

NC

FILE



The Public Utilities Commission of Ohio

12-2652-EL-AGG

~~14-1746-EL-AGG~~

30

Original AGG Case Number	Version
<del>14-1746</del> -EL-AGG	August 2004

12-2652

## RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.  
You may also download the form, by saving it to your local disk, for later use.

### A. RENEWAL INFORMATION

#### A-1 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name BEST POWER LLCAddress 7821 N. DALE MABRY HWY #214, TAMPA, FL 33614PUCO Certificate # and Date Certified 12-582E(1) 11-6-2012Telephone # (813) 930-8952 Web site address (if any) bestpowerchoice.com

#### A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name C T Corporation SystemAddress 1300 East 9th Street, Cleveland, Ohio 44114Telephone # (800) 489-7143 Web site address (if any) bestpowerchoice.com

#### A-3 List all names under which the applicant does business in North America

Best Power ChoiceBest Power LLC

#### A-4 Contact person for regulatory or emergency matters

Name Jennifer O'HaraTitle Director of OperationsBusiness address 7821 N. Dale Mabry Hwy #214, Tampa, FL 33614Telephone # (813) 930-8952Fax # (412) 223-4408E-mail address (if any) johara@bestpowerchoice.com

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business

Technician ANDate Processed 10/2/11

RECEIVED-DOCKETING DIV

2014 OCT -2 AM 11:03

PUCO

**A-5 Contact person for Commission Staff use in investigating customer complaints**

Name Jennifer O'Hara

Title Director of Operations

Business address 7821 N. Dale Mabry Hwy. #214, Tampa, FL 33614

Telephone # (813) 930-8952

Fax # (412) 223-4408

E-mail address (if any) johara@bestpowerchoice.com

**A-6 Applicant's address and toll-free number for customer service and complaints**

Customer Service address 7821 N. Dale Mabry Hwy. #214, Tampa, FL 33614

Toll-free Telephone # (800) 489-7143

Fax # (412) 223-4408

E-mail address (if any) admin@bestpowerchoice.com

**A-7 Applicant's federal employer identification number # 08-0742724**

**A-8 Applicant's form of ownership (check one)**

☐ Sole Proprietorship

☐ Limited Liability Partnership (LLP)

☐ Corporation

☐ Partnership

☒ Limited Liability Company (LLC)

☐ Other \_\_\_\_\_

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

✓ A-9

**Exhibit A-9 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials. *attached*

✓ A-10

**Exhibit A-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America. *attached*

**B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

✓ B-1

**Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services. *attached*

✓ B-2

**Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code. *attached*



7821 N. DALE MABRY HWY. #214  
TAMPA, FL 33614  
T-800.489.7143 F-412.223.4408  
[www.bestpowerchoice.com](http://www.bestpowerchoice.com)

A-9  
PRINCIPAL  
OFFICERS

**EXHIBIT A-9**

Principal Officers, Directors & Partners

Dean Gruber 813-930-8952

Operating Manager/Owner Best Power LLC

7821 N. Dale Mabry Hwy. Ste 214, Tampa, FL 33614



7821 N. DALE MABRY HWY. #214  
TAMPA, FL 33614  
T-800.489.7143 F-412.223.4408  
[www.bestpowerchoice.com](http://www.bestpowerchoice.com)

A-10

CORPORATE  
STRUCTURE

## **EXHIBIT A-10**

### Corporate Structure

Dean Gruber is the President and Operating Manager of Best Power LLC. Dean oversees the complete operation. The company current divisions are Sales, Administration and IT. Our Administration division handles putting the contracts together, pricing with the various suppliers, customer service, payroll, sales reports, etc. IT is responsible for maintaining our database of both existing clients and potential clients and formulating our marketing campaigns for our Sales division.



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B-1

JURISDICTIONS  
of  
OPERATION

## **EXHIBIT B-1**

### JURISDICTIONS OF OPERATION

1. Pennsylvania, License A-2012-2291136 / June 7, 2012
2. Massachusetts, License# EB-244 / April 12, 2013
3. Maine, Docket # 2014-00014 / February 5, 2014
4. Illinois, Certificate # 0416965-4 / December 20, 2012



7821 N. DALE MABRY HWY. #214  
TAMPA, FL 33614  
T-800.489.7143 F-412.223.4408  
[www.bestpowerchoice.com](http://www.bestpowerchoice.com)

B-2

EXPERIENCE  
AND  
PLANS -

## **EXHIBIT B-2**

### Experience and Plans

Best Power has primarily focused on service offerings of commercial and industrial energy clients since 2012.

We have not nor will we take title of the electricity and only market products of suppliers approved by The Public Utilities Commission of Ohio. We only negotiate the purchase of electricity on behalf of commercial and industrial customers.

We continually provide comprehensive training to our sales team as we are committed to excellence.

✓ **B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide. *NONE*

**B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.  
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.  
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. FINANCIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

✓ **C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why. *NONE ATTACHED DEAN GRUBER SOLE SHAREHOLDER*

✓ **C-3** **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. *NONE*  
*NOT A PUBLIC TRADED COMPANY*  
*Attached: 1-3, 2-3, 3-3*

## FINANCIAL STATEMENT

C-3 1-3

Form **1120S**

Two Year Comparison Worksheet Page 1

2012 &amp; 2013

Name

**Best Power LLC**

Employer Identification Number

**80-0742724**

		2012	2013	Differences
<b>Income</b>	Gross profit percentage .....	<b>92.1582</b>	<b>100.0000</b>	<b>7.8418</b>
	Net receipts .....	<b>176,452</b>	<b>236,567</b>	<b>60,115</b>
	Cost of goods sold .....	<b>13,837</b>		<b>-13,837</b>
	Gross profit .....	<b>162,615</b>	<b>236,567</b>	<b>73,952</b>
	Net gain (loss) from Form 4797 .....			
	Other income (loss) .....			
	<b>Total income (loss)</b> .....	<b>162,615</b>	<b>236,567</b>	<b>73,952</b>
<b>Deductions</b>	Compensation of officers .....			
	Salaries and wages less employment credits .....	<b>53,637</b>		<b>-53,637</b>
	Repairs and maintenance .....			
	Bad debts .....			
	Rents .....		<b>5,880</b>	<b>5,880</b>
	Taxes and licenses .....	<b>13,672</b>	<b>2,991</b>	<b>-10,681</b>
	Interest .....		<b>68</b>	<b>68</b>
	Depreciation .....			
	Depletion .....			
	Advertising .....	<b>800</b>	<b>275</b>	<b>-525</b>
	Pension, profit-sharing, etc., plans .....			
	Employee benefit programs .....			
	Other deductions .....	<b>70,216</b>	<b>230,292</b>	<b>160,076</b>
	<b>Total deductions</b> .....	<b>138,325</b>	<b>239,506</b>	<b>101,181</b>
	<b>Ordinary business income (loss)</b> .....	<b>24,290</b>	<b>-2,939</b>	<b>-27,229</b>
<b>Tax and Payments</b>	Excess net passive income or LIFO recapture tax .....			
	Tax from Schedule D .....			
	<b>Total tax</b> .....	<b>0</b>	<b>0</b>	<b>0</b>
	Estimated tax and prior year overpayment credited .....			
	Tax deposited with Form 7004 .....			
	Credit for federal tax paid on fuels .....			
	Refund applied for on Form 4466 .....	( )	( )	
	<b>Total payments and credits</b> .....			
	<b>Tax due (overpayment)</b> .....	<b>0</b>	<b>0</b>	<b>0</b>
	Estimated tax penalty from Form 2220 .....			
	Penalties and interest .....			
	<b>Net tax due (overpayment)</b> .....	<b>0</b>	<b>0</b>	<b>0</b>
	<b>Overpayment credited to next year's estimated tax</b> .....			
	<b>Overpayment refunded</b> .....			



# FINANCIAL STATEMENT (C-3) (2-3)

Form **1120S**

Two Year Comparison Worksheet Page 2

**2012 & 2013**

Name

**Best Power LLC**

Employer Identification Number

**80-0742724**

		2012	2013	Differences
<b>Income (Loss)</b>	Ordinary business income (loss)	<b>24,290</b>	<b>-2,939</b>	<b>-27,229</b>
	Net rental real estate income (loss)			
	Other net rental income (loss)			
	Interest income	<b>25</b>		<b>-25</b>
	Dividends			
	Royalties			
	Net short-term capital gain (loss)			
	Net long-term capital gain (loss)			
	Net Section 1231 gain (loss)			
	Other income (loss)			
<b>Deductions</b>	Section 179 deduction			
	Charitable contributions			
	Investment interest expense			
	Section 59(e)(2) expenditures			
	Other deductions			
<b>Credits</b>	Low-income housing credit (Section 42(j)(5))			
	Low-income housing credit (other)			
	Qualified rehabilitation expenditures (rental real estate)			
	Other rental real estate credits			
	Other rental credits			
	Biofuel producer credit			
	Other credits			
<b>Foreign Transactions</b>	Total foreign gross income			
	Total foreign deductions			
	Total foreign taxes			
	Reduction in taxes available for credit			
<b>AMT Items</b>	Post-1986 depreciation adjustment			
	Adjusted gain or loss			
	Depletion (other than oil and gas)			
	Oil, gas, and geothermal properties-gross income			
	Oil, gas, and geothermal properties-deductions			
	Other AMT items			
<b>Items Affecting S/H Basis</b>	Tax-exempt interest income			
	Other tax-exempt income			
	Nondeductible expenses	<b>52</b>	<b>678</b>	<b>626</b>
	Distributions			
<b>Other Information</b>	Repayment of loans from shareholders			
	Investment income	<b>25</b>		<b>-25</b>
	Investment expenses			
	Dividend distributions paid from accumulated E&P			
	Income (loss) (if Schedule M-1 is required)	<b>24,315</b>	<b>-2,939</b>	<b>-27,254</b>

## FINANCIAL STATEMENT C-3 3-3

Form 1120S

Two Year Comparison Worksheet Page 3

2012 &amp; 2013

Name

Best Power LLC

Employer Identification Number

80-0742724

		2012	2013	Differences
Schedule L	Beginning assets		37,343	37,343
	Beginning liabilities and equity		37,343	37,343
	Ending assets	37,343	14,709	-22,634
	Ending liabilities and equity	37,343	14,709	-22,634
Schedule M-1	Net income (loss) per books	24,263	-3,617	-27,880
	Taxable income not on books			
	Book expenses not deducted	52	678	626
	Income on books not on return			
	Return deductions not on books			
	Income (loss) per return	24,315	-2,939	-27,254
Schedule M-2 AAA	Balance at beginning of year	-5,937	18,326	24,263
	Ordinary income (loss) from page 1	24,290	-2,939	-27,229
	Other additions	25		-25
	Other reductions	52	678	626
	Distributions other than dividend distributions			
	Balance at end of year	18,326	14,709	-3,617
Schedule M-2 OAA	Balance at beginning of year			
	Other additions			
	Other reductions			
	Distributions other than dividend distributions			
	Balance at end of year			
Schedule M-2 PTI	Balance at beginning of year			
	Distributions other than dividend distributions			
	Balance at end of year			
Schedule M-3	Total income (loss) items:			
	Income (loss) per income statement			
	Temporary difference			
	Permanent difference			
	Income (loss) per tax return			
	Total expense/deduction items:			
	Expense per income statement			
	Temporary difference			
	Permanent difference			
	Deduction per tax return			
	Other items with no differences:			
	Income (loss) per income statement			
	Income (loss) per tax return			
	Reconciliation totals:			
	Income (loss) per income statement			
	Temporary difference			
	Permanent difference			
	Income (loss) per tax return			

**C-4** Exhibit C-4 "Financial Arrangements," provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.). *Attached*

**C-5** Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer. *attached 1-2, 2-2*

**C-6** Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. *attached 1-13*

**C-7** Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. *attached 1-13*

**C-8** Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application. *NONE*

**C-9** Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application. *NONE*

*[Signature]*  
Signature of Applicant & Title

*Operating Manager*

Sworn and subscribed before me this *1<sup>st</sup>* day of *October, 2014*  
Month Year

*[Signature]*  
Signature of official administering oath

*Jason C. Morales Public Notary*  
Print Name and Title

My commission expires on \_\_\_\_\_



# FINANCIAL ARRANGEMENTS

## BEST Power

C-4



America's Most Convenient Bank®

2059 Springdale Road  
Cherry Hill, NJ 08003  
Mailstop: NJ5-001-137  
T: 855-413-8871 (Toll Free)  
F: (856) 533-7138  
Creditreferences@td.com

July 10, 2012

New Jersey Board of Public Utilities  
44 South Clinton Avenue  
Trenton, NJ 08625

To Whom It May Concern:

BEST POWER LLC has been a valued customer of TD Bank, NA since August 1, 2011. Their main depository account carries a twelve (12) month average collected balance in the Low 5 Figure range with a Low 5 Figure current balance.

ZONTEC OZONE INC has been a valued customer of TD Bank, NA since February 23, 2006. Their main depository account carries a twelve (12) month average collected balance in the High 4 Figure range with a Low 5 Figure current balance.

Sincerely,

Loan Ops Admin V  
Commercial Credit Support

This transmittal is intended only for the use of the individual or entity to which it is addressed and may contain information which is privileged, confidential and exempt from disclosure under applicable law. If the reader of this transmittal is not the intended recipient or the employee or agent responsible for delivering the transmittal to the intended recipient, you are hereby notified that any dissemination, distribution or copy of this communication is strictly prohibited. If you received this transmittal in error, please contact the party named above and we will arrange to have the document returned at no cost to you.

The information set forth herein is based on identifying information provided by the inquirer and is derived from TD Bank's documents and records and retained in accordance with TD Bank's records retention policy. TD Bank did not conduct a comprehensive detailed search of its records and has limited its search to the accounts provided by the inquirer. While the information is believed to be correct, neither TD Bank nor any of its affiliates, agents or representatives makes any representation or warranty, either express or implied, as to the accuracy or completeness of the information supplied. You agree that neither TD Bank nor any of its affiliates, agents or representatives shall have any liability to you on any basis resulting from your use or reliance on the information supplied.

Form **1120S**

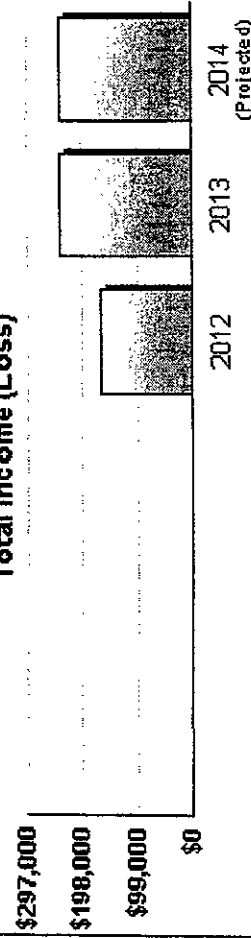
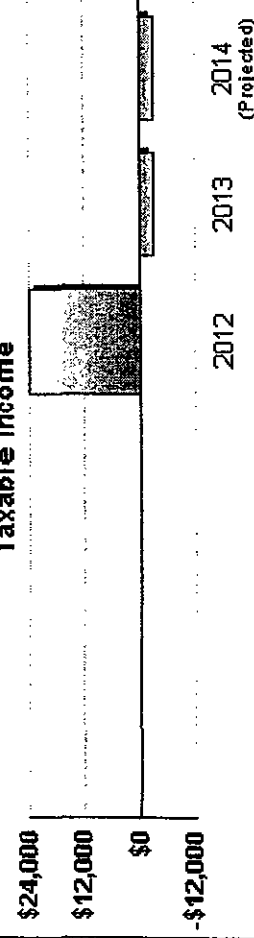
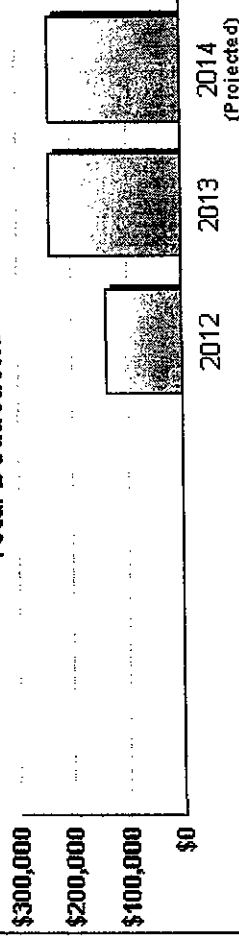
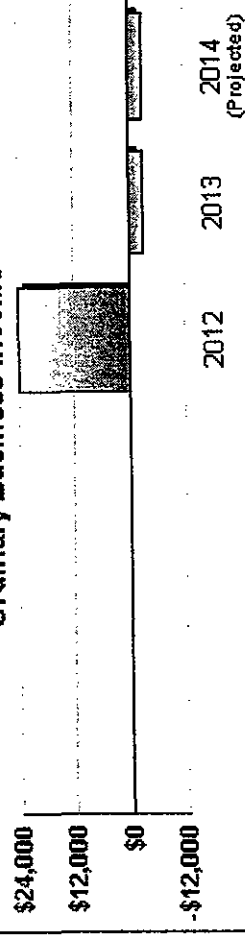
## Tax Return History Report Page 1

**2013**

Name

**Best Power LLC**Employer Identification Number  
**80-0742724**

	2012	2013	2014 Projected
Net receipts .....	176,452	236,567	236,567
Cost of goods sold .....	13,837		
Gross profit .....	162,615	236,567	236,567
Gross profit percentage .....	92.1582	100.0000	100.0000
Other income (loss) .....			
<b>Total income (loss)</b> .....	<b>162,615</b>	<b>236,567</b>	<b>236,567</b>
Officer compensation .....			
Salaries and wages .....	53,637		
Bad debts .....			
Taxes and licenses .....	13,672	2,991	2,991
Interest .....		68	68
Depreciation .....			
Depletion (other than oil and gas) .....			
Pension and employee benefits .....			
Other deductions .....	71,016	236,447	236,447
<b>Total deductions</b> .....	<b>138,325</b>	<b>239,506</b>	<b>239,506</b>
<b>Ordinary business income (loss)</b> .....	<b>24,290</b>	<b>-2,939</b>	<b>-2,939</b>

**Total Income (Loss)****Taxable Income****Total Deductions****Ordinary Business Income**

FORCESTED FINANCIAL STATEMENT C-5

1-2

# FORCASTED FINANCIAL STATEMENT

CS

Form **1120S**

Tax Return History Report Page 2

2013

2-2

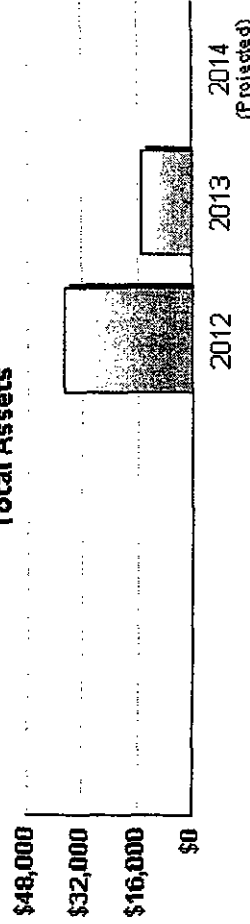
Name

**Best Power LLC**

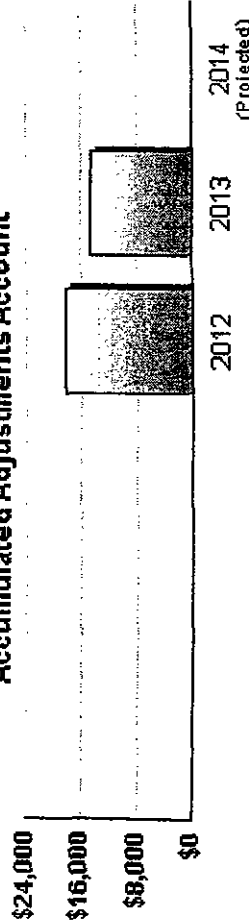
Employer Identification Number  
**80-0742724**

	2012	2013	2014 Projected
Ordinary business income (loss)			
Total rental income (loss)	24,290	-2,939	-2,939
Interest, dividends and royalties	25		
Total capital gain (loss)			
Section 1231 gain (loss)			
Other income (loss)			
Section 179 deduction			
Charitable contributions			
Other deductions			
Total foreign taxes			
S Corporation taxable income (loss)	24,315	-2,939	-2,939
Total assets	37,343	14,709	
Total liabilities			
Net equity	37,343	14,709	
S Corporation book income (loss)	24,263	-3,617	
Accumulated adjustments account	18,326	14,709	
Retained earnings unappropriated			
Distributions from S Corporation earnings			
Dividend distributions			

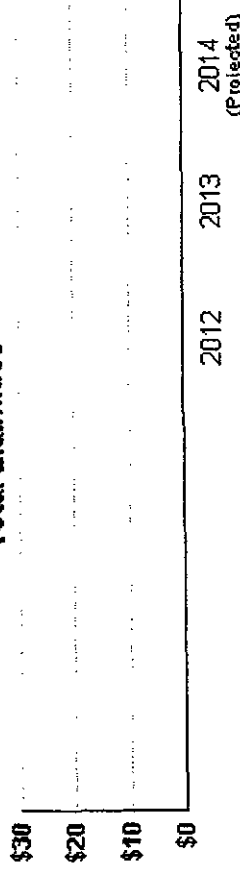
## Total Assets



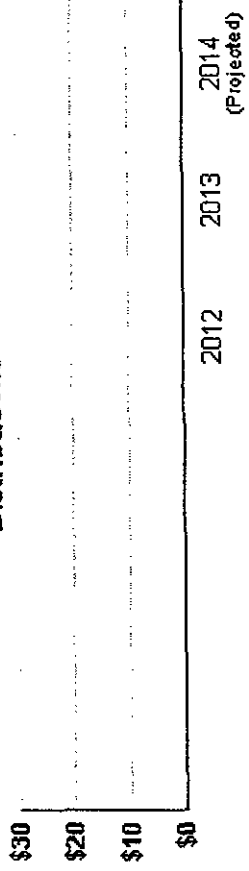
## Accumulated Adjustments Account



## Total Liabilities



## Distributions



C-6 + C-7

**Jennifer O'Hara**

---

**From:** custserv@dnb.com  
**Sent:** Wednesday, October 01, 2014 11:51 AM  
**To:** admin@bestpowerchoice.com  
**Subject:** DNBI Electronic Credit File: BEST POWER, LLC  
**Attachments:** contents1.html

DNBI COMPANY DETAILS - BEST POWER, LLC

The following e-mail was sent to you by Elbert Mathew Del Rio

Sender's Note:

The attached Company Details contains the following sections:

**Company Summary**

**Corporate Linkage**

- All Family Members
- Include Branches

**Predictive Scores**

- D&B Viability Rating
- Credit Capacity Summary
- Credit Limit Recommendation
- Credit Score Class Summary
- Financial Stress Class Summary

**Trade Payments**

- Payment Details
- D&B PAYDEX Payment Information
- PAYDEX Comparison to Industry
- Payment Summary
- Payment Experiences

**Public Filings**

- Liens/Mortgages/Claims
- Government Activity
- Legal Events and Judgements
- Summary
- UCC Filings
- Bankruptcy

**Special Events**

**History & Operations**

- Registration/Legal Structure
- Company Overview
- Historical Information
- Banking
- Operations/Activity
- SIC & NAICS

**Financial Statements**

C-64 C-7 1-13



**DNB<sup>®</sup>**  
**Risk Management**

Elbert Mathew Del Rio

Date Printed: October 01, 2014

## Live Report

D-U-N-S<sup>®</sup> Number: 07-861-4436

Endorsement/Billing Reference: DelrioE@dnb.com

*BEST Power LLC*

*BEST POWER*

### D&B Address

7821 N Dale Mabry Hwy  
Ste # 214  
Tampa, FL, US - 33614

Single Location

Web

Phone 813 930-8952

Fax

DelrioE@dnb.com

## Company Summary

Shown in USD unless otherwise indicated

### Score Bar

Credit Limit - D&B Conservative		Based on profiles of other similar companies
Credit Limit - D&B Aggressive	15,000.00	Based on profiles of other similar companies
High Credit - Average		Average High Credit for payment experiences reported to D&B.
EBITDA	Unavailable	
Earnings Before Interest and Taxes	Unavailable	
Debt to Income Ratio	Unavailable	
Financial Stress Score National Percentile		
Commercial Credit Score Percentile		Moderate to High Risk of severe payment delinquency.
Commercial Credit Score Class		Moderate to High Risk of severe payment delinquency.
Assets - Total	Unavailable	
Employees	10	Includes Officers
Current Ratio	Unavailable	
Net Worth	Unavailable	
PAYDEX <sup>®</sup>		Paying on time.
Financial Stress Score Class		
D&B Rating	--	Unavailable.



This is a single location

LYNDI DEMERS, MBR-  
V OPR MGR

Year Started	2011
Employees	10
SIC	8748
Line of business	Business consulting services
NAICS	541690
History Status	CLEAR

#### Commercial Credit Score Class

#### Commercial Credit Score Class: 4

Lowest Risk:1;Highest Risk :5

C-7 2-13  
**D&B PAYDEX®** 80

When weighted by amount, Payments to suppliers  
average generally within terms

#### Public Filings

The following data includes both open and closed  
filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	0	-

been paid, terminated, vacated or released prior to  
today's date.

#### Financial Stress Score Class

#### Financial Stress Score Class: 3

Lowest Risk:1;Highest Risk :5

#### FirstRain Company News



This Company is not currently tracked for Company  
News

Powered by FirstRain

#### Detailed Trade Risk Insight™

##### Days Beyond Terms Past 3 Months

There is not sufficient reporting trading activity to  
generate 3 months Days Beyond Terms (a minimum of 3  
trade experiences from at least 2 suppliers

##### Recent Derogatory Events

Apr-14 Jul-14

Placed for Collection - - -

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Bad Debt Written Off - - -

Total Amount Current & Past Due - 2 Month Trend

## Predictive Scores

Shown in USD unless otherwise indicated

### D&B Viability Rating Summary

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy within the next 12 months.

Viability Score

3

- Low Risk
- Businesses ranked 3 have a probability of becoming no longer viable: 3 %
- 3: 15 %
- Across all US businesses, the average probability of becoming no longer viable: 14 %

Portfolio Comparison

3

- Model Segment : Established Trade Payments
- Level of Risk: Low Risk
- Businesses ranked 3 within this model segment have a probability of becoming no longer viable: 3 %
- Percentage of businesses ranked 3 with this model segment: 11 %
- Within this model segment, the average probability of becoming no longer viable: 5 %

Data Depth Indicator

C

Data Depth Indicator:

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✗ No Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

Financial Data

Trade Payments

Company Size

Years in Business

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Company Profile	Data	Payments	Size	Business
	Not Available	Available	Large	Young

**Company Profile Details:**

- Financial Data: **Not Available**
- Trade Payments: **Available** (3+ Trade)
- Company Size: **Large**
- Years in Business: **Young** (<5)

### Credit Capacity Summary

This credit rating was assigned because of D&B's assessment of the company's creditworthiness. For more information, see the

#### D&B Rating Key

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The blank rating symbol should not be interpreted as indicating that credit should be denied. It simply means that the information available to D&B does not permit us to classify the company within our rating key and that further enquiry should be made before reaching a decision. Some reasons for using a "-" symbol include: deficit net worth, bankruptcy proceedings, insufficient payment information, or incomplete history information.

Below is an overview of the company's rating history since 09-14-2012

Sales:	750,000(Proj)
Number of Employees	10
Total:	

09-14-2012

Payment Activity:	(based on 4 experiences)
Average High Credit:	250
Highest Credit:	500
Total Highest Credit:	850

### D&B Credit Limit Recommendation

2,500

Aggressive credit Limit: 15,000

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.

Risk is assessed using D&B's scoring methodology and is one factor used to create the recommended limits. See Help for details.

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), which is lower than the average of businesses in D & B's database

**Financial Stress Class :**

**Financial Stress Class : 3**

(Lowest Risk:1; Highest Risk:5)

Moderately lower than average risk of severe financial stress, such as a bankruptcy or going out of business with unpaid debt, over the next 12 months.

**Probability of Failure:**

Risk of Severe Financial Stress for Businesses with this Class: **0.24 %** (24 per 10,000)

Financial Stress National Percentile : **50** (Highest Risk: 1; Lowest Risk: 100)

Financial Stress Score : **1477** (Highest Risk: 1,001; Lowest Risk: 1,875)

Average Risk of Severe Financial Stress for Businesses in D&B database: **0.48 %** ( 48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

Low proportion of satisfactory payment experiences to total payment experiences.

**Financial Stress Percentile Trend:**

**Notes:**

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.

The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.

The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.

The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
	50
Region:	48
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	52
Employee range: 10-19	66
Years in Business: 3-5	39

- Lower risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

The Commercial Credit Score (CCS) predicts the likelihood of a business paying its bills in a severely delinquent manner (91 days or more past terms), obtaining legal relief from its creditors or ceasing operations without paying all creditors in full over the next 12 months.

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The Credit Score class of 4 for this company shows that 9.4% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Class :

## Credit Score Class : 4

Lowest Risk:1;Highest Risk :5

### Incidence of Delinquent Payment

Among Companies with this Classification: 9.40 %

10.20 %

Credit Score Percentile : 24 (Highest Risk: 1; Lowest Risk: 100)

Credit Score : 475 (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

- No payment experiences reported
- Higher risk region based on delinquency rates for this region
- Limited time under present management control
- Higher risk industry based on delinquency rates for this industry

### Credit Score Class Percentile Trend:

#### Notes:

The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.

The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.

The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.

The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

#### Norms

#### National %

	24
Region:	43
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	43
Employee range: 10-19	78
Years in Business: 3-5	43

- Higher risk than other companies in the same region.
- 
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

## Trade Payments

Shown in USD unless otherwise indicated 

### D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance references. Learn more about the D&B PAYDEX

by trade

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Timeliness of historical payments for this company.

Current PAYDEX is 80 Equal to ( generally within terms )  
Industry Median is 80 Equal to generally within terms  
Payment Trend currently is ↔

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	4
Payments Within Terms (not weighted)	100 %
Trade Experiences with Slow or Negative Payments(%)	0.00%
Total Placed For Collection	0
High Credit Average	250
Largest High Credit	500
Highest Now Owing	0
Highest Past Due	0

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**D&B PAYDEX**

**D&B PAYDEX® : 80**

(Lowest Risk:100; Highest Risk:1)

When weighted by amount, payments to suppliers average generally within terms

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**D&B PAYDEX® Comparison**

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business consulting services , based on SIC code 8748 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

	11/13	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14
<b>This Business</b>	80	80	80	80	80	80	80	80	80	80	80	80
<b>Industry Quartiles</b>												
Upper	.	80	.	.	80	.	.	80	.	.	.	.
Median	.	80	.	.	80	.	.	80	.	.	.	.
Lower	.	74	.	.	74	.	.	75	.	.	.	.

Current PAYDEX for this Business is 80 , or equal to generally within terms  
The 12-month high is 80 , or equal to GENERALLY WITHIN terms  
The 12-month low is 80 , or equal to GENERALLY WITHIN terms

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**Previous Year**

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business consulting services , based on SIC code 8748 .

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	12/12 Q4'12	03/13 Q1'13	06/13 Q2'13	09/13 Q3'13
	UN	UN	UN	80
Upper	80	80	80	80
Median	80	80	80	80
Lower	72	72	73	73

Based on payments collected over the last 4 quarters.

Current PAYDEX for this Business is 80 , or equal to generally within terms


80 , or equal to generally within terms

Industry upper quartile represents the performance of the payers in the 75th percentile

Industry lower quartile represents the performance of the payers in the 25th percentile

### Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	
Over 100,000	0	0	
50,000-100,000	0	0	
15,000-49,999	0	0	
5,000-14,999	0	0	
1,000-4,999	0	0	
Under 1,000	1	250	100% 

Based on payments collected over last 24 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the

### Payment Summary

- There are 4 payment experience(s) in D&Bs file for the most recent 24 months, with 0 experience(s) reported during the last three month period.
- The highest Now Owes on file is 0 . The highest Past Due on file is 0

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	(#)	Total Amts	Credit	Within Terms (%)	Days Slow (%)	(%)	(%)	(%)
<b>Top Industries</b>	1	250	250	100	0	0	0	0
<b>Other payment categories</b>								
Cash experiences	3	600	500					
Payment record unknown	0	0	0					
Unfavorable comments	0	0	0					
Placed for collections	0	NA	0					

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Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.


### Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
07/14	option .	500			Cash account	1 mo
04/14	(002)	50			Cash account	1 mo
05/13	(003) Satisfactory .	250				1 mo
02/13	(004)	50			Cash account	1 mo

Payments Detail Key: red - 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

### Public Filings

Shown in USD unless otherwise indicated 

### Summary

A check of D&B's public records database indicates that no filings were found for \_\_\_\_\_ at 214 , Tampa FL .

D&B's extensive database of public record information is updated daily to ensure timely reporting of changes and additions. It includes business-related suits, liens, judgments, bankruptcies, UCC financing statements and business registrations from every state and the District of Columbia, as well as select filing types from Puerto Rico and the U.S. Virgin Islands.

D&B collects public records through a combination of court reporters, third parties and direct electronic links with federal and local authorities. Its database of U.S. business-related filings is now the largest of its kind.

### Government Activity

#### Activity summary

Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	NO
Grantee	NO
Party excluded from federal program(s)	NO



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**Possible candidate for socio-economic program consideration**

Labour Surplus Area	YES (2014)
Small Business	YES (2014)
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

## History & Operations

Shown in USD unless otherwise indicated 

### Company Overview

	<b>BEST POWER, LLC</b>
<b>Street Address:</b>	7821 N Dale Mabry Hwy Ste # 214 Tampa , FL 33614
<b>Phone:</b>	813 930-8952
<b>History</b>	Is clear
<b>Present management control</b>	3 years
<b>Annual Sales</b>	750,000(Proj)

### History

The following information was reported: **09/27/2014**

**Officer(s):** LYNDI DEMERS, MBR-V OPR MGR

The Florida Secretary of State business registrations file showed that Best Power, LLC was registered as a Limited Liability Company on June 29, 2011. Primary telephone number is undetermined. Therefore an incomplete history caption has been applied.

Ownership information provided verbally by Lyndi Demers, Mbr-V Opr Mgr, on Sep 14 2012.

Business started 2011.

LYNDI DEMERS. Antecedents are undetermined.

### Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Sep 19 2014

<b>Registered Name:</b>	BEST POWER, LLC
<b>Business type:</b>	
<b>State of Incorporation:</b>	FLORIDA
<b>Filing date:</b>	Jun 29 2011
<b>FilingFedID:</b>	800742724
<b>Registration ID:</b>	L11000075683

ACTIVE

**Where filed:** STATE DEPARTMENT/CORPORATION DIVISION , TALLAHASSEE ,  
FL

**Registered agent:** SPIEGEL & UTRERA, P.A , 1840 SW 22ND ST. , MIAMI , FL ,  
331450000

**Principals:** DEAN T GRUBER MGR 7821 NORTH DALE MABRY HIGHWAY, STE.  
214 TAMPA FL 336140000  
DEAN T GRUBER S 7821 NORTH DALE MABRY HIGHWAY, STE.  
214 TAMPA FL 336140000  
DEAN T GRUBER T 7821 NORTH DALE MABRY HIGHWAY, STE. 214  
TAMPA FL 336140000

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## Operations

09/27/2014

Provides business consulting services, specializing in energy conservation (100%). WEBSITE:  
[www.bestpowerchoice.com](http://www.bestpowerchoice.com).

Sells to commercial concerns & general public. Territory: United States.

**Employees:** 10 which includes partners.

**Facilities:** Occupies premises in a building.

**Location:** Commercial section.

### SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.


The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

8748 9904

### NAICS:

541690 Other Scientific and Technical Consulting Services

## Financials

Shown in USD unless otherwise indicated 

### Company Financials: D&B

### Additional Financial Data

The name and address of this business have been confirmed by D & B using available sources.

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**Key Business Ratios**

D & B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this Number of Establishments

12

**Industry Norms Based On 12 Establishments**

	This Business	Industry Median	Industry Quartile
Profitability	UN	5.4	UN
	UN	38.7	UN
Short-Term Solvency	UN	2.4	UN
Quick Ratio	UN	1.2	UN
Efficiency	UN	28.5	UN
	UN	9.0	UN
Utilization			
Total Liabilities / Net Worth (%)	UN	33.2	UN

UN = Unavailable

**Detailed Trade Risk Insight™**

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million

**Days Beyond Terms - Past 3 & 12 Months**

There is not sufficient reported trading activity to generate 3 month Days Beyond Terms (a minimum of 3 trade experiences from at least 2 companies).

generate 12 month Days Beyond Terms (a minimum of 3 trade experiences from at least 2 companies).

No Derogatory trade Event has been reported on this company for the past 13 Months

Total Amount Current and Past Due - 2 month trend from Apr 14 to Jul 14



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Status	Apr-14	Jul-14
Total	0	0
Current	-	-
Past Due	-	-
Past Due	-	-
Past Due	-	-
90+ Days Past Due	-	-

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# AFFIDAVIT

State of Florida

Tampa ss.  
(Town)

County of Hillsborough

DEAN GRUBER Affiant, being duly sworn/affirmed according to law, deposes and says that:

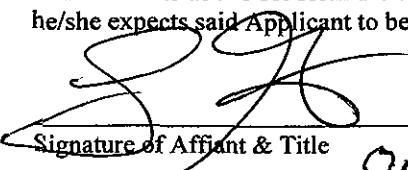
He/She is the OPERATIONS MANAGER (Office of Affiant) of BEST POWER LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

  
Signature of Affiant & Title

*Operating Manager*

Sworn and subscribed before me this 1<sup>st</sup> day of October, 2014.

Month

Year

  
Signature of official administering oath

*Jason L Morales Public Notary*  
Print Name and Title

My commission expires on \_\_\_\_\_

