#### BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of The Dayton Power and Light Company for Approval of its Market Rate Offer.	) ) )	Case No. 12-426-EL-SSO
In the Matter of the Application of The Dayton Power and Light Company for Approval of Revised Tariffs.	) ) )	Case No. 12-427-EL-ATA
In the Matter of the Application of The Dayton Power and Light Company for Approval of Certain Accounting Authority.	) ) )	Case No. 12-428-EL-AAM
In the Matter of the Application of The Dayton Power and Light Company for Waiver of Certain Commission Rules.	) ) )	Case No. 12-429-EL-WVR
In the Matter of the Application of The Dayton Power and Light Company to Establish Tariff Riders.	) ) )	Case No. 12-672-EL-RDR

#### DIRECT TESTIMONY OF JAMES D. WILLIAMS

## On Behalf of The Office of the Ohio Consumers' Counsel 10 West Broad Street, Suite 1800 Columbus, Ohio 43215-3485

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# **ATTACHMENTS**

JDW-1	List of Previous Testimony Filed at the PUCO by James Williams
JDW-2	DP&L Response to OCC Interrogatory No. 75
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JDW-4	DP&L Response to OCC Interrogatory No. 77
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JDW-15	DP&L Response to OCC Interrogatory No. 92
JDW-16	DP&L Response to OCC Interrogatory No. 102
JDW-17	January 15, 2013 PUCO Ohio Utility Rate Survey
JDW-18	January 15, 2008 PUCO Ohio Utility Rate Survey
JDW-19	DP&L Response to OCC Request for Production of Document No. 52
JDW-20	Ohio Quick Facts from U.S. Census Bureau
JDW-21	Montgomery County Quick Facts from U.S. Census Bureau
JDW-22	Dayton Quick Facts from U.S. Census Bureau
JDW-23	Fayette County Quick Facts from U.S. Census Bureau
JDW-24	Clinton County Quick Facts from U.S. Census Bureau
JDW-25	DP&L Response to OCC Request for Production of Documents No. 17
JDW-26	DP&L Response to OCC Interrogatory No.103

# 1 I. INTRODUCTION

3	<i>Q1</i> .	PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND POSITION.
4	<i>A1</i> .	My name is James D. Williams. My business address is 10 West Broad Street,
5		Suite 1800, Columbus, Ohio 43215-3485. I am employed by the Office of the
6		Ohio Consumers' Counsel ("OCC") as a Senior Consumer Protection Research
7		Analyst.
8		
9	<i>Q2</i> .	PLEASE BRIEFLY SUMMARIZE YOUR EDUCATION AND
10		PROFESSIONAL EXPERIENCE.
11	<i>A2</i> .	I am a 1994 graduate of Webster University, in St. Louis, Missouri, with a
12		Master's in Business Administration, and a 1978 graduate of Franklin University,
13		in Columbus, Ohio, with a Bachelor of Science, Engineering Technology. My
14		professional experience includes a career in the Air Force and over 17 years of
15		utility regulatory experience with the OCC.
16		
17		Initially, I served as a compliance specialist with the OCC and my duties included
18		the development of compliance programs for electric, natural gas and water
19		industries. Later, I was appointed to manage all of the agency compliance
20		specialists who were developing compliance programs in each of the utility
21		industries. After six years, my role evolved into the management of the OCC
22		consumer hotline, the direct service provided to consumers to resolve complaints
23		and inquiries that involve Ohio utilities.

1	My position has since evolved into the Senior Consumer Protection Research
2	Analyst. In this capacity, I am responsible for researching and recommending
3	positions on a host of policy issues that affect residential consumers. I have been
4	directly involved in the development of comments in various rulemaking
5	proceedings at the Public Utilities Commission of Ohio ("PUCO" or "the
6	Commission") and the Ohio Development Services Agency ("ODSA")
7	advocating consumer protections, utility service affordability, and the provision of
8	reasonable access to essential utility services for residential consumers. I
9	represent the OCC on the Consumer Protection Subcommittee of the National
10	Association of State Utility Consumer Advocates ("NASUCA") and have
11	participated in the development of policy positions in that organization, including
12	efforts to reduce disconnections, improve customer privacy, and reducing charges
13	for paying utility bills.
14	
15	Specifically related to this proceeding, my experience has involved helping
16	formulate OCC positions in rulemakings on the subject of the Disconnection of
17	Natural Gas, or Electric Service for Residential Customers, set forth in Ohio
18	Admin. Code 4901:1-18 and the electric Percentage of Income Payment Plan Plus
19	("PIPP Plus") rules set forth in Ohio Admin. Code 122:5-3. I represent the OCC
20	on the Public Benefits Advisory Board ("PBAB"), a state mandated body that
21	advises policy makers on low-income assistance matters.
$\mathbf{r}$	

22

1	<i>Q3</i> .	HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY OR TESTIFIED
2		BEFORE THIS COMMISSION?
3	<i>A3</i> .	Yes. The cases in which I have submitted testimony and/or have testified before
4		the Commission can be found in attachment JDW-1.
5		
6	II.	PURPOSE OF MY TESTIMONY
7		
8	<i>Q4</i> .	WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS
9		PROCEEDING?
10	<i>A4</i> .	I am providing testimony on behalf of OCC and recommending that the
11		Commission consider customer bill affordability prior to approving any
12		aspect of the proposed Standard Service Offer ("SSO") that impacts the
13		amount of the electric bills for residential customers of Dayton Power and
14		Light ("DP&L" or "the Utility").
15		
16	Q5.	WHAT ARE YOUR GENERAL RECOMMENDATIONS?
17	A5.	I recommend that the Commission initiate a review of credit and
18		collection policies and practices to examine ways to reduce the high
19		number of disconnections being experienced by DP&L residential
20		customers while keeping rates affordable. I also recommend additional
21		bill payment assistance funding for residential customers.

1	Q6.	PLEASE SUMMARIZE YOUR QUALIFICATIONS IN REGARD TO
2		ADDRESSING UTILITY SERVICE AFFORDABILITY ISSUES.
3	<i>A6</i> .	I routinely review and analyze pleadings filed by the utilities concerning various
4		customer service matters including the impact that rate changes will have on
5		residential consumers. In addition, I review reports such as the Ohio Poverty
6		Report, U.S. Census Bureau reports, reports concerning the Low-Income Home
7		Energy Assistance Program ("LIHEAP"), reports related to utility service
8		affordability, and employment data from the Bureau of Labor Statistics ("BLS")
9		concerning the level of poverty and unemployment in the state. I also review
10		reports from organizations such as the National Consumer Law Center ("NCLC")
11		related to utility affordability for at-risk populations including, but not limited to
12		low-income Ohioans, the elderly, and those with medical needs.
13		
14	III.	AFFORDABILITY OF RETAIL ELECTRIC SERVICE
15		
16	Q7.	DOES OHIO POLICY ADDRESS AFFORDABILITY IN REGARDS TO THE
17		PRICE OF ELECTRICITY?
18	A7.	Yes.
19		

1	<i>Q8</i> .	WHAT IS OHIO POLICY REGARDING AFFORDABILITY OF
2		ELECTRICITY?
3	<i>A8</i> .	It is my understanding that R.C.4928.02(A) and (L), set forth the State policy
4		concerning reasonably priced retail electric service:
5		(A) Ensure the availability to consumers of adequate, reliable,
6		safe, efficient, nondiscriminatory, and reasonably priced
7		retail electric service; (Emphasis added.)
8		and
9		(L) <i>Protect[ing] at-risk populations</i> , including, but not limited
10		to, when considering implementation of any new advanced
11		energy or renewable energy resources; (Emphasis added)
12		
13		Based on my understanding of this language, I recommend that the Commission
14		advance the policy of the state (described above) by considering affordability of
15		DP&L's current electric rates when rendering its decision on the Application to
16		establish an Electric Security Plan ("ESP") in this case.
17		
18	Q9.	WHAT IMPACT WOULD THE ESTABLISHMENT OF A NEW ELECTRIC
19		SECURITY PLAN HAVE ON THE AFFORDABILITY OF RETAIL
20		ELECTRIC SERVICE FOR RESIDENTIAL CUSTOMERS?
21	<i>A9</i> .	As can be seen on Table 1 below, a significant number of DP&L residential
22		customers are currently struggling to afford electric service under the existing

1	Electric Security Plan ("ESP") rates. <sup>1</sup> Any proposed modification in the ensuing
2	ESP rates that does not reduce the current rates or results in higher electric bills
3	for DP&L's residential customers will have a negative financial impact on them.
4	Table 1 provides a summary based on PUCO and other $2011/2012$ data of the
5	number of residential customers who were disconnected for non-payment,
6	customers on the low-income PIPP Plus, and the average number of customers on
7	a monthly basis who were on a Commission-ordered payment plan. I consider
8	these customers to be part of the at-risk population that R.C. 4928.02(L)
9	specifically mentions.

10

 Table 1: DP&L Disconnections and Payment Plans

Description	Total (2012)	Percentage
Disconnections for Non-payment <sup>2</sup>	34,389	7.5
Number of Customers on PIPP Plus <sup>3</sup>	35,715	7.8
Number of Customers on Payment Plans <sup>4</sup>	22,701/ 78,502 <sup>5</sup>	17.3

<sup>&</sup>lt;sup>1</sup>In the Matter of the Application of The Dayton Power and Light Company for Approval of Its Electric Security Plan, Case No. 08-1094-EL-SSO.

<sup>&</sup>lt;sup>2</sup> DP&L Response to OCC Interrogatory No. 75 (Attached herein as JDW-2).

<sup>&</sup>lt;sup>3</sup> DP&L Response to OCC Interrogatory No. 86 (Attached herein as JDW-3).

<sup>&</sup>lt;sup>4</sup>In the Matter of the Commission's Review of Chapters 4901-1-17 and 4901:1-18, and Rules 4901:1-5-07, 4901:1-10-22, 4901:1-13-11, 4901:1-15-17, 4901:1-21-14, and 4901:1-29-12 of the Ohio Administrative Code, Case No. 08-723-AU-ORD, PIPP Plus Metrics Data reported to the PUCO Staff and is provided to OCC upon request. According to PIPP Plus Metrics Data, the average number of customers on Commission-ordered extended payment plans on a monthly basis.

<sup>&</sup>lt;sup>5</sup> DP&L Response to OCC Interrogatory No. 77 (attached herein as JDW-4) showed 78,502 customers on Commission-ordered payment plans in 2012. The 22,701 is the average number of customers on a Commission-ordered payment plan per month.

1	Table 1 indicates that 34,389 residential customers of DP&L were disconnected
2	for non-payment in 2012. In addition to the disconnections, another 35,715 (7.8
3	percent) of DP&L's residential customers participated in the specialized PIPP
4	Plus payment program in 2012. This is an increase of 1,670 customers from
5	2011. Finally, an additional 22,701 (5.0 percent) of DP&L's residential
6	customers were on other Commission-ordered payment plans during an average
7	month in 2012 in an effort to avoid disconnection of service. <sup>6</sup> Customers who
8	have household incomes that exceed the PIPP guidelines are eligible to apply for
9	other payment plans such as the one-ninth, one-sixth, and one-third payment plans
10	set forth in Ohio Admin. Code 4901:1-18-05(B).
11	
11 12	In order to qualify for these payment plans, customers must contact the utility and
	In order to qualify for these payment plans, customers must contact the utility and establish an inability to pay the bill and a desire to avoid further delinquency. <sup>7</sup>
12	
12 13	establish an inability to pay the bill and a desire to avoid further delinquency. <sup>7</sup>
12 13 14	establish an inability to pay the bill and a desire to avoid further delinquency. <sup>7</sup> There were a total of 78,502 customers on Commission-ordered payment plans in
12 13 14 15	establish an inability to pay the bill and a desire to avoid further delinquency. <sup>7</sup> There were a total of 78,502 customers on Commission-ordered payment plans in
12 13 14 15 16	establish an inability to pay the bill and a desire to avoid further delinquency. <sup>7</sup> There were a total of 78,502 customers on Commission-ordered payment plans in 2012.
12 13 14 15 16 17	establish an inability to pay the bill and a desire to avoid further delinquency. <sup>7</sup> There were a total of 78,502 customers on Commission-ordered payment plans in 2012. Thus, approximately 32.6 percent of the total number of residential customers

<sup>&</sup>lt;sup>6</sup> As shown in Table 3 later in this testimony, the 7.5 percent DP&L disconnection rate is much higher than the other Ohio electric utilities.

<sup>&</sup>lt;sup>7</sup> Ohio Admin. Code 4901:1-18-05(A).

1		economy, that result in customers struggling to pay electric bills, the numbers
2		show the magnitude of the problem that customers are having to afford their
3		electric service. <sup>8</sup> The Commission approves the rates that DP&L charges its
4		customers. The large number of customers struggling to make payment
5		demonstrates the importance of affordability as a factor that the Commission
6		should consider in rendering its decision on the proposed SSO in this case. To the
7		extent that the proposed SSO does not result in major rate reductions for
8		residential customers, then electric service is likely to continue to be unaffordable
9		for many residential customers. Such a result would not advance the policies of
10		the state, as discussed above.
11		
12	Q10.	DOES ENROLLMENT ON PERCENTAGE OF INCOME PAYMENT
13		PLAN PLUS ELIMINATE THE AFFORDABILITY CONCERNS FOR LOW-
14		INCOME CONSUMERS?
15	<i>A10</i> .	No.
16		
17	<i>Q11</i> .	PLEASE EXPLAIN WHY THE AVAILABILITY OF THE PERCENTAGE
18		OF INCOME PAYMENT PLAN PLUS PROGRAMDOES NOT
19		ELIMINATE THE AFFORDABILITY CONCERNS FOR LOW-INCOME
20		CONSUMERS?

<sup>&</sup>lt;sup>8</sup> The Ohio Poverty Report, Ohio Development Services Agency, February 2013 at page 10.

1	<i>A11</i> .	To qualify for PIPP Plus, customers must have a household income not exceeding
2		150 percent of the Federal Poverty Guidelines. <sup>9</sup> In the PIPP Plus program, rather
3		than paying the entire actual bill, PIPP Plus customers pay 6 percent of their
4		monthly household income (or ten percent if their home is an all-electric
5		dwelling) as a payment for their electric service, and the difference from the
6		actual bill accrues as an arrearage for the customers. <sup>10</sup> Customers are financially
7		responsible for these arrearages; however, there are provisions for credits towards
8		the arrearages if payments are made in-full and on-time. <sup>11</sup>
9		
10		Although PIPP Plus customers pay a percentage of their household income for
11		electric service, rather than the actual bill, they are still financially responsible for
12		the entire electric bill. Therefore, PIPP Plus can be an effective payment plan for
13		the lowest-income customers, but is not necessarily the most effective payment
14		plan for all at-risk low-income consumers. For example, a family of four with a
15		household income at 150 percent poverty qualifies for PIPP, but the installment
16		payment amount of \$167.63 <sup>12</sup> per month would exceed the average DP&L PIPP
17		Plus electric bill of \$132 in 2012. <sup>13</sup>
10		

<sup>&</sup>lt;sup>9</sup> Ohio Admin. Code 122:5-3-02.

<sup>&</sup>lt;sup>10</sup> Ohio Admin. Code 122:5-3-04.

<sup>&</sup>lt;sup>11</sup> Id.

<sup>&</sup>lt;sup>12</sup> Annual income for a family of four at 150 percent of the federal poverty guideline is \$34,574. With a 6 percent PIPP Plus payment level, the annual payment for electric is \$2,011.50 or \$167.63 monthly.

<sup>&</sup>lt;sup>13</sup> DP&L response to OCC Interrogatory No. 89 (Attached herein as JDW-5).

#### 1 Q12. HOW HAS THE AFFORDABILITY OF DP&L SERVICE CHANGED OVER

- 2 THE LAST SIX YEARS?
- 3 A12. Table 2 below provides a comparison of the average residential bill amount,

4 number of PIPP customers, number of PIPP disconnections, average

- 5 disconnection amounts and arrearages, customers reconnected using the
- 6 Commission winter reconnection procedures, and number of customers on

7 extended payment plans from 2012 with comparable 2007 data.

8

#### Table 2: Comparison of Affordability Data (2007 – 2012)

Description	2007	2012	Percentage Increase
Average Residential Customer Monthly Bill <sup>14</sup>	\$95	\$113	18.9
PIPP Customers Disconnected <sup>15</sup>	2,648	5,023	90.0
Customers Reconnected using Special Winter Order <sup>16</sup>	1,785	4,286	140.1
Average Disconnection Amount <sup>17</sup>	\$375	\$469	25.0
Average Amount Owed on Disconnection Notice <sup>18</sup>	\$192	\$272	41.7
Average Arrearages Owed for more than 60 Days <sup>19</sup>	\$410	\$447	9.0
Number of Customers on PIPP Plus <sup>20</sup>	21,242	35,715	68.1
Number of Customers on Payment Plan <sup>21</sup>	76,367	78,502	2.8

<sup>&</sup>lt;sup>14</sup> DP&L Response to OCC Interrogatory No. 90 (Attached herein as JDW-6).

<sup>&</sup>lt;sup>15</sup> DP&L Response to OCC Interrogatory No. 87 (Attached herein as JDW-7).

<sup>&</sup>lt;sup>16</sup> DP&L Response to OCC Interrogatory No. 81 (Attached herein as JDW-8)

<sup>&</sup>lt;sup>17</sup> DP&L Response to OCC Interrogatory No. 76 (Attached herein as JDW-9).

<sup>&</sup>lt;sup>18</sup> DP&L Response to OCC Interrogatory No. 83 (Attached herein as JDW-10).

<sup>&</sup>lt;sup>19</sup> DP&L Response to OCC Interrogatory No. 85 (Attached herein as JDW-11).

<sup>&</sup>lt;sup>20</sup> Refer to JDW-3.

<sup>&</sup>lt;sup>21</sup> Id.

1		Table 2 above demonstrates that the average DP&L residential bill has increased
2		by approximately 19 percent over the last six years. As shown later in my
3		testimony, DP&L's residential customers went from paying electric bills that
4		were below the average Ohio electric bill in 2008 to paying one of the highest
5		average electric bills in the state today. Along with that increase there has been a
6		90 percent increase in the number of PIPP customers being disconnected for non-
7		payment – a strong indicator that at-risk residential customers are not being
8		protected. Furthermore, there has been a 140 percent increase in the number of
9		customers who needed the special Commission winter reconnection procedures to
10		have services reconnected during the winter months. The amounts owed at the
11		time of disconnection have also increased by 25 percent on average and arrearage
12		amounts have grown by 41 percent. Enrollment on the PIPP Plus program has
13		grown by 68.1 percent. A 2.8 percent increase occurred in the number of
14		customers who enrolled on Commission-ordered payment plans.
15		
16	<i>Q13</i> .	DOES THE UNAFFORDABILITY OF ELECTRIC SERVICE RATES
17		NEGATIVELY IMPACT RESIDENTIAL CONSUMERS?
18	A13.	Yes it does.

1	Q14.	PLEASE DESCRIBE HOW THE UNAFFORDABILITY OF ELECTRIC
2		SERVICE RATES CAN NEGATIVELY IMPACT RESIDENTIAL
3		CONSUMERS?
4	<i>A14</i> .	Unaffordable electric rates can lead to a loss of service. There can be serious
5		health and safety concerns when residential customers lose access to electricity. <sup>22</sup>
6		This is especially true for disconnected customers who have young children,
7		disabled, ill, or elderly living in the home. <sup>23</sup> I am familiar with reports that
8		conclude that exposure to heat and cold kills thousands of people prematurely in
9		the United States each year. <sup>24</sup> Even though PUCO data shows that in 2012,
10		medical professionals certified that it would be especially dangerous to the health
11		of 6,316 <sup>25</sup> DP&L customers if electric services were disconnected, there may
12		have been even more people with the need for this protection. This is because
13		there are limits on the number of medical certifications available per household
14		and the duration of time in which medical certifications can be used. <sup>26</sup>
15		
16		Further demonstrating the health and safety concerns for the <i>at-risk</i> residential
17		customers, approximately 34.4 percent of the medical certifications that were used
18		in 2012 involved low-income PIPP customers. However, approximately 7.9
19		percent of DP&L customers are on the PIPP program. Therefore, a clear disparity
	22 .	

<sup>22</sup> Access to Utility Service, National Consumer Law Center, Fourth Edition, at 325.

<sup>23</sup> Affordable Home Energy and Health: Making the Connections, AARP Public Policy Institute, June 2010, at 6.

<sup>24</sup> Id, at 7.

<sup>25</sup> According to the PIPP Plus Metrics Data provided by the PUCO Staff.

 $<sup>^{26}</sup>$  Ohio Admin. Code 4901:1-18-06(C) limits the number of medical certifications to three per household in any twelve-month period, each with a duration of up to 30 days.

1		exists in the need for medical certifications by the lowest income DP&L
2		customers to prevent service disconnection. Affordable electric service promotes
3		public health to the extent that customers are able to adequately heat their homes
4		in the winter and cool homes in the summer. <sup>27</sup>
5		
6	Q15.	PLEASE DESCRIBE OTHER WAYS THAT UNAFFORDABILITY OF
7		ELECTRIC SERVICE RATES CAN NEGATIVELY IMPACT RESIDENTIAL
8		CONSUMERS?
9	A15.	In addition to the health and safety issues discussed above, unaffordable electric
10		service harms customers in financial ways that make maintaining utility service
11		all the more difficult. For example, residential customers in the DP&L service
12		territory are subject to a delayed payment charge <sup>28</sup> of 1.5 percent per month if the
13		bill is not paid by the due date. Between 2010 and 2012, residential customers
14		paid \$10,283,015 in delayed payment charges that could have been avoided if
15		customers were able to pay their electric bill on time. <sup>29</sup> In addition, customers
16		who are behind in payments or are disconnected for non-payment can be assessed
17		an additional security deposit to reestablish creditworthiness. <sup>30</sup> These security
18		deposits can be expensive (130 percent of the average annual monthly bill) <sup>31</sup> and

<sup>27</sup> Id, at 10.

<sup>&</sup>lt;sup>28</sup> Dayton Power and Light Tariff, Original Sheet No. D15, Page 1, (A)(1).

<sup>&</sup>lt;sup>29</sup> DP&L Response to OCC Interrogatory No. 95 (Attached herein as JDW-12).

<sup>&</sup>lt;sup>30</sup> Ohio Admin. Code 4901:1-17-04(B).

<sup>&</sup>lt;sup>31</sup> Ohio Admin. Code 4901:1-17-05(A).

1	average \$148.00 for DP&L residential consumers. <sup>32</sup> For customers whose service
2	was disconnected for non-payment, this security deposit can be another
3	impediment to re-establishing service or may extend the time of disconnection.
4	In fact, deposit amounts have increased by 37 percent in just the last six years. <sup>33</sup>
5	In 2012, DP&L customers paid approximately \$5,000,000 dollars in deposits to
6	establish or reestablish creditworthiness. <sup>34</sup> DP&L does not separately track if
7	deposits are being collected to initiate, maintain, or as a condition to reconnect
8	service. <sup>35</sup> Furthermore, customers who are disconnected for non-payment are
9	required to pay reconnection charges <sup>36</sup> before service is restored. For the period
10	2010 through 2012, DP&L's residential customers who were disconnected for
11	non-payment paid approximately \$1,623,154 in reconnection charges to have
12	services restored. <sup>37</sup> The bottom line is that the charges and fees associated with
13	having services restored following a disconnection can be cost prohibitive for
14	many consumers.
15	

15

## 16 Q16. ARE EXTRA CHARGES COLLECTED FOR PAYING BILLS FOR

- 17 **RESIDENTIAL CUSTOMERS?**
- 18 A16. Yes.

<sup>&</sup>lt;sup>32</sup> DP&L Response to OCC Interrogatory No.98 (Attached herein as JDW-13).

<sup>&</sup>lt;sup>33</sup> According to JDW-11, average deposit amounts were \$108 in 2007 and have increased 25 percent to \$148 in 2012.

 $<sup>^{34}</sup>$  DP&L Response to OCC Interrogatory No. 97 (Attached herein as JDW-14). 34,389 x \$148.00 = \$5,089,572.

<sup>&</sup>lt;sup>35</sup> Id.

<sup>&</sup>lt;sup>36</sup> Dayton Power and Light Tariff, Second Revised Sheet No. D 26.

<sup>&</sup>lt;sup>37</sup> DP&L Response to OCC Interrogatory No. 92 (Attached herein as JDW-15).

1		
2	Q 17	WHAT ARE THE EXTRA CHARGES COLLECTED FOR PAYING BILLS
3		FOR RESIDENTIAL CONSUMERS?
4	A17.	Customers who pay the electric bill in person at an authorized agent are also
5		subject to a \$1.50 charge for making the payment. <sup>38</sup> In 2012 alone, 341,272
6		payments were made at authorized agents <sup>39</sup> at a total cost to residential consumers
7		of approximately \$511,908. Bill payments that are made electronically via credit
8		card or electronic checks are subject to charges of \$2.95 per payment. <sup>40</sup> In 2012,
9		982,987 payments were made via credit card or electronic checks <sup>41</sup> at a cost to
10		customers of \$2,899,812. <sup>42</sup> These charges are often referred to as "convenience"
11		fees and the Commission has not approved the level of the charge.
12		
13	<i>Q18</i> .	DO THESE EXTRA CHARGES COLLECTED FOR PAYING BILLS
14		CONTRIBUTE TO THE UNAFFORDABILITY OF ELECTRIC SERVICE
15		RATES FOR RESIDENTIAL CONSUMERS?
16	A18.	Each of these costs, which are often incurred by at-risk customers, has a negative
17		impact on the affordability of electric service for residential customers. Based on
18		research of the impact that the charges have on low-income customers and
19		customers struggling financially due to illness, layoffs, and other reasons, the

<sup>40</sup> Id.

- <sup>41</sup> Id.
- <sup>42</sup> Id.

<sup>&</sup>lt;sup>38</sup>http://www.dpandl.com/customer-service/account-center/payment-options/

<sup>&</sup>lt;sup>39</sup> DP&L Response to OCC Interrogatory No. 102 (Attached herein as JDW-16).

1		NASUCA recently sponsored a resolution urging the elimination of convenience
2		fees for paying utility bills with debit and credit cards. <sup>43</sup>
3		
4	Q19.	HOW DOES THE DP&L DISCONNECTION DATA COMPARE WITH THE
5		DISCONNECTION DATA OF OTHER OHIO ELECTRIC UTILITIES FOR
6		2012?
7	A19.	Table 3 below provides a comparison of the DP&L disconnection data that was
8		presented earlier with similar disconnection data involving other large Ohio
9		electric utilities. Although DP&L is one of the smallest of the EDU's operating in
10		Ohio, DP&L has the largest percentage of customers being disconnected for non-
11		payment, on payment plans, and defaulting on payment plans when compared to
12		the data regarding residential customers of the other Ohio utilities.
13		

<sup>&</sup>lt;sup>43</sup> National Association of State Utility Consumer Advocates, Resolution 2012-07 Urging Utilities to Eliminate "Convenience" Fees for Paying Utility Bills With Debit and Credit Cards and Urging Appropriate State Regulatory Oversight, November 13, 2012.

#### Table 3: Comparison of Electric Utility Disconnection and Payment Plan Data<sup>44</sup> (2012)

Utility <sup>45</sup>	Number of Customers	Number of Disconnections	Percentage of Customers Disconnected	Customers on Extended Payment Plans	Percentage of Customers on Extended Payment Plans	Total Defaults on Payment Plans	Percentage ofCustomer Defaults
DP&L	455,890	34,389 <sup>46</sup>	7.5	22,701	5.0	7,382	32.5
CSP	674,006	45,969	6.8	24,761	3.7	2,003	8.1
OPCo.	605,446	37,718	6.2	16,767	2.8	1,242	7.4
OE	918,372	46,558	5.1	30,516	3.3	9,434	30.9
ТЕ	271,999	9,508	3.5	10,930	4.0	2,002	18.3
CEI	660,757	17,169	2.6	20,720	3.1	4,142	20.0

2

1

3 As shown in Table 3 above, the residential customers of DP&L are far more 4 likely to be disconnected for non-payment than customers of the other electric 5 utilities. Whereas approximately 7.5 percent of all DP&L customers were 6 disconnected in 2012, disconnections for other electric utilities averaged 4.8 7 percent. Even though DP&L has approximately 205,000 fewer residential 8 customers compared to CEI, DP&L disconnected over twice the number of 9 residential customers disconnected by CEI in 2012. In addition, whereas 32.5 10 percent of DP&L customers who were on extended payment plans defaulted on

<sup>&</sup>lt;sup>44</sup>In the Matter of the Commission's Review of Chapters 4901-1-17 and 4901:1-18, and Rules 4901:1-5-07, 4901:1-10-22, 4901:1-13-11, 4901:1-15-17, 4901:1-21-14, and 4901:1-29-12 of the Ohio Administrative Code, Case No. 08-723-AU-ORD, PIPP Plus Metrics Data Reported to the PUCO Staff and provided to the OCC.

<sup>&</sup>lt;sup>45</sup> This comparison involved data from electric utilities only. Duke Energy Ohio data was not included in the calculations because the Company is a combination gas and electric utility.

<sup>&</sup>lt;sup>46</sup> Refer to JDW-2.

1		payments, the average default rate for the other Ohio electric utilities was only
2		16.94 percent. The high disconnection rates for residential customers of DP&L
3		when compared with disconnection rates for residential customers of the other
4		electric utilities leaves little doubt about the unaffordable nature of DP&L's
5		electric service.
6		
7	<i>Q20</i> .	IS THE HIGH PERCENTAGE OF DP&L CUSTOMERS THAT WERE
8		DISCONNECTED IN 2012 ISOLATED TO JUST A SINGLE YEAR?
9	A20.	Unfortunately the high percentage of DP&L customers that were disconnected in
10		2012 is not unique to that year. Ohio Revised Code 4933.123 requires each
11		energy company to file a written report with the PUCO and provide the OCC an
12		annual report that includes among other requirements, reporting of the total
13		number of disconnections for non-payment for the period June 1 <sup>st</sup> though May
14		31 <sup>st</sup> of the following year. <sup>47</sup> I have summarized the number of disconnections that
15		were reported by the different electric utilities for the last three years as shown in
16		Table 4.

<sup>&</sup>lt;sup>47</sup> R.C. 4933.123(B)(1) – (B)(6).

Case No.	DP&L	AEP Ohio	CEI	OE	ТЕ	Total
<b>10-1222-GE-UNC</b> 6/1/2009 –5/31/2010	40,640	87,162 <sup>49</sup>	22,310	48,876	10,446	209,434
<b>11-2682-GE-UNC</b> 6/1/2010 – 5/31/2011	35,744	68,526 <sup>50</sup>	25,067	48,069	9,971	187,377
<b>12-1449-GE-UNC</b> 6/1/2011 – 5/31/2012	36,996	110,224	19,622	47,559	9,975	224,376
Avg. # Customers <sup>51</sup>	455,981	1,273,457	662,430	919,447	272,339	3,583,654
Current Disconnection Rate	8.1%	8.6%	3.0%	5.2%	3.7%	6.3%
Disconnection Rate Change from 2011	.3%	3.2%	8%	06%	-	1.1%
3 Year Average Disconnection Rate	8.3%	7.0%	3.4%	5.2%	3.7%	5.8%

#### Table 4: Comparison of State Disconnection Numbers (Electric Utilities<sup>48</sup>)

2

1

The number of DP&L disconnections in the most recent reporting period (June 1, 2011 – May 31, 2012) was 36,996 representing a disconnection rate of 8.1 percent. AEP Ohio had a slightly higher disconnection rate of 8.6% for the period. The disconnection rate for the other electric utilities varied from 3 percent to 5.2 percent. However, in reviewing the number of disconnections over a threeyear period, I observed that the DP&L disconnections are a much higher percentage of total customers than the other Ohio electric utilities. I calculated a

<sup>&</sup>lt;sup>48</sup> Disconnection numbers for Duke Energy are not included because the reporting reflects natural gas and electric numbers.

<sup>&</sup>lt;sup>49</sup> In the original filing, disconnection numbers for CSP and OPC were reported as 46,072 and 41,090 respectively for a total of 87,162.

<sup>&</sup>lt;sup>50</sup> In the original filing, disconnection numbers for CSP and OPC were reported as 34,148 and 34,378 respectively for a total of 68,256.

<sup>&</sup>lt;sup>51</sup> Average number of residential customers over the three years.

1		disconnection rate of 8.3 percent for DP&L which was significantly higher than
2		any of the other Ohio electric utilities which averaged together was approximately
3		4.8 percent.
4		
5	<i>Q21</i> .	DOES THE HIGH POVERTY LEVEL IN DAYTON EXPLAIN WHY DP&L
6		HAS SUCH EXTRAORDINARILY HIGH DISCONNECTION RATES?
7	<i>A21</i> .	While it may be true that Dayton has a poverty level of 32.5 percent, other Ohio
8		electric utilities provide service in cities that have poverty levels that exceed
9		Dayton; yet the disconnection numbers are not close to DP&L. <sup>52</sup> For example,
10		the poverty level in Cleveland <sup><math>53</math></sup> is 32.6 percent. Even with a Cleveland
11		population that is 177 percent greater <sup>54</sup> than Dayton, the CEI disconnection rate is
12		2.6 percent. The poverty level in Youngstown <sup>55</sup> is 33.8 percent; yet the Ohio
13		Edison disconnection rate is 5.1 percent. The poverty level in Athens <sup>56</sup> is $53.3$
14		percent; yet the Columbus Southern Power disconnection rate is 6.8 percent.
15		Additional economic information is provided later in this testimony. My point is
16		that other Ohio electric utilities operate in areas with high poverty rates and are
17		able to maintain lower disconnection numbers.

18

<sup>55</sup> Id.

<sup>56</sup> Id.

<sup>&</sup>lt;sup>52</sup>http://quickfacts.census.gov/qfd/states/39000.html.

 <sup>&</sup>lt;sup>53</sup>Id.
 <sup>54</sup> According to quickfacts.census.gov, the population in Cleveland is 393,806 compared with a Dayton population of 142,148.

1	<i>Q22</i> .	HOW DOES THE ELECTRIC BILL FOR DP&L RESIDENTIAL
2		CUSTOMERS COMPARE WITH THE ELECTRIC BILL OF CUSTOMERS
3		IN OTHER PARTS OF OHIO (ASSUMING A USAGE OF 750 KWH PER
4		MONTH)?
5	A22.	According to the PUCO Ohio Utility Rate Survey of January 15, 2013 (attached
6		herein as JDW-17), DP&L residential electric bills are 10.9 percent higher than
7		the average electric bill in the state. An average electric bill across eight Ohio
8		cities was \$96.87 assuming usage of 750 KWH. However, DP&L electric bills
9		are \$107.42 (the second highest in the state behind Columbus Southern Power)
10		for the same usage. However, DP&L electric bills were 5.8 percent below the
11		average electric bill in the state five years ago. According to the PUCO Ohio
12		Utility Rate Survey of January 15, 2008 (attached herein as JDW-18), a DP&L
13		electric bill with a usage of 750 KWH was \$76.98 compared with a state average
14		of \$81.45. Electric rates have increased from \$0.10 per KWH in 2008 to \$0.14
15		per KWH today in DP&L service territory. Table 5 provides an electric bill
16		comparison from January 2008 with January 2013.
17		
18		The Ohio Utility Rate Survey reflects the bills based on the rates that have been
19		approved by the PUCO. If the Commission were to approve the DP&L ESP as
20		filed, the bill impact for a residential consumer using 750 KWH is \$2.81 per
21		month. <sup>57</sup> The residential bill would increase to \$110.23 per month or 13.8 percent

higher than the average residential bill in the eight cities included in the survey.

<sup>&</sup>lt;sup>57</sup> DP&L Response to OCC Request for Production of Documents No. 52 (Attached herein as JDW-19).

5	Table 5: Ohio Energy Bills – Residential Customers
4	\$112.31 per month – almost 16 percent higher than the state average bill.
3	cost recovery case could result in a DP&L customer using 750 KWH paying
2	projected bill impact is \$2.08 per month. <sup>58</sup> The impact of the ESP and the storm
1	However, DP&L has also filed an application to recover storm costs and the

Major Ohio Cities (January 2008 Compared with January 2013)

	January	2008	January	2013
City	Electric Bill*	Per KWH	Electric Bill*	Per KWH
Akron	\$89.43	\$0.12	\$93.53	\$0.12
Canton	\$62.97	\$0.08	\$100.33	\$0.13
Cincinnati	\$81.57	\$0.11	\$87.07	\$0.12
Cleveland	\$83.93	\$0.11	\$91.16	\$0.12
Columbus	\$78.56	\$0.10	\$110.33	\$0.15
Dayton**	\$76.98	\$0.10	\$107.42	\$0.14
Toledo	\$88.69	\$0.12	\$91.57	\$0.12
Youngstown	\$89.43	\$0.12	\$93.53	\$0.12
Average	\$81.45	\$0.11	\$96.87	\$0.13

7 8 \* Assumed 750KWH

\*\* Emphasis added.

9

6

#### *Q23*. 10 DOES THE ECONOMY IN THE DP&L SERVICE TERRITORY

#### **CONTRIBUTE TO CONCERNS ABOUT ELECTRIC AFFORDABILITY?** 11

A23. Yes. 12

<sup>&</sup>lt;sup>58</sup> In the Matter of the Application of The Dayton Power and Light Company for Authority to Recover Certain Storm-Related Service Restoration Costs, Case No. 12-3062-EL-RDR, Application at 8 (December 21, 2012).

1	<i>Q24</i> .	HOW DO THE ECONOMIC CONDITIONS IN THE DP&L SERVICE
2		TERRITORY CONTRIBUTE TO CONCERNS ABOUT ELECTRIC
3		AFFORDABILITY?
4	A24.	The Ohio poverty level is 14.8 percent which is higher than the national average
5		poverty level of 14.3 percent. <sup>59</sup> The poverty level in the DP&L service territory is
6		even higher than the Ohio average. For example, the poverty level in
7		Montgomery County is 16.0 percent. <sup>60</sup> The poverty level in the city of Dayton is
8		32.5 percent. <sup>61</sup> Making matters even worse, the unemployment levels in some
9		parts of DP&L's service territory are above the state unemployment levels. Table
10		6 provides comparative economic information for parts of the DP&L service
11		territory. <sup>62</sup> In addition, Table 6 provides information on the percentage of income
12		that median income households in different locations across the DP&L service
13		territory spend on electric service. A customer served by DP&L with a median
14		household income of \$48,071 spends approximately 2.7 percent of their income
15		on electric service. However, a customer in the city of Dayton with a median
16		household income of \$28,843 spends approximately 4.4 percent of their annual
17		income on electric costs.
18		

<sup>&</sup>lt;sup>59</sup> Ohio Quick Facts from the U.S. Census Bureau (Attached herein as JDW-20).

<sup>&</sup>lt;sup>60</sup> Montgomery County Quick Facts from the U.S. Census Bureau (Attached herein as JDW-21). Montgomery County is by far the most populated county in the DP&L service territory.

<sup>&</sup>lt;sup>61</sup> Dayton Quick Facts from the U.S. Census Bureau (Attached herein as JDW-22). Dayton is by far the most populated city in the DP&L service territory.

<sup>&</sup>lt;sup>62</sup> The comparison does not include data for every county in the DP&L service territory.

Location	Persons Below Poverty (Percentage) <sup>63</sup>	Unemployment Level 2010 (Percentage) <sup>64</sup>	Median Household Income <sup>65</sup>	Electric Costs as a Percentage of Annual Income <sup>66</sup>
United States	14.3	8.9	\$52,762	-
Ohio	14.8	10.1	\$48,071	2.7
Dayton	32.5	10.7 <sup>67</sup>	\$28,843	4.5
Fayette County <sup>68</sup>	18.5	11.5	\$39,263	3.3
Montgomery County	16.0	11.1	\$44,585	2.9
Clinton County <sup>69</sup>	14.8	16.4	\$47,264	2.7

#### Table 6: Comparison of Economic Information

2

1

#### 3 Q25. SHOULD DP&L'S FINANCIAL PERFORMANCE OVER THE LAST

4 SEVERAL YEARS BE CONSIDERED IN REGARD TO THE

5 AFFORDABILITY OF THE RATES IN DP&L'S PROPOSED ELECTRIC

6 SECURITY PLAN?

7 A25. This issue is addressed in the testimony of OCC Witness, Dr. Daniel J. Duann.

8

<sup>64</sup> County profiles. <u>www.odjfs.org.</u>

<sup>65</sup> Id.

<sup>67</sup><u>http://data.bls.gov/pdq/SurveyOutputServlet.</u>

<sup>&</sup>lt;sup>63</sup><u>http://quickfacts.census.gov.</u>

<sup>&</sup>lt;sup>66</sup> Assuming constant usage of 750 KWH per month and the January 13, 2012 Ohio Utility Rate Survey cost for Dayton of \$107.42 multiplied by 12 or \$1,289 annually.

<sup>&</sup>lt;sup>68</sup> Fayette County Quick Facts from the U.S. Census Bureau (Attached herein as JDW-23).

<sup>&</sup>lt;sup>69</sup>Clinton County Quick Facts from the U.S. Census Bureau (Attached herein as JDW-24).

- 1 IV. RECOMMENDATIONS 2 3 *026*. DO YOU HAVE ANY RECOMMENDATIONS FOR HOW YOUR 4 AFFORDABILITY CONCERNS CAN BE ADDRESSED BY THE **COMMISSION?** 5 6 A26. Yes. 7 8 WHAT ARE YOUR RECOMMENDATIONS FOR HOW AFFORDABILITY *Q27*. 9 **CONCERNS CAN BE ADDRESSED BY THE COMMISSION?** 10 *A27*. I recommend that the Commission consider affordability in rendering a decision 11 in this case. Consideration of affordability should include a review into the credit 12 and collection policies and practices of DP&L to seek ways to reduce the overall 13 number of disconnections for non-payment. While many of these policies are 14 governed by the Ohio Admin Code 4901:1-18, these are minimum service 15 standards. The Company can adopt other policies that are more conducive in 16 helping reduce the number of disconnections. A review is necessary to ensure 17 proper balance between the cost-effectiveness of different policies and practices, 18 and the public interest in reducing the number of disconnections. Affordability is 19 not an issue that is confined to just low-income families in the DP&L service 20 territory. In fact, families in Dayton with incomes at the median household
- 21

income levels do not even qualify for the low-income PIPP Plus program.<sup>70</sup> To

<sup>&</sup>lt;sup>70</sup> According to JDW-18, the average number of household members is 2.28 persons. To qualify for PIPP Plus, a family of three must have income below \$28,635 according to the HEAP Application on the Ohio

1		the extent these families get behind in electric payments, the Company is only
2		obligated to offer one of the extended payment plans described earlier.
3		
4	Q28.	PLEASE ELABORATE ON THE SCOPE OF THE REVIEW YOU ARE
5		RECOMMENDING TO REDUCE THE NUMBER OF DISCONNECTIONS?
6	A28.	I am recommending a review by the PUCO Staff, DP&L, OCC and other
7		interested stakeholders to seek cost effective ways to enhance the current credit
8		and collection policies and practices to reduce disconnections. The review should
9		be performed with full disclosure in an open and public environment. <sup>71</sup> DP&L
10		customers should not be held responsible for complying with classified credit and
11		collection policies and practices in which they have no knowledge.
12		
13		The review should consider the possibility of suspending disconnections during
14		inclement weather, adjusting due dates when possible, reducing payment plan
15		costs, suspension of delayed payment charges, and reducing bill payment charges.
16		Suspension of disconnections during times of especially hot or cold weather is
17		necessary given the health and safety concerns mentioned earlier. The review
18		should also consider suspending disconnections when temperatures are below 32

Department of Development website. http://development.ohio.gov/Community/ocs/Documents/HEAPApp.pdf

<sup>&</sup>lt;sup>71</sup> DP&L Response to OCC Request for Production of Documents No. 17 (Attached herein as JDW-25) indicates that the Company has designated its policies and practices as privileged and confidential. The review by the PUCO should include an open and public review of <u>all</u> credit and collection policies and practices.

1		degrees or higher than 90 degrees Fahrenheit. <sup>72</sup> Furthermore, the review should
2		include an examination of the effectiveness of medical certifications for
3		customers who have chronic illnesses. <sup>73</sup>
4		
5		The high number of customers who default on payment plans indicates that more
6		customized payment plans may be needed to help reduce the number of defaults.
7		Customized payment plans might include lower out-of pocket upfront payments
8		and/or the use of ceiling amounts so that customers who are not eligible for PIPP
9		Plus are able to pay an amount not to exceed say 5 percent of their monthly
10		income <sup>74</sup> to maintain service. Adjusted due dates can help customers, who have
11		fixed incomes, avoid late payment charges by coinciding the due date for electric
12		bill payment with the time during the month that income is available. Limiting
13		additional bill payment charges can help make more resources available for actual
14		payment of electric charges.
15		
16	Q29.	DO YOU HAVE OTHER RECOMMENDATIONS THAT SHOULD BE
17		CONSIDERED BY THE COMMISSION TO HELP REDUCE THE NUMBER
18		OF RESIDENTIAL CONSUMERS WHO HAVE THEIR ELECTRIC
19		SERVICE DISCONNECTED?
20	A29.	Yes.

<sup>&</sup>lt;sup>72</sup>In the Matter of the Commission's Review of Chapters 4901:1-17 and 4901:1-18, and Rules 4901:1-5-07, 4901:1-10-22, 4901:1-13-11, 4901:1-15-17, 4901:1-21-14, and 4901:1-29-12 of the Ohio Administrative Code, Case 08-723-AU-ORD, Consumer Groups Initial Comments, (September 10, 2008), at 89.

<sup>&</sup>lt;sup>73</sup> Id. at 94.

<sup>&</sup>lt;sup>74</sup> Id. at 86.

# 1 *Q30.* WHAT OTHER MEASURES WOULD HELP REDUCE THE NUMBER OF 2 DISCONNECTIONS?

3	A30.	The Company has funded a bill payment assistance program at a level of
4		\$400,000 per year from 2009 through 2012. <sup>75</sup> In addition, the Company has
5		continued the \$400,000 bill payment assistance through 2013. <sup>76</sup> However, as seen
6		in Table 3 and 4, the disconnection rate in DP&L's service territory is the highest
7		in the state despite the availability of bill payment assistance funds. This is not
8		surprising considering that DP&L's electric bills rival the highest in the state.
9		The Commission should encourage DP&L to initiate a shareholder-funded bill
10		payment assistance program to help residential customers avoid disconnection of
11		service. <sup>77</sup> Bill payment assistance can help make bills more affordable, reduce
12		disconnections, and provide an opportunity for DP&L to enhance corporate
13		citizenship. The bill payment assistance program should be in addition to all
14		other financial assistance programs currently available to DP&L customers. <sup>78</sup>
15		DP&L should collaborate with the PUCO Staff and OCC concerning the
16		qualifications, methods and agencies that are available to distribute the bill
17		payment assistance throughout its service territory.

<sup>&</sup>lt;sup>75</sup>In the Matter of the Application of The Dayton Power and Light Company for Approval of Its Electric Security Plan, Case No. 08-1094-EL-SSO, Stipulation and Recommendation, February 24, 2009, at 16.

<sup>&</sup>lt;sup>76</sup>In the Matter of the Application of The AES Corporation, Dolphin Sub, Inc., DPL Inc. and The Dayton Power and Light Company for Consent and Approval for a Change of Control of The Dayton Power and Light Company, Case No. 11-3002-EL-MER, Stipulation and Recommendation, September 19, 2011, at 6(b).

<sup>&</sup>lt;sup>77</sup> Qualifications for assistance should include any DP&L customer where the annual household income is at or below 200 percent of the federal poverty guidelines.

<sup>&</sup>lt;sup>78</sup> DP&L Response to OCC Interrogatory No. 103 (Attached herein as JDW-26).

1		If DP&L would fund the bill payment program at a level of \$1.5 million per year,
2		benefit amounts of approximately \$250.00 could help 6,000 or more low-income
3		residential customers per year maintain electric service. <sup>79</sup> DP&L should continue
4		funding the bill payment assistance program at the \$1.5 million per year level
5		until such time as the trends in disconnection rates are more closely aligned with
6		the disconnections of the other Ohio electric utilities.
7		
8	V.	CONCLUSION
9		
10	<i>Q31</i> .	DOES THIS CONCLUDE YOUR TESTIMONY?
11	<i>A31</i> .	Yes. However, I reserve the right to incorporate new information that may
12		subsequently become available through outstanding discovery or otherwise.

<sup>&</sup>lt;sup>79</sup> According to JDW-3, the average disconnection notice amount was \$272.00 in 2012. Assuming average benefits in the amount of \$250, a reduction of 6,000 disconnections would decrease the current 7.5 percent disconnection rate to approximately 6.2 percent. While this number is still considerably higher than the three year average disconnection rate of any other electric utility in the state, changes in credit and collection policies and practices should also have an impact on reducing the overall number of disconnections to levels more commensurate with the other electric utilities.

#### **CERTIFICATE OF SERVICE**

It is hereby certified that a true copy of the foregoing *Testimony of James D*.

*Williams* has been served via electronic transmission this 1<sup>st</sup> day of March 2013.

/s/ Edmund (Tad) Berger\_

Edmund (Tad) Berger Assistant Consumers' Counsel

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# Testimony of James D. Williams Filed at the Public Utilities Commission of Ohio

- 1. In the Matter of the Application of the Cincinnati Gas and Electric Company for an Increase in Its Rates for Gas Service to All Jurisdictional Customers, Case No. 95-0656-GA-AIR (August 12, 1996).
- 2. In the Matter of the Application of the Cincinnati Gas and Electric Company for an Increase in Its Rates for Gas Service to All Jurisdictional Customers, Case No. 01-1228-GA-AIR (February 15, 2002).
- 3. In the Matter of the Commission's Investigation into the Policies and Procedures of Ohio Power Company, Columbus Southern Power Company, The Cleveland Electric Illuminating Company, Ohio Edison Company, The Toledo Edison Company and Monongahela Power Company regarding installation of new line extensions, Case No. 01-2708-EL-COI (May 30, 2002).
- 4. In the Matter of the Application of The East Ohio Gas Company d/b/a Dominion East Ohio for an Increase in Its Rates for Gas Service to All Jurisdictional Customers, Case No. 07-0829-GA-AIR (June 23, 2008).
- 5. In the Matter of the Application of the Columbia Gas of Ohio, Inc. for Authority to Amend Filed Tariffs to Increase the Rates and Charges for Gas Distribution, Case No. 08-072-GA-AIR (September 25, 2008).
- 6. In the Matter of a Settlement Agreement Between the Staff of the Public Utilities Commission of Ohio, The Office of the Consumers' Counsel and Aqua Ohio, Inc. Relating to Compliance with Customer Service Terms and Conditions Outlined in the Stipulation and Recommendation in Case No. 07-564-WW-AIR and the Standards for Waterworks Companies and Disposal System Companies, Case No. 08-1125-WW-UNC (February 17, 2009).
- 7. In the Matter of the Application of the Ohio American Water Company to Increase its Rates for water and Sewer Services Provided to its Entire Service Area, Case No. 09-391-WS-AIR (January 4, 2010).
- 8. In the Matter of the Application of Aqua Ohio, Inc. for Authority to Increase its Rates and Charges in its Masury Division, Case No. 09-560-WW-AIR (February 22, 2010).
- 9 In the Matter of the Application of Aqua Ohio, Inc. for Authority to Increase its Rates and Charges in Its Lake Erie Division, Case No. 09-1044-WW-AIR (June 21, 2010).

- 10. In the Matter of the Application of The Ohio American Water Company to Increase its Rates for Water Service and Sewer Service, Case No. 11-4161-WS-AIR (March 1, 2012).
- 11. In the Matter of Columbus Southern Power Company and Ohio Power Company for Authority to Establish a Standard Service Offer Pursuant to Section 4928.143, Ohio Rev. Code, in the Form of an Electric Security Plan, Case No. 11-346-EL-SSO, et al (May 4, 2012).
- 12. In the Matter of the Application of The Dayton Power and Light Company for Approval of its Market Rate Offer, Case No. 12-426-EL-SSO (August 6, 2012).

#### BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of The Dayton Power and Light Company for Approval of Its Electric Security Plan	•	Case No. 12-426-EL-SSO
In the Matter of the Application of The Dayton Power and Light Company for Approval of Revised Tariffs	•	Case No. 12-427-EL-ATA
In the Matter of the Application of The Dayton Power and Light Company for Approval of Certain Accounting Authority	:	Case No. 12-428-EL-AAM
In the Matter of the Application of The Dayton Power and Light Company for the Waiver of Certain Commission Rules	· : : :	Case No. 12-429-EL-WVR
In the Matter of the Application of The Dayton Power and Light Company to Establish Tariff Riders	• • • •	Case No. 12-672-EL-RDR

#### SUPPLEMENTAL OBJECTIONS AND RESPONSES OF THE DAYTON POWER AND LIGHT COMPANY TO THE OFFICE OF THE OHIO CONSUMERS' COUNSEL'S INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS PROPOUNDED UPON THE DAYTON POWER AND LIGHT COMPANY FIFTEENTH SET (DATED NOVEMBER 29, 2012)

The Dayton Power and Light Company ("DP&L") objects and responds to The

Office of the Ohio Consumers' Counsel's ("OCC") Interrogatories and Requests for Production

of Documents, Fifteenth Set as follows.

#### **GENERAL OBJECTIONS**

1. DP&L objects to and declines to respond to each and every discovery request to

the extent that it seeks information that is irrelevant and is not reasonably calculated to lead to

the discovery of admissible evidence. Ohio Admin. Code § 4901-1-16(B).

Interrogatory 75: For calendar year 2007, 2008, 2009, 2010, and 2011, how many residential customers in the DP&L service territory were disconnected for non-payment?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
35,005	35,382	42,909	35,020	38,398	33,478

Interrogatory 86: For each calendar year 2007, 2008, 2009, 2010, and 2011, how many residential customers were on the Percentage of Income Payment Plan ("PIPP") program or the PIPP Plus program?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
21,242	24,641	28,969	32,425	34,045	35,715

DP&L notes that the responses are based on the number of PIPP customers at year end, with 2010 and 2011 figures also including GRAD PIPP customers. Interrogatory 77: For calendar year 2007, 2008, 2009, 2010, and 2011, how many customers participated in a Commission-ordered payment plan (such as a one-third, one-sixth, or one-ninth payment plan) in order to avoid disconnection?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
76,367	75,765	74,423	79,881	89,982	78,502

Interrogatory 89: For each calendar year 2007, 2008, 2009, 2010, and 2011, what was the average monthly electric bill amount for a PIPP or PIPP Plus customer?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2008	2009	2010	2011	2012
\$97	\$104	\$126	\$139	\$132

DP&L notes that the responses are based on the number of PIPP customers at year end, with 2010 and 2011 figures also including GRAD PIPP customers. Interrogatory 90: For each calendar year 2007, 2008, 2009, 2010, and 2011, what was the average monthly electric bill amount for a non-PIPP residential customer?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
\$95	\$98	\$103	\$124	\$129	\$113

Interrogatory 87: For each calendar year 2007, 2008, 2009, 2010, and 2011, how many PIPP or PIPP Plus customers were disconnected for non-payment?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
2,648	6,318	9,672	6,651	5,540	5,023

DP&L notes that the responses are based on the number of PIPP customers at year end, with 2010 and 2011 figures also including GRAD PIPP customers.

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Interrogatory 81: For calendar year 2007, 2008, 2009, 2010, and 2011, how many residential customers used the Commission special winter reconnection procedures to have services restored following disconnection?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

20	007	2008	2009	2010	2011	2012
1,	785	1,902	2,448	2,927	4,149	4,286

Interrogatory 76: Referring to the Company response to OCC Interrogatory No. 75, what was the average disconnection amount for each customer disconnected?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
\$375	\$321	\$317	\$347	\$435	\$469

Interrogatory 83: Referring to the Company response to OCC Interrogatory No. 82, for customers who received a disconnection notice, what was the average amount owed on the disconnection notice?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
\$192	\$187	\$189	\$211	\$248	\$272

Interrogatory 85: Referring to the Company response to OCC Interrogatory No. 82, for customers who had arrearages that were owed for more than 60 days, what was the average amount of the arrearage?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
\$410	\$451	\$510	\$598	\$505	\$447

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Interrogatory 95: Referring to the Company response to OCC Interrogatory No. 93, what were the total revenues collected in late payment charges per year?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2010	2011	2012
\$2,653,160	\$4,098,433	\$3,531,422

DP&L notes that only 24 months worth of data is readily available without creating undue burden, thus 2010 represents figures from April through December.

Interrogatory 98: Referring to the Company response to OCC Interrogatory No.

96, what was the average amount of the residential security deposits per year?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
\$108	\$114	\$122	\$129	\$135	\$148

Interrogatory 97: For each calendar year 2007, 2008, 2009, 2010, and 2011, how many residential customers were assessed a security deposit as a condition for initiating service?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2007	2008	2009	2010	2011	2012
51,613	50,139	46,779	48,105	38,612	43,461

DP&L notes that deposit data is not separated into type and that the figures include initiating, restoring and maintaining service.

Interrogatory 92: Referring to the Company response to OCC Interrogatory No. 91, what were the total revenues collected in reconnection charges per year?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that responsive data for residential customers is as follows:

2010	2011	2012
\$469,074	\$620,224	\$533,856

DP&L notes that only 24 months worth of data is readily available without creating undue burden, thus 2010 represents figures from April through December.

Interrogatory 102: For each calendar year 2007, 2008, 2009, 2010, and 2011, how many residential customer payments were made via:

A. Authorized agents of the Company where a fee is assessed to collect the payment?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that payment statistics are not kept by customer class. The figures below include all payments.

2007	2008	2009	2010	2011	2012
478,872	358,872	401,274	377,036	373,267	341,272

B. Company business office locations where no additional fee is charged to accept payment?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that there are no business offices where customers can make payments in person.

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#### C. Credit card or electronic check payments?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that payment statistics are not kept by customer class. The figures below include all payments. DP&L notes that 2011 figures include Electronic Bill Presentment and Payment ("EBPP") payments.

2008	2009	2010	2011	2012
595,518	662,914	753,604	938,211	982,987
-				2008         2009         2010         2011           595,518         662,914         753,604         938,211

D. For payments that were made via credit card, how many of the payments were made for accounts that were in collection status at the time the payment was made?

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (overbroad and unduly burdensome), and 4 (proprietary). Subject to all general objections, DP&L states that this information is unavailable.



# A report by the Staff of the Public Utilities Commission of Ohio

Ohio Utility Rate Survey

January 15, 2013





www.PUCO.ohio.gov (800) 686-PUCO

# **Ohio Utility Bills - Residential Customers**

# Comparison of Utility Bills 16 Major Ohio Cities

	Average	\$195.38	\$199.95	\$98.00	\$77.49	\$24.46
======	=======================================			================	======	=========
16	Chillicothe	\$199.75	\$214.57	\$110.33	\$76.81	\$27.43
15	Cincinnati	211.59	213.39	87.07	95.55	30.77
14	Columbus	194.14	210.63	110.33	76.81	23.49
13	Marietta	194.71	210.17	110.33	76.35	23.49
12	Lima	196.00	204.29	100.33	76.35	27.61
11	Dayton	212.55	203.10	107.42	72.19	23.49
10	Zanesville	190.09	200.63	100.33	76.81	23.49
9	Canton	190.66	200.17	100.33	76.35	23.49
8	Mansfield	195.08	197.95	93.53	76.81	27.61
7	Lorain	188.21	195.35	93.53	76.81	25.01
6	Marion	191.76	194.18	93.53	76.81	23.84
5	Akron	190.31	193.37	93.53	76.35	23.49
4	Toledo	195.29	191.87	91.57	76.81	23.49
3	Youngstown	188.78	191.42	93.53	76.35	21.54
2	Cleveland	194.68	191.00	91.16	76.35	23.49
1	Ashtabula	\$192.45	\$187.10	\$91.16	\$76.35	\$19.59
======	===========	=======================================			======	
		01/15/12	01/15/13	01/15/13	01/15/13	01/15/13
Rank	Cities	Combined Bill	Combined Bill	Service Offer*	Gas **	Telephone***
				Standard		
				Electric		

Based on 750 KWH, 10 MCF, and Flat Rate Telephone Service

\* Price does not reflect savings available to customers participating in electric choice programs

\*\* Price does not reflect savings available to customers participating in gas choice programs

\*\*\* Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

#### **Ohio Utility Bills - Commercial Customers**

#### Comparison of Utility Bills 8 Major Ohio Cities

				Electric Standard		
Rank	Cities	Combined Bill	Combined Bill	Service Offer*	Gas **	Telephone***
		01/15/12	01/15/13	01/15/13	01/15/13	01/15/13
1	Cincinnati	\$28,919.77	\$28,939.98	\$28,539.51	\$345.40	\$55.07
2	Akron	28,905.29	30,207.95	29,844.25	325.68	38.02
3	Youngstown	28,931.09	30,227.23	29,844.25	345.40	37.58
4	Dayton	32,047.91	32,120.39	31,736.97	345.40	38.02
5	Toledo	35,358.63	32,298.84	31,915.42	345.40	38.02
6	Cleveland	35,027.50	32,553.82	32,156.32	359.48	38.02
7	Canton	34,008.22	33,847.42	33,483.72	325.68	38.02
8	Columbus	\$37,534.66	\$38,104.76	\$37,721.34	\$345.40	\$38.02
	Average	\$32,591.63	\$32,287.55	\$31,905.22	\$342.23	\$40.10

Based on 300,000 KWH, 1,000 KWD, 46 MCF, and Business Rate Telephone Service

\* Price does not reflect savings available to customers participating in electric choice programs

\*\* Price does not reflect savings available to customers participating in gas choice programs

\*\*\* Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

#### **Ohio Utility Bills - Industrial Customers**

#### Comparison of Utility Bills 8 Major Ohio Cities

				Electric Standard		
Rank	Cities	Combined Bill	Combined Bill	Service Offer*	Gas **	Telephone***
		01/15/12	01/15/13	01/15/13	01/15/13	01/15/13
1	Columbus	\$453,234.53	\$457,003.87	\$454,583.17	\$2,382.68	\$38.02
2	Cincinnati	457,186.54	475,801.71	473,363.96	2,382.68	55.07
3	Cleveland	447,079.63	488,470.08	485,911.71	2,520.35	38.02
4	Akron	420,347.19	492,317.93	489,563.11	2,716.80	38.02
5	Youngstown	420,348.42	492,318.74	489,563.11	2,716.80	38.83
6	Toledo	451,789.07	492,410.98	489,656.16	2,716.80	38.02
7	Canton	468,027.72	533,250.20	530,495.38	2,716.80	38.02
8	Dayton	\$573,314.25	\$572,163.98	\$569,901.99	\$2,223.97	\$38.02
	Average	\$461,415.92	\$500,467.19	\$497,879.82	\$2,547.11	\$40.25

Based on 6,000,000 KWH, 20,000 KWD, 350 MCF, and Business Rate Telephone Service

\* Price does not reflect savings available to customers participating in electric choice programs

\*\* Price does not reflect savings available to customers participating in gas choice programs

\*\*\* Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911

Combined Bill = Electric Standard Service Offer + Gas + Telephone

### Ohio Energy Bills - Residential Customers Major Ohio Cities As of January 15, 2013

Cities	2010 Population	Electric Bill	Per KWH	Gas Bill	Per MCF	GCR Rate
Akron	199,110.00	\$93.53	\$0.12	\$76.35	\$7.64	\$3.95
Canton	73,007.00	100.33	0.13	76.35	7.64	3.95
Cincinnati	296,943.00	87.07	0.12	76.81	7.68	5.07
Cleveland	396,815.00	91.16	0.12	95.55	9.56	3.95
Columbus	787,033.00	110.33	0.15	76.35	7.64	4.88
Dayton	141,527.00	107.42	0.14	72.19	7.22	4.45
Toledo	287,208.00	91.57	0.12	76.81	7.68	4.88
Youngstown	66,982.00	\$93.53	\$0.12	\$76.35	\$7.64	\$3.95
Average		\$96.87	\$0.13	\$78.35	\$7.83	\$4.388

Based on Usage of 750KWH and 10 MCF

## Ohio Energy Bills - Commercial Customers Major Ohio Cities As of January 15, 2013

Cities	2010 Population	Electric Bill	Per KWH	Gas Bill	Per MCF	GCR Rate
Akron	199,110.00	\$29,844.25	\$0.10	\$359.48	\$7.81	\$3.95
Canton	73,007.00	33,483.72	0.11	325.68	7.08	3.95
Cincinnati	296,943.00	28,539.51	0.10	345.40	7.51	5.07
Cleveland	396,815.00	32,156.32	0.11	359.48	7.81	3.95
Columbus	787,033.00	37,721.34	0.13	401.21	8.72	4.88
Dayton	141,527.00	31,736.97	0.11	345.40	7.51	4.45
Toledo	287,208.00	31,915.42	0.11	345.40	7.51	4.88
Youngstown	66,982.00	\$29,844.25	\$0.10	\$345.40	\$7.51	\$3.95
Average		\$31,905.22	\$0.11	\$353.43	\$7.68	\$4.388

Based on Usage of 300,000 KWH, 1,000 KWD and 46MCF

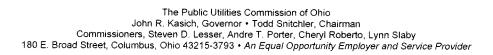
# Ohio Energy Bills - Industrial Customers Major Ohio Cities As of January 15, 2013

Cities	2010 Population	Electric Bill	Per KWH	Gas Bill	Per MCF	GCR Rate
Akron	199,110.00	\$489,563.11	\$0.08	\$2,716.80	\$7.76	\$3.95
Canton	73,007.00	530,495.38	0.09	2,716.80	7.76	3.95
Cincinnati	296,943.00	473,363.96	0.08	2,382.68	6.81	5.07
Cleveland	396,815.00	485,911.71	0.08	2,520.35	7.20	3.95
Columbus	787,033.00	454,583.17	0.08	2,382.68	6.81	4.88
Dayton	141,527.00	569,901.99	0.09	2,223.97	6.35	4.45
Toledo	287,208.00	489,656.16	0.08	2,716.80	7.76	4.88
Youngstown	66,982.00	\$489,563.11	\$0.08	\$2,716.80	\$7.76	\$3.95
Average		\$497,879.82	\$0.08	\$2,547.11	\$7.28	\$4.388

#### Based on Usage of 6,000,000KWH, 20,000 KWD and 350 MCF

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Cities	Electric	Gas	Telephone
Akron	Ohio Edison	Dominion	AT&T Ohio
Ashtabula	Cleveland Electric Illuminating	Dominion	Windstream
Canton	Ohio Power	Dominion	AT&T Ohio
Chillicothe	Columbus Southern Power	Columbia Gas	Horizon Chillicothe
Cincinnati	Duke Energy	Duke Energy	Cincinnati Bell
Cleveland	Cleveland Electric Illuminating	Dominion	AT&T Ohio
Columbus	Columbus Southern Power	Columbia Gas	AT&T Ohio
Dayton	Dayton Power & Light	Vectren	AT&T Ohio
Lima	Ohio Power	Dominion	Embarg
Lorain	Ohio Edison	Columbia Gas	CenturyTel
Mansfield	Ohio Edison	Columbia Gas	Embarg
Marietta	Columbus Southern Power	Dominion	AT&T Ohio
Marion	Ohio Edison	Columbia Gas	Verizon
Toledo	Toledo Edison	Columbia Gas	AT&T Ohio
Youngstown	Ohio Edison	Dominion	AT&T Ohio
Zanesville	Ohio Power	Columbia Gas	AT&T Ohio



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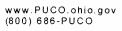
A report by the Staff of the Public Utilities Commission of Ohio

Ohio Utility Rate Survey

January 15, 2008



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# **Ohio Utility Bills - Residential Customers**

# Comparison of Utility Bills 16 Major Ohio Cities

				Electric		
Rank	Cities	Combined Bill 01/15/06	Combined Bill 01/15/08	Standard Service Offer* 01/15/08	Gas ** 01/15/08	Telephone*** 01/15/08
======	=========			=============	======	
1	Canton	\$234.55	\$196.61	\$62.97	\$112.71	\$20.93
2	Lima	243.55	205.61	62.97	112.71	29.93
3	Dayton	227.57	207.73	76.98	109.82	20.93
4	Marietta	247.43	212.20	78.56	112.71	20.93
5	Ashtabula	255.96	214.38	83.93	112.71	17.74
6	Zanesville	246.84	217.52	62.97	133.62	20.93
7	Cleveland	259.15	217.57	83.93	112.71	20.93
8	Cincinnati	248.22	220.01	81.57	115.35	23.09
9	Akron	264.72	223.07	89.43	112.71	20.93
10	Youngstown	264.72	223.07	89.43	112.71	20.93
11	Columbus	259.72	233.11	78.56	133.62	20.93
12	Chillicothe	264.55	237.94	78.56	133.62	25.76
13	Toledo	275.65	243.24	88.69	133.62	20.93
14	Lorain	280.45	247.42	89.43	133.62	24.37
15	Marion	281.64	248.61	89.43	133.62	25.56
16	Mansfield	\$286.01	\$252.98	\$89.43	\$133.62	\$29.93
=======	Average	\$258.80	========== \$225.07	=========== \$80.43	====== \$121.84	======== \$22.80

Based on 750 KWH, 10 MCF, and Flat Rate Telephone Service

\* Price does not reflect savings available to customers participating in electric choice programs \*\* Price does not reflect savings available to customers participating in gas choice programs

\*\*\* Price reflects incumbent local exchange carrier's basic service rate

Combined Bill = Electric Standard Service Offer + Gas + Telephone

#### **Ohio Utility Bills - Commercial Customers**

#### Comparison of Utility Bills 8 Major Ohio Cities

	Average	\$28,003.44	\$29,608.79	\$29,032.88	\$531.35	\$44.56
8	Toledo	\$36,238.73	\$37,238.08	\$36,603.78	\$599.21	\$35.09
7	Youngstown	32,736.41	34,644.05	34,074.65	532.25	37.15
6	Akron	32,734.35	34,641.99	34,074.65	532.25	35.09
5	Cleveland	33,195.97	33,523.94	32,956.60	532.25	35.09
4	Columbus	24,951.91	27,590.56	26,956.26	599.21	35.09
3	Cincinnati	23,835.94	26,113.92	25,532.81	476.99	104.12
2	Dayton	22,413.02	23,179.07	22,697.58	446.40	35.09
1	Canton	\$17,921.16	19,938.72	\$19,366.74	\$532.25	\$39.73
		01/15/06	01/15/08	01/15/08	01/15/08	01/15/08
Rank	Cities	Combined Bill	Combined Bill	Service Offer*	Gas **	Telephone***
				Standard		
				Electric		

Based on 300,000 KWH, 1,000 KWD, 46 MCF, and Business Rate Telephone Service

\* Price does not reflect savings available to customers participating in electric choice programs

\*\* Price does not reflect savings available to customers participating in gas choice programs

\*\*\* Price reflects incumbent local exchange carrier's basic service rate Combined Bill = Electric Standard Service Offer + Gas + Telephone

#### **Ohio Utility Bills - Industrial Customers**

#### Comparison of Utility Bills 8 Major Ohio Cities

	Average	\$502,781.73	\$509,911.68	\$506,047.37	\$3,819.75	\$44.56
8	Toledo	\$786,045.84	\$796,577.46	\$792,145.62	\$4,396.75	\$35.09
7	Cleveland	641,084.08	651,300.24	647,544.76	3,720.39	35.09
6	Youngstown	554,929.10	537,361.05	533,603.51	3,720.39	37.15
5	Akron	554,927.04	537,358.99	533,603.51	3,720.39	35.09
4	Cincinnati	457,915.71	<b>44</b> 6,165.61	442,539.33	3,522.16	104.12
3	Dayton	400,431.33	418,113.33	414,717.41	3,360.83	35.09
2	Canton	320,446.51	346,639.91	342,879.79	3,720.39	39.73
1	Columbus	\$306,474.21	\$345,776.88	\$341,345.04	\$4,396.75	\$35.09
		01/15/06	01/15/08	01/15/08	01/15/08	01/15/08
Rank	Cities	Combined Bill	Combined Bill	Service Offer*	Gas **	Telephone***
				Standard		
				LICOUIC		

Electric

Based on 6,000,000 KWH, 20,000 KWD, 350 MCF, and Business Rate Telephone Service

\* Price does not reflect savings available to customers participating in electric choice programs

\*\* Price does not reflect savings available to customers participating in gas choice programs

\*\*\* Price reflects incumbent local exchange carrier's basic service rate Combined Bill = Electric Standard Service Offer + Gas + Telephone

### Ohio Energy Bills - Residential Customers Major Ohio Cities As of January 15, 2008

Cities	2000 Population	Electric Bill	Per KWH	Gas Bill	Per MCF	GCR Rate
Akron	217,074.00	\$89.43	\$0.12	\$112.71	\$11.27	\$9.02
Canton	80,806.00	62.97	0.08	112.71	11.27	9.02
Cincinnati	331,285.00	81.57	0.11	115.35	11.54	9.04
Cleveland	478,403.00	83.93	0.11	112.71	11.27	9.02
Columbus	711,740.00	78.56	0.10	133.62	13.36	10.38
Dayton	166,179.00	76.98	0.10	109.82	10.98	9.03
Toledo	313,619.00	88.69	0.12	133.62	13.36	10.38
Youngstown	82,026.00	\$89.43	\$0.12	\$112.71	\$11.27	\$9.02
Average		\$81.45	\$0.11	\$117.91	\$11.79	\$9.36

Based on Usage of 750KWH and 10 MCF

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# Ohio Energy Bills - Commercial Customers Major Ohio Cities As of January 15, 2008

Cities	2000 Population	Electric Bill	Per KWH	Gas Bill	Per MCF	GCR Rate
Akron	217,074.00	\$34,074.65	\$0.11	\$532.25	\$11.57	\$9.02
Canton	80,806.00	19,366.74	0.06	532.25	11.57	9.02
Cincinnati	331,285.00	25,532.81	0.09	476.99	10.37	9.04
Cleveland	478,403.00	32,956.60	0.11	532.25	11.57	9.02
Columbus	711,740.00	26,956.26	0.09	599.21	13.03	10.38
Dayton	166,179.00	22,697.58	0.08	446.40	9.70	9.03
Toledo	313,619.00	36,603.78	0.12	599.21	13.03	10.38
Youngstown	82,026.00	\$34,074.65	\$0.11	\$532.25	\$11.57	\$9.02
Average		\$29,032.88	\$0.10	\$531.35	\$11.55	\$9.3646

Based on Usage of 300,000 KWH, 1,000 KWD and 46MCF

# Ohio Energy Bills - Industrial Customers Major Ohio Cities As of January 15, 2008

Cities	2000 Population	Electric Bill	Per KWH	Gas Bill	Per MCF	GCR Rate
Akron	217,074.00	\$533,603.51	\$0.09	\$3,720.39	\$10.63	\$9.02
Canton	80,806.00	342,879.79	0.06	3,720.39	10.63	9.02
Cincinnati	331,285.00	442,539.33	0.07	3,522.16	10.06	9.04
Cleveland	478,403.00	647,544.76	0.11	3,720.39	10.63	9.02
Columbus	711,740.00	341,345.04	0.06	4,396.75	12.56	10.38
Dayton	166,179.00	414,717.41	0.07	3,360.83	9.60	9.03
Toledo	313,619.00	792,145.62	0.13	4,396.75	12.56	10.38
Youngstown	82,026.00	\$533,603.51	\$0.09	\$3,720.39	\$10.63	\$9.02
Average		\$506,047.37	\$0.08	\$3,819.75	\$10.91	\$9.3646

#### Based on Usage of 6,000,000KWH, 20,000 KWD and 350 MCF

Cities	Electric	Gas	Telephone
Akron	Ohio Edison	Dominion	AT&T Ohio
Ashtabula	Cleveland Electric Illuminating	Dominion	Windstream
Canton	Ohio Power	Dominion	AT&T Ohio
Chillicothe	Columbus Southern Power	Columbia Gas	Horizon Chillicothe
Cincinnati	Duke Energy	Duke Energy	Cincinnati Bell
Cleveland	Cleveland Electric Illuminating	Dominion	AT&T Ohio
Columbus	Columbus Southern Power	Columbia Gas	AT&T Ohio
Dayton	Dayton Power & Light	Vectren	AT&T Ohio
Lima	Ohio Power	Dominion	Embarq
Lorain	Ohio Edison	Columbia Gas	CenturyTel
Mansfield	Ohio Edison	Columbia Gas	Embarq
Marietta	Columbus Southern Power	Dominion	AT&T Ohio
Marion	Ohio Edison	Columbia Gas	Verizon
Toledo	Toledo Edison	Columbia Gas	AT&T Ohio
Youngstown	Ohio Edison	Dominion	AT&T Ohio
Zanesville	Ohio Power	Columbia Gas	AT&T Ohio

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RPD-52. Referring to the Company's responses to OCC Request for Production of Documents 25 and 26, please update the Company's responses and provide any and all documents (including memoranda, reports, studies and analysis) that indicate whether affordability was considered in the proposed ESP.

**RESPONSE:** General Objections Nos. 2 (unduly burdensome), 3 (privileged and work product), 7 (available on PUCO website), and 9 (vague). Subject to all general objections, DP&L states that that the Rate Blending Plan, as included in the ESP filing, discusses how the Company's plan provides an overall revenue decrease of approximately \$46 million, with per-bill decreases for non-residential customers between 0 and 3%. Residential customers that use 750 kWh per month will experience a slight bill increase of \$2.81, or 2.61%.

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#### State & County QuickFacts

#### Ohio

People QuickFacts	Ohio	USA
Population, 2012 estimate	11,544,225	313,914,040
Population, 2011 estimate	11,541,007	311,587,816
Population, 2010 (April 1) estimates base	11,536,502	308,747,508
Population, percent change, April 1, 2010 to July 1, 2012	0.1%	1.7%
Population, percent change, April 1, 2010 to July 1, 2011	Z	0.9%
Population, 2010	11,536,504	308,745,538
Persons under 5 years, percent, 2011	6.2%	6.5%
Persons under 18 years, percent, 2011	23.3%	23.7%
Persons 65 years and over, percent, 2011	14.3%	13.3%
Female persons, percent, 2011	51.2%	50.8%
White persons, percent, 2011 (a)	83.6%	78.1%
Black persons, percent, 2011 (a)	12.4%	13.1%
American Indian and Alaska Native persons, percent, 2011 (a)	0.3%	1.2%
Asian persons, percent, 2011 (a)	1.7%	5.0%
Native Hawaiian and Other Pacific Islander persons, percent, 2011 (a)	z	0.2%
Persons reporting two or more races, percent, 2011	1.9%	2.3%
Persons of Hispanic or Latino Origin, percent, 2011 (b)	3.2%	16.7%
White persons not Hispanic, percent, 2011	81.0%	63.4%
Living in same house 1 year & over, percent, 2007-2011	85.3%	84.6%
Foreign born persons, percent, 2007-2011	3.9%	
Language other than English spoken at home, percent age 5+, 2007-2011		
High school graduate or higher, percent of persons age 25+, 2007-2011	87.8%	85.4%
Bachelor's degree or higher, percent of persons age 25+, 2007-2011	24.5%	
Veterans, 2007-2011	914,971	
Mean travel time to work (minutes), workers age 16+, 2007 -2011		25.4
Housing units, 2011	5 133 446	132,312,404
Homeownership rate, 2007-2011	68.7%	
Housing units in multi-unit structures, percent, 2007-2011	22.9%	
Median value of owner-occupied housing units, 2007-2011	\$135,600	
Households, 2007-2011		114,761,359
Persons per household, 2007-2011		
Per capita money income in the past 12 months (2011	2.46	
dollars), 2007-2011	\$25,618	
Median household income, 2007-2011	\$48,071	\$52,762
Persons below poverty level, percent, 2007-2011	14.8%	14.3%
Business QuickFacts	Ohio	USA
Private nonfarm establishments, 2010	253,491	7,396,628
Private nonfarm employment, 2010	4,352,481	111,970,095
Private nonfarm employment, percent change, 2000-2010	-13.0 <sup>1</sup>	-1.8
Nonemployer establishments, 2010	730,393	22,110,628
Total number of firms, 2007	897,939	27,092,908
Black-owned firms, percent, 2007	5.8%	7.1%
American Indian- and Alaska Native-owned firms, percent, 2007	0.3%	0.9%
Asian-owned firms, percent, 2007	2.0%	5.7%
Native Hawaiian and Other Pacific Islander-owned firms, percent, 2007	S	0.1%

	1.1%	8.3%
Women-owned firms, percent, 2007	27.7%	28.8%
Manufacturers shipments, 2007 (\$1000)	295,890,890	5,338,306,501
Merchant wholesaler sales, 2007 (\$1000)	135,575,279	4,174,286,516
Retail sales, 2007 (\$1000)	138,816,008	3,917,663,456
Retail sales per capita, 2007	\$12,049	\$12,990
Accommodation and food services sales, 2007 (\$1000)	17,779,905	613,795,732
Building permits, 2011	13,762	624,061
Geography QuickFacts	Ohlo	USA
Land area in square miles, 2010	40,860.69	3,531,905.43
Persons per square mile, 2010	282.3	8 87.4

Persons per square mile, 2010 282.3 FIPS Code 39

1: Includes data not distributed by county.

(a) includes persons reporting only one race.
 (b) Hispanics may be of any race, so also are included in applicable race categories.

D: Suppressed to avoid disclosure of confidential information F: Fewer than 100 firms FN: Footnote on this item for this area in place of data NA: Not available S: Suppressed; does not meet publication standards X: Not applicable Z: Value greater than zero but less than half unit of measure shown

Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, American Community Survey, Census of Population and Housing, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report Last Revised: Thursday, 10-Jan-2013 15:06:22 EST

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State & County QuickFacts

#### Montgomery County, Ohio

	Montgomery	
People QuickFacts	County	Ohio
Population, 2012 estimate	NA	11,544,225
Population, 2011 estimate		11,541,007
Population, 2010 (April 1) estimates base		11,536,502
Population, percent change, April 1, 2010 to July 1, 2012	NA	0.1%
Population, percent change, April 1, 2010 to July 1, 2011	0.5%	Z
Population, 2010		11,536,504
Persons under 5 years, percent, 2011	6.2%	6.2%
Persons under 18 years, percent, 2011	22.7%	23.3%
Persons 65 years and over, percent, 2011	15.8%	14.3%
Female persons, percent, 2011	52.0%	51.2%
White persons, percent, 2011 (a)	74.7%	83.6%
Black persons, percent, 2011 (a)	21.0%	12.4%
American Indian and Alaska Native persons, percent, 2011 (a)	0.3%	0.3%
Asian persons, percent, 2011 (a)	1.8%	1.7%
Native Hawaiian and Other Pacific Islander persons,	1.070	1.770
percent, 2011 (a)	Z	Z
Persons reporting two or more races, percent, 2011	2.3%	1.9%
Persons of Hispanic or Latino Origin, percent, 2011 (b)	2.4%	3.2%
White persons not Hispanic, percent, 2011	72.8%	81.0%
Living in same house 1 year & over, percent, 2007-2011	82.0%	85.3%
Foreign born persons, percent, 2007-2011	3.5%	3.9%
Language other than English spoken at home, percent		
age 5+, 2007-2011 High school graduate or higher, percent of persons age	5.3%	6.5%
25+, 2007-2011 Bachelor's degree or higher, percent of persons age 25+,	88.1%	87.8%
2007-2011 Veterana, 2007-2011	24.4%	24.5%
Veterans, 2007-2011 Mean travel time to work (minutes), workers age 16+,	48,889	914,971
2007-2011	21.1	22.9
Housing units, 2011	254,513	5,133,446
Homeownership rate, 2007-2011	64.0%	68.7%
Housing units in multi-unit structures, percent, 2007-2011	26.0%	22.9%
Median value of owner-occupied housing units, 2007- 2011	\$118.600	\$135,600
, .	\$118,600 223,546	
2011		\$135,600 4,554,007 2.46
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011	223,546 2.31	4,554,007 2.46
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011	223,546 2.31 \$25,225	4,554,007 2.46 \$25,618
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011	223,546 2.31 \$25,225 \$44,585	4,554,007 2.46 \$25,618 \$48,071
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011	223,546 2.31 \$25,225 \$44,585 16.0%	4,554,007 2.46 \$25,618
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery	4,554,007 2.46 \$25,618 \$48,071
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery County	4,554,007 2.46 \$25,618 \$48,071 14.8% Ohio
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011 Business QuickFacts	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery	4,554,007 2.46 \$25,618 \$48,071 14.8%
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011 Business QuickFacts Private nonfarm establishments, 2010 Private nonfarm employment, 2010 Private nonfarm employment, percent change, 2000-	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery County 11,638 217,779	4,554,007 2.46 \$25,618 \$48,071 14.8% <b>Ohio</b> 253,491 <sup>1</sup> 4,352,481 <sup>1</sup>
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011 Business QuickFacts Private nonfarm establishments, 2010 Private nonfarm employment, 2010	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery County 11,638	4,554,007 2.46 \$25,618 \$48,071 14.8% <b>Ohio</b> 253,491 <sup>1</sup> 4,352,481 <sup>1</sup> -13.0 <sup>1</sup>
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011 Business QuickFacts Private nonfarm establishments, 2010 Private nonfarm employment, 2010 Private nonfarm employment, percent change, 2000- 2010	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery County 11,638 217,779 -24.8 30,894	4,554,007 2.46 \$25,618 \$48,071 14.8% <b>Ohio</b> 253,491 <sup>1</sup> 4,352,481 <sup>1</sup> -13.0 <sup>1</sup> 730,393
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011 <b>Business QuickFacts</b> Private nonfarm establishments, 2010 Private nonfarm employment, 2010 Private nonfarm employment, percent change, 2000- 2010 Nonemployer establishments, 2010	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery County 11,638 217,779 -24.8	4,554,007 2.46 \$25,618 \$48,071 14.8% <b>Ohio</b> 253,491 <sup>1</sup> 4,352,481 <sup>1</sup> -13.0 <sup>1</sup> 730,393 897,939
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011 Business QuickFacts Private nonfarm employment, 2010 Private nonfarm employment, 2010 Private nonfarm employment, percent change, 2000- 2010 Nonemployer establishments, 2010 Total number of firms, 2007	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery County 11,638 217,779 -24.8 30,894 37,894	4,554,007 2.46 \$25,618 \$48,071 14.8% <b>Ohio</b> 253,491 <sup>1</sup> 4,352,481 <sup>1</sup> -13.0 <sup>1</sup> 730,393
2011 Households, 2007-2011 Persons per household, 2007-2011 Per capita money income in the past 12 months (2011 dollars), 2007-2011 Median household income, 2007-2011 Persons below poverty level, percent, 2007-2011 <b>Business QuickFacts</b> Private nonfarm employment, 2010 Private nonfarm employment, percent change, 2000- 2010 Nonemployer establishments, 2010 Total number of firms, 2007 Black-owned firms, percent, 2007	223,546 2.31 \$25,225 \$44,585 16.0% Montgomery County 11,638 217,779 -24.8 30,894 37,894	4,554,007 2.46 \$25,618 \$48,071 14.8% <b>Ohio</b> 253,491 <sup>1</sup> 4,352,481 <sup>1</sup> -13.0 <sup>1</sup> 730,393 897,939

Native Hawaiian and Other Pacific Islander-owned firms, percent, 2007	F	S
Hispanic-owned firms, percent, 2007	0.9%	1.1%
Women-owned firms, percent, 2007	29.6%	27.7%
Manufacturers shipments, 2007 (\$1000)	14,049,197 2	95,890,890
Merchant wholesaler sales, 2007 (\$1000)	3,766,651 1	35,575,279
Retail sales, 2007 (\$1000)	6,844,551 1	38,816,008
Retail sales per capita, 2007	\$12,719	\$12,049
Accommodation and food services sales, 2007 (\$1000)	882,692	17,779,905
Building permits, 2011	373	13,762
	Montgomery	
Geography QuickFacts	County	Ohio
Land area in square miles, 2010	461.55	40,860.69
Persons per square mile, 2010	1,159.5	282.3
FIPS Code	113	39
Metropolitan or Micropolitan Statistical Area	Dayton, OH Metro Area	

1: Includes data not distributed by county.

(a) includes persons reporting only one race.(b) Hispanics may be of any race, so also are included in applicable race categories.

D: Suppressed to avoid disclosure of confidential information F: Fewer than 100 firms FN: Footnote on this item for this area in place of data NA: Not available S: Suppressed: does not meet publication standards X: Not applicable Z: Value greater than zero but less than half unit of measure shown

Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, American Community Survey, Census of Population and Housing, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report Last Revised: Thursday, 10-Jan-2013 15:16:30 EST

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State & County QuickFacts

#### Dayton (city), Ohio

People QuickFacts	Dayton	Ohio
Population, 2011 estimate	142,148	11,541,007
Population, 2010 (April 1) estimates base	141,527	11,536,502
Population, percent change, April 1, 2010 to July 1, 2011	0.4%	Z
Population, 2010	141,527	11,536,504
Persons under 5 years, percent, 2010	6.9%	6.2%
Persons under 18 years, percent, 2010	22.9%	23.7%
Persons 65 years and over, percent, 2010	11.8%	14.1%
Female persons, percent, 2010	51.3%	51.2%
White persons, percent, 2010 (a)	51.7%	82.7%
Black persons, percent, 2010 (a)	42.9%	12.2%
American Indian and Alaska Native persons, percent, 2010 (a)	0.3%	0.2%
Asian persons, percent, 2010 (a)	0,9%	1.7%
Native Hawaiian and Other Pacific Islander, percent, 2010	z	0.0%
(a) Persons reporting two or more races, percent, 2010	2.9%	2.1%
Persons of Hispanic or Latino origin, percent, 2010 (b)	3.0%	3,1%
White persons not Hispanic, percent, 2010	50.5%	81.1%
Living in same house 1 year & over, percent, 2007-2011	72 6%	95.3%
Foreign born persons, percent, 2007-2011	72.6% 3.1%	85.3% 3.9%
Language other than English spoken at home, percent age		
5+, 2007-2011 High school graduate or higher, percent of persons age	4.8%	6.5%
25+, 2007-2011 Bachelor's degree or higher, percent of persons age 25+,	81.3%	87.8%
2007-2011 Veterans, 2007-2011	15.0%	24.5%
Mean travel time to work (minutes), workers age 16+, 2007 -2011	10,992 20.2	914,971 22.9
Housing units 2010	74.005	
Housing units, 2010	74,065	5,127,508
Homeownership rate, 2007-2011 Housing units in multi-unit structures, percent, 2007-2011	48.7%	68.7%
-	31.6%	22.9%
Median value of owner-occupied housing units, 2007-2011 Households, 2007-2011	\$76,000	\$135,600
Persons per household, 2007-2011	57,843	4,554,007
Per capita money income in the past 12 months (2011	2.22	2.46
dollars), 2007-2011	\$16,424	\$25,618
Median household income, 2007-2011	\$28,843	\$48,071
Persons below poverty level, percent, 2007-2011	32.5%	14.8%
Persons below poverty level, percent, 2007-2011 Business QuickFacts		14.8% Ohio
	32.5% Dayton 9,071	Ohio
Business QuickFacts	Dayton	<b>Ohio</b> 897,939
Business QuickFacts Total number of firms, 2007	<b>Dayton</b> 9,071	<b>Ohio</b> 897,939 5.8%
Business QuickFacts Total number of firms, 2007 Black-owned firms, percent, 2007 American Indian- and Alaska Native-owned firms, percent,	Dayton 9,071 22.9% F	897,939 5.8% 0.3%
Business QuickFacts Total number of firms, 2007 Black-owned firms, percent, 2007 American Indian- and Alaska Native-owned firms, percent, 2007 Asian-owned firms, percent, 2007 Native Hawaiian and Other Pacific Islander-owned firms,	Dayton 9,071 22.9% F 2.2%	Ohio 897,939 5.8% 0.3% 2.0%
Business QuickFacts Total number of firms, 2007 Black-owned firms, percent, 2007 American Indian- and Alaska Native-owned firms, percent, 2007 Asian-owned firms, percent, 2007 Native Hawaiian and Other Pacific Islander-owned firms, percent, 2007	Dayton 9,071 22.9% F 2.2% F	Ohio 897,939 5.8% 0.3% 2.0%
Business QuickFacts Total number of firms, 2007 Black-owned firms, percent, 2007 American Indian- and Alaska Native-owned firms, percent, 2007 Asian-owned firms, percent, 2007 Native Hawaiian and Other Pacific Islander-owned firms,	Dayton 9,071 22.9% F 2.2% F 1.3%	Ohio 897,939 5.8% 0.3% 2.0% S 1.1%
Business QuickFacts Total number of firms, 2007 Black-owned firms, percent, 2007 American Indian- and Alaska Native-owned firms, percent, 2007 Asian-owned firms, percent, 2007 Native Hawaiian and Other Pacific Islander-owned firms, percent, 2007 Hispanic-owned firms, percent, 2007 Women-owned firms, percent, 2007	Dayton 9,071 22.9% F 2.2% F 1.3% 32.3%	Ohio 897,939 5.8% 0.3% 2.0% 5 1.1% 27.7%
Business QuickFacts Total number of firms, 2007 Black-owned firms, percent, 2007 American Indian- and Alaska Native-owned firms, percent, 2007 Asian-owned firms, percent, 2007 Native Hawaiian and Other Pacific Islander-owned firms, percent, 2007 Hispanic-owned firms, percent, 2007 Women-owned firms, percent, 2007 Manufacturers shipments, 2007 (\$1000)	Dayton 9,071 22.9% F 2.2% F 1.3% 32.3% 3,197,109	Ohio 897,939 5.8% 0.3% 2.0% 5 1.1% 27.7% 295,890,890
Business QuickFacts Total number of firms, 2007 Black-owned firms, percent, 2007 American Indian- and Alaska Native-owned firms, percent, 2007 Asian-owned firms, percent, 2007 Native Hawaiian and Other Pacific Islander-owned firms, percent, 2007 Hispanic-owned firms, percent, 2007 Women-owned firms, percent, 2007 Manufacturers shipments, 2007 (\$1000) Merchant wholesaler sales, 2007 (\$1000)	Dayton 9,071 22.9% F 2.2% F 1.3% 32.3% 3,197,109 1,370,377	Ohio 897,939 5.8% 0.3% 2.0% S 1.1% 27.7% 295,890,890 135,575,279
Business QuickFacts Total number of firms, 2007 Black-owned firms, percent, 2007 American Indian- and Alaska Native-owned firms, percent, 2007 Asian-owned firms, percent, 2007 Native Hawaiian and Other Pacific Islander-owned firms, percent, 2007 Hispanic-owned firms, percent, 2007 Women-owned firms, percent, 2007 Manufacturers shipments, 2007 (\$1000)	Dayton 9,071 22.9% F 2.2% F 1.3% 32.3% 3,197,109 1,370,377	Ohio 897,939 5.8% 0.3% 2.0%

	190,854	17,779,905
Geography QuickFacts	Dayton	Ohio
Land area in square miles, 2010	55.65	40,860.69
Persons per square mile, 2010	2,543.1	282.3
FIPS Code	21000	39
Counties		

(a) Includes persons reporting only one race.
 (b) Hispanics may be of any race, so also are included in applicable race categories.

D: Suppressed to avoid disclosure of confidential information F: Fewer than 100 firms FN: Footnote on this item for this area in place of data NA: Not available S: Suppressed; does not meet publication standards X: Not applicable Z: Value greater than zero but less than half unit of measure shown

Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, American Community Survey, Census of Population and Housing, County Business Patterns, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report, Census of Governments Last Revised: Thursday, 10-Jan-2013 10:42:34 EST

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State & County QuickFacts

#### Fayette County, Ohio

People QuickFacts	Fayette County	Ohio
Population, 2012 estimate	NA	11,544,225
Population, 2011 estimate	28,985	11,541,007
Population, 2010 (April 1) estimates base	29,030	11,536,502
Population, percent change, April 1, 2010 to July 1, 2012	NA	0.1%
Population, percent change, April 1, 2010 to July 1, 2011	-0.2%	Z
Population, 2010	29,030	11,536,504
Persons under 5 years, percent, 2011	6.8%	6.2%
Persons under 18 years, percent, 2011	24.4%	23.3%
Persons 65 years and over, percent, 2011	15.1%	14.3%
Female persons, percent, 2011	50.7%	51.2%
White persons, percent, 2011 (a)	95.1%	83.6%
Black persons, percent, 2011 (a)	2.3%	12.4%
American Indian and Alaska Native persons, percent, 2011		
(a)	0.3%	0.3%
Asian persons, percent, 2011 (a)	0.6%	1.7%
Native Hawaiian and Other Pacific Islander persons, percent, 2011 (a)	z	z
Persons reporting two or more races, percent, 2011	1.6%	1.9%
Persons of Hispanic or Latino Origin, percent, 2011 (b)	1.9%	3.2%
White persons not Hispanic, percent, 2011	93.5%	81.0%
Living in same house 1 year & over, percent, 2007-2011	83.6%	85.3%
Foreign born persons, percent, 2007-2011	1.4%	3.9%
Language other than English spoken at home, percent age	3.0%	6.5%
5+, 2007-2011 High school graduate or higher, percent of persons age		
25+, 2007-2011 Bachelor's degree or higher, percent of persons age 25+,	80.9%	87.8%
2007-2011 Veterans, 2007-2011	13.4%	24.5%
Mean travel time to work (minutes), workers age 16+, 2007 -2011	2,462	914,971 22.9
-2011	23.4	
Housing units, 2011	12,688	5,133,446
Homeownership rate, 2007-2011	63.0%	6 <b>8</b> .7%
Housing units in multi-unit structures, percent, 2007-2011	16.9%	22.9%
Median value of owner-occupied housing units, 2007-2011	\$110,000	\$135,600
Households, 2007-2011	11,543	4,554,007
Persons per household, 2007-2011	2.46	2.46
Per capita money income in the past 12 months (2011 dollars), 2007-2011	\$20,523	\$25,618
Median household income, 2007-2011	\$39,263	\$48,071
Persons below poverty level, percent, 2007-2011	18.5%	14.8%
Business QuickFacts	Fayette County	Ohio
Private nonfarm establishments, 2010	615	253,491 <sup>1</sup>
Private nonfarm employment, 2010	9,363	4,352,481 <sup>1</sup>
Private nonfarm employment, percent change, 2000-2010	-2.5	-13.0 <sup>1</sup>
Nonemployer establishments, 2010	1,440	730,393
Total number of firms, 2007	1,761	897,939
Black-owned firms, percent, 2007	1,751 F	5.8%
American Indian- and Alaska Native-owned firms, percent,	F	0.3%
2007 Asian-owned firms, percent, 2007	F	2.0%
Native Hawaiian and Other Pacific Islander-owned firms,	٣	∠.∪%
percent, 2007	F	S

Hispanic-owned firms, percent, 2007	F	1.1%
Women-owned firms, percent, 2007	21.4%	27.7%
Manufacturers shipments, 2007 (\$1000)	975,549	295,890,890
Merchant wholesaler sales, 2007 (\$1000)	D	135,575,279
Retail sales, 2007 (\$1000)	610,736	138,816,008
Retail sales per capita, 2007	\$21,602	\$12,049
Accommodation and food services sales, 2007 (\$1000)	38,947	17,779,905
Building permits, 2011	20	13,762
	Fayette	
Geography QuickFacts	County	Ohlo
Land area in square miles, 2010	406.36	40,860.69
Persons per square mile, 2010	71.4	282.3
FIPS Code	047	39
Metropolitan or Micropolitan Statistical Area	Washington Court House, OH	

1: Includes data not distributed by county.

(a) includes persons reporting only one race.
 (b) Hispanics may be of any race, so also are included in applicable race categories.

D: Suppressed to avoid disclosure of confidential information F: Fewer than 100 firms FN: Footnote on this item for this area in place of data NA: Not available S: Suppressed; does not meet publication standards X: Not applicable Z: Value greater than zero but less than half unit of measure shown

Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, American Community Survey, Census of Population and Housing, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report Last Revised: Thursday, 10-Jan-2013 15:16:21 EST

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People Business Geography

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State & County QuickFacts

#### **Clinton County, Ohio**

	Clinton	
People QuickFacts	County	Ohio
Population, 2012 estimate	NA	11,544,225
Population, 2011 estimate	41,927	11,541,007
Population, 2010 (April 1) estimates base	42,040	11,536,502
Population, percent change, April 1, 2010 to July 1, 2012	NA	0.1%
Population, percent change, April 1, 2010 to July 1, 2011	-0.3%	Z
Population, 2010	42,040	11,536,504
Persons under 5 years, percent, 2011	6.3%	6.2%
Persons under 18 years, percent, 2011	24.3%	23.3%
Persons 65 years and over, percent, 2011	13.7%	14.3%
Female persons, percent, 2011	51.0%	51.2%
White persons, percent, 2011 (a)	95.0%	83.6%
Black persons, percent, 2011 (a)	2.4%	12.4%
American Indian and Alaska Native persons, percent, 2011 (a)	0.3%	0.3%
Asian persons, percent, 2011 (a)	0.5%	1.7%
Native Hawaiian and Other Pacific Islander persons, percent, 2011 (a)	z	z
Persons reporting two or more races, percent, 2011	1.8%	1.9%
Persons of Hispanic or Latino Origin, percent, 2011 (b)	1.5%	3.2%
White persons not Hispanic, percent, 2011	93.7%	81.0%
Living in same house 1 year & over, percent, 2007-2011	86.4%	85.3%
Foreign born persons, percent, 2007-2011	1.1%	3.9%
Language other than English spoken at home, percent age 5+, 2007-2011	1.8%	6.5%
High school graduate or higher, percent of persons age 25+, 2007-2011	87.2%	87.8%
Bachelor's degree or higher, percent of persons age 25+, 2007-2011	14.6%	24.5%
Veterans, 2007-2011	3,848	914,971
Mean travel time to work (minutes), workers age 16+, 2007 -2011	25.7	22.9
Housing units, 2011	18,105	5,133,446
Homeownership rate, 2007-2011	70.8%	68.7%
Housing units in multi-unit structures, percent, 2007-2011	15.8%	22.9%
Median value of owner-occupied housing units, 2007-2011	\$123,800	\$135,600
Households, 2007-2011	16,190	4,554,007
Persons per household, 2007-2011	2.55	2.46
Per capita money income in the past 12 months (2011	<b>*</b> *** <b>*</b> **	<b>*•••••••••••••</b>
dollars), 2007-2011 Median heusehold income: 2007-2011	\$22,582	\$25,618
Median household income, 2007-2011	\$47,264	\$48,071
Persons below poverty level, percent, 2007-2011	14.8%	14.8%
Business QuickFacts	Clinton County	Ohlo
Private nonfarm establishments, 2010	763	253,491 <sup>1</sup>
Private nonfarm employment, 2010	13,518	4,352,4811
Private nonfarm employment, percent change, 2000-2010	-43.1	-13.0 <sup>1</sup>
Nonemployer establishments, 2010	2,661	730,393
Total number of firms, 2007	3,210	897,939
Black-owned firms, percent, 2007	s	5.8%
American Indian- and Alaska Native-owned firms, percent, 2007	F	0.3%
Asian-owned firms, percent, 2007	s	2.0%
Native Hawaiian and Other Pacific Islander-owned firms,		

Hispanic-owned firms, percent, 2007	F	1.1%
Women-owned firms, percent, 2007	22.6%	27.7%
Manufacturers shipments, 2007 (\$1000)	1,025,387	295,890,890
Merchant wholesaler sales, 2007 (\$1000)	D	135,575,279
Retail sales, 2007 (\$1000)	450,943	138,816,008
Retail sales per capita, 2007	\$10,489	\$12,049
Accommodation and food services sales, 2007 (\$1000)	62,173	17,779,905
Building permits, 2011	22	13,762
	Clinton	
	onneon	
Geography QuickFacts	County	Ohio
Geography QuickFacts Land area in square miles, 2010		<b>Ohio</b> 40,860.69
	County	·
Land area in square miles, 2010	<b>County</b> 408.68	40,860.69

1: Includes data not distributed by county.

(a) Includes persons reporting only one race.(b) Hispanics may be of any race, so also are included in applicable race categories.

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Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, American Community Survey, Census of Population and Housing. State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report Last Revised: Thursday, 10-Jan-2013 15:16:19 EST

#### **RESPONSES TO REQUESTS FOR PRODUCTION OF DOCUMENTS**

17. Provide a copy of all current credit and collection policies and practices of the Company related to residential customers

**RESPONSE:** General Objections Nos. 1 (relevance), 2 (unduly burdensome), 3 (privileged and work product), 4 (proprietary), and 9 (vague or undefined). Subject to all general objections, DP&L states that it will produce responsive unprivileged documents.

Interrogatory 103: Please describe each financial assistance program that is

available to assist DP&L customers?

RESPONSE: General Objections Nos. 1 (relevance), 2 (unduly burdensome),

4 (proprietary), 6 (calls for narrative answer), and 9 (vague or undefined). Subject

to all general objections, DP&L states that the following financial assistance

programs are available to customers:

• Home Energy Assistance Program ("HEAP") - Federal funds available via the Ohio Dept. of Development for low income customers.

• Emergency-HEAP - Federal funds available via the Ohio Dept. of Development for low-income customers in danger of disconnection of service or reconnection of service due to non-payment. Also available for lowincome customers to start new service.

• Fuel Fund Assistance - Funds provided by DP&L to Ohio Partners for Affordable Energy to assist low-income customers or customers who are atrisk of losing electric service.

• Jobs and Family Services ("J&FS") Assistance - State Funds for lowincome customers.

- Community Services Block Grant ("CSBG") Federal funds for lowincome customers.
- Other assistance is available from various other sources such as, FISH, St. Vincent DePaul, Salvation Army, numerous churches, etc.

• Percentage of Income Payment Plan Plus ("PIPP Plus") - low-income payment program that enables customers to have a portion or all of their arrears forgiven if the customer pays their monthly installments. PIPP is administered by the Ohio Dept. of Development. This foregoing document was electronically filed with the Public Utilities

**Commission of Ohio Docketing Information System on** 

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in

Case No(s). 12-0426-EL-SSO, 12-0427-EL-ATA, 12-0428-EL-AAM, 12-0429-EL-WVR, 12-0672-EL-RDR

Summary: Testimony Direct Testimony of James D. Williams on Behalf of the Office of the Ohio Consumers' Counsel electronically filed by Patti Mallarnee on behalf of Berger, Edmund "Tad" Mr.