#### **BEFORE**

#### THE PUBLIC UTILITIES COMMISSION OF OHIO

in the Matter of the Application of Duke	)	
Energy Ohio for Authority to Establish a	)	
Standard Service Offer Pursuant to Section	)	
4928.143, Revised Code, in the Form of	)	Case No. 14-841-EL-SSO
an Electric Security Plan, Accounting	)	
Modifications and Tariffs for Generation	)	
Service.	)	
In the Matter of the Application of Duke	)	
Energy Ohio for Authority to Amend its	)	Case No. 14-842-EL-ATA
Certified Supplier Tariff, P.U.C.O. No. 20.	)	

# DUKE ENERGY OHIO, INC.'S REPLY TO MEMORANDUM CONTRA MOTION FOR PROTECTIVE ORDER

Duke Energy Ohio, Inc., (Duke Energy Ohio or Company), pursuant to O.A.C. 4901-1-24(A), hereby submits to the Public Utilities Commission of Ohio (Commission) its reply to a memorandum (Memorandum) contra the Company's motion for a protective order filed by the Office of the Ohio Consumers' Counsel (OCC).

The matter in dispute relates to Duke Energy Ohio's right to protect its confidential, trade secret, and proprietary information (collectively, confidential information), as permitted by O.A.C. 4901-1-24(A). That rule allows a party from whom discovery is sought to seek an order from the Commission or the assigned attorney examiner, establishing parameters pursuant to which confidential information may be exchanged. Despite this express language in the rule, the OCC impermissibly seeks an order from the Commission imposing upon the Company an outdated and unsatisfactory confidentiality agreement on the sole basis that it is familiar to the

OCC. The OCC's response, however, is procedurally and substantively defective and should therefore be denied.

#### Negotiation

Before responding to OCC's specific arguments, a few background points must be addressed so as to put the OCC's reply in the proper context. The document that OCC seeks to force upon the Company — which it oddly references using the moniker "the OCC/Duke agreement" — is one that OCC took it upon itself to draft. But based on the experience that Duke Energy Ohio has had in Commission proceedings, it is the owner of confidential information that generally prepares an agreement to propose terms under which it is willing to disclose that information. Indeed, the regulation pursuant to which Duke Energy Ohio's motion for a protective order was filed contemplates that the party from whom discovery is sought is the party with the right to seek appropriate parameters for discovery. OCC ignores this regulation and instead improperly uses its Memorandum as a vehicle for seeking a confidentiality agreement that it alones prefers.

Even assuming the OCC can initiate imposition of a confidentiality agreement, such an outcome cannot be achieved absent a demonstration of good faith and an exhaustion of all extrajudicial remedies. Here, however, OCC has demonstrated neither. Significantly, it cannot demonstrate that it has exhausted all efforts of compromise, as it has simply failed to negotiate.

OCC did discuss its concerns with the Company, in a two and one-half hour conversation, as OCC indicated.<sup>1</sup> And Duke Energy Ohio did agree to make revisions after that discussion, although not – as described by OCC – "limited" revisions.<sup>2</sup> Rather, the Company agreed to modify its proposed agreement in many areas, including the deletion of a major remedy

<sup>&</sup>lt;sup>1</sup> OCC Memorandum Contra, pg. 4.

<sup>&</sup>lt;sup>2</sup> *Id.*, pg. 4.

provision that would have provided the Company with an important tool for ensuring the protection of its information. The truth is found in this OCC statement: The Company "admits that its revisions do not address all of the concerns that accommodate OCC." OCC complains that Duke Energy Ohio is unwilling to release its confidential, proprietary information under the terms of an old confidentiality agreement. OCC is unwilling to consider any changes. Indeed, after Duke Energy Ohio spent two and one-half hours on the phone with OCC and then several hours making the requested changes, OCC was unwilling to even look at the modified document before rejecting it outright. Regardless of how much OCC points the finger of blame at the Company, it is OCC that is failing to negotiate in good faith.

#### **Good Cause for Protective Order**

OCC also claims, in its Memorandum, that Duke Energy Ohio failed to make the necessary showing of good cause for the issuance of a protective order. In making this assertion, OCC proposes two areas in which such a showing was needed.

First, it suggests that the Company did not explain either the changed circumstances that prompted the new agreement or the ways in which the prior agreement was no longer satisfactory. But, in moving for a protective order, the Company did explain that (as quoted by OCC) the prior version "fails to provide adequate assurance that the company's confidential information will be properly protected or . . . affords sufficient remedies should the agreement be breached." This was certainly an explanation of the ways in which the prior form of agreement failed to offer satisfactory protection of the Company's property. And nothing in the law or the Commission's rules requires an applicant to explain what caused it to reach a given business decision.

<sup>3</sup> *Id.*, pg. 4 (emphasis added).

<sup>&</sup>lt;sup>4</sup> Id., pg. 4 (citing memo in support of motion, at 2).

Second, OCC attempts to sidestep the real issues at hand by asserting that the Company "failed to show that any of the information is deserving of protection." Whether any particular information is confidential and proprietary under Ohio law is not before the Commission at this time. Such a matter would fall under the terms of O.A.C. 4901-1-24(D), wherein a party can seek an order requiring information to be held confidentially by the Commission's docketing division. Rather, the motion under consideration was made under O.A.C. 4901-1-24(A)(7), seeking an order specifying the way in which information is to be disclosed. Duke Energy Ohio had no obligation to prove that any particular information is or is not confidential. The issue is simply outside the scope of the decision to be made.

OCC's claims that the Company has failed, at this juncture, to demonstrate the existence of confidential information is further undermined by its own efforts. OCC cannot legitimately complain that documents are not worthy of protection when it persists in seeking adopting of no other confidentiality agreement but its own. If the Company's efforts were procedurally improper, as OCC implies, it would not need to impose upon the Commission for adoption of any agreement.

And with regard to OCC's efforts, they are not justified. OCC has not made a sufficient showing as to why its old confidentiality agreement must be used here. It cites "administrative efficiency" and "similar" agreements between it and other utilities. But the purported efficient operation of OCC's internal processes is not the determinative factor here. Rather, it is whether the agreement offered by the Company affords sufficient protection of its confidential material, while enabling OCC to engage in discovery and prepare a defense to the issues at hand. As discussed below, the agreement sought by Duke Energy Ohio does this.

#### Substantive Issue: Acknowledgement of Confidentiality

OCC complains that Section 2 of the agreement provides that the recipient of the Company's proprietary information must acknowledge the confidential (or highly confidential) nature of that information, as well as the fact that its public disclosure will injure the Company.<sup>5</sup> As the Company informed OCC, this would be an important provision in the event of breach. OCC still has, under this language, an absolute right to assert that any particular information is not actually confidential or proprietary. However, if a signatory does not make that claim, then it should be held to its agreement to hold the matter in confidence.

OCC protests because this provision would make it "difficult to prevail." True. OCC is concerned because the new agreement would make it more difficult for OCC to "prevail" in the event it is seeking to release the Company's proprietary information?

OCC also suggests that this approach is contrary to the Commission's rules, wherein the burden of proving the confidentiality of information is on the party asserting confidentiality.<sup>7</sup> OCC is confused here. Duke Energy Ohio makes no effort to alter the Commission's rules. If OCC were to dispute the nature of the information, the burden would indeed be on the Company to demonstrate to the Commission why the information should be protected. But the provision in question addresses how the contracting parties will treat the information; this issue is not governed by the Commission's rules.

### Substantive Issue: Acknowledgement of Material Harm

In a similar vein, OCC objects to a provision in the agreement in which it would have to agree that improper disclosure of the Company's proprietary information would likely damage

<sup>&</sup>lt;sup>5</sup> *Id.*, pg. 5. <sup>6</sup> *Id.*, pg. 5.

<sup>&</sup>lt;sup>7</sup> *Id.*. pg. 5-6.

the Company in a material way and that it would suffer irreparable harm. As is evident from a reading of the redlined agreement, as attached to the Company's motion for a protective order, prior to modification the agreement included both liquidated damages and an agreement for equitable relief. For purposes of negotiation, the Company agreed to delete the liquidated damages clause that would have provided a legal remedy. Without that provision, clauses allowing for equitable relief are even more important. It may be OCC wants the Company to have no remedy whatsoever in the event of breach, but that is not acceptable to the Company. Indeed, the lack of explicit remedies is part of the problem with the prior version that OCC is so anxious to continue using.

OCC seems to believe that an agreement, governing the relationship and understanding between the contracting parties, must be consistent with a law requiring the Commission to maintain its records as public, unless otherwise ordered.<sup>9</sup> The agreement, rather, simply requires certain actions to be taken by OCC with regard to confidential information. It has nothing to do with the public records requirement applicable to the Commission, as set forth in R.C. 4901:12.

#### **Continued Negotiation**

Although OCC also now points to two additional concerns about the agreement, <sup>10</sup> as well as the two major issues identified above, it did not choose to continue negotiating after Duke Energy Ohio conceded numerous issue. OCC rejected the modified document out of hand, falling back on its desire to have an agreement similar to what it has with other utilities. It makes

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<sup>&</sup>lt;sup>8</sup> Id., pg. 6, citing section 7.

<sup>&</sup>lt;sup>9</sup> Id., pg. 7.

<sup>&</sup>lt;sup>10</sup> Id., pg. 7 (indemnification of OCC for damages, attorney's fees, or court costs related to public records requests and lack of waiver of sovereign immunity).

this desire clear in its Memorandum, asserting that the agreement "has been accepted by numerous utilities over the years."11

OCC contrasts Duke Energy Ohio with AEP-Ohio, saying that AEP-Ohio "was required to accept protective agreement provisions related to OCC's responsibilities re: public records matters."<sup>12</sup> The contrast is interesting, but it goes the other way. The Company voluntarily made numerous changes to the document, at OCC's request, to address public records matters. OCC has, in the Memorandum, identified some additional changes that it would need. But it utterly failed to discuss that need with the Company. It simply rejected the agreement.

Duke Energy Ohio has no objection to negotiating an agreement that provides for OCC to have reasonable access to confidential and proprietary information. However, that agreement must also serve to protect the Company and its information from public disclosure and from use outside the proceedings for which it was released.

### Conclusion

Duke Energy Ohio respectfully requests that the Commission grant its motion for a protective order.

<sup>&</sup>lt;sup>11</sup> *Id.*, pg. 2. *See also Id.*, pg. 9. <sup>12</sup> *Id.*, pg. 10.

# Respectfully submitted,

DUKE ENERGY OHIO, INC.

Amy B. Spiller (Counsel of Record)

Deputy General Counsel

Rocco O. D'Ascenzo

Associate General Counsel

Jeanne W. Kingery

Associate General Counsel

Elizabeth H. Watts

Associate General Counsel

139 E. Fourth Street, 1303-Main

P.O. Box 961

Cincinnati, Ohio 45201-0960

(513) 287-4359 (telephone)

(513) 287-4385 (facsimile)

Amy.Spiller@duke-energy.com (e-mail)

#### CERTIFICATE OF SERVICE

I hereby certify that a true and accurate copy of the foregoing was delivered by U.S. mail (postage prepaid), personal, or electronic mail, on this 17<sup>th</sup> day of July 2014, to the parties listed below.

Jeanne W. Kingery

Steven Beeler
Thomas Lindgren
Ryan ORourke
Assistant Attorneys General
Public Utilities Section
180 East Broad St., 6<sup>th</sup> Floor
Columbus, Ohio 43215
Steven.beeler@puc.state.oh.us
Thomas.lindgren@puc.state.oh.us
Ryan.orouke@puc.state.oh.us

David F. Boehm
Michael L. Kurtz
Jody M. Kyler Cohn
Boehm, Kurtz & Lowry
36 East Seventh Street, Suite 1510
Cincinnati, Ohio 45202
dboehm@BKLlawfirm.com
mkurtz@BKLlawfirm.com
jkylercohn@BKLlawfirm.com

#### **Counsel for Staff of the Commission**

Kevin R. Schmidt 88 East Broad Street, Suite 1770 Columbus, Ohio 43215 schmidt@sppgrp.com

### **Counsel for the Ohio Energy Group**

Mark A. Hayden
Jacob A. McDermott
Scott J. Casto
FirstEnergy Service Company
76 South Main Street
Akron, Ohio 44308
haydenm@firstenergycorp.com
jmcdermott@firstenergycorp.com
scasto@firstenergycorp.com

**Counsel for the Energy Professionals of Ohio** 

Counsel for FirstEnergy Solutions Corp.

Maureen R. Grady
Joseph P. Serio
Edmund "Tad" Berger
Office of the Ohio Consumers' Counsel
10 West Broad Street, Suite 1800
Columbus, Ohio 43215-3485
Maureen.grady@occ.ohio.gov
Joseph.serio@occ.ohio.gov
Edmund.berger@occ.ohio.gov

Judi L. Sobecki
The Dayton Power and Light Company
1065 Woodman Drive
Dayton, Ohio 45432
Judi.sobecki@aes.com

# Counsel for the Ohio Consumers' Counsel

Kimberly W. Bojko
Mallory M. Mohler
Carpenter Lipps & Leland LLP
280 Plaza, Suite 1300
280 North High Street
Columbus, Ohio 43215
Bojko@carpenterlipps.com
Mohler@carpenterlipps.com

# Counsel for The Dayton Power and Light Company

Joseph Oliker
Matthew White
6100 Emerald Parkway
Dublin, Ohio 43016
joliker@igsenergy.com
mswhite@igsenergy.com

# Counsel for the Ohio Manufacturers' Association

Joseph M. Clark
Direct Energy
21 East State Street, 19<sup>th</sup> Floor
Columbus, Ohio 43215
joseph.clark@directenergy.com

#### Counsel for Interstate Gas Supply, Inc.

Gerit F. Hull
Eckert Seamans Cherin & Mellot, LLC
1717 Pennsylvania Avenue, N.W.
12<sup>th</sup> Floor
Washington, DC 20006
ghull@eckertseamans.com

### Counsel for Direct Energy Services, LLC and Direct Energy Business, LLC

Counsel for Direct Energy Services, LLC and Direct Energy Business, LLC Samuel C. Randazzo
Frank P. Darr
Matthew R. Pritchard
McNees Wallace & Nurick LLC
21 East State Street, 17<sup>th</sup> Floor
Columbus, Ohio 43215
sam@mwncmh.com
fdarr@mwncmh.com
mpritchard@mwncmh.com

Colleen L. Mooney
Cathryn N. Loucas
Ohio Partners for Affordable Energy
231 West Lima Street
Findlay, Ohio 45839-1793
cmooney@ohiopartners.org
cloucas@ohiopartners.org

### Counsel for Industrial Energy Users-Ohio

Trent Dougherty
1207 Grandview Avenue, Suite 201
Columbus, Ohio 43212-3449
tdougherty@theOEC.org

# Counsel for Ohio Partners for Affordable Energy

Steven T. Nourse
Matthew J. Satterwhite
Yazen Alami
American Electric Power Service
Corporation
I Riverside Plaza 29<sup>th</sup> Floor
Columbus, Ohio 43215
stnourse@aep.com
mjsatterwhite@aep.com
yalami@aep.com

# Counsel for the Ohio Environmental Council

Andrew J. Sonderman
Margeaux Kimbrough
Kegler Brown Hill & Ritter LPA
Capitol Square, Suite 1800
65 East State Street
Columbus, Ohio 43215-4294
asonderman@keglerbrown.com
mkimbrough@keglerbrown.com

## **Counsel for Ohio Power Company**

Christopher J. Allwein
Todd M. Williams
Williams Allwein and Moser, LLC
1500 West Third Avenue, Suite 330
Columbus, Ohio 43212
callwein@wamenergylaw.com
toddm@wamenergylaw.com

# Counsel for People Working Cooperatively, Inc.

#### **Counsel for the Sierra Club**

Rebecca L. Hussey
Carpenter Lipps & Leland LLP
280 Plaza, Suite 1300
280 North High Street
Columbus, Ohio 43215
Hussey@carpenterlipps.com

Douglas E. Hart 441 Vine Street Suite 4192 Cincinnati, Ohio 45202 dhart@douglasehart.com

#### **Counsel for The Kroger Company**

# Counsel for The Greater Cincinnati Health Council

M. Howard Petricoff
Michael J. Settineri
Gretchen L. Petrucci
Vorys, Sater, Seymour, and Pease, LLP
52 East Gay Street
P.O.Box 1008
Columbus, Ohio 43216-1008
mhpetricoff@vorys.com
mjsettineri@vorys.com
glpetrucci@vorys.com

Cynthia Fonner Brady
Exelon Business Services Company
4300 Winfield Road
Warrenville, Illinois 60555
Cynthia.brady@constellation.com

# Counsel for Constellation NewEnergy, Inc. and Exelon Generation Company, LLC

### For Constellation NewEnegy, Inc.

David I. Fein
Vice President, State Government
Affairs - East
Exelon Corporation
10 South Dearborn Street, 47<sup>th</sup> Floor
Chicago, Illinois 60603
David.fein@exeloncorp.com

Lael Campbell
Exelon
101 Constitution Avenue, NW
Washington, DC 2001
Lael.Campbell@constellation.com

### For Exelon Corporation

### For Constellation NewEnergy, Inc.

M. Howard Petricoff
Special Assistant Attorney General
Vorys, Sater, Seymour, and Pease, LLP
52 East Gay Street
P.O. Box 1008
Columbus, Ohio 43216-1008
mhpetricoff@vorys.com

M. Howard Petricoff
Michael J. Settineri
Gretchen L. Petrucci
Vorys, Sater, Seymour, and Pease, LLP
52 East Gay Street
P.O.Box 1008
Columbus, Ohio 43216-1008
mhpetricoff@vorys.com
mjsettineri@vorys.com
glpetrucci@vorys.com

# Counsel for Miami University and the University of Cincinnati

Nicholas McDaniel Environmental Law & Policy Center 1207 Grandview Ave., Suite 201 Columbus, Ohio 43212 NMcDaniel@elpc.org

# Counsel for the Retail Energy Supply Association

Gregory J. Poulos EnerNOC, Inc. 471 E. Broad Street, Suite 1520 Columbus, Ohio 43215 gpoulos@enernoc.com

# Counsel for the Environmental Law & Policy Center

Samantha Williams
Natural Resources Defense Council
20 N. Wacker Drive, Suite 1600
Chicago, Illinois 60606
swilliams@nrdc.org

### Counsel for EnerNOC, Inc.

Thomas J. O'Brien Bricker & Eckler LLP 100 South Third Street Columbus, Ohio 43215-4291 tobrien@bricker.com

### Counsel for the Natural Resources Defense Council

### **Counsel for the City of Cincinnati**

Rick D. Chamberlain Behrens, Wheeler, & Chamberlain 6 N.E. 63rd Street, Suite 400 Oklahoma City, OK 73105 rchamberlain@okenergylaw.com Donald L. Mason Michael R. Traven Roetzel & Andress, LPA 155 E. Broad Street, 12<sup>th</sup> Floor Columbus, Ohio 43215 dmason@ralaw.com mtraven@ralaw.com

Counsel for Wal-Mart Stores East, LP and Sam's East, Inc.

Counsel for Wal-Mart Stores East, LP and Sam's East, Inc.

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