

12-3100-TP-ACE

Judith A. Riley

12316 Hidden Forest Boulevard RECEIVED-DOCKETING DIV
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November 27, 2012

Via Overnight Delivery

Public Utilities Commission of Ohio **Docketing Division** 180 East Broad Street Columbus, OH 43215-3793 (614) 466-4095

RE: Application of Zone Telecom, LLC

Dear Commission:

Enclosed please find the original and ten (10) copies of Zone Telecom, LLC's Application for Authority to operate as a Non-BLES Competitive Local Exchange Carrier.

As determined in previous discussions with the PUC, no tariff is included since the Applicant's services are strictly business-class VoIP and Hosted iPBX services. The Applicant will not be reselling ILEC tariffed services, nor will they be facilities-based and reselling their own access. See a full description of services in Exhibit A to this application.

Please acknowledge receipt of the Application and Exhibits by file-stamping the duplicate letter and returning in the self-addressed and stamped envelope.

Should you have any questions or need additional information, please do not hesitate to contact me at (405) 755-8177 extension 25, mdean@telecompliance.net.

Matt Dean

Regulatory Agent

Enclosures

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business

12-3100-TP-ACE

#### The Public Utilities Commission of Ohio

#### TELECOMMUNICATIONS FILING FORM

(Effective: 01/20/2011)

This form is intended to be used with most types of required filings. It provides check boxes with rule references for the most common types of filings. It does not replace or supersede Commission rules in any way.

In the Matter of the Application of Zone Telecom, LLC	TRF Docket No. 90
to Operate as a Non-BLES Competitive Local Exchange Carrier in the State of Ohio	Case NoTP -
)	NOTE: Unless you have reserved a Case #, leave the "Case No" fields BLANK.
Name of Registrant(s) Zone Telecom, LLC	
DBA(s) of Registrant(s)	441
Address of Registrant(s) 3130 Pleasant Run, Springfield, IL 62711	· · · · · · · · · · · · · · · · · · ·
Company Web Address http://www.zonetelecom.com/	
Regulatory Contact Person(s) Joseph O'Hara	Phone 217-698-2860 Fax 217-698-0100
Regulatory Contact Person's Email Address regulatorvaffa	irs@anpisolutions.com
Contact Person for Annual Report Joseph O'Hara	Phone 217-698-2860
Address (if different from above) 3130 Pleasant Run, Springfield, IL	
Consumer Contact Information Heidi May Young	Phone 877-366-2674
Address (if different from above) 3130 Pleasant Run, Springfield, IL	62711
Motion for protective order included with filing?  Yes  Motion for waiver(s) filed affecting this case?  Yes  No	
Notes:	
Section I and II are Pursuant to Chapter <u>4901:1-6</u> OAC. Section III – Carrier to Carrier is Pursuant to <u>4901:1-7</u> OAC, a Section IV – Attestation.	and Wireless is Pursuant to 4901:1-6-24 OAC.

- (1) Indicate the Carrier Type and the reason for submitting this form by checking the boxes below.
- (2) For requirements for various applications, see the identified section of Ohio Administrative Code Section 4901 and/or the supplemental application form noted.
- (3) Information regarding the number of copies required by the Commission may be obtained from the Commission's web site at <a href="https://www.puco.ohio.gov">www.puco.ohio.gov</a> under the docketing information system section, by calling the docketing division at 614-466-4095, or by visiting the docketing division at the offices of the Commission.
- (4) An Incumbent Local Exchange Carrier (ILEC) offering basic local exchange service (BLES) outside its traditional service area should choose CLEC designation when proposing to offer BLES outside its traditional service area or when proposing to make changes to that service.

All Filings that result in a change to one or more tariff pages require, at a minimum, the following exhibits.

Exhibit	Description:
A	The tariff pages subject to the proposed change(s) as they exist before the change(s)
В	The Tariff pages subject to the proposed change(s), reflecting the change, with the change(s) marked in the right margin.
C	A short description of the nature of the change(s), the intent of the change(s), and the customers affected.
D	A copy of the notice provided to customers, along with an affidavit that the notice was provided according to the applicable rule(s).

#### Section I – Part I - Common Filings

Carrier Type  Other (explain below	·)	For Pro	fit ILEC	Not For F	Profit ILEC	■ CI	LEC
Change terms & condition existing BLES	<del></del>			ATA <u>1-6-14(H)</u> (Auto 30 days)		ATA <u>1-6-14(H)</u> (Auto 30 days)	
Introduce non-recurring ch surcharge, or fee to BLES	narge,						ГА <u>1-6-14(Н)</u> 30 days)
Introduce or Increase Late	Payment	☐ ATA <u>I</u> (Auto 30 da	ys)	ATA <u>1-0</u> (Auto 30 days			ΓΑ <u>1-6-14(I)</u> 30 days)
Revisions to BLES Cap.		ZTA <u>I-</u> (0 day Notic	ce)				
Introduce BLES or expand service area (calling area)	l local	☐ ZTA <u>I-</u> (0 day Notic		ZTA <u>1-6-14(H)</u> (0 day Notice)			ΓΑ <u>1-6-14(H)</u> Notice)
Notice of no obligation to facilities and provide BLE		ZTA <u>1-</u> (0 day Notic		ZTA <u>1-6-</u> (0 day Notice	<u>-27(C)</u> )		
Change BLES Rates     TRF 1-6   (0 day Notice			TRF <u>1-6-14(F)(4)</u> (0 day Notice)		☐ TRF <u>1-6-14(G)</u> (0 day Notice)		
To obtain BLES pricing flexibility $(C)(1)(c)$		BLS <u>1-6</u> (C)(1)(c) (Auto 30 da					
Change in boundary  ACB 1-6 (Auto 14 day)					)		
Expand service operation area						RF <u>1-6-08(G)</u> (0 day)	
BLES withdrawal							A <u>1-6-25(B)</u> Notice)
Other* (explain)						<u> </u>	
Section I – Part II – Customer Notification Offerings Pursuant to Chapter 4901:1-6-7 OAC							
Type of Notice	Direc	t Mail	Bill	Insert	Bill Nota	tion	Electronic Mail
☐ 15-day Notice	[						
30-day Notice							
Date Notice Sent:							
Section I – Part III –IOS Offerings Pursuant to Chapter 4901:1-6-22 OAC							
IOS	Introdu	ice New	Tariff	Change Price Ch		inge	Withdraw
□ IOS							

#### Section II - Part I - Carrier Certification - Pursuant to Chapter 4901:1-6-08, 09 & 10 OAC

	ILEC	CLEC	Telecommunications	CESTC	CETC
Certification	(Out of Territory)		Service Provider		
			Not Offering Local		
* See Supplemental	☐ ACE <u>1-6-08</u>	■ ACE <u>1-6-08</u>	☐ ACE <u>1-6-</u> 08	ACE <u>1-6-</u> 10	UNC <u>1-6-</u> 09
form	* (Auto 30- day)	*(Auto 30 day)	*(Auto 30 day)	(Auto 30 day)	*(Non-Auto)

<sup>\*</sup>Supplemental Certification forms can be found on the Commission Web Page.

#### Section II - Part II - Certificate Status & Procedural

Certificate Status	ILEC	CLEC	Telecommunications Service Provider Not Offering Local
Abandon ali Services		ABN <u>1-6-26</u> (Auto 30 days)	ABN <u>1-6-26</u> (Auto 30 days)
Change of Official Name *	ACN <u>1-6-29(B)</u> (Auto 30 days)	ACN <u>1-6-29(B)</u> (Auto 30 days)	CIO <u>1-6-29(C)</u> (0 day Notice)
Change in Ownership *	ACO <u>1-6-29(E)</u> (Auto 30 days)	ACO <u>1-6-29(E)</u> (Auto 30 days)	CIO <u>1-6-29(C)</u> (0 day Notice)
Merger *	AMT <u>1-6-29(E)</u> (Auto 30 days)	AMT <u>1-6-29(E)</u> (Auto 30 days)	CIO <u>1-6-29(C)</u> (0 day Notice)
Transfer a Certificate *	ATC <u>1-6-29(B)</u> (Auto 30 days)	ATC <u>1-6-29(B)</u> (Auto 30 days)	CIO <u>1-6-29(C)</u> (0 day Notice)
Transaction for transfer or lease of property, plant or business *	ATR <u>1-6-29(B)</u> (Auto 30 days)	ATR <u>1-6-29(B)</u> (Auto 30 days)	CIO <u>1-6-29(C)</u> (0 day Notice)

<sup>\*</sup> Other exhibits may be required under the applicable rule(s). ACN, ACO, AMT, ATC, ATR and CIO applications see <a href="mailto:the-29 Filing Requirements">the 4901:1-6-29 Filing Requirements on the Commission's Web Page</a> for a complete list of exhibits.

#### Section III - Carrier to Carrier (Pursuant to 4901:1-7), and Wireless (Pursuant to 4901:1-6-24)

Carrier to Carrier	ILEC	CLEC
Interconnection agreement, or amendment to	□ NAG <u>1-7-07</u>	☐ NAG <u>1-7-07</u>
an approved agreement	(Auto 90 day)	(Auto 90 day)
Request for Arbitration	ARB <u>1-7-09</u>	ARB <u>1-7-09</u>
Request for Arbitration	(Non-Auto)	(Non-Auto)
Introduce or change c-t-c service tariffs,	ATA <u>1-7-14</u>	☐ ATA <u>1-7-14</u>
introduce of change c-t-c service tarms,	(Auto 30 day)	(Auto 30 day)
Request rural carrier exemption, rural carrier	UNC <u>1-7-04</u> or 05	
suspension or modification	(Non-Auto)	
Changes in rates, terms & conditions to Pole	UNC 1-7-23(B)	
Attachment, Conduit Occupancy and Rights-	(Non-Auto)	ļ
of-Way.		
	RCC	∏NAG
Wireless Providers See 4901:1-6-24	[Registration &	[Interconnection
	Change in Operations]	Agreement or

#### Registrant hereby attests to its compliance with pertinent entries and orders issued by the Commission.

AFFIDAVIT  Compliance with Commission	Dulas
•	Rutes
I am an officer/agent of the applicant corporation,Zone Telecom, LLC	, and am authorized to make this statement on its behalf.
(Name)	
Please Check ALL that apply:	
I attest that these tariffs comply with all applicable rules for the state of Ohimply Commission approval and that the Commission's rules as modified contradictory provisions in our tariff. We will fully comply with the rules of can result in various penalties, including the suspension of our certificate to open	d and clarified from time to time, supersede any the state of Ohio and understand that noncompliance
☐ I attest that customer notices accompanying this filing form were sent to affi accordance with Rule 4901:1-6-7, Ohio Administrative Code.	ected customers, as specified in Section II, in
I declare under penalty of perjury that the foregoing is true and correct.	
Executed on (Date) // // // at (Location) 12316 Hidden Forest, Blvd., Ok  *(Signature and Title)  • This affidavit is required for every tariff-affecting filing. It may be signatured agent of the applicant.	Consultant (Date) 11/16/12
<u>VERIFICATION</u>	
have utilized the Telecommunications Filing Form for most proceedings information submitted here, and all additional information submitted in connect my knowledge.  *(Signature and Title)  *Verification is required for every filing. It may be signed by counsel or an open countries.	verify that I provided by the Commission and that all of the ction with this case, is true and correct to the best of (Date)
applicant.	

Send your completed Application Form, including all required attachments as well as the required number of copies, to:

**Public Utilities Commission of Ohio Attention: Docketing Division** 180 East Broad Street, Columbus, OH 43215-3793

Make such filing electronically as directed in Case No 06-900-AU-WVR

# The Public Utilities Commission of Ohio TELECOMMUNICATIONS SUPPLEMENTAL APPLICATION FORM for CARRIER CERTIFICATION

(Effective: 01/20/2011)
(Pursuant to Case No. 10-1010-TP-ORD)
NOTE: This SUPPLEMENTAL form must be used WITH the
TELECOMMUNICATIONS FILING FORM for ROUTINE PROCEEDINGS.

	he Matter of the Application of Zone Te Operate as a Non-BLES Competitive Local Exchange Car		ase NoTP
	me of Registrant(s) Zone Telecom, LLC		
	A(s) of Registrant(s) N/A	inefold II 60744	
Add	dress of Registrant(s) 3130 Pleasant Run, Spr	ingheid, (L 62711	
	tion for protective order included v		
Mo	tion for waiver(s) filed affecting thi	s case? 🗌 Yes 🔳 No [Note: waiv	ver(s) tolls any automatic timeframe]
Li	st of Required Exhibits		
Ta	riffs: (Include all that apply)		
	Interexchange Tariff	Local Tariff	☐ CESTC Tariff
		☐ Carrier-to-Carrier (Access) Tariff	·
De	scription of Services	NOTE: All Facilities-Based	carriers must file an Access Tariff
	Service provisioned via Resale	☐ Service provisioned via Facilities	☐ Both Resold and Facilities-based
	Description of Proposed Services	Statement about the provision of CTS services	<ul> <li>Description of the general geographic area served</li> </ul>
	Explanation of how the proposed services in the proposed market area are in the public interest.	Description of the class of custom applicant intends to serve	ners (e.g., residence, business) that the
Bu	siness Requirements		
	Evidence of Registration with:	Ohio Department of Taxation	Ohio Secretary of State <sup>1</sup> & Certificate of Good Standing
Do	cumentation attesting to the applic	ant's financial viability, including th	e following:
		h and external funds available to sup	n, liquidity, and capital resources. Describe port the applicant's operations that are the
		al and pro forma income statement a geographical area(s) or information in	and a balance sheet). Indicate if financial other jurisdictions
	Documentation to support the application	ant's cash and funding sources.	
<u>Do</u>	cumentation attesting to the applic	ant's managerial ability and corpora	ate structure, including the following:
	Documentation attesting to the ap offering(s) and proposed service are		expertise relative to the proposed service
	List of names, addresses, and phon	e numbers of officers and directors, or	partners.
	Documentation indicating the application	ant's corporate structure and ownershi	ip
	Information regarding any similar op	erations in other states.	
	If this company has been previously	certified in the State of Ohio, include	that certification number 10-1010
			nission (FCC) accounting requirements, if

<sup>&</sup>lt;sup>1</sup> Certification from Ohio Secretary of State (domestic or foreign corporation, authorized use of fictitious name, etc.), and Certificate of Good Standing is required.

Documentation attesting to the applicant's proposed interactions with other Carriers
Explanation as to whether rates are derived through (check all applicable):
■ interconnection agreement
Explanation as to which service areas company currently has an approved interconnection or resale agreement.
A notarized affidavit accompanied by bona fide letters requesting negotiation pursuant to Sections 251 and 252 of the Telecommunications Act of 1996 and a proposed timeline for construction, interconnection, and offering of services to end users.
Documentation attesting to the applicant's proposed interactions with Customers
A sample copy of the customer bill and disconnection notice the applicant plans to utilize.
Provide a copy of any customer application form required in order to establish residential service, if applicable.
For CLECs, List of Ohio ILEC Exchanges the applicant intends to serve  (Use spreadsheet from: <a href="http://www.puc.state.oh.us/puco/forms/form.cfm?doc_id=357">http://www.puc.state.oh.us/puco/forms/form.cfm?doc_id=357</a> )
☐ If Mirroring the entire ILEC local service areas, tariffs may incorporate by reference. If not mirroring the entire ILEC local exchange areas, the CLEC shall specifically define its local service areas in the tariff.
<u>Affidavit</u>
t am an authorized representative of the applicant corporation Judith A Riley
(Name) and I am authorized to make this statement on its behalf. I attest that I have utilized the Telecommunications Supplemental Application Form for Carrier Certification provided by the Commission, and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct.
Executed on 11/16/12 at OKOa City, OK  Audith On D. Consultant 11/10/12  (Signature and Title)  (Date)
(

# The Public Utilities Commission of Ohio TELECOMMUNICATIONS RETAIL SERVICE OFFERING FORM

#### For Non-BLES Carriers

Per the Commission's 01/19/2011 "Implementation Order" in Case No. 10-1010-TP-ORD (Effective: 01/20/2011)

Company Name Zone Telcom, LLC
Company Address 3130 Pleasant Run, Springfield, IL 62711
Company Web Address http://www.zonetelecom.com/
Regulatory Contact Person Joseph O'Hara Phone 217-698-2860 Fax 217-698-010
Regulatory Contact Person's Email Address regulatoryaffairs@anpisolutions.com
Contact Person for Annual Report Joseph O'Hara Phone 217-698-2860 Fax 217-698-010
Consumer Contact Information Heidi May Young Phone 877-366-2674 Fax 217-698-010
TRF Docket NoTP-TRF
I. Company Type (Check all applicable):
Non-BLES CLEC IXC Other (explain)
II. Services offered (Check all applicable):
□ Toll services (intrastate)
■ Local Exchange Service (i.e., residential or business bundles)
□ Other (explain)
III. Tariffed Provisions/Services (To the extent offered, check all applicable and attach tariff pages):
□ Toll Presubscription
☐ Intrastate Special and Switched Access Services to Carriers (facilities-based local carriers only)*
□ N-1-1 Service
☐ Pole Attachment and Conduit Occupancy
□ Pay Telephone Access Lines
□ Inmate Operator Service
□ Telephone Relay Service
*Access service tariffs shall be maintained separately and are subject to the Commission's carrier-to-carrier rules found in Chapter 4901:1-7, Ohio Administrative Code.

#### Part IV. - Attestation

1 die 11 Attestation
Carrier hereby attests to its compliance with pertinent entries and orders issued by the Commission.  Joseph O'Hara
I am an officer/agent of the carrier/telephone company, Zone Telecom, LLC , and am authorized to make statements on it behalf.
(Name)
I understand that Telephone companies have certain responsibilities to its customers under the Telecommunications Rules (Ohio Adm.
Code 4901:1-6). These responsibilities include: warm line service; not committing unfair or deceptive acts and practices; truth in billing requirements; and slamming and preferred carrier freeze requirements. We will comply with the rules of the state of Ohio and understand that non-compliance can result in various penalties, including the suspension of our certificate to operate within the state of

I declare under penalty of perjury that the foregoing is true and correct.

(Signature and Title)

(Date)

# **LIST OF EXHIBITS**

EXHIBIT A	DESCRIPTION OF SERVICES
EXHIBIT B	BUSINESS REGISTRATION REQUIREMENTS
Exhibit B-1	Registration with the Ohio Department of Taxation
Exhibit B-2	Ohio Secretary of State Certificate
Exhibit B-3	Ohio Good Standing Certificate
EXHIBIT C	FINANCIAL STATEMENTS
Exhibit C-1	Financial Statements – Public Copy
Exhibit C-2	Motion to Protect – Financial Statements
Exhibit C-3	Financial Statements - CONFIDENTIAL Copy
EXHIBIT D	MANAGERIAL ABILITY AND CORPORATE STRUCTURE
Exhibit D-1	List of Officers
Exhibit D-2	Biographies of Key Personnel
Exhibit D-3	Statement of Operations in Other States
Exhibit D-4	Verification of GAAP Records Maintenance
Exhibit D-5	Statement of Affiliates
Exhibit D-6	Corporate Structure and Ownership
EXHIBIT E	PROPOSED INTERACTION WITH CARRIERS
Exhibit E-1	Statement of how Rates Derived
Exhibit E-2	Explanation of Service Areas
Exhibit E-3	Letters Requesting Negotiations
EXHIBIT F	PROPOSED INTERACTION WITH CUSTOMERS
Exhibit F-1	Prepayment Requirements Statement
Exhibit F-2	Sample Invoice
Exhibit F-3	Sample Disconnect Notice
Exhibit F-4	Listing of Ohio Exchanges
Exhibit F-5	Public Interest Statement

# **EXHIBIT A**

#### **DESCRIPTION OF SERVICES**

#### **Description of Services**

Zone Telecom, LLC is a reseller of interexchange services and now wishes to offer its business-class subscribers local exchange services, also. Zone proposes to provide resold local telecommunications services throughout all Counties of the State of Ohio. Specifically, the Company will provide hosted iPBX to business-class subscribers by way of VoIP technology, using multiple interfaces including Cable Modem, DSL, Ethernet, MPLS, and others. Private Internet connections will also be made available. In some cases, Applicant will resell the local access circuit extending from the customer's premises to the Point of Presence. Applicant's traditional voice services such as local dial tone, access to 911, e911, Directory Assistance, and Operator Services will be available only by way of VoIP delivery. The Company does not propose to offer any residential services.

# **EXHIBIT B**

#### BUSINESS REGISTRATION REQUIREMENTS

# **EXHIBIT B**

#### BUSINESS REGISTRATION REQUIREMENTS

EXHIBIT B-1 – REGISTRATION WITH THE OHIO DEPARTMENT OF TAXATION



Please cut along the dotted line. - DO NOT USE PENCIL to complete this form.

# Commercial Activity Tax (CAT) Account's Change in Mailing or Location Address Form Please use this form to report any changes in your mailing or location address.

Form **CAT 3C** Rev. 12/11

CAT Account No.	95 05556	no galifornia propieta de una capacia con se
Social Security No.		
or	1	
Federal Employer ID	) No. 1	3520968
Previous Business I	Name and Mailing Addr	ess
Name		
Zone Telecom, Inc	<b>).</b>	
C/O or DBA		
Mailing address		
#3 Executive Cam	pus, Suite 520	
City	State	ZIP code
Cherry Hill	NJ	08002
Uail to: Ohio Danartmor	t of Taxatian	

Mail to: Ohio Department of Taxation P.O. Box 16158

Columbus, OH 43216-6158

New Mailing and Loc	cation Ac	ldress:
Name Zone Telecom, LLC		
C/O or DBA		
New mailing address 18006 Skypark Circle, #106		
City Irvine	State CA	ZIP code 94216
Physical location (street address and number) 3130 Pleasant Run		
City Springfield	State IL	ZIP code 62711
Telephone number (217) 698-2860		
E-mail regulatoryaffairs@anpisolutions.com	1	

# **EXHIBIT B**

#### BUSINESS REGISTRATION REQUIREMENTS

**EXHIBIT B-2 – OHIO SECRETARY OF STATE CERTIFICATE** 

# \*201116700102\*

DATE: 06/16/2011

DOCUMENT ID 201116700102

DESCRIPTION CONVERSION WITHIN SOS RECORDS (CVS) FILING 125.00 EXPED 100.00 PENALTY

CERT

COPY

#### Receipt

This is not a bill. Please do not remit payment.

DIAMOND ACCESS ATTN: LISA VAIDO 887 SOUTH HIGH STREET COLUMBUS, OH 43206

# STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted

1171820

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

ZONE TELECOM, LLC

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

CONVERSION WITHIN SOS RECORDS

(CHANGE BUSINESS TYPE FOR, PROFIT LIM, LIAB, CO.)

201116700102



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 14th day of June, A.D.

Ohio Secretary of State



#### Form 700 Prescribed by the: Ohio Secretary of State

Cantral Ohio; (614) 466-3919 Toll Free: (877) SOS-FILE (767-3453)

www.sos.state.ch.us Busserv@sos.state.oh.us

Expedite this for Mall form to one	
☐ Expedite	PO Box 1390 Columbus, OH 43216
*** Requires an	additional fee of \$100 ***
Mon Expedite	PO Box 1329 Columbus, OH 43216

#### CERTIFICATE OF CONVERSION FOR ENTITIES CONVERTING WITHIN OR OFF THE RECORDS OF THE OHIO SECRETARY OF STATE Filing Fee: \$125

(1) 🔯 Converting Within The Secretary of State	e Records of the Ohia	(2) Converting Off The Records of the Ohio Secretary of State (187-VXX)	
Name of the converting entity:	Zone	t Telecom, Inc.	
Jurisdiction of Formation:	Delaware	Management of the second secon	
Charter/Registration Number:	1171820	<del></del>	100
The converting entity is a:  (Check Only (1) One Box)  Domestic Corporation  Foreign Corporation  Composite Nonprofit Limit  Domestic For-Profit Limit  Foreign For-Profit Limit  The converting entity hereby sta	ed Liability Company alted Liability Company ed Liability Company ates that it has complied	Partnership Domestic Limited Partnership Foreign Limited Partnership Domestic Limited Liability Partnership Foreign Limited Liability Partnership Business Trust with all laws in the jurisdiction under which it exists	97
Name of the converted entity:	Zone	Telecom, LLC	
Jurisdiction of Formation:	Delaware	An design reason of the state o	
The converted entity is a:  (Check Only (1) One Box)  Domestic Corporation  Corporation  Domestic Nonprofit Limit  Foreign Nonprofit Limite  Domestic For-Profit Limits  Foreign For-Profit Limits	d Liability Company ited Liability Company	☐ Partnership ☐ Domestic Limited Partnership ☐ Foreign Limited Partnership ☐ Domestic Limited Liability Partnership ☐ Foreign Umited Liability Partnership ☐ Business Trust	<u> </u>

Form 700

	(The conve	raion is affective upon the filing of th	ls certificate or on a later date	
(Optional)	specified in	i the certificate that it is put more tha	n ninety days after filing)	
Name and add	ress of the person or entity t	that will provide a copy of the de	deration of conversion upon written	
request.	Zone Telecom, LLC	•	·	
	Name		All All Control of the Control of th	
	3130 Picasant Run			
	Malling Address		<del>kerjanda (1991) (ngajajang gapah (1991) ang ang anaran menengajandan (19</del> 44) e-sa sisa anaran s	
	Springfield	IL	62711	
	City	State	Zip Code	
Required info	rmation that must accomp	any conversion certificate if I	ox 2 is checked	
Malling	Address			
Mailing City	Address	State	Zlp Code	
City		State g a P.O. Box, check this box t	·	
City  If the a is an C	igent is an individual using Dhio resident. g entity is a domestic or fore	g a P.O. Box, check this box t ign corporation licensed to trans	·	
City  If the a is an C  If the converting the records, the	igent is an individual using Dhio resident. g entity is a domestic or fore	g a P.O. Box, check this box t ign corporation licensed to trans ust be accompanied by the affid ultrements if	o confirm that the agent sact business in Ohio and converting	

Last Revised: 12/01/2008

IN WITNESS WHEREOF, the conversion is authorized on behalf of the converting antity and that each person signing the certificate of conversion is authorized to do so.

Required	Lamon Eg-	04/15/2011
Must be authenticated (signed) by an authorized representative.	Signature	Date
•	Eamon P.M. Egan	
	Print Name	
	Secretary	
	Title	
	Signature	Date
	Print Name	
	Title	
	Signature	Data
	Print Name	
	Tide	

#### AFFIDAVIT RELEASES FROM VARIOUS GOVERNMENTAL AUTHORITIES

ZONE TELECOM, INC.

#### Exact Name of Corporation

It a foreign or domestic corporation licensed to transact business in Ohio is the converting entity, the certificate of conversion must be accompanied by the affidavits, receipts, certificates, or other evidence required by division (H) of section 1701.811(B)(4) of the Revised Code

AGENCY	DATE NOTIFIED	AGENCY	DATE NOTIFIED
Ohio Department of Taxation		Ohio Job & Family Services	
Dissolution Section 4485 Northland Ridge Blvd. Columbus, Ohio 43229	5 25 11	Status and Liability Section Data Correspondence Control Fax: 614-752-4811	5-25-11
		Phone: 614-466-2319	
		Overnight:	Regular:
		4020 East 5th Avenue	P.O. Box 182413
		Columbus, OH 43219-1811	Columbus, OH 43218-2413
AGENCY	DATE NOTIFIED	TREASURER	DATE NOTIFIED
Ohio Bureau of Workers'		The treasurer of any county in v	which the corporation
Compensation		has personal property:	
30 W. Spring Street Columbus, OH 43215	5 25-11	MONE	2/2
			•

Note: This affidavit, must be signed by one or more persons executing the certificate of conversion or by an efficer of the corporation. Signature Eamon P.M. Egan Name 3130 Pleasant Run Strect Address / P.O. Box Address Springfield  $\mathbb{I}$ 62711 Zip Code City State Acknowledged before me and subscribed in my presence on Seal Notary Public LAURA NORTON OFFICIAL SEAL Notary Public, State of Minels My Cammission Expires July 11, 2011 Commission Expires Date

#### AFFIDAVIT OF PERSONAL PROPERTY

STATE OF 1-LINDIS
County Sangaron SS:
Fanor Fon Name of Officer
Sicerary of Zave Telecon INC.  Title of Officer Name of Corporation
and that this affidavit is made in compliance with Section 1701.811(B)(4) of the Ohio Revised Code.
That above-named corporation: (Check one (1) of the following)
Has no persona: property in any county in Ohio
ls the type required to pay personal property taxes to state authorities only
t-las personal property only in the following county (les)
and that the net assets of eaid corporation are sufficient to pay all personal property taxes accrued to dete-
Signature: Land J Title: Secretary
Acknowledged before me and subscribed in my presence on Date Would St. 2011
LAURA NORTON Notery Public, State of Illinois My Commission Expires July 11, 2011
Expiration data of Notary Public's Commission

Date



www.sos.state.oh.us

e-mail: busserv@sos.state.oh.us

Prescribed by:
The Ohio Secretary of State Central Ohio: (614) 466-3910 Toll Free: 1-877-SOS-FILE (1-877-767-3453) Expedite this Form: (Select One)
Mail Form to one of the Following:

PO Box 1390 O Expedite

Columbus, OH 43216

\*\*\* Requires an additional fee of \$100\*\*\*

O Non Expedite PO Box 670

Columbus, OH 43216

#### **REGISTRATION OF A FOREIGN** LIMITED LIABILITY COMPANY

Filing Fee \$125.00

THE UNDERSIGNED DESIRING TO FILE A

Liability Company (106-LFA) ORC 1705	Foreign For-Profit Limited	(2) Registration of a Foreign Nonprofit Limited Liability Company (106-LFA) ORC 1705
State of Organization	Delaware	State of Organization
Date of Formation	06/13/2000	Date of Formation
	en e	
lame of limited fiability c	company in its state of organization	zone Telecom, LLC
	preign limited liability company des	ires to transact business in Ohio (if different from its home-state
Name must include the second of the second o	de one of the following words or abbreviation on a subserviation of the following words or abbreviation of the following words of the following words or abbreviation or abbreviation of the following words or abbre	ions: "limited liability company." "limited," "LLC," "L.L.C.," "lid.," or "lid" sts for copies of the limited liability company's operating
Name must include the control of the	de one of the following words or abbreviational provisions are attached erested persons may direct reques	ions: "limited liability company." "limited," "LLC," "L.L.C.," "lid.," or "lid" sts for copies of the limited liability company's operating
Name must include the control of the	de one of the following words or abbreviational provisions are attached erested persons may direct requested the compart of the comparts of th	ions: "limited liability company." "limited," "LLC," "L.L.C.," "lid.," or "lid" sts for copies of the limited liability company's operating
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Name must include the control of the	de one of the following words or abbreviational provisions are attached erested persons may direct requesther charter documents of the company.	ions: "limited liability company." "limited," "LLC," "L.L.C.," "lid.," or "lid" sts for copies of the limited liability company's operating

Sol West Broad Street, Suite 1800     State   State	CSC-I	Lawyers Incorporating Servi	ce (Corporation Service Company)	
Columbus  City  If the agent is an individual and using a P.O. Box, check this box to certify the agent is resident of the state of Ohio.  The limited liability company irrevocably consents to service of process on the agent fisted above as long as the authority of the agent continues, and to service of process upon the OHIO SECRETARY OF STATE if:  a. an agent is not appointed, or b. an agent is not appointed, or c. the agent cannot be found or served after the exercise of reasonable diligence.  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative  Joseph E. O'Hara II, Auth Person of ANZ Communications, LLC, Member  Print Name  Print Name  Date  Date	*****			
Columbus  City  If the agent is an individual and using a P.O. Box, check this box to certify the agent is resident of the state of Ohio.  If the agent is an individual and using a P.O. Box, check this box to certify the agent is resident of the state of Ohio.  If the agent is an individual and using a P.O. Box, check this box to certify the agent is resident of the state of Ohio.  If the agent is an individual and using a P.O. Box, check this box to certify the agent is resident of the agent continues, and to service of process on the agent fisted above as long as the authority of the agent of the agent is an agent is not appointed, or an agent is not appointed, or an agent is appointed but the authority of that agent has been revoked, or the agent cannot be found or served after the exercise of reasonable diligence.  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative.  Joseph E. O'Hara II, Auth Person of ANZ Communications, LLC, Member Print Name  Signature  Date  Date  Date				
Columbus  City  State  City  If the agent is an individual and using a P.O. Box, check this box to certify the agent is resident of the state of Ohio.  The limited liability company irrevocably consents to service of process on the agent listed above as long as including a politic process on the agent listed above as long as including a politic process upon the OHIO SECRETARY OF STATE if:  a. an agent is not appointed, or b. an agent is not appointed, or c. the agent cannot be found or served after the exercise of reasonable diligence.  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative.  Print Name  Signature  Date  Date  Date  Date  Date	·	~~~		
If the agent is an individual and using a P.O. Box, check this box to certify the agent is resident of the state of Ohio.  The limited liability company irrevocably consents to service of process on the agent listed above as long as no authority of the agent continues, and to service of process upon the OHIO SECRETARY OF STATE if:  a. an agent is not appointed, or an agent is appointed but the authority of that agent has been revoked, or the agent cannot be found or served after the exercise of reasonable diligence.  REQUIRED Articles and original appointment of agent must be (signed) by a member, manager or other representative.  REQUIRED Signature Date  Print Name  Signature Date  Print Name  Signature Date	Mailing	Address		
City  State  Zip Code  If the agent is an individual and using a P.O. Box, check this box to certify the agent is resident of the state of Ohio.  The limited liability company irrevocably consents to service of process on the agent listed above as long as to authority of the agent continues, and to service of process upon the OHIO SECRETARY OF STATE if:  a. an agent is not appointed, or an agent is appointed but the authority of that agent has been revoked, or the agent cannot be found or served after the exercise of reasonable diligence.  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative.  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative.  Signature  Joseph E. O'Hara II, Auth Person of ANZ Communications, LLC, Member  Print Name  Signature  Date  Date  Date	Colum	nhuc	Mia	A3215
resident of the state of Ohio.  the limited liability company irrevocably consents to service of process on the agent listed above as long as no authority of the agent continues, and to service of process upon the OHIO SECRETARY OF STATE if:  a. an agent is not appointed, or an agent is appointed but the authority of that agent has been revoked, or the agent cannot be found or served after the exercise of reasonable diligence.  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative.  Signature  Date  Print Name  Signature  Date  Date	West Committee C	227 544		-
a. an agent is not appointed, or an agent is appointed but the authority of that agent has been revoked, or the agent cannot be found or served after the exercise of reasonable diligence.  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative.  Signature  Signature  Date  Print Name  Signature  Date  Date	a			nis box to certify the agent is
b. an agent is appointed but the authority of that agent has been revoked, or the agent cannot be found or served after the exercise of reasonable diligence.  REQUIRED  Articles and original appointment of agent must be (signed) by a member, manager or other representative.  Signature  Joseph E. O'Hara II, Auth Person of ANZ Communications, LLC, Member Print Name  Signature  Date  Print Name  Signature  Date				
Articles and original appointment of agent must be (signed) by a member, manager or other representative.  Signature  Joseph E. O'Hara II, Auth Person of ANZ Communications, LLC, Member Print Name  Signature  Date  Print Name  Signature  Date	b.	an agent is appointed bu	t the authority of that agent has been	
Print Name  Date  Print Name  Signature  Date		_*************************************		
Print Name Signature Date	appointment of agent must be (signed) by a member, manager or		nador — mayas Maringgaya, ang nagang magang maga	
Signature Date	appointment of agent must be (signed) by a member, manager or	Signature  Joseph E. O'Hara II, Aug	th Person of ANZ Communications,	Date
	appointment of agent must be (signed) by a member, manager or	Signature  Joseph E. O'Hara II, Aut Print Name	th Person of ANZ Communications,	Date  LLC, Member
Print Name	appointment of agent must be (signed) by a member, manager or	Signature  Joseph E. O'Hara II, Aut Print Name  Signature	th Person of ANZ Communications,	Date  LLC, Member
	appointment of agent must be (signed) by a member, manager or	Signature  Joseph E. O'Hara II, Aut Print Name  Signature  Print Name	th Person of ANZ Communications,	Date  LLC, Member  Date
	appointment of agent must be (signed) by a member, manager or	Signature  Joseph E. O'Hara II, Aut Print Name  Signature  Print Name  Signature	th Person of ANZ Communications,	Date  LLC, Member  Date
	appointment of agent must be (signed) by a member, manager or	Signature  Joseph E. O'Hara II, Aut Print Name  Signature  Print Name  Signature	th Person of ANZ Communications,	Date  LLC, Member  Date

# **EXHIBIT B**

#### BUSINESS REGISTRATION REQUIREMENTS

**EXHIBIT B-3 – OHIO GOOD STANDING CERTIFICATE** 

# United States of America State of Ohio Office of the Secretary of State

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show ZONE TELECOM, LLC, a Delaware For Profit Limited Liability Company, Registration Number 1171820, filed on July 25, 2000, is currently in FULL FORCE AND EFFECT upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 16th day of November, A.D. 2012

**Ohio Secretary of State** 

Validation Number: V2012320NFC990

# **EXHIBIT C**

FINANCIAL STATEMENTS

# **EXHIBIT C**

#### FINANCIAL STATEMENTS

#### EXHIBIT C-1 – FINANCIAL STATEMENTS – PUBLIC COPY

Income Statement

For the twelve months ended December 31, 2011

## **PUBLIC, REDACTED VERSION**

Decem	ber	31,	2011
RE	DAC	CTE	)

Sales REDACTED

MOU

Cost of sales REDACTED

Gross profit REDACTED

Operating expenses REDACTED

Income (loss) from operations REDACTED

Other income (expense) REDACTED

Income Taxes REDACTED

Net income (loss) REDACTED

Balance Sheet December 31, 2011

#### **PUBLIC, REDACTED VERSION**

#### **ASSETS**

Cash and cash equivalents
Accounts receivable (net)
Due from affiliate
Other current assets
Net fixed assets
Net intangible assets
Other long term assets

**Total Assets** 

#### **LIABILITIES AND EQUITY**

Accounts payable
Current portion of long-term debt
Other current liabilities
Long-term debt
Capital contribution
Retained earnings

Total liabilities & equity

#### December 31, 2011

REDACTED
REDACTED
REDACTED
REDACTED
REDACTED
REDACTED
REDACTED

REDACTED

REDACTED REDACTED REDACTED REDACTED REDACTED REDACTED

REDACTED

Statement of Cash Flow

For the twelve months ended December 31, 2011

#### **PUBLIC, REDACTED VERSION**

Cash Flow from Operating Activities	December 31, 2011
Net loss	REDACTED
Adjustments to net loss	
Amortization & depreciation	REDACTED
Bad debts	REDACTED
Deferred income tax expense	REDACTED
(Gain) loss on disposal of assets	REDACTED
Effects of Changes in Operating Assets & Liabilities	
Accounts receivable	REDACTED
Other current assets	REDACTED
Increase (decrease) in liabilities	
Accounts payable	REDACTED
Other current liabilities	REDACTED
Net cash used in operating activities	REDACTED
Cash Flows from Investing Activities	
Investment in property and equipment	REDACTED
Net cash flow from investing activities	REDACTED
Cash Flow from Financing Activities	
Principal payments on long-term debt	REDACTED
Partner contributions	REDACTED
Net cash flow from financing activities	REDACTED
Net increase in cash	REDACTED
Cash at beginning of period	REDACTED

REDACTED

Cash at end of period

Consolidated Balance Sheets August 31, 2012

#### ASSETS

Cash and cash equivalents Accounts receivable (net) Due from affiliate Other current assets Net fixed assets Net intangible assets Other long term assets

Total assets

# 31-Mar-12 30-Jun-12 31-Aug-12 \$

#### LIABILITIES AND STOCKHOLDERS' EQUITY

Accounts payable
Current portion of long-term debt
Other current liabilities
Long-term debt
Capital Contribution
Retained earnings

Total liabilities and stockholders' equity



Consolidated Statements of Income August 31, 2012

	For the three months ending 3/31/2012	For the three months ending 6/30/2012	For the two months ending 8/31/2012	
MOU				
Sales	\$			
Cost of sales				
Gross Profit				
Operating Expenses				
Income (loss) from Operations				
Other income (expense)				
Income before provision for income taxes				
Income taxes				
Net income (loss)	\$			

Consolidated Statements of Cash Flows August 31, 2012

Cash Flow from Operating Activities	For the three months ending 3/31/2012	For the three months ending 6/30/2012	For the two months ending 8/31/2012
Net Income			
Adjustments to Net Income (Loss)	<del></del>	· · · · · · · · · · · · · · · · · · ·	
Amortization & Depreciation			
Bad Debts			
(Gain) Loss on Disposal of Assets			
Effects of Changes in Operating Assets & Liabilities	_	_	_
Accounts Receivable			
Other Current Assets			
Increase (decrease) in liabilities			
Accounts Payable			
Other Current Liabilities			
Net Cash Provided by (Used in) Operating Activities			
Cash Flows from Investing Activities			
Investment in Property and Equipment			
Net Cash Flow from Investing Activities			
Cash Flow from Financing Activities			
Principal Payments on Long-term Debt			
Capital Contributions			
Net Cash Flow from Financing Activities			
Net Increase (Decrease) in Cash			
Cash at Beginning of Period			
Cash at End of Period			

# **EXHIBIT C**

#### FINANCIAL STATEMENTS

#### **EXHIBIT C-2 – MOTION TO PROTECT FINANCIAL STATEMENTS**

# BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of Zone Telecom, LLC to the Public	)		
Utilities Commission of Ohio for Authority to	)	Case No	TP <b>-</b>
Operate as a Non-BLES Competitive Local	)		
Exchange Carrier in the State of Ohio	)		

#### **MOTION FOR PROTECTIVE ORDER**

COMES NOW Zone Telecom, LLC hereby moves the Public Utility Commission of Ohio for a Protective Order covering certain confidential information submitted in support of the Company's above-captioned Application for a Certificate of Convenience and Authority ("Application"). In support of this Motion, Zone Telecom, LLC submits the following:

- Zone Telecom, LLC is not a publicly traded company. As such, Zone Telecom,
   LLC does not file financial statements with the SEC;
- (2) The statements contain sensitive financial information, which Zone Telecom,

  LLC protects from disclosure. This information is not generally available to those
  inside the Company without specific need-to-know, and the Company keeps it in
  a secure location to prevent inadvertent disclosure. This information has not been
  released previously;
- (3) Public disclosure of the information would cause undue harm to Zone Telecom,

  LLC and would prove detrimental to Zone Telecom, LLC's competitive position
  in the marketplace; and
- (4) Due to the sensitive nature of this information, it is appropriate for the

  Commission to limit access to the information. The Confidential Information is

  being provided for the sole use of the Commission in exercising their respective

governmental functions by examining the Application. There is no legitimate

purpose to be served in disclosing this proprietary material to any person other

than the appropriate reviewing staffs of the Commission.

WHEREFORE, Zone Telecom, LLC respectfully moves that the Commission issue a

Protective Order that will limit the availability of Applicant's Financial Qualifications to the

above referenced Application to the reviewing staffs of the Commission.

Respectfully submitted,

Dated: November 16, 2012

Judith A. Riley, Regulatory Consultant

On behalf of Zone Telecom, LLC

PO Box 720128

Oklahoma City, OK 73172-0128

Phone (405) 755-8177 Facsimile (405) 755-8377 jriley@telecompliance.net

# **EXHIBIT C**

FINANCIAL STATEMENTS

**EXHIBIT C-3 – FINANCIAL STATEMENTS** 

### **CONFIDENTIAL COPY**

## **EXHIBIT D**

MANAGERIAL ABILITY AND CORPORATE STRUCTURE

## **EXHIBIT D**

### MANAGERIAL ABILITY AND CORPORATE STRUCTURE

**EXHIBIT D-1 – LIST OF OFFICERS** 

#### **List of Officers**

Zone Telecom, LLC - ANZ Communications, LLC is sole member - 100% ownership

- David H. Lewis, Chief Executive Officer and President, <u>dlewis@anpisolutions.com</u>
- Joseph E. O'Hara, Chief Financial Officer and Treasurer, johara@anpisolutions.com
- Eamon P.M. Egan, Secretary, eegan@anpisolutions.com

All above listed management office at 3130 Pleasant Run, Springfield, IL 62711 and can be reached by phone at 877-366-2674.

## **EXHIBIT D**

#### MANAGERIAL ABILITY AND CORPORATE STRUCTURE

EXHIBIT D-2 - BIOGRAPHIES OF KEY PERSONNEL

### **Dave Lewis, Chief Executive Officer**

Dave serves as chief executive officer for Zone Telecom, LLC and ANPI, LLC. He has over 20 years of experience in the telecommunications industry beginning with the Illinois Commerce Commission where he coordinated the Commission's examination of numerous telecommunications policy matters. Dave also served in the Office of Chairman and Commissioners where he provided analysis and counsel on telecommunications matters to the Commissioners of the ICC.

Dave joined GVNW Consulting in 1991, where he provided a variety of services from regulatory policy formation to strategic and business planning services to the rural local exchange carrier community for more than a decade. During his tenure with GVNW, he held several positions including consulting manager, vice president and partner.

As the conceptual founder of ANPI, LLC, Dave developed the business case behind the company and personally directed all aspects of ANPI's inception and growth. He directed the formulation of the company's service sets, back office support systems, organizational structure as well as its supplier, member relationships and contracts.

Dave holds bachelor's degrees in political science and economics from the University of Illinois at Urbana-Champaign.

### Joseph O'Hara, Chief Financial Officer

Joseph O'Hara serves as the chief financial officer for Zone Telecom, LLC and ANPI, LLC. Joe joined ANPI, LLC in 2000 and has served numerous management positions with increasing responsibility for the organization. He is currently responsible for corporate finance, treasury, accounting, financial reporting, taxation and regulatory compliance.

While responsible over the finance function, Joe worked to secure capital for the organization through multiple private placement offerings, and establish and maintain the organization's credit facilities. During his tenure with ANPI, he has held positions in operations, finance and accounting. Additionally, Joe has led numerous discrete projects including development and evaluation of business models, capital budgeting and investment analysis, business formation, and business/project valuation, and matters concerning legal affairs.

Joe is a licensed Certified Public Accountant in Illinois, and holds a master's of business administration with a finance concentration from the University of Illinois at Urbana-Champaign.

### Eamon Egan, Senior Vice President

Eamon Egan is the senior vice president of Zone Telecom, LLC and ANPI, LLC. Eamon joined ZONE as vice president in 2001 and became chief financial officer in 2006. Prior to joining ZONE in the United States, Eamon served as vice president internationally with e-KONG Group, Ltd. Before e-KONG Group, Ltd. he was president of Summedia, Inc. and Experience Publications, Ltd. As a corporate lawyer he has advised on legal matters and transactions in Asia, Europe and throughout North America.

Eamon earned a B.A. in political science and economics and a LL.B. from the University of Manitoba.

## **EXHIBIT D**

MANAGERIAL ABILITY AND CORPORATE STRUCTURE

**EXHIBIT D-3 – STATEMENT OF OPERATIONS IN OTHER STATES** 

#### **Statement of Operations in Other States**

The following chart shows in which states Zone Telecom, LLC is authorized to offer telecommunications services. Zone Telecom, LLC has not had a request for authorization denied by any state, nor have they had authorization revoked by any state. There are no civil or criminal proceedings against Zone Telecom, LLC in any jurisdiction, nor have there ever been.

State	IXC	CLEC
AK	No No	No
AL	YES	No
AR	YES	No
AZ	YES	No
CA	YES	YES
co	YES	No No
СТ	YES	No
DC	N/A	YES
DE	YES	No
FL	YES	YES
GA	<del></del>	
HI	YES	YES
	YES	No No
IA ID	YES	No
	YES	No
IL.	YES	YES
IN	YES	YES
KS	YES	No
KY	YES	No
LA	YES	No
MA	YES	YES
MD	YES	YES
ME	YES	YES
MI	YES	No
MN	YES	No
MO	YES	No
MS	YES	No
MT	YES	No
NC	YES	No
ND	YES	YES
NE	YES	YES
NH	YES	YES
NJ	YES	No
NM	YES	No
NV	YES	YES
NY	YES	YES
ОН	YES	No
ОК	YES	No
OR	YES	YES
PA	YES	YES
RI	No	No
SC SC	YES	No
SD	YES	No
TN	YES	YES
TX	YEŞ	No No
UT	YES	No
VA	YES	No
VT VT	YES	No
WA	YES	No
WI	YES	YES
WV	YES	
WY		No
	YE\$	No

## **EXHIBIT D**

### MANAGERIAL ABILITY AND CORPORATE STRUCTURE

EXHIBIT D-4 - VERIFICATION OF GAAP RECORDS MAINTENANCE

#### **VERIFICATION**

That he is the Chief Financial Officer of ANZ Communications, LLC, sole member of Zone Telecom, LLC, Applicant for Certificate of Authority to Operate as a Non-BLES

§§

STATE OF ILLINOIS

**COUNTY OF SANGAMON** 

Joseph O'Hara, being duly sworn, states:

My commission expires: 1, 22 2014

Competitive Local Exchange Carrier in the state of Ohio;

That he is authorized to make this statement; and
That local telephony records are kept separate and apart from any other accounting records in accordance with the Generally Accepted Accounting Procedures ("GAAP").
Joseph O'Hara Chief Financial Officer of ANZ Communications, sole member of Zone Telecom, LLC
SUBSCRIBED AND SWORN before me this day of October, 2012.  Notary Public

## **EXHIBIT D**

#### MANAGERIAL ABILITY AND CORPORATE STRUCTURE

**EXHIBIT D-5 – STATEMENT OF AFFILIATES LISTING** 

#### Statement of Affiliates Listing

Exhibit D-5 contains an organizational chart depicting the corporate structure of the Applicant and its Affiliates. Zone Telecom, LLC's Affiliates are as follows:

### ANPI, LLC

Like Zone Telecom, LLC, ANPI, LLC is owned by ANZ Communications, LLC. ANPI, LLC is a wholesale interexchange carrier providing service in Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Michigan, Mississippi, Missouri, Montana, Nebraska, New Hampshire, Nevada, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, and Wyoming.

### **Common Point LLC**

The contract manager and managing company of Common Point LLC is ANPI, LLC. ANPI, LLC is a 25% four-way equal owner of Common Point LLC. Common Point provides local tandem access to local exchange carriers and wireless carriers, and will not provide dial tone to end user customers. The Common Point tandem will serve as the switching entity for Tandem-Switched Transport that has billing and recording capabilities and is used to connect and switch trunk circuits between and among End Offices and between and among End Offices and carriers' aggregation points, points of termination, or points of presence, and to provide Switched Exchange Access Services.

Common Point LLC is providing service in Alabama, Alaska, California, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Missouri, Montana, New Mexico, New York, North Carolina, North Dakota, Pennsylvania, South Carolina, Texas, Vermont, Washington, West Virginia and Wisconsin.

## **EXHIBIT D**

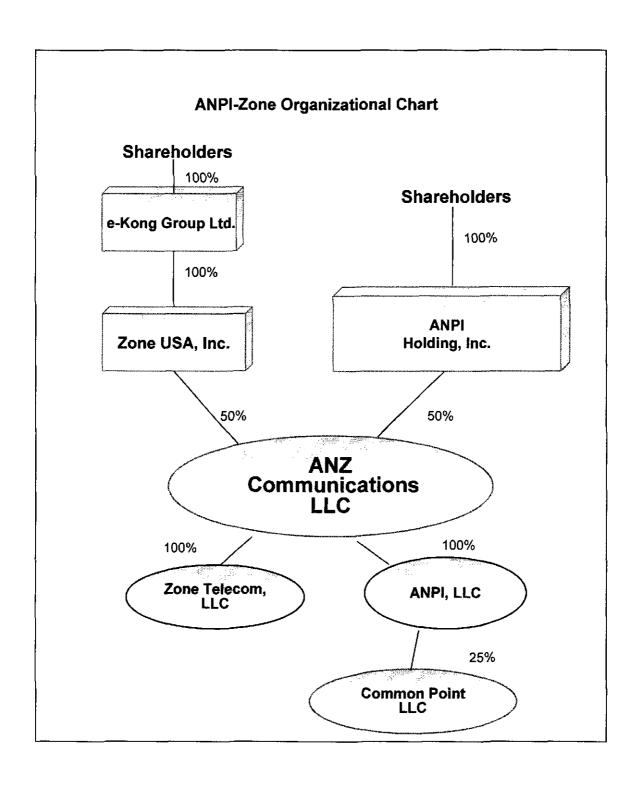
MANAGERIAL ABILITY AND CORPORATE STRUCTURE

EXHIBIT D-5 - CORPORATE STRUCTURE AND OWNERSHIP

### **CORPORATE STRUCTURE AND OWNERSHIP**

Zone Telecom LLC is a "Limited Liability Company. The Company has one (1) member.

Member	Membership Interest	Voting Interest
ANZ Communications, LLC. 3130 Pleasant Run Springfield, IL 62711	100%	100%
Total	100%	100%



# **EXHIBIT E**

### PROPOSED INTERACTION WITH CARRIERS

# **EXHIBIT E**

### PROPOSED INTERACTION WITH CARRIERS

#### **EXHIBIT E-1 – STATEMENT OF HOW RATES DERIVED**

### STATEMENT OF HOW RATES DERIVED

	The	Com	pany's	rates	will	derive	from	Interconnecti	ion Agreements
--	-----	-----	--------	-------	------	--------	------	---------------	----------------

## **EXHIBIT E**

### PROPOSED INTERACTION WITH CARRIERS

**EXHIBIT E-2 – EXPLANATION OF SERVICE AREAS** 

### **EXPLANATION OF SERVICE AREAS**

Zone Telecom, LLC proposes to provide service in all areas of the State of Ohio serviced by AT&T Ohio, United Telephone d/b/a CenturyLink, and Verizon.

## **EXHIBIT E**

### PROPOSED INTERACTION WITH CARRIERS

**EXHIBIT E-3 – LETTERS REQUESTING NEGOTIATIONS** 

# ZONE TELECON

November 16, 2012

Director – Contract Management AT&T Ohio 45 Erieview Plaza, Suite 1500 Cleveland, OH 44114

RE: Interconnection with Zone Telecom, LLC within the State of Ohio

Dear Sir or Madam:

Pursuant to Section 251 and 252 of the Telecommunications Act of 1996, we hereby request AT&T Ohio to engage in negotiations to enter into an agreement with Zone Telecom, LLC

Certified Name of Carrier:

Physical Street Address:

City/State/Zip:

Name of Contact Person:

Contact Person's Title:

Contact Person's Telephone:

Contact Person's Facsimile:

Contact Person's Email:

Type of Negotiation Desired:

State in which carrier wishes to do business:

State of Incorporation:

State Certification (Ohio):

Zone Telecom, LLC

3130 Pleasant Run

Springfield, IL 62711

Joseph O'Hara

Treasurer of Zone Telecom, LLC

217-698-2860

217-698-0100

regulatoryaffairs@anpisolutions.com

Competitive Local Exchange Agreement

Ohio

Illinois

Yes

If AT&T Ohio has a template agreement for purposes of resale, please forward a copy to my attention. If there are any questions, please contact me at the number listed above.

Sincerely,

Joseph O'Hara

Treasurer of Zone Telecom, LLC

## ZONE **TELECG**

November 16, 2012

Director – Contract Management United Telephone Company of Ohio d/b/a CenturyLink 50 West Broad Street, Suite 3600 Cincinnati, OH 43215

RE: Interconnection with Zone Telecom, LLC within the State of Ohio

Dear Sir or Madam:

Pursuant to Section 251 and 252 of the Telecommunications Act of 1996, we hereby request AT&T Ohio to engage in negotiations to enter into an agreement with Zone Telecom, LLC

Certified Name of Carrier:

Physical Street Address:

City/State/Zip:

Name of Contact Person:

Zone Telecom, LLC

3130 Pleasant Run

Springfield, IL 62711

Joseph O'Hara

Contact Person's Title: Treasurer of Zone Telecom, LLC

Contact Person's Telephone: 217-698-2860 Contact Person's Facsimile: 217-698-0100

Contact Person's Email: regulatoryaffairs@anpisolutions.com
Type of Negotiation Desired: Competitive Local Exchange Agreement

State in which carrier wishes to do business:

State of Incorporation:

State Certification (Ohio):

Yes

If United Telephone Company of Ohio d/b/a CenturyLink has a template agreement for purposes of resale, please forward a copy to my attention. If there are any questions, please contact me at the number listed above.

Sincerely,

Joseph O'Hara

Treasurer of Zone Telecom, LLC

# ZONE TELECON

November 16, 2012

Director – Contract Management Verizon North – HQE03D44 600 Hidden Ridge Irving, TX 75038

RE: Interconnection with Zone Telecom, LLC within the State of Ohio

Dear Sir or Madam:

Pursuant to Section 251 and 252 of the Telecommunications Act of 1996, we hereby request AT&T Ohio to engage in negotiations to enter into an agreement with Zone Telecom, LLC

Certified Name of Carrier: Zone Telecom, LLC Physical Street Address: 3130 Pleasant Run

City/State/Zip: Springfield, IL 62711

Name of Contact Person: Joseph O'Hara

Contact Person's Title: Treasurer of Zone Telecom, LLC

Contact Person's Telephone: 217-698-2860 Contact Person's Facsimile: 217-698-0100

Contact Person's Email: <a href="mailto:regulatoryaffairs@anpisolutions.com">regulatoryaffairs@anpisolutions.com</a>
Type of Negotiation Desired: Competitive Local Exchange Agreement

State in which carrier wishes to do business:

Ohio
State of Incorporation:

Illinois

State Certification (Ohio): Yes

If Verizon North has a template agreement for purposes of resale, please forward a copy to my attention. If there are any questions, please contact me at the number listed above.

Sincerely,

Joseph O'Hara

Treasurer of Zone Telecom, LLC

# ZONE **TELECOM**

#### LETTERS REQUESTING NEGOTIATION ATTESTATION

I hereby swear under penalty of perjury as follows:

I, <u>Joseph O'Hara</u>, am the Treasurer of Zone Telecom, LLC and I certify that on November 16, 2012 I have signed and caused be sent via United States Mail, postage prepaid, the required Letters Requesting Negotiation for Interconnection with the following Incumbent Local Exchange Carriers ("ILECs) on behalf of Zone Telecom, LLC:

- AT&T Ohio
- United Telephone Company of Ohio d/b/a CenturyLink
- Verizon North

Said letters requesting negotiation were signed by me and the attached copies are true, correct, bona fide copies of what was sent to the aforementioned ILECs.

Dated this 16<sup>th</sup> day of November, 2012

Zone Telecom, LLC

Print Name and Title:

Joseph O'Hara, Treasurer

SUBSCRIBED AND SWORN to before me this 16<sup>th</sup> day of November, 2012

Notary Public

My Commission Expires:

(SEAL) "OFFICIAL SEAL"

Erica A Liapakis

Notary Public, State of Illinois

My Commission Expires 6/22/2014

# **EXHIBIT F**

### PROPOSED INTERACTION WITH CUSTOMERS

## **EXHIBIT F**

### PROPOSED INTERACTION WITH CUSTOMERS

**EXHIBIT F-1 – PREPAYMENT REQUIREMENT STATEMENT** 

### **Prepayment Requirements Statement**

Applicant requires neither prepayment nor payment in advance for services.

## **EXHIBIT F**

### PROPOSED INTERACTION WITH CUSTOMERS

**EXHIBIT F-2 – SAMPLE INVOICE** 

### **VIP Billing Statement**

### ZONE TELECOM

#### **Customer Details**

Mr. Customer

Attn: Frank L. Customer 111 Wabash Ave Springfield, IL 62629

Email: flcustomer@nowhere.com

#### **Invoice Summary**

Invoice Number:

0000000002

Invoice Date:

October 10, 2012

Total Amount Due:

\$312.00

Date

10/10/2012

DO NOT PAY -- Your credit card will be automatically charged on the due date.

Charges Summary						
Previous Balance:		* .		Salahan Maria	A JA	\$ 312.00
Payments:						
Credit Card Payment- 09/10/2012				(\$	312.00)	
Total Payments	1975 agent (1975)	ng ting to the second s	1. p2	*		(\$312.00
New Charges:						
Account Level Charges Additional Directory Listing Installation Charge Miscellaneous Debit Goodwill Credit					\$ 5.00 \$ 100.00 \$ 10.00 \$ 5.00)	
Service Charges Recurring Service Charges (Billed From 10/10 One-Time Charges	0/2012 – 11/09/2012)			:	\$ 75.00 \$ 0	
Usage Charges Usage Charges (Billed Through 10/10/2012)				<u> </u>	5 1.50	
Taxes & Surcharges Taxes & Surcharges					\$ 12.15	
Total New Charges	en e	100g (400 mg) (300 mg)	Property of	23	, y .	\$198.65
Total Amount Due on 10/10/2012:		$-\mu W = \frac{1}{2\pi} V W$ (6)	15 eB	ig Samuel Signature	1	\$198.65

Account Charges Detail					
Description	Date	Amount	Discount	Taxes & Surcharges	Total
Additional Directory Listing Installation Charge Miscellaneous Debit — Returned Payment Fee Goodwill Credit — Service Issue	10/10/2012 9/25/2012 10/01/2012 10/5/2012	\$5.00 \$100.00 \$10.00 (\$ 5.00) \$110.00	\$0.00 \$0.00 \$0.00 <b>\$0.00</b>	\$0.00 \$5.00 \$0.00 \$0.00 \$5.00	\$ 5.00 \$105.00 \$10.00 (\$ 5.00) \$115.00

Billing Questions? Please Contact Customer Support (800) 555-5555 or Log Into the Zone Digital Phone Portal at <u>portal.zone.com/support</u> Terms & Conditions Available at <u>portal.zone.com/terms and conditions</u>

s Total	Taxes &			( 990.00		
1	Surcharges	Discount	Amount	Date	Charge Item	Telephone Number
00 \$28.	\$3.00	\$0.00	\$25.00	10/10/2012 - 11/9/2012	VIP Hosted PBX Line	810-999-9667
00 \$10.6	\$0.00	\$0.00	\$10.00	10/10/2012 - 11/9/2012	VIP Hosted PBX Mobile Application	
00 \$38.0	\$3.00	\$0.00	\$35.00			1
00 \$28.	\$3.00	\$0.00	\$25.00	10/10/2012 - 11/9/2012	VIP Hosted PBX Line	517-304-9999
00 \$10.	\$0.00	\$0.00	\$10.00	10/10/2012 - 11/9/2012	VIP Hosted PBX Mobile Application	ĺ
00 \$38.	\$3.00	\$0.00	\$35.00			
xo \$6.	\$1.00	\$0.00	\$ 5.00	10/10/2012 - 11/9/2012	VIP Hosted PBX Virtual Number	214-555-2222
90 \$6.	\$1.00	\$0.00	\$5.00			
		,	•	10/10/2012 - 11/9/2012	VIP Hosted PBX Virtual Number	214-555-2222

Usage Char	ges Summary							
Telephone Number	Call Type	Calls	Minutes	Amount	Discounts	Taxes & Surcharges	√ Total	
810-999-9667	Local	1	1.0	\$0.000	\$0.000	\$0.000	\$0.000	
	Interstate	1	11.1	\$0.000	\$0.000	\$0.000	\$0.000	
	International	1	2.1	\$0.500	\$0.000	\$0.050	\$0.550	
	Canada	1	9.2	\$0.500	\$0.000	\$0.050	\$0.550	
	Total	3	23.4	\$1.000	\$0.000	\$0.100	\$1.100	
517-304-9999	Interstate	1	1.1	\$0.000	\$0.000	\$0.000	\$0.000	
	Directory Assistance	1	2.1	\$0.500	\$0.000	\$0.050	\$0.550	
	Intrastate	1	101.1	\$0.000	\$0.000	\$0.000	\$0.000	
	On-Net	1	1.0	\$0.000	\$0.000	\$0.000	\$0.000	
	Total	4	105.3	\$0.500	\$0.000	\$0.050	\$0.550	
Total	Local	1	1.0	\$0.000	\$0.000	\$0.000	\$0.000	
	Interstate	2	12.2	\$0.000	\$0.000	\$0.000	\$0.000	
	International	1	2.1	\$0.500	\$0.000	\$0.050	\$0.550	
	Directory Assistance	1	2.1	\$0.500	\$0.000	\$0.050	\$0.550	
	Intrastate	1	101.1	\$0.000	\$0.000	\$0.000	\$0.000	
	Canada	1	9.2	\$0.500	\$0.000	\$0.050	\$0.550	
	Total	6	127.7	\$1.500	\$0.000	\$0.1500	\$1.6500	

Telephone Number	Description	Totel
Account Level	State Sales Tax - IL	\$ 5
	Total	\$ 5
810-999-9667	Federal USF	\$ 0
	Surcharge 1	\$ 3
	Total	\$ 3
517-304-9999	Federal USF	\$ (
	Surcharge 1	\$ 3
	Total	\$ 3
214-555-2222	Surcharge 2	\$ 1
	Total	\$ 1
Total	State Sales Tax - IL	\$ 5
	Federal USF	\$ (
	Surcharge 1	\$ 6
	Surcharge 2	\$ 1
	Total	\$ 12

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#### 810-999-9667

Date	Time	Call Type	Called Number	Minutes	Amount	Discount	Total
9/5/2012	12:01	Local	810-813-9900	1.0	\$0.000	\$0,000	\$0.000
9/5/2012	13:00	Interstate	516-587-3979	11.1	\$0.000	\$0.000	\$0.000
9/17/2012	14:21	International – UK Mobile	011-44-123322	2.1	\$0.500	\$0.000	\$0.500
9//18/2012	00:01	Canada	416-888-9999	9.2	\$0.500	\$0.000	\$0.500
		Total		22.4	\$1.000	\$0.000	\$1.000

#### 517-304-9999

				Called	1. 14 Y Z	W140	64 c : 11	1. 1965 1. 1. 1965
ĺ	Date	Time	Call Type	Number	Minutes	Amount	Discount	, Total
	9/20/2012	13:00	Interstate	516-587-3979	1.1	\$0.000	\$0.000	\$0.000
	9/20/2012	14:21	Directory Assistance	411	2.1	\$0.500	\$0.000	\$0.500
1	9/21/2012	22:00	Intrastate	517-999-8888	101.1	\$0.000	\$0.000	\$0.000
	9/22/2012	10:00	On-Net	517-304-8888	1.0	\$0.000	\$0.000	\$0.000
			Total		105.3	\$0.500	\$0.000	\$0.50

## **EXHIBIT F**

#### PROPOSED INTERACTION WITH CUSTOMERS

**EXHIBIT F-3 – SAMPLE DISCONNECT NOTICE** 



#### DISCONNECTION NOTICE

(Date)

Customer name Address 1 Address 2 City, State, ZIP

Account Number: XXXXXXXXXX

Past Due Amount: \$0000.00

This is notification that Zone Telecom, LLC intends to disconnect your (Detail the type of service) effective (date).

Zone Telecom, LLC is taking action because it has not received payment for services since (insert date). The total amount currently past due is (amount). Failure to pay the amount required at the company's office or to one of its authorized agents by (insert a date) may result in the disconnection of (detail of service). Additional charges for reconnection may apply if your service is discontinued. Payment to an unauthorized agent may result in the untimely or improper crediting of your account.

The reason for disconnection of services is (reason). In order to avoid disconnection, the subscriber must take the following action (type of action).

Please note that the total amount due to avoid disruption or discontinuance of service is (amount).

You may contact us in order to resolve this issue, make inquiries, to discuss the delinquency, or to make a compliant.

If you have a complaint in regard to this notice that cannot be resolved with Zone Telecom, LLC, or for general information, you may contact the Public Utilities Commission of Ohio for assistance toll free at 1-800-686-7826 or for TTY customers toll free at 1-800-686-1570 between 8:00 a.m to 5:00 p.m. weekdays or you may contact them through the internet at www.puco.ohio.gov.

## **EXHIBIT F**

### PROPOSED INTERACTION WITH CUSTOMERS

**EXHIBIT F-4 – LISTING OF OHIO EXCHANGES** 

Company Name:	Zono Telesom, LLC	
dba:		Select All United
Certificate Number:		

lect All United Telephone dba CenturyLink Select All Frontier North Select All Cincinnati Ball n appropriate boxes

Select All AT&T Ohio

Designate Proposed Market Area (PMA) by putting an "X" in appropriate boxe

	ILEC	COUNTY	EXCHANGE
Arcadia		HANCOCK	Arcadia
Arthur Mulual		PAULDING	Arthur
T&T Ohio		ADAMS	Winchester X Neisonville X
F&T Ohio F&T Ohio		ATHENS : BELMONT	Netsonville X Barnesville X
&T Ohio		BELMONT	Bellaire X
&T Ohio		BELMONT	Bethesda X
T&T Ohio	*	BELMONT	Martins Ferry-Bridgeport X
T&T Ohio		BELMONT	Somerton X
T&T Ohio		BELMONT	St. Clairsville X
F&T Ohio		BROWN	Aberdeen X
&T Ohio		BROWN	Ripley X
8T Ohio &T Ohio		BUTLER	Middletown X
&T Ohio '&T Ohio		BUTLER	Monroe X Trenton X
&T Ohio		CHAMPAIGN	Christiansburg X
&T Ohio		CLARK	Donnelsville X
&T Ohio		CLARK	Enort X
&T Ohio		CLARK	Medway X
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&T Ohio		CLARK	North Hampton X
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&TOhio		CLARK	
&T Ohio		CLARK	South Vienna X Springfield X
&T Ohio		CLARK	- Tremont City
&T Ohio		COLUMBIANA	Columbiana X
&T Ohio		COLUMBIANA	East Liverpool X
&T Ohio		COLUMBIANA	East Palestine X
&T Ohio		COLUMBIANA	Leetonia
&T Ohio		COLUMBIANA	Lisboa X
&T Ohio		COLUMBIANA	New Waterford X
&T Ohio		COLUMBIANA	Rogers
&T Ohio		COLUMBIANA	Salem X
aT Ohio and T&		COLUMBIANA	Salineville X
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ST Ohio		CUYAHOGA	Gates Mills X
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&T Ohio		CUYAHOGA	Independence X
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&T Ohio		FAIRFIELD	Rushville
&T Ohio		FAIRFIELD	Sugar Grove X
&T Ohio		FAYETTE	Bloomingburg X
&T Ohio		FAYETTE	Jeffersonville X
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&T Ohia		FRANKLIN	Hilliard X
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		GALLIA	Vinton
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distribut		
AT&T Ohio AT&T Ohio	HIGHLAND HIGHLAND	Rainsboro Sugar Tree Ridge
AT&T Onio	HOCKING	Murray City
AT&T Ohio	JEFFERSON JEFFERSON	Mingo Junction Steubenville
AT&T Ohio	JEFFERSON	Toronto
AT&T Ohio	LAKE	Leroy Mentor
AT&T Onio	LAKE	Painesville
AT&T Ohio	LAKE	Wickliffe
AT&T Ohio	LAWRENCE	Willoughby Arabie
AT&T Ohio	LAWRENCE	ronten
AT&T Ohio	LUCAS	Holland Maumee
AT&T Ohio AT&T Ohio	LUCAS	Maumee Tojedo
AT&T Ohio	LUCAS	Whitehouse
AT&T Ohio AT&T Ohio	MADISON MADISON	London Sedalia
AT&T Ohio	MADISON	South Solon
AT&T Ohio	MADISON	West Jefferson Canfield
AT&T Ohio AT&T Ohio	MAHONING MAHONING	Canfield Lowellville
AT&T Ohio	MAHONING	North Jackson
AT&T Ohio AT&T Ohio	MAHONING MAHONING	North Lima Sebring
AT&T Ohio	MAHONING	Youngstown
AT&T Onio	MIAMI	Fietcher-Lena
AT&T Ohio AT&T Ohio	MIAMI MONROE	Piqua Beallsville
AT&T Ohio	MONROE	Clarington
AT&T Ohio	MONROE MONROE	Duffy Graysville
AT&T Onio	MONROE	Lewisville
AT&T Ohio	MONROE	Woodsfield
AT&T Ohio	MONTGOMERY MONTGOMERY	Centerville [MOT] Dayton
AT&T Ohio	MONTGOMERY	Miamisburg-W.Carrollton
AT&T Ohio	MONTGOMERY MUSKINGUM	Vandella Dresden
AT&T Ohio	MUSKINGUM	Dresden Fultonham
AT&T Ohio	MUSKINGUM	Norwich
AT&T Ohio	MUSKINGUM MUSKINGUM	Philo Zanesville
AT&T Ohio	PERRY	Corning
AT&T Ohio	PERRY	Glenford New Lexington
AT&T Onio	PERRY	New Lexington Roseville
AT&T Ohio	PERRY	Shawnee
AT&T Ohio	PERRY PERRY	Somerset Thornville
AT&T Ohio	PICKAWAY	Thornville New Holland
AT&T Onio	PORTAGE	Atwater
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AT&T Onio	SENECA	Tiffin
AT&T Ohio	STARK	Alliance Canal Fulton
AT&T Ohio	STARK	Canton
AT&T Ohio	STARK	Hartville Louisville
AT&T Ohio AT&T Ohio	STARK	Magnolia-Waynesburg
AT&T Ohio	STARK	Mariboro
AT&T Ohio	STARK STARK	Massillon Navarre
AT&T Ohio	STARK	North Canton
AT&T Ohio	STARK	Uniontown
AT&T Ohio	SUMMIT SUMMIT	AKION Greensburg
AT&T Onio	SUMMIT	Manchester [SUM]
AT&T Ohio AT&T Ohio	TRUMBULL TRUMBULL	Girard Hubbard
AT&T Ohio	TRUMBULL	Kirtland
AT&T Ohio	TRUMBULL TRUMBULI	Niles Sharon
AT&T Ohio AT&T Ohio	TUSCARAWAS	Sharon Gnadenhutten
AT&T Ohio	TUSCARAWAS	Newcomerstown
AT&T Ohio AT&T Ohio	TUSCARAWAS WARREN	Uhrichsville Franklin
AT&T Onio	WASHINGTON	Belpre
AT&T Ohio	WASHINGTON WASHINGTON	Maneita
AT&T Ohio AT&T Ohio	WASHINGTON	Newport
AT&T Ohio	WAYNE	Dalton
AT&T Ohio AT&T Ohio	WOOD	Perrysburg Upper Sandusky
Ayersville	DEFIANCE	Ayersville
Bascom Mutual Benton Ridge	SENECA HANCOCK	Bescom
Benton Ridge	HENRY	Benton Ridge New Bavaria
Benton Ridge	PUTNAM	North Creek
Buckland CC&S Telco	AUGLAIZE WILLIAMS	Buckland Cooney
CenturyTel dpa CenturyLink	EVIE	Birmingham
CenturyTel dpa CenturyLink CenturyTel dpa CenturyLink	ERIE LORAIN	Vermilion Ambaset
CenturyTel dpa CenturyLink	LORAIN	Amnerst Avon
CenturyTel dba CenturyLink	LORAIN	AVON Lake
CenturyTel dpa CenturyLink Champaign	LORAIN CHAMPAIGN	Lorain Terre Haute
	CHAMPAIGN	Urbana
Champaign		
Chillicothe Chillicothe	ROSS ROSS	Bainbridge [ROS] Bourneville

Chillicothe	ROSS	Chillicothe
Chillicothe Chillicothe	ROSS ROSS	Clarksburg Frankfort
Chillicothe	ROSS	Hallsyille
Chillicothe Chillicothe	ROSS	Kingston Londonderry
Chillicothe	ROSS	Massieville
Chillicothe Cincinnati Bell	ROSS BUTLER	Richmondale Bethany-West Chester
Cincinnati Bell	BUTLER	Hamilton
Cincinnati Bell Cincinnati Bell	BUTLER	Reily Seven Mile
Cincinnati Bell	BUTLER	Shandon
Cincinnati Bell Cincinnati Bell	CLERMONT	Bethel Clermont
Crncinnati Bell	CLERMONT	Little Miami
Cincinnati Bell Cincinnati Bell	CLERMONT	Newtonsville Williamsburg
Cincinnati Bell	HAMILTON	Cincinnati
Cincinnati Bell Columbus Grove	HAMILTON PUTNAM	Harrison Columbus Grove
Conneaut	ASHTABULA	Conneaut
Continental Continental	PAULDING PUTNAM	Grover Hill Continental
Continental	PUTNAM	Miller City
Doylestown Farmers Mutual	WAYNE	Doylestown Okolona
Fort Jennings	PUTNAM	Fort Jennings
Frontier North	ADAMS	Manchester (ADA) Peobles
Frontier North	ADAMS	Seaman
Frontier North	ADAMS ALLEN	West Union
Frontier North Frontier North	ASHLAND	Spencerville Ashland
Frontier North	ASHLAND	Hayesville
Frontier North Frontier North	ASHLAND ASHLAND	Loudonville Perrysville
Frontier North	ASHLAND	Polk
Frontier North Frontier North	:ASHLAND	Redhaw Savannah
Frontier North	ATHENS	Albany
Frontier North	ATHENS ATHENS	Amesville Athens
Frontier North	ATHENS	Guysville
Frontier North Frontier North	ATHENS ATHENS	New Marshfield Shade
Frontier North	ATHENS	The Plains
Frontier North Frontier North	AUGLAIZE	Minster New Bremen
Frontier North	AUGLAIZE	St. Marys
Frontier North Frontier North	BELMONT	Flushing Decatur
Frontier North	BROWN	Georgetown
Frontier North Frontier North	BROWN	Hamersville Higginsport
Frontier North	BROWN	Mount Orab
Frontier North Frontier North	BROWN BROWN	Russellville Sardınia
Frontier North	BUTLER	Morning Sun
Frontier North Frontier North	:BUTLER CARROLL	Oxford Carroliton
Frontier North	CARROLL	Deliroy
Frontier North Frontier North	CARROLL	Harlem Springs Malvern
Frontier North	CARROLL	Mechanicstown
Frontier North Frontier North	CHAMPAIGN CHAMPAIGN	Mechanicsburg Woodstock
Frontier North	CLARK	Catawba
Frontier North Frontier North	CLERMONT	Felicity Blanchester
Frontier North	CLINTON	Clarksville
Frontier North	CLINTON	Martinsville New Burlington
Frontier North	CLINTON	New Vienna
Frontier North Frontier North	CLINTON	Port William Sabina
Frontier North	CLINTON	Wilmington
Frontier North Frontier North	COLUMBIANA	East Rochester Hanoverton
Frontier North	COLUMBIANA	North Georgetown
Frontier North Frontier North	COLUMBIANA COSHOCTON	Winona Cooperdale
Frontier North	COSHOCTON	Warsaw
Frontier North Frontier North	CRAWFORD CRAWFORD	Crestline Gallon
Frontier North	CRAWFORD	New Washington
Frontier North Frontier North	DARKE DARKE	North Star Yorkshire
Frontier North	DEFIANCE	Hicksville
Frontier North Frontier North	DEFIANCE DELAWARE	Ney Ashley
Frontier North	DELAWARE	Cheshire Center
Frontier North Frontier North	DELAWARE DELAWARE	Delaware Kilbourne
Frontier North	DELAWARE	Ostrander
Frontier North Frontier North	DELAWARE DELAWARE	Radnor Rathbone
Frontier North	ERIE	Berlin Heights
Frontier North	ERIE	Huron
Frontier North Frontier North	ERIE ERIE	Kelleys Island Milan
Frontier North	FAIRFIELD	Amanda
Frontier North Frontier North	FAIRFIELD FAIRFIELD	Baltimore Bremen
Frontier North	FAIRFIELD	Millersport
	FAIRFIELD	Pleasantville
Frontier North		
	FULTON GUERNSEY GUERNSEY	Fayette Byesville Cambridge

antier Narth antier Narth		HANCOCK HANCOCK	Jenera McComb
ontier North		HANCOCK	Mount Blanchard
antier North		HANCOCK	Rawson
antier North		HANCOCK	Van Buren
ontier North		HARDIN HARRISON	Forest Sowerston
ntier North		HARRISON	Cadiz
ntier North		HARRISON	Freeport
ntier North intier North		HARRISON	Jewett
intier North		HARRISON HIGHLAND	Scio Greenfield
ntier North		HIGHLAND	Leesburg
ntier North		HIGHLAND	Lynchburg
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# **EXHIBIT F**

### PROPOSED INTERACTION WITH CUSTOMERS

**EXHIBIT F-5 – PUBLIC INTEREST STATEMENT** 

#### **PUBLIC INTEREST STATEMENT**

The Commissions' grant of Zone Telecom, LLC's application will serve the public interest. Competition in telecommunications markets previously served by a single provider will bring great benefit to the people of the State of Ohio because it will lead to efficient pricing, improved service quality, expanded product and service capabilities, and greater reliability. Competition will be further enhanced by the greater efficiencies and more rapid introduction of new technologies in the use of telecommunications service. The granting of a certificate of convenience and necessity to the Applicant will enhance competition and will be in the public interest.

Commission authorization of the Applicant to operate as Non-BLES Competitive Local Exchange Carrier will result in an increase in the diversity of the supply of existing and future telecommunications services and products in the Ohio telecommunications market. Increased choices among providers will promote competitively driven cost-based rates for telecommunications services.

Accordingly, Commission grant of the Applicant's application is in the public interest because it will enhance competition, thereby generating the benefits that result from competition such as a more efficient, innovative, technologically-advanced, and a diversified telecommunications industry in the State of Ohio.