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October 19, 2012

Public Utilities Commission of Ohio Docketing Division 180 East Broad Street Columbus, Ohio 43215-3793

Re:

In the Matter of the Application of Ormet Primary Aluminum Corporation for Approval of a

Unique Arrangement with Ohio Power Company, 09-119-EL-AEC

Dear Sir or Madam:

Enclosed please find for filing an original and one copy of the letter submitting the Affidavit of James Burns Riley in support of Ormet's Motion for Expedited Approval of Payment Deferral. The original was filed by fax on October 19, 2012.

One additional copy is enclosed to be date-stamped and returned to me in the enclosed self addressed Federal Express envelope.

Sincerely,

**SNR Denton US LLP** 

By:

Dan Barnowski Partner

NYR Enclosures

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October 19, 2012

**Public Utilities Commission of Ohio Docketing Division** 180 East Broad Street Columbus, Ohio 43215-3793 Fax: (614)-466-0313

Case No.: 09-119-EL-AEC

Re:

Affidavit in Support of Motion for Expedited Approval of Payment Deferral

Case Nos. 09-119-EL-AEC

Dear Sir or Madam:

Please find enclosed for filing the Affidavit of James Burns Riley in support of Ormet's Motion for Expedited Approval of Payment Deferral. The Commission granted the Motion on October 17, 2012 and ordered that the enclosed Affidavit be filed by October 19, 2012.

Additional copies are being served on all parties on the service list below.

Sincerely,

Dan Barnowski

CC:

David F. Boehm, Esq. Michael L. Kurtz, Esq. **BOEHM, KURTZ & LOWRY** 36 East Seventh Street, Suite 1510

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and Ohio Power Company			

## BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of Ormet	)	
Primary Aluminum Corporation for	)	Case No. 09-119-EL-AEC
Approval of a Unique Arrangement	)	Case No. 09-119-EL-AEC
with Ohio Power Company	Ĺ	

## AFFIDAVIT OF JAMES BURNS RILEY

Hannibal,

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Ohio

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James Burns Riley, being duly sworn, deposes and states:

- 1. I am the Chief Financial Officer of Ormet Corporation ("Ormet Corp."), which is the parent corporation of Ormet Primary Aluminum Corporation ("Ormet"). I have held this position with Ormet Corp. since July 1, 2007. My responsibilities include the oversight of all financial and IT functions. My business address is 43840 State Route 7, P.O. Box 176, Hannibal, OH 43931.
- 2. Ormet owns and operates an aluminum reduction facility in Hannibal, Ohio (the "Hannibal Facility"). The Hannibal Facility, encompassing 256 acres, is located on the Ohio River in Hannibal, Ohio. It consists of six potlines and is the second largest aluminum smelter in the United States, with the capability of producing approximately 271,000 metric tons of molten aluminum annually.
- 3. When Ormet's aluminum reduction facility is operating at capacity, Ormet employs approximately 1,000 employees in Hannibal Ohio, with wages totaling approximately \$61 million per year. Ormet covers approximately 7,100 of its workers', retirees', and family members' health care, at a cost of more than \$23 million per year. Ormet also pays

approximately \$375,000 annually in local taxes and supports an additional approximately 2,000 jobs indirectly. According to a report written by Professor Paul Coomes, Ormet's total impact on the regional economy is approximately \$238 million per year.

- 4. When fully operational, the aluminum reduction facility utilizes up to 540 MW of electricity 24 hours per day, 365 days per year. Electricity is a raw material in the aluminum industry. When reasonably priced electricity is available, it constitutes approximately 30-35 percent of the cost of producing aluminum. However, when electric rates are higher, the cost of electricity can exceed 35% of the cost of producing aluminum, at which point aluminum reduction facilities cannot be economically operated and may be forced to shut down.
- 5. The selling price of basic aluminum has two components. The majority of the price is set by the global supply and demand, and is set by prices published on the London Metal Exchange ("LME") historically representing approximately 93 percent of the total price. The other approximately 7 percent of the price is determined by the Mid West Premium which represents a premium for aluminum sourced in our region. Currently, the Mid West Premium represents 10% of the total price as there are short-term shortages in our region and the relatively low LME price. Ormet's ability to continue operations is therefore determined by its cash cost of production because Ormet cannot positively influence global or regional prices.
- 6. Power costs are the most significant determinant of the viability of a smelter. If Ormet is to keep the Hannibal Facility in operation, it must be able to procure electricity at a price that will enable it to have cash costs lower than market prices.
- 7. Ormet's power supply also must be stable. Ormet operates at about a 98.5 percent load factor around the clock. Electricity is a raw material for the production of aluminum. The

six potlines Ormet operates at its Hannibal Facility must be kept energized at all times to keep the metal in them molten. If electricity to the potline is reduced sufficiently that the metal solidifies, it takes several months and millions of dollars to bring the potline back into operation.

- 8. To help keep its Hannibal Facility operational, on or around September 15, 2009, Ormet and AEP Ohio executed a unique arrangement ("2009 Power Agreement"), which was approved by the Public Utilities Commission of Ohio (the "Commission"). Pursuant to the 2009 Power Agreement, AEP Ohio agreed to supply Ormet, and Ormet agreed to purchase from AEP, the electricity necessary to meet Ormet's needs.
- 9. Pursuant to the 2009 Power Agreement, Ormet received discounts off the AEP Ohio Tariff Rate for the electricity it purchased. However, it is important to note that the discounts were calculated off the AEP Ohio Tariff Rate. Thus, if the AEP Ohio Tariff Rate increases, while Ormet still is eligible to receive a discount, its rate increases dollar-for-dollar with any Ohio Tariff Rate increase.
- Ohio's Application for approval of its Electric Security Plan ("ESP II"). This decision has increased Ormet's electricity bill by approximately \$20 million per year, based on the operation of six pot lines, commencing with Ormet's September 2012 bill, which is due in October. Ormet saw its price increase from \$52.44/MWh in August to \$57.09/MWh in September, or an increase of 8.9%.

<sup>&</sup>lt;sup>1</sup> In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company for Authority to Establish a Standard Service Offer Pursuant to Section 4928.143, Revised Code, in the Form of an Electric Security Plan, Case Nos. 11-346-EL-SSO, et al., Opinion and Order (Aug. 8, 2012).

- 11. Due to the depressed aluminum prices, Ormet has exhausted its 2012 rate discount, which was intended to cover the entire 2012 calendar year, within the first eight (8) months of the year. Ormet's outstanding debt obligations, along with the depressed aluminum prices and increased electric rates, have created a significant strain on Ormet's operations and an immediate cash flow problem for Ormet. Ormet has already been forced to reduce its operation to four pot lines because of these factors.
- 12. Ormet has made several changes to its business processes in an effort to continue operations of the Hannibal Facility, including reducing its costs due to energy efficiency initiatives. But even with these cost reductions, continued operations will be extremely difficult.
- 12. Unfortunately, although the 2009 Power Agreement has been a huge success until recently, and has accomplished exactly what was intended (enabling Ormet to restart all of its potlines and rehire approximately 160 employees in order to maintain a workforce of 1030), these factors have mitigated all of the benefits that were created by the 2009 Power Agreement.
- 13. In order to continue its operation of the Hannibal Facility, Ormet requires a short-term deferral of its October and November 2012 bill obligations (otherwise to be paid in November and December respectively), by which it would repay the bills in 2014 and 2015, via monthly payments that would constitute 1/17<sup>th</sup> of the total cumulative amount of the October and November 2012 bills.
- 14. The location of the Hannibal Facility, Monroe County Ohio, is an economically depressed region where Ormet's contributions as an employer, taxpayer and purchaser of goods and services is vital to the economy. The deferral contemplated herein is vital to protecting these Ohio jobs.

Ormet needs immediate relief to survive its immediate cash flow problems. 15. James Burns Riley Chief Financial Officer 43840 State Route 7 P.O. Box 176 Hannibal, OH 43931

Sworn to and subscribed

Before me

This 18 day of Oct , 2012

My Commission Expires: Nov 20, 2013

CANDY L. BAKER Notary Public, State Of Ohio My Commission Expires Nov. 20, 2013