

NC

FILE



The Public Utilities Commission of Ohio

13-708-EL-AGG

22

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Date Received	Case Number	Version
	- EL-AGG	August 2004

CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-5 Experience). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

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A. APPLICANT INFORMATION

A-1 Applicant's legal name, address, telephone number and web site address

Legal Name The Heller Group, Inc. dba 3-S-Energy

Address 10333 Harwin #425, Houston, TX 77036

Telephone # (832) 518-4804

Web site address (if any) www.thginc.net

A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name 3-S-Energy (The Heller Group, Inc.)

Address 10333 Harwin #425, Houston, TX 77036

Telephone # (832) 518-4809

Web site address (if any) www.3-s-energy.com (coming soon)

A-3 List all names under which the applicant does business in North America

The Heller Group, Inc.

The Heller Group

THG, Inc.

3-S-Energy

3SE

The Heller Group, Inc. dba 3-S-Energy

A-4 Contact person for regulatory or emergency mat

Name Lee Heller

Title CEO/Owner



Lee Heller

Office: 832.518.4820
Fax: 877.373.3865
E-Mail: 3-S-Energy.com
www.3-s-energy.com

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business
Technician SAA Date Processed MAR 19 2013

Business address 10333 Harwin #425, Houston, TX 77036
Telephone # (832) 518-4804 Fax # (832) 518-4810
E-mail address (if any) www.thginc.net

A-5 Contact person for Commission Staff use in investigating customer complaints

Name Lee Heller
Title CEO/Owner
Business address 10333 Harwin #425, Houston, TX 77036
Telephone # (832) 518-4804 Fax # (832) 518-4810
E-mail address (if any) www.thginc.net

A-6 Applicant's address and toll-free number for customer service and complaints

Customer Service address 10333 Harwin #425, Houston, TX 77036
Toll-free Telephone # (832) 518-4804 Fax # (832) 518-4810
E-mail address (if any) www.thginc.net

A-7 Applicant's federal employer identification number # 203142735

A-8 Applicant's form of ownership (check one)

- | | |
|--|--|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other _____ |

A-9 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

- | | | | | |
|--|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| <input type="checkbox"/> First Energy | | | | |
| <input type="checkbox"/> Ohio Edison | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Toledo Edison | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Cleveland Electric Illuminating | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Cincinnati Gas & Electric | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Monongahela Power | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> American Electric Power | | | | |
| <input type="checkbox"/> Ohio Power | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Columbus Southern Power | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Dayton Power and Light | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |

- A-10** Provide the approximate start date that the applicant proposes to begin delivering services

January 1, 2013

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-11** **Exhibit A-11 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-12** **Exhibit A-12 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.
- A-13** **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-14** **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15** **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2** **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).

B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-5 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-6 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3** **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4** **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant’s financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5** **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant’s CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6** **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody’s Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant.
- C-7** **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8** **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

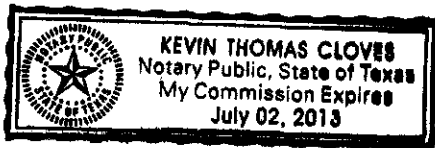
C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application. ✓

Ree Hill
Signature of Applicant & Title

Sworn and subscribed before me this 15th day of January, 2013.
Month Year

K. Thomas
Signature of official administering oath

Kevin Thomas Cloves
Print Name and Title



My commission expires on 7/2/2013

AFFIDAVIT

State of Texas :

Huron ss.
(Town)

County of Harris :

Lee Heller, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the president (Office of Affiant) of BS Energy (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

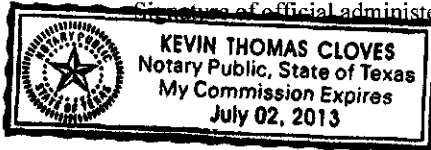
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

[Signature], President
Signature of Affiant & Title

Sworn and subscribed before me this 15th day of January, 2013.
Month Year

[Signature]
Signature of official administering oath

Kevin Thomas Cloves
Print Name and Title



My commission expires on 7-2-2013

"Exhibits A-11 through A-15"

"Exhibit A-11 'Principal, Officers, Directors, & Partners'" – Lee Heller (CEO)/832.518.4804 & Paul Paras (President)/832.518.4809

"Exhibit A-12 'Corporate Structure'" – S-Corp / The Heller Group, Inc. (S Corp) → dba 3-S-Energy

"Exhibit A-13 'Company History'" – Incorporated 2005, Sales & Telesales Organization for Fortune 100 companies (www.thginc.net).

"Exhibit A-14 'Article of Incorporation & Bylaws'" –See Articles of Incorporation (following these attachment pages 1-3)

"Exhibit A-15 'Secretary of State'" – See Secretary of State of Ohio Certificate (following these attachment pages 1-3)

"Exhibits B1 through B6"

"Exhibit B-1 'Jurisdictions of Operations'" – The Heller Group, Inc. is an authorized/certified Corporation currently selling in Texas & Illinois in all zones allowed by our Providers.

"Exhibit B-2 'Experience & Plans'" – The Heller Group, Inc. has been in operation for over 7 years and has the capability to grow at a very efficient pace due to our internal setup. Our consulting services allow our customers superb service, education, and satisfaction because of our Energy Provider relationships & our commitment/experience in the commercial electricity & natural gas realm. Customer Care is a vital part of our retainment strategy and our in-house reps always strive to cure all customer issues about their Energy Provider, billing statements, or random inquiries about their specific market(s).

"Exhibit B-3 'Summary of Experience'" – The Heller Group, Inc. has sold commercial electricity in numerous States/markets (TX, IL, OH) for many years. In TX alone, we sell anywhere from 2-15 million annual kwh monthly. With our growth, the numbers are steadily increasing and our out-of-state numbers are on an upward trend as well. Our customer meter total is close to 1,700 meters in TX and we serve all zones in TX. We sell in IL (ComEd & Ameren) & OH (Duke exclusively currently). We need the capability to sell in all Ohio zones, hence our application for a license.

"Exhibit B-4 'Disclosure of Liabilities and Investigations'" – The Heller Group, Inc. currently has no liabilities, investigations, or matters that can adversely impact the ability to provide the services it is seeking to be certified for.

"Exhibit B-5 'Disclosure of Consumer Protection Violations'" - No

"Exhibit B-6 'Disclosure of Certification Denial, Curtailment, Suspension, or Revocation'" - No

"Exhibits C-1 through C-9"

"Exhibit C-1 'Annual Reports'" – Private entity, see attached 2011 & 2012 financial reports.

"Exhibit C-2 'SEC Filings'" – Not required to file with the SEC. Have never had an SEC issue.

"Exhibit C-3 'Financial Statements'" – See attached 2011 & 2012 financial reports.

"Exhibit C-4 'Financial Arrangements'" – No financial arrangements.

"Exhibit C-5 'Forecasted Financial Statements'" – See attached 2013 projections.

"Exhibit C-6 'Credit Rating'" – Experian report attached.

"Exhibit C-7 'Credit Report'" – Experian report attached.

"Exhibit C-8 'Bankruptcy Information'" – No bankruptcy information.

"Exhibit C-9 'Merger Information'" – No merger information.

Attachments to follow:

“Articles of Incorporation” per Exhibit A-14

“Ohio Secretary of State Certificate” per Exhibit A-15

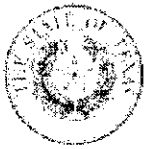
“2011 & 2012 Financial Statements” per Exhibit C-3

“2013 Forecasted Financial Statements” per Exhibit C-5

“Credit Rating/Report” per Exhibit C-6 & C-7

Secretary of State
P.O. Box 13697
Austin, TX 78711-3697
FAX: 512/463-5709

Filing Fee: \$300



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Secretary of State of Texas
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**Articles of Incorporation
Pursuant to Article 3.02
Texas Business
Corporation Act**

Article 1 - Corporate Name

The name of the corporation is as set forth below:

The Heller Group, Inc.

The name must contain the word "corporation", "company", "incorporated," or an abbreviation of one of these terms. The name must not be the same as, deceptively similar to that of an existing corporate, limited liability company, or limited partnership name on file with the secretary of state. A preliminary check for the "name availability" is recommended.

Article 2 - Registered Agent and Registered Office (Select and complete either A or B and complete C)

☐ A. The initial registered agent is an organization (cannot be corporation named above) by the name of:

OR

☒ B. The initial registered agent is an individual resident of the state whose name is set forth below:

Name:
Lee Scott Heller

C. The business address of the registered agent and the registered office address is:

Street Address:
1423 Pambrooke Lane Houston TX 77094

Article 3 - Directors

The number of directors constituting the initial board of directors and the names and addresses of the person or persons who are to serve as directors until the first annual meeting of shareholders or until their successors are elected and qualified are set forth below:

Director 1: Lee Scott Heller

Street Address: 1423 Pambrooke Lane Houston TX, USA 77094

Article 4 - Authorized Shares

The total number of shares the corporation is authorized to issue and the par value of each of such shares, or a statement that such shares are without par value, is set forth below.

Number of Shares	Par Value (must choose and complete either A or B)	Class	Series
1000	<input checked="" type="checkbox"/> A. has a par value of \$1.00 <input type="checkbox"/> B. without par value.		

If the shares are to be divided into classes you must set forth the designation of each class, the number of shares of each class, and the par value (or statement of no par value), of each class. If shares of a class are to be issued in series, you must provide the designation of each series. The preferences, limitations, and relative rights of each class or series must be stated in space provided for supplemental information.

Article 5 - Duration

The period of duration is perpetual.

Article 6 - Purpose

The purpose for which the corporation is organized is for the transaction of any and all lawful business for which corporations may be incorporated under the Texas Business Corporation Act.

Supplemental Provisions / Information

[The attached addendum, if any, is incorporated herein by reference.]

Effective Date of Filing

☒ A. This document will become effective when the document is filed by the secretary of state.

OR

☐ B. This document will become effective at a later date, which is not more than ninety (90) days from the date of its filing by the secretary of state. The delayed effective date is:

Name Reservation Document Number

94449800002

Incorporator

The name and address of the incorporator is set forth below.

Mr. Lee Heller 1423 Pambroke Lane Houston, Tx 77094

EXECUTION

The undersigned incorporator signs these articles of incorporation subject to the penalties imposed by law for the submission of a false or fraudulent document.

Lee Scott Heller
Signature of incorporator.

FILING OFFICE COPY



DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
01/28/2013	201302500935	FOREIGN FOR PROFIT CORPORATION - LICENSE (FLF)	125.00	.00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

THE HELLER GROUP
LEE HELLER
10333 HARWIN DR., STE 425
HOUSTON, TX 77036

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Jon Husted

2168568

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

3-S-ENERGY (THE HELLER GROUP, INC.)

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

FOREIGN FOR PROFIT CORPORATION - LICENSE

201302500935

Authorization to transact business in Ohio is hereby given, until surrender, expiration or
cancellation of this license.



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 25th day of January, A.D.
2013.

Jon Husted

Ohio Secretary of State

The Heller Group, Inc.
Comparative Quarterly Statements of Revenues and Expenses - Income Tax Basis
For the Four Quarters Ended December 31, 2011

	Quarter Ended March 31, 2011	Quarter Ended June 30, 2011	Quarter Ended Sept. 30, 2011	Quarter Ended Dec. 31, 2011	Year To Date Dec. 31, 2011
Revenues					
Fee income	\$ 321,492	\$ 641,068	\$ 683,884	\$ 548,442	\$ 2,194,885
Total Revenues	321,492	641,068	683,884	548,442	2,194,885
Cost of Goods Sold					
Cost of sales	125,704	245,482	103,623	88,291	563,100
Total Cost of Goods Sold	125,704	245,482	103,623	88,291	563,100
Gross Profit	195,788	395,586	580,261	460,151	1,631,785
Operating Expenses					
Advertising	3,988	3,019	3,932	0	10,939
Auto	914	1,518	1,256	6,007	9,695
Bank charges	760	1,467	721	559	3,506
Computer	1,212	3,405	1,404	8,899	14,920
Contract labor	23,679	28,343	75,905	49,005	176,932
Depreciation	903	5,761	8,574	62,029	77,267
Dues and subscriptions	20	415	229	226	891
Entertainment	2,940	3,181	2,285	2,698	11,104
Equipment rental	1,092	122	0	743	1,956
Insurance	698	0	1,461	1,403	3,562
Interest	319	697	466	(881)	600
Licenses and taxes	429	0	557	1,188	2,174
Office	3,093	8,087	8,815	13,546	33,541
Payroll - officer	15,000	15,000	7,500	25,000	62,500
Payroll - other	147,005	232,273	224,287	292,287	895,851
Payroll taxes	22,756	31,355	27,589	34,558	116,257
Postage	28	135	21	338	521
Professional fees	495	425	186	1,771	2,877
Rent	9,864	10,190	13,858	18,774	52,685
Repairs and maintenance	577	7,666	39	201	8,482
Telephone	590	2,803	870	1,212	5,476
Travel	8,320	1,943	4,052	5,951	20,266
Utilities	1,376	717	1,312	1,644	5,049
Total Operating Expenses	246,055	358,521	385,320	527,156	1,517,051
Net Income (Loss)	\$ (50,268)	\$ 37,065	\$ 194,941	\$ (67,004)	\$ 114,734

The Heller Group, Inc.

Comparative Quarterly Statements of Revenues and Expenses - Income Tax Basis For the Four Quarters Ended December 31, 2012

	Quarter Ended March 31, 2012	Quarter Ended June 30, 2012	Quarter Ended Sept. 30, 2012	Quarter Ended Dec. 31, 2012	Year To Date Nov. 30, 2012
Revenues					
Fee income	\$ 784,116	\$ 691,234	\$ 906,954	\$ 2,583,588	\$ 4,965,891
Total Revenues	784,116	691,234	906,954	2,583,588	4,965,891
Cost of Goods Sold					
Cost of sales	277,742	208,485	443,795	1,962,447	2,892,469
Total Cost of Goods Sold	277,742	208,485	443,795	1,962,447	2,892,469
Gross Profit	506,373	482,749	463,159	621,141	2,073,422
Operating Expenses					
Advertising	2,119	2,072	1,023	114	5,328
Auto	1,458	3,001	5,003	2,770	12,232
Bank charges	1,029	770	1,357	1,134	4,289
Computer	6,336	3,480	4,436	740	14,991
Contract labor	24,835	39,333	65,293	42,746	172,207
Depreciation	516	3,859	11,484	7,656	23,515
Dues and subscriptions	192	1,534	69	19	1,814
Employee loan default	3,181	0	0	618	3,799
Entertainment	2,005	2,735	3,648	3,101	11,488
Equipment rental	6,500	5,325	4,863	3,202	19,891
Insurance	2,858	3,157	1,726	1,151	8,892
Interest	1,367	344	1,854	1,170	4,736
Licenses and taxes	64	0	0	188	252
Office	3,310	9,933	5,655	9,231	28,129
Payroll - officer	18,000	18,000	21,000	20,664	77,664
Payroll - other	228,265	265,259	248,402	316,624	1,058,550
Payroll taxes	23,958	27,096	23,872	25,807	100,734
Postage	146	246	82	270	743
Professional fees	1,554	0	0	6,625	8,179
Rent	17,648	17,648	12,294	14,037	61,625
Repairs and maintenance	73	1,580	196	424	2,273
Telephone	679	870	1,764	593	3,906
Travel	2,690	5,154	3,407	4,055	15,305
Utilities	1,464	2,121	2,067	1,227	6,879
Total Operating Expenses	350,246	413,518	419,494	464,165	1,647,423
Net Income (Loss)	\$ 156,127	\$ 69,232	\$ 43,664	\$ 156,976	\$ 426,000

3SE 2013 Projection

		Year 1	grow every year by at least 80%
Income	\$	195,000.00	
Electricity Contracts	\$	195,000.00	
Nat Gas Contracts	\$	0.00	
Expenses	\$	125,400.00	
Overhead			
start up expenses			
Net Income		\$69,600.00	
Profit Sharing			
Accumulated Cash Flow		\$69,600.00	

|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

		Year 1	
Overhead	Rate	months	Total
Paul's salary	\$ 2,000.00	12	\$ 24,000.00
Employee #1			\$ 0.00
			\$ 0.00
			\$ 0.00
Misc			\$ 0.00
Commissions	\$ 97,500.00	12	\$ 97,500.00
Broker Bonus (UFC)			\$ 3,900.00
Total			\$ 125,400.00



Report

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Report Originally Retrieved 12/14/2012

Note: This report was previously requested and billed to your account within the past 7 days. You will not be charged to see it again now.

For help reading this report, please review our sample report.

Search Inquiry: The Heller Group / Houston / TX / (My company)

CreditScoreSM Report

as of: 12/14/12 17:19 ET

The Heller Group, Inc

Address:	1423 Pambroke Ln Houston, TX 77094-3071 United States	Experian File Established:	June 2005
Experian BIN:	785351253	Experian Years on File:	7 Years
Family Linkage:		Years in Business:	More than 7 Years
Ultimate Parent	The Heller Group, Inc 1423 Pambroke Ln Houston, TX		
Branches / Alternative Locations	The Heller Group, Inc 1423 Pambroke Ln Houston, TX The Heller Group, Inc 10333 Harwin Dr Ste 425 Houston, TX		
This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.		Payment Tradelines:	1
		UCC Filings:	0
		Businesses Scoring Worse:	62%
		Bankruptcies:	0
		Liens:	0
		Judgments Filed:	0
		Collections:	0

Credit Summary

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Credit Ranking Score: 62

High
Risk



Low
Risk

The objective of the Credit Ranking Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of commercial accounts with no recent updates.
- Number of recently active commercial accounts.
- Number of commercial accounts continuously updated

Recommended Action: Low-Medium Risk

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