



Public Utilities Commission

PUCO USE ONLY – Version 1.07		
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		11 - 1209 - GA-AGG

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

A-2 Applicant information:

Legal Name T.E.S. Energy Services, L.P.
Address 14780 Dallas Parkway, Suite 200, Dallas, TX 75287
Telephone No. 972-447-0447 Web site Address www.tesenergyservices.com
Current PUCO Certificate No. 11-214G(2) Effective Dates 5/8/2013 through 5/8/2015

A-3 Applicant information under which applicant will do business in Ohio:

Name T.E.S. Energy Services, L.P.
Address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Web site Address www.tesenergyservices.com Telephone No. 972-447-0447

A-4 List all names under which the applicant does business in North America:

T.E.S. Energy Services, L.P. TES Energy Services, LP

A-5 Contact person for regulatory or emergency matters:

Name Linda D. Graham Title Office Manager
Business Address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Telephone No. 972-447-0447 Fax No. 972-447-0400 Email Address linda@tesenergyservices.com

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Linda D. Graham Title Office Manager
Business address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Telephone No. 972-447-0447 Fax No. 972-447-0400 Email Address linda@tesenergyservices.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Toll-Free Telephone No. 866-948-5720 Fax No. 972-447-0400 Email Address linda@tesenergyservices.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name CT Corporation System Title Ryan Nelson
Business address 1300 East 9th Street, Cleveland, OH 44114
Telephone No. 614-621-1919 Fax No. 800-914-4250 Email Address ryan.nelson@wolterskluwer.com

A-9 Applicant's federal employer identification number 20-0598068

A-10 Applicant's form of ownership: (Check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input checked="" type="checkbox"/> Other Limited Partnership |

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☐ Columbia Gas of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Dominion East Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Duke Energy Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Vectren Energy Delivery of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date	N/A do not have date
<input checked="" type="checkbox"/>	Dominion East Ohio	Intended Start Date	N/A do not have date
<input checked="" type="checkbox"/>	Duke Energy Ohio	Intended Start Date	N/A do not have date
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date	N/A do not have date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 **Exhibit A-15 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 **Exhibit A-16 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-17 **Exhibit A-17 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-18 **Exhibit A-18 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 **Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

Brian Markham PRESIDENT

Sworn and subscribed before me this

15th

day of

April

Month

2015

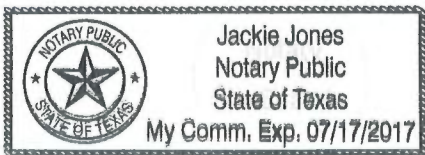
Year

Jackie Jones

Signature of official administering oath

Jackie Jones, Notary Public

Print Name and Title



My commission expires on

7/17/2017



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of)

T.E.S. Energy Services, L.P.)

for a Certificate or Renewal Certificate to Provide)

Competitive Retail Natural Gas Service in Ohio.)

Case No. 11 - 1209 -GA-AGG

County of Collin

State of Texas

Brian Markham

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

Brian Markham PRESIDENT

Sworn and subscribed before me this

1st day of

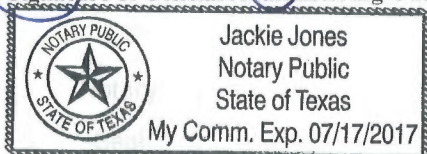
April

Month

2015 Year

Jackie Jones
Signature of Official Administering Oath

Jackie Jones, Notary Public
Print Name and Title



My commission expires on

7/17/2017

(CRNGS Broker/Aggregator Renewal) Page 7 of 7

Illuminated Partners, Inc., General Partner to T.E.S. Energy Services, L.P.

Officers

Exhibit A-14

Principal Officers, Directors,
& Partners
Exhibit A-15
Company Structure

Address:
17480 Dallas Parkway
Suite 200
Dallas, TX 75287

Telephone:
972-447-0447

**Brian Markham,
President**

**Jerry Gatti, Vice-
President**

**Pat Teague,
Secretary**

**Directors: Brian
Markham, Jerry
Gatti, Pat Teague**

Illuminated Partners, Inc., General Partner to T.E.S. Energy Services, L.P.

Address:
17480 Dallas Parkway
Suite 200
Dallas, TX 75287

Telephone:
972-447-0447

Exhibit A-14
Principal Officers, Directors,
& Partners
Exhibit A-15
Company Structure

Illuminated Partners, Inc.



T.E.S. Energy Services, L.P.

T.E.S. Energy Services, L.P.
Organizational Structure

**Kathi Teague,
Board Member /
Partner**

**Deborah Teague,
Board Member /
Partner**

**Pat Teague, Co-
CEO**

**Mike Teague, Co-
CEO**

**Brian Markham,
President /
Partner**

**Jerry Gatti, VP /
Partner**

**Jim Bono, VP
Sales / Partner**

**Exhibit A-14
Principal Officers, Directors,
& Partners
Exhibit A-15
Company Structure**

**Address:
17480 Dallas Parkway
Suite 200
Dallas, TX 75287
Telephone: 972-447-0447**

Exhibit A-16
Company History

T. E. S. Energy Services, L.P.

Current Services:

Applicant is an energy consulting company of retail electric and natural gas supply to end user commercial, industrial and residential customers. We work with businesses in the commercial, industrial and government entities to help them make informed decisions on their energy procurement throughout the deregulated territories.

Exhibit A-17 Articles of Incorporation - T.E.S. Energy Services, L.P.

Form 207

Secretary of State
P.O. Box 13697
Austin, TX 78711-3697
FAX: 512/463-5709

Filing Fee: \$750



**Certificate of
Limited Partnership
Pursuant to
Article 6132a-1**

Filed in the Office of the
Secretary of State of Texas
Filing #: 800253124 10/02/2003
Document #: 43410020003
Image Generated Electronically
for Web Filing

1. Name of Limited Partnership

The name of the limited partnership is: T. E. S. Energy Services, L.P.

The name must contain the words "Limited Partnership," or "Limited," or the abbreviation "L.P.," "LP," or "Ltd." as the last words or letters of its name. The name must not be the same as, deceptively similar to or similar to that of an existing corporate, limited liability company, or limited partnership name on file with the secretary of state. A preliminary check for "name availability" is recommended.

2. Principal Office

The address of the principal office in the United States where records of the partnership are to be kept or made available is set forth below:

1504 Westlake Drive, Suite 101, Plano, TX, USA 75075

Article 3 - Registered Agent and Registered Office (Select and complete either A or B and complete C)
☐ A. The initial registered agent is an organization (cannot be limited partnership named above) by the name of:

OR

☒ B. The initial registered agent is an individual resident of the state whose name is set forth below:

First Name	M.I.	Last Name	Suffix
M.	Bruce	Peele	

C. The business address of the registered agent and the registered office address is:

Street Address	City	State	Zip Code
1504 Westlake Drive, Suite 101	Plano	TX	75075

4. General Partner Information

The name, street address, and the mailing address of the business or residence of each general partner is as follows:

General Partner: Illuminated Partners, L.L.C.

Legal Entity: The general partner is a legal entity named:

Illuminated Partners, L.L.C.

INDIVIDUAL: First Name	M.I.	Last Name	Suffix

Street Address	City	State	Zip Code
1504 Westlake Drive, Suite 101	Plano	TX, USA	75075

Mailing Address	City	State	Zip Code

Supplemental Provisions / Information

[The attached addendum, if any, is incorporated herein by reference.]

Effective Date of Filing
☒ A. This document will become effective when the document is filed by the secretary of state.

Exhibit A-17 Articles of Incorporation - T.E.S. Energy Services, L.P.

OR

B. This document will become effective at a later date, which is not more than ninety (90) days from the date of its filing by the secretary of state. The delayed effective date is:

Name Reservation Document Number

EXECUTION

The undersigned sign this document subject to the penalties imposed by law for the submission of a false or fraudulent document.

Signature of General Partner 1: Illuminated Partners, L.L.C., a Texas Limited Liability Company, By. M.
Bruce Peele, Member

FILING OFFICE COPY

CERTIFICATE OF AMENDMENT
TO THE CERTIFICATE OF LIMITED PARTNERSHIP

FILED
In the Office of the
Secretary of State of Texas

FEB 15 2005

T.E.S. ENERGY SERVICES, L.P.

Corporations Section

The undersigned limited partnership (the "Partnership"), having filed an original certificate of limited partnership hereby duly executes this Certificate of Amendment to the Certificate of Limited Partnership, which is being filed with the Secretary of State in accordance with Section 2.02 of the Texas Revised Limited Partnership Act.

- I. The name of the Partnership is T.E.S. ENERGY SERVICES, L.P.
- II. Sections 2, 3 and 4 of the Certificate of Limited Partnership are hereby amended to read as follows:

2. Principal Office: The address of the principal office of the Partnership where records of the Partnership are to be kept or made available is 17480 Dallas Parkway, Suite 125, Dallas, Texas 75287.

3. Registered Agent and Registered Office. The registered agent of the Partnership for service of process is an individual resident of the State of Texas whose name and business address are Mike Teague, 17480 Dallas Parkway, Suite 125, Dallas, Texas 75287.

4. General Partner: The name and address of the General Partner is as follows:

Name: Illuminated Partners, Inc.
Mailing Address 17480 Dallas Parkway, Suite 125
Dallas, Texas 75287

SIGNED the 14th day of February, 2005.

GENERAL PARTNER:

ILLUMINATED PARTNERS, INC.

By: Brian Markham
Brian Markham, President

Exhibit A-18 Secretary of State
201104500150

DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
02/14/2011	201104500150	REGISTRATION OF FOREIGN LIMITED PARTNERSHIP (LPF)	125.00	100.00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

CT CORPORATION SYSTEM
4400 EASTON COMMONS WAY, SUITE 125
TIMOTHY ROBERTSON
COLUMBUS, OH 43219

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Jon Husted

1996446

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

T.E.S. ENERGY SERVICES, L.P.

and, that said business records show the filing and recording of:

Document(s):

REGISTRATION OF FOREIGN LIMITED PARTNERSHIP

Document No(s):

201104500150



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 11th day of February, A.D. 2011.

A handwritten signature in cursive script that reads "Jon Husted".

Ohio Secretary of State

Exhibit B-1

JURISDICTIONS OF OPERATION T.E.S. ENERGY SERVICES, L.P.

Natural Gas State	License Required - License #
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Maryland	MD	IR-2563
Ohio	OH	11-214G(1)

License Not Required

Arizona
California
Colorado
District of Columbia (Washington
DC)
Illinois
Indiana
Iowa
Kansas
Kentucky
Michigan
Minnesota
Mississippi
Missouri
Montana
Nevada
New Hampshire
New Jersey
New Mexico
North Carolina
Oklahoma
Oregon
Pennsylvania
South Carolina
Tennessee
Wisconsin
Virginia

Exhibit B-2 Experience & Plans

T.E.S. ENERGY SERVICES, L.P.

Other:

Products and services include:

Current Services: Applicant is an energy consulting company of retail electric supply to end user commercial, industrial and residential customers. We work with businesses in the commercial, industrial and government entities to help them make informed decisions on their energy procurement throughout the deregulated territories in TX and PA.

Power Factor Correction

- Service Entrance Capacitor Banks eliminate low power factor utility penalties
- Motor Capacitors also eliminate distribution losses and save kilowatt hours (energy)

Energy / Operational Savings

- Lighting retrofits, on/off controls, daylight harvesting, skylights
- Identify incorrectly sized motors, overloaded equipment, loads that can be turned off
- Electrical capacity increases
- Adjustable speed drives
- High efficiency motors
- Identify compressed air leaks
- Air conditioning system desiccants
- Infrared inspection / scanning
- Predominant use studies to obtain sales tax exemption on gas and electric utility bills

Power Quality

- Measurements/studies to identify the root cause(s) of problems
- Provide power conditioning and various equipment solutions
- UPS
- Voltage regulation
- Surge protection
- Harmonic filters and line reactors
- Dip Proofing inverters
- Programming AC/DC adjustable speed drives to eliminate nuisance tripping
- Single phasing protection
- Flicker, motor soft starters
- Protective device coordination
- "Ride thru" techniques to eliminate nuisance equipment/process shutdowns

Engineering / Projects

- Studies
- Specialized design such as power measurement systems
- Specification preparation
- Turn key projects

Exhibit B-3 Summary of Experience

T.E.S. Energy Services, L.P.

MIKE TEAGUE

17180 Dallas Pkwy #200 • Dallas, TX 75287 • Phone: 972.033-0877 • Fax: 972-117-0400 • E-Mail: mikes@tesenergyservices.com

Objective

To provide quality consulting services through education and practical experiences.

Experience

Over-head and Underground Electrical Construction 1973-2004

- Co-owner and President of Teague Industries, Inc./ dba Utility Construction Co., Inc.
- Teague Industries, Inc. was a major contractor for Texas Utilities, Inc. for 54 years. We excelled in pioneering the development of underground electrical distribution systems throughout the State of Texas. As a complement to the business we installed thousands of miles of fiber-optic cable throughout the region as well as Overhead distribution power lines.

Power and Demand Side Consulting 2002-present

- I was co-founder of TES Energy Service, LP i.e., Teague Energy Services. TES Energy Services was founded to bring my energy background to the market place assisting customers with pricing options as well as demand side management of their facilities. My knowledge of the grid systems as well the production of electricity is of benefit to the customer who does not have the background to make difficult decisions on their electricity needs.

• Family

- I have been married for 36 years and have 3 children and three grandchildren.

Education

Graduated from Sherman High School 1968

Associate Degree- Business Grayson County College 1968-1970

Studied Business and Accounting University of Texas at Austin 1968-1973

Community Involvement

Chairman of the local American Diabetes Association 1975

Plano Symphony Orchestra Board 1983-1985

Plano Parks and Recreation Board 1985-1986

Plano City Council Member 1989-1991

Collin County Sheriff's Reserve (Certified Texas Peace Officer) 1991-2004

Exhibit B-3 Summary of Experience

T.E.S. Energy Services, L.P.

Frisco, Texas [Postal Code]

Phone: 972-447-0447 ext. 107 Fax: 972-447-0400 E-Mail: linda@tesenergyservices.com

Pat Teague

Experience

Teague Industries, Inc.

1975-2002

- 1975-77 Worked on Electrical Service Crew installing electrical services to residential
- 1977-79 Services Crew Foreman
- 1979-85 Superintendent of Services-in charge of as many as 30 services crews-90 people
- 1985 Vice-President of Construction for Electrical Underground and Overhead Distribution
- -2002 Executive Vice-President for Teague Industries head of Construction in charge of up to 350 employees

TES Energy Services

2002-2010

- Co-Founder and Co-CEO of TES Energy Services

Education

Sherman High School

1970

University of Texas @ Austin

1970-74

Degree-Bachelor of Science Business Administration

Exhibit B-3 Summary of Experience

T.E.S. Energy Services, L.P.

Jim H. Bono

17480 Dallas Parkway, Suite #200 Dallas, TX 75287

Phone 972-447-0447 Fax 972-447-0400 email: jlm@tesenergyservices.com

Objective

To assist customers with all of their energy needs. These needs would include electricity procurement, natural gas procurement, energy efficiency improvement projects, contract review, and billing audits. Building an overall relationship with customers where trust and honesty are vitally important and partnering with customers to make them as profitable as possible.

Experience

VP of Sales - TES Energy Services

3/2003 - Present

- Provide energy procurement and consultant services to customers throughout Texas.
- Assist clients with energy efficiency improvement projects
- Assist customers with billing issues as well as all service related problems.

Account Manager - TXU Energy

1/2000 - 3/2003

- Provide electricity and natural gas procurement services to commercial and industrial customers in Texas
- Build relationships with all customers to maintain and increase revenue.
- Assist all customers with service related problems

Education

Texas A&M University

May 1986

Bachelor of Science Degree in Electrical Engineering

Tyler Jr. College

May 1983

Associate of Art Degree

Skills

24 years of experience in the electric utility industry.

Motivated and enthusiastic about developing relationships with all clients

Successfully built and renewed energy agreements with over 100 commercial and industrial customers

Organized effective marketing tools to communicate with accounts.

Exhibit B-3 Summary of Experience
T.E.S. Energy Services, L.P.



Brian Markham, President

Brian Markham is the President of TES Energy Services, LP. Drawing a career that has cut across multiple industries inkling energy, distribution logistics, manufacturing representation and electrical supply distribution. Brian was also the past President of the Texas Electricity Professionals Association.

Prior to joining TES Energy Services, LP, Brian served as Vice President and General Manager of PhD. Southwest, Inc. PhD Southwest, Inc. is a leader in the distribution and logistics business throughout the United States.

Prior to joining PhD. Southwest, Inc., Brian worked within the house ware industry as the President and owner of D.U. Parker and Associates. D.U. Parker and Associates was a manufacturer representative in leading house ware manufactures.

Before joining D.U. Parker and Associates, Brian was the Director of Consumer Goods for Graybar Electric Co., located at the New York headquarters. Also, he served as the National Account Manager, Regional Manager and Branch Manager.

Brian earned his Bachelor of Business Administration at SMU and studied management courses at Harvard University. Brian served in the USMC.



Exhibit B-3 Summary of Experience

T.E.S. Energy Services, L.P.

Jerry Gatti

17480 Dallas Parkway, Suite 200 Dallas, TX. 75001

Phone: 972-447-0447 Fax: 972-447-0400 E-Mail: jerry@tesenergyservices.com

Objective

To offer complete energy consulting services nationwide.

Experience

TES Energy Services, LP

Oct. 2001 to Present

- Started energy services company in late 2001 as a business development idea out of Teague Industries, a utility construction firm founded in Texas in the late 1940's. Became "Registered aggregator" with Public Utility Commission of Texas in January 2002, the beginning of Texas deregulation of Electricity.
- As partner in firm, have built electric and gas clientele in Texas, California, Ohio, Maryland, California, Illinois, Washington DC. Need license in Pennsylvania to complete our services to nationwide clients.

ROK and Associates

September 1989 to October 2000.

- Sales Manager of Manufactures Rep firm covering Texas, Oklahoma, Arkansas, and Louisiana. Responsible for 17 salesmen and key accounts within territory doing \$95 million in sales.
- Responsible for transitioning firm from predominantly traditional auto parts to more lucrative retail product lines. Business more than tripled during tenure.

Education

Texas Christian University

Bachelor of Arts Degree

1967 to 1972

Skills

Business Development, Account management, and business computer skills.

Community Involvement

Boys and Girls Clubs, Prestonwood Country Club, Prestonwood Business Networking Group, Texas Electric Professionals Association, numerous Chambers of Commerce in the Dallas area.

Exhibit B-4
“Disclosure of Liabilities and Investigations”

T.E.S. ENERGY SERVICES, L.P.

Exhibit B-4 is not applicable. None Exist.

Exhibit C-1 Annual Report

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-1 is not applicable. There are no annual reports to shareholders.

Exhibit C-2 SEC Filings

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-2 is not applicable. As an energy consultant, we are not required to report to the SEC.

Exhibit C-3

Financial Statements

T.E.S. Energy Services, L.P.

Documents submitted in connection with this Exhibit will be filed under seal, pursuant to Ohio Admin. Code 4901:1-27-08(A).

Exhibit C-4 Financial Arrangements

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-4 is not applicable. Applicant is applying for gas broker license, only.

Exhibit C-5

Forecasted Financial Statements

T.E.S. Energy Services, L.P.

Documents submitted in connection with this Exhibit will be filed under seal, pursuant to Ohio Admin. Code 4901:1-27-08(A).

Exhibit C-6 Credit Rating

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-6 is not applicable. Applicant is applying for gas broker license, only. Privately held.

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"



Decide with Confidence

TES ENERGY SERVICES, LP

D-U-N-S® 36-112-1366

Single
17480 Dallas Pkwy Ste 200,
Dallas, TX 75287

Phone 972 447-0447

Comprehensive Report

Purchase Date: 04/01/2015

Last Update Date: 03/28/2015

Attention: PM

Executive Summary

Company Info

Year Started 2003
Control Year 2003

Employees 10

D&B Rating

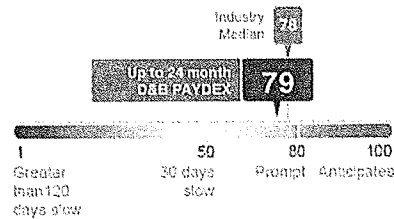
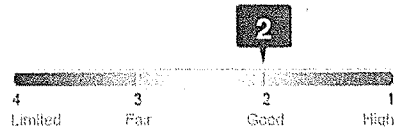
D&B Rating

1R2

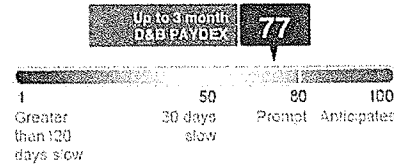
D&B PAYDEX®

Up to 24 month D&B PAYDEX

Composite Credit Appraisal

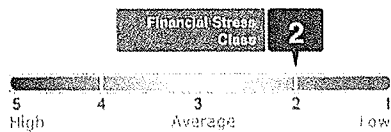


Up to 3 month D&B PAYDEX



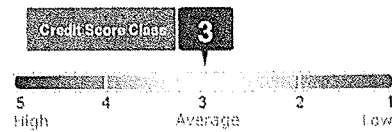
Predictive Analytics

Financial Stress Class



The Financial Stress Class of 2 for this company shows that firms with this class had a failure rate of 0.09% (9 per 10,000).

Credit Score Class



The Credit Score class of 3 for this company shows that 5.80% of firms with this classification paid one or more bills severely delinquent.

Financial Stress Class 2
Financial Stress Score 1,511
Highest Risk 1,001
Lowest Risk 1,875

Credit Score Class 3
Credit Score 501
Highest Risk 101
Lowest Risk 670

Credit Limit Recommendation

Risk Category

D&B Viability Rating

D&B Viability Rating

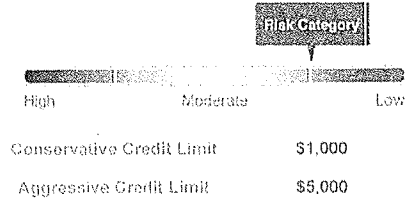


Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"

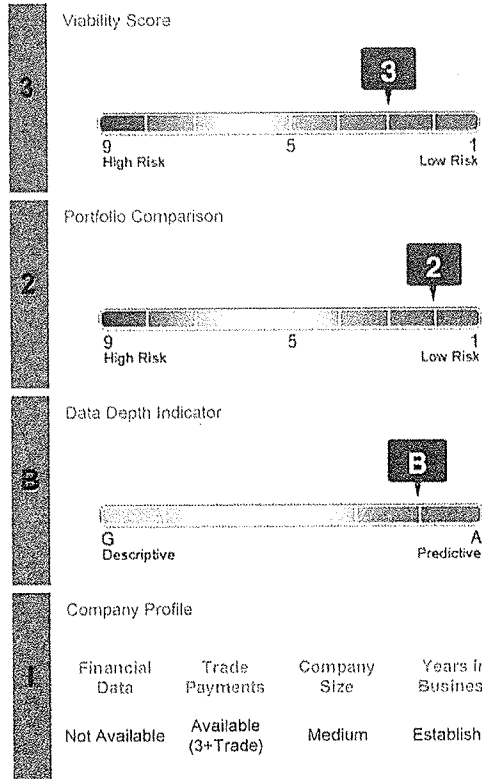


Decide with Confidence

Risk Category



D&B Viability Rating



Business Information

Business Summary

SIC 7539
Electrical consulting services

NAICS 811118
Other Automotive Mechanical and Electrical Repair and Maintenance

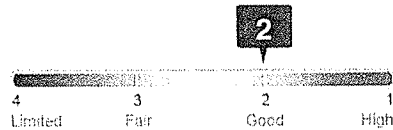
History Status CLEAR

Credit Capacity Summary

D&B Rating

1R2

Composite Credit Appraisal



Prior D&B Rating 1R2

Rating Date 02/08/2013

Payment Activity (based on 7 experiences) USD

Average High Credit \$500

Highest Credit 750

Total Highest Credit 2,550

D&B Viability Rating

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"



Decide with Confidence

3

Viability Score



Compared to All US Businesses within D&B Database:

- Level of risk: Low Risk
- Businesses ranked 3 have a probability of becoming no longer viable: 3%
- Percentage of businesses ranked 3: 15%
- Across all US businesses, the average probability of becoming no longer viable: 14%

2

Portfolio Comparison



Compared to all Businesses within the same MODEL SEGMENT:

Model Segment: Established Trade Payments

- Level of risk: Low Risk
- Businesses ranked 2 within this model segment have a probability of becoming no longer viable: 3%
- Percentage of businesses ranked 2 within this model segment: 16%
- Within this model segment, the average probability of becoming no longer viable: 5%

B

Data Depth Indicator



Data Depth Indicator Details:

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Basic Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

You have the ability to influence the confidence of the viability assessment by asking the business to report more information to D&B at

<https://iupdate.dnb.com/iUpdate/>

1

Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Medium	Established

Company Profile Details:

- Financial Data: Not Available
- Trade Payments: Available (3+Trade)
- Business Size: Medium (Employees: 10-49 or Sales: \$100K-\$499K)
- Years in Business: Established (5+)

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"



Decide with Confidence

Business History

Officers
JIM BONO, MEMBER;
JERRY GATTI, MEMBER;
MIKE TEAGUE, MEMBER;
PAT TEAGUE, MEMBER

As of 03/28/2015

Business started 2003.

JIM BONO PARTNER. Antecedents are undetermined.

JERRY GATTI PARTNER. Antecedents are undetermined.

MIKE TEAGUE, PARTNER. Antecedents are undetermined.

PAT TEAGUE, PARTNER. Antecedents are undetermined.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Apr 05 2013:

Registered Name	T. E. S. ENERGY SERVICES, L.P.	Registration ID	0800253124	Principals	
		Duration	PERPETUAL		
		Status	IN EXISTENCE		
Business Type	DOMESTIC LIMITED PARTNERSHIP	Where Filed	SECRETARY OF STATE, AUSTIN, TX	Name	Title
				ILLUMINATED PARTNERS, INC.	GENERAL PARTNER
State of Incorporation	TEXAS	Registered Agent	DAVID E BRUSLOW 14755 PRESTON ROAD, SUITE 600, DALLAS, TX 752540000	17480 DALLAS PARKWAY;#200, DALLAS, TX 752870000, TX	
Filing Date	10/02/2003				

Government Activity Summary

Activity Summary	Possible candidate for socioeconomic program consideration		
Borrower	No	Labor Surplus Area	N/A
Administrative Debt	No	Small Business	YES (2015)
Grantee	No	Women Owned	N/A
Party Excluded from Federal Programs	No	Minority Owned	N/A
Public Company	N/A		
Contractor	No		
Importer/Exporter	N/A		

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Operations Data

As of 03/28/2015

Description: Provides business consulting services (100%).

Nonseasonal.

Employees: 10 which includes partners.

Facilities: Rents 2,500 sq. ft. in building.

Location: Suburban business section on main street.

Industry Data

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"



Decide with Confidence

SIC

Code	Description
75390300	Electrical services
87119905	Electrical or electronic engineering

NAICS

Code	Description
811118	Other Automotive Mechanical and Electrical Repair and Maintenance
541330	Engineering Services

Financial Statements

Key Business Ratios (Based on 33 establishments)

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance. To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	UN	2.4	UN
Return on Net Worth	UN	13.0	UN
Short Term Solvency			
Current Ratio	UN	1.4	UN
Quick Ratio	UN	0.8	UN
Efficiency			
Assets Sales	UN	35.4	UN
Sales / Net Working Capital	UN	12.8	UN
Utilization			
Total Liabs / Net Worth	UN	142.4	UN

Most Recent Financial Statement

As of 03/28/2015

The name and address of this business have been confirmed by D&B using available sources.

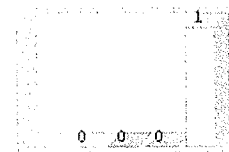
Indicators

Public Filings Summary

The following data includes both open and closed filings found in D&B's database on this company

Record Type	No. of Records	Most Recent Filing Date
Judgment	0	
Lien	0	
Suit	0	
UCC	1	06/12/2009

Public Filings



Bankruptcy Judgment Lien Suit UCC

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"



Decide with Confidence

Full Filings

UCC Filings

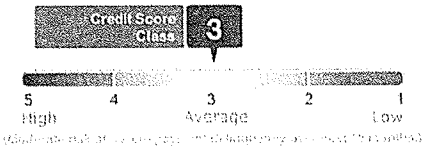
Collateral	Leased Equipment	Latest Info Received	06/22/2009
Filing No.	090016709769	Type	Original
Where Filed	SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX	Date Filed	06/12/2009
Secured Party	CHASE BANK, OKLAHOMA CITY, OK		
Debtor	TES ENERGY SERVICES		

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed. Additional UCC and SLJ filings for this company can be found by conducting a more detailed search in our Public Records Database.

Commercial Credit Score

Summary

Credit Score Class



Incidence of Delinquent Payment

Among Companies with This Class	5.80%
Average Compared to All Businesses	10.20%
Credit Score Percentile	52
Credit Score	501
Number of Payment Experiences	7

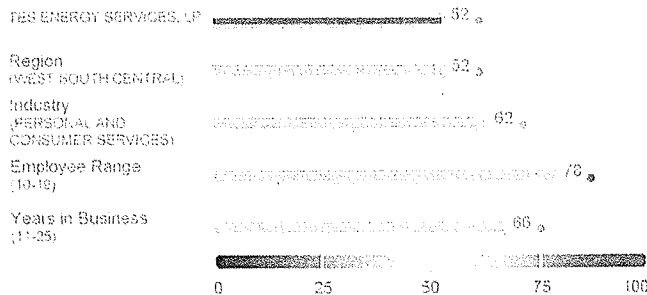
Key Factors

- Recent high balance past due
- Higher risk industry based on delinquency rates for this industry
- Evidence of recent payment experiences paid later than 30 days
- Proportion of past due balances to total amount owing

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.
- The Credit Score Percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Credit Score Percentile Norms Comparison



- Similar risk compared to other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Financial Stress Score

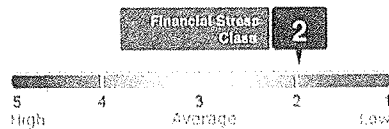


Decide with Confidence

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"

Summary

Financial Stress Class



Financial Stress Score Percentile

Financial Stress National Percentile	69
Financial Stress Score	1511
Probability of Failure with This Score	0.09%
Failure per 10K	9/10,000
Average Failure Rate within D&B database	0.48%
Failure per 10K	48/10,000
Number of Payment Experiences	7

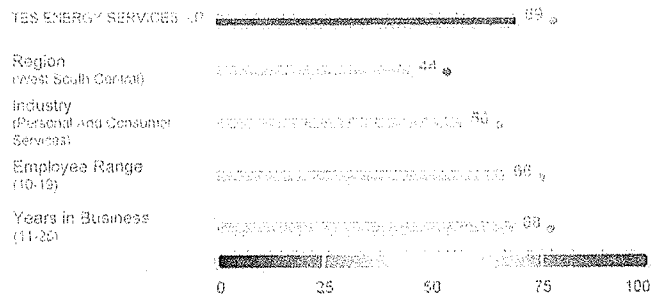
Key Factors

- Low proportion of satisfactory payment experiences to total payment experiences.

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The probability of failure shows the percentage of firms in a given percentile that discontinue operations with loss to creditors. The average probability of failure is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Financial Stress Percentile Comparison



- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Advanced Paydex + CLR

D&B PAYDEX®

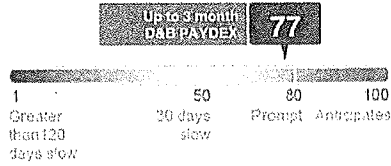
Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"



Decide with Confidence

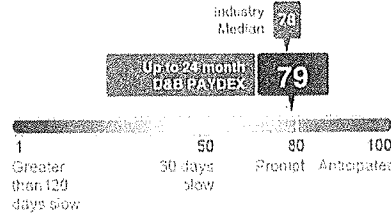
Shows the D&B PAYDEX scores as calculated up to 3 months and up to 24 months of payment experiences.

Up to 3 month D&B PAYDEX



When weighted by dollar amount, payments to suppliers average 5 Days Beyond Terms. Based on payments collected over last 3 months.

Up to 24 month D&B PAYDEX



When weighted by dollar amount, payments to suppliers average 2 days beyond terms. Based on payments collected up to 24 months.

When weighted by dollar amount, the industry average is 3 DAYS BEYOND terms.

High risk of late payment (average 30 to 120 days beyond terms)

Medium risk of late payment (average 30 days or less beyond terms)

Low risk of late payment (average prompt to 30+ days sooner)

Payment Trend	unchanged *	Total Payment Experiences for the HQ	7	Highest Now Owing	\$500
Payments Within Terms	91%	Total Placed for Collection	0	Highest Past Due	\$100
Average High Credit	\$500	Largest High Credit	\$750		

* compared to payments three months ago

Credit Limit Recommendation

Risk Category



Recommendation Date

04/01/2015

Conservative Credit Limit

\$1,000

Aggressive Credit Limit

\$5,000

Key Factor

Risk is assessed using D&B's scoring methodology and is one factor used to create the recommended limits

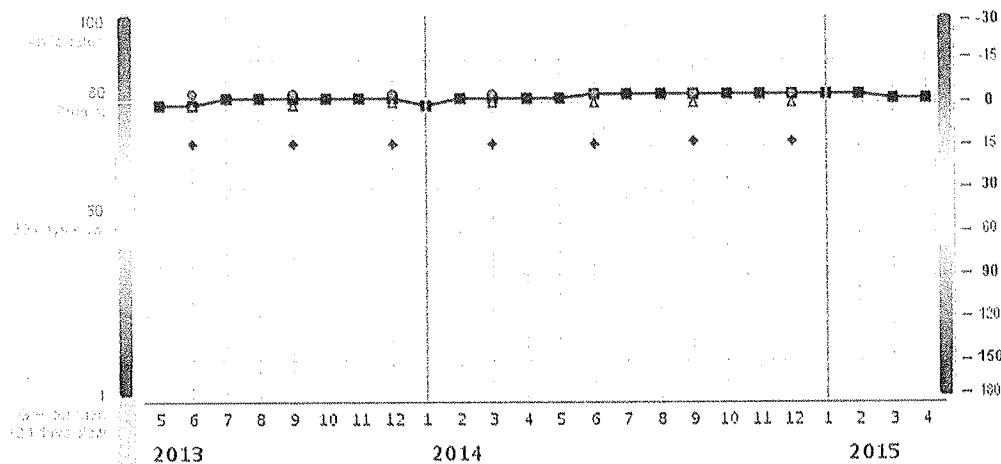
PAYDEX Yearly Trend

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Electrical consulting services, based on SIC code 7539.

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"



Decide with Confidence



This Business	77	77	79	79	79	79	79	79	77	79	79	79	79	80	80	80	80	80	80	80	80	79	79
Industry Quartiles																							
Upper			80		80			80		80			80		80		80		80				
Median			77		77			78		78			78		78		78		78				
Lower			67		67			67		67			67		67		68		68				

Note

- Current PAYDEX[®] for this Business is 79, or equal to 2 days beyond terms.
- The 24 month high paydex is 80.0, or equal to GENERALLY WITHIN terms.
- The 24 month low paydex is 77.0, or equal to 5 DAYS BEYOND terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile.
- Industry lower quartile represents the performance of the payers in the 25th percentile.

Payment Habits

Credit Extended	% of Payments Within Terms	No. of Payment Experiences	Total Amount USD
Over \$100,000	0%	0	\$0
50,000-100,000	0%	0	0
15,000-49,999	0%	0	0
5,000-14,999	0%	0	0
1,000-4,999	0%	0	0
Under 1,000	95%	5	2,500

Based on up to 24 months of payments

Payment Summary

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 7 payment experiences in D&B's file, with 3 experiences reported during the last three month period. The highest Now Owes on file is \$500. The highest Past Due on file is \$100.

All Industries

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"



Decide with Confidence

Industries	Total Received	Total Amounts	Largest High Credit	Within Terms (%)	Days Slow (%)			
					0-30	31-60	61-90	90+
Public finance	2	\$1,250	\$750	100	0	0	0	0
Security broker/deal	1	750	750	100	0	0	0	0
Ret stationary	1	250	250	100	0	0	0	0
Whol office supplies	1	250	250	50	50	0	0	0

Other Payment Categories

Category	Total Received	Total Dollar Amounts	Largest High Credit
Cash experiences	2	\$50	\$50
Payment record unknown	0	0	0
Unfavorable comments	0	0	0
Placed for Collection	0	0	0

Detailed Payment History

Date Reported	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale within(months)
February 2015	Ppt	\$750	\$500	\$0	N30	1
	Ppt	250	250	0	N30	1
	Ppt-Slow 30	250	100	100	N30	1
July 2014	Ppt	500	0	0	N/A	1
	(005)	50	0	0	Cash account	1
May 2013	Ppt	750	0	0	N/A	1
	(007)	0	0	0	Cash account	6-12

Lines shown in red are 30 or more days beyond terms

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"

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For help reading this report, please review our [sample report](#).

Search Inquiry: 851811870 / (My company)

CreditScoreSM Report

as of: 03/31/15 16:58 ET

T.E.S. Energy Services, L.P.

Address: 17480 Dallas Pkwy Ste 200
Dallas, TX 75287-7304
United States
Phone: 972-447-0447
Website: tesenergyservices.com
Experian SIN: 851811870
Agent: C T Corporation System
Agent Address: 1999 Bryan ST Suite 900
Dallas, TX

Also is (or has been) operating as:
Tes Energy Services LP

Key Personnel: Mike Teague
SIC Code: 4911-Electric Services
8742-Management Consulting Services
NAICS Code: 221122-Electric Power Distribution
541610-Management Consulting Services
Business Type: Partnership
Experian File Established: October 2003
Experian Years on File: 12 Years
Years in Business: More than 12 Years
Total Employees: 63

Sales: \$10,000,000
Filing Data Provided by: Texas
Date of Incorporation: 10/02/2003

Payment Tradelines (see charts): 1
UCC Filings: 0
✓ Businesses Scoring Worse: 76%
✓ Bankruptcies: 0
✓ Liens: 0
✓ Judgments Filed: 0
✓ Collections: 0

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.

Credit Summary

[Back to top](#)

Credit Ranking Score: 76

High Risk Low Risk

The objective of the Credit Ranking Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of recently active commercial accounts.
- Ratio of total bal to total high bal across all comm accts.
- Length of time on experian's file.

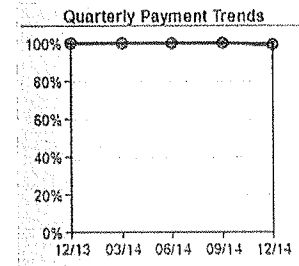
Recommended Action: Low Risk

Exhibit C-6 "Credit Rating" & Exhibit C-7 "Credit Report"

Payment Summary

[Back to top](#)

Insufficient information to produce
Monthly Payment Trends
chart.

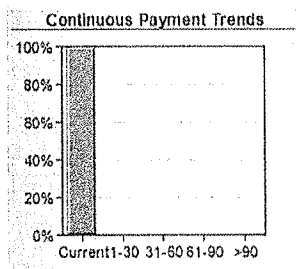


*Percentage of on-time payments by quarter.

Insufficient information to produce
Monthly Payment Trends
table.

Quarterly Payment Trends - Recent Activity

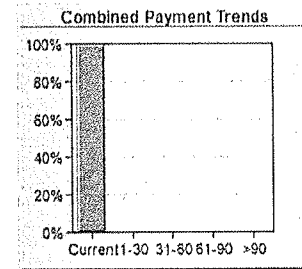
Date	Balance	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
12/13	\$20,900	100%	0%	0%	0%	0%
03/14	\$19,600	100%	0%	0%	0%	0%
06/14	\$18,600	100%	0%	0%	0%	0%
09/14	\$17,500	100%	0%	0%	0%	0%
12/14	\$16,400	99%	1%	0%	0%	0%



*Continuous distribution with DBT.

Number of Accounts: 1
Present Balance: \$14,800
Highest Balance: \$21,700

Insufficient information to produce
Newly Reported Payment Trends
chart.



*Combined distribution with DBT.

Number of Accounts: 1
Present Balance: \$14,800
Highest Balance: \$21,700

Number of Accounts: 0
Present Balance: \$0
Highest Balance: \$0

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Exhibit C-8

Bankruptcy Information

T.E.S. Energy Services, L.P.

Exhibit C-8 is not applicable. No bankruptcy.

Exhibit C-9 Merger Information

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-9 is not applicable. There has not been a merger.

Exhibit D-1 Operations

T.E.S. ENERGY SERVICES, L.P.

Other:

Products and services include:

Current Services: Applicant is an energy consulting company of retail electric supply to end user commercial, industrial and residential customers. We work with businesses in the commercial, industrial and government entities to help them make informed decisions on their energy procurement throughout the deregulated territories.

Power Factor Correction

- Service Entrance Capacitor Banks eliminate low power factor utility penalties
- Motor Capacitors also eliminate distribution losses and save kilowatt hours (energy)

Energy / Operational Savings

- Lighting retrofits, on/off controls, daylight harvesting, skylights
- Identify incorrectly sized motors, overloaded equipment, loads that can be turned off
- Electrical capacity increases
- Adjustable speed drives
- High efficiency motors
- Identify compressed air leaks
- Air conditioning system desiccants
- Infrared inspection / scanning
- Predominant use studies to obtain sales tax exemption on gas and electric utility bills

Power Quality

- Measurements/studies to identify the root cause(s) of problems
- Provide power conditioning and various equipment solutions
- UPS
- Voltage regulation
- Surge protection
- Harmonic filters and line reactors
- Dip Proofing inverters
- Programming AC/DC adjustable speed drives to eliminate nuisance tripping
- Single phasing protection
- Flicker, motor soft starters
- Protective device coordination
- "Ride thru" techniques to eliminate nuisance equipment/process shutdowns

Engineering / Projects

- Studies
- Specialized design such as power measurement systems
- Specification preparation
- Turn key projects

Exhibit D-2 Operations Expertise

T.E.S. Energy Services, L.P.

MIKE TEAGUE

17180 Dallas Pkwy #200 • Dallas, Tx 75287 • Phone: 972-103-0877 • Fax: 972-117-0100 • E-Mail: mike@tesenergyservices.com

Objective

To provide quality consulting services through education and practical experiences.

Experience

Over-head and Under-ground Electrical Construction 1973-2004

- Co-owner and President of Teague Industries, Inc./ dba Utility Construction Co., Inc.
- Teague Industries, Inc. was a major contractor for Texas Utilities, Inc. for 34 years. We excelled in pioneering the development of underground electrical distribution systems throughout the State of Texas. As a complement to the business we installed thousands of miles of fiber-optic cable throughout the region as well as Overhead distribution power lines.

Power and Demand Side Consulting 2002-present

- I was co-founder of TES Energy Service, LP i.e., Teague Energy Services. TES Energy Services was founded to bring my energy background to the market place assisting customers with pricing options as well as demand side management of their facilities. My knowledge of the grid systems as well the production of electricity is of benefit to the customer who does not have the background to make difficult decisions on their electricity needs.

• Family

- I have been married for 36 years and have 3 children and three grandchildren.

Education

Graduated from Sherman High School 1968

Associate Degree- Business Grayson County College 1968-1970

Studied Business and Accounting University of Texas at Austin 1968-1973

Community Involvement

Chairman of the local American Diabetes Association 1975

Plano Symphony Orchestra Board 1983-1985

Plano Parks and Recreation Board 1985-1986

Plano City Council Member 1989-1991

Collin County Sheriff Reserve (Certified Texas Peace Officer) 1991-2004

Exhibit D-2 Operations Expertise

T.E.S. Energy Services, L.P.

Frisco, Texas [Postal Code]

Phone: 972-447-0447 ext. 107 Fax: 972-447-0400 E-Mail: linda@tesenergyservices.com

Pat Teague

Experience

Teague Industries, Inc.

1975-2002

- 1975-77 Worked on Electrical Service Crew installing electrical services to residential
- 1977-79 Services Crew Foreman
- 1979-85 Superintendent of Services-in charge of as many as 30 services crews-90 people
- 1985 Vice-President of Construction for Electrical Underground and Overhead Distribution
- -2002 Executive Vice-President for Teague Industries head of Construction in charge of up to 350 employees

TES Energy Services

2002-2010

- Co-Founder and Co-CEO of TES Energy Services

Education

Sherman High School

1970

University of Texas @ Austin

1970-74

Degree-Bachelor of Science Business Administration

Exhibit D-2 Operations Expertise

T.E.S. Energy Services, L.P.

Jim H. Bono

17480 Dallas Parkway, Suite #200 Dallas, TX 75287

Phone 972-447-0447 Fax 972-447-0400 email: jim@tesenergyservices.com

Objective

To assist customers with all of their energy needs. These needs would include electricity procurement, natural gas procurement, energy efficiency improvement projects, contract review, and billing audits. Building an overall relationship with customers where trust and honesty are vitally important and partnering with customers to make them as profitable as possible.

Experience

VP of Sales - TES Energy Services

3/2003 - Present

- Provide energy procurement and consultant services to customers throughout Texas.
- Assist clients with energy efficiency improvement projects
- Assist customers with billing issues as well as all service related problems.

Account Manager - TXU Energy

1/2000 - 3/2003

- Provide electricity and natural gas procurement services to commercial and industrial customers in Texas
- Build relationships with all customers to maintain and increase revenue.
- Assist all customers with service related problems

Education

Texas A&M University

May 1986

Bachelor of Science Degree in Electrical Engineering

Tyler Jr. College

May 1983

Associate of Art Degree

Skills

24 years of experience in the electric utility industry.

Motivated and enthusiastic about developing relationships with all clients

Successfully built and renewed energy agreements with over 100 commercial and industrial customers

Organized effective marketing tools to communicate with accounts.

Exhibit D-2 Operations Expertise
T.E.S. Energy Services, L.P.



Brian Markham, President

Brian Markham is the President of TES Energy Services, LP. Drawing a career that has cut across multiple industries inkling energy, distribution logistics, manufacturing representation and electrical supply distribution. Brian was also the past President of the Texas Electricity Professionals Association.

Prior to joining TES Energy Services, LP, Brian served as Vice President and General Manager of PhD. Southwest, Inc. PhD Southwest, Inc. is a leader in the distribution and logistics business throughout the United States.

Prior to joining PhD. Southwest, Inc., Brian worked within the house ware industry as the President and owner of D.U. Parker and Associates. D.U. Parker and Associates was a manufacturer representative in leading house ware manufactures.

Before joining D.U. Parker and Associates, Brian was the Director of Consumer Goods for Graybar Electric Co., located at the New York headquarters. Also, he served as the National Account Manager, Regional Manager and Branch Manager.

Brian earned his Bachelor of Business Administration at SMU and studied management courses at Harvard University. Brian served in the USMC.



Exhibit D-2 Operations Expertise

T.E.S. Energy Services, L.P.

Jerry Gatti

17480 Dallas Parkway, Suite 200 Dallas, TX. 75001

Phone: 972-447-0447 Fax: 972-447-0400 E-Mail: jerry@tesenergyservices.com

Objective

To offer complete energy consulting services nationwide.

Experience

TES Energy Services, LP

Oct. 2001 to Present

- Started energy services company in late 2001 as a business development idea out of Teague Industries, a utility construction firm founded in Texas in the late 1940's. Became "Registered aggregator" with Public Utility Commission of Texas in January 2002, the beginning of Texas deregulation of Electricity.
- As partner in firm, have built electric and gas clientele in Texas, California, Ohio, Maryland, California, Illinois, Washington DC. Need license in Pennsylvania to complete our services to nationwide clients.

ROK and Associates

September 1989 to October 2000.

- Sales Manager of Manufactures Rep firm covering Texas, Oklahoma, Arkansas, and Louisiana. Responsible for 17 salesmen and key accounts within territory doing \$95 million in sales.
- Responsible for transitioning firm from predominantly traditional auto parts to more lucrative retail product lines. Business more than tripled during tenure.

Education

Texas Christian University

Bachelor of Arts Degree

1967 to 1972

Skills

Business Development, Account management, and business computer skills.

Community Involvement

Boys and Girls Clubs, Prestonwood Country Club, Prestonwood Business Networking Group, Texas Electric Professionals Association, numerous Chambers of Commerce in the Dallas area.

Exhibit D-3

Key Technical Personnel

T.E.S. ENERGY SERVICES, L.P.

Name	Email Address	Telephone
Mike Teague, Co-CEO	mike@tesenergyservices.com	972-447-0447 ext 106
Pat Teague, Co-CEO	pat@tesenergyservices.com	972-447-0447 ext 107
Jerry Gatti, VP	jerry@tesenergyservices.com	972-447-0447 ext 104
Brian Markham, President	brian@tesenergyservices.com	972-447-0447 ext 101
Jim Bono, VP Sales	jim@tesenergyservices.com	903-821-7275

Exhibit D-3 part 2 Key Technical Personnel

T.E.S. Energy Services, L.P.

MIKE TEAGUE

17180 Dollar Hwy 8200 • Dallas, TX 75287 • Phone: 972-013-0377 • Fax: 972-117-0100 • E-Mail: mike@tesenergyservices.com

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Piano Parks and Recreation Board 1983-1986

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This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

4/7/2015 4:21:30 PM

in

Case No(s). 11-1209-GA-AGG

Summary: Application for Renewal Certification as a Competitive Retail Natural Gas Aggregator/Broker electronically filed by Ms. Margeaux Kimbrough on behalf of T.E.S. Energy Services, LP