

BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of)	
Columbus Southern Power Company)	
and Ohio Power Company for Authority)	Case No. 11-346-EL-SSO
to Establish a Standard Service Offer)	Case No. 11-348-EL-SSO
Pursuant to 4928.143, Ohio Revised)	
Code, in the Form of an Electric)	
Security Plan.)	
)	
In the Matter of the Application of)	
Columbus Southern Power Company)	Case No. 11-349-EL-AAM
and Ohio Power Company for Approval)	Case No. 11-350-EL-AAM
of Certain Accounting Authority.)	

**DIRECT TESTIMONY OF ROGER R. GEIGER
ON BEHALF OF NFIB/OHIO**

(May 4, 2012)

BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of	:	
Columbus Southern Power Company	:	
and Ohio Power Company for Authority	:	Case No. 11-346-EL-SSO
to Establish a Standard Service Offer	:	Case No. 11-348-EL-SSO
Pursuant to 4928.143, Ohio Revised	:	
Code, in the Form of an Electric	:	
Security Plan	:	

In the Matter of the Application of	:	
Columbus Southern Power Company	:	Case No. 11-349-EL-AAM
and Ohio Power Company for Approval	:	Case No. 11-350-EL-AAM
of Certain Accounting Authority	:	

**DIRECT TESTIMONY OF ROGER R. GEIGER
ON BEHALF OF NFIB/OHIO**

1 **I. INTRODUCTION.**

2 **Q. Please state your name and business address..**

3 A. Roger R. Geiger. 10 West Broad Street, Suite 2450, Columbus, Ohio 43215.

4 **Q. By whom are you employed and in what capacity?**

5 I am employed as Vice President and Executive Director of the Ohio chapter of
6 the National Federation of Independent Business ("NFIB/Ohio").

7 **Q. Please describe your educational background.**

8 A. I graduated from the Franciscan University of Steubenville, in Steubenville, Ohio,
9 with a Bachelors of Arts in Political Science and History in 1983, and received a Masters
10 of Public Administration from The Ohio State University in 1986.

11 **Q. What is NFIB?**

1 NFIB is a nonprofit, nonpartisan organization dedicated to representing the voice
2 of small and independent businesses. NFIB/Ohio currently has over 24,000 members
3 statewide, ranging from large corporations to small sole-proprietorships; however, the
4 vast majority of NFIB/Ohio members employ twenty-five or fewer and have annual gross
5 revenues of less than one million dollars. In my over two decades with NFIB/Ohio, I
6 have worked with thousands of small-business owners acting as their advocate in order to
7 help make their voice heard at the Statehouse and throughout the State of Ohio.

8 **Q. Have you previously testified before the Commission?**

9 A. Yes, once, in the AEP-Ohio Capacity Charge Proceeding, Case No. 10-2929-EL-UNC.

10 **Q. Why are you offering testimony in this proceeding?**

11 A. In the months following the Opinion and Order of the Public Utilities Commission
12 of Ohio (“PUCO” or “Commission”) in December 2011, we received a large volume of
13 calls, as well as many emails, from our members in the AEP-Ohio service territory. They
14 were upset over the recent rate changes resulting in substantial increases to their
15 electricity costs—at least one of which claimed an increase was as high as nearly three
16 hundred percent.

17 **Q. Please explain the purpose of your testimony.**

18 A. The purpose of my testimony is to relay the concerns of our members—and those
19 of the hundreds of thousands of small-business owners throughout the state—to the
20 Commission. In the last few months, NFIB/Ohio has received dozens of calls, emails,
21 and questions from our membership in the AEP-Ohio service territory. These are real
22 business owners, facing significant increases in their AEP-Ohio monthly bills that,
23 frankly, threaten the jobs of hardworking Ohioans. And that’s not something NFIB/Ohio

1 takes lightly.

2 It is our position as an organization—and the position of our over 24,000
3 members—that a competitive marketplace can function only when free market principles
4 are allowed to work. And though Ohio may not yet have a truly competitive marketplace
5 as of today, such a deregulated arena was the stated goal of the legislature over a decade
6 ago. NFIB/Ohio endorsed that plan nearly thirteen years ago, and continues to support a
7 rate structure that will help achieve competitive electricity service here in Ohio.

8 I offer the perspective of our members as to the effects of AEP-Ohio's rates on the
9 businesses that they own, operate and serve. I am not a lawyer; I am not an economist;
10 and I am not an analyst with a Ph.D. What I am is a leading advocate for small-business
11 owners throughout Ohio to convey to the Commission exactly how AEP-Ohio's rates
12 influence job creation and the economy here in Ohio. That is not something that can be
13 measured by technical lingo, complex formulas, or the opinions of highly paid analysts.
14 That is something measured in the everyday consequences of this potential increase upon
15 the members of NFIB/Ohio that I am representing, and upon them as Ohio's leading job
16 creators and those they employ.

17 **II. IMPACT ON SMALL BUSINESSES.**

18 **Q. What has been the impact on your members of the AEP-Ohio rates currently under**
19 **reassessment by the Commission?**

20 **A.** In a word, harmful. My staff and I have spoken with dozens of NFIB/Ohio
21 members throughout the AEP-Ohio service territory, and all of them have serious
22 concerns that these significant and disparate rate increases will have detrimental impact
23 on their business. With market-based electric rates at historic lows, the Commission's

1 recent decision seemed to have the opposite effect, disproportionately driving up costs on
2 small-business owners. At a time when Ohio is rebuilding from a nationwide economic
3 recession, it seemed like a bad time to be increasing costs to the creators of nearly two
4 out of every three jobs in the State. NFIB/Ohio believes that small businesses are the
5 backbone of our economy and their interests are just as important as their larger
6 counterparts. As such, NFIB/Ohio wholeheartedly welcomed the Commission's February
7 2012 Entry on the reconsideration of the AEP-Ohio rate plan. Despite the Commission's
8 reconsideration, however, the disparate impact felt by Ohio's small businesses has already
9 taken its toll on the Ohio job market.

10 **Q. Can you provide any examples of this impact felt by small business?**

11 A. Certainly. Doug Leuthold, an NFIB member and the owner of a small business in
12 Bucyrus, Ohio, Advanced Fiber Technology which employs of nineteen individuals. His
13 company saw its month-to-month electric bill climb from \$5,549.25 for 331,800
14 kilowatt/hours ("KWH") to \$13,546.21 for 282,600 KWH—an over two-hundred and
15 eighty percent increase per KWH, despite having less usage. The total bill over that
16 period went from \$25,192.31 to \$30,292.86—an increase of twenty percent. Given his
17 company's yearly average usage, this represents a roughly \$124,000 per year increase.
18 Having to compete in a truly competitive marketplace, Advanced Fiber Technology is
19 unable to adjust its prices without effectively pricing itself completely out of reach of
20 likely customers. As a result, Mr. Leuthold has postponed filling three positions at his
21 business, pending resolution by the Commission of this rate proceeding. A letter received
22 from Mr. Leuthold (RRG 001) and the AEP-Ohio invoices referred to above (RRG 002-
23 RRG 005) are appended to my Direct Testimony.

1 Then there is Kelly Moore, an NFIB member in Zanesville, Ohio, and CFO of
2 GKM Auto Parts, Inc., a business that employs of twenty-three individuals. At her four
3 locations, her business has experienced increases in its electricity invoices ranging from a
4 low of twenty-one percent to a high of thirty-six percent. As a result, Mrs. Moore has
5 been forced to look at possibly moving her business or eliminating a part-time summer
6 position to absorb the increase without passing it along to her customers. Once again,
7 Mrs. Moore operates her business in a competitive marketplace, so she runs the risk of
8 losing customers if she decides to raise her prices in order to pass these costs along to her
9 customers. Attached to my testimony is a letter received by NFIB/Ohio from Mrs. Moore
10 (RRG 006-RRG 007), along with the referenced AEP-Ohio invoices (RRG 008-015).

11 Thirdly, Jerry Miller is an NFIB member who owns a small manufacturing
12 business near Mansfield, Ohio. In December of 2011, his electricity usage cost him
13 \$0.097/KWH. In February of 2012, that figure rose to \$0.123/KWH, representing a
14 twenty-seven percent increase. See, (RRG 016-RRG 017) attached to my testimony.
15 While many believe Ohio has opportunities to once again become a leader in
16 manufacturing, Mr. Miller, and other small business owners like him throughout the state,
17 cannot recognize those opportunities with such increases in his costs of doing business.

18 **Q. Are these the only examples of the impacts felt by your members?**

19 A. No. These examples are just the tip of the iceberg. My staff and I have heard
20 from numerous other small-business owners struggling to manage their energy costs.
21 But, as you see from their attached letters and billing information, they represent the
22 drastic effects these rate increases have had on small-businesses in the AEP-Ohio
23 territory. And while these rates have since been withdrawn, pending resolution by this

1 Commission, our members are facing an uncertainty about their ability to not only
2 maintain and create jobs, but also to stay in business altogether. Simply put, the
3 escalating costs of doing business threaten the continued existence and vitality of our
4 small-business owner members.

5 **III. COMPETITIVE RATES FOSTER FREE MARKET PHILOSOPHIES.**

6 **Q. Please explain NFIB/Ohio's position as it relates to a competitive electric**
7 **marketplace.**

8 A. NFIB/Ohio has supported making Ohio a competitive state for electric service
9 since the late 1990's. It was our position then, and it is our position now, that free
10 markets foster true competition and that government intervention should be limited to
11 only what is necessary. Unfortunately, AEP-Ohio's actions since then call into question
12 whether or not they have embraced the General Assembly's plan. In a competitive
13 marketplace, costs are not seamlessly passed onto customers. Rather, NFIB/Ohio
14 members, and small-business owners throughout the state, do not have the luxury of
15 adjusting the market to their costs—they must adjust their costs to the market. That
16 involves cutting costs and eliminating inefficiencies if that individual business wants to
17 survive in the marketplace.

18 I fully and readily acknowledge that electric service in Ohio, as it stands today, is
19 not truly as competitive as the general free market and, therefore, the Commission plays a
20 key role in ensuring that rates are set in such a manner so as to not discriminate against
21 individual classes or from electric service provider to another service provider. But in a
22 world where small businesses survive on razor-thin margins and do so without any
23 guarantee of profitability, it becomes frustrating that AEP-Ohio seeks the certainty of an

1 annual double-digit ROE during the transition period to an open, competitive
2 marketplace. No small business in this state operates under such financial security or
3 certainty. Instead, each business owner must become more efficient and discover new
4 innovations to become more profitable. By allowing AEP-Ohio to lean on the crutch of
5 financial certainty of a double digit guaranteed rate of return, the Commission is, in
6 effect, discouraging that same innovation and those same efficiencies from AEP-Ohio.

7 **Q. What is your recommendation for the Commission in this Proceeding?**

8 A. Aggressively priced rates are the best way to ensure lower prices for customers
9 and guarantee that AEP-Ohio is continuing its shift to a truly open and competitive
10 marketplace. Business, no matter how big or small, must adapt its operation to the
11 market, not the other way around. Of course, NFIB/Ohio recognizes that prices within
12 each individual market do fluctuate. To that end, should the Commission deem that an
13 increase in electric service rates is necessary, we ask that such an increase be spread
14 equally among all users, whether residential, commercial or industrial. Clearly, small-
15 business owners cannot be the sole group asked to bear the burden of any rate increase
16 without serious and detrimental effects on job creation and retention within the AEP-Ohio
17 service territory. Small business creates roughly two out of every three jobs in this state
18 and Ohio cannot recover from the economic downturn of the past few years if small-
19 business owners continue to see the costs of doing business rise disproportionate to their
20 larger counterparts.

21 **Q. Do you have any concluding remarks?**

22 A. I would again like to underscore just how extraordinary NFIB/Ohio's intervention
23 is in this case. While we have been an advocate for small business throughout the state

1 for decades, prior to the Capacity Charge proceeding, we had never sought to intervene as
2 a party to a case before the Commission. Our unprecedented involvement in these two
3 cases emphasizes the importance of the Commission's decision to Ohio's job creators and
4 every individual they employ. It is exactly why we're asking that the Commission allow
5 free market forces to work, and ensure that AEP-Ohio's rates be set at a competitive level
6 in the electric service market for small commercial users and business owners.

7 **Q. Does this conclude your testimony?**

8 **A.** Yes it does.

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing DIRECT TESTIMONY OF ROGER R. GEIGER ON BEHALF OF NFIB/OHIO was served by electronic mail, this 4th day of May, 2012, upon the following:

Daniel.Shields@puc.state.oh.us
Tammy.Turkenton@puc.state.oh.us
Jodi.Bair@puc.state.oh.us
Bob.Fortney@puc.state.oh.us
Doris.McCarter@puc.state.oh.us
Stephen.Reilly@puc.state.oh.us
Werner.Margard@puc.state.oh.us
William.Wright@puc.state.oh.us
Thomas.Lindgren@puc.state.oh.us
john.jones@puc.state.oh.us
dclark1@aep.com
grady@occ.state.oh.us
keith.nusbaum@snrdenton.com
kpkreider@kmklaw.com
mjsatterwhite@aep.com
ned.ford@fuse.net
pfox@hilliardohio.gov
ricks@ohanet.org
stnourse@aep.com
cathy@theoec.org
dsullivan@nrdc.org
aehaedt@jonesday.com
dakutik@jonesday.com
haydenm@firstenergycorp.com
dconway@porterwright.com
cmoore@porterwright.com
jlang@calfee.com
lmcbride@calfee.com
talexander@calfee.com
etter@occ.state.oh.us
grady@occ.state.oh.us
small@occ.state.oh.us
cynthia.a.fonner@constellation.com
David.fein@constellation.com
Dorothy.corbett@duke-energy.com
Amy.spiller@duke-energy.com
dboehm@bkllawfirm.com
mkurtz@bkllawfirm.com
ricks@ohanet.org
tobrien@bricker.com

henryeckhart@aol.com
laurac@chappelleconsulting.net
whitt@whitt-sturtevant.com
thompson@whitt-sturtevant.com
sandy.grace@exeloncorp.com
christopher.miller@icemiller.com
asim.haque@icemiller.com
gregory.dunn@icemiller.com
mhpeticoff@vorys.com
smhoward@vorys.com
mjsettineri@vorys.com
lkalepsclark@vorys.com
bakahn@vorys.com
Gary.A.Jeffries@dom.com
Stephen.chriss@wal-mart.com
dmeyer@kmklaw.com
holly@raysmithlaw.com
barthroyer@aol.com
philip.sineneng@thompsonhine.com
carolyn.flahive@thompsonhine.com
terrance.mebane@thompsonhine.com
cmooney2@columbus.rr.com
drinebolt@ohiopartners.org
trent@theoec.org
nolan@theoec.org
gpoulos@enernoc.com
emma.hand@snrdenton.com
doug.bonner@snrdenton.com
clinton.vince@snrdenton.com
sam@mwncmh.com
joliker@mwncmh.com
fdarr@mwncmh.com
jestes@skadden.com
paul.wight@skadden.com
dstahl@eimerstahl.com
aaragona@eimerstahl.com
ssolberg@eimerstahl.com
tsantarelli@elpc.org
callwein@wamenergylaw.com
malina@wexlerwalker.com

jbentine@taftlaw.com
myurick@taftlaw.com
zkraivitz@taftlaw.com
jejadwin@aep.com
msmalz@ohiopoveritylaw.org
jmaskovyak@ohiopoveritylaw.org
todonnell@bricker.com
cmontgomery@bricker.com
lmcaster@bricker.com
mwarnock@bricker.com
gthomas@gtpowergroup.com
wmassey@cov.com
Elizabeth.watts@duke-energy.com
bmcmahon@emh-law.com
judi.sobecki@DPLINC.com
Randall.griffin@DPLINC.com
matt@matthewcoxlaw.com
toddm@wamenergylaw.com
rburke@cpv.com
bkelly@cpv.com
eisenstatl@dicksteinshapiro.com
lehfeldtr@dicksteinshapiro.com
kinder@dicksteinshapiro.com

jkooper@hess.com
kguerry@hess.com
afreifeld@viridityenergy.com
swolfe@viridityenergy.com
korenergy@insight.rr.com
sasloan@aep.com
Dane.Stinson@baileycavalieri.com
cendsley@ofbf.org
bparger@bcslawyers.com
kaelber@buckleyking.com
walter@buckleyking.com
Jeanne.kingery@duke-energy.com
jmclark@vectren.com
sbruce@oada.com
rsugarman@keglerbrown.com
jdaurora@behallaw.com
rjhart@hahnlaw.com
rremington@hahnlaw.com
djnichalski@hahnlaw.com
arthur.beeman@snrdenton.com
dan.barnowski@snrdenton.com

/s/ Roger P. Sugarman
Roger P. Sugarman



ADVANCED FIBER TECHNOLOGY

27 April 2012

NFIB

Jacob Larger
10 West Broad Street
Suite 2450
Columbus, Ohio 43215

Re: AEP Ohio Acct. 073-086-831-0-6 / AEP Modified ESP 11-346-EL-SSO

Dear Mr. Larger:

Advanced Fiber Technology is a small business in Bucyrus, Ohio that converts wastepaper into insulation and for fiber additives in various other products such as roof coatings, asphalt paving, etc. We are served by AEP Ohio and AEP Retail as our CRES.

The AEP Ohio portion (Distribution) of our 23 January 2012 invoice went from \$0.0167 per Kwh in 19 December 2011 to \$0.0479 per Kwh or a multiplier of 2.9X greater. The difference is \$0.0312 per Kwh. We purchase slightly over 4 million Kwh per year in our manufacturing operation. Using round numbers the annual impact on Advanced Fiber Technology is a minimum additional \$124,000 per year. Our average annual manufacturing employee cost including all benefits, payroll taxes, etc. is slightly under \$40,000 so this impact is the same as slightly more than 3 employees.

Further analysis, since there is no detail on the monthly invoice to provide any clarity as to the nature of the increases or cost elements, attributed a major portion of the increase to the Demand Charge which went from \$1.98 per KW up to \$3.76 per KW or a 1.9X increase. I understand Demand Charge increase was from a prior PUCO approved action that coincided with ESP implementation date. Our 2011 monthly demand averaged 1,007 KW resulting in an annual increase of \$21,500 of the \$124,000 with the balance resulting from various new riders which compounds the Demand Charge impact.

The overall increase to our company is 2.9X per Kwh which is extremely excessive in my opinion. Think of this as \$4 gasoline going almost to \$12 per gallon. Not a very good thought.

We currently have 19 employees and would normally be staffed at 22. Thus the impact of the proposed increase has already had a negative impact on business and our community as I cancelled filling the additional 3 positions pending resolution of the proposed rate hike.

I encourage the Ohio PUCO to fully reject any new riders or changes to riders.

Regards,

Doug Leuthold

Doug Leuthold, President

Service Address:

ADVANCED FIBER
TECHNOLOGY
700 CROSSROADS BLVD
BUCYRUS, OH 44820-1361

Billing Inquiries, Call: 1-888-237-5566

Outage or Service Inquiries, Call:
1-888-710-4237

Pay By Phone: 1-800-611-0964

AEP Ohio Messages

AEP now furnishes Commercial & Industrial
payment histories to credit reporting
agencies.

As a participant in the AEP Ohio Customer
Choice Program, your electric energy is
being supplied by AEP Retail Energy
Partners, LLC. This bill reflects AEP Ohio
charges for distribution of the electric energy
and all electric energy supply charges AEP
has received from your supplier as of the
Billing Date shown on this bill. For questions
about your electric energy supply charges,
please contact AEP Retail Energy Partners,
LLC at 1-866-823-6738. Please note that the
failure to pay charges for competitive retail
electric services (CRES) may result in loss of
these products and services, the
cancellation of your contract with the CRES
provider, and your return to AEP Ohio's
Standard Offer for generation services.

Visit us at www.AEPOhio.comDue date does Not Apply to the previous balance
due

See other side for Important Information



A unit of American Electric Power

Rate Tariff: Medium General Service-841

Page 1 of 2

Account Number	Total Amount Due	Due Date
073-086-831-0-6	\$25,192.31	Jan 10, 2012
Meter Number	Cycle-Route	Bill Date
441202395	13-84	Dec 19, 2011

Previous Charges:

Total Amount Due At Last Billing \$ 5,368.88

Payment 11/30/11 - Thank You -5,368.88

Previous Balance Due \$.00

Current AEP Ohio Charges:

Tariff 841 - Medium General Service 12/15/11

Service Delivery Identifier: 00140060731157420

Distribution Service \$ 5,549.25

Customer Charge 95.47

Current Electric Charges Due \$ 5,644.72

Current AEP Retail Energy Charges (866-823-6738):

Service Delivery Identifier Number: 00140060731157420 12/14/11

Commodity Charge \$ 19,533.07

Admin Fee 14.52

Current Supplier Charges \$ 19,547.89

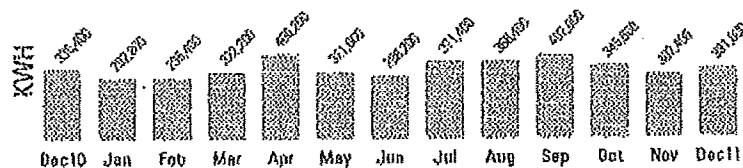
Total Amount Due \$25,192.31

Due Jan 10; Pay \$25,305.20 After This Date

Meter			Service Period		Meter Reading Detail		
Number	From	To	Previous	Code	Current	Code	
441202395	11/14	12/15	3561	Actual	4114	Actual	
Multiplier 600.0000			Metered Usage 331,800 KWH				
441202395	11/14	12/15	0.000	Actual	1.713	Actual	
Multiplier 600.0000			Metered Usage 1,027,800 KW				
441202395	11/14	12/15	501569	Actual	501806	Actual	
Multiplier 600.0000			Metered Usage 142,200 KVARH				
Next scheduled read date should be between Jan 17 and Jan 20							

13 Month Usage History

Total KWH for Past 12 Months is 4,062,600



RRG 003

Send Inquiries To:

PO BOX 24401

CANTON, OH 44701-4401

R-07-441202395

15869-1

Service Address:

ADVANCED FIBER TECHNOLOGY

100 CROSSROADS BLVD

BUCYRUS, OH 44820-1381

Rate Tariff: Medium General Service-841

Page 2 of 2

Account Number	Total Amount Due	Due Date
073-086-831-0-6	\$25,192.31	Jan 10, 2012
Meter Number	Cycle-Route	Bill Date
441202395	13-84	Dec 19, 2011

Month	Total KWH	Days	KWH Per Day	Cost Per Day	Average Temperature
Current	331,800	31	10,703	\$182.09	39°F
Previous	302,400	31	9,755	\$173.19	49°F
One Year Ago	335,400	33	10,164	\$779.96	33°F
Your Average Monthly Usage: 338,550 KWH					

Adjusted Usage 12/11				
	Power Factor	Power Factor Constant	Comp. Meter Multiplier	
Metered Usage	(91.9)	(.9744)		Billing Usage
331,800				331,800 KWH
1,027,800				1,027,800 KW
142,200				142,200 KVARH
Contract Capacity = 1,050.0			High Prev Demand = 1,026.0	

Additional Messages

All AEP Ohio Transmission Customers Are Impacted By This Increase.

The Administrative Fee Reflects An Increase IN The AEP Ohio Transmission Rate.

4,101 megawatts of nominal natural gas capacity has been added to the AEP system since 2005.

Service Address:

ADVANCED FIBER
TECHNOLOGY
100 CROSSROADS BLVD
BUCYRUS, OH 44820-1361

Billing Inquiries, Call: 1-888-237-8866

Outage or Service Inquiries, Call:

1-888-710-4237

Pay By Phone: 1-800-611-0964

AEP Ohio Messages

AEP's distribution rate Case No. 11-351-EL-AIR, resulted in a revenue increase and a new Distribution Asset Recovery Rider which was approved to collect the cost of previous distribution system improvements and expenses.

The Public Utilities Commission of Ohio adopted two agreements that will determine electric generation and distribution rates for AEP-Ohio customers beginning January 1, 2012. AEP's Electric Security Plan (ESP), in Case No. 11-340-EL-SSO, resulted in a merger of Columbus Southern Power and Ohio Power and a transition to a market-based generation rate in 2015.

In Case No. 11-281-EL-FAC, AEP implemented its Fuel Adjustment Clause (FAC) which is the mechanism through which AEP Ohio recovers generation fuel costs and related expenses.

Pursuant to state law, the Universal Service Fund rider rate has been adjusted effective with this bill.

Visit us at www.AEPOhio.com
Due date does Not Apply to the previous balance due
See other side for important information



A unit of American Electric Power

Rate Tariff: Medium General Service-841

Page 1 of 2

Account Number	Total Amount Due	Due Date
073-088-831-0-8	\$30,292.86	Feb 14, 2012
Meter Number	Cycle-Route	Bill Date
441202395	13-84	Jan 23, 2012

Previous Charges:

Total Amount Due At Last Billing \$ 25,192.31

Payment 12/30/11 - Thank You -25,192.31

Previous Balance Due \$.00

Current AEP Ohio Charges:

Tariff 841 -Medium General Service 01/18/12

Service Delivery Identifier: 00140060731157420

Distribution Service \$ 13,548.21

Customer Charge 95.47

Current Electric Charges Due \$ 13,641.88

Current AEP Retail Energy Charges (866-823-6738):

Service Delivery Identifier Number: 00140060731157420 01/17/12

Commodity Charge \$ 16,636.66

Admin Fee 14.52

Current Supplier Charges \$ 16,651.18

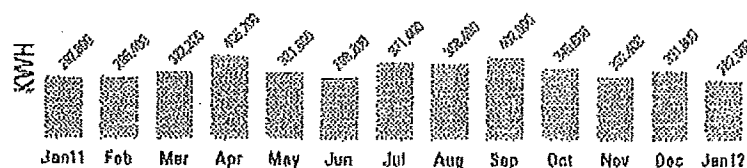
Total Amount Due \$30,292.86

Due Feb 14, Pay \$30,565.69 After This Date

Meter		Service Period		Meter Reading Detail			
Number		From	To	Previous	Code	Current	Code
441202395		12/15	01/18	4114	Actual	4585	Actual
Multiplier 600.0000				Metered Usage 282,600 KWH			
441202395		12/15	01/18	0.000	Actual	1.715	Actual
Multiplier 600.0000				Metered Usage 1,029,000 KW			
441202395		12/15	01/18	501906	Actual	501955	Actual
Multiplier 800.0000				Metered Usage 89,400 KVARH			
Next scheduled read date should be between Feb 15 and Feb 20							

13 Month Usage History

Total KWH for Past 12 Months is 4,058,000



GKM Auto Parts, Inc.

43 Baumont St.
Zanesville, OH 43701
740-452-9957

RRG 006

5/1/12

NFIB

Jacob Larger
10 West Broad Street
Suite 2450
Columbus, Ohio 43215

Re: AEP Ohio Acct. 077-070-136-2-4
AEP Ohio Acct. 071-608-923-2-4
AEP Ohio Acct. 079-681-776-1-3
AEP Ohio Acct. 079-420-455-1-4

Dear Mr. Larger,

GKM Auto Parts, Inc. is a small business which currently employs 23 full-time and part-time employees at 4 retail locations in Muskingum and Coshocton counties. We sell automotive aftermarket parts to the do-it-yourself mechanic and to professional garages, industrial facilities, construction companies, mining operations and various other commercial users. We are a customer of AEP Ohio.

Our annual usage for 2011 was just over 149,000 KWH. The recent significant increase in the per KWH charge for Generation Service, Transmission Service, Distribution Service, and Customer Charge fees resulted in a damaging increase for our business. The spreadsheet below shows the billing period, KWH usage, and total amount of the bill for December 2010/January 2011 in the second column for each account. The third column shows what last year's bill would have been if it had been calculated using this year's per KWH rates (as of 1/11/12). The fourth column shows the percentage of increase.

ACCT NUMBER	BILLING PERIOD/KWH USAGE/TOTAL AMOUNT DUE	TOTAL AMOUNT DUE CALCULATED WITH 2012 KWH USAGE RATES	PERCENTAGE OF INCREASE (ROUNDED)
077-070-136-2-4	12/15/10-1/18/11; 7088 KWH/ \$624.33	\$850.56 (\$0.12 PER KWH)	36%
071-608-923-2-4	12/7/10-1/10/11; 2670 KWH/ \$233.97	\$283.02 (\$0.106 PER KWH)	21%
079-681-776-1-3	12/30/10-1/31/11; 2942 KWH/ \$288.86	\$358.92 (\$0.122 PER KWH)	24%
079-420-455-1-4	12/15/10-1/20/11; 4284 KWH/ \$365.72	\$454.10 (\$0.106 PER KWH)	21%

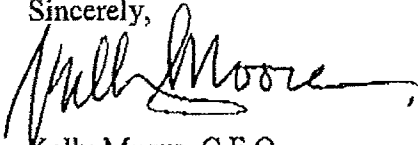
With this increase, electricity will cost GKM Auto Parts an additional \$4100 per year. A part time summer position will be eliminated to absorb this increase without passing it along to our customers.

RRG 007

Our customers grumble about pain at the pump and the increase in the price of petroleum products. A quart of oil on 1/15/12 retailed for only 10% or \$0.30 more than it did on 1/15/11, making that increase seem like a bargain compared to the increase inflicted on small business for electric usage.

We respectfully ask Ohio PUCO to reject any changes to the recent riders, and implementation of new riders, which may impede small business development and/or expansion.

Sincerely,

A handwritten signature in cursive script, appearing to read "Kelly Moore", followed by a horizontal line.

Kelly Moore, C.F.O.

Service Address:

G K M AUTO PARTS INC
43 GERMONT ST
ZANESVILLE, OH 43701-3133

Account Number	Total Amount Due	Due Date
077-070-136-2-4	\$806.89	Feb 9, 2012
Meter Number	Cycle-Route	Bill Date
85033631	13-01	Jan 18, 2012

RRG 008

For Billing, Outage or Service Inquiries,
Call: 1-888-710-4237 ~
Pay By Phone: 1-800-611-0964

AEP Ohio Messages

AEP's distribution rate Case No. 11-351-EL-AIR, resulted in a revenue increase and a new Distribution Asset Recovery Rider which was approved to collect the cost of previous distribution system improvements and expenses.

The Public Utilities Commission of Ohio adopted two agreements that will determine electric generation and distribution rates for AEP Ohio customers beginning January 1, 2012. AEP's Electric Security Plan (ESP), in Case No. 11-348-EL-SSO, resulted in a merger of Columbus Southern Power and Ohio Power and a transition to a market-based generation rate in 2015.

In Case No. 11-281-EL-FAC, AEP implemented its Fuel Adjustment Clause (FAC) which is the mechanism through which AEP Ohio recovers generation fuel costs and related expenses.

Pursuant to state law, the Universal Service Fund rider rate has been adjusted effective with this bill.

Previous Charges:

Total Amount Due At Last Billing \$ 547.78
Payment 01/04/12 - Thank You -547.78
Previous Balance Due \$.00

Current AEP Ohio Charges:

Tariff 215-Medium General Service 01/18/12

Service Delivery Identifier: 00140080770274770

Generation Service \$ 395.85
Transmission Service 60.92
Distribution Service 327.13
Customer Charge 22.79

Current Electric Charges Due

Total Amount Due \$806.69
Due Feb 9, Pay \$822.82 After This Date

Meter Number	Service Period	Meter Reading Detail
Number	From To	Previous Code Current Code
85033631	12/15 01/18	36267 Actual 42886 Actual
Multiplier 1.0000		Metered Usage 6,619 KWH
85033631	12/15 01/18	0.000 Actual 22.240 Actual
Multiplier 1.0000		Metered Usage 22.240 KW
Next scheduled read date should be between Feb 15 and Feb 20		

13 Month Usage History

Total KWH for Past 12 Months is 68,287

KWH	Jan11	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan12
	11,924	11,924	11,924	11,924	11,924	11,924	11,924	11,924	11,924	11,924	11,924	11,924	11,924

Visit us at www.AEPOhio.com

Due date does Not Apply to the previous balance due

See other side for Important Information



A unit of American Electric Power

Month	Total KWH	Days	KWH Per Day	Cost Per Day	Average Temperature
Current	6,619	34	195	\$23.73	34°F
Previous	5,006	30	167	\$18.26	41°F
One Year Ago	7,088	34	208	\$18.36	25°F
Your Average Monthly Usage: 5,691 KWH					

SERVICE AT:

G K M AUTO PARTS INC
43 BEAUMONT ST
ZANESVILLE, OH 43701-3133

For Billing, Outage or
Service Inquiries, Call:

1-888-710-4237

Pay by Phone:

1-800-611-0964

Account Number
077-070-136-2-4

RRG 009

Bill Date 01/18/11

Page 1 of 2

PREVIOUS CHARGES:

Total Amount Due at Last Billing
Payment 01/05/11 - Thank You
Previous Balance

Account Balance	Amount Due
\$ 575.60	
\$ 575.60 CR	
\$.00	\$.00

CURRENT AEP CHARGES (1-888-710-4237):

01/18/11 Tariff 215 - MEDIUM GENERAL SERVICE

Service Delivery Identifier Number: 0014-0060-7702-7477-0

Generation Service

Transmission Service

Distribution Service

Customer Charge

Current AEP Charges Due

\$ 391.20	0.055	
36.74	0.005	
173.48	0.024	
22.91	0.003	
\$ 624.33		\$ 624.33

Total Amount Due \$ 624.33
Due Feb 09, Pay \$636.82 After This Date

USAGE:

Meter Number	Service Period		Meter Reading		Multiplier	Metered Usage
	From	To	Prev CD	Pres CD		
85033631	12/15/10	01/18/11	67980 A	75068 A	1.0000	7088 KWH
85033631	12/15/10	01/18/11		25.668 A	1.0000	25.668 KW

CD - Read Code: A = Actual Reading

34 Billing Days Next Scheduled Read Date 02/16/11

Month	Usage	Month	Usage	Month	Usage	Month	Usage	Month	Usage	Month	Usage
Jan 10	7,262	Mar 10	5,063	May 10	4,783	Jul 10	9,079	Sep 10	7,330	Nov 10	5,953
Feb 10	6,057	Apr 10	4,824	Jun 10	4,090	Aug 10	8,108	Oct 10	4,200	Dec 10	6,321

Average Monthly Usage: 6155 KWH
Net Usage: 7088 KWH
Biltable Usage: 7088 KWH
Total Usage (Past 12 Months): 73860 KWH

Pa ✓ 3250
2/3



OHIO

A unit of American Electric Power

Due date does not
apply to the Previous
Balance Due

See other side for
important information

Service Address:

GKM AUTO PARTS, INC
1320 CHESTNUT ST
DRESDEN, OH 43821-9739

Rate Tariff: Small General Service-211

Account Number	Total Amount Due	Due Date
071-808-923-2-4	\$453.08	Feb 2, 2012
Meter Number	Cycle-Route	Bill Date
225596373	07-11	Jan 11, 2012

Previous Charges:

Total Amount Due At Last Billing	\$	192.32
Late Payment Charge		9.62
Previous Balance Due	\$	201.94

Current AEP Ohio Charges:

Tariff 211 -Small General Service 01/11/12			
Service Delivery Identifier: 00140060757093701	\$	135.01	0.058
Generation Service		22.09	0.009
Transmission Service		80.87	0.034
Distribution Service		13.17	0.005
Customer Charge	\$	251.14	
Current Electric Charges Due		\$453.08	

Total Amount Due

Due Feb 2, Pay \$485.64 After This Date

Due Feb 2, Pay 453.00

Meter			Meter Reading Detail			
Number	Service Period From	To	Previous	Code	Current	Code
225596373	12/07	01/11	9686	Actual	12041	Actual
Multiplier 1.0000			Metered Usage 2,345 KWH			
Next scheduled read date should be between Feb 7 and Feb 10						

For Billing, Outage or Service Inquiries,
Call: 1-800-672-2231

Pay By Phone: 1-800-611-0954

AEP Ohio Messages

AEP's distribution rate Case No. 11-351-EL-AIR, resulted in a revenue increase and a new Distribution Asset Recovery Rider which was approved to collect the cost of previous distribution system improvements and expenses.

The Public Utilities Commission of Ohio adopted two agreements that will determine electric generation and distribution rates for AEP-Ohio customers beginning January 1, 2012. AEP's Electric Security Plan (ESP), in Case No. 11-346-EL-SSO, resulted in a merger of Columbus Southern Power and Ohio Power and a transition to a market-based generation rate in 2015.

In Case No. 11-281-EL-FAC, AEP implemented its Fuel Adjustment Clause (FAC) which is the mechanism through which AEP Ohio recovers generation fuel costs and related expenses.

Pursuant to state law, the Universal Service Fund rider rate has been adjusted effective with this bill.

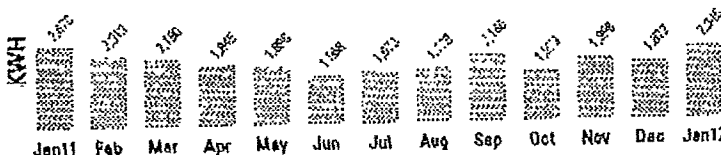
Visit us at www.AEPOhio.com

Due date does Not Apply to the previous balance due

See other side for important information

13 Month Usage History

Total KWH for Past 12 Months is 23,593



Month	Total KWH	Days	KWH Per Day	Cost Per Day	Average Temperature
Current	2,345	35	67	\$7.18	35°F
Previous	1,872	30	62	\$6.41	45°F
One Year Ago	2,670	34	79	\$8.88	25°F
Your Average Monthly Usage: 1,966 KWH					

AEP OHIO
A unit of American Electric Power

AEP OHIO
A unit of American Electric Power

2012-05-01 15:24
SERVICE AT:

GKM AUTO PARTS INC

GKM AUTO PARTS, INC
1320 CHESTNUT ST
DRESDEN, OH 43621

7404555010 >>
For Billing, Usage or
Service Inquiries, Call:
1-800-672-2231
Pay by Phone:
1-800-611-0964

Account Number
071-608-923-2-4

RRG 011

Bill Date 01/10/11

PREVIOUS CHARGES:

Total Amount Due at Last Billing
Payment 12/16/10 - Thank You
Previous Balance

Account Balance

Amount Due

\$ 171.79
171.79 CR
\$.00

CURRENT AEP CHARGES (1-800-672-2231):

01/10/11 Tariff 211 - SMALL GENERAL SERVICE
Service Delivery Identifier Number: 0014-0060-7570-9378-1

Generation Service \$ 160.14 0.065
Transmission Service 17.22 0.006
Distribution Service 43.44 0.016
Customer Charge 13.17 0.004

Current AEP Charges Due \$ 233.97 \$ 233.97

Total Amount Due \$ 233.97
Due Feb 01, Pay \$245.67 After This Date

USAGE:

Meter Number	Service Period From	To	Meter Reading Prev CD	Pres CD	Multipplier	Metered Usage
225596373	12/07/10	01/10/11	86103 E	88773 A	1.0000	2670 KWH

CD - Read Code: A = Actual Reading 34 Billing Days Next Scheduled Read Date 02/08/11
E = Estimated Reading

Month	Usage	Month	Usage	Month	Usage	Month	Usage	Month	Usage	Month	Usage
Jan 10	1,966	Mar 10	1,932	May 10	1,602	Jul 10	1,852	Sep 10	2,515	Nov 10	1,757
Feb 10	2,399	Apr 10	1,750	Jun 10	1,550	Aug 10	1,605	Oct 10	1,608	Dec 10	1,931

Average Monthly Usage: 1872 KWH Total Usage (Past 12 Months): 22467 KWH

AEP MESSAGES:

Pursuant to state law, the Universal Service Fund rider rate has been adjusted effective with this bill.

AEP now furnishes Commercial & Industrial payment histories to credit reporting agencies.



A unit of American Electric Power

Due date does not
apply to the Previous
Balance Due

See other side for
important information



A unit of American Electric Power

Account Number
079-681-776-1-3
CY 01
35707

\$357.07

Total Amount Due

\$ Amount Enclosed

RRG 012

Send Inquiries To:
PO BOX 24401
CANTON, OH 44701-4401
R-07-97272488

5382-1
070005382 01 AV 0.350



GKM AUTO PARTS, INC
123 S 2ND ST REAR
COSHOCOTON, OH 43812-1517

The Neighbor to Neighbor program helps
disadvantaged customers pay their electric bill. I want
to help. My payment reflects my gift of \$_____

Do Not Pay This Bill.

Make Check Payable and Send To:
AMERICAN ELECTRIC POWER
PO BOX 24002
CANTON OH 44701-4002



0000357070000357070100000000000796817761331012202001900001

Please tear on dotted line

Return top portion with your payment

Service Address:

GKM AUTO PARTS, INC
123 S 2ND ST REAR
COSHOCOTON, OH 43812-1517

Rate Tariff: Medium General Service-215

Page 1 of 2

Account Number	Total Amount Due	Due Date
079-681-776-1-3	\$357.07	Feb 22, 2012
Meter Number	Cycle-Route	Billed Date
97272488	01-01	Jan 31, 2012

Previous Charges:

Total Amount Due At Last Billing \$ 316.44
Payment 01/24/12 - Thank You -316.44
Previous Balance Due \$.00

Current AEP Ohio Charges:

Tariff 215 -Medium General Service 01/31/12

Service Delivery Identifier: 00140090784016623

Generation Service \$ 172.25 0.059
Transmission Service 24.51 6.008
Distribution Service 137.52 0.047
Customer Charge 22.79 0.008
Current Electric Charges Due \$ 357.07

Total Amount Due

\$357.07

Do Not Pay This Bill. This Amount Will Be Deducted From Your Bank
Account On February 22, 2012.

Meter Number	Service Period		Meter Reading Detail			
	From	To	Previous	Code	Current	Code
97272488	12/30	01/31	45739	Actual	48668	Actual
Multiplier 1.0000				Metered Usage	2,929 KWH	
97272488	12/30	01/31	0.000	Actual	8.434	Actual
Multiplier 1.0000				Metered Usage	8.434 KW	
Next scheduled read date should be between Feb 28 and Mar 2						



For Billing, Outage or Service Inquiries,
Call: 1-888-710-4237

Pay By Phone: 1-800-611-0964

AEP Ohio Messages

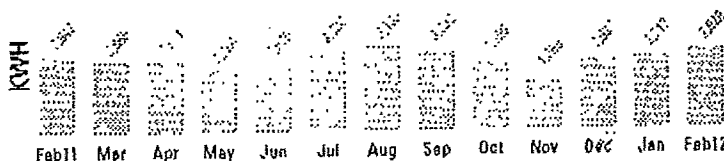
AEP's distribution rate Case No. 11-351-EL-AIR, resulted in a revenue increase and a new Distribution Asset Recovery Rider which was approved to collect the cost of previous distribution system improvements and expenses.

The Public Utilities Commission of Ohio adopted two agreements that will determine electric generation and distribution rates for AEP-Ohio customers beginning January 1, 2012. AEP's Electric Security Plan (ESP), in Case No. 11-348-EL-SSO, resulted in a merger of Columbus Southern Power and Ohio Power and a transition to a market-based generation rate in 2015.

In Case No. 11-281-EL-FAC, AEP implemented its Fuel Adjustment Clause (FAC) which is the mechanism through which AEP Ohio recovers generation fuel costs and related expenses.

Pursuant to state law, the Universal Service Fund rider rate has been adjusted effective with this bill.

13 Month Usage History Total KWH for Past 12 Months is 32,160



Visit us at www.AEPohio.com
Due date does Not Apply to the previous balance due
See other side for important information



A unit of American Electric Power

Month	Total KWH	Days	KWH Per Day	Cost Per Day	Average Temperature
Current	2,929	32	92	\$11.16	32°F
Previous	2,717	31	88	\$10.21	37°F
One Year Ago	2,942	32	92	\$9.03	24°F
Your Average Monthly Usage: 2,680 KWH					



A unit of American Electric Power

Send Inquiries To:
PO BOX 24401
CANTON, OH 44701-4401
R-O-97272488
13212-1

070013212 01 AV 0.335

123 S 2ND ST REAR
GKM AUTO PARTS, INC
COSHOCKTON, OH 43812-1517

Total Amount Due \$ 288.86
Do Not Pay This Bill

28886

Amount Enclosed

\$



The Neighbor to Neighbor program helps disadvantaged customers pay their electric bill. I want to help. My payment reflects my gift of \$

Make Check Payable and Send To:
AMERICAN ELECTRIC POWER
PO BOX 24002
CANTON OH 44701-4002



0000288860000288860100000000000796817761331012202001400001

Account Number 079-681-776-1-3 CYC 1 01

Please tear on dotted line

Return top portion with your payment

SERVICE AT:

GKM AUTO PARTS, INC
123 S 2ND ST REAR
COSHOCKTON, OH 43812-1517

For Billing, Outage or
Service Inquiries, Call:
1-888-710-4237
Pay by Phone:
1-800-811-0964

Account Number
079-681-776-1-3

Bill Date 01/31/11
Page 1 of 2

PREVIOUS CHARGES:

Total Amount Due at Last Billing
Payment 01/24/11 - Thank You
Previous Balance

Account Balance	Amount Due
\$ 262.75	
\$ 262.75 CR	
\$.00	\$.00

CURRENT AEP CHARGES (1-888-710-4237):

01/31/11 Tariff 215 - MEDIUM GENERAL SERVICE
Service Delivery Identifier Number: 0014-0060-7840-1662-3
Generation Service
Transmission Service
Distribution Service
Customer Charge

Current AEP Charges Due

\$ 182.86	0.062	
13.87	0.004	
69.22	0.0235	
22.91	0.008	
\$ 288.86		\$ 288.86

Total Amount Due \$ 288.86
Do Not Pay This Bill. This Amount Will Be Deducted
From Your Bank Account On Feb 22.

USAGE:

Meter Number	Service Period From	To	Meter Reading Prev CD	Pres CD	Multiplier	Metered Usage
97272488	12/30/10	01/31/11	13579 A	16521 A	1.0000	2942 KWH
97272488	12/30/10	01/31/11		9.007 A	1.0000	9.007 KW

CD - Read Code: A = Actual Reading

32 Billing Days Next Scheduled Read Date 03/01/11

Month	Usage	Month	Usage	Month	Usage	Month	Usage	Month	Usage	Month	Usage
Feb 10	3,390	Apr 10	2,616	Jun 10	2,359	Aug 10	3,080	Oct 10	2,728	Dec 10	2,323
Mar 10	3,480	May 10	2,361	Jul 10	3,248	Sep 10	3,071	Nov 10	2,470	Jan 11	2,887
Average Monthly Usage: 2830 KWH						Total Usage (Past 12 Months): 33971 KWH					
Net Usage: 2942 KWH						Billable Usage: 2942 KWH					



Due date does not
apply to the previous

See other side for
important information



A unit of American Electric Power

Send Inquiries To:
PO BOX 24401
CANTON, OH 44701-4401
R-07-216590709

3428-1
070003428 01 AV 0 340



GKM AUTO PARTS INC
103 W RAILROAD ST
WEST LAFAYETTE, OH 43845-1111

Account Number
079-420-455-1-4
CY 13
28544

\$295.44

Total Amount Due

Amount Enclosed

Do Not Pay This Bill.

The Neighbor to Neighbor program helps
disadvantaged customers pay their electric bill. I want
to help. My payment reflects my gift of \$_____

Make Check Payable and Send To:
AMERICAN ELECTRIC POWER
PO BOX 24002
CANTON OH 44701-4002



RRG 014

0000295440000295440100000000000794204551418010902013900004

Please tear out dotted line

Bring up portion with your payment

Service Address:

GKM AUTO PARTS INC
101 W RAILROAD ST
WEST LAFAYETTE, OH
43845-1111

Rate Tariff: Small General Service-211

Page 1 of 2

Account Number	Total Amount Due	Due Date
079-420-455-1-4	\$295.44	Feb 9, 2012
Meter Number	Cycle-Route	Bill Date
216590709	13-02	Jan 18, 2012

Previous Charges:

Total Amount Due At Last Billing	\$	214.32
Payment 01/06/12 - Thank You		-214.32
Previous Balance Due	\$.00

Current AEP Ohio Charges:

Tariff 211 - Small General Service 01/18/12

Service Delivery Identifier: 00140060/36439643

Generation Service	\$	160.86	0.058
Transmission Service		26.32	0.009
Distribution Service		95.09	0.034
Customer Charge		13.17	0.005

Current Electric Charges Due

\$ 295.44

Total Amount Due

\$295.44

Do Not Pay This Bill. This Amount Will Be Deducted From Your Bank
Account On February 9, 2012.

Meter Number	Service Period	Meter Reading Detail
216590709	From 12/15 To 01/18	Previous 57467 Code Actual Current 60261 Code Actual
Multiplier 1.0000		Metered Usage 2,794 KWH
216590709	12/15 01/18	0.000 Actual 5.998 Actual
Multiplier 1.0000		Metered Usage 5.998 KW
Next scheduled read date should be between Feb 15 and Feb 20		

13 Month Usage History

Total KWH for Past 12 Months is 25,438

KWH

Jan11 Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan12

Month	Total KWH	Days	KWH Per Day	Cost Per Day	Average Temperature
Current	2,794	34	82	\$8.69	34°F
Previous	2,106	30	70	\$7.14	41°F
One Year Ago	4,284	36	119	\$10.16	25°F
Your Average Monthly Usage: 2,120 KWH					

Visit us at www.AEPOhio.com

Due date does Not Apply to the previous balance due

See other side for important information



A unit of American Electric Power



A unit of American Electric Power

Send Inquiries To:
PO BOX 24401
CANTON, OH 44701-4401
R-07-38491518

20622-1
070020622 01 AV 0.350



M & M HI TECH FAB
125 S MILL ST
LEXINGTON, OH 44904-9571

Account Number
073-168-936-3-0
CY 14
83389

\$1,794.73

Total Amount Due

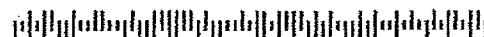
\$

Amount Enclosed

Do Not Pay This Bill.

☐ The Neighbor to Neighbor program helps disadvantaged customers pay their electric bill. I want to help. My payment reflects my gift of \$

Make Check Payable and Send To:
AMERICAN ELECTRIC POWER
PO BOX 24002
CANTON OH 44701-4002



0001794730001794730100000000000731689363023011402014900006

Please tear on dotted line

Return top portion with your payment

Service Address:
M & M HI TECH FAB
125 S MILL ST
LEXINGTON, OH 44904-9571

Rate Tariff: Medium General Service-840

Page 1 of

Account Number	Total Amount Due	Due Date
073-168-936-3-0	\$1,794.73	Feb 14, 2012
Meter Number	Cycle-Route	Bill Date
38491518	14	Jan 23, 2012

Previous Charges:

Total Amount Due At Last Billing 1,047.85
Payment 01/10/12 - Thank You -1,047.85
Previous Balance Due \$.00

Current AEP Ohio Charges:

Tariff 840 -Medium General Service 01/20/12

Service Delivery Identifier: 00140060755634551

Distribution Service \$ 811.10

Customer Charge 22.79

Current Electric Charges Due

Current AEP Retail Energy Charges (866-823-6738):

Service Delivery Identifier Number: 00140060755634551 01/20/12

Commodity Charge \$ 935.50

Admin Fee 14.62

Past Due Interest 58.31 -10.72

Current Supplier Charges

Total Amount Due \$1,794.73

Do Not Pay This Bill. This Amount Will Be Deducted From Your Bank
Account On February 14, 2012. 2376.04

Meter Number	Service Period From To	Meter Reading Detail Previous Code Current Code
38491518	12/16 01/20	4202 Actual 4263 Actual
Multiplier 240.0000		Metered Usage 14,640 KWH
38491518	12/16 01/20	0.000 Actual 0.250 Actual
Multiplier 240.0000		Metered Usage 60,000 KW

Next scheduled read date should be between Feb 16 and Feb 21

Billing Inquiries, Call: 1-888-237-5566
Outage or Service Inquiries, Call:
1-888-710-4237
Pay By Phone: 1-800-611-0964

AEP Ohio Messages

AEP's distribution rate Case No.

11-351-EL-AIR, resulted in a revenue increase and a new Distribution Asset Recovery Rider which was approved to collect the cost of previous distribution system improvements and expenses.

The Public Utilities Commission of Ohio adopted two agreements that will determine electric generation and distribution rates for AEP Ohio customers beginning January 1, 2012. AEP's Electric Security Plan (ESP), in Case No. 11-346-EL-SSO, resulted in a merger of Columbus Southern Power and Ohio Power and a transition to a market-based generation rate in 2015.

In Case No. 11-281-EL-FAC, AEP implemented its Fuel Adjustment Clause (FAC) which is the mechanism through which AEP Ohio recovers generation fuel costs and related expenses.

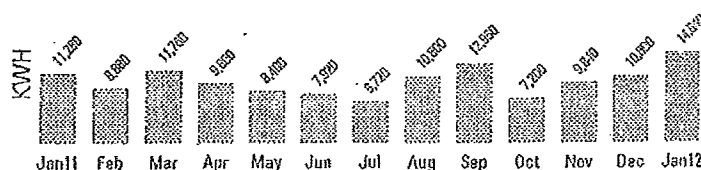
Pursuant to state law, the Universal Service Fund rider rate has been adjusted effective with this bill.

Visit us at www.AEPOhio.com.
Due date does Not Apply to the previous balance due.
See other side for important information.



A unit of American Electric Power

13 Month Usage History Total KWH for Past 12 Months is 116,160





Send Inquiries To:
PO BOX 24401
CANTON, OH 44701-4401
R-07-38491518

22818-1
070022818 01 MB 0.390

M & M HI TECH FAB
125 S MILL ST
LEXINGTON, OH 44904-9571

Account Number
073-168-936-3-0
CY 14
33346

\$1,047.85	\$
Total Amount Due	Amount Enclosed
Do Not Pay This Bill.	

☐ The Neighbor to Neighbor program helps disadvantaged customers pay their electric bill. I want to help. My payment reflects my gift of

Make Check Payable and Send To:
AMERICAN ELECTRIC POWER
PO BOX 24002
CANTON OH 44701-4002

00010478500010478501000000000000731669363019121001014900006

Please tear on dotted line

Return top portion with your payment

Service Address:
M & M HI TECH FAB
125 S MILL ST
LEXINGTON, OH 44904-9571

Rate Tariff: Medium General Service-840

Page 1 of 2

Account Number	Total Amount Due	Due Date
073-168-936-3-0	\$1,047.85	Jan 10, 2012
Meter Number	Cycle	Bill Date
38491518	14-1	Dec 19, 2011

Previous Charges:

Total Amount Due At Last Billing \$ - 967.48
Payment 12/09/11 - Thank You -967.48
Previous Balance Due \$.00

Current AEP Ohio Charges:

Tariff 840 - Medium General Service 12/16/11

Service Delivery Identifier: 00140060755634551

Distribution Service \$ 310.55

Customer Charge 22.91

Current Electric Charges Due

Current AEP Retail Energy Charges (866-823-6738): \$ 333.46

Service Delivery Identifier Number: 00140060755634551 12/16/11

Commodity Charge \$ 890.12

Admin Fee 14.62

Past Due Interest 78.42 9.65

Current Supplier Charges

Total Amount Due \$ 714.39

Do Not Pay This Bill. This Amount Will Be Deducted From Your Bank

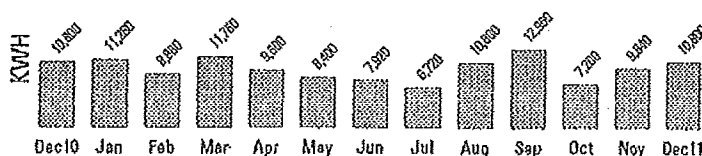
Account On January 10, 2012.

Meter Number	Service Period	Previous	Code	Current	Code
38491518	From To	4157	Actual	4202	Actual
Multiplier 240.0000		Metered Usage 10,800 KWH			
38491518	11/15 12/16	0.000	Actual	0.250	Actual
Multiplier 240.0000		Metered Usage 60,000 KW			

Next scheduled read date should be between Jan 18 and Jan 23

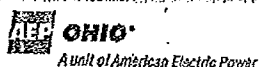
13 Month Usage History

Total KWH for Past 12 Months is 116,160



Billing Inquiries: Call: 1-888-237-5566
Outage or Service Inquiries: Call:
1-888-710-4237
Pay By Phone: 1-800-611-0964
AEP Ohio Messages
AEP now furnishes Commercial & Industrial
payment histories to credit reporting
agencies.
As a participant in the AEP Ohio Customer
Choice Program, your electric energy is
being supplied by AEP Retail Energy
Partners, LLC. This bill reflects AEP Ohio
charges for distribution of the electric energy
and all electric energy supply charges AEP
has received from your supplier as of the
Billing Date shown on this bill. For questions
about your electric energy supply charges,
please contact AEP Retail Energy Partners,
LLC at 1-866-823-6738. Please note that the
failure to pay charges for competitive retail
electric services (CRES) may result in loss of
those products and services, the
cancellation of your contract with the CRES
provider, and your return to AEP Ohio's
Standard Offer for generation services.

Visit us at www.AEPOhio.com
Due date does Not Apply to the previous balance
due.
See other side for Important Information



This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

5/4/2012 1:54:46 PM

in

Case No(s). 11-0346-EL-SSO, 11-0348-EL-SSO, 11-0349-EL-AAM, 11-0350-EL-AAM

Summary: Testimony Direct Testimony of Roger R. Geiger on Behalf of NFIB/Ohio electronically filed by Mr. Roger P. Sugarman on behalf of The National Federation of Independent Business