

# TAYLOR

consulting  
and contracting

13-1808-EL-AGG

Renewal Application for a Certification to Provide Services  
As An Electric Aggregator/Broker in the State of Ohio

~~13-739EL-AGG~~

PUCO

2015 AUG 18 PM 12:44

RECEIVED-COCKETING DIV

Submitted By:  
Karen Tomaine, Esq.  
Chief Executive Officer  
Taylor Consulting and Contracting, LLC  
625 Main Street  
Avoca, PA 18641  
(570) 414-0880 ext.223

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Technician SM Date Processed AUG 18 2015



## Public Utilities Commission

Original AGG Case Number	Version
13-739-EE AGG	August 2004

### RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.  
You may also download the form, by saving it to your local disk, for later use.

#### A. RENEWAL INFORMATION

- A-1 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Taylor Consulting and Contracting, LLC  
Address 625 Main Street, Avoca, PA 18641  
PUCO Certificate # and Date Certified 13-739-E Sept. 23, 2013  
Telephone # (570) 414-0880 Web site address (if any) www.taylorcc.com

- A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name Taylor Consulting and Contracting, LLC  
Address 625 Main Street, Avoca, PA 18641  
Telephone # (877) 237-9936 Web site address (if any) www.taylorcc.com

- A-3 List all names under which the applicant does business in North America

Taylor Consulting and Contracting, LLC  
\_\_\_\_\_  
\_\_\_\_\_

- A-4 Contact person for regulatory or emergency matters

Name Karen Tomaine  
Title CEO and General Counsel  
Business address 625 Main Street, Avoca, PA 18641  
Telephone # (570) 414-0880 Fax # (570) 414-0884  
E-mail address ktomaine@taylorcc.com

**A-5 Contact person for Commission Staff use in investigating customer complaints**

Name Sara Bechtold Zelinski  
Title Sales Support Supervisor  
Business address 625 Main St, Avoca, PA 18641  
Telephone # 570-414-0880 ext. 242 Fax # 570-4141-0884  
E-mail address szelinski@taylorcc.com

**A-6 Applicant's address and toll-free number for customer service and complaints**

Customer Service address 625 Main St Avoca, PA 18641  
Toll-free Telephone # \_\_\_\_\_ Fax # 570-44-0884  
E-mail address salessupport@taylorcc.com

**A-7 Applicant's federal employer identification number # 550871893**

**A-8 Applicant's form of ownership (check one)**

- |  |   |
|--|---|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                                |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation                         | <input type="checkbox"/> Other _____                                |

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**A-9 Exhibit A-9 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.**

**A-10 Exhibit A-10 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.**

**B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.**

**B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.**

**B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☐ No ☒ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. FINANCIAL CAPABILITY AND EXPERIENCE**

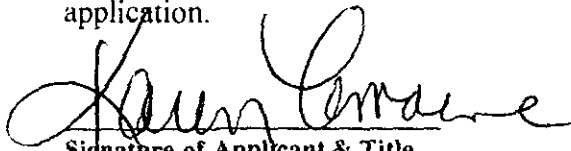
**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

**C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

**C-3** **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

- C-4 **Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 **Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

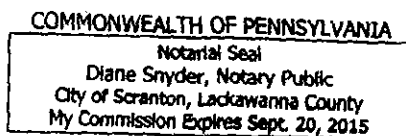
  
Signature of Applicant & Title  
Karen Tomaine, CEO

Sworn and subscribed before me this 21<sup>st</sup> day of July, 2015  
Month Year

  
Signature of official administering oath

Diane Snyder Notary Public  
Print Name and Title

My commission expires on 09-20-2015



# **AFFIDAVIT**

State of Pennsylvania

Scranton ss.  
(Town)

County of Lackawanna

Karen Tomaine Affiant, being duly sworn/affirmed according to law, deposes and says that:

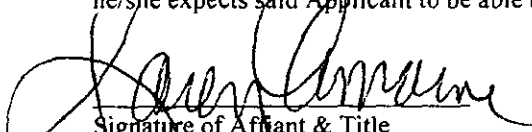
He/She is the CEO (Office of Affiant) of Taylor Consulting (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

  
Signature of Affiant & Title  
Karen Tomaine, CEO

Sworn and subscribed before me this 21<sup>st</sup> day of July, 2015  
Month Year

  
Signature of official administering oath

Diane Snyder Notary Public  
Print Name and Title

My commission expires on 09-20-2015

COMMONWEALTH OF PENNSYLVANIA  
Notarial Seal  
Diane Snyder, Notary Public  
City of Scranton, Lackawanna County  
My Commission Expires Sept. 20, 2015

**A-9. PRINCIPAL OFFICERS, DIRECTORS AND PARTNERS**

**CEO AND GENERAL COUNSEL**

**100% owner**

Karen Tomaine, Esq.

*Home:* 28 Kipling Drive Moosic, PA 18507

Ph: (570) 343-4126

*Office:* 625 Main Street, Avoca, PA 18641

Ph: (570) 414-0880 ext. 223

**CHIEF OPERATING OFFICER**

Scott Stiner

*Home:* 28 Kipling Drive Moosic, PA 18507

Ph: (570) 343-4126

*Office:* 625 Main Street, Avoca, PA 18641

Ph: (570) 414-0880 ext. 224

**PRESIDENT**

William Riordan

*Home:* 12 Appaloosa Circle

Hopkinton, MA 01748

Ph: (508)353-9636

*Office:* Formerly 44 School St., Boston, MA

Currently home based

Toll Free: 888.317.3923



**A-10. CORPORATE STRUCTURE**

Taylor Consulting and Contracting, LLC is a limited liability company which is 100% owned by Karen Tomaine, Chief Executive Officer and General Counsel.

In 2015, Taylor spun off the software/technology portion of its business into a separate company, UM Technologies, LLC, in which Scott Stiner, Chief Operating Officer of Taylor (formerly President and Chief Operating Officer of Taylor) is 65% owner and CEO. The remaining 35% is held by the Speicher Family Trust, LLC. Karen Tomaine has no ownership interest in UM Technologies; however, she is the spouse of Scott Stiner.

William Riordan, former Vice President for New England has assumed the role of Taylor President, replacing Scott Stiner.

Taylor has no affiliates or subsidiaries that sell retail or wholesale electricity or natural gas.

**A-10. CORPORATE STRUCTURE**

**TAYLOR CONSULTING AND  
CONTRACTING, LLC**

Karen Tomaine, 100% Membership Interest

Spin off → **UM TECHNOLOGIES, LLC**  
(does not sell retail or wholesale electric or gas)

UM TECHNOLOGIES, LLC	
Scott Stiner  65% Membership Interest	Speicher Family Holdings, LLC (Timothy Speicher, Geoff Speicher, Thomas Speicher)  35% Membership Interest

**B-1. JURISDICTION AND OPERATION**

Taylor holds the licenses or registrations listed below.

1. Pennsylvania: Electric Generation Supplier\* License A-2008-2077880
2. New Hampshire: Electric Aggregator/Broker, Registration #DM 09-076
3. New Hampshire: Natural Gas Aggregator/Broker, Registration #DM 09-077
4. Massachusetts: Electric Broker EB-114
5. Massachusetts: Retail Gas Agent RA-038
6. New Jersey: Private Aggregator PA 0067
7. New Jersey: Energy Broker EA 0070
8. Ohio: Electric Aggregator/Broker, 13-179-E
9. Ohio: Gas Aggregator/Broker, 15-433-G
10. Rhode Island: Registered Non-Regulated Power Producer - D-96-6 (Z3)
11. Rhode Island: Authorized Gas Marketer 2379(F2)
12. Connecticut: Docket 09-07-18
13. Maryland: Elec - IR-1790
14. Maryland: Gas- IR-1960
15. Delaware Electric Docket # 10-151 Transcript Order # 7773, Granted May 4, 2010

## **B-2. EXPERIENCE AND PLANS**

Taylor currently manages thousands of commercial accounts in numerous states, including programs coordinated through the offices of the Mayors of Boston and Philadelphia, *Boston Buying Power* and *Philly Buying Power*. Taylor was competitively selected to run these programs through national RFRs based upon its experience and expertise.

"EnergyAuctions" is Taylor's reverse auction platform in which vetted suppliers compete for aggregations of electric and natural gas. Our auctions have proven extremely successful in promoting competition among suppliers and obtaining highly competitive pricing for our customers. Our state of the art software system is used by various companies throughout the United States to manage their utilities.

Taylor has a Sales Support Staff, including a Sales Support Supervisor who addresses any complaints or inquiries. Customer issues which cannot be resolved to a customer's satisfaction at that level, are elevated to upper management, or if necessary, to in house counsel. Taylor works diligently to resolve customer issues and has been very successful in keeping our customer satisfied.

Billing issues are handled by suppliers as Taylor is paid directly by suppliers and does not bill customers. However, upon request, Taylor will act as liaison on behalf of customers to resolve billing issues.

**B-3. DISCLOSURE OF LIABILITIES AND INVESTIGATIONS**

There are no existing, pending or past rulings against Taylor, nor any judgments, contingent liabilities, revocation of authority, regulatory investigations or matters that would affect its ability to provide its services.

**B-4. NO CONVICTIONS**

Neither Applicant nor its principals have been convicted or held liable for fraud; nor for any violation of any consumer protection or antitrust laws.

Applicant does not have any predecessors.

**B-5. DISCLOSURE OF CANCELLATION**

Applicant's Ohio Electric Certificate was (11-353E1) was briefly cancelled by the Commission Secretary for failure to renew. The certificate was not renewed due to a clerical oversight. Taylor has never had any certification, license or application to provide retail or wholesale service denied, suspended, revoked or cancelled in any other jurisdiction. The cancellation and accompanying letter are attached.



# Public Utilities Commission

John R. Kasich, Governor  
Todd A. Snitchler, Chairman

## Commissioners

Steven D. Lesser  
Lynn Staby  
M. Beth Trombolic  
Vernon

June 19, 2013

Taylor Consulting and Contracting LLC  
625 Main Street  
Avoca, PA 18641

RE: Relative to the cancellation of Certificate Number 11-353E(1)

To Whom It May Concern:

It has been determined by the Legal Department of the Public Utilities Commission of Ohio that Certificate Number 11-353E(1) will be cancelled as of June 19, 2013. This certificate will be cancelled pursuant to Case Number 11-1462-EL-AGG.

As a result of the cancellation of your operating authority, you're no longer authorized to provide public utility service in the State of Ohio.

Please contact <sup>Chuck</sup> Charles Stockhausen in the SRAD Division at 614-728-5049 if you have any questions or concerns about this action.

Sincerely yours,

Secretary of the Commission

Barry F. McNeal, Secretary

Betty McCauley, Acting Secretary

Tanowa M. Troupe, Acting Secretary



FILE

Ohio

Public Utilities  
Commission

John Kasich, Governor  
Todd A. Smith, Chairman

CANCELLED

Commissioners

Paul A. Centofante  
Cheryl Roberto  
Steven D. Lesser  
Andre T. Porter

PUBLIC UTILITIES COMMISSION OF OHIO

*Certified as a Competitive Retail Electric Service Provider*

Certificate Number:

11-353B(1)

Issued Pursuant to Case Number(s):

11-1462-EL-AGG

A certificate as a Competitive Retail Electric Service Provider is hereby granted to, Taylor Consulting and Contracting, LLC whose office or principal place of business is located at 625 Main Street, Avoca, PA 18641 to provide aggregation and power broker services within the State of Ohio effective April 28, 2011.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated: May 3, 2011

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

Betty McCauley

Betty McCauley, Secretary

Tanawa M. Troupe, Acting Secretary

M. Beth Troenbold, Acting Secretary

Certificate Expires: April 28, 2013

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.

Technician Am Date Processed May 03 2011

**C-1. ANNUAL REPORTS**

Applicant is a privately held limited liability company and as such, is not required to file annual reports.

**C-2. SEC FILINGS**

Applicant is a privately held limited liability company and as such, is not required to submit any filings to the SEC.

**C-3. FINANCIAL STATEMENTS**

Financial statements are provided in a sealed envelope marked "CONFIDENTIAL" along with a Motion for a Protective Order, Memorandum in support thereof, and a proposed Protective order for Commission approval.

**C-4. FINANCIAL ARRANGEMENTS**

Taylor has an open line of credit with First Liberty Bank and Trust for \$1,000,000.00 (one million dollars) as well as a checking account that maintains a six figure balance. Taylor Consulting and Contracting guarantees a commercial loan for STS Taylor properties, (also owned by Karen Tomaine) which leases the rental property to Taylor.

Taylor has contractual agreements with numerous suppliers which provide a steady stream of income.



August 19, 2015

PUC of Ohio  
Docketing Division  
180 E. Broad St.  
Columbus, OH 43215-3793

Re: Renewal of Electric Broker License for Taylor Consulting and Contracting, LLC

Dear Sir or Madam:

The following information is provided on the above referenced customer who is applying for renewal of an aggregator/broker license for electricity:

Taylor Consulting and Contracting, LLC has maintained an excellent deposit relationship with First Liberty Bank & Trust since 2004. The average balance is in the mid six (6) figure range.

They also maintain a line of credit loan, which has an availability of \$1,000,000.00 (one million dollars).

All accounts for this customer have always been handled in a satisfactory manner and we consider them an excellent customer.

If you have any additional questions, please feel free to contact me at (570) 207-3588.

Sincerely,

A handwritten signature in cursive script that reads "Carol Eltringham".

Carol Eltringham  
Administrative Assistant  
Commercial Banking



C4

MEMBER FDIC

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### C-5. FORECASTED FINANCIAL STATEMENTS

Forecasted financial statements for 2015 and 2016 are provided in a sealed envelope marked "CONFIDENTIAL" along with the Profit and Loss Statement, Balance Sheet, Motion for a Protective Order, Memorandum in support thereof, and a proposed Protective Order for Commission approval.

The assumption used in forecasting was a 10% increase in revenue based upon historical performance. The document was prepared internally by:

Bob Birkland  
VP Finance and Administration  
570-414-0880 Ext 228  
570-902-9431 Cell  
bbirkland@taylorcc.com

**C-6. CREDIT RATING**

Applicant's Dun and Bradstreet rating is 1R2. Applicant's estimated financial strength is 1R = 10 or more employees. (This has not been updated as Applicant now has over 40 employees). Applicant's composite credit appraisal is 2 = Good. Applicant does not have a credit rating from any of the other listed institutions so it has provided a letter from its financial institution, First Liberty Bank, attesting to its financial soundness.



**C-7. CREDIT REPORT**

Attached is a credit report from Experian.



HELP

## Experian Business Credit Report

as of: 08/10/15 11:46 ET

### Taylor Consulting & Contracting, LLC

**Address:**

625 Main St  
Avoca, PA 18641-1558  
United States

**Phone:**

570-414-0880

**Website:**

www.utilitymodule.com

**Experian BIN:**

835786848

**Key Personnel:**

Karen Tomaine  
Scott Stiner

**SIC Code:**

8742-Management Consulting  
Services  
8748-Business Consulting Services,  
Nec

**NAICS Code:**

4911-Electric Services  
541610-Management Consulting  
Services  
541618-Other Management  
Consulting Services  
221100-Electric Power Generation,  
Transmission And  
Distribution

**Also is (or has been) operating as:**

Taylor Consulting And Contracting Limited  
Liabilit  
Taylor Consulting And Contracting LLC

**Family Linkage:**

**Ultimate Parent**

Taylor Consulting & Contracting, LLC  
625 Main St  
Avoca, PA

**Branches /  
Alternative  
Locations**

Taylor Consulting And Contracting, LLC  
625 Main St  
Avoca, PA United States  
Taylor Consulting And Contracting, LLC  
629 Main St  
Avoca, PA United States

**Business Type:**

**Experian File Established:**

Corporation  
December 2006

**Experian Years on File:**

9 Years

**Years in Business:**

15 Years

**Total Employees:**

30

**Sales:**

\$857,000

**Filing Data Provided by:**

Pennsylvania

**Date of Incorporation:**

04/07/2004

7C

25

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.

Payment Tradelines (see <a href="#">charts</a> , <a href="#">detail</a> ):	6
Business Inquiries (see <a href="#">summary</a> ):	2
UCC Filings (see <a href="#">detail</a> ) (see <a href="#">summary</a> ):	2
✓ Bankruptcies:	0
✓ Liens:	0
✓ Judgments Filed:	0
✓ Collections:	0

## Credit Summary

### Business Credit Ranking Score

High Risk

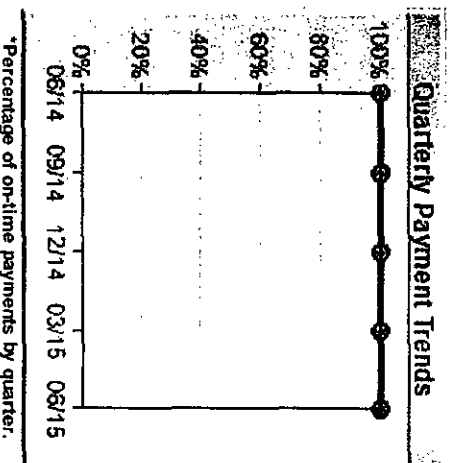
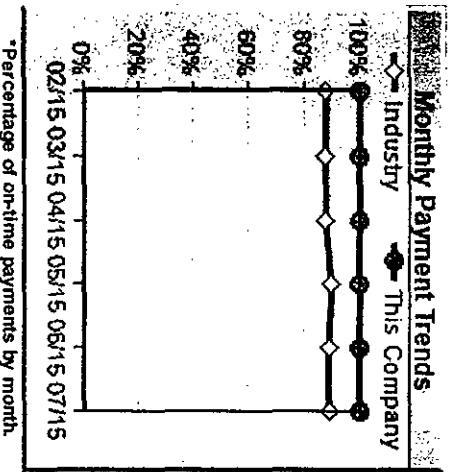


Low Risk

See your score now, only \$8.95!

Your business credit score provides a quick view of risk potential based on where the score falls on a scale between 1-100 — the higher the score, the lower the risk. Checking your own business credit will not lower your score. Get your score now for only \$8.95 (exclusive through this offer only).

## Payment Summary





Offc Equip	11/14	10/14	Net 30	\$16,400	\$100	100%
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### Payment Trends

Date	Industry* DBT	DBT	Industry* Current	Balance	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
07/15	6	0	89%	\$0	0%	0%	0%	0%	0%
06/15	5	0	89%	\$900	100%	0%	0%	0%	0%
05/15	5	0	90%	\$400	100%	0%	0%	0%	0%
04/15	6	0	88%	\$400	100%	0%	0%	0%	0%
03/15	6	0	88%	\$600	100%	0%	0%	0%	0%
02/15	6	0	88%	\$400	100%	0%	0%	0%	0%

\*Industry: Management Consulting Services

### Inquiries

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### Summary of Inquiries

Supplier Category	08/15	07/15	06/15	05/15	04/15	03/15	02/15	01/15	12/14
Insurance	0	0	0	0	0	1	0	0	0
Utility	0	0	0	0	0	1	0	0	0
Totals	0	0	0	0	0	2	0	0	0

### UCC Filings

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Date: 08/12/2013  
Filing Number: 2013081202585  
Jurisdiction: Sec Of State PA  
Activity: Continued

Date: 09/30/2008  
Filing Number: 2008093007976  
Jurisdiction: Sec Of State PA  
Secured Party: Community Bank, N.A. D/B/A First Liberty Ny Clean 14760 P.O.  
Collateral: Equipment, Inventory, Hereafter Acquired Property, Other Assets (undefined)

LC

SC

**File**

200

Filing Period	Cautionary Filings	Total Filed	Total Released	Total Continued	Amended /	Assigned
07/01/2015	0	0	0	0	0	0
01/01/2015	0	0	0	0	0	0
07/01/2014	0	0	0	0	0	0
01/01/2014	0	0	0	0	0	0
07/01/2013	0	0	0	0	0	0
07/01/2013	1	1	0	1	0	0

C7

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**C-8. BANKRUPTCY**

Applicant has never reorganized, filed for bankruptcy or filed for protection from creditors, nor have any of its officers. Applicant has no parent company or affiliates.

**C-9. MERGER INFORMATION**

Taylor has not undergone any dissolution, merger or acquisition within the past 5 years preceding this application.

In 2015, Taylor spun off the technology portion of its business into a separate company, UM Technologies, LLC, which is run by Scott Stiner, Chief Operating Officer of Taylor (formerly President and Chief Operating Officer of Taylor.) Scott Stiner is the spouse of Karen Tomaine. This had no material impact on the operations of Taylor.