

Application to Commit
Energy Efficiency/Peak Demand
Reduction Programs
(Mercantile Customers Only)

Case No.: 13-0758-EL-EEC

Mercantile Customer: Save A Lot Food Stores

Electric Utility: The Cleveland Electric Illuminating Company

Program Title or

Description:

Cash Rebate Custom Applications

Rule 4901:1-39-05(F), Ohio Administrative Code (O.A.C.), permits a mercantile customer to file, either individually or jointly with an electric utility, an application to commit the customer's existing demand reduction, demand response, and energy efficiency programs for integration with the electric utility's programs. The following application form is to be used by mercantile customers, either individually or jointly with their electric utility, to apply for commitment of such programs in accordance with the Commission's pilot program established in Case No. <u>10-834-EL-POR</u>

Completed applications requesting the cash rebate reasonable arrangement option (Option 1) in lieu of an exemption from the electric utility's energy efficiency and demand reduction (EEDR) rider will be automatically approved on the sixty-first calendar day after filing, unless the Commission, or an attorney examiner, suspends or denies the application prior to that time. Completed applications requesting the exemption from the EEDR rider (Option 2) will also qualify for the 60-day automatic approval so long as the exemption period does not exceed 24 months. Rider exemptions for periods of more than 24 months will be reviewed by the Commission Staff and are only approved up the issuance of a Commission order.

Complete a separate application for each customer program. Projects undertaken by a customer as a single program at a single location or at various locations within the same service territory should be submitted together as a single program filing, when possible. Check all boxes that are applicable to your program. For each box checked, be sure to complete all subparts of the question, and provide all requested additional information. Submittal of incomplete applications may result in a suspension of the automatic approval process or denial of the application.

Any confidential or trade secret information may be submitted to Staff on disc or via email at <u>ee-pdr@puc.state.oh.us</u>.

Section 1: Mercantile Customer Information

Name:Save A Lot/ SuperValu

Principal address:250 E Parkcenter Blvd, Boise, ID 873706

Address of facility for which this energy efficiency program applies: See attached document , Site Summary template document....

Name and telephone number for responses to questions:Leigha Joyal; 401-710-7203

Electricity use by the customer (check the box(es) that apply):

The customer uses more than seven hundred thousand kilowatt hours per year at the above facility. (Please attach documentation.)

The customer is part of a national account involving multiple facilities in one or more states. (Please attach documentation.)

Section 2: Application Information

A)	The	The customer is filing this application (choose which applies):							
		Individually, without electric utility participation.							
	\boxtimes	Jointly with the electric utility.							
В)	The	electric utility is: The Cleveland Electric Illuminating Company							
C)	The	customer is offering to commit (check any that apply):							
	\boxtimes	Energy savings from the customer's energy efficiency program. (Complete Sections 3, 5, 6, and 7.)							
	**************************************	Capacity savings from the customer's demand response/demand reduction program. (Complete Sections 4, 5, 6, and 7.)							
		Both the energy savings and the capacity savings from the customer's energy efficiency program. (Complete all sections of the Application.)							

Section 3: Energy Efficiency Programs

A)	The	customer's energy efficiency program involves (check those that apply):
		Early replacement of fully functioning equipment with new equipment. (Provide the date on which the customer replaced fully functioning equipment, and the date on which the customer would have replaced such equipment if it had not been replaced early. Please include a brief explanation for how the customer determined this future replacement date (or, if not known, please explain why this is not known)). If Checked, Please see Exhibit 1 and Exhibit 2
		Installation of new equipment to replace equipment that needed to be replaced The customer installed new equipment on the following date(s):
		Installation of new equipment for new construction or facility expansion. The customer installed new equipment on the following date(s):
		Behavioral or operational improvement.
В)	Ene	rgy savings achieved/to be achieved by the energy efficiency program:
	1)	If you checked the box indicating that the project involves the early replacement of fully functioning equipment replaced with new equipment, then calculate the annual savings [(kWh used by the original equipment) – (kWh used by new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:
		Annual savings: 677,547 kWh
	2)	If you checked the box indicating that the customer installed new equipment to replace equipment that needed to be replaced, then calculate the annual savings [(kWh used by less efficient new equipment) – (kWh used by the higher efficiency new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:
		Annual savings:kWh
		Please describe any less efficient new equipment that was rejected in favor of the more efficient new equipment. Please see Exhibit 1 if applicable

Revised June 24, 2011 -3-

3) If you checked the box indicating that the project involves equipment for new construction or facility expansion, then calculate the annual savings [(kWh used by less efficient new equipment) – (kWh used by higher efficiency new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:

Annual	savings:]	kW	h
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Please describe the less efficient new equipment that was rejected in favor of the more efficient new equipment. Please see Exhibit 1 if applicable

4) If you checked the box indicating that the project involves behavioral or operational improvements, provide a description of how the annual savings were determined.

Section 4: Demand Reduction/Demand Response Programs

A)	The customer's program involves (check the one that applies):
	Coincident peak-demand savings from the customer's energy efficiency program.
	Actual peak-demand reduction. (Attach a description and documentation of the peak-demand reduction.)
	Potential peak-demand reduction (check the one that applies):
	The customer's peak-demand reduction program meets the requirements to be counted as a capacity resource under a tariff of a regional transmission organization (RTO) approved by the Federal Energy Regulatory Commission.
	The customer's peak-demand reduction program meets the requirements to be counted as a capacity resource under a program that is equivalent to an RTO program, which has been approved by the Public Utilities Commission of Ohio.
B)	On what date did the customer initiate its demand reduction program?
C)	What is the peak demand reduction achieved or capable of being achieved (show calculations through which this was determined):
	kW

Section 5: Request for Cash Rebate Reasonable Arrangement (Option 1) or Exemption from Rider (Option 2)

Under this section, check the box that applies and fill in all blanks relating to that choice.

Note: If Option 2 is selected, the application will not qualify for the 60-day automatic approval. All applications, however, will be considered on a timely basis by the Commission.

A)	The custo	omer is applying for:
	○ Opti	ion 1: A cash rebate reasonable arrangement.
	OR	
		ion 2: An exemption from the energy efficiency cost recovery hanism implemented by the electric utility.
	OR	
	Com	nmitment payment
В)	The value	e of the option that the customer is seeking is:
	Option 1:	A cash rebate reasonable arrangement, which is the lesser of (show both amounts):
		A cash rebate of \$40,651. (Rebate shall not exceed 50% project cost. Attach documentation showing the methodology used to determine the cash rebate value and calculations showing how this payment amount was determined.)
	Option 2:	An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider.
		An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for months (not to exceed 24 months). (Attach calculations showing how this time period was determined.)
		OR
		A commitment payment valued at no more than \$ (Attach documentation and calculations showing how this payment amount was determined.)

Revised June 24, 2011 -6-

OR

Ongoing exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for an initial period of 24 months because this program is part of the customer's ongoing efficiency program. (Attach documentation that establishes the ongoing nature of the program.) In order to continue the exemption beyond the initial 24 month period, the customer will need to provide a future application establishing additional energy savings and the continuance of the organization's energy efficiency program.)

Section 6: Cost Effectiveness

	ram is cost effective because it has a benefit/cost ratio greater than 1 using the which applies):
	Total Resource Cost (TRC) Test. The calculated TRC value is:(Continue to Subsection 1, then skip Subsection 2)
	Utility Cost Test (UCT) . The calculated UCT value is: See Exhibit 3 (Skip to Subsection 2.)
Subse	The TRC value of the program is calculated by dividing the value of our avoided supply costs (generation capacity, energy, and any transmission or distribution) by the sum of our program overhead and installation costs and any incremental measure costs paid by either the customer or the electric
	The electric utility's avoided supply costs were

Our program costs were _____.

The incremental measure costs were _____.

-7-

Subsection 2: UCT Used (please fill in all blanks).

We calculated the UCT value of our program by dividing the value of our avoided supply costs (capacity and energy) by the costs to our electric utility (including administrative costs and incentives paid or rider exemption costs) to obtain our commitment.

Our avoided supply costs were See Exhibit 3

The utility's program costs were See Exhibit 3

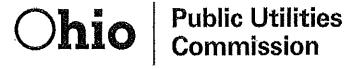
The utility's incentive costs/rebate costs were See Exhibit 3

Section 7: Additional Information

Please attach the following supporting documentation to this application:

- Narrative description of the program including, but not limited to, make, model, and year of any installed and replaced equipment.
- A copy of the formal declaration or agreement that commits the program or measure to the electric utility, including:
 - 1) any confidentiality requirements associated with the agreement;
 - 2) a description of any consequences of noncompliance with the terms of the commitment;
 - 3) a description of coordination requirements between the customer and the electric utility with regard to peak demand reduction;
 - 4) permission by the customer to the electric utility and Commission staff and consultants to measure and verify energy savings and/or peak-demand reductions resulting from your program; and,
 - 5) a commitment by the customer to provide an annual report on your energy savings and electric utility peak-demand reductions achieved.
- A description of all methodologies, protocols, and practices used or proposed to be used in measuring and verifying program results. Additionally, identify and explain all deviations from any program measurement and verification guidelines that may be published by the Commission.

Revised June 24, 2011 -8-



25

Application to Commit Energy Efficiency/Peak Demand Reduction Programs (Mercantile Customers Only)

13-0758-EL-EEC

State of Ohio:

Greta Doyle, Affiant, being duly sworn according to law, deposes and says that:

1. I am the duly authorized representative of:

Save A Lot Food Stores/ SuperValu

[insert customer or EDU company name and any applicable name(s) doing business as]

2. I have personally examined all the information contained in the foregoing application, including any exhibits and attachments. Based upon my examination and inquiry of those persons immediately responsible for obtaining the information contained in the application, I believe that the information is true, accurate and complete.

Energy Project Engineer

Sworn and subscribed before me this 27th day of April

Signature of official administering oath

My commission expires on March 8, 2013

Attachment A - Site Summary

Store #	Address	City	State	Zip	Utility
613	12432 St Clair Ave	Cleveland	ОН	44108	Cleveland Electric The Illuminating Co
618	2227 Noble Road	Cleveland Heights	OH	44112	Cleveland Electric The Illuminating Co
619	14041 Puritas Ave	Cleveland	OH	44135	Cleveland Electric The Illuminating Co
621	2210 Brookpark Road	Cleveland	OH	44134	Cleveland Electric The Illuminating Co
629	6339 Old Yorke Road	Parma Heights	OH	44130	Cleveland Electric The Illuminating Co
630	7210 Superior Ave	Cleveland	OH	44103	Cleveland Electric The Illuminating Co
631	27591 Euclid Ave	Euclid	OH	44132	Cleveland Electric The Illuminating Co
637	21900 Emery Road	North Randall	OH	44128	Cleveland Electric The Illuminating Co
638	6501 Harvard Ave	Cleveland	OH	44105	Cleveland Electric The Illuminating Co
640	1475 Mentor Ave	Painesville	OH	44077	Cleveland Electric The Illuminating Co
642	3024 Clark Ave	Cleveland	OH	44109	Cleveland Electric The Illuminating Co
644	12782 Rockside Road	Garfield Heights	OH	44125	Cleveland Electric The Illuminating Co
647	23100 Lorrain Rd	North Olmstead	OH	44070	Cleveland Electric The Illuminating Co
648	5841 Broadway Ave	Cleveland	ОН	44127	Cleveland Electric The Illuminating Co

Site Address: Save A Lot #613

Principal Address: 12432 St Clair Ave

Project No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.	Engineered calculations	5 years determined by useful life still remaining in existing motors.	N/A

What date would you have replaced your

Site Address: Save A Lot #613

Principal Address: 12432 St Clair Ave

Unadjusted Weather Adjusted Weather Adjusted with Energy Efficiency Addbacks, kwh

Usage, kwh (A) Usage, kwh (B) (c)
Note 1

2010 752,440 752,440 752,440

Average 752,440 752,440 752,440 752,440

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Rebate Amount (G)	Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$16,454	\$8,227	52,817	52,817	6	\$4,225	\$3,169
					-	-	-		
						-	-		
					-	-	-		
						-	-		
					-	-	-		
						-	-		
		Total	\$16,454		52,817	52,817	6	\$4,225	\$3,169

Eligible

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Docket No.

Site: 12432 St Clair Ave

Notes

(2) The eligible rebate amount is based upon 75% of the rebates offered by the FirstEnergy Commercial and Industrial Energy Efficiency programs or 75% of \$0.08/kWh for custom programs for all energy savings eligible for a cash rebate as defined in the PUCO order in Case NO.10-834-EL-EEC dated 9/15/2010, not to exceed the lesser of 50% of the project cost or \$250,000 per project. The rebate also cannot exceed \$500,000 per customer per year, per utility service territory.

⁽¹⁾ Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



Exhibit 3 Utility Cost Test

UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee	Total Utility Cost	UCT
Troject	(A)	φ/MVVII (B)	(Č)	(D)	(E)	(F)	(Ğ)	(H)
1	53	\$ 308	\$ 16,282	\$ 3,546	\$3,169	\$0	\$ 6,715	2.4

Total	53	\$	308	16,282	3,546	\$3,169	\$0	6.715	2.4
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Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #613 **Docket No.**

Site: 12432 St Clair Ave

Site Address: Save A Lot #618
Principal Address: 227 Noble Rd

equipment if you had not replaced it early? Please describe the less efficient new Project Narrative description of your program including, but not limited to, Description of methodologies, protocols and practices Also, please explain briefly how you equipment that you rejected in favor of No. Project Name make, model, and year of any installed and replaced equipment: used in measuring and verifying project results determined this future replacement date. the more efficient new equipment. 5 years determined by inspection of the pre-existing motors and the useful life remaining in those motors. Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM Save A Lot ECM replacement enginnered calculations

What date would you have replaced your

Docket No.
Site: 227 Noble Rd

Rev (4.27.2011) Mercantile Customer Program Page 1 of 5

2010

Site Address: Save A Lot #618

Principal Address: 227 Noble Rd

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1 717,417 717,417 717,417

717,417 717,417 717,417 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$15,444	\$7,722	49,045	49,045	5	\$3,924	\$2,943
						-	-		
						-	-		
						-	-		
						-	-		
							-		
							-		
		Total	\$15,444		49,045	49,045	5	\$3,924	\$2,943

Docket No.

227 Noble Rd

Site: Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.

(2) The eligible rebate amount is based upon 75% of the rebates offered by the FirstEnergy Commercial and Industrial Energy Efficiency programs or 75% of \$0.08/kWh for custom programs for all energy savings eligible for a cash rebate as defined in the PUCO order in Case NO.10-834-EL-EEC dated 9/15/2010, not to exceed the lesser of 50% of the project cost or \$250,000 per project. The rebate also cannot exceed \$500,000 per customer per year, per utility service territory.



Exhibit 3 Utility Cost Test

UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost \$	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee	Total Utility Cost	UCT
,	(A)	(B)	(Č)	(D)	(E)	(F)	(Ğ)	(H)
1	49	\$ 308	\$ 15,120	\$ 3,546	\$2,943	\$0	\$ 6,489	2.3

Total	49	\$	308	15,120	3,546	\$2,943	\$0	6,489	2.3
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Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #618 **Docket No.**

Site: 227 Noble Rd

Site Address: Save A Lot #619

Principal Address: 14041 Puritas Ave

Project No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement+A14	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.	engineered calculations	5 years determined by inspection of the pre-existing motors and useful life remaining in motors.	N/A

What date would you have replaced your

Docket No. Site: 14041 Puritas Ave

Rev (4.27.2011) Mercantile Customer Program Page 1 of 5

Site Address: Save A Lot #619

Principal Address: 14041 Puritas Ave

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1

648,644 2010 648,644 648,644

648,644 648,644 648,644 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement+A14	12/07/2011	\$15,433	\$7,717	47,972	47,972	5	\$3,838	\$2,878
					-	-	-		
							-		
					-	-	-		
						-	-		
						-	-		
						-	-		
		Total	\$15,433		47,972	47,972	5	\$3,838	\$2,878

Eligible

Docket No.

Site: 14041 Puritas Ave

Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.

(2) The eligible rebate amount is based upon 75% of the rebates offered by the FirstEnergy Commercial and Industrial Energy Efficiency programs or 75% of \$0.08/kWh for custom programs for all energy savings eligible for a cash rebate as defined in the PUCO order in Case NO.10-834-EL-EEC dated 9/15/2010, not to exceed the lesser of 50% of the project cost or \$250,000 per project. The rebate also cannot exceed \$500,000 per customer per year, per utility service territory.



Exhibit 3 Utility Cost Test

UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost	Utility Cost \$	Cash Rebate	Administrator Variable Fee	Total Utility Cost	UCT
Project	(A)	⊅/MWWII (B)	(C)	(D)	(E)	φ (F)	φ (G)	(H)
1	48	\$ 308	\$ 14,789	\$ 3,546	\$2,878	\$0	\$ 6,424	2.3

Total	48	\$	308	14,789	3 <i>,</i> 546	\$2,878	\$0	6.424	2.3
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Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #619 **Docket No.**

Site: 14041 Puritas Ave

Site Address: Save A Lot #621

Principal Address: 2210 Brookpark Rd

Project No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results		Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.	engineered calculations	5 years based on inspection of pre-existing motors and useful life remaining in pre-existing motors	N/A

What date would you have replaced your

Rev (4.27.2011) Mercantile Customer Program Page 1 of 5

Site Address: Save A Lot #621

Principal Address: 2210 Brookpark Rd

Unadjusted Weather Adjusted Weather Adjusted with Energy Efficiency
Addbacks, kwh

Usage, kwh (A) Usage, kwh (B) (c)
Note 1

2010 761,022 761,022 761,022

Average 761,022 761,022 761,022

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Rebate Amount (G)	Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$16,455	\$8,227	52,385	52,385	7	\$4,191	\$3,143
					-	-	-		
					-		-		
					-	-	-		
							-		
					-	-	-		
						-	-		
		Total	\$16,455		52,385	52,385	7	\$4,191	\$3,143

Eligible

Docket No.

Site: 2210 Brookpark Rd

Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.

(2) The eligible rebate amount is based upon 75% of the rebates offered by the FirstEnergy Commercial and Industrial Energy Efficiency programs or 75% of \$0.08/kWh for custom programs for all energy savings eligible for a cash rebate as defined in the PUCO order in Case NO.10-834-EL-EEC dated 9/15/2010, not to exceed the lesser of 50% of the project cost or \$250,000 per project. The rebate also cannot exceed \$500,000 per customer per year, per utility service territory.



Exhibit 3 Utility Cost Test

UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee	Total Utility Cost	UCT
Froject	(A)	φ/MVVII (B)	(C)	(D)	(E)	φ (F)	(G)	(H)
1	52	\$ 308	\$ 16,149	\$ 3,546	\$3,143	\$0	\$ 6,689	2.4

Total 52 \$ 308 16,149 3,546 \$3,143 \$0 6,689 2.4									
	Total	52	\$ 308	16.149	3,546	\$3,143	\$0	6,689	2.4

Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C) / (G)

SuperValu ~ Save A Lot #621 **Docket No.**

Site: 2210 Brookpark Rd

Site Address: Save A Lot #629 Principal Address: 6339 Old Yorke Rd

What date would you have replaced your

equipment if you had not replaced it early? Please describe the less efficient new

Project No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	Also, please explain briefly how you determined this future replacement date.	equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.	engineered calculations	5 years based on inspection of old motors and determining remaining useful life.	N/A

Docket No. : Site: 6339 Old Yorke Rd

Rev (4.27.2011) Mercantile Customer Program Page 1 of 5

Site Address: Save A Lot #629

Principal Address: 6339 Old Yorke Rd

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1

644,096 2010 644,096 644,096

644,096 644,096 644,096 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$14,595	\$7,297	46,081	46,081	5	\$3,686	\$2,765
					-	-	-		
							-		
							-		
							-		
					-	-	-		
							-		
		Total	\$14,595		46,081	46,081	5	\$3,686	\$2,765

Eligible

Docket No.

Site: 6339 Old Yorke Rd

Notes

(2) The eligible rebate amount is based upon 75% of the rebates offered by the FirstEnergy Commercial and Industrial Energy Efficiency programs or 75% of \$0.08/kWh for custom programs for all energy savings eligible for a cash rebate as defined in the PUCO order in Case NO.10-834-EL-EEC dated 9/15/2010, not to exceed the lesser of 50% of the project cost or \$250,000 per project. The rebate also cannot exceed \$500,000 per customer per year, per utility service territory.

⁽¹⁾ Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



Exhibit 3 Utility Cost Test

UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee	Total Utility Cost	UCT
Froject	(A)	φ/MVVII (B)	(C)	(D)	(E)	φ (F)	(G)	(H)
1	46	\$ 308	\$ 14,206	\$ 3,546	\$2,765	\$0	\$ 6,311	2.3

Total	46	\$	308	14,206	3,546	\$2,765	\$0	6.311	2.3
	. •	Τ		,	-,	T = / 2 = 0	Ψ.	-,	

Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #629 **Docket No.**

Site: 6339 Old Yorke Rd

Site Address: Save A Lot #630
Principal Address: 7210 Superior Ave

Projec No.	t Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	What date would you have replaced your equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.	Engineered calculations	5 years based on inspection of pre-existing motors and determination of remaining useful life	N/A

Docket No. _____Site: 7210 Superior Ave

Rev (4.27.2011) Mercantile Customer Program Page 1 of 5

Site Address: Save A Lot #630

Principal Address: 7210 Superior Ave

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1

2010 834,136 834,136 834,136

834,136 834,136 834,136 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/15/2011	\$15,391	\$7,695	48,082	48,082	5	\$3,847	\$2,885
					-	-	-		
							-		
					•	-	-		
						-	-		
					-	-	-		
							-		
		Total	\$15,391		48,082	48,082	5	\$3,847	\$2,885

Eligible

Docket No.

Site: 7210 Superior Ave

Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee	Total Utility Cost	UCT
	(A)	φ/M/V/11 (B)	(Č)	(D)	(E)	(F)	(Ğ)	(H)
1	48	\$ 308	\$ 14,823	\$ 3,546	\$2,885	\$0	\$ 6,431	2.3

Total	48	\$	308	14.823	3,546	\$2,885	\$0	6.431	2.3
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Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #630 Docket No.

Site: 7210 Superior Ave



Ohio Edison • The Illuminating Company • Toledo Edison

Mercantile Customer Program - Custom Project Rebate Calculator

Project Name and Number:	Save A Lot ECM/DCM part 2
Site Name:	SAL #630
Completed by (Name):	Leigha Joyal
Date completed:	3/1/2012

Energy Conservation Measure	Annual Energy Savings kWh	Eligible Prescriptive Rebate Amount kWh * \$0.08
630 Replace SP motors in walk-in & display	48,082	3846.56
Total Project Energy Savings kWh	48,082	
Total Custom Prescriptive	Rebate Amount \$	\$ 3,846.56

Notes about this rebate calculation:									

Site Address: Save A Lot #631

Principal Address: 27591 Euclid Ave What date would you have replaced your equipment if you had not replaced it early? Please describe the less efficient new Project Narrative description of your program including, but not limited to, Description of methodologies, protocols and practices Also, please explain briefly how you equipment that you rejected in favor of No. Project Name make, model, and year of any installed and replaced equipment: used in measuring and verifying project results determined this future replacement date. the more efficient new equipment. Replace all SP motors in Walk-in evaporator and reach-in display cases with ECM 5 years based on inspection of the pre-existing Save A Lot ECM replacement Engineered calculations N/A equipment and determination of useful life remaining.

> Docket No. Site: 27591 Euclid Ave

Site Address: Save A Lot #631

Principal Address: 27591 Euclid Ave

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1

672,700 2010 672,700 672,700

672,700 672,700 672,700 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$15,636	\$7,818	49,531	49,531	6	\$3,963	\$2,972
					-	-	-		
							-		
					-	-	-		
							-		
					-	-	-		
							-		
		Total	\$15,636		49,531	49,531	6	\$3,963	\$2,972

Eligible

Docket No.

= 1

Site: 27591 Euclid Ave

Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost \$	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee \$	Total Utility Cost \$	UCT
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
1	50	\$ 308	\$ 15,270	\$ 3,546	\$2,972	\$0	\$ 6,518	2.3

Total	50	\$	308	15.270	3,546	\$2.972	\$0	6.518	2.3
		Τ		,	-,	T-1-1-	Ψ.	-,	

Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C) / (G)

SuperValu ~ Save A Lot #631 **Docket No.**

Site: 27591 Euclid Ave

Site Address: Save A Lot #637

Principal Address: 21900 Emery Road

Pro	oject No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	What date would you have replaced your equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
	1	Save A Lot ECM replacement	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.	engineered calculations	5 years based on the inspection and determination of remaining useful life of the pre-existing motors	N/A

Docket No. Site: 21900 Emery Road

Site Address: Save A Lot #637

Principal Address: 21900 Emery Road

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1

683,800 2010 683,800 683,800

683,800 683,800 683,800 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$16,628	\$8,314	52,872	52,872	6	\$4,230	\$3,172
					-	-	-		
						-	-		
					-	-	-		
							-		
					-	-	-		
					-		-		
		Total	\$16,628		52,872	52,872	6	\$4,230	\$3,172

Eligible

Docket No.

Site: 21900 Emery Road

Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost \$	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee \$	Total Utility Cost \$	UCT
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
1	53	\$ 308	\$ 16,299	\$ 3,546	\$3,172	\$0	\$ 6,718	2.4

Total	53	\$	308	16,299	3,546	\$3,172	\$0	6,718	2.4
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Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #637 **Docket No.**

Site: 21900 Emery Road

Site Address: Save A Lot #638
Principal Address: 6501 Harvard Ave

Proje No	ct . Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	What date would you have replaced your equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.	engineered calculations	5 years based on inspection of pre-existing motors and determination of remaining useful life.	N/A

What date would you have replaced your

Site Address: Save A Lot #638

Principal Address: 6501 Harvard Ave

Unadjusted Weather Adjusted Weather Adjusted with Energy Efficiency
Addbacks, kwh
Usage, kwh (A) Usage, kwh (B) (c)
Note 1

2010 587,067 587,067 587,067

Average 587,067 587,067 587,067

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Rebate Amount (G)	Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$9,906	\$4,953	30,938	30,938	4	\$2,475	\$1,856
					-	-	-		
							-		
					-	-	-		
						-	-		
					-	-	-		
							-		
		Total	\$9,906		30,938	30,938	4	\$2,475	\$1,856

Eligible

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Docket No.

Site: 6501 Harvard Ave

Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee	Total Utility Cost	UCT
110,000	(A)	(B)	(Č)	(D)	(E)	(F)	(Ğ)	(H)
1	31	\$ 308	\$ 9,538	\$ 3,546	\$1,856	\$0	\$ 5,402	1.8

Total	31	\$	308	9,538	3,546	\$1,856	\$0	5,402	1.8
		Τ		2,000	-,	T-/	T -	-,	

Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C) / (G)

SuperValu ~ Save A Lot #638 **Docket No.**

Site: 6501 Harvard Ave

Site Address: Save A Lot #640
Principal Address: 1475 Mentor Ave

Project No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	What date would you have replaced your equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.	engineered calculations	5 years based on inspection of pre-existing motors and determination of remaining useful life	N/A

Docket No. Site: 1475 Mentor Ave

Rev (4.27.2011) Site: 14/3 Melituri Ave Age 1 of 5

2010

Site Address: Save A Lot #640

Principal Address: 1475 Mentor Ave

Unadjusted Weather Adjusted Weather Adjusted Usage with Energy Efficiency Addbacks, kwh

Usage, kwh (A) Usage, kwh (B) (c)

Note 1

637,076 637,076

Average 637,076 637,076 637,076

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Rebate Amount (G)	Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$15,444	\$7,722	51,202	51,202	6	\$4,096	\$3,072
					-	-	-		
						-	-		
					-	-	-		
						-	-		
					-	-	-		
							-		
		Total	\$15,444		51,202	51,202	6	\$4,096	\$3,072

637,076

Eligible

Docket No.

1475 Mentor Ave

Site: Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost \$	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee \$	Total Utility Cost \$	UCT
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
1	51	\$ 308	\$ 15,785	\$ 3,546	\$3,072	\$0	\$ 6,618	2.4

Total	51	\$	308	15.785	3,546	\$3,072	\$0	6,618	2.4
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Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #640 Docket No.

Site: 1475 Mentor Ave

Site Address: Save A Lot #642
Principal Address: 3024 Clark Ave

Project No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement	Replace all SP motors in display cases and walk-in evaporators with ECM motors.	Engineered calculations	5 years based on inspection of pre-existing motors and determination of remaining useful life	N/A

What date would you have replaced your

Docket No.
Site: 3024 Clark Ave

Rev (4.27.2011) Site: 5024 Clark Ave Page 1 of 5

2010

Site Address: Save A Lot #642

Principal Address: 3024 Clark Ave

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1

1,065,960

1,065,960

1,065,960 1,065,960 1,065,960 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Rebate Amount (G)	Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$13,192	\$6,596	41,822	41,822	5	\$3,346	\$2,509
					-	-	-		
						-	-		
					-	-	-		
						-	-		
					-	-	-		
							-		
		Total	\$13,192		41,822	41,822	5	\$3,346	\$2,509

1,065,960

Eligible

Docket No. Site: 3024 Clark Ave

Notes

⁽¹⁾ Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost \$	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee \$	Total Utility Cost \$	UCT
-	(A)	(B)	(C)	(D)	(E)	(F)	(Ġ)	(H)
1	42	\$ 308	\$ 12,893	\$ 3,546	\$2,509	\$0	\$ 6,055	2.1

Total	42	\$	308	12.893	3,546	\$2,509	\$0	6,055	2.1
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Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #642 **Docket No.**

Site: 3024 Clark Ave



Ohio Edison • The Illuminating Company • Toledo Edison

Mercantile Customer Program - Custom Project Rebate Calculator

Project Name and Number:	Save A Lot #642 ECM/DCM part 2
Site Name:	SAL #642
Completed by (Name):	Leigha Joyal
Date completed:	3/1/2012

Energy Conservation Measure	Annual Energy Savings kWh	Reba	Prescriptive te Amount 1 * \$0.08
642 Replace SP motors in walk-in & display	41,822		3345.76
Total Project Energy Savings kWh	41,822		
Total Custom Prescriptive	Rebate Amount \$	\$	3,345.76

Notes about this rebate calculation:							

Site Address: Save A Lot #644

Principal Address: 12782 Rockside Rd

Project No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	What date would you have replaced your equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	Save A Lot ECM replacement	Replace all SP motors in Walk-in evaporators and reach-in display cases with ECM motors.		5 years based on pre-existing motors condition and inspection of useful life remaining.	N/A

What date would you have replaced your

Docket No.
Site: 12782 Rockside Rd

Rev (4.27.2011) Mercantile Customer Program Page 1 of 5

Site Address: Save A Lot #644

Principal Address: 12782 Rockside Rd

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c)

Usage, kwh (A)

855,406 855,406 2010 855,406

855,406 855,406 855,406 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$16,355	\$8,177	52,175	52,175	6	\$4,174	\$3,130
					-	-	-		
							-		
					-	-	-		
						-	-		
					-	-	-		
							-		
		Total	\$16,355		52,175	52,175	6	\$4,174	\$3,130

Note 1

Eligible

Docket No.

Site: 12782 Rockside Rd

Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.



UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	 Utility Avoided Cost \$		ity Cost \$	Cash Rebate	Administrator Variable Fee \$	Tot	al Utility Cost \$	UCT
	(A)	(B)	(C)		(D)	(E)	(F)		(G)	(H)
1	52	\$ 308	\$ 16,085	\$	3,546	\$3,13	0 \$0	\$	6,676	2.4

Total	52	\$	308	16.085	3.546	\$3,130	\$0	6.676	2.4
	~ _	т -		,	-,	T-/	T -	-,	

Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #644

Docket No.

Site: 12782 Rockside Rd

Site Address: Save A Lot #647 Principal Address: 23100 Lorrain Rd

that you rejected in favor of efficient new equipment.

What date would you have replaced your

Customer Legal Entity Name: SuperValu

Site Address: Save A Lot #647

Principal Address: 23100 Lorrain Rd

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1

2010 600,191 600,191 600,191

600,191 600,191 600,191 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1	Save A Lot ECM replacement	12/07/2011	\$15,635	\$7,818	49,587	49,587	6	\$3,967	\$2,975
					-	-	-		
							-		
						-	-		
						-	-		
					-	-	-		
							-		
		Total	\$15,635		49,587	49,587	6	\$3,967	\$2,975

Eligible

Docket No.

_ = Site: 23100 Lorrain Rd

Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.

(2) The eligible rebate amount is based upon 75% of the rebates offered by the FirstEnergy Commercial and Industrial Energy Efficiency programs or 75% of \$0.08/kWh for custom programs for all energy savings eligible for a cash rebate as defined in the PUCO order in Case NO.10-834-EL-EEC dated 9/15/2010, not to exceed the lesser of 50% of the project cost or \$250,000 per project. The rebate also cannot exceed \$500,000 per customer per year, per utility service territory.



Exhibit 3 Utility Cost Test

UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee	Total Utility Cost	UCT
Troject	(A)	φ/MVVII (B)	(Č)	(D)	(E)	(F)	(Ğ)	(H)
1	50	\$ 308	\$ 15,287	\$ 3,546	\$2,975	\$0	\$ 6,521	2.3

Total	50	\$	308	15.287	3,546	\$2,975	\$0	6.521	2.3
· o tu:		Ψ		-0/-0/	0,0.0	4-/52	~~	0,0==	

Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #647 **Docket No.**

Site: 23100 Lorrain Rd

Site Address: Save A Lot #648

Principal Address: 5841 Broadway Ave

What date would you have replaced your equipment if you had not replaced it early? Please describe the less efficient new Project Narrative description of your program including, but not limited to, Description of methodologies, protocols and practices Also, please explain briefly how you equipment that you rejected in favor of No. Project Name make, model, and year of any installed and replaced equipment: used in measuring and verifying project results determined this future replacement date. the more efficient new equipment. Save A Lot ECM replacement Replace all SP motors in Walk-in coolers and display cases with ECM motors. Engineered calculations

Docket No.

Site: 5841 Broadway Ave

Rev (4.27.2011) Mercantile Customer Program Page 1 of 5

Customer Legal Entity Name: SuperValu

Site Address: Save A Lot #648

Principal Address: 5841 Broadway Ave

Weather Adjusted Usage Unadjusted Weather Adjusted with Energy Efficiency Addbacks, kwh Usage, kwh (B) (c) Usage, kwh (A) Note 1

763,074 763,074 763,074 2010

763,074 763,074 763,074 Average

Project Number	Project Name	In-Service Date	Project Cost \$	50% of Project Cost \$	KWh Saved/Year (D) counting towards utility compliance	KWh Saved/Year (E) eligible for incentive	Utility Peak Demand Reduction Contribution, KW (F)	Prescriptive Rebate Amount (G) \$	Eligible Rebate Amount (H) \$ Note 2
1 Sav	re A Lot ECM replacement	12/07/2011	\$16,626	\$8,313	53,038	53,038	6	\$4,243	\$3,182
					-	-	-		
							-		
					-	-	-		
						-	-		
					•		-		
						-	-		
		Total	\$16,626		53,038	53,038	6	\$4,243	\$3,182

Eligible

Docket No.

5841 Broadway Ave

Site: Notes

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.

(2) The eligible rebate amount is based upon 75% of the rebates offered by the FirstEnergy Commercial and Industrial Energy Efficiency programs or 75% of \$0.08/kWh for custom programs for all energy savings eligible for a cash rebate as defined in the PUCO order in Case NO.10-834-EL-EEC dated 9/15/2010, not to exceed the lesser of 50% of the project cost or \$250,000 per project. The rebate also cannot exceed \$500,000 per customer per year, per utility service territory.



Exhibit 3 Utility Cost Test

UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost \$	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee \$	Total Utility Cost \$	UCT
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
1	53	\$ 308	\$ 16,351	\$ 3,546	\$3,182	\$0	\$ 6,728	2.4

Total	53	\$	308	16.351	3,546	\$3,182	\$0	6.728	2.4
		Τ		/	-,	T-/	Ψ.	-/	

Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C)/(G)

SuperValu ~ Save A Lot #648

Docket No.

Site: 5841 Broadway Ave



Ohio Edison • The Illuminating Company • Toledo Edison

Mercantile Customer Program - Custom Project Rebate Calculator

Project Name and Number:	Save A Lot ECM/DCM
Site Name:	various
Completed by (Name):	Leigha Joyal
Date completed:	2/14/2012

Energy Conservation Measure	Annual Energy Savings kWh	Eligible Prescriptive Rebate Amount kWh * \$0.08
613 Replace SP motors in walk-in & displat	52,817	4225.36
618 Replace SP motors in walk-in & displat	49,045	3923.60
619 Replace SP motors in walk-in & displat	47,972	3837.76
621 Replace SP motors in walk-in & displat	52,385	4190.80
629 Replace SP motors in walk-in & displat	46,081	3686.48
631 Replace SP motors in walk-in & displat	49,531	3962.48
637 Replace SP motors in walk-in & displat	52,872	4229.76
638 Replace SP motors in walk-in & displat	30,938	2475.04
640 Replace SP motors in walk-in & displat	51,202	4096.16
644 Replace SP motors in walk-in & displat	52,175	4174.00
647 Replace SP motors in walk-in & displat	49,587	3966.96
648 Replace SP motors in walk-in & displat	53,038	4243.04
Total Project Energy Savings kWh	587,643	
Total Custom Prescriptive	Rebate Amount \$	\$ 47,011.44

Notes about this rebate calculation:

Mercantile Customer Project Commitment Agreement Cash Rebate Option

THIS MERCANTILE CUSTOMER PROJECT COMMITMENT AGREEMENT ("Agreement") is made and entered into by and between The Cleveland Electric Illuminating Company, its successors and assigns (hereinafter called the "Company") and Save A Lot Food Stores/ SuperValu, Taxpayer ID No. 20-4057706 its permitted successors and assigns (hereinafter called the "Customer") (collectively the "Parties" or individually the "Party") and is effective on the date last executed by the Parties as indicated below.

WITNESSETH

WHEREAS, the Company is an electric distribution utility and electric light company, as both of these terms are defined in R.C. § 4928.01(A); and

WHEREAS, Customer is a mercantile customer, as that term is defined in R.C. § 4928.01(A)(19), doing business within the Company's certified service territory; and

WHEREAS, R.C. § 4928.66 (the "Statute") requires the Company to meet certain energy efficiency and peak demand reduction ("EE&PDR") benchmarks; and

WHEREAS, when complying with certain EE&PDR benchmarks the Company may include the effects of mercantile customer-sited EE&PDR projects; and

WHEREAS, Customer has certain customer-sited demand reduction, demand response, or energy efficiency project(s) as set forth in attached Exhibit 1 (the "Customer Energy Project(s)") that it desires to commit to the Company for integration into the Company's Energy Efficiency & Peak Demand Reduction Program Portfolio Plan ("Company Plan") that the Company will implement in order to comply with the Statute; and

WHEREAS, the Customer, pursuant to the Public Utilities Commission of Ohio's ("Commission") September 15, 2010 Order in Case No. 10-834-EL-EEC, desires to pursue a cash rebate of some of the costs pertaining to its Customer Energy Project(s) ("Cash Rebate") and is committing the Customer Energy Project(s) as a result of such incentive.

WHEREAS, Customer's decision to commit its Customer Energy Project(s) to the Company for inclusion in the Company Plan has been reasonably encouraged by the possibility of a Cash Rebate.

WHEREAS, in consideration of, and upon receipt of, said cash rebate, Customer will commit the Customer Energy Project(s) to the Company and will comply with all other terms and conditions set forth herein.

NOW THEREFORE, in consideration of the mutual promises set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties, intending to be legally bound, do hereby agree as follows:

1. Customer Energy Projects. Customer hereby commits to the Company and Company accepts for integration into the Company Plan the Customer Energy Project(s) set forth on attached Exhibit 1. Said commitment shall be for the life of the Customer Energy Project(s). Company will incorporate said project(s) into the Company Plan to the extent that such projects qualify. In so committing, and as evidenced by the affidavit attached hereto as Exhibit A, Customer acknowledges that the information provided to the Company about the Customer Energy Project(s) is true and accurate to the best of its knowledge.

- a. By committing the Customer Bnergy Project(s) to the Company, Customer acknowledges and agrees that the Company shall control the use of the kWh and/or kW reductions resulting from said projects for purposes of complying with the Statute. By committing the Customer Energy Project(s), Customer further acknowledges and agrees that the Company shall take ownership of the energy efficiency capacity rights associated with said Project(s) and shall, at its sole discretion, aggregate said capacity into the PJM market through an auction. Any proceeds from any such bids accepted by PJM will be used to offset the costs charged to the Customer and other of the Company's customers for compliance with state mandated energy efficiency and/or peak demand requirements
- b. The Company acknowledges that some of Customer's Energy Projects contemplated in this paragraph may have been performed under certain other federal and/or state programs in which certain parameters are required to be maintained in order to retain preferential financing or other government benefits (individually and collectively, as appropriate, "Benefits"). In the event that the use of any such project by the Company in any way affects such Benefits, and upon written request from the Customer, Company will release said Customer's Energy Project(s) to the extent necessary for Customer to meet the prerequisites for such Benefits. Customer acknowledges that such release (i) may affect Customer's cash rebate discussed in Article 3 below; and (ii) will not affect any of Customer's other requirements or obligations.
- c. Any future Customer Energy Project(s) committed by Customer shall be subject to a separate application and, upon approval by the Commission, said projects shall become part of this Agreement.
- d. Customer will provide Company or Company's agent(s) with reasonable assistance in the preparation of the Commission's standard joint application for approval of this Agreement ("Joint Application") that will be filed with the Commission, with such Joint Application being consistent with then current Commission requirements.
- e. Upon written request and reasonable advance notice, Customer will grant employees or authorized agents of either the Company or the Commission reasonable, pre-arranged access to the Customer Energy Project(s) for purposes of measuring and verifying energy savings and/or peak demand reductions resulting from the Customer Energy Project(s). It is expressly agreed that consultants of either the Company or the Commission are their respective authorized agents.
- 2. Joint Application to the Commission. The Parties will submit the Joint Application using the Commission's standard "Application to Commit Energy Efficiency/Peak Demand Reduction Programs" ("Joint Application") in which they will seek the Commission's approval of (i) this Agreement: (ii) the commitment of the Customer Energy Project(s) for inclusion in the Company Plan; and (iii) the Customer's Cash Rebate.

The Joint Application shall include all information as set forth in the Commission's standard form which, includes without limitation;

- A narrative description of the Customer Energy Project(s), including but not limited to, make, model and year of any installed and/or replaced equipment;
- ii. A copy of this Agreement; and
- iii. A description of all methodologies, protocols, and practices used or proposed to be used in measuring and verifying program results.

- 3. Customer Cash Rebate. Upon Commission approval of the Joint Application, Customer shall provide Company with a W-9 tax form, which shall at a minimum include Customer's tax identification number. Within the greater of 90 days of the Commission's approval of the Joint Application or the completion of the Customer Energy Project, the Company will issue to the Customer the Cash Rebate in the amount set forth in the Commission's Finding and Order approving the Joint Application.
 - a. Customer acknowledges: i) that the Company will cap the Cash Rebate at the lesser of 50% of Customer Energy Project(s) costs or \$250,000; ii) the maximum rebate that the Customer may receive per year is \$500,000 per Taxpayer Identification Number per utility service territory; and iii) if the Customer Energy Project qualifies for a rebate program approved by the Commission and offered by the Company, Customer may still elect to file such project under the Company's mercantile customer self direct program, however the Cash Rebate that will be paid shall be discounted by 25%; and
 - b. Customer acknowledges that breaches of this Agreement, include, but are not limited to:
 - Customer's failure to comply with the terms and conditions set forth in the Agreement, or its equivalent, within a reasonable period of time after receipt of written notice of such non-compliance;
 - ii. Customer knowingly falsifying any documents provided to the Company or the Commission in connection with this Agreement or the Joint Application.
 - c. In the event of a breach of this Agreement by the Customer, Customer agrees and acknowledges that it will repay to the Company, within 90 days of receipt of written notice of said breach, the full amount of the Cash Rebate paid under this Agreement. This remedy is in addition to any and all other remedies available to the Company by law or equity.
- 4. Termination of Agreement. This Agreement shall automatically terminate:
 - a. If the Commission fails to approve the Joint Agreement;
 - b. Upon order of the Commission; or
 - c. At the end of the life of the last Customer Energy Project subject to this Agreement.

Customer shall also have an option to terminate this Agreement should the Commission not approve the Customer's Cash Rebate, provided that Customer provides the Company with written notice of such termination within ten days of either the Commission issuing a final appealable order or the Ohio Supreme Court issuing its opinion should the matter be appealed.

- 5. Confidentiality. Each Party shall hold in confidence and not release or disclose to any person any document or information furnished by the other Party in connection with this Agreement that is designated as confidential and proprietary ("Confidential Information"), unless: (i) compelled to disclose such document or information by judicial, regulatory or administrative process or other provisions of law; (ii) such document or information is generally available to the public; or (iii) such document or information was available to the receiving Party on a non-confidential basis at the time of disclosure.
 - a. Notwithstanding the above, a Party may disclose to its employees, directors, attorneys, consultants and agents all documents and information furnished by the other Party in connection with this Agreement, provided that such employees, directors, attorneys,

- consultants and agents have been advised of the confidential nature of this information and through such disclosure are deemed to be bound by the terms set forth herein.
- A Party receiving such Confidential Information shall protect it with the same standard of care as its own confidential or proprietary information.
- c. A Party receiving notice or otherwise concluding that Confidential Information furnished by the other Party in connection with this Agreement is being sought under any provision of law, to the extent it is permitted to do so under any applicable law, shall endeavor to: (i) promptly notify the other Party; and (ii) use reasonable efforts in cooperation with the other Party to seek confidential treatment of such Confidential Information, including without limitation, the filing of such information under a valid protective order.
- d. By executing this Agreement, Customer hereby acknowledges and agrees that Company may disclose to the Commission or its Staff any and all Customer information, including Confidential Information, related to a Customer Bnergy Project, provided that Company uses reasonable efforts to seek confidential treatment of the same.
- 6. Taxes. Customer shall be responsible for all tax consequences (if any) arising from the payment of the Cash Rebate.
- 7. Notices. Unless otherwise stated herein, all notices, demands or requests required or permitted under this Agreement must be in writing and must be delivered or sent by overnight express mail, courier service, electronic mail or facsimile transmission addressed as follows:

If to the Company:

FirstBnergy Service Company 76 South Main Street Akron, OH 44308 Attn: Victoria Nofziger

Telephone: 330-384-4684 Fax: 330-761-4281

Email: vmnofziger@firstenergycorp.com

If to the Customer:

Customer Name: Shaun Kochivar Address: 250 E Parkcenter Blvd City, State Zip: Boise, ID 83706 Attn: Energy Department Telephone:208-395-4918 Fax:208-395-4508 Email:shaun.kochivar@supervalu.com

- or to such other person at such other address as a Party may designate by like notice to the other Party. Notice received after the close of the business day will be deemed received on the next business day; provided that notice by facsimile transmission will be deemed to have been received by the recipient if the recipient confirms receipt telephonically or in writing.
- 8. Authority to Act. The Parties represent and warrant that they are represented by counsel in connection with this Agreement, have been fully advised in connection with the execution thereof, have taken all legal and corporate steps necessary to enter into this Agreement, and that the undersigned has the authority to enter into this Agreement, to bind the Parties to all provisions herein and to take the actions required to be performed in fulfillment of the undertakings contained herein.
- 9. Non-Waiver. The delay or failure of either party to assert or enforce in any instance strict performance of any of the terms of this Agreement or to exercise any rights hereunder conferred, shall not be construed as a waiver or relinquishment to any extent of its rights to assert or rely upon such terms or rights at any later time or on any future occasion.
- 10. Entire Agreement. This Agreement, along with related exhibits, and the Company's Rider DSE, or its equivalent, as amended from time to time by the Commission, contains the Parties' entire understanding with respect to the matters addressed herein and there are no verbal or collateral representations, undertakings, or agreements not expressly set forth herein. No change in, addition to, or waiver of the terms of this Agreement shall be binding upon any of the Parties unless the same is set forth in writing and signed by an authorized representative of each of the Parties. In the event of any conflict between Rider DSE or its equivalent and this document, the latter shall prevail.
- 11. Assignment. Customer may not assign any of its rights or obligations under this Agreement without obtaining the prior written consent of the Company, which consent will not be unreasonably withheld. No assignment of this Agreement will relieve the assigning Party of any of its obligations under this Agreement until such obligations have been assumed by the assignee and all necessary consents have been obtained.
- 12. Severability. If any portion of this Agreement is held invalid, the Parties agree that such invalidity shall not affect the validity of the remaining portions of this Agreement, and the Parties further agree to substitute for the invalid portion a valid provision that most closely approximates the economic effect and intent of the invalid provision.
- Governing Law. This Agreement shall be governed by the laws and regulations of the State of Ohio, without regard to its conflict of law provisions.
- 14. Execution and Counterparts. This Agreement may be executed in multiple counterparts, which taken together shall constitute an original without the necessity of all parties signing the same page or the same documents, and may be executed by signatures to electronically or telephonically transmitted counterparts in lieu of original printed or photocopied documents. Signatures transmitted by facsimile shall be considered original signatures.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their duly authorized officers or representatives as of the day and year set forth below.

The Cleveland Electric Illuminating Company
(Company)
By: Jah (Carya
Title: N.P. Of Energy Efficiency
Date: 2 - 18 - 13
Save A Lot Food Stores/ SuperValu_
By: (Customer)
Tille: MGR of Energy Projects
Date: 1/18/13

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

3/29/2013 11:24:31 AM

in

Case No(s). 13-0758-EL-EEC

Summary: Application to Commit Energy Efficiency/Peak Demand Reduction Programs of The Cleveland Electric Illuminating Company and Save A Lot Food Stores electronically filed by Ms. Jennifer M. Sybyl on behalf of The Cleveland Electric Illuminating Company and Save A Lot Food Stores