# Confidential Release 

Case Number: 96-899-TP-ALT

Date of Confidential Document: 12/17/1997

Today's Date: ©COT 252011
Exhibits and affidavits ( 95 pgs )


In the Matter of The Application of ) Cincinnati Bell Telephone Company )
For Approval of a Retail Pricing
Plan Which May Result in Future Rate Increases

Case No. 96-899-TP-ALT

# BEFORE <br> THE PUBLIC UTILITIES COMMISSION OF OHIO 

In the Matter of The Application of Cincinnati Bell Telephone Company for Approval of a Retail Pricing Plan Which May Result in Future Rate Increases
) Case No. 96-899-TP-ALT

# AFFIDAVIT OF PAMELA W. RAYOME FILED UNDER SEAL IN SUPPORT OF MOTION OF CINCINNATI BELL FOR A PROTECTIVE ORDER 



Pamela W. Rayome, first being duly cautioned and sworn, states as follows:

1. I am Director of Market Management for Cincinnati Bell Telephone ("CBT"), and this Affidavit is based upon my personal knowledge. I have been employed by CBT since July 1989 in various management positions.
2. I have prepared or reviewed the responses to several of the Data Requests issued by the Public Utilities Commission of Ohio ("PUCO") in the above referenced case. This Affidavit is submitted in support of CBT's Petition to have certain of those documents or portions of those documents maintained by the PUCO as confidential.
3. As explained more fully below, the data submitted in response to Staff Data Requests $42,58,60,62,65,85,106,107,108,109$ and 110 , as well as the E-4 series of schedules, is sensitive financial and customer demand data used by CBT for strategic planning and development and execution of marketing programs. This information is treated as
confidential within the Company, and is available only on a need-to-know basis or is contained in restricted-access proprietary databases and reports.
4. First, CBT seeks confidential treatment for the E-4, E-4.1 and E-4.2 Schedules filed as a part of the Standard Filing Requirements, and for the Staff Data Requests (65, 106, 107, 108, and 110) which seek additional detail regarding these schedules. These schedules detail the number of flat-rate business lines, flat-rate hunting lines and flat-rated trunks that are provided by CBT. Taking these quantities and comparing them to the Centrex quantities shown on the E-4.2 Schedule would prove a valid tool to help determine the business market in the CBT service area as well as auxiliary services purchased by business customers. A picture of the market for business communications solutions could be developed by utilizing the data set forth in the E-4.1 Schedule. The information found in the E-4, E-4.1 and E-4.2 schedules is in far greater detail than that contained in any public filings made with any regulatory body, and in some cases this data identifies where customers are concentrated. Access to this data would provide competitors with a tool to assist in their evaluation of whether or not to offer that type of service in the CBT service area.
5. In response to Data Request No. 42, CBT provided the Staff with information regarding the in-service quantity and penetration levels for selected services. Releasing this information to competitors of CBT would provide them with specific product information allowing them to decide whether or not to market these particular services within the CBT area. CBT considers penetration levels for all services to be confidential and treats them internally as such, providing access to this information to CBT employees only on a need-to-know only basis.
6. Similarly, Data Requests 58,60 and 62 contain penetration and subscribership information that CBT treats as confidential. The response to Data Request No. 58, parts 7 and 8,
provided the Staff with information concerning subscribership information for both ISDN and Caller ID, by wire center. CBT responded to Data Request No. 60 by providing the Staff with information regarding the specific number of residence loops, and residence loops by square mile, both by wire center. CBTs response provides a "detailed narration" of why and how CBT identified the areas that make up the proposed Rate Bands. The combination of information revealed in response to this Data Request, if made available to intervenors/competitors, would allow them to determine whether it is more appropriate to purchase UNEs from CBT or resell end-to-end services in specific areas based on customer density and other factors. The response to Data Request No. 62 reveals CBT's penetration of the $1+$ IntraLATA market.
7. The responses described in Paragraph 6, above, of this Affidavit all provide information regarding CBT's market penetration and market share. This information shows not only CBT's penetration into the residence market, but also where the greatest concentration of that market is located. CBT treats such information as confidential and releases it within the $m$ company onlyta need to know basis or holds the information in a proprietary database with limited access, because the open availability of this data would provide competitors with a roadmap for marketing specific services and identifies specific locations on which to target marketing efforts in order to wrest residential market share from CBT.
8. In response to Data Request No. 85, CBT provided information on the number of residential and non-residential customers in Ohio and the revenues associated with the top $5 \%$, $10 \%$, and $15 \%$, as well as the revenues associated with each of the top 100 non-residential users. This response contains market size and concentration data that identifies the relative potential benefit for serving various size customers. Such information is available through other sources, e.g. in-market research, and competitors can and should be required to acquire this information

- through expenditure of their own wits and funds, not as an opposing party in CBTs Commitment 2000 altemative regulation case. With this information, competitors can target their marketing and sales efforts on selected high value residential and non-residential customers, taking the fewest CBT customers generating the greatest amount of revenue before CBT gains the regulatory freedom to respond effectively. Additionally, this response contains customerspecific information, and all customer-specific information is held as confidential under CBT policies.

9. In response to Data Request No. 109, CBT provided the non-recurring and monthly LRSIC costs for Centrex 90 and Centrex 2000 Basic Lines, Deluxe Lines, ISDN Access Lines, and Basic Exchange Lines. CBT requests confidentiality of this response. The release of this information would allow competitors access to product specific information regarding the cost to provide these services. These competitors could then use this information to determine the level of CBT's cost recovery for these services. Like all service cost related data, this information is held on a need to know basis within CBT.

## FURTHER AFFIANT SAYETH NAUGHT



Sworn and subscribed to me this Z 2 th Day of November 1997.


BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO

| In the Matter of The Application of | ) |
| :--- | :--- |
| Cincinnati Bell Telephone Company | Case No. 96-899 TP-ALT |
| for Approval of a Retail Pricing |  |
| Plan Which May Result in Future Rate Increases | ) |

AFFIDAVIT OF ROBERT J. WENTZ FILED UNDER SEAL IN SUPPORT OF MOTION OF CINCINNATI BELL FOR A PROTECTIVE ORDER

STATE OF OHIO )
) SS:
COUNTY OF HAMILTON )
ROBERT J. WENTZ, first being duly cautioned and sworn, states as follows:

1. I am a Regulatory Analyst in the Regulatory Affairs Department for Cincinnati Bell Telephone ("CBT"), and this Affidavit is based upon my personal knowledge.
2. I personally reviewed all of the Staff workpapers made available pursuant to the Entry of 17 November 1997.
3. Certain documents which CBT had previously deemed confidential were not included in those workpapers. By way of example, the third, or Proprietary Binder associated with the 1997 Depreciation Rate Study was not included in the Staff workpapers.
4. Items which were not included in the workpapers made available pursuant to the November 17 Entry have not been included in the Motion for Protective Order. However, CBT does not intend to waive its claim of confidentiality on such items, or on Staff-generated workpapers derived from such items, if they are later used by the Staff.

FURTHER AFFIANT SAYETH NAUGHT


Sworn and subscribed to me this 20 day of october 1997.


MARY $\angle$ RUMP


# BEFORE <br> THE PUBLIC UTILITIES COMMISSION OF OHIO 

In the Matter of The Application of ) Cincinnati Bell Telephone Company )<br>Case No. 96-899 TP-ALT for Approval of a Retail Pricing

## AFFIDAVIT OF NORBERT J. METTE FILED UNDER SEAL IN SUPPORT OF MOTION OF CINCINNATI BELL FOR A PROTECTIVE ORDER

| STATE OF OHIO |  |
| :--- | :--- |
| COUNTY OF HAMILTON | ) SS: |

NORBERT J. METTE, first being duly cautioned and sworn, states as follows:

1. I am Director - Service Costs, reporting to the Vice President - Regulatory Affairs for Cincinnati Bell Telephone ("CBT"), and this Affidavit is based upon my personal knowledge.
2. I have reviewed the Staff workpapers made available pursuant to the Entry of 17 November 1997.
3. In my capacity as Director - Service Costs, I prepared cost studies for the alternative regulation plan filed in this case.
4. These capture the cost of every component of the services studied by CBT
5. Development of these studies was extremely time-consuming for CBT, and the results of the studies are restricted to very few persons within CBT.
6. In addition to containing highly sensitive CBT information, the studies at issue contain information derived from third parties which CBT is contractually obligated to protect.
7. CBT is under contract with Bellcore for the inputs and outputs used in the development of its various cost studies. The contract is considered confidential within CBT and is released only on a need-to-know basis.
8. This contract prohibits CBT from releasing Bellcore-derived information unless permission is specifically granted by Bellcore. Accordingly, this information is held confidential at CBT and appropriate measures are taken to restrict access to the associated documents.
9. Additionally, in response to data request $102, \mathrm{CBT}$ submitted data regarding growth in minutes of use by port type. Access to this data is restricted within CBT because it is competitively sensitive.
10. Likewise, in response to data request 105 , CBT submitted detailed source documentation for expenses related to CBIS, CBT's sister company. Like the other information described above, this information is held confidential within CBT and would provide competitors with information regarding components of CBT's cost structure for services.

## FURTHER AFFIANT SAYETH NAUGHT



Norbert J. Mate

Sworn and subscribed to me this 20 day of November 1997.


# BEFORE <br> THE PUBLIC UTILITIES COMMISSION OF OHIO 

In the Matter of The Application of )
Cincinnati Bell Telephone Company )
for Approval of a Retail Pricing )
Plan Which May Result in Future Rate Increases

Case No. 96-899 TP-ALT )

AFFIDAVIT OF THOMAS P. MEHNERT FILED UNDER SEAL IN SUPPORT OF MOTION OF CINCINNATI BELL FOR A PROTECTIVE ORDER

STATE OF OHIO )
SS:
COUNTY OF HAMILTON )

THOMAS P. MEHNERT, first being duly cautioned and sworn, states as follows:

1. I am Vice President - Legal for Cincinnati Bell Inc ("CBI"), and this Affidavit is based upon my personal knowledge.
2. In this proceeding, PUCO Data Requests No. 22 and 24 requested information regarding CBI, the parent company of Cincinnati Bell Telephone Company.
3. CBI is not a regulated entity subject to the jurisdiction of the PUCO and is not a party to this proceeding. However, at the request of Cincinnati Bell Telephone Company, CBI provided the PUCO with detailed information regarding the cost of outstanding debt.
4. Additionally, in response to an informal staff request, CBI provided details regarding the CBI Management Fee charged to Cincinnati Bell Telephone Company.
5. The information provided to the PUCO by CBI is sensitive financial information that is not made available to the public, or even to Cincinnati Bell Telephone Company.

## FURTHER AFFIANT SAYETH NAUGHT

The mech
Thomas P. Mehnert

Sworn and subscribed to me this $20^{\text {th }}$ day of November 1997.

474082.01

MARY JANET EDWARDS
Notary Public, state of OH:

BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO
In the Matter of The Application of ) Cincinnati Bell Telephone Company )

Case No. 96-899 TP-ALT
for Approval of a Retail Pricing Plan Which May Result in Future Rate Increases

# AFFIDAVIT OF ROBERT COOGAN FILED UNDER SEAL IN SUPPORT OF MOTION OF CINCINNATI BELL FOR A PROTECTIVE ORDER 

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STATE OF OHIO )
    ) SS:
COUNTY OF HAMILTON )
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ROBERT C. COOGAN, first being duly cautioned and sworn, states as follows:

1. I am Vice President - Accounting for Cincinnati Bell Telephone ("CBT"), and this Affidavit is based upon my personal knowledge.
2. I have reviewed the responses to several formal and informal requests from the Public Utilities Commission of Ohio ("PUCO") in the above referenced case. This Affidavit is submitted in support of CBT's Petition to have certain of those documents or portions of those documents maintained by the PUCO as confidential and proprietary.
3. Included in the responses to various requests is information which CBT maintains as confidential. The information contained in the responses is not known outside of CBT, is maintained in a secure environment, and is treated as confidential and proprietary by those employees of CBT. The information contained in these responses is made known only to a core group of employees, on a need to know basis, who are concemed with the subject matter. Copies,
if any are needed, are made on a controlled basis and their distribution is limited to those concerned parties.
4. Several items were submitted to the Staff on an informal basis during the course of this proceeding. CBT has reviewed this information and submits that certain of these items or portions of these items should be considered as confidential and proprietary.
5. CBT provided to the Staff a document that described the Management fee paid by CBT to it's parent corporation, Cincinnati Bell, Inc. ("CBI"). The amount and factor that is the core of this response was developed and supplied by CBI and is not normally made available to outside parties nor is it available or contained in CBT's books. The response contains information about the amount that was allocated as CBTs portion of the total management fee payment to CBI for promotional, lobbying, and legal expenses.
6. Several items submitted to the Staff concerned CBTs relationship with AT\&T. The first item details a breakdown of the factor development showing the adjustments for expenses, taxes, reserves, liabilities, and rate base items. We seek confidentiality on all columns of this report excluding the "Total Adjustments" column. The next response submitted was a letter from AT\&T that outlined their request to terminate certain parts of the CBT-AT\&T Plant and Services Agreement. CBT seeks confidentiality for the letter itself. Finally, information was submitted that detailed the monthly revenues attributable to AT\&T. All of the above information is treated as confidential and proprietary by both CBT and AT\&T. The release of this data would jeopardize the on-going negotiations between CBT and AT\&T towards a new Plant and Service Agreement. The release would also provide company specific information to CBT's competitors as to the existing and potential profitability of this relationship. Finally, as a matter of corporate
policy, CBT restricts access to customer-specific information, and release of this information would violate that policy.
7. Various workpapers from Coopers \& Lybrand ("C\&L") were also submitted to the Staff on an informal basis. These workpapers are the property of C\&L. CBT does not have the authority to permit their release to the general public, as explained in the conditions stipulated in the October 17, 1996 letter from C\&L to Mr. Rodger McDonald of the PUCO Staff. The release of these workpapers would violate the agreement CBT has with C\&L. Additionally, it would provide competitors with a view of CBT that few individuals, even within CBT, have been privileged to see. These workpapers must remain confidential.
8. The release of any of the above requested confidential information would prove to be a detriment to the operations of CBT and place it at an unfair and significant competitive disadvantage. This information should not be released to the general public; rather, it should remain confidential and proprietary, and be subject to the appropriate protection.

## FURTHER AFFIANT SAYETH NAUGHT



Robert C. Coogan
Sworn and subscribed to me this 25 day of November 1997.


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\begin{gathered}
\text { Cincinnati Bell Telephone Company } \\
\text { Case No. 96-899-rP-ALT } \\
\text { Date Certain 12/31/95 } \\
\text { Schedule E-4.1 Attachment A }
\end{gathered}
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|  |  |  | Current |  | Proposed |  | Proposed Annual | Percent <br> Change | Rationale |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NXX | 12/31/95 | Monthly | Annual | Monthly | Annual |  |  |  |
|  | List | Quantity | Rate | Revenue | Rate | Revenue | Increase | $(\mathrm{J})=1 / \mathrm{F}$ | Code |
| Description (B) | (C) | (D) | (E) | (F) | (G) | (H) | (I) $=\mathrm{H}-\mathrm{F}$ | $=(\mathrm{E}-\mathrm{G}) / \mathrm{E}$ | (K) |
| RG 2 Base to Band 2 | $F$ | 5 | 10.31 | 618.60 | 2125 | 1,275.00 | 656.40 | 106.11\% | $E$ |
| RG 2 Locality to Band 2 | F | 31 | 11.30 | 4.203.60 | 21.25 | 7.905.00 | 3,701.40 | $88.05 \%$ | E |
| RG 6 Base to Band 2 | G | 4,486 | 13.29 | 715,363.44 | 21.25 | 1,143,82800 | 428,464.56 | 59.89\% | $E$ |
| RG 6 Base to Eand 3 | H | 932 | 13.29 | 148,507.68 | 23.25 | 259.80480 | 111.297 .12 | $7494 \%$ | E |
| RG 6 Locality to Band 2 | G | 406 | 14.28 | 69,572.16 | 21.25 | 103.530 .00 | 33.957 .84 | 48.81\%. | E |
| RG 6 Locality to Band 3 | H | 1,081 | 14.28 | 185,240.16 | 23.25 | 301.59900 | 116.358 .84 | 62.82\% | E |
| RG 8 to Band 1 | A | 329,682 | 16.20 | 64,009,174.32 | 19.25 | 76.060 .28388 | 12,051,109.56 | 18.83\% | C 2 |
| RG 8 to Band 2 | B | 10,475 | 16.20 | 2,033,307.36 | 21.25 | 2,667.147.00 | 633,839.64 | 31.17\% | C3 |
| RG 8A Base to Band 1 | C | 25,260 | 17.20 | 5,206,884.08 | 19.25 | 5,827.483.20 | 620,589.12 | 11.92\% | C1 |
| RG 8A Base to Band 2 | D | 99,398 | 17.20 | 20,494,033.82 | 21.25 | 25.319.66400 | 4.825,630.08 | 23.55\% | C2 |
| RG BA Base to Band 3 | E | 8,369 | 17.20 | 1,312,992.96 | 23.25 | 1.774,830.60 | 461,837.64 | $3517 \%$ | C3 |
| RG 8A Locality to Band 2 | D | 14,923 | 18.20 | 3,252,456.48 | 21.25 | 3,797.511.00 | 545.054 .52 | 16.76\% | C1 |
| RG 8A Locality to Band 3 | E | 11,836 | 18.20 | 2,601,483.44 | 23.25 | 3,323,336.40 | 721,842.96 | 27.75\% | C2 |
| 1FR Total |  | 504,084 |  | 100,033,858.20 |  | 120,588,197.88 | 20,554,339.68 | 20.55\% |  |
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\begin{gathered}
\text { PUCO Data Request No. } 106.0 \\
\text { Current Revenue by Current Cell Classification } \\
\text { Cincinnati Bell Telephone Company } \\
\text { Case No. 96-699--TP-ALT } \\
1995 \text { Test Year Data }
\end{gathered}
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## Percent of Revenue


PUCO Data Request No. 106.0
Proposed Revenue by Current Cell Classification
Cincinnati Bell Telephone Company
Case No. 96-899-TP-ALT
1995 Test Year Data

Percent of Revenue

 Special
Assemblies

$0.0 \%$
$1.7 \%$
$0.0 \%$

$1.7 \%$

 | Cell 3 |
| :--- |
|  |
| 4.3\% |
| $2.1 \%$ |
| $0.0 \%$ |
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| $6.5 \%$ |



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Current revenue (1)

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(1) SOURCE: CBT GENERAL LEDGER SYSTEM, 1995 OHIO ACCESS REVENUE ACTIVITY
(2) E-4.2 PAGE 49 OF 55
$\begin{array}{ll}0.0145 & \text { - PROPOSED C2000 RATE } \\ 0.0159 & -6 / 96 \text { RATE TO SUPPORT R }\end{array}$
6/96 RATE TO SUPPORT REDUCTION
TOTAL CCL REVENUE REDUCTION
PROPOSED ANNUAL REVENUE
(4) THIS NUMBER REFLECTS THE DECREASE IN REVENUE THAT IS ATTRIBUTABLE TO THE REDUCTION OF THE CCL RATE IN JUNE, 1996 PER THE STIPULATION IN CASE 93-432-TP-ALT. THIS NUMBER WAS ADDED BACK IN TO THE PROPOSED ANNUAL. REVENUE ON SCHEDULE E-4 PAGE 2 OF 2.

Market
Penetration: In order to assess market share properly. CBT would have to have full and complete data on all aspects of the market for telecommunications and its equivalents from competitors and potential competitors of CBT. While CBT has a considerable amount of this information. it does not have, and cannot realistically obtain, all such data. Absent the opportunity to receive this information from all competitors and potential competitors which provide or may provide equivalent or substitute service to customers which are readily available at competitive rates. term and conditions, CBT cannot attest to the fact that the information that it is providing to the Staff accurately reflects the market for the stated service (s). CBT has used its best efforts to gather appropriate information in order to provide an accurate assessment of the market based on the data available to CBT at this time. To estimate CBT's share of the total "coin-inth -8 ex revenue forth makencert
 by provider will present a relative accurate assessment of mande share gan dent. Our analysis shows a total of 8,211 pay phonethiberin he service area: CBT has 7,442 pay lines ( 940 TOOTs have $769(9 \%)$.

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Having provided the Staff market share information where internal or external sources were available. in the following table, CBT must move to the next level where source data is less objective. if available at all. The following construct represents a logical approach to the marker share question. absent specific information -- for this market or any other -- for all providers at the product level. This problem is endemic to most products beyond those for which market share information has been provided.

|  | 12/31/95: | 12/31/95. | Best in | CBT |  |  | Est.: Est. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | In Service: | C8T Ohio | Industry | Penetration | CPE | Alternative | CBT Mkt. | CPE Mkt. |
| Feature | Quantity | Universe ${ }^{\text {- }}$ | Penetration | to Univ. | Res. | Non Res | Share | Share |
| Speea Dialing | 3.011! | 834,370 | 12.00\% | 0.40\% | Yes | Yes | 4\%: | 80\% |
| Repeat Dialing | 3,113 | 634.370 | 10.50\% | 0.50\% | Yes | Yes | 5\% | 9 |

* "Universe" is defined as basic residential and business access lines in Ohio. which are capable of subscribing to and utilizing the above features.

If the industry best penetration is applied to the potential universe, there would be approximately 76,166 customers with some type of speed dial function, and 66,645 customers with some type of repeat dialing function. CBT has penetrated the universe at less than $1 \%$. CBT believes that this suggests customers have found CPE alternatives for these functions.

It is CBT's expectation that of those indinduals indiche type of dialing or repeat dialing function - either CBT or CPE - CRT has 95\%.

CONHIDEXTLAL<br>NOTICE NUST BE GIVEN<br>PRIOR TO RETEASE TO PEBLIC

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## 总

7. Please provide the percentage of customersin each exchänge that have access to Caller ID? What percentage avail themselves of this service?

Response:


Caller ID Availability and Subscribership by Exchange
April 1997

| Exchange | Availability | Subscribership |
| :--- | :--- | ---: |
| Bethany | $100.0 \%$ | $20.2 \%$ |
| Bethel | $100.0 \%$ | $13.5 \%$ |
| Cincinnati | $100.0 \%$ | $15.8 \%$ |

Clermont $\quad 100.0 \% \quad 20.7 \%$
Hamilton $\quad 100.0 \%$ 12.9\%
Harrison $\quad 100.0 \%$ 23.4\%
Little Miami 100.0\% 19.2\%
Neutonsville $\quad 100.0 \%$ 19.6\%
Reily $\quad 100.0 \%$ 13.4\%
Seven Mile $\quad 100.0 \%$ 15.5\%
Shandon 100.0\% 14.5\%
Williansburg $\quad 100.0 \% \quad 14.9 \%$
8. Please provide the percentage of customers in each exchange that have access to ISDN? What percentage subscribed to this service?

Response:
ISDN BRI Availability and Subscribership by Exchange
April 1997

| Exchange | Availability |  |
| :--- | :--- | :--- |
| Bethany | $99.0 \%$ |  |
| Subscribership |  |  |
| Bethel | $0.0 \%$ | $0.2 \%$ |
| Cincinnati | $98.3 \%$ | $0.0 \%$ |
| Clermont | $83.7 \%$ | $0.4 \%$ |
| Hamilton | $99.0 \%$ | $0.2 \%$ |
| Harrison | $99.0 \%$ | $0.2 \%$ |
| Little Miami | $99.0 \%$ | $0.2 \%$ |
| Newtonsville | $0.0 \%$ | $0.3 \%$ |
| Reily | $0.0 \%$ | $0.0 \%$ |
| Seven Mile | $0.0 \%$ | $0.0 \%$ |
| Shandon | $0.0 \%$ | $0.0 \%$ |
| Williansburg | $0.0 \%$ | $0.0 \%$ |
|  |  | $0.0 \%$ |

Note: Availability is based on wire center with $1 \%$ subtracted in each exchange where ISDN is available to account for loops that are outside the ISDN limits.

6
6
0
0

Data Request Number 60
Access Line Density by Wire Center
CBTs Ohio and Indiana Service Territory

| Wire Center |  | Proposed Band | Current Rate Group | Square Miles | 1/1/95 Residence Loops: | $-1 / 1 / 95$ <br> Business <br> Lōops | 1/1/95 Total. Loops | 1/1/95 Loops per -Sq. Mile |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| W. 7th | W7 | Band 1 | 8 | 6.17 |  | sigh | 72,267 | 11,712 |
| Avondale | AV | , | 8 | 8.93 | 27,040 | - 78 | 39,818 | 4,469 |
| Norwood | NW | " | 8 | 11.41 | 25,778 | 9,288 | 35,046 | 3,072 |
| Price Hill | PH | " | 8 | 9.54 | 19,610 | 3,874 | 23,384 | 2,451 |
| Evendale | EV | " | 8 | 11.46 | 9,691 | 18,304 | 27,995 | 2,443 |
| Saint Bernard | SB | " | 8 | 5.68 | 8,503 | 4,594 | 13,097 | 2,306 |
| Westwood | WD | " | 8 | 11.17 | 21,158 | 3,689 | 24,847 | 2,225 |
| Hartwell | HW | " | 8 | 8.97 | 12,589 | 6,225 | 18,814 | 2,008 |
| Hyde Park | HP | " | 8 | 11.05 | 15,394 | 4,980 | 20,354 | 1.842 |
| Mount Healthy | MH | " | 8 | 14.27 | 20,582 | 3,984 | 24,556 | 1,721 |
| Northside | NO | " | 8 | 13.56 | 17,427 | 5,676 | 23.103 | 1,704 |
| Montgomery | mo | " | 8 | 8.87 | 6,985 | 7,877 | 14,862 | 1,676 |
| Covedate | CV | " | 8 | 11.56 | 15,342 | 3.530 | 18,872 | 1,632 |
| Fairfield | FF | " | 8 A | 7.16 | 9,008 | 2,576 | 11,584 | 1,619 |
| Rossmoyne | RO | " | 8 | 26.35 | 24,874 | 17,854 | 42.528 | 1,614 |
| Glendale | GD | " | 8 | 11.18 | 4,948 | 12,185 | 17,133 | 1,533 |
| North Greenhills | NG | " | 8 | 22.82 | 21,039 | 5,016 | 28,055 | 1,142 |
| Cherry Grove | CG | * | 888 A | 14.33 | 11,718 | 3,784 | 15,482 | 1,081 |
| Crescentville | CS | * | 8\&8A | 24.99 | 11,402 | 13.768 | 25,170 | 1,007 |
| Cheviot | CH | " | A | 12.47 | 9,882 | 1,965 | 11,847 | 950 |
| Madisonville | MA | " | 8 | 22.27 | 13,942 | 5,539 | 19,481 | 875 |
| Mt. Washington | MW | " | 8 | 27.14 | 17,418 | 3,743 | 21,161 | 760 |
| Groesbeck | GR | " | 8 | 32.08 | 16,094 | 4.656 | 20,750 | 647 |
| Tobasco | TO | Band 2 | 8A | 29.10 | 14,018 | 4,404 | 16,422 | 633 |
| West Chester | WC | dand | 8 8 | 43.76 | 18,029 | 3,839 | 21,868 | 500 |
| Milford | MF | " | 8A | 35.65 | 10,378 | 5,159 | 15,537 | 438 |
| Loveland | LO | " | 8A | 46.71 | 15,488 | 4.777 | 20,285 | 434 |
| Hamilton | HM | " | 6\&8A | 115.38 | 37,133 | 10.511 | 47,644 | 443 |
| Goshen | GO | " | 8 A | 22.59 | 6,407 | 947 | 7,444 | 330 |
| Sayler Park | SP | " | 8 | 32.65 | 7,501 | 1,480 | 8,981 | 275 |
| Hamlet | HT | " | 8 A | 11.70 | 1,997 | 407 | 2,404 | 205 |
| Batavia | BA | " | 8A | 42.39 | 4,019 | 2.198 | 6,217 | 147 |
| Miami | MM | - | 8 | 26.30 | 2,037 | 879 | 3.718 | 141 |
| Hamison | HR | * | 8A | 93.30 | 8.510 | 2.192 | 10,781 | 116 |
| Bethel | 8 E | Band 3 | 8A | 55.04 | 3,762 | 44 | 4,437 | 1 |
| New Richmond | NR | - | 8A | 48.73 | 3,257 | 684 | 3,921 | 60 |
| Shandon | SH | - | AA | 60.92 | 3,646 | 864 | 4,400 | 72 |
| Williamsburg | WB | " | 8 A | 54.43 | 2,639 | 719 | 3,368 | 62 |
| Newtonsville | NE | " | 8A | 80.10 | 3,899 | 350 | 4,249 | 53 |
| Seven Mile | SM | " | 6 | 49.20 | 1,862 | 193 | 2,055 | 42 |
| Reily | RE | " | $6 \& 8 \mathrm{~A}$ | 46.36 | 1,021 | 109 | 1,130 | 24 |

Note: Rate Group 6 applies oniy to Local Area Serice (LAS) customers. that is customers who do not have flat rate local calling to the Cincinnati Exchange.

Data Request Topic: Rate Bands
Author: Louis Brown
 provide the calling rate based on the number of intraL.ATA and Community Connection Service calls) for each exchange :or the month of March. 1997. Please provide the calculation that was used to determine the ceiling rate. Also indicate the other types of calls that are typically included in the calculation of the calling rate. but aren't included in the calling rate provided in response to this request.

The average number o: :intrastate intraL.ATA toll or Community Connection Service (measured rate E.AS) calls per lire ger month, both to and from the customers CBT is proposing to add to CBT"s Basic Local Calling Area. is shown on the attached tables.

For intraLATA toll. the number of calls was determined from CBT's customer billing records which include all calls where CBT is the customer's $1+$ intraLATA toll carrier. These quantities do not include calls where the customer is presubscribed to a carrier (IXC) other than CBT. CBT typically includes calls carried by other IXCs in the calling rates for EAS cases. Although CBT estimates that it has approximately $86 \%$ of the $1+$ intrastate intraL ATA toll market (as noted in response to Data Request No. 42), the toll calling rates in the attachments represent only CBT calls and are not adjusted to reflect market share. NOTE: THE PERCENTAGE IS CONFIDENTIAL.

The Community Connection Service quantities are also from CBT's customer billing records. Because Community Connection Service provides non-optional measured rate local service between the exchanges. CBT is the only carrier of this local traffic and no additional data is typically included for E. AS cases.

Alternatives to toll service that are typically addressed in EAS cases, primarily foreign exchange (FX) service and 800 service, are not factors in this case. Hamilton and Reilly LAS customers can convert to a larger local calling area today for a price that is far below the price for FX service or 800 service. (CBT's proposal has the added beneñt of not requiring these customers to have a new telephone number as is required for FX service and the current larger local calling area service.) For Seven Mile, optional services were addressed in Case No. 94-1754-TP-PEX and were not a factor. For example. CBT was not providing any FX service in Seven Mile at that time.

As discussed in Schedule E-3, Narrative Rationale for Tariff Changes, page 2 of 18, CBT's proposed expanded local calling area is a continuation of CBT's expansion of EAS so that all of CBT's customers will have toll free calling to/from the Cincinnati Exchange and all of CBT's

Data Request Topic: Non-residence:Residence Customer and Revenue Data Author: Vic Gallina
6. The revenues. as defined in part 3 above, associated with the top $5 \%, 10 \%$ and $20 \%$ of non-residential customers. as defined in part 1 above. for July 1996 to June 1997 is as follows.

| Customer Group | AnnualRevenue | Percent of Total Revenue |
| :---: | :---: | :---: |
| $5 \%$ | $\$ 113,560,675.80$ |  |
| $10 \%$ | $\$ 131,234,443.64$ | $62.3 \%$ |
| $20 \%$ | $\$ 150,338,969.22$ | $72.0 \%$ |
|  |  | $\mathbf{8 2 . 4 \%}$ |

7. The revenues, as defined in part 4 above, associated with the top $5 \%, 10 \%$ and $20 \%$ of residential customers, as defined in part 2 above, for July 1.996 to June 1997 is as follows.

| Customer Group | Annual Reyenue | Percent of Total Revenue |
| :---: | :---: | :---: |
| 5\% | \$18,524,502.55 | CONTSPA こTIAL |
| 10\% | S31,292,021.98 | 20.8\% |
| 20\% | \$52,374,908.56 |  |
|  |  | RROV:DED TO PCO |

Respondent:
P.W. Rayome

Director - Market Management

# PUCO Data Request No． 85.0 <br> CBT Top 100 Business Customers <br> Ohio Regulated Revenue July 1996 through June 1997 

| Customer Rank | Total Revenue |
| :---: | :---: |
| 1 | 84，881．782．76 |
| 2 | \＄2，430，227．68 |
| 3 | 92，407，848．13 |
| 4 | 2，250，358．84 |
| 5 | （2，169，881．97 |
| 6 | 81，608，526．72 |
| 7 | 81，589，398．05 |
| 8 | 81，487，098．88 |
| 9 | 81，304，846．57 |
| 10 | \＄4，292．619．00 |
| 11 | \＄1，267，709．25 |
| 12 | \＄1，143，512．72 |
| 13 | \＄1，058，210．17 |
| 14 | \＄1，022，919．04 |
| 15 | 801，988．14 |
| 16 | ［879，291．01 |
| 17 | －34．058．17 |
| 18 | 9－22，722．16 |
| 19 | －60，007．83 |
| 20 | \＄714．973．78 |
| 21 | 9801，903．00 |
| 22 | \＄777，526．61 |
| 23 | S099，922．06 |
| 24 | 5009，415．46 |
| 25 | 8．83，673．14 |
| 26 | \％ 40.90 .45 |
| 27 | 8467，342．73 |
| 28 | （194，601．74 |
| 29 | ＊46，609．98 |
| 30 | 1437，242．43 |
| 31 | 8417，248．90 |
| 32 | \＄10，797．16 |
| 33 | S402，631．69 |
| 34 | \＄3，6，270．58 |
| 35 | 824，870．05 |
| 36 | 1302，071．44 |
| 37 | 8x97，901．04 |
| 38 | －11，188．30 ： |
| 39 |  |
| 40 |  |
| 41 | 907，000．00：－－ヷせ |
| 42 | \＄301，494．19 |

## 4 2 2 5 6

Land and Bulking Factors

Common Equipment
and
Confidential
Land and Bushing Factors



## \% of Market - Now Cost



Page 1
Puck 0039.9

CBT Att Reg. Case 96-899 Loop Assignment

NRC-Flow Thru Held and Nor Held Order "Mechanical" vs. "Manual"



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## CUSTOM CALLING PLUS

Calling Name Delivery
Calling Name Monthly Cost Summary

Incremental Cost per Line
1 Switching
$\backslash 50.0974$
2 SCP Processing
3 SCP Main Memory
4 SCP Disk Storage
5 STP and Links
6 STE
7 Development Labor
8. Database Updates
$\backslash \$ 0.0416$
$\downarrow$ \$0.0284.
$\$ \$ 0.0006$
$\$ 30.0150$.

9 Trouble Resolution
$\$ 0.0181$
10 Advertising
$\$ 0.0097$.
11 Billing System
\$0.6201.
12 RTU
13 Total Monthly Incremental Cost per Line $\$ 1.05$

## Allocated Joint Cost per Line

14 Switching
15 Switching Land
16 Switching Building
17 SCP Memory Land and Building
18 SCP Query Land and Building
19 STP and Link Spare Capacity
20 STP Land
PROVIDED TO PUCK
21 STP Building
22 SCE Land and Building
$\backslash 50.0187$.
$-\$ 0.0004=000$.
$\downarrow 50.0139=. .213$ $\$ 0.0034$ -
$\$ 0.0049$ -
50.0068 -
$\$ 0.0001$.
$\$ 0.0025$.
$\$ 0.0020^{\circ}$
50.05

Total Allocated Joint Monthly Cost Der Line
NOM TO RELEASE TU M


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## CUSTOM CALLING PLUS <br> Calling Name Delivery

## Source: Calling Name Monthly Cost Summary

```
VL1-Tab D. Page 1, L1
VL2-Tab B. Page 1, L1
VL3-Tab B, Page 1, L2
\L4-Tab B. Page 1, L3
VL5 - Tab B. Page 1, L4
k6 - Tab 8. Page 1, L5
V7-Tab B. Page 1. L6
    L8 - Tab B. Page 1, L7
    LL9-Tab B. Page 1, L8
    L10- Tab C. Page 1, L1
    L11 - Tab C. Page 1, L2
    L12-Tab C. Page 1, L3
    L13 = SUM L1 to L12
\L14-Tab O. Page 1. L2
\vee L15-Tab D. Page 1. L3
~L16-Tab D. Page 1, L4
    L17 - Tab B, Page 1, L10
    L18 - Tab 8, Page 1, L11
```



```
    L20-Tab B, Page 1, L1%
    L21-Tab B. Page 1, L14__m \because.OST bE GINE:
```



```
    L23=SUM L14 to '122'
    L24=L13+L23 PROMDED TO ICCO
```




PAGE 1

25-Jan-95
$01: 28$ PM

## CUSTOM CALLING PLUS

Calling Name Delivery
Calling Name Monthly Cost Summary (Non-EO)

## Incremental Costs


2 SCP Main Memory Dotainia ilminmi_



6 Development Labor
$1 \$ 0.0546$.
7 Database Updates 7 _ivan_ $\quad 150.0481$
8 Trouble Resolution : $\because$ ar
r $\$ 0.0097$.
9 Total Incremental Monthly Cost Der Line
f, $\$ 0.1847$

## Allocated Joint Costs

10 SCP Memory Land and Building i $\$ 0.0034$ •
11 SCP Query Land and Building . $\$ 0.0049$ -
12 STP and Link Spare Capacity 250.0068 -
13 STP Land $\$ 0.0001$ -
14 STP Building
15 SCE Land and Guiding CONFIDENTIAL.
Total Allocated Joint Monthly Cost Der Line $\$ 0.0025$.

PRIOR PROVIDED TO RICO

## CUSTOM CALLING PLUS

## Calling Name Delivery

Source: Calling Name Monthly Cost Summary (Non-EO)

```
L1-Tab B, Page 3, L8
\L2 - Tab B, Page 4. L25
\L3-Tab B, Page 4, L26
\L4-Tab B, Page 8, L12, Col. A
VL5-Tab B, Page 12, L14
\l6 - Tab B, Page 14. L9
VL7-Tab B, Page 15, L24
VL8-Tab B, Page 15, L25
'L9=SUMLT to L8
    L10 - Tab B, Page 6. L19
    L11 - Tab B, Page 6, L20
    L12 - Tab B, Page 8, L12, Col. C
    L43 - Tab B, Page 10, L7
    L14-Tab B, Page.40%'finENTINL
    L15-Tab 8, Page 13. L13 CSM BE GIVEN
```



```
    PRIOR TO ROVIDED TO PECO
```

PAGE 3

25-Jan-95

## CUSTOM CALLING PLUS

Calling Name Delivery
SCP Processing Costs
3ameirsing
1 8H Investment per Standard Query

- $\$ 0.7516$.

2 Telco Eng and Power Factor
3 BH Investment with Telco charges © $\$ 0.9019$
4 BH Queries per Line
5 Total BH Query Investment per Line
C $\$ 1.3529$
6 377C Annual Charge $\backslash 36.90 \%$.
7 Annual Cost per Line C $50.4993 \%$.
8 Monthly Query Cost per Line

Source:
V L1 - Tab B, Page 11. L5
OL2 - Assume 20\%, based upon 5E being $11.5 \%$
$-L 3=L 1^{*}(1+L 2)$
OL4 -Standard Line Usage - Terminating Only
$-\mathrm{L} 5=\mathrm{L} 3 * \mathrm{~L} 4$
V L6 -Tab B, Page 18. L1, Col. L
$\backslash L 7=L 5 \cdot L 6$
$\geqslant L 8=L 7 / 42$


Cincinnati Bell Telephone Company
PUCO Staff Data Request: No. $\mathbf{1 0 2 . 0}$
Topic: Mows
Requested by: Doris McCarter

1. Has there been any change in level in Minutes of Use or the number of terminations since the studies were conducted? Please indicate the actual number change and the percentage increase/decrease for minutes of use and for each type of termination.

## RESPONSE:

The Local Switching and the Transport and Termination minutes of use represent both minutes associated with local calls and minutes associated with interexchange carrier calls. CBT identified local minutes through a special study of local usage based on a sample of customer lines. CBT is currently developing a plan to update this study but does not have current data to determine the growth in the local calls. For interexchange calls. the total access minutes of use have increased by approximately $6.6 \%$ during the past year. This corresponds to approximately 238 million access minutes of use. For port terminations. attached is a table showing the annual change in the number of terminations based on CBT's existing retail services for the corresponding type of port. This data is taken from CBT's General Planning forecast and does not distinguish between Geritex: Attendant and non-Attendant lines.


Respondent:
Norbert J. Mate
Director - Service Costs



- . . end of report . . .



CBIS Spending (Acct 6724)

CBIS Spending (Acct 6724)

PUCO Data Request No． 109.0
Centrex 90 and Centrex 2000 Basic Line Monthly Retail Rate and Cost Comparisons Cincmnal Bell Telephone Cimp．uyy
Case No．96－899－TP－AL I

|  |  |  | Monit to | Month | 12 Month | Oplion | 24 Month | Option | 36 Month | Oplion | 48 Month | Oplion | 60 Month | Oplion |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bastic Senvic | CosticTx 2000 | Tunlt | Proposed <br> CIX 2001 | 1，ant | $\begin{array}{\|l\|} \hline \text { Proposed } \\ \text { CIX } 2(M) 1 \end{array}$ | 1．and | $\begin{array}{\|c\|} \hline \text { Proposed } \\ \mathrm{C}: \times 20 \mathrm{O} \mid \end{array}$ | 1.1714 | $\begin{array}{\|l\|} \hline \text { Proposer } \\ \text { Cl } \end{array}$ | 1.1411 | $\begin{array}{\|c} \text { Proposed } \\ \text { CIX , inh } \end{array}$ | $1 . \ldots 111$ | $\begin{array}{\|l\|} \hline \text { Proposed } \\ :: 1 \times: \text { ran } \end{array}$ | rolal C to Re： |  |
| Service | Categorns | Categones | Rale | Rall | Raile： | Ftaks | Hate： | Rall | Muste | R， | Isate | H20H． |  | 14．04 |  |  |
|  |  | $\begin{cases}1 \cdot 6 \\ 1 & 10 \\ 11.20 \\ 21 .-40\end{cases}$ | $\begin{aligned} & 4898 \\ & 33.29 \\ & 3329 \\ & 33.29 \end{aligned}$ | $47\left(\mathrm{~N}_{1}\right.$ 4701 4600 4600 | $\left.\begin{array}{lll} 4 & 1 & 10 \\ 2010 \\ 28 & 10 \\ 28 & 10 \\ 28 & 10 \end{array} \right\rvert\,$ | $4(i)(x)$ 4601 4500 4500 450 | $\begin{aligned} & 4(1):(1) \\ & 2495 \\ & 2499 \\ & 2499 \end{aligned}$ | $\begin{aligned} & \text { NA } \\ & \text { NA } \\ & \text { NA } \\ & \text { NA } \end{aligned}$ | $\begin{aligned} & N A \\ & 1 A \\ & N A \\ & N A \end{aligned}$ |  | $\begin{aligned} & 4016 \\ & 2196 \\ & 2395 \\ & 23 \\ & 23 \\ & \hline 95 \end{aligned}$ | $\begin{aligned} & \mathrm{NA} \\ & \mathrm{NA} \\ & \mathrm{NA} \\ & \mathrm{NA} \end{aligned}$ | $\begin{aligned} & N A \\ & t / A \\ & N A \\ & N A \end{aligned}$ | $\begin{aligned} & 4.10141 \\ & 4.14141 \\ & 42 \\ & 42 \\ & 42 \\ & 42011 \end{aligned}$ |  |  |
| 1；aturax 90 <br> 1＇（u）｜kTsed <br> Grandiathered | Ist thru toin 1 lin thre 40th | $\left\{\begin{array}{lll} 1 & 110 \\ 11 & -210 \\ 21-40 \end{array}\right.$ | $\begin{aligned} & 4700 \\ & 4600 \\ & 45.00 \end{aligned}$ | $\begin{aligned} & 4 / \omega_{1} \\ & 46(0) \\ & 46.0)_{0} \end{aligned}$ |  | 411 $40 \mid$ $45(x)$ 4500 450 | $44 \times 101$ 4300 4300 | NA | $\left.\begin{aligned} & 1 H \\ & N A \\ & N A \end{aligned} \right\rvert\,$ | 4120 4810 4.301 | $\begin{aligned} & 4.1!(11 \\ & 425 \times 11 \\ & 42511 \end{aligned}$ | $\left.\begin{aligned} & \mathrm{N} \\ & \mathrm{~N} \\ & \mathrm{~N} \end{aligned} \right\rvert\,$ | $\begin{aligned} & \mathrm{N} \\ & \mathrm{NA} \\ & \mathrm{NA} \end{aligned}$ |  | $\begin{array}{cc} 241 & 111 \\ 24 & 111 \\ 26 & 32 \end{array}$ | $\begin{aligned} & 31! \\ & 31 \\ & 31 \\ & 3021 \end{aligned}$ |
| $\begin{aligned} & \text { Centrex } 2000^{2} \\ & \text { Current } \\ & \text { Rates } \end{aligned}$ | Firs 100 Next 200 <br> Nexl 450 <br> Over 750 | $\left\{\begin{array}{l} 40-100 \\ 101-300 \\ 301-750 \\ 751+ \end{array}\right.$ | $\begin{aligned} & 32.67 \\ & 32.15 \\ & 30.58 \\ & 30.07 \end{aligned}$ | $\begin{aligned} & 36.00 \\ & 35.50 \\ & 3500 \\ & 3500 \end{aligned}$ | 30.07 2956 2852 27.48 | 35.00 3450 34.00 3400 | NA NA NA NA | $\begin{aligned} & \mathrm{NA} \\ & \mathrm{NA} \\ & \mathrm{NA} \\ & \mathrm{NA} \end{aligned}$ | $\begin{aligned} & 28.00 \\ & 2748 \\ & 2593 \\ & 24 \\ & 24 \end{aligned}$ | $\begin{aligned} & 33.00 \\ & 3250 \\ & 3200 \\ & 3200 \end{aligned}$ | NA <br> $N A$ <br> $N A$ <br> $N A$ | $\begin{aligned} & \text { NA } \\ & \text { NA } \\ & \text { NA } \\ & N A \end{aligned}$ | $\begin{aligned} & 25.93 \\ & 2541 \\ & 2385 \\ & 2282 \end{aligned}$ | $\left.\begin{array}{ll} 32 & 50 \\ 32 & 011 \\ 31 & 511 \\ 31 & 511 \end{array} \right\rvert\,$ | 26.32 25.69 25.69 2569 | $\begin{aligned} & 30.24 \\ & 29.64 \\ & 2964 \\ & 29.64 \end{aligned}$ |
| Centrex 2000 <br> Proposed <br> Ratos | First 10 <br> Naxt 10 <br> Nexi 80 <br> Next 200 <br> Over 300 | $\left\{\begin{array}{l} 4-10 \\ 11 \cdot 20 \\ 21-100 \\ 101 \cdot 390 \\ 301+C \end{array}\right.$ | $\begin{aligned} & 47.00 \\ & 46.00 \\ & 36.00 \\ & 35.50 \\ & 35.00 \end{aligned}$ | 47.00 4600 36.00 35.50 35.00 | 4600 4500 3500 34.50 3400 | 46.00 4500 3500 34.50 34.00 | $\begin{aligned} & N A \\ & N A \\ & N A \\ & N A \\ & N A \end{aligned}$ |  | $\begin{aligned} & 4400 \\ & 43001 \\ & 3300 \\ & 3250 \\ & 3200 \end{aligned}$ | $\begin{aligned} & 44\left(x_{1}\right) \\ & 43 \\ & 4300 \\ & 33 \\ & 3201 \\ & 3250 \\ & 3200 \end{aligned}$ | $\begin{aligned} & \mathrm{NA} \\ & \mathrm{NA} \\ & \mathrm{NA} \\ & \mathrm{NA} \\ & \mathrm{NA} \end{aligned}$ | $\begin{aligned} & N A \\ & N A \\ & N A \\ & N A \\ & N A \end{aligned}$ | $\begin{aligned} & 43(4) \\ & 4250 \\ & 3250 \\ & 32 \\ & 3200 \\ & 31 \\ & \hline 100 \end{aligned}$ | $\begin{aligned} & 430(1) \\ & 42 \\ & 42 \\ & 32.510 \\ & 320 \\ & 320 \\ & 31 \\ & 50 \end{aligned}$ | $\begin{aligned} & 28.18 \\ & 28.18 \\ & 26.32 \\ & 25.69 \\ & 2569 \end{aligned}$ | $\begin{aligned} & 31.64 \\ & 31.94 \\ & 3029 \\ & 2964 \\ & 29.64 \end{aligned}$ |
|  |  |  | utos Exch uden Exch e． <br> Centrax Co Nor－Allend Flat Rate <br> E 20 Lines <br> 29－100 Line <br> GT 100 Lin | unge Acs：：－： ange Access <br> dant Línes | Cli．fil：on Ctharge ot | $\$ / 01$ git h <br> $\$ 726$ for li <br>  <br>  <br> Allocated <br> Costs <br> Band 2 <br> 2989 <br> 2813 <br> 27.54 | Feature Costs | Non－Rec <br> Coss <br> Recovery$\|$ | Torat C Band 11 2814 2632 2569 | $\begin{array}{\|c\|} \hline \text { Costs } \\ \hline \text { Band } 2 \\ \hline 3199 \\ 3023 \\ 2964 \end{array}$ |  |  |  |  |  |  |


|  |  |  | JCO Data | Request | No. 109 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | SDN Mon | inly Retail <br> Cincinnati B <br> Case | Rate and <br> I Telephon 96-899-T | Cost Co <br> Company -ALT | ariso |  |  |
|  | Perceni in Banc | Customer <br> Type | Cust Type $\%$ by Band | $\begin{array}{r} \text { Monthly } \\ \text { Access } \\ \text { Lne Cost } \end{array}$ | Non-Rec Cost Recovery | Total Line Costs | Local Montr:y Usage Cost for 1 Channe: | Total Cost |
| Band 1 | 75.6\% | Res | 74.1\% | 44.91 |  |  | 4.88 |  |
|  |  | Non-Res | 25.9\% | 38.56 |  |  | 2.30 |  |
|  |  | Composite |  | 43.27 | 4.50 | 47.77 | 4.21 |  |
| Band 2 | 24.4\% | Res | 83.6\% | 52.10 |  |  | 5.01 |  |
|  |  | Non-Res | 16.4\% | 47.75 |  |  | 2.18 |  |
|  |  | Composite |  | 51.39 | 4.50 | 55.89 | 4.55 |  |
| Total | 100.0\% | Res | 76.5\% | 46.83 |  |  | 4.91 |  |
|  |  | Non-Res | 23.5\% | 40.12 |  |  | 2.28 |  |
|  | - | Composite |  | 45.25 | 4.50 | 49.75 | 4.29 | 54.04 |
|  |  |  |  |  |  | c Rate | Flat Rate Circuit |  |
|  |  |  |  |  |  | S Line | Switched B Chan | 18 Line |
| Propose | Rate |  |  |  |  | 49.95 | 23.00 | 72.95 |

Note: All percenrages for bands and customer type use December 31, 1995 date, cerain TLAL quantities from the E-4 Schedules.

CONFIDLITLAL
YOT:CE MLST EL GIVEN
Band 3 is not inctuded because ISDN is not available in any of the wire centers , fre T') PL BLIC this band.

# PUCO Caia Request No. 1690 <br> Basic Exanange Ser:ices Montnly Retail Rate and Cost Comparısons <br> Z.nannau Bell Telzohone Comoanv <br> Case No 96-899-TF.ALT 



Note: The "Monthty Recuming Cost" :s the monthty incremental cost plus the allocated joint costs provided in CBT's Service Cost studies.

The measured service cosis and oreposed rates are tor services without usage allowances. as dropased in CBTs Commiment 2000 filing. The current non-resicence measureo service rates. which are proposeo to be grandfathered. include usage allowances. Tirg \#urent residence measurea service rates do not inciude ailowances.

The difference between nunting and non-hunting cests reflects different usage costs. not the coss of the hunt feature. CBT is proposing a separate rinneng rate in Cormment 2000 which is not included in this analysis of line rates. Thus. the proposed rates for hunt intes do not include the oroposed hunting feature rate of $\$ 10.00$.

The EUCL for 1FB and B1M is assumed to be fer a single line business. Mutb-line busunesses paid $\$ 4.87$ per line as of the date certain.

The current rate groups do not correscond exacry :o CBT's proposed rate bands. Rather. the currant rates and rate groups in this table are the most tyolcat compansons for the oroposed new bands. The current rates incluce TouchTone charges which are $\$ 0.72$ for resicence ines. $\$ 152$ 'ar non-residence lines, and $\$ 4.96$ for trunxs.
Non-Recurring Retail Rate and Cost Comparisons Cincinnati Boll Telephone Comp.any
Case No. 96 -899-TP-AL I


## 7 म.14x:

*These USOCs are translated to INF_X in the E-4 Schedules. The fourth character in these USOCs is used by CBT's billing system although the rates do not vary for these USOCs.

NOTE: This sheet reflects a summary of monthly reports from CBT's customer records,


quantity

14,656
1,473
1,589
4.810

4,451
3,542
5,402
3,404
4,295
2241
6,506
2.063
15.268

6,136
3,386
882
5,186
0.419
8.400

3818
7,934
1290
2000
6.120

1,083
10,447
1,44
8.770

11,980
8,170
34
0.77

4
1103
0
258
5,750
8,005
1.0.5 7.8

TOTAL

AVONDALE
BATAVIA
BETHEL
COVEDALE
CHERRY GROVE
CHEVIOT
CRESCENTVILLE
EVENDALE
FAIRFIELD
GLENDALE
GROESBECK
GOSHEN
HAMILTON
HYDE PARK
HARRISON
HAMLET
HARTWELL
LOVELAND
MADISONVILLE
MILFORD
MT. HEALTHY
MIAMI
MONTGOMERY
MT. WASHINGTON
NEWTONSVILLE
N. GREENHILLS NEW RICHMOND
NORTHSIDE
NORWOOD
PRICE HILL
REILY
ROSSMOYNE
ST. BERNARD
SHANDON
SEVEN MILE
SAYLER PARK
TOBASCO
CINCINNATI W7
WILLIAMSBURG WEST CHESTER
WeSTWOOD

0109
Note: December 1995 quantities from CBT's customer records.

To: Scott Ringo
From: Dana Hooten
Subject: Bellcore Service Agreement
Date: $\quad$ September 3, 1996

The term of the current Service Agreement between Belicore and Cincinnati Bell, Inc. (CBI) is January 1, 1995 through December 31, 1996. CBI is not one of the owners of Bellcore, therefore, a Service Agreement has allowed Cincinnati Bell to fund project offerings.

Each CBI subsidiary is responsible for its own funding of Bellcore projects. However, CBT is responsible for the contractual relationship between CBI and Bellcore.

Listed below, according to expenditures, are the top five (5) CBT funded Bellcore projects in 1995:

| Proiect Name | Proiect Number | Total |
| :--- | :--- | ---: |
| Traing Delivery | 681NET | $\$ 316,351$ |
| CMDS |  | 161,081 |
| Mechanized BFO | 5NLCMO | 136,611 |
| CBT Superbook | 5HSCBO | 120,803 |
| LSS System | SNABNO | 114,188 |

## PUCO AUDIT OF 1995 CBIS SPENDING

| WORK DESCRIPTION | MACHINE | P\&C | TOTAL |
| :---: | :---: | :---: | :---: |
| DATA PROCESSING | 13,826,951 | - | 13,826,951 |
| BASE SUPPORT | - | 4,559,993 | 4.559,993 |
| CSSG | - | 3,725,227 | 3,725,227 |
| SIMPLIFIED ORDER SYSTEM | - | 2,882,433 | 2,882,433 |
| DEVELOPMENT OF DIRECTORY LISTINGS / FAST | - | 1,103,879 | 1,103,879 |
| CIID | 1,056,228 | - | 1,056,228 |
| ACCT SYS \& SMARTS | 1,023,670 | - | 1,023,670 |
| IDB PRIME | - | 1,014,942 | 1,014,942 |
| IDB/IRIS PHASE II | - | 972,283 | 972,283 |
| RELEASE TESTING | - | 940,945 | 940,945 |
| OS/PLANT \& OS/CONNECTOR | - | 685,772 | 685,772 |
| LMOS/MLT/MTAS/PREDICTOR | - | 680,159 | 680,159 |
| COBOL II | - | 636,090 | 636,090 |
| N/CODE SUPPORT | - | 379,630 | 379,630 |
| INQUIRY RETENTION OPTION | - | 324,095 ${ }^{\text {- }}$ | 324,095 |
| CARRIER ID CODE EXPANSION | - | 303,160 | 303,160 |
| REQUEST FOR INFORMATION CS33S | - | 262,733 | 262,733 |
| 1994 CARE SYSTEM ENHANCEMENTS | - | 249,720 | 249,720 |
| TIRKS SUPPORT | - | 248,195 | 248,195 |
| MULTIPLE NEW CUSTOMERS IMPLEMENTATION | - | 219,221 | 219,221 |
| EAS IN KY/OPTION 4 MANDATE | - | 198,404 | 198,404 |
| DEMAND ROUTING SERVICE | - | 191,170 | 191,170 |
| PICS SUPPORT | - | 189,447 | 189,447 |
| FACILITIES MGT | 187,920 | - | 187,920 |
| DISPLAY 3\% KY SCHOOL TAX ON BILL | - | 130,230 | 130,230 |
| TRUE WORLD ENHANCEMENTS | - | 129.837 | 129,837 |
| DOLLAR SUPPORT | - | 123,503 | 123,503 |
| OPTICAL STORAGE PROJECT | - | 117,603 | 117,603 |
| PRODUCT PKG SUPPORT | - | 116,590 | 116,590 |
| KY ALT REG - Rate table \& Rate changes | - | 115,715 | 115,715 |
| OCPZA - AT\&T TRUE SAVINGS | - | 112,600 | 112,600 |
| SERVICES OF JAGDISH BHATI | - | 103,125 | 103,125 |
| UNBUNDLE CUSTOM CALLING PACKAGES | - | 85,158 | 85,158 |
| SOFT DIAL TONE | - | 83,530 | 83,530 |
| CBJ INFO SYSTEMS PLAN | - | 73,144 | 73,144 |
| ACCUNTING CHANGES FOR PUBLIC REVENUES | - | 70,972 | 70,972 |
| OHIO SALES TAX ON MAINT. | - | 70,589 | 70,589 |
| OC\&C $\backslash$ PRODUCT PACKAGING - CHANGE CONTRO | - | 66,596 | 66,596 |
| IMPLEMENTATION OF CAT41 \& CAT42 MISC. RE | - | 66,263 | 66,263 |
| KENTUCKY RATE CASE - MPS RQMTS | - | 65,292 | 65,292 |
| BILLING INITIATIVES - BILL FORMAT | - | 63,758 | 63,758 |
| ASTEA TRAINING | - | 55,512 | 55,512 |
| KENTUCKY EAS (ALT. REG) OPTION 2 | - | 54,739 | 54,739 |
| FDPS | - | 47,496 | 47,496 |
| ENHANCED INTERCEPT SERVICE | - | 46,217 | 46,217 |
| ONLINE JRATECHG - INCREASE OPTIONS | - | 45,839 | 45,839 |

Detail of Factor Development Adjustments January - December 1995


Detail of Factor Development Adjustments


## ACCOUNT 5169 AT\&T REVENUES



Hary S. Empuat
Vice Prusicant and General Manager
Local Semeses Divition


Decernber 29, 1995

Mr. John T. LaMacchia
President and Chief Execurive Officer
Cincinnati Bell Inc.
201 East Fourth Sureet
Room 102-700
Cincinnati. Ohio 45201
Dear John,
In order to comply with the Modification of Final Judgment AT\&T and Cincinnati Bell negotiated the Service and Plamt Agreement ("Agreement") in 1983. While this Agreement may have been munually beneficial at that time, the radical changes in the telecommunications industry dictate that this relationship be redefined to reflect current conditions. Therefore, by this letter, AT\&T is exercising its right to terminate the Agreement with respect to Arricles 2, 3, 4, 5, 6, 8, and 9 in accordiance with the provisions of Section 10.3.2 of the Agreement, as well as Schedule 9B. 1 in accordance with the provisions of Section 9B.1.9 to that Schedule. However. Articles 7-2, 13 and 15 have independent termination provisions and are not being terminated by AT\&T.

By this action, AT\&T does not intend to completely sever its relationship with Cincinnati Bell. As stated above, Articles 7-2, 13 and 15 are unaffected by this notice of termination. Furthermore. in addition to those arrangenents required by Article 10 , where murually benenicial, we would like to negotiate new arrangements with Cincinnati Bell to replace the terminated portions of the Service and Plant Agreemen. Members of my team may contact their coumterparts in your organization to besin these discussions.

Sincerely yours,

Copy to:
Mr. Daxid S. Gergacz
President and Chief Executive Officer


Cincinnati Bell Telephone Company


COOPERS \& LYBRAND CERTIFIED PUBLIC ACCOUNTANTS

## WORKING PAPERS

Cincinnot Bell Inc. (NW) of culin


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audr of pmancial statements (CHECK BOXIFAPPLICABLE)

OR
other (Describe):


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CAL PERSONNEL

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montr $\qquad$ -


RECEIVED APR 131995

Compery Name:
CBT
Analyis of Other Accrued Lablifice and Recerve Datr: en of $3 / 31 / N_{5}$

WP OQ-10a
Prepered by.
C. Sine

Change
Amount \%

## Deecription

Accrued intereet Acerved rent Acerued comp. abeense
Accrued wione
Accoued reatructuring chro

Curtur
Quarter

Amourt


Dece 31 Prior Yr

 34xber
The increase in accrued intereat is maciated with ening differences botween the accruals end the actual paydates of long term debt ineues.
$\therefore$ The change in the accrued wages is aspocinted whth the manner in which pary peviods fall the between periode.
$\ddot{\ddot{y}}$ Need $\because$..s. ..?

## contibential



## Cincinnati Bell GATT Payments 12/31/95

"GATT" payments recorded against the restructuring liability represent non-qualified disbursements made from the assets of the company (and recorded as an operating expense) rather than from the pension plans. These payments are non-qualified because they exceed $\mathbb{R} S$ section 415 benefit limitations. Limitations are calculated based on lump-sum payout amounts, if a retiree chooses to receive benefits as an annuity, the GATT payments will be made using the same interest rate as applied to the regular pension amounts. GATT payments will be made for a maximum of 15 years or a minimum of $\$ 25,000$ per year, whichever results in the shorter payout period.

NOTE - GATT is not a technical term, reference comes from the GATT agreements which gave rise to IRS section 415 .

# Updated Consideration of SFAS 71 Applicability to CBT 

October 9, 1995


The attached memo was prepared in January 1994 as the support for Cincimati Bell Telephone's (CBT) belief that it should still apply SFAS 71 for financial reporting purposes. At the end of the third quarter of 1995, our review of the nature of CBT's business, the extent of competition, and the methods of regulation under which CBT operates indicate there have been no significant changes to the basic conclusions of that memo. As a result, we believe SFAS 71 still should be followed for CBT accounting purposes. CBT's use of SFAS 71 in accounting for its operations will also be disclosed in its quarterly financial information to shareholders and in the 10K filing with the SEC. Ongoing industry, regulatory, legislative and marketplace changes continue to be evaluated to determine if reliance upon SFAS 71 is still justified.

As an update, the CBT Alternative Regulation Plan was approved in May 1994 by the Public Utilities Commission of Ohio. As approved, the PUCO still has significant control and oversight over CBT rates and operations. Under the agreement, CBT's authorized rate of return on capital is $11.18 \%$, but CBT can earn up to $11.93 \%$ without retargeting of rates. Earnings higher than $11.93 \%$ will result in retargeting of rates in the next monitoring period. This plan provides increased pricing flexibility in some areas, which allows CBT to be more responsive to customers and more competitive. On May 23, 1995 CBT received an order from the Public Service Commission of Kentucky (PSCK) regarding its request for an increase in basic telephone rates to mirror those rates in Ohio. This order has not resulted in any changes to the way in which the PSCK regulates intrastate services in Kentucky.

For interstate services CBT began to operate under an Optional Incentive Regulation (OIR) plan on January 15, 1994. This is a form of lagged rate-of-retum (ROR) regulation, but with more emphasis on price regulation similar to price caps. The plan involves the following:

- Unlike price caps, OIR does not impose a productivity hurdle.
- CBT can retain higher levels of profit if it improves isproductivity/efficiency.
- CBT can eam a maximum of $12.75 \%$ under ORR versus $11.50 \%$ under ROR.
- After one year, if CBT's rectum is below $10.50 \%$, CBT can file a midcourse correction to bring the return up to $10.50 \%$.
- Ratepayers benefit from efficiency gains because the gains are flowed through into lower rates in the next tariff period when rates are retargeted to the authorized rate of return.
- CBT is not locked in permanently as it would be under price cap regulation. CBT can go back to rate-of-returm regulation after two tariff periods (July 1997).

Ceopara: hybrand L.L.R.

October 17, 1996
Mr. Rọdgér McDonald
Public Utility Commission of Ohio
Dear Mr. MéDonaid:
Management of Cincinnati Bell Inc. (CBI) has authorized us to provide you access to our working papers in connection with our audit of the December 31, 1995 financial statements of Cincinnati Bell Inc. (CBD. It is our understanding that the purpose of your request is in connection with your review $\phi f$ the recent rate filing by Cincinnati Bell Telephone Company (CBT).

Our audit of CBI December 31, !995 financial statements was conducted in accordance with generally accepted auditing standards, the objective of which is to form an opinion as to whether the financialistatements, which are the responsibility and representations of management, present fairly, in allimaterial respects, the financial position, results of operations and cash flows in conformity with generally accepted accounting principles. Under generally accepted auditing standards, wie have the responsibility, within the inherent limitations of the auditing process, to design puraudit to provide reasonable assurance that errors and irreguiarities that have a material iffect on the financial statements will be detected, and to exercise due care in the conduct of our audit. The concept of selective resting of the data being audited, which involves judgment both as to the pumber of transactions to be audited and as to the areas to be tested, has been generally accepted as valid and sufficient basis for an auditor to express an opinion on financial statements; Thus, our audit, based on the concept of selective testing, is subject to the inherent Hik that material errors or irregularities, if they exist, would nor be detected. In addition, ans audit does not address the possibility that material errors or irregularities may occur in the future. Also, dur use of pipiessional judgment and the assessment of materiality for the purpose of our audit deans that mitters may have existed that would have been assessed differently by you.

The warking' papers were prepared for the purpose of providing the principal support for our report on CEi's December 31, 1995 francial statements and to aid in the conduct and supervision of our audia. The working papers document the procedures performed, the information obtained ahd the pertinent conclusions reached in the engagement. The audit procedures that we perfomied iwere limited to those we considered necessary under generally accepted auditing standards to inmble us to formulate and express an opinion on the financial statements taken as a whole. Accordingly, we make no representation as to the sufficiency or appropriateness, for your purposes, of either the information contained in our working papers or our audir procedures. In addition' any notations, comments, and individual conclusions appearing on any of the working papers do not stand alone, and should not be read as an opinion on any individual amounts, eccountp; balinces or iransactions.

Our audit of $\mathrm{CBr}^{\prime}$ 's December 31, 1995 financial statements was performed for the purpose stated above and has not been planned oriconducted in contemplation of your review of the recent rate filing by CBI or for the purpose of assessing CBI or CBT compliance with laws and regulations. Therefore, items of possible interest to you may not have been specifically addressed. Accordingiy, our audit and the working papers prepared in connection therewith. should not supplant other inquiries and procedures that should be undertaken by the PUCO for the purpose of monitoring and regulating the financial affairs of CBI or CBT. In addition, we have not audited any żancial statements of CBI since December 31, 1995 nor have we performed any audit procedures since February 14, 1996, the date of our auditor's repor, and significant events or cirgumstances may have occurred since that date.

The working papers constitute and reflect work performed or information obtained by Coopers \& Lybrand $\mathbb{L}$ L.L.P. in its capacity as independent auditor for CBI and CBT. The documents contain rrade secrets and conficiential commercial and financial information of our firm, CBI, and CBT that is privileget and confidential, and we expressly reserve all rights with respect to disciosures to third parties. Accordingly, we request confidential treatment under the Freedom of Information Act or similar laws and regulations when requests are made for the working papers or information contained therein or any documents created by the PUCO containing information derived therefiom. We further request that written notice be given to our firm before distribution of the nformation in the working papers (or photocopies thereof) to others, including other govertimental agencies, except when such distribution is required by law or regulation.

Any photocopies of our working papers we agree to provide you will be identified as "Confidential Treatment requested by Coopers \& Lybrand L.L.P. 312 Walnut Street, Suite 3400 Cincithati, Ohio 45202 (513) 651-4000."


## SERVICES AND LICENSE AGREEMENT

CINCNNATI BELL TELEPHONE COMPANY ("CBT"), an Ohio coppotation CINCINNATI BELL DIRECTORY INC. ("CBD"), an Ohio corporatiop herebyeagree as follows effective as of January 1, 1997 (the "Effective Date"):

## 1. Recitals.

1.1 CBT is a local exchange carrier of telecomathications sorvices and is required by applicable regulatory requirements to publish añophabgeteal directory of telephone listings commonly known as the "White Pages" directory.
1.2 CBD is a publisher of classified telephone directories containing display advertisements and listings of business customers, commonly known as the "Yellow Pages," and also has expertise in producing and distributing White Pages directory books.
1.3 CBT desires to engage CBD as an independent contractor to assist CBT with producing and distributing the White Pages directory.
1.4 CBD desires to obtain one or more licenses to use certain listing information, updates to listing information, and other data from CBT in connection with publishing its Yellow Pages directories.
2. Prior Agreement. This Agreement supersedes and replaces the Agreement dated June 1, 1990 between CBT and CBD regarding directory publishing, and the parties agree that the June 1,1990 agreement is no longer of any force or effect.
3. Definitions. In addition to the terms defined elsewhere in this Agreement, the following terms will have the following meanings for purposes of this Agreement:
3.1 "Business Listings Data" means a collection of the names, addresses and telephone numbers of CBT's customers that are business customers.
3.2 "CBT's customers" means business and residential subscribers to CBT's local exchange services. The term "CBT's customers" also includes business and residential subscribers to CLECs' services whose listing information CBT is permitted to use, publish and ticense to third parties.
3.3 "CLEC" means a competitive local exchange carrier (also known as a new entrant carrier (NEC)) operating in CBT's operating territory.
3.4 "Daily Business Listing Updates" means the daily changes in the Business Listings Data, which may include changes in the types of information set forth in the attached Exhibit B.

ERROR: ioerror
OFFENDING COMMAND: imagemask
STACK:
-dictionary-


[^0]:    (INCINNATI BELLI TELEPIIONE COMPANY

