

**Legal Department** 

American Electric Power
1 Riverside Plaza
Columbus, OH 43215-2373
AFP.com

June 28, 2013

Chairman Todd Snitchler Ohio Power Siting Board Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: In the Matter of Rimrock Corp.
and Ohio Power Company for
Approval of a Special Arrangement
Agreement with a Mercantile Customer

)

Case No. 13-1397-EL-EEC

Dear Chairman Snitchler,

Attached please find the Joint Application of Ohio Power Company (OPCo) and mercantile customer Rimrock Corp. for approval of a Special Arrangement of the commitment of energy efficiency/peak demand reduction (EE/PDR) resources toward compliance with the statutory benchmarks for 2013.

Amended Substitute Senate Bill 221 sets forth in R.C. 4928.66 EE/PDR benchmarks that electric distribution utilities shall be required to meet or exceed. The statute allows utilities to include EE/PDR resources committed by mercantile customers for integration into the utilities programs to be counted toward compliance with a utility's EE/PDR benchmarks. The statute also enables the Commission to approve special arrangements for mercantile customers that commit EE/PDR resources to be counted toward compliance with EE/PDR benchmarks.

The Commission's Order in Case No. 10-834-EL-EEC, established a streamlined process to expedite review of these special arrangements by developing a sample application process for parties to follow for consideration of such programs implemented during the prior three calendar years. Attached is OPCo's version of that application and accompanying affidavit. Any confidential information referenced in the Joint Application has been provided to the Commission Staff for filing in Commission Docket 10-1799-EL-EEC, under a request for protective treatment. OPCo respectfully requests that the Commission treat the two cases as associated dockets.

Cordially,	
/s/ Yazen Alami	
Yazen Alami	

Attachments

Yazen Alami Regulatory Services (614) 716-2920 (P) (614) 716-2950 (F) yalami@aep.com



Application to Commit
Energy Efficiency/Peak Demand
Reduction Programs
(Mercantile Customers Only)

**Case No.:** 13-1397-EL-EEC

Mercantile Customer: RIMROCK CORP

Electric Utility: Ohio Power

Program Title or Description: AEP Ohio Business Incentives for Energy Efficiency: Self Direct Program

Rule 4901:1-39-05(F), Ohio Administrative Code (O.A.C.), permits a mercantile customer to file, either individually or jointly with an electric utility, an application to commit the customer's existing demand reduction, demand response, and energy efficiency programs for integration with the electric utility's programs. The following application form is to be used by mercantile customers, either individually or jointly with their electric utility, to apply for commitment of such programs in accordance with the Commission's pilot program established in Case No. 10-834-EL-POR

Completed applications requesting the cash rebate reasonable arrangement option (Option 1) in lieu of an exemption from the electric utility's energy efficiency and demand reduction (EEDR) rider will be automatically approved on the sixty-first calendar day after filing, unless the Commission, or an attorney examiner, suspends or denies the application prior to that time. Completed applications requesting the exemption from the EEDR rider (Option 2) will also qualify for the 60-day automatic approval so long as the exemption period does not exceed 24 months. Rider exemptions for periods of more than 24 months will be reviewed by the Commission Staff and are only approved up the issuance of a Commission order.

Complete a separate application for each customer program. Projects undertaken by a customer as a single program at a single location or at various locations within the same service territory should be submitted together as a single program filing, when possible. Check all boxes that are applicable to your program. For each box checked, be sure to complete all subparts of the question, and provide all requested additional information. Submittal of incomplete applications may result in a suspension of the automatic approval process or denial of the application.

Any confidential or trade secret information may be submitted to Staff on disc or via email at <u>ee-pdr@puc.state.oh.us</u>.

### **Section 1: Company Information**

Name: RIMROCK CORP Principal address: 1700 Jetway Rlvd., Columbus, Oh 43219 Address of facility for which this energy efficiency program applies: 1700 Jetway Blvd, Columbus, Oh 43219-1675 Name and telephone number for responses to questions: Dave Celek, Rimrock Corp, (614) 509-4234 Electricity use by the customer (check the box(es) that apply): The customer uses more than seven hundred thousand kilowatt hours per year at our facility. (Please attach documentation.) See Confidential and Proprietary Attachment 4 - Calculation of Rider Exemption and UCT which provides the facility consumption for the last three years, benchmark kWh, and the last 12 months usage. The customer is part of a national account involving multiple facilities in one or more states. (Please attach documentation.) When checked, see Attachment 6 – Supporting Documentation for a listing of the customer's name and service addresses of other accounts in the AEP Ohio service territory.

# **Section 2: Application Information**

A)	The customer is filing this application (choose which applies):		
		Individually, on our own.	
		Jointly with our electric utility.	
В)	Our	electric utility is: Ohio Power Company	
	"Co	application to participate in the electric utility energy efficiency program is nfidential and Proprietary Attachment 3 – Self Direct Program Project npleted Application."	
C)	The	customer is offering to commit (choose which applies):	
		Energy savings from our energy efficiency program. (Complete Sections 3, 5, 6, and 7.)	
		Capacity savings from the customer's response/demand reduction program. (Complete Sections 4, 5, 6, and 7.)	
		Both the energy savings and the demand reduction from the customer's energy efficiency program. (Complete all sections of the Application.)	

# **Section 3: Energy Efficiency Programs**

A)	The	$customer's\ energy\ efficiency\ program\ involves\ (choose\ whichever\ applies):$	
		Early replacement of fully functioning equipment with new equipment. (Provide the date on which the customer replaced fully functioning equipment, and the date on which the customer would have replaced such equipment if it had not been replaced early. Please include a brief explanation for how the customer determined this future replacement date (or, if not known, please explain why this is not known)).	
		Installation of new equipment to replace equipment that needed to be replaced. The customer installed new equipment on the following date(s): $11/5/2010$	
		Installation of new equipment for new construction or facility expansion. The customer installed new equipment on the following date(s):	
		Behavioral or operational improvement.	
В)	Ene	rgy savings achieved/to be achieved by your energy efficiency program:	
	<ol> <li>If you checked the box indicating that your project involves the early replacement of fully functioning equipment replaced with new equipment, then calculate the annual savings [(kWh used by the original equipment) - (kWh used by new equipment) = (kWh per year saved)] Please attach your calculations and record the results below:</li> </ol>		
		Annual savings: kWh	
	2)	If you checked the box indicating that you installed new equipment to replace equipment that needed to be replaced, then calculate the annual savings [(kWh used by less efficient new equipment) – (kWh used by the higher efficiency new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:	
		Unit Quantity (watts) = Existing (watts x units) – Installed (watts x units)	
		kWh Reduction (Annual Savings) = Unit Quantity x (Deemed $kWh$ /Unit)	
		Annual savings: 30,275 kWh	
		See <u>Confidential and Proprietary Attachment 5 – Self Direct Program</u> Project Calculation for annual energy savings calculations and 10-1599-EL-	

<u>EEC</u> for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed.

Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.

<u>See 10-1599-EL-EEC</u> for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed.

3) If you checked the box indicating that your project involves equipment for new construction or facility expansion, then calculate the annual savings [(kWh used by less efficient new equipment) – (kWh used by higher efficiency new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:

Annual savings: kWh

Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.

4) If you checked the box indicating that the project involves behavioral or operational improvements, provide a description of how the annual savings were determined.

### Section 4: Demand Reduction/Demand Response Programs

A)	A) The customer's program involves (check the one that applies):			
		Coincident peak-demand savings from the customer's energy efficiency program.		
	·	Actual peak-demand reduction. (Attach a description and documentation of the peak-demand reduction.)		
		Potential peak-demand reduction (check the one that applies):		
		Choose one or more of the following that applies:		
	☐ The customer's peak-demand reduction program meets the requirements to be counted as a capacity resource under a tariff of a regional transmission organization (RTO) approved by the Federal Energy Regulatory Commission.			
		The customer's peak-demand reduction program meets the requirements to be counted as a capacity resource under a program that is equivalent to an RTO program, which has been approved by the Public Utilities Commission of Ohio.		
B)	On w	hat date did the customer initiate its demand reduction program?		
	dema	coincident peak-demand savings are permanent installations that reduce and through energy efficiency and were installed on the date specified in on 3 A above.		
,		s the peak demand reduction achieved or capable of being achieved (show ations through which this was determined):		
	Un	it Quantity (watts) = Existing (watts x units) - Installed (watts x units)		
		Demand Reduction = Unit Quantity (watts) $x$ (Deemed KW/Unit (watts))		
		4.1 kW		

See <u>Confidential and Proprietary Attachment 5 – Self Direct Program Project</u> <u>Calculation</u> for peak demand reduction calculation, and <u>10-1599-EL-EEC</u> for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed.

### Section 5: Request for Cash Rebate Reasonable Arrangement (Option 1) or Exemption from Rider (Option 2)

Under this section, check the box that applies and fill in all blanks relating to that choice.

Note: If Option 2 is selected, the application will not qualify for the 60-day automatic approval. All applications, however, will be considered on a timely basis by the Commission.

A) The customer is ap		ner is applying for:
	Optio	on 1: A cash rebate reasonable arrangement.
	OR	
		on 2: An exemption from the cost recovery mechanism implemented e electric utility.
	OR	
	Com	mitment payment
B)	The value	of the option that we are seeking is:
	Option 1:	A cash rebate reasonable arrangement, which is the lesser of (show both amounts):
		A cash rebate of \$ 1,875.00. (Rebate shall not exceed 50% project cost. Attach documentation showing the methodology used to determine the cash rebate value and calculations showing how this payment amount was determined.)
		See <u>Confidential and Proprietary Attachment 5 – Self Direct</u> <u>Program Project Calculation</u> for incentive calculations for this mercantile program.
	Option 2:	An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider.
		An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for months (not to exceed 24 months). (Attach calculations showing how this time period was determined.)

OR
A commitment payment valued at no more than \$ (Attach documentation and calculations showing how this payment amount was determined.)
OR
Ongoing exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for an initial period of 24 months because this program is part of an ongoing efficiency program that is practiced by our organization. (Attach documentation that establishes your organization's ongoing efficiency program. In order to continue the exemption beyond the initial 24 month period your organization will need to provide a future application establishing additional energy savings and the continuance of the organization's energy efficiency

program.)

### **Section 6: Cost Effectiveness**

The program is (choose which a	cost effective because it has a benefit/cost ratio greater than 1 using the
То	ontinue to Subsection 1, then skip Subsection 2)
	cility Cost Test (UCT) . The calculated UCT value is: 5.1 (Skip to absection 2.)
Subsection 1:	: TRC Test Used (please fill in all blanks).
avoide distrib	TRC value of the program is calculated by dividing the value of our ed supply costs (generation capacity, energy, and any transmission or oution) by the sum of our program overhead and installation costs and accremental measure costs paid by either the customer or the electric of the costs.
	The electric utility's avoided supply costs were
	Our program costs were
	The utility's incremental measure costs were
Subsection 2:	: UCT Used (please fill in all blanks).
avoide (inclue	alculated the UCT value of our program by dividing the value of our ed supply costs (capacity and energy) by the costs to our electric utility ding administrative costs and incentives paid or rider exemption costs) ain our commitment.
	Our avoided supply costs were \$ 10,428.42
	The utility's program costs were \$ 181.65
	The utility's incentive costs/rebate costs were \$ 1,875.00.

### **Section 7: Additional Information**

Please attach the following supporting documentation to this application:

- Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment.
  - See <u>Attachment 1 Self Direct Project Overview and Commitment</u> for a description of the project. See <u>Attachment 6 Supporting Documentation</u>, for the specifications of the replacement equipment <u>10-1599-EL-EEC</u> for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed. Due to the length of time since the equipment replacement, the make, model and year of the replaced equipment is not available.
- A copy of the formal declaration or agreement that commits your program to the electric utility, including:
  - 1) any confidentiality requirements associated with the agreement;
    - See <u>Attachment 2 Self Direct Program Project Blank Application</u> including Rules and Requirements. All confidentially requirements are pursuant to the Retrospective Projects/Rules and Requirements that are part of the signed application which is provided as Confidential and <u>Proprietary Attachment 3 Self Direct Program Project Completed Application.</u>)
  - 2) a description of any consequences of noncompliance with the terms of the commitment;
    - See Attachment 2 Self Direct Program Project Blank Application including Rules and Requirements. All consequences of noncompliance are pursuant to the Retrospective Projects/Rules and Requirements that are part of the signed application which is provided as Confidential and Proprietary Attachment 3 Self Direct Program Project Completed Application.
  - 3) a description of coordination requirements between the customer and the electric utility with regard to peak demand reduction;
    - None required because the resources committed are permanent installations that reduce demand through increased efficiency during the Company's peak summer demand period generally defined as May through September and do not require specific coordination and communication to provide demand reduction capabilities to the Company.

- 4) permission by the customer to the electric utility and Commission staff and consultants to measure and verify energy savings and/or peak-demand reductions resulting from your program; and,
  - See <u>Attachment 2 Self Direct Program Blank Application</u> including Rules and Requirements granting such permission pursuant to the Retrospective Projects/Rules and Requirements that are part of the signed application which is provided as <u>Confidential and Proprietary Attachment 3 Self Direct Program Project Completed Application</u>.
- 5) a commitment by you to provide an annual report on your energy savings and electric utility peak-demand reductions achieved.
  - See <u>Attachment 1 Self Direct Project Overview and Commitment</u> for the commitment to comply with any information and compliance reporting requirements imposed by rule or as part of the approval of this arrangement by the Public Utilities Commission of Ohio.
- A description of all methodologies, protocols, and practices used or proposed to be used in measuring and verifying program results. Additionally, identify and explain all deviations from any program measurement and verification guidelines that may be published by the Commission.
  - The Company applies the same methodologies, protocols, and practices to Self Direct Program retrospective projects that are screened and submitted for approval as it does to prospective projects submitted through its Prescriptive and Custom Programs. The Commission has not published a technical reference manual for use by the Company so deviations can not be identified. The project submitted is a prescriptive project and energy savings are determined as described in Confidential and Proprietary Attachment 5 Self Direct Program Project Calculation, and 10-1599-EL-EEC for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed.



Application to Commit
Energy Efficiency/Peak Demand
Reduction Programs
(Mercantile Customers Only)

Case No.: 13-1397-EL-EEC
State of <u>Ohio</u> :
Amanda Craig, Affiant, being duly sworn according to law, deposes and says that:
1. I am the duly authorized representative of:
KEMA Services, Inc agent of Ohio Power
I have personally examined all the information contained in the foregoing application, including any exhibits and attachments. Based upon my examination and inquiry of those persons immediately responsible for obtaining the information contained in the application, I believe that the information is true, accurate and complete.
Signature of Affiant & Title Energy & Riciency Engineer
Sworn and subscribed before me this
Signature of official administering oath  Michael Manne and Title  Print Name and Title
My commission expires on $1-13-20/6$
Angie Doan Notary Public, State of Ohio My Commission Expires 01-13-2016



Attachment 1 Self Direct Project Overview & Commitment Page 1 of 1

### **Self Direct Project Overview & Commitment**

The Public Utility Commission of Ohio (PUCO) will soon review your application for participation in AEP Ohio's Energy

Efficiency/Peak Demand Response program. Based on you	ur submitted project, please select by initiali	ng one of the two options
below, sign and fax to 877-607-0740.		
Customer Name	RIMROCK CORP	
Project Number	AEP-13-10651	
Customer Premise Address	1700 JETWAY BLVD, COLUMBUS, OH	1 43219-1675
Customer Mailing Address	1700 Jetway Rlvd., Columbus, OH 43219	
Date Received	5/28/2013	
Project Installation Date	11/5/2010	
Annual kWh Reduction	30,275	
Total Project Cost	\$22,721.75	
Unadjusted Energy Efficiency Credit (EEC) Calculation	\$2,500.00	
Simple Payback (yrs)	5.2	
Utility Cost Test (UCT)	5.1	
	Please Choos	se One Option Below and Initio
Option 1 - Self Direct EEC: 75%	\$1,875.00	Initial: OLC.
Option 2 - EE/PDR Rider Exemption	68 Months (After PUCO Approval)	Initial:
Project Overview: The Self Direct (Prescriptive) project that the above has co Installed a 25HP variable speed drive for an air compresso		
The documentation that was included with the application installed.  By signing this document, the Mercantile customer affirms its im into the utility's peak demand reduction, demand response, and to serve as a joint applicant in any filings necessary to secure ap comply with any information and compliance reporting requiren	tention to commit and integrate the above listed energy efficiency programs. By signing, the Mesproval of this arrangement by the Public Utilitie	energy efficiency resources roantile customer also agrees es Commission of Ohio, and
Ohio Power Company  By: Manager  Cold 1/2012		Celek
Date: 6/14/2013	Date: June 14,2013	

ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### STEPS FOR SUBMITTING YOUR APPLICATION

# Step 1: Verify Project, Equipment and Customer Eligibility

- Project must be a facility improvement that produces a permanent reduction in electrical energy usage (kWh).
- ✓ Facilities must be AEP electric customers that are considered "mercantile" under the definition of the Public Utilities Commission of Ohio (PUCO).
- Projects must operate at least 2,245 hours per year to qualify for credits. Projects with annual energy (kWh) savings greater than the facility's annual energy (kWh) consumption are not eligible.
- All installed equipment must meet or exceed the specifications outlined in the application.
- ✓ Equipment must be installed in facilities served by AEP Ohio.
- Customer must have a valid AEP Ohio account number on an eligible AEP Ohio non-residential account or approved agricultural account.

### **Step 2: Submit Application**

- Complete the Checklist page.
- Read the Terms and Conditions.
- ✓ Attach the documentation listed:
- Completed Applicant Information form
- Completed and signed Customer Agreement form
- Measure worksheet(s)
- Scope of work (type, quantity, and wattage of old and new equipment)
- Dated and itemized invoices for the purchase and installation of all equipment installed
- Specifications for all equipment installed showing that it meets program specifications
- Submit a completed application via email, fax or mail prior to November 15, 2013, for any projects completed on or after January 1, 2010. Any applications received after the deadline may not be submitted to the Public Utilities Commission of Ohio (PUCO) by December 31, 2013, which may jeopardize approval.

### **Step 3: Project Review**

- The program team will review your application. The review of some projects will require an inspection; the team will contact applicants requiring an inspection for scheduling.
- ✓ After approval by AEP Ohio, the customer will receive an Overview and Commitment form to sign and return. The project will then be submitted to the PUCO for consideration. The PUCO will assign a case number and review the project details prepared by AEP Ohio. The PUCO may request additional information, or approve or reject the energy efficiency credits.

### **Step 4: Receive Energy Efficiency Credits**

- ✓ The program team will issue energy efficiency credits four to six weeks after the PUCO approves a project.
- In lieu of a one-time energy efficiency credit, you may elect to seek an exemption from the Energy Efficiency/Peak Demand Reduction (EE/PDR) rider for the associated electric account(s) for a defined period of time as stated in this application. For this exemption, the energy efficiency credit amount (Option 1) is compared to the estimated value of the EE/PDR obligation (Option 2), as calculated by AEP Ohio. The value of Option 2 will be approximately equal to the value of Option 1. If exemption is elected, the affective account is not eligible for other programs offered by AEP Ohio during the exemption period. Unless additional resources are committed, you will, after the specified number of months exempted, again be subject to the EE/PDR rider. New construction projects are not eligible to elect Option 2. Major renovation projects that do not have a representative billing history for three years prior to the project installation also are not eligible to elect Option 2.
- ✓ If the energy efficiency credit is elected, you remain in the EE/ PDR rider for the period of time that an exemption would have been in effect and may also participate in AEP Ohio programs. However, during that period of time, you are not allowed to elect the Option 2 exemption for any additional self-direct projects for the same account number.
- ✓ You are allowed and encouraged to consider using all or a portion of the energy credits, as received from AEP Ohio under this program, to help fund other energy efficiency and demandreduction projects you choose to initiate in the future. Future projects also can qualify for credits under the prescriptive or custom programs.

### **AEP Ohio Business Incentives Program**

2740 Airport Drive, Suite 160 Columbus, OH 43219 Phone: (877) 607-0739

Fax: (877) 607-0740

aepohioincentives@dnvkema.com

Visit our website at aepohio.com/incentives.

ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **CHECKLIST**

FINAL APPLICATION	
Required Attachments  Completed and signed Applicant Information form Completed Final Payment Agreement form including Energy Efficiency Credits Requested section Itemized invoices Equipment specifications Scope of work W-9 (LLC, individual, partnership, property management companies)	Credit Worksheets¹  Lighting HVAC Motors & Drives Compressed Air Refrigeration/Food Service Agriculture & Miscellaneous Transformer UPS Custom New Construction Lighting  Application date Estimated project cost Expected completion date  ¹Incomplete applications will delay processing and receipt of energy efficiency credits.
Revised Submittal Please complete below if this is a revised submittal.	
Submittal date AEP I	Project Number (if known) AEP - 1

### **AEP Ohio Business Incentives Program**

2740 Airport Drive, Suite 160 Columbus, OH 43219 Phone: (877) 607-0739 Fax: (877) 607-0740

aepohioincentives@dnvkema.com

Visit our website at aepohio.com/incentives.

#### ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **TERMS AND CONDITIONS**

AEP Ohio offers prescriptive and custom credits under the AEP Ohio Business Incentives Program to facilitate the implementation of past cost-effective energy efficiency improvements for non-residential customers. AEP Ohio provides energy efficiency credits (EEC) for the purchase and installation of qualifying cost-effective equipment in the customer's facility under the Terms and Conditions provided in this application and subject to regulatory approvals. EEC will only be provided in the form of a check or an Energy Efficiency/Peak Demand Reduction (EE/PDR) rider exemption under this program.

Please note that funds are limited and subject to availability.

### **Program Effective Dates**

AEP Ohio Business Incentives Program offers credits until approved funds are exhausted or November 15, 2013, whichever comes first. The effective dates of the current AEP Ohio Business Incentives Program and application submittal requirements are as follows:

- Self-direct projects are projects completed since January 1, 2010. Self-direct projects are eligible to apply for EEC with this application. Current or future projects should apply using a prescriptive or custom application.
- All 2013 AEP Ohio Business Incentives Program applications should be received no later than November 15, 2013. Any applications received after the deadline may not be submitted to the Public Utility Commission of Ohio (PUCO) by December 31, 2013, which may jeopardize approval. AEP Ohio reserves the right to extend or shorten this timeline.

### **Program and Project Eligibility**

The AEP Ohio Business Incentives Program offers both prescriptive credits for some of the more-common energy efficiency measures and custom credits for other eligible improvements not included on the list of prescriptive measures. Credits available under the AEP Ohio Business Incentives Program include non-residential accounts or approved agricultural accounts served on AEP Ohio's regulated retail rates.

Qualifying projects must be installed in a facility in AEP Ohio's electric service territory in Ohio. Credits are available to all non-residential accounts or approved agricultural accounts that pay into the EE/PDR rider and receive their electricity over AEP Ohio wires, regardless from which retail electric supplier the customer has chosen to purchase power. A customer may neither apply for nor receive credits for the same product, equipment or service from more than one utility.

Custom projects must involve measures that result in a reduction in electric energy usage due to an improvement in system efficiency. Projects that result in reduced energy consumption without an improvement in system efficiency are not eligible for a custom credit. The project simple payback prior to the credit payment generally should fall between 1 to 7 years, or pass cost-effectiveness test(s) determined by AEP Ohio to qualify for a credit.

Projects involving measures covered by the prescriptive credit portion of the program are not eligible for a custom credit. However, the applicant has the option to apply for a custom credit for whole building integrated projects or systems, even if they include prescriptive measures. Prescriptive elements may be capped at the deemed savings and/or credit level.

The self-direct program applies to customer facilities served by AEP Ohio's retail electric rates that are defined as "mercantile" and meet the minimum energy usage requirements of 700,000 kWh per year, or that are part of a national account involving multiple facilities in one or more states.

Facilities must be eligible under the definition of "mercantile" as designated by the PUCO. All applications are subject to review and approval by AEP Ohio, its contractor(s)/agent(s) and the PUCO prior to any EEC payments or exemptions from the EE/PDR rider in this program.

Project requirements under the AEP Ohio Business Incentives Program include the following:

- Projects must involve a new facility improvement with capital improvements that results in a permanent reduction in electrical energy usage (kWh). Existing/old equipment must be functional and in operation.
- Any measures installed at a facility must produce verifiable
  and persistent energy reduction and must be sustainable
  and provide 100% of the energy benefits as stated in the
  application for a period of at least five (5) years or for the life
  of the product, whichever is less. If the customer ceases to
  be a delivery service customer of AEP Ohio or removes the
  equipment or systems at any time during the 5-year period or
  the life of the product, the customer may be required to return
  a prorated amount of credit funds to AEP Ohio.
- All equipment must be new.
- All installed equipment must meet state, federal and local codes and requirements.
- Projects must be installed on the AEP Ohio electric account in Ohio served by an eligible electric rate.
- Equipment must be purchased, installed and operating (or capable of operating in the case of seasonal uses) prior to submitting an application for a credit.

#### ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **TERMS AND CONDITIONS**

- AEP Ohio will issue credit payments in the form of checks, not utility bill credits.
- The credit is paid as a one-time, one-program offer and cannot be combined with incentive payments from other AEP Ohio programs. The customer may be eligible to participate in other programs offered by AEP Ohio, as long as no project receives more than one credit or incentive.

Confidential information contained in any documents associated with this application will be protected from public filings. However, this information may be disclosed to the PUCO for further review and approval.

Projects that are NOT eligible for a credit include the following:

- Fuel switching (e.g., electric to gas or gas to electric)
- Changes in operational and/or maintenance practices or simple control modifications not involving capital costs (Please visit aepohio.com/incentives for Retro-Commissioning Program or Continuous Improvement Program)
- Removal or termination of existing processes, facilities and/or operations
- On-site electricity generation
- Projects involving gas-driven equipment in place of or to replace electric equipment (such as a chiller)
- Projects focused primarily on power factor improvement
- Projects that involve peak-shifting (and not kWh savings)
- Used or rebuilt equipment
- · Costs associated with internal labor
- Renewables (Please visit aepohio.com/save for Renewables Program)
- Projects required by state or federal law, building or other codes, or projects that are standard industry practice
- Projects easily reverted/removed or projects installed entirely for reasons other than improving energy efficiency
- Other conditions to be determined by AEP Ohio

### **Energy Efficiency Credit Limits**

For both prescriptive and custom measures in this application, total EEC shall be 75% the lesser of: 1) The calculated credit as approved by AEP Ohio or 2) 50% of total project cost (not including internal labor). In calculating the savings and EEC for custom measures, please contact the AEP Ohio Business Incentives Program office to determine an appropriate baseline for savings. In addition to the above project cost limit, credit payment rates vary when a customer's calculated credit exceeds the tiers listed below:

PROGRAM ENERGY EFFICIENCY CREDITS		
Energy efficiency credit levels for one-year energy savings	See tables for prescriptive credits. Custom credits: \$0.08/kWh x 75%.	
Minimum/maximum simple payback before energy efficiency credit applied	Must pass cost effectiveness test(s) determined by AEP Ohio; generally between one and seven years	
Maximum payout	75% of 50% of the total cost (additional measure caps may apply)	
Energy efficiency credit levels for projects completed since 1/1/2010	Calculated amount on the prescriptive or custom worksheets attached and subject to funding limits	
Credit limit	See Credit Limits and Tiering section	
Credit calculation order	Measure credit caps are applied first. Project-cost credit limits are applied second. Credit tiering is applied third. Lastly, 75% factor is applied to credit.	

### **Energy Efficiency Credit Tiering**

The total credit paid for any self-direct application cannot exceed 50% of the total project cost (not including internal labor). In addition to the above project cost limit, credit payment rates vary when a customer's calculated credit exceeds the tiers listed below:

- Tier 1 \$0 \$100,000 = 100% of eligible calculated credit value
- Tier 2 \$100,001 \$300,000 = 50% of eligible calculated credit value
- Tier 3 \$300,001 \$500,000 = 25% of eligible calculated credit value
- Tier 4 \$500,001 beyond = 10% of eligible calculated credit value

### **Application Review Process**

Applications are not a guarantee of program acceptance and energy efficiency credits. AEP Ohio will review applications for eligibility and completeness. Completed applications will be reviewed in the order received. Funds are reserved for the project when AEP Ohio receives a completed application and determines that the project meets the program eligibility requirements. Upon review of the application, the program will notify applicants who submit incomplete applications of deficiencies; applicants may lose their place in the review process until receipt of all requested information. Applications must be completed and all information received by the deadlines defined above to begin processing. Applicants are encouraged to call the program hotline with any questions about documentation requirements.

ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **TERMS AND CONDITIONS**

### **Application**

Projects completed on or after Jan 1, 2010, must submit an application and all required supporting documentation by November 15, 2013, to be applicable for the 2013 program year. Any applications received after the deadline may not be submitted to the PUCO by December 31, 2013, and could jeopardize approval.

A signed application with supporting project documentation verifying project installation and capital improvements must be submitted to AEP Ohio prior to application approval. Project documentation, such as (but not limited to) copies of dated invoices for the purchase and installation of the measures, equipment specification sheets, energy-savings analysis, complete application and W-9 forms (LLC, individual, partnership, property management companies), is required. The invoice should provide sufficient detail to separate the project cost from the costs of other services not related to the energy efficiency project and other repairs. The location or business name on the invoice must be consistent with the application information.

AEP Ohio reserves the right to request additional supporting documentation as deemed necessary to ensure measure eligibility and verify that the expected energy savings will occur. Confidential information contained in any documents associated with this application will be protected from public filings. However, this information may be disclosed to the PUCO and the evaluators. Requested information could include equipment purchase dates, installation dates, proof that the equipment is operational, manufacturer specifications, savings calculation documentation, monitoring data, warranty information and proof of customer copayment.

### Inspections

The AEP Ohio Business Incentives Program reserves the right to inspect all projects to verify compliance with the program rules and verify the accuracy of project documentation. This may include installation inspections, verification of detailed lighting layout descriptions, metering, data collection, interviews and utility bill or monitoring data analysis. Customers are required to allow access to project documents and the facility where the measures were installed for a period of five years after receipt of credit payment by AEP Ohio. In the event a building(s) are turned over to a new account holder/owner before AEP Ohio officially measures and verifies incentivized equipment, AEP Ohio reserves the right to do so under new ownership. Customer understands and agrees that program installations may also be subject to inspections by the PUCO or its designee, and photographs of installation may be required.

# Requirements for Custom Project Electricity Savings Calculation

The annual electricity savings must be calculated for custom projects using industry-accepted engineering algorithms or simulation models. The applicant may estimate the annual electricity usage of both the existing and proposed equipment based on the current operation of the facility. A listing of the preexisting information requirements is provided at the end of the custom application section. If equipment is replaced prior to the end of its rated service life in order to achieve energy savings, the existing equipment performance may be used as the baseline in the energy-savings calculations. Documentation of early replacement decision and/or actual equipment energy usage will be required. If equipment is replaced due to failure or for other reasons (such as obsolescence or a need for more capacity), the baseline performance used in the savings calculation should be either the minimum performance that would be required by code for that equipment type and application (where a code applies) or the performance of the equipment that would have been selected as the customer's standard practice when a code does not apply.

If the previous equipment was at the end of its useful life, the applicant must use, as the baseline, the equipment that would meet the applicable federal and local energy codes unless an "as found" baseline is being used by the applicant. If the applicant is using an "as found" baseline, additional specific information on the pre-existing information must be provided.

The applicant must be able to clearly describe the method used to calculate the savings. The applicant must provide all assumptions used in the calculations and document the sources for these assumptions. If no savings analysis is provided by the customer/contractors, AEP Ohio reserves the right to utilize its approved methodology and analysis to determine energy savings.

The method and assumptions used by the applicant to calculate the annual savings will be reviewed by AEP Ohio. AEP Ohio is solely responsible for the final determination of the annual energy savings and peak-demand reduction used in calculating the credit amount. AEP Ohio also reserves the right to require specific measurement and verification activities, including monitoring the retrofit to determining the credit. Verification of the pre-existing consumption may also be required.

For custom and "as found" projects, the applicant is required to provide information in order to allow AEP Ohio to verify the baseline usage of the pre-existing equipment. AEP Ohio may need to conduct inspections of projects to verify equipment and operating conditions.

ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **TERMS AND CONDITIONS**

Customers are encouraged to submit projects that warrant special treatment (i.e., non-typical projects) to be considered on a case-by-case basis by AEP Ohio.

### **Tax Liability**

Credits are taxable and, if more than \$600, will be reported to the IRS unless the customer is exempt. AEP Ohio is not responsible for any taxes that may be imposed on your business as a result of your receipt of credit. A W-9 (for LLC, individual, partnership, property management companies) must be provided with all applications.

### **Disclaimer**

Any and all energy savings and coincident demand generated by the project described in this application are hereby committed to AEP Ohio. That retained demand can be used to count against AEP Ohio's benchmark requirements in S.B. 221, regardless; any retained demand provided to PJM generation auctions must be done so by AEP Ohio only.

Peak-demand reduction is defined as the reduction in average load over the performance hours as a result of replacing existing electrical equipment with more-efficient electrical equipment. Peak performance hours are defined as the time between June 1 and August 31 on weekdays and non-holidays, between the hours 3:00 p.m. and 6:00 p.m. Eastern Standard Time. PJM Peak Hours are defined as the time between June 1 and August 31 on weekdays and non-holidays, between the hours 2:00 p.m. and 6:00 p.m. Eastern Standard Time.

AEP Ohio does not guarantee the energy savings and does not make any warranties associated with the measures eligible for credits under this program. AEP Ohio has no obligations regarding and does not endorse or guarantee any claims, promises, work or equipment made, performed or furnished by any contractors or equipment vendors that sell or install any energy efficiency measures. AEP Ohio is not responsible for the proper disposal/recycling of any waste generated as a result of this project. AEP Ohio is not liable for any damage caused by the operation or malfunction of the installed equipment.

### ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **APPLICANT INFORMATION**

**Important:** Please read the Terms and Conditions before signing and submitting this application. Complete all information and provide required documentation to avoid processing delays.

Select One   (Select One   (	Project Information			
Shift  Affected Area Square Footage  [Select One)  Building Operating Hours    Select One	Business Type	W-9 Tax Status		
Building Operating Hours  Equipment Operating Hours  Name of Applicant's Business  Project Name (if applicable)  Name as It Appears on Utility Bill  AEP Ohio Account Number Where Measure Installed  Taxpayer ID (SSN/FEIN)  Mailing Address  City  State  Contact Person  Title of Contact  Mailing Address  City  State  Contact Email  Solution Provider/Contractor Information¹  Name of Contact Person  Title of Contact  Mailing Address  City  State  Contact Email  Contact Email  State  City  State  Contact Email	(Select One)	(Select One)	(Select One)	
Building Operating Hours    Equipment Operating Hours	Shift	Affected Area Square Footage	Dodge Report Number	
Name of Applicant's Business	(Select One)			
Project Name (if applicable) Name as It Appears on Utility Bill  AEP Ohio Account Number Where Measure Installed Taxpayer ID (SSN/FEIN)  Mailing Address City State OH Zip  Check if mailing address and installation address are the same.  Installation Address City State OH Zip  Customer Contact  Please provide all contacts we may need to process this project. List the project decision-maker, the technical contact, etc. as the contractor contact.  Name of Contact (preferred contact for documentation)  Title of Contact Person Ext.  Solution Provider/Contractor Information  Name of Contact Person Title of Contact  Mailing Address City State OH Zip  Contact Email  Scout Contact Person Title of Contact  City State OH Zip  Contact Email	<b>Building Operating Hours</b>	<b>Equipment Operating Hours</b>		
AEP Ohio Account Number Where Measure Installed	Name of Applicant's Business			
Mailing Address	Project Name (if applicable)	Name as It Appears on U	Itility Bill	
Check if mailing address and installation address are the same.  Installation Address City State OH Zip  Customer Contact  Please provide all contacts we may need to process this project. List the project decision-maker, the technical contact, etc. as the contractor contact.  Name of Contact (preferred contact for documentation)	AEP Ohio Account Number Where Mea	sure Installed Taxpaye	er ID (SSN/FEIN)	
CityState OH Zip  Customer Contact  Please provide all contacts we may need to process this project. List the project decision-maker, the technical contact, etc. as the contractor contact.  Name of Contact (preferred contact for documentation)  Title of Contact	Mailing Address	City	State <sub>_</sub> OH Zip	
Customer Contact  Please provide all contacts we may need to process this project. List the project decision-maker, the technical contact, etc. as the contractor contact.  Name of Contact (preferred contact for documentation)  Title of Contact Phone #	☐ Check if mailing address and install	lation address are the same.		
Please provide all contacts we may need to process this project. List the project decision-maker, the technical contact, etc. as the contractor contact.  Name of Contact (preferred contact for documentation)  Title of Contact Fax # Contact Email  Solution Provider/Contractor Information¹  Name of Contact Person Title of Contact  Mailing Address City State_OH _ Zip  Phone # Ext Contact Fax # Contact Email	Installation Address	City	State OH Zip	
Please provide all contacts we may need to process this project. List the project decision-maker, the technical contact, etc. as the contractor contact.  Name of Contact (preferred contact for documentation)  Title of Contact Fax # Contact Email  Solution Provider/Contractor Information¹  Name of Contact Person Title of Contact  Mailing Address City State_OH _ Zip  Phone # Ext Contact Fax # Contact Email	Customer Contact			
Phone # Ext	Please provide all contacts we may nee contractor contact.	ed to process this project. List the project decisi	on-maker, the technical contact, etc. as the	
Contact Fax # Contact Email	Name of Contact (preferred contact for	documentation)		
Solution Provider/Contractor Information¹  Name of Contracting Company  Name of Contact Person	Title of Contact	Phone #	Ext	
Name of Contracting Company	Contact Fax #	Contact Email		
Name of Contact Person         Title of Contact           Mailing Address         City         State_OH Zip	Solution Provider/Contract	or Information¹		
Mailing Address	Name of Contracting Company			
Phone # Ext Contact Fax # Contact Email	Name of Contact Person Title of Contact			
	Mailing Address	City	State_OHZip	
If there are questions about the application who should we contact?   Customer   Contractor	Phone # Ext	Contact Fax # (	Contact Email	
Solution provider/contractor is the party involved in the application submittal (i.e. specs scope of work etc.)			Contractor	

#### ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **FINAL PAYMENT AGREEMENT**

### **Final Payment Agreement**

I understand that the application and all required documentation should be received by the AEP Ohio Business Incentives Program by November 15, 2013, for any projects completed on or after January 1, 2010. Any applications received after the deadline may not be submitted to the PUCO by December 31, 2013, and could jeopardize approval of any credit by the PUCO. All equipment must be purchased, installed and fully operational prior to submitting the application.

I understand that AEP Ohio or its representatives have the right to ask for additional information at any time. AEP Ohio Business Incentives Program will make the final determination of credit levels for this project.

I understand that this project must involve a facility improvement that results in improved energy efficiency.

As an eligible AEP Ohio account holder, I certify that decisions to acquire and install the indicated energy efficiency measures, which will be demonstrated with supporting documentation required by AEP Ohio, were made after January 1, 2010, and that work was completed on this project on or after January 1, 2010. The energy efficiency measures are for use in my business facility and not for resale.

I understand that the location and business name on the project documentation must be consistent with the application information. Project documentation, product specification sheets and details of measure installation are included. Documentation indicating contract dates prior to November 16, 2012, may render this application ineligible. I understand that all submissions become the property of AEP Ohio. It is recommended to keep a copy for your records.

I agree that if: (1) I did not install the related product(s) identified in my application or (2) I remove the related product(s) identified in my application before a period of five (5) years or the end of the product life, whichever is less, I shall refund a prorated amount of energy efficiency credits to AEP Ohio based on the actual period of time the related product(s) were installed and operating. This is necessary to assure that the project's related energy benefits will be achieved. (3) AEP Ohio will pay 75% of the lesser of: 1) The calculated credit as approved by AEP Ohio, subject to funding limits or 2) 50% of the project cost (subject to application caps). I understand that AEP Ohio or its representatives have the right to ask for additional information at any time. AEP Ohio Business Incentives Program will make the final determination of energy efficiency credit levels for this project.

I agree to be responsible to comply with any applicable codes

or ordinances. I also understand that all materials removed, including lamps and PCB ballasts, must be permanently taken out of service and disposed of in accordance with local codes and ordinances. I understand it is my responsibility to be aware of any applicable codes or ordinances. Information about hazardous waste disposal can be found at epa.gov/epawaste/hazard/index. htm.

I agree to verification by the utility or its representatives of both sales transactions and equipment installation. I understand that these credits are available to all non-residential accounts or approved agricultural accounts that pay into the Energy Efficiency and Demand Response (EE/PDR) rider and receive their electricity over AEP Ohio wires, regardless from which retail electric supplier the customer has chosen to purchase power.

I understand that AEP Ohio reserves the right to refuse payment and participation if the customer or contractor violates program rules and requirements. AEP Ohio is not liable for energy efficiency credits promised to customers as a result of misrepresentation of the program.

I understand that AEP Ohio does not guarantee the energy savings and does not make any warranties associated with the measure eligible for energy efficiency credits under this program. Furthermore, AEP Ohio has no obligations regarding any claims, promises, work or equipment made, performed or furnished by any contractors or equipment vendors that sell or install any energy efficiency measures and does not endorse or guarantee same

Energy efficiency credits will be based upon the Final Application and program terms and conditions, as well as the availability of funds.

I understand that the program has a limited budget. Applications will be processed until allocated funds are reserved or spent. Final Applications should be received by November 15, 2013, to be eligible for funding under the current program period.

I certify that the information on this application is true and correct, and that the taxpayer ID number, tax status and W-9 are the applicant's. I understand that credits exceeding \$600 will be reported to the IRS, unless the applicant is exempt. I understand that credits assume related energy benefits over a period of five (5) years or for the life of the product, whichever is less.

I understand that the program may be modified or terminated without prior notice.

I understand and agree that all other terms and conditions as specified in the application, including all attachments and exhibits

ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **FINAL PAYMENT AGREEMENT**

attached to this application, will serve as a contract for the customer's commitment of energy and demand resources to AEP Ohio and shall apply.

Any and all energy savings and coincident demand generated by the project described in this application are hereby committed to AEP Ohio. That retained demand can be used to count against AEP Ohio's benchmark requirements in S.B. 221, regardless; any retained demand provided to PJM generation auctions must be done so by AEP Ohio only.

ENERGY IS PRECIOUS. LET'S NOT WASTE IT.



### **CUSTOMER AGREEMENT**

☐ I have read and understand the program requirements, measure specifications, and Terms and Conditions set forth in this application and agree to abide by those requirements. Furthermore, I concur that I must meet all eligibility criteria in order to be paid under this program.

All equipment must be installed and operational. A customer signature is required for payment. Signed applications received by email or fax will be treated the same as original applications received by mail.

All submissions become the property of AEP Ohio. Keep a copy for your records.

### **Digital Signature Instructions**

- 1. Click in the signature box.
- 2. Follow the digital signature directions displayed in the "Add Digital ID" pop-up box.
- 3. Establish a digital ID and password.
- In the "Sign Document" pop-up box, you can select to change the signature appearance from typed font to an imported graphic.
- 5. Follow directions to save signed application; signature and verification information will appear in the signature box.

Total Project Cost	Total Credits Requested <sup>1</sup>
	·····
Customer Signature (AEP Ohio Customer)	Print Name
	·····
Date	Project Completion Date
03/08/13	

**SUBMIT VIA EMAIL** 

**PRINT APPLICATION** 

AEP Ohio will pay the lesser of 1) the calculated credit as approved by AEP Ohio or 2) 50% of the total project cost.

<b>Customer Name</b>	Service Addresss	Service City	Service State	Service Zip
Rimrock	1700 Jetway Blvd	Columbus	ОН	43219
Rimrock	4600 Innovation Dr	Fort Collins	CO	80525

# **Atlas Copco**

# Oil-injected Rotary Screw Compressors





**GA 11+-30/GA 18-30 VSD®** 

11-30 kW/15-40 hp







# Total capability, total responsibility

Right at the heart of your business, Atlas Copco delivers quality compressed air for superior operational capacity. From compressed air generation to point of use, you can choose from our wide range of products to create a complete compressed air system tailored to your specific needs. All Atlas Copco products are engineered to integrate seamlessly, ensuring the highest level of reliability and energy efficiency. As a result, Atlas Copco can take full responsibility for your compressed air infrastructure with a guarantee of best-in-class quality. With a global presence in over 150 countries, we can provide an unrivalled service to maintain and continually improve your compressed air system performance.

Backed by 100 years at the forefront of compressed air, Atlas Copco products offer the finest quality and efficiency. Our goal is to be First in Mind−First in Choice™. That is why Atlas Copco's pursuit of innovation never ceases, driven by the dedication to meet and exceed your demands. Always working with you, we are committed to providing the customized air solution that is the driving force behind your business.

Atlas Copco: Customized Quality Air Solutions through Innovation, Interaction and Commitment.

### Built to last

Integrated onto the production floor, Atlas Copco's GAWorkPlace Air System™ provides a dependable flow of compressed air directly to the point of use. No need for a separate compressor

room or an elaborate and costly piping system. Built to perform in harsh environments with the highest efficiency, the GA keeps your production running smoothly and reliably.



### **ASSURED RELIABILITY**

Atlas Copco's GA compressors are engineered, manufactured and tested in accordance with ISO 9001, ISO 14001 and ISO 1217, Ed. 3, Annex C. Even in extreme working conditions, the GA takes



reliability to a new level. While ambient temperatures may reach up to 50°C/122°F, the GA meets the same top durability standards.

### THE LATEST ELEMENT TECHNOLOGY

Atlas Copco is committed to developing the most efficient screw element for each GA generation. Developed from extensive R&D by dedicated Atlas Copco engineers, the latest version of the patented oil-injected rotary screw element provides unrivalled efficiency. The production of Atlas Copco screw elements is controlled by six sigma quality standards. On top of that, every single compressor is tested and qualified before it leaves the factory, guaranteeing absolute peace of mind.

### ATIME-PROVEN DRIVE SYSTEM

The most efficient screw elements are driven by a time-proven direct drive system and powered by totally enclosed, high efficiency motors. For many years GA's have been equipped with efficiency 1 – EPACT motors giving our customers the advantage of low power consumption.



# Providing a total solution for any application

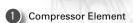
Set to meet your specific requirements and tackle your daily challenges, Atlas Copco offers you the best of both worlds. The GA+ answers your advanced needs and provides industry-leading performance and total reliability.

### GA 11+ - GA 15+ - GA 18+ - GA 22+ - GA 30

### **INDUSTRY - LEADING PERFORMANCE**

- The best air delivery capacity in the industry thanks to an innovative compressor element and efficient package design.
- An agreeable and pleasant work environment with extremely low noise levels achieved via a unique low noise, high performing radial fan.
- Exact tuning capabilities to the application and versatile control over your compressed air system with the state - of - the - art Elektronikon® II regulator.
- All-in-one integration of sophisticated solutions for condensate treatment, energy recovery and protection in extreme conditions.





2 Radial Fan

3 Coolers



4 Oil Separator

5 Elektronikon II

6 Air Inlet Filter



7 Motor

8 Oil Filter





The GA is by far the most reliable tank-mounted workshop solution, immediately ready to supply high quality air. Whether you opt for the cutting edge industrial GA\* or the high performance tank-mounted workshop solution GA, the possibilities are endless with these powerful machines!

### GA 15 - GA 18 - GA 22

### RELIABLE WORKSHOP SOLUTION

- High performance beating any workshop solution.
- Complete solution mounted on a tank and ready to supply high quality air immediately after delivery.
- Controls tailored to the needs of any workshop: the Elektronikon® I regulator is easy to comprehend and operate by anyone in the workshop using simple universal pictograms.



- 1 Compressor Element
- 2 Axial Fan
- 3 Coolers

- 4 Oil Separator
- 5 Elektronikon I
- 6 Air Inlet Filter



- 7 Motor
- 8 Oil Filter





# Protecting your production

Untreated compressed air contains moisture, aerosols and dirt particles that can damage your air system and contaminate your end product. Resulting maintenance costs can far exceed air treatment costs. We believe in effective prevention.



#### **INCREASE YOUR PRODUCTION RELIABILITY**

Low quality air heightens the risk of corrosion in your system, which can lower the life span of your air tools and production equipment. The GA's filtration process produces clean air that enhances your system's reliability, avoiding costly downtime and production delays.



#### SAFEGUARD YOUR PRODUCT QUALITY

Compressed air coming into contact with your final products should not affect their quality. The GA provides the clean, dry air that will protect your product's reputation in the marketplace.



#### REDUCE YOUR ENERGY COSTS

Clean, treated air reduces the risk of corrosion and leaks in your compressed air system. A 3 mm leak could easily add up to €1800 to your energy bill annually.



#### PROTECT THE ENVIRONMENT

With leaks and energy waste minimized and the unsafe disposal of untreated condensate eliminated, you can safeguard the environment and comply with stringent international regulations.





#### **INTEGRATED PURITY**

The filters and integrated refrigerant-type air dryer (IFD) efficiently remove moisture, aerosols and dirt particles to protect your investment. This quality air expands the life of equipment, increasing efficiency and ensuring quality in your final product.

CONFIGURE YOUR GA FOR	THE AIR QUALITY YOU NEED	ISO QUALITY CLASS*	DIRT PARTICLE SIZE	WATER PRESSURE DEW POINT	OIL CONCENTRATION
	GA WorkPlace	3.–.4	3 microns	-	3 ppm
	GA WorkPlace FF with IFD	3.4.4	3 microns	+3°C, 37°F	3 ppm
	GA WorkPlace FF with IFD & Class 2 integrated filter	2.4.2	1 micron	+3°C, 37°F	0.1 ppm
	GA WorkPlace FF with IFD & Class 1 integrated filters	1.4.1	0.01 microns	+3°C, 37°F	0.01 ppm
1		* The table values a	re maximum limits ac	cording to the respec	tive ISO quality class.

# WorkPlace: complete versatility, total capability

With its compact footprint, low noise operation and integration of air and condensate treatment equipment, the GA+ offers complete versatility for your production. The GA+'s integrated design allows the compressor to be placed on the production floor, reducing external piping costs and minimizing pressure drop across the system. This increased efficiency can create strong energy savings for your business.

#### **LOWERED INSTALLATION COSTS**

- The GA<sup>+</sup> can operate close to the point of use eliminating the need for a dedicated compressor room.
- The GA<sup>+</sup> is delivered ready for use minimizing production downtime and reducing installation costs.
- With filtration equipment integrated, the GA+ reduces the need for costly external piping and minimizes pressure drop.



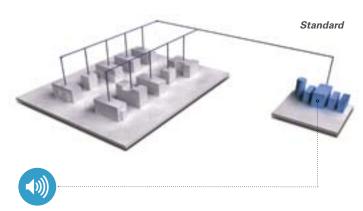
A conventional compressor, with external filtration equipment and high noise operation, has to be placed away from the production area. This lack of integration can raise installation costs.



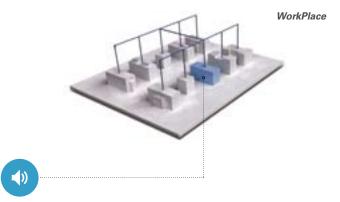
The GA+ WorkPlace, with its low noise operation and integrated condensate and air treatment equipment, can be placed directly at your point of use. This integration saves space and reduces piping costs.

### **REDUCED ENERGY AND MAINTENANCE COSTS**

- With less external piping, the GA<sup>+</sup> minimizes pressure drop across the system which can reduce energy costs.
- The filtration system produces clean air to prevent network corrosion – minimizing energy, repair and maintenance costs.
- The GA<sup>+</sup> operates at the lowest possible system pressure to reduce energy costs thanks to the Elektronikon advanced monitoring system.



Placed away from the production area, external piping is increased which can create higher pressure drop across the system.



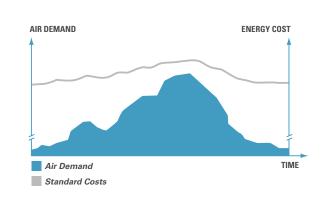
The GA\*'s integration reduces external pipework. This minimizes pressure drop from the compressor to the production area and reduces energy costs.

# Driving down energy costs

Energy can represent over 70% of a compressor's lifecycle costs (LCC). Generating compressed air can account for more than 40% of a plant's total electricity bill. Most production environments have a fluctuating air demand depending on the time of day,

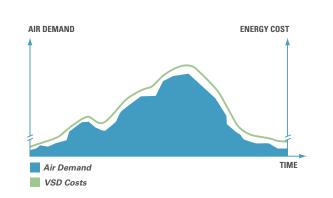
week, or even months per year. With Atlas Copco's VSD technology mirroring compressed air requirements, fluctuating demand no longer equals high energy costs.

#### THE HIGH PRICE OF FLUCTUATING DEMAND



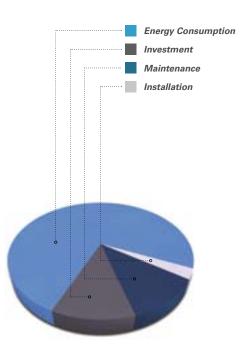
Traditional compressors working with a full load, no load control operate between two set pressure points. When maximum pressure is reached the compressor goes off load. During periods of medium to low air demand, the no load power consumption can be excessive – wasting large amounts of energy.

#### VSD: VARIABLE VOLUME, CONTROLLED COSTS

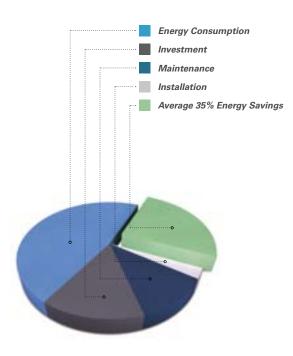


Because there is no unnecessary power generated, the GA VSD can reduce energy costs by 35% or more. Lifecycle costs (LCC) of the compressor can be reduced by an average of 22%. In general, the extra cost of a VSD compressor compared to a fixed speed one can be earned back after just one to two years.

#### LCC OF A STANDARD COMPRESSOR



#### LCC OF A VSD COMPRESSOR



# VSD: Variable volume, controlled costs

VSD (Variable Speed Drive) technology mirrors air usage – automatically adjusting the motor speed depending on demand. Lowered system pressure minimizes energy use across the

production to reduce energy costs. With VSD technology, Atlas Copco has made major energy cost savings a reality.



Operating at lowest possible energy use, the GA VSD helps to protect the environment for future generations.

### THE GA VSD REDUCES ENERGY COSTS BY:

- Eliminating the inefficient transition period from full to no load power.
- Avoiding excessive off load power consumption.
- Maintaining the net pressure band to within 0.10 bar, 1.5 psi.
- Reducing overall average working pressure.

- Minimizing system leakage due to a lower system pressure.
- Increasing flexibility with soft starting gradual motor ramp-up to avoid electricity surges.
- Offering flexible pressure selection from 4 to 13 bar with electronic gearing to ensure lowered electricity costs.



### **HOW MUCH CAN YOU SAVE?**

Using innovative analysis technology, Atlas Copco engineers can map the fluctuations in demand of your current compressed air system and simulate the energy savings a VSD compressor could bring to your production process. Ask your Atlas Copco representative for more information.

# Total control, assured efficiency

The Elektronikon operating system provides control and monitoring to increase your compressor's efficiency and reliability. Easily expandable with extra sensors, digital inputs and internet communication functions, the Elektronikon can be adapted to your specific needs - offering simple, central monitoring and control of up to four compressors (Energon). For optimal ease of

use, the display can be set to 27 different languages. To maximize energy efficiency, the Elektronikon controls the main drive motor and regulates system pressure within a predefined and narrow pressure band. With a simple push of a button, you can remote start and stop, load and unload the compressor.

**ENERGON** 

The Elektronikon's Multiple Compressor Control (Energon) centrally controls up to four compressors simultaneously. The result is a substantial reduction in system pressure and energy consumption, in addition to minimal compressed air leakage and a more stable pressure across the network.



The Elektronikon continuously monitors critical parameters.

Monitoring features include service and warning indications, error detection, compressor shut-down and maintenance scheduling.

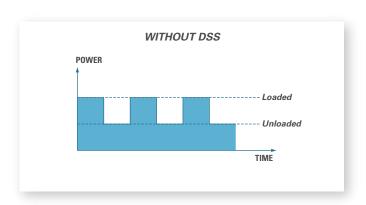
DUAL PRESSURE SET POINT

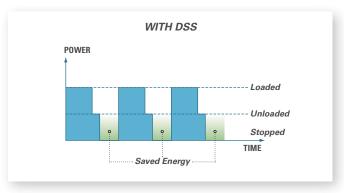
The production process creates fluctuating levels of demand which can create energy waste in low use periods. The Elektronikon can manually or automatically

create two different system pressure bands to optimize energy use and reduce costs at low use times.

DELAYED SECOND STOP
The sophisticated Delayed Second Stop (DSS)
runs the drive motor only when needed. Because
the Elektronikon maintains the desired system

pressure while minimizing the drive motor run time, energy consumption is kept at a minimum.





### Peace of mind



With the GA, Atlas Copco does not just offer the most reliable and efficient compressors. From filter kits to a complete piping installation, Atlas Copco can take responsibility of your entire compressed air system to provide you with best-in-class air. Choose from a wide range of Atlas Copco after sales products and services that will have your GA performing at its best for years to come. Qualified Atlas Copco support is available in over 150 countries.

Providing easy access to all components, the GA is built to facilitate maintenance.



#### **GENUINE PARTS & LUBRICANTS**

Don't compromise your investment in quality by buying parts that are not manufactured according to Atlas Copco's standards of excellence. Only Atlas Copco genuine parts can deliver our well-known quality, durability, and low energy and oil consumption. Atlas Copco lubricants ensure that your GA continues to run smoothly.

### SERVICEPLAN

Choose a Total Responsibility, Preventative Maintenance or Inspection Plan to get the scheduled maintenance to keep your compressor operating trouble free. Rest assured that Atlas Copco can offer its 24/7 backup to keep your production running.

#### **AIRMONITOR**

Monitor the performance of your GA at any time from your desk, or let your local Atlas Copco center do it for you. With AlRmonitor™, you check your compressed air system online, immediately receiving warning indications and even remotely taking preventive action to avoid downtime.

### **AIRNET**

Expect the highest efficiency from your GA, and the piping built around it. AlRnet™ safely delivers high-quality compressed air from point of generation to point of use. Separate workplaces are effortlessly connected. Fixed to walls or ceilings, AlRnet's range of fittings lets you custom-build a compressed air system specific to your production needs.



# Optimize your system

The GA can be tailored to your needs. From an integrated dryer and filter to rain protection, all optional parts are available to further optimize the GA's performance, or to simply tailor it to your specific production environment.

		GA 11+ - GA 15+ GA 18+ - GA 22+ - GA 30	GA 15 - GA 18 - GA 22	GA 18VSD - GA 22VSD GA 30VSD
	Integrated filter kit class 1*	•	•	•
AIRTREATMENT	Integrated filter kit class 2*	•	•	•
	Dryer bypass*	•	•	•
	Integrated oil/water separator (OSD)	•	N/A	•
CONDENSATE TREATMENT	Electronic water drain (EWD) on coolers	•	•	•
TREATMENT	Air receiver drain (EWD or timer drain)	N/A	•	N/A
	Oil retaining frame	•	N/A	•
	Motor space heater	•	•	•
	Motor space heater + thermistors	•	N/A	•
PROTECTION	Phase sequence relay	Standard	•	Standard
	Tropical thermostat	•	•	•
	Freeze protection	•	•	N/A
	Heavy duty air inlet filter	•	N/A	•
	Compressor inlet prefilters	•	N/A	•
	Rain protection	•	N/A	•
PUBLIC WORKS	Main power isolator switch	•	•	•
	Lifting device	•	N/A	•
	Relays for ES 100 sequence selector	•	N/A	N/A
	AlRmonitor	•	N/A	•
COMMUNICATION	High-resolution graphical display for Elektronikon**	•	N/A	•
	Food grade oil		•	
OILS	Roto - Xtend duty oil	•	•	•
	Energy recovery	•	N/A	•
	Special canopy color	•	•	•
	Russian GOST stamp	•	•	•
	Modulating control	•	N/A	N/A
GENERAL OPTIONS	Marine approvals	•	N/A	N/A
	High ambient temperature versions (HAV 50°C, 122°F)	•	N/A	N/A
	IT ancillaries	N/A	N/A	•
	SQL air receiver	N/A	•	N/A

<sup>\*</sup> FF units only - \*\* Required for Chinese, Korean and Japanese characters

# Technical specifications GA 18-22 - 30 VSD

COMPRESSOR TYPE	Operating Work	Capacity FAD* min-max			Installed mo	tor power	Noise level** (50/60 Hz)	Weight (kg/lbs)		
	bar(e)	psig	I/s	m³/min	cfm	kW	kW hp		WorkPlace	WorkPlace Full Feature
50/60 Hz VERSIOI	V									
GA 18 VSD	4	58	19-56	1.2-3.4	42-119	18	25	67/67	509/1122	574/1265
	7	102	19-54	1.1-3.2	40-114	18	25	67/67	509/1122	574/1265
	10	145	18-47	1.1-2.8	38-100	18	25	67/67	509/1122	574/1265
	13	188	16-38	1.0-2.3	34-81	18	25	67/67	509/1122	574/1265
GA 22 VSD	4	58	19-65	1.2-3.9	42-138	22	30	68/68	519/1144	584/1287
	7	102	19-64	1.1-3.8	40-135	22	30	68/68	519/1144	584/1287
	10	145	18-55	1.1-3.3	38-117	22	30	68/68	519/1144	584/1287
	13	188	19-47	1.0-2.82	34-100	22	30	68/68	519/1144	584/1287
GA 30 VSD	4	58	19-76	1.2-4.6	42-161	30	40	70/70	519/1144	584/1287
	7	102	19-75	1.1-4.5	40-159	30	40	70/70	519/1144	584/1287
	10	145	18-69	1.1-4.1	38-146	30	40	70/70	519/1144	584/1287
	13	188	16-61	1.0-3.7	34-129	30	40	70/70	519/1144	584/1287

\* Unit performance measured according to ISO 1217, Ed. 3, Annex C-1996.

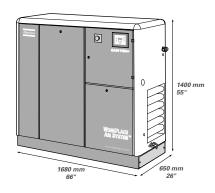
#### Reference conditions:

- Absolute inlet pressure 1 bar (14.5 psi)
- Intake air temperature 20°C, 68°F
- \*\* Mean noise level measured according to ISO 2151/Pneuro/Cagi PN8NTC2 test code; tolerance 2 dB(A).

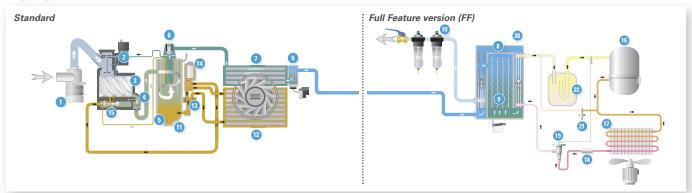
Pressure dew point of integrated refrigerant dryer at reference conditions: 2°C to 3°C, 36°F to 37°F.

Maximum working pressure for VSD machines: 13 bar(e) (188 psig).

### GA 18 VSD - GA 22 VSD - GA 30 VSD



### **FLOW CHART**



- Intake air
- Air/oil mixture
- Oil
- Compressed air without free water
- Wet compressed air
- Dry compressed air
- Water
- Refrigerant gas/liquid mixture
- High pressure, hot refrigerant gas
- Low pressure, cool refrigerant gas
- High pressure refrigerant liquid
- Low pressure refrigerant liquid

### AIR FLOW

- Air intake filter
- Air intake valve
- Compression element
- Non return valve
- Air/oil separator vessel Minimum pressure valve
- After-cooler
- Air-air heat exchanger
- Water separator with drain
- 10. DD/PD filters (optional)

### **OIL FLOW**

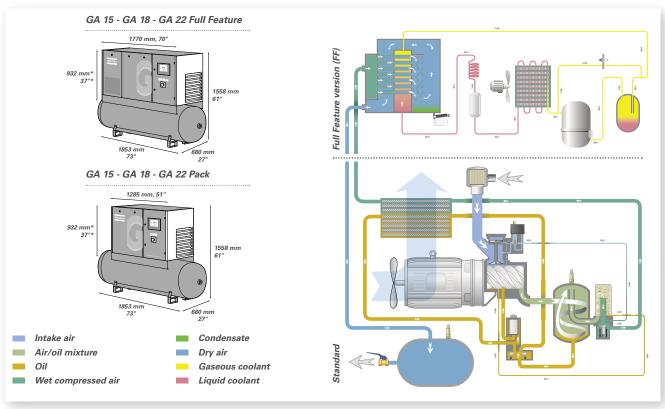
- 11. Oil
- 12. Oil cooler
- 13. Thermostatic bypass valve
- 14. Oil filter
- 15. Oil stop valve

### REFRIGERANT FLOW

- 16. Refrigerant compressor 17. Condenser
- 18. Liquid refrigerant dryer/filter
- 19. Thermostatic expansion valve
- 20. Evaporator
- 21. Hot gas bypass valve
- 22. Accumulator

# Technical specifications 50 Hz versions

	М	ax. worki	ng pressu	re	Ca	Capacity FAD*			otor power	Noise Level**	Weight (kg)	
COMPRESSOR TYPE	Work	Place	WorkP	lace FF							W. I.Di	WorkPlace
2	bar(e)	psig	bar(e)	psig	l/s	m³/h	cfm	kW	hp	dB(A)	WorkPlace	Full Feature
0 Hz VERSION												
GA 11+ 7.5	7.5	109	7.3	105	33.5	120.6	71	11	15	63	410	475
8	8.5	116	8.3	120	31.4	113	66.5	11	15	63	410	475
10	10	145	9.8	141	26	93.6	55.1	11	15	63	410	475
13	13	189	12.8	185	20.4	73.4	43.2	11	15	63	410	475
GA 15 7.5	7.5	109	7.3	105	43	154.8	91.1	15	20	72	375	440
8	8.5	116	8.3	120	39.4	141.8	83.5	15	20	72	375	440
10	10	145	9.8	141	36.3	130.7	76.9	15	20	72	375	440
13	13	189	12.8	185	30.1	108.4	63.8	15	20	72	375	440
GA 15+ 7.5	7.5	109	7.3	105	44.9	161.6	95.1	15	20	64	410	475
8	8.5	116	8.3	120	41.2	148.3	87.3	15	20	64	410	475
10	10	145	9.8	141	37.8	136.1	80.1	15	20	64	410	475
13	13	189	12.8	185	31.6	113.8	67	15	20	64	410	475
GA 18 7.5	7.5	109	7.3	105	52.5	189	111.2	18.5	25	73	395	470
8	8.5	116	8.3	120	50.2	180.7	106.4	18.5	25	73	395	470
10	10	145	9.8	141	43.5	156.6	92.2	18.5	25	73	395	470
13	13	189	12.8	185	37.2	133.9	78.8	18.5	25	73	395	470
GA 18+ 7.5	7.5	109	7.3	105	54.8	197.3	116.1	18.5	25	66	430	495
8	8.5	116	8.3	120	52.7	189.7	111.7	18.5	25	66	430	495
10	10	145	9.8	141	45.3	163.1	96	18.5	25	66	430	495
13	13	189	12.8	185	39.1	140.8	82.8	18.5	25	66	430	495
GA 22 7.5	7.5	109	7.3	105	60.2	216.7	127.6	22	30	74	410	485
8	8.5	116	8.3	120	58.3	209.9	123.5	22	30	74	410	485
10	10	145	9.8	141	51.7	186.1	109.5	22	30	74	410	485
13	13	189	12.8	185	45	162	95.3	22	30	74	410	485
GA 22+ 7.5	7.5	109	7.3	105	63.1	226.8	133.5	22	30	67	435	500
8	8.5	116	8.3	120	61.1	220	129.5	22	30	67	435	500
10	10	145	9.8	141	54.2	195.1	114.8	22	30	67	435	500
13	13	189	12.8	185	47.3	170.3	100.2	22	30	67	435	500
GA 30 7.5	7.5	109	7.3	105	76.7	276.1	162.5	30	40	69	495	560
8	8.5	116	8.3	120	75.7	270.1	160.4	30	40	69	495	560
10	10	145	9.8	141	73.7	255.6	150.4	30	40	69	495	560
13	13	189	12.8	185	61.3	221.4	130.4	30	40	69	495	560



<sup>\*</sup> For floor-mounted versions.

### Technical specifications 60 Hz versions

	M	ax. worki	ing pressu	re	Ca	Capacity FAD*			otor power	Noise Level**	Weight (kg)	
COMPRESSOR TYPE	Work	Place	WorkP	ace FF							WorkPlace	WorkPlace
	bar(e)	psig	bar(e)	psig	l/s	m³/h	cfm	kW	hp	dB(A)		Full Feature
60 Hz VERSION												
GA 11+ 100	7.4	107	7.2	104	32.4	116.6	68.7	11	15	63	410	475
125	9.1	132	8.9	128	30.2	108.7	64	11	15	63	410	475
150	10.8	157	10.3	149	26	93.6	55.1	11	15	63	410	475
175	12.5	181	12.3	178	20.7	74.5	43.9	11	15	63	410	475
GA 15 100	7.4	107	7.2	104	42.5	153	90.1	15	20	72	375	440
125	9.1	132	8.9	128	39.6	142.6	83.9	15	20	72	375	440
150	10.8	157	10.3	149	35.8	128.9	75.9	15	20	72	375	440
175	12.5	181	12.3	178	29.3	105.5	62.1	15	20	72	375	440
GA 15+ 100	7.4	107	7.2	104	44.6	160.6	94.5	15	20	64	410	475
125	9.1	132	8.9	128	41.6	149.8	88.1	15	20	64	410	475
150	10.8	157	10.3	149	37.6	135.4	79.7	15	20	64	410	475
175	12.5	181	12.3	178	30.8	110.9	65.3	15	20	64	410	475
GA 18 100	7.4	107	7.2	104	51.3	184.7	108.7	18.5	25	73	395	470
125	9.1	132	8.9	128	47.7	171.7	101.1	18.5	25	73	395	470
150	10.8	157	10.3	149	43.3	155.9	91.7	18.5	25	73	395	470
175	12.5	181	12.3	178	37.8	136.1	80.1	18.5	25	73	395	470
GA 18+ 100	7.4	107	7.2	104	53.9	194	114.2	18.5	25	66	430	495
125	9.1	132	8.9	128	49.8	179.3	105.5	18.5	25	66	430	495
150	10.8	157	10.3	149	45.1	162.4	95.6	18.5	25	66	430	495
175	12.5	181	12.3	178	39.7	142.9	84.1	18.5	25	66	430	495
GA 22 100	7.4	107	7.2	104	60.6	218.2	128.4	22	30	74	410	485
125	9.1	132	8.9	128	56	201.6	118.7	22	30	74	410	485
150	10.8	157	10.3	149	50.7	182.5	107.4	22	30	74	410	485
175	12.5	181	12.3	178	46.5	167.4	98.5	22	30	74	410	485
GA 22+ 100	7.4	107	7.2	104	63.6	229	134.8	22	30	67	435	500
125	9.1	132	8.9	128	58.8	211.7	124.6	22	30	67	435	500
150	10.8	157	10.3	149	53.2	191.5	112.7	22	30	67	435	500
175	12.5	181	12.3	178	48.8	175.7	103.4	22	30	67	435	500
GA 30 100	7.4	107	7.2	104	77.8	280.1	164.8	30	40	69	495	560
125	9.1	132	8.9	128	72.3	260.3	153.2	30	40	69	495	560
150	10.8	157	10.3	149	69.3	249.5	146.8	30	40	69	495	560
175	12.5	181	12.3	178	63.9	230	135.4	30	40	69	495	560

<sup>\*</sup> Unit performance measured according to ISO 1217, Ed. 3, Annex C-1996.

### Reference conditions:

- Absolute inlet pressure 1 bar (14.5 psi)
- Intake air temperature 20°C, 68°F

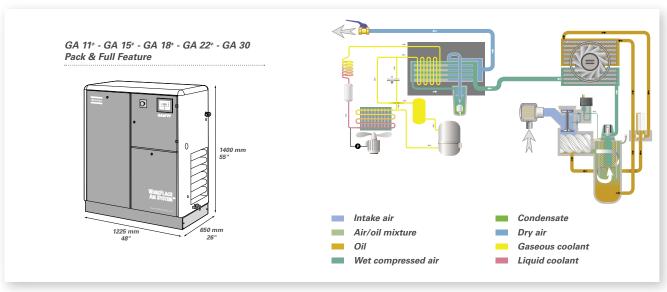
# FAD is measured at the following working pressures: • 7.5 bar versions at 7 bar • 10 bar versions at 9.5 bar • 13 bar versions at 12.5 bar

\*\* Mean noise level measured according to ISO 2151/Pneuro/Cagi PN8NTC2 test code; tolerance 2 dB(A).

Pressure dew point of integrated refrigerant dryer of GA 11 $^{\circ}$  - GA 15 $^{\circ}$  - GA 18 $^{\circ}$  - GA 22 $^{\circ}$  - GA 30 at reference conditions 2 $^{\circ}$ C to 3 $^{\circ}$ C, 36 $^{\circ}$ F to 37 $^{\circ}$ F and GA 15 - GA 18 - GA 22 at reference conditions 5 $^{\circ}$ C, 37 $^{\circ}$ F.

Air receiver size of GA 15-22 tank-mounted variants: 500 L. Added weight: 125 kg.

Maximum working pressure for VSD machines: 13 bar(e) (188 psig).



Please refer to the VSD flow chart on page 13 for the component descriptions.



In order to be First in Mind-First in Choice  $^{\text{TM}}$  for all your compressed air needs, Atlas Copco delivers the products and services that help increase your business' efficiency and profitability.

Atlas Copco's pursuit of innovation never ceases, driven by your need for reliability and efficiency. Always working with you, we are committed to providing you the customized quality air solution that is the driving force behind your business.





Never use compressed air as breathing air without prior purification in accordance with local legislation and standards.



This foregoing document was electronically filed with the Public Utilities

**Commission of Ohio Docketing Information System on** 

6/28/2013 12:26:01 PM

in

Case No(s). 13-1397-EL-EEC

Summary: Application In the Matter of Rimrock Corp. and Ohio Power Company for Approval of a Special Arrangement Agreement with a Mercantile Customer electronically filed by Mr. Yazen Alami on behalf of Ohio Power Company