

FILE

**BEFORE  
THE PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Commission's )  
Investigation into the Continuation of the ) Case No. 08-439-TP-COI  
Ohio Telecommunications Relay Service )

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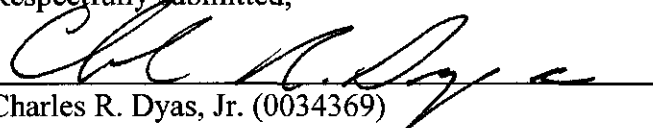
**MOTION FOR EXTENSION OF CONTRACT**

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Now comes Sprint Communications Company L.P., ("Sprint"), by and through counsel of record and respectfully moves for an extension of contract to provide statewide telecommunication relay services.

As reflected on the attached redacted<sup>1</sup> correspondence, Sprint is seeking to renew the existing contract with the Public Utilities Commission of Ohio ("PUCO") for statewide telecommunication relay services ("Contract"). The proposed terms of the renewal of the contract are set forth in the correspondence.

Respectfully submitted,



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<sup>1</sup> Pursuant to Ohio Administrative Code Rule 4901-1-24(D) Sprint is submitting a separate Motion for Protective Order in conjunction with the Motion for Extension of Contract to protect the proprietary and confidential information detailed in the proposed contract.

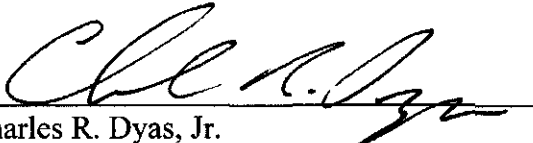
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Technician \_\_\_\_\_ Date Processed **OCT 23 2012**

**CERTIFICATE OF SERVICE**

I certify that a copy of the foregoing Motion for Protective Order and Memorandum in Support was served upon the following persons by electronic mail this 21 day of October, 2012.

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October 22, 2012

Docket Division  
Public Utilities Commission of Ohio  
180 East Broad Street  
Columbus, Ohio 43215

Subject: Request for Extension

Reference: Case #08-439-TP-COI TRS to Provide Statewide Telecommunications Relay Service

Dear Sir or Madam:

The existing Contract #CNMN07012009-TRS for statewide Telecommunication Relay Service ("Contract") between the Public Utilities Commission of Ohio (the "Commission") and Sprint Communications Company, LP ("Sprint") will expire on June 30, 2013. The current reimbursement rate (in session minutes) for the Ohio Relay Service is \$0.88 for standard TRS and \$1.49 for Captioned Telephone service ("CapTel").

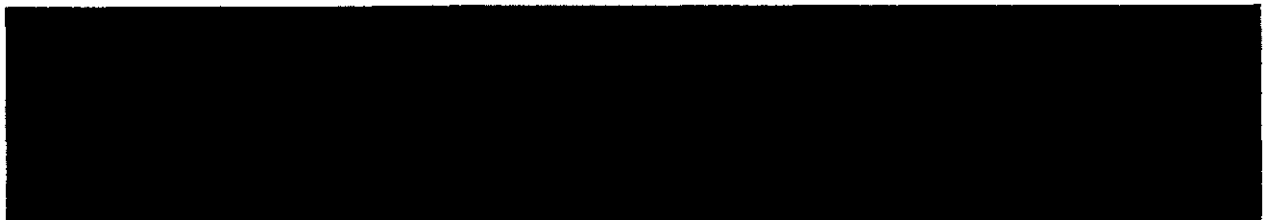
Sprint values our relationship with the Commission and the Ohio relay user communities and therefore it is our desire to renew the current Contract and continue to be Ohio's premier relay service provider for an additional four year term. Sprint is also offering the Commission the option to select a shorter extension term of two years, if preferred.

If awarded the contract extension, Sprint will continue to provide services in compliance with the existing Contract including FCC-compliant TRS and CapTel Service and an annual Outreach budget of \$45,000. Sprint has carefully reviewed all costs associated with providing the Ohio Relay Service and believes that the new proposed rates are necessary, fair and competitive for the following reasons:

1. *Sprint's extension proposal provides continued economic benefit with the Dayton, Ohio center.*

Sprint provides an instate TRS call center through its subcontractor, Communication Services for the Deaf ("CSD"). The Dayton, Ohio TRS call center handles 85% of all Ohio TRS calls. Currently, only twenty-one (21) Communication Assistants ("CAs") are necessary to process Ohio Relay Service calls. However, the Dayton TRS center is not only a statewide center, it is a strategic regional center for Sprint, which processes TRS calls for the entire nation. Approximately ninety-five (95) employees are currently employed at this center.

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[END SPRINT PROPRIETARY]

2. *Sprint's new contract extension will remove the Relay Conference Captioning (RCC) and Mobile Relay Conferencing services.*

Sprint's current Contract includes up to 10,000 minutes of RCC and Mobile RCC services over the initial contract term to evaluate the demand by users in the State. Over the past four (4) years, approximately 3,700 total minutes have been used. Based on this limited usage, Sprint recommends the discontinuation of RCC and Mobile RCC in Ohio.

3. *Sprint's new proposed pricing is highly competitive and lower than many recent competitive bids.*

Please see Figure 1 below for the Sprint's proposed reimbursement rates (in session minutes) for the Contract extension terms. Sprint's four year Contract extension term offers the Commission the greatest value by providing protection against pricing increases for a longer period of time.

[BEGIN SPRINT PROPRIETARY]

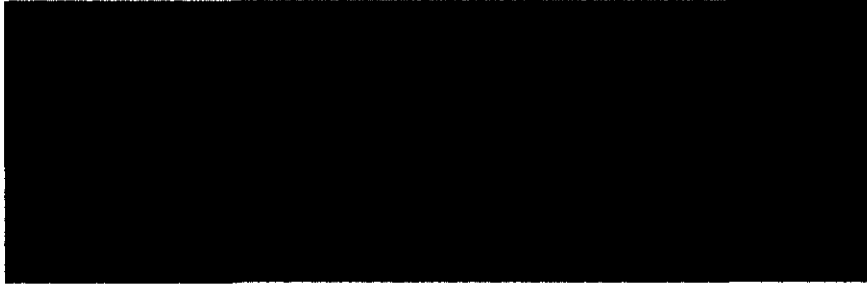


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Proposed Pricing is Lower than Current Industry Rates

Figure 2 provides current Sprint pricing for several States contracted with Sprint which have signed new contracts and/or contract extensions in the past twelve (12) months. Please note that all of the States in Figure 2 are served by regional TRS call centers and do not feature an in-state call center and identifying information has been removed to protect the customers' proprietary information.

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**[END SPRINT PROPRIETARY]**

Sprint has been proud to serve as the Ohio Relay Service provider since 1997. We very much value our relationship with the Commission and the user communities. If you have any questions concerning this extension offer, please contact James Skjeveland at (317) 500-6200 or by e-mail at [James.Skjeveland@sprint.com](mailto:James.Skjeveland@sprint.com).

Sincerely,



Michaela Clairmonte  
Manager, Contracts Negotiations & Management

CC: James Skjeveland, Sprint Relay  
Maggie Schoolar, Sprint Relay