



NORMAN J. KENNARD  
OHIO ID No. 0090006  
Direct Dial: 717.255.7627  
nkennard@thomaslonglaw.com

October 15, 2013

Via Federal Express

Barcy F. McNeal, Secretary  
Public Utilities Commission of Ohio  
180 East Broad Street  
Columbus, OH 43215

Re: *In the Matter of the Annual Filing Requirements for 2013 Pertaining to the Provisioning of High Cost Universal Service*, Case No. 13-1115-TP-COI; **2013 FCC 481**

Dear Secretary McNeal:

Enclosed for filing in the above-captioned docket on behalf of Telephone Service Company ("TSC") please find an original and three (3) copies of a Motion for Protective Order and Memorandum in Support pursuant to the Commission's regulations at 4901-1-24(D) of the Ohio Administrative Code. As set forth more fully in the enclosed documents, this Motion is filed with respect to company financial results required in "Rate of Return Carrier Additional Information" section contained within the Federal Communications Commission's Form 481.<sup>1</sup>

Redacted public versions of TSC's Form 481 will be or have been electronically filed with the Commission. Three (3) unredacted copies of the confidential information are also enclosed herewith for filing under seal with each page containing Confidential Information so marked.

TSC requests that you certify to the FCC, as required by 47 C.F.R. § 54.314, by the deadline of December 16, 2013 that TSC should continue receiving Federal high cost support.

Should you or any member of the Commission Staff have any questions, please do not hesitate to contact me. Thank you for your attention to this matter.

Sincerely,

THOMAS, LONG, NIESEN & KENNARD

By

Norman J. Kennard

NJK:tl  
Enclosure  
cc: Marianne Townsend (confidential version)

<sup>1</sup> The financial reports section of FCC Form 481 is identified at the Universal Service Administrative Company ("USAC") website as "Section 3005" in the downloadable version and as "Section 3000" in the online filing version at the same USAC website. <http://www.usac.org/hc/tools/forms.aspx>. The same identical financial information is required in both. The request for confidentiality applies regardless of whether the form submitted employs the 3005 or 3000 designation.

**BEFORE  
THE PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Annual Filing	)	
Requirements for 2013 Pertaining to the	)	Case No. 13-1115-TP-COI
Provisioning of High Cost Universal	)	
Service	)	

---

**MOTION FOR PROTECTIVE ORDER OF  
TELEPHONE SERVICE COMPANY**

---

Telephone Service Company (“TSC” or “Company”), pursuant to the regulations of the Public Utilities Commission of Ohio (“PUCO” or “Commission”) at Ohio Adm. Code § 4901-1-24(D) and the Commission’s Entry in the above matter dated June 27, 2013, files this Motion for Protective Order to preserve the confidential and proprietary nature of certain of the information to be filed with the Commission. The basis for this Motion is set forth in the accompanying Memorandum in Support.

The Company is contemporaneously filing with the Commission its FCC Form 481. Confidential treatment is sought for the “Rate of Return Carrier Additional Information” section contained within the Federal Communications Commission’s Form 481,<sup>1</sup> which consists of the Company’s financial reports.

In conformance with Rule 4901-1-24(D) of the Ohio Administrative Code, TSC has filed only such information redacted as is essential to prevent disclosure of confidential and

---

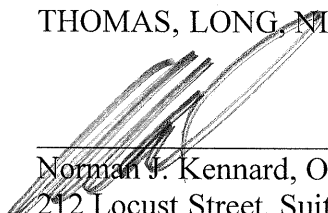
<sup>1</sup> The financial reports section of FCC Form 481 is identified at the Universal Service Administrative Company (“USAC”) website as “Section 3005” in the downloadable version and as “Section 3000” in the online filing version at the same USAC website. <http://www.usac.org/hc/tools/forms.aspx>. The same identical financial information is required in both. The request for confidentiality applies regardless of whether the form filed out employs the 3005 or 3000 designation.

proprietary information and will file with the Secretary and Commission Staff unredacted copies of the documents for which confidential protection is sought in hard copy under seal.

For the reasons stated more fully in the accompanying Memorandum in Support, Telephone Service Company requests that their Motion for Protective Order as described herein be granted.

Respectfully submitted,

THOMAS, LONG, MESEN & KENNARD



---

Norman J. Kennard, Ohio ID 0090006  
212 Locust Street, Suite 500  
P.O. Box 9500  
Harrisburg, PA 17108-9500  
(717) 255-7600

Dated: October 15, 2013

Attorneys for  
Telephone Service Company

**BEFORE  
THE PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Annual Filing	)	
Requirements for 2013 Pertaining to the	)	Case No. 13-1115-TP-COI
Provisioning of High Cost Universal	)	
Service	)	

**MEMORANDUM IN SUPPORT OF  
MOTION FOR PROTECTIVE ORDER**

Telephone Service Company (“TSC” or “Company”) is concurrently filing FCC Form 481, Carrier Annual Reporting Data Collection Form (“Form 481”), which includes financial statements and other proprietary financial information required in “Rate of Return Carrier Additional Information” section<sup>1</sup> (the “Confidential Information”). Because the Company considers this information to be confidential this section has been filed under seal as required by Ohio Adm. Code 4901-1-24(D).<sup>2</sup>

Section 4905.07, Revised Code, provides that all facts and information in the possession of the Commission shall be public, except as provided in Revised Code Section 149.43, and as consistent with the purposes of Title 49 of the Revised Code. Section 149.43 specifies that the term “public records” excludes information which, under state or federal law, may not be released. The Ohio Supreme Court has clarified that the “state or federal law” exemption is intended to cover trade secrets.<sup>3</sup>

---

<sup>1</sup> The financial reports section of FCC Form 481 is identified at the Universal Service Administrative Company (“USAC”) website as “Section 3005” in the downloadable version and as “Section 3000” in the online filing version at the same USAC website. <http://www.usac.org/hc/tools/forms.aspx>. The same identical financial information is required in both. The request for confidentiality applies regardless of whether the form submitted employs the 3005 or 3000 designation.

<sup>2</sup> The Company is also filing this section as confidential with the Federal Communications Commission pursuant to its rules.

<sup>3</sup> *State ex rel. Besser v. Ohio State*, 89 Ohio St.396, 399, 732 N.E.2d 373 (2000).

Similarly, Rule 4901-1-24, O.A.C., allows the Commission to issue an order to protect the confidentiality of information contained in a filed document, “to the extent that state or federal law prohibits release of the information, including where the information is deemed ... to constitute a trade secret under Ohio law, and where non-disclosure of the information is not inconsistent with the purposes of Title 49 of the Revised Code.”

Ohio law defines a trade secret as “information . . . that satisfies both of the following: (1) It derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; [or] (2) It is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.” Revised Code Section 1333.61(D).

The Ohio Supreme Court has adopted six factors to be used in determining whether a trade secret claim meets the statutory definition:

- 1) The extent to which the information is known outside the business;
- 2) The extent to which it is known to those inside the business, i.e., by the employees;
- 3) The precautions taken by the holder of the trade secret to guard the secrecy of the information;
- 4) The savings effected and the value to the holder in having the information as against competitors;
- 5) The amount of effort or money expended in obtaining and developing the information; and
- 6) The amount of time and expense it would take for others to acquire and duplicate the information.<sup>4</sup>

The financial results of TSC for which confidential treatment is sought meets each of these tests. The Company is a small, privately held rural local exchange company that has taken

---

<sup>4</sup> *State ex rel. The Plain Dealer v. Ohio Dept. of Ins.*, 80 Ohio St.3d 513,524-525 (1997).

precautions to guard the secrecy of its financial results, including the Confidential Information, by limiting its dissemination. The Confidential Information is not known outside of TSC and is known within the Company only to senior managers and a limited number of employees with a particular need to know. TSC has expended a significant amount of time and money in developing the Confidential Information. The Confidential Information cannot be replicated by any other means.

The Confidential Information constitutes trade secrets as defined in Revised Code §1333.61(D). The information (1) derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use, and (2) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

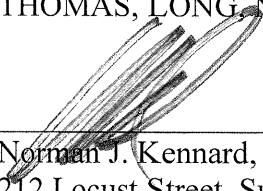
Confidential Information includes detail about TSC's finances that would be of significant interest to its competitors. Given the competitive environment of today's telecommunications industry, public disclosure of such competitively sensitive and confidential information would be greatly harmful to TSC give its competitors a competitive advantage through disclosure of information not otherwise made publicly available and adversely affect TSC's ability both to conduct business with other carriers and compete against them.

The protection of trade secret information from public disclosure is consistent with the purposes of Title 49, because the Commission and its Staff have access to the Confidential Information. Granting protection of the Confidential Information requested herein will not impair the Commission's regulatory responsibilities.

Confidential treatment of the Confidential Information contained within FCC Form 481 is, therefore, both appropriate and required by Ohio law. For the foregoing reasons, Telephone Service Company prays this Motion for Protective Order be granted.

Respectfully submitted,

THOMAS, LONG, NIESEN & KENNARD



---

Norman J. Kennard, Ohio ID 0090006  
212 Locust Street, Suite 500  
P.O. Box 9500  
Harrisburg, PA 17108-9500  
(717) 255-7600

Dated: October 15, 2013

Attorneys for  
Telephone Service Company

**This foregoing document was electronically filed with the Public Utilities**

**Commission of Ohio Docketing Information System on**

**10/15/2013 2:19:26 PM**

**in**

**Case No(s). 13-1115-TP-COI**

Summary: Motion for Protective Order and Memorandum in Support electronically filed by Ms. Teresa L Thomas on behalf of Telephone Service Company