



**metromedia
energy**

Simple Solutions. Powerful Results.

FILE

48
02-1926-GA-CRS

September 20, 2012

Public Utilities Commission of Ohio
Docketing Division
13th Floor
180 East Broad Street
Columbus, OH 43215-3793

Re: Natural Gas Supplier Certification Renewal Application Registration
Case # 02-1926-GA-CRS

Enclosed are Metromedia Energy's certification renewal application and the required 10 copies. Confidential Exhibits B-3, C-3, C-4 and C-5 are being filed separately with a Motion for Protective Order.

If there are any questions concerning the application or additional information is needed, please contact me at 732-318-3658 or gpozza@mmenergy.com.

Sincerely,

Gordon Pozza
Director of Regulatory Affairs
Metromedia Energy, Inc.

PUCO

RECEIVED-DOCKETING DIV
2012 SEP 21 PM 3:02

This is to certify that the images appearing are an
accurate and complete reproduction of a case file
document delivered in the regular course of business.
Technician Sam Date Processed SEP 21 2012



PUCO USE ONLY – Version 1.07		
Date Received	Renewal Certification Number	ORIGINAL CRS Case Number
		02 -1926 - GA-CRS

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 13th Floor, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☒ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker ☒ Retail Natural Gas Marketer

A-2 Applicant information:

Legal Name Metromedia Energy, Inc.
Address 6 Industrial Way West, Eatontown, NJ 07724

Telephone No. (732) 542-7575 Web site Address www.metromediaenergy.com

Current PUCO Certificate No. 02-034 (5) Effective Dates 10/21/2010 to 10/21/2012

A-3 Applicant information under which applicant will do business in Ohio:

Name Metromedia Energy, Inc.
Address 6 Industrial Way West, Eatontown, NJ 07724

Web site Address www.metromediaenergy.com Telephone No. (732) 542-7575

A-4 List all names under which the applicant does business in North America:

Metromedia Energy, Inc.
Metromedia Energy Northeast
Energy Express, Inc.

A-5 Contact person for regulatory or emergency matters:

Name Gordon Pozza Title Director of Regulatory Affairs

Business Address 6 Industrial Way West, Eatontown, NJ 07724

Telephone No. (732) 318-3658 Fax No. (732) 518-5208 Email Address gpozza@mmenergy.com

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name	Hollie Tumosa	Title	Billing Manager & Manager-Customer Service
Business address	6 Industrial Way West, Eatontown, NJ 07724		
Telephone No.	(732) 440-0025	Fax No.	(732) 542-8655
Email Address	htumosa@mmenergy.com		

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 6 Industrial Way West, Eatontown, NJ 07724

Toll-Free Telephone No. (800) 828-9427 **Fax No.** (732) 542-8655 **Email Address** www.metromediaenergy.com

A-8 Provide “Proof of an Ohio Office and Employee,” in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name	Mike Watson	Title	Sales Representative
Business address	2727 Tuller Parkway, Suite 250, Dublin, Ohio 43017		
Telephone No.	(614) 431-4253	Fax No.	(614) 431-4252
Email Address	mwatson@mmenergy.com		

A-9 Applicant's federal employer identification number 22-3499604

A-10 Applicant's form of ownership: (Check one)

- ☐ Sole Proprietorship ☐ Partnership
- ☐ Limited Liability Partnership (LLP) ☐ Limited Liability Company (LLC)
- ☒ Corporation ☐ Other

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input type="checkbox"/> Duke Energy Ohio	<input type="checkbox"/> Residential	<input type="checkbox"/> Small Commercial	<input type="checkbox"/> Large Commercial / Industrial
<input type="checkbox"/> Vectren Energy Delivery of Ohio	<input type="checkbox"/> Residential	<input type="checkbox"/> Small Commercial	<input type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ **Columbia Gas of Ohio**

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service May 2000	End Date
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service May 2000	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☒ **Dominion East Ohio**

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service Jan 2005	End Date
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service Jan 2005	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ **Duke Energy Ohio**

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ **Vectren Energy Delivery of Ohio**

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 Exhibit A-16 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-17 Exhibit A-17 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-18 Exhibit A-18 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

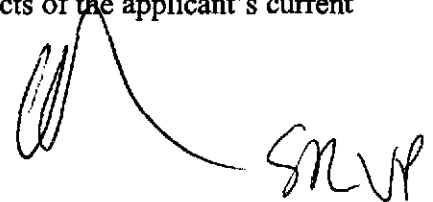
- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 **Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

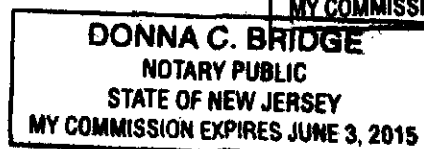
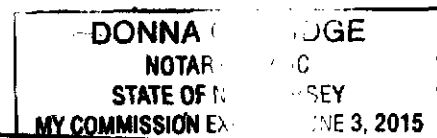


Sworn and subscribed before me this 20th day of September Month 2012 Year


Signature of official administering oath

LAURENCE MORRIS, SNVP
Print Name and Title

My commission expires on





The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of)

for a Certificate or Renewal Certificate to Provide)
Competitive Retail Natural Gas Service in Ohio.)

Case No. 02 - 1926 -GA-CRS

County of MONMOUTH
State of NEW JERSEY

LAURENCE MORRIS

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

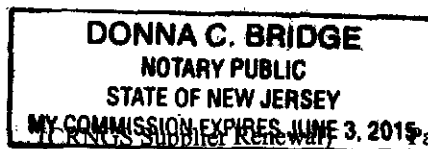
Affiant Signature & Title

Sworn and subscribed before me this 27th day of September Month 2012 Year

Donna Bridge
Signature of Official Administering Oath

LAURENCE MORRIS, Sr. VP
Print Name and Title

My commission expires on



METROMEDIA ENERGY, INC.

Gas Supplier Certification Renewal Application

List of Exhibits

Exhibit A-14: Principal Officers, Directors and Partners

Exhibit A-15: Corporate Structure

Exhibit A-16: Company History

Exhibit A-17: Articles of Incorporation and By-Laws

Exhibit A-18: Secretary of State

Exhibit B-1: Jurisdictions of Operation

Exhibit B-2: Experience & Plans

Exhibit B-3: Summary of Experience (Addendum is Confidential)

Exhibit B-4: Disclosure of Liabilities and Investigations

Exhibit C-1: Annual Reports

Exhibit C-2: SEC Filings

Exhibit C-3: Financial Statements (Confidential)

Exhibit C-4: Financial Arrangements (Confidential)

Exhibit C-5: Forecasted Financial Statements (Confidential)

Exhibit C-6: Credit Rating

Exhibit C-7: Credit Report

Exhibit C-8: Bankruptcy Information

Exhibit C-9: Merger Information

Exhibit D-1: Operations

Exhibit D-2: Operations Expertise

Exhibit D-3: Key Technical Personnel

Exhibit A-14 “Principal Officers, Directors & Partners”

Attached.

METROMEDIA ENERGY, INC.

EXHIBIT A-14

OFFICERS AND DIRECTORS

(Name, Title, Business Address, Phone and E-Mail)

OFFICERS/DIRECTORS

Jonathan Morris	President and CEO, Director
Laurence Morris	Senior VP and CFO, Director
Scott Spiewak	VP and Counsel, Director
Silvia Kessel	Director
David Persing	Director
Stuart Sobotnick	Director

BUSINESS ADDRESS

Jonathan Morris	6 Industrial Way West, Eatontown, NJ 07724
Laurence Morris	Same
Scott Spiewak	405 Highview Road, Englewood, NJ 07631
Silvia Kessel	810 Seventh Ave, 29 th Fl, New York, NY 10019
David Persing	Same
Stuart Sobotnick	Same

PHONE/E-MAIL

Jonathan Morris	(732) 440-0010 / jmorris@mmenergy.com
Laurence Morris	(732) 440-0012 / lsmorris@mmenergy.com
Scott Spiewak	(201) 871-0427 / sspiewak@mmenergy.com
Silvia Kessel	(212) 606-4000
David Persing	Same
Stuart Sobotnick	Same

Exhibit A-15 “Corporate Structure”

Metromedia Energy, Inc. is a subsidiary of Metromedia Gas & Power, Inc. and has a single subsidiary, Energy Express, Inc. d/b/a Metromedia Energy Northeast, Inc.

Attached is a current organization chart.

Exhibit A-15 Corporate Structure

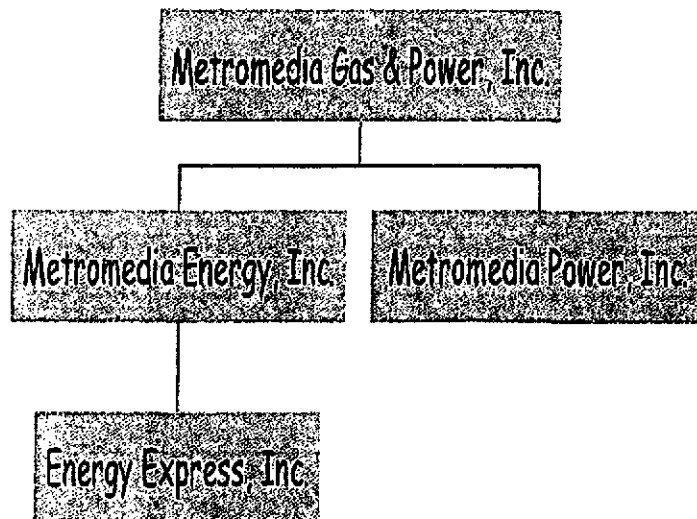


Exhibit A-16 “Company History”

Metromedia Energy began operations as a natural gas retailer in 1995 and has operated continuously since. In addition to Ohio, the company sells natural gas to commercial and small industrial customers in Connecticut, D.C., Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Virginia. For further information on its retail markets, see Exhibit B-1: “Jurisdictions of Operation”.

Exhibit A-17 “Articles of Incorporation and By - Laws”

Information remains unchanged from initial filing.

Exhibit A-18 “Secretary of State”

Attached is Metromedia Energy’s active registration status listing from the Ohio Secretary of State website.



**Ohio Secretary of State
Business Queries**

Business Search Results by Business Name

Entity Number	Business Name	Type	Original Filing Date	Expiry Date	Status	Business Location	County	State
1330544	METROMEDIA ENERGY, INC.	FOREIGN CORPORATION	07/23/2002		Active			NEW JERSEY

[Print this report](#)**Corporation Details**

Corporation Details		
Entity Number	1330544	
Business Name	METROMEDIA ENERGY, INC.	
Filing Type	FOREIGN CORPORATION	
Status	Active	
Original Filing Date	07/23/2002	
Expiry Date		
Location:	County:	State: NEW JERSEY
Agent / Registrant Information		
CSC-LAWYERS INCORPORATING SERVICE (CORPORATION SERVICE COMPANY) 50 W. BROAD ST SUITE 1800 COLUMBUS, OH 43215 Effective Date: 12/06/2004 Contact Status: Active		
Filings		
Filing Type	Date of Filing	Document Number/Image
FOREIGN LICENSE/FOR-PROFIT	07/23/2002	200220500022
FOREIGN/AGENT CHANGE OF ADDRESS	08/20/2004	200423301050
FOREIGN/AGENT CHANGE OF ADDRESS	12/06/2004	200501301310

Exhibit B-1 “Jurisdictions of Operation”

Attached.

METROMEDIA ENERGY, INC.

EXHIBIT B-1

Natural Gas Supplier Licenses & Active LDC Markets

- METROMEDIA ENERGY

<u>Licensed (or Registered)</u>	<u>No.</u>	<u>LDC Market (s)</u>
District of Columbia	GA-04-03	WGL
Maryland	IR-355	BGE, Columbia of MD, WGL
New Jersey	GSL-0034	Elizabethtown, NJ Natural Gas, PSE&G, South Jersey Gas
New York	None	Central Hudson, Con Ed, Keyspan (LI, NY), Niagara Mohawk, NYSEG, O&R, <i>Inactive:</i> <i>RGE.</i>
Ohio	02-034(2)	Columbia of OH, Dominion-East Ohio
Pennsylvania	A-11087	PECO, UGI Utilities, <i>Inactive: Peoples</i> <i>Natural Gas, Penn Natural Gas, Philadelphia</i> <i>Gas Works, Equitable Gas.</i>
Virginia	G-04	WGL

- ENERGY EXPRESS (Affiliate) D/B/A Metromedia Energy

<u>Licensed (or Registered)</u>	<u>No.</u>	<u>LDC Market (s)</u>
Connecticut	8-97	CT Natural, Southern CT Gas, Yankee
Maine	20010782F	Bangor Gas, Northern Utilities (ME)
Massachusetts	GS-014	Bay State, Berkshire, Boston Gas, Colonial Gas, Commonwealth, Essex Gas, Fall River Gas
New Hampshire	DM06-034	Energy North, Northern Utilities (NH)
Rhode Island	109570	Providence Gas

Exhibit B-2 “Experience & Plans”

Metromedia Energy has operated successfully since 1995 by focusing exclusively on supplying natural gas to commercial and industrial customers. The company has no plans to offer services outside of its core business.

Confidential Exhibit B-3 “Summary of Experience”

The Company’s data on customer counts and sales volumes are considered confidential and are filed separately with a Motion for Protective Order.

Exhibit B-4 “Disclosure of Liabilities and Investigations”

None.

Exhibit C-1 “Annual Reports”

Not Applicable. Metromedia Energy is a privately held corporation. It does not issue an “Annual Report to Shareholders” or its equivalent.

Exhibit C-2 “SEC Filings”

As a private corporation, Metromedia Energy is not required to make SEC filings.

Confidential Exhibit C-3 “Financial Statements”

Metromedia Energy’s financials statements are considered confidential and are filed separately with a Motion for Protective Order.

Confidential Exhibit C-4: “Financial Arrangements”

The documents provided in this exhibit are considered confidential and are filed separately with a *Motion for Protective Order*.

Confidential Exhibit C-5 “Forecasted Financial Statements”

The projected financial results contained in this exhibit are considered confidential and are filed separately with a Motion for Protective Order. Metromedia Energy does not prepare, use or rely on forecasted financial statements or accounting data for business planning.

Exhibit C-6 “Credit Rating”

Not applicable. Metromedia Energy is not a public company.

Exhibit C-7 “Credit Report”

Attached is a current D&B credit report.



ATTN:Marvin Morgan

Report Printed:September 17, 2012

Live Report : METROMEDIA ENERGY, INC.

D-U-N-S® Number: 92-608-2308

Endorsement/Billing Reference: MMorgan@mmenergy.com

D&B Address

Address 6 Industrial Way Ste F
Eatontown, NJ - 07724

Phone 732 542-7576

Fax

Location Type Headquarters

Web www.metromediaenergy.com

Added to Portfolio:12/08/2006

Last View Date:09/14/2012

Endorsement : MMorgan@mmenergy.com

Company Summary

Currency: Shown in USD unless otherwise indicated

Score Bar

Commercial Credit Score Percentile	80
PAYDEX®	78
Commercial Credit Score Class	2
Financial Stress Class	4
Credit Limit - D&B Conservative	35,000.00
D&B Rating	1R3

Company News

Today: Monday, September 17, 2012

This company is not currently tracked for Company News.

Powered by FirstRain

D&B Company Overview

This is a headquarters location
Branch(es) or Division(s) Y
exist

Chief Executive	JONATHAN MORRIS, PRESIDENT
Year Started	1995
Employees	40 (30 Here)
SIC	4924 , 4911
Line of business	Electric services
NAICS	221210
History Status	CLEAR

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	-
Judgments	0	-
Liens	17	06/22/10
Suits	0	-
UCCs	5	08/04/11

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Detailed Trade Risk Insight™

Days Beyond Terms Past 3 Months

0
Days

Dollar-weighted average of 5 payment
experiences reported from 5 Companies

Recent Derogatory Events

	Jun-12	Jul-12	Aug-12
Placed for Collection	-	-	-
Bad Debt Written Off	-	-	-

© 2005-2012 Dun & Bradstreet, Inc.

Marvin Morgan

My Profile

Help

Sign Out

Risk Management

Go

new!

Dashboard

Companies

Monitoring

Account Manager

Decision Maker

Portfolio Risk Manager



Search

Enter Company Name, ID or D-U-N-S Number

Enter City

Select State

Search

More
Options

You are in: Search Results » Live Report : METROMEDIA ENERGY, INC.

Add to
FolderRemove
from Folder

Print



E-Mail



Preferences

Live Report : METROMEDIA ENERGY, INC.

D-U-N-S® Number: 92-608-2306 No trade names for this company.

D&B Address

Address 6 Industrial Way Ste F
Eatontown, NJ - 07724
Phone 732 542-7675
Fax

Location Type Headquarters
Web www.matromediaenergy.com

Map using Google

Added to Portfolio: 12/08/2006

Last View Date: 09/14/2012

Endorsement : MMorgan@mmenergy.com

Save a Snapshot

Create Application

Company Summary

Detailed Trade Risk
Insight

Corporate Linkage

Predictive Scores

Trade Payments

Public Filings

Special Events

History & Operations

Financials

Notes

Associations

Your Information

How helpful was the
D&B Information for
this company?

Predictive Scores

» Credit Capacity Summary » D&B Credit Limit Recommendation » Financial Stress Class Summary » Credit Score Summary

Currency: Shown in USD unless otherwise indicated 

Credit Capacity Summary

This credit rating was assigned because of D&Bs assessment of the companys creditworthiness. For more information, see the **D&B Rating Key**

D&B Rating : 1R3

Number of employees: 1R indicates 10 or more employees
Composite credit appraisal: 3 is fair

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the company's rating history since 08-03-1995

Number of Employees 40 (30 here)
Total:

D&B Rating	Date Applied
1R3	09-28-2004
--	08-03-1995

Payment Activity:	(based on 23 experiences)
Average High Credit:	5,713
Highest Credit:	30,000
Total Highest Credit:	105,650

Back To Top

D&B Credit Limit Recommendation

Conservative credit Limit 35,000

Aggressive credit Limit: 70,000

Risk category for this business : **LOW**

5 4 3 2 1

High Moderate Low

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.

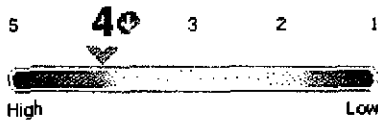
Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

Back To Top

Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 4 for this company shows that firms with this class had a failure rate of 0.84% (84 per 10,000), which is 1.75 times higher than the average of businesses in D & B's database.

Financial Stress Class :

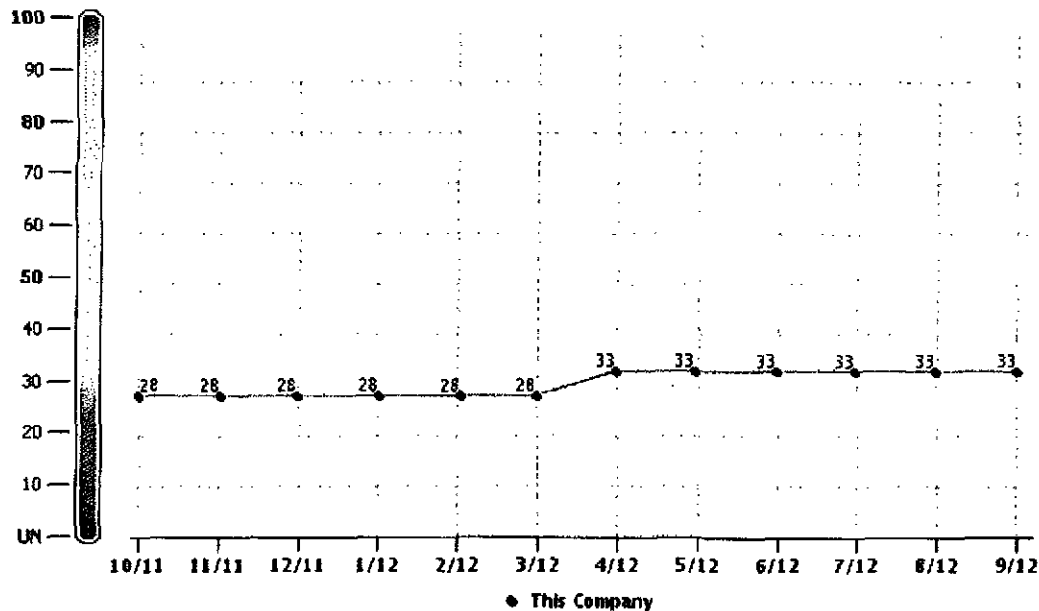
Moderate to high risk of severe financial stress, such as a bankruptcy, over the next 12 months.

Probability of Failure:

Among Businesses with this Class: 0.84 % (84 per 10,000)
 Financial Stress National Percentile : 33 (Highest Risk: 1; Lowest Risk: 100)
 Financial Stress Score : 1448 (Highest Risk: 1,001; Lowest Risk: 1,875)
 Average of Businesses in D&Bs database: 0.48 % (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

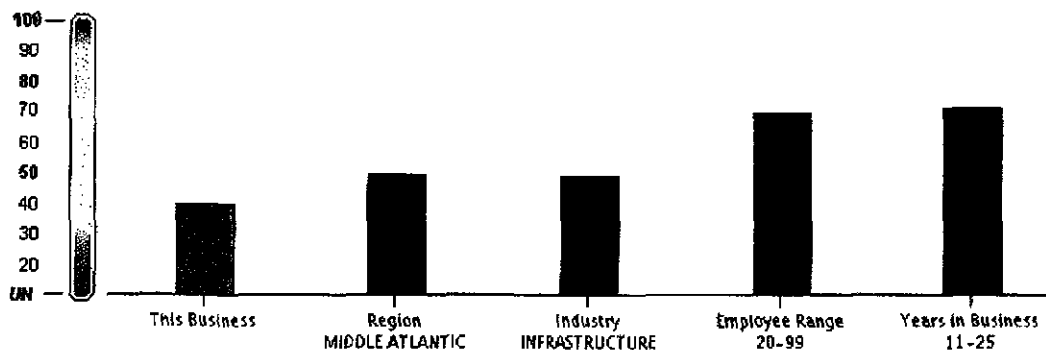
High number of inquiries to D & B over last 12 months.
 Low proportion of satisfactory payment experiences to total payment experiences.
 Evidence of open liens.

Financial Stress Percentile Trend:**Notes:**

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.

The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes. The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.

The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	33
Region: MIDDLE ATLANTIC	44
Industry: INFRASTRUCTURE	43
Employee range: 20-99	66
Years in Business: 11-25	68

This Business has a Financial Stress Percentile that shows:

- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

[Back To Top](#)

Credit Score Summary

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.

The Credit Score class of 2 for this company shows that 10.6% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Credit Score Class :



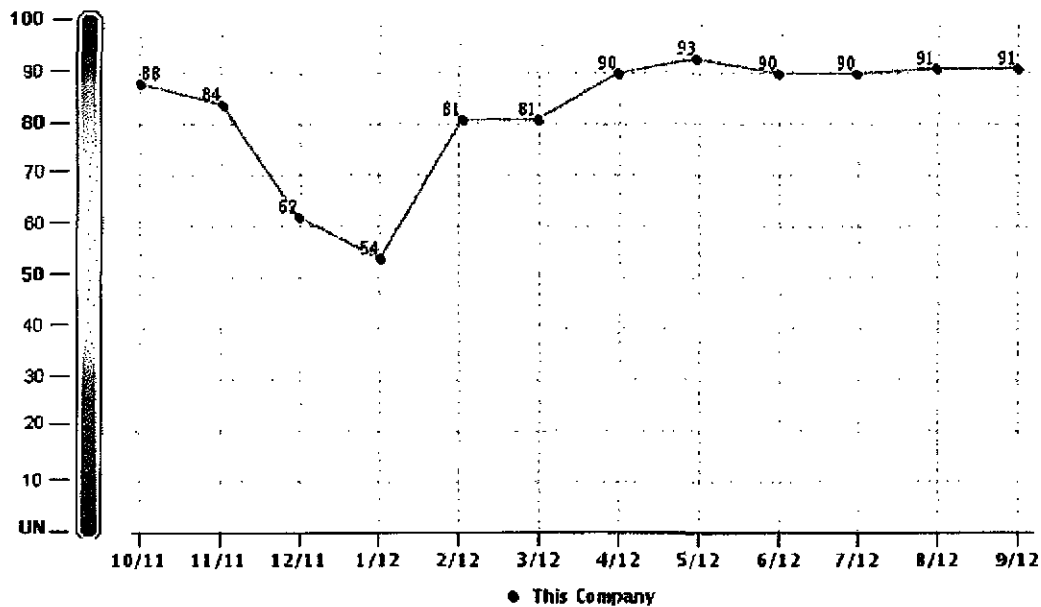
Incidence of Delinquent Payment

Among Companies with this Classification: 10.60 %
 Average compared to businesses in D&B's database: 23.50 %
 Credit Score Percentile : 80 (Highest Risk: 1; Lowest Risk: 100)
 Credit Score : 462 (Highest Risk: 101; Lowest Risk: 670)

The Credit Score Class of this business is based on the following factors:

Most recent amount past due.
 Evidence of open liens.
 Business is privately held.
 Low number of satisfactory payments.
 Composite credit appraisal is rated fair.
 Business is not a subsidiary.

Credit Score Class Percentile Trend:



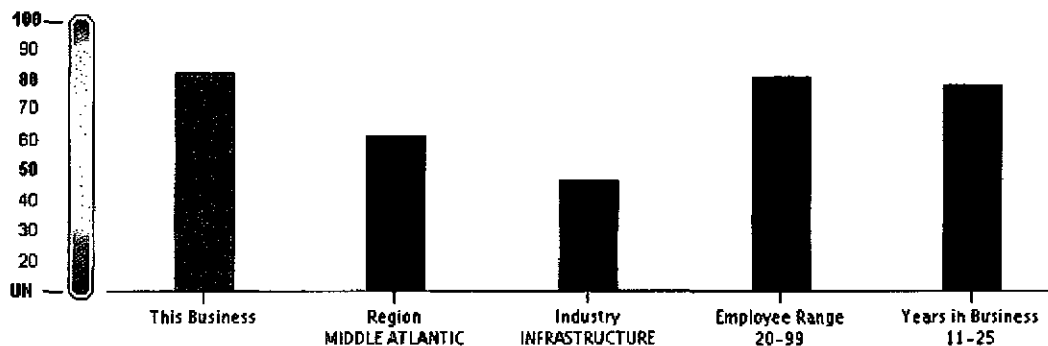
Notes:

The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.

The incidence of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average incidence of delinquency is based on businesses in D&B's database and is provided for comparative purposes.

The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.

The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	80
Region: MIDDLE ATLANTIC	57
Industry: INFRASTRUCTURE	40
Employee range: 20-99	79
Years in Business: 11-25	76

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.

- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

[Back To Top](#)

This information may not be reproduced in whole or in part by any means of reproduction.

Exhibit C-8 “Bankruptcy Information”

Not applicable.

Exhibit C-9 “Merger Information”

None.

Exhibit D-1 “Operations”

Metromedia Energy’s operations encompass the purchase of commodity gas for resale at retail to commercial and industrial customers, billing functions and customer relations. No ancillary or other retail services are provided.

METROMEDIA ENERGY, INC.

Exhibit D-2 "Operations Expertise"

Metromedia Energy (MME) provides energy procurement, transportation, management and invoicing services to our approximately 11,000 commercial and industrial customers. As discussed in Exhibit B-3, MME's customers range from small to very large businesses, provide highly diverse products and services, and are geographically located in areas having significantly different economic and regulatory environments.

In order to partner effectively with its customers in such different and diverse markets, it must have the requisite operational expertise as well as a sufficiently broad and in-depth experience in the gas business. Since its inception in 1995, MME has accumulated and retained this expertise and experience. Current staff at key functional positions and a biographical sketch for each is included in Exhibit D-3.

The services MME provides to its customers require sophisticated technical expertise and operational experience. These include:

- Interstate Transportation
- Utility Coordination
- Pricing Options
- Energy Management & Procurement
- Invoicing

- Interstate Transportation

Interstate transportation, scheduling, balancing, capacity utilization and storage services

- Utility Coordination

Coordination between the customer and the utility to facilitate utility transportation, invoice verification and payment verification and payment to ensure that billing is accurate and consistent with utility rates and tariffs.

- Pricing Options

MME offers its customers a comprehensive package of pricing options including: fixed price term of one month to three years, index based pricing, guaranteed savings, recallable and interruptible transport pricing and commodity exchange pricing.

- Energy Management & Procurement

MME's expertise in gas operations and its decades of experience in natural gas procurement and energy management enable us to assist our customers in improving their bottom line by reducing energy expenditures. A custom package of services is created to best fit the customer's manufacturing or service operation and energy usage characteristics.

- Invoicing

Customized invoicing solutions and consolidated billing for multiple interstate and/or intrastate facilities and multiple commodities

In Ohio, MME provides similar or equivalent services to its customers in the Columbia Gas and Dominion East Ohio territories.

In Columbia Gas, MME supplies customers under the GTS and Choice Program tariffs and provides services corresponding to their individual gas requirements and usage characteristics. In managing supply, MME makes 22 daily nominations to meet customer requirements in 11 different Columbia market areas. This is done on a daily basis by managing a combination of Columbia assigned firm transportation contracts, firm storage contracts and firm storage transportation contracts. MME also decides each day how much supply will be directly delivered to Columbia's City Gates.

MME's customers in Dominion East Ohio (EOH) are supplied under the GT and Choice Program tariffs. As in Columbia, MME provides services to its Dominion EOH customers appropriate to their individual situations. MME has two contracts with Dominion EOH: one for firm transportation; the other for storage. MME's schedulers are told what to deliver under these contracts on a daily basis and how much storage is available at the end of each month. This enables MME to schedule storage injections and withdrawals consistent with EOH's ratchet requirement.

Exhibit D-3 “Key Technical Personnel”

Jonathan Morris, President and CEO

jmorris@mmenergy.com

(732) 440-0010

Laurence Morris, Senior Vice President and CFO

lsmorris@mmenergy.com

(732) 440-0012

Garett Krebs, Vice President of Information Technologies

gkrebs@mmenergy.com

(732) 440-0021

Hollie Tumosa, Billing Manager and Manager of Customer Service

htumosa@mmenergy.com

(732) 440-0025

Paul Prezorski, Manager of Gas Operations

pprezorski@mmenergy.com

(732) 440-0016

Gordon Pozza, Director of Regulatory Affairs

gpozza@mmenergy.com

(732) 318-3658

Biographical sketches are attached.

Exhibit D-3: "Key Technical Personnel"

Jonathan Morris Biographical Sketch

Jonathan Morris is President and CEO of Metromedia Energy, Inc., serving in the same role that he held in its predecessor company, CPM Energy, Inc.

As such he is responsible for business development and new customer acquisition, as well as all company sales and promotion efforts. He has over five years experience in marketing energy to retail energy customers such as hotel and retail chains and small to medium industrial companies.

Prior to joining MME, he was project manager and administrator for a developer of large cogeneration systems, responsible for interfacing with local gas and electric utilities and coordinating and managing construction of complex mechanical and electrical projects.

Laurence S. Morris Biographical Sketch

Laurence S. Morris, a Certified Public Accountant, is Senior Vice President of Operations for Metromedia Energy, Inc. As such he manages all day to day operations for gas and electric control, including nominations, balancing; customer analysis and contract management, tariff maintenance & development, and pricing coordination.

He has fifteen years experience in the cogeneration industry, and is a specialist in developing customized financial project analysis software, database management systems and project tracking. He has a Bachelor of Arts degree in Accounting and Economics from Rutgers University.

During his tenure, he designed, developed, coded and implemented a comprehensive computerized system for modeling, tracking and reporting of project capital and operating costs, based on a relational database system.

Prior to joining MME, he was Controller of a developer of large cogeneration projects, responsible for all accounting and financial reporting functions to the Board, along with being the primary link with the company's independent auditing firm.

Gordon Pozza
Biographical Sketch

Gordon is Metromedia Energy's Director of Regulatory Affairs. Mr. Pozza's responsibilities include licensing, certifications, market entry and exit, coordinating with regulatory agencies, competitive analysis and tariff/pricing analysis. Mr. Pozza was previously Metromedia Energy's VP-Competitive Strategies. He has been with the company since January 2000.

Mr. Pozza has over 30 years experience in the electric utility industry. Prior to joining Metromedia, Gordon was Director of Competitive Strategies & Policy at EEI and held the positions of Director of Market Planning and Director of Energy Acquisition at Wheeled Electric Power Company (WEPCO).

At WEPCO, Gordon was responsible for pricing, market planning, energy purchasing, scheduling, nominations and balancing. He assisted on various electricity choice programs in NY, IL, MA and NH. For gas, he handled purchases and nominations and provided sales support in IL, MA, NJ, and NY.

Prior to WEPCO, Gordon was Mgr of Municipal Marketing and Rates & Services for the New York Power Authority, Manager of Financial Planning for GPU, Director - Office of Economics and Chief Economist for the D.C. PSC and Director of Economics for NARUC. He has also run a consulting business, Energy Logistics and Pricing Strategies, Inc.

Mr. Pozza holds a M.S. in Energy Management from the New York Institute of Technology, M.A. in Economics from Brooklyn College of the City University of N.Y. and a B.A. in Liberal Arts from C. W. Post College.

Paul Prezorski
Biographical Sketch

Paul Prezorski is Gas Operations Manager for Metromedia Energy, Inc. He has been with the Company for 7 years. Paul's responsibilities include purchasing gas supplies, arranging delivery from the interstate pipelines and from the LDCs to supply the Company's retail customers, handling nominations on the pipelines and LDCs, reviewing and approving pipeline and LDC invoices, determining and analyzing the available resources to serve our retail customers, and planning the best use of the Company's supply.

Garett Krebs
Biographical Sketch

Garett Krebs is Metromedia Energy's Vice President of Information Technologies. Garett began his career in Information Technology 14 years ago with U.S. Water, LLC, where he held the position of Network Administrator. U.S. Water, LLC was involved in the design and operation of water and wastewater treatment plants throughout the United States. Here, he was responsible for all network operations, which included the main office; two satellite offices; and several remote locations. He was directly responsible for all daily operation, maintenance, and expansion of all systems. In addition to his role as a Network Administrator, he provided Engineering support to new and existing contracts held by US Water. His primary goal was to focus on the efficient use of technologies to ensure operations were functioning at peak levels.

In 1997, Mr. Krebs began his employment with Perma Pure Inc. Again, he held a dual role position as Senior Engineer and Network Administrator. As Network Administrator, he was responsible for all network operation, security, and expansion throughout the company. As Senior Engineer, he was responsible for new product development from initial concept to final implementation.

In 1999, Mr. Krebs accepted the Network Engineer and Application Developer position with Metromedia Energy, Inc. Soon thereafter, he moved into the role of Information System Manager. In his current position, he is directly responsible for the security and operation of the company's data and voice network, along with interfacing with outside vendors. He provides project management for the in-house software development team, as well as any additional software programming that may be required, and project management for any expansion or improvements made to the company's existing data or voice networks.

Garett has a Bachelor of Science in Mechanical Engineering (1990) and attended Fairleigh Dickinson University.

Hollie Tumosa
Biographical Sketch

Hollie Tumosa is Metromedia Energy's Billing Manager and Manager of Customer Service. Hollie began her career in Information Technology in 1998 with Monmouth Community Bank where she held the position of Senior Vice President. Monmouth Community Bank was a De Novo bank and Ms. Tumosa was one of the founding officers. Here, she was responsible for overseeing daily bank operations, compliance, network operations, and branch administration; which included the main office; two branches; and a remote operations center. She was directly responsible for all daily operation, maintenance, and expansion

of all systems. In addition to her role as Senior Vice President, she also held the titles of Bank Secrecy Officer, Compliance Officer, Network Administrator, Branch Administrator and Lending Officer. Prior to 1998 Ms. Tumosa worked in various positions at Tinton Falls State Bank including: Branch Manager and Customer Service Representative.

In 2001, Ms. Tumosa accepted the Billing Manager position with Metromedia Energy, Inc. In her current position, she is directly responsible for overseeing the billing of all MME customers and the subsequent reconciliation. She creates, implements, and audits billing procedures. She manages the Billing and Customer Service Department staff and has limited customer contact when resolving billing/customer service issues. She works integrally with the Information Technology department regarding billing enhancements made to the company's existing Software System.

EDUCATION

General Banking Diploma - Achieved 1992
National Institute of Banking, NJ