## PUCO EXHIBIT FILING

Date of Hearing: 10 7 11
Case No. 10 - 2376 - EL-UNC.
PUCO Case Caption: Ohio Power
Columbus Southern Paver
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List of exhibits being filed: FES 10 - Confidential - Sealed
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BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO
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     In the Matter of the
     Application of Ohio Power:
     Company and Columbus
 4
     Southern Power
 5
     Company for Authority to : Case No. 10-2376-EL-UNC
     Merge and Related
     Approvals.
 6
 7
     In the Matter of the
     Application of Columbus
 8
     Southern Power Company
     and Ohio Power Company
     for Authority to Establish:
 9
     a Standard Service Offer : Case No. 11-346-EL-SSO
     Pursuant to $4928.143, : Case No. 11-348-EL-SSO
10
     Ohio Rev. Code, in the
11
     Form of an Electric
     Security Plan.
12
     In the Matter of the
13
     Application of Columbus
     Southern Power Company : Case No. 11-349-EL-AAM and Ohio Power Company : Case No. 11-350-EL-AAM for Approval of Certain :
14
15
     Accounting Authority.
16
     In the Matter of the
     Application of Columbus
     Southern Power Company to : Case No. 10-343-EL-ATA
17
     Amend its Emergency
     Curtailment Service
18
     Riders.
19
     In the Matter of the
     Application of Ohio Power:
20
     Company to Amend its : Case No. 10-344-EL-ATA
21
     Emergency Curtailment
     Service Riders.
22
     In the Matter of the
23
     Commission Review of the :
     Capacity Charges of Ohio : Case No. 10-2929-EL-UNC
     Power Company and Columbus:
24
     Southern Power Company.
25
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469
 1
     In the Matter of the
     Application of Columbus
 2
     Southern Power Company for:
     Approval of a Mechanism to: Case No. 11-4920-EL-RDR
 3
     Recover Deferred Fuel
     Costs Ordered Under Ohio
 4
     Revised Code 4928.144.
 5
     In the Matter of the
     Application of Ohio Power:
 6
     Company for Approval of a :
                           : Case No. 11-4921-EL-RDR
     Mechanism to Recover
 7
     Deferred Fuel Costs
     Ordered Under Ohio Revised:
 8
     Code 4928.144.
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10
                          PROCEEDINGS
11
     before Ms. Greta See and Mr. Jonathan Tauber,
12
     Attorney Examiners, at the Public Utilities
13
     Commission of Ohio, 180 East Broad Street, Room 11-A,
14
     Columbus, Ohio, called at 9 a.m. on Friday,
15
     October 7, 2011.
16
17
                           VOLUME IV
18
19
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21
                     ARMSTRONG & OKEY, INC.
               222 East Town Street, Second Floor
22
                   Columbus, Ohio 43215-5201
                (614) 224-9481 - (800) 223-9481
23
                      Fax - (614) 224-5724
24
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```

## BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of Columbus	)	
Southern Power Company and Ohio Power Company	)	
for Authority to Establish a Standard Service Offer	)	Case No. 11-346-EL-SSO
Pursuant to §4928.143, Ohio Rev. Code, in the Form	)	Case No. 11-348-EL-SSO
of an Electric Security Plan.	)	
In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company for Approval of Certain Accounting Authority.	)	Case No. 11-349-EL-AAM Case No. 11-350-EL-AAM

DIRECT TESTIMONY OF

R. Reed Fraley

on behalf of

**Ohio Hospital Association** 

September 13, 2011

2	•				
3	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.			
4 5 6 7		Α.	My Name is R. Reed Fraley. My business address is 150 East Broad Street, 15 <sup>th</sup> Floor, Columbus Ohio, 43215.		
8 9	1.	Q.	BY WHOM ARE YOU EMPLOYED?		
10 11 12 13 14 15 16 17 18		A.	I am employed by the Ohio Hospital Association, a not-for-profit healthcare organization. As we explained in our Motion to Intervene in this case, the OHA is a private nonprofit trade association established in 1915 as the first state-level hospital association in the United States and is the only Ohio trade association representing hospitals with 168 private, state and federal government hospitals and more than 18 health systems. The approximately 50 hospitals receiving electricity from AEP Ohio are OHA members and consume significant amounts of electrical energy, relying on their host electric distribution utilities of the AEP Companies to deliver the electric power necessary to provide patient care.		
20 21	2.	Q.	WHAT IS YOUR POSITION WITH THE OHIO HOSPITAL ASSOCIATION?		
22 23 24		A.	My title is Senior Vice-President.		
25 26	3.	Q.	HOW LONG HAVE YOU HELD THIS POSITION?		
27 28		A.	I have held this position for seven plus years.		
29 30	4.	Q.	WHAT IS THE NATURE OF YOUR DUTIES WITH THE OHA?		
31 32 33 34 35 36 37 38 39 40		A.	I am responsible for OHA's relationships with the various health systems and hospitals throughout Ohio and develop programming for hospital trustees. This responsibility includes coordinating the CEO visitation program, and being the principle liaison with many of the systems as well as several smaller hospitals.  Prior to joining the OHA staff, I served as CEO of the Ohio State University Health System and vice president for health services for 14 years, as CEO of Presbyterian Hospital of Dallas (Texas).for 6 years, and as COO of Medical College of Virginia Hospitals for 5 years. In each of these roles, I was the officer principally responsible for the day to day operations necessary to support the care		
41 42			of patients.		

BACKGROUND, EXPERIENCE AND PURPOSE

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1 2	5.	Q.	PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND.
3 4 5 6		<b>A.</b>	I have a bachelor's degree in engineering from the United States Military Academy (West Point) and a master's degree in health administration from The Ohio State University.
7 8	6.	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
9 10 11		<b>A.</b>	I am testifying in support of the September 7, 2011 Stipulation and Recommendation (Stipulation) that has been filed in these cases.
12 13	7.	Q.	ARE YOU FAMILIAR WITH THE STIPULATION THAT HAS BEEN FILED IN THESE CASES?
14 15 16 17		<b>A.</b>	Only generally. I have reviewed the document and I am aware that it provides certain benefits to OHA's AEP territory members.
18	8.	Q.	WHY IS THE OHA SUPPORTING THE STIPULATION?
19 20 21 22 23 24		A.	As an initial matter, we believe that the certainty that attends a stipulated outcome has independent value over a litigated outcome. Based on what I have been briefed by counsel, the total increase represented by the Stipulation is considerably smaller than the increase sought by AEP in its application in this case. This feature alone carries value to hospitals trying to budget their energy costs.
25 26 27 28 29 30 31			Beyond this feature of the Stipulation, however, AEP has been willing to commit to work with OHA members to address issues related to hospital distribution facilities and power quality issues. To the extent that the Stipulation addresses this need, while avoiding the need to press these issues in a distribution rate case, we consider this a major benefit for our members.
32	<u>INF</u>	ORMA'	TION ABOUT OHA MEMBER FACILITIES
33 34 35	9.	Q.	HOW MANY PEOPLE ARE EMPLOYED BY OHA MEMBERS IN THE AEP SERVICE TERRITORY?
36 37 38		A.	In excess of 55,000 people are employed by these OHA members.

## 10. Q. PLEASE DESCRIBE THE GENERAL CHARACTERISTICS OF HOSPITAL FACILITIES AS CONSUMERS OF ELECTRICITY.

All major hospital facilities operate around the clock, 365 days of the year. In A. 2010, these members' hospitals averaged more than 4,450 patients in the hospital everyday and averaged more than 16,000 instances of outpatient diagnostic and treatment activities. The most important characteristic of these facilities is the fact that they must have a supply of electricity, either from the local utility, or from onsite generation facilities. This is required of any healthcare facility that provides any overnight services, provides surgical facilities, or provides care to nonambulatory patients. These requirements, contained in the NFPA Life Safety Code 101, as well as in portions of the National Electric Code, are mandatory in Medicare's conditions of participation and in the standards of the various organizations (e.g. The Joint Commission that accredits hospitals) that Medicare authorizes to survey hospitals for compliance of standards. Failure to meet these standards could result in removal from the Medicare and Medicaid programs, which would essentially prevent such hospitals from providing care to Medicare and Medicaid patients and probably compel the closure of the hospitals.

In addition to maintaining on-site standby generating facilities, our major facilities also employ redundant electrical feeds from the local distribution grid. These redundant service feeds provide a higher level of dependability from the local distribution system, as service can be maintained if the local circuit serving any particular feed is disrupted.

## 11. Q. PLEASE DESCRIBE THE IMPORTANCE OF RELIABLE ELECTRICITY TO THE OPERATION OF HOSPITAL FACILITIES.

A. The health, and even life, of each member's patients would be at greater risk with disrupted or unavailable electricity. From the emergency rooms, surgical suites, intensive care units, labor delivery rooms, and patient rooms to high technology diagnostic (CT scanners, MRIs, ultrasound cameras) and treatment (radiation therapy machines, gamma knives, respiratory ventilators) equipment, to the lighting, heating and cooling of the facilities that are used to care for these patients, electricity is integral to the services that our members provide.

#### 12. Q. DOES THIS CONCLUDE YOUR TESTIMONY?

38 A. Yes it does.

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#### **CERTIFICATE OF SERVICE**

The undersigned hereby certifies that the foregoing DIRECT TESTIMONY R. REED

FRALEY was served via electronic mail upon the following, this 13th day of September 2011.

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## Ohio.gov Public Utilities Commission

## **Step 7 E-Filing Confirmation**

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Confirmation Number: 826be9ac-65fe-4ef1-8e6c-70fa250f75ba

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#### Orahood, Teresa

From: Sent: DISSUBSCRIPTION@puc.state.oh.us Tuesday, September 13, 2011 4:34 PM

To:

Orahood, Teresa; Bloomfield, Sally; O'Brien, Thomas; Warnock, Matthew; McAlister, Lisa

Subject:

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11-0346-EL-SSO

Summary: Testimony of R. Reed Fraley electronically filed by Teresa Orahood on behalf of Ohio

Hospital Association

Confirmation Number:

826be9ac-65fe-4ef1-8e6c-70fa250f75ba

Official PDF File:

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# COLUMBUS SOUTHERN POWER COMPANY'S AND OHIO POWER COMPANY'S RESPONSE TO FIRST ENERGY SOLUTIONS DISCOVERY REQUEST IN PUCO CASE NOS. 11-346-EL-SSO AND 11-348-EL-SSO TWENTIETH SET

#### REQUESTS FOR PRODUCTION OF DOCUMENTS

STIP-FES-RPD-20-001:

Provide all workpapers, electronic files (with formulas intact), assumptions, and calculations that were used to calculate the MRO Price Test for service between May 2015 and May 2016

#### RESPONSE

See the Company's response to STIP FES INT-20-003.

Prepared By: Laura J. Thomas

#### STIP FES INT-20-003 Attachment 1

# AEP Ohio Electric Security Plan Stipulation Market Rate Offer Test Market Rate Offer Price Test for June 2015 - May 2016

Auction for 100% of Load Jun 2015 - May 2016 Generation Service Price (1) 1 2011 Base ESP 'g' Rate 27.04 2 2011 Full Fuel\* 33.00 Total Generation Service Price 3 60.04 **Expected Bid Price** 4 Competitive Benchmark - Capacity Cost **Shopping Benchmark Weight** 5 6 Competitive Benchmark - RPM AP Shopping Benchmark Weight 100% AP 8 **Expected Bid Price MRO Pricing** Generation Service Price 60.04 Generation Service Weight 10 0% **Expected Bid Price** ΑP 11 12 **Expected Bid Weight** 100% AP 13 MRO Annual Price MRO - ESP Price Comparison MRO Annual Price ΑP 14 15 Stipulation ESP Price ΑP

based on Forecast FAC for Jul-Sep 2011 Fuel from Case No. 11-281-EL-FAC

0.00

\*\* Does not include all ESP Benefits included in the Settlement

AP = Auction Price

ESP Price Benefit\*\*

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IEU-OHA Joint Cyhilit 1

## BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of Ohio Power Company and Columbus Southern Power Company for Authority to Merge and Related Approvals	) ) )	Case No. 10-2376-EL-UNC
In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company for Authority to Establish a Standard Service Offer Pursuant to §4928.143, Ohio Rev. Code, in the Form of an Electric Security Plan.	) ) ) )	Case No. 11-346-EL-SSO Case No. 11-348-EL-SSO
In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company for Approval of Certain Accounting Authority	) ) )	Case No. 11-349-EL-AAM Case No. 11-350-EL-AAM
In the Matter of the Application of Columbus Southern Power Company to Amend its Emergency Curtailment Service Riders	) ) )	Case No. 10-343-EL-ATA
In the Matter of the Application of Ohio Power Company to Amend its Emergency Curtailment Service Riders	) ) )	Case No. 10-344-EL-ATA
In the Matter of the Commission Review of the Capacity Charges of Ohio Power Company and Columbus Southern Power Company.	) ) )	Case No. 10-2929-EL-UNC
In the Matter of the Application of Columbus Southern Power Company for Approval of a Mechanism to Recover Deferred Fuel Costs Ordered Under Ohio Revised Code 4928.144	) ) )	Case No. 11-4920-EL-RDR
In the Matter of the Application of Ohio Power Company for Approval of a Mechanism to Recover Deferred Fuel Costs Ordered Under Ohio Revised Code 4928.144	) ) ) )	Case No. 11-4921-EL-RDR

#### STIPULATION OF FACTS BY OHIO HOSPITAL ASSOCIATION

In place of testifying, The Ohio Hospital Association stipulates that R. Reed Fraley would testify under oath as follows:

- 1. Mr. Fraley did not perform any calculations of the rate impact of the stipulation.
- 2. Mr. Fraley did not perform any calculations to determine whether the electric security plan produced by the stipulation is more favorable than a market rate offer option.
- 3. Mr. Fraley was not aware when Ohio Hospital Association signed the stipulation on September 7, 2011, that the initial pro-rata share of megawatt hours allocated to the commercial class to receive the RPM-priced capacity had already been exceeded for 2012.
- 4. Mr. Fraley received an email on September 6, 2011, around 10:00 p.m. from counsel for AEP-Ohio that contained a substantially final draft of stipulation. The stipulation, as circulated in the September 6, 2001 e-mail message did not contain an Appendix A, B, or C.

Richard L. Sites

Attorney for the Ohio Hospital Association

Joseph E. Oliker

Attorney for Industrial Energy Users-Ohio

#### **CERTIFICATE OF SERVICE**

I hereby certify that a copy of the foregoing *Stipulation of Facts by the Ohio Hospital Association* was served upon the following parties of record this 6th day of October 2011, *via* electronic transmission, hand-delivery or first class U.S. mail, postage prepaid.

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