BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

MILAPRIO PH 3: 43 In the Matter of the Commission's Investigation into Intrastate Carrier Access Reform Pursuant) Case No. 10 - 2387 - TP - COI to Sub. S.B. 162

MOTION FOR PROTECTIVE ORDER

Pursuant to Ohio Adm. Code 4901-1-24(D), Champaign Telephone Company ("Champaign") hereby moves the Commission for a protective order regarding the confidential information that it is filing contemporaneously with this Motion, specifically the unredacted version of its calculations supporting the mandated reductions in its intrastate access rates (the "Confidential Information"). Specifically, Champaign seeks to protect its Intrastate Minutes of Use/Demand (the "MOU") and related revenues derived from the MOU.

Champaign requests that the Commission issue such order as is necessary to protect the Confidential Information. Non-disclosure of the information is not inconsistent with the purposes of Title 49 of the Revised Code because the Commission and its Staff will have full access to the Confidential Information in order to fulfill their statutory obligations.

The bases for this Motion may be found in the attached Memorandum of Support.

Respectfully submitted,

CHAMPAIGN TELEPHONE COMPANY

By:

(0072404)Carolyn S. Flahive

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Its Counsel

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MEMORANDUM IN SUPPORT OF MOTION FOR PROTECTIVE ORDER

In accordance with the Commission's March 20, 2012 Entry in this proceeding, Champaign is concurrently filing its calculations supporting the mandated reductions to its intrastate access rates. One element of the calculations is Champaign's Intrastate Minutes of Use/Demand (the "MOU"), which Champaign considers to be confidential and proprietary data. Further, the calculations include related revenue information that is derived from the MOU (together, the MOU and the related derived revenues shall be referred to herein as the "Confidential Information"). Because Champaign considers the MOU and derived revenues to be confidential, the unredacted version of the calculations has been filed under seal as required by Ohio Adm.Code 4901-1-24(D).

The Confidential Information includes detail about Champaign's finances and operations that would be of significant interest to competitors. Consequently, that data constitutes confidential information that should not be disclosed in the public record.

The Confidential Information constitutes trade secrets as defined in Revised Code §1333.61(D). The information (1) derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by other persons who can obtain economic value from its disclosure or use, and (2) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

The Ohio Supreme Court adopted six factors to be used in determining whether a trade secret claim meets the statutory definition:

- 1) The extent to which the information is known outside the business;
- 2) The extent to which it is known to those inside the business, i.e., by the employees;
- 3) The precautions taken by the holder of the trade secret to guard the secrecy of the information;
- 4) The savings effected and the value to the holder in having the information as against competitors;
- 5) The amount of effort or money expended in obtaining and developing the information; and
- 6) The amount of time and expense it would take for others to acquire and duplicate the information.

State ex rel. The Plain Dealer v. Ohio Dept. of Ins., 80 Ohio St.3d 513, 524-525 (1997).

With the exception of Champaign's billing vendor, the Confidential Information is not known outside of Champaign and is known within Champaign only to senior managers and a limited number of employees with a particular need to know. Champaign has taken precautions to guard the secrecy of the Confidential Information by limiting its dissemination. Disclosure of the Confidential Information would harm Champaign's competitive position in the marketplace. (See attached Affidavit of Preston Powell, President.)

The protection of trade secret information from public disclosure is consistent with the purposes of Title 49 because the Commission and its Staff have access to the information.

Granting protection of the Confidential Information requested herein will not impair the Commission's regulatory responsibilities.

Confidential treatment of the calculations is therefore both appropriate and required by Ohio law and the Commission's rules. For the foregoing reasons, Champaign prays that its Motion for Protective Order be granted.

Respectfully submitted,

CHAMPAIGN TELEPHONE COMPANY

By: Carolyn S. Flahive (0072404)

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AFFIDAVIT OF PRESTON POWELL

STATE OF OHIO

COUNTY OF CHAMPAIGN

NOW COMES Preston Powell, being first duly cautioned and sworn, deposes and says as follows:

- I am President of Champaign Telephone Company ("Champaign"); 126 Scioto Street,
 Urbana, OH 43078. I am authorized to make this Affidavit on behalf of Champaign, and
 do so in the ordinary discharge of my responsibilities.
- I have personal knowledge of all relevant matters pertaining to the calculations that Champaign filed with the Public Utilities Commission of Ohio on April 10, 2012, including the MOU and related revenue data.
- 3. Champaign considers the MOU and related revenue data (together, the "Confidential Information") to be confidential.
- 4. The Confidential Information is not otherwise available to the general public, and includes detail about Champaign's finances and operations that would be of significant interest to competitors. Consequently, Champaign is requesting that the Confidential Information not be disclosed to the public.
- 5. The Confidential Information derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means, by other persons who can derive economic value from its disclosure or use.

- 6. With the exception of Champaign's billing vendor, the Confidential Information is provided only to Champaign's senior management and a restricted list of employees who have a particular need to know the Information.
- 7. The Confidential Information is indicative of Champaign's operations and, therefore, public disclosure of the Confidential Information would place Champaign at a competitive and economic disadvantage.
- 8. The Confidential Information is the subject of efforts by Champaign that are reasonable under the circumstances to maintain its secrecy.

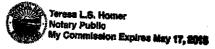
FURTHER AFFIANT SAYETH NAUGHT.

Preston Powell

Sworn to before me and subscribed in my presence this

day of April, 2012.

Notary Public



CERTIFICATE OF SERVICE

It is hereby certified that a true copy of the foregoing was served via electronic mail to

the persons listed below this 10th day of April, 2012.

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