

Taft Stettinius & Hollister LLP

65 East State Street, Suite 1000 / Columbus, OH 43215-4213 / Tel: 614.221.2838 / Fax: 614.221.2007 / www.taftlaw.com Cincinnati / Cleveland / Columbus / Dayton / Indianapolis / Northern Kentucky / Phoenix

MARK S. YURICK DIRECT: 614.334.7197 myurick@taftlaw.com

May 4, 2012

Betty McCauley Chief of Docketing The Public Utilities Commission of Ohio 180 E. Broad Street, 11th Floor Columbus, Ohio 43215

Re: In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company for Authority to Establish a Standard Service Office Pursuant to §4928.143, Ohio Rev. Code, in the Form of an Electric Security Plan Case Nos. 11-346-EL-SSO & 11-348-EL-SSO

In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company for Approval of Certain Accounting Authority Case Nos. 11-349-EL-AAM & 11-350-EL-AAM

Dear Ms. McCauley:

Please file and place on the docket the attached Direct Testimony of Kevin C. Higgins on behalf of The Kroger Company.

Do not hesitate to contact me with any questions. Thank you for your assistance.

Very truly yours,

Mark S. Yurick

Attachment

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# BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company for Authority to Establish a Standard Service Offer Pursuant to §4928.143, Ohio Rev. Code, in the Form of an Electric Security Plan	) ) ) )	Case No. 11-346-EL-SSO Case No. 11-348-EL-SSO
In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company for Approval of Certain Accounting Authority	) ) ) )	Case No. 11-349-EL-AAM Case No. 11-350-EL-AAM

# DIRECT TESTIMONY OF KEVIN C. HIGGINS

On Behalf of The Kroger Co.

#### DIRECT TESTIMONY OF KEVIN C. HIGGINS

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- 4 Q. Please state your name and business address.
- Kevin C. Higgins, 215 South State Street, Suite 200, Salt Lake City, Utah,
   84111.
- 7 Q. By whom are you employed and in what capacity?
- A. I am a Principal in the firm of Energy Strategies, LLC. Energy Strategies is a private consulting firm specializing in economic and policy analysis applicable to energy production, transportation, and consumption.
  - Q. On whose behalf are you testifying in this proceeding?
- 12 A. My testimony is being sponsored by The Kroger Co. ("Kroger"). Kroger
  13 is one of the largest grocers in the United States. Kroger has 93 facilities served
  14 by AEP-Ohio in the Columbus Southern Power ("CSP") service territory and 40
  15 facilities served by AEP-Ohio in the Ohio Power ("OP") service territory that
  16 collectively consume over 240 million kWh per year. Kroger is a shopping
  17 customer in both service territories.
  - Q. Please describe your professional experience and qualifications.
- My academic background is in economics, and I have completed all
  coursework and field examinations toward a Ph.D. in Economics at the University
  of Utah. In addition, I have served on the adjunct faculties of both the University
  of Utah and Westminster College, where I taught undergraduate and graduate
  courses in economics from 1981 to 1995. I joined Energy Strategies in 1995,

where I assist private and public sector clients in the areas of energy-related economic and policy analysis, including evaluation of electric and gas utility rate matters.

Prior to joining Energy Strategies, I held policy positions in state and local government. From 1983 to 1990, I was economist, then assistant director, for the Utah Energy Office, where I helped develop and implement state energy policy. From 1991 to 1994, I was chief of staff to the chairman of the Salt Lake County Commission, where I was responsible for development and implementation of a broad spectrum of public policy at the local government level.

## Have you ever testified before this Commission?

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Yes. I previously filed testimony in the prior phase of this ESP 2 proceeding. Also in 2011, I testified in the Duke Energy Ohio ("Duke") Market Rate Offer ("MRO") proceeding and Electric Security Plan ("ESP") proceeding, and in 2010, I filed testimony in Duke's storm damage cost recovery proceeding, Case No. 09-1946-EL-RDR.

In 2009, I testified in FirstEnergy's MRO proceeding, Case No. 09-906-EL-SSO, and in Duke's distribution rate case, Case No. 08-709-EL-AIR, et al.

In 2008, I testified in AEP's ESP proceeding, Case No. 08-917-EL-SSO, et al; FirstEnergy's MRO proceeding, Case No. 08-936-EL-SSO; FirstEnergy's ESP proceeding, Case No. 08-935-EL-SSO; and the FirstEnergy distribution rate case proceeding, Case No. 07-551-EL-AIR, et al.

1		In 2005, I testified in the AEP IGCC cost recovery proceeding, Case No.
2		05-376-EL-UNC, and in 2004, I testified in the FirstEnergy Rate Stabilization
3		Plan proceeding, Case No. 03-2144-EL-ATA.
4	Q.	Have you testified before utility regulatory commissions in other states?
5	A.	Yes. I have testified in approximately 140 proceedings on the subjects of
6		utility rates and regulatory policy before state utility regulators in Alaska,
7		Arizona, Arkansas, Colorado, Georgia, Idaho, Illinois, Indiana, Kansas,
8		Kentucky, Michigan, Minnesota, Missouri, Montana, Nevada, New Mexico, New
9		York, North Carolina, Oklahoma, Oregon, Pennsylvania, South Carolina, Texas,
10		Utah, Virginia, Washington, West Virginia, and Wyoming.
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12	<u>Over</u>	view and Conclusions
13	Q.	What is the purpose of your testimony in this proceeding?
14	A.	My testimony addresses the following aspects of AEP-Ohio's Modified
15		ESP 2 proposal filed March 30, 2012:
16		(1) AEP-Ohio's proposed Retail Stability Rider;
17		(2) AEP-Ohio's proposed two-tier capacity charge for CRES providers
18		serving shopping customers; and
19		(3) AEP-Ohio's Distribution Investment Rider.
20		Relative to the wide scope of the issues addressed in AEP-Ohio's filing,
21		iny recommendations are concentrated on a limited number of issues. Absence of
22		comment on my part regarding a particular aspect of AEP-Ohio's filing does not

signify support (or opposition) toward the Company's filing with respect to the non-discussed issue.

### Q. What are your primary conclusions and recommendations?

A.

- (1) I recommend that the Commission reject the Retail Stability Rider ("RSR") on the grounds that it would constitute unreasonable and redundant transition cost recovery. If, however, the Commission is persuaded that the RSR is justified then the Commission should make two modifications to the Company's proposal. First, the energy charge proposed by the Company to recover the RSR costs allocated to the "GS-2/3/4, SBS, EHG, EHS, SS" grouping should be replaced by a demand charge to reflect the nature of the costs that would be recovered. Second, if the Commission approves a version of the RSR, it should modify the revenue requirement to set it at the lower end of the reasonable range for ROE.
- (2) If a two-tiered capacity charge is adopted, as proposed by AEP-Ohio, the Company's proposal should be modified to permit Tier 1 pricing, effective June 1, 2012, for those customers who were already shopping on the date of the Commission's February 23, 2012 Entry in this docket, irrespective of customer class; further, it would be reasonable for those customers who had pending and noticed intentions to switch as of this cutoff date to be next in line for Tier 1 pricing, and included in Tier 1 pricing effective January 1, 2013. At the same time, I do not propose to alter AEP-Ohio's proposal to support governmental aggregation initiatives by allowing non-mercantile customers in communities that approved a governmental aggregation program in the November 8, 2011 election

or prior elections to be awarded additional energy allotments of Tier 1 priced
capacity in 2012, even if the level of Tier 1 set-aside has been exceeded.

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- (3) AEP's proposed Distribution Investment Rider should be rejected. The incremental costs that AEP wishes to recover through this proposed rider are best considered in the overall context of the respective AEP-Ohio service territories' total distribution revenues, expenses, and return on distribution rate base (appropriately separated for each service territory). The best forum for such consideration is a distribution rate case. If, however, the Commission approves a DIR mechanism, the mechanism proposed by the Company should be modified to take proper account of Accumulated Deferred Income Taxes ("ADIT") and the Company's proposal to aggregate its DIR charges across both its service territories should be rejected.
- In its Entry on Rehearing in these dockets issued February 23, 2012, the Commission rejected the ESP 2 Stipulation filed by AEP-Ohio and other parties on September 7, 2011. Did Kroger support the ESP 2 Stipulation?

Yes. Kroger was signatory to the ESP 2 Stipulation. Previously, Kroger had filed direct testimony objecting to many aspects of ESP 2 filing as initially proposed by AEP-Ohio. Kroger felt that the Stipulation that resulted from the negotiations among the parties was a substantial improvement over the Company's initial filing and supported the Stipulation as a package. In supporting the Stipulation as a package, Kroger recognized that it was a compromise, and as such, included components to which Kroger might otherwise object in isolation.

Q. Given that the Commission has rejected the ESP 2 Stipulation, do you believe that Kroger is bound in this phase of the proceeding to continue to support the various components of that Stipulation that were not the stated cause of the Commission's rejection?

No. As the Stipulation package has been rejected by the Commission, Kroger is not now obligated to stand by concessions that Kroger made in reaching a Stipulation compromise, given that any benefits to Kroger from the Stipulation are at risk in this phase of the proceeding. This situation notwithstanding, I believe the rejected ESP 2 Stipulation provides the parties an informed point of departure for further considering a going-forward ESP 2 resolution, and Kroger will continue to be flexible in seeking a resolution that is fair to all parties.

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#### Proposed Retail Stability Rider

#### Q. What is the Retail Stability Rider?

15 Α. The Retail Stability Rider ("RSR") is a new proposal by AEP-Ohio. As 16 described by AEP-Ohio witnesses David M. Roush and William A. Allen, the RSR would be a nonbypassable rider designed to collect a targeted amount of 17 non-fuel generation revenues "similar to the level collected by AEP Ohio in 18 2011." According to the Company, the RSR is needed in exchange for the 19 20 integrated package of terms and conditions of the Modified ESP 2 proposal, which includes an offer by AEP-Ohio to provide a defined amount of capacity to 21 22 CRES providers at a price the Company considers to be "well below [its] cost

<sup>&</sup>lt;sup>1</sup> Direct testimony of William A. Allen, p. 13.

associated with this capacity and the resultant loss of generation revenues."<sup>2</sup> As
proposed, the RSR would end on May 31, 2015, after which AEP-Ohio will no
longer be providing capacity to serve its entire load as a Fixed Resource
Requirement ("FRR") entity.

## Q. How is the RSR revenue requirement determined?

As explained by Mr. Allen, the proposed RSR revenue requirement is based on the non-fuel generation revenues collected by AEP-Ohio in 2011, adjusted for a return on equity ("ROE") of 10.5%.

# How is the RSR revenue requirement allocated to customer classes?

As shown in Exhibit DMR-3, the costs are allocated using a 5 CP allocator to four broad classes: (1) Residential; (2) GS-1, FL; (3) GS-2/3/4, SBS, EHG,EHS, SS; and (4) AL/OL, SL. Because the latter grouping consists exclusively of lighting rate schedules, they are allocated none of the RSR costs using the 5 CP allocator. Further, although the costs are allocated on the basis of demand, AEP-Ohio proposes to collect these costs using an energy charge – even from demand-billed classes.

# Q. What is your assessment of the RSR proposal?

A. Although Mr. Allen likens the RSR to generation decoupling, it is really a new incarnation of transition cost recovery, i.e. an attempt by the Company to recover fixed generation costs that are "stranded" due to shopping. My understanding is that transition cost recovery for AEP-Ohio was fully resolved and completed several years ago in Case Nos. 99-1729-EL-ETP and 99-1730-EL-

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<sup>&</sup>lt;sup>2</sup> Ibid, p. 13.

ETP.<sup>3</sup> AEP-Ohio ties this new version of transition cost recovery to the purported special circumstances of the capacity provided by AEP-Ohio to CRES providers at a price that the Company argues is below its cost of service.

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I am not aware of any provisions in SB 3 that provide for a new round of transition cost recovery for historically-incurred fixed generation costs. In light of this apparent absence of express statutory support, and taking into consideration the previous disposition of AEP-Ohio's transition cost recovery by the Commission, I recommend that the Commission reject the RSR on the grounds that it would constitute unreasonable and redundant transition cost recovery.

If, despite your recommendation, the Commission approves a version of the RSR, should the Company's version of the RSR be modified?

Yes. If the Commission is persuaded by AEP-Ohio that the RSR is justified then the Commission should make two modifications to the Company's proposal.

First, the RSR rate design proposed by AEP for demand-billed customers is entirely improper and should be rejected by the Commission. The RSR costs are *allocated* to customer classes on a 5 CP basis, i.e. *demand*, but are *recovered* exclusively through an *energy* charge. This obvious mismatch between cost allocation and revenue recovery results in unwarranted subsidies among customers. Specifically, this subsidization would occur in the "GS-2/3/4, SBS, EHG, EHS, SS" grouping. AEP-Ohio allocates RSR-related costs to this group on the basis of the group's aggregate share of 5 CP demand. AEP-Ohio then

<sup>&</sup>lt;sup>3</sup> Summary of the Commission's Opinion and Order of September 28, 2000 in the Columbus Southern Power Company and Ohio Power Company Electric Transition Plan Cases, esp. at 10-18.

calculates a common energy charge for all customers in the group to recover this				
allocated cost. Under the Company's approach, customers with relatively	high			
load factors would be forced to pay for a portion of the 5 CP costs attributa	ble to			
lower-load factor customers.				

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It is a fundamental tenet of ratemaking that if costs are *allocated* on the basis of demand, then they should be *recovered* on the same basis, i.e. through a demand charge, to the greatest extent practicable, otherwise costs will be shifted among customers. Whereas for some customer classes, demand charges cannot be levied because the individual customers do not have demand meters, that is not the case for medium and large non-residential customers which are included in the "GS-2/3/4, SBS, EHG, EHS, SS" grouping – the vast majority of the sales to this grouping is to customers with demand meters; thus, there is no valid excuse for failing to align costs and charges for this grouping.

# Q. Have you calculated an RSR demand charge for this grouping using the RSR revenue requirement proposed by AEP-Ohio?

Yes. I calculated an estimated RSR demand charge using the demand billing determinants provided by AEP-Ohio in the most recent distribution rate case for the demand-billed customers in this grouping. My calculation is presented in Exhibit KCH-1. For the demand-billed customers in the grouping, the estimated RSR demand charge is \$0.739 per kW, as compared to \$.0016948 per kWh proposed by AEP-Ohio for this same grouping.<sup>4</sup>

What is the second modification the Commission should make to the RSR proposal if this concept is approved by the Commission?

A. The Company's proposed RSR revenue requirement is based on an ROE of 10.5% on generation assets. According to Regulatory Research Associates, which tracks utility rate case results, the average ROE awarded to electric utilities in the United States in 2011 was 10.22%. It is not at all clear why a nonbypassable charge such as the RSR - with no clear statutory basis - should be designed to produce a return in the mid-to-upper part of the range of approved ROEs. When AEP-Ohio's generation is favorably priced relative to market, the company is able (and permitted) to earn a return well above average, up to the threshold of a "significantly excessive" return. With the Company's generation now unfavorably priced relative to market, and the Company seeking revenue stability through a nonbypassable charge, symmetry and equity dictate that such a charge, if approved, should target a revenue requirement calculated using an ROE in the lower end of the reasonable range. I recommend that if the Commission approves a version of the RSR, it should modify the revenue requirement to set it at the lower end of the reasonable range for ROE.

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# Capacity Charge to CRES Providers for Shopping Customers

What is AEP proposing with respect to the price of capacity sold to CRES 18 Q. providers for shopping customers?

As explain by Mr. Allen, AEP-Ohio is proposing a two-tiered capacity Α. pricing mechanism pursuant to which all load of Ohio Power served by a CRES provider would be charged either \$145.79/MW-day (Tier 1) or \$255.00/MW-day (Tier 2). There would be a set-aside of Tier 1 priced capacity for 10,066,000

<sup>&</sup>lt;sup>4</sup> Exhibit DMR-3.

l	MWh (approximately 21%) of Ohio Power's retail load in 2012; 14,995,000
2	MWh (approximately 31%) in 2013; and 19,780,000 MWh (approximately 41%)
3	in 2014 continuing through May of 2015.

A.

Further, the availability of Tier 1 pricing would be restricted by customer class. Approximately 30% would be reserved for Residential customers, 30% for Commercial customers, and 40% for Industrial customers.

# Q. Do you have any recommendations concerning the Company's proposed twotiered capacity pricing mechanism?

Yes. If the two-tiered approach is adopted, I recommend modifying the rationing mechanism to make it more efficient. According to Exhibit WAA-1, as of March 1, 2012, the Tier 1 allocation proposed by AEP-Ohio for both the Commercial and Industrial classes was already over-subscribed, while the Residential allocation was significantly under-subscribed – even after taking into consideration pending and noticed intentions to switch.

It strikes me as unreasonable and inefficient to require customers who are already shopping to pay Tier 2 prices while Tier 1 pricing remains unutilized. A preferable alternative is to permit Tier 1 pricing for those customers who were already shopping on the date of the Commission's February 23, 2012 Entry, irrespective of class; further, it would be reasonable for those customers who had pending and noticed intentions to switch as of this cutoff date to be next in line for Tier 1 pricing, irrespective of class. Finally, to the extent that class set-asides are considered desirable, such allocations could be applied on a going-forward basis with respect to the remaining Tier 1 pricing.

1		The use of the February 23 cutoff date is consistent with AEP-Ohio's
2		alternative proposal in its Motion dated February 27, 2012, filed in Case No. 10-
3		2929-EL-UNC, subsequent to the Commission's February 23 Entry. In that
4		Motion, the Company indicated that allowing Tier 1 pricing for those customers
5		who were already shopping or had provided a switch request by February 23 was
6		a "perfect compromise," albeit as an interim solution. I agree with the
7		Company's statement in that case that the use of a cut-off date tied to the
8		Commission's February 23, 2012 Entry is a reasonable line of demarcation if a
9		two-tiered capacity pricing regime is adopted.
10	Q.	How does your recommended approach impact the Tier 1 tranches proposed
11		by AEP-Ohio?
12	A.	As noted above, the Tier 1 availability proposed by AEP-Ohio
13		corresponds to about 21% of load effective June 1, 2012; 31% of load effective
14		January 1, 2013; and 41% of load effective January 1, 2014 through May 31,
15		2015.
16		If all customers who were shopping on February 23, 2012 are included in
17		Tier 1, as I am recommending, it would require expanding the first tranche from
18		21% to about 26%, based on the March 1, 2012 switching information provided in
19		Exhibit WAA-1. Similarly, if all customers who had switches pending or had
20		given notice on February 23, 2012 were permitted Tier 1 pricing in the second
21		tranche (effective January 1, 2012), as I further recommend, the second tranche
22		would need to be expanded from 31% to about 37%. These modifications are

summarized in Exhibit KCH-2.

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Q. On page 54 of its Order issued December 14, 2012 conditionally approving
the ESP 2 Stipulation, the Commission stated that Tier 1 set-asides should
accommodate the load of any community that approved a governmental
aggregation program in the November 2011 election, so long as the necessary
process in completed by December 31, 2012. How does your proposal
respond to this condition?

In its Modified ESP 2 proposal, AEP-Ohio provides that in order to support governmental aggregation initiatives, non-mercantile customers in communities that approved a governmental aggregation program in the November 8, 2011 election or prior elections shall be awarded additional energy allotments of Tier 1 priced capacity in 2012 even if the level of Tier 1 set-aside has been exceeded. I do not propose to alter this provision.

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#### **Distribution Investment Rider**

## Q. What has AEP proposed with respect to a Distribution Investment Rider?

As explained in Mr. Allen's direct testimony, the Distribution Investment
Rider ("DIR") would allow recovery of carrying costs on incremental distribution
plant. The carrying charge rate would include elements to allow the Company an
opportunity to earn a return on and of plant in service associated with distribution
net investment associated with FERC Plant Accounts 360-374, as well as recover
associated income taxes, property taxes, and commercial activity taxes.<sup>5</sup>

## Q. What justification does AEP offer for the DIR?

<sup>&</sup>lt;sup>5</sup> Direct testimony of William A. Allen, p. 9.

1	A.	According to Mr. Allen, the DIR mechanism and associated cost recovery
2		can allow the Company to reduce the frequency of base distribution rate cases.
3		Mr. Allen states that the DIR would benefit customers of AEP-Ohio by providing
4		a streamlined approach to recovery of costs associated with distribution
5		investments which will encourage investment that can improve reliability.
6	Q.	What is your assessment of AEP's proposal to adopt a DIR?
7	A.	I recommend that the proposed DIR be rejected. Investing in and
8		maintaining the distribution system is a fundamental responsibility for a utility
9		distribution company such as AEP-Ohio. In carrying out this responsibility,
10		utilities are entitled to an opportunity to recover their prudently-incurred costs.
11		However, a utility should not be granted a rider mechanism, such as the proposed
12		DIR, simply to do its job. In fact, there are significant hazards with such an
13		approach. Rather than adopting the DIR, the incremental costs that AEP wishes to
14		recover through this proposed rider are best considered in the overall context of
15		the utilities' total distribution revenues, expenses, and return on distribution rate
16		base. The best forum for such consideration is a distribution rate case.
17	Q.	If, despite your recommendation to reject it, the Commission approves a DIR
18		mechanism, should the mechanism proposed by AEP-Ohio be modified?
19	A.	Yes. The DIR mechanism proposed by AEP-Ohio is flawed in that it fails
20		to take proper account of Accumulated Deferred Income Taxes ("ADIT"). If a
21		DIR mechanism is approved by the Commission, it should be modified to reflect

incremental ADIT as a credit against distribution net plant in the calculation of

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the DIR charge.

£	Q.	Please	explain.
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As proposed by the Company, and illustrated in Exhibit WAA-5, the DIR rate would be calculated by applying a carrying charge to the change in distribution net plant that has occurred since August 31, 2010 (i.e. distribution plant minus accumulated depreciation). This metric appears intended to track approximate changes in rate base, but fails to do so reasonably because it omits ADIT, which is an important deduction against rate base. All things being equal, ADIT reduces the cost to customers of utility investment in incremental plant.

# How does ADIT reduce the cost to customers of utility investment in incremental plant?

ADIT is booked to take account of the timing difference between accelerated depreciation used by utilities for income tax purposes and book depreciation used for ratemaking. Generally, the tax benefits of accelerated depreciation are not passed through directly to ratepayers; instead, according to the conventions of income tax normalization, the benefit of a utility's accumulated deferred income tax is viewed as a source of zero-cost capital to the utility as part of the ratemaking process. Consequently, ADIT is booked as a credit against rate base, thereby reducing revenue requirements for customers.

# Q. What are the implications of excluding ADIT from the calculation of the DIR?

Failure to recognize ADIT in the DIR calculation would result in an overrecovery of distribution costs from customers. While, by itself, this is sufficient cause to modify AEP-Ohio's proposal, it is important to recognize that the overrecovery of distribution costs would be exacerbated when bonus tax depreciation is taken into account.

#### Q. What is bonus tax depreciation?

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Bonus tax depreciation refers to a greatly accelerated tax deduction for depreciation that has been permitted pursuant to several statutes signed into law in recent years to stimulate the economy. For example, bonus tax depreciation was permitted in 2008 and 2009 pursuant to the Economic Stimulus Act of 2008 and the American Recovery and Reinvestment Act of 2009. Generally, these acts permitted a first-year depreciation tax deduction equal to 50 percent of the cost of qualified property. According to the provisions of the American Recovery and Reinvestment Act of 2009, bonus tax depreciation was initially scheduled to end on December 31, 2009.

### Q. Was bonus tax depreciation extended?

Yes. Bonus tax depreciation was been extended by the passage of two new pieces of legislation. First, on September 27, 2010, the Small Business Jobs Act was signed into law. This act extended 50 percent bonus tax depreciation through December 31, 2010. Then, on December 17, 2010, President Obama signed into law the Tax Relief, Unemployment Insurance and Job Creation Act of 2010. This act increased bonus tax depreciation from 50 percent to 100 percent for qualified property acquired and placed into service on or after September 9, 2010 through December 31, 2011. In addition, 50 percent bonus tax depreciation was extended from January 1, 2012 through December 31, 2012.

# Q. How does bonus tax depreciation normally impact ratemaking for regulated utilities?

Bonus tax depreciation is a form of accelerated tax depreciation; therefore, it affects rates through the same mechanics as standard accelerated depreciation, i.e., by reducing rate base due to increased ADIT. However, because the tax deduction for bonus depreciation is so large, i.e., 50% to 100% of the cost of the qualifying asset, the impact of bonus tax depreciation on ADIT in the years immediately following the placement of the qualifying plant into service is much more significant than occurs under standard accelerated tax depreciation.

Consequently, the beneficial impact on customer rates is much more significant as well.

The failure of AEP-Ohio's proposed DIR mechanism to take account of ADIT would unfairly enrich the Company at the expense of customers by depriving customers of the benefits of bonus tax depreciation as generally recognized in utility ratemaking.

# Q. If a DIR is approved, should other modifications be made besides incorporating the effects of ADIT?

Yes. The DIR mechanism that AEP-Ohio is proposing aggregates the incremental distribution investment in both service territories and calculates an aggregated DIR charge.<sup>6</sup> As such, it appears to be a "back door" attempt to begin to consolidate the rates for distribution service in both territories. There is no good ratemaking or public policy basis for such a treatment. CSP and OP are

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<sup>&</sup>lt;sup>6</sup> See Exhibit WAA-5.

distinct distribution territories with separate rates, which is entirely appropriate considering that the distribution system costs in each territory reflect the underlying embedded costs of providing distribution service to the customers in each territory. It is perfectly reasonable for the cost of providing distribution service to vary among distribution service territories based on the characteristics of the load being served, the geography of the territories being served, including population densities, and the age of the distribution plant. Simply "deeming" incremental costs to be equalized across its territories, as AEP-Ohio is proposing in this case, does not make these costs equal in actual fact.

Simply put, AEP-Ohio's proposal is contrary to the principle of assigning costs on the basis of cost causation. In the normal course of ratemaking, when the costs caused by particular groups of customers cannot readily be segregated from one another, it is necessary to use a reasonable allocation method to allocate cost responsibility among them. However, when costs to a particular group of customers are known with reasonable certainty, it is always preferable to directly assign such costs to the group that is known to cause them rather than construct an allocation scheme. Allocating costs that otherwise can be directly assigned merely takes lucid information and convolutes it.

The large preponderance of AEP-Ohio's distribution costs relate to the recovery of fixed assets that uniquely serve specific geographic territories.

Because each service territory had previously been operated as a separate utility, the unique costs of each territory are already known. Therefore, consistent with the fundamental tenets of cost causation, the costs of each respective service

- territory should continue to be directly assigned to the customers in that territory.
- 2 If a DIR is approved, AEP-Ohio's proposal to aggregate its DIR charges across
- both its service territories should be rejected.
- 4 Q. Does this conclude your direct testimony?
- 5 A. Yes, it does.

#### CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing Direct Testimony of Kevin C. Higgins on behalf of The Kroger Co. was served via electronic mail upon counsel for all parties of record in this case, on this 4<sup>th</sup> day of May 2012.

Daniel.Shields@puc.state.oh.us Tammy.Turkenton@puc.state.oh.us Jodi.Bair@puc.state.oh.us Bob.Fortney@puc.state.oh.us Doris.McCarter@puc.state.oh.us Stephen.Reilly@puc.state.oh.us Werner.Margard@puc.state.oh.us William.Wright@puc.state.oh.us Thomas.Lindgren@puc.state.oh.us john.jones@puc.state.oh.us dclark1@aep.com grady@occ.state.oh.us keith.nusbaum@snrdenton.com kpkreider@kmklaw.com misatterwhite@aep.com ned.ford@fuse.net pfox@hilliardohio.gov ricks@ohanet.org stnourse@aep.com cathy@theoec.org dsullivan@nrdc.org aehaedt@jonesday.com dakutik@jonesday.com haydenm@firstenergycorp.com dconway@porterwright.com cmoore@porterwright.com ilang@calfee.com lmcbride@calfee.com talexander@calfee.com etter@occ.state.oh.us grady@occ.state.oh.us small@occ.state.oh.us cynthia.a.fonner@constellation.com David.fein@constellation.com Dorothy.corbett@duke-energy.com Amy.spiller@duke-energy.com dboehm@bkllawfirm.com

mkurtz@bkllawfirm.com henryeckhart@aol.com laurac@chappelleconsulting.net whitt@whitt-sturtevant.com thompson@whitt-sturtevant.com sandy.grace@exeloncorp.com christopher.miller@icemiller.com asim.haque@icemiller.com gregory.dunn@icemiller.com mhpetricoff@vorys.com smhoward@vorys.com mjsettineri@vorys.com lkalepsclark@vorys.com bakahn@vorys.com Gary.A.Jeffries@dom.com Stephen.chriss@wal-mart.com dmeyer@kmklaw.com holly@raysmithlaw.com barthroyer@aol.com philip.sineneng@thompsonhine.com carolyn.flahive@thompsonhine.com terrance.mebane@thompsonhine.com cmooney2@columbus.rr.com drinebolt@ohiopartners.org trent@theoec.org nolan@theoec.org gpoulos@enernoc.com emma.hand@snrdenton.com doug.bonner@snrdenton.com clinton.vince@snrdenton.com sam@mwncmh.com joliker@mwncmh.com fdarr@mwncmh.com jestes@skadden.com paul.wight@skadden.com dstahl@eimerstahl.com aaragona@eimerstahl.com

ssolberg@eimerstahl.com tsantarelli@elpc.org ricks@ohanet.org tobrien@bricker.com myurick@taftlaw.com zkravitz@taftlaw.com jejadwin@aep.com msmalz@ohiopovertylaw.org jmaskovyak@ohiopovertylaw.org todonnell@bricker.com cmontgomery@bricker.com Imcalister@bricker.com mwarnock@bricker.com gthomas@gtpowergroup.com wmassey@cov.com Elizabeth.watts@duke-energy.com bmcmahon@emh-law.com iudi.sobecki@DPLINC.com Randall.griffin@DPLINC.com malina@wexlerwalker.com jkooper@hess.com kguerry@hess.com afreifeld@viridityenergy.com swolfe@viridityenergy.com korenergy@insight.rr.com sasloan@aep.com

Dane.Stinson@baileycavalieri.com cendsley@ofbf.org bpbarger@bcslawyers.com OhioESP2@aep.com kaelber@buckleyking.com walter@buckleyking.com Jeanne.kingery@duke-energy.com jmclark@vectren.com sbruce@oada.com rsugarman@keglerbrown.com mchristensen@columbuslaw.org rjhart@hahnlaw.com rremington@hahnlaw.com djmichalski@hahnlaw.com arthur.beeman@snrdenton.com dan.barnowski@snrdenton.com matt@matthewcoxlaw.com toddm@wamenergylaw.com ssalamido@cloppertlaw.com kwatson@cloppertlaw.com rburke@cpv.com bkelly@cpv.com eisenstatl@dicksteinshapiro.com lehfeldtr@dicksteinshapiro.com kinderr@dicksteinshapiro.com callwein@wamenergylaw.com

Mark S. Yurick

The Kroger Co. PUCO Case No. 11-346-EL-SSO

### Comparison of AEP-Ohio and Kroger Proposals for Rate Design of the Retail Stability Rider

Calculation of AEP Proposed Retail Stability Rider

Carculation of AET Troposed Retail Stability	Niuei					
Description		Residential	GS-1, FL	GS-2/3/4/, SBS, EHG, EHS, SS	AL/OL, SL	Total
			00 1112	2110, 2110, 00	ZILFOL, GL	Total
5CP Demand	CSP	2,030	65	2,356	_	
	OPCo	1,856	62	2,983	_	
	Total	3,886	127	5,339	-	9,352
Allocation Percentage		41.55%	1.36%	57.09%	0.00%	
Class Allocation of Rev Requirement		\$39,350,321	\$1,286,024	\$54,063,655	\$0	\$94,700,000
All Metered MWhs	CSP	7,470,811	369,557	13,267,661	98,971	
	OPCo	7,335,378	383,767	18,631,190	125,665	
	Total	14,806,189	753,324	31,898,851	224,636	47,683,000
Proposed RSR Rate \$/kWh		\$0.002658	\$0.0017071	\$0.0016948	\$0.0000000	\$0.0019860
Proposed Collection		\$39,350,409	\$1,285,999	\$54,062,173	\$0	\$94,699,868

Kroger Recommended Method of Calculating the Retail Stability Charge for the Demand Billed Rate Group

The ogo: Iteraminates (New York of Carlet	nating the Ketan Stability Charge for the	Demand Dined Rate Group	
		GS-2/3/4/, SBS,	
Description		EHG	<u>Total</u>
5CP Demand	CSP	2,356	
	OPCo	2,983	
	Total	5,339	5,339
Allocation Percentage		57.09%	
Class Allocation of Rev Requirement		\$54,063,655	\$94,700,000
Class Allocation Exclusive of Non-Demar	nd Billed Classes	\$53,103,222	,
All Metered kWs	CSP	30,710	
	OPCo	41,107	
	Total	71,817	71,817
Estimated RSR Rate \$/kW		\$0.7390	\$1,3186374
Proposed Collection		\$53,072,437	\$94,700,000

Data Sources: AEP Exhibit DMR-4 & Schedule E-4, Case No. 11-351-EL-AIR

The Kroger Co. PUCO Case No. 11-346-EL-SSO

# Comparison of AEP-Ohio and Kroger Tier 1 Capacity Allocation Proposals

Load Switching Summary (% of Total AEP Load)

Zead Switching Sammary (70 or Total TEEL Board)		
		Switched, Pending
	Switched Load	& Noticed Load
	as of Mar 1, 2012	as of Mar 1, 2012
Residential	8.43%	9.54%
Commercial	41.44%	48.09%
Industrial	28.10%	49.70%

#### AEP Proposed Tier 1 Tranches

	2012	2013
AEP Set Aside for Tier 1 Priced Capacity (MWhs):	10,066,000	14,995,000
Set Aside for Tier 1 Priced Capacity (% of total load):	21%	31%
Total Connected AEP Load:	47,933,333	48,370,968

## Kroger Modification to Tier 1 Tranches Based on Switched Load as of March 1, 2012

		Switched, Pending
	Switched Load	& Noticed Load
	as of Mar 1, 2012	as of Mar 1, 2012
Shopping Load % of Total:	26%	37%
Total Shopping Load MWhs:	12,501,013	17,756,982

# <u>Tier 1 Unutilized Capacity Based on Switched, Pending & Noticed Load as of</u> <u>Mar 1, 2012 - per AEP Proposal</u>

	1-Mar-12 <b>21%</b>	2013 <b>31%</b>	2014/2015 <b>41%</b>
Residential 1	12.57%	15.57%	18.57%
Commercial	-20.44%	-17.44%	-14.44%
Industrial	-7.10%	-3.10%	0.90%

# <u>Tier 1 Unutilized Capacity Based on Switched, Pending & Noticed Load as of</u> <u>Mar 1, 2012 - per Kroger Proposal</u>

	1-Mar-12 <b>26%</b>	2013 <b>37%</b>	2014/2015 <b>41%</b>
Residential 1	0.00%	0.00%	1.20%
Commercial	0.00%	0.00%	1.20%
Industrial	0.00%	0.00%	1.60%

<sup>&</sup>lt;sup>1</sup> Does not include 2012 Governmental Aggregation load that may be accommodated above this cap.

Data Sources: Direct Testimony of William A. Allen, p.7, Table 1 & Exhibit WAA-1

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Case No(s). 11-0346-EL-SSO, 11-0348-EL-SSO, 11-0349-EL-AAM, 11-0350-EL-AAM

Summary: Testimony Direct Testimony of Kevin C. Higgins on behalf of The Kroger Company electronically filed by Mark Yurick on behalf of The Kroger Company