supplier, or the SSO suppliers and instead have these charges billed directly to the companies.
- Q. And does the company today with the exception of two of the items on your list directly bill for these PJM line items?
  - A. Which line items are you referring to?
- Q. Isn't it true that with the exception of PJM billing line items -- this would be found on page 13. 1218 and 2218 for planning period congestion uplift, and on page 14, line items 1375 through 78 for the billing and 2375 through 2378 for the credit, with those two exceptions all the rest of these billings items are being directly billed today by the companies?
  - A. No, that is not true.
  - Q. Okay. Could you give me a list of the

new ones? New being new under this application that the company is not billing now.

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A. The charges that are above and beyond what is currently in practice under ESP III would be -- and I will do this by page and line number.

Page 13, line 17, Item 1250 - "Meter Correction"; page 13, line 20, "Planning Period and Congestion Uplift"; page 14, line 3, "Emergency Energy"; and page 14, line 16, the "Balancing Operating Reserves, balancing Operating Reserve for Load Response and Reactive Services."

On those charges on line 16, page 14, a portion of those were already included in ESP III due to deactivated generators.

- Q. Now, you identified these as nonmarket-based charges. How do you define "nonmarket-based?"
- A. The companies use basically three sets of criteria to determine nonmarket-based and a fourth to determine whether it's feasible to -- to put that charge into rider NMB. The three or four factors, I will go through each one, are whether there is a market, meaning is there -- is there an exchange like an intercontinental exchange or a Chicago mercantile exchange or a market in PJM where I can buy or sell

that explicit product.

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The second is controllability, whether there is something at PJM that I can either elect or select in their various systems, which are called PJM e-Suites. The third is predictability, when there is a historical level of charge that has not varied much over an extended period of time that can be used to predict the future amount of that charge; and the fourth, which was whether we can actually transfer that charge from LSEs back to the companies. Those were basically the four criteria we looked at.

- Q. Let's take a look on page 13, line 20, and talk about the -- about the uplift charges.

  Couldn't a load-serving entity control or affect the billing items 1218 by entering into arrangements for firm transportation rights or auction revenue rights?
- A. No. And this is why this charge met the four criteria that the companies use to evaluate this. Planning period congestion uplift is simply a one-time allocation of a pot of dollars once a year at the end of the planning year to those holding financial transmission rights or auction revenue rights that may not have been collected what they expected to collect from the market.

When looking at the four criteria I used

for this particular charge type, there is no market or means to purchase this product anywhere. There is no amount of selections of FTRs or ARRs that I could have that would affect the level of this charge, and there's no way to predict its future level based on history since it's only done once a year. And there's not a lot of information from PJM in that annual disbursement of funds that lets you build how next year's behavior for that charge will occur.

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- Q. Let's go back. So you would agree with me that the AARs -- the uplift charge is to return the revenue to the holders of the AARs and the FTRs that otherwise didn't get compensated for during the planning period?
- A. If there happens to be any dollars in the uplift credit or charge to disburse, that's where that credit or charge would go.
- Q. Can I, if you recall, adjust my risk for this by owning more FTRs or AARs and make financial arrangements to do such?
- A. No. It doesn't matter how many FTRs you own or AARs you own. The shortfall in FTR target allocations to suppliers has been due to inefficiencies in the FTR market model and improper, sometimes, inputs to that market model by PJM. So it

wouldn't have mattered which paths or which FTRs you collected. All FTRs become affected when there is a shortfall.

Q. But I can -- I can control to some degree my obligation as a payor of this charge by being a payee?

THE WITNESS: Your Honor, could I have that question read back, please?

EXAMINER CHILES: You may.

(Record read.)

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- A. Can you define, payor, " and "payee"?
- Q. It will be the load-serving entities who
  are making up these charges -- making up these, I

  guess we will call them, missing revenues, and that's
  what I would call the payee. And the payor would -I'm sorry, that would be the payor. And the payee
  would be the -- the ARR and FTR owners who are going
  to receive those funds.

THE WITNESS: Your Honor, may I have that read back, please.

21 EXAMINER CHILES: You may.

(Record read.)

23 THE WITNESS: I apologize. May I have it one more time?

25 EXAMINER CHILES: Yes.

(Record read.)

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A. I think I have a payor and payee now.

May I have the original question that they went to?

EXAMINER CHILES: Yes, you may.

(Record read.)

A. No. The payor is not in control of its overall position in that market simply from how much FTRs or AARs it has in its possession. The -- one of the funding sources of the congestion uplift amount is overcollection from FTR holders or overcollections from congestion calculations. Those become the sources of the funds, so it's not necessarily in the control of the supplier by virtue of how they are participating in the market how much PJM's market model deems overcollection of funds available for the uplift amount.

- Q. Let's move on and talk about the PJM billing line items 1375 to 1378, and I think that's on page 14, line 16, of your testimony. These are the balancing operating reserves, balancing operating reserve for load response and reactive services.
  - A. I'm there.
- Q. Okay. Good. Now, collectively these -these charges represent the costs of dispatching
  generation and demand responses and I will use the

industry term "out of merit" to meet the regional transmission operating conditions and are allocated to the load-serving entities based on a deviation between the actual and the scheduled load?

A. It looks like you are reading my testimony directly so, yes.

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- Q. And in common parlance basically what this means is these are the -- these are the charges to make up for the error between what was scheduled and what was used.
- A. It's a little more complicated than that. The day-ahead schedule and the day-ahead market is is used for indications of how much load servers it expects to have for the next day, but it is also a place for financial players to participate and engage in price discovery. So the day-ahead market collectively is not a direct indication, per se, of how the retail real-time market is going to perform.
- Q. But if I am a load-serving entity and I've got to predict what -- what the load is that I've got to supply for the upcoming day or upcoming clock hour, if I do a better job of scheduling, can't I reduce the amount that I would owe under this charge?
  - A. No. I will walk through the companies'

description of how we arrived at placing this rider into -- this charge into rider NMB. For these charges there is -- there is no market for them.

There is no product on exchange anywhere. For controllability there's no amount of elections I can make to control the level of charges that may be seen by them, and what I mean by that is you -- the pot of dollars that balancing operating reserves comes from is -- is a function of PJM during times of extreme stress on the system. They will dispatch generation out of merit.

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Those costs can become very high very quickly. They are not an LMP, and while -- while suppliers may be able to control their day-ahead versus realtime deviation, which is the denominator of that charge, if everybody controlled their deviation, then you're all -- then all the suppliers would still get a very large share of those expenses.

- Q. But if we maintain the current system as you've indicated -- well, if we maintain the current system, doesn't it establish an incentive for the supplier, the load-serving entity, to do the best job they can in forecasting in order to minimize their exposure under the PJM line items 1375 to 1378?
  - A. Suppliers' decision making with respect

to how much they schedule in the day-ahead market is not solely dependent on this charge. They may have other reasons they desire to schedule load in the day-ahead market, such as how much do I want to lock in at a day-ahead LMP versus leaving load to be served at the realtime LMP. So I think the decision makers of suppliers with respect to this particular charge and the denominator that's in this charge goes far beyond them trying to control the outcome of this charge.

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Q. But it would be one factor, one incentive to devote more resources to accurate scheduling.

MR. KUTIK: Objection, asked and answered.

EXAMINER CHILES: I am going to overrule the objection. You can answer.

THE WITNESS: Your Honor, may I have the question read back?

EXAMINER CHILES: You may.

(Record read.)

A. No. And let me explain. From the perspective of the companies' third test, which is predictability, suppliers are unable to predict emergencies or times of extreme stress on the PJM system a day before they are going to occur. They

can't forecast how much generation PJM is going to dispatch out of merit. So I don't think they are using their -- their forecast or a look into what that may be to determine how much load they are going to put in the day-ahead schedule.

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- Q. But you don't disagree that it would have -- the better the scheduling you do, the less your financial obligation under PJM billing lines 1375 to 78 will be?
- A. No. Again, if all suppliers, if all LSEs do that and they all have small deviations, they will all share equally in a very large pot.
- Q. I am not talking about all suppliers, just one supplier. Each individual supplier could lower their exposure to billing lines 1375 to 1378 if they scheduled more accurately.
- A. Only in the case where it's also true that all of the charges, and there is a very small amount of generated -- generators being dispatched out of merit and the pot of dollars to be allocated is small.
- MR. PETRICOFF: I have no further questions. Thank you very much, Mr. Stein.
- THE WITNESS: Thank you.
- 25 EXAMINER CHILES: Whose next?

MS. BOJKO: I believe OCC was going to go next.

EXAMINER CHILES: Mr. Moore.

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## CROSS-EXAMINATION

By Mr. Moore:

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Q. Good afternoon, Mr. Stein, or morning.

My name is Kevin Moore from the Ohio Consumers'

Counsel.

I would like to direct your attention first to page 6, lines 11 through 14. Tell me when you are there, please.

- A. I am there.
- Q. And there it says, The Mark to Market
  Credit Exposure in Article 6.5 of the MSA would be
  modified but the introduction of a multiplier of 1.1
  to the Mark to Market Credit Exposure mechanism,
  thereby consolidating the credit provisions of the
  MSA into a single volumetric mechanism; is that
  correct?
  - A. That's what my testimony says.
  - Q. Why was a multiplier of 1.1 chosen?
- A. The credit mechanism used in the MSA today under ESP III has two components: An ICR, which is a fixed payment that declines over time.

It's larger at the beginning of the contract and then is a smaller amount by the end of the contract; plus a volumetric calculation to determine the overall amount of a supplier's credit limit.

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We moved away from that ICR mechanism to move towards a completely volumetric approach for the -- for the credit mechanism in the MSA. In the current mechanism with the ICR and the volume-based mechanism, the totality of that credit is to manage both long-term and short-term exposure should a supplier default.

When we removed the ICR, we were left with a credit mechanism that was only managing the long-term risk. The 1.1 is a multiplier on the volume-based credit mechanism to reflect the short-term exposer of the companies possibly having to buy power for a few days until we get the next default service supplier selected and in place.

- Q. Is there an industry standard for multipliers like this?
- A. Can you give me an idea about what you mean by "industry standard"?
- Q. Is there a common multiplier that is used throughout this industry in a similar situation?
  - A. I would say each company's risk tolerance

is their own, so from that perspective I'm not sure there would be an "industry standard" for how companies develop and set up their credit mechanisms for a contract like this.

- Q. Are there any studies conducted to determine your multiplier?
- A. The companies utilized the services of the service companies' risk and credit management groups to evaluate and monitor how our credit mechanisms and contracts should be set up. So from that perspective, yes, we do have groups monitoring and developing what the 1.1 should be.
- Q. How often is this multiplier evaluated by this group?
- MR. KUTIK: Well, I'll object, your

  Honor.
- 17 EXAMINER CHILES: Grounds.
- 18 MR. KUTIK: It assumes that the
- 19 multiplier exists. This is a proposal.
- 20 EXAMINER CHILES: Can you repeat that?
- 21 MR. KUTIK: I'm sorry.
- 22 EXAMINER CHILES: Can you repeat your
- 23 grounds? I'm sorry.

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- MR. KUTIK: The question assumes facts.
- 25 It assumes the multiplier exists. This is a

proposal.

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EXAMINER CHILES: Mr. Moore?

MR. MOORE: I withdraw the question.

EXAMINER CHILES: Okay.

- Q. (By Mr. Moore) Ask a new one. As the proposed multiplier, how many times has it been evaluated?
- A. After development of the multiplier, periodically over the past year I have checked in to ensure it's still valid, and no changes were recommended by our credit and risk group to change the number.
  - Q. When was it first developed?
- A. The multiplier was first developed with the totality of the change to the contracts with credit mechanism.
  - Q. And when was that? Can you give a date?
- A. It was shortly before we redesigned the tariff and -- or not the tariff, the MSA credit mechanism and created and wrote the testimony and filed the ESP.
- Q. And how many times since then have you evaluated the multiplier, the proposed multiplier?
  - A. Once.
  - Q. Did you make any changes?

A. No. The multiplier stands as is shown in the contract and the testimony today.

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- Q. What were your findings when you did the evaluation?
- A. The credit and risk team's findings that short-term exposure was still managed by the 1.1 multiplier.
- Q. So the 1.1 multiply is designed to cover the companies in case of an SSO supplier default; is that right?
- A. The 1.1 multiplier is part of a total credit mechanism that is designed to cover the companies' exposure. It goes into the determination and calculation of damages from a supplier default, but it is not solely part of the entirety of the calculation.
- Q. So what else is involved in this calculation?
  - A. Which calculation are you referring to?
- Q. The one that you just described. You said the 1.1 multiplier was only part of the calculation.
- 23 THE WITNESS: May I have my answer read back, please.
- 25 EXAMINER CHILES: You may.

(Record read.)

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A. So your question is on how do we assign damages from a supplier default and how does that fit with that. At a very high level, the credit mechanism is designed to place in the companies' hands collateral should a default occur. If a default does occur, there is a series of calculations that happen to determine how much those damages are.

If the supplier has posted actual cash or things of that nature for collateral as determined by the 1.1 multiplier with the volume -- with the volume calculation for the credit mechanism, those monies are retained to cover those damages.

If -- if the supplier has used unsecured credit to meet its credit requirement under these provisions, the company would then levy a charge on that supplier to -- to determine -- to collect dollars to cover damages. That's a high level view of how the whole mechanism works.

- Q. If I could direct your attention to page 7, lines 12 through 13, you state that "The 1.1 multiplier reflects the intra-day movement of electricity prices." Do you see that?
  - A. I do.
    - Q. Can you explain how the multiplier

reflects the intra-day movement of electricity prices?

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A. Understanding that the companies seek to develop a credit mechanism, that does not hinder participation in our SSO procurement auctions. The 1.1 multiplier reflects general changes in daily electric prices and may move -- I will simplify this. They may move plus 10 percent this way or minus 10 percent that way up or down. And you could have a very large number in here, but that would mean that suppliers may be posting collateral.

And what I mean by that is you could create that multiplier to cover your extremes in a daily price shift where prices may be moving, you know, 10 times, 100 times. What you may do is create a mechanism that's got too much -- too much collateral collected from suppliers and may be a detriment to the overall SSO process, so the 1.1 multiplier is more of an average daily intra-day movement of electricity prices seen to keep the -- to balance all of the factors we are trying to balance and create a credit mechanism for the MSA.

- Q. So if electricity prices increase on a given day, how does that affect the multiplier?
  - A. It affects the historical movement, which

is what the average is based on.

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Q. So how would that affect the multiplier going forward -- future-looking basis? Simply change the average?

MR. KUTIK: Your Honor, I'll object.

EXAMINER CHILES: Grounds?

MR. KUTIK: It assumes the multiplier changes, the multiplier 1.1.

EXAMINER CHILES: Could you rephrase your question, Mr. Moore?

Q. (By Mr. Moore) So as electricity prices change, that affects -- that doesn't affect the multiplier but affects collateral or affects a certain mechanism involved in the credit mechanism; is that correct?

THE WITNESS: Your Honor, may I have that question read back.

18 EXAMINER CHILES: You may.

19 (Record read.)

20 THE WITNESS: May I have the question one

21 more time?

22 EXAMINER CHILES: You may.

23 (Record read.)

A. Am I answering if it affects it or doesn't affect it?

Q. I am just trying to figure out how changes in electricity prices affects your proposal. You said that the 1.1 multiplier reflects the intra-day movement of electricity prices.

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A. The 1.1 multiplier is part of the collateral mechanism that once these contracts are entered into -- or let me step back. Once the totality of the process is approved by the Commission, the contract would be set. Suppliers would understand how much collateral they would have to post under this agreement. It would be based on a volumetric approach multiplied by the 1.1. Historical prices were used to create this. There has been no need to update it.

Once it's agreed to, parties have signed, auctions are completed, and we are in the delivery period, this 1.1 multiplier would not change or be updated during the time of that contract.

- Q. Okay. If you could look at page 7, lines -- line 17 -- 16 and 17. Are you there?
  - A. I'm there.
- Q. You state that the ladder-in auction design smooths out market prices; is that correct?
  - A. That is correct.
    - Q. There's no difference between smoothing

out market prices and stabilizing market prices, correct?

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A. I think there is a difference. For this procurement and the laddering approach as it relates to smoothing out market prices and giving more points to purchase power at, what it means is I am not purchasing power in very large blocks of it, maybe one or two times during the period of the ESP.

Doing this does not put all of our eggs in one basket and allows for different periods of market prices to come in, maybe sometimes lower, maybe sometimes higher, but it creates an overall smoothed out and less variable market price going forward during the term of the ESP.

Stabilization to me, that sometimes means you may have some sort of a target or end place you desire to be, so this -- this is designed to not place all of the power procurements, large chunks of load, in one place and allows it some price diversity during the term.

Q. And these laddering auctions will occur whether rider RRS is approved or not; is that right?

MR. KUTIK: Well, I'll object to the extent it calls for a legal conclusion as opposed to

one of the aspects of the ESP not being proposed and

1 | what the company would do and can do.

2 EXAMINER CHILES: Mr. Stein, you are not

3 | a lawyer, are you?

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THE WITNESS: No.

EXAMINER CHILES: With the notation that the witness is not a lawyer, he may answer to the extent he holds an opinion on the subject.

- A. The companies for the term of the ESP must purchase power for SSO customers. We've put forth this mechanism, the competitive bid process, to purchase that power.
- Q. So even if rider RRS is not approved, you will still conduct an auction, a laddered auction, correct?

MR. KUTIK: Same objection.

16 EXAMINER CHILES: Overruled. He may
17 answer with the notation he is not an attorney.

THE WITNESS: For my clarification, do I need to note I am not an attorney? Thank you.

MR. KUTIK: You already have.

THE WITNESS: Thank you. May I have the question again, please?

EXAMINER CHILES: You may.

24 (Record read.)

A. Nothing you've proposed here is

- contingent on the approval or disapproval of rider RRS.
  - Q. Okay.

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- A. Or any other rider.
  - Q. And these laddered auctions would smooth out pricing even if they were for a longer period than three years; is that right?

MR. KUTIK: Objection.

EXAMINER CHILES: Grounds?

MR. KUTIK: The proposal is what it is, the terms that it is.

12 EXAMINER CHILES: Mr. Moore.

MR. MOORE: I am simply asking him to explain how the proposal would work in the future.

MR. KUTIK: There's no proposal.

EXAMINER CHILES: Mr. Moore, can you restate your question?

MR. MOORE: Sure.

- Q. (By Mr. Moore) If the -- if the laddered auction was for a period that was longer than the three years, it would still continue to smooth out prices; is that right?
- A. We've conducted no analysis of extending
  the period of the SSO procurements beyond the term of
  the ESP.

Do you see any reason why it would not 1 0. 2 continue to smooth out prices? 3 Perhaps you could give me an indication Α. 4 of what you are defining "long term" to be. 5 Ο. Anything longer than three years, let's say five years. 6 7 Α. Again, we -- the companies have done no 8 analysis to understand what kind of impacts we would 9 be facing in doing a five-year competitive bid 10 process verse a three. That wasn't my question, 11 Okay. 0. 12 Mr. Stein. My question was whether you saw anything 13 that was -- that would keep you from saying that it 14 would not smooth out prices. 15 MR. KUTIK: Object, your Honor. 16 and answered. He has conducted no analysis. 17 EXAMINER CHILES: I'll allow the question 18 to the extent he holds an opinion on the subject. Ιf 19 he has no opinion, on it, he can answer that way. 2.0 Do you need the question reread? 2.1 THE WITNESS: Please. 22 EXAMINER CHILES: Would you please 23 reread. 24 (Record read.) 25 Α. We conducted no analysis to understand

what new risks we may be imposing on the competitive bid process five year versus a three-year term.

- Q. So you don't know; is that your answer?
- A. We've conducted no analysis.

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Q. Do you see any reason why it would change if the auction lasted longer than three years?

MR. KUTIK: Objection.

EXAMINER CHILES: Grounds?

MR. KUTIK: This is about the third time we have been around this tree.

EXAMINER CHILES: I don't think it's been answered quite yet so I am going to allow it. If you want to ask if the witness holds no opinion, he can answer that he holds no opinion.

THE WITNESS: Your Honor, may I have the question read back, please?

EXAMINER CHILES: You may.

(Record read.)

- A. And remind me, what may be changing in the context of the question?
  - Q. Whether prices would be smoothed out.
- A. If you are asking would prices be smoothed out with a five-year auction versus a three-year auction, I do not know if we would be better off with a five-year auction or a three-year

auction. We did not look at that. That's not the proposal we've presented.

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Q. I am not asking which one would be better. I am simply asking if the effect you were describing in the three-year auction, electricity prices would be smoothed out, would continue if the auction lasted longer than three years.

MR. KUTIK: That question has been asked and answered. He has conducted no analysis of that.

MR. MOORE: I am not asking if an analysis has been conducted.

EXAMINER PRICE: Why don't you rephrase your question in terms of a yes or no answer, and then you will get the answer you need and we can go on to the next topic.

- Q. (By Mr. Moore) Laddered auctions would continue to smooth out pricing if the auctions were for a longer period than three years; is that correct?
- A. Again, the question is very hypothetical. We've done no analysis to understand the effects of five-year contracts, what they expect to introduce into the product, whether that would continue to smooth.

25 EXAMINER PRICE: You know of no reason

why a five-year auction would fail to smooth out the prices, do you, sitting here today?

THE WITNESS: I'm sorry, sir, say that one more time.

5 EXAMINER PRICE: Please read the 6 question.

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(Record read.)

when you go further out with auctions and processes like this, you get in a period where there's less certainty in the financial forward markets; therefore, you may get very volatile results where you are layering in products like this versus keeping the -- the term of the competitive bid process in a timeframe where people are laddering in more known market periods. And that's why I am having trouble answering it. We've done no analysis to understand if I have --

EXAMINER PRICE: I understand you have done no analysis; so, therefore, you know of no reason why it would not work, do you?

MR. KUTIK: Objection, your Honor.

That's not what he says.

That's not what he says.

EXAMINER PRICE: Well, if he says he does know a reason why it would not work, he should tell

us -- he should say yes, he does know of a reason.

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MR. KUTIK: Well, your Honor, with respect, he has given a reason. Do you want me to tell you what he said? I will tell what you he said.

EXAMINER PRICE: I know what he said. He says he has done no analysis.

MR. KUTIK: He said you have to factor in when talking about a five-year product, what's going to happen with a five-year product. We don't know that.

EXAMINER PRICE: Yeah, I am not following you, Mr. Kutik. I am not following the witness either.

MR. KUTIK: And I am not the witness either. I hesitate to make that statement because I don't want to be accused of coaching the witness.

MR. HAYS: Too late.

MR. KUTIK: Read the previous response.

MR. MOORE: I can just move on.

EXAMINER PRICE: Pardon me?

MR. MOORE: I can move on.

EXAMINER PRICE: But before you do, if you had a five-year laddered auction, irrespective of whether or not it smooths out or doesn't smooth it out, at the end of the day the customer is going to

pay the same amount in total over the five years,
whatever the auction results are; isn't that right?

THE WITNESS: You are asking me to ignore when the auctions occur, what laddered products we're using? There's a lot --

EXAMINER PRICE: I am trying to get back to the distinction between stabilizing rates and smoothing out price increases.

MR. MOORE: Never mind. I withdraw my question.

- Q. (By Mr. Moore) Okay. Let's move on.

  Let's go to page 9, lines 9 through 22. You talk

  about qualifying facilities.
  - A. Page 9, 9 through 22?
- 15 Q. Yes.

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- 16 A. I am there.
- Q. You are not involved with the buying of qualifying facility energy in your current position, are you, Mr. Stein?
  - A. In my current position I am responsible for the settlement of it.
  - Q. In your previous position you were responsible for buying qualifying facility energy; is that correct?
- A. In my previous position I would have been

involved from a different perspective with a team of folks who have to interact with potential qualifying facilities.

- Q. So can you explain what your involvement is now with buying of qualifying facility energy?
- A. My involvement is that we settle the wholesale side sales of the QFs into the market.
- Q. How many QFs does FirstEnergy currently purchase energy from?

MR. KUTIK: May I have a minute, your

Honor?

12 EXAMINER CHILES: Sure.

MR. KUTIK: Off the record.

EXAMINER CHILES: Off the record.

(Discussion off the record.)

16 EXAMINER CHILES: Let's go back on the

17 record.

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Do you need the question reread?

MR. MOORE: I can restate it.

20 EXAMINER CHILES: Go okay. Go ahead.

- Q. (By Mr. Moore) The question was how many qualifying facilities do the companies currently purchase energy from?
  - A. We have one.
- Q. Do you know how much energy?

969 1 Is that confidential? MR. MOORE: 2 MR. KUTIK: I believe so, your Honor, so 3 I'll object. Obviously, it is telling one customer 4 specific information. EXAMINER CHILES: I understand. Can we 5 reserve that question to the end and we can go into a 6 7 confidential portion? 8 MR. MOORE: Very well. 9 EXAMINER CHILES: Thank you. 10 Q. (By Mr. Moore) Do the companies make any future projections about the expected procurement of 11 12 qualifying facility energy? 13 Α. We do not. The companies do --14 MR. KUTIK: Finish your answer. 15 Α. The companies do not. 16 MR. KUTIK: Can we go off the record 17 again? 18 EXAMINER CHILES: Sure. (Discussion off the record.) 19 2.0 EXAMINER CHILES: All right. Back on the 2.1 record. 22 (By Mr. Moore) So you don't have any future projections for how much qualifying facility 23 24 energy FirstEnergy will purchase during the 25 three-year term of the ESP, correct?

A. With it being so small currently and having no indication from customers stepping forward and indicating they are putting projects in and seeking QF, no, we do not have a forecast of that amount and have recommended that it not be a product or a concern of SSO suppliers.

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- Q. To your knowledge has -- have any of the companies ever filed an application with FERC to terminate its mandatory qualifying facility purchase obligation?
  - A. I have no knowledge of that.
- Q. I would like to talk a little bit more about lines 15 through 17 on page 9. The companies plan to sell any qualifying facility energy straight into the PJM market; is that correct?
- A. Yes, the companies plan to provide the QFs the market value they desire by selling that output into the PJM market.
- Q. And then if there is a revenue from those, you will credit the customers; is that right?
  - A. Who do you mean by "customers"?
  - O. The customers of the EDUs.
- A. The intent with the QF projects is to sell their output into the market, collect any of those revenues, net any penalties that may have been

levied on the QF projects, take those dollars and transfer them to the QF project owner. The design of this is so that generally customers outside of that equation won't be affected.

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- Q. So only the QF owner will be credited; is that right?
- A. Yes. They are the one with the project seeking market revenue.
- Q. Would they also -- it says -- you also say it would be recovered from customers. Is there a possibility they could be charged?
- A. Any differences in the collections from PJM versus the payment to the QF would run through rider GCR. The expectation is that there will be no differences.
- Q. Maybe I need to back up a little bit.
  When you are buying energy from an offline facility,
  you are paying avoided costs; is that right?
- A. Currently the companies have a tariff where QFs would be paid unavoided costs. But it's my understanding -- again, I am going to hang on the lawyer, I am not a lawyer pronouncement. There is also approved rule makings that say we will be paying them LMP, net of cost going forward. So this is -- this is described more in that practice as we move

forward, not what the companies' current tariff says today.

- Q. Okay. So after you pay avoided costs and/or LMP for the energy from a qualified facility, you sell it into the PJM market, correct?
  - A. Yes.

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- Q. And then whatever revenues are generated, you credit back to the QF owner?
  - A. So we paid the QF owner already. We will receive a credit from PJM. Both those components go into rider GCR.
- Q. Just one minute. Could you turn to page -- excuse me. Can you turn to page 16, please, lines 17 and 18. You say, "Inclusion of these costs in Rider NMB should ultimately result in lower overall costs to customers." Do you see that?
  - A. I apologize. What was the reference again?
- Q. I'm sorry, that is lines -- or page 16, lines 17 and 18.
  - A. Okay. I'm there.
- Q. Can you just explain how these changes will result in lower costs to customers?
- A. The desire here where we are giving
  explicit instruction to potential SSO bidders on the

product that they are going to bid on, while also indicating to them that items such as uplift and things that are behaving in a nonmarket manner that they have no control over will not be part of that process or that product; therefore, there should be no risk premiums put on that, and those are the savings we are talking about for customers here.

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- Q. Have you developed any estimates regarding the impact on rider NMB from these proposed changes?
  - A. No estimates were developed.
- Q. Do you plan on developing estimates in the future?

MR. KUTIK: Your Honor, when we talk about estimates, are we talking about estimates of the new charges, or are we talking about estimates of what NMB are going to be?

EXAMINER CHILES: Can you clarify your question, Mr. Moore?

MR. MOORE: I can, your Honor.

- Q. Maybe I should rephrase it. Are you currently tracking any costs from the proposed changes to rider NMB?
- A. We have a historical event, that being the polar vortex, that highlighted potential impacts

allowing these types -- these kinds of charges in a the SSO price. We held two procurements, one in '13 and '14, where there was no difference in the product in the timeframe and we saw material increase in costs due to the effects of the polar vortex.

So we've got some historical knowledge of what these risk premiums can and may look like if there's perceived risk in participating in the market where suppliers have to accept these charges.

- Q. So are you currently tracking these costs?
- A. Again, as I alluded to earlier, on a PJM bill if these costs are not hitting my bill, it will be a zero dollar line item, so currently the companies use publications to understand levels of costs, overall costs, in the market and how they are behaving. So from that perspective, yes, we are tracking behavior.
- Q. But you don't have any specific costs that have been incurred yet by the EDUs; is that correct?
- A. We've done no analysis to understand what supply -- how much risk suppliers would place on that.
- Q. Is that a no?

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975 1 Α. No. 2 Q. Are any of these costs including to 3 recovery -- included for recovery being recovered 4 elsewhere? 5 MR. KUTIK: I'll object. Elsewhere from whom? 6 7 MR. MOORE: Elsewhere from customers. 8 EXAMINER CHILES: Can you clarify? 9 MR. MOORE: I can clarify it. 10 EXAMINER CHILES: Thank you. 11 (By Mr. Moore) Are any of the costs that Ο. 12 may be incurred from the proposed changes from rider 13 NMB currently being recovered from customers from the EDUs in any other form? 14 15 Which costs are you referring to? Α. 16 Any costs that may be incurred by the Ο. 17 EDUs. 18 MR. KUTIK: Objection. 19 EXAMINER CHILES: Grounds? 2.0 MR. KUTIK: It's an incomprehensible 2.1 question. 22 EXAMINER CHILES: Could you restate your 23 question again, Mr. Moore? Be more specific. 24 Sure. You said there is no cost Ο.

estimates so far; is that correct, Mr. Stein?

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| 1  | MR. KUTIK: And we are talking about the             |
| 2  | new charges that the companies' proposed to include |
| 3  | in rider NMB?                                       |
| 4  | EXAMINER CHILES: Is that correct?                   |
| 5  | MR. MOORE: Yes.                                     |
| 6  | A. The companies have no cost estimates for         |
| 7  | those charges, those new charges, for rider NMB.    |
| 8  | Q. And you are not currently tracking any           |
| 9  | costs, correct?                                     |
| 10 | MR. KUTIK: Well, your Honor, this is                |
| 11 | asked and answered. We have been through this now.  |
| 12 | EXAMINER CHILES: Sustained.                         |
| 13 | MR. MOORE: No further questions, your               |
| 14 | Honor.  |
| 15 | EXAMINER CHILES: Thank you. Before we               |
| 16 | move on let's go off the record for a minute.       |
| 17 | (Discussion off the record.)                        |
| 18 | (Recess taken.)                                     |
| 19 | EXAMINER CHILES: Let's go ahead and go              |
| 20 | back on the record. Mr. Oliker.                     |
| 21 | MR. OLIKER: Thank you, your Honor. I                |
| 22 | think Ms. Bojko has been kind enough to let me go   |
| 23 | next.   |
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## CROSS-EXAMINATION

By Mr. Oliker:

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- Q. Good morning, Mr. Stein. Just a few questions for you today. I just want to follow-up on a few things, first, about qualifying facilities.

  Now, if I understand you correctly, does your proposal modify the existing methodology for compensating qualifying facilities?
- A. Today the companies have a tariff that still has the avoided costs methodology in it. I do not know when the new rules and regs on LMP go into effect, but it's expected we would follow that line.
- Q. Just so I understand, currently the process is you would take the energy produced by a qualifying facility and displace the energy requirements that would otherwise be delivered to the SSO by the auction winners?

THE WITNESS: Your Honor, may I have that question read again.

20 EXAMINER CHILES: You may.

(Record read.)

22 MR. KUTIK: Objection. Misstates his

23 testimony. He said exactly the opposite.

EXAMINER CHILES: Mr. Oliker.

25 MR. OLIKER: I am just trying to

understand. I would like the witness to explain to me the process that's currently in place if what I said is not true.

EXAMINER CHILES: Overruled.

THE WITNESS: May I have the question

again?

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EXAMINER CHILES: You may.

(Record read.)

A. No, that is not the process that is in place today, for two reasons. One, the -- I guess I will call it a product. The product the QF is -- that's being purchased by the companies is essentially an energy-only's product, whereas SSO supply is a full-requirements product. So it's not a one-to-one offset of the total -- of what is required to be delivered for SSO supply.

Second, we are selling the QF energy into the market. Today it is under the current company tariff being paid the avoided cost.

Q. Can -- that's what I am trying to figure out, on line 13 of page 9 of your testimony, why the statement is in there that "The Companies do not plan to use the power purchased from the QFs, if any, to serve the SSO load." Have you ever used the QF energy to serve the SSO load?

A. I apologize. Can you repeat where you were?

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- Q. It's on page 9, line 13, at the end of line 13.
- A. This line is intended to give clear indication to potential SSO bidders that they will not have to manage any energy offsets to the SSO load, so they are -- the SSO suppliers would serve all the SSO load and not have to factor if there is any offsetting QF energy to it.
- Q. And so I'm clear have -- has there ever been an offset to the SSO load for energy produced by qualifying facilities?
  - A. No, there has not.
- Q. Okay. Thank you. If FirstEnergy, just assume for a second, was to displace the SSO load and compensate qualifying facilities at the SSO rate, would that be a higher level of compensation than is proposed to be paid to qualifying facilities?
- A. If you are asking if a customer that has a QF now the companies would put in the position of being a load server delivering SSO supply where that customer would have to go purchase other things such as capacity and ancillaries and other things to deliver SSO supply, that's -- that's not what we are

proposing here.

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- Q. And just so I understand -- I am sorry if I interrupted you. Please let me know. I'm just referring to the compensation level, not necessarily any obligations that you just referenced in your answer.
- A. And where I am going with my answer was if I'm compensating them for something they need to be delivering, something to us.
- Q. Do you have an answer to the question, the compensation then?
- MR. KUTIK: Objection, your Honor. He did answer it.
- MR. OLIKER: It's not really a response
  to my question, your Honor, which is merely focused
  on the level of compensation.
- EXAMINER CHILES: Could I have the question and answer read back, please.
- MR. KUTIK: And I also object, your

  Honor, the Commission's rules dictate the amount of

  compensation, which is LMP.
- EXAMINER CHILES: Mr. Oliker, could you please rephrase your question?
- MR. OLIKER: Sure. I can come at this from another angle, your Honor.

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                  EXAMINER CHILES: Thank you.
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                  (By Mr. Oliker) Would you agree,
             Q.
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     Mr. Stein, that if you were to compensate a
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      qualifying facility for energy and capacity, that
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      would be a higher level of compensation than avoided
      cost?
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                  MR. KUTIK: Same objection. Compensation
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      level right now is LMP. What they could otherwise do
      in a different situation is irrelevant. It's not
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      part of this case.
                  MR. OLIKER: Your Honor, Commission rules
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      can be waived.
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                  EXAMINER CHILES: Overruled.
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                  THE WITNESS: Your Honor, may I have that
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      again?
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                  EXAMINER CHILES: You may.
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                  (Record read.)
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                  MR. KUTIK: I further object because
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      that's again, not part of the proposal. The proposal
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      has nothing to do with avoided cost.
                                            The rules
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      require LMP. Comparison to avoided costs is
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      irrelevant.
                  EXAMINER CHILES: If you want to go ahead
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      and restate it.
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             Q. Put it simply, taking Mr. Kutik's
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objection, would you agree that energy and capacity is a higher level than just energy or LMP?

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- A. If you are assuming the energy in your example is at LMP and there is a capacity price and you are comparing that to LMP, then, yes, I would say energy plus capacity is higher than LMP.
- Q. Okay. Thank you. Going to your discussion previously about balancing and operating reserves that you had with Mr. Petricoff, I would like to first focus on the deviations aspect because you agree there are several different elements to uplift, right, with deviations being one of them?
  - A. Can you define "uplift"?
- Q. Okay. Well, can you -- what's your definition of uplift?
- A. If we're focused on balancing operating reserves, uplift is the amount of cost created by PJM dispatching generation out of merit for reliability purposes. That's the amount of uplift.
- Q. And a subset of that is the -- is for deviations between the day-ahead and realtime load, correct?
- A. That's part two where PJM then takes the total pot of uplift dollars and allocates it to load-serving entities.

Q. Okay. And do you remember a discussion you had with Mr. Petricoff about the ability to accurately predict your day-ahead and realtime load and the denominator?

A. Yes.

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- Q. And I think your answer was that if all LSEs accurately predicted their realtime load, then there would still be a pot of dollars to allocate, correct, and, therefore, would have no effect?
- A. I don't recall if that's exactly what I said. If the pot of dollars is set independent of the allocation mechanism, if all, say, have a deviation of one, you are going to take a pot of dollars and allocate it to everybody equally, so --
- Q. Okay. I'm sorry, are you done yet? I'm sorry.
- A. I believe that's what -- what the -- what I was saying in that conversation.
- Q. Okay. And you would agree that the ability to predict your realtime load may be a function of your customer portfolio.
  - A. That would be one factor, yes.
- Q. For example, you would agree that a load-serving entity with an industrial-based portfolio with high-load factor may have a much

easier ability to predict their realtime load?

A. They may, yes.

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- Q. Whereas my company that serves residential customers, it could be very difficult for us to predict our realtime load, correct?
- A. I don't know how difficult or what level of difficulty you are assigning to predict residential load, but it is not the same as predicting industrial load.
- Q. But would you agree that given that there are suppliers that serve residential customers, it's highly unlikely that every single supplier in the market is going to accurately predict their realtime load?

THE WITNESS: Your Honor, may I have that question reread, please?

EXAMINER CHILES: You may.

(Record read.)

- A. I would say that not all suppliers will forecast load the same.
- Q. Okay. Staying on the subject of uplifted, you would agree this is a matter of much debate at PJM and FERC.
  - A. Yes.
- Q. And you are the representative for

1 FirstEnergy or one of the representatives for 2 FirstEnergy that participates in PJM market settlement calls? 3 4

Α. Yes, I am.

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- Ο. And you have been following the initiatives at PJM regarding uplift?
- Α. Uplift is not a current topic for the market settlement subcommittee.
  - There is a task force though, correct? Ο.
- 10 Α. Yes, there is a separate uplift task force at PJM. 11
- 12 EXAMINER PRICE: That was me, sorry.
- 13 Q. And you have also followed the capacity 14 performance proposal, which is now the capacity performance product? 15
- 16 Yes, I have. Α.
- 17 And you would agree that one of the Q. 18 anticipated impacts of the capacity performance 19 products is to reduce uplift in balancing and 2.0 operating reserve charges?
- 2.1 THE WITNESS: Your Honor, may I have that 22 question read?
- 23 EXAMINER CHILES: You may.
- 24 (Record read.)
- 25 Α. I don't believe one of the outcomes of

1 implementing capacity performance was to explicitly 2 control dispatch of out-of-merit generation. 3 believe its intended impact was to ensure generation 4 had adequate fuel supply on the ground so it was 5 available during times of extreme emergency conditions. I'm not sure that it meant that you were 6 7 going to dispatch generation in merit or out of merit 8 during those times still.

- Q. To follow up on that, if generation is available more often and outage is reduced, you would agree there will be less of a necessity to dispatch generation out of merit?
- A. I would say it's a possibility but not prudent.
- Q. And you would also agree that one of the anticipated impacts of capacity performance product is to reduce energy prices?
  - A. That I don't know.

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MR. OLIKER: That's all the questions I have, your Honor. Thank you.

21 EXAMINER CHILES: Thank you.

MR. OLIKER: Thank you, Mr. Stein.

THE WITNESS: Thank you.

EXAMINER CHILES: Ms. Bojko.

MS. BOJKO: Thank you.

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## CROSS-EXAMINATION

By Ms. Bojko:

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- Q. Good afternoon, Mr. Stein. My name is Kim Bojko, and I represent the Ohio Manufacturer's Association Energy Group. A few questions for you regarding rider NMB. It's on page 12 of your testimony. Currently, pursuant to the last ESP FirstEnergy had rider NMB in some form; is that correct?
- 11 A. Yes. In the ESP III today we have a rider NMB.
  - Q. And in the rider under ESP III

    FirstEnergy included nonmarket-based costs in the rider; is that correct?
    - A. Yes, that is correct.
  - Q. Okay. And under this proposal,

    FirstEnergy's proposing to include more NMB costs in
    the rider; is that accurate?
    - A. Yes, the companies are requesting nonmarket-based treatment, meaning putting them in rider NMB for a handful of new charges.
  - Q. And those handful of new charges were -- are currently being assessed and under the responsibility of the suppliers; is that correct?

A. Which suppliers are you in --

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- Q. Well, the handful of costs that you were talking about that were not included in rider NMB in the last ESP case, or currently, are costs that the suppliers of the customers are responsible for providing; is that correct?
- A. Yes. These costs today would be billed by PJM to both CRESs and SSO suppliers.
- Q. And by virtue of adding new CRESs to the rider NMB, it's your anticipation that the rider will increase; is that correct?
- A. It would be expected that if suppliers are bearing these costs today, then those costs would translate over to rider NMB for ESP IV.
- Q. And would translate into an increase in rider NMB; is that correct?
- A. Yes, and a decrease to SSO and CRES suppliers.
- 20 Q. And nonshopping -- and other CRES
  20 suppliers as well for nonshopping customers; is that
  21 correct?
- THE WITNESS: Your Honor, may I have that question read?
- 24 EXAMINER CHILES: Yes.
- Q. I'm sorry. Let me strike that question.

It would -- also you would expect that other suppliers outside of the SSO suppliers would also correspondingly decrease the amount of NMB costs that they are responsible for; is that correct?

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- A. CRESs and SSO suppliers would not see these costs so they are -- both of their costs would go down.
- Q. Okay. And go down or correspondingly decrease, I think are the phrases that you used.

  Would you think that they would decrease at the same level or same amount as the rider NMB would increase?

MR. KUTIK: Your Honor, I'll object.

There's no foundation laid that Mr. Stein has any experience or familiarity with how these CRES suppliers would price their products other than with respect to the comment he made earlier about price pre-- risk premiums, so I'll object.

MS. BOJKO: May I respond?

EXAMINER CHILES: Ms. Bojko, yes, you may respond.

MS. BOJKO: He made the statement that the suppliers -- he would expect that the suppliers' charges would correspondingly decrease, and I am merely following up and asking if he would expect that it would decrease at the same level that rider

NMB increases.

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EXAMINER CHILES: The witness may answer if he knows.

- A. The way the mechanism works is it's a dollar-for-dollar exchange from the supplier's PJM account to the companies in all of these charge items, even the existing ones today, so the transmission expense -- pick on one that we have today. The transmission expense that would have been otherwise seen by all the suppliers in its totality is transferred to the companies today.
- Q. So you would expect it would be a dollar-for-dollar transition, so one would -- the rider NMB would increase and the costs assessed to the suppliers would equally decrease by the same amount?
  - A. That would be the expectation, yes.
- Q. Okay. And NITs is currently collected or assessed by PJM to the suppliers; is that true?
- A. NITs is currently charged to the companies today.
- Q. Okay. Sorry. And NITs will be assigned to the companies by PJM based on the aggregate customers' NSPL; is that correct?

25 THE WITNESS: Your Honor, may I have that

question reread?

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EXAMINER CHILES: You may.

(Record road.)

- A. Rather than talking aggregate of customers, the way NSPL works is there is a target NSPL for a planning year, call that number 12,000 megawatts, all customers sum to that number. The companies have 12,000 megawatts worth of NSPLs transferred into their account.
- Q. Okay. And then FirstEnergy allocates to customers those costs assessed to them by PJM on a 4CP basis; is that correct?
- A. I don't specifically know the rate design of rider NMB. I'm only testifying to what wholesale costs would go into rider NMB.
- Q. Okay. And let's go back to the list of costs, so turn to page 13 of your testimony, please. Line 13 you talk about "MTEP Project Cost Recovery." Where are those costs currently allocated today? Who pays for those costs today?
- A. These are currently in rider NMB under ESP III today.
- Q. And how about if you look on page 14, the BOR, balancing operating reserves. A portion of those are covered currently through rider ESP; is

that correct?

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- A. Correct. The ATSI zone had deactivated units that were imposing balancing operating reserve costs on market -- on LSEs. Those are the costs that we are currently collecting through rider NMB today.
- Q. Now the companies are proposing to collect all of the BOR costs through rider NMB; is that correct?
  - A. That is correct.
- Q. And earlier you mentioned the polar vortex in response to a previous question. Are you familiar with the debate that ensued between suppliers and customers regarding the recovery of some transmission costs that resulted from the polar vortex?

MR. KUTIK: Objection.

EXAMINER CHILES: Grounds?

MR. KUTIK: Relevance.

19 EXAMINER CHILES: Ms. Bojko, your

20 response?

MS. BOJKO: I asked him if he was familiar as a foundation question, and I am going to ask him if those costs he is referring to are included in rider NMB, in the proposed rider NMB.

25 EXAMINER CHILES: Overruled.

THE WITNESS: Your Honor, may I have that question read back, please.

EXAMINER CHILES: You may.

(Record read.)

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- A. I know there were -- there were newspaper articles here and there, maybe. I don't know any details of what may -- may or may not have been requested or what was going on between suppliers and customers regarding that.
- Q. But when you were discussing the polar vortex costs, it was those transmission costs that you were talking about that would now be included in rider NMB; is that correct?

MR. KUTIK: Objection.

EXAMINER CHILES: Grounds?

MR. KUTIK: What are those costs?

EXAMINER CHILES: Ms. Bojko, can you

repeat the question?

MS. BOJKO: Your Honor, in response to questions from previous counsel, he discussed polar vortex costs, and he said that those types of costs would be -- I believe he said -- I am trying to figure it out -- that those types of costs would be now included in rider NMB.

MR. KUTIK: I don't think this witness

Armstrong & Okey, Inc., Columbus, Ohio (614) 224-9481

1 ever used the phrase "polar vortex costs."

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EXAMINER CHILES: Sustained.

- Q. (By Ms. Bojko) Earlier today you discussed certain transmission costs associated with the polar vortex; is that correct?
- A. I don't recall referring to polar vortex's transmission costs.
- Q. Okay. Were you talking about certain transmission costs that occurred during the polar vortex earlier today?
  - A. What do you mean by transmission costs?
- Q. Well, there were certain -- I thought you were discussing earlier today that the balancing operating reserve costs had increased during the polar vortex; is that correct?
- A. I believe what I said was we held two auctions with like -- with the same product and the same term, one in October of '13 and one in January of '14, and the difference between those two procurements reflected risk premiums associated with the polar vortex.
- Q. Okay. And the risk premiums were associated with which costs?
- MR. KUTIK: Objection, calls for speculation.

995 1 MS. BOJKO: Your Honor, he said risk 2 I am asking him what he is referencing. premiums. 3 MR. KUTIK: Well, he is referencing the 4 bid prices for the auction. 5 EXAMINER CHILES: Sustained. When you discussed risk premiums, is 6 7 it -- were you talking about what your counsel just 8 said you were talking about associated with the bid auctions? 9 10 Α. What I was referring to was the price outcomes of the October, '13, and January, '14, 11 12 procurements for the like product and like term. 13 0. And you're not talking or discussing 14 particular components of the resulting price when you are talking about risk premiums; is that correct? 15 16 That is correct. 17 Q. But you believe that the proposed rider 18 NMB will eliminate any risk premiums that may or may 19 not have been associated with the polar vortex; is 2.0 that correct? THE WITNESS: Your Honor, may I have that 2.1 22 question read back? 23 EXAMINER CHILES: You may. 24 Let me try again. You believe that the

risk premiums associated with the results after the

polar vortex will be eliminated by including all NMB costs in rider NMB; is that correct?

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A. Can you can define what you mean by NMB costs?

5 EXAMINER PRICE: Let me take a shot at 6 it.

THE WITNESS: Okay.

EXAMINER PRICE: Do you recall there are significant risk premiums embedded in SSO bids resulting from PJM line items 1218 and 2218 and PJM line items 1375, 1376, 1378, 2375, 2376, and 2378?

THE WITNESS: To -- to characterize your question, the additional line items we're proposing to add.

EXAMINER PRICE: Yes.

THE WITNESS: Those line items is where we believe a majority of the expenses seen by suppliers manifest -- manifested themselves during the time of the polar vortex.

MS. BOJKO: Thank you. That's what I was trying to ask earlier about expenses embedded in the total auction price.

Q. (By Ms. Bojko) So with those expenses you believe that the risk associated with some of the expenses around the polar vortex will be eliminated

because of including them now in rider NMB.

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- A. The risk premiums would be greatly reduced.
  - Q. And those risk premiums were embedded in the supplier's total costs. Is that your understanding by making that conclusion?
  - A. The risk premiums manifest themselves in the SSO price the companies purchase energy for. I don't know how they are getting into supplier costs.
  - Q. Okay. But you're assuming that they weren't passed-through costs for the suppliers, that the suppliers could pass on those costs to customers; is that true?
  - MR. KUTIK: Are you talking about SSO suppliers at this point?
- MS. BOJKO: No.
- MR. KUTIK: I object then. I think
  that's what we have been talking about, the
  difference in supplier SSO auction bids and price
  results.
- 21 EXAMINER CHILES: MS. Bojko, do you have 22 a response to the objection?
- MS. BOJKO: Yes, sir. If that's what the witness believes, it would be nice to hear that from the witness and not counsel.

MR. KUTIK: I think that's what everybody in the room thinks.

MS. BOJKO: I'm sorry?

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MR. KUTIK: I think that's what everybody in the room thinks.

MR. HAYS: Your Honor, I would like to object to the cattinesses, (KG) since I have been objected to for being caddy. I think it's improper. I move that we strike the last comment.

EXAMINER CHILES: Ms. Bojko, could you just kind of rephrase your question so that --

MS. BOJKO: Sure. And maybe this was a misunderstanding of the witness' prior responses.

- Q. (By Ms. Bojko) When you are talking about a risk premium, you are only referring to, then, the SSO suppliers and the SSO auctions?
- A. Yes. I am only testifying about the competitive bid process, SSO suppliers, and the price we pay them for load to serve nonshopping customers. I don't know what CRESs do or how they handle their side of the house.

EXAMINER PRICE: Although you don't know how CRES providers handle their side of the house, you do believe that this will reduce the risk premium CRES providers may be putting in their bids to

customers.

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THE WITNESS: Depending on the type of contract they sign, it would be more likely than not this would reduce their risk premium as well going forward.

EXAMINER PRICE: And then that's why you wrote on page 16, line 14, "Reduce the need for risk premium that may be added by SSO suppliers and CRES providers to their bids or service prices, respectively." You believe the CRES providers will lower the risk premiums.

THE WITNESS: From that perspective, yes.

- Q. (By Ms. Bojko) Okay. Rider NMB is not bypassable; is that correct?
  - A. Rider NMB is nonbypassable.
- Q. Okay. So it applies to both those customers receiving service under the SSO offer and those customers taking service pursuant to alternative suppliers; is that correct?
  - A. Yes, that is correct.
- Q. Okay. And your testimony, as the examiner just pointed out, does, in fact, talk about both situations, the SSO offer as well as alternative CRES providers; is that right?
- 25 A. That is correct.

Okay. So going back to the corresponding 1 Ο. 2 decrease, if the company is now increasing rider NMB 3 to cover additional costs, there should be a 4 corresponding decrease to the suppliers' allocation 5 from PJM and, therefore, to the suppliers' customers; is that correct before I move on? 6 7 MR. KUTIK: Objection. 8 EXAMINER CHILES: Grounds. 9 MR. KUTIK: Are we talking about all 10 suppliers? Are we talking about SSO suppliers, CRES 11 suppliers? What suppliers? 12 EXAMINER CHILES: Ms. Bojko, can you be 13 more specific? 14 (By Ms. Bojko) It implies them both. But 15 let's talk about one comes through an offer, yes, 16 sir, it does, and one is through a CRES provider 17 directly. But the CRES provider not under the SSO, 18 that CRES provider would -- you would expect a 19 corresponding decrease in the cost they pass on to 2.0 their customers; is that correct? 2.1 THE WITNESS: Your Honor, may I have that 22 question read back, please? 23 EXAMINER CHILES: You may. 24 (Record read.) 25 Α. If the question is specifically related

to CRES, then we are talking these people PJM line items, then their bill would be -- there, I guess offering would be theoretically lower than it otherwise would have been had these costs been included.

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EXAMINER PRICE: But that's a lot of theory, isn't it? I mean, we don't know each CRES provider's tolerance for risk. We don't know whether CRES providers are offering some sort of lost leader. I mean, you're talking about -- I think the record's reflecting the idea there is going to be some shift of a dollar from -- a dollar-for-dollar shift, but we have no idea. One CRES provider may be willing to bear more risk of this and another CRES provider may be prepared to bear less. We don't know how CRES providers are recovering these fees.

Long story short, we don't know how CRES providers are recovering or covering these costs right now today, do we?

THE WITNESS: Not in detail, no.

EXAMINER PRICE: And we don't actually know how the wholesale SSO providers are recovering these costs in their bids. We can assume they are, but we don't really know.

THE WITNESS: That is correct.

Q. (By Ms. Bojko) So if my -- so if a customer is under a contract with an alternative supplier from 2015 to 2018, we will not necessarily see a decrease on June, 2016 for these costs that are now being collected through rider NMB, correct?

A. No, I disagree with that. I think you would see the supplier recognize that they don't have to price into their product these costs any longer.

And it would be more likely than not that their costs would go down.

Today there are levels of costs in all of these charges. The suppliers are putting these levels of costs in their offers or potential SSO bids. It would be expected that these -- the removal of these costs from their offers and from the SSO product would reduce that price, plus the risk premiums they may be putting because the costs are not knowable, but greater than zero.

Q. And that expectation of suppliers reducing their costs would be true, in your mind, even if the customer was under a three-year contract that began prior to the effective date of rider NMB?

A. Yes.

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EXAMINER PRICE: Have you looked at the other three utilities in Ohio that have a form of

rider NMB?

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NMB?

THE WITNESS: I have not, sir, no.

EXAMINER PRICE: Okay. So you don't know because you have not looked whether these other utilities include these costs which you are now moving into rider NMB and their version of the rider

THE WITNESS: I do not know.

EXAMINER PRICE: Thank you.

- Q. (By Ms. Bojko) Can we turn to page 17 of your testimony. On page 17 you discuss a list of items that may be updated as rider NMB -- if rider NMB is approved through ESP IV; is that correct?
  - A. That is correct.
- Q. Okay. And under the first one you state
  "a current charge or credit characterized as market
  based becomes nonmarket-based. It becomes nonmarket
  because the charge or the credit." Do you see that?
  - A. I do.
  - O. Who makes that determination?
- A. The companies would take into account market behavior, and in their annual NMB update filings make recommendations on those charges or credits that may have materially changed their behavior.

Q. What do you mean, "make recommendations"? Would they somehow propose a change to rider NMB in their reconciliation filing?

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- A. Correct, the change would be proposed in the annual NMB filing.
- Q. And item 1(b) says, "produced an unanticipated outcome caused by nonmarket-based forces." What would that entail?
- A. Item 1(b), an example of that is the polar vortex.
- Q. So would this, again -- would it be an automatic passthrough or something you propose in your next rider NMB filing?
- A. It would be proposed in the annual NMB filing but also be in coordination with suppliers because if we are going to take charges in to make them nonbypassable, we also have to alleviate the cost off the suppliers, so it would be a package to move one of these charges because of a material defect in the market or something that is causing unanticipated outcome. It would have to be a coordinated process to be able to do that. But that would be our intent, to coordinate with the suppliers and file in the annual NMB update.
  - Q. So the coordinated process would happen

before the rider NMB update filing?

- A. It would be anticipated so that we had a level of cost to put in the update filing.
- Q. And in that case you would expect because of the coordination with suppliers that suppliers would correspondingly remove that expense from their product offering or their -- with what they are providing to the customers under current contracts?
- A. I don't completely know what suppliers would do, but the anticipated outcome from the companies' perspective is those dollars would go back to customers.
- Q. I have a couple of questions regarding your -- the actual rider redline itself. It was attached to Attachment A.
- MS. BOJKO: Your Honor, I went ahead and made it a separate exhibit for ease and not knowing if everybody had Attachment A here today. May I proceed?
- EXAMINER CHILES: You may. Do you want this marked?
- MS. BOJKO: I think it is better to mark it for identification purposes.
- MR. KUTIK: And to be clear, this is
  Attachment A to the MSA?

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| 1  | MS. HUSSEY: It's not actually.                        |
| 2  | MR. KUTIK: Attachment 5 to the                        |
| 3  | application.  |
| 4  | MS. BOJKO: I'm sorry? Your tariffs are                |
| 5  | all attached as Attachment 5 to the application.      |
| 6  | EXAMINER CHILES: I believe we are at                  |
| 7  | OMAEG 11.   |
| 8  | (EXHIBIT MARKED FOR IDENTIFICATION.)                  |
| 9  | Q. (By Ms. Bojko) Sir, do you have in front           |
| 10 | of you what has been marked as OMAEG 11, which is     |
| 11 | PUCO No. 11, Sheet 119, of the Ohio Edison Company?   |
| 12 | A. I do.  |
| 13 | Q. And does this, sir, appear to be a                 |
| 14 | redline of rider NMB, proposed changes by the company |
| 15 | in the application before the Commission today?       |
| 16 | A. It is a redline of the rider sheets.               |
| 17 | Q. To your knowledge, sir, was this provided          |
| 18 | by the company as part of the application filed in    |
| 19 | front of the Commission?                              |
| 20 | A. I assume so. I wasn't involved in                  |
| 21 | updating this document or putting it with the filing. |
| 22 | Q. Okay. But you have seen the updated                |
| 23 | tariff provision before?                              |
| 24 | A. Right now I have.                                  |
| 25 | Q. Okay. I have a few questions on the                |

changes that are being made pursuant to the redline. 1 2 Do you see under the "Purpose" section "the State of 3 Ohio" is added into the list of charges that the 4 company may recover? 5 MR. KUTIK: Objection. Beyond the scope of the witness's testimony. The witness is here to 6 7 testify about changes to rider NMB with respect to 8 the cost to be included in the rider NMB. That's the 9 extent of this witness's testimony with respect to 10 that rider. He is not here to sponsor the tariff. 11 MS. BOJKO: Your Honor, I am asking 12 him -- on page 17 he refers to charges and costs 13 ordered by the FERC or the state of Ohio. This is 14 directly related to his testimony. 15 EXAMINER CHILES: Mr. Stein, who is -- do 16 you know what witness is responsible for sponsoring 17 this tariff? 18 THE WITNESS: I would assume 19 Ms. Mikkelsen was. 2.0 EXAMINER PRICE: Ms. Bojko, where are you 2.1 directing his attention to in the tariff? 22 MS. BOJKO: Well, your Honor, his 23 testimony on pages 16 and 17 talk about updating the 24 tariff.

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EXAMINER PRICE: I understand that.

MS. BOJKO: The tariff, it's just easier 1 2 to see the changes in the updates, so I was asking 3 him under the Purpose section where there was an 4 addition of "the State of Ohio," which I believe, and 5 I am trying to ask him, directly correlates with 1(c) 6 on page 17 of his testimony. 7 EXAMINER CHILES: The objection is 8 overruled. 9 MR. KUTIK: What's the question pending? 10 May I have that read, please. 11 MS. BOJKO: I will restate it. 12 EXAMINER CHILES: Okay. 13 Q. (By Ms. Bojko) The question is on the 14 first sentence under the Purpose section, the companies have modified to include costs associated 15 16 with those imposed on or charged by the State of Ohio 17 in rider NMB; is that correct?

- A. I'm sorry, which document are we in?
- Q. We're on the tariff Sheet 119.
  - A. Okay.

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- Q. Under the Purpose section, first sentence.
- A. Okay. I'm there.
- Q. The companies are proposing to revise rider NMB to recover nonmarket-based costs, either

charges imposed on or charged to the company, by the state of Ohio; is that true?

A. Yes.

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Q. And my question is what nonmarket-based cost fees or charges will now be imposed or charged by the State of Ohio that were not previously charged or imposed by the State of Ohio under the current rider NMB?

MR. KUTIK: Again, I object.

EXAMINER CHILES: Grounds?

MR. KUTIK: It mischaracterizes the witness's testimony. The witness has not testified that any of the proposed charges or anything to do with charges imposed by the State of Ohio. The language in his testimony and Ms. Bojko is referring to and cross referencing with the tariff has to do with future changes from the ones that he has proposed here.

 $$\operatorname{MS.}$$  BOJKO: And we will get to those future changes.

MR. KUTIK: That was the question.

EXAMINER CHILES: Sustained.

THE WITNESS: I'm sorry.

EXAMINER CHILES: Sustained.

Q. (By Ms Bojko) Okay. Under rider NMB are

there current nonmarket-based cost fees or charges imposed or charged by the State of Ohio?

A. No.

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please.

- Q. Okay. Under the companies' proposal does the company intend to revise rider NMB in order to recover nonmarket-based costs, fees or charges imposed or charged by the State of Ohio?
- A. If a nonmarket-based charge arose as imposed by the State of Ohio, then the companies would seek to run the effects of that charge through rider NMB.
- Q. And what charge or types of charge or fee or cost do you expect would fall under that category?
  - A. I don't have an example of one today.
- Q. Now, if we can go to the second paragraph of the Purpose section of Sheet 119, rider NMB, is it the companies' proposal to include in rider NMB any new costs, fees, charges, or credits or modification to current costs, fees, charges, or credits that were not in effect as of August 4, 2014, but were subsequently imposed or charged by the State of Ohio?

  MR. KUTIK: May I have the question read,

EXAMINER CHILES: You may.

(Record read.)

1011 1 THE WITNESS: Your Honor, may I have that 2 question one more time? 3 EXAMINER CHILES: You may. 4 (Record read.) 5 Α. Yes, that would be the intent. And what new costs would the State of 6 Ο. 7 Ohio impose on the companies? 8 MR. KUTIK: Objection, asked and 9 answered. 10 EXAMINER CHILES: Sustained. So do you believe that these costs under 11 12 this section are the same costs that you answered 13 prior to that would fall under the first paragraph of rider NMB? 14 15 THE WITNESS: Your Honor, may I have that 16 question again? 17 EXAMINER CHILES: You may. 18 (Record read.) 19 MR. KUTIK: Your Honors, I'll object. 2.0 Her question was relating to the State of Ohio in 2.1 prior questions. She had previously asked the 22 witness about charges from the State of Ohio. This

witness was asked an example with respect to charges

with the State of Ohio. He said he didn't have an

example, so I am not sure what the point of the

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question is. It certainly has been asked and answered.

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EXAMINER CHILES: Ms. Bojko, do you have a response, or do you want to give a clarification about which costs you are talking about?

MS. BOJKO: Sure. I can restate.

- Q. (By Ms. Bojko) There are two different types of costs listed under rider NMB regarding the costs, fees, or charges imposed by the State of Ohio; isn't that true?
  - A. Can you define what you mean by "types"?
- Q. Well, there are two provisions that allow you to recover costs imposed by the State of Ohio in the new rider NMB tariff; is that true?
- A. I'm not familiar with the language of how this tariff is set up. I'm having a difficult time trying to answer your question.
- Q. Okay. Well, let's take a step back then. You responded earlier that you believe that the current NMB rider does not permit the company to recover costs, to recover nonmarket-based costs, fees, or charges, imposed on or charged to the company by the State of Ohio; is that true?
- A. I believe what I said was the -- we have included the State of Ohio as a potential contributor

to costs that may be included in rider NMB going forward. I don't recall saying that we couldn't do it today.

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- Q. Well, but that is a revision to the current rider NMB tariff, isn't it?
- A. Again, I didn't write the NMB tariff.

  I'm only testifying to it. If the State of Ohio were to be a part of or party to the creation of a nonmarket-based charge that flowed through PJM, we would seek to include that charge as part of the wholesale costs that go into rider NMB.

EXAMINER PRICE: When you wrote that language in your testimony, did you have any specific examples of a charge that the State of Ohio may levy that you thought, "This is what we need to protect ourselves against"?

THE WITNESS: I did not at the time.

EXAMINER PRICE: At the time.

THE WITNESS: At the time.

EXAMINER PRICE: Do you have any idea today of any new charges by the State of Ohio that you may think, "Oh, boy, those are charges we may need to pass on to the customers as part of a revision to rider NMB"?

THE WITNESS: I do not.

Q. (By Ms. Bojko) And it's your understanding that that's only one of the type of costs. There aren't multiple types of costs that you are trying to protect yourself against from not recovering if they are imposed by the State of Ohio; is that right?

- A. Who are you referring to when you say "protect yourself"?
- Q. I guess that was in the examiner's question, and you responded yes to it. I mean, if the companies are adding this language, to me they have added it in two places with two different sets of costs. I am asking if in your mind is there only one set of costs that would be imposed by the State of Ohio, or you don't know?

MR. KUTIK: I object. These questions have been asked and answered. He doesn't have any examples in his mind as to cost by the State of Ohio, whether it might be one type of cost, two types of cost or 2,000 types of cost from the State of Ohio, he doesn't know.

MS. BOJKO: That wasn't my question.

EXAMINER CHILES: Ms. Bojko, do you have

24 a response?

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MS. BOJKO: My question is it's

incorporated in two places under two different types of rider NMB costs that may be recovered. It's included in the current rider NMB, and then it's included as part of an update to rider NMB, and I am asking if those are the same in his mind.

EXAMINER CHILES: The objection is overruled.

- A. Are we -- we are in the rider sheet 119?
- Q. Yes.

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- A. I don't know. I wasn't party to writing rider NMB.
- Q. Okay. Thank you. Except for your change to your testimony that you cited at the beginning of your testimony to page 17, lines 17, do any of these stipulations modify any positions or statements that you've taken in your testimony today?
- A. I don't know. I wasn't party to the stipulations.
- Q. Okay. In your revision to your testimony, you stated that the costs discussed above are proposed to be collected from all customers through rider NMB except those customers participating in the NMB pilot program; is that right?
  - A. Your question was stipulations. This one

was in response to a particular stipulation. And I was only involved with so far as the mechanics of how the NMB pilot program would work.

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- Q. So you are familiar with the stipulation regarding the NMB pilot program?
- A. Only the settlement provisions as it relates to rider NMB.
- Q. Okay. And if the customer chooses the rider NMB pilot program, they will not be subject to rider NMB; is that correct?
- MR. KUTIK: We'll stipulate to that, your
  Honor.

EXAMINER CHILES: Thank you.

- Q. And that includes not being subject to the cost recovery mechanism; is that right?
- A. I don't know. I was on the mechanics of the RTO settlement process of how the pilot would work.
- Q. I'm all right having the company stipulate to it, but I need to get a basis of this witness' knowledge. So is it your understanding, sir, that if a customer opts out or if the customer takes service pursuant to the rider NMB pilot program, they won't be subject to the NMB tariff.

MR. KUTIK: Your Honor, I object. We

stipulated to that fact. It's clear from our proposal and the stipulation. Whether this witness knows or doesn't know, other than what he just said, what's the relevance? We are timewasting.

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EXAMINER CHILES: Ms. Bojko?

MS. BOJKO: Your Honor, this -- this witness is sponsoring rider NMB and who it applies to, and I am trying to understand if he is aware that the rider will not apply to rider NMB pilot program customers.

MR. KUTIK: That's not what this witness's testimony scope is. He is talking about the costs that are being included in rider NMB, among other things with respect to other topics. With respect to rider NMB, the statement with respect to -- is only in respect to what costs are being included, what should be included, and in this particular instance, what costs would go to what customers. That's it.

EXAMINER CHILES: Sustained.

- Q. (By Ms. Bojko) Sir, you testified earlier that rider NMB applies to SSO customers or shopping customers; is that correct?
- A. I testified to that the rider is nonbypassable.

- Q. Okay. And is that statement true even in light of the stipulation regarding rider NMB pilot program?
- A. Costs -- NMB costs would move from rider NMB and be directly assigned to the customer's supplier.
  - Q. Under the pilot program?
  - A. Yes.
- Q. Okay. So customers under the pilot program would no longer be taking service pursuant to rider NMB?
- 12 A. Yes.

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- Q. Okay. And your first factor for determining whether you include costs under rider NMB is what -- is that there is actually -- or, excuse me -- there is no market for some of the costs; is that correct?
  - A. That is correct.
- Q. Okay. So given that you think that the costs included in rider NMB, there is no market for those costs, you still expect customers under the rider NMB pilot program to be able to procure those services from the market; is that correct?
- MR. KUTIK: Objection, your Honor.
- 25 EXAMINER CHILES: Grounds?

1019 1 MR. KUTIK: It mischaracterizes the 2 witness's testimony. Again, there's been prior 3 testimony with respect to market-related cost to 4 suppliers, not cost to customers. 5 EXAMINER CHILES: Ms. Bojko, would you rephrase your question. 6 7 MS. BOJKO: Sure. 8 (By Ms. Bojko) If costs are included in Q. rider NMB -- strike that. You stated that if the 9 10 costs are included in rider NMB, you believe that 11 there is no market for some of those costs; is that 12 true? 13 Α. Correct. It didn't meet the four factors 14 the companies were using to determine whether those costs were nonmarket and should be recovered through 15 16 rider NMB. 17 Ο. But under the rider NMB pilot program, 18 you expect the participants to be able to go and 19 procure the rider NMB services from the market; is 2.0 that true? 2.1 MR. KUTIK: Same objection. 22 EXAMINER PRICE: You've lost track of

MR. KUTIK: Your Honor, the question confuses and assumes that the costs that were in the

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which objection.

first of Ms. Bojko's questions were costs to customers and that his earlier testimony about nonmarket-related costs were costs to customers in terms of the customers' ability to obtain a market.

What Mr. Stein referred to is the suppliers being able to manage those costs through market and market hedges. So to ask about whether customers can find those in the market misconstrues his testimony.

- Q. (By Ms. Bojko) I will rephrase. Are you expecting in the NMB pilot program that suppliers will be able to offer those services that you've deemed to be nonmarket-based to customers?
- A. I don't know the details of how the NMB pilot program arose. I don't know what assumptions are being made or what participants are or are not going to do.
- MS. BOJKO: I have no further questions.

  Thank you.

Thank you Mr. Stein.

21 EXAMINER CHILES: Thank you, Ms. Bojko.

Anyone else?

MR. HAYS: I may have a couple of questions, your Honor, if we could recess for lunch.

It's about that time.

1021 1 MR. KUTIK: No. Let's get this witness 2 done. 3 EXAMINER CHILES: If we just have one 4 spot of questions, we need --5 MR. HAYS: Then I will pass. Thank you. 6 EXAMINER CHILES: Okay. Last 7 opportunity? 8 EXAMINER PRICE: I'm done. 9 EXAMINER CHILES: I have no questions. 10 Thank you very much. 11 EXAMINER PRICE: Redirect. 12 I'm sorry, I apologize. 13 MR. KUTIK: Your Honor, I have no redirect. 14 15 EXAMINER CHILES: Thank you. All right. 16 You are excused. Thank you very much. 17 THE WITNESS: Thank you. 18 MR. KUTIK: Your Honor, at this time the 19 companies move for the admission of Companies' 2.0 Exhibits 14, 14A, and 14B. 2.1 EXAMINER CHILES: Are there any objection 22 to the admission of Companies' Exhibits 14, 14A, and 23 14B? 24 MR. PETRICOFF: No, your Honor. 25 EXAMINER CHILES: Hearing none, they will

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| 1  | be admitted.  |
| 2  | (EXHIBITS ADMITTED INTO EVIDENCE.)                    |
| 3  | MS. BOJKO: Your Honor, I don't believe                |
| 4  | it's necessary to ask for the admission of OMAEG 11,  |
| 5  | which is the redline of the rider NMB tariff sheet as |
| 6  | it is included in the companies' application,         |
| 7  | Attachment 5. I just want to make it clear because I  |
| 8  | thought opposing counsel said it was attached to the  |
| 9  | MSA tariff, and that's not my understanding. It was   |
| 10 | attached to the application, Attachment 5.            |
| 11 | MR. KUTIK: My reference to the MSA was                |
| 12 | my apparent mishearing of your reference to this      |
| 13 | document, but for clarification I agree, counsel, it  |
| 14 | is already in the application. It does not need to    |
| 15 | be marked as a separate exhibit.                      |
| 16 | MS. BOJKO: Okay. Thank you.                           |
| 17 | EXAMINER CHILES: I agree that it's                    |
| 18 | unnecessary to admit it. Let's go off the record.     |
| 19 | (Discussion off the record.)                          |
| 20 | (Thereupon, at 12:38 p.m., a lunch recess             |
| 21 | was taken until 1:45 p.m.)                            |
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1023 Friday Afternoon Session, 1 September 4, 2015. 2 3 4 EXAMINER CHILES: Let's go back on the record. Ms. Dunn. 5 Good afternoon. The companies call 6 7 Marybeth Smialek as their witness. 8 (Witness sworn.) 9 EXAMINER CHILES: Thank you. You may be 10 seated. MS. DUNN: Miss Smialek's testimony has 11 12 been previously marked as Company Exhibit 15. 13 EXAMINER CHILES: So marked. 14 (EXHIBIT MARKED FOR IDENTIFICATION.) 15 16 MARYBETH SMIALEK 17 being first duly sworn, as prescribed by law, was examined and testified as follows: 18 19 DIRECT EXAMINATION 2.0 By Ms. Dunn: 2.1 Ο. Ms. Smialek, please introduce yourself. 22 Good afternoon. My name is Mary Beth Α. 23 Smialek, and I'm manager of Customer Service Systems 24 and Power Billing for the FirstEnergy Service 25 Company.

- Q. And do you have what's been marked in front of you as Company Exhibit 15?
  - A. Yes, I do.

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- Q. What is it?
- A. This is my direct testimony, which was submitted on August 4, 2014.
- Q. And do you have any changes or corrections to your testimony this morning -- this afternoon?
- A. Yes, I do. The first change would be on page 7, beginning at line 10, where we had indicated that it would be "no later than June 1, 2016." That is going to be changed to "within one year after the date of the final order in this case."

The second correction.

16 EXAMINER CHILES: Could you repeat the last correction?

THE WITNESS: I can. It's on page 7, line 10, and we are scratching "no later than June 1, 2016," and changing that to: Within one year after the date of the final order in this case."

EXAMINER CHILES: Thank you.

A. The second correction will be on page 9, beginning on line 6, and that's where it's referring to "June 30, 2015," and that will be changed to "90

1 days after the final order in this case."

And then the final correction will be on the same page, line 14. Again, we will be scratching "June 30, 2015," and changing that to "90 days after the final order in this case." And that's all of the corrections.

- Q. And, Ms. Smialek, if I asked you, with the exception of the changes you just made, the same questions contained in Company Exhibit -- Exhibit 15 today, would your answers be the same?
- 11 A. Yes, they would.

MS. DUNN: The witness is open for cross-examination.

14 EXAMINER CHILES: Thank you, Ms. Dunn.

15 Whose first?

MR. MOORE: I can go first.

17 EXAMINER CHILES: Mr. Moore.

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19 CROSS-EXAMINATION

By Mr. Moore:

- Q. Good morning -- good afternoon,
- 22 Ms. Smialek.

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- A. Good afternoon.
- Q. My name is Kevin Moore from the Ohio
- 25 | Consumers' Counsel. Can I direct your attention to

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1 page 8, lines 17 through 20.
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- A. Yes, I'm there.
- Q. Just to clarify, in here you are referring to the March 26, 2014, Finding and Order in PUCO Case No. 12-3151-EL-COI; is that correct?
- A. As the RMI order, yes, I am.
- 7 Q. So you are familiar with this document, 8 correct?
  - A. Yes, I am.
- 10 Q. Are you also familiar with the May 21,
- 11 | 20 -- 2014, Entry on Rehearing in the same docket?
- 12 A. Yes, I am.
- Q. And the RMI order, which is the March 26,
  2014, order, the PUCO order that the companies may
  file applications for recovery of CRES provider logo
  costs in its next distribution rate case; is that
- 17 right?

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- 18 MS. DUNN: Your Honor, I would request if
- 19 he is going to ask about a document, that he please
- 20 hand it to the witness.
- 21 EXAMINER CHILES: Would you do that,
- 22 Mr. Moore.
- Q. So Ms. Smialek, you have been handed two
- 24 documents, correct?
- 25 A. Yes.

Q. One of them is the Finding and Order in the March -- excuse me, the March 26, 2014 Finding and Order in PUCO Case No. 12-3151-EL-COI?

A. Yes.

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- Q. And the other one would be the May 21, 2014, entry on rehearing in the same case?
  - A. Yes, it is.
- Q. Could you look at the entry on rehearing and please turn to page 9, paragraph 18, where it says, "DP&L, Ohio Power, Duke, and FirstEnergy argue that the Order is unlawful and unreasonable because it does not authorize for deferral and recovery costs associated with the bill format changes." Do you see that?
  - A. Yes, I do.
- Q. So would you also turn to page 10, paragraph 19. It says, "The Commission finds that the EDUs may file applications for authority to defer expenses related to the bill format changes when they file applications to amend their bill formats." Is that correct?
  - A. That's what the document reads.
- Q. So the RMI order did not authorize the EDU to defer costs associated with the bill format changes including CRES provider logos, correct?

MS. DUNN: Object, calls for a legal conclusion.

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EXAMINER CHILES: I agree. Sustained.

- Q. Ms. Smialek, in your testimony on page 8, line 17, you testify that the Commission has authorized EDUs to defer costs for bill format changes in the next distribution rate case; is that correct?
  - A. That is what my -- the document says.
- Q. This is per a Commission directive, correct?
- A. It states in the RMI order the Commission authorizes EDUs to defer these costs for recovery.
- Q. Which Commission directive are you referring to?
- A. Well, if you would look at page 11 of the entry on rehearing, it does say there, "Additionally as we indicated in the Order, the Commission believes that the bill format changes are... appropriate for recovery by the EDUs."
- Q. But there's no mention of the Commission authorizing the EDUs to defer these costs, correct?
- A. I'm sorry, perhaps I am misunderstanding because what I just said does say it is appropriate for the EDUs to recover it.

MS. DUNN: I am going to object.

Actually there is another order relating to bill logos, which is what Ms. Smialek is testifying about. The provision he is discussing regarding bill format changes is a separate provision of the order.

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- Q. Ms. Smialek, which Commission directive are you referring to in your testimony?
- A. The Commission directive would be the Finding and Order for Case 12-3151-EL.
- Q. And where in that Finding and Order are you referring to the Commission directive in your testimony?
- A. If you would look on page 26, paragraph 26, it says -- there's some leading part to that, and it says, "the Commission believes that the bill format changes proposed by Staff and addressed in this Order are appropriate for recovery by an EDU."
- Q. And in their next distribution rate case, correct?
- A. Yes. That is what the rest of that sentence is.
- Q. Where in the Commission -- in this Commission order or Commission directive does it speak to whether the EDUs are authorized to defer those costs before that next distribution case?

- A. I'm not aware of that being in that case specifically.
  - Q. Is it in any other case or order?
  - A. I am unaware.

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- Q. Has FirstEnergy filed an application to defer expenses related to these bill format changes that you are aware of?
- MS. DUNN: Are you referring to bill logos or bill format changes?
- MR. MOORE: CRES provider logos.
- EXAMINER CHILES: Thank you for the clarification.
- 13 Q. As well as the price-to-compare language.
  - A. As part of this proceeding, the companies are looking, as you will see in my testimony on page 8, we are looking to defer these costs and seeking them through rider GDR.
  - Q. Okay. But the FirstEnergy EDUs have not filed an application to defer costs related to the CRES logos and price-to-compare language, right?
    - A. Not that I am aware of.
- Q. Has FirstEnergy -- excuse me. Strike
  that. Have any costs related to the CRES provider
  logos on the bills been incurred by the companies to
  date?

A. No.

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- Q. Do you expect any costs to be incurred before June 30, 2016?
- A. We are awaiting approval of both the -of the logos and the price-to-compare language before
  we go into any of the technical specifications, and
  so until we have approval, there will be no costs
  associated with that.
- Q. So you are not currently tracking any costs?
- A. No, we're not.
- 12 Q. Do you have a cost estimate for these 13 expenses?
  - A. For the logos?
- 15 Q. Yes.
- A. Yes. We have cost estimate of approximately \$10,000.
- Q. What specifically makes up that \$10,000?
  - A. That -- well, again, it is a high-level estimate through our IT department of what is going to need to be programmed in order to implement the logos as well as the normal routine maintenance to, you know, keep up with any changes.
  - Q. Okay. So would that \$10,000 be made up of buying new software, for example?

- A. I don't know. That would be our IT. I would need to defer to them.
- Q. So you -- you don't know what makes up the \$10,000 cost estimate? You just know there is a \$10,000 cost estimate; is that right?
- A. That's right.

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7 MS. DUNN: Objection, mischaracterizes 8 her testimony.

9 EXAMINER CHILES: She already answered.
10 Go forward.

MS. DUNN: Thank you.

- Q. Do you know if there will be any review of any costs included in the CRES providor logos by the EDUs?
- A. Once we receive approval through this proceeding, then we will, you know, create the technical specifications and be able to take that estimate to a real number.
- Q. Okay. And after there is a real number, is there any plans in place of how those costs will be reviewed by the companies?

MS. DUNN: By the companies or the Commission?

MR. MOORE: By the companies.

MS. DUNN: Reviewed, okay.

- A. I mean, by the companies, we will set up a tracking mechanism for both time and material, and that would be our mechanism.
- Q. Okay. I guess what I am trying to get at is there -- how you review these costs to determine whether they should be included or to determine whether they should be recovered from customers?
- A. I do feel, according to the RMI order where the EDUs were given -- where it's stated that they -- that recovery should be available to the EDUs we would, you know, look to that as that order.
- Q. So you look to include any costs incurred in -- by recovery from the customers?
- A. Well, any costs that are appropriate to the implementation of the CRES provider logos.
- Q. And will there be a review by the Commission that you are aware of?
  - A. I am not aware.
- Q. Could you turn to page 9, lines 8 through 14. You talk about the price-to-compare language.
  - A. Yes.

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- Q. So the method that you're proposing to calculate the price to compare was ordered by the PUCO in the RMI order; is that correct?
  - A. Yes, that's correct.

Q. And you are seeking to recover any costs associated with the price-to-compare language through rider DER, correct?

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- A. No, that is not correct. As you will read in my statement, we are looking for approval in this proceeding, but there is no mention of cost recovery.
- Q. Okay. Do you -- how do you plan to recover these costs?
- A. We really haven't put any plan in place for that. If there were costs associated with it, my assumption would be that it would be through rider GDR, but I don't know for sure.
- Q. So that decision has not been made by the companies to date?
- A. I would say it's more of a matter of there has not been a determination of what type of costs would be involved in something like that. It's most likely minor.
- Q. So you're saying there has been no cost estimate to date?
- A. That is correct, there is not a cost estimate for changing the price-to-compare language.
- Q. And there also has been no decision about whether any future costs will be recovered through a

1035 1 rider, correct? 2 Α. In relation to the cost-to-compare 3 language? 4 Ο. Yes. 5 Α. There is no decision that I am aware of. 6 FirstEnergy is -- the FirstEnergy EDUs 7 are also not currently authorized to defer expenses 8 related to the price-to-compare language, correct? 9 MS. DUNN: Objection, calls for a legal 10 conclusion. 11 MR. MOORE: Your Honor? 12 EXAMINER CHILES: Yes, Mr. Moore. 13 MR. MOORE: She testifies to the fact 14 that the companies are authorized to incur these 15 expenses in her testimony. EXAMINER CHILES: I think with the 16 17 notation that you are not an attorney, are you Ms. Smialek? 18 19 THE WITNESS: No, I am not. 2.0 EXAMINER CHILES: I think with that 2.1 noted, she can answer the question. 22 MS. DUNN: May I have the question 23 reread, please. 24 EXAMINER CHILES:

(Record read.)

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You may.

A. I don't know.

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- Q. Do you know if there would be a chance for the Commission to review any potential costs related to the price-to-compare language?
- A. Again, I have not seen anything in the RMI order indicating that, so I can't answer that.
- Q. I'm sorry, maybe you were asked this, but you don't have a cost estimate for the price-to-compare language, correct?
- A. That is correct, we do not have an estimate.
  - Q. Could you turn to page 4. I would like to talk a little bit about the supplier web portal that you propose on pages 4 through 7.
    - A. Yes.
  - Q. Is FirstEnergy requesting authorization to defer costs associated with the supplier web portal?
  - A. The company has -- according to my testimony on page 7, we are looking -- proposing to recover these costs through the rider GDR.
- Q. Okay. You are not requesting to defer those costs at this time, correct?
- A. No. As my testimony said, we are proposing to recover them through rider GDR.

- Q. Have any costs associated with this supplier web portal been acquired by the EDUs to date?
  - A. Not to date.

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- Q. Do you have a cost estimate for these expenses at this time?
- A. Yes. The company has a high-level cost estimate on -- for the web portal.
  - Q. And what is that estimate?
  - A. \$210,000.
- Q. Can you tell me what costs are incorporated in that cost estimate?
- A. Again, this is going to be similar to the logos. It's a very high-level estimate based on what we envision. Most of them are obvious, IT costs, but I cannot get more specific until we've had -- until we have approval through this process so we can begin our technical specs.
- Q. Okay. So do you have any specific costs that you know of?
- MS. DUNN: Objection, asked and answered.

  EXAMINER CHILES: Sustained. I think you
- 23 need to rephrase your question.
- Q. Do you plan on buying a new software to implement the supplier web board, computer software?

1038 1 I am unaware what is going to be required Α. 2 of our IT department in order to implement this. 3 Are you aware of anything that will be Q. 4 required to implement these -- this program? 5 MS. DUNN: Objection to the form of the question, "anything." 6 7 EXAMINER CHILES: Can you be more 8 specific, Mr. Moore? 9 Are you aware of any specific costs --Ο. 10 MS. DUNN: Objection, asked and answered. 11 MR. MOORE: I don't think she has 12 answered the question, your Honor. 13 EXAMINER CHILES: Sustained. 14 So you can't tell me what makes up the \$210,000 estimate? 15 MS. DUNN: Objection, your Honor. 16 17 and answered. 18 EXAMINER CHILES: Sustained. 19 How did you -- how did you determine the Q. 2.0 \$210,000? 2.1 The companies worked with our IT department and laid out what we envisioned to have on 22 23 the web portal, and it was our IT department who 24 determined those type of costs, so I do not have

knowledge of what is in part of that.

Q. Were any studies done prior to implementing --

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- A. Not that I am aware of.
- Q. Was there a team or group that designed the proposed supplier web portal?
- A. Through the RMI and other meetings, the company was -- were aware that parties, such as RESA, were looking for a web portal that is similar to Duke's, and so what we have done is we've laid out the elements that we envision in that so it will be very similar to the functionality of that of Duke. But, again, we have not -- until we have approval through this proceeding, we have not really laid out the technical specifications.
- Q. On pages -- or on page 6, lines 12 through 18, are you there?
  - A. Yes, I am.
- Q. Ms. Smialek, I am trying to get an understanding of how this web supplier portal will work. So the CRES supplier will have to submit an authorization form to the EDU to get access to the portal; is that correct?
  - A. That is how we envision it.
  - O. What will be on this authorization form?
  - A. As I have stated earlier, we haven't --

until we have approval through this proceeding, we haven't really gone into the specifications, so I don't know what exactly will be on the authorization form. But it will be, you know, looking for authorization for access to the web portal.

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Q. Okay. And they will have to probably put things on such as authorizing that they are a CRES supplier, things like that?

MS. DUNN: Objection to the question "things like that."

EXAMINER CHILES: Mr. Moore, can you rephrase your question?

THE WITNESS: Thank you, your Honor.

EXAMINER CHILES: Thank you.

- Q. Can you give any examples of what you plan or intend to be on the authorization form?
- A. No, I can't because, again, we have not designed this form yet.
- Q. And then when the CRES supplier submits the authorization form, at that point they will not have access to the customer's account in the EDI enrollment information; is that correct?
  - A. That is correct.
- Q. The CRES provider will have to verify and submit customer authorization for release of that

information?

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- A. Yes. An authorized CRES provider would have to, you know, have access into the portal and would have to have verification that they are authorized to have this information.
- Q. How does the CRES supplier get authorization from the customer?

MS. DUNN: Objection.

EXAMINER CHILES: Grounds?

MS. DUNN: Lack of knowledge, speculation

11 as well.

12 EXAMINER CHILES: I am going to overrule.

The witness can answer to the extent she holds some sort of opinion on this subject.

THE WITNESS: Could you reread the question, please.

(Record read.)

- A. Again, with this not being designed, it would -- my assumption and my opinion on that would be it's the normal route that a CRES provider goes to get the authorization right now, through a letter of authorization or something similar.
  - O. Is this a letter that's e-mailed?
- A. Again --
- MS. DUNN: Objection, your Honor.

Speculation.

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EXAMINER CHILES: Overruled.

- A. If -- again, this would be an assumption, I'm not a CRES provider or working for one, but if it is a means of communication that they have with the customer's e-mails, then I would assume that would be appropriate.
- Q. So once the supplier submits the customer authorization form and is granted access to the portal, will the suppliers access be unlimited? Or does the authorization expire at some point?
- A. It has not been totally designed on how long that it would be good for.
- Q. On page 6, line 18, you state that the authorization forms will be retained for three years. Do you see that?
  - A. I do.
- Q. Why have you chosen three years, proposed three years?
  - A. I can't answer that. I don't know.
- Q. What will happen to the forms after the three years?
- A. Again, the program or the system has not been fully developed, but it would be my assumption they would be destroyed after that time or filed

away.

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- Q. Would the -- do the authorization forms expire after three years?
- A. Again, we have not developed this fully for me to tell you what we are going to use there.
- Q. Okay. On page 5, line 6, it says, "Load profile segment indicator" will be included on the supplier web portal, is that correct?
  - A. Yes, that is there.
  - Q. Can you explain what that is?
- A. My -- I would think what that means is what type of segment in the market there would have been.
- Q. On page 5, line 11, you talk about the "12 months of interval data (if applicable)." What is the plan granularity of the 12 months of interval data.
- A. That will be -- it indicates "if applicable" because there are only certain segments within our customers that will have interval data, and that's mostly in your commercial and industrial accounts, so that would be hourly information.
- Q. What is the availability time of the 12 months of interval data?
  - A. What we envision with the portal is that

it will be as of the most recent reading, most recent billing.

- Q. Okay. So will the data quality be of bill quality with the raw meter data?
  - A. It would be bill quality.

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- Q. On line 15 of page 5, you talk about smart meter indicators. To date, how many smart meter indicators have the companies deployed that are operational and certified?
- MS. DUNN: Objection. Do you mean -just for clarity, you said how many smart meter
  indicators are deployed, or did you mean how many
  smart meters are deployed?

MR. MOORE: Smart meters, thank you.

- A. I only have minimum knowledge of that smart meter pilot that's going on right now in CEI, but I believe it's somewhere around maybe 35,000.
- Q. Do the companies have plans for future deployment of smart meters?
  - A. Not that I'm aware of.
- Q. What kind of details about the meters will be included in the supplier portal?
- A. I'm sorry, could you please repeat that question.

25 (Record read.)

1 MS. DUNN: Counsel, for clarity, are you 2 talking about details on smart meters, details on any 3 meter that we might have? 4 MR. MOORE: I'll reword my question. 5 0. What kind of details about smart meters as it relates to individual customers will be 6 included on the supplier portal? 7 8 Α. The only information that would be included on that is if it's a smart meter indicator. 9 10 MR. MOORE: I have no further questions, 11 your Honor. 12 Thank you, Ms. Smialek. 13 EXAMINER CHILES: Thank you. MS. PETRUCCI: I don't know if we are 14 15 going in a particular order. 16 EXAMINER CHILES: I don't think we have a 17 particular order. Mr. Oliker. 18 MR. OLIKER: I hopefully don't have much. 19 EXAMINER CHILES: Thank you. 2.0 2.1 CROSS-EXAMINATION 22 By Mr. Oliker: Good afternoon, Ms. Smialek. 23 Ο. 24 Smialek, yes, thank you. Α. 25 Q. My name is Joe Oliker, and just a few

- questions for you today. Regarding your responsibilities, you manage the billing process for FirstEnergy utilities?
  - A. No. I am responsible for power billing, which is the billing of the larger customers.
  - Q. Are you involved at all in the billing of residential customers?
    - A. No, I am not.
  - Q. Is there a witness in this case that would be, if you know?
- 11 | A. Not -- I do not believe so.

MR. OLIKER: I think those are all the questions I have, your Honor.

14 EXAMINER CHILES: Thank you, Mr. Oliker.

15 Ms. Petrucci.

MS. PETRUCCI: Okay. I am not going to be quite as fast.

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## 19 CROSS-EXAMINATION

20 By Ms. Petrucci:

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Q. Let's start with the portal proposal. In looking at the list of items, the types of information that you have listed on pages 4 and 5 of your testimony, is that an exhaustive list of the information that's going to be contained in the

proposed web portal for suppliers?

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- A. This is a list of what we envision at this point.
- Q. Does that mean that the companies are open to discussions of other pieces of information to include in the supplier web portal?
- A. I do believe the company would be willing to hear any other proposals and to see if, you know, that information could be fit in and how.
- Q. For the first item listed on page 4, line 17, the 20-digit EDI enrollment number, can you -- explain to me what that is.
- A. In order to -- for a customer to be enrolled with a CRES provider, they have to have a specific number which is not their account number. And so that 20-digit EDI enrollment number is the number that a CRES provider would need to enroll someone in -- as -- into their program.
- Q. By that do you mean that that's the number that the CRES provider has to obtain from the customer in order to have the customer's authorization? Or, really, I am trying to understand the difference, now that you said that, between that first line and the second one where you have account number listed.

A. Okay. Account number is very sensitive information, and right now normally, from my understanding on the way it works, you would get that account number, and then we would have to -- you would have to contact the EDU, and they would release that 20-digit EDI number which allows for enrollment.

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- Q. Okay. Then turning to page 5, you previously talked about line 11 where it discusses the interval data, but also line 16 refers to interval data. What's the distinction between those two items?
- A. Actually, there isn't any distinction.

  It's one and the same. This one is saying it's more than 12 months that is available versus the other one, you know, just the interval data, the most current.
- Q. Do any of the other companies in the FirstEnergy family have a supplier portal like what's being proposed here?
  - A. No, there is not.
- Q. Is there any underway in any of the other states for the FirstEnergy family?
- A. Well, the state of Pennsylvania is currently in the process of -- it's a statewide portal that's being introduced and has to go in. It

operates differently from how this portal would.

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- Q. Does that mean that the Pennsylvania portal is not -- let me start back again. Does that mean that what has been proposed here for a supplier web portal is just specific to FirstEnergy, whereas what you described in Pennsylvania is one global portal?
- A. That is my understanding of how Pennsylvania is going to work.
- Q. Are some of the activities that the FirstEnergy companies are doing for purposes of that Pennsylvania portal going to be useful for purposes of the proposed portal here in Ohio?
- A. The proposed portal in Pennsylvania is part of -- is a requirement of Act 129, and so a separate technical group was put together to design that. I was not part of that group so I don't know if there is any overlay at all.
- Q. In your testimony on page 6, line 3, you indicated that the portal would be making available realtime information for CRES providers. Can you explain further what you mean by realtime information?
- A. The current information is on a website on the -- on the customer eligibility list and that's

updated quarterly. What we mean by realtime is it will be as of the latest meter reading, so it will be the latest information available.

- Q. And the customer eligibility list is going to remain on the website that currently is that, if this portal is put into place; is that correct?
  - A. Yes, it will remain.
- Q. You are not proposing a specific electronic method by which CRES providers must submit the authorizations that is referenced in your testimony; is that correct?
- A. Again, we haven't designed that portion of it so I can't answer that.
  - Q. And by that do you mean that you're not today proposing any specific --
    - A. Right.

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- Q. -- methodology?
- A. At this point we are not until the design is complete.
  - Q. And who will retain the authorization form that you've referenced in your testimony?
    - A. The plan is for the EDU companies.
- Q. Has any work begun with respect to the implementation of the proposed supplier web portal?

A. No. Again, we are waiting for the approval through this proceeding before we start that.

- Q. Have you had -- have you had a chance to review the testimony filed in this case by Mr. Stephen Bennett on behalf of RESA?
  - A. No, I have not.

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- Q. You indicated earlier that a number of the details for this portal and the contents and/or the authorization forms have not been worked out. Do you object to the idea of having a stakeholder or collaborative meeting -- meetings to discuss the supplier portal before it is put into place and fully operational?
- A. What we have developed to this point has been based on information we have received through our RMI or working -- the working group meetings as well as we are basing it on, you know, the Duke portal. If, you know -- we would not be opposed to having additional meetings if it were necessary to, you know, get the right elements.
- Q. Okay. Let's talk a little bit about the CRES logos.
- A. Okay.
- 25 Q. Can you describe for us what the

- Commission required of the FirstEnergy EDUs for inclusion of a CRES logo on the EDU consolidated bills?
  - A. What was required of the March 26 RMI order was that there is a placement on the bill near where the supplier charges are where you either display a logo, or if a CRES provider did not want their logo, it could be their name.
  - Q. Was there anything else that the Commission required?
  - A. Not that I recall.
  - Q. If -- you still have the Finding and
    Order that was distributed earlier from the RMI case?
    - A. I do.
      - Q. Could you turn to page 30.
- 16 A. Okay.

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- Q. Paragraph 32.
- 18 A. Okay.
- Q. It looks like the third sentence, if you could take a look at that. Was there one other item that you may now --
- A. I'm sorry. This would be as if the
  companies' print their bill in color that the logo
  would be in color, right. That was also a
  requirement of that. The companies print in black

and white.

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- Q. When you filed your testimony, was the attachment included with your testimony that sample bill, was that presented in color or in black and white?
- A. The -- what was included in there was -- did show color, but that was in error that was made or a technical difficulty that had been -- that had happened because we only print in black and white.
- Q. Okay. So does that mean that you have a correction to make to your testimony with respect to the bill format that you attached to your testimony?

MS. DUNN: Objection, your Honor.

MS. PETRUCCI: I am just trying to understand her last answer.

MS. DUNN: It would be up to counsel when to correct the testimony. She indicated the bill is black and white. To the extent a correction is needed, it has been made on the record.

MS. PETRUCCI: I'm sorry, I think if it's her testimony, she should have the right to explain if she has a correction for it, not counsel.

EXAMINER CHILES: I think she already explained it sufficiently, if we can -- we can move on.

- Q. (By Ms. Petrucci) Why don't we go ahead and turn to your attachment MBS-1. And do you have a color copy, or do you have a black and white copy?

  A. I have a black and white copy.

  MS. PETRUCCI: I'm sorry, your Honor. Is it okay if I approach? I want to provide her a copy
- it okay if I approach? I want to provide her a copy of what had been filed with the Commission so she can see, and I can just follow-up with one or two questions.
- EXAMINER CHILES: You may approach. Do
  you want to show Ms. Dunn as well?
- MS. PETRUCCI: I will.
- MS. DUNN: Your Honor, may I approach the witness as well?
- 15 EXAMINER CHILES: You may.
- MS. DUNN: Thank you.
- Q. (By Ms. Petrucci) I apologize, I only
  brought one copy, and it makes it a little tricky for
  us. I just have one or two questions though. Just
  want to take a quick look.
- 21 MS. HUSSEY: Your Honor, I have extra 22 copies.
- 23 EXAMINER CHILES: Give this back to you.
- 24 Thank you.

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Q. What I wanted to clarify -- well, let me

start this. Is this how you recall that the attachment to your testimony existed at the time it was filed with the Commission?

A. From my --

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- Q. And I do realize your testimony was filed in August of 2014.
- A. Right. And I do recall that there had been some questions that this had been in color, and, again, my understanding is when this was submitted, it was a technical -- I don't know what's a better word to use. There was a technical problem that resulted in this showing with color. But, again, the companies do not print in color.
- Q. Okay. Now, is it therefore correct that anything that is showing up in blue will then be either black, white -- it will be black or gray in the way that a true bill is issued by the companies?
  - A. That is correct.
- Q. With respect to this particular sample, it shows that a supplier logo is under the section which contains the supply charges; am I correct?
  - A. That is correct.
- Q. And this particular sample involves
  Direct Energy, correct?
- 25 A. Yes.

- Q. Okay. And the size of their logo on the sample that you submitted with your testimony, is that the proportion of the logo, the size that would be in existence at the time the bills are issued by the company in comparison with the utilities, the FirstEnergy utility company's name?
- A. This is not the actual size of our bill. Our bill is in a larger stock of paper, and what we are planning to do is that the supplier logo will be similar in size to the company's logo.
  - O. What does "similar in size" mean?
- A. It should be -- I can't give you it's going to be 2.32 inches or anything like that because it depends, but it will be the same size.
  - Q. The same?
  - A. Basically.

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- Q. So do you believe that because this attachment is -- was resized to fit on the 8.5 by 11 piece of paper, that's why there might be some distinction between the sizing?
- A. I think it's probably part of that, as well as the fact this was created -- I don't really know how to indicate how it was created with inputting Direct Energy's. But once we have the programming and it's automated through our IT system,

that's when you are going to have the correct sizing and everything, so I think it's probably a little bit of both that has caused this to look smaller.

- Q. Okay. So is it fair to say then when the company goes forward with implementing the addition of CRES logos on its consolidated bills, there will be no color and that the size of the logo for the CRES provider will be the same as the size of the log for the EDU?
  - A. Yes, that is fair to say.
- Q. You indicated in your testimony, page 8, line 7, that the CRES providers must provide their logo to the companies by a specified date. Has that date been established?
  - A. It has not.

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- Q. Is there an anticipated timeframe?
- A. Well, as I had made the correction earlier, the expectation is to implement this 90 days after the final approval of this order. So if you wanted to work it backwards, I'm sure that probably within 30 days or so after the, you know, final order, we will be asking the CRES providers to provide those logos so that we are ready to implement and have them in place 90 days after.
  - Q. Now, did the FirstEnergy companies ask

for authority in the RMI case to recover the CRES logo costs through something other than a distribution rate case. Do you know?

A. I do not know.

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- Q. Do you know what the Commission decided as far as where the recovery of costs related to the CRES logo should take place?
- $$\operatorname{MS.}$  DUNN: Objection, asked and answered by Mr. Moore.

EXAMINER CHILES: Sustained.

- Q. If you could turn to page 26 of the RMI finding and order, in that first paragraph number -- within paragraph No. 26 there, you had pointed us to that earlier indicating that that was one reason why you believe that the costs were recoverable. Did the Commission also indicate where and what type of case that would be recoverable?
- A. Yes. As we read earlier, it does in here say that "Staff and addressed in this Order are appropriate for recovery by an EDU in the distribution rate case."
- Q. What's the difference between recovering costs through a distribution case versus recovering costs through the rider GDR, as you proposed? Do you know?

- A. I don't know. That would be a policy question.
- Q. If we turn to page 10 in your testimony at the top of the page there, you talk about some of the current practices of the companies.
  - A. Yes.

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- Q. And among them you have indicated that the changes would include the removal of the minimum stay.
  - A. That is correct.
- Q. Therefore -- am I correct that the companies are not requiring the minimum stay requirement at the current time then?
- A. Yes. Currently the companies are not requiring a minimum stay.
  - Q. And do you know when that stopped?
- A. I do not.
  - Q. Okay. And is it the same if -- I will ask the same question for the second item, the minimum notice requirements for returning to the SSO. That's obviously not being required any longer as of right now, correct?
  - A. Correct.
- Q. Do you know when that stopped?
- 25 A. I do not.

1060 1 Okay. And then No. 3 there with regard Ο. 2 to time requirements for selecting a new CRES 3 provider, do you know when the companies stopped the 4 requirement that it has -- had there? 5 Α. I do not. MS. PETRUCCI: I have no further 6 7 questions. Thank you. 8 EXAMINER CHILES: Thank you. 9 Other intervenors? 10 11 CROSS-EXAMINATION 12 By Mr Stinson: 13 Ο. Good afternoon. 14 Α. Good afternoon. 15 Q. I just have a few questions of you. Ι 16 think I would like to start on page 1 of your 17 testimony, and particularly at line 17 where you 18 relate some of your prior experience as a manager for 19 compliance and human services at the FirstEnergy 2.0 Service Company. 2.1 Α. Yes. And am I correct that you are responsible 22 Q. 23 for managing and resolving customer complaints 24 received through regulatory agencies?

Yeah, that is correct.

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Α.

Q. Did you ever deal with complaints involving customer confusion as to who was their electric supplier?

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- A. When I managed that group, we actually responded to all types of complaints, so if you are going to ask if I know specifically, I don't know, but it's -- you know, there were complaints related to the supplier side that we did respond to.
  - Q. Any confusion about who they were?

    MS. DUNN: Objection, asked and answered.

    EXAMINER CHILES: Sustained.
- Q. Ever have any complaints related to slamming?
- A. Yes, on occasion we did have to respond to those type of complaints.
  - Q. And did you resolve those complaints?

    MS. DUNN: Objection, vague.

MR. STINSON: It's not vague.

EXAMINER CHILES: Overruled.

- A. Well, again, this is some time back for me to remember, and when you are asking about resolving, oftentimes it had to be referred back to the EGS.
  - Q. Back to who?
- A. Back to the EGS, and, you know, to the

supplier, the CRES provider.

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- Q. Okay. What does EGS stand for?
- A. Electric generation supplier.
- Q. Okay. Are you aware we call them CRES providers or generation suppliers here?
  - A. I am aware of that.
  - Q. Okay.
- A. I always have to remember what state I am in to keep that straight.
- Q. Talk a little bit about the logo issue.

  And if we could turn to your Attachment 1, and I

  guess I just want to get my arms around what you're

  adding to this bill that's not included in your

  current bill.
  - A. This is a mock bill. Right now the logos are not included.
- Q. That's what I want to kind of hone in on, as to what the difference is. Currently does your current bill list the generation supplier's name?
- A. I do believe it has -- I'm sure it has the generation supplier's name.
- Q. Does it have the generation supplier's address?
- A. I believe it has the address and the phone number.

- Q. The toll free phone number?
- A. Correct.

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- Q. Thank you. Now, I notice that on the mock bill you have here, in the second column you also have the supplier's address and toll free telephone number, correct?
  - A. That is correct.
- Q. Now, is the difference what you are adding, what you are calling the logo, is that the dark box that looks like either a cross or a lightening bolt?
- A. Yes. That would be the Direct Energy logo.
  - Q. Thank you. Now, would you agree with me that inclusion of the logo on the consolidated bill makes the generation supplier more recognizable to its customers?
  - A. It was through the RMI that the Commission had determined that that would help customers, make it less confusion -- confusing, and through that directive is why we are adding it on to the bill.
  - Q. Less confusion as to what, the identity of the CRES provider or generation supplier?
  - A. Again, I believe that we would go back to

the finding they would say it was more easily for a customer to recognize who their supplier is.

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- Q. In other words, instead of having to read who the supplier was on a bill, if you looked at the logo, you've identified -- it would be easier to identify that supplier?
- A. Again, through the RMI I do believe that is what the -- how the Commission felt.
- Q. Taking it a step further, would it be easier then to recognize that supplier if you received that logo on an envelope in the mail?
  - A. I don't believe I can answer that.
  - Q. From your personal experience.
- A. To be honest, I'm on e-bill, and I don't get a bill, so for me to actually answer that, I don't know if it's more recognizable.
- Q. Well, I am not talking necessarily just CRES providers. I am talking about any brand from any merchant. If you know the brand and see it on an envelope and/or return address, is that more readily recognizable than a name?
- MS. DUNN: Objection. We are now getting out of the scope of her testimony, not relevant.
- MR. STINSON: It's just a hypothetical,
  your Honor, perfectly acceptable.

1065 MS. DUNN: And he is asking her for 1 personal information. 2 3 MR. STINSON: Your Honor, she is a 4 customer service representative attempting to resolve 5 complaints from customers about their billing issues. EXAMINER CHILES: Sustained. 6 7 Q. Now, in the mockup of the bill, there 8 will be the logo for the EDU, correct? 9 Α. That is correct. 10 And that EDU provides SSO service, Q. 11 correct? 12 Α. Correct. 13 Ο. And there will also be the logo for the 14 generation supplier and, obviously, that -- is that correct? 15 16 If the customer is shopping, yes. 17 Right. So that logo would be for the Q. 18 entity providing the shopping generation service. 19 Α. The generation portion. 2.0 Right. Are you familiar with Q. 2.1 governmental aggregation in the State of Ohio? 22 Α. I'm sorry, could you repeat that? Are you familiar with governmental 23 0. 24 aggregation in the State of Ohio? 25 Α. Yes, I am.

- Q. And are you familiar with the Northeast Ohio Public Energy Council?
  - A. I am familiar with the name, yes.
- Q. You are aware that they are a governmental aggregator, correct?
  - A. Yes, I am.

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- Q. And, now, will governmental aggregators' logos be placed on the FirstEnergy EDUs bills?
  - A. It's my understanding through the order it -- the only logos that would be submitted or required on a bill is the generation supplier.
- 12 Q. Now, you indicated or you discussed with

  13 Ms. Petrucci --
  - MR. STINSON: I'm sorry.
- MS. PETRUCCI: It's a tough one.
- Q. -- about the size of the logos, whether
  the CRES providers or generation suppliers' logo
  would be the same size as the EDUs. Do you remember
  that conversation?
- 20 A. Yes, I do.
- Q. Why is that important, that the SSO provider and the CRES provider logos be the same size or similar size?
- MS. DUNN: Objection, mischaracterizes her testimony.

1 EXAMINER CHILES: Could I have the 2 question and answer read back, please. 3 (Record read.) 4 EXAMINER CHILES: Could you rephrase your 5 question? (By Mr. Stinson) Do you recall your 6 conversation with Ms. Petrucci concerning the size of 7 8 the EDU logo and the generation supplier logo? 9 Yes, I do. Α. 10 And why is that important, those sizes be Q. similar? 11 12 MS. DUNN: Objection, again 13 mischaracterizes the testimony. EXAMINER CHILES: Sustained. 14 15 Q. Well, is it important that those sizes be 16 similar? 17 This was a decision that was reached Α. 18 through the RMI, and the Commissioners are ordering 19 that the EDUs place the logo on and that it be 2.0 similar in size. I don't know why they chose to make 2.1 that decision. 22 MR. STINSON: Thank you. No other 23 questions. 24 EXAMINER CHILES: Thank you. Any other 25 intervenors wish to cross?

1068 1 MS. HUSSEY: Your Honor, OMAEG would like 2 to cross. 3 EXAMINER CHILES: Ms. Hussey. 4 5 CROSS-EXAMINATION 6 By Ms. Hussey: 7 Q. Good afternoon, Ms. Smialek. Can you 8 hear me? 9 Α. I can. 10 Okay. Great. Could you turn to your Q. testimony at page 3, line 7 and 8. You testify there 11 12 that you are involved in the RMI on behalf of the 13 companies as part of workshops and subgroup meetings; is that accurate? 14 Yes, I did attend meetings of the RMI 15 Α. 16 meetings. 17 Thank you. And at page 4, line 4, you Q. 18 state through the RMI a desire was expressed for the 19 companies to develop and implement a web-based system 2.0 to provide customer information to the CRES 2.1 providers; is that accurate? 22 Yes, that is accurate. Α. 23 Q. Okay. Do you recollect who expressed the 24 desire for the companies to develop and implement 25 such a web-based system?

- A. Not specifically. I do know RESA was, you know, very interested in having a web portal.
- Q. Thank you. Have the companies presented their conceptual supplier web portal to the market development working group?
  - A. Not that I'm aware of.

- Q. And at page 4, line 5, you testify that in the RMI order "the Commission directed staff and the EDUs to continue to work together regarding the development of a website registration system that would ensure customer protections on a utility-by-utility basis," correct?
  - A. Yes, that is correct.
- Q. Okay. Are you aware of whether the companies argued in the RMI that the electric distribution utilities should be permitted to recover the costs that they incur arising out of any changes resulting from the EDI working group or the market development working group?
- 20 MS. DUNN: I believe that was asked and answered by Ms. Petrucci.
- MS. HUSSEY: I don't recollect hearing
  the answer so I apologize.
- EXAMINER CHILES: I don't recall either so just go ahead and ask it again.

THE WITNESS: And I'm sorry, could you repeat that question?

EXAMINER CHILES: Please.

4 MS. HUSSEY: Karen, would you reread it.

5 Thank you.

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(Record read.)

- A. I do recall that there were comments to the RMI related to recovery of these costs.
- Q. Okay. And the comments you are talking about were advanced by the electric utility companies or FirstEnergy companies?
- 12 A. I would need to find the exact -- where
  13 it is exactly in there. I know FirstEnergy was among
  14 other utilities, EDUs, that would be proposing a web
  15 portal.
  - Q. Okay. So generally you believe that to be true?
  - A. Yes, I do.
- Q. Okay. Thank you. To your knowledge has
  the Commission authorized the companies to recover
  costs resulting from developing a supplier web portal
  or working with staff on website registration systems
  previously?
- A. I'm not aware.
  - Q. Okay. And I understand from your earlier

testimony that the portal has not been implemented to date, correct?

A. That is correct.

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- Q. But the portal has been fully conceptually developed at this point by the companies? Would that be an accurate statement?
- A. It's -- I don't want to say it's fully developed. I mean, you're right, the concept is there. We envision it to look and work very similar to what Duke's does, and that's where we came up with the elements that we wanted to have in there. Now, again, none of the technical specifications have been completed.
- Q. Okay. But the companies do know what they want to implement whenever they to go to implement --
  - A. Yes, we do.
- Q. -- the portal. Has the company tracked costs it has incurred in developing the portal?
- A. There have been no costs incurred to this point.
- Q. Okay. So any of the background associated with determining what you want to be in the portal or what the companies want to be in the portal, no costs have been incurred?

MS. DUNN: Objection, asked and answered.

MS. HUSSEY: I am just trying to clarify.

EXAMINER CHILES: Overruled.

- A. No, no costs have been incurred at this point.
- Q. Thank you. You discussed earlier with Mr. Moore -- my apologies. You discussed earlier with Mr. Moore and you testified at page 7, line 4, that the companies had proposed to recover the costs for the development and implementation of the proposed supplier web portal through rider GDR. Can you confirm that?
  - A. Yes, that is the company's proposal.
- Q. And rider GDR stands for the government directive recovery rider; is that accurate?
  - A. Yes, that's correct.
- Q. Do you know whether to date the Commission has directed the companies to establish or implement the supplier web portal?
- A. From my understanding, the companies were encouraged to produce a web portal, and that's why we are including it in this proceeding.
- Q. Okay. Encouraged but not necessarily directed?
- 25 A. Correct.

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- Q. Okay. Would you say it's accurate that the Commission has solely directed the companies to work with staff toward developing such a system at this point?
- A. I would have to find that, but I do believe they have encouraged that you work with staff and other parties for developing that.
- Q. Thank you. And I just have one brief line of questioning about the recovery of costs associated with the inclusion of CRES provider logos on EDU consolidated bills.

To the extent that you know, given that the Commission specifically directed the EDUs to recover the costs of including CRES provider logos on their bills in a future distribution rate case, do you know why the companies have sought to recover them through rider GDR?

A. I do not know.

MS. HUSSEY: Thank you very much. No further questions.

EXAMINER CHILES: Thank you, Ms. Hussey.

I think that's everyone.

MR. McNAMEE: Except me.

EXAMINER CHILES: I apologize.

MR. McNAMEE: Not to worry.

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CROSS-EXAMINATION

3 By Mr. McNamee:

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- Q. Good afternoon.
- A. Good afternoon.
- Q. My name is Tom McNamee. We have not met before. On pages 4 leading over to 5 of your testimony, you have a long list of types of information that will be available on the supplier web portal. Do you see that?
- A. Yes, I do.
- Q. Good. Looking at page 5, line 1, one of those types of data is 12 months -- or one of those types of information is 12 months of interval data.
- 15 Do you see that?
- 16 | A. Yes, I do.
- Q. Okeydoke. Will that interval data include information from the existing smart meters on the companies' system?
- A. The smart meter project in CEI is a pilot program, and that is not bill-quality data, so that will not be included.
- Q. Okay. You actually answered my second question.
- THE WITNESS: There we go.

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                  MR. McNAMEE: So I am finished.
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                                                    Thank
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      you very much.
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                  THE WITNESS: Thank you.
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                  EXAMINER CHILES: Thank you, Mr. McNamee.
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                  Examiner Addison, do you have any
      questions?
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                  EXAMINER ADDISON: No.
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                  EXAMINER CHILES: All right. Ms. Dunn,
      redirect.
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                  MS. DUNN: May we have just one moment,
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      please.
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                  EXAMINER CHILES: Absolutely.
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                  (Discussion off the record.)
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                  MS. DUNN: Your Honor, we have no further
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      questions.
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                  EXAMINER CHILES: Thank you, Ms. Dunn.
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                  MS. DUNN: Thank you.
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                  EXAMINER CHILES: Thank you, Ms. Smialek.
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      You are excused.
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                  Ms. Dunn, would you like to move for
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      admission of Exhibit 15?
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                  MS. DUNN: Yes, please. Thank you.
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                  EXAMINER CHILES: Are there any
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      objections to the admission of Exhibit 15?
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                  MR. McNAMEE: No.
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                  EXAMINER CHILES: Hearing none, it will
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      be admitted into evidence.
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                  (EXHIBIT ADMITTED INTO EVIDENCE.)
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                  EXAMINER CHILES: We are going to take a
      brief recess.
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                  (Recess taken.)
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                  EXAMINER ADDISON: Let's go back on the
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      record. Would the companies like to call their next
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      witness?
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                  MS. DUNN: Yes.
                                   The companies call
      Mr. Brandon McMillen.
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                  (Witness sworn.)
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                  EXAMINER ADDISON: Thank you. Please be
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      seated.
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                  MS. DUNN: Your Honor, the testimony has
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      been previously marked by the court reporter as
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      Companies Exhibit 16.
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                  (EXHIBIT MARKED FOR IDENTIFICATION.)
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                  EXAMINER ADDISON:
                                      Thank you, Ms. Dunn.
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                         BRANDON McMILLEN
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      being first duly sworn, as prescribed by law, was
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      examined and testified as follows:
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                        DIRECT EXAMINATION
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      By Ms. Dunn:
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             Q. Please introduce yourself.
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1 My name is Brandon S. McMillen. I am an Α. 2 analyst in the Rates and Regulatory Affairs 3 Department of the FirstEnergy Service Company. 4 Ο. And in front of you is marked Company Exhibit 16, correct? 5 Α. Correct. 6 7 Ο. What is that document? 8 Α. It is my direct testimony filed in this 9 case August 4, 2014. 10 Do you have any changes or corrections to Q. your testimony today? 11 12 Α. I do not. 13 0. And if I asked you the same questions as 14 contained in Company Exhibit 16 today, would your 15 answers be the same? 16 Α. Yes. 17 MS. DUNN: Thank you. 18 EXAMINER ADDISON: This witness is available for cross-examination. 19 2.0 Do I have a volunteer to go first? 2.1 MS. PETRUCCI: All right, I'll go. 22 EXAMINER ADDISON: Go ahead. 23 CROSS-EXAMINATION 24 By Ms. Petrucci: 25 Q. Let's first talk about the reconciliation

you described for the government directives rider, recovery rider, excuse me. You've indicated that the filings would be made twice a year and that the revised rates would take effect the following month after those filings, correct? And if you want to look at page 2, line 7 and 8, maybe that will help.

A. Yeah, that's correct.

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- Q. As a result, the Commission may have as little as 30 days -- well, let me put it this way. There may be as little as 30 days between a filing and an effective date; is that correct? It could be greater, but the least amount of time between those two events would be 30 days under this proposal.
- A. That is consistent with all the companies' riders, yes.
- Q. And, therefore, it's going to take place -- the reconciliations will talk place when -- is it an automatic approval process?
- A. Well, so, yeah. So the rider would be filed a month in advance, which would give the Commission time to review the rider, and if there is -- the Commission does not issue anything or -- then the rate would go into effect.
- Q. You indicated that the initial rate for the rider GDR is going to be based on actual costs

incurred to date. That's on lines 19 and 20 on page 2 still. What are the actual costs that have been incurred to date for this rider?

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- A. To date there have not been any actual costs incurred.
- Q. And is it also correct that there is not an estimate for what those actual costs might be?

  Still?
- A. In this case, as Ms. Smialek testified to, we are applying for the costs related to supplier logos and supplier web portal to be included in rider GDR, so if there were any actual costs incurred prior to or, you know, prior to the order in this case, those costs would be included in rider GDR pending approval of those.
- Q. I'm sorry. But as of today, there isn't an estimate for any of the costs that the company envisions to be part of rider GDR or recovered through rider GDR?
- A. I believe earlier Ms. Smialek testified to rough estimates of those costs related to the supplier logos and supplier web portal.
- Q. And by that you are referring to the \$210,000, and I think she said another \$10,000 as well. Is that what you are referring to?

- A. I believe that's what she said.
- Q. You also indicated that there would be an applicable carrying charge, which is based on the current embedded cost of long-term debt. What percentage is that? Do you know?
  - A. That's a confidential number.
  - Q. Okay.

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EXAMINER PRICE: Let's go off the record.

(Discussion off the record.)

EXAMINER PRICE: Let's go back on the record.

- A. Yeah. I don't know. Sorry about that.
- Q. Okay. And you've indicated that the proposed rider GDR is to be nonbypassable, correct?
  - A. Correct.
- Q. And, therefore, it -- that would mean that all of the companies' distribution customers would pay the charges under it, correct?
- A. Rider GDR is nonbypassable so all customers would pay rider GDR.
- Q. And that's not contingent at all upon the source of the specific -- or the cause for the specific costs; isn't that correct?
- A. I believe Ms. Mikkelsen provided examples of governmental and directive costs that could be

included in rider GDR, including costs associated with environmental remediation of former manufactured gas plant sites, costs associated with limitation of directives arising from RMI order, costs for distribution infrastructure protection, both physical and cybersecurity related. And based on those examples, those costs would benefit all customers, shopping or nonshopping, so rider GDR was made to be nonbypassable.

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- Q. And those examples that you cite, also in your testimony as well, are possible examples, correct?
- A. Well, and in this case relating to the retail market investigation, we're proposing to include costs related to supplier logos and supplier web portal.
- Q. Okay. But the other two, the environmental remediation and the infrastructure protection, those are simply examples. That's not something that's being proposed to be included in rider GDR at this point, correct?
- A. Those are examples that -- of governmental directives that could be included in rider GDR.
- MS. PETRUCCI: Can I have the answer

reread?

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(Record read.)

- Q. You also indicated that the charge that would be calculated would be based on the estimated number of customers for the upcoming recovery period, the number of -- I'm trying to understand what number of customers you are meaning. Is it all distribution customers?
- A. So for each reconciliation of rider GDR, the estimated number of customers would be based off of the most recent actual customer counts, which would be all customers. All customers would be paying rider GDR.
- Q. So why is it an estimated number? Why isn't it actual numbers of customers?
- A. So when we filed the rate, it's -- so, for example, say we are filing the July rate. We would file that -- we would file that rate the beginning of June. So we would have the actual customer counts at the beginning of June, so we would use that as the estimate for the period of July through December just in case the number of bills changes from July and through December. The actual customer counts might change, so we use that as the benchmark.

Q. So if I understand, the calculation is going to be based on an actual number that is essentially being assumed to remain the same throughout the period until the next rider adjustment; is that correct?

A. That's correct. Yeah.

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- Q. Let's just assume that rider GDR goes into effect. It's approved by the Commission, and it's in effect for a period of time. Who decides whether costs a year later are going to be included in the rider?
- A. So Ms. Mikkelsen testified to this. For cost to be included in rider GDR, the companies would have to seek a filing and approval from the Commission similar to this proceeding with the costs related to supplier logos and supplier web portal.
- Q. And I apologize. I wasn't here when Ms. Mikkelsen testified.
  - A. That's fine.
- Q. When you said similar to a proceeding like this one, are you indicating that you see it being an SSO case, or are you -- I'm sorry, an ESP case, or are you thinking of a different kind of PUCO case?
- 25 A. Yeah. I believe what I am thinking of,

not a specific SSO case. Just that the companies would have to file in a certain case approval to recover these costs, and the Commission would have to rule on that.

Q. And, therefore, any interested person would have the opportunity to participate in that kind of case?

MS. DUNN: Objection. This is outside the scope of his testimony.

MS. PETRUCCI: If I have a chance to respond.

EXAMINER ADDISON: Go ahead.

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MS. PETRUCCI: He is familiar with the PUCO processes. He may understand what the company envisions, and since he is proposing that rider and how it would go forward through the future, I think it's only fair for him to be able to explain it to us.

MR. MENDOZA: Your Honor, could I weigh in on this objection? Outside the scope of testimony to me is not a proper objection. The question is, is it a relevant issue to any issue in this case.

Whether -- I mean, obviously, other issues have come up, but I think that is an inappropriate objection.

MR. OLIKER: I second that, your Honor.

MS. DUNN: If I may respond, there is a specific rule that requires expert testimony be 3 written in this case. We provide and proffer experts 4 on certain topics. They indicate in their testimony 5 what those topics are. We have proffered -- the 6 companies have proffered Mr. McMillen as a rider GDR 7 rate design expert, not a rider GDR process. was within Ms. Mikkelsen's testimony. That is why the scope of testimony here is proper and it is 10 appropriate, and it has been done many times in 11 Commission proceedings. 12 MR. OLIKER: Your Honor, the scope of 13 cross-examination in Ohio is available on any 14 relevant issue. Regardless of what the Commission 15 rules may be about the testimony they draft, the 16 cross-examination is a totally different ball game.

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EXAMINER ADDISON: I am going to overrule the objection. To the extent that he has an opinion, he may answer.

> Do you need the question read back? THE WITNESS: Please.

(Record read.)

- Α. I don't have an opinion.
- Is it going to be the adjustment case 0. that will be the filing in which the companies

propose to include a new item to be recovered through rider GDR?

- A. What do you mean by adjustment --
- O. Well?

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- A. -- case?
- Q. When I first started the question, we had assumed that the rider had gone into place, and we were going a year out. And during that time there had been at least a change or an opportunity to file that twice-a-year filing, and that's the adjustment that I am referring to.
- A. So you are referring to the reconciliation of the rider, semi-annual reconciliation.
- Q. Yes. So my question then is the opportunity for individuals to comment about a proposed additional item to be recovered through rider GDR, would it, in fact, be during that reconciliation case?
- THE WITNESS: Could I have that question read back, please?
- 22 EXAMINER ADDISON: You may.
- 23 (Record read.)
- A. Well, I don't know how the case will work and how parties would be able to comment on that,

but, however, it would be a separate filing, separate from the reconciliation.

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- Q. Okay. So then if I am understanding correctly, and set me straight if I'm wrong, the company -- let's say the rider is in place. We are now a year out. There's something that they think qualifies for recovery through rider GDR. They are going to make a nonreconciliation filing in a separate case in order to have the authority to include it in rider GDR and then, therefore, afterward begin to recover through rider GDR. Is that what you've explained to me?
- A. Yes. So there would be a separate filing, separate from the reconciliation, where they would have to -- where the companies would ask for recovery of such costs through Commission approval, and then after that has been approved, then the companies would include those in rider GDR but not before.
- Q. Okay. On page 3 of your testimony, you've referred to the rate design for rider GDR as being similar to the treatment of costs in other regulatory proceedings, and that's at line 21. What treatment in other regulatory proceedings are you referring to?

- A. Here I am referring to the calculation of rider GDR is similar to Commission-approved riders that the companies currently have.
  - Q. Okay. What would those be?
  - A. Rider AMI and rider DCR.
- Q. Were there any other examples, or was that it? I'm sorry. I am not sure if you were finished.
- A. Well, there are several other company riders that have similar -- that are similar to rider GDR in some aspects as well, such as rider DSE.
  - Q. DSE?

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- A. Yeah. And rider NDU.
- Q. Is there a reason that the companies can't establish a rider to recover costs incurred as a result of governmental directives over which the companies have no control at the time the actual governmental directive is issued?
- THE WITNESS: May I have that question reread, please?
- 21 EXAMINER ADDISON: You may.
- (Record read.)
- A. I don't know.
- Q. Other than the two costs that have been identified by Ms. Smialek for the portal costs and

the CRES logo costs, there aren't any governmental directives in the companies' point of view that have been issued by the PUCO to be included in rider GDR; is that correct?

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- A. So in this proceeding those two costs the companies are asking to be included in rider GDR. I don't know if there are other -- if there are other, say, PUCO or Commission orders, requiring the companies to implement something the companies have not yet incurred that the companies may seek approval for in a separate application to be included in rider GDR.
- Q. It's accurate, though, that the companies are asking to establish this rider for much more than the two items that have been identified for recovery through rider GDR?

MS. DUNN: Objection to the term "much more."

EXAMINER ADDISON: Can you rephrase your question?

- Q. Is it correct that the companies are asking for authority to establish this rider that -- with the intention of recovering beyond what has been already identified for recovery through rider GDR?
  - A. If there are governmental directives in

the future with rider GDR approved, the companies would have to seek a filing and approval for those costs.

THE WITNESS: Can I have the question reread back, please?

EXAMINER ADDISON: You may.

(Record read.)

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- A. Yeah, with the caveat that the companies have to seek a filing and approval to include costs in rider GDR, yes, the companies are proposing this rider to be able to do that.
- Q. Why does the Commission need to agree to establish a rider for recovery of costs that haven't been identified, proposed, approved by the companies?

MS. DUNN: Objection.

EXAMINER ADDISON: Grounds?

MS. DUNN: Compound, and is asking this witness to assume what the Commission should or shouldn't do.

EXAMINER ADDISON: Please rephrase your question.

Q. Okay. Mr. McMillen, you are the witness who is here to describe the timing, the calculation, and the rate design for the government total -- government directives recovery rider, correct?

A. Correct.

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Q. And I think you've agreed with me that the rider itself is being proposed, although what is envisioned to be recovered through the rider hasn't -- other than the two items we have talked about earlier, hasn't actually been filed for approval by the Commission and hasn't been approved by the Commission; is that correct?

MS. DUNN: Objection, compound.

EXAMINER ADDISON: Can you break your question up into two separate parts?

Q. Is the -- are the companies asking to establish this rider for -- for items they have not yet proposed to the Commission? And, actually, that's not a very good one. Let me try again.

Have the companies proposed to recover through rider GDR costs that they have yet to propose to the Public Utilities Commission?

THE WITNESS: Can I have that reread back, please?

EXAMINER ADDISON: You may.

(Record read.)

A. Other than the two costs that Ms. Smialek testified to that the companies are proposing to include, are not proposing to include any other costs

in rider GDR.

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Q. But they are asking the Commission to approve a rider for recovering items that the companies decide qualify as governmental directives, correct?

THE WITNESS: May I have that question reread back, please?

EXAMINER ADDISON: You may.

(Record read.)

- A. For costs related to governmental directives, as I stated before, the company is about to seek approval through an application to include those costs in rider GDR.
- Q. Why would rider GDR be necessary at this time? If -- let me start again. Let's strike that.

FirstEnergy companies doesn't need rider GDR to be approved as part of this plan because they haven't stopped recovery of any costs for the items that they envision being included in rider GDR; is that correct?

THE WITNESS: May I have that reread back, please.

EXAMINER ADDISON: Yes, please.

24 (Record read.)

A. I don't know the companies' need.

1093 1 MS. PETRUCCI: Thank you. Those are all 2 my questions. 3 THE WITNESS: Thank you. 4 MR. OLIKER: Your Honor, could we go off 5 the record a second? 6 EXAMINER ADDISON: Let's go off the 7 record. 8 (Discussion off the record.) 9 EXAMINER ADDISON: Let's go back on the 10 record. Cross. Ms. Bojko I think you indicated you 11 would like to go next. 12 MS. BOJKO: Yes, thank you, your Honor. 13 14 CROSS-EXAMINATION 15 By Ms. Bojko: 16 Good afternoon, sir. My name is Kim Ο. 17 Bojko, and I represent the Ohio Manufacturers 18 Association Energy Group in this proceeding. Good afternoon. 19 Α. 2.0 Q. Could you turn to page 2 of your 2.1 testimony? Mr. McMillen, on lines 3 and 4 you state 22 that the initial rider charge will go into effect at 23 the start of the companies' fourth electric security

plan entitled Powering Ohio's Progress on June 1,

2016; is that correct?

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A. That is correct.

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- Q. Okay. What will the charge be on June 1, 2016?
- A. That depends on when the companies receive an order in this case. As Ms. Smialek testified to, supplier logos could be -- supplier logos' cost could be incurred 90 days after the order, so if the order happened, say, 90 days before then, the companies could have costs to be included in rider GDR.
- Q. So you don't know for certain at this time that an actual charge will go into effect on June 1, 2016, do you?
- A. The companies do not have any actual costs incurred that would be included in rider GDR.
- Q. Okay. And per the tariff provision that was attached to the application as Attachment 4, the rider is nonbypassable; is that true?
- A. I don't have that in front of me, but in my testimony that's -- that rider GDR would be nonbypassable.
- Q. Okay. And will all the customers pay for rider GDR, or will there be some customers that are not subject to rider DDR?
- MS. DUNN: Asked and answered by

Ms. Petrucci.

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EXAMINER ADDISON: Sustained.

- Q. Okay. I will be more specific. When will customers taking service between -- regarding the high-load factor, time-of-use rate be subject to rider GDR?
  - A. Yes.
- Q. That's in the tariff provision of the high-load factor, time-of-use rate customer?
- MS. DUNN: Objection. If she is going to
  ask him about a provision, I would appreciate a copy
  for the witness to look at.
- EXAMINER ADDISON: Do you have a copy,

  Ms. Bojko?
- MS. BOJKO: I am asking him if he knows.
- MS. DUNN: It's only fair, your Honor.
- 17 EXAMINER ADDISON: You don't have a copy?
- MS. BOJKO: I wasn't looking at a copy.
- 19 I am asking if he knows. I think I am allowed to ask
- 20 my cross-examination as I see fit, and I am asking
- 21 the witness if he knows if it's included in the
- 22 tariff provision.
- 23 EXAMINER ADDISON: You can answer if you
- 24 know.
- 25 A. The tariff provisions for the high-load

1096 factor? 1 2 Q. Yes. 3 Α. I'm unfamiliar with the tariff provision 4 of that. 5 Ο. And the reason being there is no tariff provision proposed by the company at this time, isn't 6 7 that true? 8 MS. DUNN: Objection, argumentative. 9 EXAMINER ADDISON: Sustained. 10 Q. Do you know whether customers taking service pursuant to the proposed HLF-TOU rider will 11 12 be subject to rider GDR? MS. DUNN: Objection, asked and answered. 13 MS. BOJKO: It hasn't been answered. 14 EXAMINER PRICE: He said he was 15 16 unfamiliar with the tariff provision. 17 Okay. Is there a tariff provision in the Q. 18 application provided by the company? 19 EXAMINER PRICE: This is outside 2.0 his testimony. Nowhere does he indicate -- I'm sorry 2.1 to make your objection for you, Ms. Dunn. MS. DUNN: Please do so. 22 EXAMINER PRICE: He doesn't talk about 23 24 this particular tariff provision, which does or

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doesn't exist.

MS. BOJKO: He actually does, your Honor. He says that this rider will be subject to certain customers, and when I tried to ask if it was applicable to all customers or was not applicable to some customers, he said it was applicable to all customers. So now I am asking him his knowledge with regard to specific customers and whether it will or will not be reflected in tariff provisions that the company has not yet proposed.

MS. DUNN: Your Honor --

EXAMINER PRICE: Yes.

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MS. DUNN: I'm sorry to interrupt you.

EXAMINER PRICE: That's okay. Go ahead.

MS. DUNN: He did indicate all customers.

MS. BOJKO: So, I know. I'm asking him if he believes it will be in a tariff provision that has not yet been drafted.

We asked for tariff provisions, your Honor, and the company said they had not yet been drafted, so I am asking if he knows whether it would be incorporated in such a tariff provision, if he knows.

MS. DUNN: Your Honor, I would agree with the Bench that this is far beyond the scope of Mr. McMillen's testimony. Ms. Mikkelsen testified

extensively regarding rider HLF. The question was is it a nonbypassable. He answered it is. That means all, and he indicated all customers. I don't see the need for further questioning on this point.

MS. BOJKO: I move to strike the testimony of counsel.

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EXAMINER PRICE: I don't think she was testifying. I think she was relating her understanding of the record.

He can answer if he knows, but, I mean, you are asking the guy -- you are asking the gentleman the state of his knowledge of something that doesn't exist. The companies have indicated to you it doesn't exist, and the record is clear at this point it doesn't exist. But if you want to ask one more time.

MS. BOJKO: Actually, counsel asked me to provide the tariff to the witness, so it may exist. That's what I am trying to figure out.

EXAMINER PRICE: No. I think counsel asked you if you are going to ask him a question about something, you should provide it to him. And you said, "I am entitled to ask him all the questions I want without providing it to him," and now you are representing to the Bench that you asked for

1 | something in discovery that doesn't exist.

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So why don't you ask your question one more time, and then we can move on to a more fruitful topic.

- Q. (By Ms. Bojko) You are the witness listed in the application as being responsible for rider GDR; is that correct?
  - A. That's correct.
- Q. Okay. And on lines 9 and 10 of your testimony on page 2, you are the witness that refers to Attachment 4 to the companies' application for a copy of the rider GDR tariff; is that correct?
  - A. Correct.
- Q. Okay. Was the stipulation -- were any of the stipulations in this case filed prior to the time you filed your direct testimony?
- A. My testimony was filed with the application, which was before the stipulations.
- Q. Okay. So now with the filing of the stipulations, I am asking if you believe that rider GDR will apply to all customers, including those customers taking service under the special rates indicated in the stipulation.
  - A. I don't know.
    - Q. Could you turn to page 3 of your

testimony, please, on lines 20 to 22. Are you there?

A. Uh-huh, yes.

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- Q. Okay. You state, "In light of the nature of the types of costs that the Companies anticipate may be included in Rider GDR, and the treatment of similar costs in other regulatory proceedings, the proposed rate design is reasonable." Do you see that?
  - A. Yes.
- Q. And your reference to "treatment of similar costs in other regulatory proceedings," are you referencing the proceedings that are footnoted in 1 and 2 on page 4?
- A. Yes, those proceedings and other proceedings I had mentioned of Commission-approved riders.
- Q. Okay. Let's take the first one listed on footnote 1, No. 1, Entry on Rehearing, Case No.
- 19 | 12-315-EL-COI. Do you see that?
- 20 A. Yes.
- Q. And you refer to the entry on rehearing dated March 21, 2014; is that correct?
- 23 A. Yes.
- Q. And of that case, are you referring to the Commission's stating that electric utilities may

file applications for authority to defer expenses related to the bill format changes you discussed previously?

- A. I don't have a copy of that, but that sounds familiar.
  - Q. And that's what you are referencing?
  - A. I believe so.
- Q. Okay. And I don't think Ms. Petrucci asked you, but you don't know whether the companies have actually filed that deferral request yet; is that correct?
- A. The deferral request for costs related to the bill -- bill changes, supplier logos are in this proceeding in Ms. Smialek's.
  - Q. Okay. Thank you. The request for deferral is in this proceeding.
- 17 A. Yes.

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- 18 Q. Okay. Not the actual cost recovery.
- A. Well, to defer them to be included in rider GDR.
- Q. Okay. To be deferred and to be recovered in this case.
- A. Correct.
- Q. Okay. And are you also aware that in the entry on rehearing that you referenced the Commission

stated that those costs were more appropriate for a distribution rate case?

- A. Yes, I believe that's what the language says.
- Q. Okay. And going to number -- item No.. 2 under footnote 1, you have a reference to an entry on rehearing in 12-1685-EL-AIR; is that correct?
  - A. That's correct.
- Q. And that's the Duke rate case; is that correct?
- 11 A. Yes.

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- Q. Excuse me. Let me clarify, a Duke distribution rate case; is that correct?
  - A. Yes, I believe so.
  - Q. And then in No. 3, the finding and order that you reference 12-426-EL-SSO. Is that the DP&L ESP case?
- A. Yes.
- Q. Okay. So going back to the top of your page 4, your list of items of examples of types to be included, currently, to your knowledge, the costs associated with environmental remediation of former manufactured gas plant sites is not being recovered in any other regulatory proceeding of FirstEnergy; is that correct?

A. I believe Ms. Mikkelsen testified to this, that we -- the companies do not have any manufactured -- or commitments for remediation of former manufactured gas plant sites.

- Q. So the answer is no, the cost wouldn't be recovered anywhere else then?
  - A. Correct.

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- Q. Okay. And currently there's no collection of costs associated with implementation of the directives arising from any of the retail market investigation issues; is that right?
- A. Currently the companies have not incurred any actual costs related to the RMI.
- Q. Okay. And, similarly, currently the companies are not recovering costs associated with the distribution infrastructure protection, both physical and cybersecurity related, correct?
  - A. I don't know.
- Q. And, sir, do you know whether a similar rider proposed in the AEP case was denied?
- A. I am not aware of a similar rider that AEP had in their case.
- Q. Okay. You talked about examples, and we just went through the three you mentioned. This is not -- the rider request by the companies is not

limited to just the three examples we talked about, correct?

- A. I believe Ms. Mikkelsen testified this is not an exhaustive list.
- Q. Okay. And there is also not a limit to the level or amount of costs that may be included in the rider in the future, is there?
- A. As I said previously, Ms. Mikkelsen testified to the companies thought to seek filing and approval for any costs, and the Commission will have to approve any costs that will be included in rider GDR.
- Q. Right. But in this case the companies are not requesting there be a ceiling or a max to the amount of costs they may request recovery of.
- A. There is not a ceiling as to how much the companies could request.
- Q. Okay. Could you turn to your Attachment BSM-1, please.
  - A. Okay.

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- Q. And this is an example of the calculation of government directives recovery rider; is that correct?
  - A. Yes, the outline of the calculation.
    - Q. And if we could look at the second block

which is entitled "Allocation Factors." Do you see that?

A. Yes.

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- Q. And it's the companies' proposal to allocate the costs for rider GDR to the rate schedule based on a percentage of the revenue requirement -- excuse me. They are going to allocate the cost to the rate schedules based on a percentage estimate of the revenue requirement; is that correct?
- A. So the revenue requirement of rider GDR would be allocated using the Commission-approved allocation factors from the companies' last base distribution rate case, which is consistent with Commission-approved riders that the companies currently have.
- Q. Okay. And that's done on a percentage basis per class, per rate schedule; is that correct?
  - A. Per rate schedule and company.
- Q. Thank you. And so rate GS, for example, would receive a 42.23 percent allocation of the revenue requirement, and Ohio Edison customers would receive a 27.1 percent, and Toledo Edison would receive 32.13 percent; is that accurate?
- A. Those are the Commission-approved allocation factors from -- for rate GS.

Q. Do you know how those allocation percentages were arrived at in the prior case that you are referencing?

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- A. They were stipulated in that case.
- Q. Okay. So the Commission approved a stipulation which adopted as Attachment A to the stipulation these allocation factors; is that correct?
- A. I don't know the exact attachment, but in that case they approved these allocation factors, these stipulated allocation factors.
- Q. Okay. So do you know how those allocation factors were arrived at, or were they just negotiated numbers, to your understanding?

MS. DUNN: Objection, asked and answered.

EXAMINER ADDISON: Overruled.

- A. These were stipulated in the companies' last base distribution rate case, which was before my time with the company so I don't know exactly how these percentages were created.
- Q. Okay. And was that approximately in 2007?
- A. That is when the companies' filed that rate case, yes.
- Q. So the rates probably went into effect in

2008, to your understanding?

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- A. I don't know when the rates went -- exactly when the rates went into effect.
- Q. And is it your understanding of
  Attachment BSM-1 that the rate schedules listed on
  Attachment BSM-1 are the rate schedules that will be
  assessed rider DCR -- or GDR? Excuse me.
- A. Yes. Those are the companies' rate schedules and what -- and would be assessed a rider GDR charge, yes.
- MS. BOJKO: Thank you. I have no further questions.
- THE WITNESS: Thank you.
- 14 EXAMINER ADDISON: Thank you, Ms. Bojko.
- Do I have a volunteer for next?
- 16 Mr. Moore.
- MR. MOORE: I can go next, your Honor.
- 18 EXAMINER ADDISON: Please proceed.

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## 20 CROSS-EXAMINATION

- 21 By Mr. Moore:
- Q. Good afternoon, Mr. McMillen.
- A. Good afternoon.
- Q. My name is Kevin Moore on behalf of the
  Ohio Consumer's Counsel. First, on page 2, lines 13

through 15 -- sorry. Strike that.

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I believe it's Attachment 4 of the application, you state that, "Charges set forth in this rider shall recover costs associated with any legislative or governmental directive or other legal obligation"; is that correct?

- A. I don't have that -- do you have a copy of that? I don't have one in front of me.
  - Q. I believe that I do. I'm sorry.
  - A. Thanks. Appreciate it.
- Q. I will repeat. I am referring your attention to the statement. At the top it says, "Charges set forth in this rider shall recover costs associated with any legislative or governmental directive or other legal obligation." Do you see that part?
  - A. Yes, I see that.
- Q. Are there any qualifications to this statement?
  - A. What do you mean by "qualifications"?
  - Q. Qualifications of a statement that makes another statement less absolute.
- EXAMINER PRICE: I'm having trouble hearing you, too, Mr. Moore.
- MR. MOORE: Oh, sorry.

A. Could you repeat that?

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- Q. Sure. I am trying to understand whether there is any qualifications to what you are saying these charges are going to recover. Will they be able to recover any governmental directive?
- A. As I said previously, if there was a governmental directive, the companies would seek a filing of approval through the Commission to include those costs in the rider GDR.
- Q. So what sort of review process will the companies go to in determining which governmental directives it will seek to recover?

MS. DUNN: Objection, asked and answered.

This was discussed at length with Ms. Petrucci.

EXAMINER ADDISON: Overruled.

THE WITNESS: Could I have that reread back, please.

EXAMINER ADDISON: Yes, you may.

(Record read.)

- A. My testimony is just on the rate calculation of GDR. I don't know what the process would be for the companies to seek a filing for a governmental directive to be included in rider GDR.
- Q. So would you also not know what the review process would be for a legislative directive?

- A. That would be my -- the same answer.
- Q. And you also wouldn't know what the review process would be for the companies to include a legal obligation in rider GDR?
- A. That would be the same answer would apply.
- Q. Are you aware of any threshold that the companies have determined for a governmental directive to include in rider GDR?
- A. Like I previously stated, I don't know how that process would work.
- Q. Okay. If you could turn to page 2, lines
  19 through 20.
  - A. Okay.

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- Q. You state, "The initial Rider GDR rates to be effective on June 1, 2016 will be based on actual costs incurred to date." Is that correct?
  - A. That's correct.
- Q. So costs incurred prior to June 1, 2016, will be included in the initial rider GDR; is that correct?
- A. So currently the companies do not have any costs incurred that would be included in rider GDR. In this case they are proposing to include supplier logos and supplier web portal costs. So if

the companies had an order prior to June 1 and had any costs related to those and they were approved for deferral to be included in rider GDR, they would be included.

- Q. If you could turn to page 4.
- A. Okay.

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- Q. Lines 1 and 2, the end of 1 -- I guess it stars on page 3. Excuse me. "As discussed in the testimony of Company witness Mikkelsen, while the companies do not have estimate for costs to be recovered through Rider GDR, examples of the types of costs to be potentially included are: (1) costs associated with environmental remediation and former manufactured gas plant sites." Is that correct?
  - A. You read that correctly.
- Q. What former manufactured gas plant sites are currently being investigated by the companies?
- A. I believe I answered a similar question to this earlier, and Ms. Mikkelsen testified to that. There are not any -- the companies do not have any commitments for manufactured gas plant remediation.
- Q. So they are not currently investigating any manufactured gas plant sites?
  - A. I don't know.
    - Q. Do you know who would know?

A. I don't.

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Q. And you also -- excuse me. But did you testify earlier that there's been no determination made regarding responsibility for manufactured gas plant site remediation costs; is that correct?

THE WITNESS: May I have that reread, please.

EXAMINER ADDISON: You may.

(Record read.)

- A. I believe that's correct.
- Q. But if authorized, the costs from such an investigation would be recovered through -- the companies would seek to recover the costs through rider GDR; is that correct?
- A. As I previously stated, I don't know the process to determine which governmental directives the companies would file -- would seek to file to recover those. In my testimony and Ms. Mikkelsen's testimony, we did provide that as an example of what could be included and what they could seek, but I don't know with certainty how that process would work, if there were any at that time.
- Q. Do you know if there is any manufactured gas plant sites that the companies plan on investigating?

A. I don't know.

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Q. If costs that -- if costs that are incurred and are recovered in the future through rider GDR are reduced or eliminated, will the companies notify the PUCO?

THE WITNESS: Can I have that reread, please?

EXAMINER ADDISON: You may.

(Record read.)

- A. If costs that are already included in rider GDR decrease, those costs would -- would also decrease through the reconciliation of rider GDR.
- Q. Okay. And would that decrease be proportional with the decrease -- of the decrease in -- in the -- strike that.

If a governmental directive that was being recovered through rider GDR was eliminated, would that cost be completely eliminated in the next cost reconciliation rider?

- A. No.
- Q. Okay. But costs that are being recovered through rider GDR that are decreased will also be decreased through their next reconciliation rider, correct?
- A. If there is a cost incurred that the

companies have authority to include in rider GDR, and that cost decreases to -- if the cost of to, say, run that -- that specific directive decreases, that would be reflected in rider GDR.

Q. Okay.

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EXAMINER PRICE: If you don't know the answer to this question, please feel free to say "I don't know," but do you intend to include actual costs or actual costs and projected costs? So if you are doing an environmental remediation, if hypothetically the Commission were to approve that and you projected that cost \$10 million, would you recover it on an ongoing basis, or would you wait until you have incurred the actual expenses and then seek recovery, if you know?

A. The rate design is for actual costs incurred.

EXAMINER PRICE: Thank you.

- Q. (By Mr. Moore) Could you turn to page 3, lines 8 through 10. It says, "Carrying costs will accrue on any under or over collection of Rider GDR using the Companies' current embedded costs of long-term debt." Do you see that?
  - A. I do.
- Q. Will the current embedded costs of

1115 long-term debt be the most recent PUCO authorized 1 2 cost of long-term debt for the companies? 3 Α. Yes. 4 Do you know when that was authorized? Or 5 what proceeding it was authorized in? It would be the most recent as -- I am 6 not understanding what you mean by most recent. 7 8 would be the most recent when the rider is in effect. 9 0. Okay. If a government directive reduces 10 costs embedded in the companies' base rates, would 11 rider GDR in that circumstance be used to pass 12 through a cost reduction of customers? 13 MS. DUNN: Could I have that question 14 reread, please. 15 EXAMINER ADDISON: You may. 16 (Record read.) 17 Α. No. 18 MR. MOORE: I have nothing further, your 19 Honor. Thank you. 2.0 EXAMINER ADDISON: Thank you, Mr. Moore. 2.1 Before I turn it over to Mr. McNamee, 22 does any other party have questions for this witness? Mr. McNamee. 23

MR. McNAMEE: Neither do I.

EXAMINER ADDISON: Perfect.

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                  Do the companies have any redirect for
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      this witness?
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                  MS. DUNN: One moment, your Honor.
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                  EXAMINER ADDISON: Take all the time you
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      need.
                  EXAMINER PRICE: Let's go off the record.
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                  (Discussion off the record.)
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                  EXAMINER ADDISON: Let's go back on the
      record.
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                  MS. DUNN: Your Honor, we have no
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      redirect.
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                  EXAMINER ADDISON: Thank you, Ms. Dunn.
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                  You are excused, Mr. McMillen. Thank you
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      very much.
                  MS. DUNN: At this point I would move to
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      admit Company 16.
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                  EXAMINER ADDISON: Any objections to
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      admitting Company Exhibit 16 into evidence?
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                  MR. McNAMEE: No.
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                  EXAMINER ADDISON: Hearing none, it is so
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      admitted.
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                  (EXHIBIT ADMITTED INTO EVIDENCE.)
                  EXAMINER PRICE: While we have been off
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      the record, the court reporter indicated there was
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      some lack of clarity on the admission of Sierra Club
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1117 Exhibit 7, Exhibit 7, so just to be clear, at this 1 2 time, in case I didn't properly do it before, Sierra Club Exhibit 7 will be admitted into the record. 3 4 (EXHIBIT ADMITTED INTO EVIDENCE.) 5 MR. MENDOZA: Thank you, your Honor. EXAMINER PRICE: Any other business we 6 7 need to take care of before we adjourn for the 8 weekend? 9 MR. McNAMEE: 10 o'clock Monday? 10 EXAMINER PRICE: We will return 10 o'clock Monday --11 12 MR. McNAMEE: Tuesday, I'm sorry. EXAMINER PRICE: Tuesday. We will return 13 at 10 o'clock on Tuesday for Mr. Rose. 14 Thank you all. We are adjourned for the 15 16 weekend. 17 (Thereupon, the hearing was adjourned at 18 4:43 p.m.) 19 20 2.1 22 23 24 25

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| 1  | CERTIFICATE  |
| 2  | I do hereby certify that the foregoing is          |
| 3  | a true and correct transcript of the proceedings   |
| 4  | taken by me in this matter on Friday, September 4, |
| 5  | 2015, and carefully compared with my original      |
| 6  | stenographic notes.                                |
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| 10 | Karen Sue Gibson, Registered                       |
| 11 | Merit Reporter.                                    |
| 12 | (KSG-6088)   |
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Case No(s). 14-1297-EL-SSO

Summary: Transcript In the Matter of the application of Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company hearing held on 09/04/15 - Volume V electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Gibson, Karen Sue Mrs.