15-051-EL-AGG 12-3262-EL-AGB

January 12, 2015

Public Utilities Commission of Ohio Docketing Division
180 East Broad Street
Columbus. Ohio 43215

Re:

Renewal Application for Aggregators/Power Brokers

U.S. Power Trade LLC

2015 JAN 13 PM 12: 09

To Whom It May Concern:

Enclosed please find a Renewal Application for Aggregators/Power Brokers that was completed for our client, U.S. Power Trade LLC. Once the application has been processed, please forward evidence of approval to the mailing address on the application.

If there is any issue, or if you require any further information, please do not hesitate to contact me.

Thank you,

Holly Smith

LicenseLogix 140 Grand Street, Suite 300 White Plains, NY 10601 hsmlth@licenselogix.com (800) 292-0909 x323



The Public Utilities Commission of Ohio

Telephone # 724-328-3300

E-mail address (if any) rrizzitano@uspowertrade.com

Original AGG	
Case Number	Version
ELAGG	August 2004
12-32102-FL-AGB	<u> </u>

RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

RENEWAL INFORMATION A. Applicant's legal name, address, telephone number, PUCO certificate number, and A-1 web site address Legal Name U.S. Power Trade LLC Address 2454 Lakemont Dr Gibsonia, PA 15044 Jan 19, 2013 PUCO Certificate # and Date Certified 13-627E (1) Telephone # 724-328-3300 Web site address (if any) A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio Legal Name U.S. Power Trade LLC Address 2454 Lakemont Dr Gibsonia, PA 15044 Telephone # 724-328-3300 Web site address (if any) A-3 List all names under which the applicant does business in North America U.S. Powertrade Contact person for regulatory or emergency matters A-4 Name Robert Rizzitano Title CEO Business address 2454 Lakemont Drive

Fax #

A-3	Contact person for Commission Staff	use in investigating customer complaints
	Name Robert Rizzitano	
	Title CEO	
	Business address 2454 Lakemont Driv	e Gibsonia, PA 15044
	Telephone # 724-328-3300 E-mail address (if any) rrizzitano@uspo	Fax #
	E-mail address (if any) rrizzitano@uspo	owertrade.com
A-6	Applicant's address and toll-free num	ber for customer service and complaints
	Customer Service address 2454 Lakemor	nt Dr., Gibsonia, PA 15044
	Toll-free Telephone # 866-599-2739	Fax # 412-774-3084
	E-mail address (if any)	
A-7	Applicant's federal employer identific	ation number # <u>46-0957457</u>
A-8	Applicant's form of ownership (check	one)
	☐ Sole Proprietorship	□Partnership
	Limited Liability Partnership (LLP)	Limited Liability Company (LLC)
	☐ Corporation	☐ Other
	PROVIDE THE FOLLOWING AS SEPARA	TE ATTACHMENTS AND LABEL AS INDICATED:
A-9		rectors & Partners" provide the names, titles,
	addresses and telephone numbers of the or other similar officials.	applicant's principal officers, directors, partners,
	of other similar officials.	
A-10	Exhibit A-10 "Corporate Structure,"	provide a description of the applicant's corporate
		on of such structure, and a list of all affiliate and
		ail or wholesale electricity or natural gas to
	customers and companies that aggregate	customers in North America.
В.	APPLICANT MANAGERIAL C	CAPABILITY AND EXPERIENCE
	PROVIDE THE FOLLOWING AS SEPARA	TE ATTACHMENTS AND LABEL AS INDICATED:
	THO THE PODDOWN GAS SELAMA	E AT TACHMENTS AND LABEL AS INDICATED.
B-1	Exhibit B-1 "Jurisdictions of Operat	tion," provide a list of all jurisdictions in which
	the applicant or any affiliated interest	of the applicant is, at the date of filing the
	application, certified, licensed, registered	ed, or otherwise authorized to provide retail or
	wholesale electric services including agg	gregation services. see attachment
n 4	E-Lilia na un	
B-2		rovide a description of the applicant's experience
		, providing contracted services, providing billing er inquiries and complaints in accordance with
	Commission rules adopted pursuant to S	
	Commission rules adopted pursuant to s	couldn 4720.10 of the Action Court

see attachment

- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide. Ν/Δ
- **B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

 See attachment
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why. N/A (LLC)
- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

 See attachment

- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

 See attached
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

Signature of Applicant & Title

Sworn and subscribed before me this 23fd day of December, 2014

Month

Year

Signature of official administering oath

Michelle Bollinger, Notary
Print Name and Title

COMMONWEALTH OF PENNSYLVANIA

My commission expires on

NOTARIAL SEAL MICHELLE BOLLINGER Notary Public

SOUTH WHITEHALL TWP, LEHIGH COUNTY
My Commission Expires Aug 3, 2018

Exhibit A-9 "Principal Officers, Directors & Partners:

Robert M. Rizzitano, CEO & Managing Member 2454 Lakemont Dr. Gibsonia, PA 15044 724-328-3300

Exhibit A-10 "Corporate Structure"

U.S Power Trade, LLC is a limited liability company. The sole member is Robert Rizzitano. There are no subsidiaries or parent companies.

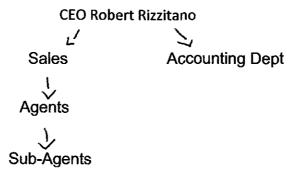


Exhibit B-2 "Experience&Plans"

CEO Robert Rizzitano has experience working at two prior energy broker companies. At Coastal Energy he was the Channel Partner Director where he managed agents, and oversaw auditing and utilities accounts. At Glacial Energy, Inc. he was a business development manager where he recruited agents for electricity sales, managed customer relations and was responsible for the growth of the company.

U.S. Power Trade, LLC has an electronic platform where business entities can enter a electronic, reverse auction for their third-party electricity contacts. They have engaged multiple supplies who have formal relationships with the Board of Public Utilities and are properly licensed in the areas they would like to service. The platform allows a client to put in a reserve price (the maximum they are willing to pay), and the suppliers can bid at that number or below. Each supplier will have at least a week to do their due diligence in regards to credit and usage information. They have quality control plans in place where they can send letters to all service addresses that register for a reverse auction to ensure the person representing the business entity is the authorized person to engage in such an action.

EXHIBIT B-1 "Jurisdictions of Operation"

STATE	LICENSE REQUIRED	LICENSE STATUS	LICENSE #
CONNECTICUT	NO		-
DELAWARE	YES	Issued 6.18.13	13-137
ILLINOIS	YES	Issued 1.11.13	13-0054
MAINE	YES	Issued 1.25.13	2013-00023
MARYLAND	YES	Issued 3.08.13	IR-2911
MASSACHUSETTS	YES	Issued 3.13.13	EB-240
NEW JERSEY	YES	Issued 2.20.13	EA-0213
NEW YORK	NO		
ОНЮ	YES	Issued 1.19.13	13-627E (1)
PENNSYLVANIA	YES	Issued 4.04.13	A-2013-2341976
RHODE ISLAND	NO		
TEXAS	NO		
VIRGINIA	NO		



Annual Report to the Commission for Competitive Retail Electric Service

GOVERNMENTAL AGGREGATOR

POWER MARKETER

RETAIL ELECTRIC GENERATION PROVIDER

POWER BROKER

Certification Number: 13-627E

PUCOID Number: 352811

Annual Report for the Year ending December 31, 2013 of US Power Trade LLC

Address:

2454 Lakemont Dr Gibsonia, PA 15044

Website URL: N/A

Filed by: Robert Rizzitano (724) 328-3300

Changes: This company did not have any changes in name(s), principal address, legal status, ownership, corporate structure or operations during the 2013 reporting year.

Annual Report filings and instructions are available at: www.puco.ohio.gov/puco/docketing/

Customer Class	Sales (kWh)	Earnings(\$)
Residential	0	\$0
Commercial	0	\$12,267
Industrial	0	\$0
Other	0	\$0
Total	0	\$12,267

Instructions:

This information is used for PUCO annual assessment purposes pursuant to Section 4905.10, Revised Code. The reporting company shall report its intrastate gross earnings for the provision of retail services (e.g. Retail Electric Generation, Broker, Marketer, Governmental Aggregator) for which it is subject to certification by the PUCO under Section 4928, Revised Code. In addition, power providers please provide all corresponding sales of kilowatt hours of electricity. Sales of kilowatt hours of electricity are deemed to occur at the meter of the retail customer.

The reporting company shall maintain supporting and/or subsidiary records to separately record receipts and sales of electricity derived from operations other than in Ohio. Information presented herein is subject to audit by the PUCO.

IN ORDER TO ENSURE THAT PUCO CORRESPONDENCE IS DIRECTED TO THE APPROPRIATE PERSON AT THE CORRECT ADDRESS, PLEASE COMPLETE THE FOLLOWING.

Docketing Contact Information

sdesai@licenselogix.com	
Email	
Shayna Desai	LicenseLogix
Name	Title
150 Grand Street, 4th Floor White Plains, NY 10601	
Address	
(800) 292-0909	
Phone Number (including Area Code)	
Fiscal Contact Info	ormation
sdesai@licenselogix.com	
Email	
Shayna Desai	LicenseLogix
Name	Title
150 Grand Street, 4th Floor White Plains, NY 10601	
Address	
(800) 292-0909	
Phone Number (including Area Code)	

Ohio | Public Utilities Commission

Affidavit for the Filing of the Annual Report of a Regulated Entity

	Pennsylvania	
County of:	Allegheny	
Affiant's Name:	Robert Rizzitano	
iffiant's Title:	CEO	
eporting Entity:	U.S. Power Trade LLC	
PATH: he understaned being duly re	worn, states that s/he is authorized to file the	foresting Appual Penart to
-		
	of Ohio on behalf of the above-named Repo	•
	ation, and belief, all statements of fact conti	
• •	e; and that said Annual Report is a correct sta	
ffairs of the Reporting Entity:	in respect to each and every matter set forth	during the reporting period
lentified therein.		
applicable, the employee, a	agent, accounting firm or other third party o	company indicated below is
ereby authorized to electroni	cally file said Annual Report on my behalf.	
Filer's Name:	Shayna Desai	
Filer's Title:	Account Manager	
Filer's Compa		
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8:59 AM 02/01/14 Accrual Basis

US POWERTRADE LLC Balance Sheet

As of December 31, 2013

	Dec-31,-13
ASSETS	
Current Assets	
Checking/Savings	
BANK OF AMERICA	7,335.05
Total Checking/Savings	7,335.05
Total Current Assets	7,335.05
Fixed Assets	
Accumulated Depreciation	-485.00
Furniture and Equipment	485.00
Total Fixed Assets	0.00
Other Assets Deferred Start Up Costs	
Less accuumulated amortization	-4,681.00
Deferred Start Up Costs - Other	28,084.00
Total Deferred Start Up Costs	23,403.00
Total Other Assets	23,403.00
TOTAL ASSETS	30,738.05
LIABILITIES & EQUITY Equity	
Member's Equity	28,191.00
Shareholder Distributions	-17,640.46
Net Income	20,187.51
Total Equity	30,738.05
TOTAL LIABILITIES & EQUITY	30,738.05

3:56 PM 01/31/14 Accrual Basis

US POWERTRADE LLC Profit & Loss

January through December 2013

	Jan-Dec 13
Ordinary Income/Expense Income	
Commission Income	118,410.05
Total Income	118,410.05
Expense	
Amortization	4,681.00
Bank Service Charges	567.00
Business Licenses and Permits	2,956.05
COMMISSION EXPENSE	78,805,97
Interest Expense	43.43
Office Supplies	1,038.63
Postage and Delivery	103.06
Professional Fees	2,825.00
Rent Expense	5,700.00
Telephone Expense	1,502.40
Total Expense	98,222.54
Net Ordinary Income	20,187.51
Net Income	20,187.51

US POWER TRADE, LLC PROJECTED STATEMENT OF EARNINGS For the period of JANUARY, 2015 to DECEMBER, 2015

Total MCF Sold Average MCF per deal	Assumptions Total kWh Sold Average kWh per deal	Earnings (Loss) before Taxes	Total Other	Other Income and (Expenses): Office Rental Travel & Entertainment	Total Administrative Expenses	Amort: Prepaid Start-Up Costs	Amort: Software Development	Promotional Exp	Professional Fees	Ticketing System	Accounting Wages	Administrative Costs and Expenses:	Earnings (loss) from operations	Total Direct Costs & Exp	Advertising and Marketing	Drocking Coast	Customer Support Wages	Hosting Fees	Agent Fees-Natural Gas	Direct Costs and Expenses: Agent Fees-Electric	TOTAL REVENUE	Natural Gas Natural Gas Promotional Products Other Income	REVENUE	
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US POWER TRADE, LLC
PROJECTED STATEMENT OF EARNINGS
For the period of JANUARY, 2016 to DECEMBER, 2016

Total MCF Sold Average MCF per deal	Assumptions Total KWh Sold Average KWh per deal	Earnings (Loss) before Taxes	Total Other	Other Income and (Expenses): Office Rental Travel & Entertainment	Total Administrative Expenses	Amort: Prepaid Start-Up Costs	Amort: Software Development	Promotional Exp	Professional Fees	Ticketing System	Agent & Direction Direct March	Administrative Costs and Expenses:	Earnings (loss) from operations	Local Direct Costs of Exp		Advertising and Marketing	Product Cost	Bank fees	Customer Support Wages	Hosting Fees	Agent Fees-Natural Gas	Direct Costs and Expenses: Agent Fees-Electric	I O I AL NEVENOR		Other Income	REVENUE Electric Natural Gas	
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105,000	195,000,000	43,269	(21,000)	(9,000) (12,000)	133,600	6,000	12,000	3,000	6,000	- 4,000	78,000	10 400	197,889	7 10,001	0 0	6,000	•	1,500	7,800	٠.	731	390,000	016,300	000		585,000 31,500	Projected 12 month

AFFIDAVIT

State of	<u> </u>	Allentoux/ss.	
County of 6	ewigh:	(Town)	
Robert	R. n. (A.,OAffian	t, being duly sworn/affirmed according to la	w, deposes and says that:
He/She is the	CE.O.	(Office of Affiant) of U.S. Buen	The St (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Z.M.R

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL
MICHELLE BOLLINGER

Notary Public SOUTH WHITEHALL TWP, LEHIGH COUNTY My Commission Expires Aug 3, 2018

Sworn and subscribed before me this 23rd Month

day of DICENT

Year

Signature of official administering oath

Michale Bollinger, Notary

My commission expires on 8.3-18

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL
MICHELLE BOLLINGER
Notary Public
SOUTH WHITEHALL TWP, LEHIGH COUNTY
My Commission Expires Aug 3, 2018