



PUCO USE ONLY – Version 1.07		
Date Received	Case Number	Certification Number
	13-835-GA-CRS	

CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 13th Floor, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to be certified as: (check all that apply)

☒ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker ☒ Retail Natural Gas Marketer

A-2 Applicant information:

Legal Name Hess Energy Marketing, LLC
Address One Hess Plaza, Woodbridge, NJ 07095
Telephone No. 732-750-6000 Web site Address www.hessenergy.com

A-3 Applicant information under which applicant will do business in Ohio:

Name Hess Energy Marketing, LLC
Address One Hess Plaza, Woodbridge, NJ 07095
Web site Address www.hessenergy.com Telephone No. 732-750-6000

A-4 List all names under which the applicant does business in North America:

N/A

A-5 Contact person for regulatory or emergency matters:

Name David Cetola Title Director of Regulatory Affairs
Business Address One Hess Plaza, Woodbridge, NJ 07095
Telephone No. 732-750-7058 Fax No. 732-750-6670 Email Address dcetola@hess.com

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name David Cetola Title Director of Regulatory Affairs
Business address One Hess Plaza, Woodbridge, NJ 07095
Telephone No. 732-750-7058 Fax No. 732-750-7058 Email Address dcetola@hess.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address Hess Energy Marketing, LLC, One Hess Plaza, Woodbridge, NJ 07095
Toll-Free Telephone No. 1-800-437-7872 Fax No. 732-750-6670 Email Address qcsteam@hess.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name John Leonard Title Account Manager
Business address 20525 Detroit St. Suite 100A, Austintown, OH 44514
Telephone No. 440-331-3060 Fax No. 440-779-4147 Email Address jleonard@hess.com

A-9 Applicant's federal employer identification number 80-0909818

A-10 Applicant's form of ownership: (Check one)

☐ Sole Proprietorship ☐ Partnership
☐ Limited Liability Partnership (LLP) ☒ Limited Liability Company (LLC)
☐ Corporation ☐ Other

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Dominion East Ohi	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Duke Energy Ohi	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ **Columbia Gas of Ohio**

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	April 2010	End Date	
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	January 2001	End Date	
<input checked="" type="checkbox"/>	Large Commercial	Beginning Date of Service	January 2001	End Date	
<input checked="" type="checkbox"/>	Industrial	Beginning Date of Service	January 2001	End Date	

☒ **Dominion East Ohio**

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	September 2006	End Date	
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	September 2006	End Date	
<input checked="" type="checkbox"/>	Large Commercial	Beginning Date of Service	April 2002	End Date	
<input checked="" type="checkbox"/>	Industrial	Beginning Date of Service	April 2002	End Date	

☒ **Duke Energy Ohio**

<input type="checkbox"/>	Residential	Beginning Date of Service		End Date	
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	April 2005	End Date	
<input checked="" type="checkbox"/>	Large Commercial	Beginning Date of Service	April 2005	End Date	
<input checked="" type="checkbox"/>	Industrial	Beginning Date of Service	April 2005	End Date	

☒ **Vectren Energy Delivery of Ohio**

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	April 2013	End Date	
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	April 2013	End Date	
<input checked="" type="checkbox"/>	Large Commercial	Beginning Date of Service	December 2012	End Date	
<input checked="" type="checkbox"/>	Industrial	Beginning Date of Service	December 2012	End Date	

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date	June 2013
<input checked="" type="checkbox"/>	Dominion East Ohio	Intended Start Date	June 2013
<input checked="" type="checkbox"/>	Duke Energy Ohio	Intended Start Date	June 2013
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date	June 2013

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 Exhibit A-16 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-17 Exhibit A-17 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto.
- A-18 Exhibit A-18 "Secretary of State,"** provide evidence that the applicant is currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking to be certified to provide (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services it is seeking to be certified to provide.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

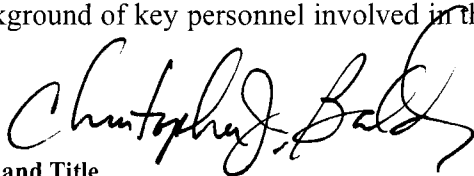
- C-6 Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization.
- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application, or at any time as a participant in the Ohio Natural Gas Choice programs.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title



, President, Hess Energy Marketing, LLC

Sworn and subscribed before me this

3rd

day of

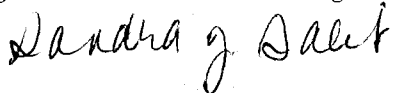
April

Month

2013

Year

Signature of official administering oath



Print Name and Title

Sandra J. Salit - Retail Coordinator

My commission expires on

SANDRA J. SALIT
NOTARY PUBLIC OF NEW JERSEY
My Commission Expires Sept. 14, 2013



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In the Matter of the Application of)

Hess Energy Marketing, LLC)

for a Certificate or Renewal Certificate to Provide)

Competitive Retail Natural Gas Service in Ohio.)

Case No. - -GA-CRS

County of Middlesex
State of NJ

Hess Energy Marketing, LLC

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

, President, Hess Energy Marketing, LLC

Sworn and subscribed before me this 3rd day of April Month 2013 Year

Signature of Official Administering Oath

Print Name and Title

Sandra J. Salit, Retail Coordinator

My commission expires on

SANDRA J. SALIT
NOTARY PUBLIC OF NEW JERSEY
My Commission Expires Sept. 14, 2013

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Hess Energy Marketing, LLC
Exhibit A-14
Principal Officers, Directors & Partners

Exhibit A-14 “Principal Officers, Directors & Partners,” provide the names, titles, addresses and telephone numbers of the applicant’s principal officers, directors, partners, or other similar officials.

Response

Please see the attached list of Directors and Officers.

Business Entity Information Sheet (Summary)

As Of Apr 02 2013

Name HESS ENERGY MARKETING, LLC

Incorporation # 5306943

General Information

Formation Date MAR 20, 2013
Place of Formation DELAWARE
Business Entity Status ACTIVE
Entity Type LIMITED LIABILITY COMPANY

Other Information

Nature of Business THE MARKETING OF ENERGY TO COMMERCIAL AND INDUSTRIAL CUSTOMERS.
Group Type MARKETING

Business Entity Numbers

EIN #

Addresses

Business
ONE HESS PLAZA, WOODBRIDGE, NJ, 07095, UNITED STATES

Registered Agent

THE CORPORATION TRUST COMPANY, 1209 ORANGE STREET, WILMINGTON, DE, 19801, UNITED STATES

Current Member

Name and Address	Type	Date Appointed
HESS CORPORATION (formerly, Amerada Hess Corporation and Amerada Petroleum Corporation)	MEMBER	MAR 20, 2013

Current Officers

Name and Address	Type	Date Appointed
BALDWIN, CHRISTOPHER	PRESIDENT	MAR 20, 2013
BROUNTAS, NICHOLAS P.	VICE PRESIDENT	MAR 20, 2013
SCHULTZ, JOHN	VICE PRESIDENT	MAR 20, 2013
BROUNTAS, NICHOLAS P.	SECRETARY	MAR 20, 2013
STEIGERWALD, STUART	TREASURER	MAR 20, 2013
BIGLIN, ROBERT MICHAEL	(NOT AN OFFICER) AUTHORIZED BANK SIGNATORY	MAR 21, 2013
FISHMAN, ERIC	(NOT AN OFFICER) AUTHORIZED BANK SIGNATORY	MAR 21, 2013
FRANZINO, ROBERT	(NOT AN OFFICER) AUTHORIZED BANK SIGNATORY	MAR 21, 2013
MOLINARO, CHRISTOPHER J.	(NOT AN OFFICER) AUTHORIZED BANK SIGNATORY	MAR 21, 2013

Current Board of Management

There are no current managers entered for this business entity



Current Committees

There are no current committees entered for this business entity

Capital Summary

<u>Type Of Stock</u>	<u>Total Authorized</u>	<u>Value Authorized</u>	<u>Total Issued</u>	<u>Outstanding</u>
MEMBERSHIP INTEREST	1.000000	1.000000	0.000000	

Stockholder Summary

Type Of Stock MEMBERSHIP INTEREST

<u>Stockholder Name</u>	<u>Balance Held</u>	<u>% Held</u>
HESS CORPORATION (formerly, Amerada Hess Corporation and Amerada Petroleum Corporation)	1	100.000000

Summary of Stock Held

There are no current stockholdings entered for this business entity

Current Certificates

<u>Cert. Number</u>	<u>Stockholder Name</u>	<u>Amount Of Stock</u>	<u>Date Of Issue</u>
Type Of Stock 1	MEMBERSHIP INTEREST HESS CORPORATION (formerly, Amerada Hess Corporation and Amerada Petroleum Corporation)	1.000000	MAR 20, 2013

Previous Names

There are no previous names entered for this business entity

Foreign Qualifications

<u>Jurisdiction Name</u>	<u>Qualification Date</u>
OHIO	MAR 29, 2013
RHODE ISLAND	APR 01, 2013

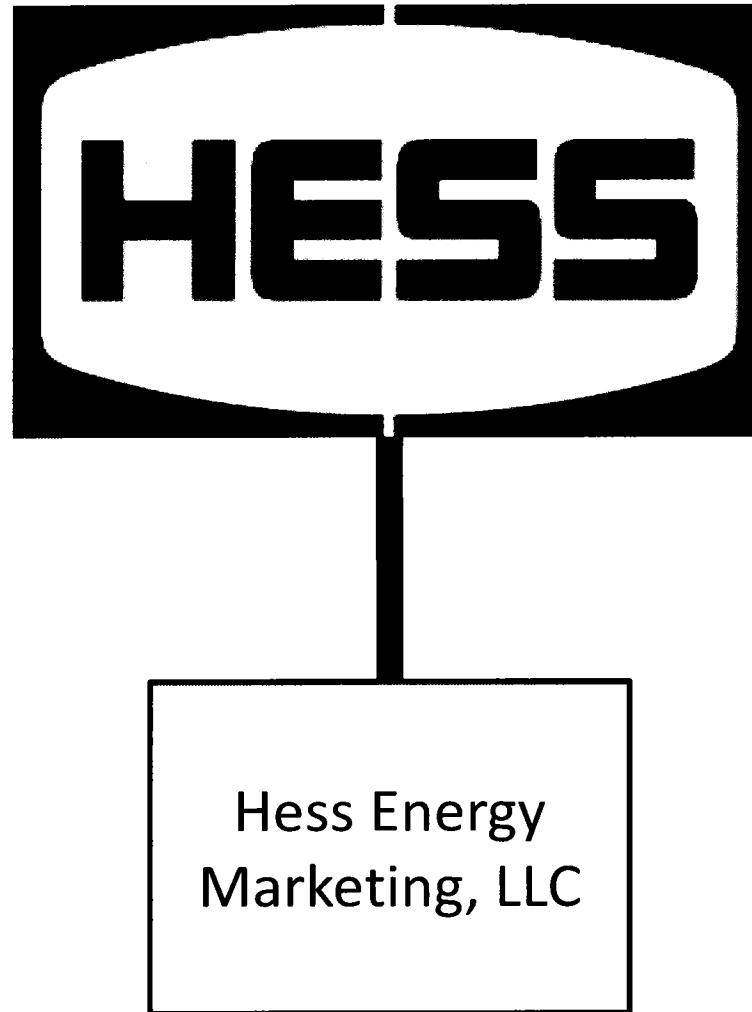
Hess Energy Marketing, LLC
Exhibit A-15
Corporate Structure

Exhibit A-15 “Corporate Structure,” provide a description of the applicant’s corporate structure, including a graphical description of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.

Response

Please see the attached graphical depiction of Hess Energy Marketing, LLC’s corporate structure as well as a list detailing Hess Corporation’s corporate structure.

Hess Energy Marketing, LLC Corporate Structure



LIST OF HESS CORPORATION SUBSIDIARIES

(Updated April 1, 2013)

Name of Company	Jurisdiction of Incorporation	Ownership Information
Air Hangar, Inc.	New Jersey	Owned directly by Hess Corporation
Allied Petroleum Company	Liberia	Owned directly by Hess Shipping LLC. In process of being dissolved
Allied Petroleum Limited	Bermuda	Owned directly by Allied Petroleum Company. In process of being dissolved
Allpet (Antilles) N.V.	Bahamas	Owned directly by Allied Petroleum Company. In process of being dissolved
Amerada Hess Nigeria Limited	Nigeria	Owned directly by Hess Nigeria Holdings Limited
Amerada Petroleum Corporation	Delaware	Owned directly by Hess Corporation
Amerada Petroleum Corporation of Libya	Delaware	Owned directly by Hess Corporation
Ballylongford Electricity Company Limited	Ireland	Owned directly by Hess LNG Limited
Bayonne Energy Center, LLC	Delaware	50% owned by Hess Bayonne LLC
Brendan Company	Russia	Owned .0002% by OOO Kondurchaneft and 99.9998% by ZAO Samara-Nafta
Carigali Hess Operating Company Sdn. Bhd.	Malaysia	50% owned by Hess Oil Company of Thailand Ltd. Co.
CH Mutiara Petroleum	Malaysia	50% owned by Hess Exploration and Production Malaysia B.V.
Crown Landing LLC	Delaware	Owned directly by Hess LNG Crown Landing LLC
Cul de Sac Agencies, Limited	St. Lucia	Owned directly by Hess Oil St. Lucia Limited
DE of Ohio, LLC	Delaware	Owned directly by Hess Corporation
Fisher Hess St. Lucia Limited	St. Lucia	Owned directly by Hess Oil St. Lucia Limited

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess (ACG) Finance Company Limited	Cayman Islands	Owned directly by Hess (ACG) Limited
Hess (ACG) Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess (Agreb) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess (Algeria New Ventures) Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess (Bahamas) Limited	Bahamas	Owned directly by hess Asia Holdings Inc.
Hess (Borneo Block CA1) Limited	Cayman Islands	Owned directly by Hess Borneo (CA1) Holdings Limited. Formerly, Hess (Borneo Block J) Limited and Amerada Hess (Borneo Block J) Limited
Hess (Egypt) Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess (Faroes) Limited	United Kingdom	Owned directly by Hess Energy Exploration Limited. Liquidation process commenced.
Hess (GEA) Limited	Cayman Islands	Owned directly by Hess Algeria Limited
Hess (Ghana) Limited	Cayman Islands	Owned directly by Hess West Africa Holdings Limited
Hess (Indonesia-Deepwater) Limited	Cayman Islands	Owned directly by Hess (Indonesia-Tatihu) Holdings Limited
Hess (Indonesia-I) Holdings Limited	Cayman Islands	Formerly, Hess (North Africa) Exploration Limited
Hess (Indonesia-I) Limited	Cayman Islands	Owned directly by Hess (Indonesia-I) Holdings Limited. Formerly, Hess (Indonesia-Semai IV) Limited
Hess (Indonesia-II) Holdings Limited	Cayman Islands	Formerly, Hess Exploration (NRS Cherry) Limited
Hess (Indonesia-II) Limited	Cayman Islands	Owned directly by Hess (Indonesia-II) Holdings Limited
Hess (Indonesia-III) Holdings Limited	Cayman Islands	Formerly, Hess Bahrain Holdings Limited and Hess Colombia (Block RC-6) Limited

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess (Indonesia-III) Limited	Cayman Islands	Owned directly by Hess (Indonesia-III) Holdings Limited. Formerly, Hess Bahrain Exploration Limited and Hess Colombia (Block RC-7) Limited
Hess (Indonesia-IV) Holdings Limited	Cayman Islands	Formerly, Hess Uruguay Holdings Limited
Hess (Indonesia-IV) Limited	Cayman Islands	Owned directly by Hess (Indonesia-VI) Holdings Limited. Formerly, Hess Uruguay Limited
Hess (Indonesia-IX) Holdings Limited	Cayman Islands	Owned directly by Hess Corporation
Hess (Indonesia-IX) Limited	Cayman Islands	Owned directly by hess (Indonesia-IX) Holdings Limited
Hess (Indonesia-Pangkajene) Limited	United Kingdom	Owned directly by Hess Oil and Gas Holdings Inc.
Hess (Indonesia-Semai V) Holdings Limited	Cayman Islands	
Hess (Indonesia-Semai V) Limited	Cayman Islands	Owned directly by Hess (Indonesia-Semai V) Holdings Limited
Hess (Indonesia-South Sulawesi) Limited	United Kingdom	Owned directly by Hess Corporation
Hess (Indonesia-Tanjung Aru) Limited	United Kingdom	Owned directly by Hess Energy Exploration Limited. Liquidation process commenced.
Hess (Indonesia-Tatihu) Holdings Limited	Cayman Islands	Owned directly by Hess Corporation
Hess (Indonesia-V) Holdings Limited	Cayman Islands	Formerly, Hess (Angola) Limited
Hess (Indonesia-V) Limited	Cayman Islands	Owned directly by Hess (Indonesia-V) Holdings Limited
Hess (Indonesia-VI) Holdings Limited	Cayman Islands	Formerly, Hess Egypt New Ventures Limited
Hess (Indonesia-VI) Limited	Cayman Islands	Owned directly by Hess (Indonesia-VI) Holdings Limited
Hess (Indonesia-VII) Holdings Limited	Cayman Islands	Owned directly by Hess Corporation

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess (Indonesia-VII) Limited	Cayman Islands	Owned directly by hess (Indonesia-VII) Holdings Limited
Hess (Indonesia-VIII) Holdings Limited	Cayman Islands	
Hess (Indonesia-VIII) Limited	Cayman Islands	Owned directly by hess (Indonesia-VIII) Holdings Limited
Hess (Indonesia-West Timor) Limited	Cayman Islands	Owned directly by Hess Holdings Indonesia West Timor Limited. Formerly, Hess (Indonesia-Kasuri) Limited
Hess (Kazakhstan) Limited	United Kingdom	Owned directly by Hess Energy Exploration Limited. Placed into liquidation
Hess (Luxembourg) Exploration and Production Holding S.à.r.l.	Luxembourg	Owned 66.67% by Hess (Netherlands) Oil and Gas B.V. and 33.33% by Hess Oil and Gas Holdings Inc.
Hess (Malaysia-SB 302) Limited	Cayman Islands	Owned directly by Hess Energy Exploration Limited
Hess (Malaysia-SK 306) Limited	United Kingdom	Owned directly by Hess International Limited. Liquidation process commenced.
Hess (Netherlands) Exploration and Production Holding B.V.	The Netherlands	Owned by Hess (Netherlands) Investments B.V. and Hess Canada Holdings B.V.
Hess (Netherlands) Investments B.V.	The Netherlands	Owned directly by Hess Corporation
Hess (Netherlands) Oil and Gas B.V.	The Netherlands	Owned directly by Hess (Netherlands) Oil and Gas Holdings C.V.
Hess (Netherlands) Oil and Gas Holdings C.V.	The Netherlands	Owned by Hess International Holdings Corporation and Hess Netherlands Partnership Holdings LLC
Hess (Netherlands) U.S. GOM Ventures B.V.	The Netherlands	Owned directly by Hess Energy Exploration Limited.
Hess (Netherlands) U.S. Oil and Gas Holdings B.V.	The Netherlands	Owned directly by Hess (Netherlands) Oil and Gas Holdings C.V.
Hess (Oil & Gas) Limited	United Kingdom	Owned directly by Hess Limited

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess (Pony) Holdings Corp.	Delaware	Owned directly by Hess Exploration & Production Holdings Limited
Hess (Pony) LLC	Delaware	Owned directly by Hess (Pony) Holdings Corp.
Hess (Rhourde el Rouni) Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess (Thailand) Limited	United Kingdom	Owned directly by Hess Thailand Holdings II Limited
Hess (Tubular Bells) Holdings Corp.	Delaware	Owned directly by Hess Exploration & Production Holdings Limited
Hess (Tubular Bells) LLC	Delaware	Owned directly by Hess (Tubular Bells) Holdings Corp.
Hess (Vietnam-Block 16/1) Limited	Cayman Islands	Owned directly by Hess Energy Exploration Limited.
Hess Algeria Holdings Limited	Cayman Islands	Formerly, Hess (Regganne Djebel Heirane) Limited
Hess Algeria Limited	Cayman Islands	Owned directly by Hess Holdings UK Limited
Hess Asia Holdings Inc.	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Australia (Beetaloo) Pty Limited	Australia	Owned directly by Hess Corporation
Hess Australia (Canning) Pty Limited	Australia	Owned directly by Hess Australia (Dampier) Limited Formerly, Kingsway Oil Limited
Hess Australia (Dampier) Pty Limited	Australia	Owned directly by Hess Corporation
Hess Australia (North West Shelf) Pty Limited	Australia	Owned directly by Hess Corporation
Hess Australia (Offshore) Pty Limited	Australia	Owned directly by Hess Corporation
Hess Australia Exploration (New Ventures) Pty Limited	Australia	Owned directly by Hess Corporation
Hess Australia New Ventures Limited	Cayman Islands	Owned directly by Hess Corporation

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess Bakken Holdings Corporation	Delaware	Formerly, ZAM Ventures I, Inc.
Hess Bakken Investments I, LLC	Delaware	Formerly, Hess Bakken Investments I Corporation and American Oil & Gas Inc.
Hess Bakken Investments II, LLC	Delaware	Owned directly by Hess Bakken Holdings Corporation and Hess Corporation. Formerly, TRZ Energy LLC
Hess Bakken Investments III, LLC	Delaware	Owned directly by Hess Bakken Investments IV, LLC
Hess Bakken Investments IV, LLC	Delaware	Owned directly by Hess Corporation
Hess Bayonne LLC	Delaware	Owned directly by Hess Corporation
Hess Biofuels, LLC	Delaware	Owned directly by Hess Corporation
Hess Borneo (CA1) Holdings Limited	Cayman Islands	Owned directly by Hess Energy Exploration Limited.
Hess Brasil (BM-S-22) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Brasil Petróleo Ltda.	Brazil	Owned by Hess Brazil Holdings Limited and Hess Energy Exploration Limited
Hess Brazil Holdings Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Canada Exploration and Production ULC	Canada	Owned directly by Hess Canada Holdings B.V.
Hess Canada Gas Ltd.	Canada	Owned directly by Hess Corporation
Hess Canada Holdings B.V.	The Netherland	Owned directly by Hess (Netherlands) Oil and Gas B.V.
Hess Capital Corporation S.à.r.l.	Luxembourg	Owned directly by Hess (Luxembourg) Exploration and Production Holding S.a.r.l.
Hess Capital Limited	Cayman Islands	Owned directly by Hess West Africa Holdings Limited and Hess UK Investments Limited
Hess Capital Services Corporation	Delaware	Owned directly by Hess Energy

Name of Company	Jurisdiction of Incorporation	Ownership Information
		Exploration Limited.
Hess Capital Services Holdings Corporation	Delaware	Owned directly by Hess Exploration & Production Holdings Limited
Hess Capital Services LLC	Delaware	Owned directly by Hess Capital Services Corporation
Hess China Oil and Gas Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Colombia Holdings Limited	Cayman Islands	Formerly, Hess (Zerafa) Limited
Hess Colombia Limited	Cayman Islands	Owned directly by Hess Colombia Holdings Limited
Hess Communications Corporation	Delaware	Owned directly by Hess Corporation
Hess Corporation	Delaware	Owned directly by Hess Corporation
Hess Corporation of Nevada	Nevada	Owned directly by Hess Corporation
Hess Denmark ApS	Denmark	Owned directly by Hess (Luxembourg) Exploration and Production Holdings S.a.r.l.
Hess Egypt Exploration Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Egypt West Mediterranean Limited	Cayman Islands	Owned directly by Hess International Holdings Limited
Hess Energi ApS	Denmark	Owned directly by Hess Denmark ApS
Hess Energy Exploration Limited	Delaware	Owned directly by Hess Corporation
Hess Energy Inc.	Virginia	Dissolution process put on hold
Hess Energy Incentives, LLC	Delaware	Owned directly by Hess Corporation
Hess Energy Marketing, LLC	Delaware	Owned directly by Hess Corporation
Hess Energy Marketing Derivatives, LLC	Delaware	Owned directly by Hess Corporation
Hess Energy New York Corporation	Delaware	Owned directly by Hess Corporation

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess Energy Power & Gas Company (UK) Limited	United Kingdom	Owned directly by Hess Energy Trading Company, LLC
Hess Energy Power & Gas Company, LLC	Delaware	Owned directly by Hess Energy Trading Company, LLC
Hess Energy Services Company, LLC	Delaware	Owned directly by Hess Corporation
Hess Energy Trading Company, LLC	Delaware	50% owned by Hess Corporation
Hess Energy Trading Company (UK) Limited	United Kingdom	Owned directly by Hess Energy Trading Company, LLC
Hess Energy Trading Company International, LLC	Delaware	Owned by Hess Energy Trading Company, LLC
Hess Energy Trading Company Singapore Pte. Ltd.	Singapore	Owned directly by Hess Energy Trading Company, LLC
Hess Equatorial Guinea Holdings Limited	Cayman Islands	Owned directly by Hess Equatorial Guinea Investments Limited
Hess Equatorial Guinea Inc.	Cayman Islands	Owned directly by Hess International Petroleum, Inc.
Hess Equatorial Guinea Investments Limited	Cayman Islands	Owned directly by Hess (Ghana) Limited
Hess Exploration & Production Holdings Limited	Delaware	Owned directly by Hess Energy Exploration Limited
Hess Exploration (Bravo) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Exploration (Briseis) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Exploration (Carnarvon) Pty Limited	Australia	Owned directly by Hess Corporation
Hess Exploration (Chester) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Exploration (Glencoe) Limited	Cayman Islands	Owned directly by Hess Corporation

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess Exploration (Glenloth) Limited	Cayman Islands	Formerly, Hess Exploration (Hijinx) Limited
Hess Exploration (Lightfinger) Limited	Cayman Islands	Formerly, Hess Exploration (Dunlop) Limited
Hess Exploration (Makybe Diva) Limited	Cayman Islands	Formerly, Hess Exploration (The Grafter) Limited
Hess Exploration (Mentorc) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Brazil Investments Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Exploration (Nimblefoot) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Exploration (Thailand) Co. Ltd.	Thailand	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Exploration (Toporoa) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Exploration and Production Malaysia, B.V.	Malaysia	Owned directly by Hess Oil and Gas Holdings Inc. Formerly, Shell Exploration and Production Malaysia, B.V.
Hess Exploration Australia Pty Limited	Australia	Owned directly by Hess Corporation
Hess Exploration Ireland Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Exploration Services Inc.	Delaware	Owned directly by Hess Energy Exploration Limited
Hess Finance	United Kingdom	Owned directly by Hess NWE Holdings
Hess Gabon Investments Limited	Cayman Islands	Owned directly by Hess West Africa Holdings Limited
Hess GEA Holdings Limited	Cayman Islands	Owned directly by hess Malaysia and Thailand Limited
Hess Ghana (Paradise) Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Ghana Exploration Limited	Ghana	Owned directly by Hess (Ghana) Limited
Hess Ghana West Keta Holdings Limited	Cayman Islands	Owned directly by Hess

Name of Company	Jurisdiction of Incorporation	Ownership Information
		Corporation
Hess Ghana West Keta Limited	Ghana	Owned directly by Hess Ghana West Keta Holdings Limited
Hess Global Trading Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Gulf of Mexico Ventures, LLC	Delaware	Owned directly by Hess Energy Exploration Limited
Hess Holdings Algeria Limited	Cayman Islands	Owned directly by Hess International Holdings Corporation
Hess Holdings Indonesia West Timor Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Holdings UK Limited	United Kingdom	Owned directly by Hess Holdings Algeria Limited
Hess Indonesia (North Masela) Limited	United Kingdom	Owned directly by Hess Corporation. Liquidation process commenced.
Hess Indonesia New Ventures Limited	United Kingdom	Owned directly by Hess Corporation
Hess International Holdings Corporation	Delaware	Owned directly by Hess Energy Exploration Limited.
Hess International Holdings Limited	Cayman Islands	Owned directly by Hess (Netherlands) Oil and Gas Holdings C.V.
Hess International Limited	Cayman Islands	Owned directly by Hess NWE Holdings
Hess International Oil Corporation	Cayman Islands	Owned by Hess (Bahamas) Limited and Hess Asia Holdings Inc.
Hess International Petroleum, Inc.	Cayman Islands	Owned directly by Hess Equatorial Guinea Investments Limited
Hess Libya (Waha) Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess Libya Exploration Limited	Cayman Islands	Owned directly by Hess Corporation. Formerly, Amerada Hess Libya Exploration Limited
Hess Libya Holdings Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Libya Limited	Cayman Islands	Owned directly by Hess Libya Holdings Limited
Hess Lietuva Exploration, UAB	Lithuania	Owned directly by Hess Corporation
Hess Limited	United Kingdom	Owned directly by Hess International Limited
Hess LLC of St. Lucia	Delaware	Owned directly by Hess Oil St. Lucia Holdings, L.P. Formerly a corporation by the names, Hess Corporation of St. Lucia and Amerada Hess Corporation of St. Lucia
Hess LNG Crown Landing LLC	Delaware	Owned directly by Hess LNG Holdings LLC
Hess LNG Holdings LLC	Delaware	Owned directly by Hess Corporation
Hess LNG Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess LNG LLC	Delaware	Owned directly by Hess LNG Holdings LLC
Hess LNG Trading LLC	Delaware	Owned directly by Hess LNG LLC
Hess Magreb Exploration Limited	Cayman Islands	Owned directly by Hess Algeria Holdings Limited
Hess Malaysia and Thailand Limited	United Kingdom	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Mart, Inc.	Delaware	Owned directly by Hess Corporation
Hess Mart of Cape Cod, LLC	Massachusetts	Owned directly by Hess Corporation
Hess Mart of Massachusetts, LLC	Massachusetts	Owned directly by Hess Corporation

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess Mart of Virginia, LLC	Virginia	Owned directly by Hess Corporation
Hess Microgen LLC	Delaware	Owned directly by Hess Corporation
Hess Microgen Services, Inc.	California	Owned directly by Hess Corporation
Hess Middle East Holdings Limited	Cayman Islands	Owned directly by Hess Corporation. Formerly, Hess Abu Dhabi Limited
Hess Middle East New Ventures Limited	Cayman Islands	Owned directly by Hess Middle East Holdings Limited
Hess Namibia Corporation	Cayman Islands	Owned directly by Hess Corporation
Hess NEC, LLC	Delaware	Owned directly by Hess Corporation
Hess Netherlands Partnership Holdings, LLC	Delaware	Owned directly by Hess International Holdings Corporation
Hess New Business Limited	Cayman Islands	Owned directly by Hess Corporation. Formerly, Hess (Offshore Egypt) Exploration Limited
Hess New Ventures Exploration Limited	Cayman Islands	Owned directly by Hess Corporation
Hess New Ventures Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Newark, LLC	Delaware	Owned directly by Hess Corporation
Hess Newark Plant Holdings, LLC	Delaware	Owned directly by Hess Corporation
Hess Nigeria Holdings Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Nominees Limited	United Kingdom	Owned directly by Hess Corporation
Hess Norge A/S	Norway	Owned directly by Hess Norway Holdings Limited
Hess Norway Holdings Limited	Cayman Islands	Owned directly by Hess International Holdings Corporation

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess China Holdings Limited	Cayman Islands	Owned directly by Hess Corporation. Formerly, Hess NRS Holdings Limited
Hess NWE Holdings	United Kingdom	Owned by Hess Nominees Limited and Hess UK Limited
Hess Offshore Response Company, LLC	Delaware	Owned directly by Hess Corporation
Hess Ohio Developments, LLC	Delaware	Owned directly by Hess Corporation
Hess Ohio Holdings, LLC	Delaware	Owned directly by Hess Corporation
Hess Ohio Holdings Corporation	Delaware	Owned directly by Hess Exploration & Production Holdings Limited. Formerly, Hess (Seminole-Permian) Holdings Corp.
Hess Ohio Resources, LLC	Delaware	Owned directly by Hess Corporation. Formerly, Marquette Exploration, LLC
Hess Ohio Sub-Holdings LLC	Delaware	Owned directly by Hess Ohio Holdings Corporation. Formerly, Hess (Seminole-Permian) LLC
Hess Oil & Gas Sdn Bhd	Malaysia	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Oil and Gas Holdings Inc.	Cayman Islands	Owned directly by Hess International Holdings Limited
Hess Oil Company of Thailand (JDA) Limited	Cayman Islands	Owned directly by Hess International Oil Corporation
Hess Oil Company of Thailand Ltd. Co.	Texas	Owned directly by Hess International Oil Corporation. Limited liability company
Hess Oil France	France	Owned directly by Hess Corporation
Hess Oil St. Lucia Holdings, L.P.	Cayman Islands	Owned directly by Hess Oil Terminal Holdings Limited as General Partner and 12 Limited Partners
Hess Oil St. Lucia Limited	St. Lucia	Owned directly by Hess Oil St. Lucia Limited Partnership

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess Oil St. Lucia Limited Partnership	Cayman Islands	Owned directly by Hess LLC of St. Lucia as General Partner and Hess Oil St. Lucia Holdings, L.P. as Limited Partner
Hess Oil St. Lucia Terminal Holdings Limited	Cayman Islands	Owned directly by Hess Energy Exploration Limited
Hess Oil Trading (UK) Limited	United Kingdom	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Oil Trading Limited	United Kingdom	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Oil Virgin Islands Corp.	Virgin Islands	Owned directly by Hess Corporation
Hess Pangkah LLC	Cayman Islands	Owned directly by Hess NWE Holdings
Hess Peru, Inc.	Cayman Islands	Owned directly by Hess Peru Holdings Limited
Hess Peru Holdings Limited	Cayman Islands	Owned directly by Hess Corporation
Hess Pine Needle Company	Delaware	Owned directly by Hess Corporation
Hess Pipeline Corporation	Delaware	Owned directly by Hess Corporation
Hess Production (Australia) Pty Limited	Australia	Owned directly by Hess Corporation
Hess Property Services Limited	Scotland	Owned directly by Hess NWE Holdings
Hess Qatar Exploration Limited	Cayman Islands	Owned directly by Hess Qatar Holdings Limited
Hess Qatar Holdings Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Receivables LLC	Delaware	Owned directly by Hess Corporation
Hess Retail Services, Inc.	New Hampshire	Owned directly by Hess Mart, Inc.
Hess Services UK Limited	United Kingdom	Owned directly by Hess Limited
Hess Shipping Guaranty Corporation	Delaware	Owned directly by Hess Corporation

Name of Company	Jurisdiction of Incorporation	Ownership Information
Hess Shipping LLC	Delaware	Owned directly by Hess Corporation
Hess Small Business Services, LLC	New York	Owned directly by Hess Corporation. Formerly, Stuyvesant Energy L.L.C.
Hess Sub-Holdings Bakken Corporation	Delaware	Owned directly by Hess Corporation
Hess Thailand Holdings I Limited	Cayman Islands	Owned directly by Hess Malaysia and Thailand Limited
Hess Thailand Holdings II Limited	Cayman Islands	Owned directly by Hess Thailand Holdings I Limited
Hess Trading Corporation	Delaware	Owned directly by Hess Corporation
Hess Trading Limited	United Kingdom	Owned directly by Hess NWE Holdings
Hess UK Investments Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess UK Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hess Upstream North Dakota Inc.	Delaware	Owned directly by Hess Exploration & Production Holdings Limited
Hess Venezuela Limited	Cayman Islands	Owned directly by Hess Energy Exploration Limited
Hess Ventures, Inc.	Cayman Islands	Owned directly by Hess International Petroleum, Inc.
Hess West Africa Holdings Limited	Cayman Islands	Owned directly by Hess Oil and Gas Holdings Inc.
Hetco Advisory Services U.K. Limited	United Kingdom	Owned directly by Hess Energy Trading Company, LLC
HETCO Derivatives LLC	Delaware	Owned directly by Hess Energy Trading Company, LLC
HETCO Energy Commodities UK Limited	United Kingdom	Owned directly by Hess Energy Trading Company, LLC
HOVENSA, LLC	Virgin Islands	50% owned by Hess Oil Virgin Islands Corp.

Name of Company	Jurisdiction of Incorporation	Ownership Information
HOVIC Marketing Corp.	Virgin Islands	Owned directly by Hess Oil Virgin Islands Corp.
Ira S. Bushey & Sons Inc.	New York	Owned directly by Hess Corporation
Jamestown Insurance Company Limited	Bermuda	Owned directly by Hess Oil and Gas Holdings Inc.
Merit Oil of Connecticut, Inc.	Delaware	Owned directly by Hess Corporation
Merit Oil of Delaware, Inc.	Delaware	Owned directly by Hess Corporation
Merit Oil of Delaware, LP	Delaware	Held 50% each by Merit Oil of Delaware, Inc. and Merit Oil of Connecticut, Inc.
Mill River Pipeline, LLC	Delaware	Owned directly by Hess LNG LLC
Natuna 2 B.V.	The Netherlands	Owned directly by Hess (Luxembourg) Exploration and Production Holding S.a.r.l.
New Zealand Exploration Limited	New Zealand	33.66% owned by Hess Corporation. Not controlled by Hess
New Zealand Petroleum Company Ltd.	New Zealand	33.66% owned by Hess Corporation. Not controlled by Hess
Newark Energy Holdings LLC	Delaware	50% owned by Hess Newark Plant Holdings, LLC
Newark Energy Center Urban Renewal, LLC	New Jersey	Owned directly by Hess NEC, LLC
Nova Technology Fund	United Kingdom	10% owned by Hess Limited
Nuvera Fuel Cells, Inc.	Delaware	99.68% owned by Hess Corporation
Nuvera Fuel Cells Europe, S.r.l.	Italy	Directly owned by Nuvera Fuel Cells, Inc.
Oil Casualty Insurance Limited	Bermuda	3.01% owned by Jamestown Insurance Company Limited
Oil Insurance Limited	Bermuda	4.06% owned by Jamestown Insurance Company Limited

Name of Company	Jurisdiction of Incorporation	Ownership Information
Ontario Terminals Inc.	Pennsylvania	Owned directly by Hess Corporation
OOO Kondurchaneft	Russia	Owned directly by ZAO Samara-Nafta
Overseas Services Corporation	Delaware	Owned directly by Hess Corporation
Pine Needle LNG Company, LLC	North Carolina	5% owned by Hess Pine Needle Company
Red Star Towing and Transportation Company	New York	Owned directly by Ira S. Bushey and Sons, Inc.
Samara Capital Corporation S.a.r.l.	Luxembourg	Owned directly by Samara Holdings Limited
Samara-Nafta Holdings Limited	Cyprus	Owned by Samara Holdings Limited and Samara Investments Limited
Samara Holdings Limited	Cayman Islands	Owned by Hess Oil and Gas Holdings Inc. and Trabant Holding International Ltd.
Samara Investments Limited	Cayman Islands	Owned directly by Samara Holdings Limited
Shannon LNG Energy Limited	Ireland	Owned directly by Hess LNG Limited
Shannon LNG Limited	Ireland	Owned by Hess LNG Limited
Sheridan Transportation Co.	Delaware	Owned directly by Ira S. Bushey and Sons, Inc.
Solar Gas Inc.	Nevada	Owned directly by Hess Corporation
Somerset Holdings, LLC	Massachusetts	Owned directly by Hess LNG LLC
Southland Energy Resources Ltd.	New Zealand	Owned directly by New Zealand Petroleum Company Ltd.
Spentonbush/Redstar Companies, Inc.	New York	Owned directly by Ira S. Bushey and Sons, Inc.
St. Croix Petrochemical Corp.	Virgin Islands	50% owned by HOVIC Marketing Corp.
St. Lucia International Petrol Company Limited	St. Lucia	Owned directly by Hess Oil St. Lucia Limited

Name of Company	Jurisdiction of Incorporation	Ownership Information
Tioga Gas Plant, Inc.	Delaware	Owned directly by Hess Corporation
Tower American Corporation	Colorado	Owned directly by Hess Bakken Investments I Corporation
Trabant Holding International Ltd.	British Virgin Islands	88.888920% owned by Hess Oil and Gas Holdings Inc.
Triton Italy, Inc.	Cayman Islands	Owned directly by Hess Energy Exploration Limited.
Tug Management Corporation	Pennsylvania	Owned directly by Ira S. Bushey
Weaver's Cove Energy, LLC	Delaware	Owned directly by Hess LNG LLC
Weaver's Cove Energy Holdings I, LLC	Delaware	Owned directly by Weaver's Cove Energy Holdings I, LLC
Wilco Food Services LLC	Delaware	Owned directly by WilcoHess LLC
WilcoHess LLC	Delaware	44% owned by Hess Corporation
Wilco Transportation	Delaware	Owned directly by WilcoHess LLC
ZAO Samara-Nafta	Russia	Owned directly by Samara-Nafta Holdings Limited

Exhibit A-16 "Company History," provide a concise description of the applicant's company history and principal business interests.

Response

As a wholly-owned subsidiary of Hess Corporation, Hess Energy Marketing, LLC utilizes that operations infrastructure of Hess Corporation to ensure reliable delivery of products and services to its customers.

Hess Corporation is a leading total energy provider in the Eastern United States. Hess supplies natural gas to over 70 LDCs on the East Coast and Midwest. Hess provides approximately 50,000 Commercial and Industrial natural gas service locations throughout its footprint. Hess is the largest supplier of fuel oil to commercial and industrial customers and a major supplier of natural gas and electric to large industrial, commercial and institutional end-use customers in the region. Hess serves these customers by maximizing the diverse assets contained within its portfolio including: interstate capacity, storage, and contracts for supply with a multitude of sources.

Hess has been providing natural gas to institutional, commercial and industrial customers throughout Ohio. Additionally, Hess provides residential customers natural gas through Columbia of Ohio's standard choice offer program, Dominion East Ohio's standard choice offer program and Vectren Energy Delivery of Ohio's standard choice offer program. Through our experiences in Ohio, as well as experience from serving natural gas customers in the sixteen other states in which it serves, Hess is experienced in the full business cycle of natural gas marketing including: contracting, contract administration, load aggregation, procurement, forecasting and scheduling, balancing and other ancillaries including arranging for transmission and delivery services, risk management, energy management, customer service and billing.

Hess Energy Marketing, LLC
Exhibit A-17
Articles of Incorporation and Bylaws

Exhibit A-17 “Articles of Incorporation and Bylaws,” provide the Articles of Incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.

Response

Please see the attached Articles and Incorporation and Limited Liability Company Agreement of Hess Energy Marketing, LLC.

Delaware

PAGE 1

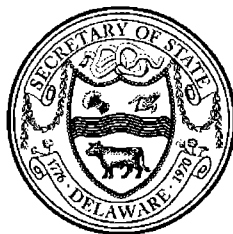
The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF FORMATION OF "HESS ENERGY MARKETING, LLC", FILED IN THIS OFFICE ON THE TWENTIETH DAY OF MARCH, A.D. 2013, AT 5:55 O'CLOCK P.M.

5306943 8100

130339320

You may verify this certificate online
at corp.delaware.gov/authver.shtml




Jeffrey W. Bullock, Secretary of State
AUTHENTICATION: 0300581

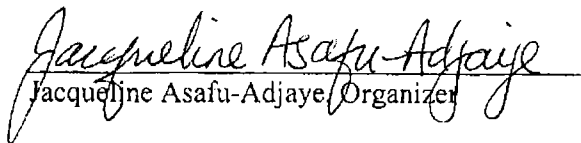
DATE: 03-20-13

CERTIFICATE OF FORMATION
OF
HESS ENERGY MARKETING, LLC

1. The name of the limited liability company is Hess Energy Marketing, LLC.

2. The address of its registered office in the State of Delaware is: Corporation Trust Center, 1209 Orange Street, in the City of Wilmington, Delaware 19801. The name of its registered agent at such address is The Corporation Trust Company.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Formation of Hess Energy Marketing, LLC this 20th day of March 2013.


Jacqueline Asafu-Adjaye, Organizer

LIMITED LIABILITY COMPANY AGREEMENT

OF

HESS ENERGY MARKETING LLC

LIMITED LIABILITY COMPANY AGREEMENT

OF

HESS ENERGY MARKETING LLC

LIMITED LIABILITY COMPANY AGREEMENT of HESS ENERGY MARKETING LLC, dated as of March 20, 2013. Capitalized terms used herein and not otherwise defined herein shall have the meanings set forth in Article II.

ARTICLE I

FORMATION OF THE COMPANY

Section 1.1. Formation of the Company. The Company was organized as a limited liability company under the Act by the filing of the Certificate with the Office of the Secretary of State of Delaware on March 20, 2013. The Member shall accomplish all filing, recording, publishing and other acts necessary or appropriate for compliance with all requirements for operation of the Company as a limited liability company under this Agreement and the Act and under all other laws of the State of Delaware and such other jurisdictions in which the Company determines that it may conduct business.

Section 1.2. Name. The name of the Company is "HESS ENERGY MARKETING LLC", as such name may be modified from time to time by the Member as it may deem advisable.

Section 1.3. Business of the Company. Subject to the limitations on the activities of the Company otherwise specified in this Agreement, the business of the Company shall be the conduct of any business or activity that may be conducted by a limited liability company organized pursuant to the Act.

Section 1.4. Location of Principal Place of Business. The location of the principal place of business of the Company shall be One Hess Plaza, Woodbridge, NJ 07095 or such other location as may be determined by the Member. In addition, the Company may maintain such other offices as the member may deem advisable at any other place or places within or without the United States.

Section 1.5. Registered Agent. The registered agent for the Company shall be CT Corporation System, Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801 or such other registered agent as the Member may designate from time to time.

Section 1.6. Term. The Company shall continue in perpetuity, unless the Company is earlier dissolved and terminated in accordance with the provisions of this Agreement.

ARTICLE II

DEFINITIONS

“Act” means the Delaware Limited Liability Company Act, Chapter 434 of Title 6 of the Delaware Code, 6 Del. Code §18-101 et seq., as in effect on the date hereof and as it may be amended hereafter from time to time.

“Agreement” means this Limited Liability Company Agreement, as amended, modified or supplemented from time to time.

“Certificate” means the Certificate of Formation of the Company, as amended, modified or supplemented from time to time.

“Code” means the Internal Revenue Code of 1986, as amended from time to time (or any succeeding law).

“Company” means the limited liability company formed by the filing of the Certificates and governed by this Agreement under the name “HESS ENERGY MARKETING LLC”.

“Fiscal Year” has the meaning specified in Section 5.2.

“Member” means Hess Corporation, a Delaware corporation.

“Person” means any individual, partnership, limited liability company, association, corporation, trust or other entity.

“Regulation” means a Treasury Regulation promulgated under the Code.

ARTICLE III

CAPITAL CONTRIBUTIONS

Section 3.1. Capital Contributions. The Member shall make such contributions of cash or property from time to time to the Company as the Member may from time to time determine or as may be required by law.

ARTICLE IV

DISTRIBUTIONS

Section 4.1. Distributions Generally. Subject to the provisions of Section 4.2, the Company shall make distributions to the Member at such times and in such amounts as determined in the sole discretion of the Member.

Section 4.2. Limitations on Distributions.

(a) Notwithstanding anything herein contained to the contrary:

(i) no distribution pursuant to this Agreement shall be made if such distribution would result in a violation of the Act;

(ii) no distribution shall be made if such distribution would violate the terms of any, to the extent applicable, agreement or any other instrument to which the Company is a party.

(b) In the event that a distribution is not made as a result of the application of paragraph (a) of this Section 4.2, all amounts so retained by the Company shall continue to be subject to all of the debts and obligations of the Company. The Company shall make such distribution (with accrued interest actually earned thereon) as soon as such distribution would not be prohibited pursuant to this Section 4.2.

ARTICLE V

BOOKS OF ACCOUNT, RECORDS
AND FISCAL YEAR

Section 5.1. Books and Records. Proper and complete records and books of account shall be kept by the Company in which shall be entered fully and accurately all transactions and other matters relative to the Company's business as are usually entered into records and books of account maintained by Persons engaged in businesses of a like character. The Company books and records shall be kept in a manner determined by the Member in its sole discretion to be most beneficial for the Company.

Section 5.2. Fiscal Year. The fiscal year of the Company (the "Fiscal Year") shall be the calendar year; provided, however, that the last Fiscal Year of the Company shall end on the date on which the Company is terminated.

ARTICLE VI

POWERS, RIGHTS AND DUTIES OF THE MEMBER

Section 6.1. Authority. Subject to the limitations provided in this Agreement, the Member shall have exclusive and complete authority and discretion to manage the operations and affairs of the Company and to make all decisions regarding the business of the Company. Any action taken by the Member on behalf of the Company shall constitute the act of and serve to bind the Company. In dealing with the Member acting on behalf of the Company, no Person shall be required to inquire into the authority of the Member to bind the Company. Persons dealing with the Company are entitled to rely conclusively on the power and authority of the Member as set forth in this Agreement.

Section 6.2. Election of Directors and Officers; Delegation of Authority. The Member may, from time to time, designate one or more directors and officers with such titles as may be designated by the Member to act in the name of the Company with such authority as may be delegated to such directors or officers by the Member. Any such director or officer shall act pursuant to such delegated authority until such director or officer is removed by the Member. Any action taken by a director or an officer designated by the Member shall constitute the act of and serve to bind the Company. In dealing with the directors and officers acting on behalf of the Company, no Person shall be required to inquire into the authority of the directors and officers to bind the Company. Persons dealing with the Company are entitled to rely conclusively on the power and authority of any director or officer set forth in this Agreement and any instrument designating such director or officer and the authority delegated to him or her.

Section 6.3. Company Funds. Company funds shall be held in the name of the Company and shall not be commingled with those of any other Person. Company funds shall be used only for the business of the Company.

Section 6.4. Expenses. The Company shall pay for all expenses incurred in connection with the operation of the Company's business. The Member shall be entitled to receive out of Company funds reimbursement of all Company expenses expended by the Member or any of its affiliates.

ARTICLE VII

ADDITIONAL MEMBERS

Section 7.1. Additional Members. The Member may admit additional Persons as members in the Company on such terms and conditions as the Member may determine.

ARTICLE VIII

TERMINATION OF COMPANY; LIQUIDATION AND DISTRIBUTION OF ASSETS WITHDRAWAL OF MEMBER

Section 8.1. Withdrawal. The Member may withdraw from the Company at any time.

Section 8.2. Dissolution of Company.

(a) The Company shall be dissolved, wound up and terminated as provided herein upon the first to occur of the following:

- (i) the date the Company is dissolved, wound up and terminated; and
- (ii) the withdrawal, resignation or bankruptcy of the Member (an "Event of Withdrawal").

(b) In the event of the dissolution of the Company for any reason, the Member or his successors or assigns (the “Liquidator”) shall commence to wind up the affairs of the Company and to liquidate the Company assets. The Liquidator shall have full right and unlimited discretion to determine the time, manner and terms of any sale or sales of Company assets pursuant to such liquidation, giving due regard to the activity and condition of the relevant market and general financial and economic conditions.

(c) The Liquidator shall have all of the rights and powers with respect to the assets and liabilities of the Company in connection with the liquidation and termination of the Company that it would have with respect to the assets and liabilities of the Company during the term of the Company.

(d) Notwithstanding the foregoing, a Liquidator which is not the Member shall not be deemed the Member in this Company and shall not have any of the economic interests in the Company of the Member.

Section 8.3. Distribution in Liquidation. The Company’s assets shall be applied in the following order of priority:

(a) first, to pay the costs and expenses of the winding up, liquidation and termination of the Company;

(b) second, to creditors of the Company, in the order of priority provided by law, including fees and reimbursements payable to the Member of its affiliates, but not including those liabilities (other than liabilities to the Member for any expenses of the Company paid by the Member or its affiliates, to the extent the Member or its affiliates, as the case may be, are entitled to reimbursement hereunder) to the Member in its capacity as a Member;

(c) third, to establish reserves reasonably adequate to meet any and all contingent or unforeseen liabilities or obligations of the Company; provided, however, that at the expiration of such period of time as the Member may deem advisable, the balance of such reserves remaining after the payment of such contingencies or liabilities shall be distributed as hereinafter provided; and

(d) fourth, to the Member.

Section 8.4. Termination. The Company shall terminate when all property owned by the Company shall have been disposed of and the assets shall have been distributed as provided in Section 8.3. The Liquidator shall then execute and cause to be filed a Certificate of Cancellation of the Company.

ARTICLE IX

AMENDMENT OF AGREEMENT

Section 9.1. Amendments. Amendments to this Agreement may be made only if embodied in an instrument signed by the Member.

Section 9.2. Amendment of Certificate. In the event this Agreement shall be amended pursuant to this Article IX, the Member shall amend the Certificate to reflect such change if they deem such amendment of the Certificate to be necessary or appropriate.

ARTICLE X

MISCELLANEOUS

Section 10.1. Governing Law. This Agreement and the rights of the parties hereunder shall be governed by and interpreted in accordance with the law of the State of Delaware.

Section 10.2. Effect. Except as herein otherwise specifically provided, this Agreement shall be binding upon and inure to the benefit of the parties and their legal representatives, successors and permitted assigns.

Section 10.3. Pronouns and Number. Wherever from the context it appears appropriate, each term stated in either the singular or the plural shall include the singular and the plural, and pronouns stated in either the masculine, feminine or neuter shall include the masculine, feminine and neuter.

Section 10.4. Captions. Captions contained in this Agreement are inserted only as a matter of convenience and in no way define, limit or extend the scope or intent of this Agreement or any provision hereof.

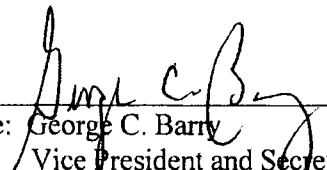
Section 10.5. Partial Enforceability. If any provision of this Agreement, or the application of such provision to any Person or circumstance, shall be held invalid, the remainder of this Agreement, or the application of such provision to Persons or circumstances other than those to which it is held invalid, shall not be affected thereby.

IN WITNESS WHEREOF, the undersigned has executed this Agreement as of the date above first written.

Member:

HESS CORPORATION

By:


Name: George C. Barry
Title: Vice President and Secretary

Hess Energy Marketing, LLC
Exhibit A-18
Secretary of State

Exhibit A-18 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

Response

Please see Attached.

201309100086

DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
04/01/2013	201309100086	REG. OF FOR. PROFIT LIM. LIAB. CO. (LFP)	125.00	100.00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

CT CORPORATION SYSTEM
4400 EASTON COMMONS WAY, STE 125
ATTN: JAMES H TANKS III
COLUMBUS, OH 43219

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Jon Husted
2186521

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

HESS ENERGY MARKETING, LLC

and, that said business records show the filing and recording of:

Document(s)
REG. OF FOR. PROFIT LIM. LIAB. CO.

Document No(s):
201309100086

Effective Date: 03/29/2013



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 1st day of April, A.D. 2013.

Jon Husted

Ohio Secretary of State

Exhibit B-1 “Jurisdictions of Operation,” provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.

Response

Hess Corporation wholly-owns Hess Energy Marketing, LLC, Hess Small Business Services, LLC and Hess Energy New York Corporation.

Hess Small Business Services, LLC is authorized to supply retail natural gas and electricity in Ohio, Pennsylvania, New York, New Jersey and Maryland.

Hess Energy New York Corporation is authorized to supply retail natural gas in New York.

Hess Corporation is authorized to provide retail natural gas services in Maine, New Hampshire, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Pennsylvania, Ohio, West Virginia, Delaware, Maryland, District of Columbia, Virginia, North Carolina, South Carolina, Indiana, Illinois, Michigan, Kentucky and Georgia.

Hess Corporation is also authorized to provide retail electric services in Ohio, New Hampshire, Massachusetts, Connecticut, New York, New Jersey, Pennsylvania, Delaware, Maryland, District of Columbia, Maine and Rhode Island.

Hess Corporation is a wholesale power marketer licensed by the Federal Energy Regulatory Commission.

Exhibit B-2 “Experience and Plans,” provide a current description of the applicant’s experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.

Response:

As a wholly-owned subsidiary of Hess Corporation, Hess Energy Marketing, LLC utilizes that operations infrastructure of Hess Corporation to ensure reliable delivery of products and services to its customers.

Hess Corporation is a leading total energy provider in the Eastern United States. Hess supplies natural gas to over 70 LDCs on the East Coast and Midwest. Hess provides approximately 50,000 Commercial and Industrial natural gas service locations throughout its footprint. Hess is the largest supplier of fuel oil to commercial and industrial customers and a major supplier of natural gas and electric to large industrial, commercial and institutional end-use customers in the region. Hess serves these customers by maximizing the diverse assets contained within its portfolio including: interstate capacity, storage, and contracts for supply with a multitude of sources.

Hess has been providing natural gas to institutional, commercial and industrial customers throughout Ohio. Additionally, Hess provides residential customers natural gas through Columbia of Ohio’s standard service offer program, Dominion East Ohio’s standard choice offer program and Vectren Energy Delivery of Ohio’s standard choice offer program. Through our experiences in Ohio, as well as experience from serving natural gas customers in the sixteen other states in which it serves, Hess is experienced in the full business cycle of natural gas marketing including: contracting, contract administration, load aggregation, procurement, forecasting and scheduling, balancing and other ancillaries including arranging for transmission and delivery services, risk management, energy management, customer service and billing.

Customer Billing System

Hess Energy Marketing, LLC operates a proprietary customer information system designed to accommodate all dual bill formats and contains the information needed to respond to customer inquiries and complaints. This system retains customer information for a minimum of three years.

Customer Inquiries and Information

Customers interested in obtaining information about Hess Energy Marketing, LLC have a variety of options to request and obtain information. They may contact our:

1. Website: www.hessenergy.com
2. Our Toll Free Number: 1-800-437-7872
3. Sales Representatives in the region:
 - a. Don Diel, Sales Manager – Ohio Valley

Phone: (412)494-7209

Fax: (412)494-7201

Email: ddiel@hess.com

Customer Service

The toll free call center is available during normal business hours to discuss changes in customer bills and transact any other pertinent business. Our website can be accessed 24 hours a day.

Customer Complaints

The Hess Energy Marketing, LLC process for resolution and arbitration of disputes related to energy marketing services is as follows:

If a customer has a question concerning either the price or service provided by Hess Energy Marketing, LLC, the Customer may call our toll free number at 1-800-437-7872, or send an email to qcsteam@hess.com. Disputes not settled within sixty days may be submitted to the Ohio Public Utilities Commission for resolution.

Hess Energy Marketing, LLC
Exhibit B-3
Summary of Experience

Exhibit B-3 “Summary of Experience,” provide a concise and current summary of the applicant’s experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).

Response:

Hess Energy Marketing, LLC (HEM) is a wholly-owned subsidiary of Hess Corporation.

Hess Corporation is a \$29 billion energy company with over 79 years of experience in providing reliable energy service to retail customers. Hess has been providing natural gas to LDCs since 1989 and has been supplying retail natural gas to end users since 1999. Hess has been an active retail electric and gas supplier in over 17 states on over 70 core LDCs, including over 50,000 customer locations. Hess Corporation is a current licensed Competitive Retail Natural Gas Supplier in Ohio (Certificate Number 04-080G(4)).

Through its use of Hess Corporation’s operations infrastructure, HEM is experienced in the full business cycle of natural gas marketing including contracting, contract administration, load aggregation, procurement, forecasting and scheduling, balancing and other ancillaries including arranging for transmission and delivery services, risk management, energy management, customer services and billing. HEM plans to actively participate in regulatory proceedings throughout the states in which they serve.

Hess Energy Marketing, LLC
Exhibit B-4
Disclosure of Liabilities and Investigations

Exhibit B-4 “Disclosure of Liabilities and Investigations,” provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant’s financial or operational status or ability to provide the services for which it is seeking renewed certification last filed for certification.

Response:

None.

Hess Energy Marketing, LLC
Exhibit C-1
Annual Reports

Exhibit C-1 “Annual Reports,” provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.

Response:

As Hess Energy Marketing is a wholly-owned subsidiary of Hess Corporation, please find the Annual Reports of Hess Corporation (dating back to 1999) at the following link:

<http://phx.corporate-ir.net/phoenix.zhtml?c=101801&p=irol-reportsAnnual>

Exhibit C-2 "SEC Filings," provide the two most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.

Response:

As Hess Energy Marketing is a wholly-owned subsidiary of Hess Corporation, attached please find Hess Corporation's most recent 8-K filings with the SEC. Hess Corporation's most recent 10k's can be found in Hess' annual reports, which have been submitted under exhibit C-1 and can be found at the following link:

<http://phx.corporate-ir.net/phoenix.zhtml?c=101801&p=irol-reportsAnnual>

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K
CURRENT REPORT
Pursuant to Section 13 and 15(d) of
the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): March 6, 2013

HESS CORPORATION
(Exact Name of Registrant as Specified in Its Charter)

DELAWARE	1-1204	13-4921002
(State of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)

1185 Avenue of the Americas
New York, New York 10036
(Address of Principal Executive Office)

(Registrant's Telephone Number, Including Area Code): (212) 997-8500

(Not Applicable)
(Former Name or Former Address,
If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-2)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

Annual Bonus Awards

On March 6, 2013, the Compensation and Management Development Committee (the “Committee”) of the Board of Directors of Hess Corporation (the “Company”) approved target cash bonuses for the chief executive officer, the chief financial officer and the three most highly compensated executive officers (other than the chief executive officer and chief financial officer) of the Company for 2013. One-third of the bonus is payable based upon attainment of a specified target level of a corporate performance measure, one-third is based upon the attainment of specified business unit metrics, and one-third is discretionary based on individual performance and other qualitative factors. Payouts may range from 0% to 150% for each component of the target bonus, based on the percentage of attainment of the corporate and business unit performance measures and, with respect to the individual performance component, the Committee’s determination of an appropriate amount.

Long-Term Incentive Awards

On March 6, 2013, the Committee authorized awards under the Company’s Long-Term Incentive Plan, as amended (the “Plan”) to the Company’s named executive officers consisting of one-half performance share units (“PSUs”) and one-half shares of restricted stock. The PSU awards link a significant portion of the grantees’ potential compensation to the Company’s performance over a specified future performance period. The PSU awards are intended to induce grantees to remain in the Company’s employ and as an incentive for improved performance towards corporate goals during such employment. Payouts on the PSUs will be determined based on the Company’s total shareholder return (“TSR”) for the three-year performance period ending December 31, 2015 compared to the TSR of 15 peer companies over the same period. Payouts will range from 0 percent to 200 percent of the target award based on the schedule below:

TSR Ranking	Percentage of PSUs Earned
1st	200%
2nd	200%
3rd	200%
4th	200%
5th	175%
6th	150%
7th	125%
8th	100%
9th	88%
10th	75%
11th	63%
12th	50%
13th	0%
14th	0%
15th	0%
16th	0%

If the Company’s total shareholder return for the performance period is negative, the percentage of PSUs earned may not exceed 100% of target.

The restricted stock awards are contingent upon the attainment of a specified minimum cash flow hurdle. The restricted stock awards are intended to induce grantees to remain in the Company's employ and as an incentive to maximize long-term value for stockholders.

The named executive officers received the following awards:

<u>Name</u>	<u>Title</u>	<u>Number of Shares of Restricted Stock</u>	<u>Target Number of PSUs</u>
John B. Hess	Chairman and Chief Executive Officer	47,029	47,029
Gregory P. Hill	Executive Vice President and President, Worldwide Exploration & Production	19,365	19,365
F. Borden Walker	Executive Vice President and President, Marketing & Refining	13,832	13,832
Timothy B. Goodell	Senior Vice President and General Counsel	11,066	11,066
John P. Rielly	Senior Vice President and Chief Financial Officer	11,066	11,066

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HESS CORPORATION

Date: March 8, 2013

By: /s/ Timothy B. Goodell

Name: Timothy B. Goodell

Title: Senior Vice President
and General Counsel

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported): March 4, 2013 (March 1, 2013)

HESS CORPORATION
(Exact Name of Registrant as Specified in Its Charter)

DELAWARE
(State or Other
Jurisdiction of
Incorporation)

No. 1-1204
(Commission
File Number)

No. 13-4921002
(IRS Employer
Identification No.)

1185 Avenue of the Americas
New York, New York 10036
(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: **(212) 997-8500**

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 5.02 DEPARTURE OF DIRECTORS OR CERTAIN OFFICERS; APPOINTMENT OF CERTAIN OFFICERS.

Effective as of March 1, 2013, upon the recommendation of the Corporate Governance and Nominating Committee of the Board of Directors (the "Board") of Hess Corporation (the "Company"), James H. Quigley was appointed to join the Board as an independent director to fill the vacancy created by F. Borden Walker's resignation from the Board. Mr. Walker will continue in his current position as a senior executive of the Company and submitted his director resignation letter on March 1, 2013, to be effective the same date. Mr. Walker's decision to resign as a director did not involve any disagreement with the Company, the Company's management or the Board. Mr. Walker was a member of the class of directors whose term expires at the 2014 annual meeting, and Mr. Quigley will hold office for the remainder of Mr. Walker's term through the 2014 annual meeting and until his successor shall have been elected and qualified.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 4, 2013

HESS CORPORATION

By: /s/ Timothy B. Goodell

Name: Timothy B. Goodell

Title: Senior Vice President and General Counsel

Hess Energy Marketing, LLC
Exhibit C-3
Financial Statements

Exhibit C-3 “Financial Statements,” provide copies of the applicant’s two most recent years of audited financial statements (balance sheets, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not be in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.

Response:

Please see Hess Corporation’s Annual Reports filed under Exhibit C-1, which are available at the following link:

<http://phx.corporate-ir.net/phoenix.zhtml?c=101801&p=irol-reportsAnnual>

Hess Energy Marketing, LLC
Exhibit C-4
Forecasted Financial Arrangements

Exhibit C-4 “Financial Arrangements,” provide copies of the applicant’s current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g. guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

Response:

Hess Energy Marketing, LLC is a wholly-owned subsidiary of Hess Corporation and will utilize Hess’ financial structure to conduct competitive retail natural gas business activity.

Hess does not enter into separate financial arrangements specifically to conduct CRNGS business activity. All CRNGS business activity is conducted by the Energy Marketing division of Hess Corporation. The Energy Marketing divisional references are for tax purposes only —Energy Marketing is not an incorporated division. All contracts are executed by Hess Corporation only and Hess is the responsible party under the contracts.

However, if you would like to see Hess Corporation’s current financial arrangements to conduct business activity please refer to Hess Corporation’s most recent 10-K filing which is included in Exhibit C-2. All of Hess’ credit arrangements are described in the Debt and Interest Expense footnote (Note 10) on page 58. Other financial instruments (including letters of credit) appear in Note 20, on page 78. Guarantees appear in Note 17, which appears on pages 69 and 70.

Hess Energy Marketing, LLC
Exhibit C-5
Forecasted Financial Statements

Exhibit C-5 (REDACTED) “Forecasted Financial Statements,” provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant’s CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

Redacted Response

This exhibit contains confidential and proprietary information, and is being submitted under seal.

Hess Energy Marketing, LLC
Exhibit C-6
Credit Rating

Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.

Response

Hess Corporation, which wholly owns Hess Energy Marketing, LLC is rated as follows:

Moody's: Baa2, Stable

Standard and Poors: BBB, Stable

Hess Energy Marketing, LLC
Exhibit C-7
Credit Report

Exhibit C-7 "Credit Report," provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.

Response

Please see the attached credit report of Hess Corporation from Dun & Bradstreet.



DNBi®
Risk Management

Printed By: Lynn Aretino
Date Printed: April 03, 2013

Live Report : HESS CORPORATION

D-U-N-S® Number: 00-697-9785

Endorsement/Billing Reference: laretino@hess.com

D&B Address			Added to Portfolio:	01/04/2010	
Address	1185 Avenue Of The Americas New York, NY - 10036	Location Type	Headquarters	Last View Date:	04/02/2013
		Web	www.hess.com	Endorsement :	laretino@hess.com
Phone	212 997-8500				
Fax	212-536-8390				

Company Summary

Currency: Shown in USD unless otherwise indicated

Score Bar

D&B Rating	5A2
PAYDEX®	77
Net Worth	21,090.0M
Financial Stress Score Class	3
Commercial Credit Score Class	1
Bankruptcy Found	N
Current Ratio	1

D&B 3-month PAYDEX®

3-month D&B PAYDEX®: 76

Lowest Risk:100;Highest Risk :1

When weighted by amount, Payments to suppliers average 6 Days Beyond Terms

D&B Company Overview

This is a headquarters location

Branch(es) or Division(s) exist Y

Chief Executive JOHN B. HESS,
CEO-CHB+

Stock Symbol HES

Year Started 1920

Employees 14350 (254 Here)

Gross Revenue 38,373,000,000.00

Financing SECURED

SIC 1311 , 2911

Line of business Oil & gas refining,

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	-
Judgments	4	12/14/12
Liens	6	04/18/12
Suits	44	07/13/12
UCCs	449	02/14/13

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

Financial Stress Score Class

Financial Stress Score Class: 3

Lowest Risk:1;Highest Risk :5

Stock Performance

HES : **74.12** ↓ -0.03 (-0.04%)

Previous Close: 74.14

Volume: 97341.00

marketing,
transportation &
electricity and gas
power marketer

NAICS 211111
History Status CLEAR
Financial Condition GOOD

Commercial Credit Score Class

Commercial Credit Score Class: 1

Lowest Risk:1;Highest Risk :5

Daily High: 74.25
Daily Low: 74.02
52-Week High: 74.49
52-Week Low: 39.67
P/E: 12.4555
Market Cap: 25,428,845,530
EPS: 5.95
Div/Yield: 0.54

Company News

Today: Wednesday, April 03, 2013

Detailed Trade Risk Insight™

Days Beyond Terms Past 3 Months

4

Days

Dollar-weighted average of 334 payment
experiences reported from 82 Companies

Recent Derogatory Events

Jan-13 Feb-13 Mar-13

Placed for Collection - - -

Bad Debt Written Off - 1 on 3 on
1 acct 3 acct

D&B PAYDEX®

D&B PAYDEX® 77

Lowest Risk:100;Highest Risk :1

When weighted by amount, Payments to suppliers
average 5 days beyond terms

Hess Corporation has completed the sale of its
2013-04-03T05:23:00 EST 5:23 AM-Scandinavian Oil-

Hess Corp to Sell Russian Assets to Lukoil for
2013-04-02T18:21:17 EST 6:21 PM-OILPRICE.com

Hess defends Russian sale to Lukoil
2013-04-02T08:10:15 EST 8:10 AM-United Press

Investor Michael Price Calls Hess Corp 'Very
2013-04-01T14:33:51 EST 2:33 PM-Bloomberg

Hess Corp. Makes Sale of Russian Unit to
2013-04-01T14:21:50 EST 2:21 PM-IVCPOST

Hess Corp. (HES) Has Spiked To The Upside
2013-04-01T13:01:22 EST 1:01 PM-RTTNews

Hess Corp To Sell 100% Of Samara-Nafta To
2013-04-01T10:57:14 EST 10:57 AM-RTTNews

Hess Corp to sell Russian unit to LUKOIL for
2013-04-01T10:09:39 EST 10:09 AM-Reuters

Hess selling Russia business to Lukoil for \$1.8B
2013-04-01T10:08:15 EST 10:08 AM-The Seattle Times

Hess Corp. (HES) to Sell Samara-Nafta Stake in
2013-04-01T10:05:15 EST 10:05 AM-StreetInsider.com

Major events in Caspian countries' oil and gas
2013-04-01T03:00:49 EST 3:00 AM-Trend News

OVL completes acquisition of 2 Caspian assets
2013-03-30T00:43:46 EST 12:43 AM-The Economic

US Hess Corporation ends sale of interest in
2013-03-29T07:21:50 EST 7:21 AM-Today.Az

US Hess Corporation Closes Sale of Interest in
2013-03-29T07:00:47 EST 7:00 AM-Trend News

Hess Closes Sale of Interest in ACG Fields to
2013-03-28T14:18:33 EST 2:18 PM-Amerada Hess

Hess Corp Receives Buy Rating from TheStreet
2013-03-27T03:50:42 EST 3:50 AM-Localized USA

Hess Corp. Pushes Back Against Gov. Andrew
2013-03-18T07:42:22 EST 7:42 AM-The Daily Politics -

Oil Patch Insider: Statoil Alaska strategy
2013-03-16T06:03:15 EST 6:03 AM-Petroleum News

Elliott Associates Says Hess Needs
2013-03-14T09:00:23 EST 9:00 AM-Value Investing

Hess Corporation - The Start Of A Turnaround?
2013-03-12T01:03:23 EST 1:03 AM-Minuteman News

Repair of XLPE Submarine Cables
2013-03-11T12:50:58 EST 12:50 PM-TRANSMISSION

Dividend Changes to Know Now: Hess
2013-03-11T08:39:49 EST 8:39 AM-Wall St. Cheat

UPDATE: Credit Suisse Raises PT to \$83 on Hess
2013-03-06T10:30:34 EST 7:30 PM-Benzinga

HESS CORP. : Elliott Management Says Hess
2013-03-06T12:26:05 EST 12:26 PM-4-Traders

Utilizing Leadership Commitment and
2013-03-06T01:15:49 EST 1:15 AM-PR Urgent News

How Hess Corporation Will Look After Post
2013-03-05T14:30:27 EST 2:30 PM-iStockAnalyst.com

Fitch: Hess Corporation's Announced
2013-03-05T13:03:05 EST 1:03 PM-Seeking Alpha

Hess Corp Upgraded by Societe Generale to
2013-03-04T15:25:14 EST 3:25 PM-Localized USA

Hess to Exit Downstream Business, Raise
2013-03-04T15:13:49 EST 3:13 PM-4-Traders

Powered by FirstRain

News & Alerts

Alert Type	Date	Actions
Financial Statements	03/13/2013	View

In the last 30 days, 1 alerts were generated for this company.

Corporate Linkage

Subsidiaries (Domestic)

Company	City , State	D-U-N-S® NUMBER
HESS MICROGEN LLC	WOODBIDGE , New Jersey	00-967-3281
HESS ENERGY TRADING COMPANY, LLC	NEW YORK , New York	01-595-6162
HESS ENERGY SERVICES COMPANY LLC	HOUSTON , Texas	02-386-6408
THE PICK KWIK CORPORATION	PINELLAS PARK , Florida	03-221-2268
NUVERA FUEL CELLS, INC.	BILLERICA , Massachusetts	04-344-8021

SOLAR GAS INC	HOUSTON , Texas	04-509-8449
ATLANTIS AGENCY CORP	NEW YORK , New York	05-220-0870
HESS OIL VIRGIN ISLAND CORP	NEW YORK , New York	07-885-2704
AIR HANGAR INC	TRENTON , New Jersey	08-642-7226
HESS ENERGY POWER & GAS CO, LLC	NEW YORK , New York	11-249-8196
FIRST CRUDE CORP	NEW YORK , New York	18-565-1114
AMERADA HESS PIPELINE CORPORATION	NEW YORK , New York	61-436-9916
HESS ENERGY NEW YORK CORPORATION	SYRACUSE , New York	94-332-2537
HESS BAKKEN INVESTMENTS I CORPORATION	HOUSTON , Texas	61-932-2501
HESS SMALL BUSINESS SERVICES, LLC	BRONX , New York	14-964-8847
TIOGA GAS PLANT, INC.	WOODBIDGE , New Jersey	07-869-2573
HESS ENERGY MARKETING, LLC	WOODBIDGE , New Jersey	07-879-0103

Subsidiaries (International)

Company	City , Country	D-U-N-S® NUMBER
HESS (INDONESIA-SOUTH SESULU) LTD	London , UNITED KINGDOM	21-966-9145
HESS LTD	London , UNITED KINGDOM	22-670-9590
Hess Denmark ApS	COPENHAGEN , DENMARK	30-509-7008
HESS INDONESIA NEW VENTURES LTD	London , UNITED KINGDOM	45-854-4509
AMERADA HESS LIMITED	BAKU , AZERBAIJAN	56-547-5238
HESS EXPLORATION AUSTRALIA PTY LIMITED	PERTH , AUSTRALIA	75-529-9641
HESS AUSTRALIA (BEETALOO) PTY LIMITED	PERTH , AUSTRALIA	75-637-4112
HESS (THAILAND) LTD	London , UNITED KINGDOM	77-959-3904
Hess Equatorial Guinea Inc	GEORGE TOWN , CAYMAN ISLANDS	86-438-3591
Hess Oil St. Lucia Limited	CASTRIES , ST LUCIA	86-617-5131

Branches (Domestic)

Company	City , State	D-U-N-S® NUMBER
HESS CORPORATION	MASSAPEQUA , New York	00-198-8419
HESS CORPORATION	NEW BEDFORD , Massachusetts	00-190-5665
HESS CORPORATION	WATERTOWN , Massachusetts	00-190-5780
HESS CORPORATION	SPRINGFIELD , Massachusetts	00-189-5742
HESS CORPORATION	EAST ELMHURST , New York	00-190-9691
HESS CORPORATION	WORCESTER , Massachusetts	00-202-4219
HESS CORPORATION	PHILADELPHIA , Pennsylvania	00-220-2971
HESS CORPORATION	RUMFORD , Rhode Island	00-221-2590
HESS CORPORATION	MELBOURNE , Florida	00-262-8126
HESS CORPORATION	NEW CUMBERLAND , Pennsylvania	00-252-8250
HESS CORPORATION	GOOSE CREEK , South Carolina	00-347-3746
HESS CORPORATION	WEST COLUMBIA , South Carolina	00-345-3805
HESS CORPORATION	ATLANTIC BEACH , Florida	00-359-3274
HESS CORPORATION	SPARTANBURG , South Carolina	00-359-3308
HESS CORPORATION	BUFFALO , New York	00-362-5738
HESS CORPORATION	SUMMERVILLE , South Carolina	00-469-4998
HESS CORPORATION	COLUMBIA , South Carolina	00-431-4519
HESS CORPORATION	CARLISLE , Pennsylvania	00-468-4270
HESS CORPORATION	KISSIMMEE , Florida	00-543-2070

HESS CORPORATION	HOLLYWOOD , Florida	00-800-2672
HESS CORPORATION	CASSELBERRY , Florida	00-941-5212
HESS CORPORATION	SOUTHAMPTON , Pennsylvania	00-957-8076
HESS CORPORATION	FORT LAUDERDALE , Florida	01-042-5932
HESS CORPORATION	CLIFTON PARK , New York	01-308-3915
HESS CORPORATION	JACKSONVILLE , Florida	01-309-7592

This list is limited to the first 25 branches.
For the complete list, Please logon to DNBi and view the Dynamic Family Tree Information.

Branches (International)

Company	City , Country	D-U-N-S® NUMBER
HESS INTERNATIONAL LTD	London , UNITED KINGDOM	45-826-0783

Predictive Scores

Currency: Shown in USD unless otherwise indicated

Credit Capacity Summary

This credit rating was assigned because of D&Bs assessment of the companys creditworthiness. For more information, see the D&B Rating Key

D&B Rating : **5A2**

Financial Strength: 5A indicates 50 million and over
Composite credit appraisal: 2 is good

Below is an overview of the companys rating history since 01-01-1991

Number of Employees Total: 14,350 (254 here)

D&B Rating	Date Applied
5A2	04-29-2010
5A3	06-07-2006
5A2	01-01-1991

Worth:	21,203,000,000 (Up by 14.0% from last year)	(As of 31-Dec-12)
Working Capital:	\$5,000,000	(As of 31-Dec-12)

Payment Activity:	(based on 718 experiences)
Average High Credit:	316,516
Highest Credit:	40,000,000
Total Highest Credit:	167,912,250

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

D&B Credit Limit Recommendation

Conservative credit Limit	750,000
Aggressive credit Limit:	1,000,000

Risk category for this business :

LOW

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.

Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class : 3

(Lowest Risk:1; Highest Risk:5)

Moderate risk of severe financial stress, such as a bankruptcy, over the next 12 months.

Probability of Failure:

Among Businesses with this Class: **0.24 %** (24 per 10,000)
 Financial Stress National Percentile : **47** (Highest Risk: 1; Lowest Risk: 100)
 Financial Stress Score : **1472** (Highest Risk: 1,001; Lowest Risk: 1,875)
 Average of Businesses in D&Bs database: **0.48 %** (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

Low proportion of satisfactory payment experiences to total payment experiences.
 High proportion of slow payment experiences to total number of payment experiences.
 UCC Filings reported.
 Evidence of open suits.
 High number of inquiries to D & B over last 12 months.
 Evidence of open liens and judgments.

Notes:

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
 The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.
 The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.
 The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	47
Region: MIDDLE ATLANTIC	44
Industry: NATURAL RESOURCES	61
Employee range: 500+	61
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Credit Score Summary

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.

The Credit Score class of 1 for this company shows that 6.0% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Credit Score Class : 1

Lowest Risk:1;Highest Risk :5

Incidence of Delinquent Payment

Among Companies with this Classification: **6.00 %**
 Average compared to businesses in D&B's database: **23.50 %**
 Credit Score Percentile : **100** (Highest Risk: 1; Lowest Risk: 100)
 Credit Score : **526** (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

Most recent amount past due.
 Low proportion of satisfactory payment experiences to total payment experiences.
 High proportion of past due balances to total amount owing.

Notes:


The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency. The incidence of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average incidence of delinquency is based on businesses in D&B's database and is provided for comparative purposes. The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file. The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	100
Region: MIDDLE ATLANTIC	57
Industry: NATURAL RESOURCES	75
Employee range: 500+	85
Years in Business: 26+	88

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.


Trade Payments

Currency: Shown in USD unless otherwise indicated 

D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trader references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

Current PAYDEX is	77	Equal to 5 days beyond terms (Pays more promptly than the average for its industry of 9 days beyond terms)
Industry Median is	74	Equal to 9 days beyond terms
Payment Trend currently is		Unchanged, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	718
Payments Within Terms (not weighted)	72 %
Trade Experiences with Slow or Negative Payments(%)	30.22%
Total Placed For Collection	2
High Credit Average	316,516
Largest High Credit	40,000,000
Highest Now Owing	40,000,000
Highest Past Due	3,000,000

D&B PAYDEX® : 77

(Lowest Risk:100; Highest Risk:1)

When weighted by amount, payments to suppliers average 5 days beyond terms

3-Month D&B PAYDEX® : 76

(Lowest Risk:100; Highest Risk:1)

Based on payments collected over last 3 months.

When weighted by amount, payments to suppliers average 6 days beyond terms

D&B PAYDEX® Comparison

Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Oil & gas refining, marketing, transportation & electricity and gas power marketer , based on SIC code 1311 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

	5/12	6/12	7/12	8/12	9/12	10/12	11/12	12/12	1/13	2/13	3/13	4/13
This Business	76	74	74	75	76	77	77	77	77	77	77	77
Industry Quartiles												
Upper		80			80			80				
Median		74			74			74				
Lower		65			64			64				

Current PAYDEX for this Business is 77 , or equal to 5 days beyond terms

The 12-month high is 77 , or equal to 5 DAYS BEYOND terms

The 12-month low is 74 , or equal to 9 DAYS BEYOND terms

Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Oil & gas refining, marketing, transportation & electricity and gas power marketer , based on SIC code 1311 .

Previous Year	06/11 Q2'11	09/11 Q3'11	12/11 Q4'11	03/12 Q1'12
This Business	76	75	78	78
Industry Quartiles				
Upper	79	80	80	80
Median	73	74	76	75

Lower

65

66

66

66

Based on payments collected over the last 4 quarters.

Current PAYDEX for this Business is 77 , or equal to 5 days beyond terms

The present industry median Score is 74 , or equal to 9 days beyond terms

Industry upper quartile represents the performance of the payers in the 75th percentile

Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	62	163,200,000	92%
50,000-100,000	17	1,080,000	58%
15,000-49,999	78	2,055,000	75%
5,000-14,999	78	535,000	71%
1,000-4,999	115	199,000	66%
Under 1,000	178	51,950	69%

Based on payments collected over last 24 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Payment Summary

- There are 718 payment experience(s) in D&Bs file for the most recent 24 months, with 390 experience(s) reported during the last three month period.
- The highest Now Owes on file is 40,000,000 . The highest Past Due on file is 3,000,000

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Rev'd (#)	Total Amts	Largest High Credit	Within Terms (%)	Days Slow <31 31-60 61-90 90> (%) (%) (%) (%)			
Top Industries								
Public finance	68	1,772,000	900,000	99	1	0	0	0
Short-trm busn credit	26	21,021,900	20,000,000	98	1	1	0	0
Nonclassified	25	3,277,100	3,000,000	7	93	0	0	0
Electric services	23	1,580,000	900,000	100	0	0	0	0
Whol industrial suppl	20	483,850	250,000	36	16	14	26	8
Telephone communictns	17	10,900	7,500	99	0	0	0	1
Trucking non-local	16	4,501,600	4,000,000	97	0	0	3	0
Misc equipment rental	15	5,323,600	3,000,000	99	1	0	0	0
Misc business credit	11	3,850	1,000	90	10	0	0	0
Whol chemicals	10	781,750	400,000	62	34	4	0	0
Whol electrical equip	9	6,017,600	6,000,000	100	0	0	0	0
Whol industrial equip	9	495,600	400,000	47	1	1	51	0
Railroad	8	8,945,600	5,000,000	61	22	17	0	0
Misc business service	8	21,850	20,000	8	0	92	0	0
Mfg computers	7	222,000	100,000	62	33	5	0	0
Help supply service	7	99,000	75,000	19	81	0	0	0
Natnl commercial bank	7	80,000	30,000	62	19	0	19	0

Mfg process controls	6	133,250	100,000	56	44	0	0	0
Radiotelephone commun	6	146,250	100,000	100	0	0	0	0
Whol computers/softwr	6	167,600	80,000	73	0	27	0	0
Mfg photograph equip	6	31,000	15,000	70	20	2	8	0
Courier service	5	870,000	750,000	92	8	0	0	0
Photocopying service	5	32,250	30,000	100	0	0	0	0
Executive office	5	47,500	30,000	89	11	0	0	0
Police protection	5	27,500	15,000	100	0	0	0	0
Mfg soap/detergents	5	20,000	10,000	37	13	25	0	25
Whol hardware	5	27,500	7,500	37	27	9	0	27
Mfg male work clothes	5	3,050	2,500	59	41	0	0	0
Investment advice	5	6,000	2,500	58	42	0	0	0
Gas production/distrb	5	2,350	1,000	26	42	32	0	0
Mfg fluid milk	5	2,550	1,000	83	0	0	17	0
Hvy const eqpt rental	5	2,000	1,000	100	0	0	0	0
Combination utilities	5	1,950	750	79	21	0	0	0
Whol durable goods	5	2,000	500	100	0	0	0	0
Business consulting	5	650	250	100	0	0	0	0
Mfg fluid meters	4	1,100,500	800,000	45	55	0	0	0
Mfg refrig/heat equip	4	270,000	250,000	50	0	46	0	4
Mfg air/gas compress	4	209,500	200,000	4	0	48	0	48
Whol office equipment	4	235,000	200,000	46	46	2	0	6
Whol electronic parts	4	15,200	15,000	1	49	50	0	0
Whol const/mine equip	4	12,600	5,000	40	40	0	0	20
Mfg cleaning products	4	6,500	2,500	81	19	0	0	0
Coating/engrave svcs	4	1,950	1,000	55	0	19	26	0
Whol dairy products	4	1,000	750	95	0	0	5	0
Petroleum refining	3	95,000,000	40,000,000	100	0	0	0	0
Mfg valve/pipe fitng	3	935,100	900,000	52	0	48	0	0
Whol plumb/hydraulics	3	325,750	300,000	92	4	0	4	0
Management services	3	260,000	200,000	15	77	0	0	8
Whol groceries	3	66,000	40,000	81	0	19	0	0
Employment agency	3	41,000	30,000	51	12	0	37	0
Mfg relays/controls	3	22,500	15,000	100	0	0	0	0
Detective/guard svcs	3	12,500	5,000	100	0	0	0	0
Ret mail-order house	3	1,150	1,000	91	0	0	9	0
Misc publishing	3	1,500	750	17	50	0	0	33
Mfg extracts/syrup	2	2,060,000	2,000,000	100	0	0	0	0
Mfg oil/gas machinery	2	2,200,000	2,000,000	50	0	0	0	50
State commercial bank	2	1,300,000	800,000	50	31	19	0	0
Mfg inorganic chemcls	2	700,000	600,000	93	7	0	0	0
Whol office supplies	2	530,000	500,000	94	3	3	0	0
Reg misc coml sector	2	501,000	500,000	100	0	0	0	0
Data processing svcs	2	300,100	300,000	100	0	0	0	0
Whol petroleum prdts	2	100,250	100,000	50	50	0	0	0
Mfg environment cntrl	2	50,000	45,000	100	0	0	0	0
Mfg switchgear-boards	2	52,500	45,000	93	7	0	0	0
Air courier service	2	31,000	30,000	96	0	2	0	2
Mfg ball/roll bearing	2	30,000	25,000	42	58	0	0	0
Personal credit	2	25,050	25,000	100	0	0	0	0
Whol general grocery	2	20,100	20,000	100	0	0	0	0
Mfg electric test prd	2	22,500	20,000	100	0	0	0	0
Mfg misc office eqpt	2	17,500	15,000	0	43	0	43	14

Newspaper-print/publ	2	8,500	7,500	100	0	0	0	0
Mfg pumping equipment	2	5,000	2,500	0	50	50	0	0
Mfg scales/balances	2	3,500	2,500	64	0	36	0	0
Adjust/collect svcs	2	1,250	1,000	80	0	0	0	20
Whol misc profsn eqpt	2	1,500	1,000	33	0	0	0	67
Mfg industrial valves	2	1,500	1,000	0	100	0	0	0
Fire/casualty insur.	2	2,000	1,000	50	50	0	0	0
Computer system desgn	2	350	250	71	29	0	0	0
Lithographic printing	2	100	50	100	0	0	0	0
Surety insurance	1	2,000,000	2,000,000	0	0	0	0	100
Mfg pesticides	1	1,000,000	1,000,000	50	0	50	0	0
Whol grain/field bean	1	300,000	300,000	100	0	0	0	0
Mfg plane engine/part	1	300,000	300,000	100	0	0	0	0
Transportation svcs	1	200,000	200,000	0	0	0	100	0
Gravure printing	1	100,000	100,000	0	50	50	0	0
Mfg soft drinks	1	100,000	100,000	100	0	0	0	0
Nonphysical research	1	95,000	95,000	100	0	0	0	0
Mfg public bldg furn	1	70,000	70,000	50	50	0	0	0
Mfg surgical supplies	1	40,000	40,000	0	100	0	0	0
Mfg power transformer	1	35,000	35,000	100	0	0	0	0
Whol misc coml equip	1	35,000	35,000	50	50	0	0	0
Misc repair services	1	30,000	30,000	50	0	50	0	0
Single family homes	1	25,000	25,000	100	0	0	0	0
Metal sanitary ware	1	20,000	20,000	0	100	0	0	0
Mfg plastics/resins	1	20,000	20,000	0	50	50	0	0
Whol drugs/sundries	1	20,000	20,000	50	50	0	0	0
Arrange cargo transpt	1	15,000	15,000	50	50	0	0	0
Mfg prefab metal bldg	1	15,000	15,000	100	0	0	0	0
Accounting services	1	10,000	10,000	50	50	0	0	0
Utility construction	1	7,500	7,500	0	100	0	0	0
Crude petro pipeline	1	7,500	7,500	100	0	0	0	0
Whol metal	1	5,000	5,000	100	0	0	0	0
Passenger car rental	1	5,000	5,000	50	0	0	0	50
Whol service paper	1	5,000	5,000	100	0	0	0	0
Whol nondurable goods	1	2,500	2,500	0	0	100	0	0
Mfg food preparations	1	2,500	2,500	0	0	0	100	0
Mfg guidance equip	1	2,500	2,500	50	0	50	0	0
Mfg fluid power pumps	1	1,000	1,000	100	0	0	0	0
Testing laboratory	1	1,000	1,000	0	0	100	0	0
Truck rental/leasing	1	1,000	1,000	100	0	0	0	0
Mfg chemicals	1	1,000	1,000	100	0	0	0	0
Ret fuel oil dealer	1	1,000	1,000	100	0	0	0	0
Mfg medical instrmnt	1	1,000	1,000	100	0	0	0	0
Mfg cookies/crackers	1	1,000	1,000	100	0	0	0	0
Whol piece goods	1	750	750	100	0	0	0	0
Mfg greeting cards	1	750	750	0	0	0	0	100
Mfg sealing devices	1	750	750	100	0	0	0	0
Mfg coated fabrics	1	250	250	50	0	0	0	50
Whol heating/ac equip	1	250	250	100	0	0	0	0
Whol books/newspapers	1	250	250	0	0	100	0	0
Mfg glass products	1	250	250	100	0	0	0	0
Natural gas distrib	1	100	100	100	0	0	0	0
Whol auto parts	1	50	50	50	0	0	50	0

Other payment categories

Cash experiences	154	45,550	15,000
Payment record unknown	19	742,750	400,000
Unfavorable comments	3	3,000	1,000
Placed for collections	2	N/A	0
Total in D&B's file	718	167,912,250	40,000,000

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

Detailed payment history for this company


Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
03/13	Ppt	2,000,000	1,000,000	0		1 mo
	Ppt	100,000	2,500		Lease Agreemnt	
	Ppt	100,000	0	0		1 mo
	Ppt	55,000	5,000		Lease Agreemnt	
	Ppt	35,000	0	0		6-12 mos
	Ppt	20,000	0	0		2-3 mos
	Ppt	15,000	0	0		2-3 mos
	Ppt	7,500	0	0		2-3 mos
	Ppt	5,000	0	0		6-12 mos
	Ppt	5,000	0	0		4-5 mos
	Ppt	2,500	50		Lease Agreemnt	
	Ppt	2,500	0	0		2-3 mos
	Ppt	2,500	0	0		2-3 mos
	Ppt	1,000	0	0	N30	6-12 mos
	Ppt	1,000	250		Lease Agreemnt	
	Ppt	1,000	1,000	0		1 mo
	Ppt	250	250	0		
	Ppt	250	0	0		6-12 mos
	Ppt	250	100	0		
	Ppt	100	0	0		6-12 mos
	Ppt	100	100	0		
	Ppt	100	100	0		1 mo
	Ppt	100	100	0		1 mo
	Ppt	100	100	0		1 mo
	Ppt	50	50	0		1 mo
	Ppt	50	50	0	N30	1 mo
	Ppt	0	0	0	N30	2-3 mos
	Ppt	0	0	0	N30	2-3 mos
	Ppt	0	0	0	N30	2-3 mos
	Ppt-Slow 30	800,000	400,000	0		1 mo
	Ppt-Slow 30	100,000	100,000	100,000		1 mo
	Ppt-Slow 30	5,000	2,500	0		1 mo

02/13	Ppt-Slow 30	2,500	250	0	N30	1 mo
	Ppt-Slow 60	30,000	0	0		4-5 mos
	Ppt-Slow 90	250,000	0	0		1 mo
	Ppt-Slow 90	1,000	1,000	500		1 mo
	Ppt-Slow 120	25,000	0	0		4-5 mos
	Slow 5	75,000	0	0		6-12 mos
	Slow 15	5,000	5,000	750		1 mo
	Slow 30-60	20,000	0	0		2-3 mos
	Slow 30-60	15,000	0	0		4-5 mos
	Slow 60	750	750	500		
	Slow 60-90+	50	0	0		1 mo
	Slow 90+	50	50	50		
	Slow 30-120	250	0	0	N30	6-12 mos
	Ppt	35,000	0	0		4-5 mos
	Ppt	20,000	0	0		4-5 mos
	Ppt	15,000	1,000			2-3 mos
	Ppt	15,000	15,000	0		1 mo
	Ppt	5,000	0	0		6-12 mos
	Ppt	2,500	1,000	1,000	N30	1 mo
	Ppt	1,000	0	0		1 mo
	Ppt	1,000	1,000	0		1 mo
	Ppt	1,000	0	0	N30	1 mo
	Ppt	1,000	1,000	0		1 mo
	Ppt	1,000	0	0		4-5 mos
	Ppt	1,000	0	0		6-12 mos
	Ppt	750	0	0		6-12 mos
	Ppt	750	0	0		6-12 mos
	Ppt	750	500	0		1 mo
	Ppt	750	500	0		1 mo
	Ppt	750	0	0		1 mo
	Ppt	250	250	0		1 mo
	Ppt	250	250	0		1 mo
	Ppt	250	250	0		1 mo
	Ppt	250	0	0		1 mo
	Ppt	100	0	0		2-3 mos
	Ppt	100	0	0		4-5 mos
	Ppt	100	0	0		1 mo
	Ppt	0	0	0		2-3 mos
	Ppt-Slow 30	15,000	0	0		1 mo
	Ppt-Slow 30	2,500	2,500	0		1 mo
	Ppt-Slow 30	2,500	2,500	1,000	N30	1 mo
	Ppt-Slow 30	500	0	0		6-12 mos
	Ppt-Slow 45	500	500	0		1 mo
	Slow 5	250	100	0		1 mo
	Slow 45	100	100	100		
	Slow 60	2,500	0	0		6-12 mos
	Slow 90+	25,000	1,000	750	N30	1 mo
	(080) Account in dispute	500	500			

Payments Detail Key: 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Public Filings

Currency: Shown in USD unless otherwise indicated 

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	4	12/14/12
Liens	6	04/18/12
Suits	44	07/13/12
UCCs	449	02/14/13

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgments

Judgment award 117,000
Status Unsatisfied
DOCKET NO. DJ 262716 12
Judgment type Foreign judgment
In favor of BEELINE PETRO INC, COCOA, FL
Where filed SUPERIOR COURT OF NEW JERSEY, TRENTON, NJ

Date status attained 12/14/12
Date entered 12/14/12
Latest Info Received 12/24/12

Judgment award 99,181
Status Unsatisfied
DOCKET NO. DJ 262780 12
Judgment type Foreign judgment
Where filed SUPERIOR COURT OF NEW JERSEY, TRENTON, NJ

Date status attained 12/14/12
Date entered 12/14/12
Latest Info Received 12/24/12

Judgment award 50,000
Status Unsatisfied
DOCKET NO. 201000000851C
Judgment type Judgment
In favor of LEIDICH, HEATHER, BETHLEHEM, PA
Where filed LEHIGH COUNTY PROTHONOTARY, ALLENTOWN, PA

Date status attained 06/13/11
Date entered 06/13/11
Latest Info Received 08/26/11

Judgment award	3,156
Status	Unsatisfied
DOCKET NO.	DC 018407 09
Judgment type	Judgment
Where filed	SPECIAL CIVIL/SMALL CLAIMS COURT OF BERGEN COUNTY, HACKENSACK, NJ
Date status attained	09/23/09
Date entered	09/23/09
Latest Info Received	11/20/09

Liens

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Amount	2,078
Status	Open
DOCKET NO.	DJ 080917 12
Type	State Tax
Filed By	DIV OF EMPLOYER ACCOUNTS
Against	HESS CORPORATION, WOODBRIDGE, NJ AND OTHERS
Where Filed	SUPERIOR COURT OF NEW JERSEY, TRENTON, NJ
Date Status Attained	04/18/12
Date Filed	04/18/12
Latest Info Received	04/20/12

Amount	3,432
Status	Open
BOOK/PAGE	410/242
Type	State Tax
Filed By	STATE OF MARYLAND
Against	HESS CORP., BALTIMORE, MD
Where Filed	ANNE ARUNDEL COUNTY CIRCUIT COURT, ANNAPOLIS, MD
Date Status Attained	08/17/11
Date Filed	08/17/11
Latest Info Received	10/07/11

Amount	27,358
Status	Open
DOCKET NO.	DJ 163662 11
Type	State Tax
Filed By	DIV OF EMPLOYER ACCOUNTS
Against	HESS CORPORATION, WOODBRIDGE, NJ AND OTHERS
Where Filed	SUPERIOR COURT OF NEW JERSEY, TRENTON, NJ
Date Status Attained	06/09/11
Date Filed	06/09/11
Latest Info Received	09/13/11

Amount	4,518
Status	Open
DOCKET NO.	91/329099
Type	State Tax
Filed By	STATE OF MISSISSIPPI
Against	AMERADA HESS CORP, WOODBRIDGE, NJ
Where Filed	HINDS COUNTY CIRCUIT COURT - JACKSON, JACKSON, MS
Date Status Attained	04/06/07
Date Filed	04/06/07
Latest Info Received	04/19/07

Amount	9,381
Status	Open
FILING NO.	11349210028N04051
Type	State Tax
Filed By	STATE OF TEXAS
Against	AMERADA HESS CORPORATION, HOUSTON, TX
Where Filed	HARRIS COUNTY RECORDERS OFFICE, HOUSTON, TX
Date Status Attained	11/10/05
Date Filed	11/10/05
Latest Info Received	11/18/05

Amount	705
Status	Open
FILING NO.	11349210028N03041
Type	State Tax
Filed By	STATE OF TEXAS
Against	AMERADA HESS CORPORATION, HOUSTON, TX
Where Filed	HARRIS COUNTY RECORDERS OFFICE, HOUSTON, TX
Date Status Attained	05/06/05
Date Filed	05/06/05
Latest Info Received	05/13/05

Suits

Status	Pending
DOCKET NO.	201200701963
Plaintiff	HALL, SHIRLEY, PHILADELPHIA, PA
Defendant	HESS CORPORATION, PHILADELPHIA, PA AND OTHERS
Cause	Negligence
Where filed	PHILADELPHIA COUNTY COMMON PLEAS COURT, PHILADELPHIA, PA
Date status attained	07/13/12
Date filed	07/13/12
Latest Info Received	08/24/12

Status	Pending
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DOCKET NO. 201200005571C
Defendant HESS CORP, WOODBRIDGE, NJ AND OTHERS
Cause TORT
Where filed BALTIMORE COUNTY CIRCUIT COURT, BALTIMORE, MD

Date status attained 05/24/12
Date filed 05/24/12
Latest Info Received 06/01/12

Status Pending
DOCKET NO. 201200005570C
Plaintiff OTOOLE, PAULINE, TOWSON, MD
Defendant HESS CORP, WOODBRIDGE, NJ AND OTHERS
Cause TORT
Where filed BALTIMORE COUNTY CIRCUIT COURT, BALTIMORE, MD

Date status attained 05/24/12
Date filed 05/24/12
Latest Info Received 06/01/12

Status Pending
DOCKET NO. 201200005569C
Plaintiff BROWN, MILTON D, TOWSON, MD
Defendant HESS CORP, WOODBRIDGE, NJ AND OTHERS
Cause TORT
Where filed BALTIMORE COUNTY CIRCUIT COURT, BALTIMORE, MD

Date status attained 05/24/12
Date filed 05/24/12
Latest Info Received 06/01/12

Status Pending
DOCKET NO. 201200005568C
Plaintiff TSOTTLES, LENI, TOWSON, MD
Defendant HESS CORP, WOODBRIDGE, NJ AND OTHERS
Cause TORT
Where filed BALTIMORE COUNTY CIRCUIT COURT, BALTIMORE, MD

Date status attained 05/24/12
Date filed 05/24/12
Latest Info Received 06/01/12

Status Pending
DOCKET NO. 201200005566C
Plaintiff MORELAND, JAMES, TOWSON, MD
Defendant HESS CORP, WOODBRIDGE, NJ AND OTHERS
Cause TORT
Where filed BALTIMORE COUNTY CIRCUIT COURT, BALTIMORE, MD

Date status attained 05/24/12
Date filed 05/24/12
Latest Info Received 06/01/12

Status Pending
DOCKET NO. 201200008772
Plaintiff ELGEE SAVAR INC, BENSALEM, PA
Defendant HESS CORPORATION, WOODBRIDGE, NJ
Cause Breach of contract
Where filed MONTGOMERY COUNTY PROTHONOTARY, NORRISTOWN, PA

Date status attained 04/09/12
Date filed 04/09/12
Latest Info Received 04/13/12

Status Pending
DOCKET NO. 201200400453
Plaintiff HALL, SHIRLEY, PHILADELPHIA, PA
Defendant HESS CORPORATION, PHILADELPHIA, PA AND OTHERS
Cause Negligence
Where filed PHILADELPHIA COUNTY COMMON PLEAS COURT, PHILADELPHIA, PA

Date status attained 04/04/12
Date filed 04/04/12
Latest Info Received 04/06/12

Status Pending
DOCKET NO. 201200002531C
Plaintiff COLONELL, RICHARD, TOWSON, MD
Defendant HESS CORP, WOODBRIDGE, NJ AND OTHERS
Cause CIVIL ACTION
Where filed BALTIMORE COUNTY CIRCUIT COURT, BALTIMORE, MD

Date status attained 03/07/12
Date filed 03/07/12
Latest Info Received 03/16/12

Status Pending
DOCKET NO. 201200002532C
Plaintiff CLEVINGER, BONNIE, TOWSON, MD
Defendant HESS CORP, WOODBRIDGE, NJ AND OTHERS
Cause CIVIL ACTION
Where filed BALTIMORE COUNTY CIRCUIT COURT, BALTIMORE, MD

Date status attained 03/07/12
Date filed 03/07/12
Latest Info Received 03/16/12

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC Filings

Collateral	All Assets
Type	Original
Sec. Party	MANUFACTURERS AND TRADERS TRUST COMPANY, BUFFALO, NY
Debtor	SWARTZ MART, INC., WAPPINGERS FALLS, NY
Filing No.	0502255164352
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2005-02-25
Latest Info Received	03/03/05

Type	Continuation
Sec. Party	MANUFACTURERS AND TRADERS TRUST COMPANY, BUFFALO, NY
Debtor	SWARTZ MART, INC., WAPPINGERS FALLS, NY
Filing No.	0909155829125
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2009-09-15
Latest Info Received	10/20/09
Original UCC Filed Date	2005-02-25
Original Filing No.	0502255164352

Collateral	Negotiable instruments and proceeds - Account(s) and proceeds - Chattel paper and proceeds
Type	Original
Sec. Party	BANCO BILBAO VIZCAYA ARGENTARIA, S.A., NEW YORK, NY
Debtor	HESS CORPORATION
Filing No.	2008 0282317
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2008-01-23
Latest Info Received	02/21/08

Collateral	Negotiable instruments and proceeds - Account(s) and proceeds - Assets and proceeds - Computer equipment and proceeds
Type	Original
Sec. Party	HESS RECEIVABLES LLC, NEW YORK, NY
Assignee	THE BANK OF TOKYO-MITSUBISHI UFJ, LTD., NEW YORK BRANCH, AS ADMINISTRATIVE AGENT, NEW YORK, NY
Debtor	HESS CORPORATION
Filing No.	6445432 8
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2006-12-19
Latest Info Received 02/15/07

Collateral Inventory and proceeds - Account(s) and proceeds - Assets and proceeds - Computer equipment and proceeds - and OTHERS
Type Amendment
Sec. Party HESS RECEIVABLES LLC, NEW YORK, NY THE BANK OF TOKYO-MITSUBISHI UFJ, LTD., NEW YORK BRANCH, AS ADMINISTRATIVE AGENT, NEW YORK, NY
Debtor HESS CORPORATION
Filing No. 2011 2878000
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-07-25
Latest Info Received 08/18/11
Original UCC Filed Date 2006-12-19
Original Filing No. 6445432 8

Collateral Accounts receivable including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - and OTHERS
Type Original
Sec. Party CORE-MARK MIDCONTINENT, INC., LEITCHFIELD, KY
Debtor HESS AIRPORT ROAD, NAPLES, FL
Filing No. 200807666821
Filed With SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL

Date Filed 2008-02-18
Latest Info Received 03/07/08

Collateral Accounts receivable and proceeds - Inventory and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds - and OTHERS
Type Amendment
Sec. Party CORE-MARK MIDCONTINENT, INC., LEITCHFIELD, KY
Debtor HESS AIRPORT ROAD, NAPLES, FL
Filing No. 20080787422X
Filed With SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL

Date Filed 2008-03-17
Latest Info Received 04/17/08
Original UCC Filed Date 2008-02-18
Original Filing No. 200807666821

Collateral Leased Inventory including proceeds and products - Contract rights including proceeds and products - Leased Equipment including proceeds and products
Type Original
Sec. Party TARGET LOGISTICS MANAGEMENT, BOSTON, MA

Debtor HESS CORPORATION, HOUSTON, TX
Filing No. 2011 1980013
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-05-25
Latest Info Received 06/15/11

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Collateral Leased Inventory including proceeds and products - Leased Assets including proceeds and products - Contract rights including proceeds and products - Leased Communications equipment including proceeds and products - and OTHERS

Type Amendment
Sec. Party TARGET LOGISTICS MANAGEMENT, BOSTON, MA
Debtor HESS CORPORATION, HOUSTON, TX
Filing No. 2011 2441098
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-06-24
Latest Info Received 07/13/11
Original UCC Filed Date 2011-05-25
Original Filing No. 2011 1980013

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Collateral Contract rights including proceeds and products - Equipment including proceeds and products
Type Assignment
Sec. Party INTEGRITY BANK, HOUSTON, TX TEXAS LEASING COMPANY, LLC
Debtor HESS CORPORATION, HOUSTON, TX
Filing No. 2011 3173120
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-07-27
Latest Info Received 09/08/11
Original UCC Filed Date 2011-05-25
Original Filing No. 2011 1980013

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Collateral Contract rights including proceeds and products - Equipment including proceeds and products
Type Assignment
Sec. Party FIRST NATIONAL BANK, JASPER, TX TEXAS LEASING COMPANY, LLC
Debtor HESS CORPORATION, HOUSTON, TX
Filing No. 2011 3182246
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-07-28
Latest Info Received 09/08/11
Original UCC Filed Date 2011-05-25
Original Filing No. 2011 1980013

Collateral	Contract rights including proceeds and products - Equipment including proceeds and products
Type	Assignment
Sec. Party	RUTH AND TED BAUER FAMILY FOUNDATION, HOUSTON, TX TEXAS LEASING COMPANY, LLC
Debtor	HESS CORPORATION, HOUSTON, TX
Filing No.	2011 3182550
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2011-07-28
Latest Info Received	09/08/11
Original UCC Filed Date	2011-05-25
Original Filing No.	2011 1980013

Collateral	Contract rights including proceeds and products - Equipment including proceeds and products
Type	Assignment
Sec. Party	TEXAS LEASING COMPANY, LLC THE VICTORY BANK, LIMERICK, PA
Debtor	HESS CORPORATION, HOUSTON, TX
Filing No.	2011 3182147
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2011-07-28
Latest Info Received	09/08/11
Original UCC Filed Date	2011-05-25
Original Filing No.	2011 1980013

Collateral	Contract rights including proceeds and products - Equipment including proceeds and products
Type	Assignment
Sec. Party	R & D BAUER VENTURES, LP, HOUSTON, TX TEXAS LEASING COMPANY, LLC
Debtor	HESS CORPORATION, HOUSTON, TX
Filing No.	2011 3182691
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2011-07-28
Latest Info Received	09/08/11
Original UCC Filed Date	2011-05-25
Original Filing No.	2011 1980013

Collateral	Contract rights including proceeds and products - Equipment including proceeds and products
Type	Assignment
Sec. Party	DAVID W. GILBERT PROFIT SHARING, DALLAS, TX TEXAS LEASING COMPANY, LLC
Debtor	HESS CORPORATION, HOUSTON, TX
Filing No.	2011 3182642
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-07-28
Latest Info Received 09/08/11
Original UCC Filed Date 2011-05-25
Original Filing No. 2011 1980013

Collateral Contract rights including proceeds and products - Equipment including proceeds and products
Type Assignment
Sec. Party PECOS COUNTY STATE BANK, FORT STOCKTON, TX TEXAS LEASING COMPANY, LLC
Debtor HESS CORPORATION, HOUSTON, TX
Filing No. 2011 3182394
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-07-28
Latest Info Received 09/08/11
Original UCC Filed Date 2011-05-25
Original Filing No. 2011 1980013

Collateral Contract rights including proceeds and products - Equipment including proceeds and products
Type Assignment
Sec. Party FIRST STATE BANK OF LIVINGSTON, LIVINGSTON, TX TEXAS LEASING COMPANY, LLC
Debtor HESS CORPORATION, HOUSTON, TX
Filing No. 2011 3182212
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-07-28
Latest Info Received 09/08/11
Original UCC Filed Date 2011-05-25
Original Filing No. 2011 1980013

Collateral Contract rights including proceeds and products - Equipment including proceeds and products
Type Assignment
Sec. Party DAVID W. GILBERT & ASSOCIATES, DALLAS, TX TEXAS LEASING COMPANY, LLC
Debtor HESS CORPORATION, HOUSTON, TX
Filing No. 2011 3182618
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2011-07-28
Latest Info Received 09/08/11
Original UCC Filed Date 2011-05-25
Original Filing No. 2011 1980013

Collateral Account(s) and proceeds - Chattel paper and proceeds - Contract rights and proceeds - General intangibles(s) and proceeds - Equipment and proceeds
Type Original

Sec. Party DEERE CREDIT, INC., JOHNSTON, IA
Debtor HESS CORPORATION, TIOGA, ND
Filing No. 2012 0104333
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2012-01-10
Latest Info Received 02/06/12

Collateral Account(s) and proceeds - Chattel paper and proceeds - Contract rights and proceeds - General intangibles(s) and proceeds - Equipment and proceeds

Type Original

Sec. Party DEERE CREDIT, INC., JOHNSTON, IA
Debtor HESS CORPORATION, WILLISTON, ND
Filing No. 2009 2795679
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2009-08-31
Latest Info Received 09/30/09

Type Amendment
Sec. Party DEERE CREDIT, INC.
Debtor HESS CORPORATION, WILLISTON, ND
Filing No. 2009 2796370
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2009-08-31
Latest Info Received 09/30/09
Original Filing No. 2009 2795679

Collateral Account(s) and proceeds - Business machinery/equipment and proceeds - Computer equipment and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds

Type Original

Sec. Party BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtor HESS CORPORATION, WOODBRIDGE, NJ
Filing No. 2008 3290580
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date Filed 2008-09-29
Latest Info Received 10/30/08

Collateral Account(s) and proceeds - Communications equipment and proceeds - Computer equipment and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds

Type Original

Sec. Party BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI

Debtor	HESS CORPORATION, WOODBRIDGE, NJ
Filing No.	2008 3114178
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2008-09-15
Latest Info Received	10/16/08

There are additional UCCs in D&Bs file on this company available by contacting 1-800-234-3867. There may be additional suits, liens, or judgments in D&B's file on this company available in the U.S. Public Records Database, also covered under your PPP for D&Bi contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

Government Activity

Activity summary

Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	YES
Grantee	NO
Party excluded from federal program(s)	NO

Possible candidate for socio-economic program consideration

Labour Surplus Area	N/A
Small Business	N/A
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Special Events

Currency: Shown in USD unless otherwise indicated

Special Events

01/31/2013 -CLOSING OF BRANCH/DIVISION :

According to published reports, Hess Corporation announced the closing of its Port Reading, N.J. refinery.

01/30/2013 -CLOSING OF BRANCH/DIVISION :

According to published reports, Hess announced that it will close its Woodbridge petroleum refinery by the end of February.

11/14/2012 -ANNOUNCED SALE OF ASSET :

According to published reports, Hess Corp., DUNS 006979785, (New York, NY), announced that it will pursue the sale of its Russian subsidiary, Samara-Nafta.

11/07/2012 -HURRICANE SANDY 2012 :

This business is located in a FEMA designated disaster zone impacted by the effects of Hurricane Sandy. It is reported that millions of people and businesses along the East Coast experienced power outages up to 10 days. The extent of impact to this business is currently unknown, additional information may be provided as it becomes available.

11/06/2012 -EARNINGS UPDATE :

According to published reports, comparative operating results for the 9 months ended September 30, 2012: Revenue of \$28,675,000,000,

Net Income of \$1,687,000,000; compared to Revenue of \$29,047,000,000, Net Income of \$1,810,000,000 for the comparable period in the prior year.

09/19/2012 -ANNOUNCED PURCHASE OF ASSET :

According to published reports, Hess Corp., DUNS 006979785, (New York, NY), announced that it is buying the natural gas marketing arm of Delta Energy LLC, DUNS 142911085, (Dublin, OH). Financial terms were not disclosed. The companies expect to complete the deal in the next three months.

08/09/2012 -OFFICER CHANGE :

According to published reports, Hess Corporation announced the company elected Sam Nunn to its Board of Directors.

07/27/2012 -EARNINGS UPDATE :

According to published reports, comparative operating results for the 6 months ended June 30, 2012: Revenue of \$19,056,000,000, Net Income of \$1,095,000,000; compared to Revenue of \$20,321,000,000, Net Income of \$1,543,000,000 for the comparable period in the prior year.


05/30/2012 -ANNOUNCED SALE OF ASSET :

According to published reports, Hess Corporation, DUNS 006979785, (New York, NY) announced that it had reached agreement with Royal Dutch Shell to sell its 15.67 percent interest in the BP-operated Schiehallion field, its associated share in the Schiehallion Floating, Production, Storage and Offloading vessel and the West of Shetland pipeline system. The sale is subject to regulatory approval and is expected to complete later this year.

04/27/2012 -EARNINGS UPDATE :

According to published reports, comparative operating results for the 3 months ended March 31, 2012: Revenue of \$9,747,000,000, Net Income of \$560,000,000; compared to Revenue of \$10,515,000,000, Net Income of \$974,000,000 for the comparable period in the prior year.

History & Operations

Currency: Shown in USD unless otherwise indicated 

Company Overview

Company Name:	HESS CORPORATION
Street Address:	1185 Avenue Of The Americas New York , NY 10036
Phone:	212 997-8500
Fax:	212-536-8390
URL:	http://www.hess.com
Stock Symbol:	HES
History	Is clear
Operations	Profitable
Present management control	93 years

History

The following information was reported: 02/06/2013

Officer(s):	JOHN B. HESS, CEO-CHB+ JOHN P RIELLY, SR V PRES-CFO TIMOTHY B GOODELL, SR V PRES-GENERAL COUNSEL GREGORY P HILL, EXEC V PRES+ F BORDEN WALKER, EXEC V PRES-PRES MKT & REFINING+
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The officers identified by (+) and Samuel W Bodman, Nicholas F Brady, Edith E Holiday, Thomas H Kean, Craig

DIRECTOR(S) : G Matthews, Risa Lavisso-Mourey, John H Mullin III, Frank A Olson, Ernst H von Metzsch, Robert N Wilson, and Sam Nunn.

The Company was incorporated in the State of Delaware on February 07, 1920.

Business started 1920.

The Company's common stock is traded on the New York Stock Exchange under the symbol "HES ". As of December 31, 2011, there were 5,635 stockholders of record. As of March 7, 2012, those shareholders identified by the Company as beneficially owning 5% or more of the outstanding shares were :

John B. Hess (10.60%); Eugene W. Goodwillie, Jr. (9.0%); Thomas H. Kean (7.43%) and Nicholas F. Brady (5.57%). As of the same date, officers and directors as a group beneficially owned 11.44% of the outstanding shares.

RECENT EVENTS :

On February 6, 2013, sources stated that Hess Corporation, New York, NY, has announced on January 28, 2013, will permanently close its Woodbridge petroleum refinery by the end of February 2013. Further details are unavailable.

On February 6, 2013, sources stated that Hess Corporation, New York, NY, has announced the closing of its Port Reading, N.J. refinery, on February 3, 2013. Further details are not available.

On September 8, 2011, the Company completed the acquisition of Marquette Exploration LLC. With the acquisition, Marquette Exploration LLC, has merged with and into Hess Corporation. With that, Marquette Exploration LLC, will cease to exist as a legal operating entity. Hess Corporation acquired 85,000 net acres at a cost of approximately \$750 million.

On January 5, 2011, American Oil & Gas, Inc., Houston, TX, was acquired by Hess Corporation. With this acquisition, American Oil & Gas, Inc. changed its legal business name to Hess Bakken Investments I Corporation and will now operate as a wholly-owned subsidiary of the Company.

JOHN B. HESS. Serves as Chairman of the Board of Directors and Chief Executive Officer of the Company. He is a Director since 1978. He is a general partner of KKR & Co. L.P.

JOHN P RIELLY. He is the Senior Vice President and Chief Financial Officer of the company since 2002. He also served as Vice President and Controller of the Company. Prior to his employment in the Company in April 2001, he has been a partner of Ernst & Young LLP.

TIMOTHY B GOODELL. He is the Senior Vice President and General Counsel of the Company since 2009. He was a partner in the law firm of White & Case LLP.

GREGORY P HILL. Director since 2009. He is the Executive Vice President and President, Worldwide Exploration and Production of the Company. He has over 25 years experience in the oil and gas industry.

F BORDEN WALKER. He is the Executive Vice President and President of Marketing and Refining of the Company since 1996. He is also a Director since 2004. He has over 30 years experience in the oil and gas industry.

SAMUEL W BODMAN. Director since 2009. He is the former Secretary of the United States Department of Energy.

NICHOLAS F BRADY. Director since 1994. He is the Chairman of Choptank Partners, Inc.

EDITH E HOLIDAY. Director since 1993. He is the former Assistant to the President of the United States and Secretary of the Cabinet.

THOMAS H KEAN. Director since 1990. He is the President of THK Consulting, LLC.

CRAIG G MATTHEWS. Director since 2002. He is the former Vice Chairman and Chief Operating Officer of KeySpan Corporation.

RISA LAVIZZO-MOUREY. Director since 2004. He is the President and Chief Executive Officer of The Robert Wood Johnson Foundation.

JOHN H MULLIN III. Director since 2007. He is the Chairman of Ridgeway Farm LLC.

FRANK A OLSON. Director since 1998. He is the former Chairman of the Board and Chief Executive Officer of The Hertz Corporation.

ERNST H VON METZSCH. Director since 2003. He is the Managing Member of Cambrian Capital, L.P.

ROBERT N WILSON. Director since 1996. He is the Chairman of Still River Systems.

SAM NUNN. Currently served as co-chairman and chief executive officer of the Nuclear Threat Initiative.

Operations

02/06/2013

The Company along with its subsidiaries, operates an integrated energy business that operates in two segments: Exploration and Production; and Marketing and Refining.

Exploration and Production segment explores for, develops, produces, purchases, transports and sells crude oil and natural gas.

Marketing and Refining segment manufactures refined petroleum products and purchases, markets and trades refined petroleum products, natural gas and electricity.

Description: Terms Natural gas: Long-term contracts; other products principally Net 30 days; retails for cash. Sells to motoring public, wholesale distributors, industrial and commercial users, other petroleum companies, governmental agencies and public utilities; as well as other industrial and commercial customers. Territory : International.

Nonseasonal.

Employees: 14,350 which includes officer(s). 254 employed here.

Facilities: Occupies premises in a building.

Location: Central business section on main street.

Branches: This business has multiple branches, detailed branch information is available in D & B's linkage or family tree products.

Subsidiaries: This business has multiple subsidiaries, detailed subsidiary information is available in D & B's linkage or family tree products.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

1311 0101 Crude petroleum production
 1311 0102 Natural gas production
 2911 0000 Petroleum refining
 5171 9901 Petroleum bulk stations
 5171 9902 Petroleum terminals
 5541 9901 Filling stations, gasoline
 4911 9903 Transmission, electric power

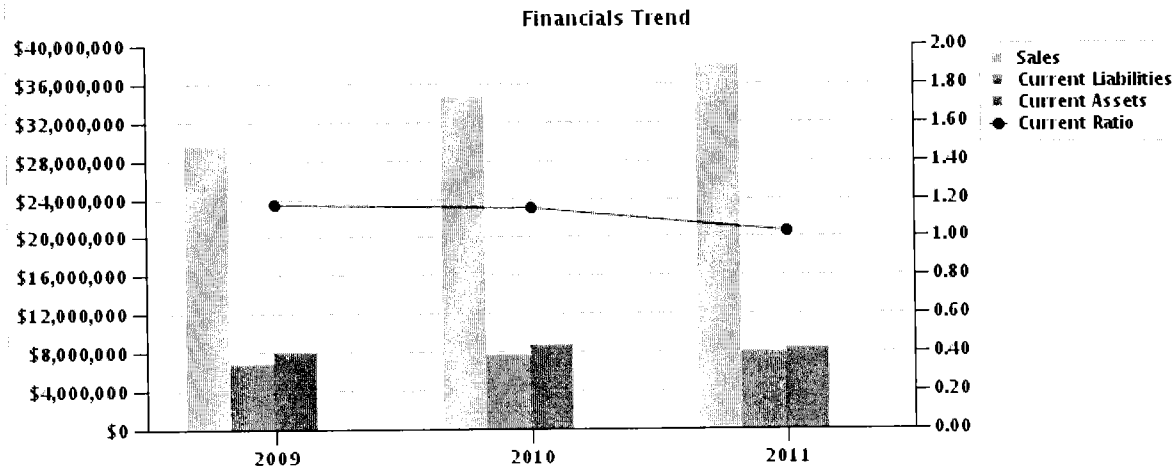
NAICS:

211111 Crude Petroleum and Natural Gas Extraction
 211111 Crude Petroleum and Natural Gas Extraction
 324110 Petroleum Refineries
 424710 Petroleum Bulk Stations and Terminals
 424710 Petroleum Bulk Stations and Terminals
 447190 Other Gasoline Stations
 221121 Electric Bulk Power Transmission and Control

Financials

Currency: Shown in USD unless otherwise indicated

Company Financials: D&B



04/03/2012

Three-year Statement Comparative:

	Fiscal Consolidated Dec 31 2011 (in thousands)	Fiscal Consolidated Dec 31 2010 (in thousands)	Fiscal Consolidated Dec 31 2009 (in thousands)
Current Assets	8,339,000	8,780,000	7,987,000
Current Liabilities	8,100,000	7,613,000	6,850,000
	1.03	1.15	1.17
Working Capital	239,000	1,167,000	1,137,000
Other Assets	30,797,000	26,616,000	21,478,000
Net Worth	18,592,000	16,809,000	13,528,000
Sales	37,871,000	34,613,000	29,569,000
Long Term Liab	12,444,000	10,974,000	9,087,000
Net Profit (Loss)	1,676,000	2,138,000	807,000

Company Financial: EDGAR (Annual Statements)**Balance Sheet**

Period Ending	Fiscal Consolidated Dec 31 2012	Fiscal Consolidated Dec 31 2011	Fiscal Consolidated Dec 31 2010
ASSETS			
Current Assets			
Cash and Cash Equivalents	642,000,000	351,000,000	1,608,000,000
Short Term Investments	UN	UN	UN
Net Trade Receivables	4,338,000,000	5,011,000,000	4,718,000,000
Inventory	1,259,000,000	1,423,000,000	1,452,000,000
Other Current Assets	2,148,000,000	1,554,000,000	1,002,000,000
Total Current Assets	8,387,000,000	8,339,000,000	8,780,000,000
Furnitures and Fixtures	28,807,000,000	24,712,000,000	21,127,000,000
Long Term Investments	443,000,000	384,000,000	443,000,000

Deferred Long Term Asset Charges	3,126,000,000	2,941,000,000	2,167,000,000
Other Assets	470,000,000	455,000,000	471,000,000
Goodwill	2,208,000,000	2,305,000,000	2,408,000,000
Total Assets	43,441,000,000	39,136,000,000	35,396,000,000
Accumulated Amortization	UN	UN	UN
Intangible Assets	0	0	0

LIABILITIES**Current Liabilities**

Accounts Payable	7,595,000,000	8,048,000,000	7,567,000,000
Short Term And Current Long Term Debt	787,000,000	52,000,000	46,000,000
Other Current Liabilities	UN	UN	UN
Total Current Liabilities	8,382,000,000	8,100,000,000	7,613,000,000
Long Term Debt	7,324,000,000	6,005,000,000	5,537,000,000
Deferred Long Term Liability Charges	2,662,000,000	2,843,000,000	2,995,000,000
Negative Goodwill	UN	UN	UN
Minority Interest	113,000,000	76,000,000	120,000,000
Other Liabilities	3,870,000,000	3,596,000,000	2,442,000,000
Misc Stocks Options Warrant	UN	UN	UN
Total Liabilities	22,351,000,000	20,620,000,000	18,707,000,000

SHAREHOLDER'S EQUITY

Preferred Stock Amount	UN	UN	UN
Common Stock	342,000,000	340,000,000	338,000,000
Retained Earnings	17,717,000,000	15,826,000,000	14,254,000,000
Treasury Stock	UN	UN	UN
Capital Surplus	3,524,000,000	3,417,000,000	3,256,000,000
Other Equity	-493,000,000	-1,067,000,000	-1,159,000,000
Total Equity	21,090,000,000	18,516,000,000	16,689,000,000

Income Statement

Period Ending	Fiscal Consolidated Dec 31 2012	Fiscal Consolidated Dec 31 2011	Fiscal Consolidated Dec 31 2010
Sales (Revenue)	37,691,000,000	38,466,000,000	33,862,000,000
Cost of Revenue	24,917,000,000	26,774,000,000	23,407,000,000
Gross Profit	12,774,000,000	11,692,000,000	10,455,000,000
Sales And General Admin	4,682,000,000	4,294,000,000	3,820,000,000
Research and Development Expense	UN	UN	UN
Non Recurring Expenses	1,668,000,000	1,553,000,000	1,397,000,000
Other Operating Items	UN	UN	UN
Operating Income	3,475,000,000	3,439,000,000	2,921,000,000

Net Total Other Income and Expenses	682,000,000	478,000,000	1,273,000,000
Earnings Before Interest and Taxes	4,157,000,000	2,844,000,000	3,672,000,000
Interest Expense	419,000,000	383,000,000	361,000,000
Earning Before Tax	3,738,000,000	2,461,000,000	3,311,000,000
Income Tax Expense	1,675,000,000	785,000,000	1,173,000,000
Equity Earnings or Loss	UN	UN	UN
Minority Interest Expense	38,000,000	-27,000,000	13,000,000
Net Income From Continuing Operations	2,025,000,000	630,000,000	1,603,000,000
Discontinued Operations	UN	UN	UN
Effect of Accounting Changes	UN	UN	UN
Extraordinary Items	UN	UN	UN
Other Non-Operating Expenses	0	1,073,000,000	522,000,000
Net Income	2,025,000,000	1,703,000,000	2,125,000,000
Preferred Stocks and Other Adjustments	UN	UN	UN
Net Income Applicable to Common Shares	2,025,000,000	1,703,000,000	2,125,000,000

Statement of Cash Flow

Period Ending	Fiscal Consolidated Dec 31 2012	Fiscal Consolidated Dec 31 2011	Fiscal Consolidated Dec 31 2010
Depreciation	2,949,000,000	2,406,000,000	2,317,000,000
Net Income Adjustments	254,000,000	1,205,000,000	-34,000,000
Changes in Liabilities	-2,000,000	590,000,000	1,236,000,000
Changes in Accounts Receivables	634,000,000	-243,000,000	-760,000,000
Changes in Inventories	168,000,000	4,000,000	-16,000,000
Changes in Other Operating Activities	-406,000,000	-654,000,000	-351,000,000
Net Cash Flows - Operating Activities	5,660,000,000	4,984,000,000	4,530,000,000
Capital Expenditures	-7,795,000,000	-7,006,000,000	-5,492,000,000
Investments	UN	UN	UN
Other Cash Flows from Investing Activities	744,000,000	440,000,000	233,000,000
Net Cash Flows - Investing Activities	-7,051,000,000	-6,566,000,000	-5,259,000,000
Dividends Paid	-171,000,000	-136,000,000	-131,000,000
Sale and Purchase of Stock	8,000,000	39,000,000	8,000,000
Net Borrowings	1,845,000,000	422,000,000	1,098,000,000
Other Cash Flows from Financing Activities	UN	UN	UN
Net Cash Flows - Financing Activities	1,682,000,000	325,000,000	975,000,000
Effect of Exchange Rate	UN	UN	UN
Change in Cash and Cash Equivalents	291,000,000	-1,257,000,000	246,000,000

Financial Ratios

Period Ending	Fiscal Consolidated Dec 31 2012	Fiscal Consolidated Dec 31 2011	Fiscal Consolidated Dec 31 2010
Solvency Ratios			
	1.00	1.03	1.15
	UN	UN	UN
	665.77	569.22	524.31
Cash Ratio	UN	UN	UN
Efficiency Ratios			
	0.20	0.21	0.22
Profitability Ratios			
	9.60	9.20	12.73
	4.66	4.35	6.00
	11.03	7.39	10.84
	33.89	30.40	30.88
	9.22	8.94	8.63
	9.92	6.40	9.78

	5.37	4.43	6.28
Pre-Tax Return on Equity (%)	17.72	13.29	19.84
After Tax Return on Equity (%)	9.60	9.20	12.73

Note: UN=Unavailable

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Company Financial: EDGAR (Quarterly Statements)

Balance Sheet

Quarter	Q4	Q3	Q2	Q1
Quarter Ending	Dec 31 2012	Sep 30 2012	Jun 30 2012	Mar 31 2012
ASSETS				
Current Assets				
Cash and Cash Equivalents	642,000,000	528,000,000	409,000,000	396,000,000
Short Term Investments	UN	UN	UN	UN
Net Trade Receivables	4,338,000,000	4,244,000,000	4,508,000,000	4,984,000,000
Inventory	1,259,000,000	1,218,000,000	1,309,000,000	1,411,000,000
Other Current Assets	2,148,000,000	2,167,000,000	1,699,000,000	1,421,000,000
Total Current Assets	8,387,000,000	8,157,000,000	7,925,000,000	8,212,000,000
Furnitures and Fixtures	28,807,000,000	28,144,000,000	26,556,000,000	26,052,000,000
Long Term Investments	443,000,000	401,000,000	450,000,000	415,000,000
Deferred Long Term Asset Charges	3,126,000,000	2,872,000,000	2,973,000,000	3,231,000,000
Other Assets	470,000,000	430,000,000	444,000,000	444,000,000
Goodwill	2,208,000,000	2,208,000,000	2,266,000,000	2,293,000,000
Total Assets	43,441,000,000	42,212,000,000	40,614,000,000	40,647,000,000
Accumulated Amortization	UN	UN	UN	UN
Intangible Assets	0	0	0	0
LIABILITIES				
Current Liabilities				
Accounts Payable	7,595,000,000	7,227,000,000	6,785,000,000	8,153,000,000
Short Term And Current Long Term Debt	787,000,000	621,000,000	299,000,000	38,000,000
Other Current Liabilities	UN	UN	UN	UN
Total Current Liabilities	8,382,000,000	7,848,000,000	7,084,000,000	8,191,000,000
Long Term Debt	7,324,000,000	7,220,000,000	7,546,000,000	6,940,000,000
Deferred Long Term Liability Charges	2,662,000,000	2,696,000,000	2,654,000,000	2,908,000,000
Negative Goodwill	UN	UN	UN	UN
Minority Interest	113,000,000	110,000,000	72,000,000	94,000,000
Other Liabilities	3,870,000,000	3,796,000,000	3,371,000,000	3,451,000,000

Misc Stocks Options Warrant	UN	UN	UN	UN
Total Liabilities	22,351,000,000	21,670,000,000	20,727,000,000	21,584,000,000
SHAREHOLDER'S EQUITY				
Preferred Stock Amount	UN	UN	UN	UN
Common Stock	342,000,000	342,000,000	342,000,000	342,000,000
Retained Earnings	17,717,000,000	17,377,000,000	16,854,000,000	16,337,000,000
Treasury Stock	UN	UN	UN	UN
Capital Surplus	3,524,000,000	3,498,000,000	3,470,000,000	3,441,000,000
Other Equity	-493,000,000	-675,000,000	-779,000,000	-1,057,000,000
Total Equity	21,090,000,000	20,542,000,000	19,887,000,000	19,063,000,000

Income Statement

Quarter	Q4	Q3	Q2	Q1
Quarter Ending	Dec 31 2012	Sep 30 2012	Jun 30 2012	Mar 31 2012
Sales (Revenue)	9,511,000,000	9,194,000,000	9,304,000,000	9,682,000,000
Cost of Revenue	6,250,000,000	6,019,000,000	5,969,000,000	6,679,000,000
Gross Profit	3,261,000,000	3,175,000,000	3,335,000,000	3,003,000,000
Sales And General Admin	1,216,000,000	1,179,000,000	1,155,000,000	1,132,000,000
Research and Development Expense	UN	UN	UN	UN
Non Recurring Expenses	693,000,000	467,000,000	255,000,000	253,000,000
Other Operating Items	UN	UN	UN	UN
Operating Income	601,000,000	781,000,000	1,156,000,000	937,000,000
Net Total Other Income and Expenses	187,000,000	425,000,000	5,000,000	65,000,000
Earnings Before Interest and Taxes	788,000,000	1,206,000,000	1,161,000,000	1,002,000,000
Interest Expense	106,000,000	104,000,000	105,000,000	104,000,000
Earning Before Tax	682,000,000	1,102,000,000	1,056,000,000	898,000,000
Income Tax Expense	306,000,000	510,000,000	521,000,000	338,000,000
Equity Earnings or Loss	UN	UN	UN	UN
Minority Interest Expense	2,000,000	35,000,000	-14,000,000	15,000,000
Net Income From Continuing Operations	374,000,000	557,000,000	549,000,000	545,000,000
Discontinued Operations	UN	UN	UN	UN
Effect of Accounting Changes	UN	UN	UN	UN
Extraordinary Items	UN	UN	UN	UN
Other Non-Operating Expenses	0	0	0	0
Net Income	374,000,000	557,000,000	549,000,000	545,000,000
Preferred Stocks and Other Adjustments	UN	UN	UN	UN
Net Income Applicable to Common Shares	374,000,000	557,000,000	549,000,000	545,000,000

Statement of Cash Flow

Quarter	Q4	Q3	Q2	Q1
Quarter Ending	Dec 31 2012	Sep 30 2012	Jun 30 2012	Mar 31 2012
Depreciation	751,000,000	748,000,000	769,000,000	681,000,000
Net Income Adjustments	0	-8,000,000	270,000,000	-8,000,000
Changes in Liabilities	-2,000,000	UN	UN	UN
Changes in Accounts Receivables	634,000,000	UN	UN	UN
Changes in Inventories	168,000,000	UN	UN	UN
Changes in Other Operating Activities	-357,000,000	530,000,000	-334,000,000	-245,000,000
Net Cash Flows - Operating Activities	1,570,000,000	1,862,000,000	1,240,000,000	988,000,000
Capital Expenditures	-1,779,000,000	-2,160,000,000	-1,978,000,000	1,878,000,000
Investments	UN	UN	UN	UN
Other Cash Flows from Investing Activities	110,000,000	543,000,000	-15,000,000	106,000,000
Net Cash Flows - Investing Activities	-1,669,000,000	-1,617,000,000	-1,993,000,000	1,772,000,000
Dividends Paid	-35,000,000	-34,000,000	-34,000,000	-68,000,000
Sale and Purchase of Stock	8,000,000	UN	UN	UN
Net Borrowings	246,000,000	-93,000,000	803,000,000	889,000,000
Other Cash Flows from Financing Activities	-6,000,000	1,000,000	-3,000,000	8,000,000
Net Cash Flows - Financing Activities	213,000,000	-126,000,000	766,000,000	829,000,000
Effect of Exchange Rate	UN	UN	UN	UN
Change in Cash and Cash Equivalents	114,000,000	119,000,000	13,000,000	45,000,000

Financial Ratios

Quarter	Q4	Q3	Q2	Q1
Quarter Ending	Dec 31 2012	Sep 30 2012	Jun 30 2012	Mar 31 2012
Solvency Ratios				
	1.00	1.04	1.12	1.00
	UN	UN	UN	UN
	665.77	644.33	541.18	580.51
Cash Ratio	UN	UN	UN	UN
Efficiency Ratios				
	0.80	0.79	0.73	0.84
Profitability Ratios				
	1.77	2.71	2.76	2.86
	0.86	1.32	1.35	1.34
	8.29	13.12	12.48	10.35

	34.29	34.53	35.84	31.02
	6.32	8.49	12.42	9.68
	7.17	11.99	11.35	9.27
	3.93	6.06	5.90	5.63
Pre-Tax Return on Equity (%)	3.23	5.36	5.31	4.71
After Tax Return on Equity (%)	1.77	2.71	2.76	2.86

Note: UN=Unavailable

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Statement Update

03/04/2013

Fiscal Consolidated statement dated DEC 31 2012 (in thousands):

Assets		Liabilities	
Cash	642,000	Accts Pay	2,809,000
Accts Rec	4,338,000	Short-Term Debt/Long-Term Debt	787,000
Inventory	1,259,000	Accruals	3,826,000
Other Curr Assets	2,148,000	Taxes	960,000
Curr Assets	8,387,000	Curr Liabs	8,382,000
Fixt & Equip	28,807,000	Long-Term Debt	7,324,000
Goodwill	2,208,000	Deferred Income Taxes	2,662,000
Investments-Other	443,000	L.T. Liab-Other	3,870,000
Deferred Income Taxes	3,126,000	COMMON STOCK	342,000
Other Assets	470,000	ADDIT. PD.-IN CAP	3,524,000
		ACCUM OTHER COMPREHENSIVE LOSS	(493,000)
		RETAINED EARNINGS	17,717,000
		NONCONTROLLING INTERESTS	113,000
Total Assets	43,441,000	Total Liabilities + Equity	43,441,000

From JAN 01 2012 to DEC 31 2012 annual sales \$38,373,000,000; cost of goods sold \$24,917,000,000. Gross profit \$13,456,000,000; operating expenses \$9,718,000,000. Operating income \$3,738,000,000; net income before taxes \$3,738,000,000; Federal income tax \$1,675,000,000; net income \$2,063,000,000.

Statement obtained from Securities And Exchange Commission. Prepared from statement(s) by Accountant: Ernst & Young LLP, New York, New York.

ACCOUNTANTS OPINION "A review of the accountant's opinion indicated that the financial statement meets generally accepted accounting principles and the audit contains no qualifications. "

Fixed assets shown net less \$16,746,000,000 depreciation.

Explanations

The net worth of this company includes intangibles; Other Long Term Liabilities consist of asset retirement obligs and other liabs/def credits.

Additional Financial Data

Fiscal Consolidated statement dated DEC 31 2011 (in thousands):

Assets		Liabilities	
Cash	351,000	Accts Pay	3,712,000
Accts Rec	4,761,000	ST Debt/Curr Mat Of LT Debt	52,000
Inventory	1,423,000	Accruals	3,524,000
Accounts Receivable-Other	250,000	Taxes	812,000
Other Curr Assets	1,554,000		
Curr Assets	8,339,000	Curr Liabs	8,100,000

Fixt & Equip	24,712,000	Long-Term Debt	6,005,000
Goodwill	2,305,000	Other Liabilities & Deferred Credit	1,752,000
Investments-Other	384,000	L.T. Liab-Other	4,687,000
Deferred Income Taxes	2,941,000	COMMON STOCK	340,000
Other Assets	455,000	ADDIT. PD.-IN CAP	3,417,000
		ACCUM OTHER COMPREHENSIVE LOSS	(1,067,000)
		RETAINED EARNINGS	15,826,000
		NONCONTROLLING INTERESTS	76,000
Total Assets	39,136,000	Total Liabilities + Equity	39,136,000

From JAN 01 2011 to DEC 31 2011 annual sales \$37,871,000,000; cost of goods sold \$26,774,000,000. Gross profit \$11,097,000,000; operating expenses \$8,636,000,000. Net income before taxes \$2,461,000,000; Federal income tax \$785,000,000. Net income \$1,676,000,000.

Statement obtained from Securities And Exchange Commission. Prepared from statement(s) by Accountant: Ernst & Young, LLP, New York, New York.

ACCOUNTANTS OPINION

A review of the accountant's opinion indicated that the financial statement meets generally accepted accounting principles and the audit contains no qualifications.

Fixed assets shown net less \$14,998,000,000 depreciation.

Explanations

The net worth of this company includes intangibles.

Other long term liabilities consist of deferred income taxes and asset retirement obligations.

Hess Energy Marketing, LLC
Exhibit C-8
Bankruptcy Information

Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.

Response

None.

Hess Energy Marketing, LLC
Exhibit C-9
Merger Information

Exhibit C-9 “Merger Information,” provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application, or at any time as a participant in the Ohio Natural Gas Choice programs.

Response

None.

Exhibit D-1 "Operations," provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

Response

Hess Energy Marketing, LLC is a wholly-owned subsidiary of Hess Corporation and will utilize Hess Corporation's operational infrastructure to deliver natural gas to end users.

Hess Corporation is experienced in the full business cycle of natural gas marketing including contracting, contract administration, load aggregation, procurement, forecasting and scheduling, balancing and other ancillaries including arranging for transmission and delivery services, risk management, energy management, customer services and billing.

Through centralized systems and regional office locations performing operational and sales functions, Hess Corporation is able to provide a full range of services and products to our customers. Each regional office, including the Dublin, Ohio regional office, which handles operations and sales for Ohio, coordinates nominations, receipt and delivery of natural gas, including without limitation storage, balancing, peaking and region specific customer services. Hess procures the commodity for sales of natural gas through bilateral purchase agreements with parties from regional wholesale markets, and purchases from the spot market.

Hess Energy Marketing, LLC
Exhibit D-2
Operations Expertise

Exhibit D-2 “Operations Expertise,” given the operational nature of the applicant’s business, provide evidence of the applicant’s current experience and technical expertise in performing such operations.

Response:

As a wholly-owned subsidiary of Hess Corporation, Hess Energy Marketing, LLC utilizes that operations infrastructure of Hess Corporation to ensure reliable delivery of products and services to its customers.

Hess Corporation is a leading total energy supply provider in the Eastern United States. Hess provides natural gas to more than 50,000 service locations and is a major supplier of natural gas to several LDCs on the East Coast. Hess has been providing natural gas to LDCs since 1989 and has been supplying retail natural gas to end-use customers since 1998. Through this experience, Hess has developed an expertise in maximizing its diverse portfolio of assets, which includes interstate capacity, storage and contracts for supply with a multitude of sources, (e.g., Ohio local production) in order to provide reliable and cost efficient products and services to its’ customers.

Hess Energy Marketing, LLC
Exhibit D-3
Key Technical Personnel

Exhibit D-3 “Key Technical Personnel,” provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant’s current business.

Response:

Randy Magnani- Director of C&I Operations

- *40 years of experience in the natural gas industry including working for the NYPSC, Brooklyn Union Gas Company, Navigant Consulting, and Hess.*

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Jodi Brown- C&I Operations Manager

- *15 years of experience in the natural gas industry including working for Atlantic Energy/ Enervall LLC, Consumers Energy and Hess.*

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John Mehling- C&I Operations Manager

- *15 years of experience in the natural gas industry including working for Proliance and Hess.*

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Summary: Application Certification Application Competitive Retail Natural Gas Suppliers
electronically filed by Mr. Stephen M Howard on behalf of Hess Energy Marketing, LLC