



July 1, 2015  
Via Web Filing

Ms. Betty McCauley, Commission Secretary  
Public Utilities Commission of Ohio  
180 East Broad Street  
Columbus, OH 43215

RE: Wide Voice, LLC  
Response to Data Request #2 for Application for Authority to Provide Facilities-Based and  
Resold Local and Interexchange Services Throughout the State of Ohio  
Case No. 14-1472-TP-ACE

Dear Ms. McCauley:

Enclosed for filing please find the response to Data Request #2 for the Application for Authority to  
Provide Facilities-Based and Resold Local and Interexchange Services Throughout the State of Ohio  
submitted on behalf of Wide Voice, LLC in Case No. 14-1472-TP-ACE.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3006 or  
via email to croesel@tminc.com. Thank you for your assistance in this matter.

Sincerely,

Carey Roesel  
Consultant to Wide Voice, LLC

cc: Patrick J. Chicas - Wide Voice  
file: Wide Voice - OH Local  
tms: OHL1400b

Enclosures  
CR/gs

## Financial

1. Please update the financials that were previously filed under seal.  
Updated financials will be provided under separate seal and filed by local counsel.
2. How much does Wide Voice typically pay to terminate?  
See below.
3. How much does it receive in income from termination?  
See below.
4. What is “Carrier X Income” listed on the financials?  
This is Wide Voice’s commercial wholesale carrier termination business. Wide Voice sells a footprint to which carriers may terminate calls. It is sold on a contractual, per minute basis.
5. Wide Voice’s revenue appears to be solely derived from access.
  - a. What percentage of income is accountable to the services proposed in Ohio?  
See below.
  - b. With access going to \$0, please explain how Wide Voice will receive enough revenue to maintain operations going forward.  
See below.
  - c. Does Wide Voice intend to leave the Ohio market when there is no longer a source of revenue from access charges?  
See below.

Wide Voice provides various intermediate carrier functions that are not dependent upon the terminating switched access charges that are subject to the FCC’s “step down” schedule. Wide Voice will be handling both originating and terminating traffic in OH and will be compensated (and will compensate other carriers, as required) based on tariffed and contracted rates.

Wide Voice intends to be in business for a very long time. The Company’s ongoing efforts to obtain nationwide CLEC authority provide evidence that Wide Voice has a strategy it believes is viable in the long run.

### VoIP Concerns

1. The only end users that Wide Voice appears to have on the diagram is either a Lync End Customer or a Premise Lync customer or a SIP Trunk Customer. Where is Wide Voice providing TDM service to end users?
  - a. The revised diagrams that were provided in response to Q. 3 in the data requests are still insufficient. Please provide a detailed, written explanation as to how the service that Wide Voice will be providing to its end users is not VoIP.
  - b. Further, the diagrams do not show where the TDM facilities that Wide Voice will be leasing are located. Please explain in detail where the TDM facilities will be utilized for Wide Voice end users.
2. There are lines that say “TDM Facilities Backhaul” on the diagram, but it is unclear whose facilities those are. Please explain who owns the facilities labeled as such. (Wide Voice?)
3. On the bottom right of the diagram, there is an “Other POTS Phone.” Whose customer is this?

The diagram below – while a simplified version of the previous versions – demonstrates that Wide Voice will certainly be using TDM to connect to the ILEC in OH, and may use TDM for its end user customers in OH.



Miscellaneous

1. In response to question 5 (requesting the ownership of Treasure Island) in the second data request, Wide Voice stated that Treasure Island Irrevocable Trust has an ownership interest in Wide Voice. Who is/are the beneficiaries of the trust? Please provide a list of ALL beneficiaries.

Beneficiary information will be provided under separate seal and filed by local counsel.

**This foregoing document was electronically filed with the Public Utilities**

**Commission of Ohio Docketing Information System on**

**7/1/2015 3:02:25 PM**

**in**

**Case No(s). 14-1472-TP-ACE**

Summary: Response Data Request #2 electronically filed by Mrs. Grace D Stanley on behalf of Wide Voice, LLC