Branded Retail Energy 200 Crescent Court Suite 1070 Dallas, Texas 75201

12-1920- GA- AGG-

June 15, 2012

Public Utilities Commission of Ohio Docketing Division 13th Floor 180 East Broad Street Columbus, OH 432158-3793 RECEIVED-DOCKETING DIV

Dear Commission:

Enclosed you will find our completed Certification Application for Retail Natural Gas Brokers/Aggregators. If you have any questions, please contact us. We look forward to hearing from the Commission after review of our application.

Sincerely, Jason Helms CEO

Enclosure

• This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business. Technician______Date Processed____UN 2.5 2012



PUCO USE ONLY – Version 1.07				
Date Received	Case Number	Certification Number		
12-1920) - GA-AGG			

CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS / AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 13th Floor, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to be certified as: (check all that apply)

Retail Natural Gas Aggregator 🛛 🕢 Retail Natural Gas Broker

A-2 Applicant information:

Legal Name	Branded Retail Energy Company, LLC		
Address	200 Crescent Court, Suite 1070, Dallas, Texa	is 75201	
Telephone No.	1-855-553-6049	Web site Address	www.brandedretailenergy.com

A-3 Applicant information under which applicant will do business in Ohio:

Name	Branded Retail Energy, LLC			
Address	200 Crescent Court, Suite 1070, Dallas, Texas 75201			
Web site Address	www.brandedretailenergy.com	Telephone No.	1-855-553-6049	

A-4 List all names under which the applicant does business in North America:

Applicant has no predecessors and has no other names

under which it has operated in the preceding five (5) years.

A-5 Contact person for regulatory or emergency matters:

Name	Jason Helms	Title	CEO	
Business A	Address 200 Crescent Court,	Suite 1070, Dallas, Texas 75201		
Telephone	e No. 214 - 871-5571	Fax No. 800-420-1138	Email Address	jasonh@brandedretailenergy.com

A-6	Contact person for Commission Staff use in inve	estigating customer complaints:
	Name Jason Helms	Title CEO
	Business address 200 Crescent Court, Suite 1070, Dallas,	Texas 75201
	Telephone No. 214-871-5571 Fax No. 800-420-11	38 Email Address jasonh@brandedretailenergy c
A-7	Applicant's address and toll-free number for cu	stomer service and complaints
	Customer service address 200 Crescent Court, Suite 1070), Dallas, Texas 75201
	Toll-Free Telephone No. 1-855-553-6049 Fax No. 800	-420-1138 Email Address info@brandedretailenergy.
A-8	1 1	e," in accordance with Section 4929.22 of the Ohio ess, telephone number, and Web site address of the
	Name George Clayton	Title Business Development
	Business address 9826 E. Washington Street, Chagrin	Fallas, Ohio 44023
	Telephone No. (440) 543-4330 ext. = Fax No. 800-420-1138	Bemail Address pr@brandedretailenergy.com
A-9	Applicant's federal employer identification num	ber 27-2099042
A-10	Applicant's form of ownership: (Check one)	
	Sole Proprietorship	Partnership
	Limited Liability Partnership (LLP)	✓ Limited Liability Company (LLC)

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, more than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

Other

Corporation

<	Columbia Gas of Ohio	1	Residentiti	1	Small Commercial	1	Large Commercial / Industrial
1	Dominion East Ohio	1	Residential	1	Small Commercial	1	Large Commercial / Industrial
~	Duke Energy Ohio		Residential	1	Small Commercial	1	Large Commercial / Industrial
1	Vectren Energy Delivery of Ohio	1	Residential	1	Small Commercial	1	Large Commercial / Industrial

ł

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

mbia Gas of Ohio	PT CARD WARDER CONTRACT STRATE THE CONTRACT STRATE STRATE STRATE	Constant and a state of the second state of the state of
Residential	Beginning Date of Service	End Date
Small Commercial	• •	End Date
] Large Commercia	Beginning Date of Service	End Date
Industrial	Beginning Date of Service	End Date
inion East Ohio		
Residential	Beginning Date of Service	End Date
Small Commercial	0 2	End Date
Large Commercia	Beginning Date of Service	End Date
Industrial Energy Ohio	Beginning Date of Service	End Date
_	Beginning Date of Service.	End Date End Date End Date
→ Energy Ohio Residential	Beginning Date of Service Beginning Date of Service	End Date
→ • Energy Ohio ■ Residential ■ Small Commercial	Beginning Date of Service Beginning Date of Service	End Date End Date
→ → → → → → → → →	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service	End Date End Date End Date
☐ Energy Ohio Residential Small Commercial Large Commercial	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service of Ohio	End Date End Date End Date End Date
→ → → → → → → → →	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service	End Date End Date End Date
Energy Ohio Residential Small Commercial Large Commercial Industrial ren Energy Delivery	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service of Ohio Beginning Date of Service	End Date End Date End Date End Date End Date End Date
Energy Ohio Residential Small Commercial Large Commercial Industrial ren Energy Delivery Residential	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service of Ohio Beginning Date of Service Beginning Date of Service	End Date End Date End Date End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

Columbia Gas of Ohio	Intended Start Date	July 1, 2012
✓ Dominion East Ohio	Intended Start Date	July 1, 2012
Juke Energy Ohio	Intended Start Date	July 1, 2012
✓ Vectren Energy Delivery of Ohio	Intended Start Date	July 1, 2012

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 <u>Exhibit A-14 "Principal Officers, Directors & Partners,</u>" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 <u>Exhibit A-15 "Corporate Structure</u>," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 <u>Exhibit A-16 "Company History</u>," provide a concise description of the applicant's company history and principal business interests.
- A-17 <u>Exhibit A-17 "Articles of Incorporation and Bylaws</u>," if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto.
- A-18 <u>Exhibit A-18 "Secretary of State</u>," provide evidence that the applicant is currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- **B-2** <u>Exhibit B-2 "Experience & Plans</u>," provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking to be certified to provide (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- **B-4** <u>Exhibit B-4 "Disclosure of Liabilities and Investigations,</u>" provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services it is seeking to be certified to provide.

B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations," disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

No No **Yes**

If Yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "Disclosure of Consumer Protection <u>Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas.

V No Ves

If Yes, provide a separate attachment, labeled as <u>Exhibit B-6</u> "Disclosure of Certification Denial, <u>Curtailment, Suspension, or Revocation</u>," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 <u>Exhibit C-1 "Annual Reports</u>," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings</u>," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements</u>," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements</u>," provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements</u>," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 <u>Exhibit C-6 "Credit Rating</u>," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report</u>," provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information</u>," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 <u>Exhibit C-9 "Merger Information</u>," provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- **D-1** <u>Exhibit D-1 "Operations</u>," provide a current written description of the operational nature of the applicant's business functions.
- **D-2** <u>Exhibit D-2 "Operations Expertise</u>," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- **D-3** <u>Exhibit D-3 "Kev Technical Personnel</u>," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

his 19th day of JUNIE Month 2012 Year **Applicant Signature and Title** Sworn and subscribed before me this --- Print Name and Title Face Rith G TEL Signature of official administering oath My commission expires on ISAAC O RANGEL **Notary Public** STATE OF TEXAS My Comm. Exp. 08-12-15



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In the Matter of the Application of

for a Certificate or Renewal Certificate to Provide Competitive Retail Natural Gas Service in Ohio. Case No.

-GA-AGG

County of State of

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.

Z Year
-
7) Page 7 of 7
-

180 East Broad Street • Columbus, OH 43215-3793 • (614) 466-3016 • www.PUCO.ohio.gov The Public Utilities Commission of Ohio is an Equal Opportunity Employer and Service Provider

EXHIBITS

Exhibit A-14 Principal Officers, Directors & Partners

Jason Helms CEO 200 Crescent Court Suite 1070 Dallas, Texas 75201

Justin Helms CFO 200 Crescent Court Suite 1070 Dallas, Texas 75201

Exhibit A-15 Corporate Structure

Branded Retail Energy is solely owned by Lake Austin Energy Partners.

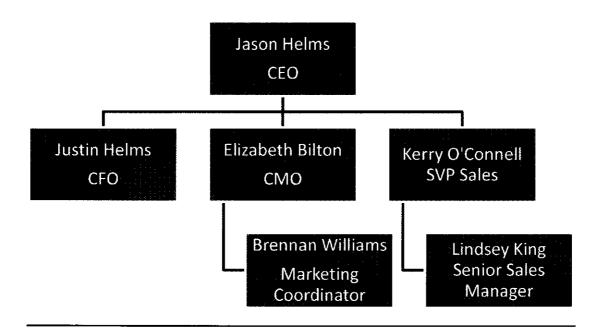


Exhibit A-16 Company History

;

Branded Retail Energy, LLC is a national energy procurement and management firm helping companies implement strategies to control and reduce energy costs. Our goal is to provide our clients with premium energy procurement services through real-time market information and superior account management while obtaining the lowest prices available in the market.

Formed in 2009, Branded Retail Energy, LLC offers our clients a full suite of energy procurement services including: market analysis by state, energy supplier bid analysis and comparison, contract evaluation and bill auditing.

In addition to all of the services we provide to clients, Branded Retail Energy, LLC has also established a turn-key solution to generate incremental revenue for organizations and manage the entire process for our partners. We have the unique blend of knowledge and expertise in sponsorship, marketing, sales and energy that is required to deliver a successful customer acquisition platform. Branded Retail Energy, LLC is in the business of marketing energy through affinity partnerships. Branded Retail Energy, LLC develops concepts, creative, implementation and customer acquisition platforms that focus on sports, cause and educational institutions.

Exhibit A-17 Articles of Incorporation and Bylaws

Delaware PAGE 1

The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAMARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF FORMATION OF "BRANDED RETAIL ENERGY CO LLC", FILED IN THIS OFFICE ON THE THIRTIETE DAY OF APRIL, A.D. 2009, AT 10:03 O'CLOCK A.N.



4682229 8100

090413000 You may warify this certificate onlin at corp.delemar.gov/subbyer.gotal

AUTHENTICATION: 727438

DATE: 04-30-09

5

State of Delaware Secretary of State Division of Corporations Dalivared 10:06 AM 04/30/2009 FTIED 10:03 AM 04/30/2009 SRV 090413000 - 4682229 FILK

CERTIFICATE OF FORMATION OF

BRANDED RETAIL ENERGY CO LLC

Fint: LLC.

1

The name of the lighted lightly company is BRANDED RETAIL, ENERGY CO

Second: The address of its registered office in the State of Dolaware is 615 South Duport Highway in the City of Dover in the County of Sout 19901. The same of its registered agent at such address is Capitol Services, Inc.

Thirds To the follost extent permissible under the Delevenes Limbed Liability Company Act, as it exists on the date hereof or may hereafter be seconded, and subject to such standards and restrictions, if any, as are set forth in its limited liability company agreement, the limited liability company shall indemnify and hold hermices any member or mesanger or other person from end agringt any and all claims and demends whiteoever.

In Witness Whereof, the undersigned has encoded this Cartificate of Formation of BRANDED RETAIL ENERGY CO LLC this 30th day of April, 2009.

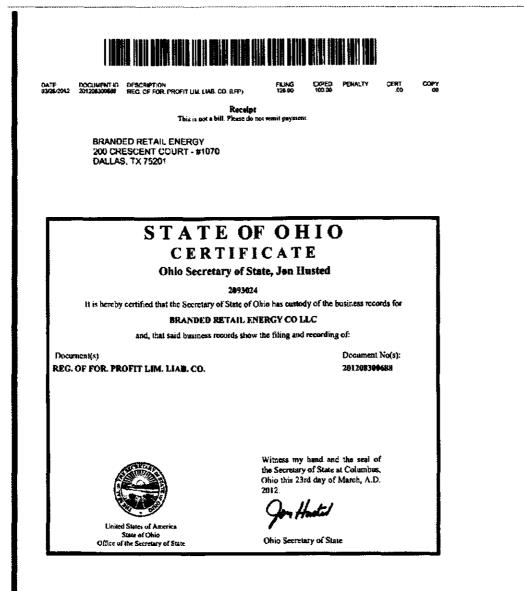
By:

9 Jun

Jonsthen L. Phillips, Authorized Officer

Exhibit A-18 Secretary of State

Doc ID --> 201208300688



Page 1

	Form 5338 Prescribed by the: Ohio Secretary of State Central Ohio: (614) 486-3910 Toil Free: (572) SOS-FILE (767-3 www.ChioSecretaryofState.gov Bussen@OhioSecretaryofState.gov	453)	Regular≮iling P.O. 8an 670 Columbus, Cir) (Two business day pro an additional \$190.00).
			-	
CHECK ONLY ONE (1) B (1) Registration of a F Liability Company (106-LFA) ORC (705	Foreign For-Profil Limited	1	Registration of a l imited Liability C 105-LFA) DRC 1705	Foreign Nonprolit forrpany
Anisoliction of Formation	Delaware		ction of Formatie	n n
Date of Formation	04/30/2009	Date o	Formation	
Branded Retail Energy				
Name under which the for jurisdiction of formation) is Mana mult mouth one of th	s following words or abbreviations: "know	d Labelity company,* "W	nikod," LLC," "L L C.	." "No .' or "No"
Name under which the for juliadiction of formation) is name must include one of the The address to which inter agreement, bylaws, or oth		d tability company.* "w	nikod," LLC," "L L C.	
Name under which the for jutiselection of formation) is Name must include one of the The address to which inter agreement, bylaws, or oth Leson Helms	s following words or abbreviations: "Irmite restlind (parsions may direct reques)	d tability company.* "w	nikod," LLC," "L L C.	." "No .' or "No"
Name under which the for juliadiction of formation) is name must include one of the The address to which inter agreement, bylaws, or oth	s following words or abbreviations: "Irmite restlind (parsions may direct reques)	d tability company.* "w	nikod," LLC," "L L C.	." "No .' or "No"
Name under which the for jufisdiction of formation) is Name multinelude one of the The address to which inter agreement, bylaws, or oth Leson Helms	s following words or abbreviations: "timits restind parations may direct request or chartler documents of the comp	d tability company.* "w	nikod," LLC," "L L C.	- 'na .' or 'list'
Name under which the for jurisdiction of formation) is Name must include one of the Assessment, bytaws, or othe Jaseon Fielms Name	s following words or abbreviations: "timits restind parations may direct request or chartler documents of the comp	d tability company.* "w	nikod," LLC," "L L C.	- 'na .' or 'lle'
Name under which the for jurisdiction of formation) is Name must include one of the Address to which inter agreement, bylaws, or othe Jason Heims Name 200 Crescent Court, Su	s following words or abbreviations: "timits restind parations may direct request or chartler documents of the comp	d tability company.* "w	nikod," LLC," "L L C.	- 'na .' or 'lle'
Name under which the for utilediction of formation) is have multimbute one of the The address to which inter agreement, bylaws, or othe Jason Helma Name 200 Crescent Court, Su Mailing Address	: s following words or abbreviations: "timits restind partitions may direct request or chartler diocuments of the comp	d tability company.* "w	nikod." LLC." L L C.	**ns . or ins*
Name under which the for utilediction of formation) is have multimbute one of the The address to which inter agreement, bylaws, or othe Jason Helma Name 200 Crescent Court, Su Mailing Address Datas	: s following words or abbreviations: "timits restind partitions may direct request or chartler diocuments of the comp	d tability company.* "w	nRed." LLC." L L C. firm ted Røbriky oc	**************************************

Doc ID -> 201208300688

į.

George Clayton			
Name			
9826 E. Washington Street			
			·
Chagan Falls	، ،	Ohio	44023
City		State	ZIP Code
ve authority of the agent continues, i a an agent is r b an agent is r	bly consents to service of process o and to service of process upon the C not appointed. Of appointed but the authority of that og ningt be found of served after the exc	ihio Secretary of s ent has been revo	Shake if: jked, or
as the requisite authority to execute targuined uticics and original pointment of agent must a signed by a member, hanager or other spreaentative, 'authorized representative a an individual, then they was sign in the "signeture" ox and print their name b the "Print Name" box	Signature By (# appicable)	<u></u>	
authorized representative			<u> </u>
: a buginess enely, not an idividual, then please print te buginess name in the signature" box, an	By (if applicable)		
uthorized representative f the business entity :ust sign in the "By" box nd print their name in the	Print Namé		
Print Name" box	l]
	Signature	·····	<u> </u>
	D		<u> </u>
	By (if applicable)		
			h

Page 3

-

Exhibit B-1 Jurisdiction of Operation

Branded Retail Energy, LLC currently operates in the jurisdiction of Texas.

Exhibit B-2 Experience & Plans

Experience:

Jason Helms, CEO

Jason began his career conducting real estate portfolio evaluations for CRC Risk Management (a Bass Subsidiary) in Fort Worth, TX. In 1994, he started Carlton Development developing residential real estate projects and from 1998 to 2001 traded commodities on the Diesel Desk at ICC Energy, in Dallas.

In 2001, Jason was a founding member of Gulf States Energy . Gulf States Energy grew to include multiple active investments in the Power Sector. These investments included GSE Consulting, LP, a leading national company in the brokerage and negotiation of retail load to retail electric providers; the trading of physical wholesale power in the ERCOT & PJM markets, power plant development and a passive investment in a retail electric provider. GSE Consulting was the #1 ranked energy broker in Texas and #2 nationally by energy load under contract.

Jason was a founding member of Champion Energy Services through Bay Street Partners in 2005 and equated for 30% of the customer base until the acquisition of Champion by Lehman Brothers, prior to the purchase by current owner, Jim Crane.

In addition, Jason serves as President of GSWEP, LP, with a \$65M Fortis backed credit facility that transacts between investment grade counterparties and GSWEPII, LP, which is a \$30M private equity facility purchasing wholesale power and reselling to retail power providers. In 2006, Jason was a founding member of Great Lakes Energy, a third party mass market electricity and natural gas procurement firm. Jason has a BBA in General Business from Southern Methodist University.

Justin Helms, CFO

Justin began his career in commercial real estate as a developer for JPI and then First Worthing, both in Dallas, TX, evaluating and developing projects across the U.S.

In 2001, Justin was a founding member of Gulf States Energy. Gulf States Energy has grown to include multiple active investments in the Power Sector. These investments include GSE Consulting, LP, the leading national company in the brokerage and negotiation of retail load to retail electric providers; the trading of physical wholesale power in the ERCOT & PJM markets, power plant development and a passive investment in a retail electric provider. GSE Consulting was the #1 ranked energy broker in Texas and #2 nationally by energy load under contract.

Justin was a founding member of Champion Energy Services through Bay Street Partners in 2005 and equated for 30% of the customer base until the acquisition of Champion by Lehman Brothers, prior to the purchase by current owner, Jim Crane. In addition, Justin serves as Vice President GSWEP, LP, with a \$65M Fortis backed credit facility that transacts between investment grade counter parties and GSWEPII, LP, which is a \$30M private equity facility purchasing wholesale power and reselling to retail power providers.

In 2006, Justin was a founding member of Great Lakes Energy, a third party mass market electricity and natural gas procurement firm. Justin has a BBA in Finance/ Real Estate Finance from Southern Methodist University and an MBA Finance/ Real Estate Finance from the University of Illinois.

Plans:

Branded Retail Energy Co will focus on providing procurement services to residential, medium and large sized commercial and industrial customers.

Through our principals, we have relationships in place with several licensed retail energy providers and are actively pursuing arrangements with others. We will use these relationships and our knowledge of the market to solicit the best price possible for the customer. All options will be compared and provided to the customer and we will assist him in determining the best combination of price and term for his particular situation. Normally our fees would be paid directly by the suppliers but disclosed to the end use customer.

Exhibit B-3 Summary of Experience

Jason Helms, CEO

Jason began his career conducting real estate portfolio evaluations for CRC Risk Management (a Bass Subsidiary) in Fort Worth, TX. In 1994, he started Carlton Development developing residential real estate projects and from 1998 to 2001 traded commodities on the Diesel Desk at ICC Energy, in Dallas.

In 2001, Jason was a founding member of Gulf States Energy. Gulf States Energy grew to include multiple active investments in the Power Sector. These investments included GSE Consulting, LP, a leading national company in the brokerage and negotiation of retail load to retail electric providers; the trading of physical wholesale power in the ERCOT & PJM markets, power plant development and a passive investment in a retail electric provider. GSE Consulting was the #1 ranked energy broker in Texas and #2 nationally by energy load under contract.

Jason was a founding member of Champion Energy Services through Bay Street Partners in 2005 and equated for 30% of the customer base until the acquisition of Champion by Lehman Brothers, prior to the purchase by current owner, Jim Crane.

In addition, Jason serves as President of GSWEP, LP, with a \$65M Fortis backed credit facility that transacts between investment grade counterparties and GSWEPII, LP, which is a \$30M private equity facility purchasing wholesale power and reselling to retail power providers. In 2006, Jason was a founding member of Great Lakes Energy, a third party mass market electricity and natural gas procurement firm. Jason has a BBA in General Business from Southern Methodist University.

Justin Helms, CFO

Justin began his career in commercial real estate as a developer for JPI and then First Worthing, both in Dallas, TX, evaluating and developing projects across the U.S.

In 2001, Justin was a founding member of Gulf States Energy. Gulf States Energy has grown to include multiple active investments in the Power Sector. These investments include GSE Consulting, LP, the leading national company in the brokerage and negotiation of retail load to retail electric providers; the trading of physical wholesale power in the ERCOT & PJM markets, power plant development and a passive investment in a retail electric provider. GSE Consulting was the #1 ranked energy broker in Texas and #2 nationally by energy load under contract.

Justin was a founding member of Champion Energy Services through Bay Street Partners in 2005 and equated for 30% of the customer base until the acquisition of Champion by Lehman Brothers, prior to the purchase by current owner, Jim Crane. In addition, Justin serves as Vice President GSWEP, LP, with a \$65M Fortis backed credit facility that transacts between investment grade counter parties and GSWEPII, LP, which is a \$30M private equity facility purchasing wholesale power and reselling to retail power providers.

In 2006, Justin was a founding member of Great Lakes Energy, a third party mass market electricity and natural gas procurement firm. Justin has a BBA in Finance/ Real Estate Finance from Southern Methodist University and an MBA Finance/ Real Estate Finance from the University of Illinois.

Exhibit B-4 Disclosure of Liabilities and Investigations

Branded Retail Energy Co does not have any existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational stats or ability to provide the services it is seeking to provide.

Exhibit B-5 Disclosure of Consumer Protection Violations

Not Applicable

Exhibit B-6 Disclosure of Certification Denial, Curtailment, Suspension or Revocation

Not Applicable

. 1

Exhibit C-1 Annual Reports

Not applicable because Branded Retail Energy, LLC is a privately held company.

Exhibit C-2 SEC Filings

Branded Retail Energy Co, LLC is not required to file with the SEC because Branded Retail Energy Co, LLC is a privately held company.

BRANDED RETAIL ENERGY CO LLC Balance Sheet December 31, 2011

ASSETS

Current Assets BOA - Checking #2369 Accounts Receivable Acct. Receivable-Employees	\$ (29.925.14) 10,195.17 8,547.54	
Total Current Assets		(11,182.43)
Property and Equipment Computers Furniture & Equipment Accum. Depreciation	18,618.60 500.00 0.00	
Total Property and Equipment		19,116.60
Other Assets Organizational Costs	10,000.00	
Total Other Assels		10,000.00
Total Assets		17,934.17

LIABILITIES AND CAPITAL

Total Liabilities & Capital			17,934.17
Total Capital			(1,797,371.12)
Capital Beginning Equity Net Income	-	(705,002.71) (1,092,368.41)	
Total Current Liabilities			1,815,305.29
Current Liabilities A/P-Gulf St. Power, Ltd. Texas Aggie Energy SMU Energy University of Illinois Champain Chamber	\$	1,601,805.29 50,000.00 35,000.00 37,500.00 91,000.00	

Restricted for Management Use Only

BRANDED RETAIL ENERGY CO LLC income Statement For the Twelve Months Ending December 31, 2011

	Current Month		Year to Date	
Revenues				
Sales-Professional Fees	\$ 612,147.92	61.00 \$		81.00
Other Income	391,417.12	39.00	391,417.12	39.00
Total Revenues	1,003,565.04	100.00	1,003,565.04	100.00
Cost of Sales				
COS-Employee Commissions	145.908.03	14.54	145,908.03	14.54
COS-Referral Fees	225,104.95	22.43	225,104.95	22.43
Total Cost of Sales	371,012.98	36.97	371,012.98	36.97
Gross Profit	632,552.06	63.03	632,552.06	63.03
Expenses				
Advertising, Internet & Web	177,487.57	17.69	177,487.57	17.69
Bank Fees	2,166.66	0.22	2,166.66	0.22
Dues & Subscriptions	8,845.00	0.85	8,845.00	0.88
Equipment Rentat	11,004.12	1.10	11,004.12	1.10
Employee Benefits	18,279.03	1.82	18,279.03	1.82
Insurance Expense	2,301.37	0.23	2,301.37	0.23
Logo Design	2,500.00	0.25	2,500.00	0.25
Meals & Entertainment	1,264.23	0.13	1,264.23	0.13
Office Supplies	5,858.45	0.58	5,858.45	0.58
Payroll Expanse	69,444.75	6.92	69,444.75	6.92
Postage	384.08	0,04	384.08	0.04
Printing & Publications	15,481.23	1.54	15,481.23	1.54
Video Production	10,458.88	1.04	10,458.88	1.04
Rent	93,874.33	9.35	93,874.33	9.35
Prof. Fees-Legal & Accounting	173,398.42	17.28	173,398.42	17.28
Promotional	16,175.70	1.61	16,175.70	1.61
Contract Services	193,802.11	19.31	193,802.11	19.31
Salaries	775,553.84	77.28	775,553.84	77.28
Sponsorship Analysis	3,000.00	0.30	3,000.00	0.30
Sponsorship	37,500.00	3.74	37,500.00	3.74
Taxes (States)	6,242.50	0.62	6,242.50	0.62
Telephone	17,574.31	1.75	17,574.31	1.75
Travel	82,323.89	8.20	82,323.89	8.20
Total Expenses	1,724,920.47	171.88	1,724,920.47	171.88
Net Income	\$ (1,092,368.41)	(108.85) \$	(1,092,368.41	(108.85)

Restricted for Management Use Only

BRANDED RETAIL ENERGY CO LLC Balance Sheet March 31, 2012

ASSETS

Current Assets		
BOA - Checking #2369	\$ 170.538.39	
Accounts Receivable	10, 195, 17	
Acct. Receivable-Employees	8,547.54	
Total Current Assets		189,281.10
Property and Equipment		
Computers	18,616.60	
Furniture & Equipment	500.00	
Accum. Depreciation	0.00	
Total Property and Equipment		19,116.60
Other Assets		
Organizational Costs	10,000.00	
Total Other Assets		10,000.00
Total Assets		218,397.70

LIABILITIES AND CAPITAL

Total Liabilities & Capital		218,397.70
Total Capital		(1,669,398.71)
Capital Beginning Equity Net Income	(1,797,371.12 127,972.41	
Total Current Liabilities		1,887,796.41
Current Liabilities A/P-Gulf St. Power, Ltd. Texas Aggie Energy University of Illinois Champain Chamber	\$ 1,659,296.41 100,000.00 37,500.00 91,000.00	1

Restricted for Management Use Only

į

BRANDED RETAIL ENERGY CO LLC Income Statement For the Three Months Ending March 31, 2012

	Current Month		Year to Date	
Revenues				
Sales-Professional Fees	\$ 164,795.23	100.00 \$	596,295.51	95.98
Other Income	0.00	0.00	25,000.00	4.02
Total Revenues	164,795.23	100.00	621,295.61	190.00
Cost of Sales				
COS-Employee Commissions	9.531.91	5.78	61,595,30	9.93
COS-Non-Emp. Commissions	8,738.83	5,30	8,738,83	1.41
COS-Referral Fees	4,611.76	2.80	91,766.73	14.77
Total Cost of Sales	22,882.50	13.89	162,200.86	26.11
Gross Profit	141,912.73	86.11	459,094.65	73.89
Expenses				
Advertising, Internet & Web	1.643.88	1.00	24,880.52	4.00
Bank Fees	161.00	0.10	523.00	0.08
Dues & Subscriptions	625.00	0.38	1,972.54	0.32
Equipment Rental	781.64	0.47	2,076.52	0.33
Employee Benefits	9,460.85	5.74	22,683.41	3.65
Meals & Entertainment	0.00	0.00	567.99	0.09
Office Supplies	495.88	0.30	5,882.32	0.95
Payroll Expense	5,111.83	3.10	20,558.18	3.31
Postage	22.37	0.01	109.12	0.02
Printing & Publications	812.11	0.49	7,033.95	1.13
Rent	11,373.40	6.90	21,733.30	3.50
Prof. Fees-Legal & Accounting	479.48	0.29	14,320.80	2.30
Contract Services	1,707.24	1.04	23,623.49	3.80
Salaries	43,942.34	26.66	155,150.68	24.97
Sponsorship Analysis	0.00	0.00	2,000.00	0.32
Telephone	1,851.25	1.12	6,179.63	0.99
Travel	3,600.00	2.18	21,826.79	3.51
Total Expenses	82,068.27	49.80	331,122.24	53.30
Net Income	\$ 59,844.46	36.31 \$	127,972.41	20.60

Restricted for Management Use Only

Exhibit C-4 Financial Arrangements

ļ

Banking is done through Bank of America, 500 West 7th Street, 13th Floor, Forth Worth, Texas 76102. Bank account documents are enclosed.



Bank of America, N.A.

June 14, 2012

Public Utility Commission of Ohio

Re: Branded Retail Energy Company Account #488017602369

To Whom It May Concern:

This is to inform you that Branded Retail Energy Company, LLC is a customer of Bank of America. The client is in good standing and the checking account has been open since April 2010.

Please call me at 817.390.6824 if you have any questions.

Sincerely,

1 3100001

Carolyn Simms AVP

Recycled Pager

Tel: 817.390.6042

TX1-497-15-08 500 W. 7th St. 15th FL P.O. Box 1317, Fort Worth, TX 76101 Since we are a non-public company, we have no credit rating from any of the major rating agencies and no history with D&B. Likewise, there are no audited financial statements to provide at this time. We will comply with all current and future PUCO requirements to provide such information as it becomes available.

BRANDED RETAIL ENERGY CO LLC Balance Sheet 2012

ASSETS

Current Assets		
BOA - Checking #2369	\$ 100,000.00	
Total Current Assets	100,000.00)
Property and Equipment		
Computers	22,994.72	
Fumiture & Equipment	500.00	
Accum. Depreciation	0.00	
Total Property and Equipment	23,494.72	2
Other Assets		
Organizational Costs	10,000.00	
Total Other Assets	10,000.00	<u>)</u>
Total Assets	<u>\$ 133,494.72</u>	2

LIABILITIES AND CAPITAL

Current Liabilities A/P-Gulf St. Power. Ltd.	<u>\$ 1,476,714.08</u>
Total Current Liabilities	1,476,714.08
Capital	
Beginning Equity	(1,797,371.12)
Net Income	454,151.76
Total Capital	(1,343,219.36)
Total Liabilities & Capital	<u>\$ 133,494.72</u>

5/14/2012 at 10:05 AM

Restricted for Management Use Only

a strategic strategic strategic strategics

i,

, R

r

うちょう やうし あまし

BRANDED RETAIL ENERGY CO LLC income Statement 2012

	2012
Revenues	
Sales-Professional Fees	\$ 1,926,387.33
Other Income	300,000.00
Total Revenues	2,226,387.33
Cost of Sales	
COS-Employee Commissions	481,596.83
COS-Non-Emp. Commissions	192,638.73
COS-Referral Fees	100,000.00
Total Cost of Sales	774,235.57
Gross Profit	1,452,151.76
Expenses	
Advertising, Internet & Web	100,000.00
Equipment Rental	9,600.00
Employee Benefits	48,000.00
Meals & Entertainment	10,000.00
Office Supplies	10,000.00
Payroll Expense	36,400.00
Printing & Publications	15,000.00
Rent	50,000.00
Prof. Fees-Legal & Accounting Contract Services	25,000.00 50,000.00
Salaries	520,000.00
Telephone	24,000.00
Travel	100,000.00
Total Expenses	998,000.00
Net Income	\$ 454,151.76

5/14/2012 at 9:52 AM

į

Restricted for Management Use Only

 Second and the second se ショーをする いいがい というがい

· · · · · ·

A Street

Ì

ŕ

ŝ ł

1

こうなどの アイ・ゲーク いたい 気のない いけがないがく しょうかんしょう あおり いち ź ŝ

one a victore

ì ł

BRANDED RETAIL ENERGY CO LLC Balance Sheet 2013

ASSETS

Current Assets BOA - Checking #2369	\$ 100,000.00
Total Current Assets	100,000.00
Property and Equipment	
Computers	22.994.72
Fumiture & Equipment	500.00
Accum. Depreciation	0.00
Total Property and Equipment	23,494.72
Other Assets	
Organizational Costs	10,000.00
Total Other Assets	10,000.00
Total Assets	\$ 133,494.72

LIABILITIES AND CAPITAL

Current Liabilities A/P-Gulf St. Power, Ltd.	<u>\$ 1,208,865.84</u>
Total Current Liabilities	1,208,665.84
Capital	
Beginning Equity	(1,797,371.12)
Net income	722,200.00
Total Capital	(1,075,171.12)
Total Liabilities & Capital	<u>\$ 133,494.72</u>

5/14/2012 at 10:07 AM

Restricted for Management Use Only

and a second second

1999 N. 1999

1.21.14

den autor

\$

.

à

i. E

10000

+ 70%

3

BRANDED RETAIL ENERGY CO LLC

Income Statement

2013

	2013
Revenues	
Sales-Professional Fees	\$ 2,500,000,00
Other Income	300,000.00
Total Revenues	2,800,000.00
Cost of Sales	
COS-Employee Commissions	625,000.00
COS-Non-Emp. Commissions	250,000.00
COS-Referral Fees	100,000.00
Total Cost of Sales	975,000.00
Gross Profit	1,825,000.00
Expenses	
Advertising, Internet & Web	110,000.00
Equipment Rental	10,560.00
Employee Benefits	52,800.00
Meals & Entertainment	11,000.00
Office Supplies	11,000.00
Payroll Expense	40,040.00
Printing & Publications	16,500.00
Rent	55,000.00
Prof. Fees-Legal & Accounting Contract Services	27,500.00
Salaries	55,000.00 572,000.00
Telephone	26,400.00
Travel	115,000.00
	115,000.00
Total Expenses	1,102,800.00
Net Income	\$ 722,200.00

5/14/2012 at 9:54 AM

Restricted for Management Use Only

Yes and an and $\{1,N_{1},\ldots,n_{n}\}$

1.5

10.4111

ŝ

17414

An effective from the second stress

.

1

ż

BRANDED RETAIL ENERGY CO LLC Balance Sheet 2013

ASSETS

Current Assets BOA - Checking #2369	\$ 100,000.00
Total Current Assets	100,000.00
Property and Equipment	
Computers	22,994,72
Furniture & Equipment	500.00
Accum. Depreciation	0.00
Total Property and Equipment	23,494.72
Other Assets	
Organizational Costs	10,000.00
Total Other Assets	10,000.00
Total Assets	<u>\$ 133,494.72</u>

LIABILITIES AND CAPITAL

Current Liabilities A/P-Gulf St. Power, Ltd.	\$ 993,945.84
Yotal Current Liabilities	993,945.84
Capital Beginning Equity Net Income	(1,797,371,12) 936,920.00
Total Capital	(860,451.12)
Total Liabilities & Capital	<u>\$ 133,494.72</u>

5/14/2012 at 10:07 AM

Restricted for Management Use Only

and and the state

and the second second

こうよう 大臣 くら

Ś

2011/11/12

and strategy and strategy and

₹ + 225

1. 1. 1. 1

1

- Andrew

\$

1

BRANDED RETAIL ENERGY CO LLC Income Statement 2014

	2014
Revenues	
Sales-Professional Fees	\$ 3,000,000.00
Other Income	300,000.00
Total Revenues	3,300,000.00
Cost of Sales	
COS-Employee Commissions	750,000.00
COS-Non-Emp. Commissions	300,000.00
COS-Referral Fees	100,000.00
Total Cost of Sales	1,150,000.00
Gross Profit	2,150,000.00
Gloss Front	2,130,000.00
Expenses	
Advertising, Internet & Web	121,000.00
Equipment Rental	11,616.00
Employee Benefits	58,080.00
Meals & Entertainment	12,100.00
Office Supplies	12,100.00
Payroli Expense	44,044.00
Printing & Publications	18,150.00
Rent	60,500.00
Prof. Fees-Legal & Accounting	30,250.00
Contract Services	60,500.00
Salaries	629,200.00
Telephone	29.040.00
Travel	126,500.00
Total Expenses	1,213,080.00
Net income	\$ 936,920.00

5/14/2012 at 9:55 AM

Restricted for Management Use Only

1 a she want a she a

ł

A STATE AND A STATE AN

÷ 8 14.44 ź

i) y 1

1.2

ŝ

i. ł

i T 2 ŝ

the barrier of the second s

,

1

Sec. Sec.

ľ

į

ì

Exhibit C-6 Credit Rating

Branded Retail Energy, LLC has been operating since 2009 and has no credit ratings.

Exhibit C-7 Credit Report

Branded Retail Energy, LLC has been operating since 2009 and has no credit reports.

Exhibit C-8 Bankruptcy Information

Branded Retail Energy, LLC has not sought protection from creditors and any other form of bankruptcy filing made by the applicant, a parent or affiliate organization that guarantees the obligations of the company or any office of the company in the current year or within the two most recent years preceding this application.

Exhibit C-9 Merger Information

Branded Retail Energy, LLC has not had any dissolution or merger or acquisition within the five most recent years preceding this application.

Exhibit D-1 Operations

Branded Retail Energy, LLC is a national energy procurement and management firm helping companies implement strategies to control and reduce energy costs. Our goal is to provide our clients with premium energy procurement services through real-time market information and superior account management while obtaining the lowest prices available in the market.

Formed in 2009, Branded Retail Energy, LLC offers our clients a full suite of energy procurement services including: market analysis by state, energy supplier bid analysis and comparison, contract evaluation and bill auditing.

In addition to all of the services we provide to clients, Branded Retail Energy, LLC has also established a turn-key solution to generate incremental revenue for organizations and manage the entire process for our partners. We have the unique blend of knowledge and expertise in sponsorship, marketing, sales and energy that is required to deliver a successful customer acquisition platform. Branded Retail Energy, LLC is in the business of marketing energy through affinity partnerships. Branded Retail Energy, LLC develops concepts, creative, implementation and customer acquisition platforms that focus on sports, cause and educational institutions.

Exhibit D-2 Operations Expertise

Jason Helms, CEO

Jason began his career conducting real estate portfolio evaluations for CRC Risk Management (a Bass Subsidiary) in Fort Worth, TX. In 1994, he started Carlton Development developing residential real estate projects and from 1998 to 2001 traded commodities on the Diesel Desk at ICC Energy, in Dallas.

In 2001, Jason was a founding member of Gulf States Energy . Gulf States Energy grew to include multiple active investments in the Power Sector. These investments included GSE Consulting, LP, a leading national company in the brokerage and negotiation of retail load to retail electric providers; the trading of physical wholesale power in the ERCOT & PJM markets, power plant development and a passive investment in a retail electric provider. GSE Consulting was the #1 ranked energy broker in Texas and #2 nationally by energy load under contract.

Jason was a founding member of Champion Energy Services through Bay Street Partners in 2005 and equated for 30% of the customer base until the acquisition of Champion by Lehman Brothers, prior to the purchase by current owner, Jim Crane.

In addition, Jason serves as President of GSWEP, LP, with a \$65M Fortis backed credit facility that transacts between investment grade counterparties and GSWEPII, LP, which is a \$30M private equity facility purchasing wholesale power and reselling to retail power providers. In 2006, Jason was a founding member of Great Lakes Energy, a third party mass market electricity and natural gas procurement firm. Jason has a BBA in General Business from Southern Methodist University.

Justin Helms, CFO

Justin began his career in commercial real estate as a developer for JPI and then First Worthing, both in Dallas, TX, evaluating and developing projects across the U.S.

In 2001, Justin was a founding member of Gulf States Energy. Gulf States Energy has grown to include multiple active investments in the Power Sector. These investments include GSE Consulting, LP, the leading national company in the brokerage and negotiation of retail load to retail electric providers; the trading of physical wholesale power in the ERCOT & PJM markets, power plant development and a passive investment in a retail electric provider. GSE Consulting was the #1 ranked energy broker in Texas and #2 nationally by energy load under contract.

Justin was a founding member of Champion Energy Services through Bay Street Partners in 2005 and equated for 30% of the customer base until the acquisition of Champion by Lehman Brothers, prior to the purchase by current owner, Jim Crane. In addition, Justin serves as Vice President GSWEP, LP, with a \$65M Fortis backed credit facility that transacts between investment grade counter parties and GSWEPII, LP, which is a \$30M private equity facility purchasing wholesale power and reselling to retail power providers.

In 2006, Justin was a founding member of Great Lakes Energy, a third party mass market electricity and natural gas procurement firm. Justin has a BBA in Finance/ Real Estate Finance from Southern Methodist University and an MBA Finance/ Real Estate Finance from the University of Illinois.

Exhibit D-3 Key Technical Personnel

Jason Helms CEO jasonh@brandedretailenergy.com 214-871-5571

Justin Helms CFO justinh@brandedretailenergy.com 214-668-5419