

PUC	O USE ONLY - Version	1.07
Date Received	Case Number	Certification Number
14-1689	- GA-AGG	

CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS / AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

		Section A - A	PPLICANT In	FORMATIO	n and Servic	ES	2014	RECE
A-1	Applicant inte	ends to be certified	as: (check al	l that apply)		IJ	014 SEP 25	RECEIVED-DOCKETING
	Retail Natur	al Gas Aggregator	✓ Retail Na	tural Gas Bro	ker	C	25	-D0C
A-2	Applicant info	ormation:				0	R	Š
	Legal Name Address	CRA Energy, LLC 600 Streamview Drive,	Perrysburg, OH	43551			PH 12: 23	
	Telephone No.	(419) 290-4067		Web site	Address www.crae	nergy:com		are fill
A-3	Applicant info	ormation under wh	ich applicant	will do busir	ess in Ohio:			ring case of k
	Name Address	CRA Energy, LLC 600 Streamview Drive,	Perrysburg, OH	43551				a appear
	Web site Address	www.craenergy.com		Telephon	e No. (419) 290	-4 067		_ 18 1 18 19 18 18 18 18 18 18 18 18 18 18 18 18 18
A-4	List all names	under which the a	pplicant does	business in !	North America:			fy that the implementations
A-5	Contact person	n for regulatory or	emergency n	natters:			•	ertify complivared
		y S. Adams 600 Streamview Drive, 19) 290-4067	Perrysburg, OH Fax No. (419) 71	Territoria	Owner/Member Email Address gre	g@craenerg	v.com	is is to ce curate and reument deli

A-6	Contact person for Commission Staff use in investigating customer complaints:						
	Name Gregory S. Adams	Title Owner/Member					
	Business address 600 Streamview Drive, Perrysburg, OH 43551						
	Telephone No. (419) 290-4067 Fax No. (419) 710-7	Email Address greg@craenergy.com					
A-7	Applicant's address and toll-free number for cu	stomer service and complaints					
	Customer service address 600 Streamview Drive, Perrysb	urg, OH 43551					
	Toll-Free Telephone No. (419) 290-4067 Fax No. (41	9) 710-7849 Email Address greg@craenergy.com					
A-8	_ -	e," in accordance with Section 4929.22 of the Ohio less, telephone number, and Web site address of the					
	Name Gregory S. Adams	Title Owner/Member					
	Business address 600 Streamview Drive, Perrysburg, OH 43551						
	Telephone No. (419) 290-4067 Fax No. (419) 710-784	Email Address greg@craenergy.com					
A-9	Applicant's federal employer identification num	nber 47-1652152					
A-10	Applicant's form of ownership: (Check one)						
	☐ Sole Proprietorship	Partnership					
	Limited Liability Partnership (LLP)	Limited Liability Company (LLC)					
	☐ Corporation	☐ Other					

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

	<u> </u>	Solumbia G as vot Ohios	· · · · · ·	Residential	✓ Small C	ommercial	Large Comme	rcial//Industrial/
	ľ	Oominion East Ohio	v	Residential	Small C	commercial	Large Comme	rcial / Industrial
	7	Juke:Energy Ohio		Résidential	✓ Small G	ommercial:	Large Comme	rcial//Industrial/
Ī	v	ectren Energy Delivery	of Ohio	Residential	Small C	commercial [Large Comme	rcial / Industrial
If a	onlie	eant ar an affiliata	d interest	- nroviouels	, narticina	tad in any	of Ohio's No	tural Cas Chaica
Pro	gran	as, for each service	e area and	customer	class, prov	vide approx		
_			egan deli	vering and	or ended :	services.		
	Colur	nbia Gas of Ohio		e de la companya de			ANG TIS KRITITTIK WEDAKTU T EGS	nikis krantsukkanin e krantsukkanin
	· Australian d	Residential	Beginning	Date of Servi	Čen 😢 🔑	Eo	d Date	
		Small Commercial	Beginning	Date of Servi	ce	En	d Date	ann seoid-saonsao en maio nome e
		Large Commercial	Beginning	Date of Servi	ce	Eu	d Date	
		Industrial	Beginning	Date of Servi	ce	En	d Date	
	Domi	nion East Ohio						
		Residential	Beginning	Date of Servi	ces see	En	d Dates:	
		Small Commercial	Beginning	Date of Servi	ice	En	d Date	establica and an experience of the second
		Large Commercials	Beginning	Date of Serv	ce i	En	idiDate	
		Industrial	Beginning	Date of Servi	ice	En	ıd Date	A STATE OF THE STA
	Duke ——	Energy Ohio		waterier of a contract of the second		manasan ay is canasan babasa	en electroniste sommer (s. 1885 e 1888) i reministr	and work and are common as a
	<u>L</u>	Residential %	Beginning	Date of Servi	ce see	Er	id:Date	
		Small Commercial	Beginning	Date of Servi	ice	En	d Date	
		Large Commercial	Beginning	Date of Serv	i ce- se de :	Ei	id Date	
		Industrial	Beginning	Date of Serv	ice	En	nd Date	
الـــا	Vecti	en Energy Delivery of	f Ohio					
		Residential	Beginning	Date of Serv	ce/e//	En	id Date	
		Small Commercial	Beginning	Date of Servi	ice	En	d Date	
		Large Commercial	Beginning	Date of Serv	ice 👢 🤭	Er	d Date	
		Industrial	Beginning	Date of Servi	ice	En	nd Date	
	Progdate	If applic Program date(s) to	Vectren Energy Delivery Vectren Energy Delivery If applicant or an affiliate Programs, for each service date(s) that the applicant is Columbia Gas of Ohio Residential Small Commercial Large Commercials Industrial Duke Energy Ohio Residential Small Commercials Large Commercials Industrial Vectren Energy Delivery of Residential Small Commercial Large Commercials Large Commercials	Dominion East Ohio Dake Energy Ohio Vectren Energy Delivery of Ohio Vectren Energy Delivery of Ohio If applicant or an affiliated interest Programs, for each service area and date(s) that the applicant began deli Columbia Gas of Ohio Residential Small Commercial Beginning Industrial Beginning Residential Small Commercial Beginning Large Commercial Beginning Duke Energy Ohio Residential Small Commercial Beginning Large Commercial Beginning Duke Energy Ohio Residential Small Commercial Beginning Large Commercial Beginning Carge Commercial Beginning Small Commercial Beginning Large Commercial Beginning Small Commercial Beginning Large Commercial Beginning Small Commercial Beginning	Dominion East Ohio	Dominion East Ohio Dake Energy Ohio Residential Vectren Energy Delivery of Ohio Vectren Energy Delivery of Ohio Vectren Energy Delivery of Ohio Residential Residential Beginning Date of Service Barge Commercial Beginning Date of Service Large Commercial Beginning Date of Service Small Commercial Beginning Date of Service Large Commercial Beginning Date of Service Large Commercial Beginning Date of Service Small Commercial Beginning Date of Service Large Commercial Beginning Date of Service Small Commercial Beginning Date of Service Small Commercial Beginning Date of Service Large Commercial Beginning Date of Service Small Commercial Beginning Date of Service Beginning Date of Service Small Commercial Beginning Date of Service Beginning Date of Service Beginning Date of Service	Dominion East Ohio	Dominion East Ohio Residential Small Commercial Large Comme Dake Dargey, Ohio Residential Small Commercial Large Comme Dake Dargey, Ohio Residential Small Commercial Large Comme Vectren Energy Delivery of Ohio Residential Small Commercial Large Comme Vectren Energy Delivery of Ohio Residential Small Commercial Large Comme Dave

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

~	Golumbia Gaszof Ohio	Intended Start Dates	November/1; 2014
V	Dominion East Ohio	Intended Start Date	November 1, 2014
V	Duke Energy Ohio	* Intended Start Date 9	November 1/2014
V	Vectren Energy Delivery of Ohio	Intended Start Date	November 1, 2014

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners," provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 <u>Exhibit A-16 "Company History</u>," provide a concise description of the applicant's company history and principal business interests.
- A-17 Exhibit A-17 "Articles of Incorporation and Bylaws," if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto.
- A-18 Exhibit A-18 "Secretary of State," provide evidence that the applicant is currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking to be certified to provide (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 <u>Exhibit B-4 "Disclosure of Liabilities and Investigations,"</u> provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services it is seeking to be certified to provide.

B-5	Exhibit B-5 "Disclosure of Consumer Protection Violations," disclose whether the applicant
	affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or hele
	liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

/	No	П	Yes
-	110		

If Yes, provide a separate attachment labeled as <u>Exhibit B-5 "Disclosure of Consumer Protection Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas.

☑ No □	🛚 Yes
--------	-------

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings</u>," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements</u>," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements</u>," provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements</u>," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information</u>," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

SECTION D - APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- **D-1** Exhibit D-1 "Operations," provide a current written description of the operational nature of the applicant's business functions.
- **D-2** Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- **D-3** Exhibit D-3 "Key Technical Personnel," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

Sworn and subscribed before me this

Signature of official administering oath

Print Name and Title

My commission expires on (a-6-/5)

u W

rgoy Holama ownersmember 19 day of Sept Month 2014 Year



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In	the Matter of the Application of)		
CRA	A Energy, LLC) Case No.		-GA-AGG
for	a Certificate or Renewal Certificate to Provide)	-	-GA-AGG
Co	mpetitive Retail Natural Gas Service in Ohio.)		
	unty of Wood te of Ohio			
	Gregory S. Adams	[Affiant], being du	ly sworn/affirmed	l, hereby states that:
(1)	The information provided within the certification or complete, true, and accurate to the best knowledge of at		lication and suppo	orting information is
(2)	The applicant will timely file an annual report of its natural gas pursuant to Sections 4905.10(A), 4911.18(A			ndred cubic feet of
(3)	The applicant will timely pay any assessment made Revised Code.	pursuant to Section 4	905.10 or Section	1 4911.18(A), Ohio
(4)	Applicant will comply with all applicable rules and pursuant to Title 49, Ohio Revised Code.	orders adopted by the	Public Utilities C	ommission of Ohio
(5)	Applicant will cooperate with the Public Utilities Coconsumer complaint regarding any service offered or pro-			nvestigation of any
(6)	Applicant will comply with Section 4929.21, Ohio Recourts and the service of process.	vised Code, regarding o	consent to the juri	sdiction of the Ohio
(7)	Applicant will inform the Public Utilities Commission the certification or certification renewal application wit contact person for regulatory or emergency purposes complaints.	thin 30 days of such ma	terial change, incl	uding any change in
(8)	Affiant further sayeth naught.			
	Affiant Signature & Title	tolann o	wren/men	- ben
	School of Official Administering Oath	DAY/ENE Print Name and Title	Lutma	r

(CRNGS Broker/Aggregator - Version 1.07) Page 7 of 7

CRA Energy, LLC

Exhibit A-14 "Principal Officers, Directors & Partners"

Gregory S. Adams Member 600 Streamview Drive Perrysburg, OH 43551

419-290-4067 (Office) 419-710-7849 (Fax)

greg@craenergy.com

100% owner of CRA Energy, LLC

CRA Energy, LLC

Exhibit A-15 "Corporate Structure"

CRA Energy, LLC was organized as a Limited Liability Company in the State of Ohio. CRA Energy, LLC is a sole member Ohio Limited Liability Company owned by Gregory S. Adams. CRAEnergy, LLC has one single location with an address of 600 Streamview Drive, Perrysburg, OH 43551. CRA Energy, LLC does not have any affiliates or subsidiary companies that supply retail or wholesale electricity or natural gas to end-use customers in North America.

CRA Energy, LLC

Exhibit A-16 "Company History,"

CRA Energy, LLC was formed and registered with the State of Ohio on the 18th day of August 2014 by Gregory S. Adams.

CRA Energy, LLC was formed to provide energy management services and energy products to the commercial, industrial and residential sector. Markets currently served are located in Ohio and Michigan.

CRA Energy, LLC works on behalf of the customer. Our goal is to obtain a thorough understanding of each client's energy supply needs and discuss alternatives. Our desire is to present unbiased options with the ultimate goal of saving clients' money and /or provide better energy management.

Sole member, Greg Adams, has worked in the banking industry for 20 years. He has extensive experience assisting businesses evaluate options, make better choices, and succeeding. The last four years he has worked with industry experts providing utility auditing review and energy procurement services. Greg holds a Bachelor Degree in Finance from Bowling Green State University.

CRA Energy, LLC

Exhibit A-17 "Articles of Incorporation and Bylaws"

CRA Energy, LLC's Articles of Organization is attached.



Form 533A Prescribed by:
Ohio Secretary of State
JON HUSTED
Ohio Secretary of State

Date Electronically Filed: 8/18/2014

Central Ohio: (614) 466-3910 Toll Free: (877) SOS-FILE (767-3453) www.OhioSecretaryofState.gov Busserv@OhioSecretaryofState.gov

Articles of Organization for a Domestic Limited Liability Company

CHECK ONLY ONE (1) BOX	Filing Fee: \$125
Articles of Organization for Domestic For-Profit Limited Liability Company (115-LCA)	(2) 2Articles of Organization for Domestic Nonprofit Limited Liability Company (115-LCA)
Name of Limited Liability Company CRA ENERG	Y, LLC ords or abbreviations: "limited liability company," "limited," "LLC," "L.L.C.," "Itd., "or "Itd"
	I existence of the limited liability company begins upon the filing cles or on a later date specified that is not more than ninety days
This limited liability company shall exist for (Optional)	od of Existence
Purpose (Optional)	
exemptions. Contact the Ohio Department of Taxa	status. Filing with our office is not sufficient to obtain state or federal tax ation and the Internal Revenue Service to ensure that the nonprofit and federal tax exemptions. These agencies may require that a purpose
Farm E22A	Page 1 of 2

Form 533A

Page 1 of 3

Last Revised: 5/14/2014

The undersigned authorized member(s), manager(s) or representations	esentativ	e(s) of	
CRA ENERGY, LLC			
Name of Limited Liability	y Compa	ny	
hereby appoint the following to be Statutory Agent upon who or permitted by statute to be served upon the limited liability address of the agent is			
GREGORY S. ADAMS			
Name of Agent	_		
600 STREAMVIEW DRIVE			
Mailing Address			· · · · · · · · · · · · · · · · · · ·
PERRYSBURG		ОН	43551
City	i	State	ZIP Code
undersigned, GREGORY S. ADAMS Statutory Agent Name	APPOI		erein as the statutory a
CRA ENERGY, LLC			
Name of Limit		• • •	
eby acknowledges and accepts the appointment of agent for said	d limited l	iability company	
tutory Agent Signature	سمها		
	~~~~~	1 4 /100	· · · · · · · · · · · · · · · · · · ·

Form 533A

Page 2 of 3

Last Revised: 5/14/2014

By signing and submitting this form to the Ohio Secretary of State, the undersigned hereby certifies that he or she has the requisite authority to execute this document.

#### Required

Articles and original appointment of agent must be signed by a member, manager or other representative.

If authorized representative is an individual, then they must sign in the "signature" box and print their name in the "Print Name" box.

If authorized representative is a business entity, not an individual, then please print the business name in the "signature" box, an authorized representative of the business entity must sign in the "By" box and print their name in the "Print Name" box.

LEGALZOOM.COM, INC.	
Signature	
CHEYENNE MOSELEY	
By (if applicable)	
Print Name	
Signature	
By (if applicable)	
Print Name	
Signature	
By (if applicable)	<del></del> '
Print Name	

Form 533A

Page 3 of 3

Last Revised: 5/14/2014

CRA Energy, LLC

### Exhibit A-18 "Secretary of State,"

CRA Energy, LLC's certificate of registration with the Ohio Secretary of State is attached.



DATE 08/21/2014 DOCUMENT ID 201423001633

DESCRIPTION ARTICLES OF ORGNZTN/DOM. PROFIT LIM.LIAB. CO. (LCP)

125.00 0.00 PENALTY 0.00

COPY 0.00

0.00

Receipt

This is not a bill. Please do not remit payment.

LEGALZOOM.COM 101 N. BRAND BLVD **SUITE 1000** GLENDALE, CA 91203

### STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted 2319916

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

CRA ENERGY, LLC

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

ARTICLES OF ORGNZTN/DOM. PROFIT LIM.LIAB. CO.

Effective Date: 08/18/2014

201423001633



United States of America State of Ohio Office of the Secretary of State

Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 21st day of August, A.D. 2014.

Jan Husted Ohio Secretary of State

CRA Energy, LLC

#### Exhibit B-1 "Jurisdictions of Operation"

At the date of filing the is application, CRA Energy, LLC or any affiliate is not certified, licensed, registered or otherwise authorized to provide retail or wholesale natural gas services including aggregation services, in any jurisdiction.

### **CRA Energy, LLC**

#### Exhibit B-2 "Experience & Plans,"

Greg Adams has worked in the banking industry for 20 years. He has extensive experience assisting businesses evaluate options to make better decisions. The last four years he has worked with industry experts providing utility auditing review and energy procurement services. Greg holds a Bachelor Degree in Finance from Bowling Green State University.

CRA Energy, LLC will assist customers obtain competitive quotes from certified energy suppliers. CRA Energy, LLC will be compensated directly from the supplier. All invoicing, customer credit, maintenance and agreements will be provided by the certified energy suppliers. CRA Energy, LLC will work with certified energy supplier in any customer inquiry, questions, concerns or complaints.

CRA Energy, LLC

Exhibit B-3 "Summary of Experience"

As of this filing, CRA Energy, LLC has not been involved in providing natural gas brokering services to commercial and/or industrial customers throughout Ohio.

### CRA Energy, LLC

#### Exhibit B-4 "Disclosure of Liabilities and Investigations"

CRA Energy, LLC does not have any existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide services it is seeking to provide.

CRA Energy, LLC

### Exhibit C-1 "Annual Reports"

CRA Energy, LLC is a single member LLC and does not create or distribute annual reports.

### CRA Energy, LLC

#### Exhibit C-2 "SEC Filings"

CRA Energy, LLC is a single member LLC. CRA Energy, LLC does not produce 10K/8-K filings, and is not required to file with the SEC.

CRA Energy, LLC

#### **Exhibit C-3 "Financial Statements"**

CRA, Energy LLC financial statements are attached in a separate sealed envelope along with "Motion for Protective Order" to suppress the confidential information.

CRA Energy, LLC

### Exhibit C-4 "Financial Arrangements"

CRA Energy, LLC which is wholly owned by Gregory S. Adams, has no debt. CRA Energy, LLC is a pass-through business from the supplier to the end-user, and does not rely on outside financial arrangements to conduct business of providing energy consulting.

CRA Energy, LLC

Exhibit C-5 "Forecasted Financial Statements"

CRA Energy, LLC forecasted financial statements are attached Under Seal.

CRA Energy, LLC

Exhibit C-6 "Credit Rating"

CRA Energy, LLC has been in operation less than 12 months. CRA Energy, LLC has no credit rating available from credit reporting agencies such as Dunn and Bradstreet.

**CRA Energy, LLC** 

#### Exhibit C-7 "Credit Report"

CRA Energy, LLC has been in operation less than 12 months, and there is no credit report from credit rating agencies such as Dunn and Bradstreet, to the best of its knowledge.

CRA Energy, LLC

### Exhibit C-8 "Bankruptcy Information"

CRA Energy, LLC has not had any reorganization, protection from creditors or any other form of bankruptcy filings ever

CRA Energy, LLC

### Exhibit C-9 "Merger Information"

CRA Energy, LLC has had no dissolutions or merger or acquisition within the five most recent years preceding this application.

### **CRA Energy, LLC**

### Exhibit D-1 "Operations"

CRA Energy, LLC will assist client during the entire procurement process.

CRA Energy, LLC will manage the bidding process of interested suppliers, and then review all agreements before submitting to supplier for booking.

CRA Energy, LLC will handle any issues after deal has been enrolled by supplier such as late enrollments, early drop notifications and etc.

CRA Energy, LLC will provide performance analysis of existing agreements with supplier to be communicated to customer.

#### CRA Energy, LLC

#### **Exhibit D-2 "Operations Expertise"**

Greg Adams has worked with industry experts providing utility auditing review and energy procurement services for the last 4 years. He has actively followed deregulation and energy markets for this time. He has helped clients make well informed decisions, with his experience and market knowledge, to help clients manage their energy decisions.

Greg Adams has worked in the banking industry for 20 years. He has extensive experience assisting businesses evaluate options to make better decisions.

### **CRA Energy, LLC**

#### **Exhibit D-3 "Key Technical Personnel"**

Gregory S. Adams Owner/Member 600 Streamview Drive Perrysburg, OH 43551 Phone: 419-290-4067

Fax: 419-710-7849 greg@craenergy.com

Greg Adams, has worked in the banking industry for 20 years. He has extensive experience assisting businesses evaluate options, make better choices, and succeeding. The last four years he has worked with industry experts providing utility auditing review and energy procurement services. Greg holds a Bachelor Degree in Finance from Bowling Green State University.