

March 12, 2014

Docketing Division Public Utilities Commission of Ohio 180 East Broad St. Columbus, Ohio 43215-3793

#### Case No. 14-0151-EL-GAG

RE: Opt out Letter(s)- — Harlem Township, Delaware County, OH

Harlem Township is pleased to submit its final copy of Opt-out letter(s) to be sent to all eligible customers on or about March 28, 2014 with the response deadline by April 18, 2014.

Material provided for review:

- Residential Opt-out letter
- Business Opt-out letter
- Frequently Ask Questions
- Environmental

Should you have any questions or additional needs, please call me at (614) 425.4885.

Sincer ly,

Principal

614.425.4885

scott@electricsuppliers.org

Enclosure





**Energy Focused. Customer Driven.** 

<First><Last> <Mailing Address> <Mailing City><Mailing State><Mailing Zip>

Dear <First><Last>.

The Township of Harlem sets a guaranteed electric discount of 15% off the Price to Compare off of AEP utility rate for residential customers.

We are pleased to announce that Harlem Township is providing you with an opportunity to save money on your electricity bill. Under this arrangement, Border Energy Electric Services, Inc. has been selected as your Townships preferred electricity provider. This special offer is exclusive for eligible residents and businesses of the Harlem Township because officials acted on behalf of their community to select an electricity provider who, through the power of volume buying, is able to secure electricity at competitive prices. Border Energy Electric Services, Inc. is an Ohio-based company.

Through your new Township Electric Aggregation Program eligible residents will receive the price of 15% off the Price to Compare, starting with the May 2014 billing cycle (June 2014 invoice) through April 2015.

You will be automatically enrolled in the program unless you choose NOT to participate by "opting-out" by April 18, 2014. If you do NOT wish to participate in this program, you must follow the "opt-out" instructions.

#### The Township Electric Aggregation Program is a Smart Choice:

- It's Easy to Participate. You don't have to do anything to enroll. All eligible residents will be automatically enrolled in the program unless you choose to "opt-out."
- Save Money with Guaranteed Savings. Harlem Township has ensured you will receive a guaranteed 15% off of your electricity service beginning with the May 2014 billing cycle through April 2015. After the last billing cycle, you will be given the opportunity to renew your agreement under a new price offer or return to the utility. There is no cost to enroll in this exclusive program.
- Continue to Receive One Bill. Your local utility will continue to send you one monthly electric bill. You can continue to remit one payment to your local utility for Border Energy charges. Also, your local utility will continue to provide service for any emergency or maintenance issues.

If you do not wish to participate in this program you must "opt-out" by completing the Electric Aggregation "optout" election form below. Your "opt-out" election form must be returned by April 18, 2014. Cancellations received after this date may be subject to a zero (\$0) early termination fee.

You will find additional details of this program in the Frequently Asked Questions and Terms & Conditions within this packet. Thank you.

Respectfully,

Jerry Paul **Carl Richison David Jackson Harlem Township Trustees** 

**Andy Mitrey President Border Energy Electric Services, Inc.**  **Definitions:** "Competitive Retail Electric Service Provider" or "CRES" provider means, as defined by the Chapter 4901:1-21 of the Substantive Rules as applicable to electric service providers, a person that sells electric energy to retail customers in Ohio.

"Generation Service" means the production of electricity.

"Transmission Service" means moving high voltage electricity from a generation facility to the distribution lines of a local utility provider.

"Distribution Service" means the Physical delivery of electricity to customers by your local utility provider ("Local Utility Provider" or "Electric Distribution Utility ("EDU"))

This "Terms and Conditions" together with the enrollment information are your agreement for electric generation service provided by Border Energy Electric Services, Inc. ("Company" or "Border"). Please keep a copy of this Agreement for your records.

General: As a CRES provider, Border will supply your electric generation service and provide transmission services for your electricity consumption to your local utility provider based on your usage at the contract rate for generation and transmission specified herein. Your existing local utility provider will continue to distribute your electricity to you at PUCO approved tariff rates for distribution.

Consent: By choosing to accept this offer from Border you understand and agree to the terms and conditions of this Agreement. You hereby authorize Border to obtain information from your local utility provider that includes, but is not limited to: billing history, payment history, historical and future electricity usage, meter readings, and characteristics of electricity service. Border reserves the right to determine if your credit standing is satisfactory before accepting your enrollment request. This Agreement shall be considered executed by Border following acceptance of your enrollment request by Border immediately following the 7 day rescission period and subsequent acceptance of the enrollment by your local utility provider.

Eligibility: Residential and small commercial accounts that are not enrolled in Percentage of Income Plan Program are eligible for this offer. Further, Border reserves the right to refuse enrollment to any customer with an outstanding electric bill balance. Participation in the electric choice program is subject to the rules and regulations of your local utility provider. Customers are sometimes terminated from the program by error or by being in arrears. Customer may contact their local utility provider to resolve the problem and be reinstated to the choice program. These Terms and Conditions are subject to Customer acceptance into the choice program by both the Company and by your local utility provider. This agreement is not binding until such acceptance has been granted.

Rescission: Once enrolled to receive generation & transmission service from Border, your local utility will send you a confirmation letter. You will have the right to rescind your enrollment within seven (7) calendar days following the postmark date of the confirmation letter by following the instructions contained in the letter. Your right to rescind only applies to initial enrollments and not to renewal enrollments as detailed below. Your local utility provider will not send a confirmation notice upon any renewal of this Agreement.

Primary Term of Service: Border Energy Electric Services, Inc. agrees to act as your exclusive supplier of electric generation and transmission services. The initial terms of this agreement shall begin with your May 2014 meter read date and continue through your April 2015 meter read ("Primary Term").

Price: 15% off of AEP's Price to Compare. This price includes generation and transmission charges only. This offer rate (and secondary term rates) are exclusive of all applicable state & local taxes and EDU charges including but not limited to: distribution, and other delivery charges. Your EDU may offer you budget or other name of the page of the charges.

Billing: Your local utility provider (EDU) will continue to send you a monthly bill for your electricity consumption that will include your EDU's charges and Border's charges for Generation and Transmission services for the amount of electricity you used during the billing cycle. The amount of electricity usage will continue to be measured or estimated by the EDU. Customer agrees to pay bill in accordance with the EDU's billing and payment terms. Your payment will be due to the EDU by the date specified in the EDU bill. If you fail to pay this bill on time, you could be subject to interest and late charges imposed by the EDU. Further, your failure to pay your electric bill charges may result in your electric service being disconnected in accordance with state tariff guidelines. Customers with billing questions may contact our toll free customer service center at (888) 901-8461 or contact their local utility provider. Border reserves the right to issue an invoice directly and may terminate this agreement with 14 days written notice for customer non-payment. You will remain responsible to pay Border for any electricity used before this Agreement is cancelled as well as any late payment charges.

**Penalties & Fees:** Your local utility provider may charge a "Switching Fee" if you switch to or to another CRES provider. If you return to your EDU after switching to a CRES provider, you may or may not be served under the same rates, terms and conditions that apply to other customers served by the EDU.

**Termination:** For enrolled customers beyond the 7 day rescission period, you may terminate this contract without penalty if you move to a service address outside of your existing local utility provider. You may also cancel at any point in time without a termination fee

Dispute Resolution: Border is committed to customer satisfaction. Customer may contact Border with any questions concerning the terms of service by phone Monday – Friday (except holidays) from 8am – 7pm toll free at (888) 901–8461 or in writing to Border Energy Electric Services, Inc. located at 4145 Powell Rd., Powell, OH 43065. Border will refer all complaints, written or verbal, to a knowledgeable customer service representative who will promptly respond and work toward a mutually satisfactory resolution. In the event customer's complaint is not resolved after contacting Border and/or local EDU, or for general Utility information, residential and business customers may contact the public utilities commission of Ohio (PUCO) for assistance at 1-800-686-7826 (toll free) from 8am – 5pm weekdays, or at http://www.puco.ohio.gov. Hearing or speech impaired customers may contact the PUCO via 7-1-1 (Ohio relay service). The Ohio consumers' counsel (OCC) represents residential utility customers in matters before the PUCO. The OCC can be contacted at 1-877-742-5622 (toll free) from 8am – 5pm weekdays, or at http://www.pickocc.org.

Miscellaneous: You have the right to request from Border, twice within a 12-month period, up to 24 months of payment history, without charge. Company may request credit information. Border reserves the right to re-price any account(s) or return you to the local distribution utility provider if your rate code or meter type is changed and/or the account is no longer eligible for this program. You authorize, but do not obligate Border to exercise your government aggregation opt-out rights. Border is prohibited from disclosing a customer's social security number, a customer's account number(s), or assigning a customer contract to another CRES provider without the customer's consent except for Border's own collections and credit reporting or participation in programs funded by the universal service fund.

Force Majeure: Border may not be responsible for supplying electricity to Customer in the event of circumstances beyond its control such as events of Force Majeure as defined by your local utility provider or any transmitting or transportation entity, acts of terrorism or sabotage, or acts of God including but not limited to floods, fires, earthquakes, landslides and extreme weather conditions that impact an entire geographic region

**Liabilities:** Neither the Customer nor the Company shall assume liability or responsibility for any special, indirect, consequential or punitive damages for items associated with the failure of your local utility provider to perform its duties, including but not limited to operations and maintenance of their system or interruptions of service, termination of service, or from damages arising from structural damage as a result of negligence.

Amendments: If action is taken by the utility, applicable regional transmission organization, transmission provider, or any federal, state or local governmental authorities which materially changes the amounts charged by such entities to us or charged by such entities to our wholesale supplier and charged to us, or which materially changes the manner in which we provide service to you, we may, in our sole discretion, elect to adjust the price for service under this agreement to account for such cost increases or other changes.

**Assignment:** This agreement is assignable by Border without customer consent and only subject to any regulatory approvals.

Choice of Law: This Agreement shall be construed and enforced in accordance with the laws of the State of Ohio without giving effect to any conflicts of law principles which otherwise might be applicable.

Environmental Disclosure: The environmental disclosure information is shown at our website. The specific web address is: <a href="www.borderenergyinc.com/Environment">www.borderenergyinc.com/Environment</a>. Customer agrees that Border may make its required quarterly updates electronically at its website and will provide this information in hard copy form upon customer request.

Additional Information: For more information on AEP's proposed Electric Security Plan, please visit the Public Utility Commission's website at: <a href="http://www.puco.ohio.gov/">http://www.puco.ohio.gov/</a>. For more information on Border Energy Electric Services, Inc. please visit our website at: <a href="http://www.puco.ohio.gov/">www.borderenergyinc.com</a>

**Emergency**: If you experience a power outage you should immediately call AEP at 1-800-277-2177.



<Date>



Energy Focused. Customer Driven.

<First><Last> <Mailing Address> <Mailing City><Mailing State><Mailing Zip>

Dear <First><Last>,

# The Township of Harlem sets a guaranteed electric discount of 18% off the tariff rates for commercial customers.

We are pleased to announce that Harlem Township is providing you with an opportunity to save money on your electricity bill. Under this arrangement, Border Energy Electric Services, Inc. has been selected as your Townships preferred electricity provider. This special offer is exclusive for eligible businesses of the Harlem Township because officials acted on behalf of their community to select an electricity provider who, through the power of volume buying, is able secure electricity at competitive prices. Border Energy Electric Services, Inc. is an Ohio-based company.

Through your new Township Electric Aggregation Program eligible businesses will receive the price of 18% off the applicable tariff, starting with the May 2014 billing cycle (June 2014 invoice) through April 2015 billing cycle.

You will be automatically enrolled in the program unless you choose NOT to participate by "opting-out" by April 18, 2014. If you do NOT wish to participate in this program, you must follow the "opt-out" instructions.

## The Township Electric Aggregation Program is a Smart Choice:

- It's Easy to Participate. You don't have to do anything to enroll. All eligible businesses will be automatically enrolled in the program unless you choose to "opt-out."
- Save Money with Guaranteed Savings. Harlem Township has ensured you will receive a guaranteed 18% off of your electricity service beginning with the May 2014 billing cycle through April 2015. After the last billing cycle, you will be given the opportunity to renew your agreement under a new price offer or return to the utility. There is no cost to enroll in this exclusive program.
- Continue to Receive One Bill. Your local utility will continue to send you one monthly electric bill. You can continue to remit one payment to your local utility for Border Energy charges. Also, your local utility will continue to provide service for any emergency or maintenance issues.

If you do not wish to participate in this program you must "opt-out" by completing the Electric Aggregation "optout" election form below. Your "opt-out" election form must be returned by April 18, 2014. Cancellations received after this date may be subject to a zero (\$0) early termination fee.

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Price: 18% off of AEP's Tariff Price. This price includes generation and transmission charges only. This offer rate (and secondary term rates) are exclusive of all applicable state & local taxes and EDU charges including but not limited to: distribution, and other delivery charges. Your EDU may offer you budget or other

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Amendments: If action is taken by the utility, applicable regional transmission organization, transmission provider, or any federal, state or local governmental authorities which materially changes the amounts charged by such entities to us or charged by such entities to our wholesale supplier and charged to us, or which materially changes the manner in which we provide service to you, we may, in our sole discretion, elect to adjust the price for service under this agreement to account for such cost increases or other changes.

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Emergency: If you experience a power outage you should immediately call AEP at 1-800-277-2177.

# **Border Energy Electric Services Frequently Asked Questions**

What is aggregation?

Under governmental aggregation, local officials bring citizens together to gain group buying power for the purchase of competitively priced electricity from a retail electric generation supplier certified by the Public Utilities Commission of Ohio.

### How is my community able to choose a certified electric generation supplier on my behalf?

Residents voted to allow the community to contract for an electric generation supplier on their behalf.

Who is Border Energy Electric Services?

Border Energy Electric Services offers a wide range of energy and related products and services, including the generation and sale of electricity and energy planning and procurement. Border Energy Electric Services is a leading competitive supplier of energy to residential and commercial customers in Ohio.

## How will I know if I can save money under the electric governmental aggregation program?

The price you pay for electric generation supply is guaranteed to be lower because you'll always receive the percent discount for your electric generation.

What do I need to do if I want to be included in this governmental aggregation? You do not need to do anything to receive the discounted generation pricing under this program. You may choose to remain in the aggregation group and begin receiving your discount by simply not returning the opt-out form.

If I join my community's governmental aggregation program, who will deliver my power, read my meter and respond to emergencies, such as power outages? Your electric utility will be responsible for the delivery of power to your home or business. Since your electric utility still owns the wires and poles that deliver power to you, it will continue to read your meter and restore power after an outage.

Is your price for residential power fixed, or does it vary?

In this program, the discount you will receive each month does not change. But because the actual price per kWh charged by the utility may change each month (based on the season and your usage), the price per kWh from Border Energy Electric Services will also change each month.

What does "opt out" mean?

"Opt out" means that you can decide not to participate in your community's electric governmental aggregation program. By returning the opt-out form, which is included in this mailing, by the Opt Out Deadline you will not be enrolled as an electric generation customer with Border Energy Electric Services, your community's competitive electric generation supplier, and you will not receive the discount.

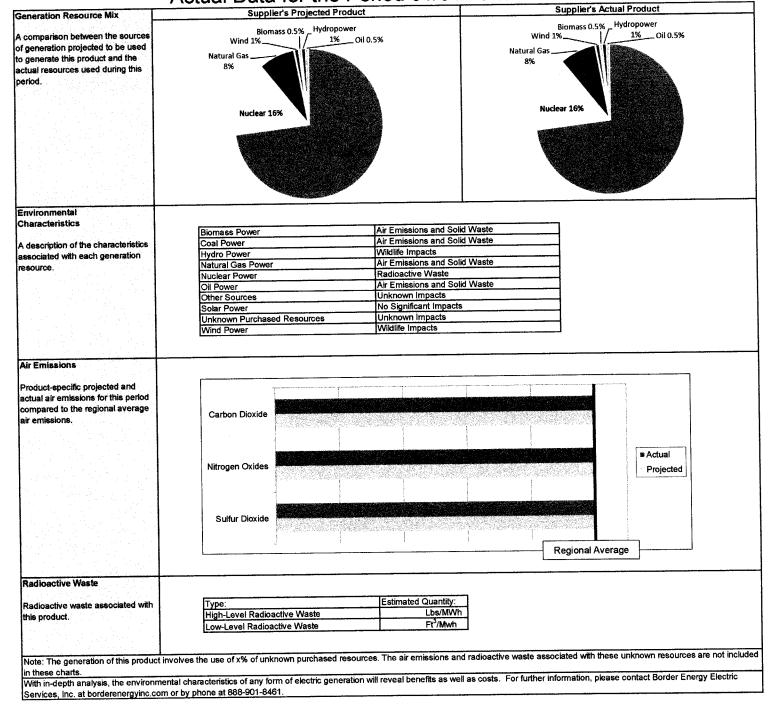
What happens if I do not send in the opt-out form?

If you do not return the opt-out form postmarked by the Opt Out Deadline, you will be included in your community's governmental aggregation program and will receive competitively priced electricity from Border Energy Electric Services.



# Environmental Disclosure Information - Quarterly Comparison Projected Data for the 2013 Calendar Year

Actual Data for the Period 01/01/13 to 12/31/13



This foregoing document was electronically filed with the Public Utilities

**Commission of Ohio Docketing Information System on** 

3/12/2014 11:53:35 AM

in

Case No(s). 14-0151-EL-GAG

Summary: Opt-Out Notice electronically filed by Scott Belcastro on behalf of HARLEM TOWNSHIP TRUSTEES