BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of Ohio)	
Edison Company, The Cleveland Electric)	
Illuminating Company and the Toledo)	
Edison Company for Authority to Provide)	Case No. 12-1230-EL-SSO
for a Standard Service Offer Pursuant to)	
R.C. § 4928.143 in the Form of an Electric)	
Security Plan)	

DIRECT ENERGY SERVICES, LLC, DIRECT ENERGY BUSINESS, LLC, AND IGS ENERGY, INC'S JOINT MEMORANDUM CONTRA MOTION FOR WAIVER OF RULES

Respectfully Submitted,

/s/ Joseph M. Clark Joseph M. Clark Counsel of Record 6641 North High Street, Suite 200 Worthington, Ohio 43085 Tel. (614) 781-1896 Fax (812) 492-9275

jmclark@vectren.com

Asim Z. Haque (0081880) Direct Dial: (614) 462-1072

E-mail: Asim.Haque@icemiller.com Christopher L. Miller (0063259) Gregory H. Dunn (0007353) Alan G. Starkoff (0003286) E. Rod Davisson (0074749)

Ice Miller LLP 250 West Street Columbus, Ohio 43215 (614) 462-2700 (Main Number)

Attorneys for Direct Energy Services, LLC and Direct Energy Business, LLC

/s/ Matthew S. White

Matthew S. White (0082859)

IGS Energy

Dublin, Ohio 43016

Tel: (614) 659-5049

E-mail: mswhite@igsenergy.com

Attorney for IGS Energy, Inc.

I. Introduction

On April 12, 2012, Ohio Edison Company, The Cleveland Electric Illuminating Company and the Toledo Edison Company (collectively, "FirstEnergy") filed an Application at the Public Utilities Commission of Ohio ("Commission") for approval of an electric security plan ("ESP" and specifically the instant filing will be referred to as "ESP 3"). Additionally, FirstEnergy filed a Stipulation and Recommendation ("Stipulation") as well as a Motion for Waivers ("Motion") of the Commission's rules related to the filing of electric security plan filings. FirstEnergy's Motion states that a waiver of the Commission's rules is necessary in order to meet the May 2, 2012 deadline for approval of the ESP 3 filing requested by FirstEnergy and the Signatory Parties to the Stipulation, so that FirstEnergy can bid demand response and energy efficiency resources into PJM Interconnection, LLC's ("PJM") base residual auction ("BRA") for the 2015/2016 planning year. In the alternative, FirstEnergy requests a decision by June 20, 2012, to give FirstEnergy time to implement a three-year bid period. Direct Energy Services, LLC and Direct Energy Business, LLC (collectively "Direct Energy") and IGS Energy, Inc. ("IGS") jointly oppose the Motion for several reasons, as explained below.

II. The Commission Should Deny the Motion for Waivers

The Commission should not allow the non-signatory parties to the Stipulation, as well as those who might intervene in this case (who were not part of the last ESP proceeding in Case No. 10-388-EL-SSO, hereafter "10-388 Case"), to be held hostage to the timeframe demanded by FirstEnergy, or by the lack of information provided by FirstEnergy

FirstEnergy asks the Commission for waiver of the rules and a Commission decision within nineteen (19) calendar days and thirteen (13) business days after it filed its Application and associated documentation (conveniently, just before the close of docketing on a Friday

afternoon). Furthermore, FirstEnergy requests a hearing on April 23, 2012, a mere ten days after its Friday afternoon filing. FirstEnergy's Motion repeatedly relays its rushed timeframe as a justification for its need for waivers of the Commission's rules. FirstEnergy also repeatedly references the similarity of this ESP Stipulation with that approved by the Commission in the 10-388 Case to provide some comfort that granting the Motion will not prejudice any of the non-signatory parties to the Stipulation, or any other interested parties who did not formally participate in the 10-388 Case.²

Ohio Revised Code § 4928.143(C)(1) provides the Commission with two hundred seventy-five (275) days to issue an order on an ESP application. FirstEnergy asks the Commission to approve the ESP Application and Stipulation in **seven percent** (7%) of the time allotted by the General Assembly. Granting FirstEnergy's request for waiver would facilitate FirstEnergy's attempt to shut off any real opposition to its Application and Stipulation, even though the ESP 3 Application could prove to be much more than just an extension of its current ESP.

FirstEnergy essentially asks the Commission to circumvent its own processes simply because FirstEnergy needs a decision fast, and because this Stipulation looks similar to the settlement approved by the Commission in the 10-388 Case. This is not good cause and would deprive parties like Direct Energy of very valuable information needed to evaluate FirstEnergy's proposed ESP and Stipulation. Perhaps worse, it will severely curtail intervention from organizations/entities/businesses, like IGS, that were not parties to the 10-388 Case.

The Commission's rules regarding the ESP process were created to provide interested parties with the opportunity to fully evaluate a company's ESP proposal. Granting the Motion

¹ See, e.g., Motion at 1 ("time is of the essence"), Motion at 2 ("to effect expedited consideration and approval" and "given these circumstances"), Motion at 5 ("In an effort to facilitate such a procedural schedule").

² Cite.

would thwart any opportunity to understand the totality of the Application and Stipulation, both for parties that were previously involved in the 10-388 Case, and potential intervenors.

Much has changed in the past twenty months since the Commission's order approving the stipulation and recommendation in the 10-388 Case, not the least of which is the completion of the merger between FirstEnergy and Allegheny Power. Without adequate time to evaluate ESP 3, the Commission would fail parties who opposed 10-388, parties seeking to intervene in ESP 3, and the general public which has entrusted the Commission through the General Assembly to fully scrutinize these ESPs.

The Commission should also deny FirstEnergy's specific requests for waiver that, in and of themselves, are unlawful and unreasonable. Specifically, the following points are salient in opposition to FirstEnergy's requests:

Rule 4901:1-35-03(C)(2) – Financial Projections – If the ESP 3 filing is so similar to the previously approved ESP, why can't FirstEnergy provide pro forma financial projections? FirstEnergy must have a solid understanding of the impact to its financial position by what essentially amounts to a two-year extension of its current three-year ESP. The logical extension of FirstEnergy's arguments about familiarity with the ESP contradict its statement that it cannot provide pro forma financial projections. Additionally, the Commission previously denied a FirstEnergy Motion for Waiver of this provision in the 10-388 Case, saying that "these financial projections are essential to our consideration of the application and stipulation …" The Commission should ensure that parties opposing the Application and Stipulation have adequate time

³ 10-388, Entry at 4 (April 6, 2010).

to review such materials once the Commission requires FirstEnergy to produce them.

- Rule 4901:1-35-06 Hearings and Interventions The Motion asks for the Commission to shorten the period for intervention for interested parties who were not parties to the 10-388 Case to be required to file a Motion to Intervene in this case by April 20, 2012. There were very few competitive retail electric suppliers ("CRES") who participated in the 10-388 Case, but Direct Energy believes there will be several other CRES, like IGS, who were not in the 10-388 Case but will want to participate in this proceeding. Asking them to review the Application and Stipulation and make a decision on intervention within one calendar week is unreasonable, especially when the rule allows interventions for 45-days after the entry scheduling a hearing in the ESP case. Intervention is not an easy decision to make, as it entails being fully engaged in the process, opening oneself up to discovery, and requires a risk analysis/assessment that cannot be conducted in the timeframe requested by First Energy.
- Section 4903.082, Revised Code Discovery Section 4903.082, Revised Code, provides that "All parties and intervenors shall be granted ample rights of discovery. The present rules of the public utilities commission should be reviewed regularly by the commission to aid full and reasonable discovery by all parties. Without limiting the commission's discretion the Rules of Civil Procedure should be used wherever practicable." Granting FirstEnergy's Motion would not provide parties "ample rights" of discovery and would therefore be illegal. Indeed, under the Commission's rules (Ohio

Administrative Code 4901-1-19(A) and 4901-1-20(C), even if Direct Energy served discovery on FirstEnergy today, April 16, 2012, the responses from FirstEnergy wouldn't be due for 20 days, or 14 days after the requested hearing in this case on Monday, April 23, 2012. While FirstEnergy requested such an expedited timeframe to consider its case, it didn't file with all of its documents a Motion for an expedited response time for discovery or for electronic service of discovery requests and responses. This, in turn, would further block parties that want to explore FirstEnergy's filing from doing so through the ordinary discovery response channels.

III. Conclusion

For the reasons explained above, Direct Energy and IGS respectfully requests the Commission deny FirstEnergy's Motion.

Respectfully Submitted,

/s/ Joseph M. Clark
Joseph M. Clark
Counsel of Record
6641 North High Street, Suite 200
Worthington, Ohio 43085
Tel. (614) 781-1896
Fax (812) 492-9275
jmclark@vectren.com

Asim Z. Haque (0081880)
Direct Dial: (614) 462-1072
E-mail: Asim.Haque@icemiller.com
Christopher L. Miller (0063259)
Gregory H. Dunn (0007353)
Alan G. Starkoff (0003286)
E. Rod Davisson (0074749)
Ice Miller LLP
250 West Street
Columbus, Ohio 43215
(614) 462-2700 (Main Number)

Attorneys for Direct Energy Services, LLC and Direct Energy Business, LLC

/s/ Matthew S. White Matthew S. White (0082859) IGS Energy Dublin, Ohio 43016 Tel: (614) 659-5049 E-mail: mswhite@igsenergy.com

Attorney for IGS Energy, Inc.

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a copy of the foregoing Direct Energy Services, LLC, Direct Energy Business, LLC, And IGA Energy, Inc.'s Joint Memorandum Contra Motion For Waiver Of Rules was served upon the parties of record listed below this 16th day of April, 2012 via electronic mail.

/s/ Joseph M. Clark Joseph M. Clark

Public Utilities Commission of Ohio Robert Fortney Tammy Turkenton 180 East Broad Street, 3 rd Floor Columbus, OH 43215 E-Mail: Robert.fortney@puc.state.oh.us Tammy.turkenton@puc.state.oh.us	Ohio Energy Group (OEG) Michael K. Kurtz David F. Boehm Kurt J. Boehm Boehm, Kurtz & Lowry 36 East Seventh Street, Suite 1510 Cincinnati, OH 45202 E-Mail: mkurtz@BKLlawfirm.com dboehm@BKLlawfirm.com
Duane W. Luckey Thomas McNamee William L. Wright Asst. Attorneys General Public Utilities Section 180 East Broad Street, 6 th Floor Columbus, OH 43215 E-mail: duane.luckey@puc.state.oh.us Thomas.mcnamee@puc.state.oh.us William.wright@puc.state.oh.us	Ohio Consumers' Counsel Jeffrey L. Small Gregory J. Poulos Richard C. Reese Ohio Consumers' Counsel 10 West Broad Street, 18 th Floor Columbus, OH 43215-3485 E-Mail: small@occ.state.oh.us poulos@occ.state.oh.us reese@occ.state.oh.us
Kroger Co. John W. Bentine Mark S. Yurick Matthew S. White Chester Wilcox & Saxbe, LLP 65 East State Street, Suite 1000 Columbus, OH 43215 E-mail: jbentine@cwslaw.com myurick@cwslaw.com mwhite@cwslaw.com	Ohio Environmental Council Barth E. Royer Nolan Moser Trent A. Dougherty Bell & Royer, LPA 33 South Grant Avenue Columbus, OH 43215 Email: barthroyer@aol.com nmoser@theoec.org trent@theoec.org

Industrial Energy Users (IEU)	Northwest Ohio Aggregate Coalition	
Samuel C. Randazzo		
Daniel J. Neilsen	(NOAC) Toledo	
McNees Wallace & Nurick LLC	Leslie A. Kovacik	
21 East State Street, 17 th Floor	420 Madison Avenue, Suite 100	
	Toledo, OH 43604-1219	
Columbus, OH 43215	Phone: 419-245-1893	
E-mail: sam@mwncmh.com	Fax: 419-245-1853	
	E-mail: leslie.kovacik@toledo.oh.gov	
Ohio Partners for Affordable Energy	Constellation Energy Commodities Group,	
David C. Rinebolt	Inc. and Constellation NewEnergy, Inc.	
Colleen L. Mooney	M. Howard Petricoff	
231 West Lima Street	Stephen M. Howard	
PO Box 1793	Vorys, Sater, Seymore and Pease, LLP	
Columbus, OH 43215	52 East Gay Street	
E-mail: drinebolt@aol.com	P.O. Box 1008	
Cmooney2@columbus.rr.com	Columbus, OH 43216-1008	
	E-Mail: mhpetricoff@vorys.com	
Nucor Steel Marion, Inc.	Cynthia A. Brady	
Garrett A. Stone	David I. Fein	
Michael K. Lavanga	Constellation Energy Resources, LLC	
Brickfield, Burchette, Ritts & Stone	550 West Washington Blvd., Suite 300	
1025 Thomas Jefferson Street, NW	Chicago, IL 60661	
Eighth Floor, West Tower		
Washington, DC 20007-5201		
E-mail: gas@bbrslaw.com		
mkl@bbrslaw.com		
OL: H " I A		
Ohio Hospital Association Richard L. Sites	The Ohio Manufacturers' Association Thomas J. O'Brien	
155 E. Broad Street, 15th Floor		
Columbus, OH 43215-3620	Bricker & Eckler LLP 100 South Third Street	
Phone: (614) 221-7614	Columbus, OH 43215	
E-mail: ricks@ohanet.org		
E-man. neks@onanet.org	E-mail: tobrien@bricker.com	
Material Sciences Corporation	Kevin Schmidt	
Craig I. Smith	The Ohio Manufacturers' Association	
2824 Conventry Road	33 North High Street	
Cleveland, OH 44120	Columbus, OH 43215-3005	
Phone: (216) 561-9410	E-mail: kschmidt@ohiomfg.com	
E-mail: wis29@yahoo.com		

Neighborhood Environmental Coalition. The City of Cleveland Consumers for Fair Utility Rates, United Robert J. Triozzi Clevelanders Against Poverty, Cleveland Steven L. Beeler City of Cleveland Dept. of Law **Housing Network, The Empowerment Center of Greater Cleveland (Citizens** 601 Lakeside Avenue, Room 106 Coalition) Cleveland, OH 44114 Joseph P. Meissner E-mail: rtriozzi@city.cleveland.oh.us The Legal Aid Society of Cleveland sbeeler@city.cleveland.oh.us 1223 West 6th Street Cleveland, OH 44113 Phone: (216) 687-1900 E-mail: jpmeissn@lasclev.org GEXA Energy - Ohio, LLC Citizen Power Dane Stinson Theodore S. Robinson Bailey Cavalieri LLC 2121 Murray Avenue 10 West Broad Street, Suite 2100 Pittsburgh, PA 15217 E-mail: robinson@citizenpower.com Columbus, OH 43215 E-mail: Dane.Stinson@BaileyCavalieri.com **Ohio Schools Council** NOPEC Glenn S. Krassen Glenn S. Krassem Matthew W. Warnock Matthew W. Warnock Bricker & Eckler LLP Bricker & Eckler LLP 1375 E. 9th Street, Suite 1500 1375 E. 9th Street, Suite 1500 Cleveland, OH 44114 Cleveland, OH 44114 E-mail: gkrassen@bricker.com E-mail: gkrassen@bricker.com mwarnock@bricker.com mwarnock@bricker.com Morgan Stanley Capital Group Inc. **Natural Resources Defense Council** Gregory K. Lawrence Henry W. Eckhart Cadwalader, Wickersham & Taft LLP 50 West Broad Street, #2117 One World Financial Center Columbus, OH 43215 New York, NY 10281 E-mail: henryeckhart@aol.com E-mail: greg.lawrence@cwt.com **Duke Energy Ohio** Duke Energy Retail Sales, LLC Amy Spiller Michael D. Dortch Duke Energy Business Services, Inc. Kravitz, Brown & Dortch LLC 221 East Fourth Street, 25th Floor 63 East State Street, Suite 200 Cincinnati, OH 45202 Columbus, OH 43215 E-mail: amy.spiller@duke-energy.com E-mail: mdortch@kravitzllc.com

PJM Power Providers Group

M. Howard Petricoff
Stephen M. Howard
Vorys, Sater, Seymore and Pease, LLP
52 East Gay Street
P.O. Box 1008

Columbus, OH 43216-1008 E-Mail: mhpetricoff@vorys.com

showard@vorys.com

FirstEnergy Solutions

Morgan Parke
FirstEnergy Service Company
76 South Main Street
Akron, OH 44308

E-mail: <u>mparke@firstenergycorp.com</u>

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Summary: Memorandum Direct Energy Services, LLC, Direct Energy Business, LLC and IGS Energy, Inc's Joint Memorandum Contra Motion for Waiver of Rules electronically filed by Mr. Asim Z. Haque on behalf of Direct Energy Services LLC and Direct Energy Business, LLC