BEFORE

THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of Ohio
Edison Company, The Cleveland Electric
Illuminating Company, and The Toledo
Edison Company, for Authority to
Establish a Standard Service Offer
Pursuant to § 4928.143, Ohio Rev. Code, in the Form of an Electric Security Plan.

]
Case No. 12-1230-EL-SSO

DIRECT TESTIMONY OF

DAVID I. FEIN

ON BEHALF OF INTERVENORS

CONSTELLATION NEWENERGY, INC.

AND

EXELON GENERATION COMPANY, LLC

May 21, 2012

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1		DIRECT TESTIMONY OF DAVID I. FEIN
2	I.	INTRODUCTION
3		A. <u>Identification of Witness</u>
4	Q.	PLEASE STATE YOUR NAME AND YOUR BUSINESS ADDRESS.
5	A.	My name is David I. Fein, and my business address is 550 West Washington
6		Boulevard, Suite 300, Chicago, Illinois 60661.
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8	Q.	BY WHOM ARE YOU EMPLOYED?
9	A.	I am employed by Exelon Corporation.
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1	Q.	PLEASE DESCRIBE YOUR POSITION WITH EXELON CORPORATION.
2	A.	I am Vice President of State Government Affairs, East for Exelon Corporation. In this
.3		role, I am responsible for directing and implementing regulatory and legislative
.4		policies for Exelon Corporation's retail, wholesale, power generation, and other
.5		business interests in the eastern portion of the United States, which includes the
.6		State of Ohio. ¹
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18	Q.	PLEASE DESCRIBE YOUR EDUCATIONAL AND BUSINESS EXPERIENCE.
9	A.	I earned a Bachelor of Arts in Political Science and Behavioral Science & Law from

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the University of Wisconsin-Madison in 1989 and a Juris Doctorate from DePaul

 $^{^1}$ On March 12, 2012, Exelon Corporation acquired the Constellation Companies. See Exelon Corp. et al., 138 FERC \P 61,167 (2012).

University College of Law in 1993. I have almost 20 years of experience in all facets of the energy industry. Previously, I was Vice President of Energy Policy in the Midwest and Pennsylvania and Director of Energy Policy for Constellation. Also, I served as Senior Regulatory Counsel for Constellation and was responsible for providing legal and regulatory support to all of the regulatory activities of Constellation NewEnergy, Inc. before state and federal regulatory agencies across the country and in Canada. In addition, I acted as Senior Counsel providing primary legal support and counsel for all of CNE's commercial activities in Illinois and Alberta, Canada as well as support for other markets. My previous experience prior to joining Constellation includes over five years at DLA Piper, LLP, a 3,600-lawyer law firm, specializing in energy and telecommunications law and regulation and over four years as an Assistant State's Attorney, in the Illinois Cook County State's Attorney's Office, focusing on public utility law and regulation.

Q. ON WHOSE BEHALF ARE YOU TESTIFYING?

A. I am testifying on behalf of Constellation NewEnergy, Inc. and its parent corporation,
 Exelon Generation Company, LLC (collectively "Exelon").

Q. PLEASE PROVIDE SOME BACKGROUND ON THE EXELON COMPANIES ON WHOSE BEHALF YOU ARE TESTIFYING IN THE INSTANT PROCEEDING.

The Exelon family of companies participates in every segment of the energy marketplace, from generation to competitive energy sales to transmission to delivery. Exelon has operations and business activities in 47 states, the District of Columbia and Canada. The company is the largest competitive U.S. power generator, with approximately 35,000 megawatts of owned capacity comprising one of the nation's cleanest and lowest-cost power generation fleets. Its Constellation business unit provides energy products and services to approximately 100,000 business and public sector customers and approximately 1 million residential customers. Exelon's utilities deliver electricity and natural gas to approximately 6.6 million customers in central Maryland, northern Illinois and southeastern Pennsylvania.

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Exelon Generation Company, LLC ("Exelon Generation") owns or controls approximately 30,000 megawatts ("MW") of generation, including nuclear, fossil, hydroelectric, solar, landfill gas, and wind generation assets. It is the nation's largest nuclear operator with 17 reactors located in Illinois, Pennsylvania and New Jersey and has a growing renewable energy business. It is the nation's ninth largest wind energy generator. In addition, Exelon Generation operates the nation's largest urban solar power plant, Exelon City Solar, a 10 MW solar installation located on a 41-acre brownfield in Chicago, and two of the largest hydroelectric facilities in the Eastern United States, Conowingo Hydroelectric Generating Station and Muddy Run Pumped Storage Facility totaling nearly 1,600 MWs of capacity. Exelon Generation markets wholesale energy and capacity products to municipal, cooperative, and investor-owned utilities, retail suppliers, retail energy aggregators, merchant participants, power marketers, and major commodity trading houses.

Constellation NewEnergy, Inc. ("CNE"), a subsidiary of Exelon Generation, provides electricity and energy-related services to retail customers in Ohio as well as in 15 other states, the District of Columbia, and two Canadian provinces and serves more than 15,000 megawatts of load and more than 10,000 customers. CNE holds a certificate as a competitive retail electric service ("CRES") provider from the Public Utilities Commission of Ohio ("PUCO" or "the Commission") to engage in the competitive sale of electric service to retail customers in Ohio. CNE currently provides service to retail electric customers in Ohio.

A.

Q. PLEASE DESCRIBE EXELON'S INTEREST IN THIS PROCEEDING.

As a competitive retail electric provider and wholesale power provider to customers located in the service territories of Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company (collectively, "FirstEnergy"), Exelon is extremely interested in this proceeding. The decisions that the Commission makes in this proceeding will determine whether retail and wholesale competition can remain viable in the FirstEnergy service territories and whether CRES providers like CNE and wholesale power providers like Exelon Generation have an opportunity to provide customers with an alternative to service with FirstEnergy. Due to its vast experience and participation in the competitive retail and wholesale markets in Ohio and across the country, Exelon will be able to assist in the development of a full and complete record to assist the Commission in its consideration of the Application.

2 Q. HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY BEFORE THIS COMMISSION?

A. Yes. I have testified before this Commission in a number of Standard Service Offer ("SSO") proceedings involving AEP, FirstEnergy, Duke Energy Ohio, and Dayton Power & Light Company.

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B. Summary of Position and Recommendations

8 Q. PLEASE SUMMARIZE EXELON'S POSITION IN THIS PROCEEDING.

Exelon recognizes and appreciates FirstEnergy's desire and goal to extend its current ESP for an additional two-year period until May 31, 2015. However, that goal should be balanced with the interests of the other parties like Exelon who have not signed the Stipulation and who would like to see FirstEnergy and the Commission take this opportunity to improve the competitive retail market and improve upon the successful competitive bidding process ("CBP") that has been administered by FirstEnergy for the past few years. Exelon is concerned that certain aspects of FirstEnergy's ESP would hinder competition by, among other things, limiting the type and quality of information and data provided to both wholesale and retail suppliers operating in FirstEnergy's service territory, to the ultimate detriment of consumers in that territory. Exelon also believes, however, that these deficiencies and others present in the current plan can be remedied through a number of specific modifications.

1 Q. DID YOU PREVIOUSLY SUPPORT THE MARCH 2010 STIPULATED ESP THAT

FIRSTENERGY IS SEEKING TO EXTEND IN THIS PROCEEDING?

A. Yes, CNE (which later became a subsidiary of Exelon Generation) was a supporter and signatory of the March 2010 Stipulation. At that time, we believed that the CBP embodied in the stipulated ESP represented an important step toward a competitive model that would benefit consumers in the FirstEnergy service territory.

A.

Q. WHY DID EXELON NOT JOIN IN SUPPORT OF THE NEW STIPULATION?

Because our experience in Ohio and other markets tells us that while the March 2010 Stipulation was an important step toward viable competition, improvements that will provide increased benefits to Ohio customers are yet to be acheived. As noted above, Exelon is concerned that certain aspects of the proposed ESP interfere with robust competition in FirstEnergy's service territory to the ultimate detriment of consumers in that territory. In submitting this testimony, our goal is to improve upon the competitive wholesale procurement process, reduce regulatory uncertainty, provide greater clarity of process, improve the flow of critical data and information, and—in the end—create a competitive process that results in the lowest available price for consumers in FirstEnergy's service territory. In this regard, we propose a number of specific modifications and refinements.

Q. WHAT ARE EXELON'S RECOMMENDATIONS?

Exelon has seven basic recommendations for improving upon the ESP proposed by FirstEnergy: (1) the percentage of income payment program ("PIPP") load should not be reserved for FirstEnergy's affiliated generation company, but should be included in the auction; (2) FirstEnergy's Master Supply Agreement ("MSA") and the ESP should be modified so that FirstEnergy's business practices align with the accepted industry practices and standards for PJM; (3) FirstEnergy's proposed bidding rules should be revised to provide for enhanced data and information for prospective bidders and winning suppliers; (4) FirstEnergy should be required to institute a purchase of receivables ("POR") program similar to the one that its affiliates have implemented in Pennsylvania and has been implemented by other electric utilities in Ohio; (5) the ESP should be modified to require that enhanced data and information be provided to CRES providers operating in FirstEnergy's service territory; (6) FirstEnergy should be required to institute a collaborative process that includes a variety of market participants, including CRES providers, to implement a fully functional supplier consolidated billing ("SCB") platform that utilizes standardized EDI transactions; and finally, (7) the ESP should be modified to provide for the Commission to conduct a collaborative stakeholder process to explore potential refinements to the CBP in advance of any future ESP or MRO filing by FirstEnergy.

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1 II. A COMPETITIVE PROCUREMENT PROCESS SHOULD BE USED TO SERVE THE

2 PIPP LOAD

3 Q. PLEASE DESCRIBE HOW FIRSTENERGY PROPOSES TO SOLICIT POWER AND

4 ENERGY FOR PIPP CUSTOMERS?

- 5 A. Pursuant to the March 2010 Stipulation (adopted by the Commission in 10-388),
- 6 FirstEnergy awarded a no-bid contract to its affiliated generation company,
- FirstEnergy Solutions ("FES") to provide the wholesale power to FirstEnergy to
- 8 serve the PIPP load in FirstEnergy's service territory.² In its current application,
- 9 FirstEnergy proposes to perpetuate this arrangement.

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O. DOES EXELON SUPPORT THE PIPP PORTION OF THE FIRSTENERGY PROPOSAL

IN THIS PROCEEDING?

- 13 A. No. Put simply, it is bad public policy to provide an unregulated affiliate of an
- electric utility with a no bid contract to serve any class of customers. Service of the
- 15 PIPP load should be determined in an open, transparent, competitive process. This
- is consistent with the position taken by CNE and Exelon in other Ohio proceedings.
- Open, competitive, and transparent wholesale auctions have resulted in FirstEnergy
- and other Ohio electric utilities achieving very positive results for consumers. It is

² CNE did not support this aspect of the March 2010 Stipulation. *See* Stipulation and Recommendation dated March 23, 2010 (PUCO Case No. 0388-EL-SSO) at p. 8, fn. 2 ("At this time, Constellation New Energy, Inc. and Constellation Energy Commodities Group, Inc. take no position regarding this specific provision of the Stipulation regarding the pricing and source of power for PIPP customers but for purposes of Settlement support the Stipulation as a whole.").

most efficient and consistent with the Ohio statute to have all load be part of the procurement process so all competitive bidders compete on a level playing field.³

A.

Q. WHAT DOES EXELON RECOMMEND REGARDING THE PIPP LOAD?

Exelon recommends that the PIPP load not be carved out of the slice of system procurement process and that FirstEnergy not be allowed to provide its' affiliated generation company with a no bid contract. Alternatively, if the Commission's goal is to provide power to the PIPP load at some discount to the results of the SSO auction, then the Commission should conduct a separate, competitive procurement process wherein the product must meet some fixed percentage discount to the SSO (e.g. no less than a 6% discount) but would entail a competitive procurement process amongst a host of qualified bidders. By doing so, the Commission would achieve two goals: relying upon an open, transparent and competitive process to meet the electric supply needs of PIPP customers and also providing such power at a discount to the cost paid by all other customers.

³ See Ohio Revised Code, Sections 4928.141 and 4928.143.

III. MODIFICATIONS TO THE MSA

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Q. WHAT MODIFICATIONS OR CLARIFICATIONS DO YOU PROPOSE THAT THE COMMISSION MAKE WITH RESPECT TO FIRSTENERGY'S MSA?

Three principal changes or clarifications are required. First, the MSA should be revised to require that FirstEnergy, not wholesale or retail suppliers, be responsible for the new Economic Load Response ("ELR") charges that result from PJM's implementation of its revised ELR program, in compliance with FERC Order No. 745. This change would be consistent with the business practices of other electric utilities in Ohio, including Duke Energy, which agreed to assume this responsibility in its recent ESP proceeding. Second, FirstEnergy should further revise the MSA to make optional, at the seller's discretion, the "notional quantity language" contained in Section 5.3(b) of the MSA⁴, as has become industry standard in PJM. And third, FirstEnergy should revise the MSA to provide for weekly settlements in order to reflect and operate in concert with PJM's move to a weekly settlement process. Each of these modifications is necessary to bring FirstEnergy's business practices in line with the standard practices of other utility companies operating within the PJM construct. These standard practices are resulting in successful auctions that bring competitive benefits to customers in these utility service territories. Given that adoption of standard practices in Ohio will help increase the efficiency of the CBP and therefore lower supplier costs, these same benefits should inure to Ohio

⁴ See Application, Attachment 1, page 10 (definition of "Settlement Amount") and Section 5.3(b).

customers as well. As such, there is no legitimate reason to allow FirstEnergy to deviate from these standard practices.

A. Responsibility for New ELR Charges under FERC Order 745

5 Q. PLEASE EXPLAIN FERC ORDER 745?

On March 15, 2011, FERC issued an important order ("Order No. 745") regarding demand response compensation in organized wholesale energy markets.⁵ As PJM explains:

[FERC] issued Order No. 745 to establish [locational marginal price ("LMP")] as the compensation for demand response resources at times when dispatch of that demand response resource is costeffective as determined by the net benefits test. Order No. 745 mandates that regional transmission organizations ("RTOs") and independent system operators ("ISOs") submit a compliance filing to implement [FERC]'s LMP compensation approach . . . In addition, each RTO and ISO is required to demonstrate in its compliance filing whether its current demand response cost allocation methodology appropriately allocates costs to those that benefit from demand reduction, and if not, then to propose tariff revisions that implement such a methodology.6

In its Order No. 745 Compliance Filing (submitted July 22, 2011), PJM lays out revisions to its tariff and market rules to enable ELR resources "to participate in the real-time energy market in the manner contemplated by Order No. 745," and be

Demand Response Compensation in Organized Wholesale Energy Markets, Order No. 745, III FERC Stats. & Regs., Regs. Preambles ¶ 31,322 (2011) ("Order No. 745").

⁶ Order No. 745 Compliance Filing, FERC Docket No. ER11-4106-000 (filed July 22, 2011) ("July 2011 Compliance Filing") (available at http://www.pjm.com/~/media/documents/ferc/2011-filings/20110722-er11-4106-000.ashx).

⁷ July 2011 Compliance Filing at p.10.

compensated an amount based on LMP – a significant incentive over the compensation previously provided to ELR resources. With respect to covering the costs for such compensation, PJM explains that "Order No. 745 rejected the type of cost allocation . . . that PJM currently uses "8

In order to comply with Order No. 745, PJM proposes to offer LMP-based compensation to ELR resources that satisfy Order No. 745's standards, where the LMP is "at or above" a "net benefit threshold price," as defined in formulaic terms by FERC. PJM's revisions will allocate the costs ("New ELR Charges") of such compensation to loads in "any area where the price [paid to an ELR resource] is at or above that threshold price "11 PJM explains that responsibility for these New ELR Charges will be "on a region-wide basis (rather than on a locational basis) "12 PJM only very recently finalized for billing purposes the names assigned to these New ELR Charges, which it now identifies as line item ID# 1242 - Day-Ahead Load Response Charge Allocation, and line item ID# 1243 - Real-Time Load Response Charge Allocation.

⁸ July 2011 Compliance Filing at p.10.

⁹ July 2011 Compliance Filing at p.22.

¹⁰ July 2011 Compliance Filing at p.11.

¹¹ July 2011 Compliance Filing at p.22.

¹² July 2011 Compliance Filing at p.22.

Q. DOES EXELON HAVE A RECOMMENDATION REGARDING HOW ELR CHARGES ARE COLLECTED?

3 A. Yes, Exelon believes that the ELR charges should be collected through the NITS rider.

A.

Q. WHY DO YOU RECOMMEND THAT THESE NEW CHARGES BE RECOVERED THROUGH THE NITS RIDER INSTEAD OF FROM CBP BIDDERS?

Exelon is concerned that the effects of this significant change in market structure to promote ELR participation are unknown at this time, and will be difficult for potential CBP Bidders to predict and manage as part of their bids to provide the electric utilities' wholesale supply requirements. If FirstEnergy takes the position that such charges should not be recovered under the NITS Rider, CBP Bidders arguably will bear the risk that if the new change in ELR compensation results in significant immediate increases in ELR market participation – as may be desired by regulators – and if the New ELR Charges to cover those costs are allocated to CBP Bidders as the entities supplying the electric utilities that serve customer load rather than directly "among all customers who benefit" (*i.e.*, the electric utilities' customers), ¹³ such CBP Bidders may bear significant increases in their costs to supply default service.

As with all other non-market based charges, if CBP Bidders – rather than electric utilities – are responsible for these unknown and unpredictable New ELR Charges

¹³ Order No. 745 at ¶ 5.

that *may* occur, then, in order to account for such risk, CBP Bidders will need to factor a premium into their default service bids for such *potential* charges *regardless* of the frequency and extent to which such New ELR Charges *actually* occur. Prudent bidders would have to consider the costs that they *could* incur for compensating ELR participants taking advantage of the new opportunity provided under Order No. 745. To be sure, if the new ELR structure *does not* elicit robust participation over the course of the three years covered by a SMA entered into pursuant to the DSP's Auctions, absent Exelon's suggested clarification, FirstEnergy's consumers may – through costs embedded in default service bids – pay for desired market benefits which were never *actually* realized.¹⁴

Under these circumstances, the default service product – absent Exelon's suggested clarification – potentially raises the ultimate costs for default service supply for consumers. Exelon's suggested clarification, on the other hand, would be more likely to result in more competitive default service supply costs for consumers. As FERC intended for New ELR Charges to be borne by loads in the various RTOs/ISOs,¹⁵ it is appropriate that such customers bear any *actual* costs for the

¹⁴ FirstEnergy-PA recognized this concern with respect to all other NMB Charges:

[[]I]t is very difficult for [CBP Bidders] to financially hedge NMB charges because of how those charges are calculated and imposed By having [FirstEnergy-PA] provide NMB services and recover the costs from all customers through a rider that imposes a reconcilable, non-bypassable charge, competitive neutrality can be maintained and all customers should benefit.

See Direct Testiomony of Charles V. Fullem (Pa. Public Utility Comm., No. P-2011-2273650) at p.9:12-19.

¹⁵ See, e.g., Order No. 745 at ¶¶ 5, 99-102.

revised ELR program *directly*, rather than leaving default service bidders responsible for trying to predict the success and impacts of a newly developed and implemented, significant market structural change.

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- 5 Q. HAVE ANY OTHER UTILITIES PROCURING THE EQUIVALENT OF DEFAULT
 6 SERVICE TAKEN STEPS TO MOVE TO CLARIFY THAT THEY WILL BE
- 7 RESPONSIBLE FOR THESE NEW ELR CHARGES?
- Yes. As these charges were only very recently defined and identified by PJM, most utilities have not had the chance to consider how they should be recovered.

 However, Duke Energy Ohio ("Duke Ohio") recently identified in its Standard Service
 Offer CBP that Duke Ohio will be responsible for these New ELR Charges that result from PJM's implementation of its revised ELR program, in compliance with FERC Order No. 745. 16

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- B. <u>Notional Quantity Language</u>
- Q. PLEASE DISCUSS EXELON'S RECOMMENDATION REGARDING PROVIDING THE
 CBP BIDDER THE OPTION TO USE NOTIONAL QUANTITY LANGUAGE.
- A. Exelon recommends that the CBP rules allow the CBP Bidder the option of including

 Notional Quantity Language in the MSA only if the CBP Bidder chooses to do so.

 Accounting treatment allows for the creation of a "notional quantity" when a CBP

See Duke Ohio CBP Website FAQs at http://www.duke-energyohiocbp.com/FAQ.aspx, FAQ number AGR 00005.

Bidder net settles a default service contract (i.e. MSA) with such language. The existence of the notional quantity in turn transforms the MSA into a derivative instrument as defined under Rule 133 of the Statement of Financial Account Standards ("SFAS 133"). Once defined as a derivative, a SSO Supplier that chooses to do so may account for the MSA using "mark-to-market" (i.e. derivative) accounting. While some CBP Bidders may choose to use mark-to-market accounting, others will not for various reasons including complications with contract assignability that are further explained below. Mandatory Notional Quantity Language in the MSA creates risk and complexity for those CBP Bidders that choose not to use mark-to-market accounting. Making the language optional, at the discretion of the CBP Bidder, removes those risks and opens the CBP to more bidders.

A.

Q. PLEASE EXPLAIN WHAT THE IMPLICATIONS ARE FOR THE MANDATORY INCLUSION OF THE NOTIONAL QUANTITY LANGUAGE IN THE MSA.

Due to the mandatory inclusion of the Notional Quantity Language in the proposed MSA and the MSA's resulting status as a derivative, a CBP Bidder that wishes to account for this contract on an accrual basis (*i.e.*, not on a "mark-to-market" basis) must designate it as a "normal purchase and sale" for accounting purposes. One of the requirements for electing the "normal" designation is that such contracts must be taken to physical delivery throughout their entire term. Because of this requirement, the future assignability of the contract is compromised.

1 Q. PLEASE EXPLAIN HOW THE FUTURE ASSIGNABILITY OF THE CONTRACT 2 WOULD BE COMPROMISED.

If the MSA is initially designated as normal and subsequently net settled, as might occur if the MSA were ever assigned, it would call into question the CBP Bidder's initial designation as normal and could require, under current accounting rules, that the MSA be rebooked as a mark-to-market contract unless the assignment was caused by exogenous circumstances (e.g., bankruptcy), potentially causing significant negative financial and accounting consequences for the CBP Bidder. More specifically, net settlement of a contract designated as normal under SFAS 133 paragraph 10(b), as could occur if the contract were ever to be assigned, would be considered an accounting "error," not just for that particular MSA, but also for any other similar contracts to which the CBP Bidder is a party. Such an error, if material, would cause the CBP Bidder to restate its financial results using mark-to-market (derivative) accounting for such contract(s) for all affected periods. restatement of several years of financial results would be unduly burdensome and viewed as a very adverse event in financial markets, to the point that assignment, under such circumstances, is not a viable option.

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Q. WHAT ARE THE BENEFITS TO CONSUMERS AS WELL AS THE CBP FROM ADOPTING THIS RECOMMENDATION?

A. An ability to assign the MSA provides reassurance to CBP Bidders that they will be able to appropriately manage their obligations. Moreover, an ability to assign the MSA promotes the interests of consumers in that a CBP Bidder that unexpectedly

finds itself unable to meet its obligations under the MSA due to financial or other reasons will be able to transfer its supply obligations to a supplier that is more readily able to meet the MSA's requirements.

A.

Q. HOW DO YOU PROPOSE TO IMPLEMENT THIS RECOMMENDATION?

Exelon proposes that the definition of "Settlement Amount" be revised and that the Notional Quantity Language be made optional, at the discretion of the CBP Bidder, due to the potential accounting consequences to a supplier arising from such language noted above. This optionality can be achieved using one of two approaches. The MSA could first be revised simply by identifying the Notional Quantity Language as new subsection 5.3(b)(i) and including the following prior to the Notional Quantity Language:

"

SSO Supplier may, in its sole discretion, add the following subsection 5.4(a)(i) by checking this box. If the ISO Supplier does not check this box, subsection 5.4(a)(i) will not be deemed to be included as part of the Parties' Agreement."

In the alternative, the MSA could be revised by moving the Notional Quantity Language to a new Appendix [X] to the MSA, as subsection 5.3(b)(i), and adding after the first part of subsection 5.3(b) the following language:

" \square SSO Supplier may, in its sole discretion, add subsection 5.3(b)(i) included in Appendix [X] by checking this box. If Supplier does not check this box, subsection 5.3(b)(i) will not be deemed to be included as part of the Parties Agreement."

Without such a revision to the MSA, certain wholesale suppliers likely will account for their inability to appropriately manage their obligations (*i.e.*, their inability to assign the MSA without incurring potentially significant financial consequences as a

result of accounting practices) by limiting their participation in the process and/or including an additional risk premium in their bids. Thus, by making the Notional Quantity Language optional as explained herein, the Commission may reduce the likelihood of additional risk premiums and increase the robustness of the bidding process by attracting more wholesale suppliers to the procurement, resulting in a more competitive procurement process and more competitive prices for consumers. Making such language optional will allow for an *equal* ability to assign the MSA for all potential CBP Bidder (rather than only by those bidders who utilize mark-to-market accounting). However, making such a revision will do nothing to either undermine the requirement that a SSO Supplier must meet its supply and other obligations under the MSA or limit the Companies' ability under the MSA to reject any proposed assignment by a Supplier.

A.

Q. HAVE OTHER JURISDICTIONS WITH CBPs MADE CHANGES LIKE THOSE THAT YOU PROPOSE HERE?

Yes. Other jurisdictions have made changes similar to those proposed by Exelon with respect to the Notional Quantity Language. Delaware, Maryland, the District of Columbia, and Pennsylvania all revised their agreements equivalent to the MSA in order to make their respective versions of the Notional Quantity Language optional, at the wholesale supplier's discretion, as Exelon has proposed. In approving the revision to make the Notional Quantity Language optional, at the supplier's discretion, the Maryland Public Service Commission ("Maryland Commission") stated that:

It has always been the intent of the [Maryland] Commission that language in the [contract] should provide for the optionality discussed in [Exelon's] "notional quantity" proposal. [Making the Notional Quantity Language optional] broadens the pool of potential bidders.¹⁷

The Public Service Commission of the District of Columbia ("DC Commission"), in deciding to make the Notional Quantity Language optional at the supplier's discretion, stated that the DC Commission:

recalls that [the Notional Quantity Language] was included in the contract [in order] to allow more diverse parties such as investment banks to participate in the SOS process. The [DC Commission] does not believe that [making the Notional Quantity Language optional] will detract from the clause's intended purpose and therefore accepts . . .[the] revision to [the contract].18

The Delaware Public Service Commission ("Delaware Commission") similarly approved the proposal to make the Notional Quantity Language optional at the discretion of the supplier.¹⁹

The Pennsylvania Public Utility Commission ("Pennsylvania Commission") has approved agreements containing language similar to that which Exelon is proposing. For example, it approved an agreement that makes such Notional Quantity Language optional under West Penn Power Company's (d/b/a Allegheny Power) competitive procurement process for a product similar to that proposed here.²⁰ Most recently,

¹⁷ Order No. 81102, Maryland Commission Case No. 9064 (issued Nov. 8, 2006), at p.49 (emphasis added).

¹⁸ Order No. 14065, DC Commission Formal Case No. 1074 (Issued Sept. 21, 2006) at P36.

¹⁹ See Order No. 7053, Delaware Commission Docket No. 04-391 (issued Oct. 17, 2006) at P70 (stating that all parties "have agreed on" making the Notional Quantity Language optional at the supplier's discretion and approving "the parties' agreement as being in the public interest").

²⁰ See generally, Petition of the West Penn Power Company dba Allegheny Power for Approval of its Retail Electric Default Service Program and Competitive Procurement Plan for Service at the

the Pennsylvania Commission approved an agreement that contains similar optionality for Notional Quantity Language under the competitive procurement process of two of FirstEnergy's affiliated utilities -- Metropolitan Edison Company and Pennsylvania Electric Company.²¹

O. PLEASE SUMMARIZE THE BENEFITS OF HAVING SUCH AN OPTION IN THE MSA.

A. Having such an option will increase flexibility in the types of accounting treatment that CBP Bidders may elect for the MSA. Making the Notional Quantity Language optional in this way may lead to increased willingness of certain companies to participate, to the benefit of the competitiveness of the procurement and, ultimately, to the benefit of consumers in FirstEnergy's service territory.

C. Weekly Settlement Process

Q. PLEASE EXPLAIN YOUR NEXT PROPOSAL RELATED TO THE MSA SETTLEMENT PROCEDURES AND PJM'S PROCESSES.

A. As of June of 2009, PJM moved from its prior monthly settlement schedule to a weekly settlement process, in order to move to a more efficient and liquid marketplace. Due to this change in process, as currently proposed, the MSA is not structured to provide to suppliers, FirstEnergy and their customers the benefits that

Conclusion of the Restructuring Transition Period, Pennsylvania Commission Docket No. P-00072342; see also Opinion and Order, Pennsylvania Commission Docket No. P-00072342 (entered July 25, 2008).

²¹ Pennsylvania Commission Docket Nos. P-2009-2093053 and P-2009-2093054, Joint Petition Exhibit B-1 (Met-Ed) and Exhibit B-2 (Penelec), p.28 (August 12, 2009), Opinion and Order (entered Nov. 6, 2009).

1	arise from PJM's new, more efficient process. Exelon proposes that the MS.	A be
2	revised so as to also provide for weekly settlements of amounts due to and due	from
3	each party to the MSA.	

Q. WHAT ARE THE BENEFITS THAT WOULD BE ACHIEVED FROM IMPLEMENTING WEEKLY SETTLEMENT PROCEDURES TO REFLECT PJM'S NEW WEEKLY SETTLEMENT PROCESS?

A. Experience in other states is instructive. For example, the New Jersey Board of Public Utilities' ("New Jersey BPU") independent advisor, Boston Pacific Company, Inc., explains in its April 22, 2009 report to the New Jersey BPU regarding New Jersey's own auction process that a:

change in rules that could have had an effect on bid prices is PJM's proposed switch to weekly settlements. Under this design, PJM will send out weekly bills to suppliers . . . suppliers, however, will only get paid monthly. This creates a credit need for suppliers, who now must have the cash to pay their PJM bills prior to receiving cash from [the New Jersey utilities]. This additional cost may be driving bids up slightly.²²

By adjusting the MSA's billing and payment provisions to settle on a weekly basis, in concert with PJM's new process, these identified costs for suppliers will be eliminated, allowing for more competitive pricing in bids to supply FirstEnergy's SSO requirements, to the ultimate benefit of consumers.

²² 2009 NJ Auction Report at p.7.

1 Q. HAVE ANY OTHER UTILITIES TAKEN STEPS TO MOVE TO WEEKLY SETTLEMENTS IN ORDER TO ACCOUNT FOR THE CHANGES AT PJM?

3 A. Yes. FirstEnergy's own affiliate in Pennsylvania, the West Penn Power Company ("West Penn") previously made clear to potential bidders in its procurement process 4 for Default Service (Pennsylvania's equivalent of SSO) that, "when PJM moves to 5 weekly billing in June [2009], any winning suppliers will be paid weekly according 6 to the PIM schedule."23 West Penn in this way made clear that the "the billing and 7 payment provisions [of its SMAs] will be adjusted accordingly."24 8 9 FirstEnergy's Maryland affiliate, the Potomac Edison Company, also provides for weekly payments under its supply contract for Maryland's equivalent of SSO. Such a 10 change is becoming increasingly industry standard, and has already been 11 implemented by five other utilities in Delaware, the District of Columbia and 12 Maryland, in addition to FirstEnergy's Pennsylvania and Maryland affiliates. 13

Q. DO YOU HAVE AN ALTERNATIVE PROPOSAL IN THE EVENT THAT THE COMMISSION DOES NOT ACCEPT YOUR CHANGE TO IMPLEMENT WEEKLY SETTLEMENTS UNDER THE MSA?

Yes. Even where weekly payments were not originally provided for under the MSA of utilities that are now making the switch to weekly settlements, such utilities'

MSAs – including those for FirstEnergy's Pennsylvania and Maryland affiliates – nevertheless provided for weekly payments in the event that the utility was

²³ March 25 Pre-Bid Questions and Answers, available at http://www.alleghenypower.com/rfp/Penn/Attachments/PA%20QA%202009%20Pre-bid%203 27.doc, at Q2.

²⁴ Pre-Bid Informational Webinar, available at http://www.alleghenypower.com/rfp/Penn/Attachments/WPP%20Pre-Bid%20Webinar%203-25-09%20Final.ppt (presented Mar. 25, 2009) at p.32.

downgraded.²⁵ In the event that the Commission does not accept the proposal to include weekly settlements, I would urge the Commission nevertheless to adopt such language to help in part to account for the risk of a utility downgrade event.

IV. MODIFICATIONS TO THE BIDDING RULES

6 Q. WHAT MODIFICATIONS DO YOU RECOMMEND WITH RESPECT TO BIDDING

7 RULES?

A. The bidding rules proposed by FirstEnergy should be revised to provide for enhanced data and information for prospective bidders and winning suppliers. We propose three revisions to the bidding rules: First, FirstEnergy should be required to provide bidders monthly information specific to the PIPP load in its service territory, including peak load, hourly consumption, and population statistics. Second, FirstEnergy should be required to provide monthly information specific to any municipal opt-out aggregation program, including peak load, hourly consumption, and population statistics for existing programs and programs that are proposed for commencement during the term of an SSO. And third, FirstEnergy

See, e.g., Provider of Last Resort Supply Master Agreement Between West Penn Power Company, dba Allegheny Power and [Seller Name] at Section 14.8 (avail. at http://www.alleghenypower.com/rfp/
Penn/Attachments/AP%20PA%20FSA%20For%20Website%20final.doc, and stating that:

[[]i]f at any time and from time to time during the term of this Agreement, a Buyer Downgrade Event occurs, notwithstanding the provisions of Article 7 (Billing and Settlement), Seller shall have the right to require Buyer to divide the Monthly Settlement Amount into weekly amounts and pay such amounts on a weekly basis for so long as the Buyer Downgrade Event continues.

1	should be required to provide network service peak load ("NSPL") data for non-
2	shopping and shopping customers on an aggregate basis.

3

4 Q. WHY IS THIS ADDITIONAL INFORMATION IMPORTANT TO BIDDERS AND

5 **SUPPLIERS?**

Because without this information, bidders seeking to provide service in
FirstEnergy's territory are placed in an unfair competitive position. The
information at issue is basic market information that is necessary for competing
bidders to formulate their bids. The information is readily available to
FirstEnergy, and it should be shared with all suppliers seeking to compete in
FirstEnergy's service territory.

12

13

V. RETAIL MARKET ENHANCEMENTS

14 Q. WHAT RETAIL MARKET ENHANCEMENT DO YOU PROPOSE TO HELP FURTHER

15 DEVELOP A SUSTAINABLE COMPETITIVE MARKETPLACET?

Exelon believes that FirstEnergy should be required to institute a purchase of receivables ("POR") program similar to the one that the FirstEnergy companies have implemented in Pennsylvania for Allegheny West Penn, Met-Ed, Penelec, and Penn Power²⁶ (or similar to the program recently adopted by Duke Energy Ohio).

While the specific details of the program would have to be worked out separately,

²⁶ See, e.g., Pennsylvania Public Utility Commission Docket Nos. P-2010-2157862 (Penn Power), P-2009-2093053 (Met-Ed), and P-2009-2093054 (Penelec).

- such a POR program should include the following attributes:
- Applicable to residential and small commercial customers on Consolidated
 Billing with FirstEnergy;
 - Subject to applicable consumer protections, FirstEnergy will have the ability to terminate service for customer non-payment of CRES charges in the same manner and to the same extent as FirstEnergy could terminate service to a customer for failure to pay distribution charges; and
 - FirstEnergy will not discount POR payments to CRES providers.

For present purposes, Exelon requests that the Commission create and oversee a collaborative process whereby FirstEnergy would be required to work with interested CRES providers and other interested parties in a cooperative manner to develop a program that would culminate in the filing of an application for an equitable POR program with a target implementation date of June 1, 2013. Finally, Exelon believes that FirstEnergy should be held harmless for instituting POR and should be allowed to collect all reasonable and prudently incurred costs of implementing a POR program though a rider, which is consistent with standard practice in other states where FirstEnergy operates and elsewhere in Ohio.

- Q. PLEASE EXPLAIN SOME OF YOUR RECOMMENDATIONS REGARDING DATA AND INFORMATION ENHANCEMENTS FOR CRES PROVIDERS.
- A. Based upon our experience, Exelon recommends that FirstEnergy modify its existing retail tariffs and business practices so that CRES providers are provided with certain

additional data and information to better facilitate the development of retail competition in the FirstEnergy service territory. Exelon has seven (7) specific proposals in this regard. They are:

First, Exelon proposes that the following sentence be added to Attachment C:

"No later than June 1, 2013, the web system will be further developed so that all of the features are contained in a web system that provides electronic access to key customer usage and account data that can be accessed via a supplier website that presents the data and information in a format that can be automatically retrieved."

Second, Exelon proposes that the following data segments be added to the 867 Historical Usage EDI transaction in Ohio (specifically the PTD*FG loop of the 867HU): (1) EDU Bill Cycle (REFBF), (2) Load Profile (REFLO), (3) EDU Rate Class (REFNH), (4) Loss Factor (REFLF), (5) Service Voltage (REFSV), and (6) Special Meter Configuration (REFKY). These six EDI segments are identical to those already used in Pennsylvania, New Jersey and Maryland, and Ohio EDI Working Group ("OEWG") has already approved EDI Change Control #82 which would require all EDUs to provide three of the six account attributes that Exelon is requesting here.²⁷ Third, under Utility Consolidated Bill Ready Bill Option, when FirstEnergy cancels and rebills a customer's usage from a prior period, FirstEnergy should automatically cancel any related supplier charges that were based on the old usage when it performs cancel/rebills on customer usage in Ohio. This is currently supported by utilities in other states like Pennsylvania (where FirstEnergy is the only utility

²⁷ See OEWG Change Control #82 (approved for implementation on August 9, 2011) (requiring all EDUs to provide Rate Class, Load Profile and Bill Cycle to the 867 HU transaction).

supporting Bill Ready that does not auto cancel supplier charges in this scenario), Illinois, Maryland and New Jersey.

Fourth, FirstEnergy should be required to adopt PA EDEWG EDI Change Control 85/90 (a copy of which is attached as Exhibit A). This change control would add notification in certain EDI transactions from the EDU (using a special meter configuration segment REFKY) to CRES that a net meter device such as a solar panel or windmill is present or added to a customer account.

Fifth, FirstEnergy should cease sending negative KWH consumption in the PTD*SU (summary) loop of the EDI 867 Monthly/Interval Usage when a customer with a net meter device generates more electricity than they consume. The usage in the summary loop (SU) of the 867 EDI transaction should be zero when this situation occurs in all states where FirstEnergy operates. FirstEnergy should pass the net customer generation consumption as a positive number with the applicable EDI quantity (QTY) qualifier to denote the excess customer generation with an identifier like 87 or 9H. The accurate delivery of this information by EDU to CRES is increasingly important for accurate biling and interaction with customers as more are installing net meter devices. A copy of a net metering proposal presented in state working groups, which Exelon supports, is attached hereto as Exhibit B.

Sixth, FirstEnergy should be required to support supplier bill messaging on UDC consolidated billing (via the NTE segment), minimum two lines of 60 characters each in the utility consolidated bill ready 810 in Ohio. FirstEnergy is the only EDU in

Ohio, Pennsylvania, and Maryland that does not support bill messaging in the bill ready 810.

Seventh, FirstEnergy should be required to support supplier drop rescission request via supplier initiated EDI 814 Reinstatement. It should be noted that FirstEnergy is the only EDU in Ohio that does not support this.

A.

7 Q. WHY IS IT IMPORTANT THAT SUCH INFORMATION BE MADE AVAILABLE TO 8 CRES PROVIDERS?

If FirstEnergy is required to present this information in the manner in which Exelon recommends, CRES providers will be better able to offer services to prospective customers, better able to meet the needs of existing customers, and better able to manage their businesses by aligning data exchange standards across Ohio and other states with competitive electric markets. Further, provision of this type of data and information allows a CRES Provider to provide a prospective customer with a competitive offer for electric service, check the enrollment status of a new customer, and perform other functions designed to better serve customers. The process efficiency and standardization that Exelon recommends should ultimately result in more efficient pricing for Ohio customers. The Commission should direct FirstEnergy to allow CRES Providers to obtain such usage and account information, including interval data through a website or through other electronic exchange of data.

Q. WHAT CAN HAPPEN IF THIS TYPE OF DATA AND INFORMATION IS NOT PROVIDED ON A TIMELY BASIS?

Unnecessary delays in the provision of this data and information can affect the ability of a CRES provider to contract with customers in a timely manner, to render accurate and timely invoices, and to provide other services to consumers. The value a customer derives from the competitive market as well as their perception of the market can be irreversibly harmed by unnecessary delays and inefficient EDU-CRES provider interactions. Ultimately, given the fact that a CRES provider may be forced to change contract pricing during the intervening time caused by delays or inefficiencies in the acquisition of customer information or enrollment, a customer may be economically harmed.

A.

Q: WHAT MODIFICATIONS DO YOU PROPOSE WITH RESPECT TO CRES PROVIDER CONSOLIDATED BILLING?

A: Exelon believes that FirstEnergy should be required to participate in a Commission sanctioned collaborative process to discuss and implement a fully functioning supplier consolidated billing platform for CRES providers who desire to use such a platform. In this regard, we propose that the following language be included:

"FirstEnergy agrees to institute a collaborative process that includes a variety of market participants, including CRES providers, to discuss the implementation of a fully functional supplier consolidated billing (SCB) platform that utilizes standardized EDI transactions. FirstEnergy shall hold at least six meetings in 2012 on the issue with the first collaborative

meeting to be held by the end of June 2012. FirstEnergy agrees to implement this fully functional supplier consolidated billing platform, by June 1, 2013 for use by CRES providers that choose, at their sole discretion to employ SCB. CRES providers that elect, either initially or subsequently, to utilize SCB will not be directly assessed fees (separately or otherwise) for the requisite system changes to support SCB."

9 Q. WHAT ARE THE BENEFITS OF SUCH A CONSOLODATED BILLING

PLATFORM?

A. Consolidated billing programs like the one we are advocating lead to standardization and uniformity of billing procedures that ultimately benefits consumers, and facilitate offering additional competitive products and services that cannot be billed through current utility consolidated billing options.

Q. WHAT MODIFICATIONS DO YOU PROPOSE WITH RESPECT TO A COMPETITIVE

BIDDING PROCESS?

A. As with the CRES consolidated billing issue discussed above, Exelon believes that FirstEnergy should be required to participate in a Commission sanctioned collaborative process to explore potential refinements to the competitive bidding process in advance of any future ESP or MRO filings. In this regard, we propose that the following sentence be added to the ESP:

"The Parties recommend that the Commission conduct a collaborative stakeholder process regarding potential refinements to the competitive bidding process to establish the standard service offer at least 150 days prior to the Companies filing another ESP or MRO."

- 1 Q. Does this conclude your testimony?
- 2 A. Yes, it does

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a true and accurate copy of the foregoing document was served this 21st day of May, 2012 by electronic mail upon the persons listed below.

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EXHIBIT A

EDEWG Change Request #085

This EDEWG Change Request can be found on the PUC website at http://www.puc.state.pa.us/electric/electric edewg download.aspx

Requester's Name:	EDC/EGS Name:	Phone #:
Susan Scheetz	PPL Electric Utilities	610-774-3616
Date of Request: 3/3/2011	Affected EDI Transaction Set #(s): 814E, 814C, 814R, 867HU, 867HIU	E-Mail Address: smscheetz@pplweb.com
Requested Priority (emergency/high/low): Low	Requested Implementation Date: TBD	Status: Open; non-consensus – escalated to PUC Staff / CHARGE

Brief Explanation (This will be copied into the description in the Change Control Summary Spreadsheet):

This change control adds a new segment to 814E/C/R & 867HU/HIU to inform the EGS a net meter is present, added, or removed from an LDC account. Also adds net metering/reverse flow quantity codes in the 867HU/HIU.

Detail Explanation (Exactly what change is required? To which EDEWG Standards? Why?):

1. 814 Enrollment, Change and Reinstatement - Add new REF*KY segment to the LIN Loop to indicate Special Meter Configuration exists on the account. REF02 codes from PPLEU have been suggested as follows... (The A is for Act129 metering, and the N is for non-act 129.)

Description Value

ASUN Net Metering Solar

Net Metering Wind AWIN

Net Metering Hydro AHYD

Net Metering Biomass ABIO

AWST Net Metering Waste

Net Metering Combined Heat and Power ACHP

AMLT Net Metering Multiple Different Sources

NSUN Non-Net Metering Solar

Non-Net Metering Wind NWIN NHYD

Non-Net Metering Hydro **NBIO** Non-Net Metering Biomass

Non-Net Metering Waste **NWST**

Non-Net Metering Combined Heat and Power NCHP

NFOS Non-Net Metering Fossil Fuel

Non-Net Metering Multiple Different Sources **NMLT**

- 2. 814 Change And new REFKY code to the Reason for Change (REF*TD) segment and use the existing REF*03 to indicate Add or Delete of the Special Meter Configuration.
- 3. 867 Historical Usage & 867 Historical Interval Usage Add QTY01 values 87 = Actual Quantity Received for net metering and 9H = Estimated Quantity Received for net metering to PTD Loops SU, RT and PM.
- 4. 867 Historical Usage & 867 Historical Interval Add new REF*KY segment to the PTD*FG Loop to indicate Special Meter Configuration exists on the account. REF02 codes will be determined at a future date.

The addition of this segment will also provide future capability to denote other special meter configurations such as electric vehicle, Type B, Multi-Feed, etc. The EDEWG leadership met on 4/25 and agreed this change would be required by all EDCs in PA.

For Change Control Manager Use Only:

Date of EDEWG Discussion:	Expected Implementation Date:	
4/7/11, 5/12/11, 6/2/11	TBD	

EDEWG Discussion and Resolution:

3/9/2011-Received change request, entered into tracking, assigned #085, and placed on agenda for 4/7/11 EDEWG meeting.

4/7/2011-EDEWG reviewed and discussed CC85. PPLEU would like to adopt the concept of this change ASAP so immediate coding may begin to support the REFKY in the 867HU/HIU transaction sets. EDEWG leadership will meet to determine potential REF02 codes for net metering/reverse flow metering support. EDI CC85 remains open pending further EDEWG review.

5/12/2011-EDEWG discussed CC85. Leadership met on 4/25 to confirm this change is required by all EDCs to implement. EDEWG requested the EDCs review and report back with implementation timelines during the June meeting. CC85 remains open pending further review.

5/18/2011-PPLEU provided initial list of REF02 codes, see p3

6/2/2011-EDEWG reviewed EDI Change Control #85. Suppliers believe this change will improve the handling of accounts with customer generation by information the EGS there is some form of customer generation present on the account which is currently unavailable on either the ECL or in the existing EDI transaction sets. The EDC's position regarding EDI CC 85 is as follows:

WPP: under a code freeze due the FE merger, needs addressed under FE's system.

FE: currently a manual process to identify these accounts, legal dept. assessing customer generation rules.

DLC: currently system unable to identify, customer generation accounts are manually supported.

UGI: Same as DLC, unable to identify, manually supported.

PPLEU: supports change, currently a manual process but moving to automated support, eliminating manual efforts.

PECO: will not support EDI CC85 without cost recovery.

Due to PECO's non-support and other EDC's manual processes, EDEWG is unable to reach consensus on EDI Change Control 85. The EDI Change Control will be escalated to CHARGE for resolution by the EDI Change Control Manager.

6/15/11 - EDI Change Control Manager escalated to CHARGE/PUC Staff. EDI CC 85 remains open.

9/23/11-Brandon Siegel: PPLEU voluntarily implemented EDI CC85, change remains open pending PUC order.

12/1/11-Brandon Siegel: Due to PPLEU's implementation, incorporated into each affected transaction set IG; various versions. EDI CC85 will remain open pending PUC final order.

Priority Classifications

Emergency Priority	Implemented within 10 days or otherwise directed by EDEWG
High Priority	Changes / Enhancements implemented with 30 days. The next release, or as otherwise directed by EDEWG
Low Priority	Changes / Enhancements implemented no earlier than 90 days, Future Release, or as otherwise directed by EDEWG

Please submit this form via e-mail to both the PUC at annmarino@state.pa.us and to the Change Control Manager, Brandon Siegel at bsiegel@ista-na.com

Your request will be evaluated and prioritized at an upcoming EDEWG meeting or conference call.

1. 814 Enrollment, Change and Reinstatement - LIN Loop

REF*KY* NMSUN000000000

Example:

Segment:	REF Reference Identification (KY=Special Meter Configuration)
Position:	030
Loop:	LIN
Level:	Detail
Usage:	Optional
Max Use:	>
Purpose:	To specify identifying information
Syntax Notes:	1 At least one of REF02 or REF03 is required.
	2 If either C04003 or C04004 is present, then the other is required.
	3 If either C04005 or C04006 is present, then the other is required.
Semantic Notes:	1 REF04 contains data relating to the value cited in REF02.
Comments:	on a particular service and a probability of the service of the se
PA Use:	Required when special meter configuration is present on an account
NJ Use:	Not Used
DE Use:	Not Used
MD Use:	Not Used

				Data Element Summary		
Must Use	Ref. <u>Des.</u> REF01	Data Element 128		ntification Qualifier g the Reference Identification	<u>X12</u> M	2 Attributes ID 2/3
			KY	Site Specific Procedures, Terms, and Special Meter Configuration	Condi	tions
Must Use	REF02	127	Reference Idea	ntification	X	AN 1/30
				rmation as defined for a particular Transacti e Reference Identification Qualifier	on Set	or as
			ASUN	Net Metering Solar		
			AWIN	Net Metering Wind		
			AHYD	Net Metering Hydro		
			ABIO	Net Metering Biomass		
			AWST	Net Metering Waste		
			ACHP	Net Metering Combined Heat and Po-	wer	
			AMLT	Net Metering Multiple Different Sour	ces	
			NSUN	Non-Net Metering Solar		
			NWIN	Non-Net Metering Wind		
			NHYD	Non-Net Metering Hydro		
			NBIO	Non-Net Metering Biomass		
			NWST	Non-Net Metering Waste		
			NCHP	Non-Net Metering Combined Heat an	id Pow	er
			NFOS	Non-Net Metering Fossil Fuel		
			NMLT	Non-Net Metering Multiple Different	Sourc	es

2. 814 Change

Segment: REF Reference Identification (TD=Reason for Change)

Position: 030
Loop: LIN
Level: Detail
Usage: Optional

Max Use: >1

Purpose:

To specify identifying information

Syntax Notes:

At least one of REF02 or REF03 is required.

If either C04003 or C04004 is present, then the other is required.
If either C04005 or C04006 is present, then the other is required.

Semantic Notes:

REF04 contains data relating to the value cited in REF02.

Comments:

Comments:		A AND A WAY A PERSON I SHOULD BE SHO
Notes:	reason codes. The of the code identifies remaining portion of been changed. The segment. For example, that is identified by	the REF segment is used for account maintenance, to convey change codes used in REF02 are maintained by the UIG. The first portion of the segment that contains the data that has been changed; the of the code identifies the relevant code qualifier for the data that has changed data will appear in the appropriate element of the identified uple, a REF02 code of AMT7N indicates that data in the AMT segment the qualifier 7N (i.e., Percentage of Service Supplied) has been seen ow shown in AMT02.
PA Use:	Request: Response:	Required if change is at an account (LIN) or header level Optional
NJ Use:	Same as PA	
DE Use:	Same as PA	
MD Use:	Same as PA	when the state of
Example:	REF*TD*REFBLT REF*TD*N1PK*D REF*TD*REFKY	

Data Element Summary

	Ref.	Data		•		
	Des.	Element	Name		Att	ributes
Must Use	REF01	128	Reference Identif	fication Qualifier	M	ID 2/3
		1		ne Reference Identification		
			TD	Reason for Change		
Must Use	REF02	127	Reference Identif	fication	X	AN 1/30
				tion as defined for a particular Transaction of the control of the	on Set	t or as
			AMT5J	Change Number of Load Managemen	t Air (Conditioners
			AMT7N	Change Percentage of Service Supplie	ed	
			AMTDP	Change Percentage of Service Tax Ex	empt	
			AMTF7	Change Percentage of State Sales Tax		
			AMTKC	Change Peak Load Capacity		
			AMTKZ	Change Network Service Peak Load		
			AMTL0	Change Number of Load Managemen	t Wate	er Heaters
			AMTQY	Change Eligible Load Percentage		
			AMTRJ	Change of ESP Rate Amount		
			DTM150	Change Service Period Start Date		
			DTM151	Change Service Period End Date		
			N12C	Change in party to receive copy of bil		
			N18R	Change in Customer Name and/or Ser	vice /	Address
			NIBT	Change in Billing Address		
			NIPK	Change in party to receive copy of no	tices (not bills)

Condition	REF03	352	REF11 REF12 REF17 REFBF REFBLT REFKY REFPC REFSPL Description	Change ESP-Assigned Account Number for the End Use Customer Change LDC-Assigned Account Number for the End Use Customer Change of Interval Status Change in Interval status will have a LIN05 value of SI. Change Billing Cycle Change Billing Type (Bill Presenter) Change Special Meter Configuration Change Party that Calculates the Bill Change Point at Which the Customer is Connected to Transmission Grid Change in PJM LMP Bus
al	TELL OF		Description.	
			A	Indicates the data element to be added Optional when adding additional address Party to Receive copy of notices (Not bills) –N1PK Special Meter Configuration (net meter added)
			D	Indicates the data element to be deleted Required if deleting the following address types: Party to Receive copy of bills -N12C Billing Address -N1BT Party to Receive copy of notices (Not bills) - N1PK Number of Load Mgmt water heaters - AMTL0 (use when changing quantity to zero) Number of Load Mgmt air conditioners - AMT5J (use when changing quantity to zero) Special Meter Configuration (net meter removal)

3. 867 Historical Usage / 867 Historical Interval Usage - PTD Loop

REF Reference Identification (KY=Special Meter Configuration) Segment: 120 Position: PTD Loop: Detail Level: Usage: Optional Max Use: 20 To specify identifying information Purpose: At least one of REF02 or REF03 is required. Syntax Notes: If either C04003 or C04004 is present, then the other is required. If either C04005 or C04006 is present, then the other is required. 3 REF04 contains data relating to the value cited in REF02. Semantic Notes: Comments: Required when special meter configuration is present on an account PA Use: NJ Use: Not Used DE Use: Not Used MD Use: Not Used REF*KY* NSUN Example:

				Da	ata Element Summary		
Must Use	Ref. Des. REF01	Data Element 128			cation Qualifier Reference Identification	<u>X1</u> 2	2 Attributes ID 2/3
Must Use	REF02	127	KY Reference Iden	tific	Site Specific Procedures, Terms, and Special Meter Configuration	Condi	tions AN 1/30
Widst Ose	KEP02	127	Reference inform	mati	on as defined for a particular Transact erence Identification Qualifier		
			ASUN AWIN AHYD ABIO AWST ACHP AMLT NSUN NWIN NHYD NBIO NWST NCHP NFOS NMLT		Net Metering Solar Net Metering Wind Net Metering Hydro Net Metering Biomass Net Metering Waste Net Metering Combined Heat and Poly Net Metering Multiple Different Sou Non-Net Metering Solar Non-Net Metering Wind Non-Net Metering Hydro Non-Net Metering Biomass Non-Net Metering Waste Non-Net Metering Combined Heat an Non-Net Metering Fossil Fuel Non-Net Metering Multiple Differen	rces	

EDEWG Change Request #090

This EDEWG Change Request can be found on the PUC website at http://www.puc.state.pa.us/electric/electric_edewg_download.aspx

Requester's Name: Susan Scheetz	EDC/EGS Name: PPL Electric Utilities	Phone # : 610-774-3616
Date of Request: 7/13/2011	Affected EDI Transaction Set #(s): 814E, 814C, 814R, 867HIU	E-Mail Address: smscheetz@pplweb.com
Requested Priority (emergency/high/low): High	Requested Implementation Date: 9/23/2011	Status: Incorporated into each IG, various versions.

Brief Explanation (This will be copied into the description in the Change Control Summary Spreadsheet):

This change control adds a new element REF03 to the REF*KY Special Meter Configuration segment 814E/C/R & 867HU/HIU that is used to inform the EGS a net meter is present, added, or removed from an LDC account. The REF03 element is going to be used to inform the EGS of the output rating of the generation equipment, which is going to be a 7 byte numeric field. The Rating (populated in REF03) is stated in KW and reflects the maximum generation the equipment can produce at any one time.

Detail Explanation (Exactly what change is required? To which EDEWG Standards? Why?):

- 1. 814 Enrollment, Change and Reinstatement Add new REF03 element to the REF*KY segment to the LIN Loop which is used to indicate Special Meter Configuration exists on the account. REF03 is a 7 byte numeric field used for the output rating of the generation equipment reporting in KW and reflects the maximum generation the equipment can produce at any one time.
- 2. 867 Historical Usage & 867 Historical Interval Add new REF03 element to the REF*KY segment in the PTD*FG Loop which is used to indicate Special Meter Configuration exists on the account. REF03 is a 7 byte numeric field used for the output rating of the generation equipment reporting in KW and reflects the maximum generation the equipment can produce at any one time.

For Change Control Manager Use Only:

Date of EDEWG Discussion:	Expected Implementation Date:	
9/1/2011	9/23/2011	

EDEWG Discussion and Resolution:

8/31/2011-Brandon Siegel: Added to tracking, assigned #090, 8 placed on September EDEWG meeting agenda. EDI CC 90 adds to EDI CC 85 which is currently pending CHARGE resolution.

9/1/2011 - Brandon Siegel: EDEWG reviewed and approved the REF03 as optional. Will be incorporated into next revision of the EDI guidelines 10/13/2011-Brandon Siegel: Updated EDI CC 90 to correct the samples on pages 2-3 of the change control. Administrative update only. 12/1/11-Brandon Siegel: Incorporated into each affected IG; various versions.

Priority Classifications

Emergency Priority	Implemented within 10 days or otherwise directed by EDEWG
High Priority	Changes / Enhancements implemented with 30 days. The next release, or as otherwise directed by EDEWG
Low Priority	Changes / Enhancements implemented no earlier than 90 days, Future Release, or as otherwise directed by EDEWG

Please submit this form via e-mail to both the PUC at annmarino@state.pa.us and to the Change Control Manager, Brandon Siegel at bsiegel@ista-na.com

Your request will be evaluated and prioritized at an upcoming EDEWG meeting or conference call.

1. 814 Enrollment, Change and Reinstatement - LIN Loop

Segment:	REF Reference Identification (KY=Special Meter Configuration)							
Position:	030							
Loop:	LIN							
Level:	Detail							
Usage:	Optional							
Max Use:	>1							
Purpose:	To specify identifying information							
Syntax Notes:	1 At least one of REF02 or REF03 is required.							
	2 If either C04003 or C04004 is present, then the other is required.							
	3 If either C04005 or C04006 is present, then the other is required.							
Semantic Notes:	1 REF04 contains data relating to the value cited in REF02.							
Comments:	the first state of the state of							
PA Use:	Required when special meter configuration is present on an account							
NJ Use:	Not Used							
DE Use:	Not Used							
MD Use:	Not Used							
Example:	REF*KY*NSUN*0000026							

	Ref.	Data	Nama		X12	Attributes
N X Y	Des.	Element 128	Name Deference Ident	ification Qualifier	M	ID 2/3
Must Use	REF01	128		the Reference Identification	LTI	1.15 415
					0 1	
			KY	Site Specific Procedures, Terms, and Special Meter Configuration	Condi	tions
Must Use	REF02	127	Reference Ident	ification	X	AN 1/30
				nation as defined for a particular Transacti Reference Identification Qualifier	on Set	or as
			ASUN	Net Metering Solar		
			AWIN	Net Metering Wind		
			AHYD	Net Metering Hydro		
			ABIO	Net Metering Biomass		
			AWST	Net Metering Waste		
			ACHP	Net Metering Combined Heat and Po	wer	
			AMLT	Net Metering Multiple Different Sour	rces	
			NSUN	Non-Net Metering Solar		
			NWIN	Non-Net Metering Wind		
			NHYD	Non-Net Metering Hydro		
			NBIO	Non-Net Metering Biomass		
			NWST	Non-Net Metering Waste		
			NCHP	Non-Net Metering Combined Heat as	nd Pow	/er
			NFOS	Non-Net Metering Fossil Fuel		
			NMLT	Non-Net Metering Multiple Different	Sourc	
Optional	REF03	352	Description A free-form desc	ription to clarify the related data elements	X and th	AN 1/80 neir content

PPLEU: 7 byte numeric field used for the output rating of the generation equipment reporting in KW and reflects the maximum generation the equipment can produce at any one time

2. 867 Historical Usage / 867 Historical Interval Usage - PTD Loop

REF Reference Identification (KY=Special Meter Configuration) Segment: Position: 030 Loop: PTD Detail Level: Optional Usage: Max Use: Purpose: To specify identifying information At least one of REF02 or REF03 is required. Syntax Notes: If either C04003 or C04004 is present, then the other is required. If either C04005 or C04006 is present, then the other is required. REF04 contains data relating to the value cited in REF02. Semantic Notes: Comments: Required when special meter configuration is present on an account PA Use: NJ Use: Not Used DE Use: Not Used Not Used MD Use: REF*KY*NSUN*0000026 Example:

Data Element Summary

	Ref.	Data			274	
	Des.	Element	Name		-	2 Attributes
Must Use	REF01	128		ification Qualifier	M	ID 2/3
			Code qualifying the Reference Identification			
			KY	Site Specific Procedures, Terms, and Special Meter Configuration	Condi	tions
Must Use	REF02	127	Reference Ident	ification	X	AN 1/30
				nation as defined for a particular Transacti Reference Identification Qualifier	on Set	or as
			ASUN	Net Metering Solar		
			AWIN	Net Metering Wind		
			AHYD	Net Metering Hydro		
			ABIO	Net Metering Biomass		
			AWST	Net Metering Waste		
			ACHP	Net Metering Combined Heat and Po	wer	
			AMLT	Net Metering Multiple Different Sou	rces	
			NSUN	Non-Net Metering Solar		
			NWIN	Non-Net Metering Wind		
			NHYD	Non-Net Metering Hydro		
			NBIO	Non-Net Metering Biomass		
			NWST	Non-Net Metering Waste		
			NCHP	Non-Net Metering Combined Heat ar	nd Pov	ver
			NFOS	Non-Net Metering Fossil Fuel		
			NMLT	Non-Net Metering Multiple Different	Source	es
Optional	REF03	352	Description A free-form desc	ription to clarify the related data elements	X and the	AN 1/80 heir content

PPLEU: 7 byte numeric field used for the output rating of the generation equipment reporting in KW and reflects the maximum generation the equipment can produce at any one time

EXHIBIT B

Net Metering Information & Samples - Regional EDI Standard Proposal

This document provides samples of EDI 867 Monthly Usage (MU) transactions for net metered accounts as documented in the regional EDI 867 Implementation Guideline. In PA, suppliers are not required to reimburse their customers for excess generation. The Supplier has the option to contract with Net Metered customer for excess generation. If a Supplier wishes to provide the excess generation 'credit', the EDI 867MU must provide net metering data. However in NJ, the Supplier is required to reimburse the customer while for MD or DE the analysis has yet to determine the State rules for net metered customers.

Suppliers needing to determine the netted usage can use the information in the meter detail (PM) loops. Within the EDI 867, the data for the 'IN' meter would be sent as having a meter role of A = additive (REF|JH|A) and the 'OUT' meter (the solar/wind/etc contribution meter) would be sent as having a meter role of S = subtractive (REF|JH|S). Usage amounts for both meters should be positive. In the event a single meter registers both IN and OUT flow, the PM is looped, one for each flow, both with the same meter number. For example:

- SU loop (summary usage) in 867 = 886 kwh, the difference between the two meters
- BB loop (billed usage) in 867 = 886 kwh, the difference between the two meters
- PM loop Meter 1 (IN meter) in 867 = 1183 kwh
- PM loop Meter 2 (OUT meter, may be same as Meter #) in 867 = 297 kwh

As shown in the math above, the summary usage in the 867 is calculated by subtracting the energy delivered to the Utility's grid from the energy consumed by the customer, all numbers are positive. There can be instances where the net usage is "negative" where the value in Meter 2 exceeds the value in Meter 1. In this scenario, the customer may be due a credit for the excess generation depending upon the State regulations and utility business practices. For example:

- SU loop (summary usage) in 867 = 780kwh w/qualifier of '87' denoting excess customer gen.
- BB loop (billed usage) in 867 = 0 kwh billed
- PM loop Meter 1 (IN meter) in 867 = 80 kwh
- PM loop Meter 2 (OUT meter, may be same as Meter #) in 867 = 960 kwh

The EDI 867s will contain the net billed usage in the billed (BB) loop of the transaction. The net billed usage has a minimum of zero so it should never be sent as a negative value.

867MU: Net Metering Proposal - Consumption greater than generation

BPT|00|2010-09-08-20.28.58.478363|20100908|DD|||||

DTM | 649 | 20100913 | 1000

N1|8S|UTILITY A|1|000000000

N1|SJ|SUPPLIER NAME|1|111111111

N1|8R|CUSTOMER NAME

REF | 45 | 8888888888888

REF | BLT | LDC

REF|PC|DUAL

PTD BB

DTM | 150 | 20100808

DTM|151|20100907

QTY|D1|886|KH

Net Consumption Billed

PTD | SU

DTM | 150 | 20100808

DTM | 151 | 20100907

QTY|QD|886|KH

Summary equals Net Consumption Consumption Meter

PTD PM

DTM | 150 | 20100808

DTM | 151 | 20100907

REF NH R

REF | MG | 311804672

REF | PR | URO

REF|JH|A

REF IX 5.0

QTY|QD|1183|KH

Meter Role "additive"

MEA|AA|PRQ|1183|KH|3009|4192|51

PTDIPM

Generation Meter

Actual Quantity Consumed

DTM | 150 | 20100808

DTM | 151 | 20100907

REFINHIR

REF|MG|311804673

REF | PR | URO

REF|JH|S

ner louir o

REF | IX | 5.0

QTY|87|297|KH

Meter Role "subtractive"

MEA|AA|PRQ|297|KH|316|613|51

Actual Quantity Generated

867MU: Net Metering Proposal - Generation greater than consumption (excess generation) - SU loop w/net generation KWH BPT|00|2010-09-08-20.28.58.478363|20100908|DD||||| DTM|649|20100913|1000 N1|85|UTILITY A|1|00000000 N1|SJ|SUPPLIER NAME|1|111111111 N1|8R|CUSTOMER NAME REF | 12 | 99999999999 REF | 45 | 888888888888 REF | BLT | LDC REF | PC | DUAL PTD | BB DTM | 150 | 20100808 DTM | 151 | 20100907 **Net Consumption Billed** QTY|D1|0|KH PTD | SU DTM | 150 | 20100808 DTM | 151 | 20100907 Summary [58KH Net Generation Excess] QTY|87|58|KH **Consumption Meter** PTD | PM DTM | 150 | 20100808 DTM | 151 | 20100907 REF | NH | R REF|MG|311804672 REF|PR|URO Meter Role "additive" REF JH A REF | IX | 5.0 **Actual Quantity Consumed** QTY|QD|660|KH MEA|AA|PRQ|660|KH|3009|3669|51 **Generation Meter** PTD PM DTM | 150 | 20100808 DTM | 151 | 20100907 REF NH R REF | MG | 311804673

Meter Role "subtractive"

Actual Quantity Generated

REF | PR | URO

QTY | 87 | 718 | KH

MEA|AA|PRQ|718|KH|316|1034|51

REF|JH|S REF|IX|5.0

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This foregoing document was electronically filed with the Public Utilities

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Case No(s). 12-1230-EL-SSO

Summary: Testimony Direct Testimony of David I. Fein on Behalf of Intervenors Constellation NewEnergy, Inc. and Exelon Generation Company, LLC electronically filed by M HOWARD PETRICOFF on behalf of Exelon Generation Company, LLC and Constellation NewEnergy, Inc.