



PUCO USE ONLY - Version 1.07		
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		12-3113-GA-AGG

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

A-2 Applicant information:

Legal Name Rapid Power Management, LLC
Address 19111 N. Dallas Parkway, Suite 125, Dallas, Texas 75287
Telephone No. 469-759-1450 Web site Address www.rapidpower.net
Current PUCO Certificate No. 12-281-G Effective Dates December 29, 2014 - December 29, 2015

A-3 Applicant information under which applicant will do business in Ohio:

Name Rapid Power Management, LLC
Address 19111 N. Dallas Parkway, Suite 125, Dallas, Texas 75287
Web site Address www.rapidpower.net Telephone No. 469-759-1450

A-4 List all names under which the applicant does business in North America:

Rapid Power Management, LLC

A-5 Contact person for regulatory or emergency matters:

Name Katie Casse Title Marketing
Business Address 19111 N. Dallas Parkway, Suite 125, Dallas, Texas 75287
Telephone No. 469-759-1450 Fax No. 972-820-0111 Email Address kcasse@rapidpower.net

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Katie Casse

Title Marketing

Business address 19111 N. Dallas Parkway, Suite 125, Dallas, Texas 75287

Telephone No. 469-759-1450

Fax No. 972-820-0111

Email Address kcasse@rapidpower.net

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 19111 N. Dallas Parkway, Suite 125, Dallas, Texas 75287

Toll-Free Telephone No. 1-800-509-3030

Fax No. 972-820-0111

Email Address info@rapidpower.net

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name Corporation Service Company

Title

Lawyers Incorporating Service

Business address

50 W. Broad Street, Suite 1800, Columbus, OH 43215

Telephone No. 800-972-9808

Fax No. 302-636-5464

Email Address annualreports@cscinfo.com

A-9 Applicant's federal employer identification number 11-3831277

A-10 Applicant's form of ownership: (Check one)

☐ Sole Proprietorship

☐ Partnership

☐ Limited Liability Partnership (LLP)

☒ Limited Liability Company (LLC)

☐ Corporation

☐ Other

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input type="checkbox"/> Vectren Energy Delivery of Ohio	<input type="checkbox"/> Residential	<input type="checkbox"/> Small Commercial	<input type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ Columbia Gas of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	Jan 2013
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	Jan 2013
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☒ Dominion East Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	Jan 2013
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	Jan 2013
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☒ Duke Energy Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	Jan 2013
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	Jan 2013
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Vectren Energy Delivery of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 **Exhibit A-15 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 **Exhibit A-16 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-17 **Exhibit A-17 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-18 **Exhibit A-18 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 **Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title Katie Casse, Marketing

Katie Casse

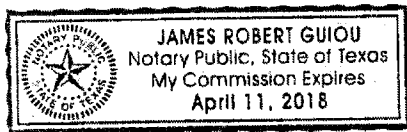
Sworn and subscribed before me this 4th day of December Month 2014 Year

James R. Guiou

Signature of official administering oath

James R. Guiou - Notary

Print Name and Title



My commission expires on

4-11-18



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of
Rapid Power Management
for a Certificate or Renewal Certificate to Provide
Competitive Retail Natural Gas Service in Ohio.

)
)
)
)

Case No. 12-3113 -GA-AGG

County of Collin
State of Texas

Rapid Power Management, Katie Casse

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

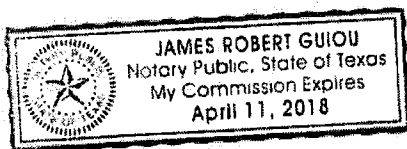
Affiant Signature & Title Katie Casse, Marketing

Katie Casse

Sworn and subscribed before me this 4th day of DECEMBER Month 2014 Year

James R. Guiou
Signature of Official Administering Oath

JAMES R. GUIOU - Notary
Print Name and Title



My commission expires on 4-11-18

(CRNGS Broker/Aggregator Renewal) Page 7 of 7

Exhibit A-14 "Principal Officers, Directors & Partners"

James "JD" Dodson
President
19111 North Dallas Pkwy Suite 125
Dallas, TX 75287
PH: 469.759.1451

Exhibit A-15 "Corporate Structure"

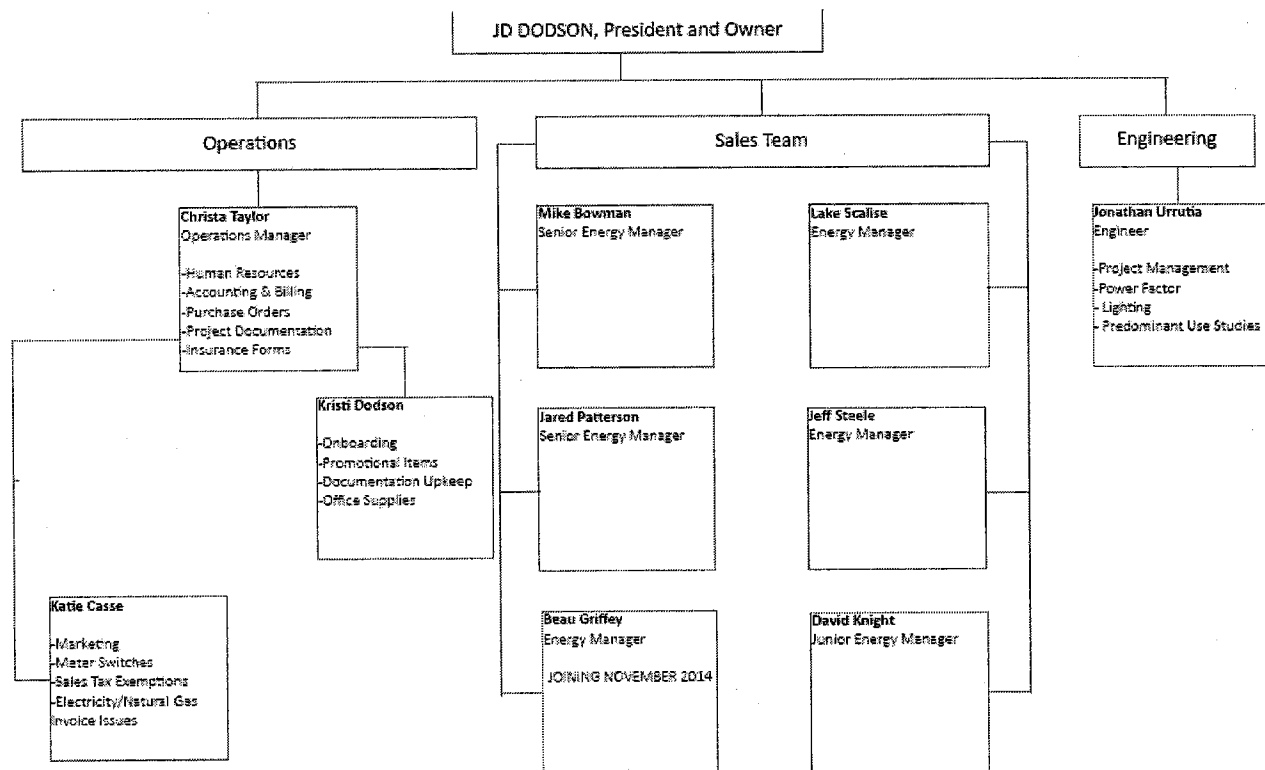


Exhibit A-16 "Company History"

Rapid Power Management was founded in June of 2002 by Brad Keating and James "JD" Dodson. The pair brought together business experience and a knowledge of the Texas "deregulated" market to form a company aimed first at reducing energy prices customers paid, and then helping to reduce consumption by implementing cost reduction measures. The cost savings services began with Energy Procurement and Power Factor Correction, but have grown to include what is best for our clients and makes sense for business. Our goal is to be a leader in whatever field we endeavor to serve while growing our core business and exceeding our customer's expectations.

In late 2012, JD Dodson became the sole owner of Rapid Power Management.

Rapid Power Management, LLC provides three main offerings:

- i. Commodity Consulting Services to broker energy agreements for commercial and industrial consumers.
- ii. Procuring Power Quality Equipment, such as Capacitor Banks to correct harmonics and reactive power usage at industrial plants.
- iii. Providing engineering services, such as conducting Predominant Use Studies to obtain Sales Tax Exemption.

Exhibit A-17 "Articles of Incorporation and Bylaws"

The contents of the originally filed documents have not changed since the initial application.

Exhibit A-18 "Secretary of State"

See next page.

Exhibit B-1 "Jurisdictions of Operation"

Rapid Power Management, LLC is in licensed or in the process of becoming licensed in the following states:

Illinois	Pennsylvania
Massachusetts	
Texas	New Jersey
Washington DC	Delaware
Ohio	Maryland
Connecticut	

Exhibit B-2 "Experience and Plans"

Rapid Power Management has been providing consulting services in Texas since 2002. Throughout the years Rapid Power Management has expanded to do business in multiple other states. Our company does not provide contracts or contracted services to the customer. The customer signs a contract with the retail electric provider, who will also be billing the customer directly. Rapid Power Management, LLC simply provides consulting services to the customer.

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show RAPID POWER MANAGEMENT, LLC, a Texas For Profit Limited Liability Company, Registration Number 1938384, filed on May 21, 2010, is currently in FULL FORCE AND EFFECT upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 5th day of December, A.D. 2014.*

A handwritten signature in black ink that reads "Jon Husted".

Ohio Secretary of State

Validation Number: 201433900523

Exhibit B-3 "Summary of Experience"

Rapid Power Management serves approximately 35 natural gas customers with approximately a total of 621,221 MMBtu/year throughout the United States. We serve in all utilities for both electricity and/or natural gas in the states listed above.

Exhibit B-4 "Disclosure of Liabilities and Investigations"

N/A

Exhibit C-1 "Annual Reports"

Rapid Power Management is a private company, therefore excused from providing any annual reports to shareholders.

Exhibit C-2 "SEC Filings"

Rapid Power Management is a private company, therefore excused from filing with the SEC.

Exhibit C-3 "Financial Statements"

Please see the next 6 pages for most recent financial statements Rapid Power Management has available.

Rapid Power Management, LLC
Financial Statements

December 31, 2013 and 2012



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FINANCIAL STATEMENTS	
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3990 EastSide Ave.
Dallas, Texas 75226

214.827.9118 / 214.827.9108 (fax)

www.bakerandcompany.com

INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

To the Shareholders:

Rapid Power Management, LLC
Dallas, Texas

We have compiled the accompanying balance sheets of Rapid Power Management, LLC, a sub chapter S Corporation (hereafter, the Company) as of December 31, 2013 and 2012, and the related statements of income and retained earnings for the years then ended. We have not audited or reviewed the accompanying financial statements, and accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures and the statements of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

A handwritten signature in dark ink, likely belonging to a representative of Baker, Ford & Company, PLLC.

Baker, Ford & Company, PLLC
April 30, 2014

Rapid Power Management, LLC

Balance Sheets
December 31, 2013 and 2012

ASSETS		
	2013	2012
CURRENT ASSETS		
Cash in bank	\$ 713,089	\$ 1,039,080
Accounts receivable, trade (net of allowance for doubtful accounts of \$0 at December 31, 2013 and 2012)	339,753	205,453
Unbilled revenues	-	67,632
TOTAL CURRENT ASSETS	1,052,842	1,312,165
PROPERTY AND EQUIPMENT		
Automobiles	61,018	-
Office equipment / furniture	149,283	189,957
Leasehold improvements	-	4,832
Equipment	-	14,677
Less accumulated depreciation	(93,798)	(136,129)
NET PROPERTY AND EQUIPMENT	116,503	73,337
OTHER ASSETS		
Website development	104,946	47,564
Accumulated amortization	(24,336)	(44,610)
Rent deposit	6,135	6,135
OTHER ASSETS, NET	86,745	9,090
	\$ 1,256,091	\$ 1,394,592

See Independent Accountants' Compilation Report

Rapid Power Management, LLC

Balance Sheets

December 31, 2013 and 2012

LIABILITIES AND MEMBERS' EQUITY

	2013	2012
CURRENT LIABILITIES		
Accounts payable	\$ 74,756	\$ 33,606
Sales tax payable	13,874	9,459
Unearned revenue	23,178	-
Payroll liabilities	908	-
	<hr/>	<hr/>
TOTAL CURRENT LIABILITIES	112,715	43,065
	<hr/>	<hr/>
TOTAL LIABILITIES	112,715	43,065
	<hr/>	<hr/>
MEMBERS' EQUITY		
Members' equity	1,143,376	1,351,527
	<hr/>	<hr/>
TOTAL MEMBERS' EQUITY	1,143,376	1,351,527
	<hr/>	<hr/>
	\$ 1,256,091	\$ 1,394,592
	<hr/>	<hr/>

See Independent Accountants' Compilation Report

Rapid Power Management, LLC
Statements of Operations and Retained Earnings
For the years ended December 31, 2013 and 2012

	2013	2012
SALES	\$ 2,641,666	\$ 2,395,576
COST OF GOODS SOLD	790,270	593,487
GROSS PROFIT	1,851,396	1,802,089
GENERAL AND ADMINISTRATIVE EXPENSES	1,421,803	1,505,403
INCOME FROM OPERATIONS	429,593	296,685
OTHER INCOME AND (EXPENSE)		
Interest income	378	228
Depreciation and amortization expense	(22,367)	(39,357)
Gain (loss) on disposal of assets	(15,977)	-
Other income and (expense), net	(23,211)	(8,822)
NET INCOME	368,416	248,735
MEMBERS' EQUITY, Beginning of year	1,351,527	1,959,359
CONTRIBUTIONS	-	-
DISTRIBUTIONS	(576,566)	(856,567)
MEMBERS' EQUITY, End of year	\$ 1,143,376	\$ 1,351,527

See Independent Accountants' Compilation Report

Exhibit C-4 "Financial Arrangements"

N/A

Exhibit C-5 "Forecasted Financial Statements"

Financial Forecast:

	2015	2016
Ohio Revenue	\$4,800.00	\$5,000.00
Ohio Expenses	\$960.00	\$1,000.00
Ohio Income	\$3,840.00	\$4,000.00

Prepared by: Christa Taylor, 19111 North Dallas Parkway, Suite 125, Dallas Texas 75287,
ctaylor@rapidpower.net

List of Assumptions: Rapid Power is located in Dallas, Texas. Our focus is on selling our services in Texas. Periodically, our business cross-sells to an industrial client that has several locations across the nation, some of which falls in Ohio.

Exhibit C-6 "Credit Rating"

Please see next 8 pages.

Exhibit C-7 "Credit Report"

Please see next 8 pages.



Decide with Confidence

Comprehensive Insight Plus Report for
RAPID POWER MANAGEMENT, LLC
Report Printed: November 14, 2012

D-U-N-S #: 14-168-5383

Print this report

To save this report to your PC: Select File and then Save As from the browser menu bar. Click on the Save In: drop-down menu and select a location for your file. Enter a file name and save the report as a .html or .txt file.

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[Company Snapshot](#) [Creditworthiness](#) [Payment History & Trends](#) [Public Filings](#) [History & Operations](#) [Banking & Finance](#)

Company Snapshot

Business Summary

Profile
RAPID POWER MANAGEMENT, LLC
19111 Dallas Fwy Ste 125
Dallas, TX 75287

Tel: 972 820-0300
D-U-N-S #: 14-168-5383
D&B Rating: 2R3

Company Stats
Year started 2002
Employees 7
Financing SECURED
Manager James Dodson, Mgr
S.I.C. 8741
Industry Management svcs

This is a single location.

The Net worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

Likelihood this company will not pay on time over the next 12 months

LOW ☒

Credit Score Class: 2



Likelihood this company will experience financial stress in the next 12 months

AVERAGE ☐

Financial Stress Class: 3



Timeliness of historical payments for this company**

PROMPT ☒

D&B PAYDEX®: 80



Industry benchmark: Prompt

**Based on 22 trade experiences on file with D&B

Payment performance trend over the past 90 days

← UNCHANGED →

D&B offers guidance on credit limits for this company based on its profile as well as profiles of other companies similar in size, industry, and credit usage

[Get details](#)

Evidence of bankruptcy, fraud, or criminal proceedings in the history of this business or its management

NO ☒

Noteworthy special events in this company's file

NO ☒

Total number of suits, liens and judgments in this company's file

0 ☒

Value of open suits, liens and judgments for this company


\$0 ☒

Value of open records refers only to 10 most recent filings for each record type.

Creditworthiness

Summary

Likelihood this company will experience financial stress in the next 12 months

AVERAGE 

D&B Rating: 2R3

Number of employees: 2R is 1 to 9 employees.

Composite credit appraisal: 3 is fair.


The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive. For more information, see the D&B Rating Key.

Likelihood this company will not pay on time over the next 12 months

LOW 

Default on Payment: Financial Stress Summary

Likelihood this company will experience financial stress in the next 12 months

AVERAGE 

Key Factors

- 22 trade experiences exist for this company.
- Financial Stress Score: 1490 (high risk: 1,001; low risk: 1,875)
- Limited time under present management control.
- Higher risk legal structure.
- UCC Filings reported.

Financial Stress Class: 3



Financial stress national percentile: 58 (highest risk: 1%; lowest risk: 100%)

National percentile industry norm: 52 (highest risk: 1%; lowest risk: 100%)

During the prior year, firms in this Financial Stress Class had a failure rate of 0.24%, which is 2 times lower than the national average.

Payment within Terms: Credit Score Summary

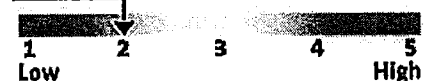
Likelihood this company will not pay on time over the next 12 months

LOW 

Key Factors

- 22 trade experiences exist for this company.
- General area credit conditions.
- Low proportion of satisfactory payment experiences to total payment experiences.
- Composite credit appraisal is rated fair.
- High number of inquiries to D&B over last 12 months.

Credit Score Class: 2



The Credit Score class of 2 for this company shows that 10.6% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D&B's database.

Credit score percentile: 88 (high risk: 1%; low risk: 100%)

Industry norm percentile: 46 (high risk: 1%; low risk: 100%)

Additional Information

Financial Stress Summary

- The Financial Stress Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The probability of failure shows percentage of firms in a given percentile that discontinue operations with loss to creditors. The average probability of failure is based on businesses in the same risk class.

Credit Score Summary

- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 90 days past due or more by creditors. The calculation of this value is based on an inquiry weighted sample.
- The Percentile ranks this firm relative to other businesses. For example, a firm in the 80th percentile has a lower risk of paying in a severely delinquent manner than 70% of all firms in the same risk class.

The average probability of failure is based on businesses in D&B's database and is provided for comparative purposes.

paying in a severely delinquent manner than 75% of all scorable companies in D&B's files.

- The Financial Stress Score Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Company Snapshot Creditworthiness Payment History & Trends Public Filings History & Operations Banking & Finance

Payment History

Summary

Average payment performance trend when weighted by dollar amount

UNCHANGED

Company's payment performance over the past 12 months compared with its peers

AHEAD

Payment History Overview

Payment experiences on file with D&B:	22	Average highest credit:	\$676
Payments made within terms:	21 (95%)	Largest high credit:	\$2,500
Amount placed for collections:	0 (0%)	Highest now owing:	\$1,000
		Highest past due:	\$0

Historical Payment Trends: PAYDEX®

Average payment performance trend when weighted by dollar amount

Last 3 months: Trend is unchanged

UNCHANGED

Last 12 months: Generally within terms D&B PAYDEX®: 80
Industry benchmark: Prompt



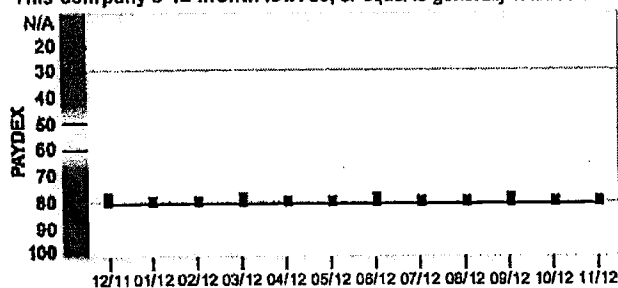
Based on payments collected over last 12 months.
Indications of slowness can be the result of dispute over merchandise, shipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Historical Payment Trends: PAYDEX® Comparison to Industry

Company's payment performance over the past 12 months compared with its peers

AHEAD

This company's 12-month high: 80, or equal to generally within terms
This company's 12-month low: 80, or equal to generally within terms



Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Management svcs, based on SIC code 8741.

Date Reported	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms	Last Sale Within (months)
10/12	Prompt		250	0		1
10/12	Prompt	2,500	1,000	0		1
10/12	Prompt	500	500	0		1
10/12	Prompt	250	250	0		1
10/12	Prompt	50	0	0	Net30	4-5
10/12	(006)	60	0	0	Cash account	6-12
10/12	(007)	50			Cash account	1
09/12	Prompt	1,000	0	0		1
09/12	Prompt	750	250	0		1
09/12	Prompt	250	0	0		6-12
09/12	Prompt	100	100	0		1
09/12	Prompt	0	0	0		6-12
09/12	(013)	250			Cash account	1
06/12	(014)	100	100		Cash account	1
04/12	Prompt	0	0	0		1
03/12	Prompt	500				1
12/11	Slow 30	100	0	0	Net30	2-3
11/11	(018)	2,500	1,000	0		1
	Satisfactory.					
10/11	(019)	0	0	0	Cash account	6-12
05/11	(020)	250	0	0		6-12
	Cash own option.					
03/11	Prompt	50				4-5
11/10	(022)	0	0	0	Cash account	6-12

Payment Analysis By Industry

Total Received (#)	Total Dollar Amount (\$)	Largest High Credit (\$)	Within Terms	Slow 1-30 60	Slow 31- 90	Slow 61- 90	Slow 91+
				(% of dollar amount)			

Industry								
Data processing svcs	3	1,100	750	100	0	0	0	0
Telephone communclsns	2	1,500	1,000	100	0	0	0	0
Mfg relays/controls	1	2,500	2,500	100	0	0	0	0
Hvy const eqpt rental	1	2,500	2,500	100	0	0	0	0
Public fnance	1	500	500	100	0	0	0	0
Msc business service	1	250	250	100	0	0	0	0
Whol electronic parts	1	100	100	0	100	0	0	0
Whol electrical equip	1	50	50	100	0	0	0	0
Lithographic printing	1	50	50	100	0	0	0	0
Misc business credit	1	250	0	100	0	0	0	0
Photocopying service	1	0	0	0	0	0	0	0

Short-term busn credit	1	0	0	0	0	0	0	0
Other payment categories								
Cash experiences	7	700	250					
Payment record unknown	0	0	0					
Unfavorable comments	0	0	0					
Placed for collection								
With D&B	0	0	0					
Other	0	N/A	0					
Total in D&B's file	22	9,500	2,500					

There are 22 payment experiences in D&B's file for the most recent 12 months, with 13 experiences reported during the last three month period.

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Public Filings

Summary of Court Actions

The following data includes both open and closed filings found in D&B's database on the subject company.

Record Type	Open Records	Open Value	Total Records	Most Recent Filing Date
Suits	0	0	0	-
Liens	0	0	0	-
Judgments	0	0	0	-
<u>UCC Filings</u>	5	N/A	6	10/19/2012
Bankruptcy Proceedings	0	N/A	0	-

Public filing data is for informational purposes only and is not the official record. Certified copies can only be obtained from the official source.

Number and value of open records refers only to 10 most recent filings for each record type.

UCC Filings

Collateral	Type	Sec. Party	Debtor	Date Filed	Additional Details
All Inventory and proceeds - All Account(s) and proceeds - All General Intangibles(s) and proceeds - All Equipment and proceeds - All Fixtures and proceeds	Original	THE FROST NATIONAL BANK, SAN ANTONIO, TX	RAPID POWER MANAGEMENT, LLC	06/02/2010	Filing number: 100015779141 Filed with: SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX Latest Info Received: 06/09/2010
All Inventory and proceeds - All Account(s) and proceeds - All General Intangibles(s) and proceeds - All Equipment and proceeds - All Chattel paper and proceeds	Original	JPMORGAN CHASE BANK, NA, HOUSTON, TX	RAPID POWER MANAGEMENT	06/01/2005	Filing number: 050017043717 Filed with: SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX Latest Info Received: 06/13/2005
Unavailable	Continuation	JPMORGAN CHASE BANK, NA, HOUSTON, TX	RAPID POWER MANAGEMENT	01/05/2010	Filing number: 1000001387 Filed with: SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX Latest Info Received: 01/06/2010
Accounts receivable and proceeds - Inventory and proceeds - Contract rights and proceeds - Equipment and proceeds - Fixtures and proceeds	Original	SP4 TOLLWAY CROSSING, L.P., LOS ANGELES, CA	RAPID POWER MANAGEMENT, LLC	03/24/2008	Filing number: 080010177478 Filed with: SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX Latest Info Received: 04/04/2008
Unavailable	Continuation	SP4 TOLLWAY	RAPID POWER	10/19/2012	Filing number: 1200330786

CROSSING, L.P., LOS ANGELES, CA

Filed with: SECRETARY OF
STATE/UCC DIVISION, AUSTIN,
TX
Latest Info Received: 10/20/2012

All Account(s) and
proceeds - All General
Intangibles(s) and
proceeds - All Equipment
and proceeds

Original

THE FROST NATIONAL RAPID POWER
BANK, SAN ANTONIO, TX
MANAGEMENT, LLC

04/26/2012 Filing number: 120013001159
Filed with: SECRETARY OF
STATE/UCC DIVISION, AUSTIN,
TX
Latest Info Received: 05/09/2012

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed. Any public filings displayed in red are open.

Government Activity

Activity Summary	Possible Candidate for Socio-Economic Program Consideration
Borrower (Dir/Guar)	No
Administrative Debt	No
Contractor	No
Grantee	No
Party Excluded from Federal Program(s)	No
	Labor Surplus Area
	Small Business
	8(A) Firm
	Yes (2012)
	NA

The details provided in the Government Activity section are as reported to D&B by the federal government and other sources.

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History & Operations

Topic	Description
History	Detailed information on the history of a company, including background information on the management team and key principals, and information on related companies.
Registration & Incorporation	Detailed registration and incorporation information, including the date and state of incorporation and the type of corporation formed.
Company Operations	Detailed information on a company's operations, including the identity of the parent company, the geographic scope of the business, and the key holdings.
Industry Classification	Details on the specific industry within which a company is classified.

History

Management:
JAMES DODSON, MBR
THOMAS KEATING, MEMBER
BRAD KEATING, MEMBER

This is a Limited Liability Company formed in the State of Texas on January 4, 2008.

Business started 2002.

JAMES DODSON born 1968. Work history unknown.

THOMAS KEATING. Work history unknown.

BRAD KEATING. Work history unknown.

BRAD KEATING. Work history unknown.

Registration & Incorporation

Registered Name: Rapid power management, llc Filing Date: January 04, 2008

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Business Type: Domestic limited liability co
State of Incorporation: Texas
Duration : Perpetual
Status: In existence
Registration ID: 0800919568
Where filed: SECRETARY OF STATE, AUSTIN, TX
Registered Agent: BRAD KEATING, 2761 TRINITY MILLS ROAD, STE 102, CARROLLTON, TX, 750060000
Principals: JAMES DODSON, MEMBER, 19111 DALLAS PKWY STE 125, DALLAS, TX, 752870000
 BRAD KEATING, MEMBER, 19111 DALLAS PKWY STE 125, DALLAS, TX, 752870000

Corporate and business registrations provided by management or other source.

Company Operations

Description: Provides management services (100%).

ADDITIONAL TELEPHONE NUMBER(S): Facsimile (Fax) 972 820-0111.

Terms are undetermined. Sells to undetermined. Territory : United States.

Employees: 7 which includes partners.

Facilities: Leases 3,000 sq. ft. in a one story building.

Industry Classification

SIC **NAICS**
 87410000 Management services 561110 Office Administrative Services

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.
 The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

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Banking & Finance

Key Business Ratios

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Industry Norms based on 13 establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	UN	5.1	UN
Return on Net Worth	UN	32.3	UN
Short-Term Solvency			
Current Ratio	UN	2.5	UN
Quick Ratio	UN	2.0	UN
Efficiency			
Assets Sales	UN	35.2	UN
Sales / Net Working Capital	UN	9.4	UN
Utilization			
Total Liabilities / Net Worth	UN	65.6	UN

UN = Unavailable

11/12/2011

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Exhibit C-8 "Bankruptcy Information"

Rapid Power management, LLC has not reorganized, nor had any sort of bankruptcy filing in the current year or the previous two years.

Exhibit C-9 "Merger Information"

N/A

Exhibit D-1 "Operations"

Rapid Power Management has been providing consulting services in Texas since 2002. Throughout the years Rapid Power Management has expanded to do business in multiple other states. Our company does not provide contracts or contracted services to the customer. The customer signs a contract with the retail electric or natural gas provider, who will also be billing the customer directly. Rapid Power Management, LLC simply provides consulting services to the customer.

Exhibit D-2 "Operations Expertise"

Rapid Power Management has been in business for over 10 years and has been working in the natural gas market for at least 6 of those. We have several natural gas customers in other markets and are expanding each day.

Exhibit D-3 "Key Technical Personnel"

Address: 19111 N. Dallas Parkway, Suite 125, Dallas, Texas 75287

JD Dodson, Partner: JD@Rapidpower.net; 469-759-1451

Christa Taylor, Operations Manager: CTaylor@rapidpower.net; 469-759-1454

Katie Casse, Marketing: KCasse@Rapidpower.net; 469-759-1460

David Knight, Jr. Energy Manager; DKnight@rapidpower.net; 469-759-1452

Jared Patterson, Senior Energy Manager: JPatterson@Rapidpower.net; 469-759-1458

Mike Bowman, Senior Energy Manager: MBowman@Rapidpower.net; 469-759-1457

Lake Scalise, Energy Manager: LScalise@rapidpower.net; 469-759-1453

Jeff Steele, Energy Manager: JSteele@rapidpower.net; 469-759-1463

Beau Griffey, Energy Manager: BGriffey@rapidpower.net; 469-759-1468

Jonathan Urrutia, Engineer: JUrrutia@rapidpower.net; 469-759-1461

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in

Case No(s). 12-3113-GA-AGG

Summary: Application Renewal Certification Application Competitive Retail Natural Gas Brokers/Aggregators electronically filed by Mr. Stephen M Howard on behalf of Rapid Power Management, LLC