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### Kravitz, Brown & Dortch, LLC

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April 4, 2013

#### VIA MESSENGER DELIVERY

Ms. Barcy F. McNeil Chief, Docketing Division Public Utilities Commission of Ohio 180 E. Broad Street, 13<sup>th</sup> Floor Columbus, Ohio 43215 2013 APR -4 PM 12: 03
PUCO

Re: In The Matter of: The Application of PEG Bandwidth, LLC for New Operating Authority, Case No. 12-0571-TP-ACE

Dear Ms. McNeil:

Enclosed please find an original and seven copies of a Motion for Protective Order submitted on behalf of the applicant, PEG Bandwidth, LLC in the above captioned matter. In addition, pursuant to Ohio Admin. Code section 4901-1-24(D), PEG Bandwidth, LLC is submitting three copies of Exhibit D-2 (Financial Statements) to its application.

Please accept the original and six copies of the Motion for filing in the above identified matters, together with the sealed materials. I would appreciate the return of a time stamped copy via the individual who delivers the same to you.

As always, please call me if you have any questions concerning this filing. Thank you.

Very truly yours,

Michael D. Dortch

**Enclosures** 

cc (via email): Jay Birnbaum, Esq. Ms. Teresa Denemy

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# BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of	)	
PEG Bandwidth, LLC	)	Case No. 13-0571-TP ACE
for New Operating Authority	· )	

#### MOTION FOR PROTECTIVE ORDER

Pursuant to Ohio Adm. Code 4901-1-24(D), PEG Bandwidth, LLC ("PEG Bandwidth") hereby moves the Commission for a protective order regarding the confidential information that it is filing contemporaneously with this Motion, specifically Exhibit D-2 (Financial Statements) of its simultaneously-filed Application for New Operating Authority (the "Confidential Information").

PEG Bandwidth requests that the Commission issue such order as is necessary to protect the Confidential Information. Non-disclosure of the information is not inconsistent with the purposes of Title 49 of the Revised Code because the Commission and its Staff will have full access to the Confidential Information in order to fulfill their statutory obligations.

The bases for this Motion may be found in the attached Memorandum of Support.

Respectfully submitted,

Michael D. Dortch (0043897)

Kravitz, Brown & Dortch, LLC

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Attorneys for:

PEG Bandwidth, LLC

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### BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of	)	
PEG Bandwidth, LLC	)	Case No. 13-0571-TP- ACE
for New Operating Authority	)	

# MEMORANDUM IN SUPPORT OF MOTION FOR PROTECTIVE ORDER

PEG Bandwidth, LLC ("PEG Bandwidth") is concurrently filing an Application for New Operating Authority (the "Application") attached to which as Exhibit D-2 are financial statements (the "Confidential Information") of its immediate parent company, PEG Bandwidth Holdings, LLC, which is guaranteeing the performance of the financial obligations of PEG Bandwidth, LLC. Because PEG Bandwidth considers the financial statements to be confidential, they have been filed under seal as required by Ohio Adm. Code 4901-1-24(D).

The Confidential Information includes detail about PEG Bandwidth's finances that would be of significant interest to competitors. Consequently, that data constitutes confidential information that should not be disclosed in the public record.

The Confidential Information constitutes trade secrets as defined in Revised Code § 1333.61(D). The information (1) derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by other persons who can obtain economic value from its disclosure or use, and (2) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

The Ohio Supreme Court adopted six factors to be used in determining whether a trade secret claim meets the statutory definition:

1) The extent to which the information is known outside the business;

- 2) The extent to which it is known to those inside the business, i.e., by the employees;
- 3) The precautions taken by the holder of the trade secret to guard the secrecy of the information:
- 4) The savings effected and the value to the holder in having the information as against competitors;
- 5) The amount of effort or money expended in obtaining and developing the information; and
- 6) The amount of time and expense it would take for others to acquire and duplicate the information.

State ex rel The Plain Dealer v. Ohio Dept. of Ins., 80 Ohio St.3d 513, 524-525 (1997).

The Confidential Information is not known outside of PEG Bandwidth and is known within PEG Bandwidth only to senior managers and a limited number of employees with a particular need to know. PEG Bandwidth has taken precautions to guard the secrecy of the Confidential Information by limiting its dissemination. Further, PEG Bandwidth expended a significant amount of time and money in developing the Confidential Information. Disclosure of the Confidential Information would harm PEG Bandwidth's competitive position in the marketplace. (See attached Affidavit of Richard Ruben, Chief Executive Officer, PEG Bandwidth, LLC.)

The protection of trade secret information from public disclosure is consistent with the purposes of Title 49 because the Commission and its Staff have access to the information. Granting protection of the Confidential Information requested herein will not impair the Commission's regulatory responsibilities.

Confidential treatment of Exhibit D-2 to the Application is therefore both appropriate and required by Ohio law and the Commission's rules. For the foregoing reasons, PEG Bandwidth prays that its Motion for Protective Order be granted.

Respectfully submitted,

Michael D. Dortch (0043897)

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Attorneys for:
PEG Bandwidth, LLC

## BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of	)	
PEG Bandwidth, LLC	)	Case No. 13-0571-TP- ACE
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### **AFFIDAVIT OF RICHARD RUBEN**

# STATE OF PENNSYLVANIA COUNTY OF MONTGOMERY

NOW COMES Richard Ruben, being first duly cautioned and sworn, deposes and says as follows:

- I am Chief Executive Officer of PEG Bandwidth, LLC; 3 Bala Plaza East, Suite 502,
   Bala Cynwyd, PA 19004. I am authorized to make this Affidavit on behalf of PEG
   Bandwidth, LLC, and do so in the ordinary discharge of my responsibilities.
- 2. I have personal knowledge of all relevant matters pertaining to the Application for New Operating Authority (the "Application") that PEG Bandwidth filed with the Public Utilities Commission of Ohio, including Exhibit D-2.
- 3. PEG Bandwidth considers Exhibit D-2 (the "Financial Information") to be confidential.
- 4. The Financial Information is not otherwise available to the general public, and includes detail about PEG Bandwidth's finances that would be of significant interest to competitors. Consequently, PEG Bandwidth is requesting that the Financial Information not be disclosed to the public.
- 5. The Financial Information derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means, by other persons who can derive economic value from its disclosure or use.

- 6. The Financial Information is provided only to PEG Bandwidth's senior management and a restricted list of employees who have a particular need to know the Information.
- 7. The Financial Information is indicative of PEG Bandwidth's current and future business plans and, therefore, public disclosure of the Financial Information would place PEG Bandwidth at a competitive and economic disadvantage.
- 8. The Financial Information is the subject of efforts by PEG Bandwidth that are reasonable under the circumstances to maintain its secrecy.
- 9. PEG Bandwidth has expended a significant amount of time and money to develop the Financial Information. Disclosure of the Financial Information would harm PEG Bandwidth's competitive position in the marketplace.

FURTHER AFFIANT SAYETH NAUGHT.

Richard Ruben, CHO

Sworn to before me and subscribed in my presence this 3'day of April 2013.

Notary Public

CHERI A DELONG



### PEG BANDWIDTH HOLDINGS, LLC AND SUBSIDIARIES

Consolidated Balance Sheets

December 31, 2012 and 2011

Assets	2012	2011
Current assets: Cash Restricted cash (notes 2(d) and 6) Accounts receivable, net Note receivable, related party (including interest) Prepaid expenses and other current assets		3
Total current assets		Yes subjective provided in the control of the contr
Property and equipment, at cost Accumulated depreciation	13	
Property and equipment, nei	in the supply the supp	
Intangible asset, net Prepaid expenses and other long-term assets Deferred financing costs, net		
Total assets	\$	
Liabilities and Member's Equity		• '
Current liabilities: Accounts payable Accounts payable, related parties Accounts payable, related parties Accounts payable, related parties Account compensation and benefits Account interest and other account liabilities Current portion of capital lease obligations Current portion of deferred revenue		
Total current liabilities		
Capital lease obligations Long-term debt (note 6) Deferred revenue Other long-term liabitities		3
Total Babilities	to construct of the balance materials are constructed to the second of t	
Commitments and contingencies (note 11)		
Member's equity: Member's interest Noncontrolling interest		
Total member's equity		
Total liabilities and member's equity	8	

See accompanying notes to consolidated financial statements.

#### PEG BANDWIDTH HOLDINGS, LLC AND SUBSIDIARIES

Consolidated Statements of Operations

Years ended December 31, 2012 and 2011

	2012	2011
Sérvice réventes	5	
Operating expenses:  Cost of services (excluding depreciation and amortization) Selling, general, and administrative Depreciation and amortization		=
Total operating expense		
Operating loss		
Interest expense Interest income, related party Other income, net	3	
Net loss		
Net loss attributable to noncontrolling interest		
Not loss attributable to number	\$	

See accompanying notes to consolidated financial statements.

#### PEG BANDWIDTH HOLDINGS, LLC AND SUBSIDIARIES

Consolidated Statements of Cash Flows

Years ended December 31, 2012 and 2011

·		2012	2011
Cash flows from operating activities:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Net loss	\$		
Adjustments to reconcile net loss to net cash provided by (used in)			
operating activities:			
Depreciation and amortization			
Amortization of deferred financing costs Share-based compensation			
Changes in operating assets and liabilities:			
Accounts receivable, net			
Prepaid expenses and other assets			
Accounts payable		حستاسل	
Accrued liabilities and other			
Deferred revenue	عند	<u> </u>	
Net eash provided by (used in) operating activities	_		
Cash flows from investing activities:			
Purchases of property and equipment	•		
Princhases of intangible assets			
Loan to related party	-		
Net-cash used in investing activities			
Cash flows from financing activities:			•
Borrowings under Credit Facility			
Principal payments under capital lease obligations			
Change in restricted eash Debt issuance vosts			
Contributed capital		The second contract to the second	
Cash provided by financing activities	N-Line		
•	<u>ئ</u> ىمئونل	The state of the s	400000000000000000000000000000000000000
Net increase (decrease) in cash			
Cash at beginning of period			· personalitation · property in the contract of the contract o
Cash at end of period	.\$ 		
Supplemental disclosure of cash flow information:			
Cash paid for interest	\$		
Supplemental disclosure of noneash investing and financing activities:			
Property and equipment acquired but not yet paid	Š		
Property and equipment acquired under capital leases			
Borrowing and restricted each altocated under Loan Agreement (notes 2(d) and 6)			
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See accompanying notes to consolidated financial statements.